

GRAN TIERRA ENERGY INC.  
Form 10-Q  
August 04, 2017

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

or  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-34018

GRAN TIERRA ENERGY INC.  
(Exact name of registrant as specified in its charter)

Delaware 98-0479924  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

900, 520 - 3 Avenue SW  
Calgary, Alberta Canada T2P 0R3  
(Address of principal executive offices, including zip code)  
(403) 265-3221  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  
Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.  
Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

On July 31, 2017, the following number of shares of the registrant's capital stock were outstanding: 386,741,630 shares of the registrant's Common Stock, \$0.001 par value; one share of Special A Voting Stock, \$0.001 par value, representing 3,228,572 shares of Gran Tierra Goldstrike Inc., which are exchangeable on a 1-for-1 basis into the registrant's Common Stock; and one share of Special B Voting Stock, \$0.001 par value, representing 4,800,992 shares of Gran Tierra Exchangeco Inc., which are exchangeable on a 1-for-1 basis into the registrant's Common Stock.

Gran Tierra Energy Inc.

Quarterly Report on Form 10-Q

Quarterly Period Ended June 30, 2017

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## CAUTIONARY LANGUAGE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). All statements other than statements of historical facts included in this Quarterly Report on Form 10-Q regarding our financial position, estimated quantities and net present values of reserves, business strategy, plans and objectives of our management for future operations, covenant compliance, capital spending plans and those statements preceded by, followed by or that otherwise include the words "believe", "expect", "anticipate", "intend", "estimate", "project", "target", "goal", "plan", "objective", "should", or similar expressions or variations on these expressions are forward-looking statements. We can give no assurances that the assumptions upon which the forward-looking statements are based will prove to be correct or that, even if correct, intervening circumstances will not occur to cause actual results to be different than expected. Because forward-looking statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by the forward-looking statements. There are a number of risks, uncertainties and other important factors that could cause our actual results to differ materially from the forward-looking statements, including, but not limited to, those set out in Part II, Item 1A "Risk Factors" in our Quarterly Reports on Form 10-Q and in Part I, Item 1A "Risk Factors" in our 2016 Annual Report on Form 10-K. The information included herein is given as of the filing date of this Quarterly Report on Form 10-Q with the Securities and Exchange Commission ("SEC") and, except as otherwise required by the federal securities laws, we disclaim any obligations or undertaking to publicly release any updates or revisions to any forward-looking statement contained in this Quarterly Report on Form 10-Q to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any forward-looking statement is based.

## GLOSSARY OF OIL AND GAS TERMS

In this document, the abbreviations set forth below have the following meanings:

bbl barrel                      BOE barrels of oil equivalent  
Mbbbl thousand barrels      BOEPD barrels of oil equivalent per day  
Mcf thousand cubic feet bopd      barrels of oil per day  
NAR net after royalty

Sales volumes represent production NAR adjusted for inventory changes. Our oil and gas reserves are reported NAR. Our production is also reported NAR, except as otherwise specifically noted as "working interest production before royalties." Natural gas liquids ("NGLs") volumes are converted to BOE on a one-to-one basis with oil. Gas volumes are converted to BOE at the rate of 6 Mcf of gas per bbl of oil, based upon the approximate relative energy content of gas and oil. The rate is not necessarily indicative of the relationship between oil and gas prices. BOEs may be misleading, particularly if used in isolation. A BOE conversion ratio of 6 Mcf:1 bbl is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

## PART I - Financial Information

## Item 1. Financial Statements

Gran Tierra Energy Inc.  
Condensed Consolidated Statements of Operations (Unaudited)  
(Thousands of U.S. Dollars, Except Share and Per Share Amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
OIL AND NATURAL GAS SALES (NOTE 3)	\$96,128	\$ 71,713	\$190,787	\$ 129,116
EXPENSES				
Operating	27,208	17,748	51,145	36,815
Transportation	6,492	6,217	13,434	18,545
Depletion, depreciation and accretion (Note 3)	31,644	31,884	58,237	68,796
Asset impairment (Notes 3 and 4)	169	92,843	452	149,741
General and administrative (Note 3)	9,513	7,975	18,225	15,024
Transaction	—	—	—	1,237
Severance	—	281	—	1,299
Equity tax	—	—	1,224	3,051
Foreign exchange loss	3,897	781	2,050	1,566
Financial instruments gain (Note 10)	(1,447 )	(1,072 )	(6,886 )	(227 )
Interest expense (Note 5)	3,331	2,201	6,426	2,720
	80,807	158,858	144,307	298,567
LOSS ON SALE OF BRAZIL BUSINESS UNIT (NOTE 4)	(9,076 )	—	(9,076 )	—
GAIN ON ACQUISITION	—	—	—	11,712
INTEREST INCOME	245	749	653	1,198
INCOME (LOSS) BEFORE INCOME TAXES (NOTE 3)	6,490	(86,396 )	38,057	(156,541 )
INCOME TAX EXPENSE (RECOVERY)				
Current	1,772	5,778	9,189	7,801
Deferred	11,525	(28,615 )	22,904	(55,751 )
	13,297	(22,837 )	32,093	(47,950 )
NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS)	\$(6,807 )	\$(63,559 )	\$5,964	\$(108,591 )
NET INCOME (LOSS) PER SHARE - BASIC AND DILUTED	\$(0.02 )	\$(0.21 )	\$0.01	\$(0.37 )
WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC (Note 6)	398,585,296	296,565,530	398,795,023	295,188,878
WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED (Note 6)	398,585,296	296,565,530	398,816,092	295,188,878

(See notes to the condensed consolidated financial statements)

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Gran Tierra Energy Inc.  
 Condensed Consolidated Balance Sheets (Unaudited)  
 (Thousands of U.S. Dollars, Except Share and Per Share Amounts)

