Form 6-K May 02, 2013

SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 6-K

REPORT OF FOREIGN ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934

For April 25, 2013 (Commission File No. 1-31317)

Companhia de Saneamento Básico do Estado de São Paulo - SABESP

(Exact name of registrant as specified in its charter)

Basic Sanitation Company of the State of Sao Paulo - SABESP

(Translation of Registrant's name into English)

Rua Costa Carvalho, 300 São Paulo, S.P., 05429-900 Federative Republic of Brazil

(Address of Registrant's principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F ___X___ Form 40-F _____ Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1)__. Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7)__. Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes _____ No ___X___

If "Yes" is marked, indicated below the file number assigned to the registrant in connection with Rule 12g3-2(b):

(Convenience Translation into English from the Original Previously Issued in Portuguese)

Companhia de Saneamento Básico do Estado de São Paulo -SABESP

Financial Statements as of and for the Years Ended December 31, 2012 and 2011

22 . Revenues by region

Table of Contents

Management I	Report		3
Independent A	uditor	's Report	53
Balance Sheet	S		56
Income Staten	nents		58
Statements of	Comp	rehensive Income	59
Statements of			60
Statements of			61
Statements of			63
Notes to the F	nancia	al Statements	65
	1.	General information	
	2 .	Basis for preparation and presentation of financial statements	
	3.	Summary of significant accounting policies	
	4 .	Changes in accounting practices and disclosures	
	5.	Critical accounting estimates and judgments	
	6.	Cash and cash equivalents	
	7.	Restricted cash	
	8.	Trade receivables	
	9.	Related-party transactions	
	10 .	Indemnities receivable	
	11 .	Intangible assets	
	12 .	Property, plant and equipment	
	13 .	Loans and financing	
	14 .	Taxes and contributions	
	15 .	Deferred taxes and contributions	
	16 .	Provisions	
	<i>17</i> .	Employee benefits	
	18 .	Services payable	
	19 .	Equity	
	20 .	Earnings per share	
	21 .	Segment information	

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	23 .	Operating costs and expenses	
	24 .	Financial income and expenses	
	25 .	Other operating income (expense), net	
	26 .	Commitments	
	27 .	Additional cash flow information	
	28 .	Events after the reporting period	
Executive Of	ficers' S	Statements	178
Fiscal Counci	il's Rep	ort	180
Audit Commi	ittee Re	port	181
Capital Budge	et		182

MESSAGE FROM THE CEO

In 2012, the tax relief was the mark of the economic policy to stimulate Brazil's growth. Even though it was highly expected by the sector, the benefit did not reach the sanitation industry, which would have allowed for Sabesp to expand its investments. Our management's constant striving for improvement enabled investments of R\$2.5 billion. Our profit was R\$1.9 billion, 56.3% higher than in the previous year. We also paid R\$654 million in PIS/Cofins tax.

Our performance in the stock market was also vigorous, making Sabesp's market cap increase 67% to R\$ 19.8 billion this year. Our stock posted the third highest appreciation of the Ibovespa. In the U.S. market, the company's ADRs gained 50.2%, while the Dow Jones index rose 7.3%. We also had the privilege to celebrate the tenth anniversary of our listing in the Novo Mercado of the BM&FBovespa and on the New York Stock Exchange.

Our operating performance is also worthy of note. We recorded 240,000 new water supply connections, the highest result since 2000. Because we operate in a region where water resources are scarce, we seek new springs to ensure the water supply to 27.7 million customers. We met the commitment of publishing the invitation to bid for the implementation of the São Lourenço production system. Once completed, it will integrate the water supply system of the metropolitan region of São Paulo, where 20 million people live.

Because we already get water to supply the metropolis 80 km away from the city, this year we put into operation one of our strategies to face the effects climate change may have upon the sanitation industry. We have opened the Aquapolo Ambiental water reuse program to supply the Capuava Petrochemical Complex of Mauá, located in São Paulo's ABC region. Sabesp increased by 13 times its water reuse production with this project.

Loss reduction is another focus of action for us to face the low water resources availability. Our Corporate Program for the Reduction of Water Loss received an unprecedented funding of R\$710 million in February 2012 from the Japanese government. Even though we have not reached the expected loss ratio, starting in the second half of 2013, this loan will allow for us to expand our services and seek greater efficiency, in addition to strengthening our actions to prevent losses.

Regarding our sewage operations, in 2012 we had the second best result since 1998 for new sewage connections, and reached the mark of 77% of collected sewage treated. We delivered 23 new sewage treatment stations and started building 38 other stations, which has made our plan for universal access to sanitation services in the inland of the state before 2014 more and more visible.

All our achievements in 2012 allow for us to reaffirm, each year, our commitment to provide universal access to sanitation services before the end of this decade in common areas where we operate, having sustainability and environment preservation as our rules for everyday operations.

Dilma Pena CEO of Sabesp

PROFILE

Sabesp was founded in 1973, from the merger of several companies and under the guidelines of the National Sanitation Plan (Planasa). A publicly-held and mixed-capital company, its majority shareholder is the São Paulo State Government, and it is regulated by the principles of both public and private law.

We are the largest sanitation company of the Americas and the world's fifth largest company in terms of population served, according to the 14th edition (2012-2013) of the Pinsent Masons Water Yearbook. We supply water to 27.7 million people (24.2 million directly and 3.5 million in the wholesale basis market), and collect sewage generated by 21 million people. This means that Sabesp provides its services to approximately 67% of the urban population of the State of São Paulo.

Our business structure is divided into five executive boards, in addition to the CEO, two of which are related to operations, accommodating 17 business units distributed throughout the State of São Paulo. We operate 214 water treatment stations and 502 sewage treatment stations. Our water distribution network is 67.6 thousand kilometer long, and our sewage network, 45.8 thousand kilometer long. Today we have 15,019 employees, whose production, measured as connections per employee, and has grown 67% for the past ten years.

The company has operations in 363 municipalities of the State of São Paulo, 193 of which are fully covered for water supply and sanitation services. We also sell water in the wholesale basis market to six municipalities located in the metropolitan region of São Paulo, five of which also use our sewage treatment services.

In three other municipalities, Sabesp provides water supply and sanitation services through partnerships with companies: Águas de Castilho S.A., Águas de Andradina S.A. and Saneaqua Mairinque S.A.. In the city of Mogi Mirim (SP), also through a partnership, with SESAMM –Serviços de Saneamento de Mogi Mirim S.A., we are responsible for the modernization, implementation and management of sewage treatment system.

In a partnership with companies, Sabesp created the Aquapolo Ambiental water reuse project, which started operating in 2012 to produce, supply and sell reused water for the Capuava Petrochemical Complex; and Attend Ambiental, whose purpose is to implement and operate a non-residential effluent pre-treatment and sludge conditioning station in the metropolitan region of São Paulo, among other activities, and it is expected to start operating in September 2013.

We have operations in consulting services on water rational use, business and operating management in Panamá and Honduras and in state sanitation concessionaires in Alagoas (Casal) and Espírito Santo (Cesan), promoting technology interchange in the industry.

We are also allowed to operate in the drainage and city cleaning segments, handling of solid waste, selling energy and executing other services, supplying products and obtaining benefits and rights that directly or indirectly derive from its assets, operations and activities, in Brazil and overseas.

Our shares – all common shares – are listed on the Securities, Commodities and Futures Exchange of São Paulo (BM&FBovespa) under ticker code SBSP3, and on the New York Stock Exchange (NYSE), as American Depositary Receipts (Level 3 ADR), under ticker code SBS.

TABLE OF INDICATORS

Indicators	Unit	2012	2011	2010	2009	
	Service					
Water service indexes		Tendency to	universaliz	ation (1)		
Sewage collection service indexes	%	83	82	81	80	
Collected sewage treatment indexes(2)	%	77	76	75	74	
Resident population serviced with water supply	thousand inhabitants	24,249	23,911	23,625	23,363	2
Resident population serviced with sewage collection	thousand inhabitants	20,992	20,498	20,024	19,600	1
	Operational					
Water connections	thousand units	7,679	7,481	7,295	7,118	
Sewage connections	thousand units	6,128	5,921	5,718	5,520	
Water losses	%	25.7	25.6	26.0	26.0	
Volume of water produced	million m³	3,059	2,992	2,952	2,845	
Volume of water billed at wholesale	million m³	298	297	293	288	
Volume of water billed at retail	million m³	1,796	1,747	1,699	1,630	
Volume of sewage billed	million m³	1,535	1,486	1,434	1,373	
Headcount (3)	employees	15,019	14,896	15,330	15,103	1
Operational productivity	connec/empl	919	900	849	837	
	Financial(4)					
Net revenue	R\$ million	10,754.4	9,941.6	9,231.0	8,579.5	7
Adjusted EBITDA(5)	R\$ million	3,605.2	3,213.3	3,222.5	2,727.0	2
Adjusted EBITDA Margin	%	33.5	32.3	34.9	31.8	
Adjusted EBITDA Margin, excluding construction revenue and cost	%	42.9	41.1	44.7	41.2	
Results (profit/loss)	R\$ million	1,911.9	1,223.4	1,630.4	1,507.7	

- (1) 99% or more
- (2) Due to methodological reasons, it considers a variation margin of approximately 2 percentage points
- (3) Number of the Company's employees, excluding those assigned to other agencies
- (4) Consolidated
- (5) Earnings before interest, taxes, depreciation and amortization

STRATEGY AND PERSPECTIVES FOR THE FUTURE

At the same time Sabesp executes its main purpose—provide universal access to basic sanitation services in the State of São Paulo—it also participates in important state programs to promote quality of life and preserve the environment, in addition to developing and executing programs to control losses, promote the rational use and reuse of water, and stimulate the technological production for the efficient expansion of services, aiming reasonable tariffs and the appropriation of social gains.

