

Intelsat S.A.
Form 6-K
April 28, 2016
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 or 15d-16
UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of April, 2016

001-35878

(Commission File Number)

Intelsat S.A.

(Translation of registrant's name into English)

4 rue Albert Borschette

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Luxembourg

Grand Duchy of Luxembourg

L-1246

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

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INTELSAT S.A.

Quarterly Report for the three months ended March 31, 2016

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INTRODUCTION

In this Quarterly Report, unless otherwise indicated or the context otherwise requires, (1) the terms we, us, our, the Company and Intelsat S.A. refer to Intelsat S.A. and its subsidiaries on a consolidated basis, (2) the term Intelsat Holdings refers to Intelsat Holdings S.A., Intelsat S.A.'s indirect wholly-owned subsidiary, (3) the term Intelsat Investments refers to Intelsat Investments S.A. (formerly Intelsat S.A.), Intelsat S.A.'s indirect wholly-owned subsidiary, (4) the term Intelsat Luxembourg refers to Intelsat (Luxembourg) S.A., Intelsat Investments' direct wholly-owned subsidiary, (5) the term Intelsat Jackson refers to Intelsat Jackson Holdings S.A., Intelsat Luxembourg's direct wholly-owned subsidiary, (6) the term Intelsat Corp refers to Intelsat Corporation, Intelsat Jackson's direct wholly-owned subsidiary and (7) the term Intelsat General refers to Intelsat General Corporation, our government business subsidiary.

In this Quarterly Report, unless the context otherwise requires, all references to transponder capacity or demand refer to transponder capacity or demand in the C-band and Ku-band frequencies only.

FINANCIAL AND OTHER INFORMATION

Unless otherwise indicated, all references to dollars and \$ in this Quarterly Report are to, and all monetary amounts in this Quarterly Report are presented in, U.S. dollars. Unless otherwise indicated, the financial information contained in this Quarterly Report has been prepared in accordance with United States generally accepted accounting principles (U.S. GAAP).

Certain monetary amounts, percentages and other figures included in this Quarterly Report have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated may not be the arithmetic aggregation of the percentages that precede them.

In this Quarterly Report, we refer to and rely on publicly available information regarding our industry and our competitors. Although we believe the information is reliable, we cannot guarantee the accuracy and completeness of the information and have not independently verified it.

FORWARD-LOOKING STATEMENTS

Some of the statements in this Quarterly Report constitute forward-looking statements that do not directly or exclusively relate to historical facts.

When used in this Quarterly Report, the words may, will, might, should, expect, plan, anticipate, project, estimate, predict, intend, potential, outlook and continue, and the negative of these terms, and other similar expressions are intended to identify forward-looking statements and information.

The forward-looking statements made in this Quarterly Report reflect our intentions, plans, expectations, assumptions and beliefs about future events. These forward-looking statements speak only as of the date of this Quarterly Report and are not guarantees of future performance or results and are subject to risks, uncertainties and other factors, many of which are outside of our control. These factors could cause actual results or developments to differ materially from the expectations expressed or implied in the forward-looking statements and include known and unknown risks. Known risks include, among others, the risks discussed in Item 3D Risk Factors in our Annual Report on Form 20-F for the year ended December 31, 2015, the political, economic and legal conditions in the markets we are targeting for communications services or in which we operate, and other risks and uncertainties inherent in the telecommunications

business in general and the satellite communications business in particular.

The following list represents some, but not necessarily all, of the factors that could cause actual results to differ from historical results or those anticipated or predicted by these forward-looking statements:

risks associated with operating our in-orbit satellites;

satellite launch failures, satellite launch and construction delays and in-orbit failures or reduced satellite performance;

potential changes in the number of companies offering commercial satellite launch services and the number of commercial satellite launch opportunities available in any given time period that could impact our ability to timely schedule future launches and the prices we pay for such launches;

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our ability to obtain new satellite insurance policies with financially viable insurance carriers on commercially reasonable terms or at all, as well as the ability of our insurance carriers to fulfill their obligations;

possible future losses on satellites that are not adequately covered by insurance;

U.S. and other government regulation;

changes in our contracted backlog or expected contracted backlog for future services;

pricing pressure and overcapacity in the markets in which we compete;

our ability to access capital markets for debt or equity;

the competitive environment in which we operate;

customer defaults on their obligations to us;

our international operations and other uncertainties associated with doing business internationally;

litigation; and

other risks discussed in our Annual Report or this Quarterly Report.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee our future results, level of activity, performance or achievements. Because actual results could differ materially from our intentions, plans, expectations, assumptions and beliefs about the future, you are urged not to rely on forward-looking statements in this Quarterly Report and to view all forward-looking statements made in this Quarterly Report with caution. We do not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****INTELSAT S.A.****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except per share amounts)

	As of December 31, 2015	As of March 31, 2016 (unaudited)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 171,541	\$ 1,515,323
Receivables, net of allowance of \$37,178 in 2015 and \$39,722 in 2016	232,775	222,514
Prepaid expenses and other current assets	35,784	43,042
Total current assets	440,100	1,780,879
Satellites and other property and equipment, net	5,988,317	6,107,241
Goodwill	2,620,627	2,620,627
Non-amortizable intangible assets	2,452,900	2,452,900
Amortizable intangible assets, net	440,330	428,206
Other assets	311,316	320,018
Total assets	\$ 12,253,590	\$ 13,709,871
LIABILITIES AND SHAREHOLDERS DEFICIT		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 164,381	\$ 161,129
Taxes payable	11,742	7,469
Employee related liabilities	35,361	27,968
Accrued interest payable	161,493	311,587
Deferred satellite performance incentives	19,411	21,196
Deferred revenue	108,779	161,522
Other current liabilities	63,275	60,731
Total current liabilities	564,442	751,602
Long-term debt, net of current portion	14,611,379	15,846,582
Deferred satellite performance incentives, net of current portion	162,177	188,196
Deferred revenue, net of current portion	1,010,242	983,639
Deferred income taxes	160,802	162,658
Accrued retirement benefits	195,385	192,972

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Other long-term liabilities	169,516	182,486
Commitments and contingencies (Note 13)		
Shareholders' deficit:		
Common shares; nominal value \$0.01 per share	1,076	1,080
5.75% Series A mandatory convertible junior non-voting preferred shares; nominal value \$0.01 per share; aggregate liquidation preference of \$172,500 (\$50 per share)	35	35
Paid-in capital	2,133,891	2,141,423
Accumulated deficit	(6,706,128)	(6,690,802)
Accumulated other comprehensive loss	(78,439)	(77,868)
Total Intelsat S.A. shareholders' deficit	(4,649,565)	(4,626,132)
Noncontrolling interest	29,212	27,868
Total liabilities and shareholders' deficit	\$ 12,253,590	\$ 13,709,871

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents**INTELSAT S.A.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME****(in thousands, except per share amounts)**

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Revenue	\$ 602,306	\$ 552,643
Operating expenses:		
Direct costs of revenue (excluding depreciation and amortization)	83,467	87,460
Selling, general and administrative	54,672	57,130
Depreciation and amortization	171,405	168,880
Total operating expenses	309,544	313,470
Income from operations	292,762	239,173
Interest expense, net	225,974	216,910
Other expense, net	(3,638)	(582)
Income before income taxes	63,150	21,681
Provision for income taxes	7,485	5,389
Net income	55,665	16,292
Net income attributable to noncontrolling interest	(948)	(966)
Net income attributable to Intelsat S.A.	\$ 54,717	\$ 15,326
Net income per common share attributable to Intelsat S.A.:		
Basic	\$ 0.51	\$ 0.14
Diluted	\$ 0.47	\$ 0.13

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents**INTELSAT S.A.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(in thousands)**

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Net income	\$ 55,665	\$ 16,292
Other comprehensive income, net of tax:		
Defined benefit retirement plans:		
Reclassification adjustment for amortization of unrecognized prior service credits included in net periodic pension costs and other, net of tax	(382)	(1)
Reclassification adjustment for amortization of unrecognized actuarial loss included in net periodic pension costs, net of tax	2,934	532
Curtailment gain, net of tax of \$3.8 million	6,510	
Marketable securities:		
Unrealized gains on investments, net of tax	90	42
Reclassification adjustment for realized gain on investments, net of tax	(30)	(2)
Other comprehensive income	9,122	571
Comprehensive income	64,787	16,863
Comprehensive income attributable to noncontrolling interest	(948)	(966)
Comprehensive income attributable to Intelsat S.A.	\$ 63,839	\$ 15,897

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents**INTELSAT S.A.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(in thousands)**

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Cash flows from operating activities:		
Net income	\$ 55,665	\$ 16,292
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	171,405	168,880
Provision for doubtful accounts	5,070	6,258
Foreign currency transaction (gain) loss	5,205	(1,710)
Share-based compensation	7,831	7,669
Deferred income taxes	900	(2,422)
Amortization of discount, premium, issuance costs and related costs	4,977	5,066
Unrealized gains on derivative financial instruments	(5,321)	(764)
Amortization of actuarial loss and prior service credits for retirement benefits	4,039	840
Other non-cash items	(27)	1,191
Changes in operating assets and liabilities:		
Receivables	(1,902)	5,476
Prepaid expenses and other assets	(4,299)	(11,840)
Accounts payable and accrued liabilities	(25,967)	(15,046)
Accrued interest payable	149,675	150,094
Deferred revenue	22,679	25,477
Accrued retirement benefits	(6,118)	(2,413)
Other long-term liabilities	2,541	90
Net cash provided by operating activities	386,353	353,138
Cash flows from investing activities:		
Payments for satellites and other property and equipment (including capitalized interest)	(186,992)	(227,176)
Purchase of cost method investment		(4,000)
Other investing activities	5	(456)
Net cash used in investing activities	(186,987)	(231,632)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt		1,250,000
Repayments of long-term debt	(49,000)	
Debt issuance costs		(19,200)

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Dividends paid to preferred shareholders	(2,480)	(2,480)
Principal payments on deferred satellite performance incentives	(5,260)	(3,971)
Dividends paid to noncontrolling interest	(1,938)	(2,310)
Other financing activities	96	
Net cash provided by (used in) financing activities	(58,582)	1,222,039
Effect of exchange rate changes on cash and cash equivalents	(5,205)	237
Net change in cash and cash equivalents	135,579	1,343,782
Cash and cash equivalents, beginning of period	123,147	171,541
Cash and cash equivalents, end of period	\$ 258,726	\$ 1,515,323
Supplemental cash flow information:		
Interest paid, net of amounts capitalized	\$ 76,758	\$ 61,925
Income taxes paid, net of refunds	14,074	11,630
Supplemental disclosure of non-cash investing activities:		
Accrued capital expenditures	\$ 73,014	\$ 98,090
Capitalization of deferred satellite performance incentives		31,600

See accompanying notes to unaudited condensed consolidated financial statements.

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INTELSAT S.A.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

March 31, 2016

Note 1 General

Basis of Presentation

The accompanying condensed consolidated financial statements of Intelsat S.A. and its subsidiaries (Intelsat S.A., we, us, our or the Company) have not been audited, but are prepared in accordance with United States generally accepted accounting principles (U.S. GAAP) for interim financial information. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. References to U.S. GAAP issued by the Financial Accounting Standards Board (FASB) in these footnotes are to the FASB Accounting Standards Codification (ASC). The unaudited condensed consolidated financial statements include all adjustments (consisting only of normal and recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of these financial statements. The results of operations for the periods presented are not necessarily indicative of operating results for the full year or for any future period. The condensed consolidated balance sheet as of December 31, 2015 has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 20-F for the year ended December 31, 2015 on file with the Securities and Exchange Commission.

Use of Estimates

The preparation of these condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of these condensed consolidated financial statements, the reported amounts of revenues and expenses during the reporting periods, and the disclosures of contingent liabilities. Accordingly, ultimate results could differ from those estimates.