	June 30, 2017	December 31, 2016
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents (Note 11)	\$53,310	\$25,175
Restricted cash and cash equivalents (Notes 7 and 11)	5,844	8,322
Accounts receivable	35,086	45,698
Derivatives (Note 10)	2,424	578
Inventory (Note 4)	7,170	7,766
Taxes receivable	24,934	26,393
Prepaid taxes (Note 2)	—	12,271
Other prepaids	3,084	5,482
Total Current Assets	131,852	131,685
Oil and Gas Properties (using the full cost method of accounting)		
Proved	473,044	412,319
Unproved	610,211	647,774
Total Oil and Gas Properties	1,083,255	1,060,093
Other capital assets	5,485	6,516
Total Property, Plant and Equipment (Notes 3 and 4)	1,088,740	1,066,609
Other Long-Term Assets		
Deferred tax assets (Note 2)	82,671	1,611
Prepaid taxes (Note 2)	—	41,784
Restricted cash and cash equivalents (Notes 7 and 11)	9,897	9,770
Other long-term assets	13,894	13,856
Goodwill (Note 3)	102,581	102,581
Total Other Long-Term Assets	209,043	169,602
Total Assets (Note 3)	\$1,429,635	\$1,367,896
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current Liabilities		
Accounts payable and accrued liabilities	\$95,937	\$107,051
Derivatives (Note 10)	—	3,824
Taxes payable (Note 2)	2,419	38,939
Asset retirement obligation (Note 7)	541	5,215
Total Current Liabilities	98,897	155,029
Long-Term Liabilities		
Long-term debt (Notes 5 and 10)	263,613	197,083
Deferred tax liabilities (Note 2)	32,883	107,230
Asset retirement obligation (Note 7)	41,896	38,142
Other long-term liabilities	11,565	11,425
Total Long-Term Liabilities	349,957	353,880
Contingencies (Note 9)		

Shareholders' Equity		
Common Stock (Note 6) (386,741,630 and 390,807,194 shares of Common Stock and 8,029,564 and 8,199,894 exchangeable shares, par value \$0.001 per share, issued and outstanding as at June 30, 2017, and December 31, 2016, respectively)	10,299	10,303
Additional paid in capital	1,334,014	1,342,656
Deficit	(363,532 )	(493,972 )
Total Shareholders' Equity	980,781	858,987
Total Liabilities and Shareholders' Equity	\$1,429,635	\$1,367,896

(See notes to the condensed consolidated financial statements)

Gran Tierra Energy Inc.  
Condensed Consolidated Statements of Cash Flows (Unaudited)  
(Thousands of U.S. Dollars)

	Six Months Ended June 30,	
	2017	2016
<b>Operating Activities</b>		
Net income (loss)	\$5,964	\$(108,591)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depletion, depreciation and accretion (Note 3)	58,237	68,796
Asset impairment (Notes 3 and 4)	452	149,741
Deferred tax expense (recovery)	22,904	(55,751 )
Stock-based compensation (Note 6)	3,183	3,522
Amortization of debt issuance costs (Note 5)	1,225	629
Cash settlement of restricted share units	(501 )	(1,186 )
Unrealized foreign exchange loss	1,076	50
Financial instruments gain (Note 10)	(6,886 )	(227 )
Cash settlement of financial instruments (Note 10)	1,216	47
Cash settlement of asset retirement obligation (Note 7)	(298 )	(464 )
Loss on sale of Brazil business unit (Note 4)	9,076	—
Gain on acquisition	—	(11,712 )
Net change in assets and liabilities from operating activities (Note 11)	(28,112 )	(6,630 )
Net cash provided by operating activities	67,536	38,224
<b>Investing Activities</b>		
Additions to property, plant and equipment (Note 3)	(104,025)	(44,587 )
Additions to property, plant and equipment - property acquisitions (Note 4)	(30,410 )	(19,388 )
Net proceeds from sale of Brazil business unit (Note 4)	34,481	—
Cash deposit received for letter of credit arrangements upon sale of Brazil business unit (Note 4)	4,700	—
Cash paid for business combinations, net of cash acquired	—	(40,201 )
Changes in non-cash investing working capital	(627 )	(11,059 )
Net cash used in investing activities	(95,881 )	(115,235 )
<b>Financing Activities</b>		
Proceeds from bank debt, net of issuance costs (Note 5)	98,304	—
Repayment of bank debt (Note 5)	(33,000 )	—
Proceeds from issuance of shares of Common Stock, net of issuance costs	—	5,350
Repurchase of shares of Common Stock (Note 6)	(10,000 )	—
Proceeds from issuance of Convertible Senior Notes, net of issuance costs (Note 5)	—	108,900
Net cash provided by financing activities	55,304	114,250
Foreign exchange (loss) gain on cash, cash equivalents and restricted cash and cash equivalents	(1,175 )	1,946
Net increase in cash, cash equivalents and restricted cash and cash equivalents	25,784	39,185
Cash, cash equivalents and restricted cash and cash equivalents, beginning of period (Note 11)	43,267	148,751
Cash, cash equivalents and restricted cash and cash equivalents, end of period (Note 11)	\$69,051	\$187,936

Supplemental cash flow disclosures (Note 11)



(See notes to the condensed consolidated financial statements)

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Gran Tierra Energy Inc.  
Condensed Consolidated Statements of Shareholders' Equity (Unaudited)  
(Thousands of U.S. Dollars)

	Six Months Ended June 30, 2017	Year Ended December 31, 2016
<b>Share Capital</b>		
Balance, beginning of period	\$ 10,303	\$ 10,186
Issuance of Common Stock	—	117
Repurchase of Common Stock (Note 6)	(4	) —
Balance, end of period	10,299	10,303
<b>Additional Paid in Capital</b>		
Balance, beginning of period	1,342,656	1,019,863
Issuance of Common Stock, net of share issuance costs	—	314,425
Exercise of stock options	—	5,347
Stock-based compensation (Note 6)	1,354	3,021
Repurchase of Common Stock (Note 6)	(9,996	) —
Balance, end of period	1,334,014	1,342,656
<b>Deficit</b>		
Balance, beginning of period	(493,972	) (28,407 )
Net income (loss)	5,964	(465,565 )
Cumulative adjustment for accounting change related to tax reorganizations (Note 2)	124,476	—
Balance, end of period	(363,532	) (493,972 )
<b>Total Shareholders' Equity</b>	<b>\$ 980,781</b>	<b>\$ 858,987</b>

(See notes to the condensed consolidated financial statements)

Gran Tierra Energy Inc.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

(Expressed in U.S. Dollars, unless otherwise indicated)

## 1. Description of Business

Gran Tierra Energy Inc., a Delaware corporation (the “Company” or “Gran Tierra”), is a publicly traded company focused on oil and natural gas exploration and production in Colombia. The Company also has business activities in Peru and, until June 30, 2017, had business activities in Brazil.

## 2. Significant Accounting Policies

These interim unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America (“GAAP”). The information furnished herein reflects all normal recurring adjustments that are, in the opinion of management, necessary for the fair presentation of results for the interim periods.