We provide services having in mind the technical and operational peculiarities of each region, and social responsibility permeates all our actions, through our respect for the local characteristics and the engagement of our stakeholders, strongly contributing to shaping the citizen of the future.

Preserving the environment is part of our daily routine, and the reason why we seek to improve our operation's controls and mitigate the impacts caused by our businesses. We understand that the implementation of educational actions raise awareness about the need to protect the nature.

SUMMARY OF TARGETS

The Company achieved five of the seven performance targets defined in 2012 that guided the concession of salary benefits established in the Profit Sharing Plan (PPR).

Water supply was maintained in a level we may consider as being universalized in our marketplace.

New connections of this service followed the vegetative growth of the areas covered by the company and business, and reached, in 2012, the largest record since 2000.

The sewage collection and treatment continue growing as projected. It is worth mentioning that in 2012, we achieved the second best results since 1998 in relation to the number of new sewage connections, and reached the mark of 77% of treatment of sewage collected.

We have met an important goal—publishing the international invitation to bid for contracting a public-private partnership (PPP) for the implementation of the São Lourenço Production System. The new system will increase water supply in the metropolitan region of São Paulo and ensure safe supply. Another highlight was that we performed better than we had expected with regard to the Adjusted EBITDA margin, which reached 33.5%.

Our loss ratio target was not met. Our ratio is at 25.7%, but we wanted to reach 25.2%. In 2013, however, with the beginning of investments made with the R\$710 million loan obtained from the Japan International Cooperation Agency (Jica), we believe our indicators will improve. The Company could not keep the level of customer's satisfaction at 92% either, even though we were only three points below our target.

Summary of Targets

Indicators	Unit	Target Accomplishe	d
Adjusted EBITDA Margin(1)	%	32.4	33.6
Customer satisfaction index	%	92	89
Number of new water connections	thousand units	175	212.8
Number of new sewage connections	thousand units	217	240.7
Water billing loss index	%	25.2	25.7
Collected sewage treatment index	%	77	77
São Lourenço production system (publish invitation to bid)	units	Publish Invitation to Bid	Published on 11/8/2012

⁽¹⁾ Earnings before interest, taxes, depreciation and amortization

2012 Realized and Targets 2012-2020 (1)

	Accomplished						
	2012	2012	2013	2014	2015	2016	2020
Water supply		Т	endency	to unive	rsalization (2))	
Sewage collection (%)	83	83	84	85	86	87	95
Collected sewage treatment (%)	77	77	78	80	82	86	95
New water connections (thousand)	212.8	175	175	176	177	172	644 ⁽³⁾
New sewage connections (thousand)	240.7	217	217	242	246	243	928 ⁽³⁾
Water losses (%)	25.7	25.2	25.2	23.4	22.7	21.9	19.0

⁽¹⁾ Targets of the 2012/2013 profit sharing plan

WATER SUPPLY SECURED IN AN ENVIRONMENT OF SCARCITY

In 2012, we maintained our pace in the expansion of water supply services. A total of 212.8 thousand new connections were made. With this expansion, we maintained the universal access to water supply in the legal areas of the municipalities where we operate and managed to keep in line with the vegetative growth.

^{(2) 99%} or more

⁽³⁾ Accumulated 2017/2020 target

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The **Metropolitan Water Program**, which eliminated the water rationing in 1998, continued to progress, with investments estimated at R\$2.7 billion. A total of R\$1.3 billion has been invested up to 2012, R\$95.2 million of which in 2012 alone. Our total capacity in the metropolitan region of São Paulo is currently at 2.0 million m3. The project is under revision to meet the future demand up to the end of the decade.

In November 2012 we published the invitation to bid for the implementation of the **São Lourenço Production System** (SPSL). Once completed, this system will increase the water supply in the metropolitan region of São Paulo by 4.7 m3/s. Investments in this project will be made through a public-private partnership (PPP). The bidding is currently in progress. Nearly 1.5 million people will directly benefit from the new system, which may indirectly reach the whole population served by the company in the metropolis, since the water supply in the metropolitan region of São Paulo is integrated. This system was designed to meet sustainability principles with greater efficiency and economy in the consumption of energy, and to reduce environmental impact.

In Santos coast region, Sabesp started in 2012 the operation of the new Jurubatuba water treatment station (ETA) of Guarujá, and the Mambú-Branco production system installed in Itanhaém. Together, they have capacity to treat 3.6 thousand liters of water per second. These two projects are included in the "Água no Litoral" Water on Coast) program, which has already invested R\$569.1 million of a total estimated amount of R\$1.1 billion.

In addition to the metropolitan region of São Paulo and Santos coast region, in 2012 we solved critical water supply problems in several municipalities in the inland of the state. Focusing mainly on highly socially vulnerable regions located in areas that are far from the major cities of the inland of the state, Sabesp started the construction works of the "Água é Vida" Water is Life) program. Introduced in late 2011, its purpose is to take water supply and sanitation services to 41 areas in the regions of Alto Paranapanema and Vale do Ribeira. The first actions were executed in 2012, and included the drilling of wells that will supply 12 communities with water by the end of 2013.

Sabesp has also developed actions and technologies to increase the reuse of effluents generated from sewage treatment for industrial purposes, equipment refrigeration and other applications for non-potable water.

In this regard, one of the major achievements of the company in 2012 was the start-up of the **Aquapolo Ambiental** water reuse project, a partnership between Sabesp and Foz do Brasil (Odebrecht Group) to supply the Capuava Petrochemical Complex in the ABC region in São Paulo. It is the largest water reuse plant in Brazil and one of the five-largest in the world. Its full production capacity will be reached in 2016, with the processing of one thousand liters per second, a volume that is enough to supply 300,000 people, further delaying the exploration of new springs and the already limited sources of water. Water is used basically to produce steam for power generation and in refrigeration towers. In 2012, the project won the Brazilian Water Agency award in the "Company" category, for the intelligent use of water resources.

With Aquapolo, Sabesp expanded its water reuse production by 13 times. Today, we have capacity to supply 395,000 m³/month. Also in 2012, we started the conception study to implement a reuse

water treatment station at the sewage treatment station (ETE) of Parque Novo Mundo, with the purpose of supplying reused water to textile companies.

In addition to investing in water reuse, we also have actions to raise customer awareness about consumption. One of the actions is Pura (Water Rational Use Program), whose goal is to reduce water use in government buildings. Nearly 2,400 buildings were targeted for actions involving both awareness and the replacement of equipment. With the resources saved, we managed to maintain water volume sufficient to supply approximately 26,000 people without the need of using new springs.

Another initiative to ensure supply is the Corporate Program for the Water Loss Reduction.

Introduced in 2009, the program received investments of R\$328 million in 2012, and should receive R\$ 4.5 billion in investments from 2013 to the end of the decade, including resources of the Japan International Cooperation Agency (Jica), the Brazilian Federal Savings Bank (Caixa Econômica Federal), and the Brazilian Development Bank (BNDES), in addition to the company's own resources.

Our billing loss ratio is currently at 25.7%. The target for 2012 was 25.2%, but it was not met especially due to the following factors, among others: i) contractual issues in the actions to prevent losses developed in the Santos coast region; ii) difficulty to replace pipes, especially in densely urbanized areas; and iii) reduced uncertainty of macro-metered volumes with the installation, in January 2012, of macro-meters at the exit of the Guaraú Water Treatment Station.

The company's long-term goal for the program has been revised, and we expect to reduce the billing loss to 19% up to the end of this decade with the beginning of the execution of commercial and water network maintenance services deriving from the agreement signed with Jica in 2012. We have already invested R\$ 1 billion in the program.

EXPANSION OF SEWAGE NETWORK AND RECOVERY OF WATER RESOURCES

Aware of its responsibilities regarding the improvement of the life conditions of the population in the state of São Paulo and the preservation of the environment, Sabesp has been implementing structured actions to ensure universal access to basic sanitation in the area where it operates up to the end of the decade.

