HONDA MOTOR CO LTD
Form 6-K
February 04, 2016
Table of Contents

# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16

UNDER THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF JANUARY 2016

COMMISSION FILE NUMBER: 1-07628

# HONDA GIKEN KOGYO KABUSHIKI KAISHA 

(Name of registrant)

## HONDA MOTOR CO., LTD.

(Translation of registrant s name into English)

1-1, Minami-Aoyama 2-chome, Minato-ku, Tokyo 107-8556, Japan
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

## Form 20-F x Form 40-F *

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Table of Contents

## Contents

## Exhibit 1:

On January 29. 2016. Honda Motor Co.. Ltd. announced its consolidated financial results for the fiscal third quarter and the fiscal nine-month period ended December 31, 2015.

## Table of Contents

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HONDA GIKEN KOGYO KABUSHIKI KAISHA
(HONDA MOTOR CO., LTD.)
/s/ Shinji Suzuki
Shinji Suzuki
General Manager
Finance Division
Honda Motor Co., Ltd.

Table of Contents

## HONDA MOTOR CO., LTD. REPORTS

## CONSOLIDATED FINANCIAL RESULTS

## FOR THE FISCAL THIRD QUARTER AND

## THE FISCAL NINE-MONTH PERIOD ENDED DECEMBER 31, 2015

Tokyo, January 29, 2016 Honda Motor Co., Ltd. today announced its consolidated financial results for the fiscal third quarter and the fiscal nine-month period ended December 31, 2015.

## Third Ouarter Results

Honda s consolidated profit for the period attributable to owners of the parent for the fiscal third quarter ended December 31, 2015 totaled JPY 124.1 billion (USD 1,030 million), a decrease of $18.5 \%$ from the same period last year. Earnings per share attributable to owners of the parent for the quarter amounted to JPY 68.91 (USD 0.57), a decrease of JPY 15.65 (USD 0.13) from JPY 84.56 for the corresponding period last year. One Honda American Depository Share represents one common share.

Consolidated sales revenue for the quarter amounted to JPY 3,617.2 billion (USD 29,991 million), an increase of $3.4 \%$ from the same period last year, due primarily to increased revenue in automobile and financial services business operations.

Consolidated operating profit for the quarter amounted to JPY 163 billion (USD 1,352 million), a decrease of $22.3 \%$ from the same period last year, due primarily to increased SG\&A expenses, including quality related expenses and unfavorable foreign currency effects, despite an increase in profit attributable to increased sales revenue and model mix, and continuing cost reduction efforts.

Share of profit of investments accounted for using the equity method for the quarter amounted to JPY 45.0 billion (USD 374 million) for the quarter, an increase of $22.6 \%$ from the corresponding period last year.

Consolidated profit before income taxes for the quarter totaled JPY 200.8 billion (USD 1,666 million), a decrease of $24.0 \%$ from the same period last year.

## Table of Contents

## Business Segment

## Motorcycle Business

For the three months ended December 31, 2014 and 2015

|  | Unit (Thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months Honda Group Unit Sales |  |  | Three months |  | Consolidated Unit Sale |  |  |
|  |  |  |  |  |  |  |
|  | ended <br> Dec. <br> 31, <br> 2014 | Three months ended Dec. 31, 2015 | Change |  |  | \% | ended <br> Dec. <br> 31, <br> 2014 | Three months ended Dec. 31, 2015 | Change | \% |
| Motorcycle business | 4,585 | 4,407 | - 178 | -3.9 | 2,751 | 2,654 | -97 | -3.5 |
| Japan | 49 | 41 | -8 | -16.3 | 49 | 41 | -8 | -16.3 |
| North America | 72 | 69 | -3 | -4.2 | 72 | 69 | -3 | -4.2 |
| Europe | 33 | 33 | 0 | 0.0 | 33 | 33 | 0 | 0.0 |
| Asia | 4,036 | 3,968 | -68 | -1.7 | 2,202 | 2,215 | 13 | 0.6 |
| Other Regions | 395 | 296 | -99 | -25.1 | 395 | 296 | -99 | -25.1 |

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

With respect to Honda s sales for the fiscal third quarter by business segment, in motorcycle business operations, sales revenue from sales to external customers decreased $6.5 \%$, to JPY 442.1 billion (USD 3,666 million) from the same period last year due mainly to unfavorable foreign currency translation effects. Operating profit totaled JPY 49.5 billion (USD 410 million), a decrease of $6.6 \%$ from the same period last year, due primarily to unfavorable foreign currency effects, despite continuing cost reduction efforts.

## Automobile Business

For the three months ended December 31, 2014 and 2015

|  | Unit (Thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months Honda Group Unit Sales |  |  | Three months |  | Consolidated Unit Sales |  |  |
|  |  |  |  |  |  |  |
|  | ended Dec. 31, 2014 | Three months ended Dec. 31, 2015 | Change |  |  | \% | ended <br> Dec. <br> 31, <br> 2014 | Three months ended Dec. 31, 2015 | Change | \% |
| Automobile business | 1,174 | 1,228 | 54 | 4.6 | 872 | 879 | 7 | 0.8 |
| Japan | 162 | 151 | -11 | -6.8 | 145 | 140 | -5 | - 3.4 |
| North America | 474 | 466 | -8 | -1.7 | 474 | 466 | -8 | -1.7 |
| Europe | 36 | 43 | 7 | 19.4 | 36 | 43 | 7 | 19.4 |
| Asia | 431 | 503 | 72 | 16.7 | 146 | 165 | 19 | 13.0 |
| Other Regions | 71 | 65 | -6 | - 8.5 | 71 | 65 | -6 | - 8.5 |

## Edgar Filing: HONDA MOTOR CO LTD - Form 6-K

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries and sold through our consolidated subsidiaries are accounted for as operating leases in conformity with IFRS and are not included in consolidated sales revenue to the external customers in our Automobile business. Accordingly, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our Automobile business

In automobile business operations, sales revenue from sales to external customers increased 3.3\%, to JPY 2,652.4 billion (USD 21,992 million) from the same period last year due mainly to favorable foreign currency translation effects. Operating profit totaled JPY 69.5 billion (USD 577 million), a decrease of $36.5 \%$ from the same period last year, due primarily to increased SG\&A expenses, including quality related expenses and unfavorable foreign currency effects, despite an increase in sales volume and model mix, and continuing cost reduction efforts.