The note disclosure requirements of annual consolidated financial statements provide additional disclosures to that required for interim unaudited condensed consolidated financial statements. Accordingly, these interim unaudited condensed consolidated financial statements should be read in conjunction with the Company’s consolidated financial statements as at and for the year ended December 31, 2016, included in the Company’s 2016 Annual Report on Form 10-K, filed with the SEC on March 1, 2017.

The Company’s significant accounting policies are described in Note 2 of the consolidated financial statements which are included in the Company’s 2016 Annual Report on Form 10-K and are the same policies followed in these interim unaudited condensed consolidated financial statements, except as noted below. The Company has evaluated all subsequent events through to the date these interim unaudited condensed consolidated financial statements were issued.

### Recently Adopted Accounting Pronouncements

#### Simplifying the Measurement of Inventory

In July 2015, the Financial Accounting Standards Board (“FASB”) issued ASU 2015-11, “Simplifying the Measurement of Inventory”. The ASU provides guidance for the subsequent measurement of inventory and requires that inventory that is measured using average cost be measured at the lower of cost and net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The ASU was effective for fiscal years, and interim periods within those years, beginning after December 15, 2016. The implementation of this update did not materially impact the Company’s consolidated financial position, results of operations or cash flows or disclosure.

#### Employee Share-Based Payment Accounting

In March 2016, the FASB issued ASU 2016-09, “Improvements to Employee Share-Based Payment Accounting”. This ASU simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for forfeitures, income taxes, and statutory tax withholding requirements. The ASU was effective for fiscal years, and interim periods within those years, beginning after December 15, 2016. The Company elected to continue to estimate the total number of awards for which the requisite service period will not be rendered. The implementation of this update did not impact the Company’s consolidated financial position, results of operations or cash flows or

disclosure.

Income Taxes - Intra-Entity Transfers of Assets Other than Inventory

At December 31, 2016, GAAP prohibited the recognition of current and deferred income taxes for intra-entity transfers until an asset leaves the consolidated group, therefore, the current income tax effect of tax reorganizations completed in 2016 was deferred and recognized as prepaid income taxes. At December 31, 2016, the Company's balance sheet included \$54.1 million of prepaid income taxes, \$12.3 million in current prepaid taxes and \$41.8 million in long-term prepaid taxes, and \$37.5 million of current income taxes payable relating to tax reorganizations completed in 2016.

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In October 2016, the FASB issued ASU 2016-16, "Intra-Entity Transfers of Assets Other than Inventory." This ASU requires companies to recognize the income tax effects of intercompany sales or transfers of assets, other than inventory, in the income statement as income tax expense or benefit in the period the sale or transfer occurs. This ASU is effective for fiscal years beginning after December 15, 2017, and interim periods within those years. Early adoption was permitted as of the beginning of an annual reporting period. The ASU is required to be applied on a modified retrospective basis with a cumulative-effect adjustment directly to retained earnings in the period of adoption. The Company early adopted this ASU on January 1, 2017, and in the three months ending March 31, 2017, wrote off the income tax effects that had been deferred from past intercompany transactions to opening deficit. Prepaid tax of \$54.1 million and deferred tax assets of \$178.6 million were recorded directly to opening deficit at January 1, 2017. Deferred tax assets recorded upon adoption were assessed for realizability under Accounting Standards Codification ("ASC") 740 "Income Taxes", and, valuation allowances were recognized on those deferred tax assets as necessary on the date of adoption. The adoption of ASU 2016-16 did not have any effect on the Company's cash flows.

#### Restricted Cash and Cash Equivalents

In November 2016, the FASB issued ASU 2016-18, "Restricted Cash". ASU 2016-18 requires that a statement of cash flows explain the change during the period in the total cash, cash equivalents and amounts generally described as restricted cash or restricted cash equivalents. ASU 2016-18 is effective for annual reporting periods and interim reporting periods within those annual reporting periods, beginning after December 15, 2017. Early adoption was permitted. The Company early adopted this ASU on January 1, 2017, on a retrospective basis to each period presented. The implementation of this ASU did not impact the Company's consolidated financial position or results of operations. For the six months ended June 30, 2016, the net increase in cash, cash equivalents and restricted cash and cash equivalents currently disclosed was \$39.2 million, compared with the net increase in cash and cash equivalents of \$26.1 million as previously disclosed in the consolidated statement of cash flows prior to the adoption of ASU 2016-18.

#### Clarifying the Definition of a Business

In January 2017, the FASB issued ASU 2017-01, "Clarifying the Definition of a Business". ASU 2017-01 narrows the definition of a business and provides a framework that gives entities a basis for making reasonable judgments about whether a transaction involves an asset or a business. ASU 2017-01 is effective for annual reporting periods and interim reporting periods within those annual reporting periods, beginning after December 15, 2017. Early adoption was permitted and the Company adopted this ASU on January 1, 2017. The Company now applies an initial screen for determining whether a transaction involves an asset or a business. When substantially all of the fair value of the gross assets acquired is concentrated in a single identified asset, or group of similar identifiable assets, the set will not be a business and no goodwill or gain on acquisition will be recognized. If the screen is not met, a set cannot be considered a business unless it includes an input and a substantive process that together significantly contribute to the ability to create an output. The Company's acquisition of the Santana and Nancy Burdine-Maxine oil and gas properties in the six months ended June 30, 2017 was not considered a business under this ASU and therefore not allocated goodwill or gain on acquisition (Note 4).

#### Simplifying the Test for Goodwill Impairment

In January 2017, the FASB issued ASU 2017-04, "Simplifying the Test for Goodwill Impairment". ASU 2017-04 eliminates step 2 of the goodwill impairment test. An entity no longer will determine goodwill impairment by calculating the implied fair value of goodwill by assigning the fair value of a reporting unit to all of its assets and liabilities as if that reporting unit had been acquired in a business combination. A goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of

goodwill. ASU 2017-04 is effective for annual reporting periods and interim reporting periods within those annual reporting periods, beginning after December 15, 2019. Early adoption is permitted. At June 30, 2017, the Company performed a qualitative assessment of goodwill and, based on this assessment, no impairment of goodwill was identified. The Company did not have to perform step 2 of the goodwill impairment test.

### 3. Segment and Geographic Reporting

The Company is primarily engaged in the exploration and production of oil and natural gas. The Company's reportable segments are Colombia and Peru, based on geographic organization. Prior to the sale of the Company's Brazil business unit effective June 30, 2017, (Note 4), Brazil was a reportable segment. The All Other category represents the Company's corporate activities. The Company evaluates reportable segment performance based on income or loss before income taxes.