Today, 193 municipalities are fully covered by our water supply, and sewage collection and treatment in the State of São Paulo. Of those, 47 received universal access in 2012. In 2012, we completed the construction of 23 sewage treatment stations, and made 240.7 thousand new connections. With that result, the sewage collection coverage ratio in our area of operation increased to 83%, and the ratio of treated collected sewage reached 77%. 38 other sewage treatment stations are being built in the inland of the state of São Paulo, and are expected to be completed this year and next year.

Our 2013-2020 business plan provides for 1.9 million new sewage connections. Sabesp will invest R\$4.1 billion between 2013 and 2015 in the expansion of its sewage collection and treatment system. We have also participated in the program introduced in 2011 by the São Paulo State Government to subsidize, mostly with state Treasury resources, intra-domicile works so that low-income households are able to connect their houses to the public sewage network: the "*Pró-Conexão*(Pro-Connection) program.

Tietê Project is still the company's key initiative for the expansion of its sewage system and improvement of bodies of water. We are currently executing the third stage of the construction works, with the purpose of raising the sewage collection coverage ratio in the municipalities of the metropolitan region of São Paulo where Sabesp operates from the current 84% to 87%, and the percentage of sewage collected from 70% to 84%.

Investments in this stage will reach R\$2 billion, and rely on resources from the Inter-American Development Bank (IDB), the Brazilian Federal Savings Bank (Caixa Econômica Federal), and Brazilian Development Bank (BNDES). Up to 2016, when the current stage will be completed, more than 1.5 million people will have access to sewage collection, and 3 million inhabitants will be added to the sewage treatment services.

Sabesp has invested R\$698 million in the third stage, R\$328 of which in 2012. The beginning of the implementation of the 2.2 km Pinheiros interceptor stands out among the works of Tietê Project completed in 2012. That interceptor will complete the structure for the intercepting and moving away the sewage generated in the regions on the margins of the Pinheiros River. The whole extension of the river, on both sides, will have appropriate piping to send the effluents to be treated at the sewage treatment station of Barueri, approximately 60 km away from the river.

The Company is structuring the fourth and last phases of Tietê Project, with execution estimated to be carried out between 2014 and 2018 and investments estimated at US\$2 billion.

In the municipality of São Paulo, sewage expansion and water resources recovery actions are supplemented by the "Córrego Limpop" ogram (Clean Stream). This is an initiative carried out together with the capital city government, involving operational and financial resources, to recover bodies of water, prevent the clandestine discharge of sewage in these waters, remove people who live on the riverside and prevent the margins from being irregularly inhabited again, and resettle these families in new homes built in more appropriate places.

The program has been in place since 2007 and in December last year it reached the mark of 116 depolluted streams. The estimate for the third stage of the works was to clean 45 streams in the capital city last year, 19 of which were cleaned up to December, and 33 will be depolluted in the first half of 2013, benefiting a total of 390,000 people in this stage. The total amount invested in this program up to 2012 reached approximately R\$710.3 million, R\$109.6 million of which are Sabesp's resources.

To recover the quality of the waters in the springs of the Billings and Guarapiranga reservoirs, areas that are very important for the company's activities, one of our structuring programs, called "Vida Nova/Mananciais" New Life/Springs), provides for interventions in 43 shantytowns and precarious lots of land located at the two sub-basins, benefiting 58,000 households up to 2015. The company contributes with R\$355 million to the program, which estimates total investments of R\$1.3 billion, with funds also from the federal, state, municipal governments, Housing and Urban Development Company and the World Bank. In 2012, R\$37.3 million were invested out of the total R\$81.7 million already invested in this program.

tnis program.	
160;	
	20,371
Other operating income	
Service charges	
	2,784
	2,684
Trust department	
	2,003
	1,726
Securities (losses)/gains	
	(1,610
)	
In surran a committee in a	4
Insurance commissions	
	1,103
	767
Earnings on Bank owned life insurance	
	543
	411
Other	

1,556

Edgar Filing: COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO-SABESP - Form 6-K 1,228 Total other operating income 6,379 6,820 Other operating expenses Salaries and employee benefits 10,019 10,133 Occupancy, equipment and data processing 3,554 3,209 Other 5,506 5,112 Total other operating expenses 19,079 18,454 Income before income taxes 7,729 8,737 Applicable income taxes 2,463 2,888 Net income \$ 5,266

Edgar Filing: COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO-SABESP - Form 6-K \$ 5,849 Earnings per share \$.86 \$.96 Dividends per share \$.39 \$.38 Weighted average number of shares outstanding 6,147

4

6,124

FIRST UNITED CORPORATION

Consolidated Statements of Income (in thousands, except per share data)

Three Months Ended June 30 2007 2006 (Unaudited)

Interest income		
Loans, including fees	\$ 18,834	\$ 16,949
Investment securities:		
Taxable	2,982	1,696
Exempt from federal income tax	775	749
Total investment income	3,757	2,445
Dividends on FHLB stock	134	126
Federal funds sold and interest bearing deposits	116	19
Total interest income	22,841	19,539
Interest expense		
Deposits	9,025	6,367
Short-term borrowings	833	951
Long-term borrowings	2,089	1,907
Total interest expense	11,947	9,225
Net interest income	10,894	10,314
Provision for loan losses	367	157
Net interest income after provision for		
loan losses	10,527	10,157
Other operating income		
Service charges	1,503	1,355
Trust department	996	846
Securities (losses)	(99)	-
Insurance commissions	483	392
Earnings on Bank owned life insurance	284	205
Other	851	506
Total other operating income	4,018	3,304
Other operating expenses		
Salaries and employee benefits	5,129	4,862
Occupancy, equipment and data processing	1,816	1,587
Other	2,891	2,487
Total other operating expenses	9,836	8,936
Income before income taxes	4,709	4,525
Applicable income taxes	1,504	1,481
Net income	\$ 3,205	\$ 3,044
Earnings per share	\$.52	\$.50
Dividends per share	\$.195	\$.190
Weighted average number of shares		
outstanding	6,150	6,125

FIRST UNITED CORPORATION

Consolidated Statement of Cash Flows (in thousands)

Six Months Ended June 30,

		2007 Ended June 30, 2006			
		2007 (Unaud	ditad)	2006	
Operating activities		(Onauc	inea)		
Net income	\$	5,266	\$	5,849	
Adjustments to reconcile net income to net	φ	3,200	Ψ	3,049	
cash provided by operating activities:					
Provision for loan losses		530		80	
Depreciation		1,251		1,256	
Amortization of intangible assets		279		322	
Net accretion and amortization of		21)		322	
investment securities discounts and premiums		88		90	
Loss/(gain) on sale of investment		00		70	
securities		1,610		(4)	
Increase in accrued interest receivable		1,010		(4)	
and other assets		(72)		(1,579)	
Increase/(decrease) in accrued interest payable		(12)		(1,377)	
and other liabilities		1,093		(1,342)	
Earnings on bank owned life insurance		(543)		(411)	
Net cash provided by operating activities		9,502		4,261	
Investing activities		7,502		1,201	
Net decrease in interest-bearing deposits					
in banks		1,743		2,416	
Investment securities available-for-sale:		2,7 12		_,	
Proceeds from maturities		32,562		22,190	
Proceeds from sales		-		548	
Purchases of investments		(143,187)		(29,058)	
Proceeds from sales of investment securities		(-, -, ,		(- ,)	
held for trading		71,611		_	
Net (increase)/decrease in loans		(22,746)		6,403	
Purchase of mortgage loans		(24,955)		-	
Net decrease/(increase) in FHLB stock		56		(896	
Acquisition of insurance business		(600)		-	
Purchases of premises and equipment		(2,456)		(138)	
Net cash (used in)/provided by investing activities		(87,972)		1,465	
, , , ,					
Financing activities					
Net decrease in short-term borrowings		(28,521)		(21,553)	
Repayments of long-term borrowings		(33,523)		(28,521)	
New issues of long-term borrowings		50,000		55,000	
Net increase/(decrease) in deposits		93,081		(10,552)	
Cash dividends paid		(2,397)		(2,327)	
Proceeds from issuance of common stock		236		250	
Net cash provided by/(used in) financing activities		78,876		(7,703)	
Increase/(decrease) in cash		406		(1,977)	
Cook of heading and a second		22.225		24 (10	

Cash at beginning of the year

24,610

23,325

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Cash at end of period	\$ 23,731	\$ 22,633
0		

FIRST UNITED CORPORATION

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2007

Note A - Basis of Presentation

The accompanying unaudited consolidated financial statements of First United Corporation (the "Corporation") and its consolidated subsidiaries have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all the information and footnotes required for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation, consisting of normal recurring items, have been included. Operating results for the six-month and the three-month periods ended June 30, 2007 are not necessarily indicative of the results that may be expected for the full year or for any other interim period. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the footnotes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006.

