METLIFE INC Form 11-K June 27, 2013 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 11-K**

(Mark One)

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# x ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2012

OR

# TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-15787

A. Full title of the plan and the address of the plan, if different from that of the issuer named below: New England Life Insurance Company Agents Deferred Compensation Plan and Trust

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office: MetLife, Inc.

#### 200 Park Avenue

New York, New York 10166-0188

#### New England Life Insurance Company

#### Agents Deferred Compensation Plan and Trust

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Trustee and Participants of

New England Life Insurance Company Agents Deferred Compensation Plan and Trust

We have audited the accompanying statements of net assets available for benefits of New England Life Insurance Company Agents Deferred Compensation Plan and Trust (the Plan) as of December 31, 2012 and 2011, and the related statement of changes in net assets available for benefits for the year ended December 31, 2012. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2012 and 2011, and the changes in net assets available for benefits for the year ended December 31, 2012 in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental Schedule of Assets (Held at End of Year) as of December 31, 2012 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This schedule is the responsibility of the Plan s management. Such schedule has been subjected to the auditing procedures applied in our audit of the basic 2012 financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

/s/ DELOITTE & TOUCHE LLP

Certified Public Accountants

Tampa, Florida

June 26, 2013

#### New England Life Insurance Company

#### Agents Deferred Compensation Plan and Trust

#### Statements of Net Assets Available for Benefits

	As of December 31,	
	2012	2011
Assets:		
Participant directed investments at estimated fair value (see Note 3)	\$ 140,498,936	\$131,684,884
Notes receivable from Participants	3,532,365	3,531,642
Total assets	144,031,301	135,216,526
Adjustment from estimated fair value to contract value for fully benefit-responsive stable value fund	(1,693,276)	1,021,702
Net assets available for benefits	\$ 142,338,025	\$ 136,238,228

See accompanying notes to financial statements.

#### New England Life Insurance Company

#### Agents Deferred Compensation Plan and Trust

#### Statement of Changes in Net Assets Available for Benefits

		For the Year Ended ember 31, 2012
Additions to net assets attributed to:		,
Employer contributions	\$	4,742,670
Interest income on notes receivable from Participants		127,890
Interest and dividends		4,822,306
Net appreciation in estimated fair value of investments (see Note 4)		6,250,364
Reallocated fees		25,980
Total additions		15,969,210
Deductions from net assets attributed to:		
Benefit payments to participants		9,869,413
Net increase in net assets		6,099,797
Net assets available for benefits:		
Beginning of year		136,238,228
End after an	¢	1 40 229 0.05
End of year	\$	142,338,025

See accompanying notes to financial statements.

#### New England Life Insurance Company

#### Agents Deferred Compensation Plan and Trust

#### Notes to Financial Statements

#### 1. Description of the Plan

The following description of New England Life Insurance Company Agents Deferred Compensation Plan and Trust, as amended (the Plan ), is provided for general information purposes only. Participants (as defined below under Participation ) should refer to the Plan document for a more complete description of the Plan.

#### **General Information**

The Plan is a noncontributory profit sharing defined contribution plan that is designed to comply with the requirements of the Employee Retirement Income Security Act of 1974 (ERISA), as amended, and the United States Internal Revenue Code (IRC). The administrator of the Plan (the Plan Administrator) is an officer of New England Life Insurance Company (the Company), a wholly-owned subsidiary of Metropolitan Life Insurance Company (MetLife). Recordkeeping services are performed for the Plan by a third party unaffiliated with the Company, the Plan s Recordkeeper.

The Plan provides investment options in three categories Target Retirement Funds, Individual Core Investment Funds, and a Self-Directed Brokerage Account (SDB). The Target Retirement Funds, the Individual Core Investment Funds (with the exception of a fund holding primarily shares of common stock of MetLife, Inc. (the MetLife Company Stock Fund) and the NEF Stable Value Fund), and the SDB are held in trust by Orchard Trust Company, LLC, as trustee. Participants may allocate contributions to each fund. The MetLife Company Stock Fund is held in the New England Insurance Company Defined Contribution Plans Master Trust (the New England Master Trust) (see Note 5) by The Bank of New York Mellon Corporation (BNY Mellon), as trustee.