The following tables present information on the Company's reportable segments and other activities:

Three Months Ended June 30, 2017

(Thousands of U.S. Dollars)	Colombia	Peru	Brazil	All Other	Total
Oil and natural gas sales	\$91,905	\$ —	\$4,223	\$ —	\$96,128
Depletion, depreciation and accretion	30,130	243	1,050	221	31,644
Asset impairment	—	169	—	—	169
General and administrative expenses	5,229	318	438	3,528	9,513
Income (loss) before income taxes	21,598	(767)	1,849	(16,190)	6,490
Segment capital expenditures	55,436	1,002	1,062	365	57,865

Three Months Ended June 30, 2016

(Thousands of U.S. Dollars)	Colombia	Peru	Brazil	All Other	Total
Oil and natural gas sales	\$69,271	\$ —	\$2,442	\$ —	\$71,713
Depletion, depreciation and accretion	30,458	71	1,024	331	31,884
Asset impairment	78,208	483	14,152	—	92,843
General and administrative expenses	4,430	387	241	2,917	7,975
Loss before income taxes	(64,836 )	(744)	(14,037)	(6,779)	(86,396 )
Segment capital expenditures	14,535	1,102	2,160	610	18,407

Six Months Ended June 30, 2017

(Thousands of U.S. Dollars)	Colombia	Peru	Brazil	All Other	Total
Oil and natural gas sales	\$182,369	\$ —	\$8,418	\$ —	\$190,787
Depletion, depreciation and accretion	55,065	469	2,263	440	58,237
Asset impairment	—	452	—	—	452
General and administrative expenses	10,061	673	743	6,748	18,225
Income (loss) before income taxes	58,742	(1,280)	3,369	(22,774)	38,057
Segment capital expenditures	98,276	2,209	2,811	729	104,025

Six Months Ended June 30, 2016

(Thousands of U.S. Dollars)	Colombia	Peru	Brazil	All Other	Total
Oil and natural gas sales	\$125,571	\$ —	\$3,545	\$ —	\$129,116
Depletion, depreciation and accretion	66,194	212	1,742	648	68,796
Asset impairment	133,440	899	15,402	—	149,741
General and administrative expenses	7,695	796	533	6,000	15,024
Loss before income taxes	(137,557 )	(1,456)	(15,546)	(1,982)	(156,541 )
Segment capital expenditures	36,522	2,369	4,880	816	44,587

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As at June 30, 2017

(Thousands of U.S. Dollars)	Colombia	Peru	Brazil	All Other	Total
Property, plant and equipment	\$1,015,295	\$70,116	\$—	\$3,329	\$1,088,740
Goodwill	102,581	—	—	—	102,581
All other assets	182,723	11,290	—	44,301	238,314
Total Assets	\$1,300,599	\$81,406	\$—	\$47,630	\$1,429,635

As at December 31, 2016

(Thousands of U.S. Dollars)	Colombia	Peru	Brazil	All Other	Total
Property, plant and equipment	\$939,947	\$68,428	\$55,196	\$3,038	\$1,066,609
Goodwill	102,581	—	—	—	102,581
All other assets	177,393	10,848	1,619	8,846	198,706
Total Assets	\$1,219,921	\$79,276	\$56,815	\$11,884	\$1,367,896

#### 4. Property, Plant and Equipment and Inventory

##### Property, Plant and Equipment

(Thousands of U.S. Dollars)	As at June 30, 2017	As at December 31, 2016
Oil and natural gas properties		
Proved	\$2,767,842	\$2,652,171
Unproved	610,211	647,774
	3,378,053	3,299,945
Other	29,832	29,445
	3,407,885	3,329,390
Accumulated depletion, depreciation and impairment	(2,319,145 )	(2,262,781 )
	\$1,088,740	\$1,066,609

Asset impairment for the three and six months ended June 30, 2017, and 2016 was as follows:

(Thousands of U.S. Dollars)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Impairment of oil and gas properties	\$169	\$92,843	\$452	\$149,077
Impairment of inventory	—	—	—	664
	\$169	\$92,843	\$452	\$149,741

The Company follows the full cost method of accounting for its oil and gas properties. Under this method, the net book value of properties on a country-by-country basis, adjusted for related deferred income taxes, may not exceed a calculated “ceiling”. The ceiling is the estimated after tax future net revenues from proved oil and gas properties, discounted at 10% per year. In calculating discounted future net revenues, oil and natural gas prices are determined using the average price during the 12 months period prior to the ending date of the period covered by the balance sheet, calculated as an unweighted arithmetic average of the first-day-of-the month price for each month within such period for that oil and natural gas. That average price is then held constant, except for changes which are fixed and



determinable by existing contracts. Therefore, ceiling test estimates are based on historical prices discounted at 10% per year and it should not be assumed that estimates of future net revenues represent the fair market value of the Company's reserves. In accordance with GAAP, Gran Tierra used an average Brent price of \$51.35 per bbl for the purposes of the June 30, 2017, ceiling test calculations (March 31, 2017 - \$49.33; December 31, 2016 - \$42.92; June 30, 2016 - \$44.48; March 31, 2016 - \$48.79; December 31, 2015 - \$54.08).

## Acquisition of Santana and Nancy Burdine-Maxine Blocks

On April 27, 2017, the Company acquired the Santana and Nancy-Burdine-Maxine Blocks in the Putumayo Basin for cash consideration of \$30.4 million. The acquisition was accounted for as an asset acquisition with the consideration paid allocated on a relative fair value basis to the net assets acquired.

The following table shows the allocation of the cost of the acquisition based on the relative fair values of the assets and liabilities acquired:

(Thousands of U.S. Dollars)

Cost of asset acquisition:

Cash	\$30,410
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Allocation of Consideration Paid:

Oil and gas properties

Proved	\$24,405
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Unproved	8,649
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	33,054
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Inventory	869
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Asset retirement obligation - long-term	(3,513 )
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	\$30,410
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## Disposition of Brazil Business Unit

On June 30, 2017, the Company, through two of its indirect subsidiaries (the "Selling Subsidiaries"), completed the previously announced disposition of its assets in Brazil. Gran Tierra completed the disposition of its Brazil business unit for a purchase price of \$35.0 million which, after certain interim closing adjustments, resulted in cash consideration paid to the Selling Subsidiaries of approximately \$38.0 million.