Note B - Reclassifications

Certain amounts reported in the prior year have been reclassified to conform with the 2007 presentation. These reclassifications did not impact the Corporation's financial condition or results of operations.

Note C - Earnings per Share

Earnings per share is computed by dividing net income by the weighted average number of shares of common stock outstanding. The Corporation does not have any common stock equivalents.

Note D - Investments

Securities available-for-sale: Securities available-for-sale are stated at fair value, with the unrealized gains and losses, net of tax, reported as a separate component of accumulated other comprehensive income/(loss) in shareholders' equity.

The amortized cost of debt securities classified as available-for-sale is adjusted for amortization of premiums to the first call date, if applicable, or to maturity, and for accretion of discounts to maturity, or in the case of mortgage-backed securities, over the estimated life of the security. Such amortization and accretion, plus interest and dividends, are included in interest income from investments.

Management systematically evaluates available for sale securities for impairment on a quarterly basis. Declines in the fair value of available-for-sale securities below their cost that are considered other-than-temporary declines are recognized in earnings as realized losses in the period in which the impairment determination is made. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Corporation to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded using the specific identification method.

Note E - Comprehensive Income

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Unrealized gains and losses on investment securities available-for-sale and on pension obligations are included in accumulated other comprehensive income/(loss). Total comprehensive income (which consists of net income plus the change in unrealized gains/(losses) on investment securities available-for-sale, net of taxes and pension obligations, was \$3.2 million and \$4.1 million for the six months ended June 30, 2007 and 2006, respectively, and \$.02 million and \$1.7 million for the three months ended June 30, 2007 and 2006, respectively.

Note F - Junior Subordinated Debentures

In March 2004, the Corporation formed two Connecticut statutory business trusts, First United Statutory Trust I ("FUST I") and First United Statutory Trust II (collectively with FUST I, the "Trusts"), for the purpose of selling \$30.9 million of mandatorily redeemable preferred securities to third party investors. The Trusts used the proceeds of their sales of preferred securities to purchase an equal amount of junior subordinated debentures from the Corporation, as follows:

\$20.6 million--6.02% fixed rate for five years payable quarterly, converting to floating rate based on three-month LIBOR plus 275 basis points, maturing in 2034, redeemable five years after issuance at the Corporation's option.

\$10.3 million--floating rate payable quarterly based on three-month LIBOR plus 275 basis points (8.11% at June 30, 2007) maturing in 2034, redeemable five years after issuance at the Corporation's option.

The debentures represent the sole assets of the Trusts, and the Corporation's payments under the debentures are the only sources of cash flow for the Trusts. The preferred securities qualify as Tier 1 capital of the Corporation.

The Corporation issued an additional \$5.0 million of junior subordinated debentures in a private placement in December 2004. These debentures have a fixed rate of 5.88% for the first five years and then convert to a floating rate based on the three-month LIBOR plus 185 basis points. Interest is payable on a quarterly basis. Although these debentures mature in 2014, they are redeemable five years after issuance at the Corporation's option. The entire \$5.0 million qualifies as Tier II capital.

Note G - Borrowed Funds

The following is a summary of short-term borrowings with original maturities of less than one year (dollars in thousands):

			D	ecember 31,
	June :	30, 2007		2006
Short-term FHLB advance,				
Daily borrowings, interest rate at end of				
Period of 5.56% and 5.50%, respectively	\$	11,000	\$	4,500
Short-term FHLB advance,				
One year advance, interest rate of 5.44%		-		20,000
Securities sold under agreements to repurchase, with				
weighted average interest rate at end of				
period of 3.79% and 3.96%, respectively		59,858		74,879
	\$	70,858	\$	99,379

The following is a summary of long-term borrowings with original maturities exceeding one year (dollars in thousands):

FHLB advances, bearing interest at rates ranging		
from 3.15% to 5.39% at June 30, 2007	\$ 146,878	\$ 130,401
Junior subordinated debentures, bearing interest at rates		
ranging from 5.88% to 8.11% at June 30, 2007	35,929	35,929
	\$ 182,807	\$ 166,330

Note H - Pension and SERP Plans

The following table presents the net periodic pension plan cost for the Corporation's Defined Benefit Pension Plan and the related components:

	For the six m	onth	For the three months ended				
Pension	June	30		June 30			
(In thousands)	2007		2006	2007	2006		
Service cost	\$ 404	\$	404 \$	202	\$ 202		
Interest cost	578		536	289	268		
Expected return on assets	(884)		(804)	(436)	(402)		
Amortization of transition asset	(20)		(20)	(10)	(10)		
Recognized loss	85		86	43	43		
Prior service cost	5		6	2	3		
Net pension expense							
included in employee benefits	\$ 168	\$	208 \$	90	\$ 104		

]	For the six n	For the three months ended							
SERP		June	e 30			June 30				
(In thousands)	2	2007		2006		2007		2006		
Service cost	\$	90	\$	70	\$	45	\$		35	
Interest cost		128		100		64			50	
Recognized loss		102		60		51			30	
Prior service cost		56		56		28			28	
Net pension expense										
included in employee benefits	\$	376	\$	286	\$	188	\$		143	

The Corporation intends to contribute a minimum of \$1.0 million to its pension plan in 2007 and is currently evaluating additional contributions. As of June 30, 2007, the Corporation has not made any contributions to the plan.

Note I - Letters of Credit and Off Balance Sheet Liabilities

First United Bank & Trust, the Corporation's wholly-owned trust company subsidiary (the "Bank"), does not issue any guarantees that would require liability recognition or disclosure other than its standby letters of credit. Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Generally, the Bank's letters of credit are issued with expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank generally holds collateral and/or personal guarantees supporting these commitments. The Bank had \$6.9 million of outstanding standby letters of credit at June 30, 2007 and \$7.2 million at December 31, 2006. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payment required by the letters of credit. Management does not believe that the amount of the liability associated with guarantees under standby letters of credit issued at June 30, 2007 and December 31, 2006 is material.

Note J - Adoption of New Accounting Standards and Recently Issued Standards

In May 2007, the FASB issued FASB Staff Position ("FSP") FIN 48-1 "Definition of Settlement in FASB Interpretation No. 48" (FSP FIN 48-1). FSP FIN 48-1 provides guidance on how to determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. FSP FIN 48-1 is effective retroactively to January 1, 2007. The implementation of this standard did not have a material impact on our consolidated financial

Edgar Filing: COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO-SABESP - Form 6-K position or results of operations.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115." SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. SFAS No. 159 is effective for fiscal years beginning on or after January 1, 2008 (although early-adoption was permitted under certain circumstances). Refer to page 17 for further discussion.

In February 2007, the FASB issued FASB Staff Position (FSP) FAS 158-1, "Conforming Amendments to the Illustrations in FASB Statements No. 87, No. 88, and No 106 and to the Related Staff Implementation Guides." This FSP makes conforming amendments to other FASB statements and staff implementation guides and provides technical corrections to SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans." The conforming amendments in this FSP shall be applied upon adoption of SFAS No. 158. We believe our adoption of FSP FAS 158-1 will not have a material impact on our consolidated financial statements or disclosures.

In September 2006, the FASB issued FASB Statement No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value measurements. FASB Statement No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The new guidance is effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. We are currently evaluating the potential impact, if any, of the adoption of FASB Statement No. 157 on our consolidated financial position, results of operations and cash flows. See discussion on page 17.

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN No. 48") to clarify the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." FIN No. 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, and provides guidance on derecognition, classification, interest and penalties, interim period accounting, and disclosures. FIN No. 48 requires companies to determine whether it is *more likely than not* that a tax position will be sustained upon examination (including appeals and litigation) based upon its technical merits. If a tax position meets the more likely than not recognition threshold, it is measured to determine the benefit amount to recognize in the financial statements. The tax position is measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. FIN No. 48 was adopted by the Corporation on January 1, 2007. The adoption of FIN No. 48 did not have a material impact on the Corporation's consolidated financial statements.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

The following discussion and analysis is intended as a review of material changes in and significant factors affecting the financial condition and results of operations of the Corporation and its consolidated subsidiaries for the periods indicated. This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and the notes thereto contained in Item 1 of Part I of this report. Unless the context clearly suggests otherwise, references in this report to "us", "we", "our", and "the Corporation" are to First United Corporation and it consolidated subsidiaries.