## Table of Contents

## Financial Services Business

Sales revenue from customers in the financial services business operations increased 16.7\%, to JPY 444.5 billion (USD 3,686 million) from the same period last year due mainly to an increase in revenue from operating leases and sales of returned lease vehicles as well as favorable foreign currency translation effects. Operating profit increased $2.6 \%$ to JPY 51.4 billion (USD 427 million) from the same period last year due mainly to favorable foreign currency effects.

## Power Product and Other Businesses

For the three months ended December 31, 2014 and 2015

|  | Unit (Thousands) <br> Honda Group Unit Sales/ Consolidated Unit Sales Three months |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | ended Dec. 31, 2014 | $\begin{aligned} & \text { Three months } \\ & \text { ended } \\ & \text { Dec. 31, } 2015 \end{aligned}$ | Change | \% |
| Power product business | 1,138 | 1,177 | 39 | 3.4 |
| Japan | 83 | 62 | -21 | - 25.3 |
| North America | 425 | 469 | 44 | 10.4 |
| Europe | 199 | 190 | -9 | -4.5 |
| Asia | 289 | 344 | 55 | 19.0 |
| Other Regions | 142 | 112 | -30 | -21.1 |

Note 1: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. In power product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales for the three months ended December 31, 2014 and 2015, since no affiliates and joint ventures accounted for using the equity method were involved in the sale of Honda power products.

Note 2: Aviation business activities are included in the power products and other businesses segment. Aircraft deliveries began in December 2015.
Sales revenue from sales to external customers in power product and other businesses increased $0.8 \%$, to JPY 77.9 billion (USD 646 million) from the same period last year, due mainly to increased consolidated unit sales in power product business, despite unfavorable foreign currency translation effects. Honda reported an operating loss of JPY 7.4 billion (USD 62 million), a decline of JPY 4.7 billion (USD 39 million) from the same period last year, due mainly to an increase in operating costs and expenses in other businesses.

## Table of Contents

## Geographical Information

With respect to Honda s sales for the fiscal third quarter by geographic segment, in Japan, sales revenue from domestic and export sales amounted to JPY $1,032.8$ billion (USD 8,563 million), an increase of $7.1 \%$ from the same period last year due mainly to increased revenue in automobile and financial service business operations. Operating profit totaled JPY 27.7 billion (USD 230 million), a decrease of $63.3 \%$ from the same period last year, due mainly to an increase in SG\&A expenses, including quality related expenses.

In North America, sales revenue increased by $9.1 \%$, to JPY 2,146.7 billion (USD 17,799 million) from the same period last year due mainly to increased revenue in automobile and financial service business operations as well as favorable foreign currency translation effects. Operating profit totaled JPY 37.9 billion (USD 314 million), a decrease of $52.6 \%$ from the same period last year due mainly to increased SG\&A expenses, including quality related expenses and unfavorable foreign currency effects.

In Europe, sales revenue increased by $9.5 \%$, to JPY 186.4 billion (USD 1,546 million) from the same period last year due mainly to increased revenue in automobile business operations, despite unfavorable foreign currency translation effects. Honda reported an operating loss of JPY 5.3 billion (USD 44 million), a decline of JPY 2.7 billion (USD 23 million) from the same period last year due mainly to an increase in SG\&A expenses, including quality related expenses and unfavorable foreign currency effects, despite an increase in profit attributable to increased sales revenue and model mix.

In Asia, sales revenue increased by $4.6 \%$, to JPY 913.8 billion (USD 7,577 million) from the same period last year mainly due to increased revenue in automobile and motorcycle business operations, despite unfavorable foreign currency translation effects. Operating profit increased by $14.5 \%$, to JPY 88.2 billion (USD 732 million) from the same period last year due mainly to continuing cost reduction efforts, and an increase in profit attributable to increased sales revenue and model mix.

In Other regions, which includes South America, the Middle/Near East, Africa and Oceania, sales revenue decreased by 20.1\%, to JPY 193.9 billion (USD 1,608 million) from the same period last year mainly due to decreased revenue in motorcycle business operations as well as unfavorable foreign currency translation effects, despite increased revenue in automobile business operations. Honda reported an operating loss of JPY 303 million (USD 3 million), a decrease of JPY 10.4 billion (USD 87 million) from the same period last year mainly due to unfavorable foreign currency effects, despite continuing cost reduction efforts and an increase in profit attributable to increased sales revenue and model mix.

## Table of Contents

## Explanatory note:

United States dollar amounts have been translated from yen solely for the convenience of the reader at the rate of JPY 120.61=USD 1 , the mean of the telegraphic transfer selling exchange rate and the telegraphic transfer buying exchange rate prevailing on the Tokyo foreign exchange market on December $31,2015$.

$$
\text { - } 5 \text { - }
$$

## Table of Contents

## Nine Months Results

Honda s consolidated profit for the period attributable to owners of the parent for the fiscal nine months ended December 31, 2015 totaled JPY 437.9 billion, an increase of $2.4 \%$ from the same period last year. Earnings per share attributable to owners of the parent for the fiscal nine months amounted to JPY 243.01, an increase of JPY 5.80 from JPY 237.21 for the same period last year.

Consolidated sales revenue for the fiscal nine months amounted to JPY 10,943.2 billion, an increase of $11.3 \%$ from the same period last year, due primarily to increased revenue in automobile and financial services business operations, as well as favorable foreign currency translation effects.

Consolidated operating profit for the fiscal nine months amounted to JPY 567.2 billion, a decrease of $3.0 \%$ from the same period last year, due primarily to an increase in SG\&A expenses, including quality related expenses, despite an increase in profit attributable to increased sales revenue and model mix, and continuing cost reduction efforts.

Share of profit of investments accounted for using the equity method for the fiscal nine months amounted to JPY 117.6 billion, an increase of $50.5 \%$ from the corresponding period last year.

Consolidated profit before income taxes for the fiscal nine months totaled JPY 694.1 billion, a decrease of $0.6 \%$ from the same period last year.