At December 31, 2016, assets and liabilities of the Brazil business unit were as follows:

(Thousands of U.S. Dollars)	As at December 31, 2016
Current assets	\$1,634
Property, plant and equipment	55,376
	\$57,010
Current liabilities	\$(11,590 )
Long-term liabilities	(2,297 )
	\$(13,887 )

At June 30, 2016, the net book value of the Brazil business unit was greater than the proceeds received resulting in a \$9.1 million loss on sale.

Gran Tierra also received a \$4.7 million cash payment from the purchaser reflecting the covenant by the purchaser to finalize the documentation and other arrangements to assume liabilities associated with letter of credit arrangements and the release of Gran Tierra from any liabilities in connection with the same, which payment will be reimbursable to

the purchaser once such covenant is discharged.

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## Inventory

At June 30, 2017, oil and supplies inventories were \$4.9 million and \$2.3 million, respectively (December 31, 2016 - \$6.0 million and \$1.8 million, respectively). At June 30, 2017, the Company had 180 Mbbl of oil inventory (December 31, 2016 - 208 Mbbl). In the three and six months ended June 30, 2017, the Company recorded oil inventory impairment of \$nil (three and six months ended June 30, 2016 - \$nil and \$0.7 million, respectively) related to lower oil prices.

## 5. Debt and Interest Expense

At June 30, 2017, the Company had a revolving credit facility with a syndicate of lenders with a borrowing base of \$300 million. Availability under the revolving credit facility is determined by the reserves-based borrowing base determined by the lenders. As a result of the semi-annual redetermination, the committed borrowing base was increased from \$250 million to \$300 million effective June 1, 2017. The next re-determination of the borrowing base is due to occur no later than November 2017. Borrowings under the revolving credit facility will mature on September 18, 2018.

The Company's debt at June 30, 2017, and December 31, 2016, was as follows:

(Thousands of U.S. Dollars)	As at June 30, 2017	As at December 31, 2016
Convertible senior notes	\$ 115,000	\$ 115,000
Revolving credit facility	155,000	90,000
Unamortized debt issuance costs	(6,387 )	(7,917 )
Long-term debt	\$ 263,613	\$ 197,083

The following table presents total interest expense recognized in the accompanying interim unaudited condensed consolidated statements of operations:

(Thousands of U.S. Dollars)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Contractual interest and other financing expenses	\$ 2,711	\$ 1,712	\$ 5,201	\$ 2,091
Amortization of debt issuance costs	620	489	1,225	629
	\$ 3,331	\$ 2,201	\$ 6,426	\$ 2,720

## 6. Share Capital

The Company's authorized share capital consists of 595,000,002 shares of capital stock, of which 570 million are designated as Common Stock, par value \$0.001 per share, 25 million are designated as Preferred Stock, par value \$0.001 per share, one share is designated as Special A Voting Stock, par value \$0.001 per share, and one share is designated as Special B Voting Stock, par value \$0.001 per share.

Shares of Common Stock	Exchangeable Shares of Gran Tierra Exchangeco Inc.	Exchangeable Shares of Gran Tierra Goldstrike Inc.
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Balance, December 31, 2016	390,807,194	4,812,592	3,387,302
Shares repurchased and canceled	(4,235,890 )	—	—
Exchange of exchangeable shares	170,330	(11,600 )	(158,730 )
Shares canceled	(4 )	—	—
Balance, June 30, 2017	386,741,630	4,800,992	3,228,572

On February 6, 2017, the Company announced that it intended to implement a new share repurchase program (the “2017 Program”) through the facilities of the Toronto Stock Exchange (“TSX”), the NYSE American and eligible alternative trading platforms in Canada and the United States. Under the 2017 Program, the Company is able to purchase at prevailing market

prices up to 19,540,359 shares of Common Stock, representing 5.0% of the issued and outstanding shares of Common Stock as of January 27, 2017. Shares purchased pursuant to the 2017 Program will be canceled. The 2017 Program will expire on February 7, 2018, or earlier if the 5.0% share maximum is reached.

### Equity Compensation Awards

The following table provides information about performance stock units (“PSUs”), deferred share units (“DSUs”), restricted stock units (“RSUs”) and stock option activity for the six months ended June 30, 2017:

	PSUs	DSUs	RSUs	Stock Options	Weighted Average Exercise Price/Stock Option (\$)
	Number of Outstanding Share Units	Number of Outstanding Share Units	Number of Outstanding Share Units	Number of Outstanding Stock Options	
Balance, December 31, 2016	3,362,717	208,698	359,145	9,239,478	4.16
Granted	3,098,100	104,112	—	1,832,975	2.57
Exercised	—	—	(202,280 )	—	—
Forfeited	(274,228 )	—	(9,402 )	(208,438 )	(3.01 )
Expired	—	—	—	(1,396,667)	(4.65 )
Balance, June 30, 2017	6,186,589	312,810	147,463	9,467,348	3.81

Stock-based compensation expense for the three and six months ended June 30, 2017, was \$2.0 million and \$3.2 million, respectively, and was primarily recorded in general and administrative ("G&A") expenses (three and six months ended June 30 2016: \$2.1 million and \$3.5 million, respectively).

At June 30, 2017, there was \$13.3 million (December 31, 2016 - \$10.0 million) of unrecognized compensation cost related to unvested PSUs, RSUs and stock options which is expected to be recognized over a weighted average period of 1.9 years.

### Net Income (Loss) per Share

Basic net income (loss) per share is calculated by dividing net income (loss) attributable to common shareholders by the weighted average number of shares of Common Stock and exchangeable shares issued and outstanding during each period.

Diluted net income (loss) per share is calculated by adjusting the weighted average number of shares of Common Stock and exchangeable shares outstanding for the dilutive effect, if any, of share equivalents. The Company uses the treasury stock method to determine the dilutive effect. This method assumes that all Common Stock equivalents have been exercised at the beginning of the period (or at the time of issuance, if later), and that the funds obtained thereby were used to purchase shares of Common Stock of the Company at the volume weighted average trading price of shares of Common Stock during the period.

### Weighted Average Shares Outstanding

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Weighted average number of common and exchangeable shares outstanding	398,585,290	296,565,530	398,795,023	295,188,878

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Shares issuable pursuant to stock options	—	—	625,631	—
Shares assumed to be purchased from proceeds of stock options	—	—	(604,563	) —
Weighted average number of diluted common and exchangeable shares outstanding	398,585,290	296,565,530	398,816,091	295,188,878

For the three months ended June 30, 2017, 10,634,157 options, on a weighted average basis, (three months ended June 30, 2016 - 11,738,731 options) were excluded from the diluted income (loss) per share calculation as the options were anti-dilutive. For the six months ended June 30, 2017, 9,616,800 options, on a weighted average basis, (six months ended June 30, 2016 - 12,203,246 options) were excluded from the diluted income (loss) per share calculation as the options were anti-dilutive.

Shares issuable upon conversion of the Convertible Senior Notes ("Notes") were anti-dilutive and excluded from the diluted income (loss) per share calculation.

## 7. Asset Retirement Obligation

Changes in the carrying amounts of the asset retirement obligation associated with the Company's oil and natural gas properties were as follows:

(Thousands of U.S. Dollars)	Six Months Ended		Year Ended
	June 30, 2017	December 31, 2016	December 31, 2016
Balance, beginning of period	\$43,357	\$ 33,224	
Liability incurred	1,573	2,606	
Liabilities assumed in acquisition	3,513	15,723	
Accretion	1,686	2,789	
Settlements	(466 )	(872 )	
Liabilities associated with assets sold	(2,200 )	(3,257 )	
Revisions in estimated liability	(5,026 )	(6,856 )	
Balance, end of period	\$42,437	\$ 43,357	
Asset retirement obligation - current	\$541	\$ 5,215	
Asset retirement obligation - long-term	41,896	38,142	
	\$42,437	\$ 43,357	

For the six months ended June 30, 2017, settlements included \$0.3 million cash payments with the balance in accounts payable and accrued liabilities at June 30, 2017. Revisions in estimated liabilities relate primarily to changes in estimates of asset retirement costs and include, but are not limited to, revisions of estimated inflation rates, changes in property lives and the expected timing of settling asset retirement obligations. At June 30, 2017, the fair value of assets that are legally restricted for purposes of settling the asset retirement obligation was \$12.3 million (December 31, 2016 - \$12.0 million). These assets are accounted for as restricted cash and cash equivalents on the Company's interim unaudited condensed consolidated balance sheets.

## 8. Taxes

The Company's effective tax rate was 84% in the six months ended June 30, 2017, compared with 31% in the corresponding period in 2016. The Company's effective tax rate differed from the U.S. statutory rate of 35% primarily due to the impact of foreign taxes, other permanent differences, the valuation allowance, which was largely attributable to losses incurred in the United States and Colombia, the non-deductible third-party royalty in Colombia, stock based compensation and other local taxes. These items were partially offset by foreign currency translation adjustments.

## 9. Contingencies

The Agencia Nacional de Hidrocarburos (National Hydrocarbons Agency) ("ANH") and Gran Tierra are engaged in ongoing discussions regarding the interpretation of whether certain transportation and related costs are eligible to be deducted in the calculation of an additional royalty (the "HPR royalty"). Based on the Company's understanding of the ANH's position, the estimated compensation which would be payable if the ANH's interpretation is correct could be up to \$49.2 million as at June 30, 2017. At this time no amount has been accrued in the interim unaudited condensed



consolidated financial statements as Gran Tierra does not consider it probable that a loss will be incurred.

In addition to the above, Gran Tierra has a number of other lawsuits and claims pending. Although the outcome of these other lawsuits and disputes cannot be predicted with certainty, Gran Tierra believes the resolution of these matters would not have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows. Gran Tierra records costs as they are incurred or become probable and determinable.

## Letters of credit and other credit support

At June 30, 2017, the Company had provided letters of credit and other credit support totaling \$74.5 million (December 31, 2016 - \$96.8 million) as security relating to work commitment guarantees contained in exploration contracts and other capital or operating requirements.

## 10. Financial Instruments and Fair Value Measurement

## Financial Instruments

At June 30, 2017, the Company's financial instruments recognized in the balance sheet consist of: cash and cash equivalents; restricted cash and cash equivalents; accounts receivable; derivatives, accounts payable and accrued liabilities, long-term debt, PSU liability included in other long-term liabilities, and RSU liability included in accounts payable and accrued liabilities and other long-term liabilities.

## Fair Value Measurement

The fair value of derivatives and RSU and PSU liabilities are being remeasured at the estimated fair value at the end of each reporting period.

The fair value of commodity price and foreign currency derivatives is estimated based on various factors, including quoted market prices in active markets and quotes from third parties. The Company also performs an internal valuation to ensure the reasonableness of third party quotes. In consideration of counterparty credit risk, the Company assessed the possibility of whether the counterparty to the derivative would default by failing to make any contractually required payments. Additionally, the Company considers that it is of substantial credit quality and has the financial resources and willingness to meet its potential repayment obligations associated with the derivative transactions.

The fair value of the RSU liability was estimated based on quoted market prices in an active market. The fair value of the PSU liability was estimated based on quoted market prices in an active market and an option pricing model such as the Monte Carlo simulation option-pricing models.

The fair value of derivatives and RSU, PSU and DSU liabilities at June 30, 2017, and December 31, 2016, were as follows:

(Thousands of U.S. Dollars)	As at June 30, 2017	As at December 31, 2016
Commodity price derivative asset	\$2,424	\$ —
Foreign currency derivative asset	—	578
	\$2,424	\$ 578
Commodity price derivative liability	\$—	\$ 3,824
RSU, PSU and DSU liability	5,528	3,907
	\$5,528	\$ 7,731

The following table presents gains or losses on financial instruments recognized in the accompanying interim unaudited condensed consolidated statements of operations:

(Thousands of U.S. Dollars)	Three Months		Six Months Ended	
	Ended June 30,		June 30,	
	2017	2016	2017	2016
Commodity price derivative gain	\$(1,545)	\$(1,334)	\$(6,247)	\$(1,334)
Foreign currency derivatives loss (gain)	98	(1,118 )	(639 )	(1,118 )
Trading securities loss	—	1,380	—	2,225
Financial instruments gain	\$(1,447)	\$(1,072)	\$(6,886)	\$(227 )

These gains and losses are presented as financial instruments gains in the interim unaudited condensed consolidated statements of operations and cash flows.

Financial instruments not recorded at fair value include the Notes. At June 30, 2017, the carrying amount of the Notes was \$110.4 million, which represents the aggregate principal amount less unamortized debt issuance costs, and the fair value was \$120.7 million. The fair value of long-term restricted cash and cash equivalents and the revolving credit facility approximated their carrying value because interest rates are variable and reflective of market rates. The fair values of other financial instruments approximate their carrying amounts due to the short-term maturity of these instruments.

GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels. Level 1 inputs consist of quoted prices (unadjusted) in active markets for identical assets and liabilities and have the highest priority. Level 2 and 3 inputs are based on significant other observable inputs and significant unobservable inputs, respectively, and have lower priorities. The Company uses appropriate valuation techniques based on the available inputs to measure the fair values of assets and liabilities.

At June 30, 2017, the fair value of the derivatives was determined using Level 2 inputs and the fair value of the PSU liability was determined using Level 3 inputs.

The Company uses available market data and valuation methodologies to estimate the fair value of debt. The fair value of debt is the estimated amount the Company would have to pay a third party to assume the debt, including a credit spread for the difference between the issue rate and the period end market rate. The credit spread is the Company's default or repayment risk. The credit spread (premium or discount) is determined by comparing the Company's Notes and revolving credit facility to new issuances (secured and unsecured) and secondary trades of similar size and credit statistics for both public and private debt. The disclosure in the paragraph above regarding the fair value of the Company's revolving credit facility was determined using an income approach using Level 3 inputs. The disclosure in the paragraph above regarding the fair value of the Notes was determined using Level 2 inputs based on the indicative pricing published by certain investment banks or trading levels of the Notes, which are not listed on any securities exchange or quoted on an inter-dealer automated quotation system. The disclosure in the paragraph above regarding the fair value of cash and cash equivalents and restricted cash and cash equivalents was based on Level 1 inputs.

The Company's non-recurring fair value measurements include asset retirement obligations. The fair value of an asset retirement obligation is measured by reference to the expected future cash outflows required to satisfy the retirement obligation discounted at the Company's credit-adjusted risk-free interest rate. The significant level 3 inputs used to calculate such liabilities include estimates of costs to be incurred, the Company's credit-adjusted risk-free interest rate, inflation rates and estimated dates of abandonment. Accretion expense is recognized over time as the discounted liabilities are accreted to their expected settlement value, while the asset retirement cost is amortized over the estimated productive life of the related assets.

#### Commodity Price Derivatives

The Company utilizes commodity price derivatives to manage the variability in cash flows associated with the forecasted sale of its oil production, reduce commodity price risk and provide a base level of cash flow in order to assure it can execute at least a portion of its capital spending.

At June 30, 2017, the Company had outstanding commodity price derivative positions as follows:

Period and type of instrument	Volume, Reference	Sold	Purchased	Sold
	bopd	Put	Put	Call

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			(\$/bbl)	(\$/bbl)	(\$/bbl)
Collar: October 1, 2016 to December 31, 2017	5,000	ICE Brent	\$ 35	\$ 45	\$ 65
Collar: June 1, 2017 to December 31, 2017	10,000	ICE Brent	\$ 35	\$ 45	\$ 65

Foreign Currency Derivatives

The Company utilizes foreign currency derivatives to manage the variability in cash flows associated with the Company's forecasted Colombian peso ("COP") denominated costs. At June 30, 2017, the Company had no outstanding foreign currency derivative positions. Subsequent to the end of the quarter, the Company entered into the following foreign currency contracts:

Period and type of instrument	Amount Hedged (Millions COP)	U.S. Dollar Equivalent of Amount Hedged (Thousands of U.S. Dollars)		Reference	Purchased Call (COP)	Sold Put (COP, Weighted Average Rate)
		(1)	(2)			
Collar: July 1, 2017 to July 31, 2017	5,000	1,646		COP	3,000	3,138
Collar: August 1, 2017 to August 31, 2017	23,000	7,570		COP	3,000	3,116
Collar: September 1, 2017 to September 29, 2017	23,000	7,570		COP	3,000	3,105
Collar: October 1, 2017 to October 31, 2017	23,000	7,570		COP	3,000	3,117
Collar: November 1, 2017 to November 30, 2017	25,000	8,228		COP	3,000	3,139
Collar: December 1, 2017 to December 28, 2017	25,000	8,228		COP	3,000	3,142
	124,000	40,812				

(1) At June 30, 2017 foreign exchange rate.

11. Supplemental Cash Flow Information

The following table provides a reconciliation of cash, cash equivalents and restricted cash and cash equivalents with the Company's interim unaudited condensed consolidated balance sheet that sum to the total of the same such amounts shown in the interim unaudited condensed consolidated statements of cash flows:

(Thousands of U.S. Dollars)	As at June 30,		As at December 31	
	2017	2016	2016	2015
Cash and cash equivalents	\$53,310	\$171,470	\$25,175	\$145,342
Restricted cash and cash equivalents - current	5,844	9,716	8,322	92
Restricted cash and cash equivalents - long-term	9,897	6,750	9,770	3,317
	\$69,051	\$187,936	\$43,267	\$148,751

Net changes in assets and liabilities from operating activities were as follows:

(Thousands of U.S. Dollars)	Six Months Ended June 30,	
	2017	2016
Accounts receivable and other long-term assets	\$11,024	\$(9,156)
Derivatives	—	(4,562)
Inventory	(47)	4,365
Prepays	2,190	1,102
Accounts payable and accrued and other long-term liabilities	(6,179)	(5,628)
Taxes receivable and payable	(35,100)	7,249

Net changes in assets and liabilities from operating activities \$(28,112) \$(6,630)

The following table provides additional supplemental cash flow disclosures:

(Thousands of U.S. Dollars)	Six Months	
	Ended June 30,	
	2017	2016
Non-cash investing activities:		
Net liabilities related to property, plant and equipment, end of period	\$56,044	\$24,497

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Please see the cautionary language at the very beginning of this Quarterly Report on Form 10-Q regarding the identification of and risks relating to forward-looking statements, as well as Part II, Item 1A "Risk Factors" in this Quarterly Report on Form 10-Q and Part I, Item 1A "Risk Factors" in our 2016 Annual Report on Form 10-K.

The following discussion of our financial condition and results of operations should be read in conjunction with the "Financial Statements" as set out in Part I, Item 1 of this Quarterly Report on Form 10-Q as well as the "Financial Statements and Supplementary Data" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Part II, Items 8 and 7, respectively, of our Annual Report on Form 10-K, filed with the SEC on March 1, 2017.

### Highlights

#### Brazil Divestiture

On June 30, 2017, we completed the disposition of our business unit in Brazil, including our 100% working interest in the Tie Field and all of our interest in exploration rights and obligations held pursuant to concession agreements granted by the ANP. We completed the disposition of our Brazil business unit for a purchase price of \$35.0 million which, after certain interim closing adjustments, resulted in cash consideration of approximately \$38.0 million.

#### Acquisition of the Santana and Nancy-Burdine-Maxine Blocks

On April 27, 2017, we acquired the Santana and Nancy-Burdine-Maxine Blocks for cash consideration of \$30.4 million. These two blocks were offered by Ecopetrol as part of an asset disposition process and are located in the Putumayo Basin.



## Financial and Operational Highlights

	Three Months Ended March 31,	Three Months Ended June 30,			Six Months Ended June 30,		
	2017	2017	2016	% Change	2017	2016	% Change
Average Daily Volumes (BOEPD)							
Working Interest Production Before Royalties	29,879	31,437	25,744	22	30,663	25,677	19
Royalties	(5,089 )	(5,014 )	(4,049 )	24	(5,051 )	(3,435 )	47
Production NAR	24,790	26,423	21,695	22	25,612	22,242	15
(Increase) Decrease in Inventory	18	(140 )	723	(119 )	(61 )	1,682	(104 )
Sales <sup>(1)</sup>	24,808	26,283	22,418	17	25,551	23,924	7
Net Income (Loss) (\$000s)	\$12,771	\$(6,807)	\$(63,559)	89	\$5,964	\$(108,591)	105
Operating Netback (\$000s)							
Oil and Natural Gas Sales	\$94,659	\$96,128	\$71,713	34	\$190,787	\$129,116	48
Operating Expenses	(23,937 )	(27,208 )	(17,748 )	53	(51,145 )	(36,815 )	39
Transportation Expenses	(6,942 )	(6,492 )	(6,217 )	4	(13,434 )	(18,545 )	(28 )
Operating Netback <sup>(2)</sup>	\$63,780	\$62,428	\$47,748	31	\$126,208	\$73,756	71
General and Administrative Expenses ("G&A") (\$000s)							
G&A Expenses Before Stock-Based Compensation, Gross	\$15,845	\$15,933	\$14,769	8	\$31,778	\$27,097	17
Stock-Based Compensation	1,149	1,903	1,988	(4 )	3,052	3,386	(10 )
Capitalized G&A and Overhead Recoveries	(8,282 )	(8,323 )	(8,782 )	(5 )	(16,605 )	(15,459 )	7
G&A Expenses, Including Stock-Based Compensation (\$000s)	\$8,712	\$9,513	\$7,975	19	\$18,225	\$15,024	21
EBITDA (\$000s) <sup>(3)</sup>	\$61,538	\$41,634	\$40,532	3	\$103,172	\$64,716	59
Funds Flow From Operations (\$000s) <sup>(4)</sup>	\$45,026	\$50,920	\$33,755	51	\$95,946	\$45,318	112
Capital Expenditures (\$000s)	\$46,160	\$57,865	\$18,407	214	\$104,025	\$44,587	133

(Thousands of U.S. Dollars)	As at		
	June 30, 2017	December 31, 2016	% Change
Cash, Cash Equivalents and Current Restricted Cash and Cash Equivalents	\$59,154	\$ 33,497	77
Revolving Credit Facility	\$155,000	\$ 90,000	72
Convertible Senior Notes	\$115,000	\$ 115,000	—

(1) Sales volumes represent production NAR adjusted for inventory changes.

#### Non-GAAP measures

Operating netback, EBITDA, and funds flow from operations are non-GAAP measures which do not have any standardized meaning prescribed under GAAP. Management views these measures as financial performance measures. Investors are cautioned that these measures should not be construed as alternatives to net loss or other measures of financial performance or liquidity as determined in accordance with GAAP. Our method of calculating these measures may differ from other companies and, accordingly, may not be comparable to similar measures used by other companies. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure.

(2) Operating netback as presented is oil and gas sales net of royalties and operating and transportation expenses. Management believes that netback is a useful supplemental measure for management and investors to analyze financial performance and provides an indication of the results generated by our principal business activities prior to the consideration of other income and expenses.

(3) EBITDA, as presented, is net income or loss adjusted for depletion, depreciation and accretion (“DD&A”) expenses, asset impairment, interest expense and income tax recovery or expense. Management uses these financial measures to analyze performance and income or loss generated by our principal business activities prior to the consideration of how non-cash items affect that income or loss, and believes that these financial measures are also useful supplemental information for investors to analyze performance and our financial results. A reconciliation from net income or loss to EBITDA is as follows:

	Three Months Ended March 31, 2017	Three Months Ended June 30, 2017	Three Months Ended June 30, 2016	Six Months Ended June 30, 2017	Six Months Ended June 30, 2016
EBITDA - Non-GAAP Measure (\$000s)					
Net income (loss)	\$12,771	\$(6,807)	\$(63,559)	\$5,964	\$(108,591)
Adjustments to reconcile net income (loss) to EBITDA					
DD&A expenses	26,593	31,644	31,884	58,237	68,796
Asset impairment	283	169	92,843	452	149,741
Interest expense	3,095	3,331	2,201	6,426	2,720
Income tax expense (recovery)	18,796	13,297	(22,837)	32,093	(47,950)
EBITDA	\$61,538	\$41,634	\$40,532	\$103,172	\$64,716

(4) Funds flow from operations, as presented, is net income or loss adjusted for DD&A expenses, asset impairment, deferred tax expense or recovery, stock-based compensation, amortization of debt issuance costs, cash settlement of

RSUs, unrealized foreign exchange gains and losses, financial instruments gains, cash settlement of financial instruments, loss on sale of Brazil business unit and gain on acquisition.. Management uses this financial measure to analyze performance and income or loss generated by our principal business activities prior to the consideration of how non-cash items affect that income or loss, and believes that this financial measure is also useful supplemental information for investors to analyze performance and our financial results. A reconciliation from net income or loss to funds flow from operations is as follows:

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	Three Months Ended March 31, 2017	Three Months Ended June 30, 2017	2016	Six Months Ended June 30, 2016
Funds Flow From Operations - Non-GAAP Measure (\$000s)				
Net income (loss)	\$12,771	\$(6,807)	\$(63,559)	<del>\$(608,591)</del>
Adjustments to reconcile net income (loss) to funds flow from operations				
DD&A expenses	26,593			