FORWARD-LOOKING STATEMENTS

This report may contain forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Readers of this report should be aware of the speculative nature of "forward-looking statements." Statements that are not historical in nature, including those that include the words "anticipate," "estimate," "should," "expect," "believe," "intend," and similar expressions, are based on current expectations, estimates and projections about, among other things, the industry and the markets in which we operate, and they are not guarantees of future performance. Whether actual results will conform to expectations and predictions is subject to known and unknown risks and uncertainties, including risks and uncertainties discussed in this report; general economic, market, or business conditions; changes in interest rates, deposit flow, the cost of funds, and demand for loan products and financial services; changes in our competitive position or competitive actions by other companies; changes in the quality or

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composition of our loan and investment portfolios; our ability to manage growth; changes in laws or regulations or policies of federal and state regulators and agencies; and other circumstances beyond our control. Consequently, all of the forward-looking statements made in this report are qualified by these cautionary statements, and there can be no assurance that the actual results anticipated will be realized, or if substantially realized, will have the expected consequences on our business or operations. These and other risk factors are discussed in detail in the periodic reports that we file with the Securities and Exchange Commission (such as this Quarterly Report on Form 10-Q—see Item 1A of Part II of this report). Except as required by applicable laws, we do not intend to publish updates or revisions of any forward-looking statements we make to reflect new information, future events or otherwise.

THE COMPANY

First United Corporation is a Maryland corporation that was incorporated in 1985 and is a registered financial holding company under the federal Bank Holding Company Act of 1956, as amended. The Corporation's primary business activity is acting as the parent company of First United Bank & Trust, a Maryland trust company (the "Bank"), OakFirst Loan Center, Inc., a West Virginia finance company, OakFirst Loan Center, LLC, a Maryland finance company, the Trusts, and First United Insurance Group, LLC, a full service insurance producer organized under Maryland law (the "Insurance Group"). OakFirst Loan Center, Inc. has one subsidiary, First United Insurance Agency, Inc., which is a Maryland insurance agency. The Bank provides a complete range of retail and commercial banking services to a customer base serviced by a network of 25 offices and 34 automated teller machines.

We maintain an Internet site at www.mybankfirstunited.com on which we make available, free of charge, our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to the foregoing as soon as reasonably practicable after these reports are electronically filed with, or furnished to, the SEC.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

This discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent liabilities. On an on-going basis, management evaluates these estimates, including those related to loan losses and intangible assets. Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe that our most critical accounting policy relates to the allowance for credit losses, which is an estimate of the losses that may be sustained in our loan portfolio. Management described this and our other critical accounting policies and estimates in the section of First United Corporation's Annual Report on Form 10-K for the year ended December 31, 2006 entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations (Item 7 of Part II). There have been no significant changes since December 31, 2006.

SELECTED FINANCIAL DATA

The following table sets forth certain selected financial data for the six months ended June 30, 2007 and 2006 and is qualified in its entirety by the detailed information and unaudited consolidated financial statements and the notes thereto included elsewhere in this quarterly report.

	A	Ionths				
	2	2007				
Per Share Data						
Net Income	\$.86	\$.96		
Dividends Declared		.39		.38		
Book Value		15.90		15.34		
Significant Ratios						
Return on Average Assets (a)		.77%		.90%		
Return on Average Equity (a)		10.72		12.54		
Dividend Payout Ratio		45.52		39.78		

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Average Equity to Average Assets

7.59

7.21

Note: (a) Annualized

RESULTS OF OPERATIONS

Overview

Consolidated net income for the first six months of 2007 totaled \$5.3 million or \$.86 per share, compared to \$5.8 million or \$.96 per share for the same period of 2006. The decrease in net income resulted primarily from a non-recurring pre-tax charge of approximately \$1.6 million (\$1.0 million or \$.18 per share, net of tax) associated with the transfer of certain investment securities from the available-for-sale category to the trading category during the first quarter of 2007 and the subsequent sale of those securities during the second quarter. The loss was partially offset by increases in other operating income, particularly, trust department income, insurance commissions, secondary market fees, and debit card income. The Corporation experienced increased earnings on interest-earning assets, which was a direct result of the increases in the general level of interest rates that occurred during 2006 and continued into 2007, a restructuring of the investment portfolio as well as increased average balances of our interest-earning assets. However, this increase in interest income was substantially offset by increased interest expense paid on our interest-bearing liabilities due to rising interest rates and an increase in our average balances. Net interest income for the first six months of 2007 increased \$.5 million when compared to the same period of 2006. Our net interest margin declined from 3.59% in the first six months of 2006 to 3.46% in the first six months of 2007. The provision for loan losses was \$.5 million for the six months ended June 30, 2007, compared to \$.1 million for the same period of 2006. The increase in the provision in 2007 is due to increased net charge offs and loan growth during the first six months of 2007. Other operating income decreased \$.4 million during the first six months of 2007 when compared to the same period of 2006 resulting from the recognition of a \$1.6 million loss related to the above-mentioned transfer and sale of investment securities. Trust department earnings, insurance commissions, service charges, and other mortgage related fees were strong for the period, partially offsetting the loss. Operating expenses increased \$.6 million in the first six months of 2007 when compared to the first six months of 2006 due primarily to increased occupancy and equipment expenses and other expenses such as marketing, consulting, and miscellaneous expenses.

Consolidated net income for the second quarter of 2007 totaled \$3.2 million or \$.52 per share, compared to \$3.0 million or \$.50 per share for the same period of 2006. The net interest margin for the second quarter of 2007 reflects the effects of the same factors discussed above as affecting the first six months of 2007. Second quarter 2007 results improved over second quarter 2006 results due to increased net interest income and a 22% increase in other operating income. There were \$.1 million in securities losses during the second quarter of 2007, compared to no securities gains or losses in the second quarter of 2006. Second quarter 2007 operating expenses increased by 9% when compared to operating expenses for the second quarter of 2006, due to increased personnel costs, occupancy and equipment and other expenses.

Comparing the first six months of 2006 and 2007, our performance ratios declined during the first six months of 2007 due to the recognition of the \$1.6 million pre-tax loss on the transfer and sale of investment securities. Our year-to-date 2007 performance results, exclusive of the impact of the non-recurring securities losses, are presented in the following table:

	For the six months ended							
	June 3	June 30, 2006						
	Actual		Losses		Actual			
Net Income	\$ 5,266	\$	6,318	\$	5,849			
Earnings Per Share	\$.86	\$	1.04	\$.96			
Return on Average Equity	10.72%		12.86%		12.54%			
Return on Average Assets	.77%		.93%		.90%			

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Net Interest Income

Net interest income is the largest source of operating revenue and is the difference between the interest earned on interest-earning assets and the interest expense incurred on interest-bearing liabilities. For analytical and discussion purposes, net interest income is adjusted to a fully taxable equivalent basis to facilitate performance comparisons between taxable and tax-exempt assets by increasing tax-exempt income by an amount equal to the federal income taxes that would have been paid if this income were taxable at the statutorily applicable rate. The following table sets forth the average balances, net interest income and expense, and average yields and rates of our interest-earning assets and interest-bearing liabilities for the six months ended June 30, 2007 and 2006.

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	For the Six Months Ended June 30									
	2007									
		Average			Average		Average			Average
(Dollars in thousands)		Balance		Interest	Rate		Balance		Interest	Rate
Interest-Earning Assets:										
Loans	\$	967,335	\$	36,733	7.59%	\$	941,862	\$	33,404	7.09%
Investment securities		275,896		7,887	5.72		227,350		5,557	4.89
Other interest earning										
assets		17,446		461	5.29		11,978		317	5.31
Total earning assets	\$	1,260,677		45,081	7.15%	\$	1,181,190		39,278	6.65%
Interest-bearing										
liabilities										
Interest-bearing deposits	\$	857,259		17,350	4.05%	\$	840,896		12,403	2.95%
Short-term borrowings		84,464		1,796	4.26		102,017		1,971	3.86
Long-term borrowings		167,540		4,154	4.96		152,043		3,691	4.85
Total interest-bearing										
liabilities	\$	1,109,263		23,300	4.20%	\$	1,094,956		18,065	3.30%
Net interest income and										
spread			\$	21,781	2.95%			\$	21,213	3.35%
Net interest margin					3.46%					3.59%

Note: Interest income and yields are presented on a fully taxable equivalent basis using a 35% tax rate.

Net interest income increased \$.6 million during the first six months of 2007 over the same period in 2006, due to a \$5.8 million (15%) increase in interest income offset by a \$5.2 million (29%) increase in interest expense. The increase in interest income resulted from an increase in average interest-earning assets of \$79.5 million (7%) and an increased yield on the interest-earning assets during the first six months of 2007 when compared to the first six months of 2006. The increase in average interest-earning assets is primarily attributable to the growth that we experienced in our investment portfolio in connection with the investment leverage strategy implemented during the fourth quarter of 2006 and first six months of 2007, which used brokered certificates of deposit to fund the purchase of higher yielding corporate bonds. The rising interest rate environment and the increase in the investment portfolio yield contributed to the increase in the average rate on our average earning assets of 50 basis points, from 6.65% for the first six months of 2006 to 7.15% for the first six months of 2007 (on a fully tax equivalent basis).