## Table of Contents

## Business Segment

## Motorcycle Business

For the nine months ended December 31, 2014 and 2015

|  | Unit (Thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Honda Group Unit Sales |  |  |  |  | Consolidated Unit Sales |  |  |
|  | Nine <br> months <br> ended <br> Dec. 31, 2014 | Nine months ended <br> Dec. 31, 2015 | Change | \% | Nine months ended <br> Dec. 31, 2014 | Nine months ended Dec. 31, 2015 | Change | \% |
| Motorcycle business | 13,285 | 12,882 | -403 | - 3.0 | 7,948 | 7,939 | -9 | -0.1 |
| Japan | 147 | 138 | - 9 | -6.1 | 147 | 138 | -9 | -6.1 |
| North America | 201 | 219 | 18 | 9.0 | 201 | 219 | 18 | 9.0 |
| Europe | 139 | 147 | 8 | 5.8 | 139 | 147 | 8 | 5.8 |
| Asia | 11,613 | 11,390 | - 223 | -1.9 | 6,276 | 6,447 | 171 | 2.7 |
| Other Regions | 1,185 | 988 | -197 | - 16.6 | 1,185 | 988 | - 197 | - 16.6 |

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

With respect to Honda s sales for the fiscal nine months by business segment, in motorcycle business operations, sales revenue from sales to external customers increased $2.7 \%$, to JPY $1,368.1$ billion from the same period last year, due mainly to increased consolidated unit sales in Asia, despite decreased consolidated unit sales in Other Regions, which includes South America. Operating profit totaled JPY 154.1 billion, an increase of $11.1 \%$ from the same period last year, due primarily to continuing cost reduction efforts and an increase in sales volume and model mix, despite unfavorable foreign currency effects.

## Automobile Business

For the nine months ended December 31, 2014 and 2015

|  | Unit (Thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Honda Group Unit Sales |  |  |  |  | Consolidated Unit Sales |  |  |
|  | Nine months ended Dec. 31, 2014 | Nine months ended <br> Dec. 31, 2015 | Change | \% | Nine months ended Dec. 31, 2014 | Nine months ended <br> Dec. 31, 2015 | Change | \% |
| Automobile business | 3,298 | 3,514 | 216 | 6.5 | 2,632 | 2,656 | 24 | 0.9 |
| Japan | 540 | 466 | - 74 | - 13.7 | 498 | 430 | -68 | - 13.7 |
| North America | 1,357 | 1,436 | 79 | 5.8 | 1,357 | 1,436 | 79 | 5.8 |
| Europe | 118 | 117 | - 1 | -0.8 | 118 | 117 | - 1 | -0.8 |
| Asia | 1,082 | 1,303 | 221 | 20.4 | 458 | 481 | 23 | 5.0 |
| Other Regions | 201 | 192 | -9 | -4.5 | 201 | 192 | -9 | -4.5 |

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries and sold through our consolidated subsidiaries are accounted for as operating leases in conformity with IFRS and are not included in consolidated sales revenue to the external customers in our Automobile business. Accordingly, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our Automobile business.

In automobile business operations, sales revenue from sales to external customers increased $10.9 \%$, to JPY 7,950 billion from the same period last year due mainly to increased consolidated unit sales and favorable foreign currency translation effects. Operating profit totaled JPY 268.1

## Edgar Filing: HONDA MOTOR CO LTD - Form 6-K

billion, a decrease of $10.0 \%$ from the same period last year, due primarily to increased SG\&A expenses, including quality related expenses, despite an increase in sales volume and model mix as well as continuing cost reduction efforts.

- 7 -


## Table of Contents

## Financial Services Business

Sales revenue from customers in the financial services business operations increased $25.0 \%$, to JPY $1,380.2$ billion from the same period last year due mainly to an increase in revenue from operating leases and sales of returned lease vehicles as well as favorable foreign currency translation effects. Operating profit increased $5.0 \%$ to JPY 155.8 billion from the same period last year due mainly to favorable foreign currency effects, despite increased SG\&A expenses.

## Power Product and Other Businesses

For the nine months ended December 31, 2014 and 2015

|  | Unit (Thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Honda Group Unit Sales/ Consolidated Unit Sales |  |  |  |
|  | $\begin{aligned} & \text { ended } \\ & \text { Dec. } \\ & \mathbf{3 1 , 2 0 1 4} \end{aligned}$ | $\begin{aligned} & \text { ended } \\ & \text { Dec. } \\ & \text { 31, } 2015 \end{aligned}$ | Change | \% |
| Power product business | 3,961 | 4,010 | 49 | 1.2 |
| Japan | 236 | 262 | 26 | 11.0 |
| North America | 1,696 | 1,805 | 109 | 6.4 |
| Europe | 629 | 595 | - 34 | -5.4 |
| Asia | 1,063 | 1,030 | -33 | -3.1 |
| Other Regions | 337 | 318 | -19 | - 5.6 |

Note 1: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. In power product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales for the nine months ended December 31, 2014 and 2015, since no affiliates and joint ventures accounted for using the equity method were involved in the sale of Honda power products.

Note 2: Aviation business activities are included in the power products and other businesses segment. Aircraft deliveries began in December 2015.

Sales revenue from sales to external customers in power product and other businesses increased by $7.1 \%$ to JPY 244.7 billion from the same period last year, due mainly to favorable foreign currency translation effects. Honda reported an operating loss of JPY 10.8 billion, a decline of JPY 10.3 billion from the same period last year, due mainly to an increase in operating costs and expenses in other businesses as well as unfavorable foreign currency effects.

## Table of Contents

## Geographical Information

With respect to Honda s sales for the fiscal nine months by geographic segment, in Japan, sales revenue from domestic and export sales amounted to JPY 2,931.3 billion basically unchanged from the same period last year, due mainly to increased sales revenue in financial business operations, despite decreased sales revenue in automobile business operations. Operating profit totaled JPY 81.7 billion, a decrease of $59.4 \%$ from the same period last year, due mainly to a decrease in profit attributable to decreased sales revenue and model mix as well as increased SG\&A expenses, including quality related expenses, despite favorable foreign currency effects.

In North America, sales revenue increased by $20.1 \%$, to JPY 6,434.4 billion from the same period last year due mainly to increased revenue in all business operations, as well as favorable foreign currency translation effects. Operating profit totaled JPY 184.3 billion, a decrease of $2.5 \%$ from the same period last year, due mainly to increased SG\&A expenses, including quality related expenses and unfavorable foreign currency effects, despite an increase in profit attributable to increased sales revenue and model mix.