Recently Issued Accounting Pronouncements

In May 2014, the FASB issued Accounting Standard Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the revenue recognition requirements in FASB ASC Topic 605 *Revenue Recognition*. The guidance in ASU 2014-09 clarifies the principles for recognizing revenue and improves financial reporting by creating a common revenue standard for U.S. GAAP and International Financial Reporting Standards. In August 2015, the FASB issued ASU 2015-14, *Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date*, to defer the effective date of ASU 2014-09 by one year. Public entities can now elect to defer implementation of ASU 2014-09 to interim and annual periods beginning after December 15, 2017. Additionally, ASU 2015-14 permits early adoption of the standard but not before the original effective date, i.e. annual periods beginning after December 15, 2016. The standard permits the use of either the retrospective or cumulative effect transition method. In February 2016, the FASB issued ASU 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*. The standard amends the principal versus agent guidance in ASU 2014-09 and clarifies that the analysis must focus on whether the entity has control of the goods or services before they are transferred to the customer. We are in the process of evaluating the

impact that ASU 2014-09 and ASU 2016-08 will have on our consolidated financial statements and associated disclosures, and have not yet selected a transition method.

In February 2016, the FASB issued ASU 2016-02, *Leases* to increase transparency and comparability by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for interim and annual periods beginning after December 15, 2018, on a modified retrospective basis with early adoption allowed. We are in the process of evaluating the impact that ASU 2016-02 will have on our consolidated financial statements and associated disclosures.

In March 2016, the FASB issued ASU 2016-09, *Improvements to Employee Share-Based Payment Accounting*, which is intended to improve accounting for share-based payment transactions as part of the FASB's simplification initiative. ASU 2016-09 changes several aspects of accounting for share-based payment award transactions, including changes to accounting for income taxes and forfeitures. The ASU is effective for fiscal years beginning after December 15, 2016, and interim periods within those years for public business entities. Early adoption is permitted in any interim or annual period provided that the entire ASU is adopted. We are in the process of evaluating the impact that ASU 2016-09 will have on our consolidated financial statements and associated disclosures.

Table of Contents**Note 2 Share Capital**

Under our Articles of Incorporation, we have an authorized share capital of \$10.0 million, represented by 1.0 billion shares of any class with a nominal value of \$0.01 per share. At March 31, 2016, there were 108.1 million common shares issued and outstanding and 3.5 million 5.75% Series A mandatory convertible junior non-voting preferred shares (the Series A Preferred Shares) issued and outstanding. Our Series A Preferred Shares have a liquidation preference of \$50 per share plus any accrued and unpaid dividends.

On May 1, 2016, each Series A Preferred Share will automatically convert into 2.7778 common shares, based on the average of the closing prices per common share over the 40 trading day period ending on the third trading day prior to the mandatory conversion date. The automatic conversion will be recorded on May 2, 2016.

Note 3 Net Income per Share

Basic earnings per share (EPS) is computed by dividing net income attributable to Intelsat S.A.'s common shareholders by the weighted average number of common shares outstanding during the periods.

In June 2015, the shareholders of Intelsat S.A. declared a \$9.9 million dividend to be paid to holders of our Series A Preferred Shares in four equal installments through May 2016 in accordance with the terms of the Series A Preferred Shares. In 2015, we made payments on the first and second installments of \$0.71875 per share. In February 2016, we paid the third installment of \$0.71875 per share. Further, in April 2016, we announced the fourth and final installment of \$0.71875 per share, to be paid on May 2, 2016 to holders of record as of April 15, 2016.

The following table sets forth the computation of basic and diluted net income per share attributable to Intelsat S.A.:

	(in thousands, except per share data or where otherwise noted)	
	Three Months	Three Months
	Ended	Ended
	March 31, 2015	March 31, 2016
Numerator:		
Net income	\$ 55,665	\$ 16,292
Net income attributable to noncontrolling interest	(948)	(966)
Net income attributable to Intelsat S.A.	54,717	15,326
Net income attributable to common shareholders	54,717	15,326
Numerator for Basic EPS - income available to common shareholders	54,717	15,326
Numerator for Diluted EPS	54,717	15,326
Denominator:		

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Basic weighted average shares outstanding (in millions)	106.9	107.8
Weighted average dilutive shares outstanding (in millions):		
Preferred shares (in millions)	9.6	9.6
Employee compensation related shares including options and restricted stock units (in millions)	0.8	0.5
Diluted weighted average shares outstanding (in millions)	117.3	117.9
Basic net income per common share attributable to Intelsat S.A.	\$ 0.51	\$ 0.14
Diluted net income per common share attributable to Intelsat S.A.	\$ 0.47	\$ 0.13

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The weighted average number of shares that could potentially dilute basic EPS in the future was 4.5 million and 6.8 million (consisting of restricted share units and options to purchase common shares) for the three months ended March 31, 2015 and 2016, respectively.

Note 4 Share-Based and Other Compensation Plans

In connection with our initial public offering (IPO) in April 2013, our board of directors adopted the amended and restated Intelsat Global, Ltd. 2008 Share Incentive Plan (as amended, the 2008 Equity Plan). Also in April 2013, our board of directors adopted the Intelsat S.A. 2013 Equity Incentive Plan (the 2013 Equity Plan). Following the IPO, no new awards may be granted under the 2008 Equity Plan.

The 2013 Equity Plan allows for grants of stock options, restricted shares, restricted share units (RSUs), other share-based awards and performance compensation awards, and a total issuance of up to 10.0 million common shares was authorized under the plan.

For all share-based awards, we recognize the compensation costs over the vesting period during which the employee provides service in exchange for the award. During the three months ended March 31, 2015 and 2016, we recorded compensation expense of \$7.8 million and \$7.7 million, respectively.

Stock options

We granted 1.5 million stock options during the three months ended March 31, 2016. These options vest over a service period of two or three years. The fair value was measured using the Black-Scholes option pricing model and the following assumptions were used: risk-free interest rates of 1.6% to 1.9%; dividend yield of 0.0%; expected volatility of 60%; and expected life of six to seven years.

The weighted average grant date fair value of options granted during the three months ended March 31, 2016 was \$2.25 per option.

Option modifications

During the three months ended March 31, 2016, we amended 1.2 million stock options under the 2008 Equity Plan, including 0.7 million of anti-dilution options, to modify the exercise prices to \$4.16 for the anti-dilution options and to \$3.77 for the remainder. As a result of the change, we estimated the difference between fair value of the amended options and the fair value of the original awards before settlement. The fair value was measured using the Black-Scholes option pricing model and the following assumptions were used for the amended options and the original awards before amendment: risk-free interest rates of 0.8% to 1.5%; dividend yields of 0.0%; expected volatility of 50-60%; and expected life of one to four years.

All such options were fully vested and we recognized additional compensation expense associated with the modifications of \$1.7 million for the three months ended March 31, 2016.

Time-based RSUs

We granted 1.4 million time-based RSUs during the three months ended March 31, 2016. These RSUs vest generally over three years from the date of grant in equal annual installments.

The fair value of time-based RSUs is the market price of our common shares on the date of grant. The weighted average grant date fair value of time-based RSUs granted during the three months ended March 31, 2016 was \$1.51 per RSU.

Performance-based RSUs

We granted 1.2 million performance-based RSUs during the three months ended March 31, 2016. These RSUs vest after three years from the date of grant upon achievement of certain performance conditions expressed as a combination of an adjusted EBITDA target and a relative shareholder return (RSR), which is based on our relative shareholder return percentile ranking versus the S&P 900 Index, measured at the end of a three year period.

We measure the fair value of performance-based RSUs at the date of grant using the market price of our common shares (to measure the portion of the award based on the adjusted EBITDA target) and a Monte Carlo simulation model (to measure the portion of the award based on the RSR target).

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The weighted average grant date fair value of performance-based RSUs granted during the three months ended March 31, 2016 was \$0.94 per RSU.

Note 5 Fair Value Measurements

FASB ASC Topic 820, *Fair Value Measurements and Disclosure* (FASB ASC 820) defines fair value, establishes a market-based framework or hierarchy for measuring fair value and provides for certain required disclosures about fair value measurements. The guidance is applicable whenever another accounting pronouncement requires or permits assets and liabilities to be measured at fair value but does not require any new fair value measurements.

The fair value hierarchy prioritizes the inputs used in valuation techniques into three levels as follows:

Level 1 unadjusted quoted prices for identical assets or liabilities in active markets;

Level 2 quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs other than quoted market prices that are observable or that can be corroborated by observable market data by correlation; and

Level 3 unobservable inputs based upon the reporting entity's internally developed assumptions which market participants would use in pricing the asset or liability.

We have identified investments in marketable securities and interest rate financial derivative instruments as those items that meet the criteria of the disclosure requirements and fair value framework of FASB ASC 820.

The following tables present assets and liabilities measured and recorded at fair value in our condensed consolidated balance sheets on a recurring basis and their level within the fair value hierarchy (in thousands), excluding long-term debt (see Note 10 Long-Term Debt). We did not have transfers between Level 1 and Level 2 fair value measurements during the three months ended March 31, 2016.

Description	Fair Value Measurements at December 31, 2015		
	As of December 31, 2015	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
<u>Assets</u>			
Marketable securities ⁽¹⁾	\$ 5,486	\$ 5,486	\$
Total assets	\$ 5,486	\$ 5,486	\$

Liabilities

Undesignated interest rate swaps ⁽²⁾	\$ 2,013	\$	\$ 2,013
Total liabilities	\$ 2,013	\$	\$ 2,013

Description	Fair Value Measurements at March 31, 2016		
	As of March 31, 2016	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
Assets			
Marketable securities ⁽¹⁾	\$ 5,489	\$ 5,489	\$
Total assets	\$ 5,489	\$ 5,489	\$

- (1) The valuation measurement inputs of these marketable securities represent unadjusted quoted prices in active markets and, accordingly, we have classified such investments within Level 1 of the fair value hierarchy. The cost basis of our available-for-sale marketable securities was \$5.3 million at December 31, 2015 and \$5.2 million at March 31, 2016. We sold marketable securities with a cost basis of \$0.2 million during the three months ended March 31, 2016 and recorded a nominal loss on the sale, which was included within other expense, net in our condensed consolidated statements of income.
- (2) The fair value of our interest rate financial derivative instruments reflects the estimated amounts that we would pay or receive to terminate the agreement at the reporting date, taking into account current interest rates, the market expectation for future interest rates and current creditworthiness of both the counterparties and ourselves. Observable inputs utilized in the income approach

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valuation technique incorporate identical contractual notional amounts, fixed coupon rates, periodic terms for interest payments and contract maturity. Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments, if any, associated with our derivatives utilize Level 3 inputs, such as the estimates of the current credit spread, to evaluate the likelihood of default by us or our counterparties. We have assessed the significance of the inputs of the credit valuation adjustments to the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

Note 6 Retirement Plans and Other Retiree Benefits***(a) Pension and Other Postretirement Benefits***

We maintain a noncontributory defined benefit retirement plan covering substantially all of our employees hired prior to July 19, 2001. The cost of providing benefits to eligible participants under the defined benefit retirement plan is calculated using the plan's benefit formulas, which take into account the participants' remuneration, dates of hire, years of eligible service, and certain actuarial assumptions. In addition, as part of the overall medical plan, we provide postretirement medical benefits to certain current retirees who meet the criteria under the medical plan for postretirement benefit eligibility.

In the first quarter of 2015, we amended the defined benefit retirement plan to cease the accrual of additional benefits for the remaining active participants effective March 31, 2015, resulting in a curtailment of \$10.3 million that decreased both the pension liability and the actuarial loss recorded in accumulated other comprehensive loss. As a result of the curtailment, all of the plan's participants are now considered inactive. Accordingly, all amounts recorded in accumulated other comprehensive loss are being recognized as an increase to net periodic benefit cost over the average remaining life expectancy of plan participants, which is approximately 20 years, beginning in the second quarter of 2015.

Also, as a result of the plan amendment, we recognized \$0.6 million of prior service credits in our consolidated statements of income in 2015 that were previously recorded in accumulated other comprehensive loss.

In the first quarter of 2016, we changed the method we use to estimate the interest cost component of net periodic benefit cost for our defined benefit pension and other postretirement benefit plans. Historically, we estimated the interest cost component using a single weighted-average discount rate derived from the yield curve used to measure the benefit obligation at the beginning of the period. We have elected to use a full yield curve approach in the estimation of this component of benefit cost by applying the specific spot rates along the yield curve used in the determination of the benefit obligation to the relevant projected cash flows. We have made this change to improve the correlation between projected benefit cash flows and the corresponding yield curve spot rates, and to provide a more precise measurement of interest costs. This change does not affect the measurement of our total benefit obligations, as the change in the interest cost is completely offset in the actuarial (gain) loss reported. We have accounted for this change as a change in estimate and, accordingly, have accounted for it prospectively starting in the first quarter of 2016. The discount rate that we used to measure interest cost during 2016 was approximately 3.8%. The discount rate that we measured at December 31, 2015 and would have used for interest cost under our prior estimation technique was approximately 4.5%. The reduction in interest cost for the first quarter of 2016 associated with this change in estimate was approximately \$0.9 million.

The defined benefit retirement plan is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended. We expect that our future contributions to the defined benefit retirement plan will be based on the minimum funding requirements of the Internal Revenue Code and on the plan's funded status. Any significant decline

in the fair value of our defined benefit retirement plan assets or other adverse changes to the significant assumptions used to determine the plan's funded status would negatively impact its funded status and could result in increased funding in future periods. The impact on the funded status is determined based upon market conditions in effect when we completed our annual valuation. We do not anticipate additional contributions to the defined benefit retirement plan in 2016. We fund the postretirement medical benefits throughout the year based on benefits paid. We anticipate that our contributions to fund postretirement medical benefits in 2016 will be approximately \$4.3 million.

Included in accumulated other comprehensive loss at March 31, 2016 is \$126.1 million (\$79.7 million, net of tax) that has not yet been recognized in the net periodic pension cost, which includes unrecognized actuarial losses.

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Prior service credits and actuarial losses are reclassified from accumulated other comprehensive loss to net periodic pension benefit costs, which are included in both direct costs of revenue and selling, general and administrative on our condensed consolidated statements of income for the three months ended March 31, 2016. The following table presents these reclassifications, net of tax, as well as the reclassification of the realized gain on investments, and the statement of operations line items that are impacted (in thousands):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Amortization of prior service credits reclassified from other comprehensive loss to net periodic pension benefit costs included in:		
Direct costs of revenue (excluding depreciation and amortization)	\$ (233)	\$ (1)
Selling, general and administrative	(149)	
Total	\$ (382)	\$ (1)
Amortization of actuarial loss reclassified from other comprehensive loss to net periodic pension benefit costs included in:		
Direct costs of revenue (excluding depreciation and amortization)	\$ 1,823	\$ 332
Selling, general and administrative	1,111	200
Total	\$ 2,934	\$ 532
Realized gain on investments included in:		
Other expense, net	\$ (30)	\$ (2)
Total	\$ (30)	\$ (2)

Net periodic pension benefit costs included the following components (in thousands):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Service cost	\$ 780	\$
Interest cost	4,752	4,046
Expected return on plan assets	(6,482)	(6,384)
Amortization of unrecognized prior service credits	(607)	
Amortization of unrecognized net loss	4,497	842

Total benefit \$ 2,940 \$ (1,496)

Net periodic other postretirement benefit costs included the following components (in thousands):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Service cost	\$ 17	\$
Interest cost	1,149	841
Amortization of unrecognized prior service credits		(2)
Amortization of unrecognized net loss	149	
Total costs	\$ 1,315	\$ 839

(b) Other Retirement Plans

In connection with the amendment of the defined benefit retirement plan in the first quarter of 2015, the two defined contribution retirement plans we previously maintained for the benefit of our employees in the United States, were merged into a single plan, which is qualified under the provisions of Section 401(k) of the Internal Revenue Code. We recognized compensation expense for these plans of \$1.6 million and \$2.5 million during the three months ended March 31, 2015 and 2016, respectively. We also maintain other defined contribution retirement plans in several non-U.S. jurisdictions, but such plans are not material to our financial position or results of operations.

Table of Contents**Note 7 Satellites and Other Property and Equipment****(a) Satellites and Other Property and Equipment, net**

Satellites and other property and equipment, net were comprised of the following (in thousands):

	As of December 31, 2015	As of March 31, 2016
Satellites and launch vehicles	\$ 9,810,941	\$ 10,005,348
Information systems and ground segment	641,741	662,588
Buildings and other	241,273	241,500
Total cost	10,693,955	10,909,436
Less: accumulated depreciation	(4,705,638)	(4,802,195)
Total	\$ 5,988,317	\$ 6,107,241

Satellites and other property and equipment are stated at historical cost, with the exception of satellites that have been impaired. Satellites and other property and equipment acquired as part of an acquisition are based on their fair value at the date of acquisition.

Satellites and other property and equipment, net as of December 31, 2015 and March 31, 2016 included construction-in-progress of \$1.5 billion and \$1.3 billion, respectively. These amounts relate primarily to satellites under construction and related launch services. Interest costs of \$18.7 million and \$27.1 million were capitalized during the three months ended March 31, 2015 and 2016, respectively.

We have entered into launch contracts for the launch of both specified and unspecified future satellites. Each of these launch contracts may be terminated at our option, subject to payment of a termination fee that increases as the applicable launch date approaches. In addition, in the event of a failure of any launch, we may exercise our right to obtain a replacement launch within a specified period following our request for re-launch.

(b) Recent Satellite Launches

On January 27, 2016, we successfully launched our Intelsat 29e satellite into orbit, the first of seven high throughput satellites (HTS) that will comprise our Intelsat E² platform. Intelsat 29e is a C- and Ku-band satellite featuring high-performance spot beams and an advanced digital payload that will enable next generation broadband services for commercial and government customers. The satellite, which is located at the 310°E orbital location, will support broadband services for enterprise, fixed and mobile network operators, aeronautical and maritime mobility service providers, and for government customers operating throughout the Americas and the North Atlantic region. The satellite entered into service in March 2016.

Note 8 Investments

We have an ownership interest in two entities that met the criteria of a variable interest entity (VIE), Horizons Satellite Holdings, LLC (Horizons Holdings) and Horizons-3 Satellite LLC. Horizons Holdings is discussed in further

detail below, including our analyses of the primary beneficiary determination as required under FASB ASC Topic 810, *Consolidation* (FASB ASC 810). Horizons-3 Satellite LLC is also discussed in further detail below. Further, we have cost method investments where we have a minority investment, discussed further below.

(a) Horizons Holdings

Our first joint venture with JSAT International, Inc. (JSAT) is named Horizons Satellite Holdings, LLC, and consists of two investments: Horizons-1 Satellite LLC (Horizons-1) and Horizons-2 Satellite LLC (Horizons-2). Horizons Holdings borrowed from JSAT a portion of the funds necessary to finance the construction of the Horizons 2 satellite pursuant to a loan agreement (the Horizons 2 Loan Agreement). We provide certain services to the joint venture and utilize capacity from the joint venture.

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We have determined that this joint venture meets the criteria of a VIE under FASB ASC 810, and we have concluded that we are the primary beneficiary because decisions relating to any future relocation of the Horizons-2 satellite, the most significant asset of the joint venture, are effectively controlled by us. In accordance with FASB ASC 810, as the primary beneficiary, we consolidate Horizons Holdings within our consolidated financial statements. Total assets and liabilities of Horizons Holdings were \$58.7 million and \$0.3 million as of December 31, 2015, respectively, and \$55.8 million and \$0.1 million as of March 31, 2016, respectively.

We have a revenue sharing agreement with JSAT related to services sold on the Horizons 1 and Horizons 2 satellites. We are responsible for billing and collection for such services, and we remit 50% of the revenue, less applicable fees and commissions, to JSAT. Amounts payable to JSAT related to the revenue sharing agreement, net of applicable fees and commissions, from the Horizons-1 and Horizons-2 satellites were \$6.6 million and \$5.7 million as of December 31, 2015 and March 31, 2016, respectively.

(b) Horizons-3 Satellite LLC

On November 4, 2015, we entered into a new joint venture agreement with JSAT. The joint venture, named Horizons 3 Satellite LLC (Horizons 3), was formed for the purpose of developing, launching, managing, operating and owning a high performance satellite to be located at the 169°E orbital location.

Horizons 3, which is 50% owned by each of Intelsat and JSAT, was set up with a joint share of management authority and equal rights to profits and revenues from the joint venture. Similar to Horizons Holdings, we have a revenue sharing agreement with JSAT related to services sold on the Horizons 3 satellite. In addition, we are responsible for billing and collection for such services, and we remit 50% of the revenue, less applicable fees and commissions, to JSAT.

We have determined that this joint venture meets the criteria of a VIE under FASB ASC 810, and we have concluded that we are not the primary beneficiary, and therefore, do not consolidate Horizons 3. The assessment considered both quantitative and qualitative factors, including an analysis of voting power and other means of control of the joint venture as well as each owner's exposure to risk of loss or gain. Because we and JSAT equally share control over the operations of the joint venture and also equally share exposure to risk of losses or gains, we concluded that we are not the primary beneficiary of Horizons 3. Our investment, included within other assets in our condensed consolidated balance sheets, is accounted for using the equity method of accounting and the investment balance was \$19.1 million and \$19.6 million as of December 31, 2015 and March 31, 2016, respectively.

In connection with our investment in Horizons 3, we entered into a capital contribution and subscription agreement, which requires us to fund our 50% share of the amounts due in order to maintain our respective 50% interest in the joint venture. In addition, our indirect subsidiary, which holds our investment in Horizons 3, has entered into a security and pledge agreement with Horizons 3, pursuant to which it has granted a security interest in its membership interests in Horizons 3. Further, our indirect subsidiary has granted a security interest in its customer capacity service contracts and its ownership interest in its wholly-owned subsidiary that will hold the U.S. Federal Communications Commission license required for the joint venture's operations.

(c) Cost Method Investments

Our cost method investments recorded in other assets in our condensed consolidated balance sheets had a total carrying value of \$25.0 million as of December 31, 2015 and \$29.0 million as of March 31, 2016. The balance as of March 31, 2016 consists of two minority investments.

Table of Contents**(d) Equity Attributable to Intelsat S.A. and Noncontrolling Interest**

The following tables present changes in equity attributable to the Company and equity attributable to our noncontrolling interest, which is included in the equity section of our condensed consolidated balance sheet (in thousands):

	Intelsat S.A.		
	Shareholders Deficit	Noncontrolling Interest	Total Shareholders Deficit
Balance at January 1, 2015	\$ (776,268)	\$ 33,701	\$ (742,567)
Net income	(3,923,387)	3,934	(3,919,453)
Dividends paid to noncontrolling interest		(8,423)	(8,423)
Share-based compensation	25,921		25,921
Declaration of preferred stock dividend	(9,919)		(9,919)
Postretirement/pension liability adjustment	34,449		34,449
Other comprehensive income	(361)		(361)
Balance at December 31, 2015	\$ (4,649,565)	\$ 29,212	\$ (4,620,353)

	Intelsat S.A.		
	Shareholders Deficit	Noncontrolling Interest	Total Shareholders Deficit
Balance at January 1, 2016	\$ (4,649,565)	\$ 29,212	(4,620,353)
Net income	15,326	966	16,292
Dividends paid to noncontrolling interest		(2,310)	(2,310)
Share-based compensation	7,536		7,536
Postretirement/pension liability adjustment	531		531
Other comprehensive income	40		40
Balance at March 31, 2016	\$ (4,626,132)	\$ 27,868	\$ (4,598,264)

Note 9 Goodwill and Other Intangible Assets

The carrying amounts of goodwill and acquired intangible assets not subject to amortization consist of the following (in thousands):

	As of December 31, 2015	As of March 31, 2016
Goodwill ⁽¹⁾	\$ 2,620,627	\$ 2,620,627
Orbital locations	2,387,700	2,387,700
Trade name	65,200	65,200

(1) Net of accumulated impairment losses of \$4,160,200.

We account for goodwill and other non-amortizable intangible assets in accordance with FASB ASC Topic 350, *Intangibles - Goodwill and Other*, and have deemed these assets to have indefinite lives. Therefore, these assets are not amortized but are tested on an annual basis for impairment during the fourth quarter, or whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable.

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The carrying amount and accumulated amortization of acquired intangible assets subject to amortization consist of the following (in thousands):

	As of December 31, 2015			As of March 31, 2016		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Backlog and other	\$ 743,760	\$ (647,534)	\$ 96,226	\$ 743,760	\$ (652,913)	\$ 90,847
Customer relationships	534,030	(189,926)	344,104	534,030	(196,671)	337,359
Total	\$ 1,277,790	\$ (837,460)	\$ 440,330	\$ 1,277,790	\$ (849,584)	\$ 428,206

Intangible assets are amortized based on the expected pattern of consumption. We recorded amortization expense of \$15.1 million and \$12.1 million for the three months ended March 31, 2015 and 2016, respectively.

Note 10 Long-Term Debt

The carrying values and fair values of our notes payable and long-term debt were as follows (in thousands):

	As of December 31, 2015		As of March 31, 2016	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<i>Intelsat Luxembourg:</i>				
6.75% Senior Notes due June 2018	\$ 475,000	\$ 355,063	\$ 475,000	\$ 362,188
Unamortized prepaid debt issuance costs on 6.75% Senior Notes	(2,066)		(1,868)	
7.75% Senior Notes due June 2021	2,000,000	930,000	2,000,000	595,000
Unamortized prepaid debt issuance costs on 7.75% Senior Notes	(19,602)		(18,870)	
8.125% Senior Notes due June 2023	1,000,000	450,000	1,000,000	297,500
Unamortized prepaid debt issuance costs on 8.125% Senior Notes	(10,870)		(10,602)	
<i>Total Intelsat Luxembourg obligations</i>	<i>3,442,462</i>	<i>1,735,063</i>	<i>3,443,660</i>	<i>1,254,688</i>
<i>Intelsat Jackson:</i>				
8.00% Senior Secured Notes due February 2024			1,250,000	1,287,500
Unamortized prepaid debt issuance costs on 8.0% Senior Notes			(19,185)	
7.25% Senior Notes due October 2020	2,200,000	1,919,500	2,200,000	1,419,000
Unamortized prepaid debt issuance costs and premium on 7.25% Senior Notes	(8,248)		(7,885)	
7.25% Senior Notes due April 2019	1,500,000	1,368,750	1,500,000	1,110,000
Unamortized prepaid debt issuance costs on 7.25% Senior Notes	(8,203)		(7,640)	

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7.5% Senior Notes due April 2021	1,150,000	1,000,500	1,150,000	730,250
Unamortized prepaid debt issuance costs on 7.5% Senior Notes	(8,137)		(7,819)	
6.625% Senior Notes due December 2022	1,275,000	803,250	1,275,000	675,750
Unamortized prepaid debt issuance costs and premium on 6.625% Senior Notes	20,428		19,839	
5.5% Senior Notes due August 2023	2,000,000	1,560,000	2,000,000	1,200,000
Unamortized prepaid debt issuance costs on 5.5% Senior Notes	(16,719)		(16,274)	
Senior Secured Credit Facilities due June 2019	3,095,000	2,944,274	3,095,000	2,882,374
Unamortized prepaid debt issuance costs and discount on Senior Credit Facilities and Jackson Revolver	(30,204)		(28,114)	
<i>Total Intelsat Jackson obligations</i>	11,168,917	9,596,274	12,402,922	9,304,874
Total Intelsat S.A. long-term debt	\$ 14,611,379	\$ 11,331,337	\$ 15,846,582	\$ 10,559,562

The fair value for publicly traded instruments is determined using quoted market prices, and for non-publicly traded instruments, fair value is based upon composite pricing from a variety of sources, including market leading data providers, market makers, and leading brokerage firms. Substantially all of the inputs used to determine the fair value of our debt are classified as Level 1 inputs within the fair value hierarchy from FASB ASC 820, except our senior secured credit facilities, the inputs for which are classified as Level 2.

Table of Contents***Senior Secured Credit Facilities***

On January 12, 2011, Intelsat Jackson entered into a secured credit agreement (the Intelsat Jackson Secured Credit Agreement), which includes a \$3.25 billion term loan facility and a \$500.0 million revolving credit facility, and borrowed the full \$3.25 billion under the term loan facility. The term loan facility requires regularly scheduled quarterly payments of principal equal to 0.25% of the original principal amount of the term loan beginning six months after January 12, 2011, with the remaining unpaid amount due and payable at maturity.

Up to \$350.0 million of the revolving credit facility is available for issuance of letters of credit. Additionally, up to \$70.0 million of the revolving credit facility is available for swingline loans. Both the face amount of any outstanding letters of credit and any swingline loans reduce availability under the revolving credit facility on a dollar for dollar basis. Intelsat Jackson is required to pay a commitment fee for the unused commitments under the revolving credit facility, if any, at a rate per annum of 0.375%. As of March 31, 2016, Intelsat Jackson had \$436.5 million of undrawn capacity under its revolving credit facility. However, use of such capacity was subject to the covenants of its other debt agreements. As a result of the completion of the \$1.25 billion senior secured note offering of Intelsat Jackson on March 29, 2016, the Company currently does not have access to the undrawn capacity under the revolving credit facility, and instead has been relying for liquidity purposes, and intends to rely in the future, on a portion of the net proceeds of the March offering.

On October 3, 2012, Intelsat Jackson entered into an Amendment and Joinder Agreement (the Jackson Credit Agreement Amendment), which amended the Intelsat Jackson Secured Credit Agreement. As a result of the Jackson Credit Agreement Amendment, interest rates for borrowings under the term loan facility and the revolving credit facility were reduced. In April 2013, our corporate family rating was upgraded by Moody's, and as a result, the interest rate for the borrowing under the term loan facility and revolving credit facility were further reduced to the London Inter-Bank Offered Rate (LIBOR) plus 3.00% or the Above Bank Rate (ABR) plus 2.00%.

On November 27, 2013, Intelsat Jackson entered into a Second Amendment and Joinder Agreement (the Second Jackson Credit Agreement Amendment), which further amended the Intelsat Jackson Secured Credit Agreement. The Second Jackson Credit Agreement Amendment reduced interest rates for borrowings under the term loan facility and extended the maturity of the term loan facility. In addition, it reduced the interest rates applicable to \$450 million of the \$500 million total revolving credit facility and extended the maturity of such portion. As a result of the Second Jackson Credit Agreement Amendment, interest rates for borrowings under the term loan facility and the new tranche of the revolving credit facility are (i) LIBOR plus 2.75%, or (ii) the ABR plus 1.75%. The LIBOR and the ABR, plus applicable margins, related to the term loan facility and the new tranche of the revolving credit facility are determined as specified in the Intelsat Jackson Secured Credit Agreement, as amended by the Second Jackson Credit Agreement Amendment, and the LIBOR will not be less than 1.00% per annum. The maturity date of the term loan facility was extended from April 2, 2018 to June 30, 2019 and the maturity of the new \$450 million tranche of the revolving credit facility was extended from January 12, 2016 to July 12, 2017. The interest rates and maturity date applicable to the \$50 million tranche of the revolving credit facility that was not amended did not change.

The Intelsat Jackson Secured Credit Agreement includes two financial covenants. Intelsat Jackson must maintain a consolidated secured debt to consolidated EBITDA ratio equal to or less than 3.50 to 1.00 at the end of each fiscal quarter as well as a consolidated EBITDA to consolidated interest expense ratio equal to or greater than 1.75 to 1.00 at the end of each fiscal quarter, in each case as such financial measures are defined in the Intelsat Jackson Secured Credit Agreement. Intelsat Jackson was in compliance with these financial maintenance covenant ratios with a consolidated secured debt to consolidated EBITDA ratio of 1.77 to 1.00 and a consolidated EBITDA to consolidated interest expense ratio of 2.50 to 1.00 as of March 31, 2016.

2016 Debt Transactions

2016 Intelsat Jackson Notes Offering

On March 29, 2016, Intelsat Jackson completed an offering of \$1.25 billion aggregate principal amount of 8% Senior Secured Notes due 2024. The net proceeds from this offering have been and, are expected to be, used for general corporate purposes, which may include repayment of indebtedness, capital expenditures and working capital and to pay fees and expenses related to the offering. A portion of the net proceeds was used to prepay in full all remaining outstanding amounts under the Intercompany Loan described below.

Table of Contents***Significant Intercompany Transaction***

During the third quarter of 2015, Intelsat Jackson declared and paid a dividend of \$360 million in cash to its parent, Intelsat Luxembourg, also one of our subsidiaries. Subsequent to the payment of the dividend, a subsidiary of Intelsat Luxembourg loaned an aggregate principal amount of \$360 million to Intelsat Jackson (the Intercompany Loan) pursuant to a promissory note. During the first quarter of 2016, our subsidiary, Intelsat Jackson prepaid in full all remaining outstanding amounts under the Intercompany Loan.

Note 11 Derivative Instruments and Hedging Activities***Interest Rate Swaps***

We are subject to interest rate risk primarily associated with our variable-rate borrowings. Interest rate risk is the risk that changes in interest rates could adversely affect earnings and cash flows. Specific interest rate risk includes: the risk of increasing interest rates on short-term debt; the risk of increasing interest rates for planned new fixed long-term financings; and the risk of increasing interest rates for planned refinancing using long-term fixed-rate debt. We originally entered into these interest rate swap agreements to reduce the impact of interest rate movements on future interest expense by converting substantially all of our floating-rate debt to a fixed rate.

At December 31, 2015, we held interest rate swaps with an aggregate notional amount of \$1.6 billion, which matured in January 2016. These swaps were entered into to economically hedge the variability in cash flow on a portion of the floating-rate loans under our senior secured credit facilities, but were not designated as hedges for accounting purposes.

The following table sets forth the fair value of our derivatives by category (in thousands):

Derivatives not designated as hedging instruments	Balance Sheet Location	As of December 31, 2015
Undesignated interest rate swaps	Other current liabilities	\$ 2,013

The following table sets forth the effect of the derivative instruments in our condensed consolidated statements of income (in thousands):

Derivatives not designated as hedging instruments	Presentation in Statement of Income	Three Months Ended March 31, 2015
Undesignated interest rate swaps	Included in interest expense, net	\$ 1,649

Note 12 Income Taxes

The majority of our operations are located in taxable jurisdictions, including Luxembourg, the United States and the United Kingdom. Our Luxembourg companies that file tax returns as a consolidated group generated taxable income

for the three months ended March 31, 2016. Due to our cumulative losses in recent years, and the inherent uncertainty associated with the realization of future taxable income in the foreseeable future, we recorded a full valuation allowance against the net operating losses generated in Luxembourg. The difference between tax expense (benefit) reported in the condensed consolidated statements of income and tax computed at statutory rates is attributable to the valuation allowance on losses generated in Luxembourg, the provision for foreign taxes, which were principally in the United States and the United Kingdom, as well as withholding taxes on revenue earned in many of the foreign markets in which we operate.

As of December 31, 2015 and March 31, 2016, our gross unrecognized tax benefits were \$40.2 million and \$41.2 million, respectively (including interest and penalties), of which \$29.6 million and \$30.3 million, respectively, if recognized, would affect our effective tax rate. As of December 31, 2015 and March 31, 2016, we had recorded reserves for interest and penalties in the amount of \$5.0 million and \$5.4 million, respectively. We continue to recognize interest and, to the extent applicable, penalties with respect to the unrecognized tax benefits as income tax expense. Since December 31, 2015, the change in the balance of unrecognized tax benefits consisted of an increase of \$0.6 million related to current tax positions and an increase of \$0.3 million related to prior tax positions.

We operate in various taxable jurisdictions throughout the world, and our tax returns are subject to audit and review from time to time. We consider Luxembourg, the United States, the United Kingdom and Brazil to be our significant tax jurisdictions. Our

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Luxembourg, U.S., U.K. and Brazilian subsidiaries are subject to income tax examination for periods after December 31, 2010. Within the next twelve months, we believe that there are no jurisdictions in which the outcome of unresolved tax issues or claims is likely to be material to our results of operations, financial position or cash flows.

On March 3, 2014, Intelsat Corp, Intelsat Global Service LLC, Intelsat General, Intelsat USA License LLC and Intelsat USA Sales LLC were notified by the District of Columbia Office of the Tax Revenue of its intent to initiate an audit for the tax years ending 2010 and 2011. At this point in time, it is too early to assess the probability of any adjustments resulting from these audits.

Note 13 Commitments and Contingencies

We are subject to litigation in the ordinary course of business. Management does not believe that the resolution of any pending proceedings would have a material adverse effect on our financial position or results of operations.

Note 14 Business and Geographic Segment Information

We operate in a single industry segment in which we provide satellite services to our communications customers around the world. Revenue by region is based on the locations of customers to which services are billed. Our satellites are in geosynchronous orbit, and are not attributable to any geographic location. Of our remaining assets, substantially all are located in the United States.

The geographic distribution of our revenue based upon billing region of the customer was as follows:

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
North America	47%	49%
Europe	16%	14%
Latin America and Caribbean	14%	15%
Africa and Middle East	14%	13%
Asia Pacific	9%	9%

Approximately 6% and 7% of our revenue was derived from our largest customer during the three months ended March 31, 2015 and 2016, respectively. Our ten largest customers accounted for approximately 28% and 29% of our revenue during the three months ended March 31, 2015 and 2016, respectively.

We earn revenue primarily by providing services to our customers using our satellite transponder capacity. Our customers generally obtain satellite capacity from us by placing an order pursuant to one of several master customer service agreements. On-network services are comprised primarily of services delivered on our owned network infrastructure, as well as commitments for third-party capacity, generally long-term in nature, that we integrate and market as part of our owned infrastructure. In the case of third-party services in support of government applications, the commitments for third-party capacity are shorter and matched to the government contracting period, and thus remain classified as off-network services. Off-network services can include transponder services and other satellite-based transmission services, such as mobile satellite services (MSS), which are sourced from other operators, often in frequencies not available on our network. Under the category Off-Network and Other Revenues, we also include revenues from consulting and other services.

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Our revenues were derived from the following services, with Off-Network and Other Revenues shown separately from On-Network Revenues (in thousands, except percentages):

	Three Months Ended March 31, 2015		Three Months Ended March 31, 2016	
On-Network Revenues				
Transponder services	\$ 441,174	73%	\$ 390,374	71%
Managed services	98,784	16%	100,614	18%
Channel	12,048	2%	2,837	1%
Total on-network revenues	552,006	92%	493,825	89%
Off-Network and Other Revenues				
Transponder, MSS and other off-network services	40,725	7%	46,217	8%
Satellite-related services	9,575	2%	12,601	2%
Total off-network and other revenues	50,300	8%	58,818	11%
Total	\$ 602,306	100%	\$ 552,643	100%

Note 15 Related Party Transactions**(a) Shareholders Agreements**

Certain shareholders of Intelsat Global S.A. entered into shareholders agreements on February 4, 2008. The shareholders agreements were assigned to Intelsat S.A. by amendments effective as of March 30, 2012. The shareholders agreements and the articles of incorporation of Intelsat S.A. provided, among other things, for the governance of Intelsat S.A. and its subsidiaries and provided specific rights to and limitations upon the holders of Intelsat S.A.'s share capital with respect to shares held by such holders. In connection with the IPO, these articles of incorporation and shareholders agreements were amended.

(b) Governance Agreement

Prior to the consummation of the IPO, we entered into a governance agreement with our shareholder affiliated with BC Partners, our shareholder affiliated with Silver Lake and David McGlade, our Executive Chairman and former Chief Executive Officer. The Governance Agreement contains provisions relating to the composition of our board of directors and certain other matters.

(c) Indemnification Agreements

We have entered into agreements with our executive officers and directors to provide contractual indemnification in addition to the indemnification provided for in our articles of incorporation.

(d) Horizons Holdings

We have a 50% ownership interest in Horizons Holdings as a result of a joint venture with JSAT (see Note 8(a) Investments Horizons Holdings).

(e) Horizons 3

We have a 50% ownership interest in Horizons 3 as a result of a joint venture with JSAT (see Note 8(b) Investments Horizons-3 Satellite LLC).

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Note 16 Supplemental Consolidating Financial Information

On April 5, 2011, Intelsat Jackson completed an offering of \$2.65 billion aggregate principal amount of senior notes, consisting of \$1.5 billion aggregate principal amount of the 7 1/4% Senior Notes due 2019 and \$1.15 billion aggregate principal amount of the 7 1/2% Senior Notes due 2021 (collectively the 2011 Jackson Notes). The 2011 Jackson Notes are fully and unconditionally guaranteed, jointly and severally, by Intelsat S.A., Intelsat Holdings, Intelsat Investment Holdings S.à r.l. and Intelsat Investments (collectively, the Parent Guarantors), by Intelsat Luxembourg and by certain wholly-owned subsidiaries of Intelsat Jackson (the Subsidiary Guarantors).

On April 26, 2012, Intelsat Jackson completed an offering of \$1.2 billion aggregate principal amount of its 7 1/4% Senior Notes due 2020, which are fully and unconditionally guaranteed, jointly and severally, by the Parent Guarantors, Intelsat Luxembourg and the Subsidiary Guarantors.

Separate financial statements of the Parent Guarantors, Intelsat Luxembourg, Intelsat Jackson and the Subsidiary Guarantors are not presented because management believes that such financial statements would not be material to investors. Investments in Intelsat Jackson s subsidiaries in the following condensed consolidating financial information are accounted for under the equity method of accounting. Consolidating adjustments include the following:

elimination of investment in subsidiaries;

elimination of intercompany accounts;

elimination of intercompany sales between guarantor and non-guarantor subsidiaries; and

elimination of equity in earnings (losses) of subsidiaries.

Other comprehensive income for the three months ended March 31, 2015 was \$9.1 million compared to \$0.6 million for the three months ended March 31, 2016. Other comprehensive income is fully attributable to the Subsidiary Guarantors, which are also consolidated within Intelsat Jackson.

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INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING BALANCE SHEET

AS OF MARCH 31, 2016

(in thousands)

	Intelsat S.A. and Other Parent Guarantors	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidation and Eliminations	Consolidated
ASSETS							
Current assets:							
Cash and cash equivalents	\$ 13,221	\$ 358,081	\$ 1,084,179	\$ 83,001	\$ 59,842	\$ (83,001)	\$ 1,515,323
Receivables, net of allowance			167,370	167,365	55,144	(167,365)	222,514
Prepaid expenses and other current assets	242		37,980	37,805	4,819	(37,804)	43,042
Intercompany receivables			413,458		305,096	(718,554)	
Total current assets	13,463	358,081	1,702,987	288,171	424,901	(1,006,724)	1,780,879
Satellites and other property and equipment, net			6,017,277	6,017,277	89,964	(6,017,277)	6,107,241
Goodwill			2,620,627	2,620,627		(2,620,627)	2,620,627
Non-amortizable intangible assets			2,452,900	2,452,900		(2,452,900)	2,452,900
Amortizable intangible assets, net			428,206	428,206		(428,206)	428,206
Investment in affiliates	(4,089,461)	(690,241)	146,404	146,404		4,486,894	
Other assets	88		286,827	286,827	33,103	(286,827)	320,018
Total assets	\$ (4,075,910)	\$ (332,160)	\$ 13,655,228	\$ 12,240,412	\$ 547,968	\$ (8,325,667)	\$ 13,709,871
LIABILITIES AND SHAREHOLDERS EQUITY							
Current liabilities:							
Accounts payable and accrued liabilities	\$ 26,440	\$	\$ 147,486	\$ 143,785	\$ 22,640	\$ (143,785)	\$ 196,566

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Accrued interest payable	89,439	222,148	1,904		(1,904)	311,587	
Deferred satellite performance incentives		21,196	21,196		(21,196)	21,196	
Other current liabilities		218,487	217,502	3,766	(217,502)	222,253	
Intercompany payables	495,914	222,639	2,010,000		(2,728,553)		
Total current liabilities	522,354	312,078	609,317	2,394,387	26,406	(3,112,940)	751,602
Long-term debt, net of current portion		3,443,660	12,402,922				15,846,582
Deferred satellite performance incentives, net of current portion			188,196	188,196		(188,196)	188,196
Deferred revenue, net of current portion			983,273	983,273	366	(983,273)	983,639
Deferred income taxes			152,144	152,144	10,514	(152,144)	162,658
Accrued retirement benefits			192,755	192,755	217	(192,755)	192,972
Other long-term liabilities			174,469	174,469	8,017	(174,469)	182,486
Shareholders equity (deficit):							
Common shares	1,080	7,202	3,114,981	5,558,066	24	(8,680,273)	1,080
Preferred shares	35						35
Other shareholders equity (deficit)	(4,599,379)	(4,095,100)	(4,162,829)	2,597,122	502,424	5,158,383	(4,599,379)
Total liabilities and shareholders equity	\$ (4,075,910)	\$ (332,160)	\$ 13,655,228	\$ 12,240,412	\$ 547,968	\$ (8,325,667)	\$ 13,709,871

(Certain totals may not add due to the effects of rounding)

Table of Contents**INTELSAT S.A. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATING BALANCE SHEET****AS OF DECEMBER 31, 2015**

(in thousands)

	Intelsat S.A. and Other Parent Guarantors	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidation and Eliminations	Consolidated
ASSETS							
Current assets:							
Cash and cash equivalents	\$ 16,941	\$ 760	\$ 109,959	\$ 89,641	\$ 43,881	\$ (89,641)	\$ 171,541
Receivables, net of allowance			173,869	173,638	58,906	(173,638)	232,775
Prepaid expenses and other current assets	919		28,633	28,593	6,680	(29,041)	35,784
Intercompany receivables		116,396	49,539		323,173	(489,108)	
Total current assets	17,860	117,156	362,000	291,872	432,640	(781,428)	440,100
Satellites and other property and equipment, net			5,897,103	5,897,103	91,214	(5,897,103)	5,988,317
Goodwill			2,620,627	2,620,627		(2,620,627)	2,620,627
Non-amortizable intangible assets			2,452,900	2,452,900		(2,452,900)	2,452,900
Amortizable intangible assets, net			440,330	440,330		(440,330)	440,330
Investment in affiliates	(4,120,570)	(769,452)	139,983	139,983		4,610,056	
Other assets	87		278,771	278,771	32,458	(278,771)	311,316
Total assets	\$ (4,102,623)	\$ (652,296)	\$ 12,191,714	\$ 12,121,586	\$ 556,312	\$ (7,861,103)	\$ 12,253,590
LIABILITIES AND SHAREHOLDERS EQUITY							
Current liabilities:							
Accounts payable and accrued liabilities	\$ 28,622	\$ 10	\$ 154,247	\$ 154,861	\$ 29,053	\$ (155,309)	\$ 211,484
		22,360	139,133	1,964		(1,964)	161,493

Accrued interest payable								
Deferred satellite performance incentives			19,411	19,411		(19,411)	19,411	
Other current liabilities			168,261	166,248	3,793	(166,248)	172,054	
Intercompany payables	489,108			2,038,908		(2,528,016)		
Total current liabilities	517,730	22,370	481,052	2,381,392	32,846	(2,870,948)	564,442	
Long-term debt, net of current portion		3,442,462	11,168,917				14,611,379	
Deferred satellite performance incentives, net of current portion			162,177	162,177		(162,177)	162,177	
Deferred revenue, net of current portion			1,010,019	1,010,019	223	(1,010,019)	1,010,242	
Deferred income taxes			150,283	150,283	10,519	(150,283)	160,802	
Accrued retirement benefits			195,170	195,170	215	(195,170)	195,385	
Other long-term liabilities			161,420	161,420	8,096	(161,420)	169,516	
Shareholders equity (deficit):								
Common shares	1,076	7,202	3,114,981	5,558,066	24	(8,680,273)	1,076	
Preferred shares	35						35	
Other shareholders equity (deficit)	(4,621,464)	(4,124,330)	(4,252,305)	2,503,059	504,389	5,369,187	(4,621,464)	
Total liabilities and shareholders equity	\$ (4,102,623)	\$ (652,296)	\$ 12,191,714	\$ 12,121,586	\$ 556,312	\$ (7,861,103)	\$ 12,253,590	

(Certain totals may not add due to the effects of rounding)

Table of Contents**INTELSAT S.A. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS****FOR THE THREE MONTHS ENDED MARCH 31, 2016****(in thousands)**

	Intelsat S.A. and Other Parent Guarantors	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidation and Eliminations	Consolidated
Revenue	\$	\$	\$ 500,943	\$ 500,946	\$ 145,152	\$ (594,398)	\$ 552,643
Operating expenses:							
Direct costs of revenue (excluding depreciation and amortization)			62,364	62,364	118,539	(155,807)	87,460
Selling, general and administrative	2,235	4	36,790	36,463	18,110	(36,472)	57,130
Depreciation and amortization			163,376	163,376	5,504	(163,376)	168,880
Total operating expenses	2,235	4	262,530	262,203	142,153	(355,655)	313,470
Income (loss) from operations	(2,235)	(4)	238,413	238,743	2,999	(238,743)	239,173
Interest expense (income), net	3,131	68,275	154,124	46,884	(8,620)	(46,884)	216,910
Subsidiary income	20,693	95,724	9,595	9,595		(135,607)	
Other income (expense), net	(1)		(2,197)	630	1,616	(630)	(582)
Income before income taxes	15,326	27,445	91,687	202,084	13,235	(328,096)	21,681
Provision for (benefit from) income taxes			3,995	3,995	1,394	(3,995)	5,389
Net income	15,326	27,445	87,692	198,089	11,841	(324,101)	16,292
Net income attributable to noncontrolling interest					(966)		(966)
Net income (loss) attributable to Intelsat S.A.	\$ 15,326	\$ 27,445	\$ 87,692	\$ 198,089	\$ 10,875	\$ (324,101)	\$ 15,326

(Certain totals may not add due to the effects of rounding)

Table of Contents**INTELSAT S.A. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS****FOR THE THREE MONTHS ENDED MARCH 31, 2015****(in thousands)**

	Intelsat S.A. and Other Parent Guarantors	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidation and Eliminations	Consolidated
Revenue	\$	\$	\$ 555,524	\$ 555,527	\$ 140,472	\$ (649,217)	\$ 602,306
Operating expenses:							
Direct costs of revenue (excluding depreciation and amortization)			62,476	62,476	114,672	(156,157)	83,467
Selling, general and administrative	1,766	120	34,490	34,156	18,305	(34,165)	54,672
Depreciation and amortization			163,178	163,178	8,227	(163,178)	171,405
Total operating expenses	1,766	120	260,144	259,810	141,204	(353,500)	309,544
Income (loss) from operations	(1,766)	(120)	295,380	295,717	(732)	(295,717)	292,762
Interest expense, net	2,552	68,616	154,714	1,724	92	(1,724)	225,974
Subsidiary income	59,039	134,376	240	240		(193,895)	
Other income (expense), net			1,190	769	(4,828)	(769)	(3,638)
Income (loss) before income taxes	54,721	65,640	142,096	295,002	(5,652)	(488,657)	63,150
Provision for (benefit from) income taxes	4		7,720	7,723	(239)	(7,723)	7,485
Net income (loss)	54,717	65,640	134,376	287,279	(5,413)	(480,934)	55,665
Net income attributable to noncontrolling interest					(948)		(948)
Net income (loss) attributable to Intelsat S.A.	\$ 54,717	\$ 65,640	\$ 134,376	\$ 287,279	\$ (6,361)	\$ (480,934)	\$ 54,717

(Certain totals may not add due to the effects of rounding)

Table of Contents**INTELSAT S.A. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS****FOR THE THREE MONTHS ENDED MARCH 31, 2016****(in thousands)**

	Intelsat S.A. and Other Parent Guarantors	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidation and Elimination	Consolidated
Cash flows from operating activities:	\$ 72	\$ 357,321	\$ 320,758	\$ 256,290	\$ (325,014)	\$ (256,289)	\$ 353,138
Cash flows from investing activities:							
Payments for satellites and other property and equipment (including capitalized interest)			(222,413)	(222,413)	(4,763)	222,413	(227,176)
Repayment from (disbursements for) intercompany loans	2,437				346,799	(349,236)	
Investment in subsidiaries	(3,748)		(59)	(59)		3,866	
Dividend from affiliates			2,310	2,310		(4,620)	
Purchase of cost method investment			(4,000)	(4,000)		4,000	(4,000)
Other investing activities					(456)		(456)
Net cash provided by (used in) investing activities	(1,311)		(224,162)	(224,162)	341,580	(123,577)	(231,632)
Cash flows from financing activities:							
Proceeds from issuance of long-term debt			1,250,000				1,250,000
Debt issuance costs			(19,200)				(19,200)
Proceeds from (repayment of) intercompany			(349,236)			349,236	

borrowing							
Dividends paid to preferred shareholders	(2,480)						(2,480)
Capital contribution from parent			26,670	3,807	(30,477)		
Dividends to shareholders			(61,500)	(2,310)	63,810		
Principal payments on deferred satellite performance incentives			(3,971)	(3,971)		3,971	(3,971)
Dividends paid to noncontrolling interest				(2,310)			(2,310)
Net cash provided by (used in) financing activities	(2,480)	877,593	(38,801)	(813)	386,540	1,222,039	
Effect of exchange rate changes on cash and cash equivalents	(1)	31	33	208	(34)	237	
Net change in cash and cash equivalents	(3,720)	357,321	974,220	(6,640)	15,961	6,640	1,343,782
Cash and cash equivalents, beginning of period	16,941	760	109,959	89,641	43,881	(89,641)	171,541
Cash and cash equivalents, end of period	\$ 13,221	\$ 358,081	\$ 1,084,179	\$ 83,001	\$ 59,842	\$ (83,001)	\$ 1,515,323

(Certain totals may not add due to the effects of rounding)

Table of Contents**INTELSAT S.A. AND SUBSIDIARIES****UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS****FOR THE THREE MONTHS ENDED MARCH 31, 2015****(in thousands)**

	Intelsat S.A. and Other Parent Guarantor	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidation and Eliminations	Consolidated
Cash flows from operating activities:	\$ 2,125	\$ (17)	\$ 370,522	\$ 469,737	\$ 13,723	\$ (469,737)	\$ 386,353
Cash flows from investing activities:							
Payments for satellites and other property and equipment (including capitalized interest)			(186,473)	(186,473)	(519)	186,473	(186,992)
Repayment from (disbursements for) intercompany loans	2,353		1,430	1,430		(5,213)	
Investment in subsidiaries	(5,007)		(49)	(49)		5,105	
Dividend from affiliates	500		1,938	1,938		(4,376)	
Other investing activities			5	5		(5)	5
Net cash provided by (used in) investing activities	(2,154)		(183,149)	(183,149)	(519)	181,984	(186,987)
Cash flows from financing activities:							
Repayments of long-term debt			(49,000)				(49,000)
Proceeds from (repayment of) intercompany borrowing	(1,430)		(2,353)			3,783	
Dividends paid to preferred shareholders	(2,480)						(2,480)
Capital contribution from parent				18,665	5,056	(23,721)	
Dividends to shareholders		(500)		(266,371)	(1,938)	268,809	

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Dividends paid to noncontrolling interest					(1,938)		(1,938)
Principal payments on deferred satellite performance incentives			(4,689)	(4,689)	(571)	4,689	(5,260)
Other financing activities	96						96
Net cash provided by (used in) financing activities	(3,814)	(500)	(56,042)	(252,395)	609	253,560	(58,582)
Effect of exchange rate changes on cash and cash equivalents			(366)	(375)	(4,839)	375	(5,205)
Net change in cash and cash equivalents	(3,843)	(517)	130,965	33,818	8,974	(33,818)	135,579
Cash and cash equivalents, beginning of period	6,229	1,068	63,633	63,144	52,217	(63,144)	123,147
Cash and cash equivalents, end of period	\$ 2,386	\$ 551	\$ 194,598	\$ 96,962	\$ 61,191	\$ (96,962)	\$ 258,726

(Certain totals may not add due to the effects of rounding)

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our unaudited condensed consolidated financial statements and their notes included elsewhere in this Quarterly Report. See Forward-Looking Statements for a discussion of factors that could cause our future financial condition and results of operations to be different from those discussed below.

Overview

We operate the world's largest satellite services business, providing a critical layer in the global communications infrastructure.

We provide diversified communications services to the world's leading media companies, fixed and wireless telecommunications operators, data networking service providers for enterprise and mobile applications in the air and on the seas, multinational corporations, and internet service providers. We are also the leading provider of commercial satellite capacity to the U.S. government and other select military organizations and their contractors.

Our customers use our global network for a broad range of applications, from global distribution of content for media companies to providing the transmission layer for commercial aeronautical consumer broadband connectivity, to enabling essential network backbones for telecommunications providers in high-growth emerging regions.

Our network solutions are critical components of our customers' infrastructures and business models. Generally, our customers need the specialized connectivity that satellites provide so long as they are in business or pursuing their mission. For instance, our satellite neighborhoods provide our media customers with efficient and reliable broadcast distribution that maximizes audience reach, a benefit that is difficult for terrestrial services to match. In addition, our satellite solutions provide higher reliability than is available from local terrestrial telecommunications services in many regions and allow our customers to reach geographies that they would otherwise be unable to serve.

Table of Contents**Results of Operations****Three Months Ended March 31, 2015 and 2016**

The following table sets forth our comparative statements of income for the periods shown with the increase (decrease) and percentage changes, except those deemed not meaningful (NM), between the periods presented (in thousands, except percentages):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016	Three Months Ended March 31, 2015 Compared to Three Months Ended March 31, 2016 Increase (Decrease)	Percentage Change
Revenue	\$ 602,306	\$ 552,643	\$ (49,663)	(8)%
Operating expenses:				
Direct costs of revenue (excluding depreciation and amortization)	83,467	87,460	3,993	5
Selling, general and administrative	54,672	57,130	2,458	4
Depreciation and amortization	171,405	168,880	(2,525)	(1)
Total operating expenses	309,544	313,470	3,926	1
Income from operations	292,762	239,173	(53,589)	(18)
Interest expense, net	225,974	216,910	(9,064)	(4)
Other expense, net	(3,638)	(582)	(3,056)	(84)
Income before income taxes	63,150	21,681	(41,469)	(66)
Provision for income taxes	7,485	5,389	(2,096)	(28)
Net income	55,665	16,292	(39,373)	(71)
Net income attributable to noncontrolling interest	(948)	(966)	18	2
Net income attributable to Intelsat	\$ 54,717	\$ 15,326	\$ (39,391)	(72)%

Revenue

We earn revenue primarily by providing services to our customers using our satellite transponder capacity. Our customers generally obtain satellite capacity from us by placing an order pursuant to one of several master customer service agreements. On-network services are comprised primarily of services delivered on our owned network infrastructure, as well as commitments for third-party capacity, generally long-term in nature, which we integrate and market as part of our owned infrastructure. In the case of third-party services in support of government applications, the commitments for third-party capacity are shorter and matched to the government contracting period, and thus

remain classified as off-network services. Off-network services can include transponder services and other satellite-based transmission services, such as mobile satellite services (MSS), which are sourced from other operators, often in frequencies not available on our network. Under the category Off-Network and Other Revenues, we also include revenues from consulting and other services.

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The following table sets forth our comparative revenue by service type, with Off-Network and Other Revenues shown separately from On-Network Revenues, for the periods shown (in thousands, except percentages):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016	Increase (Decrease)	Percentage Change
On-Network Revenues				
Transponder services	\$ 441,174	\$ 390,374	\$ (50,800)	(12)%
Managed services	98,784	100,614	1,830	2
Channel	12,048	2,837	(9,211)	(76)
Total on-network revenues	552,006	493,825	(58,181)	(11)
Off-Network and Other Revenues				
Transponder, MSS and other off-network services	40,725	46,217	5,492	13
Satellite-related services	9,575	12,601	3,026	32
Total off-network and other revenues	50,300	58,818	8,518	17
Total	\$ 602,306	\$ 552,643	\$ (49,663)	(8)%

Total revenue for the three months ended March 31, 2016 decreased by \$49.7 million, or 8%, as compared to the three months ended March 31, 2015. By service type, our revenues increased or decreased due to the following:

On-Network Revenues:

Transponder services an aggregate decrease of \$50.8 million, primarily due to a \$39.9 million decrease in revenue from network services customers, together with an \$11.0 million decline from media customers. The network services decline was mainly due to non-renewals and renewal pricing at lower rates for enterprise and wireless infrastructure services, together with reduced volumes from non-renewals of point-to-point connectivity, which is shifting to fiber alternatives. The media decrease resulted primarily from lower volumes due to certain North American customers migrating to new compression standards and single format distribution. The aggregate decrease also reflects \$3.3 million in currency-related reductions of our contracts in Brazil and Russia, across our network services and media businesses. Our sector is undergoing a period of increased supply across all regions; the resulting competitive environment is causing pricing pressure in certain regions and applications, primarily with respect to our network services business, and we expect this to continue to impact our business negatively in the near to mid-term

Managed services an aggregate increase of \$1.8 million, largely due to an increase in revenue from network services customers for broadband services for maritime applications and an increase in revenue from government customers for broadband solutions, partially offset by declines in revenues from network services customers for trunking solutions and from media customers for video solutions.

Channel an aggregate decrease of \$9.2 million due to the continued migration of international point-to-point satellite traffic to fiber optic cable, a trend that we expect will continue for this legacy product, which is no longer actively marketed to our customers.

Off-Network and Other Revenues:

Transponder, MSS and other off-network services an aggregate increase of \$5.5 million, primarily due to increases in services for government applications, largely related to sales of off-network managed services.

Satellite-related services an aggregate increase of \$3.0 million, primarily due to increased revenue from support for third-party satellites and other services.

Operating Expenses

Direct Costs of Revenue (Excluding Depreciation and Amortization)

Direct costs of revenue increased by \$4.0 million, or 5%, to \$87.5 million for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. The increase was primarily due to the following:

an increase of \$5.8 million largely due to higher cost of sales for customer premise equipment relating to our government customer set, partially offset by declines in cost of fixed satellite services and managed services capacity purchased in support of our government business; partially offset by

a decrease in staff-related expenses of \$1.8 million primarily due to pension expenses.

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Selling, General and Administrative

Selling, general and administrative expenses increased by \$2.5 million, or 4%, to \$57.1 million for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. The increase was primarily due to \$2.0 million in development expense related to our antenna innovation initiatives.

Depreciation and Amortization

Depreciation and amortization expense decreased by \$2.5 million, or 1%, to \$168.9 million for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. Significant items impacting depreciation and amortization included:

a decrease of \$3.4 million in depreciation expense due to the timing of certain satellites and ground equipment becoming fully depreciated; and

a decrease of \$2.9 million in amortization expense primarily due to changes in the pattern of consumption of amortizable intangible assets, as these assets primarily include acquired backlog, which relates to contracts covering varying periods that expire over time, and acquired customer relationships, for which the value diminishes over time; partially offset by

an increase of \$3.3 million in depreciation expense resulting from the impact of a satellite placed in service in the fourth quarter of 2015.

Interest Expense, Net

Interest expense, net consists of the gross interest expense we incur together with gains and losses on interest rate swaps (which reflect net interest accrued on the interest rate swaps as well as the change in their fair value), offset by interest income earned and the amount of interest we capitalize related to assets under construction. As of December 31, 2015, we held interest rate swaps with an aggregate notional amount of \$1.6 billion to economically hedge the variability in cash flow on a portion of the floating-rate term loans under our senior secured credit facilities. The swaps were not designated as hedges for accounting purposes. The swaps matured in January 2016. Interest expense, net decreased by \$9.1 million, or 4%, to \$216.9 million for the three months ended March 31, 2016, as compared to \$226.0 million for the three months ended March 31, 2015. The decrease in interest expense, net was principally due to:

a decrease of \$8.4 million resulting from higher capitalized interest of \$27.1 million for the three months ended March 31, 2016, as compared to \$18.7 million for the three months ended March 31, 2015, primarily resulting from increased levels of satellites and related assets under construction.

The non-cash portion of total interest expense, net was \$5.1 million for the three months ended March 31, 2016. The non-cash interest expense was due to the amortization of deferred financing fees and the amortization and accretion of discounts and premiums.

Other Expense, Net

Other expense, net was \$0.6 million for the three months ended March 31, 2016, as compared to \$3.6 million for the three months ended March 31, 2015. The decrease of \$3.0 million was primarily due to a \$3.7 million decrease in expenses mainly related to our business conducted in Brazilian *reais*.

Provision for Income Taxes

Our income tax expense was \$5.4 million for the three months ended March 31, 2016, as compared to \$7.5 million for the three months ended March 31, 2015. The decrease was principally due to lower income in our U.S. subsidiaries in the three months ended March 31, 2016.

Cash paid for income taxes, net of refunds, totaled \$11.6 million and \$14.1 million for the three months ended March 31, 2016 and 2015, respectively.

Table of Contents***Net Income Attributable to Intelsat S.A.***

Net income attributable to Intelsat S.A. decreased by \$39.4 million, or 72%, to \$15.3 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015, reflecting the various items discussed above.

EBITDA

EBITDA consists of earnings before net interest, taxes and depreciation and amortization. Given our high level of leverage, refinancing activities are a frequent part of our efforts to manage our costs of borrowing. EBITDA is a measure commonly used in the fixed satellite services sector, and we present EBITDA to enhance the understanding of our operating performance. We use EBITDA as one criterion for evaluating our performance relative to that of our peers. We believe that EBITDA is an operating performance measure, and not a liquidity measure, that provides investors and analysts with a measure of operating results unaffected by differences in capital structures, capital investment cycles and ages of related assets among otherwise comparable companies. However, EBITDA is not a measure of financial performance under U.S. GAAP, and our EBITDA may not be comparable to similarly titled measures of other companies. EBITDA should not be considered as an alternative to operating income (loss) or net income (loss) determined in accordance with U.S. GAAP, as an indicator of our operating performance, or as an alternative to cash flows from operating activities determined in accordance with U.S. GAAP, as an indicator of cash flows, or as a measure of liquidity.

A reconciliation of net income to EBITDA for the periods shown is as follows (in thousands):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Net income	\$ 55,665	\$ 16,292
Add:		
Interest expense, net	225,974	216,910
Provision for income taxes	7,485	5,389
Depreciation and amortization	171,405	168,880
EBITDA	\$ 460,529	\$ 407,471

Adjusted EBITDA

In addition to EBITDA, we calculate a measure called Adjusted EBITDA to assess the operating performance of Intelsat S.A. Adjusted EBITDA consists of EBITDA of Intelsat S.A. as adjusted to exclude or include certain unusual items, certain other operating expense items and certain other adjustments as described in the table and related footnotes below. Our management believes that the presentation of Adjusted EBITDA provides useful information to investors, lenders and financial analysts regarding our financial condition and results of operations because it permits clearer comparability of our operating performance between periods. By excluding the potential volatility related to the timing and extent of non-operating activities, such as impairments of asset value and other non-recurring items, our management believes that Adjusted EBITDA provides a useful means of evaluating the success of our operating activities. We also use Adjusted EBITDA, together with other appropriate metrics, to set goals for and measure the

operating performance of our business, and it is one of the principal measures we use to evaluate our management's performance in determining compensation under our incentive compensation plans. Adjusted EBITDA measures have been used historically by investors, lenders and financial analysts to estimate the value of a company, to make informed investment decisions and to evaluate performance. Our management believes that the inclusion of Adjusted EBITDA facilitates comparison of our results with those of companies having different capital structures.

Adjusted EBITDA is not a measure of financial performance under U.S. GAAP and may not be comparable to similarly titled measures of other companies. Adjusted EBITDA should not be considered as an alternative to operating income (loss) or net income (loss) determined in accordance with U.S. GAAP, as an indicator of our operating performance, as an alternative to cash flows from operating activities determined in accordance with U.S. GAAP, as an indicator of cash flows, or as a measure of liquidity.

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A reconciliation of net income to EBITDA and EBITDA to Adjusted EBITDA is as follows (in thousands):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Net income	\$ 55,665	\$ 16,292
Add:		
Interest expense, net	225,974	216,910
Provision for income taxes	7,485	5,389
Depreciation and amortization	171,405	168,880
EBITDA	460,529	407,471
Add:		
Compensation and benefits ⁽¹⁾	7,948	7,669
Non-recurring and other non-cash items ⁽²⁾	1,984	2,530
Adjusted EBITDA	\$ 470,461	\$ 417,670

(1) Reflects non-cash expenses incurred relating to our equity compensation plans.

(2) Reflects certain non-recurring gains and losses and non-cash items, including the following: costs associated with development activities; expenses associated with the relocation of our government business subsidiary to our U.S. administrative headquarters facility in 2015; non-cash expense related to the recognition of expense on a straight-line basis for certain office space leases mainly in 2015; professional fees related to certain financing and balance sheet initiatives; severance, retention and relocation payments; and other various non-recurring expenses. These costs were partially offset by non-cash income related to the recognition of deferred revenue on a straight-line basis for certain prepaid capacity service contracts.

Liquidity and Capital Resources**Overview**

We are a highly leveraged company and our contractual obligations, commitments and debt service requirements over the next several years are significant. At March 31, 2016, our total indebtedness was \$15.8 billion. Our interest expense for the three months ended March 31, 2016 was \$216.9 million, which included \$5.1 million of non-cash interest expense. We also expect to make significant capital expenditures in 2016 and future years, as set forth below in Capital Expenditures.

Our primary source of liquidity is and will continue to be cash generated from operations and existing cash. At March 31, 2016, cash and cash equivalents were \$1.5 billion. As of March 31, 2016, Intelsat Jackson had \$436.5 million of undrawn capacity under its revolving credit facility. However, use of such capacity was subject to the covenants of its other debt agreements. As a result of the completion of the \$1.25 billion senior secured note offering of Intelsat Jackson on March 29, 2016, the Company currently does not have access to the undrawn capacity under the revolving credit facility, and instead has been relying for liquidity purposes, and intends to rely in the future, on a

portion of the net proceeds of the March offering.

We currently expect to use cash on hand, cash flows from operations and refinancing of our third party debt to fund our most significant cash outlays, including debt service requirements and capital expenditures, in the next twelve months, and expect such sources to be sufficient to fund our requirements over that time and beyond. In past years, our cash flows from operations and cash on hand have been sufficient to fund interest obligations (\$970.3 million and \$894.5 million in 2014 and 2015, respectively) and significant capital expenditures (\$645.4 million and \$724.4 million in 2014 and 2015, respectively). Our total capital expenditures are expected to range from \$725 million to \$800 million in 2016, \$625 million to \$700 million in 2017 and \$425 million to \$525 million in 2018. However, an inability to generate sufficient cash flow to satisfy our debt service obligations or to refinance our obligations on commercially reasonable terms would have an adverse effect on our business, financial position, results of operations and cash flows, as well as on our and our subsidiaries' ability to satisfy their obligations in respect of their respective debt. We continually evaluate ways to simplify our capital structure and opportunistically extend our maturities and reduce our costs of debt. In addition, we may from time to time retain any future earnings or use other available cash to purchase, repay, redeem or retire any of our outstanding debt securities in privately negotiated or open market transactions, by tender offer or otherwise.

In June 2015, the shareholders of Intelsat S.A. declared a \$9.9 million dividend to be paid to holders of our Series A Preferred Shares in four installments through May 2016, in accordance with the terms of the Series A Preferred Shares.

Table of Contents***Cash Flow Items***

Our cash flows consisted of the following for the periods shown (in thousands):

	Three Months Ended March 31, 2015	Three Months Ended March 31, 2016
Net cash provided by operating activities	\$ 386,353	\$ 353,138
Net cash used in investing activities	(186,987)	(231,632)
Net cash provided by (used in) financing activities	(58,582)	1,222,039
Net change in cash and cash equivalents	135,579	1,343,782

Net Cash Provided by Operating Activities

Net cash provided by operating activities decreased by \$33.2 million to \$353.1 million for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. The primary drivers of the decrease were lower cash inflows from operations and higher cash outflows for prepaid expenses and other assets, partially offset by lower cash outflows related to accounts payable and accrued liabilities and higher cash inflows from accounts receivable. During the three months ended March 31, 2016, cash flows from operating activities reflected a \$150.1 million inflow related to the amount and timing of interest payments and a \$25.5 million cash inflow related to deferred revenue for customer prepayments received, partially offset by a \$15.0 million outflow related to accounts payable and accrued liabilities and an \$11.8 million outflow related to prepaid expenses and other assets.

Net Cash Used in Investing Activities

Net cash used in investing activities increased by \$44.6 million to \$231.6 million during the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. The increase was primarily due to higher capital expenditures and a cost method investment.

Net Cash Provided by (Used in) Financing Activities

Net cash from financing activities increased by \$1,280.6 million to \$1,222.0 million during the three months ended March 31, 2016 as compared to the three months ended March 31, 2015, primarily due to net proceeds from the issuance of \$1.25 billion of notes in March 2016.

Long-Term Debt***Senior Secured Credit Facilities***

On January 12, 2011, Intelsat Jackson entered into a secured credit agreement (the Intelsat Jackson Secured Credit Agreement), which includes a \$3.25 billion term loan facility and a \$500.0 million revolving credit facility, and borrowed the full \$3.25 billion under the term loan facility. The term loan facility requires regularly scheduled quarterly payments of principal equal to 0.25% of the original principal amount of the term loan beginning six months after January 12, 2011, with the remaining unpaid amount due and payable at maturity.

Up to \$350.0 million of the revolving credit facility is available for issuance of letters of credit. Additionally, up to \$70.0 million of the revolving credit facility is available for swingline loans. Both the face amount of any outstanding letters of credit and any swingline loans reduce availability under the revolving credit facility on a dollar for dollar basis. Intelsat Jackson is required to pay a commitment fee for the unused commitments under the revolving credit facility, if any, at a rate per annum of 0.375%. As of March 31, 2016, Intelsat Jackson had \$436.5 million of undrawn capacity under its revolving credit facility. However, use of such capacity was subject to the covenants of its other debt agreements. As a result of the completion of the \$1.25 billion senior secured note offering of Intelsat Jackson on March 29, 2016, the Company currently does not have access to the undrawn capacity under the revolving credit facility, and instead has been relying for liquidity purposes, and intends to rely in the future, on a portion of the net proceeds of the March offering.

On October 3, 2012, Intelsat Jackson entered into an Amendment and Joinder Agreement (the Jackson Credit Agreement Amendment), which amended the Intelsat Jackson Secured Credit Agreement. As a result of the Jackson Credit Agreement Amendment, interest rates for borrowings under the term loan facility and the revolving credit facility were reduced. In April 2013, our corporate family rating was upgraded by Moody's, and as a result, the interest rate for the borrowing under the term loan facility and revolving credit facility were further reduced to the London Inter-Bank Offered Rate (LIBOR) plus 3.00% or the Above Bank Rate (ABR) plus 2.00%.

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On November 27, 2013, Intelsat Jackson entered into a Second Amendment and Joinder Agreement (the Second Jackson Credit Agreement Amendment), which further amended the Intelsat Jackson Secured Credit Agreement. The Second Jackson Credit Agreement Amendment reduced interest rates for borrowings under the term loan facility and extended the maturity of the term loan facility. In addition, it reduced the interest rates applicable to \$450 million of the \$500 million total revolving credit facility and extended the maturity of such portion. As a result of the Second Jackson Credit Agreement Amendment, interest rates for borrowings under the term loan facility and the new tranche of the revolving credit facility are (i) LIBOR plus 2.75%, or (ii) the ABR plus 1.75%. The LIBOR and the ABR, plus applicable margins, related to the term loan facility and the new tranche of the revolving credit facility are determined as specified in the Intelsat Jackson Secured Credit Agreement, as amended by the Second Jackson Credit Agreement Amendment, and the LIBOR will not be less than 1.00% per annum. The maturity date of the term loan facility was extended from April 2, 2018 to June 30, 2019 and the maturity of the new \$450 million tranche of the revolving credit facility was extended from January 12, 2016 to July 12, 2017. The interest rates and maturity date applicable to the \$50 million tranche of the revolving credit facility that was not amended did not change.

The Intelsat Jackson Secured Credit Agreement includes two financial covenants. Intelsat Jackson must maintain a consolidated secured debt to consolidated EBITDA ratio equal to or less than 3.50 to 1.00 at the end of each fiscal quarter as well as a consolidated EBITDA to consolidated interest expense ratio equal to or greater than 1.75 to 1.00 at the end of each fiscal quarter, in each case as such financial measures are defined in the Intelsat Jackson Secured Credit Agreement. Intelsat Jackson was in compliance with these financial maintenance covenant ratios with a consolidated secured debt to consolidated EBITDA ratio of 1.77 to 1.00 and a consolidated EBITDA to consolidated interest expense ratio of 2.50 to 1.00 as of March 31, 2016. In the event Intelsat Jackson were to fail to comply with these financial maintenance covenant ratios and were unable to obtain waivers, Intelsat Jackson would default under the Intelsat Jackson Secured Credit Agreement, and the lenders under the Intelsat Jackson Secured Credit Agreement could accelerate our obligations thereunder, which would result in an event of default under our existing notes.

2016 Debt Transactions

In addition to the transactions noted below, we currently expect that during the course of the second quarter of 2016 the same subsidiaries of Intelsat Jackson that currently guarantee its obligations under Intelsat Jackson's secured credit facility will issue guarantees of the indebtedness under the indenture governing Intelsat Jackson's 6 5/8% Senior Notes due 2022.

2016 Intelsat Jackson Notes Offering

On March 29, 2016, Intelsat Jackson completed an offering of \$1.25 billion aggregate principal amount of 8% Senior Secured Notes due 2024. The net proceeds from this offering have been and, are expected to be, used for general corporate purposes, which may include repayment of indebtedness, capital expenditures and working capital and to pay fees and expenses related to the offering. A portion of the net proceeds was used to prepay in full all remaining outstanding amounts under the Intercompany Loan described below.

Significant Intercompany Transaction

During the third quarter of 2015, Intelsat Jackson declared and paid a dividend of \$360 million in cash to its parent, Intelsat Luxembourg, also one of our subsidiaries. Subsequent to the payment of the dividend, a subsidiary of Intelsat Luxembourg loaned an aggregate principal amount of \$360 million to Intelsat Jackson (the Intercompany Loan) pursuant to a promissory note. During the first quarter of 2016, our subsidiary, Intelsat Jackson prepaid in full all remaining outstanding amounts under the Intercompany Loan.

Contracted Backlog

We have historically had, and currently have, a substantial contracted backlog, which provides some assurance regarding our future revenue expectations. Contracted backlog is our expected future revenue under customer contracts, and includes both cancelable and non-cancelable contracts. Approximately 89% of our total contracted backlog as of March 31, 2016 related to contracts that were non-cancelable and approximately 10% related to contracts that were cancelable subject to substantial termination fees. In certain cases of breach for non-payment or customer bankruptcy, we may not be able to recover the full value of certain contracts or termination fees. Our contracted backlog includes 100% of the backlog of our consolidated ownership interests, which is consistent with the accounting for our ownership interests in these entities. Our contracted backlog was approximately \$9.3 billion as of March 31, 2016. This backlog reduces the volatility of our net cash provided by operating activities more than would be typical for a company outside our industry.

Table of Contents***Capital Expenditures***

Our capital expenditures depend on our business strategies and reflect our commercial responses to opportunities and trends in our industry. Our actual capital expenditures may differ from our expected capital expenditures if, among other things, we enter into any currently unplanned strategic transactions. Levels of capital spending from one year to the next are also influenced by the nature of the satellite life cycle and by the capital-intensive nature of the satellite industry. For example, we incur significant capital expenditures during the years in which satellites are under construction. We typically procure a new satellite within a timeframe that would allow the satellite to be deployed at least one year prior to the end of the service life of the satellite to be replaced. As a result, we frequently experience significant variances in our capital expenditures from year to year.

Payments for satellites and other property and equipment during the three months ended March 31, 2016, were \$227.2 million. Our capital expenditure guidance for the periods 2016 through 2018 (the *Guidance Period*) forecasts capital expenditures for ten satellites which are in the manufacturing and design phase, or recently launched, during the *Guidance Period*. In January 2016, we successfully launched Intelsat 29e, the first of the Intelsat Epic^{NG} high throughput satellites. Intelsat 29e entered into service in March 2016. Intelsat 29e is expected to provide our customers with higher performance, better economics and easier accessibility, allowing our customers to use satellite solutions in larger and faster growing applications, such as wireless infrastructure and mobility applications. Intelsat 29e, a replacement satellite, will enable our customers to extend the reach of their networks and provide high quality, fast, reliable connectivity. We expect to launch six additional satellites during the *Guidance Period*, three of which are expected to be launched in 2016. By the conclusion of the *Guidance Period*, our total transmission capacity is expected to increase significantly from levels at 2015 year end. We expect our capital expenditures to range from \$725 million to \$800 million in 2016. For 2017, we anticipate capital expenditures to range from \$625 million to \$700 million. For 2018, we anticipate capital expenditures to range from \$425 million to \$525 million as we begin investing in replacement satellites that will be launched beyond the *Guidance Period*. Our capital expenditures guidance includes capitalized interest. The annual classification of capital expenditure payments could be impacted by the timing of achievement of satellite manufacturing and launch contract milestones.

We intend to fund our capital expenditure requirements through cash on hand and cash provided from operating activities.

Off-Balance Sheet Arrangements

At March 31, 2016, we had an off-balance sheet commitment of \$10.5 million which we expect to pay through 2017 for development expenses.

Disclosures about Market Risk

See Item 3 Quantitative and Qualitative Disclosures About Market Risk.

Recently Issued Accounting Pronouncements

In May 2014, the FASB issued Accounting Standard Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the revenue recognition requirements in FASB ASC Topic 605 *Revenue Recognition*. The guidance in ASU 2014-09 clarifies the principles for recognizing revenue and improves financial reporting by creating a common revenue standard for U.S. GAAP and International Financial Reporting Standards. In August 2015, the FASB issued ASU 2015-14, *Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date*, to defer the effective date of ASU 2014-09 by one year. Public entities can now elect to defer

implementation of ASU 2014-09 to interim and annual periods beginning after December 15, 2017. Additionally, ASU 2015-14 permits early adoption of the standard but not before the original effective date, i.e. annual periods beginning after December 15, 2016. The standard permits the use of either the retrospective or cumulative effect transition method. In February 2016, the FASB issued ASU 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*. The standard amends the principal versus agent guidance in ASU 2014-09 and clarifies that the analysis must focus on whether the entity has control of the goods or services before they are transferred to the customer. We are in the process of evaluating the impact that ASU 2014-09 and ASU 2016-08 will have on our consolidated financial statements and associated disclosures, and have not yet selected a transition method.

In February 2016, the FASB issued ASU 2016-02, *Leases* to increase transparency and comparability by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for interim and annual periods beginning after December 15, 2018, on a modified retrospective basis with early adoption allowed. We are in the process of evaluating the impact that ASU 2016-02 will have on our consolidated financial statements and associated disclosures.

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In March 2016, the FASB issued ASU 2016-09, *Improvements to Employee Share-Based Payment Accounting*, which is intended to improve accounting for share-based payment transactions as part of the FASB's simplification initiative. ASU 2016-09 changes several aspects of accounting for share-based payment award transactions, including changes to accounting for income taxes and forfeitures. The ASU is effective for fiscal years beginning after December 15, 2016, and interim periods within those years for public business entities. Early adoption is permitted in any interim or annual period provided that the entire ASU is adopted. We are in the process of evaluating the impact that ASU 2016-09 will have on our consolidated financial statements and associated disclosures.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are primarily exposed to the market risk associated with unfavorable movements in interest rates and foreign currencies. The risk inherent in our market risk sensitive instruments and positions is the potential loss arising from adverse changes in those factors. In addition, with respect to our interest rate swaps as described below, we are exposed to counterparty credit risk, which we seek to minimize through credit support agreements and the review and monitoring of all counterparties. We do not purchase or hold any derivative financial instruments for speculative purposes.

Interest Rate Risk

The satellite communications industry is a capital intensive, technology driven business. We are subject to interest rate risk primarily associated with our borrowings. Interest rate risk is the risk that changes in interest rates could adversely affect earnings and cash flows. Specific interest rate risks include: the risk of increasing interest rates on short-term debt; the risk of increasing interest rates for planned new fixed-rate long-term financings; and the risk of increasing interest rates for planned refinancings using long-term fixed-rate debt.

At December 31, 2015, approximately 79%, or \$11.6 billion was fixed-rate debt. As of March 31, 2016, our fixed-rate debt increased to 81%, or \$12.9 billion. Based on the level of fixed-rate debt outstanding at March 31, 2016, a 100 basis point decrease in market rates would result in an increase in fair value of this fixed-rate debt of approximately \$316 million.

We perform interest rate sensitivity analyses on our variable-rate debt. These analyses indicate that a 100 basis point increase in interest rates would have an annual impact of approximately \$19 million on our consolidated statements of operations and cash flows as of March 31, 2016. While our variable-rate debt may impact earnings and cash flows as interest rates change, it is not subject to changes in fair values.

Foreign Currency Risk

We do not currently use material foreign currency derivatives to hedge our foreign currency exposures. There have been no material changes to our foreign currency exposures as discussed in our Annual Report on Form 20-F for the year ended December 31, 2015.

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PART II. OTHER INFORMATION

Item 1. Legal Proceedings

We are subject to litigation in the ordinary course of business, but management does not believe that the resolution of any pending proceedings would have a material adverse effect on our financial position or results of operations.

Item 1A. Risk Factors

No material changes in the risks related to our business have occurred since we filed our Annual Report on Form 20-F for the year ended December 31, 2015.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

INTELSAT S.A.

Date: April 28, 2016

By */s/* STEPHEN SPENGLER
Stephen Spengler
Chief Executive Officer

Date: April 28, 2016

By */s/* JACQUES KERREST
Jacques Kerrest
Executive Vice President and Chief Financial Officer