Interest expense increased during the first six months of 2007 when compared to the same period of 2006 due to the higher interest rate environment, and an overall increase in average interest-bearing liabilities of \$14.3 million. Deposits have increased in 2007 by approximately \$16 million due to an increase in money market funds and a successful retail promotion of a nine-month certificate of deposit. The combined effect of the increasing rate environment and the volume increases in our average interest-bearing liabilities resulted in a 90 basis point increase in the average rate paid on our average interest-bearing liabilities from 3.30% for the six months ended June 30, 2006 to 4.20% for the same period of 2007. The net result of the aforementioned factors was a 13 basis point decrease in the net interest margin during the first six months of 2007 to 3.46% from 3.59% when compared to the same time period of 2006. Management believes that the investment leverage strategy will result in increased earnings, but will continue to have a negative impact on our net interest margin.

The following table sets forth the average balances, net interest income and expense, and average yields and rates of our interest-earning assets and interest-bearing liabilities for the three months ended June 30, 2007 and 2006.

	For the Three Months Ended June 30										
	2007						2006				
		Average		Average		Average			Average		
(Dollars in thousands)		Balance		Interest	Rate		Balance		Interest	Rate	
Interest-Earning Assets:											
Loans	\$	977,446	\$	18,841	7.71%	\$	936,232	\$	16,955	7.24%	
Investment securities		279,594		4,173	5.97		226,909		2,848	5.02	
Other interest earning											
assets		19,652		250	5.09		10,430		145	5.60	
Total earning assets	\$	1,276,692		23,264	7.29%	\$	1,173,571		19,948	6.80%	
Interest-bearing											
liabilities											
Interest-bearing deposits	\$	872,168		9,025	4.14%	\$	833,596		6,367	3.06%	
Short-term borrowings		75,963		833	4.39		96,788		951	3.93	
Long-term borrowings		169,451		2,089	4.93		158,658		1,907	4.81	
Total interest-bearing											
liabilities	\$	1,117,582		11,947	4.28%	\$	1,089,042		9,225	3.39%	
Net interest income and											
spread			\$	11,317	3.01%			\$	10,723	3.41%	
Net interest margin					3.55%					3.66%	

Note: Interest income and yields are presented on a fully taxable equivalent basis using a 35% tax rate.

On a fully tax-equivalent basis, net interest income for the second quarter of 2007 increased \$.6 million when compared to the second quarter of 2006. This increase resulted from a \$3.3 million increase in interest income during the period, offset by an increase in interest expense of \$2.7 million. The increase in interest income resulted from an increase in average interest-earning assets of \$103.1 million (9%), coupled with a 49 basis point increase in the average yield on earning assets. Average loans increased by \$41.2 million while the average balance in investment securities rose by \$52.7 million. The most prominent increase in yield was the 95 basis point increase on the investment portfolio as a result of the portfolio restructuring that occurred early in the second quarter 2007. Average interest-bearing liabilities increased by \$28.5 million (3%) during the second quarter of 2007 when compared to the second quarter of 2006. This increase resulted primarily from the increase in interest-bearing deposits of \$38.6 million and an increase in long-term borrowings of \$10.8 million, offset by a decline in short-term borrowings of \$20.8 million. The effective rate on these liabilities increased by 90 basis points. Overall, the net interest margin decreased by 11 basis points from 3.66% to 3.55% when comparing quarter to quarter.

Provision for Loan Losses

The provision for loan losses was \$.5 million for the six months ended June 30, 2007, compared to \$.1 million for the same period of 2006. The increase in the provision in 2007 is due to increased net charge offs and loan growth during the first six months of 2007. The provision for loan losses for the second quarter of 2007 increased \$.2 million when compared to the second quarter of 2006. Further discussion on the allowance can be found on page 16.

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Other Operating Income

Other operating income decreased \$.4 million during the first six months of 2007 when compared to the same period of 2006. The decrease resulted from the recognition of the aforementioned \$1.6 million loss associated with the transfer of investment securities from the available-for-sale category to the trading category and subsequent sale of these securities. Excluding this non-recurring charge, other operating income would have increased \$1.2 million for the first six months of 2007 when compared to the same period of 2006, driven by trust department earnings and insurance commissions. Other income for the second quarter of 2007 increased \$.7 million when compared to the second quarter of 2006. Trust department earnings were strong for the first six months as a result of successful business development efforts, resulting in increases in the average market value of assets under management. Insurance commissions also increased due to collection of contingency income and additional income generated by a new book of business that was acquired in April 2007. Contingency income is received from the insurance carriers based upon claims histories and varies from year to year. Other income increased during the period as a result of increased fees on the origination of secondary market mortgages and increased miscellaneous service charges. The composition of operating income is illustrated below.

	Income as % of	Total Other	Income as % of Total Other		
	Operating	Income	Operating Income		
	Six Month	s ended	Three Months ended		
	June 30, 2007	June 30, 2006	June 30, 2007	June 30, 2006	
Service charges	44%	39%	37%	41%	
Trust department	31%	26%	25%	26%	
Securities (losses)/gains	(25%)	_	- (2%)	—%	
Insurance commissions	17%	11%	12%	12%	
Bank owned life insurance	9%	6%	7%	6%	
Other income	24%	18%	21%	15%	
	100%	100%	100%	100%	

Other Operating Expense

Other operating expenses increased 3% for the first six months of 2007 and increased 9% for the second quarter when compared to the same time periods of 2006. The increases are attributable to increases in occupancy and equipment expense due to the opening of two branch offices and our new operations center. In addition, we experienced a slight increase in other expenses such as marketing, consulting and other miscellaneous expenses. However, the composition of operating expenses has remained consistent as illustrated below.

	Expense as % of Total Other Operating Expenses				
	Six Month	is ended	Three months ended		
	June 30, 2007	June 30, 2006	June 30, 2007	June 30, 2006	
Salaries and employee benefits	52%	55%	52%	54%	
Occupancy, equipment and data					
processing	19%	17%	19%	18%	
Other	29%	28%	29%	28%	
	100%	100%	100%	100%	

Applicable Income Taxes

The effective tax rate for the first six months and second quarter of 2007 decreased to 32% from 33% for the first six months and second quarter of 2006. This decrease reflects management's strategy implemented during 2006 to restructure the composition of the investment portfolio to include more tax-exempt municipal securities and additional

Edgar Filing: COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO-SABESP - Form 6-K purchases of bank owned life insurance, which the income from is also tax-exempt.

FINANCIAL CONDITION

Balance Sheet Overview

Total assets were \$1.43 billion at June 30, 2007, an increase of \$83 million (6.2%) since December 31, 2006. This increase is a result of increases in gross loans of \$47 million, the investment portfolio of \$34 million, and other assets of \$2 million. Total liabilities increased by approximately \$82 million during the first half of 2007, reflecting an increase in total deposits of \$93 million and an increase in long-term borrowings of \$16 million, offset by a reduction in short-term borrowings of \$29 million. The decrease in short-term borrowings reflects a decline in balances in our treasury management product and the replacement of a short-term FHLB advance with money market funds.

Loan Portfolio

The following table presents the composition of our loan portfolio at the dates indicated:

(Dollars in millions)	June 30, 2007		December 31, 2	2006
Commercial	\$ 443.5	44%\$	408.4	42%
Residential - Mortgage	383.3	38	359.6	37
Installment	172.3	17	181.6	19
Residential - Construction	11.6	1	14.1	2
Total Loans	\$ 1,010.7	100%\$	963.7	100%

Comparing loans at June 30, 2007 to loans at December 31, 2006, our loan portfolio has increased by \$47.0 million (5%). Growth in the residential mortgage portfolio (\$23.7 million) is attributable to a \$25 million mortgage loan purchase that was consummated at the end of April 2007. This purchase was made up of adjustable-rate loans and should generate an additional 105 basis points of net monthly income. This purchase was offset by a slight decline in the in-house portfolio, which resulted from a flat interest rate yield curve and a consumer preference for locking in fixed-rate mortgage loans. The Bank has opted to originate these fixed-rate loans for the secondary mortgage market. The commercial portfolio has increased (\$35.1 million) as a result of in-house production and commercial participations with other financial institutions. These increases were offset by a decline in the installment portfolio (\$9.3 million) and residential construction (\$2.5 million) portfolio. At June 30, 2007, approximately 80% of the commercial loan portfolio was collateralized by real estate.

Risk Elements of Loan Portfolio

The following table presents the risk elements of our loan portfolio at the dates indicated. Management is not aware of any potential problem loans other than those listed in this table.

	Jun	e 30,	December 31,
(Dollars in millions)	20	007	2006
Non-accrual loans	\$	2,200 \$	3,190
Accruing loans past due 90 days or more		1,419	658
Total	\$	3,619 \$	3,848
Total as a percentage of total loans		.36%	.40%

Recently, there has been a lot of national media attention about "sub-prime" lending and the resulting increase in bankruptcies. A sub-prime loan is defined generally as loan made to a borrower with a weak credit record or a reduced repayment capacity. These borrowers usually pose a higher risk of default and foreclosure. Generally, we do not make sub-prime loans. If and when we do, however, mitigating factors typically exist which warrant extending the loan.