In Europe, sales revenue totaled to JPY 546.2 billion basically unchanged from the same period last year due mainly to increased revenue in automobile business operations, despite unfavorable foreign currency translation effects. Honda reported an operating loss of JPY 3.1 billion, an improvement of JPY 3.3 billion from the same period last year due mainly to continuing cost reduction efforts and an increase in profit attributable to increased sales revenue and model mix, despite unfavorable foreign currency effects.

In Asia, sales revenue increased by $11.7 \%$, to JPY $2,694.2$ billion from the same period last year mainly due to increased revenue in motorcycle and automobile business operations, as well as favorable foreign currency translation effects. Operating profit increased by $30.2 \%$, to JPY 269.8 billion from the same period last year due mainly to continuing cost reduction efforts and an increase in profit attributable to increased sales revenue and model mix, as well as favorable foreign currency effects, despite increased SG\&A expenses.

In Other regions, which includes South America, the Near/Middle East, Africa and Oceania, sales revenue decreased by 10.5\%, to JPY 645.1 billion from the same period last year, mainly due to decreased revenue in motorcycle business operations as well as unfavorable foreign currency translation effects, despite increased revenue in automobile business operations. Operating profit totaled JPY 11.4 billion, a decrease of $64.7 \%$ from the same period last year due mainly to increased SG\&A expenses as well as unfavorable foreign currency effects, despite continuing cost reduction efforts and an increase in profit attributable to increased sales revenue and mode mix.

## Table of Contents

Consolidated Statements of Financial Position for the Fiscal Nine Months Ended December 31, 2015

Total assets increased by JPY 162.4 billion, to JPY 18,588.2 billion from March 31, 2015, mainly due to an increase in Cash and cash equivalents and Equipment on operating leases, despite a decrease in Receivables from financial services as well as foreign currency translation effects. Total liabilities increased by JPY 40.7 billion, to JPY $11,083.7$ billion from March 31, 2015, mainly due to an increase in Financing liabilities and Provisions, despite a decrease in Trade payables and foreign currency translation effects. Total equity increased by JPY 121.7 billion, to JPY 7,504.5 billion from March 31, 2015 due mainly to increased Retained earnings attributable to increased Profit for the period, despite foreign currency translation effects.

## Table of Contents

## Consolidated Statements of Cash Flows for the Fiscal Nine Months Ended December 31, 2015

Consolidated cash and cash equivalents on December 31, 2015 increased by JPY 161.7 billion from March 31, 2015, to JPY 1,633.4 billion. The reasons for the increases or decreases for each cash flow activity, when compared with the same period of the previous fiscal year, are as follows:

## Cash flows from operating activities

Net cash provided by operating activities amounted to JPY 958.6 billion for the fiscal nine months ended December 31, 2015. Cash inflows from operating activities increased by JPY 397.2 billion compared with the same period of the previous fiscal year due mainly to an increase in cash received from customers, despite increased payments for parts and raw materials.

## Cash flows from investing activities

Net cash used in investing activities amounted to JPY 682.8 billion. Cash outflows from investing activities increased by JPY 96.3 billion compared with the same period of the previous fiscal year, due mainly to an increase in purchases of property, plant and equipment.

## Cash flows from financing activities

Net cash used in financing activities amounted to JPY 48.7 billion. Cash outflows from financing activities increased by JPY 149.9 billion compared with the same period of the previous fiscal year, due mainly to an increase in repayments of financing liabilities.

## Table of Contents

## Forecasts for the Fiscal Year Ending March 31, 2016

In regard to the forecasts of the financial results for the fiscal year ending March 31, 2016, Honda projects consolidated results to be as shown below:

## Fiscal year ending March 31, 2016

|  | Yen (billions) | Changes from FY 2015 |
| :--- | ---: | ---: |
| Sales revenue | $14,550.0$ | $+9.2 \%$ |
| Operating profit | 685.0 | $+2.1 \%$ |
| Profit before income taxes | 805.0 | $-0.2 \%$ |
| Profit for the year attributable to owners of the parent | 525.0 | $+3.1 \%$ |
|  |  | Yen |
| Earnings per share attributable to owners of the parent | 291.30 |  |
| Basic and diluted |  |  |
| Note: The forecasts are based on the assumption that the average exchange rates for the Japanese yen to the U.S. dollar will be JPY 120 for the full year ending |  |  |
| March 31, 2016. |  |  |

The reasons for the increases or decreases in the forecasts of the operating profit, and profit before income taxes for the fiscal year ending March 31, 2016 from the previous year are as follows.

|  | Yen (billions) |
| :--- | ---: |
| Revenue, model mix, etc. | +143.3 |
| Cost reduction, the effect of raw material cost fluctuations, etc. | +118.0 |
| SG\&A expenses | -114.0 |
| R\&D expenses | -51.0 |
| Currency effect | -82.0 |
| Operating profit compared with fiscal year 2015 | +14.3 |
| Share of profit of investments accounted for using the equity method | +38.9 |
| Finance income and finance costs | -54.5 |
| Profit before income taxes compared with fiscal year 2015 | -1.2 |

## Table of Contents

## Dividend per Share of Common Stock

The Board of Directors of Honda Motor Co., Ltd., at its meeting held on January 29, 2016, resolved to make the quarterly dividend JPY 22 per share of common stock, the record date of which is December 31, 2015. The total expected annual dividend per share of common stock for the fiscal year ending March 31, 2016, is JPY 88 per share.

This announcement contains forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on management s assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that the actual results of the Company could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in the principal markets of the Company, its consolidated subsidiaries and its affiliates accounted for by the equity-method, and fluctuation of foreign exchange rates, as well as other factors detailed from time to time.