Following are the fund choices within the Target Retirement Funds and Individual Core Investment Funds categories:

Target Retirement Funds	Individual Core Investment Funds
Vanguard Target Retirement Income Fund	NEF Stable Value Fund
Vanguard Target Retirement 2010 Fund	Vanguard Total Bond Market Index Institutional Fund
Vanguard Target Retirement 2015 Fund	BlackRock Equity Dividend Institutional Fund*
Vanguard Target Retirement 2020 Fund	Vanguard Institutional Index Fund
Vanguard Target Retirement 2025 Fund	T. Rowe Price Blue Chip Growth Fund
Vanguard Target Retirement 2030 Fund	Vanguard Mid Capitalization Index Institutional Fund
Vanguard Target Retirement 2035 Fund	Vanguard Small Cap Index Fund
Vanguard Target Retirement 2040 Fund	Loomis Sayles Small Cap Growth Institutional Fund
Vanguard Target Retirement 2045 Fund	Vanguard Total International Stock Index Institutional Fund
Vanguard Target Retirement 2050 Fund	MetLife Company Stock Fund

\* BlackRock Equity Dividend Institutional Fund replaced Goldman Sachs Large Cap Value Institutional Fund effective September 4, 2012.

Note: Natixis CGM Advisor Targeted Equity A Fund was no longer offered by the Plan as of September 4, 2012.

The Target Retirement Funds and the Individual Core Investment Funds together are referred to as the Core Funds . The Core Funds represent investments in publicly available mutual funds managed by a third-party investment management firm and an investment in the general account of MetLife. To supplement the Core Funds, the Plan offers to all Participants the ability to transfer funds out of the Core Funds into a SDB. The SDB works like a personal brokerage account by providing Participants with direct access to a wide variety of mutual funds that are available to the public through many well-known mutual fund families.

A frozen fund (the RGA Frozen Fund ) was established primarily to hold shares of the Class B common stock of Reinsurance Group of America, Incorporated (RGA) issued in connection with the exchange offer of shares of MetLife, Inc. common stock held in the MetLife Company Stock Fund (a frozen fund is one into which Participants may neither direct contributions nor transfer balances from other funds but may make withdrawals or reallocate to other available investment options under the Plan). RGA subsequently reclassified its shares of common stock, including Class B, into a single class. The RGA Frozen Fund is also held in the New England Master Trust (see Note 5) by BNY Mellon, as trustee.

#### New England Life Insurance Company

Agents Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

Prior to January 1, 2007, Participants had an option to invest any part of their account balance in life insurance. The following terms and conditions apply to Participants currently invested in Cash Value Life Insurance policies (Life Insurance): (i) the total premium payments for life insurance must be less than 50% of the aggregate employer contributions allocated to the Participant's account for any particular time, (ii) the Plan shall pay all premiums on such policies from each Participant's account, shall own all such policies, and shall exercise any and all incidents of ownership therein, (iii) at, or prior to, the Participant's Normal Retirement Date (the last day of the month in which the Participant attains age 65) or Deferred Retirement Date (the last day of the month following Normal Retirement Date on which an active Participant actually retires), the Plan Administrator shall, at its discretion, distribute all policies to the Participant, or convert the policies into cash by surrender so that no portion of such policies values may be used to continue life insurance protection beyond retirement.

#### **Participation**

Full-time insurance agents of the Company (as defined in and with such exceptions as set forth in the Plan document) are eligible to participate in the Plan on the first day of the month following the completion of two years of service. Those who do so are Participants.

#### **Participant Accounts**

The Recordkeeper maintains individual account balances for each Participant. Each Participant s account is credited with contributions, charged with withdrawals, and allocated investment earnings or losses as provided by the Plan document.

#### **Contributions**

Each year, the Company contributes to the Plan an amount equal to 11.667% of eligible commissions as defined in the Plan document on behalf of each Participant. Such contributions are subject to certain IRC limitations. There are no Participant Contributions to the Plan.

#### Withdrawals and Distributions

A Participant may request withdrawals from the Plan under the conditions set forth in the Plan document. Distributions from the Plan are generally made upon a Participant s (or, if the Participant has died, the Participant s beneficiary) request in connection with his or her retirement, death, or total disability (as defined in the Plan document). The Participant or beneficiary may elect to receive either a lump sum, installment payments or an annuity actuarially equivalent in value to the Participant s account as of the relevant date of distribution.

For a Participant who requests that an annuity contract be purchased with their Participant s benefits under the Plan, the Plan purchases an individual annuity contract from MetLife. Upon the purchase of such annuity, the benefits thereunder become fully guaranteed by MetLife. Accordingly, the Plan s financial statements exclude assets which pertain to such annuity contracts.

Upon termination of employment other than retirement, death, or total disability, Participants may receive benefits in the form of a lump sum or installment payments.

Additionally, Participants who reach age 59  $\frac{1}{2}$  are allowed to take up to 25% of their account balance while they remain actively employed by the Company and actively participating in the Plan.

#### Vesting

Participants account balances are 100% vested at all times.

#### New England Life Insurance Company

Agents Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

#### Notes Receivable from Participants

A Participant may borrow from his or her account up to a maximum of \$50,000 (reduced by the highest outstanding balance of loans in his or her defined contribution plan account(s) during the one-year period ending the day before the date a loan is to be made) or 50% of the Participant s account balance (reduced by outstanding loans on the date of the loan), whichever is less. Such loans are secured by the balance in the Participant s account and bear interest at rates that 1% over the prime rate published in The Wall Street Journal on the last business day of the quarter before the loan is originated. The principal of and interest on the loans are paid ratably through monthly deductions from the bank account specified by the Participant. Loan repayments are made to the Core Funds in accordance with the Participant s contribution investment allocation at the time of repayment.

#### **Plan Amendment**

For the years ended December 31, 2012 and 2011, the following material Plan amendment was adopted and became effective:

Effective October 31, 2011, the Plan was amended to allow individuals who reached age 59 1/2 to take up to 25% of their account balance while they remain actively employed by the Company and actively participating in the Plan.

#### 2. Basis of Presentation and Summary of Significant Accounting Policies

#### **Basis of Presentation**

The financial statements of the Plan have been prepared in conformity with accounting principles generally accepted in the United States of America ( GAAP ).

The preparation of financial statements in conformity with GAAP requires management of the Plan to adopt accounting policies and make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from those estimates.

#### **Risks and Uncertainties**

The Plan utilizes various investment vehicles, including the insurance company general account, mutual funds, life insurance, and the MetLife Company Stock Fund. Such investments, in general, are exposed to various risks, such as overall market volatility, interest rate risk, and credit risk. Volatility in interest rates, as well as the equity and credit markets, could materially affect the value of the Plan s investments as reported in the accompanying financial statements.

#### Investment Valuation and Income Recognition

The Plan s investments are reported at estimated fair value. The NEF Stable Value Fund, which represents a fully benefit-responsive stable value fund in the general account of MetLife (see Note 7), is reported at estimated fair value and then adjusted to contract value as a single amount reflected separately in the statements of net assets available for benefits. The statement of changes in net assets available for benefits, as it relates to the NEF Stable Value Fund, is presented on a contract value basis.

Participant directed investments are measured at estimated fair value in the Plan s financial statements. In addition, the notes to these financial statements include further disclosures of estimated fair values. The Plan defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market Participants on the measurement date. In most cases, the exit price and the transaction (or entry) price will be the same at initial recognition. Subsequent to initial recognition, fair values are based on unadjusted quoted prices for identical assets or liabilities in active markets that are readily and regularly obtainable. When such quoted prices are not available, fair values are based on quoted prices in markets that are

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not active, quoted prices for similar but not identical assets or liabilities, or other observable inputs. If these inputs are not available, or observable inputs are not determinative, unobservable inputs and/or adjustments to observable inputs requiring the judgment of Plan management are used to determine the fair value of assets and liabilities.

Purchases and sales of securities are recorded on a trade-date basis. Investment income is recorded as earned. Interest income is recorded on an accrual basis. Dividends are recorded on the ex-dividend date.

#### New England Life Insurance Company

Agents Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

#### **Contributions**

Contributions are recognized when due.

#### Notes Receivable from Participants

Notes receivable from Participants are measured at their unpaid principal balance plus any accrued but unpaid interest. Defaulted loans are treated as deemed distributions based upon the terms of the plan document.

#### **Investment Management Fees and Operating Expenses**

Except for a limited amount of fees related to Participant transactions, operating expenses of the Plan are paid by the Company. Investment management fees charged to the Plan are paid out of the assets of the Plan and are deducted from income earned on a daily basis and are not separately reflected. Consequently, investment management fees are reflected as a reduction of return on such investments.

#### Payment of Benefits

Benefit payments to Participants are recorded when paid.

#### Adoption of New Accounting Pronouncement

Effective January 1, 2012, the Plan adopted new guidance regarding fair value measurements that establishes common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with GAAP and International Financial Reporting Standards. Some of the new guidance clarifies the Financial Accounting Standards Board s (FASB) intent on the application of existing fair value measurement requirements. Other parts of the new guidance change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The adoption of this new guidance did not have a material impact on the Plan s financial statements.

#### New England Life Insurance Company

#### Agents Deferred Compensation Plan and Trust

#### Notes to Financial Statements (Continued)

#### 3. Investments

The Plan s investments were as follows:

	As of December 31,	
Torgat Datirament Funda	2012	2011
Target Retirement Funds:	¢ 122.701	¢ 102.090
Vanguard Target Retirement Income Fund	\$ 133,721	\$ 103,080
Vanguard Target Retirement 2010 Fund	107,107	212,174
Vanguard Target Retirement 2015 Fund	419,996	279,693
Vanguard Target Retirement 2020 Fund	1,131,628	734,374
Vanguard Target Retirement 2025 Fund	426,795	327,717
Vanguard Target Retirement 2030 Fund	390,619	302,154
Vanguard Target Retirement 2035 Fund	958,968	552,370
Vanguard Target Retirement 2040 Fund	380,697	327,441
Vanguard Target Retirement 2045 Fund	456,927	296,933
Vanguard Target Retirement 2050 Fund	713,257	735,353
Total Target Retirement Funds	5,119,715	3,871,289
Individual Core Investment Funds (excluding MetLife Company Stock Fund):		
NEF Stable Value Fund	84,461,102*	76,604,837*
Vanguard Total Bond Market Index Institutional Fund	2,543,725	2,778,070
BlackRock Equity Dividend Institutional Fund**	6,713,510	
Goldman Sachs Large Cap Value Institutional Fund**		6,572,457
Vanguard Institutional Index Fund	14,089,702*	2,793,147
T. Rowe Price Blue Chip Growth Fund	5,330,250	4,771,049
Natixis CGM Advisor Targeted Equity A***		11,918,387*
Vanguard Mid Capitalization Index Institutional Fund	5,984,712	6,100,872
Vanguard Small Cap Index Fund	1,075,575	876,454
Loomis Sayles Small Cap Growth Institutional Fund	4,356,778	4,885,628
Vanguard Total International Stock Index Institutional Fund	5,611,313	5,103,119
-		
Total Individual Core Investment Funds	130,166,667	122,404,020
SDB Account	2,968,138	2,987,026
Cash Value Life Insurance	1,256,188	1,310,868
Plan s interest in the New England Master Trust (see Note 5)	988,228	1,111,681
	,00,220	1,111,001
Total Investments	\$ 140,498,936	\$ 131,684,884

\* Represents 5% or more of the net assets available for benefits.

\*\* BlackRock Equity Dividend Institutional Fund replaced Goldman Sachs Large Cap Value Institutional Fund effective September 4, 2012.

\*\*\* Natixis CGM Advisor Targeted Equity A Fund was no longer offered by the Plan as of September 4, 2012.

#### New England Life Insurance Company

#### Agent s Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

#### 4. Net Appreciation in Estimated Fair Value of Investments

The Plan s net appreciation in estimated fair value of investments (including realized and unrealized gains and losses) was as follows:

	For the Year Ended December 31, 2012	
Mutual funds	\$	5,830,855
Plan s interest in the New England Master Trust (see Note 5)		86,809
SDB Account		332,700
Net appreciation in estimated fair value of investments	\$	6,250,364

#### 5. Interest in New England Master Trust

The New England Master Trust was established to hold certain investments of several Company-sponsored defined contribution plans, including the Plan. Each participating defined contribution plan has an undivided interest in the New England Master Trust. The basis for allocating the Plan s interest in the New England Master Trust for the net assets and net appreciation is the proportionate share of the Plan s holdings within the New England Master Trust. At December 31, 2012 and 2011, the Plan s interest in the net assets of the New England Master Trust was approximately 42% and 44%, respectively.

The New England Master Trust s investments were as follows:

	As of Dec	ember 31,
	2012	2011
MetLife Company Stock Fund	\$ 2,373,663	\$ 2,498,281
RGA Frozen Fund	17,472	17,005
Total net assets available in the New England Master Trust	\$ 2,391,135	\$ 2,515,286
Plan s interest in the New England Master Trust	\$ 988,228	\$ 1,111,681

The New England Master Trust s net appreciation in the estimated fair value of investments (including realized and unrealized gains and losses) was as follows:

	For the Year
	Ended
	December 31, 2012
MetLife Company Stock Fund	\$ 204,109
RGA Frozen Fund	670

Net appreciation in estimated fair value of investments	\$ 204,779
Plan s share of net appreciation in estimated fair value of investments	\$ 86,809

#### New England Life Insurance Company

Agent s Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

#### 6. Fair Value Measurements

When developing estimated fair values, the Plan considers three broad valuation techniques: (i) the market approach, (ii) the income approach, and (iii) the cost approach. The Plan determines the most appropriate valuation technique to use, given what is being measured and the availability of sufficient inputs, giving priority to observable inputs. The Plan categorizes its assets and liabilities measured at estimated fair value into a three-level hierarchy, based on the significant input with the lowest level in its valuation. The input levels are as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities. The Plan defines active markets based on average trading volume for equity securities. The size of the bid/ask spread is used as an indicator of market activity for fixed maturity securities.
- Level 2 Quoted prices in markets that are not active or inputs that are observable either directly or indirectly. These inputs can include quoted prices for similar assets or liabilities other than quoted prices in Level 1, quoted prices in markets that are not active, or other significant inputs that are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and are significant to the estimated fair value of the assets or liabilities. Unobservable inputs reflect the reporting entity s own assumptions about the assumptions that market participants would use in pricing the asset or liability.

The Plan s policy is to recognize significant transfers between levels at the beginning of the reporting period.

The estimated fair values of the Plan s interests in the Core Funds (excluding the MetLife Company Stock Fund), which represent investments in publicly available mutual funds, are valued at quoted market prices, which represent the net asset values ( NAV ) of shares published by the respective fund managers on the applicable reporting date.

The estimated fair value of the funds held in the SDB is determined by reference to the underlying shares of the publicly available mutual funds held within each Participant s respective account. Such estimated fair value is based on the NAV published by the respective fund managers on the applicable reporting date.

The estimated fair value of the Life Insurance is determined by the cash surrender value (CSV). CSV is based on the sum of monies held in the policies after adjustments for cost of insurance and dividends.

The NEF Stable Value Fund represents the Plan s fully benefit-responsive stable value fund in the general account of MetLife (see Note 7). Estimated fair value of the NEF Stable Value Fund was calculated by discounting the contract value, which is payable in ten annual installments upon termination of the contract by the Plan, using the yield of the Moody s Baa Industrial Bond Index on the appropriate valuation dates.

The estimated fair value of the Plan s interest in the New England Master Trust (see Note 5) is determined by reference to the underlying assets held in the trust. These underlying assets represent accumulated contributions, dividends and realized and unrealized investment gains or losses apportioned to such contributions, less withdrawals, distributions, loans to Participants, allocable expenses relating to the purchase, sale and maintenance of the assets, and an allocable part of investment-related expenses. At December 31, 2012 and 2011, the Plan s percentage interest in the net assets of the New England Master Trust was approximately 42% and 44%, respectively. The underlying assets of the New England Master Trust at December 31, 2012 and 2011 were principally comprised of the MetLife Company Stock Fund and the RGA Frozen Fund, each of which is a fund offered in the Plan that is available exclusively to Participants, and each of which is described more fully in Note 1. Interest, dividends and administrative expenses relating to the New England Master Trust are allocated to each participating defined contribution plan based upon average daily balances invested by each plan.

The estimated fair value of each of the MetLife Company Stock Fund and the RGA Frozen Fund is determined by the price of MetLife, Inc. common stock and RGA common stock, respectively, each of which is traded on the New York Stock Exchange.

#### New England Life Insurance Company

#### Agent s Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

Plan assets have been classified in their entirety within a level of the fair value hierarchy based on the lowest level of input that is significant to the estimated fair value measurement, as set forth. For the years ended December 31, 2012 and 2011, there were no significant transfers between levels.

		Assets Held Outside the New England Master 7 Estimated Fair Value Measurements at December 31, 2012			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Investments in mutual funds - balanced funds:		, í			
Vanguard Target Retirement Income Fund	\$ 133,721	\$ 133,721	\$	\$	
Vanguard Target Retirement 2010 Fund	107,107	107,107			
Vanguard Target Retirement 2015 Fund	419,996	419,996			
Vanguard Target Retirement 2020 Fund	1,131,628	1,131,628			
Vanguard Target Retirement 2025 Fund	426,795	426,795			
Vanguard Target Retirement 2030 Fund	390,619	390,619			
Vanguard Target Retirement 2035 Fund	958,968	958,968			
Vanguard Target Retirement 2040 Fund	380,697	380,697			
Vanguard Target Retirement 2045 Fund	456,927	456,927			
Vanguard Target Retirement 2050 Fund	713,257	713,257			
Investments in mutual funds - fixed income securities:					
Vanguard Total Bond Market Index Institutional					
Fund	2,543,725	2,543,725			
Investments in mutual funds - equity securities:					
BlackRock Equity Dividend Institutional Fund*	6,713,510	6,713,510			
Vanguard Institutional Index Fund	14,089,702	14,089,702			
T. Rowe Price Blue Chip Growth Fund	5,330,250	5,330,250			
Vanguard Mid Capitalization Index Institutional					
Fund	5,984,712	5,984,712			
Vanguard Small Cap Index Fund	1,075,575	1,075,575			
Loomis Sayles Small Cap Growth Institutional					
Fund	4,356,778	4,356,778			
Vanguard Total International Stock Index					
Institutional Fund	5,611,313	5,611,313			
NEF Stable Value Fund	84,461,102		84,461,102		
SDB Account	2,968,138		2,968,138		
Cash Value Life Insurance	1,256,188		1,256,188		
Total Assets (excluding the Plan s interest in the					
New England Master Trust)	\$ 139,510,708	\$ 50,825,280	\$ 88,685,428	\$	

\* BlackRock Equity Dividend Institutional Fund replaced Goldman Sachs Large Cap Value Institutional Fund effective September 4, 2012.

#### New England Life Insurance Company

Agents Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

		Assets Held Inside the New England Master Trust				
		Estimated Fair Value Measurements at				
		December 31, 2012				
		Quoted Prices in Active Markets for Identical	Significant			
		Assets	Sig	nificant Other	Unobservable	
		(Level	Observable Inputs		Inputs	
	Total	1)		(Level 2)	(Level 3)	
MetLife Company Stock Fund	\$ 2,373,663	\$	\$	2,373,663	\$	
RGA Frozen Fund	17,472			17,472		
Total Investments in the New England Master						
Trust	\$ 2,391,135	\$	\$	2,391,135	\$	

#### Assets Held Outside the New England Master Trust Estimated Fair Value Measurements at December 31, 2011

	Tota	Ac	oted Prices in tive Markets or Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments in mutual funds - balanced funds:					
Vanguard Target Retirement Income Fund	\$ 10.	3,080 \$	103,080	\$	\$
Vanguard Target Retirement 2010 Fund	212	2,174	212,174		
Vanguard Target Retirement 2015 Fund	279	9,693	279,693		
Vanguard Target Retirement 2020 Fund	734	1,374	734,374		
Vanguard Target Retirement 2025 Fund	32	7,717	327,717		
Vanguard Target Retirement 2030 Fund	302	2,154	302,154		
Vanguard Target Retirement 2035 Fund	552	2,370	552,370		
Vanguard Target Retirement 2040 Fund	32	7,441	327,441		
Vanguard Target Retirement 2045 Fund	290	5,933	296,933		
Vanguard Target Retirement 2050 Fund	73	5,353	735,353		
Investments in mutual funds - fixed income					
securities:					
Vanguard Total Bond Market Index Institutional					
Fund	2,778	3,070	2,778,070		
Investments in mutual funds - equity securities:	, in the second s				
Goldman Sachs Large Cap Value Institutional					
Fund	6,572	2.457	6,572,457		
Vanguard Institutional Index Fund	,	3,147	2,793,147		
T. Rowe Price Blue Chip Growth Fund		1,049	4,771,049		
Natixis CGM Advisor Targeted Equity A	11,918	,	11,918,387		
Vanguard Mid Capitalization Index Institutional	,		,,		
Fund	6,100	).872	6,100,872		
Vanguard Small Cap Index Fund	,	5,454	876,454		
auguard onian cup moon i and	4,88	1	4,885,628		
	1,00.	,0_0	.,000,020		

Loomis Sayles Small Cap Growth Institutional Fund				
Vanguard Total International Stock Index				
Institutional Fund*	5,103,119	5,103,119		
NEF Stable Value Fund	76,604,837		76,604,837	
SDB Account	2,987,026		2,987,026	
Cash Value Life Insurance	1,310,868		1,310,868	
Total Assets (excluding the Plan s interest in the New England Master Trust)	\$ 130,573,203	\$ 49,670,472	\$ 80,902,731	\$

\* Vanguard Total International Stock Index Institutional Fund replaced Artio International Equity II I Fund, effective December 30, 2011, with funds trading on January 2, 2012.

#### New England Life Insurance Company

Agents Deferred Compensation Plan and Trust

Notes to Financial Statements (Continued)

		Assets Held Inside the New England Master Trust Estimated Fair Value Measurements at December 31, 2011			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	0	nificant Other ervable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
MetLife Company Stock Fund	\$ 2,498,281	\$	\$	2,498,281	\$
RGA Frozen Fund	17,005			17,005	
Total Investments in the New England Master Trust	\$ 2,515,286	\$	\$	2,515,286	\$

#### 7. Fully Benefit-Responsive Investments with MetLife

The NEF Stable Value Fund is an investment in the general account of MetLife. That fund is considered a fully benefit-responsive investment under U.S. GAAP. The Plan s assets invested in the NEF Stable Value Fund are included in the Plan s financial statements at estimated fair value and then adjusted to contract value as a single amount reflected separately in the statements of net assets available for benefits. Contract value represents accumulated contributions directed to the investment, plus interest credited, less Participant withdrawals and expenses. Participants may direct the withdrawal for benefit payments or loans or transfer all or a portion of their investment to other investments offered under the Plan at contract value. The crediting interest rate is established annually by MetLife in a manner consistent with its practices for determining such rates, but which may not be less than zero percent. Both the crediting interest rate for Participants and average yield based on annualized earnings for the NEF Stable Value Fund were 5.10% and 4.85% for the years ended December 31, 2012 and 2011, respectively.

The Plan s investment in the NEF Stable Value Fund had a contract value of \$82,767,826 and \$77,626,539 at December 31, 2012 and 2011, respectively. The estimated fair market value of these investments was \$84,461,102 and \$76,604,837 at December 31, 2012 and 2011, respectively. The estimated fair market value is presented for measurement and disclosure purposes. Upon termination of the underlying contract by the Plan, proceeds will be paid for the benefit of the Participants at the contract value, determined on the date of termination, in ten equal annual installments plus additional interest credited.

The fully benefit-responsive investments have certain restrictions. For example, a partial plan termination or a meaningful divestitures are events that could result in such restrictions that may affect the ability of the Plan to collect the contract value. Plan management believes that the occurrence of events that would cause the Plan to enter into transactions at less than contract value is not probable. The Company may not terminate the contract at any amount less than the contract value.

While the Plan may elect to do so at any time, it does not currently intend to terminate the contract underlying this investment. There are no reserves against the reported contract value for credit risk of the Company, as the issuer of the contract that constitutes this fully benefit-responsive stable value fund.

#### 8. Related-Party Transactions

MetLife is an affiliate of the Company, which is the sponsor of the Plan. Therefore, MetLife and the Plan are related parties. As a result, transactions between the Plan and MetLife, qualify as party-in-interest transactions as defined under ERISA. The Plan invests in the NEF Stable Value Fund which is a fully benefit-responsive stable value fund in the general account of MetLife. The estimated fair value of these investments was \$84,461,102 and \$76,604,837 at December 31, 2012 and 2011, respectively. Total investment income from the NEF Stable Value Fund was \$3,948,623 for the year ended December 31, 2012.

At December 31, 2012, the New England Master Trust held approximately 72,000 shares of common stock of MetLife, Inc. in the MetLife Company Stock Fund with a cost basis of approximately \$2,300,000, of which approximately 42% was allocable to the Plan. At December 31, 2011, the New England Master Trust held approximately 82,700 shares of common stock of MetLife, Inc. in the MetLife Company Stock Fund with a cost basis of approximately \$3,300,000, of which approximately 44% was allocable to the Plan. During the year ended December 31, 2012, the New England Master Trust recorded dividend income on MetLife, Inc. common stock of approximately \$57,000, of which approximately 42% was allocable to the Plan.

MetLife is the policy provider of the Life Insurance. At December 31, 2012, the fair value of the Life Insurance was estimated to be \$1,256,188. The premium payments were \$48,251 and the dividends were \$87,337 for the year ended December 31, 2012.

#### New England Life Insurance Company

Agent s Deferred Compensation Plan and Trust

Notes to Financial Statements (Concluded)

#### 9. Termination of the Plan

While the Company intends that the Plan be permanent, it has the right to discontinue it. In the event of such termination, each Participant would be fully vested in contributions made to the Plan, and generally has a right to receive a distribution of his or her interest, in accordance with the provisions of the Plan.

#### 10. Federal Income Tax Status

The United States Internal Revenue Service (IRS) has determined and informed the Company by a letter dated April 13, 2009, that the Plan was designed in accordance with the applicable requirements of the IRC. The Plan has been amended since receiving such determination letter. The Plan Administrator believes that the Plan is designed and currently being operated in material compliance with the applicable requirements of the IRC and the Plan document, and continues to be tax exempt under the IRC. Therefore, no provision for income taxes has been included in the Plan s financial statements for the year ended December 31, 2012.

GAAP requires Plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain tax position that more likely than not would not be sustained upon examination by the IRS. The Plan is subject to routine audits by taxing jurisdictions: however, there are currently no audits of the Plan in progress. The Plan Administrator believes it is no longer subject to income tax examinations for years prior to 2009.

#### 11. Reconciliation of Financial Statements to Form 5500

The following is a reconciliation of net assets available for benefits per the financial statements to net assets per Form 5500, Schedule H, Part I, Line 11, Asset and Liability Statement, as of December 31, 2012 and 2011:

	As of December 31,		
	2012	2011	
Net assets available for benefits per the financial statements	\$ 142,338,025	\$ 136,238,228	
Certain deemed distributions of Participant loans	(625,302)	(133,781)	
Net assets per Form 5500, Schedule H, Part I, Line 11	\$ 141,712,723	\$ 136,104,447	

The following is a reconciliation of the increase in net assets per the financial statements to net income per Form 5500, Schedule H, Part II, Line 2k, Income and Expense Statement, for the year ended December 31, 2012:

	For the year
	Ended
	December 31, 2012
Increase in net assets per the financial statements	\$ 6,099,797
Current year cumulative deemed distributions	(625,302)
Prior year cumulative deemed distributions	133,781

Net increase per Form 5500, Schedule H, Part II, Line 2k

\$ 5,608,276

#### New England Life Insurance Company

#### Agents Deferred Compensation Plan and Trust

#### Form 5500, Schedule H, Part IV, Line 4i, Schedule of Assets (Held at End of Year)

as of December 31, 2012

#### (c) Description of Investment, Including

(b) Identity of Issuer, Borrower,

Maturity Date, Rate of Interest, Collateral,

a)	Lessor, or Similar Party	Par, or Maturity Value	(d) Cost**	(6	e) Current Value
	· · · · · · · · · · · · · · · · · · ·	Target Retirement Funds:			
		Vanguard Target Retirement Income Fund	**	\$	133,721
		Vanguard Target Retirement 2010 Fund	**		107,107
		Vanguard Target Retirement 2015 Fund	**		419,996
		Vanguard Target Retirement 2020 Fund	**		1,131,628
		Vanguard Target Retirement 2025 Fund	**		426,795
		Vanguard Target Retirement 2030 Fund	**		390,619
		Vanguard Target Retirement 2035 Fund	**		958,968
		Vanguard Target Retirement 2040 Fund	**		380,697
		Vanguard Target Retirement 2045 Fund	**		456,927
		Vanguard Target Retirement 2050 Fund	**		713,257
		Total Target Retirement Funds			5,119,715
		Individual Core Investment Funds (excluding the			0,112,710
		MetLife Company Stock Fund):			
M	letropolitan Life Insurance Company	NEF Stable Value Fund	**		84,461,102
		Vanguard Total Bond Market Index Institutional Fund	**		2,543,725
		BlackRock Equity Dividend Institutional Fund***	**		6,713,510
		Vanguard Institutional Index Fund	**		14,089,702
		T. Rowe Price Blue Chip Growth Fund	**		5,330,250
		Vanguard Mid Capitalization Index Institutional Fund	**		5,984,712
		Vanguard Small Cap Index Fund	**		1,075,575
		Loomis Sayles Small Cap Growth Institutional Fund	**		4,356,778
		Vanguard Total International Stock Index Institutional			
		Fund	**		5,611,313
		1	30,166,667		
V	arious Participants	SDB Account	**		2,968,138
V	arious Participants	Cash Value Life Insurance	**		1,256,188
N	ew England Life Insurance Company	Plan s interest in the New England Master Trust (the MetLife Company Stock Fund and the RGA Frozen Fund)	**		988,228
		Participant-directed investments		1	40,498,936
V	arious Participants	Participant loans (maturing through 2022 with interest rates from 4.0% to 9.5%)	**		3,532,365
		Adjustment from estimated fair value to contract value for fully benefit-responsive stable value fund			(1,693,276
		cenera responsive stable value fullu			(1,0)5,270

Net assets available for benefits

\$142,338,025

- \* The Company is a party-in-interest that is permitted to engage in these transactions.
- \*\* Cost has been omitted with respect to Participant-directed investments.
- \*\*\* BlackRock Equity Dividend Institutional Fund replaced Goldman Sachs Large Cap Value Institutional Fund effective September 4, 2012.

#### Signatures

*The Plan.* Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

New England Life Insurance Company Agents Deferred

Compensation Plan and Trust

By: /s/ Mark J. Davis Name: Mark J. Davis Title: Plan Administrator

Date: June 27, 2013

#### EXHIBIT INDEX

Exhibit Number Exhibit Name

23.1 Consent of Independent Registered Public Accounting Firm