Allowance and Provision for Loan Losses

An allowance for loan losses is maintained to absorb losses resulting from the nonperformance of our loan portfolio. The allowance for loan losses is based on management's continuing evaluation of the quality of the loan portfolio, assessment of current economic conditions, diversification and size of the portfolio, adequacy of collateral, past and anticipated loss experience, and the amount of non-performing loans.

We use the methodology outlined in the FFIEC December 2006 Statement of Policy on Allowance for Loan and Lease Losses. The starting point for this methodology is to segregate the loan portfolio into two pools, non-homogeneous (i.e., commercial) and homogeneous (i.e., consumer and residential mortgage) loans. Each loan pool is analyzed with general allowances and specific allocations being made as appropriate. For general allowances,

the previous eight quarters of loss activity are used in the estimation of losses in the current portfolio. These historical loss amounts are modified by the following qualitative factors: levels of and trends in delinquency and non-accrual loans; trends in volumes and terms of loans; effects of changes in lending policies; experience, ability, and depth of management; national and local economic trends and conditions; and concentrations of credit in the determination of the general allowance. The qualitative factors are updated each quarter by information obtained from internal, regulatory, and governmental sources. The Watchlist represents loans, identified and closely monitored by management, which possess certain qualities or characteristics that may lead to collection and loss issues. Allocations are not made for loans that are cash secured, for the Small Business Administration and Farm Service Agency guaranteed portion of loans, or for loans that are sufficiently collateralized. If a Watchlist loan is determined to be impaired and under-collateralized, a specific reserve is established or charge-off taken, as appropriate.

The allowance for loan losses is based on estimates, and actual losses may vary materially from current estimates. These estimates are reviewed quarterly, and as adjustments, either positive or negative, become necessary a corresponding increase or decrease is made in the provision for loan losses. The methodology used to determine the adequacy of the allowance for loan losses is substantially consistent with prior years.

The following table presents a summary of the activity in the allowance for loan losses for the six months ended June 30 (dollars in thousands):

	2007	2006
Balance, January 1	\$ 6,530 \$	6,416
Gross charge offs	(907)	(682)
Recoveries	295	324
Net credit losses	(612)	(358)
Provision for loan losses	530	80
Balance at end of period	\$ 6,448 \$	6,138
Allowance for Loan Losses to loans outstanding (as %)	.64%	.64%
Net charge-offs to average loans outstanding during the period, annualized		
(as %)	.13%	.08%

The allowance for loan losses decreased to \$6.4 million at June 30, 2007, compared to \$6.5 million at December 31, 2006. Non-accrual loans have decreased to \$2.2 million at June 30, 2007, compared to \$3.2 million at December 31, 2006. Management believes that the allowance at June 30, 2007 is adequate to provide for probable losses inherent in our loan portfolio.

Net charge offs relating to the installment loan portfolio represents 44% of our total net charge-offs for the first six months of 2007. Generally, installment loans are charged off after they are 120 days contractually past due. The quality of the installment loan portfolio has improved, as loans past due 30 days or more were \$2.7 million or 1.6% of the installment portfolio at June 30, 2007, compared to \$3.3 million or 1.8% at December 31, 2006.

The provision for loan losses was \$.5 million for the first six months of 2007, compared to \$.1 million for the same period of 2006. Amounts that will be recorded for the provision for loan losses in future periods will depend upon trends in the loan balances, including the composition of the loan portfolio, changes in loan quality and loss experience trends, potential recoveries on previously charged-off loans and changes in other qualitative factors.

Investment Securities

In an April 13, 2007 press release, we announced our decision to early adopt Statement of Financial Accounting Standards No. 159 "The Fair Value Option for Financial Assets and Liabilities" ("SFAS No.159") and Statement of Financial Accounting Standards No. 157 "Fair Value Measurement" ("SFAS No. 157"), and presented financial information related to an associated restructuring of our investment portfolio. The decision to early adopt fair value accounting was based on what we believed to be an appropriate interpretation of SFAS No. 159 at that time after consulting with our independent registered public accounting firm. The decision to early adopt was also influenced by our decision to substantially change the economic position of our investment portfolio by shifting the anticipated cash flow of the investment portfolio (from maturing securities, amortizing securities and securities subject to call) from the short-term period of six months to three years into the intermediate term of three to eight years. After that press release was issued, informal guidance emerged that created uncertainty as to the proper interpretation and implementation of these accounting standards, which caused us to re-evaluate our initial intent to early adopt them. As a result of our re-evaluation, and after considering the totality of the circumstances at that time, we decided to rescind our initial early adoption of SFAS No. 159 and SFAS No. 157. We nevertheless believe that our investment portfolio restructuring will provide long-term benefits to shareholders.

We were able to improve our investment portfolio by replacing certain securities with securities having a longer duration. To accomplish this during the first quarter of 2007, we transferred available-for-sale securities with a carrying value of \$76.9 million at the beginning of the quarter to trading securities with the anticipation of selling the securities and replacing them with higher yielding investments. We determined that the securities earmarked for sale would, if retained, have subjected our earnings to higher volatility in a declining interest rate environment. As a result of transferring these securities to the trading category and our decision to rescind SFAS No. 159 and SFAS No. 157, we recognized a pre-tax loss of approximately \$1.5 million in earnings for the first quarter of 2007. On April 11, 2007, we sold \$73 million of the securities held in trading at March 31, 2007 recognizing an additional loss of \$.1 million. We expect that these losses will be partially offset during the remainder of the year by the increase in investment income that we expect to recognize from the restructuring. The securities sold had an average book yield of 4.28%. The proceeds from the sale of these securities were reinvested in securities having an average book yield of approximately 5.55%. The securities purchased included government agency bonds with a longer duration than those sold as well as tax-free municipal bonds. The longer duration bonds were purchased at a discount and better position the Corporation in a declining interest rate environment by protecting against premium and reinvestment risk. The municipal bonds assist in lowering our effective tax rate. Over the past couple of years, we have undertaken several strategies to protect against the risk of future investment cash flow being reinvested in a lower interest rate environment. The restructuring of our investment portfolio enabled us to rebalance the portfolio and restructure the maturity schedule of the portfolio to mitigate the effects of premium and call risk and to manage our future interest rate risk and effective tax yield. We expect the restructuring to result in an on-going stream of higher interest income for shareholders and to have a positive impact on our net interest margin.

At June 30, 2007, our entire investment securities portfolio is classified as available for sale and carried at fair value. Unrealized gains and losses on securities available-for-sale are reflected in accumulated other comprehensive income, a component of shareholders' equity. At June 30, 2007, the total cost basis of the investment portfolio was \$301.8 million compared to a fair value of \$297.1 million.

The following table presents the composition of our securities portfolio (fair values) at the dates indicated:

(Dollars in millions)	June 30, 2007		December 31	, 2006
Securities Available-for-Sale:				
U.S. government and agencies	\$ 95.5	32%\$	97.5	37%
Mortgage-backed securities	53.9	18	50.9	19
Obligations of states and political				
subdivisions	73.8	25	68.4	26
Corporate and other debt securities	73.9	25	46.5	18
Total Investment Securities	\$ 297.1	100%\$	263.3	100%

The increase in our investment portfolio since year-end 2006 is due to the purchase of \$20 million in corporate bonds during the first six months of 2007 as part of a leverage strategy originally implemented during the fourth quarter of 2006 and the purchase of additional securities in June 2007.

At June 30, 2007, the securities classified as available-for-sale included a net unrealized loss of \$4.7 million, which represents the difference between the fair value and amortized cost of securities in the portfolio. The comparable amount at December 31, 2006 was an unrealized loss of \$1.2 million. The fair values of securities available-for-sale will generally decrease whenever interest rates increase, and the fair values will typically increase in a declining rate environment.

Management does not believe that an unrealized loss on any individual security as of June 30, 2007 represents an other-than-temporary impairment. We have both the intent and ability to hold the securities available-for-sale

presented in the preceding table for the period of time necessary to recover their amortized cost or until maturity.

There has been a lot of media attention regarding "sub-prime" mortgage investments. "Sub-prime" mortgages with similar characteristics can be packaged together and sold as investments. We define "sub-prime" mortgages in the Risk Elements of Loan Portfolio section on page 16. We do not have significant exposure to these types of securities.