## Table of Contents

## Consolidated Financial Summary

For the three months and nine months ended December 31, 2014 and 2015
Financial Highlights

|  | Three months ended Dec. 31, 2014 | Yen (millions) |  | Nine months ended <br> Dec. 31, 2015 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Three months ended <br> Dec. 31, 2015 | Nine months ended <br> Dec. 31, 2014 |  |
| Sales revenue | 3,497,906 | 3,617,223 | 9,836,584 | 10,943,262 |
| Operating profit | 210,001 | 163,079 | 584,505 | 567,207 |
| Profit before income taxes | 264,419 | 200,890 | 698,578 | 694,156 |
| Profit for the period attributable to owners of the parent | 152,396 | 124,187 | 427,530 | 437,975 |
|  | Yen |  |  |  |
| Earnings per share attributable to owners of the parent |  |  |  |  |
| Basic and diluted | 84.56 | 68.91 | 237.21 | 243.01 |


|  | U.S. |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Three months } \\ \text { ended } \\ \text { Dec. 31, } 2015 \end{gathered}$ | Nine months ended <br> Dec. 31, 2015 |
| Sales revenue | 29,991 | 90,733 |
| Operating profit | 1,352 | 4,703 |
| Profit before income taxes | 1,666 | 5,755 |
| Profit for the period attributable to owners of the parent | 1,030 | 3,631 |
| U.S. Dollar |  |  |
| Earnings per share attributable to owners of the parent | 0.57 | 2.01 |
| Basic and diluted |  |  |

## Table of Contents

## [1] Condensed Consolidated Statements of Financial Position

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | Mar. 31, 2015 | Dec. 31, 2015 |
| Assets |  |  |
| Current assets: |  |  |
| Cash and cash equivalents | 1,471,730 | 1,633,453 |
| Trade receivables | 820,681 | 699,727 |
| Receivables from financial services | 2,098,951 | 1,978,602 |
| Other financial assets | 92,708 | 149,298 |
| Inventories | 1,498,312 | 1,396,478 |
| Other current assets | 313,758 | 391,771 |
| Total current assets | 6,296,140 | 6,249,329 |
| Non-current assets: |  |  |
| Investments accounted for using the equity method | 614,975 | 621,277 |
| Receivables from financial services | 3,584,654 | 3,327,095 |
| Other financial assets | 350,579 | 361,223 |
| Equipment on operating leases | 3,335,367 | 3,741,841 |
| Property, plant and equipment | 3,189,511 | 3,185,734 |
| Intangible assets | 759,535 | 814,997 |
| Deferred tax assets | 138,069 | 125,009 |
| Other non-current assets | 157,007 | 161,740 |
| Total non-current assets | 12,129,697 | 12,338,916 |
| Total assets | 18,425,837 | 18,588,245 |
| Liabilities and Equity |  |  |
| Current liabilities: |  |  |
| Trade payables | 1,157,738 | 987,905 |
| Financing liabilities | 2,833,563 | 2,938,445 |
| Accrued expenses | 377,372 | 338,058 |
| Other financial liabilities | 109,715 | 83,387 |
| Income taxes payable | 53,654 | 44,042 |
| Provisions | 294,281 | 404,734 |
| Other current liabilities | 474,731 | 447,978 |
| Total current liabilities | 5,301,054 | 5,244,549 |
| Non-current liabilities: |  |  |
| Financing liabilities | 3,926,276 | 3,909,390 |
| Other financial liabilities | 61,147 | 55,069 |
| Retirement benefit liabilities | 592,724 | 591,381 |
| Provisions | 182,661 | 169,029 |
| Deferred tax liabilities | 744,410 | 879,589 |
| Other non-current liabilities | 234,744 | 234,714 |
| Total non-current liabilities | 5,741,962 | 5,839,172 |
| Total liabilities | 11,043,016 | 11,083,721 |

Equity:

## Edgar Filing: HONDA MOTOR CO LTD - Form 6-K

| Common stock | 86,067 | $\mathbf{8 6 , 0 6 7}$ |
| :--- | ---: | ---: |
| Capital surplus | 171,118 | $\mathbf{1 7 1 , 1 1 8}$ |
| Treasury stock | $(26,165)$ | $(\mathbf{2 6 , 1 7 6})$ |
| Retained earnings | $6,083,573$ | $\mathbf{6 , 4 0 2 , 3 4 5}$ |
| Other components of equity | 794,034 | $\mathbf{6 0 3 , 9 4 4}$ |
|  |  |  |
| Equity attributable to owners of the parent | $7,108,627$ | $\mathbf{7 , 2 3 7 , 2 9 8}$ |
| Non-controlling interests | 274,194 | $\mathbf{2 6 7 , 2 2 6}$ |
| Total equity | $7,382,821$ | $\mathbf{7 , 5 0 4 , 5 2 4}$ |
|  |  |  |
| Total liabilities and equity | $18,425,837$ | $\mathbf{1 8 , 5 8 8 , 2 4 5}$ |

## Table of Contents

[2] Condensed Consolidated Statements of Income and Condensed Consolidated Statements of Comprehensive Income

## Condensed Consolidated Statements of Income

For the three months ended December 31, 2014 and 2015
$\left.\left.\begin{array}{llc} & \begin{array}{c}\text { Yen (millions) }\end{array} \\ \text { Three months ended } \\ \text { Dec. } \mathbf{3 1 ,} \\ \mathbf{2 0 1 4}\end{array}\right) \begin{array}{c}\text { Three months ended } \\ \text { Dec. 31, 2015 }\end{array}\right)$

## Table of Contents

## Condensed Consolidated Statements of Comprehensive Income

For the three months ended December 31, 2014 and 2015

|  | Yen (millions) <br> Three months ended <br> Dec. 31, <br> $\mathbf{2 0 1 4}$ | Three months ended <br> Dec. $\mathbf{3 1 , ~ 2 0 1 5 ~}$ |
| :--- | :---: | :---: |
| $\mathbf{1 3 9 , 1 2 1}$ |  |  |

## Table of Contents

## Condensed Consolidated Statements of Income

For the nine months ended December 31, 2014 and 2015

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | Nine months ended Dec. 31, 2014 | Nine months ended <br> Dec. 31, 2015 |
| Sales revenue | 9,836,584 | 10,943,262 |
| Operating costs and expenses: |  |  |
| Cost of sales | $(7,626,209)$ | $(8,503,957)$ |
| Selling, general and administrative | $(1,185,041)$ | $(1,410,722)$ |
| Research and development | $(440,829)$ | $(461,376)$ |
| Total operating costs and expenses | (9,252,079) | (10,376,055) |
| Operating profit | 584,505 | 567,207 |
| Share of profit of investments accounted for using the equity method | 78,143 | 117,611 |
| Finance income and finance costs: |  |  |
| Interest income | 19,629 | 21,312 |
| Interest expense | $(14,664)$ | $(13,538)$ |
| Other, net | 30,965 | 1,564 |
| Total finance income and finance costs | 35,930 | 9,338 |
| Profit before income taxes | 698,578 | 694,156 |
| Income tax expense | $(230,815)$ | $(208,818)$ |
| Profit for the period | 467,763 | 485,338 |
| Profit for the period attributable to: |  |  |
| Owners of the parent | 427,530 | 437,975 |
| Non-controlling interests | 40,233 | 47,363 |
|  | Yen |  |
| Earnings per share attributable to owners of the parent |  |  |
| Basic and diluted | 237.21 | 243.01 |

## Table of Contents

## Condensed Consolidated Statements of Comprehensive Income

For the nine months ended December 31, 2014 and 2015

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | Nine months ended |  |
|  | $\begin{gathered} \text { Dec. 31, } \\ 2014 \end{gathered}$ | Nine months ended Dec. 31, 2015 |
| Profit for the period | 467,763 | 485,338 |
| Other comprehensive income, net of tax: |  |  |
| Items that will not be reclassified to profit or loss |  |  |
| Remeasurements of defined benefit plans | $(6,162)$ |  |
| Net changes in revaluation of financial assets measured at fair value through other comprehensive income | 17,211 | $(2,303)$ |
| Share of other comprehensive income of investments accounted for using the equity method | (146) | (319) |
| Items that may be reclassified subsequently to profit or loss |  |  |
| Exchange differences on translating foreign operations | 590,258 | $(185,534)$ |
| Share of other comprehensive income of investments accounted for using the equity method | 48,598 | $(18,452)$ |
| Total other comprehensive income, net of tax | 649,759 | $(206,608)$ |
| Comprehensive income for the period | 1,117,522 | 278,730 |
| Comprehensive income for the period attributable to: |  |  |
| Owners of the parent | 1,049,833 | 247,632 |
| Non-controlling interests | 67,689 | 31,098 |

## Table of Contents

## [3] Condensed Consolidated Statements of Changes in Equity

As of and for the nine months ended December 31, 2014

|  | Yen (millions) <br> Equity attributable to owners of the parent |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common stock | Capital surplus | Treasury stock | Retained earnings | Other components of equity | Total | Non-controlling interests | Total equity |
| Balance as of April 1, 2014 | 86,067 | 171,117 | $(26,149)$ | 5,831,140 | 273,359 | 6,335,534 | 223,394 | 6,558,928 |
| Comprehensive income for the period |  |  |  |  |  |  |  |  |
| Profit for the period |  |  |  | 427,530 |  | 427,530 | 40,233 | 467,763 |
| Other comprehensive income, net of tax |  |  |  |  | 622,303 | 622,303 | 27,456 | 649,759 |
| Total comprehensive income for the period |  |  |  | 427,530 | 622,303 | 1,049,833 | 67,689 | 1,117,522 |
| Reclassification to retained earnings |  |  |  | $(4,094)$ | 4,094 |  |  |  |
| Transactions with owners and other |  |  |  |  |  |  |  |  |
| Dividends paid |  |  |  | $(118,951)$ |  | $(118,951)$ | $(21,323)$ | $(140,274)$ |
| Purchases of treasury stock |  |  | (11) |  |  | (11) |  | (11) |
| Disposal of treasury stock |  |  | 1 |  |  | 1 |  | 1 |
| Equity transactions and others |  |  |  |  |  |  | $(2,924)$ | $(2,924)$ |
| Total transactions with owners and other |  |  | (10) | $(118,951)$ |  | $(118,961)$ | $(24,247)$ | $(143,208)$ |
| Balance as of December 31, 2014 | 86,067 | 171,117 | $(26,159)$ | 6,135,625 | 899,756 | 7,266,406 | 266,836 | 7,533,242 |

As of and for the nine months ended December 31, 2015

|  | Yen (millions) <br> Equity attributable to owners of the parent |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Common } \\ \text { stock } \end{gathered}$ | Capital surplus | Treasury stock | Retained earnings | Other components of equity | Total | Non-controlling interests | Total equity |
| Balance as of April 1,2015 | 86,067 | 171,118 | $(26,165)$ | 6,083,573 | 794,034 | 7,108,627 | 274,194 | 7,382,821 |
| Comprehensive income for the period |  |  |  |  |  |  |  |  |
| Profit for the period |  |  |  | 437,975 |  | 437,975 | 47,363 | 485,338 |
| Other comprehensive income, net of tax |  |  |  |  | $(190,343)$ | $(190,343)$ | $(16,265)$ | $(206,608)$ |
| Total comprehensive income for the period |  |  |  | 437,975 | $(190,343)$ | 247,632 | 31,098 | 278,730 |
| Reclassification to retained earnings |  |  |  | (253) | 253 |  |  |  |
| Transactions with owners and other |  |  |  |  |  |  |  |  |
| Dividends paid |  |  |  | $(118,950)$ |  | $(118,950)$ | $(35,251)$ | $(154,201)$ |
| Purchases of treasury stock |  |  | (11) |  |  | (11) |  | (11) |
| Disposal of treasury stock |  |  |  |  |  |  |  |  |

Edgar Filing: HONDA MOTOR CO LTD - Form 6-K

| Equity transactions and others |  |  |  |  |  |  | $(2,815)$ | $(2,815)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total transactions with owners and other |  |  | (11) | $(118,950)$ |  | $(118,961)$ | $(38,066)$ | $(157,027)$ |
| Balance as of December 31, 2015 | 86,067 | 171,118 | $(26,176)$ | 6,402,345 | 603,944 | 7,237,298 | 267,226 | 7,504,524 |

- 20 -


## Table of Contents

## [4] Consolidated Statements of Cash Flows

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | Nine months ended Dec. 31, 2014 | Nine months ended Dec. 31, 2015 |
| Cash flows from operating activities: |  |  |
| Profit before income taxes | 698,578 | 694,156 |
| Depreciation, amortization and impairment losses excluding equipment on operating leases | 455,635 | 493,836 |
| Share of profit of investments accounted for using the equity method | $(78,143)$ | $(117,611)$ |
| Finance income and finance costs, net | $(28,145)$ | $(10,947)$ |
| Interest income and interest costs from financial services, net | $(131,071)$ | $(120,419)$ |
| Changes in assets and liabilities |  |  |
| Trade receivables | 59,925 | 60,095 |
| Inventories | $(23,943)$ | 51,020 |
| Trade payables | $(103,373)$ | $(51,047)$ |
| Accrued expenses | $(40,384)$ | $(34,993)$ |
| Provisions and retirement benefit liabilities | 21,807 | 105,749 |
| Receivables from financial services | 160,921 | 328,043 |
| Equipment on operating leases | $(401,199)$ | $(424,387)$ |
| Other assets and liabilities | $(32,045)$ | $(61,480)$ |
| Other, net | $(10,405)$ | 1,368 |
| Dividends received | 76,889 | 61,433 |
| Interest received | 176,507 | 178,208 |
| Interest paid | $(65,488)$ | $(71,223)$ |
| Income taxes paid, net of refunds | $(174,707)$ | $(123,146)$ |
| Net cash provided by operating activities | 561,359 | 958,655 |
| Cash flows from investing activities: |  |  |
| Payments for additions to property, plant and equipment | $(455,970)$ | $(485,311)$ |
| Payments for additions to and internally developed intangible assets | $(160,779)$ | $(177,354)$ |
| Proceeds from sales of property, plant and equipment and intangible assets | 27,222 | 19,984 |
| Payments for acquisitions of investments accounted for using the equity method | $(1,561)$ |  |
| Payments for acquisitions of other financial assets | $(73,104)$ | $(129,871)$ |
| Proceeds from sales and redemptions of other financial assets | 77,352 | 91,664 |
| Other, net | 328 | $(1,977)$ |
| Net cash used in investing activities | $(586,512)$ | $(682,865)$ |
| Cash flows from financing activities: |  |  |
| Proceeds from short-term financing liabilities | 6,437,390 | 6,180,654 |
| Repayments of short-term financing liabilities | $(6,243,085)$ | $(6,454,410)$ |
| Proceeds from long-term financing liabilities | 1,072,964 | 1,413,771 |
| Repayments of long-term financing liabilities | $(990,799)$ | $(1,001,637)$ |
| Dividends paid to owners of the parent | $(118,951)$ | $(118,950)$ |
| Dividends paid to non-controlling interests | $(20,593)$ | $(33,044)$ |
| Purchases and sales of treasury stock, net | (10) | (11) |
| Other, net | $(35,807)$ | $(35,168)$ |
| Net cash provided by financing activities | 101,109 | $(48,795)$ |
| Effect of exchange rate changes on cash and cash equivalents | 114,617 | $(65,272)$ |
| Net change in cash and cash equivalents | 190,573 | 161,723 |
| Cash and cash equivalents at beginning of year | 1,193,584 | 1,471,730 |
| Cash and cash equivalents at end of period | 1,384,157 | 1,633,453 |

## Table of Contents

[5] Assumptions for Going Concern
None

## Table of Contents

## [6] Segment Information

Honda has four reportable segments: Motorcycle business, Automobile business, Financial services business and Power product and other businesses, which are based on Honda s organizational structure and characteristics of products and services. Operating segments are defined as components of Honda for which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The accounting policies used for these reportable segments are consistent with the accounting policies used in Company s condensed consolidated financial statements.

Principal products and services, and functions of each segment are as follows:

| Segment | $\begin{array}{c}\text { Principal products and services } \\ \text { Motorcy }\end{array}$ | Functions |
| :--- | :--- | :--- |
| Motorcy all-terrain vehicles (ATVs) |  |  |\(\left.\quad \begin{array}{l}Research \& Development, Manufacturing, <br>

and Sales and related services\end{array}\right\}\)

For the three months ended December 31, 2014

|  | Motorcycle Business | Automobile Business | Financial <br> Services <br> Business | Yen (millions) Power Product and Other Businesses | Segment Total | Reconciling Items | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales revenue: |  |  |  |  |  |  |  |
| External customers | 472,783 | 2,566,652 | 381,096 | 77,375 | 3,497,906 |  | 3,497,906 |
| Intersegment |  | 43,090 | 4,370 | 8,205 | 55,665 | $(55,665)$ |  |
| Total | 472,783 | 2,609,742 | 385,466 | 85,580 | 3,553,571 | $(55,665)$ | 3,497,906 |
| Segment profit (loss) | 53,024 | 109,588 | 50,170 | $(2,781)$ | 210,001 |  | 210,001 |

## For the three months ended December 31, 2015

|  |  |  |  | Yen (millions) <br> Power Product <br> and Other <br> Businesses | Segment <br> Total | Reconciling <br> Items | Consolidated |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Table of Contents

As of and for the nine months ended December 31, 2014

|  | Motorcycle Business | Automobile Business | Financial Services Business | Yen (millions) Power Product and Other Businesses | Segment Total | Reconciling Items | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales revenue: |  |  |  |  |  |  |  |
| External customers | 1,332,035 | 7,171,380 | 1,104,558 | 228,611 | 9,836,584 |  | 9,836,584 |
| Intersegment |  | 101,557 | 9,872 | 19,127 | 130,556 | $(130,556)$ |  |
| Total | 1,332,035 | 7,272,937 | 1,114,430 | 247,738 | 9,967,140 | $(130,556)$ | 9,836,584 |
| Segment profit (loss) | 138,781 | 297,822 | 148,395 | (493) | 584,505 |  | 584,505 |
| Segment assets | 1,510,495 | 7,451,797 | 9,464,294 | 361,133 | 18,787,719 | $(426,148)$ | 18,361,571 |
| Depreciation and amortization | 52,203 | 389,664 | 345,888 | 8,925 | 796,680 |  | 796,680 |
| Capital expenditures | 52,467 | 543,981 | 1,213,624 | 9,140 | 1,819,212 |  | 1,819,212 |

## As of and for the nine months ended December 31, 2015

|  | Motorcycle Business | Automobile Business | Financial Services Business | Yen (millions) Power Product and Other Businesses | $\begin{aligned} & \text { Segment } \\ & \text { Total } \end{aligned}$ | Reconciling Items | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales revenue: |  |  |  |  |  |  |  |
| External customers | 1,368,176 | 7,950,031 | 1,380,268 | 244,787 | 10,943,262 |  | 10,943,262 |
| Intersegment |  | 96,151 | 9,600 | 13,766 | 119,517 | $(119,517)$ |  |
| Total | 1,368,176 | 8,046,182 | 1,389,868 | 258,553 | 11,062,779 | $(119,517)$ | 10,943,262 |
| Segment profit (loss) | 154,145 | 268,104 | 155,803 | $(10,845)$ | 567,207 |  | 567,207 |
| Segment assets | 1,387,628 | 7,520,141 | 9,431,907 | 356,017 | 18,695,693 | $(107,448)$ | 18,588,245 |
| Depreciation and amortization | 55,122 | 421,891 | 460,640 | 10,157 | 947,810 |  | 947,810 |
| Capital expenditures | 49,681 | 581,905 | 1,474,286 | 12,284 | 2,118,156 |  | 2,118,156 |
| Explanatory notes: |  |  |  |  |  |  |  |

1. Intersegment sales revenues are generally made at values that approximate arm s-length prices.
2. Unallocated corporate assets, included in reconciling items, amounted to JPY 298,348 million as of December 31, 2014 and JPY 402,463 million as of December 31, 2015 respectively, which consist primarily of cash and cash equivalents and financial assets measured at fair value through other comprehensive income.

## Table of Contents

In addition to the disclosure required by IFRS, Honda provides the following supplemental information in order to provide financial statements users with useful information:
2. Supplemental geographical information based on the location of the Company and its subsidiaries

For the three months ended December 31, 2014

|  | Japan | America | Europe | Asia | Yen (millions) <br> Other <br> Regions | Total | Reconciling <br> Items | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales revenue: | 507,713 | $1,887,050$ | 151,309 | 709,919 | 241,915 | $3,497,906$ |  | $3,497,906$ |
| External customers | 456,393 | 80,724 | 19,025 | 163,493 | 906 | 720,541 | $(720,541)$ |  |
| Inter-geographic areas |  |  |  |  |  |  |  |  |
| Total | 964,106 | $1,967,774$ | 170,334 | 873,412 | 242,821 | $4,218,447$ | $(720,541)$ | $3,497,906$ |
| Operating profit (loss) | 75,724 | 79,919 | $(2,533)$ | 77,088 | 10,168 | 240,366 | $(30,365)$ | 210,001 |

## For the three months ended December 31, 2015

\left.|  |  | Yen (millions) |  |  |  |  |  |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other |  |  |  |  |  |  |  |$\right)$

## Table of Contents

As of and for the nine months ended December 31, 2014

|  | JapanNorth <br> America |  | Yen (millions) |  |  |  | Reconciling Items | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Europe | Asia | Other Regions | Total |  |  |
| Sales revenue: |  |  |  |  |  |  |  |  |
| External customers | 1,557,230 | 5,101,235 | 488,551 | 1,971,780 | 717,788 | 9,836,584 |  | 9,836,584 |
| Inter-geographic areas | 1,358,957 | 255,397 | 54,713 | 440,295 | 2,729 | 2,112,091 | $(2,112,091)$ |  |
| Total | 2,916,187 | 5,356,632 | 543,264 | 2,412,075 | 720,517 | 11,948,675 | $(2,112,091)$ | 9,836,584 |
| Operating profit (loss) | 201,586 | 189,174 | $(6,478)$ | 207,181 | 32,377 | 623,840 | $(39,335)$ | 584,505 |
| Assets | 4,080,580 | 10,547,552 | 654,797 | 2,496,126 | 770,164 | 18,549,219 | $(187,648)$ | 18,361,571 |
| Non-current assets other than financial instruments and deferred tax assets | 2,178,112 | 4,012,316 | 136,770 | 727,961 | 219,536 | 7,274,695 |  | 7,274,695 |

As of and for the nine months ended December 31, 2015

|  | Japan | North <br> America | Europe | Asia | Yen (millions) <br> Other <br> Regions | Total | Reconciling <br> Items | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Explanatory notes:

1. Major countries or regions in each geographic area:

| North America | United States, Canada, Mexico |
| :--- | :--- |
| Europe | United Kingdom, Germany, France, Belgium, Russia |
| Asia | Thailand, Indonesia, China, India, Vietnam |
| Other Regions | Brazil, Australia |

2. Sales revenues between geographic areas are generally made at values that approximate arm s-length prices.
3. Unallocated corporate assets, included in reconciling items, amounted to JPY 298,348 million as of December 31, 2014 and JPY 402,463 million as of December 31, 2015 respectively, which consist primarily of cash and cash equivalents and financial assets measured

## Edgar Filing: HONDA MOTOR CO LTD - Form 6-K

at fair value through other comprehensive income.

## Table of Contents

## [7] Other

## 1. Loss related to airbag inflators

Honda provides warranty programs with regard to the product recalls and SIC (Safety Improvement Campaign) related to airbag inflators. Honda recognizes a provision for specific warranty costs when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. There is a possibility that Honda will need to recognize additional provisions when new evidence related to product recalls arise, however, it is not possible for Honda to reasonably estimate the amount and timing of potential future losses as of the date of this report.

In North America, various class actions related to the above mentioned product recalls and SIC have been filed against Honda since October 2014. The plaintiffs have claimed for properly functioning airbag inflators, compensation of economic losses including for incurred costs and the decline in the value of vehicles, as well as punitive damages. Most of the cases in the United States were transferred to the United States District Court for the Southern District of Florida and consolidated into a multi-district litigation.

Regarding the above matter, Honda did not recognize a provision for loss contingencies because the conditions for a provision have not been met as of the date of this report. Also, it is not possible for Honda to reasonably estimate the amount and timing of potential future losses as of the date of this report because there is uncertainty regarding the period when these lawsuits will be concluded.

## 2. Transfer pricing tax refund

In May 2015, the lawsuit related to transfer pricing involving the Company $s$ foreign transactions with certain Brazilian subsidiaries was concluded, and it was ruled that the Company shall receive a tax refund plus interest in Japan. As a result, income tax expense decreased by JPY 19,145 million for the nine months ended December 31, 2015.

## 3. Impairment loss on investments accounted for using the equity method

For the nine months ended December 31, 2014, the Company recognized impairment losses of JPY 18,979 million on certain investments accounted for using the equity method because there is objective evidence of impairment from declines in quoted market values. The impairment losses are included in share of profit of investments accounted for using the equity method in the condensed consolidated statement of income. For the nine months ended December 31, 2015, the Company did not recognize any significant impairment losses.