Deposits

The following table presents the composition of our deposits as of the dates indicated:

(Dollars in millions)	June 30, 2007		December 31,	2006
Noninterest-bearing demand deposits	\$ 110.7	10%\$	106.6	11%
Interest-bearing demand deposits	336.0	32	279.5	29
Savings deposits	43.5	4	43.1	4
Time deposits less than \$.1	228.3	21	236.8	24
Time deposits \$.1 or more	346.0	33	305.4	32
Total Deposits	\$ 1,064.5	100%\$	971.4	100%

Deposits increased \$93.1 million during the first six months of 2007 when compared to deposits at December 31, 2006. Interest-bearing demand deposits increased due to successful retail growth in the money market product and the receipt of \$30 million in brokered money market funds. Time deposits of \$100,000 or more grew as a result of an increase in brokered certificates of deposit to fund the corporate bonds purchased as part of our investment leverage strategy during the first half of 2007 and from increased public funds.

Borrowed Funds

The following table presents the composition of our borrowings at the dates indicated:

(Dollars in millions)	June 30, 2007	D	December 31, 2006
FHLB short-term borrowings	\$ 11.0	\$	24.5
Securities sold under agreements to repurchase	59.9		74.9
Total short-term borrowings	\$ 70.9	\$	99.4
FHLB advances	\$ 146.9	\$	130.4
Junior subordinated debt	35.9		35.9
Total long-term borrowings	\$ 182.8	\$	166.3

Total short-term borrowings decreased by approximately \$28.5 million during the first six months of 2007 due to a decline in municipal funds invested in our treasury management product and the maturity of an FHLB advance. This short-term advance was replaced with money market funds. Long-term borrowings increased by \$16.5 million during the same period due to a new borrowing of \$20 million in FHLB advances to fund the purchase of mortgage loans in April, offset by scheduled principal repayments on existing FHLB advances.

Liquidity and Capital

We derive liquidity through increased customer deposits, maturities in the investment portfolio, loan repayments and income from earning assets. When deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short-term funds markets through arrangements with our correspondent banks or through the purchase of brokered certificates of deposit. The Bank is also a member of the Federal Home Loan Bank of Atlanta, which provides another source of liquidity. As discussed in Note G to the consolidated financial statements, we may from time to time access capital markets and/or borrow funds from private investors to meet some of our liquidity needs. We actively manage our liquidity position through the Asset and Liability Management Committee of the Board of Directors. Monthly reviews by management and quarterly reviews by the committee under prescribed policies and procedures are designed to ensure that we will maintain adequate levels of available funds.

Management believes that we have adequate liquidity available to respond to current and anticipated liquidity demands and is unaware of any trends or demands, commitments, events or uncertainties that will materially affect our ability to maintain liquidity at satisfactory levels.

The following table presents our capital ratios at June 30, 2007:

	Actual	Required For Capital Adequacy Purposes	Required To Be Well Capitalized
Total Capital (to risk-weighted assets)	12.53%	8.00%	10.00%
Tier 1 Capital (to risk-weighted assets)	11.46	4.00	6.00
Tier 1 Capital (to average assets)	8.91	3.00	5.00

At June 30, 2007, the Corporation was categorized as "well capitalized" under federal banking regulatory capital requirements.

The Corporation paid a cash dividend of \$.195 per share on May 1, 2007. On June 21, 2007, the Corporation declared another dividend of an equal amount, to be paid on August 1, 2007 to shareholders of record as of July 17, 2007.

Contractual Obligations, Commitments and Off-Balance Sheet Arrangements

Loan commitments are made to accommodate the financial needs of our customers. Letters of credit commit us to make payments on behalf of customers when certain specified future events occur. The credit risks inherent in loan commitments and letters of credit are essentially the same as those involved in extending loans to customers, and these arrangements are subject to our normal credit policies. Loan commitments and letters of credit totaled \$119.6 million and \$6.9 million, respectively, at June 30, 2007, compared to \$119.8 million and \$7.2 million, respectively, at December 31, 2006. We are not a party to any other off-balance sheet arrangements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our primary market risk is interest rate fluctuation and we have procedures in place to evaluate and mitigate this risk. This market risk and our procedures are described in our Annual Report on Form 10-K for the year ended December 31, 2006 under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operation - Interest Rate Sensitivity". Management believes that no material changes in our market risks or in the procedures used to evaluate and mitigate these risks have occurred since December 31, 2006.

Item 4. Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934 with the SEC, such as this Quarterly Report, is recorded, processed, summarized and reported within the periods specified in those rules and forms, and that such information is accumulated and communicated to our management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), as appropriate, to allow for timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may

An evaluation of the effectiveness of these disclosure controls as of June 30, 2007 was carried out under the supervision and with the participation of Management, including the CEO and the CFO. Based on that evaluation, Management, including the CEO and the CFO, has concluded that our disclosure controls and procedures are, in fact, effective at the reasonable assurance level.

During the second quarter of 2007, there was no change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

The risks and uncertainties to which our financial condition and operations are subject are discussed in detail in Item 1A of Part I of the Annual Report of First United Corporation on Form 10-K for the year ended December 31, 2006. Management does not believe that any material changes in our risk factors have occurred since December 31, 2006.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

At the 2007 annual meeting of shareholders held on April 24, 2007, the shareholders elected six individuals to serve as directors until the 2010 annual meeting of shareholders and until their successors are duly elected and qualify. Our Board of Directors submitted the matters to a vote through solicitation of proxies. The results of the elections are as follows:

Class III (Terms expires 2010)	FOR	WITHHELD	ABSTAINED	BROKER NON-VOTES
01 M. Kathryn Burkey	4,159,382	137,961	N/A	N/A
02 Karen F. Myers	4,160,131	137,212	N/A	N/A
03 I. Robert Rudy	4,115,090	181,384	N/A	N/A
04 Richard G. Stanton	3,843,163	454,180	N/A	N/A
05 Robert G. Stuck	4,170,200	127,134	N/A	N/A
06 H. Andrew Walls, III	4,137,908	159,435	N/A	N/A

Also at the 2006 annual meeting of shareholders, a vote was cast through solicitation of proxies for approval of the First United Omnibus Equity Compensation Plan. The results of the election are as follows:

FOR	AGAINST	ABSTAINED	BROKER NON-VOTES
2,818,835	362,293	81,899	N/A

Item 5. Other Information

None.

Item 6. Exhibits

The exhibits filed or furnished with this quarterly report are listed in the Exhibit Index that follows the signatures, which index is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	FIRST UNITED CORPORATION
Date: August 6, 2007	/s/ William B. Grant
	William B. Grant, Chairman of the Board and Chief Executive Officer
Date August 6, 2007	/s/ Carissa L. Rodeheaver
	Carissa L. Rodeheaver, Senior Vice-President and Chief Financial Officer
22	

EXHIBIT INDEX

Exhibit	Description
3.1	Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 of the Corporation's Quarterly Report on Form 10-Q for the period ended September 30, 1998)
3.2	Amended and Restated By-Laws (incorporated by reference to Exhibit 3(ii) of the Corporation's Annual Report on Form 10-K for the year ended December 31, 1997)
10.1	First United Bank & Trust Amended and Restated Supplemental Executive Retirement Plan ("SERP") (incorporated by reference to Exhibit 10.4 of the Corporation's Current Report on Form 8-K filed on February 21, 2007)
10.2	Amended and Restated SERP Agreement with William B. Grant (incorporated by reference to Exhibit 10.5 of the Corporation's Current Report on Form 8-K filed on February 21, 2007)
10.3	Form of Amended and Restated SERP Agreement with executive officers other than William B. Grant (incorporated by reference to Exhibit 10.6 of the Corporation's Current Report on Form 8-K filed on February 21, 2007)
10.4	Form of Endorsement Split Dollar Agreement between the Bank and each of William B. Grant, Robert W. Kurtz, Jeannette R. Fitzwater, Phillip D. Frantz, Eugene D. Helbig, Jr., Steven M. Lantz, Robin M. Murray, Carissa L. Rodeheaver, and Frederick A. Thayer, IV (incorporated by reference to Exhibit 10.3 of the Corporation's Quarterly Report on Form 10-Q for the period ended September 30, 2003)
10.5	First United Corporation Executive and Director Deferred Compensation Plan (incorporated by reference to Exhibit 10.10 of the Corporation's Quarterly Report on Form 10-Q for the period ended September 30, 2003)
10.6	First United Corporation Change in Control Plan (incorporated by reference to Exhibit 10.1 of the Corporation's Current Report on Form 8-K filed on February 21, 2007)
10.7	Change in Control Severance Plan Agreement with William B. Grant (incorporated by reference to Exhibit 10.2 the Corporation's Current Report on Form 8-K filed on February 21, 2007)
10.8	Form of Change in Control Severance Plan Agreement with executive officers other than William B. Grant (incorporated by reference to Exhibit 10.3 the Corporation's Current Report on Form 8-K filed on February 21, 2007)
10.9	First United Corporation Omnibus Equity Compensation Plan (incorporated by reference to Appendix B of the Corporation's 2007 definitive proxy statement filed on March 23, 2007)
31.1	Certifications of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith)
31.2	Certifications of the CFO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith)
32.1	

Certification of the CEO pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith)

32.2 Certification of the CFO pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith)