

HUNTINGTON BANCSHARES INC/MD

Form 10-K

February 15, 2013

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-K**

(Mark One)

**Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the fiscal year ended December 31, 2012

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
Commission File Number 1-34073

**Huntington Bancshares Incorporated**

(Exact name of registrant as specified in its charter)

<p><b>Maryland</b> (State or other jurisdiction of  incorporation or organization)</p>	<p><b>31-0724920</b> (I.R.S. Employer  Identification No.)</p>
<p><b>41 S. High Street, Columbus, Ohio</b> (Address of principal executive offices) <b>Registrant's telephone number, including area code (614) 480-8300</b></p>	<p><b>43287</b> (Zip Code)</p>

**Securities registered pursuant to Section 12(b) of the Act:**

Title of class	Name of exchange on which registered
8.50% Series A non-voting, perpetual convertible preferred stock	NASDAQ
Common Stock Par Value \$0.01 per Share	NASDAQ

**Securities registered pursuant to Section 12(g) of the Act:**

**Title of class**

**Floating Rate Series B Non-Cumulative Perpetual Preferred Stock**

Depository Shares (each representing a 1/40th interest in a share of Floating Rate Series B Non-Cumulative Perpetual Preferred Stock)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Exchange Act.  
 Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act.  Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act)  Yes  No

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

The aggregate market value of voting and non-voting common equity held by non-affiliates of the registrant as of June 30, 2012, determined by using a per share closing price of \$6.40, as quoted by NASDAQ on that date, was \$5,349,102,938. As of January 31, 2013, there were 842,005,721 shares of common stock with a par value of \$0.01 outstanding.

### **Documents Incorporated By Reference**

Part III of this Form 10-K incorporates by reference certain information from the registrant's definitive Proxy Statement for the 2013 Annual Shareholders Meeting.

**Table of Contents**

**HUNTINGTON BANCSHARES INCORPORATED**

**INDEX**

**Part I.**

Item 1.	<u>Business</u>	5
Item 1A.	<u>Risk Factors</u>	13
Item 1B.	<u>Unresolved Staff Comments</u>	19
Item 2.	<u>Properties</u>	19
Item 3.	<u>Legal Proceedings</u>	20
Item 4.	<u>Mine Safety Disclosures</u>	20

**Part II.**

Item 5.	<u>Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities</u>	20
Item 6.	<u>Selected Financial Data</u>	22
Item 7.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	24
	<u>Introduction</u>	24
	<u>Executive Overview</u>	24
	<u>Discussion of Results of Operations</u>	30
	<u>Risk Management and Capital:</u>	
	<u>Credit Risk</u>	40
	<u>Market Risk</u>	59
	<u>Liquidity Risk</u>	62
	<u>Operational Risk</u>	68
	<u>Compliance Risk</u>	69
	<u>Capital</u>	69
	<u>Business Segment Discussion</u>	73
	<u>Additional Disclosures</u>	94
Item 7A.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	100
Item 8.	<u>Financial Statements and Supplementary Data</u>	100
Item 9.	<u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	192
Item 9A.	<u>Controls and Procedures</u>	192
Item 9B.	<u>Other Information</u>	192
	<b><u>Part III.</u></b>	
Item 10.	<u>Directors, Executive Officers and Corporate Governance</u>	192
Item 11.	<u>Executive Compensation</u>	192
Item 12.	<u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	192
Item 13.	<u>Certain Relationships and Related Transactions, and Director Independence</u>	193
Item 14.	<u>Principal Accountant Fees and Services</u>	193

**Part IV.**

Item 15. Exhibits and Financial Statement Schedules

194

**Signatures**

195

**Table of Contents****Glossary of Acronyms and Terms**

The following listing provides a comprehensive reference of common acronyms and terms used throughout the document:

ABL	Asset Based Lending
ACL	Allowance for Credit Losses
AFCRE	Automobile Finance and Commercial Real Estate
ALCO	Asset-Liability Management Committee
ALLL	Allowance for Loan and Lease Losses
ARM	Adjustable Rate Mortgage
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
ATM	Automated Teller Machine
AULC	Allowance for Unfunded Loan Commitments
AVM	Automated Valuation Methodology
BHC	Bank Holding Companies
C&I	Commercial and Industrial
CapPR	Federal Reserve Board's Capital Plan Review
CCAR	Comprehensive Capital Analysis and Review
CDO	Collateralized Debt Obligations
CDs	Certificate of Deposit
CFPB	Bureau of Consumer Financial Protection
CMO	Collateralized Mortgage Obligations
CRE	Commercial Real Estate
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act
EPS	Earnings Per Share
ERISA	Employee Retirement Income Security Act
EVE	Economic Value of Equity
Fannie Mae	(see FNMA)
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
FDICIA	Federal Deposit Insurance Corporation Improvement Act of 1991
FHA	Federal Housing Administration
FHFA	Federal Housing Finance Agency
FHLB	Federal Home Loan Bank
FHLMC	Federal Home Loan Mortgage Corporation
FICA	Federal Insurance Contributions Act

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

FICO	Fair Isaac Corporation
FNMA	Federal National Mortgage Association
Franklin	Franklin Credit Management Corporation
FRB	Federal Reserve Bank
Freddie Mac	(see FHLMC)
FTE	Fully-Taxable Equivalent
FTP	Funds Transfer Pricing
GAAP	Generally Accepted Accounting Principles in the United States of America
HAMP	Home Affordable Modification Program
HARP	Home Affordable Refinance Program
IRS	Internal Revenue Service

**Table of Contents**

ISE	Interest Sensitive Earnings
LCR	Liquidity Coverage Ratio
LIBOR	London Interbank Offered Rate
LGD	Loss-Given-Default
LTV	Loan to Value
MD&A	Management's Discussion and Analysis of Financial Condition and Results of Operations
MSA	Metropolitan Statistical Area
MSR	Mortgage Servicing Rights
NALs	Nonaccrual Loans
NAV	Net Asset Value
NCO	Net Charge-off
NCUA	National Credit Union Administration
NPAs	Nonperforming Assets
NPR	Notice of Proposed Rulemaking
N.R.	Not relevant. Denominator of calculation is a gain in the current period compared with a loss in the prior period, or vice-versa
NSF / OD	Nonsufficient Funds and Overdraft
OCC	Office of the Comptroller of the Currency
OCI	Other Comprehensive Income (Loss)
OCR	Optimal Customer Relationship
OLEM	Other Loans Especially Mentioned
OREO	Other Real Estate Owned
OTTI	Other-Than-Temporary Impairment
PD	Probability-Of-Default
Plan	Huntington Bancshares Retirement Plan
Problem Loans	Includes nonaccrual loans and leases (Table 14), troubled debt restructured loans (Table 16), and accruing loans and leases past due 90 days or more (Table 15)
REIT	Real Estate Investment Trust
Reg E	Regulation E, of the Electronic Fund Transfer Act
ROC	Risk Oversight Committee
SAD	Special Assets Division
SBA	Small Business Administration
SEC	Securities and Exchange Commission
Sky Financial	Sky Financial Group, Inc.
TARP	Troubled Asset Relief Program
TARP Capital	Series B Preferred Stock, repurchased in 2010
TCE	Tangible Common Equity
TDR	Troubled Debt Restructured loan



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

TLGP	Temporary Liquidity Guarantee Program
Treasury	U.S. Department of the Treasury
UCS	Uniform Classification System
UPB	Unpaid Principal Balance
USDA	U.S. Department of Agriculture
VA	U.S. Department of Veteran Affairs
VIE	Variable Interest Entity
WGH	Wealth Advisors, Government Finance, and Home Lending

---

**Table of Contents**

**Huntington Bancshares Incorporated**

**PART I**

When we refer to we, our, and us in this report, we mean Huntington Bancshares Incorporated and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, Huntington Bancshares Incorporated. When we refer to the Bank in this report, we mean our only bank subsidiary, The Huntington National Bank, and its subsidiaries.

**Item 1: Business**

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. We have 11,806 full-time equivalent employees. Through the Bank, we have 147 years of serving the financial needs of our customers. We provide full-service commercial, small business, consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance programs, and other financial products and services. The Bank, organized in 1866, is our only bank subsidiary. At December 31, 2012, the Bank had 691 branches as follows:

395 branches in Ohio	49 branches in Indiana
150 branches in Michigan	30 branches in West Virginia
55 branches in Pennsylvania	12 branches in Kentucky

Select financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio, a limited purpose office located in the Cayman Islands, and another located in Hong Kong. Our foreign banking activities, in total or with any individual country, are not significant.

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. For each of our four business segments, we expect the combination of our business model and exceptional service to provide a competitive advantage that supports revenue and earnings growth. Our business model emphasizes the delivery of a complete set of banking products and services offered by larger banks, but distinguished by local delivery and customer service.

A key strategic emphasis has been for our business segments to operate in cooperation to provide products and services to our customers and to build stronger and more profitable relationships using our OCR sales and service process. The objectives of OCR are to:

1. Provide a consultative sales approach to provide solutions that are specific to each customer.
2. Leverage each business segment in terms of its products and expertise to benefit customers.
3. Target prospects who may want to have multiple products and services as part of their relationship with us.

Following is a description of our four business segments and Treasury / Other function:

**Retail and Business Banking** This segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans and leases. Other financial services available to consumer and small business customers include investments, insurance services, interest rate risk protection products, foreign exchange hedging, and treasury management services. We serve customers primarily through our network of traditional branches in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. We also have branches located in grocery stores in Ohio and Michigan. In addition to our extensive branch network, customers can access Huntington through online banking, mobile

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

banking, telephone banking, and over 1,350 ATMs.

We established a Fair Play banking philosophy and built a reputation for meeting the banking needs of consumers in a manner which makes them feel supported and appreciated. We believe customers are recognizing this and other efforts as key differentiators and it is earning us more customers and deeper relationships.

Business Banking is a dynamic and growing part of our business and we are committed to being the bank of choice for small businesses in our markets. Business Banking is defined as companies with revenues up to \$25 million and consists of approximately 163,000 businesses. We continue to develop products and services that are designed specifically to meet the needs of small business. We continue to look for ways to help companies find solutions to their capital needs.

---

**Table of Contents**

**Regional and Commercial Banking** This segment provides a wide array of products and services to the middle market and large corporate customers located primarily within our eleven regional commercial banking markets. Products and services are delivered through a relationship banking model and include commercial lending, as well as depository and liquidity management products. Dedicated teams collaborate with our relationship bankers to deliver complex and customized treasury management solutions, equipment and technology leasing, international services, capital markets services such as interest rate risk protection products, foreign exchange hedging and sales, trading of securities, mezzanine investment capabilities, and employee benefit programs (insurance, 401(k)). The Commercial Banking team specializes in serving a number of industry segments such as not-for-profit organizations, health-care entities, and large publicly-traded companies.

**Automobile Finance and Commercial Real Estate** This segment provides lending and other banking products and services to customers outside of our normal retail and commercial banking segments. Our products and services include financing for the purchase of automobiles by customers at automotive dealerships, financing the acquisition of new and used vehicle inventory of automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners. Huntington creates well-defined relationship plans which identify needs where solutions are developed and customer commitments are obtained.

The Automotive Finance team services automobile dealerships, its owners, and consumers buying automobiles through these dealerships. Huntington has provided new and used automobile financing and dealer services throughout the Midwest since the early 1950s. This consistency in the market and our focus on working with strong dealerships, has allowed us to expand into selected markets outside of the Midwest and to actively deepen relationships while building a strong reputation.

The Commercial Real Estate team serves real estate developers, REITs, and other customers with lending needs that are secured by commercial properties. Most of our customers are located within our footprint.

**Wealth Advisors, Government Finance, and Home Lending** This segment consists of our wealth management, government banking, and home lending businesses. In wealth management, Huntington provides financial services to high net worth clients in our primary banking markets and Florida. Huntington provides these services through a unified sales team, which consists of private bankers, trust officers, and investment advisors. Aligned with the eleven regional commercial banking markets, this coordinated service model delivers products and services directly and through the other segment product partners. A fundamental point of differentiation is our commitment to be in the market, working closely with clients and their other advisors to identify needs, offer solutions and provide ongoing advice in an optimal client experience.

The Government Finance Group provides financial products and services to government and other public sector entities in our primary banking markets. A locally based team of relationship managers works with clients to meet their trust, lending, and treasury management needs.

Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Closely aligned, our Community Development group serves an important role as it focuses on delivering on our commitment to the communities Huntington serves.

The segment also includes the related businesses of investment management, investment servicing, custody, corporate trust, and retirement plan services. Huntington Asset Advisors provides investment management services through a variety of internal and external channels, including advising the Huntington Funds, our proprietary family of mutual funds and Huntington Strategy Shares, our actively-managed exchange-traded funds. Huntington Asset Services offers administrative and operational support to fund complexes, including fund accounting, transfer agency, administration, and distribution services. Our retirement plan services business offers fully bundled and third party distribution of a variety of qualified and non-qualified plan solutions.

Treasury / Other function includes our insurance brokerage business, which specializes in commercial property and casualty, employee benefits, personal lines, life and disability and specialty lines of insurance. We also provide brokerage and agency services for residential and commercial title insurance and excess and surplus product lines of insurance. As an agent and broker we do not assume underwriting risks; instead we provide our customers with quality, noninvestment insurance contracts. The Treasury / Other function also includes technology and operations, other unallocated assets, liabilities, revenue, and expense.



**Table of Contents**

The financial results for each of these business segments are included in Note 25 of Notes to Consolidated Financial Statements and are discussed in the Business Segment Discussion of our MD&A.

**Competition**

We compete with other banks and financial services companies such as savings and loans, credit unions, and finance and trust companies, as well as mortgage banking companies, automobile and equipment financing companies (including captive automobile finance companies), insurance companies, mutual funds, investment advisors, and brokerage firms, both within and outside of our primary market areas. Internet companies are also providing nontraditional, but increasingly strong, competition for our borrowers, depositors, and other customers.

We compete for loans primarily on the basis of a combination of value and service by building customer relationships as a result of addressing our customers' entire suite of banking needs, demonstrating expertise, and providing convenience to our customers. We also consider the competitive pricing pressures in each of our markets.

We compete for deposits similarly on a basis of a combination of value and service and by providing convenience through a banking network of 691 branches and over 1,350 ATMs within our markets and our award-winning website at [www.huntington.com](http://www.huntington.com). We have also instituted new and more customer friendly practices, such as our 24-Hour Grace<sup>®</sup> account feature, which gives customers an additional business day to cover overdrafts to their consumer account without being charged overdraft fees.

The table below shows our competitive ranking and market share based on deposits of FDIC-insured institutions as of June 30, 2012, in the top 10 metropolitan statistical areas (MSA) in which we compete:

MSA	Rank	Deposits (in millions)	Market Share
Columbus, OH	1	\$ 13,171	28%
Detroit, MI	7	4,538	5
Cleveland, OH	5	4,212	8
Pittsburgh, PA	8	2,526	3
Indianapolis, IN	4	2,508	7
Toledo, OH	1	2,409	24
Cincinnati, OH	4	2,237	3
Youngstown, OH	1	2,021	22
Canton, OH	1	1,568	26
Grand Rapids, MI	4	1,369	10

Source: *FDIC.gov*, based on June 30, 2012 survey.

Many of our nonfinancial institution competitors have fewer regulatory constraints, broader geographic service areas, greater capital, and, in some cases, lower cost structures. In addition, competition for quality customers has intensified as a result of changes in regulation, advances in technology and product delivery systems, consolidation among financial service providers, bank failures, and the conversion of certain former investment banks to bank holding companies.

**Regulatory Matters**

*We are subject to regulation by the SEC, the Federal Reserve, the OCC, the CFPB, and other federal and state regulators.*

Because we are a public company, we are subject to regulation by the SEC. The SEC has established five categories of issuers for the purpose of filing periodic and annual reports. Under these regulations, we are considered to be a large accelerated filer and, as such, must comply with SEC accelerated reporting requirements.

---

## **Table of Contents**

We are a bank holding company and are qualified as a financial holding company with the Federal Reserve. We are subject to examination and supervision by the Federal Reserve pursuant to the Bank Holding Company Act. We are required to file reports and other information regarding our business operations and the business operations of our subsidiaries with the Federal Reserve.

The Federal Reserve maintains a bank holding company rating system that emphasizes risk management, introduces a framework for analyzing and rating financial factors, and provides a framework for assessing and rating the potential impact of non-depository entities of a holding company on its subsidiary depository institution(s). A composite rating is assigned based on the foregoing three components, but a fourth component is also rated, reflecting generally the assessment of depository institution subsidiaries by their principal regulators. The bank holding company rating system, which became effective in 2005, applies to us. The composite ratings assigned to us, like those assigned to other financial institutions, are confidential and may not be disclosed, except to the extent required by law.

On December 17, 2012, the Federal Reserve issued Supervisory Letter SR 12-17, which sets forth an updated framework for the consolidated supervision of large financial institutions, including bank holding companies with consolidated assets of \$50 billion or more. The objectives of the new framework are to enhance the resilience of a firm, lower the probability of its failure, and reduce the impact on the financial system in the event of an institution's failure. With regard to resiliency, each firm is expected to ensure that the consolidated organization and its core business lines can survive under a broad range of internal or external stresses. This requires financial resilience by maintaining sufficient capital and liquidity, and operational resilience by maintaining effective corporate governance, risk management, and recovery planning. With respect to lowering the probability of failure, each firm is expected to ensure the sustainability of its critical operations and banking offices under a broad range of internal or external stresses. This requires, among other things, effective resolution planning that addresses the complexity and the interconnectivity of the firm's operations.

The Bank, which is chartered by the OCC, is a national bank, and our only bank subsidiary. It is subject to examination and supervision by the OCC and by the CFPB established by the Dodd-Frank Act. Our nonbank subsidiaries are also subject to examination and supervision by the Federal Reserve or, in the case of nonbank subsidiaries of the Bank, by the OCC. Our subsidiaries are subject to examination by other federal and state agencies, including, in the case of certain securities and investment management activities, regulation by the SEC and the Financial Industry Regulatory Authority.

The Bank is subject to affiliate transaction restrictions under federal law, which limit certain transactions generally involving the transfer of funds by a subsidiary bank or its subsidiaries to its parent corporation or any nonbank subsidiary of its parent corporation, whether in the form of loans, extensions of credit, investments, or asset purchases, or otherwise undertaking certain obligations on behalf of such affiliates. Furthermore, covered transactions which are loans and extensions of credit must be secured within specified amounts. In addition, all covered transactions and other affiliate transactions must be conducted on a market terms basis and under circumstances that are substantially the same as such transactions with unaffiliated entities.

### ***Legislative and regulatory reforms continue to have significant impacts throughout the financial services industry.***

The Dodd-Frank Act, which is complex and broad in scope, established the CFPB, which has extensive regulatory and enforcement powers over consumer financial products and services, and the Financial Stability Oversight Council, which has oversight authority for monitoring and regulating systemic risk. In addition, the Dodd-Frank Act alters the authority and duties of the federal banking and securities regulatory agencies, implements certain corporate governance requirements for all public companies including financial institutions with regard to executive compensation, proxy access by shareholders, and certain whistleblower provisions, and restricts certain proprietary trading and hedge fund and private equity activities of banks and their affiliates. The Dodd-Frank Act also requires the issuance of many implementing regulations which will take effect over several years, making it difficult to anticipate the overall impact to us, our customers, or the financial industry in general.

With the appointment of a director for the CFPB in January 2012, the CFPB began to exercise its full authority under the Dodd-Frank Act. For example, the CFPB completed its first public enforcement actions regarding unfair, deceptive or abusive practices in connection with marketing, sales and operation of certain add-on products offered in connection with credit cards. Furthermore, in 2012 the CFPB issued its first major regulation, which covers remittance transfers (international wire transfers) by consumers, which will take effect later in 2013.

In mid-January 2013, the CFPB issued eight final regulations governing consumer mortgage lending. The first of these rules was issued on January 10, 2013, and included the ability to repay and qualified mortgage rule. This rule will impose additional requirements on lenders, including rules designed to require lenders to ensure borrowers' ability to repay their mortgage. The same day, the CFPB also finalized a rule on escrow accounts for high-cost mortgages and a rule expanding the scope of the high-cost mortgage provision in the Truth in Lending Act. On January 17, 2013, the CFPB issued its final rules implementing provisions of the Dodd-Frank Act that relate to mortgage servicing, which will take effect on January 10, 2014. On January 18, 2013, the CFPB issued a final appraisal rule under the Equal Credit Opportunity Act and six agencies including the CFPB, FRB, OCC, FDIC, NCUA, and FHFA issued an interagency rule on appraisals for higher-priced mortgage loans.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

A final rule on loan originator compensation was released on January 20, 2013, and the industry expects a final rule on integrated mortgage disclosures within the next year. We are evaluating these rules to determine their impact on the Bank and its affiliates.



---

**Table of Contents*****Our Tier 1 risk-based capital will be negatively impacted by the Collins Amendment provisions of the Dodd-Frank Act.***

The Collins Amendment provision of the Dodd-Frank Act imposes increased capital requirements in the future. The Collins Amendment also requires federal banking regulators to establish minimum leverage and risk-based capital requirements to apply to insured depository institutions, bank and thrift holding companies, and systemically important nonbank financial companies. These capital requirements must not be less than the Generally Applicable Risk Based Capital Requirements and the Generally Applicable Leverage Capital Requirements as of July 21, 2010, and must not be quantitatively lower than the requirements that were in effect for insured depository institutions as of July 21, 2010. The Collins Amendment defines Generally Applicable Risk Based Capital Requirements and Generally Applicable Leverage Capital Requirements to mean the risk-based capital requirements and minimum ratios of Tier 1 risk-based capital to average total assets, respectively, established by the appropriate federal banking agencies to apply to insured depository institutions under the Prompt Corrective Action provisions, regardless of total consolidated asset size or foreign financial exposure. Over a three year phase-out period, trust preferred securities will no longer qualify as Tier 1 risk-based capital for certain bank holding companies, including us. The Collins Amendment stipulates that this phase out period begins in 2013. We have plans in place, including trust preferred securities redemption, to minimize the impact of this amendment on us.

***Large bank holding companies are now required to submit annual capital plans to the Federal Reserve and conduct stress tests.***

The Federal Reserve published final amendments to Regulation Y to require large bank holding companies to submit capital plans to the Federal Reserve on an annual basis and to require such bank holding companies to obtain approval from the Federal Reserve under certain circumstances before making a capital distribution. This rule applies to us and all other bank holding companies with \$50 billion or more of total consolidated assets. The first capital plans required under these rules were due on January 9, 2012. Capital plans for 2013 were required to be submitted on January 7, 2013. A large bank holding company's capital plan must include an assessment of the expected uses and sources of capital over at least the next nine quarters, a description of all planned capital actions over the planning horizon, a detailed description of the entity's process for assessing capital adequacy, the entity's capital policy, and a discussion of any expected changes to the banking holding company's business plan that are likely to have a material impact on the firm's capital adequacy or liquidity. The Federal Reserve will either object to a capital plan, in whole or in part, or provide a notice of non-objection no later than March 31, 2013, for plans submitted by the January 7, 2013 submission date. If the Federal Reserve objects to a capital plan, the bank holding company may not make any capital distribution other than those with respect to which the Federal Reserve has indicated its non-objection. While we can give no assurances as to the outcome or specific interactions with the regulators, based on the Capital Plan we submitted on January 7, 2013, we believe we have a strong capital position.

The Federal Reserve, FDIC, and OCC banking regulators issued proposed rules to implement section 165 of the Dodd-Frank Act which requires financial institutions with total consolidated assets of more than \$10 billion (covered banks) to conduct certain stress tests on an annual basis. The Federal Reserve issued their final capital plan rule in late 2011 and updated instructions in November of 2012 for BHCs that did not participate in the 2009 Supervisory Capital Assessment, but are required to submit under the capital plan rule as part of the annual Capital Plan Review (CapPR 2013). Huntington participated as a CapPR BHC in 2012 and 2013. The Dodd-Frank Act requires these regulations to define the term "stress test"; establish methodologies for the conduct of the stress tests that measure the Tier 1 common risk-based capital ratio under at least three different sets of conditions, including baseline, adverse, and severely adverse conditions; establish the form and content of a required regulatory report on the stress tests; and require covered banks to publish a summary of the results of their stress tests. For the purposes of the CapPR 2013, BHCs were required to submit the results of stress tests based on two supervisory scenarios, at least one stressed scenario developed by the BHC, and a BHC baseline scenario. We submitted our capital plan to the Federal Reserve on January 7, 2013, which included the impact to Tier 1 common risk-based capital and total risk-based capital ratios.

The regulatory capital rules indicate that common stockholders' equity should be the dominant element within Tier 1 capital and that banking organizations should avoid overreliance on non-common equity elements. Under the Dodd-Frank Act, the ratio of Tier 1 common equity to risk-weighted assets became significant as a measurement of the predominance of common equity in Tier 1 capital and an indication of the quality of capital.

***Rules have been proposed to implement the Volcker Rule.***

In October 2011, the Federal Reserve issued proposed rules to implement the "Volcker Rule" required by the Dodd-Frank Act. The Volcker Rule prohibits an insured depository institution and its affiliates from: (i) engaging in "proprietary trading" and (ii) investing in or sponsoring certain types of funds (covered funds) subject to certain limited exceptions. These prohibitions are expected to impact the ability of U.S. banking organizations to provide investment management products and services that are competitive with nonbanking firms generally and with non-U.S. banking organizations in overseas markets. The proposed rules would also effectively prohibit short-term trading strategies by any U.S. banking organization if those strategies involve instruments other than those specifically permitted for trading. We do not anticipate that impacts of the proposed rules will be material to our results of operations or financial position.



---

## **Table of Contents**

*The rules effecting debit card interchange fees under the Durbin Amendment, which became effective on October 1, 2011, have negatively impacted our electronic banking income.*

The Durbin Amendment required the Federal Reserve to establish a cap on the rate merchants pay banks for electronic clearing of debit transactions (i.e. the interchange rate). The Federal Reserve issued final rules, effective October 1, 2011, for establishing standards, including a cap, for debit card interchange fees and prohibiting network exclusivity arrangements and routing restrictions. The final rule established standards for assessing whether debit card interchange fees received by debit card issuers were reasonable and proportional to the costs incurred by issuers for electronic debit transactions. Under the final rule, the maximum permissible interchange fee that an issuer may receive for an electronic debit transaction is the sum of 21 cents per transaction, a 1 cent fraud prevention adjustment, and 5 basis points multiplied by the value of the transaction. As a result of implementing this lower debit card interchange fee structure, our electronic banking income during 2012 was negatively impacted by over \$55 million when compared to 2011.

*There are restrictions on our ability to pay dividends.*

Dividends from the Bank to the parent company are the primary source of funds for payment of dividends to our shareholders. However, there are statutory limits on the amount of dividends that the Bank can pay to the holding company. Regulatory approval is required prior to the declaration of any dividends in an amount greater than its undivided profits or if the total of all dividends declared in a calendar year would exceed the total of its net income for the year combined with its retained net income for the two preceding years, less any required transfers to surplus or common stock. As a result of the deficit position of its undivided profits, for the year ended December 31, 2012, the Bank could not have declared and paid any cash dividends to the parent company without regulatory approval.

Since the first quarter of 2008, the Bank has requested and received OCC approval each quarter for a capital reduction to enable payment of periodic dividends to shareholders outside the Bank's consolidated group on preferred and common stock of its REIT and capital financing subsidiaries. A wholly-owned nonbank subsidiary of the parent company owns a portion of the preferred shares of the REIT and capital financing subsidiaries. With the exception of the REIT and capital financing subsidiary dividends, we do not anticipate that the Bank will declare dividends to the holding company during 2013.

If, in the opinion of the applicable regulatory authority, a bank under its jurisdiction is engaged in, or is about to engage in, an unsafe or unsound practice, such authority may require, after notice and hearing, that such bank cease and desist from such practice. Depending on the financial condition of the Bank, the applicable regulatory authority might deem us to be engaged in an unsafe or unsound practice if the Bank were to pay dividends. The Federal Reserve and the OCC have issued policy statements that provide that insured banks and bank holding companies should generally only pay dividends out of current operating earnings. Additionally, the Federal Reserve may prohibit bank holding companies from making any capital distributions, including payment of preferred and common dividends, if the Federal Reserve objects to the annual capital plan.

*We are subject to the current capital requirements mandated by the Federal Reserve.*

The Federal Reserve sets risk-based capital ratio and leverage ratio guidelines for bank holding companies. Under the guidelines and related policies, bank holding companies must maintain capital sufficient to meet both a risk-based asset ratio test and a leverage ratio test on a consolidated basis. The risk-based ratio is determined by allocating assets and specified off-balance sheet commitments into four weighted categories, with higher weighting assigned to categories perceived as representing greater risk. The risk-based ratio represents total capital divided by total risk-weighted assets. The leverage ratio is core capital divided by total assets adjusted as specified in the guidelines. The Bank is subject to substantially similar capital requirements. Banking regulators are finalizing changes to capital requirements that are expected to incorporate many of the Basel III capital requirements.

Generally, under the currently applicable guidelines, a financial institution's capital is divided into two tiers. Institutions that must incorporate market risk exposure into their risk-based capital requirements may also have a third tier of capital in the form of restricted short-term subordinated debt. These tiers are:

Tier 1 risk-based capital, or core capital, which includes total equity plus qualifying capital securities and minority interests, excluding unrealized gains and losses accumulated in other comprehensive income, and nonqualifying intangible and servicing assets.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Tier 2 risk-based capital, or supplementary capital, which includes, among other things, cumulative and limited-life preferred stock, mandatory convertible securities, qualifying subordinated debt, and the ACL, up to 1.25% of risk-weighted assets.

Total risk-based capital is the sum of Tier 1 and Tier 2 risk-based capital.

**Table of Contents**

The Federal Reserve and the other federal banking regulators require that all intangible assets (net of deferred tax), except originated or purchased MSRs, nonmortgage servicing assets, and purchased credit card relationships intangible assets, be deducted from Tier 1 capital. However, the total amount of these items included in capital cannot exceed 100% of its Tier 1 capital.

Under the risk-based guidelines to remain adequately-capitalized, financial institutions are required to maintain a total risk-based capital ratio of 8%, with 4% being Tier 1 risk-based capital. The appropriate regulatory authority may set higher capital requirements when they believe an institution's circumstances warrant.

Under the leverage guidelines, financial institutions are required to maintain a Tier 1 leverage ratio of at least 3%. The minimum ratio is applicable only to financial institutions that meet certain specified criteria, including excellent asset quality, high liquidity, low interest rate risk exposure, and the highest regulatory rating. Financial institutions not meeting these criteria are required to maintain a minimum Tier 1 leverage ratio of 4%.

Failure to meet applicable capital guidelines could subject the financial institution to a variety of enforcement remedies available to the federal regulatory authorities. These include limitations on the ability to pay dividends, the issuance by the regulatory authority of a directive to increase capital, and the termination of deposit insurance by the FDIC. In addition, the financial institution could be subject to the measures described below under Prompt Corrective Action as applicable to under-capitalized institutions.

The risk-based capital standards of the Federal Reserve, the OCC, and the FDIC specify that evaluations by the banking agencies of a bank's capital adequacy will include an assessment of the exposure to declines in the economic value of a bank's capital due to changes in interest rates. These banking agencies issued a joint policy statement on interest rate risk describing prudent methods for monitoring such risk that rely principally on internal measures of exposure and active oversight of risk management activities by senior management.

FDICIA requires federal banking regulatory authorities to take Prompt Corrective Action with respect to depository institutions that do not meet minimum capital requirements. For these purposes, FDICIA establishes five capital tiers: well-capitalized, adequately-capitalized, under-capitalized, significantly under-capitalized, and critically under-capitalized.

Throughout 2012, our regulatory capital ratios and those of the Bank were in excess of the levels established for well-capitalized institutions. An institution is deemed to be well-capitalized if it has a total risk-based capital ratio of 10% or greater, a Tier 1 risk-based capital ratio of 6% or greater, and a Tier 1 leverage ratio of 5% or greater and is not subject to a regulatory order, agreement, or directive to meet and maintain a specific capital level for any capital measure.

<i>(dollar amounts in billions)</i>		Well-capitalized minimums	At December 31, 2012	
			Actual	Excess Capital (1)
<b>Ratios:</b>				
Tier 1 leverage ratio	Consolidated	5.00 %	10.36 %	\$ 3.0
	Bank	5.00	9.05	2.2
Tier 1 risk-based capital ratio	Consolidated	6.00	12.02	2.9
	Bank	6.00	10.49	2.1
Total risk-based capital ratio	Consolidated	10.00	14.50	2.2
	Bank	10.00	12.78	1.3

(1) Amount greater than the well-capitalized minimum percentage.

FDICIA generally prohibits a depository institution from making any capital distribution, including payment of a cash dividend or paying any management fee to its holding company, if the depository institution would become under-capitalized after such payment. Under-capitalized institutions are also subject to growth limitations and are required by the appropriate federal banking agency to submit a capital restoration plan. If any depository institution subsidiary of a holding company is required to submit a capital restoration plan, the holding company would be required to provide a limited guarantee regarding compliance with the plan as a condition of approval of such plan.

## **Table of Contents**

Depending upon the severity of the under capitalization, the under-capitalized institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become adequately-capitalized, requirements to reduce total assets, cessation of receipt of deposits from correspondent banks, and restrictions on making any payment of principal or interest on their subordinated debt. Critically under-capitalized institutions are subject to appointment of a receiver or conservator within 90 days of becoming so classified.

Under FDICIA, a depository institution that is not well-capitalized is generally prohibited from accepting brokered deposits and offering interest rates on deposits higher than the prevailing rate in its market. Since the Bank is well-capitalized, the FDICIA brokered deposit rule did not adversely affect its ability to accept brokered deposits. The Bank had \$1.6 billion of such brokered deposits at December 31, 2012.

In June 2012, the FRB, OCC, and FDIC (collectively, the Agencies) each issued Notices of Proposed Rulemaking (NPRs) that would revise and replace the Agencies' current capital rules to align with the BASEL III capital standards and meet certain requirements of the Dodd-Frank Act. Certain requirements of the NPRs would establish more restrictive capital definitions, higher risk-weightings for certain asset classes, capital buffers and higher minimum capital ratios. The NPRs were in a comment period through October 22, 2012, and those comments are currently being evaluated by the Agencies.

At the time of the NPR release, we evaluated the impact of the NPRs as proposed on our regulatory capital ratios and we estimated a reduction of approximately 150 basis points to our BASEL I Tier I Common risk-based capital ratio based on our June 30, 2012 balance sheet composition. We anticipate that our capital ratios, on a BASEL III basis, would continue to exceed the well-capitalized minimum requirements. We are evaluating options to mitigate the capital impact of the NPRs and will provide further guidance upon issuance of final rules by the Agencies.

***As a bank holding company, we must act as a source of financial and managerial strength to the Bank and the Bank is subject to affiliate transaction restrictions.***

Under the Dodd-Frank Act, a bank holding company must act as a source of financial and managerial strength to each of its subsidiary banks and must commit resources to support each such subsidiary bank. The Federal Reserve may require a bank holding company to make capital injections into a troubled subsidiary bank. It may charge the bank holding company with engaging in unsafe and unsound practices if the bank holding company fails to commit resources to such a subsidiary bank or if it undertakes actions that the Federal Reserve believes might jeopardize the bank holding company's ability to commit resources to such subsidiary bank.

Any loans by a holding company to a subsidiary bank are subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary bank. In the event of a bank holding company's bankruptcy, an appointed bankruptcy trustee will assume any commitment by the holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank. Moreover, the bankruptcy law provides that claims based on any such commitment will be entitled to a priority of payment over the claims of the institution's general unsecured creditors, including the holders of its note obligations.

Federal law permits the OCC to order the pro-rata assessment of shareholders of a national bank whose capital stock has become impaired, by losses or otherwise, to relieve a deficiency in such national bank's capital stock. This statute also provides for the enforcement of any such pro-rata assessment of shareholders of such national bank to cover such impairment of capital stock by sale, to the extent necessary, of the capital stock owned by any assessed shareholder failing to pay the assessment. As the sole shareholder of the Bank, we are subject to such provisions.

Moreover, the claims of a receiver of an insured depository institution for administrative expenses and the claims of holders of deposit liabilities of such an institution are accorded priority over the claims of general unsecured creditors of such an institution, including the holders of the institution's note obligations, in the event of liquidation or other resolution of such institution. Claims of a receiver for administrative expenses and claims of holders of deposit liabilities of the Bank, including the FDIC as the insurer of such holders, would receive priority over the holders of notes and other senior debt of the Bank in the event of liquidation or other resolution and over our interests as sole shareholder of the Bank.

***As a financial holding company, we are subject to additional laws and regulations.***

In order to maintain its status as a financial holding company, a bank holding company's depository subsidiaries must all be both well-capitalized and well-managed, and must meet their Community Reinvestment Act obligations.

Financial holding company powers relate to financial activities that are specified in the Bank Holding Company Act or determined by the Federal Reserve, in coordination with the Secretary of the Treasury, to be financial in nature, incidental to an activity that is financial in nature, or complementary to a financial activity, provided that the complementary activity does not pose a safety and soundness risk. The

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Gramm-Leach-Bliley Act amends the Bank Holding Company Act and designates certain activities as financial in nature, including:

lending, exchanging, transferring, investing for others, or safeguarding money or securities,

## **Table of Contents**

underwriting insurance or annuities,

providing financial or investment advice,

underwriting, dealing in, or making markets in securities,

merchant banking, subject to significant limitations,

insurance company portfolio investing, subject to significant limitations, and  
any activities previously found by the Federal Reserve to be closely related to banking.

The Gramm-Leach-Bliley Act amendments also authorize the Federal Reserve, in coordination with the Secretary of the Treasury, to determine if additional activities are financial in nature or incidental to activities that are financial in nature.

In addition, we are required by the Bank Holding Company Act to obtain Federal Reserve approval prior to acquiring, directly or indirectly, ownership or control of voting shares of any bank, if, after such acquisition, we would own or control more than 5% of its voting stock. Furthermore, the Dodd-Frank Act added a new provision to the Bank Holding Company Act, which requires bank holding companies with total consolidated assets equal to or greater than \$50 billion to obtain prior approval from the Federal Reserve to acquire a nondepository company having total consolidated assets of \$10 billion or more.

*We also must comply with anti-money laundering and customer privacy regulations, as well as corporate governance, accounting, and reporting requirements.*

The USA Patriot Act of 2001 and its related regulations require insured depository institutions, broker-dealers, and certain other financial institutions to have policies, procedures, and controls to detect, prevent, and report money laundering and terrorist financing. The statute and its regulations also provide for information sharing, subject to conditions, between federal law enforcement agencies and financial institutions, as well as among financial institutions, for counter-terrorism purposes. Federal banking regulators are required, when reviewing bank holding company acquisition and bank merger applications, to take into account the effectiveness of the anti-money laundering activities of the applicants.

Pursuant to Title V of the Gramm-Leach-Bliley Act, we, like all other financial institutions, are required to:

provide notice to our customers regarding privacy policies and practices,

inform our customers regarding the conditions under which their nonpublic personal information may be disclosed to nonaffiliated third parties, and

give our customers an option to prevent certain disclosure of such information to nonaffiliated third parties.

The Sarbanes-Oxley Act of 2002 imposed new or revised corporate governance, accounting, and reporting requirements on us. In addition to a requirement that chief executive officers and chief financial officers certify financial statements in writing, the statute imposed requirements affecting, among other matters, the composition and activities of audit committees, disclosures relating to corporate insiders and insider transactions, code of ethics, and the effectiveness of internal controls over financial reporting.

## **Available Information**

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. You can obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet



web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <http://www.sec.gov>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <http://www.huntington.com>. Except as specifically incorporated by reference into this Annual Report on Form 10-K, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

**Item 1A: Risk Factors**

**Risk Governance**

We use a multi-faceted approach to risk governance. It begins with the board of directors defining our risk appetite in aggregate as moderate-to-low. This does not preclude engagement in select higher risk activities. Rather, the definition is intended to represent an average of where we want our overall risk to be managed.

## **Table of Contents**

Two board committees oversee implementation of this desired risk profile: The Audit Committee and the Risk Oversight Committee.

The Audit Committee is principally involved with overseeing the integrity of financial statements, providing oversight of the internal audit department, and selecting our external auditors. Our chief auditor reports directly to the Audit Committee Chair.

The Risk Oversight Committee supervises our risk management processes which primarily cover credit, market, liquidity, operational, compliance, legal, strategic, and reputational risks. It also approves the charters of executive risk management committees, sets risk limits on certain risk measures (e.g., economic value of equity), receives results of the risk self-assessment process, and routinely engages management in review of key risks. Our credit review executive reports directly to the Risk Oversight Committee.

Both committees are comprised of independent directors and routinely hold executive sessions with our key officers engaged in accounting and risk management.

On a periodic basis, the two committees meet in joint session to cover matters relevant to both such as the construct and appropriateness of the ACL, which is reviewed quarterly.

We maintain a philosophy that each colleague is responsible for risk. This is manifested by the design of a risk management organization that places emphasis on risk-ownership by risk-takers. We believe that by placing ownership of risk within its related business segment, attention to, and accountability for, risk is heightened.

Further, through its Compensation Committee, the board of directors seeks to ensure its system of rewards is risk-sensitive and aligns the interests of management, creditors, and shareholders. We utilize a variety of compensation-related tools to induce appropriate behavior, including common stock ownership thresholds for the chief executive officer and certain members of senior management, a requirement to hold until retirement a portion of net shares received upon exercise of stock options or release of restricted stock awards (50% for executive officers and 25% for other award recipients), equity deferrals, clawback provisions, and the right to terminate compensation plans at any time.

Management has introduced a number of steps to help ensure an aggregate moderate-to-low risk appetite is maintained. Foremost is a quarterly, self-assessment process in which each business segment produces an analysis of its risks and the strength of its risk controls. The segment analyses are combined with assessments by our risk management organization of major risk sectors (e.g., credit, market, operational, reputational, compliance, etc.) to produce an overall enterprise risk assessment. Outcomes of the process include a determination of the quality of the overall control process, the direction of risk, and our position compared to the defined risk appetite.

Management also utilizes a wide series of metrics (key risk indicators) to monitor risk positions throughout the Company. In general, a range for each metric is established which allows the company, in aggregate, to maintain its moderate-to-low risk profile. Deviations from the range will indicate if the risk being measured is moving, which may then necessitate corrective action.

We also have four other executive level committees to manage risk: ALCO, Credit Policy and Strategy, Risk Management, and Capital Management. Each committee focuses on specific categories of risk and is supported by a series of subcommittees that are tactical in nature. We believe this structure helps ensure appropriate elevation of issues and overall communication of strategies.

Huntington utilizes three levels of defense with regard to risk management: (1) business segments, (2) corporate risk management, and (3) internal audit and credit review. To induce greater ownership of risk within its business segments, segment risk officers have been embedded to identify and monitor risk, elevate and remediate issues, establish controls, perform self-testing, and oversee the quarterly self-assessment process. Segment risk officers report directly to the related segment manager with a dotted line to the Chief Risk Officer. Corporate Risk Management establishes policies, sets operating limits, reviews new or modified products/processes, ensures consistency and quality assurance within the segments, and produces the enterprise risk assessment. The Chief Risk Officer has significant input into the design and outcome of incentive compensation plans as they apply to risk. Internal Audit and Credit Review provide additional assurance that risk-related functions are operating as intended.

Huntington believes it has provided a sound risk governance foundation to support the Bank. Our process will be subject to continuous improvement and enhancement. Our objective is to have strong risk management practices and capabilities.



---

## **Table of Contents**

### **Risk Overview**

We, like other financial companies, are subject to a number of risks that may adversely affect our financial condition or results of operations, many of which are outside of our direct control, though efforts are made to manage those risks while optimizing returns. Among the risks assumed are: (1) credit risk, which is the risk of loss due to loan and lease customers or other counterparties not being able to meet their financial obligations under agreed upon terms, (2) market risk, which is the risk of loss due to changes in the market value of assets and liabilities due to changes in market interest rates, foreign exchange rates, equity prices, and credit spreads, (3) liquidity risk, which is (a) the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments based on external macro market issues, investor and customer perception of financial strength, and events unrelated to us such as war, terrorism, or financial institution market specific issues, and (b) the risk of loss based on our ability to satisfy current or future funding commitments due to the mix and maturity structure of our balance sheet, amount of on-hand cash and unencumbered securities and the availability of contingent sources of funding, (4) operational and legal risk, which is the risk of loss due to human error, inadequate or failed internal systems and controls, violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards, and external influences such as market conditions, fraudulent activities, disasters, and security risks, and (5) compliance risk, which exposes us to money penalties, enforcement actions or other sanctions as a result of nonconformance with laws, rules, and regulations that apply to the financial services industry.

We also expend considerable effort to contain risk which emanates from execution of our business strategies and work relentlessly to protect the Company's reputation. Strategic risk and reputational risk do not easily lend themselves to traditional methods of measurement. Rather, we closely monitor them through processes such as new product / initiative reviews, frequent financial performance reviews, employee and client surveys, monitoring market intelligence, periodic discussions between management and our board, and other such efforts.

In addition to the other information included or incorporated by reference into this report, readers should carefully consider that the following important factors, among others, could negatively impact our business, future results of operations, and future cash flows materially.

### **Credit Risks:**

#### **1. Our ACL level may prove to be inappropriate or be negatively affected by credit risk exposures which could materially adversely affect our net income and capital.**

Our business depends on the creditworthiness of our customers. Our ACL of \$809.7 million at December 31, 2012, represented Management's estimate of probable losses inherent in our loan and lease portfolio as well as our unfunded loan commitments and letters of credit. We periodically review our ACL for appropriateness. In doing so, we consider economic conditions and trends, collateral values, and credit quality indicators, such as past charge-off experience, levels of past due loans, and NPAs. There is no certainty that our ACL will be appropriate over time to cover losses in the portfolio because of unanticipated adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries, or markets. If the credit quality of our customer base materially decreases, if the risk profile of a market, industry, or group of customers changes materially, or if the ACL is not appropriate, our net income and capital could be materially adversely affected which, in turn, could have a material adverse effect on our financial condition and results of operations.

In addition, bank regulators periodically review our ACL and may require us to increase our provision for loan and lease losses or loan charge-offs. Any increase in our ACL or loan charge-offs as required by these regulatory authorities could have a material adverse effect on our financial condition and results of operations.

#### **2. Weakness in economic conditions could materially adversely affect our business.**

Our performance could be negatively affected to the extent there is deterioration in business and economic conditions which have direct or indirect material adverse impacts on us, our customers, and our counterparties. These conditions could result in one or more of the following:

A decrease in the demand for loans and other products and services offered by us;

A decrease in customer savings generally and in the demand for savings and investment products offered by us; and

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

An increase in the number of customers and counterparties who become delinquent, file for protection under bankruptcy laws, or default on their loans or other obligations to us.

An increase in the number of delinquencies, bankruptcies, or defaults could result in a higher level of NPAs, NCOs, provision for credit losses, and valuation adjustments on loans held for sale. The markets we serve are dependent on industrial and manufacturing businesses and thus are particularly vulnerable to adverse changes in economic conditions affecting these sectors.

---

**Table of Contents**

**3. Uncertain economic conditions in our markets could result in higher delinquencies, greater charge-offs, and increased losses on the sale of foreclosed real estate in future periods.**

Like all financial institutions, we are subject to the effects of any economic downturn. While beginning to improve slightly, there has been a slowdown in the housing market across our geographic footprint over the past several years, reflecting declining prices and excess inventories of houses to be sold. These developments have had, and further declines may continue to have, a negative effect on our financial conditions and results of operations. At December 31, 2012, we had:

\$8.3 billion of home equity loans and lines, representing 20% of total loans and leases.

\$5.0 billion in residential real estate loans, representing 12% of total loans and leases.

\$4.3 billion of Federal Agency mortgage-backed securities, \$0.1 billion of private label CMOs, and less than \$0.1 billion of Alt-A mortgage-backed securities that could be negatively affected by a decline in home values.

\$0.4 billion of bank owned life insurance investments primarily in mortgage-backed securities.

Because of the decline in home values, some of our borrowers have mortgages that exceed the value of their homes. The decline in home values, coupled with the weakened economy, has increased short sales and foreclosures. The reduced levels of home sales have had a materially adverse effect on the prices achieved on the sale of foreclosed properties. Further decline in home values may escalate these problems resulting in higher delinquencies, greater charge-offs, and increased losses on the sale of foreclosed real estate in future periods.

**Market Risks:**

**1. Changes in interest rates could reduce our net interest income, reduce transactional income, and negatively impact the value of our loans, securities, and other assets. This could have a material adverse impact on our cash flows, financial condition, results of operations, and capital.**

Our results of operations depend substantially on net interest income, which is the difference between interest earned on interest earning assets (such as investments and loans) and interest paid on interest bearing liabilities (such as deposits and borrowings). Interest rates are highly sensitive to many factors, including governmental monetary policies and domestic and international economic and political conditions. Conditions such as inflation, deflation, recession, unemployment, money supply, and other factors beyond our control may also affect interest rates.

At December 31, 2012, \$4.1 billion, or 18%, of our commercial loan portfolio, and \$2.5 billion, or 50%, of our residential mortgage portfolio, as measured by the aggregate outstanding principal balances, were fixed-rate loans and the remainder was adjustable-rate loans. If our interest earning assets mature or reprice faster than interest bearing liabilities in a declining interest rate environment, net interest income could be materially adversely impacted. Likewise, if interest bearing liabilities mature or reprice more quickly than interest earning assets in a rising interest rate environment, net interest income could be adversely impacted.

Changes in interest rates can affect the value of loans, securities, assets under management, and other assets, including mortgage and nonmortgage servicing rights. An increase in interest rates that adversely affects the ability of borrowers to pay the principal or interest on loans and leases may lead to an increase in NPAs and a reduction of income recognized, which could have a material adverse effect on our results of operations and cash flows. When we place a loan on nonaccrual status, we reverse any accrued but unpaid interest receivable, which decreases interest income. However, we continue to incur interest expense as a cost of funding NALs without any corresponding interest income. In addition, transactional income, including trust income, brokerage income, and gain on sales of loans can vary significantly from period-to-period based on a number of factors, including the interest rate environment.

Rising interest rates reduce the value of our fixed-rate debt securities and cash flow hedging derivatives portfolio. Any unrealized loss from these portfolios impacts OCI, shareholders' equity, and the Tangible Common Equity ratio. Any realized loss from these portfolios impacts regulatory capital ratios, notably Tier I and Total risk-based capital ratios. In a rising interest rate environment, pension and other post-retirement

obligations somewhat mitigate negative OCI impacts from securities and financial instruments.

Certain investment securities, notably mortgage-backed securities, are very sensitive to rising and falling rates. Generally, when rates rise, the duration of mortgage-backed securities increases as prepayments of principal and interest decrease. Conversely, when rates fall, the duration of mortgage-backed securities decreases as prepayments increase. In either case, interest rates have a significant impact on the value of mortgage-backed securities investments.

**Liquidity Risks:**

**1. If we lose access to capital markets, we may not be able to meet the cash flow requirements of our depositors, creditors, and borrowers, or have the operating cash needed to fund corporate expansion and other corporate activities.**

---

## **Table of Contents**

Liquidity is the ability to meet cash flow needs on a timely basis at a reasonable cost. The Bank uses its liquidity to extend credit and to repay liabilities as they become due or as demanded by customers. The Board of Directors establishes liquidity policies and limits and Management establishes operating guidelines for liquidity.

Wholesale funding sources include securitization, federal funds purchased, securities sold under repurchase agreements, non-core deposits, and medium- and long-term debt, which includes a domestic bank note program. The Bank is also a member of the Federal Home Loan Bank of Cincinnati, which provides members access to funding through advances collateralized with mortgage-related assets. We maintain a portfolio of highly-rated, marketable securities that is available as a source of liquidity. The Bank also can borrow from the Federal Reserve's discount window.

Capital markets disruptions can directly impact the liquidity of the Bank and Corporation. The inability to access capital markets funding sources as needed could adversely impact our financial condition, results of operations, cash flows, and level of regulatory-qualifying capital. We may, from time-to-time, consider using our existing liquidity position to opportunistically retire outstanding securities in privately negotiated or open market transactions.

**2. Due to the losses that the Bank incurred in 2008 and 2009, at December 31, 2012, the Bank and its subsidiaries could not declare and pay dividends to the holding company, any subsidiary of the holding company outside the Bank's consolidated group, or any security holder outside the Bank's consolidated group, without regulatory approval. Also, the Bank may not pay a dividend in an amount greater than its undivided profits.**

Dividends from the Bank to the parent company are the primary source of funds for the payment of dividends to our shareholders. Under applicable statutes and regulations, a national bank may not declare and pay dividends in any year greater than its undivided profits or in excess of an amount equal to the sum of the total of the net income of the bank for that year and the retained net income of the bank for the preceding two years, minus the sum of any transfers required by the OCC and any transfers required to be made to a fund for the retirement of any preferred stock, unless the OCC approves the declaration and payment of dividends in excess of such amount. The Bank's undivided profits were in a deficit position throughout 2012. Since the first quarter of 2008, the Bank has requested and received OCC approval each quarter to pay periodic dividends to shareholders outside the Bank's consolidated group on the preferred and common stock of its REIT and capital financing subsidiaries to the extent necessary to maintain their REIT status. A wholly-owned nonbank subsidiary of the parent company owns a portion of the preferred shares of the REIT and capital financing subsidiaries. Outside of the REIT and capital financing subsidiary dividends, we do not anticipate that the Bank will declare dividends during 2013, due to the deficit position of its undivided profits.

### **Operational and Legal Risks:**

**1. The resolution of significant pending litigation, if unfavorable, could have a material adverse effect on our results of operations for a particular period.**

We face legal risks in our businesses, and the volume of claims and amount of damages and penalties claimed in litigation and regulatory proceedings against financial institutions remain high. Substantial legal liability against us could have material adverse financial effects or cause significant reputational harm to us, which in turn could seriously harm our business prospects. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to the results of operations for a particular reporting period.

Note 22 of the Notes to Consolidated Financial Statements updates the status of litigation concerning Cyberco Holdings, Inc. Although the bank maintains litigation reserves related to this case, the ultimate resolution of the matter, if unfavorable, may be material to our results of operations for a particular reporting period.

**2. We face significant operational risks which could lead to expensive litigation and loss of confidence by our customers, regulators, and capital markets.**

We are exposed to many types of operational risks, including cyber-attack risk, the risk of fraud or theft by employees or outsiders, unauthorized transactions by employees or outsiders, or operational errors by employees, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems. These operational risks could lead to expensive litigation and loss of confidence by our customers, regulators, and the capital markets.

Moreover, negative public opinion can result from our actual or alleged conduct in any number of activities, including lending practices, corporate governance, and acquisitions and from actions taken by government regulators and community organizations in response to those activities. Negative public opinion can adversely affect our ability to attract and retain customers and can also expose us to litigation and



regulatory action.

---

## **Table of Contents**

Relative to acquisitions, we cannot predict if, or when, we will be able to identify and attract acquisition candidates or make acquisitions on favorable terms. We incur risks and challenges associated with the integration of acquired institutions in a timely and efficient manner, and we cannot guarantee that we will be successful in retaining existing customer relationships or achieving anticipated operating efficiencies.

Huntington is under continuous threat of loss due to cyber-attacks especially as we continue to expand customer capabilities to utilize internet and other remote channels to transact business. The most significant cyber attack risks that we face are e-fraud, denial of service, and loss of sensitive customer data. Loss from e-fraud occurs when cybercriminals breach and extract funds directly from customer or our accounts. Loss can occur as a result of negative customer experience in the event of a successful denial of service attack that disrupts availability of our on-line banking services. The attempts to breach sensitive customer data, such as account numbers and social security numbers, could present significant reputational, legal and/or regulatory costs to us if successful. Our risk and exposure to these matters remains heightened because of the evolving nature and complexity of these threats from cybercriminals and hackers, our plans to continue to provide internet banking and mobile banking channels, and our plans to develop additional remote connectivity solutions to serve our customers.

### **3. Failure to maintain effective internal controls over financial reporting in the future could impair our ability to accurately and timely report our financial results or prevent fraud, resulting in loss of investor confidence and adversely affecting our business and stock price.**

Effective internal controls over financial reporting are necessary to provide reliable financial reports and prevent fraud. As a financial holding company, we are subject to regulation that focuses on effective internal controls and procedures. Such controls and procedures are modified, supplemented, and changed from time-to-time as necessitated by our growth and in reaction to external events and developments. Any failure to maintain, in the future, an effective internal control environment could impact our ability to report our financial results on an accurate and timely basis, which could result in regulatory actions, loss of investor confidence, and adversely impact our business and stock price.

#### **Compliance Risks:**

##### **1. Bank regulators and other regulations, including proposed Basel III capital standards and capital plan reviews, may require higher capital levels, impacting our ability to pay common stock dividends or repurchase our common stock.**

In June 2012, the FRB, OCC, and FDIC (collectively, the Agencies) issued three Notices of Proposed Rulemaking (NPRs) that would revise and replace the Agencies' current capital rules to align with the BASEL III capital standards and meet certain requirements of the Dodd-Frank Act. Certain requirements of the proposed NPRs would establish more restrictive capital definitions, higher risk-weightings for certain asset classes, capital buffers, and higher minimum capital ratios. The proposed NPRs were in a comment period through October 22, 2012, and are subject to further modification by the Agencies, as the release of the final rules has been deferred indefinitely. See the Capital section within Management's Discussion and Analysis of Financial Condition and Results of Operations.

The Federal Reserve has issued guidelines for evaluating proposals by certain bank holding companies, including Huntington, to undertake capital actions, such as increasing dividend payments or repurchasing or redeeming stock. This process is known as the Federal Reserve's Capital Plan Review. Pursuant to those Federal Reserve guidelines, Huntington submitted its initial proposed capital plan to the Federal Reserve in January 2012. On March 14, 2012, we were notified by the Federal Reserve that it had not objected to our proposed capital actions included in our capital plan. These actions included the potential repurchase of up to \$182 million of common stock and a continuation of our current common dividend through the first quarter of 2013. On January 7, 2013, Huntington submitted its 2013 Capital Plan to the Federal Reserve including proposed capital actions through the first quarter of 2014.

The Federal Reserve and OCC are expected to undertake these capital plan reviews on a regular basis in the future. There can be no assurance that the Federal Reserve or OCC will respond favorably to our capital plan as part of their future capital plan reviews, and the Federal Reserve, OCC, or other regulatory capital requirements may limit or otherwise restrict how we utilize our capital, including common stock dividends and stock repurchases. Although not currently anticipated, our regulators may require us to raise additional capital in the future. Issuing additional common stock may dilute existing stockholders.

The Federal Reserve has issued a proposed rule that, in addition to the broader Basel III capital reforms, will implement the application of the Federal Reserve's capital plans rule, including the requirement to maintain capital above 5% for the Tier 1 Common risk-based capital ratio under both expected and stressed conditions.

##### **2. If our regulators deem it appropriate, they can take regulatory actions that could result in a material adverse impact on our ability to compete for new business, constrain our ability to fund our liquidity needs or pay dividends, and increase the cost of our services.**



**Table of Contents**

We are subject to the supervision and regulation of various state and Federal regulators, including the OCC, Federal Reserve, FDIC, SEC, CFPB, Financial Industry Regulatory Authority, and various state regulatory agencies. As such, we are subject to a wide variety of laws and regulations, many of which are discussed in the Regulatory Matters section. As part of their supervisory process, which includes periodic examinations and continuous monitoring, the regulators have the authority to impose restrictions or conditions on our activities and the manner in which we manage the organization. Such actions could negatively impact us in a variety of ways, including monetary fines, impacting our ability to pay dividends, precluding mergers or acquisitions, limiting our ability to offer certain products or services, or imposing additional capital requirements.

**3. Legislative and regulatory actions taken now or in the future that impacts the financial industry may materially adversely affect us by increasing our costs, adding complexity in doing business, impeding the efficiency of our internal business processes, negatively impacting the recoverability of certain of our recorded assets, requiring us to increase our regulatory capital, limiting our ability to pursue business opportunities, and otherwise result in a material adverse impact on our financial condition, results of operation, liquidity, or stock price.**

The U.S. Government has intervened on an unprecedented scale, responding to what has been commonly referred to as the financial crisis. In addition to the previously enacted governmental assistance programs designed to stabilize and stimulate the U.S. economy, recent market conditions have led to numerous programs and proposals to reform the financial regulatory system and prevent future crises, including the Dodd-Frank Act.

The Dodd-Frank Act represents a comprehensive overhaul of the financial services industry within the United States, establishes the new federal CFPB, and requires the bureau and other federal agencies to implement many new and significant rules and regulations. At this time, it is difficult to predict the extent to which the Dodd-Frank Act, or the resulting rules and regulations in their entirety, will impact our business. Compliance with these new laws and regulations will result in additional costs, which could be significant, and may have a material and adverse effect on our results of operations.

With the development of the CFPB, our consumer products and services are subject to increasing regulatory oversight and scrutiny with respect to compliance under consumer laws and regulations. We may face a greater number or wider scope of investigations, enforcement actions and litigation in the future related to consumer practices, thereby increasing costs associated with responding to or defending such actions. In addition, increased regulatory inquiries and investigations, as well as any additional legislative or regulatory developments affecting our consumer businesses, and any required changes to our business operations resulting from these developments, could result in significant loss of revenue, limit the products or services we offer, require us to increase our prices and therefore reduce demand for our products, impose additional compliance costs on us, cause harm to our reputation or otherwise adversely affect our consumer businesses. In addition, if we do not appropriately comply with current or future legislation and regulations that apply to our consumer operations, we may be subject to fines, penalties or judgments, or material regulatory restrictions on our businesses, which could adversely affect operations and, in turn, financial results.

**Item 1B: Unresolved Staff Comments**

None.

**Item 2: Properties**

Our headquarters, as well as the Bank's, are located in the Huntington Center, a thirty-seven-story office building located in Columbus, Ohio. Of the building's total office space available, we lease approximately 33%. The lease term expires in 2030, with six five-year renewal options for up to 30 years but with no purchase option. The Bank has an indirect minority equity interest of 18.4% in the building.

Our other major properties consist of the following:

Description	Location	Own	Lease
13 story office building, located adjacent to the Huntington Center	Columbus, Ohio	ü	
12 story office building, located adjacent to the Huntington Center	Columbus, Ohio	ü	
3 story office building - the Cross woods building	Columbus, Ohio		ü
A portion of 200 Public Square Building	Cleveland, Ohio		ü
12 story office building	Youngstown, Ohio	ü	

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

10 story office building	Warren, Ohio	ü
10 story office building	Toledo, Ohio	ü
A portion of the Grant Building	Pittsburgh, PA	ü
18 story office building	Charleston, West Virginia	ü
3 story office building	Holland, Michigan	ü
2 building office complex	Troy, Michigan	ü
Data processing and operations center (Easton)	Columbus, Ohio	ü
Data processing and operations center (Northland)	Columbus, Ohio	ü
Data processing and operations center (Parma)	Cleveland, Ohio	ü
8 story office building	Indianapolis, Indiana	ü

## **Table of Contents**

### **Item 3: Legal Proceedings**

Information required by this item is set forth in Note 22 of the Notes to Consolidated Financial Statements and incorporated into this Item by reference.

### **Item 4: Mine Safety Disclosures**

Not applicable.

## **PART II**

### **Item 5: Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities**

The common stock of Huntington Bancshares Incorporated is traded on the NASDAQ Stock Market under the symbol HBAN. The stock is listed as HuntgBcshr or HuntBanc in most newspapers. As of January 31, 2013, we had 35,319 shareholders of record.

Information regarding the high and low sale prices of our common stock and cash dividends declared on such shares, as required by this item, is set forth in Table 50 entitled Selected Quarterly Income Statement Data and incorporated into this Item by reference. Information regarding restrictions on dividends, as required by this Item, is set forth in Item 1 Business-Regulatory Matters and in Note 23 of the Notes to Consolidated Financial Statements and incorporated into this Item by reference.

The following graph shows the changes, over the five-year period, in the value of \$100 invested in (i) shares of Huntington's Common Stock; (ii) the Standard & Poor's 500 Stock Index (the S&P 500 Index) and (iii) Keefe, Bruyette & Woods Bank Index (the KBW Bank Index), for the period December 31, 2007, through December 31, 2012. The KBW Bank Index is a market capitalization-weighted bank stock index published by Keefe, Bruyette & Woods. The index is composed of the largest banking companies and includes all money center banks and regional banks, including Huntington. An investment of \$100 on December 31, 2007, and the reinvestment of all dividends are assumed. The plotted points represent the closing price on the last trading day of the fiscal year indicated.

**Table of Contents**

The following table provides information regarding Huntington's purchases of its Common Stock during the three-month period ended December 31, 2012:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)</b>	<b>Maximum Number of Shares (or Approximate Dollar Value) that May Yet Be Purchased Under the Plans or Programs (1)</b>
October 1, 2012 to October 31, 2012	8,405,979	\$ 6.36	8,405,979	\$ 63,441,219
November 1, 2012 to November 30, 2012	3,779,130	6.33	12,185,109	39,519,326
December 1, 2012 to December 31, 2012	975,054	6.12	13,160,163	33,551,995
<b>Total</b>	<b>13,160,163</b>	<b>\$ 6.33</b>	<b>13,160,163</b>	<b>\$ 33,551,995</b>

(1) Information is as of the end of the period.

On March 14, 2012, Huntington Bancshares Incorporated announced that the Federal Reserve did not object to Huntington's proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2012. These actions included the potential repurchase of up to \$182 million of common stock and a continuation of Huntington's current common dividend through the first quarter of 2013. Huntington's Board of Directors authorized a share repurchase program consistent with Huntington's capital plan. During the 2012 fourth quarter, Huntington repurchased a total of 13.2 million shares at a weighted average share price of \$6.33. For the year ended December 31, 2012, Huntington purchased 23.3 million common shares at a weighted average price of \$6.36 per share. Huntington did not repurchase any common shares for the year ended December 31, 2011.

**Table of Contents****Item 6: Selected Financial Data****Table 1 Selected Financial Data<sup>(4)</sup>**

<i>(dollar amounts in thousands, except per share amounts)</i>	Year Ended December 31,				
	2012	2011	2010	2009	2008
Interest income	\$ 1,930,263	\$ 1,970,226	\$ 2,145,392	\$ 2,238,142	\$ 2,798,322
Interest expense	219,739	341,056	526,587	813,855	1,266,631
Net interest income	1,710,524	1,629,170	1,618,805	1,424,287	1,531,691
Provision for credit losses	147,388	174,059	634,547	2,074,671	1,057,463
Net interest income after provision for credit losses	1,563,136	1,455,111	984,258	(650,384)	474,228
Noninterest income	1,097,857	980,623	1,041,858	1,005,644	707,138
Noninterest expense:					
Goodwill impairment				2,606,944	
Other noninterest expense	1,835,876	1,728,500	1,673,805	1,426,499	1,477,374
Total noninterest expense	1,835,876	1,728,500	1,673,805	4,033,443	1,477,374
Income (loss) before income taxes	825,117	707,234	352,311	(3,678,183)	(296,008)
Provision (benefit) for income taxes	184,095	164,621	39,964	(584,004)	(182,202)
Net income (loss)	\$ 641,022	\$ 542,613	\$ 312,347	\$ (3,094,179)	\$ (113,806)
Dividends on preferred shares	31,989	30,813	172,032	174,756	46,400
Net income (loss) applicable to common shares	\$ 609,033	\$ 511,800	\$ 140,315	\$ (3,268,935)	\$ (160,206)
Net income (loss) per common share - basic	\$ 0.71	\$ 0.59	\$ 0.19	\$ (6.14)	\$ (0.44)
Net income (loss) per common share - diluted	0.71	0.59	0.19	(6.14)	(0.44)
Cash dividends declared per common share	0.1600	0.1000	0.0400	0.0400	0.6625
Balance sheet highlights					
Total assets (period end)	\$ 56,153,185	\$ 54,450,652	\$ 53,819,642	\$ 51,554,665	\$ 54,352,859
Total long-term debt (period end) <sup>(2)</sup>	1,364,834	3,097,857	3,813,827	3,802,670	6,870,705
Total shareholders' equity (period end)	5,790,211	5,418,100	4,980,542	5,336,002	7,228,906
Average long-term debt <sup>(2)</sup>	2,273,140	3,275,913	3,953,177	5,558,001	7,374,681
Average shareholders' equity	5,671,455	5,237,541	5,482,502	5,787,401	6,395,690
Average total assets	55,673,599	53,750,054	52,574,231	52,440,268	54,921,419
Key ratios and statistics					
Margin analysis - as a % of average earnings assets					
Interest income <sup>(3)</sup>	3.85%	4.09%	4.55%	4.88%	5.90%
Interest expense	0.44	0.71	1.11	1.77	2.65
Net interest margin <sup>(3)</sup>	3.41%	3.38%	3.44%	3.11%	3.25%
Return on average total assets	1.15%	1.01%	0.59%	(5.90)%	(0.21)%
Return on average common shareholders' equity	11.5	10.5	3.7	(80.8)	(2.8)
Return on average tangible common shareholders' equity <sup>(4), (8)</sup>	13.5	12.7	5.6	(22.4)	(4.4)
Efficiency ratio <sup>(5)</sup>	63.4	63.7	60.4	55.4	57.0
Dividend payout ratio	22.5	16.9	21.1	N.R.	N.R.



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Average shareholders equity to average assets	<b>10.19</b>	9.74	10.43	11.04	11.65
Effective tax rate (benefit)	<b>22.3</b>	23.3	11.3	(15.9)	(61.6)
Tier 1 common risk-based capital ratio (period end) <sup>(8)</sup>	<b>10.48</b>	10.00	9.29	6.76	5.05
Tangible common equity to tangible assets (period end) <sup>(6), (8)</sup>	<b>8.76</b>	8.30	7.56	5.92	4.04
Tangible equity to tangible assets (period end) <sup>(7), (8)</sup>	<b>9.46</b>	9.02	8.24	9.24	7.72
Tier 1 leverage ratio (period end)	<b>10.36</b>	10.28	9.41	10.09	9.82
Tier 1 risk-based capital ratio (period end)	<b>12.02</b>	12.11	11.55	12.15	10.72
Total risk-based capital ratio (period end)	<b>14.50</b>	14.77	14.46	14.55	13.91
Other data					
Full-time equivalent employees (period end)	<b>11,806</b>	11,245	11,341	10,272	10,951
Domestic banking offices (period end)	<b>705</b>	668	620	611	613

N.R. Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.

**Table of Contents**

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items for additional discussion regarding these key factors.
- (2) Includes FHLB advances, subordinated notes, and other long-term debt. At December 31, 2012, FHLB advances excludes \$1.0 billion of advances that are short-term in nature.
- (3) On an FTE basis assuming a 35% tax rate.
- (4) Net income (loss) less expense excluding amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (5) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains.
- (6) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
- (7) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
- (8) Tier 1 common equity, tangible equity, tangible common equity, and tangible assets are non-GAAP financial measures. Additionally, any ratios utilizing these financial measures are also non-GAAP. These financial measures have been included as they are considered to be critical metrics with which to analyze and evaluate financial condition and capital strength. Other companies may calculate these financial measures differently.

---

## **Table of Contents**

### **Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### **INTRODUCTION**

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through the Bank, we have 147 years of servicing the financial needs of our customers. Through our subsidiaries, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance service programs, and other financial products and services. Our over 690 branches are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands and another limited purpose office located in Hong Kong. Our foreign banking activities, in total or with any individual country, are not significant.

The following MD&A provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. The MD&A should be read in conjunction with the Consolidated Financial Statements, Notes to Consolidated Financial Statements, and other information contained in this report.

Our discussion is divided into key segments:

**Executive Overview** Provides a summary of our current financial performance, and business overview, including our thoughts on the impact of the economy, legislative and regulatory initiatives, and recent industry developments. This section also provides our outlook regarding our 2013 expectations.

**Discussion of Results of Operations** Reviews financial performance from a consolidated perspective. It also includes a Significant Items section that summarizes key issues helpful for understanding performance trends. Key consolidated average balance sheet and income statement trends are also discussed in this section.

**Risk Management and Capital** - Discusses credit, market, liquidity, operational risks, and compliance including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and / or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.

**Business Segment Discussion** Provides an overview of financial performance for each of our major business segments and provides additional discussion of trends underlying consolidated financial performance.

**Results for the Fourth Quarter** - Provides a discussion of results for the 2012 fourth quarter compared with the 2011 fourth quarter.

**Additional Disclosures** - Provides comments on important matters including forward-looking statements, critical accounting policies and use of significant estimates, recent accounting pronouncements and developments, and acquisitions.

#### **EXECUTIVE OVERVIEW**

##### **2012 Financial Performance Review**

In 2012, we reported net income of \$641.0 million, or \$0.71 per common share, an increase of \$98.4 million compared with 2011 (*see Table 2*). The increase primarily reflected a \$117.2 million, or 12%, increase in noninterest income and an \$81.4 million, or 5%, increase in net interest income. This was partially offset by a \$107.4 million, or 6%, increase in noninterest expense. Despite the challenging economic and extended

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

low interest rate environment combined with impacts of government-mandated reductions in fee income during 2012, return on average total assets increased to 1.15%, compared with 1.01% in 2011. Results from our strategic business investments and OCR sales approach continued in 2012. (Also, see *Significant Items Influencing Financial Performance Comparisons within the Discussion of Results of Operations.*)

Fully-taxable equivalent net interest income was \$1.7 billion in 2012, an increase of \$86.8 million, or 5%, compared with 2011. Average earning assets increased \$2.1 billion, or 4%, including a \$1.3 billion, or 3%, increase in total loans and leases and a \$0.8 billion increase in loans held for sale. This reflected benefits from our strategic C&I initiatives focusing on the equipment finance, dealer floorplan, large corporate, and middle market segments. This increase was partially offset by a decline in our automobile loans, reflecting the impact of our continued program of securitization and sale of such loans. Additionally, our CRE portfolio declined, reflecting continued runoff of the noncore portfolio. Average core deposits grew \$3.1 billion, or 8%, reflecting our consumer household and commercial relationship growth. This growth continued even as we focused on fundamentally changing our deposit mix and reducing the overall cost of funds. The net interest margin increased 3 basis points to 3.41% from 3.38%. The increase reflected the positive impact of a 29 basis point decline in total deposit costs that was partially offset by a 24 basis point decline in the yield on earning assets and a 2 basis point decrease related to non-deposit funding and other items.

**Table of Contents**

Noninterest income was \$1.1 billion in 2012, a 12% increase compared with 2011. This included a \$107.7 million, or 129%, increase in mortgage banking income, a \$26.2 million, or 82%, increase in gain on sale of loans, an \$18.7 million, or 8%, increase in service charges on deposit accounts, an \$11.6 million, or 32%, increase in capital market fees, and an \$11.2 million bargain purchase gain related to the acquisition of Fidelity Bank. These positive impacts were partially offset by a \$29.4 million, or 26%, decrease in electronic banking income, which was negatively impacted by over \$55 million from the Durbin amendment, and a \$16.0 million, or 11%, decrease in other income reflecting a \$16.5 million, or 62%, decrease in automobile operating lease income. This year's results showed the continued benefit of our investments and our differentiated strategy. These investments, combined with adding over 133,000 consumer households, a 12% increase, and 12,700 commercial relationships, a 9% increase, has allowed us to grow revenue and pretax income by more than \$200 million and \$117 million, respectively.

Noninterest expense was \$1.8 billion in 2012, a 6% increase compared with 2011. This included a \$95.7 million, or 11%, increase in personnel costs primarily reflecting an increase in the number of full-time equivalent employees as well as higher incentive based compensation and a \$10.4 million, or 11%, increase in equipment expense, primarily reflecting the implementation of strategic initiatives, including opening 37, or 6%, net new branches. These increases were offset partially by a \$9.3 million, or 12%, decrease in deposit and other insurance expense. The current year results also included \$14.1 million of noninterest expense related to the Fidelity acquisition, which closed on March 30, 2012.

Credit quality performance continued to show improvement as both our NALs and NCOs declined and coverage ratios increased. Compared with the prior year, NALs declined 25%. NCOs were \$342.5 million, or 0.85% of average total loans and leases, down from \$437.1 million, or 1.12% in 2011. Of the current year's NCOs, \$34.6 million related to regulatory guidance requiring consumer loans discharged under Chapter 7 bankruptcy to be charged down to collateral value. The ACL as a percentage of loans and leases was 1.99%, down from 2.60% at December 31, 2011 and our ACL as a percentage of total NALs increased to 199% from 187%. The level of Criticized commercial loans also declined \$0.5 billion, or 25%, from last year. The provision for credit losses declined \$26.7 million, or 15%, from 2011.

At December 31, 2012, our regulatory Tier 1 common risk-based capital ratio was 10.48%, up from 10.00% at December 31, 2011, and our tangible common equity ratio increased to 8.76% from 8.30% over this same period. The regulatory Tier 1 risk-based capital ratio at December 31, 2012, was 12.02%, down from 12.11%, at December 31, 2011. This decline reflected the redemption of \$230 million of trust preferred securities and the repurchase of 23.3 million common shares at an average price of \$6.36 per share. Reinvesting excess capital to grow the business organically remains our first priority. Importantly, through dividends and share repurchases, we have the flexibility, subject to market conditions and regulatory approval, to return a meaningful amount of our earnings to our shareholders. We continue to evaluate other capital actions. As we have shown over the last several years, we will continue to maintain a high level of discipline when considering mergers and acquisitions.

**Business Overview****General**

Our general business objectives are: (1) grow net interest income and fee income, (2) increase cross-sell and share-of-wallet across all business segments, (3) improve efficiency ratio, (4) continue to strengthen risk management, including sustained improvements in credit metrics, and (5) maintain strong capital and liquidity positions.

We were pleased with the financial results in 2012, which reflected steady growth in a number of key areas including loans, deposits, and customer relationships as well as improved profitability. This growth has occurred in a challenging economic and regulatory environment. It demonstrates the continued benefits from successfully executing our long-term strategic plan, including the investments we have made during the previous three years. Those investments added over \$50 million of pretax income during 2012 and we expect that benefit to grow as those investments continue to mature. While some businesses are hesitant to invest given the current uncertainty in the economy, we believe our differentiated approach to banking, combined with investing in our franchise through enhanced products and services, will drive growth and improvement of our long-term profitability.

As is the nature of a mature industry with arguably overcapacity, we continue to face strong competition from other banks and financial service firms in our markets. To address these challenges, the cornerstone of our strategy has been to invest in the franchise in order to grow our market share and share-of-wallet. In this regard, our OCR methodology continued to deliver strong success in 2012. Consumer checking account households grew 12.2%, and our cross-sell performance continued to improve. At the end of the year, 78.3% of our consumer checking account households utilized over four products. This compared with 73.5% a year earlier. Growth in commercial relationships was 9.2% in 2012. At the end of the year, 35.0% of our commercial relationships used over four products or services, up from 31.4% a year earlier. Our Fair Play philosophy, combined with continued OCR success, while positively impacting 2012 results, also positions us for better long-term performance.



## **Table of Contents**

### ***Economy***

We continue to see positive trends within our Midwest markets relative to the broader United States. Nevertheless, broad based customer sentiment began to change in late 2012, due to increased concerns regarding the U.S. economy. While some businesses are hesitant to invest given the current uncertainty in the economy, we believe our differentiated approach to banking, combined with investing in our franchise through enhanced products and services, will drive growth and improvement of our long-term profitability.

Generally, our footprint large metropolitan statistical areas (MSA) unemployment rates were below the national average as of November 2012. In addition, FHFA housing prices were up in the 2012 third quarter relative to the same quarter of last year in all of our footprint states, except Pennsylvania, which was essentially unchanged. Strong affordability and continued economic growth should support continued housing recovery in 2013, as long as risks to the overall U.S. economy are contained.

### ***Legislative and Regulatory***

Regulatory reforms continue to be adopted which impose additional restrictions on current business practices. Recent actions affecting us include the banking regulators' BASEL III proposal and deferral, FRB and OCC capital plans and stress testing rules, and CFPB rules governing consumer mortgage lending. A comprehensive discussion of legislative and regulatory matters can be found in the Regulatory Matters section included in Item 1 of this Form 10-K.

### ***2013 Expectations***

We expect to continue seeing the strong growth of the Midwest economy relative to the broader United States. However, business sentiment continues to be negatively influenced by the uncertainty in Washington and its direct impact on the U.S. economy. We remain optimistic that when solutions are in place, the strength of the Midwest and the soundness of our strategy will continue to drive growth.

Net interest income is expected to modestly grow over the course of 2013, after experiencing its usual first quarter seasonal decline, as we anticipate an increase in total loans, excluding the impact of any future loan securitizations. However, those benefits to net interest income are expected to be mostly offset by downward pressure on our net interest margin. The net interest margin is not expected to fall below the mid 3.30% s due to continued deposit re-pricing and mix shift opportunities, while maintaining a disciplined approach to loan pricing.

The C&I portfolio is expected to continue to see growth in 2013, although we expect growth will be more heavily weighted to the back half of the year when we expect economic uncertainty driven by Washington to be resolved. Our C&I sales pipeline remains robust with much of this reflecting the positive impact from our strategic initiatives, focused OCR sales process, and continued support of middle market and small business lending in the Midwest. While on-balance sheet exposure is expected to increase, we will continue to evaluate the use of automobile loan securitizations due to our expectation of continued strong levels of originations and anticipate two securitizations in 2013. Residential mortgages and home equity loan balances are expected to increase modestly. CRE loans likely will experience declines from current levels but are expected to remain in the \$5.0 to \$5.5 billion range.

Excluding potential future automobile loan securitizations, we anticipate the increase in total loans will modestly outpace growth in total deposits. This reflects our continued focus on the overall cost of funds, the continued shift towards low- and no-cost demand deposits and money market deposit accounts, and a reduction in balances with several larger relationships.

Noninterest income over the course of 2013, excluding the impact of any automobile loan sales, any net MSR impact, and typical first quarter seasonality, is expected to be relatively stable at current levels. The anticipated slowdown in mortgage banking activity is expected to be offset by continued growth in new customers, increased contribution from higher cross-sell, and the continued maturation of our previous strategic investments.

Noninterest expense continued to run at levels above our long-term expectations relative to revenue. In response to changes in our economic outlook, we have moderated the pace and size of our planned investments in order to drive positive operating leverage in 2013.

Credit quality is expected to experience improvement, and NCOs should approach normalized levels by the end of 2013. The level of provision for credit losses in 2012 was at the low end of our long-term expectation, and we expect some quarterly volatility within each of the loan categories given the absolute low level of the provision for credit losses and the uncertain and uneven nature of the economic recovery.





**Table of Contents**

We anticipate an effective tax rate for 2013 to approximate 35% of income before income taxes less approximately \$75 to \$90 million of permanent differences primarily related to tax-exempt income, tax advantaged investments, and general business credits.

**Table of Contents****Table 2 Selected Annual Income Statements (1)**

<i>(dollar amounts in thousands, except per share amounts)</i>	Year Ended December 31,						
	2012	Change from 2011		2011	Change from 2010		2010
	Amount	Amount	Percent	Amount	Amount	Percent	Amount
Interest income	<b>\$ 1,930,263</b>	\$ (39,963)	(2)%	\$ 1,970,226	\$ (175,166)	(8)%	\$ 2,145,392
Interest expense	<b>219,739</b>	(121,317)	(36)	341,056	(185,531)	(35)	526,587
Net interest income	<b>1,710,524</b>	81,354	5	1,629,170	10,365	1	1,618,805
Provision for credit losses	<b>147,388</b>	(26,671)	(15)	174,059	(460,488)	(73)	634,547
Net interest income after provision for credit losses	<b>1,563,136</b>	108,025	7	1,455,111	470,853	48	984,258
Service charges on deposit accounts	<b>262,179</b>	18,672	8	243,507	(23,508)	(9)	267,015
Mortgage banking income	<b>191,092</b>	107,684	129	83,408	(92,374)	(53)	175,782
Trust services	<b>121,897</b>	2,515	2	119,382	6,827	6	112,555
Electronic banking	<b>82,290</b>	(29,407)	(26)	111,697	1,463	1	110,234
Brokerage income	<b>72,226</b>	(8,141)	(10)	80,367	11,512	17	68,855
Insurance income	<b>71,319</b>	1,849	3	69,470	(6,943)	(9)	76,413
Gain on sale of loans	<b>58,182</b>	26,238	82	31,944	25,669	409	6,275
Bank owned life insurance income	<b>56,042</b>	(6,294)	(10)	62,336	1,270	2	61,066
Capital markets fees	<b>48,160</b>	11,620	32	36,540	12,654	53	23,886
Securities gains (losses)	<b>4,769</b>	8,450	N.R.	(3,681)	(3,407)	1,243	(274)
Other income	<b>129,701</b>	(15,952)	(11)	145,653	5,602	4	140,051
Total noninterest income	<b>1,097,857</b>	117,234	12	980,623	(61,235)	(6)	1,041,858
Personnel costs	<b>988,193</b>	95,659	11	892,534	93,561	12	798,973
Outside data processing and other services	<b>190,255</b>	1,081	1	189,174	27,360	17	161,814
Net occupancy	<b>111,160</b>	2,031	2	109,129	1,267	1	107,862
Equipment	<b>102,947</b>	10,403	11	92,544	6,624	8	85,920
Deposit and other insurance expense	<b>68,330</b>	(9,362)	(12)	77,692	(19,856)	(20)	97,548
Professional services	<b>65,758</b>	(2,858)	(4)	68,616	(17,595)	(20)	86,211
Marketing	<b>64,263</b>	(1,297)	(2)	65,560	9,213	16	56,347
Amortization of intangibles	<b>46,549</b>	(6,769)	(13)	53,318	(7,160)	(12)	60,478
OREO and foreclosure expense	<b>18,271</b>	265	1	18,006	(21,043)	(54)	39,049
Gain on early extinguishment of debt	<b>(798)</b>	8,899	(92)	(9,697)	(9,697)		
Other expense	<b>180,948</b>	9,324	5	171,624	(7,979)	(4)	179,603
Total noninterest expense	<b>1,835,876</b>	107,376	6	1,728,500	54,695	3	1,673,805
Income before income taxes	<b>825,117</b>	117,883	17	707,234	354,923	101	352,311
Provision for income taxes	<b>184,095</b>	19,474	12	164,621	124,657	312	39,964
Net income	<b>\$ 641,022</b>	\$ 98,409	18%	\$ 542,613	\$ 230,266	74%	\$ 312,347
Dividends on preferred shares	<b>31,989</b>	1,176	4	30,813	(141,219)	(82)	172,032
Net income applicable to common shares	<b>\$ 609,033</b>	\$ 97,233	19%	\$ 511,800	\$ 371,485	265%	\$ 140,315
Average common shares basic	<b>857,962</b>	(5,729)	(1)%	863,691	136,757	19%	726,934
Average common shares diluted <sup>(1)</sup>	<b>863,402</b>	(4,222)		867,624	138,092	19	729,532
Per common share:							

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Net income basic	\$ 0.71	\$ 0.12	20%	\$ 0.59	\$ 0.40	211%	\$ 0.19
Net income diluted	0.71	0.12	20	0.59	0.40	211	0.19
Cash dividends declared	0.16	0.06	60	0.10	0.06	150	0.04
<b>Revenue FTE</b>							
Net interest income	\$ 1,710,524	\$ 81,354	5%	\$ 1,629,170	\$ 10,365	1%	\$ 1,618,805
FTE adjustment	20,406	5,490	37	14,916	3,839	35	11,077
Net interest income <sup>(3)</sup>	1,730,930	86,844	5	1,644,086	14,204	1	1,629,882
Noninterest income	1,097,857	117,234	12	980,623	(61,235)	(6)	1,041,858
Total revenue <sup>(3)</sup>	\$ 2,828,787	\$ 204,078	8%	\$ 2,624,709	\$ (47,031)	(2)%	\$ 2,671,740

N.R. Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.

<sup>(1)</sup> Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.

**Table of Contents**

- (2) For all periods presented, the impact of the convertible preferred stock issued in 2008 and the warrants issued to the U.S. Department of the Treasury in 2008 related to Huntington's participation in the voluntary Capital Purchase Program was excluded from the diluted share calculation because the result was more than basic earnings per common share (anti-dilutive) for the periods. The convertible preferred stock and warrants were repurchased in December 2010 and January 2011, respectively.
- (3) On a FTE basis assuming a 35% tax rate.

---

## **Table of Contents**

### **DISCUSSION OF RESULTS OF OPERATIONS**

This section provides a review of financial performance from a consolidated perspective. It also includes a Significant Items section that summarizes key issues important for a complete understanding of performance trends. Key consolidated balance sheet and income statement trends are discussed. All earnings per share data is reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the Business Segment Discussion.

#### **Significant Items**

##### *Definition of Significant Items*

From time-to-time, revenue, expenses, or taxes, are impacted by items judged by us to be outside of ordinary banking activities and / or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by us at that time to be infrequent or short-term in nature. We refer to such items as Significant Items. Most often, these Significant Items result from factors originating outside the Company; e.g., regulatory actions / assessments, windfall gains, changes in accounting principles, one-time tax assessments / refunds, litigation actions, etc. In other cases they may result from our decisions associated with significant corporate actions out of the ordinary course of business; e.g., merger / restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains / losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of Significant Items in current and prior period results aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing Significant Items in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance.

##### *Significant Items Influencing Financial Performance Comparisons*

Earnings comparisons among the three years ended December 31, 2012, 2011, and 2010 were impacted by a number of Significant Items summarized below.

1. **State deferred tax asset valuation allowance adjustment.** During 2012, a valuation allowance of \$21.3 million (net of tax) was released for the portion of the deferred tax asset and state net operating loss carryforwards expected to be realized. This resulted in a positive impact of \$0.02 per common share for 2012. Additional information can be found in the Provision for Income Taxes section within this MD&A.
2. **Bargain Purchase Gain.** During 2012, an \$11.2 million bargain purchase gain associated with the FDIC-assisted Fidelity Bank acquisition was recorded in noninterest income. This resulted in a positive impact of \$0.01 per common share for 2012.
3. **Litigation Reserve.** \$23.5 million and \$17.0 million of additions to litigation reserves were recorded as other noninterest expense in 2012 and 2011, respectively. This resulted in a negative impact of \$0.02 per common share in 2012 and \$0.01 per common share in 2011.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

4. **Visa®.** Prior to the Visa® IPO occurring in March 2008, Visa® was owned by its member banks, which included the Bank. As a result of this ownership, we received Class B shares of Visa® stock at the time of the Visa® IPO. In 2009, we sold these Visa® stock shares, resulting in a \$31.4 million pretax gain (\$.04 per common share). This amount was recorded to noninterest income. In 2011, a \$6.4 million derivative loss due to an increase in the liability associated with the sale of these shares was recorded to noninterest income.

**Table of Contents**

5. **Franklin Relationship.** Our relationship with Franklin was acquired in the 2007 Sky Financial acquisition. Significant events relating to this relationship, and the impacts of those events on our reported results, were as follows:

During 2010, a \$38.2 million (\$0.05 per common share) net tax benefit was recognized, primarily reflecting the increase in the net deferred tax asset relating to the assets acquired from the March 31, 2009 restructuring.

During 2010, the portfolio of Franklin-related loans (\$333.0 million of residential mortgages and \$64.7 million of home equity loans) was transferred to loans held for sale. At the time of the transfer, the loans were marked to the lower of cost or fair value less costs to sell of \$323.4 million, resulting in \$75.5 million of charge-offs, and the provision for credit losses commensurately increased \$75.5 million (\$0.07 per common share).

6. **Early Extinguishment of Debt.** The positive impact relating to the early extinguishment of debt on our reported results was \$9.7 million (\$0.01 per common share) in 2011.

The following table reflects the earnings impact of the above-mentioned significant items for periods affected by this Results of Operations discussion:

**Table 3 Significant Items Influencing Earnings Performance Comparison (1)**

<i>(dollar amounts in thousands, except per share amounts)</i>	2012		2011		2010	
	After-tax	EPS	After-tax	EPS	After-tax	EPS
Net income GAAP	\$ 641,022		\$ 542,613		\$ 312,347	
Earnings per share, after-tax		\$ 0.71		\$ 0.59		\$ 0.19
Change from prior year \$		0.12		0.40		6.33
Change from prior year %		20 %		211 %		N.R.
Significant items favorable (unfavorable) impact:	Earnings (2)	EPS (3)(4)	Earnings (2)	EPS (3)(4)	Earnings (2)	EPS (3)(4)
State deferred tax asset valuation allowance adjustment <sup>(4)</sup>	\$ 21,251	\$ 0.02	\$	\$	\$	\$
Bargain purchase gain	11,217	0.01				
Litigation reserves addition	(23,500)	(0.02)	(17,028)	(0.01)		
Visa <sup>®</sup> -related derivative loss			(6,385)			
Net tax benefit recognized <sup>(4)</sup>					38,222	0.05
Franklin-related loans transferred to held for sale					(75,500)	(0.07)
Gain on early extinguishment of debt			9,697	0.01		

N.R. Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.

(1) See Significant Items Influencing Financial Performance discussion.

(2) Pretax unless otherwise noted.

(3) Based upon the annual average outstanding diluted common shares.

(4) After-tax.

### Net Interest Income / Average Balance Sheet

Our primary source of revenue is net interest income, which is the difference between interest income from earning assets (primarily loans, securities, and direct financing leases), and interest expense of funding sources (primarily interest-bearing deposits and borrowings). Earning asset balances and related funding sources, as well as changes in the levels of interest rates, impact net interest income. The difference between the average yield on earning assets and the average rate paid for interest-bearing liabilities is the net interest spread. Noninterest-bearing sources of funds, such as demand deposits and shareholders' equity, also support earning assets. The impact of the noninterest-bearing sources of funds, often referred to as free funds, is captured in the net interest margin, which is calculated as net interest income divided by average earning assets. Both the net interest margin and net interest spread are presented on a fully-taxable equivalent basis, which means that tax-free interest income has been adjusted to a pretax equivalent income, assuming a 35% tax rate.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

The following table shows changes in fully-taxable equivalent interest income, interest expense, and net interest income due to volume and rate variances for major categories of earning assets and interest-bearing liabilities:



**Table of Contents****Table 4 Change in Net Interest Income Due to Changes in Average Volume and Interest Rates<sup>(1)</sup>**

Fully-taxable equivalent basis <sup>(2)</sup>	2012 Increase (Decrease) From Previous Year Due To			2011 Increase (Decrease) From Previous Year Due To		
	Volume	Yield/ Rate	Total	Volume	Yield/ Rate	Total
<i>(dollar amounts in millions)</i>						
Loans and direct financing leases	\$ 58.6	\$ (105.6)	\$ (47.0)	\$ 77.5	\$ (213.1)	\$ (135.6)
Investment securities	1.9	(2.1)	(0.2)	0.1	(31.7)	(31.6)
Other earning assets	24.2	(11.5)	12.7	(16.7)	12.5	(4.2)
Total interest income from earning assets	84.7	(119.2)	(34.5)	60.9	(232.3)	(171.4)
Deposits	(3.0)	(94.8)	(97.8)	(4.2)	(174.9)	(179.1)
Short-term borrowings	(1.2)	(0.3)	(1.5)	1.1	(0.6)	0.5
Federal Home Loan Bank advances	0.8	(0.8)		(0.9)	(1.4)	(2.3)
Subordinated notes and other long-term debt, including capital securities	(32.0)	10.0	(22.0)	(14.1)	9.4	(4.7)
Total interest expense of interest-bearing liabilities	(35.4)	(85.9)	(121.3)	(18.1)	(167.5)	(185.6)
Net interest income	\$ 120.1	\$ (33.3)	\$ 86.8	\$ 79.0	\$ (64.8)	\$ 14.2

(1) The change in interest rates due to both rate and volume has been allocated between the factors in proportion to the relationship of the absolute dollar amounts of the change in each.

(2) Calculated assuming a 35% tax rate.

**Table of Contents****Table 5 Consolidated Average Balance Sheet and Net Interest Margin Analysis**

Fully-taxable equivalent basis (1) (dollar amounts in millions)	Average Balances						
	2012	Change from 2011 Amount Percent		2011	Change from 2010 Amount Percent		2010
<b>Assets</b>							
Interest-bearing deposits in banks	\$ 95	\$ (38)	(29)%	\$ 133	\$ (156)	(54)%	\$ 289
Trading account securities	67	(40)	(37)	107	(51)	(32)	158
Federal funds sold and securities purchased under resale agreement		(5)	N.R.	5	5		
Loans held for sale	1,087	799	277	288	(241)	(46)	529
Available-for-sale and other securities:							
Taxable	7,898	(473)	(6)	8,371	(389)	(4)	8,760
Tax-exempt	427	(1)		428	17	4	411
Total available-for-sale and other securities	8,325	(474)	(5)	8,799	(372)	(4)	9,171
Held-to-maturity securities taxable	925	550	147	375	375		
<b>Loans and leases: (3)</b>							
<b>Commercial:</b>							
Commercial and industrial	15,944	2,347	17	13,597	1,166	9	12,431
<b>Commercial real estate:</b>							
Construction	582	(10)	(2)	592	(504)	(46)	1,096
Commercial	5,198	(415)	(7)	5,613	(516)	(8)	6,129
Commercial real estate	5,780	(425)	(7)	6,205	(1,020)	(14)	7,225
Total commercial	21,724	1,922	10	19,802	146	1	19,656
<b>Consumer:</b>							
Automobile loans and leases	4,526	(1,351)	(23)	5,877	987	20	4,890
Home equity	8,315	375	5	7,940	350	5	7,590
Residential mortgage	5,190	473	10	4,717	241	5	4,476
Other consumer	455	(76)	(14)	531	(130)	(20)	661
Total consumer	18,486	(579)	(3)	19,065	1,448	8	17,617
Total loans and leases	40,210	1,343	3	38,867	1,594	4	37,273
Allowance for loan and lease losses	(876)	233	(21)	(1,109)	321	(22)	(1,430)
Net loans and leases	39,334	1,576	4	37,758	1,915	5	35,843
Total earning assets	50,709	2,135	4	48,574	1,154	2	47,420
Cash and due from banks	1,090	(346)	(24)	1,436	(82)	(5)	1,518
Intangible assets	600	(45)	(7)	645	(57)	(8)	702
All other assets	4,151	(53)	(1)	4,204	(160)	(4)	4,364
Total Assets	\$ 55,674	\$ 1,924	4 %	\$ 53,750	\$ 1,176	2 %	\$ 52,574
<b>Liabilities and Shareholders' Equity</b>							
<b>Deposits:</b>							
Demand deposits noninterest-bearing	\$ 12,200	\$ 3,547	41 %	\$ 8,653	\$ 1,794	26 %	\$ 6,859
Demand deposits interest-bearing	5,811	294	5	5,517	(62)	(1)	5,579

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Total demand deposits	<b>18,011</b>	3,841	27	14,170	1,732	14	12,438
Money market deposits	<b>13,901</b>	579	4	13,322	1,579	13	11,743
Savings and other domestic deposits	<b>4,933</b>	198	4	4,735	93	2	4,642
Core certificates of deposit	<b>6,221</b>	(1,481)	(19)	7,702	(1,486)	(16)	9,188
<b>Total core deposits</b>	<b>43,066</b>	3,137	8	39,929	1,918	5	38,011
Other domestic time deposits of \$250,000 or more	<b>326</b>	(139)	(30)	465	(232)	(33)	697
Brokered time deposits and negotiable CDs	<b>1,590</b>	168	12	1,422	(181)	(11)	1,603
Deposits in foreign offices	<b>372</b>	(17)	(4)	389	(38)	(9)	427
<b>Total deposits</b>	<b>45,354</b>	3,149	7	42,205	1,467	4	40,738
Short-term borrowings	<b>1,310</b>	(745)	(36)	2,055	609	42	1,446
Federal Home Loan Bank advances	<b>298</b>	187	168	111	(62)	(36)	173
Subordinated notes and other long-term debt	<b>1,976</b>	(1,189)	(38)	3,165	(615)	(16)	3,780
<b>Total interest-bearing liabilities</b>	<b>36,738</b>	(2,145)	(6)	38,883	(395)	(1)	39,278
All other liabilities	<b>1,065</b>	89	9	976	20	2	956
Shareholders' equity	<b>5,671</b>	433	8	5,238	(243)	(4)	5,481
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 55,674</b>	\$ 1,924	4%	\$ 53,750	\$ 1,176	2%	\$ 52,574

Continued

N.R. Not relevant, as numerator of calculation is zero in the current period.

**Table of Contents****Table 6 Consolidated Average Balance Sheet and Net Interest Margin Analysis (Continued)**

Fully-taxable equivalent basis (1) (dollar amounts in millions)	Interest Income / Expense			Average Rate (2)		
	2012	2011	2010	2012	2011	2010
<b>Assets</b>						
Interest-bearing deposits in banks	\$ 0.2	\$ 0.1	\$ 0.8	0.21%	0.11%	0.28%
Trading account securities	0.9	1.5	2.9	1.27	1.37	1.82
Federal funds sold and securities purchased under resale agreement				0.29	0.09	
Loans held for sale	36.8	12.3	25.7	3.38	4.27	4.85
Available-for-sale and other securities:						
Taxable	184.3	208.0	239.1	2.33	2.48	2.73
Tax-exempt	17.7	18.3	18.8	4.14	4.28	4.56
Total available-for-sale and other securities	202.0	226.3	257.9	2.43	2.57	2.81
Held-to-maturity securities taxable	24.1	11.2		2.60	2.99	
<b>Loans and leases: (3)</b>						
<b>Commercial:</b>						
Commercial and industrial	639.5	585.6	660.6	4.01	4.31	5.31
<b>Commercial real estate:</b>						
Construction	22.9	23.0	30.6	3.93	3.88	2.79
Commercial	208.6	222.7	234.9	4.01	3.97	3.83
Commercial real estate	231.4	245.7	265.5	4.00	3.96	3.67
Total commercial	870.9	831.3	926.1	4.01	4.20	4.71
<b>Consumer:</b>						
Automobile loans and leases	214.1	293.2	295.2	4.73	4.99	6.04
Home equity	355.9	355.0	383.7	4.28	4.47	5.06
Residential mortgage	212.7	213.6	216.8	4.10	4.53	4.84
Other consumer	33.3	40.6	47.5	7.31	7.63	7.18
Total consumer	815.9	902.4	943.2	4.41	4.73	5.35
Total loans and leases	1,686.8	1,733.7	1,869.3	4.19	4.46	5.02
Total earning assets	\$ 1,950.7	\$ 1,985.1	\$ 2,156.6	3.85%	4.09%	4.55%
<b>Liabilities and Shareholders Equity Deposits:</b>						
Demand deposits noninterest-bearing	\$	\$	\$	%	%	%
Demand deposits interest-bearing	3.6	5.1	10.4	0.06	0.09	0.19
Total demand deposits	3.6	5.1	10.4	0.02	0.04	0.08
Money market deposits	40.2	54.3	103.5	0.29	0.41	0.88
Savings and other domestic deposits	18.9	32.7	48.2	0.38	0.69	1.04
Core certificates of deposit	85.0	150.0	231.6	1.37	1.95	2.52
Total core deposits	147.7	242.2	393.7	0.48	0.77	1.26
Other domestic time deposits of \$250,000 or more	2.1	4.5	9.3	0.66	0.97	1.32
Brokered time deposits and negotiable CDs	11.7	12.5	35.4	0.74	0.88	2.21
Deposits in foreign offices	0.7	0.9	0.8	0.18	0.23	0.20
Total deposits	162.2	260.1	439.2	0.49	0.78	1.30

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Short-term borrowings	<b>2.0</b>	3.5	3.0	<b>0.16</b>	0.17	0.21
Federal Home Loan Bank advances	<b>0.8</b>	0.8	3.1	<b>0.28</b>	0.74	1.80
Subordinated notes and other long-term debt	<b>54.7</b>	76.7	81.4	<b>2.77</b>	2.42	2.15
Total interest-bearing liabilities	<b>219.7</b>	341.1	526.7	<b>0.60</b>	0.88	1.34
Net interest income	<b>\$ 1,730.9</b>	\$ 1,644.1	\$ 1,629.9			
Net interest rate spread				<b>3.25</b>	3.21	3.21
Impact of noninterest-bearing funds on margin				<b>0.16</b>	0.18	0.23
Net Interest Margin				<b>3.41%</b>	3.38%	3.44%

(1) FTE yields are calculated assuming a 35% tax rate.

(2) Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.

(3) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

**Table of Contents**

***2012 vs. 2011***

Fully-taxable equivalent net interest income for 2012 increased \$86.8 million, or 5%, from 2011. This reflected the favorable impact of a \$2.1 billion, or 4%, increase in average earning assets and a 3 basis point increase in the FTE net interest margin. The increase in average earning assets reflected:

\$1.9 billion, or 10%, increase in average total commercial loans.

\$0.8 billion, or 277%, increase in average loans held for sale.

Partially offset by:

\$0.6 billion, or 3% decrease in average consumer loans including a \$1.4 billion, or 23%, decrease in automobile loans, reflecting \$2.5 billion of automobile loans sold throughout the year.

The 3 basis point increase in the FTE net interest margin reflected:

The positive impact of a 29 basis point decline in total deposit costs.

Partially offset by:

24 basis point declines in the yield on earnings assets and a 2 basis point decrease related to non-deposit funding and other items.

The \$3.1 billion, or 8%, increase in average total core deposits from the prior year reflected:

\$3.8 billion, or 27%, increase in total demand deposits.

\$0.6 billion, or 4%, increase in money market deposits.

Partially offset by:

\$1.5 billion, or 19%, decrease in core certificates of deposits.

***2011 vs. 2010***

Fully-taxable equivalent net interest income for 2011 increased \$14.2 million, or 1%, from 2010. This reflected the favorable impact of a \$1.2 billion, or 2%, increase in average earning assets, partially offset by a 6 basis point decline in the net interest margin.

The increase in average earning assets reflected:

\$1.6 billion, or 4%, increase in average total loans and leases.

Partially offset by:

\$0.4 billion, or 4%, decrease average total available-for-sale and other securities.

The 6 basis point decline in the net interest margin reflected lower loan and securities yields partially offset by the positive impacts of growth in low cost deposits and lower deposit pricing.

The \$1.6 billion, or 4%, increase in average total loans and leases from the prior year primarily reflected:

\$1.2 billion, or 9%, increase in the average C&I portfolio due to a combination of factors. This included benefits from our strategic initiatives focusing on large corporate, asset based lending, and equipment finance. In addition, we continued to see growth in more traditional middle-market, business banking, and automobile floor plan loans. This growth was evident despite utilization rates that remained well below historical norms.

\$1.0 billion, or 20%, increase in the average automobile portfolio. Automobile lending is a core competency and continues to be an area of targeted growth. The growth from the prior year exhibited further penetration within our historical geographic footprint, as well as the positive impacts of our expansion into Eastern Pennsylvania and five New England states.

\$0.4 billion, or 5%, increase in average home equity loans.

**Table of Contents**

Partially offset by:

\$1.0 billion, or 14%, decrease in the average CRE portfolio reflecting the continued execution of our plan to reduce the total CRE exposure, primarily in the noncore CRE portfolio.

The \$1.5 billion, or 4%, increase in average total deposits from the prior year reflected:

\$1.9 billion, or 5%, increase in average total core deposits. The drivers of this change were a \$1.8 billion, or 26%, increase in average noninterest-bearing demand deposits and a \$1.6 billion, or 13%, increase in average money market deposits, partially offset by a \$1.5 billion, or 16%, decline in average core certificates of deposits.

Partially offset by:

\$0.2 billion, or 33%, decline in average other domestic deposits of \$250,000 or more, which reflected a strategy of reducing such noncore funding.

**Provision for Credit Losses**

*(This section should be read in conjunction with Significant Item 5 and the Credit Risk section.)*

The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels appropriate to absorb our estimate of inherent credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters-of-credit.

The provision for credit losses in 2012 was \$147.4 million, down \$26.7 million, or 15%, from 2011, including a \$94.6 million, or 22%, decrease in NCOs. The provision for credit losses in 2012 was \$195.1 million less than total NCOs (*see Credit Quality discussion*).

**Noninterest Income**

*(This section should be read in conjunction with Significant Items 2 and 4.)*

The following table reflects noninterest income for the past three years:

**Table 7 Noninterest Income**

<i>(dollar amounts in thousands)</i>	2012	Change from 2011		2011	Change from 2010		2010
		Amount	Percent		Amount	Percent	
Service charges on deposit accounts	\$ 262,179	\$ 18,672	8 %	\$ 243,507	\$ (23,508)	(9)%	\$ 267,015
Mortgage banking income	191,092	107,684	129	83,408	(92,374)	(53)	175,782
Trust services	121,897	2,515	2	119,382	6,827	6	112,555
Electronic banking	82,290	(29,407)	(26)	111,697	1,463	1	110,234
Brokerage income	72,226	(8,141)	(10)	80,367	11,512	17	68,855
Insurance income	71,319	1,849	3	69,470	(6,943)	(9)	76,413
Gain on sale of loans	58,182	26,238	82	31,944	25,669	409	6,275
Bank owned life insurance income	56,042	(6,294)	(10)	62,336	1,270	2	61,066
Capital markets fees	48,160	11,620	32	36,540	12,654	53	23,886
Securities gains (losses)	4,769	8,450	N.R.	(3,681)	(3,407)	1,243	(274)
Other income	129,701	(15,952)	(11)	145,653	5,602	4	140,051



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Total noninterest income	<b>\$ 1,097,857</b>	\$ 117,234	12 %	\$ 980,623	\$ (61,235)	(6)%	\$ 1,041,858
--------------------------	---------------------	------------	------	------------	-------------	------	--------------

N.R. Not relevant, as denominator of calculation is a loss in prior period compared with income in current period.

**2012 vs. 2011**

Noninterest income increased \$117.2 million, or 12%, from the prior year, primarily reflecting:

\$107.7 million, or 129%, increase in mortgage banking income. This primarily reflected a \$78.6 million increase in origination and secondary marketing income. Additionally, we recorded a \$14.3 million net trading gain related to MSR hedging in 2012 compared to a net trading loss related to MSR hedging of \$11.9 million in 2011.

**Table of Contents**

\$26.2 million, or 82%, increase in gain on sale of loans.

\$18.7 million, or 8%, increase in service charges on deposits, due to continued strong customer growth.

\$11.6 million, or 32%, increase in capital market fees primarily reflecting strong customer demand for derivatives and other risk management products.

Partially offset by:

\$29.4 million, or 26%, decrease in electronic banking income related to implementing the lower debit card interchange fee structure mandated in the Durbin Amendment of the Dodd-Frank Act.

\$16.0 million, or 11%, decrease in other income, primarily related to a decrease in automobile operating lease income and partially offset by the bargain purchase gain from the Fidelity Bank acquisition.

**2011 vs. 2010**

Noninterest income decreased \$61.2 million, or 6%, from the prior year, primarily reflecting:

\$92.4 million, or 53%, decrease in mortgage banking income. This primarily reflected a \$52.8 million decrease in net MSR activity and a \$49.2 million, or 42%, decrease in origination and secondary marketing income, as originations decreased 28% from the prior year.

\$23.5 million, or 9%, decrease in service charges on deposit accounts, reflecting lower personal service charges due to the implementation of the amendment to Reg E and our Fair Play consumer banking initiatives.

Partially offset by:

\$25.7 million, or 409%, increase in gain on sale of loans primarily due to a \$15.5 million automobile loan securitization gain on sale in the 2011 third quarter and SBA-related loan fees and gain on loan sales increased by \$10.2 million in 2011.

\$12.7 million, or 53%, increase in capital markets fees primarily due to increases in trading derivative income.

\$11.5 million, or 17%, increase in brokerage income, primarily reflecting increased sales of investment products.

**Table of Contents****Noninterest Expense**

(This section should be read in conjunction with Significant Items 3 and 6.)

The following table reflects noninterest expense for the past three years:

**Table 8 Noninterest Expense**

<i>(dollar amounts in thousands)</i>	2012	Change from 2011		2011	Change from 2010		2010
		Amount	Percent		Amount	Percent	
Personnel costs	\$ 988,193	\$ 95,659	11 %	\$ 892,534	\$ 93,561	12 %	\$ 798,973
Outside data processing and other services	190,255	1,081	1	189,174	27,360	17	161,814
Net occupancy	111,160	2,031	2	109,129	1,267	1	107,862
Equipment	102,947	10,403	11	92,544	6,624	8	85,920
Deposit and other insurance expense	68,330	(9,362)	(12)	77,692	(19,856)	(20)	97,548
Professional services	65,758	(2,858)	(4)	68,616	(17,595)	(20)	86,211
Marketing	64,263	(1,297)	(2)	65,560	9,213	16	56,347
Amortization of intangibles	46,549	(6,769)	(13)	53,318	(7,160)	(12)	60,478
OREO and foreclosure expense	18,271	265	1	18,006	(21,043)	(54)	39,049
Gain on early extinguishment of debt	(798)	8,899	(92)	(9,697)	(9,697)		
Other expense	180,948	9,324	5	171,624	(7,979)	(4)	179,603
<b>Total noninterest expense</b>	<b>\$ 1,835,876</b>	<b>\$ 107,376</b>	<b>6%</b>	<b>\$ 1,728,500</b>	<b>\$ 54,695</b>	<b>3%</b>	<b>\$ 1,673,805</b>
Number of employees (full-time equivalent), at period-end	11,806	561	5%	11,245	(96)	(1)%	11,341

**2012 vs. 2011**

Noninterest expense increased \$107.4 million, or 6%, from 2011, and primarily reflected:

\$95.7 million, or 11%, increase in personnel costs, primarily reflecting an increase in bonuses, commissions, and full-time equivalent employees, as well as increased salaries and benefits.

\$10.4 million, or 11%, increase in equipment, primarily reflecting the impact of depreciation from our in-store branch expansions and other technology investments.

\$9.3 million, or 5%, increase in other expense primarily reflecting higher litigation reserves, increased sponsorships and public relations expense, and an increase in the provision for mortgage representations and warranties.

Partially offset by:

\$9.4 million, or 12%, decline in deposit and other insurance expense.

**2011 vs. 2010**

Noninterest expense increased \$54.7 million, or 3%, from 2010, and primarily reflected:

\$93.6 million, or 12%, increase in personnel costs, primarily reflecting an increase in salary and benefit-related expenses.

\$27.4 million, or 17%, increase in outside data processing and other services, reflecting the costs associated with the conversion to a new debit card processor and the implementation of strategic initiatives.

\$9.2 million, or 16%, increase in marketing expense, reflecting higher advertising costs.

Partially offset by:

\$21.0 million, or 54%, decrease in OREO and foreclosure expenses as OREO balances declined 42% in 2011.

\$19.9 million, or 20%, decrease in deposit and other insurance expense.

---

## **Table of Contents**

\$17.6 million, or 20%, decrease in professional services, reflecting lower legal costs as collection activities declined and consulting expenses.

\$9.7 gain on the early extinguishment of debt related to the exchange of certain trust preferred securities.

### **Provision for Income Taxes**

*(This section should be read in conjunction with Significant Items 1 and 5, and Note 17 of the Notes to Consolidated Financial Statements.)*

#### **2012 versus 2011**

The provision for income taxes was \$184.1 million for 2012 compared with a provision for income taxes of \$164.6 million in 2011. Both years included the benefits from tax-exempt income, tax-advantaged investments, and general business credits. In prior periods, we established a full valuation allowance against state deferred tax assets and state net operating loss carryforwards based on the uncertainty of forecasted state taxable income expected in applicable jurisdictions in order to utilize the state deferred tax asset and net operating loss carryforwards. Based on current analysis of both positive and negative evidence and projected forecasted state taxable income, we believe that it is more likely than not that a portion of the state deferred tax asset and state net operating loss carryforwards will be realized. As a result of this analysis, a net \$21.3 million reduction in the 2012 provision for income taxes was recorded. At December 31, 2012, a valuation allowance of \$61.8 million remained for certain state deferred tax assets and state net operating loss carryforwards totaling \$94.5 million that are not expected to be realized within the carryforward periods.

At December 31, 2012, we had a net deferred tax asset of \$203.9 million. Based on both positive and negative evidence and our level of forecasted future taxable income, we determined that no impairment existed to the net deferred tax asset at December 31, 2012. For regulatory capital purposes, there was no disallowed net deferred tax asset at December 31, 2012, compared to a total disallowed net deferred tax asset of \$39.1 million at December 31, 2011.

We file income tax returns with the IRS and various state, city, and foreign jurisdictions. Federal income tax audits have been completed for tax years through 2009. We have appealed certain proposed adjustments resulting from the IRS examination of our 2006 and 2007 tax returns. In addition, we will appeal certain proposed adjustments resulting from the IRS examination of our 2008 and 2009 tax returns. We believe our positions related to such proposed adjustments are correct and supported by applicable statutes, regulations, and judicial authority, and intend to vigorously defend them. During 2011, we entered into discussions with the Appeals Division of the IRS for the 2006 and 2007 tax returns. It is possible the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. Nevertheless, although no assurances can be given, we believe that the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position. Various state and other jurisdictions remain open to examination, including Kentucky, Indiana, Michigan, Pennsylvania, West Virginia and Illinois.

#### **2011 versus 2010**

The provision for income taxes was \$164.6 million for 2011 compared with a provision of \$40.0 million in 2010. Both years included the benefits from tax-exempt income, tax-advantaged investments, and general business credits. In 2010, we entered into an asset monetization transaction that generated a tax benefit of \$63.6 million. Also, in 2010, undistributed previously reported earnings of a foreign subsidiary of \$142.3 million were distributed and an additional \$49.8 million of tax expense was recorded. During 2010, a \$43.6 million net tax benefit was recognized, primarily reflecting the increase in the net deferred tax asset relating to the assets acquired from the March 31, 2009 Franklin restructuring.

## **RISK MANAGEMENT AND CAPITAL**

Risk awareness, identification and assessment, reporting, and active management are key elements in overall risk management. We manage risk to an aggregate moderate-to-low risk profile through a control framework and by monitoring and responding to identified potential risks. Controls include, among others, effective segregation of duties, access, authorization and reconciliation procedures, as well as staff education and a disciplined assessment process.

We identify primary risks, and the sources of those risks, within each business unit. We utilize Risk and Control Self-Assessments (RCSA) to identify exposure risks. Through this RCSA process, we continually assess the effectiveness of controls associated with the identified risks, regularly monitor risk profiles and material exposure to losses, and identify stress events and scenarios to which we may be exposed. Our chief risk officer is responsible for ensuring that appropriate systems of controls are in place for managing and monitoring risk across the Company.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Potential risk concerns are shared with the Risk Management Committee, Risk Oversight Committee, and the board of directors, as appropriate. Our internal audit department performs on-going independent reviews of the risk management process and ensures the adequacy of documentation. The results of these reviews are reported regularly to the audit committee and board of directors.

---

## **Table of Contents**

We believe our primary risk exposures are credit, market, liquidity, operational, and compliance oriented. Credit risk is the risk of loss due to adverse changes in a counterparty's ability to meet their financial obligations under agreed upon terms. Market risk represents the risk of loss due to changes in the market value of assets and liabilities due to changes in interest rates, exchange rates, and equity prices. Liquidity risk arises from the possibility that funds may not be available to satisfy current or future commitments resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to us, such as war, terrorism, or financial institution market specific issues. In addition, the mix and maturity structure of Huntington's balance sheet, amount of on-hand cash and unencumbered securities and the availability of contingent sources of funding, can have an impact on Huntington's ability to satisfy current or future funding commitments. We manage liquidity risk at both the Bank and the parent company. Operational risk arises from our inherent day-to-day operations that could result in losses due to human error, inadequate or failed internal systems and controls, and external events. Compliance risk exposes us to money penalties, enforcement actions or other sanctions as a result of nonconformance with laws, rules, and regulations that apply to the financial services industry.

Some of the more significant processes used to manage and control credit, market, liquidity, operational, and compliance risks are described in the following paragraphs.

### **Credit Risk**

Credit risk is the risk of financial loss if a counterparty is not able to meet the agreed upon terms of the financial obligation. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our AFS securities portfolio (*see Note 4 of the Notes to Consolidated Financial Statements*). We engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and for trading activities. While there is credit risk associated with derivative activity, we believe this exposure is minimal.

We continue to focus on the identification, monitoring, and managing of our credit risk. In addition to the traditional credit risk mitigation strategies of credit policies and processes, market risk management activities, and portfolio diversification, we use additional quantitative measurement capabilities utilizing external data sources, enhanced use of modeling technology, and internal stress testing processes. Our portfolio management resources demonstrate our commitment to maintaining an aggregate moderate-to-low risk profile. In our efforts to continue to identify risk mitigation techniques, we have focused on product design features, origination policies, and treatment strategies for delinquent or stressed borrowers.

The maximum level of credit exposure to individual credit borrowers is limited by policy guidelines based on the perceived risk of each borrower or related group of borrowers. All authority to grant commitments is delegated through the independent credit administration function and is closely monitored and regularly updated. Concentration risk is managed through limits on loan type, geography, industry, and loan quality factors. We focus predominantly on extending credit to retail and commercial customers with existing or expandable relationships within our primary banking markets, although we will consider lending opportunities outside our primary markets if we believe the associated risks are acceptable and aligned with strategic initiatives. Although we offer a broad set of products, we continue to develop new lending products and opportunities. Each of these new products and opportunities goes through a rigorous development and approval process prior to implementation to ensure our overall objective of maintaining an aggregate moderate-to-low risk portfolio profile.

The checks and balances in the credit process and the independence of the credit administration and risk management functions are designed to appropriately assess and sanction the level of credit risk being accepted, facilitate the early recognition of credit problems when they occur, and to provide for effective problem asset management and resolution. For example, we do not extend additional credit to delinquent borrowers except in certain circumstances that substantially improve our overall repayment or collateral coverage position. To that end, we continue to expand resources in our risk management areas.

Although credit quality improved in 2012, the weak residential real estate market and U.S. economy continued to negatively impact us and the financial services industry as a whole. We continued to experience higher than historical levels of delinquencies and NCOs in our loan portfolios. The performance metrics associated with the CRE, residential mortgage, and home equity portfolios continued to be the most significantly impacted portfolios as real estate prices remain substantially lower than pre-2008. Additionally, continued high unemployment, along with other economic conditions, throughout 2010-2012 slowed full recovery from the 2008-2009 U.S. recession.

### ***Loan and Lease Credit Exposure Mix***

At December 31, 2012, our loans and leases totaled \$40.7 billion, representing a \$1.8 billion, or 5%, increase compared to \$38.9 billion at December 31, 2011, primarily reflecting growth in the C&I portfolio, partially offset by a decline in the CRE portfolio reflecting the continued runoff in the noncore portfolio. The C&I loan increase included the impacts related to a continuation of the growth in high quality loans

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

originated over recent quarters and the purchase of a portfolio of high quality municipal equipment leases. Additionally, the FDIC-assisted Fidelity acquisition resulted in the addition of \$523.9 million of loans.



## **Table of Contents**

Total commercial loans were \$22.4 billion at December 31, 2012, and represented 56% of our total loan and lease credit exposure. Our commercial loan portfolio is diversified along product type, customer size, and geography within our footprint, and is comprised of the following (*see Commercial Credit discussion*):

*C&I loans* C&I loans and leases are made to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or other projects. The majority of these borrowers are customers doing business within our geographic regions. C&I loans and leases are generally underwritten individually and secured with the assets of the company and/or the personal guarantee of the business owners. The financing of owner occupied facilities is considered a C&I loan even though there is improved real estate as collateral. This treatment is a result of the credit decision process, which focuses on cash flow from operations of the business to repay the debt. The operation, sale, rental, or refinancing of the real estate is not considered the primary repayment source for these types of loans. As we expand our C&I portfolio, we have developed a vertical strategy to ensure that new products or lending types are embedded within the structured, centralized Commercial Lending area with designated experienced credit officers.

*CRE loans* CRE loans consist of loans for income-producing real estate properties, real estate investment trusts, and real estate developers. We mitigate our risk on these loans by requiring collateral values that exceed the loan amount and underwriting the loan with projected cash flow in excess of the debt service requirement. These loans are made to finance properties such as apartment buildings, office and industrial buildings, and retail shopping centers, and are repaid through cash flows related to the operation, sale, or refinance of the property.

*Construction CRE loans* Construction CRE loans are loans to individuals, companies, or developers used for the construction of a commercial or residential property for which repayment will be generated by the sale or permanent financing of the property. Our construction CRE portfolio primarily consists of retail, residential (land, single family, and condominiums), office, and warehouse project types. Generally, these loans are for construction projects that have been presold or preleased, or have secured permanent financing, as well as loans to real estate companies with significant equity invested in each project. These loans are underwritten and managed by a specialized real estate lending group that actively monitors the construction phase and manages the loan disbursements according to the predetermined construction schedule.

Total consumer loans were \$18.4 billion at December 31, 2012, and represented 44% of our total loan and lease credit exposure. The consumer portfolio was diversified primarily among automobile, home equity loans and lines-of-credit, and residential mortgages (*see Consumer Credit discussion*).

*Automobile* Automobile loans are primarily comprised of loans made through automotive dealerships and include exposure in selected states outside of our primary banking markets. No state outside of our primary banking market represented more than 5% of our total automobile portfolio at December 31, 2012. We have successfully implemented a loan securitization strategy to remain within our established portfolio concentration limits.

*Home equity* Home equity lending includes both home equity loans and lines-of-credit. This type of lending, which is secured by a first-lien or junior-lien on the borrower's residence, allows customers to borrow against the equity in their home. Products include closed-end loans which are generally fixed-rate with principal and interest payments, and variable-rate, interest-only lines-of-credit which do not require payment of principal during the 10-year revolving period of the line-of-credit. Applications are underwritten centrally in conjunction with an automated underwriting system. The home equity consists of both first-lien and junior-lien loans and lines-of-credit with underwriting criteria based on minimum credit scores, debt-to-income ratios, and LTV ratios.

*Residential mortgages* Residential mortgages represent loans to consumers for the purchase or refinance of a residence. These loans are generally financed over a 15-year to 30-year term, and in most cases, are extended to borrowers to finance their primary residence. All applications are underwritten centrally and do not originate residential mortgages that allow negative amortization or allow the borrower multiple payment options. Also, all residential mortgages are originated based on a completed full appraisal.

*Other consumer loans/leases* Primarily consists of consumer loans not secured by real estate, including personal unsecured loans.

**Table of Contents**

The table below provides the composition of our total loan and lease portfolio:

**Table 9 Loan and Lease Portfolio Composition**

<i>(dollar amounts in millions)</i>	2012		2011		At December 31, 2010		2009		2008	
<b>Commercial:<sup>(1)</sup></b>										
Commercial and industrial	<b>\$ 16,971</b>	<b>42%</b>	\$ 14,699	38%	\$ 13,063	34%	\$ 12,888	35%	\$ 13,541	33%
<b>Commercial real estate:</b>										
Construction	<b>648</b>	<b>2</b>	580	1	650	2	1,469	4	2,080	5
Commercial	<b>4,751</b>	<b>12</b>	5,246	13	6,001	16	6,220	17	8,018	20
<b>Total commercial real estate</b>	<b>5,399</b>	<b>14</b>	5,826	14	6,651	18	7,689	21	10,098	25
<b>Total commercial</b>	<b>22,370</b>	<b>56</b>	20,525	52	19,714	52	20,577	56	23,639	58
<b>Consumer:</b>										
Automobile <sup>(2)</sup>	<b>4,634</b>	<b>11</b>	4,458	11	5,614	15	3,390	9	4,464	11
Home equity	<b>8,335</b>	<b>20</b>	8,215	21	7,713	20	7,563	21	7,557	18
Residential mortgage	<b>4,970</b>	<b>12</b>	5,228	13	4,500	12	4,510	12	4,761	12
Other consumer	<b>419</b>	<b>1</b>	498	3	566	1	751	2	671	1
<b>Total consumer</b>	<b>18,358</b>	<b>44</b>	18,399	48	18,393	48	16,214	44	17,453	42
<b>Total loans and leases</b>	<b>\$ 40,728</b>	<b>100%</b>	\$ 38,924	100%	\$ 38,107	100%	\$ 36,791	100%	\$ 41,092	100%

(1) As defined by regulatory guidance, there were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.

(2) 2011 included a decrease of \$1.3 billion resulting from the transfer of automobile loans to loans held for a sale reflecting an automobile securitization transaction completed in 2012. 2010 included an increase of \$0.5 billion resulting from the adoption of a new accounting standard to consolidate a previously off-balance sheet automobile loan securitization transaction.

As shown in the table above, our loan portfolio is diversified by consumer and commercial credit. We designate specific loan types, collateral types, and loan structures as part of our credit concentration policy. C&I lending by segment, specific limits for CRE primary project types, loans secured by residential real estate, shared national credit exposure, and unsecured lending represent examples of specifically tracked components of our concentration management process. Our concentration management process is approved by our board of directors and is one of the strategies utilized to ensure a high quality, well diversified portfolio that is consistent with our overall objective of maintaining an aggregate moderate-to-low risk profile.

The table below provides our total loan and lease portfolio segregated by the primary type of collateral securing the loan or lease:

**Table 10 Total Loan and Lease Portfolio by Collateral Type**

<i>(dollar amounts in millions)</i>	2012		2011		At December 31, 2010		2009		2008	
<b>Secured loans:</b>										
Real estate commercial	<b>\$ 9,128</b>	<b>22%</b>	\$ 9,557	25%	\$ 10,389	27%	\$ 11,286	31%	\$ 13,121	32%
Real estate consumer	<b>13,305</b>	<b>33</b>	13,444	35	12,214	32	12,176	33	12,318	30
Vehicles	<b>6,659</b>	<b>16</b>	6,021	15	7,134	19	4,600	13	6,063	15

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Receivables/Inventory	<b>5,178</b>	<b>13</b>	4,450	11	3,763	10	3,582	10	3,915	10
Machinery/Equipment	<b>2,749</b>	<b>7</b>	1,994	5	1,766	5	1,772	5	1,916	5
Securities/Deposits	<b>826</b>	<b>2</b>	800	2	734	2	1,145	3	862	2
Other	<b>1,090</b>	<b>3</b>	1,018	3	990	2	1,124	2	1,231	2
Total secured loans and leases	<b>38,935</b>	<b>96</b>	37,284	96	36,990	97	35,685	97	39,426	96
Unsecured loans and leases	<b>1,793</b>	<b>4</b>	1,640	4	1,117	3	1,106	3	1,666	4
Total loans and leases	<b>\$ 40,728</b>	<b>100%</b>	\$ 38,924	100%	\$ 38,107	100%	\$ 36,791	100%	\$ 41,092	100%

## **Table of Contents**

### ***Commercial Credit***

The primary factors considered in commercial credit approvals are the financial strength of the borrower, assessment of the borrower's management capabilities, cash flows from operations, industry sector trends, type and sufficiency of collateral, type of exposure, transaction structure, and the general economic outlook. While these are the primary factors considered, there are a number of other factors that may be considered in the decision process. We utilize a centralized review and senior loan approval committee, led by our chief credit officer. The risk rating (*see next paragraph*) and complexity of the credit determines the threshold for approval of the senior loan committee with a minimum credit exposure of \$10.0 million. For loans not requiring senior loan committee approval, with the exception of small business loans, credit officers who understand each local region and are experienced in the industries and loan structures of the requested credit exposure are involved in all loan decisions and have the primary credit authority. For small business loans, we utilize a centralized loan approval process for standard products and structures. In this centralized decision environment, certain individuals who understand each local region may make credit-extension decisions to preserve our commitment to the communities we operate in. In addition to disciplined and consistent judgmental factors, a sophisticated credit scoring process is used as a primary evaluation tool in the determination of approving a loan within the centralized loan approval process.

In commercial lending, on-going credit management is dependent on the type and nature of the loan. We monitor all significant exposures on an on-going basis. All commercial credit extensions are assigned internal risk ratings reflecting the borrower's PD and LGD. This two-dimensional rating methodology provides granularity in the portfolio management process. The PD is rated and applied at the borrower level. The LGD is rated and applied based on the specific type of credit extension and the quality and lien position associated with the underlying collateral. The internal risk ratings are assessed at origination and updated at each periodic monitoring event. There is also extensive macro portfolio management analysis on an on-going basis. We continually review and adjust our risk-rating criteria based on actual experience, which provides us with the current risk level in the portfolio and is the basis for determining an appropriate ACL amount for the commercial portfolio. A centralized portfolio management team monitors and reports on the performance of the entire commercial portfolio, including small business loans, to provide consistent oversight.

In addition to the initial credit analysis conducted during the approval process, our Credit Review group performs testing to provide an independent review and assessment of the quality and / or risk of new loan originations. This group is part of our Risk Management area, and conducts portfolio reviews on a risk-based cycle to evaluate individual loans, validate risk ratings, as well as test the consistency of credit processes.

Our standardized loan grading system considers many components that directly correlate to loan quality and likelihood of repayment, one of which is guarantor support. On an annual basis, or more frequently if warranted, we consider, among other things, the guarantor's reputation and creditworthiness, along with various key financial metrics such as liquidity and net worth, assuming such information is available. Our assessment of the guarantor's credit strength, or lack thereof, is reflected in our risk ratings for such loans, which is directly tied to, and an integral component of, our ALLL methodology. When a loan goes to impaired status, viable guarantor support is considered in the determination of the recognition of a loan loss.

If our assessment of the guarantor's credit strength yields an inherent capacity to perform, we will seek repayment from the guarantor as part of the collection process and have done so successfully. However, we do not formally track the repayment success from guarantors.

Substantially all loans categorized as Classified (*see Note 3 of Notes to Consolidated Financial Statements*) are managed by our SAD. The SAD is a specialized group of credit professionals that handle the day-to-day management of workouts, commercial recoveries, and problem loan sales. Its responsibilities include developing and implementing action plans, assessing risk ratings, and determining the appropriateness of the allowance, the accrual status, and the ultimate collectability of the Classified loan portfolio.

### **C&I PORTFOLIO**

The C&I portfolio is comprised of loans to businesses where the source of repayment is associated with the on-going operations of the business. Generally, the loans are secured with the financing of the borrower's assets, such as equipment, accounts receivable, and/or inventory. In many cases, the loans are secured by real estate, although the operation, sale, or refinancing of the real estate is not a primary source of repayment for the loan. For loans secured by real estate, appropriate appraisals are obtained at origination and updated on an as needed basis in compliance with regulatory requirements.

There were no commercial loan segments considered an industry or geographic concentration of lending. Currently, higher-risk segments of the C&I portfolio include loans to borrowers supporting the home building industry, contractors, and leveraged lending. We manage the risks inherent in this portfolio through origination policies, a defined loan concentration policy with established limits, on-going loan level reviews

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

and portfolio level reviews, recourse requirements, and continuous portfolio risk management activities. Our origination policies for this portfolio include loan product-type specific policies such as LTV and debt service coverage ratios, as applicable.

While some C&I borrowers have been challenged by the continued weakness in the economy, problem loans have trended downward, reflecting a combination of proactive risk identification and effective workout strategies implemented by our SAD. Nevertheless, some borrowers may no longer have sufficient capital to withstand the extended stress and comply with the original terms of their credit agreements. We continue to focus attention on the portfolio management process to proactively identify borrowers that may be facing financial difficulty to assess all potential solutions.

**Table of Contents****CRE PORTFOLIO**

We manage the risks inherent in this portfolio specific to CRE lending, focusing on the quality of the developer, and the specifics associated with each project. Generally, we: (1) limit our loans to 80% of the appraised value of the commercial real estate at origination, (2) require net operating cash flows to be 125% of required interest and principal payments, and (3) if the commercial real estate is nonowner occupied, require that at least 50% of the space of the project be preleased. We actively monitor both geographic and project-type concentrations and performance metrics of all CRE loan types, with a focus on higher-risk classes. Both macro-level and loan-level stress-test scenarios based on existing and forecast market conditions are part of the on-going portfolio management process for the CRE portfolio.

Dedicated real estate professionals originated the majority of the portfolio, with the remainder obtained from prior bank acquisitions. Appraisals are obtained from approved vendors, and are reviewed by an internal appraisal review group comprised of certified appraisers to ensure the quality of the valuation used in the underwriting process. The portfolio is diversified by project type and loan size, and this diversification represents a significant portion of the credit risk management strategies employed for this portfolio. Subsequent to the origination of the loan, the Credit Review group performs testing to provide an independent review and assessment of the quality of the underwriting and/or risk of new loan originations.

Appraisal values are obtained in conjunction with all originations and renewals, and on an as needed basis, in compliance with regulatory requirements. We continue to perform on-going portfolio level reviews within the CRE portfolio. These reviews generate action plans based on occupancy levels or sales volume associated with the projects being reviewed. Property values are updated using appraisals on a regular basis to ensure appropriate decisions regarding the on-going management of the portfolio reflect the changing market conditions. This highly individualized process requires working closely with all of our borrowers, as well as an in-depth knowledge of CRE project lending and the market environment.

In 2010, we segregated our CRE portfolio into core and noncore segments. We believe segregating noncore CRE from core CRE improved our ability to understand the nature, performance prospects, and problem resolution opportunities of these segments, thus allowing us to continue to deal proactively with any emerging credit issues. We have not subsequently originated any noncore CRE loans.

A CRE loan is generally considered core when the borrower is an experienced, well-capitalized developer in our Midwest footprint, and had either an established meaningful relationship with us that generated an acceptable return on capital or demonstrated the prospect of becoming one. The core CRE portfolio was \$3.9 billion at December 31, 2012, representing 73% of total CRE loans. The performance of the core portfolio has met our expectations based on the consistency of the asset quality metrics within the portfolio. Based on our extensive project level assessment process, including forward-looking collateral valuations, we continue to believe the credit quality of the core portfolio is stable. Loans are not reclassified between the core and noncore segments based on performance.

Credit quality data regarding the ACL and NALs, segregated by core CRE loans and noncore CRE loans, is presented in the following table:

**Table 11 Commercial Real Estate Core vs. Noncore Portfolios**

*(dollar amounts in millions)*

	December 31, 2012					
	Ending		ACL			Nonaccrual
	Balance	Prior NCOs	\$	ACL %	Credit Mark (1)	Loans
Total core	\$ 3,937	\$ 21	\$ 100	2.54 %	3.06 %	\$ 41
Noncore SAD (2)	597	145	129	21.61	36.93	82
Noncore Other	865	18	61	7.05	8.95	4
Total noncore	1,462	163	190	13.00	21.72	86
Total commercial real estate	\$ 5,399	\$ 184	\$ 290	5.37 %	8.49 %	\$ 127

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

	December 31, 2011					
	Ending Balance	Prior NCOs	ACL \$	ACL %	Credit Mark (1)	Nonaccrual Loans
Total core	\$ 3,978	\$ 25	\$ 125	3.14 %	3.75 %	\$ 26
Noncore SAD (2)	735	253	182	24.76	44.03	195
Noncore Other	1,113	17	88	7.91	9.29	9
Total noncore	1,848	270	270	14.61	25.50	204
Total commercial real estate	\$ 5,826	\$ 295	\$ 395	6.78 %	11.27 %	\$ 230

(1) Calculated as (Prior NCOs + ACL \$) / (Ending Balance + Prior NCOs)

(2) Noncore loans are managed by SAD, the area responsible for managing loans and relationships designated as Classified loans.

---

## **Table of Contents**

As shown in the above table, the ending balance of the CRE portfolio at December 31, 2012, declined \$0.4 billion, or 7%, compared with December 31, 2011. The majority of this decline occurred in the noncore segment, and was a result of payoffs and NCOs as we actively focus on the noncore portfolio to reduce our overall CRE exposure. This reduction demonstrates our continued commitment to achieving a materially lower risk profile in the CRE portfolio, consistent with our overall objective of maintaining an aggregate moderate-to-low risk profile. We will continue to support our core developer customers as appropriate, however, we do not believe that significant additional CRE activity is appropriate given the current market conditions.

Also as shown above, substantial reserves for the noncore portfolio have been established. At December 31, 2012, the ACL related to the noncore portfolio was 13.00%. The combination of the existing ACL and prior NCOs represents the total credit actions taken on each segment of the portfolio. From this data, we calculate a credit mark that provides a consistent measurement of the cumulative credit actions taken against a specific portfolio segment. The 36.93% credit mark associated with the SAD-managed noncore portfolio is an indicator of the proactive portfolio management strategy employed for this portfolio.

### ***Consumer Credit***

Consumer credit approvals are based on, among other factors, the financial strength and payment history of the borrower, type of exposure, and the transaction structure. Consumer credit decisions are generally made in a centralized environment utilizing decision models. Importantly, certain individuals who understand each local region have the authority to make credit extension decisions to preserve our focus on the local communities we operate in. Each credit extension is assigned a specific PD and LGD. The PD is generally based on the borrower's most recent credit bureau score (FICO), which we update quarterly, while the LGD is related to the type of collateral and the LTV ratio associated with the credit extension.

In consumer lending, credit risk is managed from a segment (i.e., loan type, collateral position, geography, etc.) and vintage performance analysis. All portfolio segments are continuously monitored for changes in delinquency trends and other asset quality indicators. We make extensive use of portfolio assessment models to continuously monitor the quality of the portfolio, which may result in changes to future origination strategies. The on-going analysis and review process results in a determination of an appropriate ALLL amount for our consumer loan portfolio. The independent risk management group has a consumer process review component to ensure the effectiveness and efficiency of the consumer credit processes.

Collection action is initiated as needed through a centrally managed collection and recovery function. The collection group employs a series of collection methodologies designed to maintain a high level of effectiveness while maximizing efficiency. In addition to the consumer loan portfolio, the collection group is responsible for collection activity on all sold and securitized consumer loans and leases. Collection practices include a single contact point for the majority of the residential real estate secured portfolios.

Effective with the 2012 third quarter, we identified certain loans within the consumer portfolio that met the definition of collateral dependent as defined by regulatory guidance as the borrowers had not reaffirmed their debt discharged in a Chapter 7 bankruptcy filing. The bankruptcy court's discharge of the borrower's debt is considered a concession when the discharged debt is not reaffirmed, and as such, the loans were classified as TDRs, placed on nonaccrual status, and written down to collateral value, less anticipated selling costs. Previously, we recorded the charge-off when the loan reached 60-days past due and did not classify these loans as TDRs. Many of these loans were current, with many borrowers having paid according to the contractual terms for several years. In 2012, this change increased NCOs by \$34.6 million, NALs by \$60.1 million, and TDRs by \$79.5 million across the automobile, residential mortgage, and home equity portfolios.

### **AUTOMOBILE PORTFOLIO**

Our strategy in the automobile loan and lease portfolio continued to focus on high quality borrowers as measured by both FICO and internal custom scores, combined with appropriate LTVs, terms, and profitability. Our strategy and operational capabilities allow us to appropriately manage the origination quality across the entire portfolio, including our newer markets. Although increased origination volume and the entering new markets can be associated with increased risk levels, we believe our strategy and operational capabilities significantly mitigate these risks.

We have continued to consistently execute our value proposition and take advantage of available market opportunities. Importantly, we have maintained our high credit quality standard while growing the portfolio. We have developed and implemented a loan securitization strategy to ensure we remain within our established portfolio concentration limits.



**Table of Contents**

During 2012, a total of \$2.3 billion of automobile loans were transferred to trusts in two separate securitization transactions. Additional information regarding these securitization transactions is located in Note 21 of the Notes to Consolidated Financial Statements.

**RESIDENTIAL REAL ESTATE SECURED PORTFOLIOS**

The properties securing our residential mortgage and home equity portfolios are primarily located within our geographic footprint. The continued stress on home prices has caused the performance in these portfolios to remain weaker than historical levels. The residential-secured portfolio originations continue to be of high quality, with the majority of the negative credit impact coming from loans originated in 2006 and earlier. We continue to evaluate all of our policies and processes associated with managing these portfolios. Our loss mitigation and foreclosure activities are consolidated in one location under common management. This structure allows us to focus on effectively helping our customers with appropriate solutions for their specific circumstances.

**Table 12 Selected Home Equity and Residential Mortgage Portfolio Data**

<i>(dollar amounts in millions)</i>	Home Equity				Residential Mortgage	
	Secured by first-lien		Secured by junior-lien		12/31/12	12/31/11
	12/31/12	12/31/11	12/31/12	12/31/11		
Ending balance	<b>\$ 4,380</b>	\$ 3,815	<b>\$ 3,955</b>	\$ 4,400	<b>\$ 4,970</b>	\$ 5,228
Portfolio weighted average LTV ratio <sup>(1)</sup>	<b>71%</b>	71%	<b>81%</b>	81%	<b>76%</b>	77%
Portfolio weighted average FICO score <sup>(2)</sup>	<b>755</b>	749	<b>741</b>	734	<b>738</b>	731

	Home Equity				Residential Mortgage (3)	
	Secured by first-lien		Secured by junior-lien		2012	2011
	Year Ended December 31,					
	2012	2011	2012	2011		
Originations	<b>\$ 1,665</b>	\$ 1,900	<b>\$ 559</b>	\$ 799	<b>\$ 1,019</b>	\$ 1,508
Origination weighted average LTV ratio <sup>(1)</sup>	<b>72%</b>	71%	<b>80%</b>	82%	<b>84%</b>	82%
Origination weighted average FICO score <sup>(2)</sup>	<b>771</b>	769	<b>756</b>	762	<b>754</b>	759

(1) The LTV ratios for home equity loans and home equity lines-of-credit are cumulative and reflect the balance of any senior loans. LTV ratios reflect collateral values at the time of loan origination.

(2) Portfolio weighted average FICO scores reflect currently updated customer credit scores whereas origination weighted average FICO scores reflect the customer credit scores at the time of loan origination.

(3) Represents only owned-portfolio originations.

**Home Equity Portfolio**

Our home equity portfolio (loans and lines-of-credit) consists of both first-lien and junior-lien mortgage loans with underwriting criteria based on minimum credit scores, debt-to-income ratios, and LTV ratios. We offer closed-end home equity loans which are generally fixed-rate with principal and interest payments, and variable-rate interest-only home equity lines-of-credit which do not require payment of principal during the 10-year revolving period of the line-of-credit. Applications are underwritten centrally in conjunction with an automated underwriting system.

Given the low interest rate environment over the past several years, many borrowers have utilized the line-of-credit home equity product as the primary source of financing their home versus residential mortgages. During 2012, 75% of our home equity portfolio originations were secured by a first-lien mortgage. As a result, the proportion of the home equity portfolio secured by a first-lien has increased significantly over the past three years, positively impacting the portfolio's risk profile. At December 31, 2012, 53% of our total home equity portfolio was secured by first-lien mortgages. The first-lien position, combined with continued high average FICO scores, significantly reduces the PD associated with these loans.

We focus on high quality borrowers primarily located within our footprint. Further, we actively manage the extension of credit and the amount of credit extended through a combination of criteria including financial position, debt-to-income policies, and LTV policy limits. The combination of high quality borrowers as measured by financial condition and FICO score, as well as the concentration of first-lien position loans, provides a high degree of confidence regarding the performance of the 2009-2012 originations. Because we focus on developing complete relationships with our customers, many of our home equity borrowers utilize other products and services. Also, the majority of our home equity

line-of-credit borrowers consistently pay more than the minimum payment required in any given month.

**Table of Contents**

We believe we have underwritten credit conservatively within this portfolio. We have not originated home equity loans or lines-of-credit with an LTV at origination greater than 100%, except for infrequent situations with high quality borrowers. However, declines in housing prices have decreased the value of the collateral for this portfolio and have caused a portion of the portfolio to have an LTV greater than 100%. These higher LTV ratios are directly correlated with borrower payment patterns and are a focus of our Loss Mitigation and Home Saver groups. Effective in the 2012 third quarter, we no longer originate junior-lien loans with an LTV greater than 90%.

Real estate market values at the time of origination directly affect the amount of credit extended and, in the event of default, subsequent changes in these values impact the severity of losses. We obtain a property valuation for every loan or line-of-credit as part of the origination process, and the valuation is reviewed by a real estate professional in conjunction with the credit underwriting process. The type of property valuation obtained is based on credit parameters, and a majority of these valuations are based on complete walkthrough appraisals. We believe an AVM estimate with a signed property inspection is an appropriate valuation source for a portion of our home equity lending activities. This valuation policy, along with our other credit policies, are re-evaluated on an on-going basis with the intent of ensuring complete independence in the requesting and reviewing of real estate valuations associated with loan decisions. We update values as appropriate, and in compliance with applicable regulations, particularly for loans identified as higher risk. Loans are identified as higher risk based on performance indicators and the updated values are utilized to facilitate our portfolio management processes, as well as our workout and loss mitigation functions.

We continue to make origination policy adjustments based on our assessment of an appropriate risk profile and industry actions, as well as the recently issued Basel III NPRs (*see Capital section*). In addition to origination policy adjustments, we take actions, as necessary, to manage the risk profile of this portfolio. We believe our Credit Risk Management systems allow for effective portfolio analysis and segmentation to identify the highest risk exposures in the portfolio. Our disclosures regarding lien position and FICO distribution are examples of segmentation analysis.

We continue to identify situations where borrowers make a purposeful financial decision to stop making required payments on the junior-lien loan, and in some cases, the first-lien loan. This strategic default scenario is generally associated with borrowers that have very limited or no history of delinquency. These accounts also tend to migrate quickly from a current status to charge-off without exhibiting the historical behaviors at each delinquency stage. The resulting increase in the relative speed of the migration from current status to charge-off represents a negative impact to the longer term performance of the portfolio. Although the collateral value assessment is an important component of the overall credit risk analysis, there are very few instances of available equity in junior-lien default situations. Further, effective in 2012, any junior-lien loan associated with a nonaccruing first-lien loan is also placed on nonaccrual status.

Within the home equity line-of-credit portfolio, the standard product is a 10-year interest-only draw period with a 20-year fully amortizing term at the end of the draw period. Prior to 2007, the standard product was a 10-year draw period with a balloon payment, while subsequent originations convert to a 20-year amortizing loan structure. After the 10-year revolving period, the borrower must reapply to extend the existing structure or begin repaying the debt in a traditional term structure. The principal and interest payment associated with the term structure will be higher than the interest-only payment, resulting in maturity risk. This maturity risk is embedded in the portfolio which we address with proactive contact strategies beginning one year prior to maturity. In certain circumstances, our Home Saver group is able to provide payment and structure relief to borrowers experiencing significant financial hardship associated with the payment adjustment.

The table below summarizes our home equity line-of-credit portfolio by maturity date:

**Table 13 Maturity Schedule of Home Equity Line-of-Credit Portfolio**

(dollar amounts in millions)	December 31, 2012					Total
	1 Year or Less	1 to 2 years	2 to 3 years	3 to 4 years	More than 4 years	
Secured by first-lien	\$ 44	\$ 59	\$ 35	\$	\$ 2,193	\$ 2,331
Secured by junior-lien	234	251	244	146	2,436	3,311
<b>Total home equity line-of-credit</b>	<b>\$ 278</b>	<b>\$ 310</b>	<b>\$ 279</b>	<b>\$ 146</b>	<b>\$ 4,629</b>	<b>\$ 5,642</b>

## **Table of Contents**

Historically, less than 30% of our home equity lines-of-credit that are one year or less from maturity actually reach the maturity date, and we anticipate this percentage will decline in future periods as our proactive approach to managing maturity risk continues to evolve.

### **Residential Mortgages Portfolio**

We focus on higher quality borrowers and underwrite all applications centrally. We do not originate residential mortgages that allow negative amortization or allow the borrower multiple payment options. We will continue to evaluate the impact of the recently issued Basel III NPRs on our residential mortgage origination policies.

All residential mortgages are originated based on a completed full appraisal during the credit underwriting process. We update values on a regular basis in compliance with applicable regulations to facilitate our portfolio management, as well as our workout and loss mitigation functions.

Generally, our practice is to sell a significant portion of our fixed-rate originations in the secondary market. As such, at December 31, 2012, 50% of our total residential mortgage portfolio were ARMs. These ARMs primarily consist of a fixed-rate of interest for the first 3 to 5 years, and then adjust annually. At December 31, 2012, ARM loans that were expected to have rates reset through 2015 totaled \$1.5 billion. These loans scheduled to reset are primarily associated with loans originated subsequent to 2007, and as such, are not subject to the most significant declines in underlying property value. Given the quality of our borrowers, the relatively low current interest rates, and the results of our continued analysis (including possible impacts of changes in interest rates), we believe that we have a relatively limited exposure to ARM reset risk. Nonetheless, we have taken actions to mitigate our risk exposure. We initiate borrower contact at least six months prior to the interest rate resetting, and have been successful in converting many ARMs to fixed-rate loans through this process. Given the relatively low current interest rates, many fixed-rate products currently offer a better interest rate to our ARM borrowers.

Several government programs continued to impact the residential mortgage portfolio, including various refinance programs such as HAMP and HARP, which positively affected the availability of credit for the industry. During the year ended December 31, 2012, we closed \$810 million in HARP residential mortgages and \$19 million in HAMP residential mortgages. The HARP residential mortgage loans are considered current and are either part of our residential mortgage portfolio or serviced for others. The HAMP refinancings are associated with residential mortgages that are serviced for others. We are subject to repurchase risk associated with residential mortgage loans sold in the secondary market. An appropriate level of reserve for representations and warranties related to residential mortgage loans sold has been established to address this repurchase risk inherent in the portfolio (*see Operational Risk discussion*).

### ***Credit Quality***

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the sections immediately following: NPAs and NALs, TDRs, ACL, and NCOs. In addition, we utilize delinquency rates, risk distribution and migration patterns, and product segmentation in the analysis of our credit quality performance.

Credit quality performance in 2012 reflected overall continued improvement. NALs declined 25% to \$407.6 million at December 31, 2012, compared to December 31, 2011, despite the impact of \$60.1 million of NAL additions as a result of Chapter 7 bankruptcy loans. NCOs declined 22% compared to the prior year despite the \$34.6 impact of NCOs related to Chapter 7 bankruptcy loans. Commercial criticized and classified loans declined significantly reflecting the continued improvement in the commercial portfolio. The ACL to total loans ratio declined to 1.99% and our ACL coverage ratios improved as a result of asset quality improvement.

### **NPAs, NALs, and TDRs**

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

#### **NPAs and NALs**

NPAs consist of (1) NALs, which represent loans and leases no longer accruing interest, (2) impaired loans held for sale, (3) OREO properties, and (4) other NPAs. Any loan in our portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. Also, when a borrower with discharged non-reaffirmed debt in a Chapter 7 bankruptcy is identified and the loan is determined to be collateral dependent, the consumer loan is placed on nonaccrual status.



**Table of Contents**

C&I and CRE loans are placed on nonaccrual status at 90-days past due. With the exception of residential mortgage loans guaranteed by government organizations which continue to accrue interest, residential mortgage loans are placed on nonaccrual status at 150-days past due. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due.

When interest accruals are suspended, accrued interest income is reversed with current year accruals charged to earnings and prior year amounts generally charged-off as a credit loss. When, in our judgment, the borrower's ability to make required interest and principal payments has resumed and collectability is no longer in doubt, the loan or lease is returned to accrual status.

The table reflects period-end NALs and NPAs detail for each of the last five years:

**Table of Contents****Table 14 Nonaccrual Loans and Leases and Nonperforming Assets**

<i>(dollar amounts in thousands)</i>	At December 31,				
	2012	2011	2010	2009	2008
<b>Nonaccrual loans and leases:</b>					
Commercial and industrial	<b>\$ 90,705</b>	\$ 201,846	\$ 346,720	\$ 578,414	\$ 932,648
Commercial real estate	<b>127,128</b>	229,889	363,692	935,812	445,717
Automobile	<b>7,823</b>				
Residential mortgages	<b>122,452</b>	68,658	45,010	362,630	98,951
Home equity	<b>59,525</b>	40,687	22,526	40,122	24,831
<b>Total nonaccrual loans and leases<sup>(1)</sup></b>	<b>407,633</b>	541,080	777,948	1,916,978	1,502,147
Other real estate owned, net					
Residential	<b>21,378</b>	20,330	31,649	71,427	63,058
Commercial	<b>6,719</b>	18,094	35,155	68,717	59,440
<b>Total other real estate, net</b>	<b>28,097</b>	38,424	66,804	140,144	122,498
Impaired loans held for sale <sup>(2)</sup>				969	12,001
<b>Other nonperforming assets<sup>(3)</sup></b>	<b>10,045</b>	10,772			
<b>Total nonperforming assets</b>	<b>\$ 445,775</b>	\$ 590,276	\$ 844,752	\$ 2,058,091	\$ 1,636,646
<b>Nonaccrual loans as a % of total loans and leases</b>	<b>1.00 %</b>	1.39 %	2.04 %	5.21 %	3.66 %
<b>Nonperforming assets ratio<sup>(4)</sup></b>	<b>1.09</b>	1.51	2.21	5.57	3.97
<b>Allowance for loan and lease losses as % of:</b>					
Nonaccrual loans	<b>189 %</b>	178 %	161 %	77 %	60 %
Nonperforming assets	<b>173</b>	163	148	72	55
<b>Allowance for credit losses as % of:</b>					
Nonaccrual loans	<b>199 %</b>	187 %	166 %	80 %	63 %
Nonperforming assets	<b>182</b>	172	153	74	58

(1) December 31, 2012, includes \$60.1 million of Chapter 7 bankruptcy NALs.

(2) Represents impaired loans obtained from the Sky Financial acquisition. Held for sale loans are carried at the lower of cost or fair value less costs to sell.

(3) Other nonperforming assets represent an investment security backed by a municipal bond.

(4) This ratio is calculated as nonperforming assets divided by the sum of loans and leases, impaired loans held for sale, net other real estate owned, and other nonperforming assets.

The \$144.5 million, or 24%, decline in NPAs compared with December 31, 2011, primarily reflected:

\$111.1 million, or 55%, decrease in C&I NALs, primarily reflecting problem credit resolutions, including payoffs partially resulting from successful workout strategies implemented by our SAD. The decline was associated with loans throughout our footprint, with no specific industry concentration.

\$102.8 million, or 45%, decrease in CRE NALs, primarily reflecting both NCO activity and problem credit resolutions, including borrower payments and payoffs partially resulting from successful workout strategies implemented by our SAD. Although some degree of quarter-to-quarter volatility in our NAL levels is anticipated, we expect that the overall trend will continue to be lower.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

\$10.3 million, or 27%, decrease in OREO, primarily reflecting sales and writedowns.

Partially offset by:

\$53.8 million, or 78%, increase in residential mortgage NALs, primarily reflecting \$47.2 million of Chapter 7 bankruptcy NALs. The remaining portion of the increase reflects the continued softness in residential real estate property values. The NAL balances have been written down to net realizable value, less anticipated selling costs which substantially limits any significant future risk of additional loss on these loans.



**Table of Contents**

\$18.8 million, or 46%, increase in home equity NALs, primarily reflecting the impact of Chapter 7 bankruptcy NALs, as well as the implementation of other regulatory guidance in the 2012 first quarter (*see ACL section*). The remaining portion of the increase reflects the continued softness in residential real estate property values. The NAL balances have been written down to net realizable value, less anticipated selling costs which substantially limits any significant future risk of additional loss on these loans.

\$7.8 million increase in automobile NALs, entirely reflecting Chapter 7 bankruptcy NALs. Prior to the implementation of this guidance, automobile loans were not placed on nonaccrual status.

Of the \$217.8 million of CRE and C&I-related NALs at December 31, 2012, \$74.1 million, or 34%, represented loans that were less than 30 days past due, demonstrating our continued commitment to proactive credit risk management.

As discussed previously, residential mortgages are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government organizations which continue to accrue interest. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual.

The following table reflects period-end accruing loans and leases 90 days or more past due for each of the last five years:

**Table of Contents****Table 15 Accruing Past Due Loans and Leases**

<i>(dollar amounts in thousands)</i>	At December 31,				
	2012	2011	2010	2009	2008
<b>Accruing loans and leases past due 90 days or more</b>					
Commercial and industrial <sup>(1)</sup>	<b>\$ 26,648</b>	\$	\$	\$	\$ 10,889
Commercial real estate <sup>(1)</sup>	<b>56,660</b>				59,425
Automobile	<b>4,418</b>	6,265	7,721	10,586	15,647
Residential mortgage (excluding loans guaranteed by the U.S. government)	<b>2,718</b>	45,198	53,983	78,915	71,553
Home equity	<b>18,200</b>	20,198	23,497	53,343	29,039
Other loans and leases	<b>1,672</b>	1,988	2,456	2,814	2,392
<b>Total, excl. loans guaranteed by the U.S. government</b>	<b>110,316</b>	73,649	87,657	145,658	188,945
<b>Add: loans guaranteed by the U.S. government</b>	<b>90,816</b>	96,703	98,288	101,616	82,576
<b>Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. government</b>	<b>\$ 201,132</b>	\$ 170,352	\$ 185,945	\$ 247,274	\$ 271,521
<b>Ratios:</b>					
Excluding loans guaranteed by the U.S. government, as a percent of total loans and leases	<b>0.27%</b>	0.19%	0.23%	0.40%	0.46%
Guaranteed by the U.S. government, as a percent of total loans and leases	<b>0.22</b>	0.25	0.26	0.28	0.20
Including loans guaranteed by the U.S. government, as a percent of total loans and leases	<b>0.49</b>	0.44	0.49	0.68	0.66

<sup>(1)</sup> 2012 amounts represent accruing purchased impaired loans related to the FDIC-assisted Fidelity Bank acquisition. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

**TDR Loans**

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

TDRs are modified loans in which a concession is provided to a borrower experiencing financial difficulties. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs, as it is probable that all contractual principal and interest due under the restructured terms will be collected. TDRs primarily reflect our loss mitigation efforts to proactively work with borrowers having difficulty making their payments.

The table below presents our accruing and nonaccruing TDRs at period-end for each of the past four years:

**Table 16 Accruing and Nonaccruing Troubled Debt Restructured Loans**

<i>(dollar amounts in thousands)</i>	December 31,			
	2012	2011	2010	2009
<b>Troubled debt restructured loans accruing:</b>				
Commercial and industrial	<b>\$ 76,586</b>	\$ 54,007	\$ 70,136	\$ 59,215
Commercial real estate	<b>208,901</b>	249,968	152,496	97,834
Automobile	<b>35,784</b>	36,573	29,764	24,704

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Home equity	<b>110,581</b>	52,224	37,257	25,357
Residential mortgage	<b>290,011</b>	309,678	328,411	229,470
Other consumer	<b>2,544</b>	6,108	9,565	2,810
<b>Total troubled debt restructured loans accruing</b>	<b>724,407</b>	708,558	627,629	439,390
<b>Troubled debt restructured loans nonaccruing:</b>				
Commercial and industrial	<b>19,268</b>	48,553	15,275	37,849
Commercial real estate	<b>32,548</b>	21,968	18,187	70,609
Automobile	<b>7,823</b>			
Home equity	<b>6,951</b>	369		
Residential mortgage	<b>84,515</b>	26,089	5,789	4,988
Other consumer	<b>113</b>	113		
<b>Total troubled debt restructured loans nonaccruing</b>	<b>151,218</b>	97,092	39,251	113,446
<b>Total troubled debt restructured loans</b>	<b>\$ 875,625</b>	\$ 805,650	\$ 666,880	\$ 552,836

**Table of Contents**

Our strategy is to structure the commercial TDRs in a manner that avoids new concessions subsequent to the initial TDR terms. However, there are times when subsequent modifications are required, such as when the modified loan matures. Often the loans are performing in accordance with the TDR terms, and a new note is originated with similar modified terms. These loans are subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. If the loan is not performing in accordance with the existing TDR terms, typically a more aggressive strategy is put in place. In accordance with ASC 310-20-35, the refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation. A continuation of the prior note requires the continuation of the TDR designation, and because the refinanced note constitutes a new legal agreement, they are included in our TDR activity table (below) as both a new TDR and a restructured TDR removal during the period.

The types of concessions granted are consistent with those granted on new TDRs and include interest rate reductions, amortization or maturity date changes beyond what the collateral supports, and principal forgiveness based on the borrower's specific needs at a point in time. Our policy does not limit the number of times a loan may be modified. A loan may be modified multiple times if it is considered to be in the best interest of both the borrower and us.

Loans are not automatically considered to be accruing TDRs upon the granting of a new concession. Accrual status is determined based on delinquency status and whether collection of principal and interest is in doubt. If the loan is not 90-days past due and no loss is expected based on the modified terms, the modified TDR remains in accruing status. For loans that are on nonaccrual status before the modification, collection of both principal and interest must not be in doubt, and the borrower must be able to exhibit sufficient cash flows for a six-month period of time to service the debt in order to return to accruing status. This six-month period could extend before or after the restructure date.

The following table reflects TDR activity for each of the past two years:

**Table 17 Troubled Debt Restructured Loan Activity**

<i>(dollar amounts in thousands)</i>	2012	2011
TDRs, beginning of period	\$ 805,650	\$ 666,880
New TDRs <sup>(1)</sup>	597,425	583,439
Payments	(191,035)	(138,467)
Charge-offs	(81,115)	(37,341)
Sales	(13,787)	(54,715)
Refinanced to non-TDR		(40,091)
Transfer to OREO	(21,709)	(5,016)
Restructured TDRs accruing <sup>(2)</sup>	(153,583)	(154,945)
Restructured TDRs nonaccruing <sup>(2)</sup>	(63,080)	(47,659)
Other	(3,141)	33,565
TDRs, end of period	\$ 875,625	\$ 805,650

(1) 2012 includes \$79.5 million of Chapter 7 bankruptcy loans.

(2) Represents existing TDRs that were reunderwritten with new terms providing a concession. A corresponding amount is included in the New TDRs amount above.

**ACL**

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

## **Table of Contents**

We maintain two reserves, both of which in our judgment are appropriate to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. Our Credit Administration group is responsible for developing the methodology assumptions and estimates used in the calculation, as well as determining the appropriateness of the ACL. The ALLL represents the estimate of losses inherent in the loan portfolio at the reported date. Additions to the ALLL result from recording provision expense for loan losses or increased risk levels resulting from loan risk-rating downgrades, while reductions reflect charge-offs (net of recoveries), decreased risk levels resulting from loan risk-rating upgrades, or the sale of loans. The AULC is determined by applying the transaction reserve process to the unfunded portion of the loan exposures adjusted by an applicable funding expectation.

A provision for credit losses is recorded to adjust the ACL to the level we have determined to be appropriate to absorb credit losses inherent in our loan and lease portfolio. The provision for credit losses in 2012 was \$147.4 million, compared with \$174.1 million in 2011.

We regularly evaluate the appropriateness of the ACL by performing on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, we also consider the impact of collateral value trends and portfolio diversification.

Our ACL evaluation process includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. While the total ACL balance has declined in recent quarters, all of the relevant benchmarks remain strong.

We have incorporated recent regulatory guidance which focused on home equity loans, specifically junior-lien loans when the related first-lien loan is delinquent, into our ACL adequacy analysis processes. As we evaluated this guidance in the context of the continued economic strain on some of our borrowers, we determined it was appropriate to assess borrower risk at a more granular level in order to ensure we had identified the incurred risk embedded within our portfolios secured by residential real estate, particularly the home equity junior-lien portfolio. In addition to the updated FICO score for each borrower and the delinquency status of each Huntington loan, our analysis also considers any non-delinquent Huntington loan secured by residential real estate when the borrower has a significant delinquency on the most recent credit bureau report. Additionally, beginning in 2012, a reserve amount associated with estimated incurred losses due to maturity risk in the home equity line-of-credit portfolio is included in the home equity ALLL.

The following table reflects activity in the ALLL and AULC for each of the last five years:

**Table of Contents****Table 18 Summary of Allowance for Credit Losses and Related Statistics**

<i>(dollar amounts in thousands)</i>	Year Ended December 31,				
	2012	2011	2010	2009	2008
Allowance for loan and lease losses, beginning of year	\$ 964,828	\$ 1,249,008	\$ 1,482,479	\$ 900,227	\$ 578,442
Loan and lease charge-offs					
Commercial:					
Commercial and industrial	(101,475)	(134,385)	(316,771)	(525,262)	(538,434)
Commercial real estate:					
Construction	(12,131)	(42,012)	(116,428)	(196,148)	(6,631)
Commercial	(105,920)	(140,747)	(187,567)	(500,534)	(65,565)
Commercial real estate	(118,051)	(182,759)	(303,995)	(696,682)	(72,196)
Total commercial	(219,526)	(317,144)	(620,766)	(1,221,944)	(610,630)
Consumer:					
Automobile	(26,070)	(33,593)	(46,308)	(76,141)	(72,108)
Home equity	(124,286)	(109,427)	(140,831)	(110,400)	(70,457)
Residential mortgage	(52,228)	(65,069)	(163,427)	(111,899)	(23,012)
Other consumer	(33,090)	(32,520)	(32,575)	(40,993)	(30,123)
Total consumer	(235,674)	(240,609)	(383,141)	(339,433)	(195,700)
Total charge-offs	(455,200)	(557,753)	(1,003,907)	(1,561,378)	(806,330)
Recoveries of loan and lease charge-offs					
Commercial:					
Commercial and industrial	37,227	44,686	61,839	37,656	12,269
Commercial real estate:					
Construction	4,090	10,488	7,420	3,442	5
Commercial	35,532	24,170	21,013	10,509	3,451
Total commercial real estate	39,622	34,658	28,433	13,951	3,456
Total commercial	76,849	79,344	90,272	51,607	15,725
Consumer:					
Automobile	16,628	18,526	19,736	19,809	17,543
Home equity	7,907	7,630	1,458	4,224	2,901
Residential mortgage	4,305	8,388	10,532	1,697	1,765
Other consumer	7,049	6,776	7,435	7,454	10,329
Total consumer	35,889	41,320	39,161	33,184	32,538
Total recoveries	112,738	120,664	129,433	84,791	48,263
Net loan and lease charge-offs	(342,462)	(437,089)	(874,474)	(1,476,587)	(758,067)
Provision for loan and lease losses	155,193	167,730	641,299	2,069,931	1,067,789
Economic reserve transfer					12,063
Allowance for assets sold and securitized or transferred to loans held for sale	(8,484)	(14,821)	(296)	(11,092)	

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Allowance for loan and lease losses, end of year	<b>769,075</b>	964,828	1,249,008	1,482,479	900,227
Allowance for unfunded loan commitments, beginning of year	<b>48,456</b>	42,127	48,879	44,139	66,528
(Reduction in) Provision for unfunded loan commitments and letters of credit losses	<b>(7,805)</b>	6,329	(6,752)	4,740	(10,326)
Economic reserve transfer					(12,063)
Allowance for unfunded loan commitments, end of year	<b>40,651</b>	48,456	42,127	48,879	44,139
Allowance for credit losses, end of year	<b>\$ 809,726</b>	\$ 1,013,284	\$ 1,291,135	\$ 1,531,358	\$ 944,366

The table below reflects the allocation of our ACL among our various loan categories during each of the past five years:

**Table of Contents****Table 19 Allocation of Allowances for Credit Losses (1)**

<i>(dollar amounts in thousands)</i>	2012		2011		At December 31, 2010		2009		2008	
<b>Commercial:</b>										
Commercial and industrial	\$ 241,051	42%	\$ 275,367	38%	\$ 340,614	34%	\$ 492,205	35%	\$ 412,201	33%
Commercial real estate	285,369	14	388,706	14	588,251	18	751,875	21	322,681	25
<b>Total commercial</b>	<b>526,420</b>	<b>56</b>	<b>664,073</b>	<b>52</b>	<b>928,865</b>	<b>52</b>	<b>1,244,080</b>	<b>56</b>	<b>734,882</b>	<b>58</b>
<b>Consumer:</b>										
Automobile	34,979	11	38,282	11	49,488	15	57,951	9	44,712	11
Home equity	118,764	20	143,873	21	150,630	20	102,039	21	63,538	18
Residential mortgage	61,658	12	87,194	13	93,289	12	55,903	12	44,463	12
Other loans	27,254	1	31,406	3	26,736	1	22,506	2	12,632	1
<b>Total consumer</b>	<b>242,655</b>	<b>44</b>	<b>300,755</b>	<b>48</b>	<b>320,143</b>	<b>48</b>	<b>238,399</b>	<b>44</b>	<b>165,345</b>	<b>42</b>
<b>Total allowance for loan and lease losses</b>	<b>769,075</b>	<b>100%</b>	<b>964,828</b>	<b>100%</b>	<b>1,249,008</b>	<b>100%</b>	<b>1,482,479</b>	<b>100%</b>	<b>900,227</b>	<b>100%</b>
Allowance for unfunded loan commitments	40,651		48,456		42,127		48,879		44,139	
<b>Total allowance for credit losses</b>	<b>\$ 809,726</b>		<b>\$ 1,013,284</b>		<b>\$ 1,291,135</b>		<b>\$ 1,531,358</b>		<b>\$ 944,366</b>	
<b>Total allowance for loan and leases losses as % of:</b>										
Total loans and leases	<b>1.89%</b>		2.48%		3.28%		4.03%		2.19%	
Nonaccrual loans and leases	<b>189</b>		178		161		77		60	
Nonperforming assets	<b>173</b>		163		148		72		55	
<b>Total allowance for credit losses as % of:</b>										
Total loans and leases	<b>1.99%</b>		2.60%		3.39%		4.16%		2.30%	
Nonaccrual loans and leases	<b>199</b>		187		166		80		63	
Nonperforming assets	<b>182</b>		172		153		74		58	

(1) Percentages represent the percentage of each loan and lease category to total loans and leases.

The reduction in the ALLL compared with December 31, 2011, reflected a decline in all portfolios. The declines in the C&I and CRE ALLL reflected significant improvements in the level of criticized and classified loans combined with lower CRE loan balances. The home equity ALLL declined as a result of a combination of the improving underlying asset quality and our view of expected future performance. The residential mortgage ALLL declined as a result of the improving underlying asset quality, while the automobile ALLL decreased slightly as the underlying asset quality remained relatively consistent.

Compared with December 31, 2011, the AULC decreased \$7.8 million primarily reflecting a significant improvement in the underlying risk profile of the borrowers with unfunded loan commitments.

The ACL to total loans declined to 1.99% at December 31, 2012, compared to 2.60% at December 31, 2011. We believe the decline in the ratio is appropriate given the continued improvement in the risk profile of our loan portfolio. Further, we believe that early identification of loans with changes in credit metrics and aggressive action plans for these loans, combined with originating high quality new loans will contribute to continued improvement in our key credit quality metrics. We continue to see positive economic trends within our Midwest markets relative to the broader United States. Nevertheless, broad based customer sentiment began to change late in the 2012 fourth quarter, as customers have



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

increased concerns regarding the U.S. economy. Some businesses are hesitant to invest given the current uncertainty in the economy. Unemployment rates remain high, however, our footprint large metropolitan statistical areas (MSA) unemployment rates were below the national average as of November 2012.

We have significant exposure to loans secured by residential real estate and continue to be an active lender in our communities. The impact of the downturn in real estate values over the past several years has had a significant impact on some of our borrowers as evidenced by the higher delinquencies and NCOs since late 2007. Recently, real estate values have begun to slowly rise from their 2007 levels. FHFA housing prices increased in the 2012 third quarter relative to the year-ago quarter in all of our footprint states, except Pennsylvania, which was essentially unchanged. Strong affordability and continued economic growth should support continued housing recovery in 2013, as long as risks to the overall U.S. economy are contained.

Given the combination of these noted positive and negative factors, we believe that our ACL is appropriate and its coverage level is reflective of the quality of our portfolio and the current operating environment.

### NCOs

*(This section should be read in conjunction with Significant Item 5.)*

**Table of Contents**

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.

**Table of Contents**

The following table reflects NCO detail for each of the last five years:

**Table 20 Net Loan and Lease Charge-offs**

<i>(dollar amounts in thousands)</i>	Year Ended December 31,				
	2012	2011	2010	2009	2008
Net charge-offs by loan and lease type					
Commercial:					
Commercial and industrial	<b>\$ 64,248</b>	\$ 89,699	\$ 254,932	\$ 487,606	\$ 526,165
Commercial real estate:					
Construction	<b>8,041</b>	31,524	109,008	192,706	6,626
Commercial	<b>70,388</b>	116,577	166,554	490,025	62,114
Total commercial real estate	<b>78,429</b>	148,101	275,562	682,731	68,740
Total commercial	<b>142,677</b>	237,800	530,494	1,170,337	594,905
Consumer:					
Automobile	<b>9,442</b>	15,067	26,572	56,332	54,565
Home equity	<b>116,379</b>	101,797	139,373	106,176	67,556
Residential mortgage	<b>47,923</b>	56,681	152,895	110,202	21,247
Other consumer	<b>26,041</b>	25,744	25,140	33,540	19,794
Total consumer	<b>199,785</b>	199,289	343,980	306,250	163,162
Total net charge-offs	<b>\$ 342,462</b>	\$ 437,089	\$ 874,474	\$ 1,476,587	\$ 758,067
Net charge-offs ratio: (1)					
Commercial:					
Commercial and industrial	<b>0.40%</b>	0.66%	2.05%	3.71%	3.87%
Commercial real estate:					
Construction	<b>1.38</b>	5.33	9.95	10.37	0.32
Commercial	<b>1.35</b>	2.08	2.72	6.71	0.81
Commercial real estate	<b>1.36</b>	2.39	3.81	7.46	0.71
Total commercial	<b>0.66</b>	1.20	2.70	5.25	2.55
Consumer:					
Automobile	<b>0.21</b>	0.26	0.54	1.59	1.21
Home equity	<b>1.40</b>	1.28	1.84	1.40	0.91
Residential mortgage	<b>0.92</b>	1.20	3.42	2.43	0.42
Other consumer	<b>5.72</b>	4.85	3.80	4.65	2.86
Total consumer	<b>1.08</b>	1.05	1.95	1.87	0.92
Net charge-offs as a % of average loans	<b>0.85%</b>	1.12%	2.35%	3.82%	1.85%

In assessing NCO trends, it is helpful to understand the process of how commercial loans are treated as they deteriorate over time. The ALLL established is consistent with the level of risk associated with the original underwriting. As a part of our normal portfolio management process for commercial loans, the loan is periodically reviewed and the ALLL is increased or decreased based on the revised risk rating. In certain cases, the standard ALLL is determined to not be appropriate, and a specific reserve is established based on the projected cash flow or collateral value of the specific loan. Charge-offs, if necessary, are generally recognized in a period after the specific ALLL was established. If the previously

established ALLL exceeds that necessary to satisfactorily resolve the problem loan, a reduction in the overall level of the ALLL could be recognized. Consumer loans are treated in much the same manner as commercial loans, with increasing reserve factors applied based on the risk characteristics of the loan, although specific reserves are not identified for consumer loans. In summary, if loan quality deteriorates, the typical credit sequence would be periods of reserve building, followed by periods of higher NCOs as the previously established ALLL is utilized. Additionally, an increase in the ALLL either precedes or is in conjunction with increases in NALs. When a loan is classified as NAL, it is evaluated for specific ALLL or charge-off. As a result, an increase in NALs does not necessarily result in an increase in the ALLL or an expectation of higher future NCOs.

We anticipate a continuation of the pattern established over the last year of residential mortgage portfolio NCO annualized percentages being lower than the home equity portfolio NCO annualized percentages. As we have focused on originating high-quality home equity loans, we believe the PD risk is lower in the home equity portfolio. However, the LGD component is significantly higher than the residential mortgage portfolio, which results in our projection for lower NCOs in the residential mortgage portfolio relative to the home equity portfolio in the future. Therefore, we believe the residential mortgage NCO annualized percentage will remain lower compared to the home equity portfolio as a result of the entire first-lien composition of the residential mortgage portfolio, as well as the result of previous credit actions improving the underlying quality of these portfolios.

Both the home equity and residential mortgage portfolio NCO levels are anticipated to remain at elevated levels in the near future. The home equity portfolio will continue to be impacted by borrowers that are seeking to refinance, but are in a negative equity position because of the junior-lien loan. Right-sizing and debt forgiveness associated with these situations are becoming more frequent as borrowers realize the impact to their credit is minor, and that a default on a junior-lien loan is not likely to cause borrowers to lose their home.

## **Table of Contents**

All residential mortgage loans greater than 150-days past due are charged-down to the estimated value of the collateral, less anticipated selling costs. The remaining balance is in delinquent status until a modification can be completed, or the loan goes through the foreclosure process. For the home equity portfolio, virtually all of the defaults represent full charge-offs as there is no remaining equity, creating a lower delinquency rate but a higher NCO impact.

### **2012 versus 2011**

C&I NCOs decreased \$25.5 million, or 28%, primarily reflecting credit quality improvement in the underlying portfolio as well as our on-going proactive credit management practices. There was not any concentration in either geography or project type.

CRE NCOs decreased \$69.7 million, or 47%, primarily reflecting credit quality improvement in the underlying portfolio as well as our on-going proactive credit management practices. There was no concentration in either geography or project type. The performance of the portfolio was consistent with our expectations.

Automobile NCOs decreased \$5.6 million, or 37%, despite the \$1.3 million impact of Chapter 7 bankruptcy NCOs in 2012. The relatively low levels of NCOs reflected the continued high credit quality of originations and a strong resale market for used vehicles.

Home equity NCOs increased \$14.6 million, or 14%, and included \$25.4 million of Chapter 7 bankruptcy NCOs. Excluding the impact of the Chapter 7 bankruptcy loans, the decline in the remaining portion of the portfolio is consistent with our expectations. We continue to manage the default rate through focused delinquency monitoring as essentially all defaults for junior-lien home equity loans incur significant losses reflecting the reduction of equity associated with the collateral property.

Residential mortgage NCOs declined \$8.8 million, or 15%, despite \$7.9 million of Chapter 7 bankruptcy NCOs. The decline reflects improvement in the overall economy compared to the year-ago period.

## **Market Risk**

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, and credit spreads. We have identified two primary sources of market risk: interest rate risk and price risk.

### ***Interest Rate Risk***

#### **OVERVIEW**

Huntington actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The interest rate risk process is designed to compare income simulations in market scenarios designed to alter the direction, magnitude, and speed of interest rate changes, as well as the slope of the yield curve. These scenarios are designed to illustrate the embedded optionality in the balance sheet from, among other things, faster or slower mortgage prepayments and changes in deposit mix.

#### **INCOME SIMULATION AND ECONOMIC VALUE ANALYSIS**

Interest rate risk measurement is calculated and reported to the ALCO and ROC monthly. The information reported includes the identification of any policy limits exceeded, along with an assessment that describes the policy limit breach and outlines the action plan and timeline for resolution, mitigation, or assumption of the risk.

Huntington uses two approaches to model interest rate risk: Interest Sensitive Earnings at Risk (ISE analysis) and Economic Value of Equity (EVE analysis). Under ISE analysis, net interest income is modeled utilizing various assumptions for assets, liabilities, and derivative positions under various interest rate scenarios. ISE analysis measures the sensitivity of interest sensitive earnings over a one year time horizon. Market implied forward rates and various likely and extreme interest rate scenarios are used for ISE analysis. These likely and extreme scenarios include rapid and gradual interest rate ramps, rate shocks and yield curve twists.

The ISE analysis used in the following table reflects the analysis used monthly by management. It models gradual -25, +100 and +200 basis point parallel shifts in market interest rates over the next one-year period, beyond the interest rate change implied by the forward yield curve. Due to the current low level of interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many

assets and liabilities reach zero percent.

**Table of Contents**

Huntington is within Board policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The table below shows the results of the scenario as of December 31, 2012:

**Table 21 Net Sensitive Earnings at Risk**

Basis point change scenario	Net Interest Income at Risk (%)		
	-25	+100	+200
Board policy limits		-2.0%	-4.0%
<b>December 31, 2012</b>	<b>-0.6</b>	<b>1.7</b>	<b>3.2</b>

The ISE at risk reported at December 31, 2012, shows that Huntington is asset sensitive, meaning that earnings increase (decrease) when rates rise (fall). The primary reason for these results is that more assets (primarily LIBOR-indexed loans to customers) than liabilities (primarily non-maturity deposits) will reprice over the modeled one-year period.

The following table shows the income sensitivity of selected assets and liabilities to changes in market interest rates. The table compares the ISE analysis for selected Huntington portfolios to a portfolio that assumes 100% sensitivity to changes in interest rates. We calculate the percent change in interest income/expense as the change in the base Huntington portfolio divided by the change in the 100% sensitive portfolio.

The results for the +100 and +200 basis point ramps also confirm the asset sensitive nature of the portfolio. In both the +100 and +200 basis point ramps, interest income for total loans (38.1% and 39.2%, respectively) increases faster than interest expense for interest bearing deposits (35.5% and 37.0%, respectively). Additionally, total borrowings show changes in interest expense of 57.4% and 60.2% for +100 and +200 basis point scenarios, respectively. While these results are high, since total borrowings represent a small percentage of total interest-sensitive liabilities, the financial impact of their sensitivity to rising rates is minimal. The -25 basis point parallel ramp confirms the asset sensitive position as the interest income for total loans (-9.7%), decreases faster than the interest expense of deposits (-6.9%).

**Table 22 Interest Income/Expense Sensitivity**

Basis point change scenario	Percent of Total Earning Assets (1)	Percent Change in Interest Income/Expense For a Given Change in Interest Rates Over / (Under) Base Case Parallel Ramp		
		-25	+100	+200
Total loans	80%	-9.7%	38.1%	39.2%
Total investments and other earning assets	20	-6.6	32.5	28.9
Total interest-sensitive income		-9.0	36.3	36.5
Total interest-bearing deposits	66	-6.9	35.5	37.0
Total borrowings	6	-11.8	57.4	60.2
Total interest-sensitive expense		-7.3	37.4	39.0

(1) At December 31, 2012

Under EVE analysis, the economic value of financial assets, liabilities and off-balance sheet instruments, is derived through the discounting of cash flows based on actual rates at the end of the period. The economic value of equity is calculated as the difference between the estimated market value of assets and liabilities, net of the impact of off-balance sheet instruments.

The EVE analysis used in the following table reflects the analysis used monthly by management. It models immediate -25, +100 and +200 basis point parallel shifts in market interest rates. Due to the current low level of interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Huntington is within Board policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The table below shows the results of the scenario as of December 31, 2012:



**Table of Contents****Table 23 Economic Value of Equity at Risk**

Basis point change scenario	Economic Value of Equity at Risk (%)		
	-25	+100	+200
Board policy limits		-5.0%	-12.0%
<b>December 31, 2012</b>	<b>0.7</b>	<b>-3.8</b>	<b>-8.8</b>

The EVE at risk reported at December 31, 2012, shows that as interest rates increase (decrease) immediately, the economic value of equity position will decrease (increase), since the amount and duration of the assets are longer than the amount and duration of liabilities. When interest rates rise, fixed rate assets generally lose economic value; the longer the duration, the greater the value lost. The opposite is true when interest rates fall.

The following table details the economic value sensitivity to changes in market interest rates at December 31, 2012 for loans, investments, deposits, and borrowings. The change in economic value for each portfolio is measured as the percent change from the base economic value for that portfolio. The analysis reflects that, in a sharply higher rate scenario, total tangible assets are more sensitive than total tangible liabilities. Investments and other earning assets contribute to this sensitivity, largely due to fixed rate securities investments.

**Table 24 Economic Value Sensitivity**

Basis point change scenario	Percent of Total Net Tangible Assets (1)	Percent Change in Economic Value For a Given Change in Interest Rates Over / (Under) Base Case Parallel Shocks		
		-25	+100	+200
Total loans	73%	0.4%	-1.6%	-3.3%
Total investments and other earning assets	18	0.7	-3.3	-6.9
Total net tangible assets (2)		0.4	-1.9	-3.9
Total deposits	83	-0.4	1.7	3.2
Total borrowings	5	-0.1	0.4	0.8
Total net tangible liabilities (3)		-0.4	1.6	3.1

(1) At December 31, 2012.

(2) Tangible assets excluding ALLL.

(3) Tangible liabilities excluding AULC.

**MSR**

*(This section should be read in conjunction with Note 6 of the Notes to the Consolidated Financial Statements.)*

At December 31, 2012, we had \$120.7 million of capitalized MSRs representing the right to service \$15.6 billion in mortgage loans. Of this \$120.7 million, \$35.2 million was recorded using the fair value method, and \$85.5 million was recorded using the amortization method.

MSR fair values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes or

impairment. In addition, we engage a third party to provide valuation tools and assistance with our strategies with the objective to decrease the volatility from MSR fair value changes. However, volatile changes in interest rates can diminish the effectiveness of these hedges. We typically report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or a decrease in mortgage banking income.

MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in other assets in the Consolidated Balance Sheets.

**Table of Contents****Price Risk**

Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiaries, foreign exchange positions, equity investments, investments in mortgage-backed securities, and marketable equity securities held by our insurance subsidiaries. We have established loss limits on the trading portfolio, the amount of foreign exchange exposure that can be maintained, and the amount of marketable equity securities that can be held by the insurance subsidiaries.

**Liquidity Risk**

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to us, such as war, terrorism, or financial institution market specific issues. In addition, the mix and maturity structure of Huntington's balance sheet, amount of cash on-hand and unencumbered securities, and the availability of contingent sources of funding, can have an impact on Huntington's ability to satisfy current or future funding commitments. We manage liquidity risk at both the Bank and the parent company.

The overall objective of liquidity risk management is to ensure that we can obtain cost-effective funding to meet current and future obligations, and can maintain sufficient levels of on-hand liquidity, under both normal business as usual and unanticipated stressed circumstances. The ALCO was appointed by our ROC to oversee liquidity risk management and the establishment of liquidity risk policies and limits. Contingency funding plans are in place, which measure forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages. Liquidity risk is reviewed monthly for the Bank and the parent company, as well as its subsidiaries. In addition, liquidity working groups meet regularly to identify and monitor liquidity positions, provide policy guidance, review funding strategies, and oversee the adherence to, and maintenance of, the contingency funding plans.

**Available-for-sale and other securities portfolio**

*(This section should be read in conjunction with the Critical Accounting Policies and Use of Significant Estimates discussion, and Note 4 of the Notes to Consolidated Financial Statements.)*

Our investment securities portfolio is evaluated under established asset/liability management objectives. Changing market conditions could affect the profitability of the portfolio, as well as the level of interest rate risk exposure.

Our available-for-sale and other securities portfolio is comprised of various financial instruments. At December 31, 2012, our available-for-sale and other securities portfolio totaled \$7.6 billion, a decrease of \$0.5 billion from 2011. The duration of the portfolio decreased by 0.2 years to 2.9 years.

The composition and maturity of the portfolio is presented on the following two tables:

**Table 25 Available-for-sale and other securities Portfolio Summary at Fair Value**

<i>(dollar amounts in thousands)</i>	At December 31,		
	2012	2011	2010
U.S. Government backed agencies	\$ 4,676,607	\$ 5,253,640	\$ 7,048,028
Other	2,889,568	2,824,374	2,847,216
<b>Total available-for-sale and other securities</b>	<b>\$ 7,566,175</b>	<b>\$ 8,078,014</b>	<b>\$ 9,895,244</b>
Duration in years (1)	2.9	3.1	3.0

(1) The average duration assumes a market driven prepayment rate on securities subject to prepayment.



**Table of Contents****Table 26 Available-for-sale and other securities Portfolio Composition and Maturity**

<i>(dollar amounts in thousands)</i>	At December 31, 2012		
	Amortized Cost	Fair Value	Yield (1) %
<b>U.S. Treasury:</b>			
Under 1 year	\$	\$	
1-5 years	51,111	51,770	1.02
6-10 years	508	539	1.94
Over 10 years	1	2	
<b>Total U.S. Treasury</b>	51,620	52,311	1.03
<b>Federal agencies: mortgage-backed securities</b>			
Under 1 year	1	1	3.64
1-5 years	182,722	185,792	1.88
6-10 years	503,045	521,068	2.44
Over 10 years	3,464,196	3,557,809	2.42
<b>Total Federal agencies: mortgage-backed securities</b>	4,149,964	4,264,670	2.40
<b>Other agencies:</b>			
Under 1 year	4,934	5,017	2.70
1-5 years	304,769	314,149	1.56
6-10 years	39,143	40,460	2.24
Over 10 years			
<b>Total other Federal agencies</b>	348,846	359,626	1.65
<b>Total U.S. Government backed agencies</b>	4,550,430	4,676,607	2.32
<b>Municipal securities:</b>			
Under 1 year	466	466	2.30
1-5 years	173,300	177,593	2.75
6-10 years	257,314	265,490	3.28
Over 10 years	58,000	57,451	3.00
<b>Total municipal securities</b>	489,080	501,000	3.06
<b>Private label CMO:</b>			
Under 1 year			
1-5 years			
6-10 years	7,394	7,567	5.70
Over 10 years	68,163	64,001	2.85
<b>Total private label CMO</b>	75,557	71,568	3.13
<b>Asset-backed securities:</b>			
Under 1 year	26,000	26,258	1.86
1-5 years	506,319	514,616	1.73
6-10 years	204,525	210,477	2.05
Over 10 years	389,471	277,732	1.96

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

<b>Total asset-backed securities</b>	1,126,315	1,029,083	1.87
Covered bonds:			
Under 1 year			
1-5 years	282,080	290,625	1.75
6-10 years			
Over 10 years			
<b>Total covered bonds</b>	282,080	290,625	1.75
Corporate debt:			
Under 1 year	27,153	27,411	2.03
1-5 years	458,516	468,077	2.07
6-10 years	158,878	162,453	3.20
Over 10 years	10,146	10,201	4.85
<b>Total corporate debt</b>	654,693	668,142	2.39
Other:			
Under 1 year	1,500	1,498	2.11
1-5 years	2,400	2,400	2.23
6-10 years			
Over 10 years			
Nonmarketable equity securities (2)	308,075	308,075	4.97
Marketable equity securities (3)	16,877	17,177	
<b>Total other</b>	328,852	329,150	
<b>Total available-for-sale and other securities</b>	\$ 7,507,007	\$ 7,566,175	2.40 %

(1) Weighted average yields were calculated using amortized cost on a fully-taxable equivalent basis, assuming a 35% tax rate.

(2) Consists of FHLB and FRB restricted stock holding carried at par.

(3) Consists of certain mutual fund and equity security holdings.

***Bank Liquidity and Sources of Liquidity***

Our primary sources of funding for the Bank are retail and commercial core deposits. As of December 31, 2012, these core deposits funded 78% of total assets (108% of total loans). At December 31, 2012, total core deposits represented 95% of total deposits, unchanged from the prior year-end.

**Table of Contents**

Core deposits are comprised of interest-bearing and noninterest-bearing demand deposits, money market deposits, savings and other domestic deposits, consumer certificates of deposit both over and under \$250,000, and nonconsumer certificates of deposit less than \$250,000. Noncore deposits consist of brokered money market deposits and certificates of deposit, foreign time deposits, and other domestic deposits of \$250,000 or more comprised primarily of public fund certificates of deposit more than \$250,000.

Core deposits may increase our need for liquidity as certificates of deposit mature or are withdrawn before maturity and as nonmaturity deposits, such as checking and savings account balances, are withdrawn. Noninterest-bearing demand deposits increased \$1.4 billion from the prior year, but include certain large commercial deposits that may be more short-term in nature.

Demand deposit overdrafts that have been reclassified as loan balances were \$17.2 million and \$26.2 million at December 31, 2012 and 2011, respectively.

The following tables reflect contractual maturities of other domestic time deposits of \$250,000 or more and brokered deposits and negotiable CDs as well as other domestic time deposits of \$100,000 or more and brokered deposits and negotiable CDs at December 31, 2012.

**Table 27 Maturity Schedule of time deposits, brokered deposits, and negotiable CDs**

<i>(dollar amounts in millions)</i>	December 31, 2012				<b>Total</b>
	3 Months or Less	3 Months to 6 Months	6 Months to 12 Months	12 Months or More	
Other domestic time deposits of \$250,000 or more and brokered deposits and negotiable CDs	\$ 275	\$ 687	\$ 452	\$ 534	\$ 1,948
Other domestic time deposits of \$100,000 or more and brokered deposits and negotiable CDs	\$ 296	\$ 709	\$ 477	\$ 560	\$ 2,042

The following table reflects deposit composition detail for each of the last five years:

**Table 28 Deposit Composition**

<i>(dollar amounts in millions)</i>	2012		2011		At December 31, 2010		2009		2008	
<b>By Type</b>										
Demand deposits noninterest-bearing	\$ 12,600	27 %	\$ 11,158	26 %	\$ 7,217	17 %	\$ 6,907	17 %	\$ 5,477	14 %
Demand deposits interest-bearing	6,218	13	5,722	13	5,469	13	5,890	15	4,083	11
Money market deposits	14,691	32	13,117	30	13,410	32	9,485	23	5,182	14
Savings and other domestic deposits	5,002	11	4,698	11	4,643	11	4,652	11	4,930	13
Core certificates of deposit	5,516	12	6,513	15	8,525	20	10,453	26	12,856	34
<b>Total core deposits</b>	<b>44,027</b>	<b>95</b>	<b>41,208</b>	<b>95</b>	<b>39,264</b>	<b>93</b>	<b>37,387</b>	<b>92</b>	<b>32,528</b>	<b>86</b>
Other domestic deposits of \$250,000 or more	354	1	390	1	675	2	652	2	1,328	3
Brokered deposits and negotiable CDs	1,594	3	1,321	3	1,532	4	2,098	5	3,354	9
Deposits in foreign offices	278	1	361	1	383	1	357	1	733	2
<b>Total deposits</b>	<b>\$ 46,253</b>	<b>100 %</b>	<b>\$ 43,280</b>	<b>100 %</b>	<b>\$ 41,854</b>	<b>100 %</b>	<b>\$ 40,494</b>	<b>100 %</b>	<b>\$ 37,943</b>	<b>100 %</b>
Total core deposits:										
Commercial	\$ 18,358	42 %	\$ 16,366	40 %	\$ 12,476	32 %	\$ 11,368	30 %	\$ 7,971	25 %
Personal	25,669	58	24,842	60	26,788	68	26,019	70	24,557	75
<b>Total core deposits</b>	<b>\$ 44,027</b>	<b>100 %</b>	<b>\$ 41,208</b>	<b>100 %</b>	<b>\$ 39,264</b>	<b>100 %</b>	<b>\$ 37,387</b>	<b>100 %</b>	<b>\$ 32,528</b>	<b>100 %</b>





**Table of Contents**

The following table reflects short-term borrowings detail for each of the last five years:

**Table 29 Federal Funds Purchased and Repurchase Agreements**

(dollar amounts in millions)	2012	2011	2010	2009	2008
<b>Balance at period-end</b>					
Federal Funds purchased and securities sold under agreements to repurchase	\$ 576	\$ 1,434	\$ 1,966	\$ 851	\$ 1,289
Other short-term borrowings	14	7	75	25	20
<b>Weighted average interest rate at period-end</b>					
Federal Funds purchased and securities sold under agreements to repurchase	0.15 %	0.17 %	0.19 %	0.21 %	0.36 %
Other short-term borrowings	1.98	2.74	0.53	1.17	3.45
<b>Maximum amount outstanding at month-end during the period</b>					
Federal Funds purchased and securities sold under agreements to repurchase	\$ 1,590	\$ 2,431	\$ 2,084	\$ 1,095	\$ 3,307
Other short-term borrowings	26	86	108	54	249
<b>Average amount outstanding during the period</b>					
Federal Funds purchased and securities sold under agreements to repurchase	\$ 1,293	\$ 2,009	\$ 1,375	\$ 903	\$ 2,328
Other short-term borrowings	17	46	70	30	45
<b>Weighted average interest rate during the period</b>					
Federal Funds purchased and securities sold under agreements to repurchase	0.14 %	0.16 %	0.19 %	0.21 %	1.74 %
Other short-term borrowings	1.36	0.59	0.43	1.47	3.59

To the extent we are unable to obtain sufficient liquidity through core deposits, we may meet our liquidity needs through sources of wholesale funding or asset securitization or sale. Sources of wholesale funding include other domestic time deposits of \$250,000 or more, brokered deposits and negotiable CDs, deposits in foreign offices, short-term borrowings, FHLB advances, other long-term debt, and subordinated notes. At December 31, 2012, total wholesale funding was \$5.2 billion, a decrease from \$6.6 billion at December 31, 2011. The decrease from prior year primarily relates to a decrease in short-term borrowings, subordinated and other long-term debt, partially offset by an increase in FHLB borrowings. The amounts included in wholesale funding at December 31, 2012, had a weighted average maturity of 3.15 years.

The Bank also has access to the Federal Reserve's discount window. These borrowings are secured by commercial loans and home equity lines-of-credit. The Bank is also a member of the FHLB, and as such, has access to advances from this facility. These advances are generally secured by residential mortgages, other mortgage-related loans, and available-for-sale securities. Information regarding amounts pledged, for the ability to borrow if necessary, and the unused borrowing capacity at both the Federal Reserve Bank and the FHLB, is outlined in the following table:

**Table 30 Federal Reserve Bank and FHLB Borrowing Capacity**

(dollar amounts in billions)	December 31,	
	2012	2011
<b>Loans and securities pledged:</b>		
Federal Reserve Bank	\$ 10.2	\$ 10.5
FHLB	8.2	8.3
<b>Total loans and securities pledged</b>	<b>\$ 18.4</b>	<b>\$ 18.8</b>
<b>Total unused borrowing capacity at Federal Reserve Bank and FHLB</b>	<b>\$ 10.3</b>	<b>\$ 10.5</b>

In 2012, Huntington transferred automobile loans totaling \$2.3 billion to trusts in two separate securitization transactions and received a total of \$2.4 billion of net proceeds. Both securitizations qualified for sale accounting. An additional \$0.2 billion of automobile loans were also sold, but not securitized, in 2012. As a result of these transactions, Huntington recognized a total gains of \$42.3 million which is reflected in noninterest income on the Consolidated Statements of Income and recorded a total servicing asset of \$38.0 million which is reflected in accrued income and other assets on the Consolidated Balance Sheets.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

We can also obtain funding through other methods including: (1) purchasing federal funds, (2) selling securities under repurchase agreements, (3) selling or maturity of investment securities, (4) selling or securitization of loans, (5) selling of national market certificates of deposit, (6) the relatively shorter-term structure of our commercial loans (*see table below*) and automobile loans, and (7) issuing of common and preferred stock.

At December 31, 2012, we believe the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

**Table of Contents****Table 31 Maturity Schedule of Commercial Loans**

<i>(dollar amounts in millions)</i>	December 31, 2012			<b>Total</b>	<b>Percent of total</b>
	One Year or Less	One to Five Years	After Five Years		
Commercial and industrial	\$ 4,752	\$ 9,486	\$ 2,733	<b>\$ 16,971</b>	<b>76 %</b>
Commercial real estate construction	293	299	56	<b>648</b>	<b>3</b>
Commercial real estate commercial	1,790	2,377	584	<b>4,751</b>	<b>21</b>
<b>Total</b>	<b>\$ 6,835</b>	<b>\$ 12,162</b>	<b>\$ 3,373</b>	<b>\$ 22,370</b>	<b>100 %</b>
Variable-interest rates	\$ 6,192	\$ 9,785	\$ 2,261	<b>18,238</b>	<b>82 %</b>
Fixed-interest rates	643	2,377	1,112	<b>4,132</b>	<b>18</b>
<b>Total</b>	<b>\$ 6,835</b>	<b>\$ 12,162</b>	<b>\$ 3,373</b>	<b>\$ 22,370</b>	<b>100 %</b>
<b>Percent of total</b>	<b>31 %</b>	<b>54 %</b>	<b>15 %</b>	<b>100 %</b>	

At December 31, 2012, AFS and held-to-maturity securities, with a fair value of \$3.1 billion, were pledged to secure public and trust deposits, interest rate swap agreements, U.S. Treasury demand notes, and securities sold under repurchase agreements.

**Parent Company Liquidity**

The parent company's funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of nonbank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.

At December 31, 2012 and December 31, 2011, the parent company had \$0.9 billion in cash and cash equivalents. Appropriate limits and guidelines are in place to ensure the parent company has sufficient cash to meet operating expenses and other commitments over the next 18 months without relying on subsidiaries or capital markets for funding.

During 2012, Huntington redeemed \$230.3 million of trust preferred securities. \$194.3 million of these redeemed trust preferred securities were redeemed at the redemption price (as a percentage of the liquidation amount) plus accrued and unpaid distributions to the redemption date, and \$36.0 million were redeemed at par value. These redemptions were funded from our existing cash and resulted in a net gain of \$0.8 million.

On January 17, 2013, we announced that the board of directors had declared a quarterly common stock cash dividend of \$0.04 per common share. The dividend is payable on April 1, 2013, to shareholders of record on March 18, 2013. Based on the current quarterly dividend of \$0.04 per common share, cash demands required for common stock dividends are estimated to be approximately \$33.7 million per quarter. Based on the current dividend, cash demands required for Series A Preferred Stock and Series B Preferred Stock are estimated to be approximately \$7.7 million and \$0.3 million, respectively, per quarter.

Based on a regulatory dividend limitation, the Bank could not have declared and paid a dividend to the parent company at December 31, 2012, without regulatory approval due to the deficit position of its undivided profits. We do not anticipate that the Bank will request regulatory approval to pay dividends in the near future as we continue to build Bank regulatory capital above its already well-capitalized level. To help meet any additional liquidity needs, we have an open-ended, automatic shelf registration statement filed and effective with the SEC, which permits us to issue an unspecified amount of debt or equity securities.

Other parent company obligations due in the next 12 months include a \$50 million subordinated note due in April 2013.

With the exception of the items discussed above, the parent company does not have any significant cash demands. It is our policy to keep operating cash on hand at the parent company to satisfy expected cash demands for the next 18 months.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

We sponsor a non-contributory defined benefit pension plan covering substantially all employees hired or rehired prior to January 1, 2010. The Plan provides benefits based upon length of service and compensation levels. Our policy is to contribute an annual amount that is at least equal to the minimum funding requirements. The Bank and other subsidiaries fund approximately 90% of pension contributions. Although we contributed a total of \$75.0 million in 2012, there was no required minimum contribution for 2012. Funding requirements are calculated annually as of the end of the year and are heavily dependent on the value of our pension plan assets and the interest rate used to discount plan obligations. To the extent that the low interest rate environment continues, including as a result of the Federal Reserve Maturity Extension Program, or the pension plan does not earn the expected asset return rates, annual pension contribution requirements in future years could increase and such increases could be significant. Any additional pension contributions are not expected to significantly impact liquidity. See the contractual obligations table for our pension minimum funding requirement.

**Table of Contents**

Basel III includes short-term liquidity (Liquidity Coverage Ratio) and long-term funding (Net Stable Funding Ratio) standards. The Liquidity Coverage Ratio, or LCR, is designed to ensure that banking organizations maintain an adequate level of cash, or assets that can readily be converted to cash, to meet potential short-term liquidity needs. On January 7, 2013, the Basel Committee on Banking Supervision (BCBS) issued a final standard on the Liquidity Coverage Ratio. The final standard delays full implementation of the LCR. Partial implementation begins on January 1, 2015 with 60% of the high quality liquid assets requirement and increases ratably until full implementation of the LCR effective January 1, 2019. The Net Stable Funding Ratio, which is scheduled to take effect by January 1, 2018, is designed to promote a stable maturity structure of assets and liabilities of banking organizations over a one-year time horizon. These requirements are subject to change by our banking regulators.

Considering the factors discussed above, and other analyses that we have performed, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

**Off-Balance Sheet Arrangements**

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include financial guarantees contained in standby letters of credit issued by the Bank and commitments by the Bank to sell mortgage loans.

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years and are expected to expire without being drawn upon. Standby letters of credit are included in the determination of the amount of risk-based capital that the parent company and the Bank are required to hold.

Through our credit process, we monitor the credit risks of outstanding standby letters of credit. When it is probable that a standby letter of credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At December 31, 2012, we had \$514.7 million of standby letters of credit outstanding, of which 80% were collateralized. Included in this \$514.7 million total are letters of credit issued by the Bank that support securities that were issued by our customers and remarketed by the Huntington Investment Company, our broker-dealer subsidiary.

We enter into forward contracts relating to the mortgage banking business to hedge the exposures we have from commitments to extend new residential mortgage loans to our customers and from our mortgage loans held for sale. At December 31, 2012, and December 31, 2011, we had commitments to sell residential real estate loans of \$849.8 million and \$629.0 million, respectively. These contracts mature in less than one year.

We do not believe that off-balance sheet arrangements will have a material impact on our liquidity or capital resources.

**Table 32 Contractual Obligations (1)**

<i>(dollar amounts in millions)</i>	December 31, 2012				<b>Total</b>
	One Year or Less	1 to 3 Years	3 to 5 Years	More than 5 Years	
Deposits without a stated maturity	\$ 37,543	\$	\$	\$	\$ 37,543
Certificates of deposit and other time deposits	6,230	1,914	418	149	8,711
FHLB advances	1,000			9	1,009
Short-term borrowings	590				590
Other long-term debt				152	152
Subordinated notes	50	130	110	907	1,197
Operating lease obligations	47	88	74	208	417
Purchase commitments	127	140	81	10	358
Pension minimum funding requirement (2)			30	101(3)	131

(1) Amounts do not include associated interest payments.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

- (2) These amounts represent our estimated minimum pension contributions to our qualified plan required under ERISA and the Pension Protection Act of 2006, as well as contributions necessary to avoid benefit restrictions and at-risk status. These amounts represent estimates that are based on assumptions that are subject to change. See Note 18 to the Notes to Consolidated Financial Statements for further information regarding the pension plan.
- (3) The minimum required contributions for years after 2017 are currently not reliably estimable.

**Table of Contents****Operational Risk**

As with all companies, we are subject to operational risk. Operational risk is the risk of loss due to human error; inadequate or failed internal systems and controls; violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards; and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk. For example, we actively and continuously monitor cyber-attacks such as attempts related to eFraud and loss of sensitive customer data. We constantly evaluate internal systems, processes and controls to mitigate loss from cyber-attacks and, to date, have not experienced any material losses.

To mitigate operational risks, we have established a senior management Operational Risk Committee and a senior management Legal, Regulatory, and Compliance Committee. The responsibilities of these committees, among other duties, include establishing and maintaining management information systems to monitor material risks and to identify potential concerns, risks, or trends that may have a significant impact and ensuring that recommendations are developed to address the identified issues. Both of these committees report any significant findings and recommendations to the Risk Management Committee. Additionally, potential concerns may be escalated to our ROC, as appropriate.

The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational and fraud losses, and enhance our overall performance.

**Representation and Warranty Reserve**

We primarily conduct our mortgage loan sale and securitization activity with FNMA and FHLMC. In connection with these and other securitization transactions, we make certain representations and warranties that the loans meet certain criteria, such as collateral type and underwriting standards. We may be required to repurchase individual loans and / or indemnify these organizations against losses due to a loan not meeting the established criteria. We have a reserve for such losses, which is included in accrued expenses and other liabilities. The reserves are estimated based on historical and expected repurchase activity, average loss rates, and current economic trends. The level of mortgage loan repurchase losses depends upon economic factors, investor demand strategies and other external conditions containing a level of uncertainty and risk that may change over the life of the underlying loans. We currently do not have sufficient information to estimate the range of reasonably possible loss related to representation and warranty exposure.

The tables below reflect activity in the representations and warranties reserve:

**Table 33 Summary of Reserve for Representations and Warranties on Mortgage Loans Serviced for Others**

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2012	2011	2010
Reserve for representations and warranties, beginning of year	\$ 23,218	\$ 20,171	\$ 5,916
Assumed reserve for representations and warranties			7,000
Reserve charges	(10,628)	(8,711)	(9,012)
Provision for representations and warranties	15,998	11,758	16,267
Reserve for representations and warranties, end of year	\$ 28,588	\$ 23,218	\$ 20,171

**Table 34 Mortgage Loan Repurchase Statistics**

<i>(dollar amounts in thousands)</i>	Year Ended December 31,	
	2012	2011
Number of loans sold	26,345	22,146
Amount of loans sold (UPB)	\$ 4,105,243	\$ 3,170,903
Number of loans repurchased (1)	219	128
Amount of loans repurchased (UPB) (1)	\$ 29,123	\$ 19,442
Number of claims received	666	445

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Successful dispute rate (2)	<b>46 %</b>	50 %
Number of make whole payments (3)	<b>167</b>	72
Amount of make whole payments (3)	\$ <b>9,432</b>	\$ 5,553



---

## **Table of Contents**

- (1) Loans repurchased are loans that fail to meet the purchaser's terms.
- (2) Successful disputes are a percent of close out requests.
- (3) Make whole payments are payments to reimburse for losses on foreclosed properties.

### ***Foreclosure Documentation***

Compared to the high volume servicers, we service a relatively low volume of residential mortgage foreclosures. We have reviewed our residential foreclosure process. We have not found evidence of financial injury to any borrowers from any foreclosure by the Bank that should not have proceeded. We continuously review our processes and controls to ensure that our foreclosure processes are appropriate.

### **Compliance Risk**

Financial institutions are subject to several laws, rules, and regulations at both the federal and state levels. These broad-based mandates include, but are not limited to, expectations relating to anti-money laundering, lending limits, client privacy, fair lending, and community reinvestment. Additionally, the volume and complexity of recent regulatory changes have increased our overall compliance risk. As such, we utilize various resources to help ensure expectations are met, including a team of compliance experts dedicated to ensuring our conformance with all applicable laws, rules, and regulations. Our colleagues receive training for several broad-based laws and regulations including, but not limited to, anti-money laundering and customer privacy. Additionally, colleagues engaged in lending activities receive training for laws and regulations related to flood disaster protection, equal credit opportunity, fair lending, and / or other courses related to the extension of credit. We set a high standard of expectation for adherence to compliance management and seek to continuously enhance our performance.

### **Capital**

*(This section should be read in conjunction with Note 14 of the Notes to Consolidated Financial Statements.)*

Both regulatory capital and shareholders' equity are managed at the Bank and on a consolidated basis. We have an active program for managing capital and maintain a comprehensive process for assessing the Company's overall capital adequacy. We believe our current levels of both regulatory capital and shareholders' equity are adequate.

### ***Regulatory Capital***

#### **BASEL III and the Dodd-Frank Act**

In June 2012, the FRB, OCC, and FDIC (collectively, the Agencies) each issued NPRs that would revise and replace the Agencies' current capital rules to align with the BASEL III capital standards and meet certain requirements of the Dodd-Frank Act. Certain requirements of the NPRs would establish more restrictive capital definitions, higher risk-weightings for certain asset classes, capital buffers and higher minimum capital ratios. The NPRs were in a comment period through October 22, 2012, and those comments are currently being evaluated by the Agencies. In late 2012, the Agencies announced that implementation of the BASEL III requirements would be delayed as certain aspects of the NPRs were to be enacted in 2013.

At the time of the NPR release, we evaluated the impact of the NPRs as proposed on our regulatory capital ratios and estimated a reduction of approximately 150 basis points to our BASEL I Tier I Common risk-based capital ratio based on our June 30, 2012, balance sheet composition. We anticipate that our capital ratios, on a BASEL III basis, would continue to exceed the well-capitalized minimum requirements. We are evaluating options to mitigate the capital impact of the NPRs and will provide further guidance upon issuance of the final rules by the Agencies.

#### **Capital Planning**

In connection with its increased focus on the adequacy of regulatory capital and risk management for larger financial institutions, the FRB requires banks with assets over \$50.0 billion to submit capital plans annually. Per the FRB's rule, our submission included a comprehensive capital plan supported by an assessment of expected uses and sources of capital over a given planning time period under a range of expected and stress scenarios. We participated in the FRB's CapPR process and made our 2012 capital plan submission in January 2012. On March 14, 2012, we announced that the FRB had completed its review of our 2012 capital plan submission and did not object to our proposed capital actions. The planned actions included the potential repurchase of up to \$182.0 million of common stock and a continuation of our current common dividend through the 2013 first quarter.



**Table of Contents**

In October 2012, the Federal Reserve published two final rules with stress testing requirements for certain bank holding companies, state member banks, and savings and loan holding companies. We will be subject to the Federal Reserve's supervisory stress tests beginning in late 2013, however as in the prior year, we are subject to CapPR and must conduct internal stress testing as part of the completion of our annual Capital Plan. We submitted our 2013 Capital Plan to the Federal Reserve on January 7, 2013, in accordance with the Federal Reserve's requirements.

In October 2012, the OCC issued its Annual Stress Test final rule. In that ruling, the OCC stipulated it will consult closely with the Federal Reserve to provide common stress scenarios for use at both the depository institution and holding company levels. The OCC has deferred the requirement for us to complete separate annual stress tests at the bank-level until 2013. For additional discussion, refer to the Updates to Risk Factors section located in the Additional Disclosures section of this MD&A.

**Capital Adequacy**

The FRB establishes capital adequacy requirements, including well-capitalized standards for the Company. The OCC establishes similar capital adequacy requirements and standards for the Bank. Regulatory capital primarily consists of Tier 1 risk-based capital and Tier 2 risk-based capital. The sum of Tier 1 risk-based capital and Tier 2 risk-based capital equals our total risk-based capital.

Risk-based capital guidelines require a minimum level of capital as a percentage of risk-weighted assets. Risk-weighted assets consist of total assets plus certain off-balance sheet and market items, subject to adjustment for predefined credit risk factors. Throughout 2012, both the Company and the Bank were well-capitalized under applicable regulatory capital adequacy guidelines.

Tier 1 common equity, a non-GAAP financial measure, is used by banking regulators, investors and analysts to assess and compare the quality and composition of our capital with the capital of other financial services companies. We use Tier 1 common equity, along with the other capital measures, to assess and monitor our capital position. Tier 1 common equity is defined as Tier 1 capital less elements of Tier 1 capital not in the form of common equity (e.g. perpetual preferred stock, noncontrolling interests in subsidiaries, and trust preferred capital debt securities).

The following table presents risk-weighted assets and other financial data necessary to calculate certain financial ratios, including the Tier 1 common equity ratio, which we use to measure capital adequacy:

**Table 35 Consolidated Capital Adequacy**

<i>(dollar amounts in millions)</i>	2012	2011	December 31, 2010	2009	2008
Consolidated capital calculations:					
Common shareholders' equity	\$ 5,404	\$ 5,032	\$ 4,618	\$ 3,648	\$ 5,351
Preferred shareholders' equity	386	386	363	1,688	1,878
Total shareholders' equity	5,790	5,418	4,981	5,336	7,229
Goodwill	(444)	(444)	(444)	(444)	(3,055)
Other intangible assets	(132)	(175)	(229)	(289)	(357)
Other intangible asset deferred tax liability <sup>(1)</sup>	46	61	80	101	125
Total tangible equity <sup>(2)</sup>	5,260	4,860	4,388	4,704	3,942
Preferred shareholders' equity	(386)	(386)	(363)	(1,688)	(1,878)
Total tangible common equity <sup>(2)</sup>	\$ 4,874	\$ 4,474	\$ 4,025	\$ 3,016	\$ 2,064
Total assets	\$ 56,153	\$ 54,451	\$ 53,820	\$ 51,555	\$ 54,353
Goodwill	(444)	(444)	(444)	(444)	(3,055)
Other intangible assets	(132)	(175)	(229)	(289)	(357)
Other intangible asset deferred tax liability <sup>(1)</sup>	46	61	80	101	125
Total tangible assets <sup>(2)</sup>	\$ 55,623	\$ 53,893	\$ 53,227	\$ 50,923	\$ 51,066

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Tier 1 capital	\$ 5,741	\$ 5,557	\$ 5,022	\$ 5,201	\$ 5,036
Preferred shareholders' equity	(386)	(386)	(363)	(1,688)	(1,878)
Trust-preferred securities	(299)	(532)	(570)	(570)	(736)
REIT-preferred stock	(50)	(50)	(50)	(50)	(50)
Tier 1 common equity <sup>(2)</sup>	\$ 5,006	\$ 4,589	\$ 4,039	\$ 2,893	\$ 2,372
Risk-weighted assets (RWA)	\$ 47,773	\$ 45,891	\$ 43,471	\$ 42,816	\$ 46,994
Tier 1 common equity / RWA ratio <sup>(2)</sup>	10.48 %	10.00 %	9.29 %	6.76 %	5.05 %
Tangible equity / tangible asset ratio <sup>(2)</sup>	9.46	9.02	8.24	9.24	7.72
Tangible common equity / tangible asset ratio <sup>(2)</sup>	8.76	8.30	7.56	5.92	4.04
Tangible common equity / RWA ratio <sup>(2)</sup>	10.20	9.75	9.26	7.04	4.39

70

**Table of Contents**

- (1) Intangible assets are net of deferred tax liability and calculated assuming a 35% tax rate.
- (2) Tangible equity, Tier 1 common equity, tangible common equity, and tangible assets are non-GAAP financial measures. Additionally, any ratios utilizing these financial measures are also non-GAAP. These financial measures have been included as they are considered to be critical metrics with which to analyze and evaluate financial condition and capital strength. Other companies may calculate these financial measures differently.

Our Tier 1 common equity risk-based ratio improved 48 basis points to 10.48% at December 31, 2012, compared with 10.00% at December 31, 2011. This increase primarily reflected the combination of an increase in retained earnings and a reduction in the disallowed tax deferred asset, partially offset by an increase in risk-weighted assets of \$1.9 billion, the repurchase of 23.3 million common shares, and the impacts related to the payments of dividends.

The following table presents certain regulatory capital data at both the consolidated and Bank levels for the past five years:

**Table 36 Regulatory Capital Data**

<i>(dollar amounts in millions)</i>		At December 31,				
		2012	2011	2010	2009	2008
Total risk-weighted assets	Consolidated	\$ 47,773	\$ 45,891	\$ 43,471	\$ 42,816	\$ 46,994
	Bank	47,676	45,651	43,281	43,149	46,477
Tier 1 risk-based capital	Consolidated	5,741	5,557	5,022	5,201	5,036
	Bank	5,003	4,245	3,683	2,873	2,995
Tier 2 risk-based capital	Consolidated	1,187	1,221	1,263	1,030	1,499
	Bank	1,091	1,508	1,866	1,907	1,983
Total risk-based capital	Consolidated	6,928	6,778	6,285	6,231	6,535
	Bank	6,094	5,753	5,549	4,780	4,978
Tier 1 leverage ratio	Consolidated	10.36 %	10.28 %	9.41 %	10.09 %	9.82 %
	Bank	9.05	7.89	6.97	5.59	5.99
Tier 1 risk-based capital ratio	Consolidated	12.02	12.11	11.55	12.15	10.72
	Bank	10.49	9.30	8.51	6.66	6.44
Total risk-based capital ratio	Consolidated	14.50	14.77	14.46	14.55	13.91
	Bank	12.78	12.60	12.82	11.08	10.71

The decrease in our consolidated Tier 1 and Total risk-based capital ratios compared with December 31, 2011, primarily reflected an increase in risk-weighted assets of \$1.9 billion, the redemption of \$230.3 million in trust preferred securities, the repurchase of 23.3 million common shares, and the impacts related to the payments of dividends, partially offset by an increase in retained earnings and a reduction in the disallowed deferred tax asset.

**Shareholders Equity**

We generate shareholders equity primarily through earnings, net of dividends. Other potential sources of shareholders equity include issuances of common and preferred stock. Our objective is to maintain capital at an amount commensurate with our risk profile and risk tolerance objectives, to meet both regulatory and market expectations, and to provide the flexibility needed for future growth and business opportunities. Shareholders equity totaled \$5.8 billion at December 31, 2012, representing a \$0.4 billion, or 7%, increase compared with December 31, 2011, primarily due to an increase in retained earnings.

## **Table of Contents**

### **Dividends**

We consider disciplined capital management as a key objective, with dividends representing one component. Our strong capital ratios and expectations for continued earnings growth positions us to continue to actively explore additional capital management opportunities.

On January 17, 2013, our board of directors declared a quarterly cash dividend of \$0.04 per common share, payable in April 2013. Cash dividends of \$0.04 per common share were also declared on January 19, 2012, April 18, 2012, July 19, 2012, and October 18, 2012. Our 2012 capital plan to the FRB (*see Capital Planning section above*) included the continuation of our current common dividend through the 2013 first quarter.

On January 17, 2013, our board of directors also declared a quarterly cash dividend on our 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock of \$21.25 per share. The dividend is payable in April 2013. Cash dividends of \$21.25 per share were also declared on January 19, 2012, April 28, 2012, July 19, 2012, and October 18, 2012.

On January 17, 2013, our board of directors also declared a quarterly cash dividend on our Floating Rate Series B Non-Cumulative Perpetual Preferred Stock of \$7.51 per share. The dividend is payable in April 2013. Cash dividends of \$7.89 per share, \$7.92 per share, \$8.18 per share, and \$7.60 per share were also declared on January 19, 2012, April 28, 2012, July 19, 2012, and October 18, 2012, respectively.

### **Share Repurchases**

From time to time the board of directors authorizes the Company to repurchase shares of our common stock. Although we announce when the Board authorizes share repurchases, we typically do not give any public notice before we repurchase our shares. Future stock repurchases may be private or open-market repurchases, including block transactions, accelerated or delayed block transactions, forward transactions, and similar transactions. Various factors determine the amount and timing of our share repurchases, including our capital requirements, the number of shares we expect to issue for employee benefit plans and acquisitions, market conditions (including the trading price of our stock), and regulatory and legal considerations, including the FRB's response to our capital plan.

Our board of directors has authorized a share repurchase program consistent with our capital plan. During 2012, we repurchased 23.3 million common shares at a weighted average share price of \$6.36. No shares were repurchased in 2011.

### **Other Capital Matters**

#### **TARP Capital**

In 2011, we fully exited our TARP relationship by repurchasing for \$49.1 million the ten-year warrant we had issued to the Treasury as part of the TARP. Refer to the 2010 Form 10-K for a complete discussion regarding the repayment of our TARP Capital.

**Table of Contents****BUSINESS SEGMENT DISCUSSION****Overview**

We have four major business segments: Retail and Business Banking; Regional and Commercial Banking; Automobile Finance and Commercial Real Estate; and Wealth Advisors, Government Finance, and Home Lending. A Treasury / Other function also includes our insurance business and other unallocated assets, liabilities, revenue, and expenses. While this section reviews financial performance from a business segment perspective, it should be read in conjunction with the Discussion of Results of Operations, Note 25 of the Notes to Consolidated Financial Statements, and other sections for a full understanding of our consolidated financial performance.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions.

***Optimal Customer Relationship (OCR)***

Our OCR initiative is a cross-business segment strategy designed to increase overall customer profitability and retention by deepening product and service penetration to consumer and commercial customers. We believe this can be accomplished by taking our broad array of services and products and delivering them through a rigorous and disciplined sales management process that is consistent across all business segments and regions. It is also supported by robust sales and cross-referral technology.

OCR was introduced in late 2009. Through 2010, much of the effort was spent on defining processes, sales training, and systems development to fully capture and measure OCR performance metrics. In 2011, we introduced OCR-related metrics for commercial relationships, which complements the previously disclosed consumer OCR-related metrics. In 2012, we continued to experience strong consumer household and commercial relationship growth.

**CONSUMER OCR PERFORMANCE**

For consumer OCR performance there are three key performance metrics: (1) the number of checking account households, (2) the number of product penetration per consumer checking account household, and (3) the revenue generated. Consumer households from all business segments are included.

The growth in consumer checking account number of households is a result of both new sales of checking accounts and improved retention of existing checking account households. The overall objective is to grow the number of households, along with an increase in product penetration.

We use the checking account since it typically represents the primary banking relationship product. We count additional products by type, not number of products. For example, a household that has one checking account and one mortgage, we count as having two services. A household with four checking accounts, we count as having one service. The household relationship utilizing four or more services is viewed to be more profitable and loyal. The overall objective, therefore, is to decrease the percentage of 1-3 services per consumer checking account household, while increasing the percentage of those with 4 or more services.

The following table presents consumer checking account household OCR metrics:

**Table 37 Consumer Checking Household OCR Cross-sell Report**

	Year ended December 31		
	2012	2011	2010
Number of households	<b>1,228,812</b>	1,095,638	993,272
Product Penetration by Number of Services			
1 Service	<b>3.1 %</b>	4.1 %	5.3 %
2-3 Services	<b>18.6</b>	22.4	25.3
4+ Services	<b>78.3</b>	73.5	69.4
Total revenue ( <i>in millions</i> )	<b>\$ 983.4</b>	\$ 991.1	\$ 953.8





**Table of Contents**

Our emphasis on cross-sell, coupled with customers increasingly being attracted by the benefits offered through our Fair Play banking philosophy with programs such as 24-Hour Grace<sup>®</sup> on overdrafts and Asterisk-Free Checking, are having a positive effect. The percent of consumer households with over four products at the end of 2012 was 78.3%, up from 73.5% at the end of last year. For 2012, consumer checking account households grew 12.2%. Total consumer checking account household revenue in 2012 was \$983.4 million, down \$7.7 million, or 0.8%, from 2011. Household revenue was negatively impacted by a decrease in electronic banking income as a result of the Durbin Amendment.

**COMMERCIAL OCR PERFORMANCE**

For commercial OCR performance, there are three key performance metrics: (1) the number of commercial relationships, (2) the number of services penetration per commercial relationship, and (3) the revenue generated. Commercial relationships include relationships from all business segments.

The growth in the number of commercial relationships is a result of both new sales of checking accounts and improved retention of existing commercial accounts. The overall objective is to grow the number of relationships, along with an increase in product service distribution.

The commercial relationship is defined as a business banking or commercial banking customer with a checking account relationship. We use this metric because we believe that the checking account anchors a business relationship and creates the opportunity to increase our cross-sell. Multiple sales of the same type of product are counted as one product, the same as consumer.

The following table presents commercial relationship OCR metrics:

**Table 38 Commercial Relationship OCR Cross-sell Report**

	Year ended December 31,		
	2012	2011	2010
Commercial Relationships	<b>151,083</b>	138,357	127,596
Product Penetration by Number of Services			
1 Service	<b>24.6 %</b>	28.4 %	32.9 %
2-3 Services	<b>40.4</b>	40.2	42.9
4+ Services	<b>35.0</b>	31.4	24.2
Total revenue ( <i>in millions</i> )	<b>\$ 724.4</b>	\$ 675.2	\$ 584.5

By focusing on targeted relationships we are able to achieve higher product service distribution among our commercial relationships. Our expanded product offerings allow us to focus not only on the credit driven relationship, but leverage these relationships to generate a deeper share of wallet. The percent of commercial relationships utilizing over four products at the end of 2012 was 35.0%, up from 31.4% from the prior year. For 2012, commercial relationships grew 9.2%. Total commercial relationship revenue in 2012 was \$724.4 million, up \$49.2 million, or 7.3%, from 2011. This was primarily driven by increase in loan balances and increased spreads.

***Revenue Sharing***

Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to, customers. Results of operations for the business segments reflect these fee sharing allocations.

***Expense Allocation***

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all four business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except those related to our insurance business, reported Significant Items (except for the goodwill impairment), and a small amount of other residual unallocated expenses, are allocated to the four business segments.



**Table of Contents****Funds Transfer Pricing (FTP)**

We use an active and centralized FTP methodology to attribute appropriate net interest income to the business segments. The intent of the FTP methodology is to eliminate all interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate and liquidity risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities), and includes an estimate for the cost of liquidity (liquidity premium). Deposits of an indeterminate maturity receive an FTP credit based on a combination of vintage-based average lives and replicating portfolio pool rates. Other assets, liabilities, and capital are charged (credited) with a four-year moving average FTP rate. The denominator in the net interest margin calculation has been modified to add the amount of net funds provided by each business segment for all periods presented.

**Treasury / Other**

The Treasury / Other function includes revenue and expense related to our insurance business, and assets, liabilities, and equity not directly assigned or allocated to one of the four business segments. Other assets include investment securities and bank owned life insurance. The financial impact associated with our FTP methodology, as described above, is also included.

Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes insurance income, miscellaneous fee income not allocated to other business segments, such as bank owned life insurance income and any investment security and trading asset gains or losses. Noninterest expense includes any insurance-related expenses, as well as certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury / Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.

The \$82.7 million, or 182%, year over year increase in net income for Treasury/Other was primarily the result of the FTP process described above, partially offset by an increase in personnel costs.

**Net Income by Business Segment**

The segregation of net income by business segment for the past three years is presented in the following table:

**Table 39 Net Income by Business Segment**

<i>(dollar amounts in thousands)</i>	<b>Year ended December 31,</b>		
	<b>2012</b>	2011	2010
Retail and Business Banking	<b>\$ 89,183</b>	\$ 175,395	\$ 131,036
Regional and Commercial Banking	<b>129,112</b>	109,846	38,462
AFCRE	<b>201,203</b>	186,151	46,492
WGH	<b>93,534</b>	25,883	34,801
Treasury / Other	<b>127,990</b>	45,338	61,556
Total net income	<b>\$ 641,022</b>	\$ 542,613	\$ 312,347

**Table of Contents****Average Loans / Leases and Deposits by Business Segment**

The segregation of total average loans and leases and total average deposits by business segment for the year ended December 31, 2012 is presented in the following table:

**Table 40 Average Loans/Leases and Deposits by Business Segment**

<i>(dollar amounts in millions)</i>	Retail and Business Banking	Regional and Commercial Banking	AFCRE	WGH	Treasury / Other	TOTAL
<b>Average Loans/Leases</b>						
Commercial and industrial	\$ 3,337	\$ 9,657	\$ 2,081	\$ 790	\$ 79	\$ 15,944
Commercial real estate	532	387	4,687	174		5,780
<b>Total commercial</b>	<b>3,869</b>	<b>10,044</b>	<b>6,768</b>	<b>964</b>	<b>79</b>	<b>21,724</b>
Automobile loans and leases			4,527		(1)	4,526
Home equity	7,457	19	1	836	2	8,315
Residential mortgage	1,024	8		4,154	4	5,190
Other consumer	347	5	84	40	(21)	455
<b>Total consumer</b>	<b>8,828</b>	<b>32</b>	<b>4,612</b>	<b>5,030</b>	<b>(16)</b>	<b>18,486</b>
<b>Total loans</b>	<b>\$ 12,697</b>	<b>\$ 10,076</b>	<b>\$ 11,380</b>	<b>\$ 5,994</b>	<b>\$ 63</b>	<b>\$ 40,210</b>
<b>Average Deposits</b>						
Demand deposits noninterest-bearing	\$ 4,780	\$ 3,099	\$ 512	\$ 3,584	\$ 225	\$ 12,200
Demand deposits interest-bearing	4,600	107	48	1,049	7	5,811
Money market deposits	7,686	1,871	247	4,098	(1)	13,901
Savings and other domestic deposits	4,753	13	14	153		4,933
Core certificates of deposit	6,088	25	2	100	6	6,221
<b>Total core deposits</b>	<b>27,907</b>	<b>5,115</b>	<b>823</b>	<b>8,984</b>	<b>237</b>	<b>43,066</b>
Other deposits	163	209	66	727	1,123	2,288
<b>Total deposits</b>	<b>\$ 28,070</b>	<b>\$ 5,324</b>	<b>\$ 889</b>	<b>\$ 9,711</b>	<b>\$ 1,360</b>	<b>\$ 45,354</b>

**Table of Contents****Retail and Business Banking****Table 41 Key Performance Indicators for Retail and Business Banking**

<i>(dollar amounts in thousands unless otherwise noted)</i>	2012	2011	Change from 2011		2010
			Amount	Percent	
Net interest income	\$ 870,146	\$ 932,385	\$ (62,239)	(7)%	\$ 867,069
Provision for credit losses	136,061	120,018	16,043	13	157,994
Noninterest income	385,498	405,265	(19,767)	(5)	394,705
Noninterest expense	982,378	947,794	34,584	4	902,186
Provision for income taxes	48,022	94,443	(46,421)	(49)	70,558
Net income	\$ 89,183	\$ 175,395	\$ (86,212)	(49)%	\$ 131,036
Number of employees (full-time equivalent)	5,838	5,532	306	6 %	5,501
Total average assets <i>(in millions)</i>	\$ 14,307	\$ 13,453	\$ 854	6	\$ 13,161
Total average loans/leases <i>(in millions)</i>	12,697	12,041	656	5	11,668
Total average deposits <i>(in millions)</i>	28,070	28,507	(437)	(2)	28,774
Net interest margin	3.11 %	3.26 %	(0.15)%	(5)	3.00 %
NCOs	\$ 158,577	\$ 170,199	\$ (11,622)	(7)	\$ 287,320
NCOs as a % of average loans and leases	1.25 %	1.41 %	(0.16)%	(11)	2.46 %
Return on average common equity	6.3	12.4	(6.1)	(49)	9.1

**2012 vs. 2011**

Retail and Business Banking reported net income of \$89.2 million in 2012. This was a decrease of \$86.2 million, or 49%, compared to 2011. The decrease in net income reflected a combination of factors including:

\$62.2 million, or 7%, decrease in net interest income.

\$34.6 million or 4% increase in noninterest expense.

\$19.8 million, or 5%, decrease in noninterest income.

\$16.0 million or 13% increase in provision for credit losses.

**The decrease in net interest income from the year-ago period reflected:**

15 basis point decrease in net interest margin, mainly due to compressed deposit margins resulting from declining rates and reduced FTP rates.

Partially offset by:

16 basis point increase in loan spreads combined with \$0.7 billion or 5%, increase in total average loans and leases.

**The increase in total average loans and leases from the year-ago period reflected:**

\$0.4 billion, or 11%, increase in commercial loans.

\$0.3 billion, or 3%, increase in consumer loans reflecting a \$0.3 billion or 5% increase in home equity lines.

**The decrease in total average deposits from the year-ago period reflected:**

\$1.4 billion, or 19%, decrease in core certificate of deposits, which reflected continued focus on product mix in reducing the overall cost of deposits.

**Table of Contents**

\$0.2 billion, or 3%, decrease in money market deposits.

Partially offset by:

\$0.9 billion, or 23%, increase in noninterest-bearing demand deposits.

\$0.2 billion, or 4%, increase in savings and other domestic deposits.

**The increase in the provision for credit losses from the year-ago period reflected:**

\$16.0 million, or 13%, increase in provision for credit losses related to our residential mortgage and home equity junior-lien loan portfolio.

**The decrease in noninterest income from the year-ago period reflected:**

\$28.8 million, or 26%, decrease in electronic banking income, reflected the impact of the Durbin Amendment of the Dodd-Frank Act on debit card interchange income.

\$16.3 million, or 39%, decrease in other income, as the prior period reflected an increased value in a loan servicing asset.

Partially offset by:

\$19.9 million, or 11%, increase in deposit service charge income due to strong household and checking account growth.

\$8.0 million, or 37%, increase in mortgage banking due to higher loan originations.

**The increase in noninterest expense from the year-ago period reflected:**

\$28.6 million, or 10%, increase in personnel costs primarily due to the addition of 39 Giant Eagle and 21 Meijer in-store branches.

\$66.6 million, or 23%, increase in allocated costs.

Partially offset by:

\$48.5 million decrease in FDIC insurance expense.

\$18.3 million decrease in outside processing expense.

**2011 vs. 2010**

Retail and Business Banking reported net income of \$175.4 million in 2011, compared with a net income of \$131.0 million in 2010. The \$44.4 million increase included a \$65.3 million, or 8%, increase in net interest income and a \$38.0 million, or 24%, decrease in the provision for credit

losses, partially offset by a \$45.6 million, or 5%, increase in noninterest expense.



**Table of Contents****Regional and Commercial Banking****Table 42 Key Performance Indicators for Regional and Commercial Banking**

<i>(dollar amounts in thousands unless otherwise noted)</i>	2012	2011	Amount	Change from 2011	
				Percent	2010
Net interest income	\$ 273,869	\$ 244,392	\$ 29,477	12 %	\$ 211,511
Provision for credit losses	10,689	11,013	(324)	(3)	104,705
Noninterest income	138,454	127,315	11,139	9	111,237
Noninterest expense	203,000	191,701	11,299	6	158,871
Provision for income taxes	69,522	59,147	10,375	18	20,710
Net income	\$ 129,112	\$ 109,846	\$ 19,266	18 %	\$ 38,462
Number of employees (full-time equivalent)	721	623	98	16 %	538
Total average assets <i>(in millions)</i>	\$ 10,961	\$ 9,283	\$ 1,678	18	\$ 8,213
Total average loans/leases <i>(in millions)</i>	10,076	8,326	1,750	21	7,414
Total average deposits <i>(in millions)</i>	5,324	3,882	1,442	37	3,174
Net interest margin	2.80 %	2.95 %	(0.15)%	(5)	2.85 %
NCOs	\$ 35,217	\$ 39,568	\$ (4,351)	(11)	\$ 66,267
NCOs as a % of average loans and leases	0.35 %	0.48 %	(0.13)%	(27)	0.89 %
Return on average common equity	14.8	15.1	(0.3)	(2)	5.8

**2012 vs. 2011**

Regional and Commercial Banking reported net income of \$129.1 million in 2012. This was an increase of \$19.3 million, or 18%, compared to 2011. The increase in net income reflected a combination of factors including:

\$29.5 million, or 12%, increase in net interest income.

\$11.1 million, or 9%, increase in noninterest income.

\$0.3 million, or 3%, decrease in the provision for credit losses.

Partially offset by:

\$11.3 million, or 6%, increase in noninterest expense, due to our strategic initiatives investments.

**The increase in net interest income from the year-ago period reflected:**

\$1.8 billion, or 21%, increase in total average loans.

\$1.4 billion, or 37%, increase in average total deposits.

Partially offset by:

15 basis point decline in net interest margin mainly due to compressed deposit margins resulting for declining rates and reduced FTP rates.

**The increase in total average loans and leases from the year-ago period reflected:**

\$0.8 billion, or 60%, increase in the large corporate portfolio average balance due to establishing relationships with targeted prospects within our footprint.

\$0.8 billion, or 69%, increase in the equipment finance portfolio average balance, which reflected our focus on developing vertical strategies in business aircraft, rail industry, lender finance and syndications, as well as the purchase of a portfolio of municipal leases in March 2012.

**Table of Contents**

\$0.5 billion, or 99%, increase in the healthcare portfolio average balance due to strategic focus on the banking needs of the healthcare industry, specifically targeting alternate site real estate, seniors real estate, medical technology, community hospitals, metro hospitals, and healthcare services.

Partially offset by:

\$0.2 billion, or 37%, decrease in commercial loans managed by SAD, which reflected improved credit quality in the portfolio.

\$0.2 billion, or 5%, decrease in the middle market portfolio average balance primarily due to a decline in the full year average utilization rate of commercial lines of credit.

**The increase in total average deposits from the year-ago period reflected:**

\$1.5 billion, or 40%, increase in average core deposits, which primarily reflected a \$0.9 billion, or 42% increase in average noninterest-bearing deposits. The Regional and Commercial Banking OCR initiative was targeted to provide liquidity solutions for certain key relationships and resulted in significant deposit growth. Middle market accounts, such as not-for-profit universities and healthcare, contributed \$0.9 billion of the balance growth, while large corporate accounts contributed \$0.6 billion.

**The decrease in the provision for credit losses from the year-ago period reflected:**

\$4.4 million decrease in NCOs. Expressed as a percentage of related average balance, NCOs decreased to 0.35% in 2012 from 0.48% in 2011. The decrease in NCOs was the result of improved credit quality in the portfolio.

**The increase in noninterest income from the year-ago period reflected:**

\$9.6 million, or 26%, increase in capital market fees including a \$4.1 million, or 40%, increase in institutional brokerage income driven by stronger underwriting fees and fixed-income commissions compared to the prior year, a \$4.5 million, or 28%, increase in sales of customer interest rate protection products, and a \$1.0 million, or 9%, increase in foreign exchange revenue.

\$4.0 million, or 14%, increase in other income primarily due to an increase in commitment and other loan fees, reflecting the deployment of loan syndications.

Partially offset by:

\$2.5 million, or 5%, decrease in deposit service charge income and other treasury management-related revenue reflected the impact of an increase in the use of earnings credits by our customers.

\$1.3 million, or 50%, decrease in operating lease income as lease originations were structured as direct finance leases beginning in the 2009 second quarter.

**The increase in noninterest expense from the year-ago period reflected:**

\$15.8 million, or 17%, increase in personnel costs, which represents a 16% increase in FTE employees. This increase in personnel is attributable to our strategic investments in our core footprint markets, vertical strategies, and product capabilities.

\$3.6 million, or 43%, increase in FDIC insurance expense reflected the significant growth in commercial loans.

\$1.2 million, or 9%, increase in in expanded marketing efforts and community development.

Partially offset by:

\$6.2 million, or 48%, decrease in legal, outside appraisal, and consulting expense.

\$3.3 million, or 12%, decrease in allocated overhead expense.

**Table of Contents**

***2011 vs. 2010***

Regional and Commercial Banking reported net income of \$109.8 million in 2011, compared with a net income of \$38.4 million in 2010. The \$71.4 million increase included a \$32.9 million, or 16%, increase in net interest income and a \$93.7 million, or 89%, decrease in the provision for credit losses, partially offset by a \$32.8 million, or 21%, increase in noninterest expense.

**Table of Contents****Automobile Finance and Commercial Real Estate****Table 43 Key Performance Indicators for Automobile Finance and Commercial Real Estate**

<i>(dollar amounts in thousands unless otherwise noted)</i>	2012	2011	Change from 2011		2010
			Amount	Percent	
Net interest income	\$ 356,442	\$ 364,449	\$ (8,007)	(2)%	\$ 338,312
Provision for credit losses	(22,962)	(8,939)	(14,023)	157	184,757
Noninterest income	84,619	77,623	6,996	9	73,933
Noninterest expense	154,480	164,626	(10,146)	(6)	155,963
Provision for income taxes	108,340	100,234	8,106	8	25,033
Net income	\$ 201,203	\$ 186,151	\$ 15,052	8 %	\$ 46,492
Number of employees (full-time equivalent)	268	272	(4)	(1)%	270
Total average assets <i>(in millions)</i>	\$ 12,424	\$ 13,025	\$ (601)	(5)	\$ 12,908
Total average loans/leases <i>(in millions)</i>	11,380	12,985	(1,605)	(12)	13,024
Total average deposits <i>(in millions)</i>	889	786	103	13	692
Net interest margin	2.84 %	2.74 %	0.10 %	4	2.54 %
NCOs	\$ 80,244	\$ 153,715	\$ (73,471)	(48)	\$ 349,869
NCOs as a % of average loans and leases	0.71 %	1.18 %	(0.47)%	(40)	2.69 %
Return on average common equity	33.9	27.3	6.6	24	5.5

**2012 vs. 2011**

AFCRE reported net income of \$201.2 million in 2012. This was an increase of \$15.1 million, or 8%, compared to 2011. The increase in net income reflected a combination of factors including:

\$14.0 million, or 157%, decrease in the provision for credit losses.

\$10.1 million, or 6%, decrease in noninterest expense.

\$7.0 million, or 9%, increase in noninterest income.

Partially offset by:

\$8.0 million, or 2%, decrease in net interest income.

**The decrease in net interest income from the year-ago period reflected:**

\$1.6 billion, or 12%, decrease in total average loans and leases.

Partially offset by:

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

10 basis point increase in net interest margin. This increase primarily reflected the continuation of our risk-based pricing strategy in the CRE portfolio and has resulted in improved spreads on CRE loan renewals and new business originated, as well as our maintaining pricing discipline on indirect auto loan originations.

### **The decrease in total average loans and leases from the year-ago period reflected:**

\$1.4 billion, or 23%, decrease in the average consumer automobile portfolio. This decrease was the result of automobile loan securitizations, partially offset by continued strong originations.

\$0.2 billion, or 3%, decrease in our average commercial portfolio. This decrease primarily reflected a \$0.5 billion decrease in CRE loans partially offset by a \$0.3 billion increase in automobile floor plan loans. The decline in CRE loans continued to reflect our managed reduction of this overall exposure, particularly in the noncore portfolio. The increase in average floor plan loans reflected new dealer relationships as well as strong line utilization levels.

**Table of Contents**

**The increase in total average deposits from the year-ago period reflected:**

\$90 million, or 12%, increase in average core deposits reflecting our commitment to strengthen relationships with core customers and prospects, as well as new commercial automobile dealer relationships.

**The reduction in the provision for credit losses from the year-ago period reflected:**

\$66.6 million, or 50%, decrease in CRE NCOs. Expressed as a percentage of related average balances, CRE NCOs decreased to 1.40% in 2012 from 2.52% in 2011.

\$6.9 million, or 46%, decrease in indirect automobile-related NCOs. As a percentage of related average balances, indirect automobile-related NCOs were 0.18% in 2012 compared to 0.26% in 2011. This decrease reflected our consistent focus on high credit quality of originations combined with a strong resale market for used vehicles.

**The increase in noninterest income from the year-ago period reflected:**

\$26.9 million, or 174%, increase in gain on sales of loans.

Partially offset by:

\$16.5 million, or 62%, decrease in automobile operating lease income resulting from the continued runoff of that portfolio, as we exited that business at the end of 2008.

**The decrease in noninterest expense from the year-ago period reflected:**

\$12.3 million, or 61%, decrease in automobile operating lease expense resulting from the continued runoff of that portfolio.

\$5.1 million, or 29%, decrease in legal, professional, outside data processing, and other services resulting from a decrease in collection related activities.

\$2.6 million, or 9%, decrease in personnel costs, which primarily related to cost deferrals resulting from increased loan origination activities.

Partially offset by:

\$11.6 million increase in FDIC insurance expense.

**2011 vs. 2010**

AFCRE reported net income of \$186.2 million in 2011, compared with a net income of \$46.5 million in 2010. The \$139.7 million increase included a \$26.1 million, or 8%, increase in net interest income and a \$193.7 million, or 105%, decrease in the provision for credit losses, partially offset by a \$8.7 million, or 6%, increase in noninterest expense.





**Table of Contents****Wealth Advisors, Government Finance, and Home Lending****Table 44 Key Performance Indicators for Wealth Advisors, Government Finance, and Home Lending**

<i>(dollar amounts in thousands unless otherwise noted)</i>	2012	2011	Change from 2011		2010
			Amount	Percent	
Net interest income	<b>\$ 192,681</b>	\$ 199,536	\$ (6,855)	(3)%	\$ 169,201
Provision for credit losses	<b>23,600</b>	51,967	(28,367)	(55)	95,586
Noninterest income	<b>351,057</b>	248,764	102,293	41	338,633
Noninterest expense	<b>376,239</b>	356,513	19,726	6	358,707
Provision for income taxes	<b>50,365</b>	13,937	36,428	261	18,740
Net income	<b>\$ 93,534</b>	\$ 25,883	\$ 67,651	261 %	\$ 34,801
Number of employees (full-time equivalent)	<b>2,080</b>	2,041	39	2 %	2,211
Total average assets <i>(in millions)</i>	<b>\$ 7,610</b>	\$ 6,778	\$ 832	12	\$ 6,317
Total average loans/leases <i>(in millions)</i>	<b>5,994</b>	5,437	557	10	4,829
Total average deposits <i>(in millions)</i>	<b>9,711</b>	8,134	1,577	19	6,990
Net interest margin	<b>1.87 %</b>	2.16 %	(0.29)%	(13)	2.23 %
NCOs	<b>\$ 43,038</b>	\$ 57,485	\$ (14,447)	(25)	\$ 79,647
NCOs as a % of average loans and leases	<b>0.72 %</b>	1.06 %	(0.34)%	(32)	1.65 %
Return on average common equity	<b>12.8</b>	3.8	9.0	237	5.7
Mortgage banking origination volume <i>(in millions)</i>	<b>\$ 4,833</b>	\$ 3,921	\$ 912	23	\$ 5,476
Noninterest income shared with other business segments <sup>(1)</sup>	<b>46,744</b>	42,761	3,983	9	43,779
Total assets under management <i>(in billions) eop</i>	<b>15.9</b>	14.6	1.3	9	14.4
Total trust assets <i>(in billions) eop</i>	<b>73.9</b>	59.3	14.6	25	60.3

eop End of Period.

<sup>(1)</sup> Amount is not included in noninterest income reported above.**2012 vs. 2011**

WGH reported net income of \$93.5 million in 2012. This was an increase of \$67.7 million, or 261%, compared to 2011. The increase in net income reflected a combination of factors including:

\$102.3 million, or 41%, increase in noninterest income.

\$28.4 million, or 55%, decrease in the provision for credit losses.  
Partially offset by:

\$19.7 million, or 6%, increase in noninterest expense.

\$6.9 million, or 3%, decrease in net interest income.

**The decrease in net interest income from the year-ago period reflected:**

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

29 basis point decrease in net interest margin mainly due to compressed deposit margins resulting from declining rates and reduced funds transfer pricing rates.

Partially offset by:

\$0.6 billion, or 10%, increase in average total loans and leases.

\$1.6 billion, or 19%, increase in average total deposits.

**Table of Contents**

**The increase in total average loans and leases from the year-ago period reflected:**

\$0.5 billion, or 13%, increase in the residential mortgage portfolio due to historically low interest rates.

**The increase in average total deposits from the year-ago period reflected:**

\$1.6 billion increase in short-term commercial deposits.

**The decrease in the provision for credit losses reflected:**

\$14.4 million decrease in NCOs. Expressed as a percentage of average related balance, NCOs decreased to 0.72% in 2012 from 1.06% in 2011 due to improved credit quality in the portfolio.

**The increase in noninterest income from the year-ago period reflected:**

\$99.5 million, or 167%, increase in mortgage banking income due to an increase in mortgage loan originations and the positive impact of net MSR activity.

\$3.4 million, or 60%, increase in other noninterest income due primarily to a gain on sale of Low Income Housing Tax Credit investments.

Partially offset by:

\$5.0 million, or 11%, decrease in brokerage income due to a decrease in annuity product sales partially offset by an increase in sale of market-linked certificates of deposit.

**The increase in noninterest expense from the year-ago period reflected:**

\$19.1 million, or 28%, increase in other expenses, primarily due to mortgage loan system conversion costs, increased mortgage volume, and an increase in allocated costs.

\$10.2 million, or 5%, increase in personnel cost, which reflected higher sales commissions and loan origination costs primarily related to the increased mortgage origination volume.

\$7.0 million, or 25%, increase in outside data processing and other services, which reflected mortgage loan system conversion costs and increased mortgage volume.

Partially offset by:

\$10.4 million, or 56%, decrease in FDIC insurance expense.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

\$3.3 million, or 96%, decrease in OREO and foreclosure expense.

### **2011 vs. 2010**

WGH reported net income of \$25.9 million in 2011, compared with a net income of \$34.8 million in 2010. The \$8.9 million decrease included a \$89.9 million, or 27%, decrease in noninterest income, partially offset by a \$43.6 million, or 46% decrease in the provision for credit losses and a \$30.3 million, or 18%, increase in net interest income.

**Table of Contents****RESULTS FOR THE FOURTH QUARTER****Earnings Discussion**

In the 2012 fourth quarter, we reported net income of \$167.3 million, or \$0.19 per common share, compared with net income of \$126.9 million, or \$0.14 per common share, in the year-ago quarter. Significant items impacting fourth quarter performance included:

**Table 45 Significant Items Influencing Earnings Performance Comparison**

(dollar amounts in millions, except per share amounts)

Three Months Ended:	Impact <sup>(1)</sup>	
	After-tax	EPS <sup>(2)</sup>
December 31, 2012 GAAP income	<b>\$ 167.3</b>	<b>\$ 0.19</b>
December 31, 2011 GAAP income	\$ 126.9	\$ 0.14
Gain on early extinguishment of debt	9.7	0.01
Visa®-related derivative loss	(6.4)	

(1) Favorable (unfavorable) impact on GAAP earnings; pretax unless otherwise noted.

(2) After-tax. EPS is reflected on a fully diluted basis.

**Net Interest Income / Average Balance Sheet**

FTE net interest income increased \$21.0 million, or 5%, from the year-ago quarter. This reflected the \$1.5 billion, or 3%, increase in average total earning assets and 7 basis point increase in the fully-taxable equivalent net interest margin.

The following table presents the \$0.9 billion, or 2%, increase in average total loans and leases:

**Table 46 Average Loans/Leases 2012 Fourth Quarter vs. 2011 Fourth Quarter**

(dollar amounts in millions)	Fourth Quarter		Change	
	2012	2011	Amount	Percent
<b>Average Loans/Leases</b>				
Commercial and industrial	<b>\$ 16,507</b>	\$ 14,219	\$ 2,288	16 %
Commercial real estate	<b>5,473</b>	5,958	(485)	(8)
Total commercial	<b>21,980</b>	20,177	1,803	9
Automobile	<b>4,486</b>	5,639	(1,153)	(20)
Home equity	<b>8,345</b>	8,149	196	2
Residential mortgage	<b>5,155</b>	5,043	112	2
Other consumer	<b>431</b>	511	(80)	(16)
Total consumer	<b>18,417</b>	19,342	(925)	(5)
Total loans/leases	<b>\$ 40,397</b>	\$ 39,519	\$ 878	2 %

The increase in average total loans and leases reflected:

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

\$2.3 billion, or 16%, increase in average C&I portfolio. This reflected the continued growth across most business lines including equipment finance, dealer floorplan, large corporate, and middle market.

Partially offset by:

\$1.2 billion, or 20%, decrease in average automobile loans. The decrease reflected the impact of our continued program of securitization and sale of such loans. Specifically, \$1.3 billion of such loans in the 2012 first quarter and \$1.0 billion in the 2012 fourth quarter were securitized and sold. Automobile loan originations remained strong during the 2012 fourth quarter and 2012 was a record year with over \$4.0 billion of originations.

\$0.5 billion, or 8%, decrease in average CRE loans. This reflected continued runoff of the noncore portfolio.

**Table of Contents**

The following table details the \$3.2 billion, or 7%, increase in average total deposits:

**Table 47 Average Deposits 2012 Fourth Quarter vs. 2011 Fourth Quarter**

<i>(dollar amounts in millions)</i>	Fourth Quarter		Change	
	2012	2011	Amount	Percent
Average Deposits				
Demand deposits: noninterest-bearing	\$ 13,121	\$ 10,716	\$ 2,405	22 %
Demand deposits: interest-bearing	5,843	5,570	273	5
Total demand deposits	18,964	16,286	2,678	16
Money market deposits	14,749	13,594	1,155	8
Savings and other domestic deposits	4,960	4,706	254	5
Core certificates of deposit	5,637	6,769	(1,132)	(17)
Total core deposits	44,310	41,355	2,955	7
Other deposits	2,457	2,249	208	9
Total deposits	\$ 46,767	\$ 43,604	\$ 3,163	7 %

The increase in average total deposits from the year-ago quarter reflected:

\$2.7 billion, or 16%, growth in average total demand deposits.

\$1.2 billion, or 8%, increase in money market deposits.

Partially offset by:

\$1.1 billion, or 17%, decline in average core certificates of deposit.

**Provision for Credit Losses**

The provision for credit losses in the 2012 fourth quarter was \$39.5 million, down \$5.8 million, or 13%, from the year-ago quarter, reflecting a reduction of the ACL as a result of the improvement in the underlying credit quality of the loan portfolio. The 2012 fourth quarter provision for credit losses was \$30.6 million less than total NCOs, reflecting the resolution of problem loans for which reserves had been previously established.

**Noninterest Income**

*(This section should be read in conjunction with Significant Item 4.)*

Noninterest income increased \$68.3 million, or 30%, from the year-ago quarter.

**Table 48 Noninterest Income 2012 Fourth Quarter vs. 2011 Fourth Quarter**

Fourth Quarter	Change
----------------	--------



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

<i>(dollar amounts in thousands)</i>	2012	2011	Amount	Percent
Service charges on deposit accounts	\$ 68,083	\$ 63,324	\$ 4,759	8 %
Mortgage banking income	61,711	24,098	37,613	156
Trust services	31,388	28,775	2,613	9
Electronic banking	21,011	18,282	2,729	15
Brokerage income	17,415	18,688	(1,273)	(7)
Insurance income	17,268	17,906	(638)	(4)
Gain on sale of loans	20,690	2,884	17,806	617
Bank owned life insurance income	13,767	14,271	(504)	(4)
Capital markets fees	12,918	9,811	3,107	32
Securities gains (losses)	863	(3,878)	4,741	N.R.
Other income	32,537	35,191	(2,654)	(8)
Total noninterest income	\$ 297,651	\$ 229,352	\$ 68,299	30 %

**Table of Contents**

The \$68.3 million increase reflected:

\$37.6 million, or 156%, increase in mortgage banking income. This primarily reflected a \$23.2 million increase in origination and secondary marketing income. Also impacting the year-over-year comparison was a \$10.0 million net MSR hedging gain in the current quarter compared to a net MSR hedging loss of \$4.0 million in the year-ago quarter.

\$17.8 million, or 617%, increase in gain on sale of loans including a \$17.3 million automobile loan securitization gain.

\$4.8 million, or 8%, increase in service charges on deposits due to continued strong customer growth.

\$4.7 million increase in securities gains.

\$3.1 million, or 32%, increase in capital market fees.

**Noninterest Expense**

(This section should be read in conjunction with Significant Item 6.)

Noninterest expense increased \$40.4 million, or 9%, from the year-ago quarter.

**Table 49 Noninterest Expense 2012 Fourth Quarter vs. 2011 Fourth Quarter**

<i>(dollar amounts in thousands)</i>	Fourth Quarter		Change	
	2012	2011	Amount	Percent
Personnel costs	\$ 253,952	\$ 228,101	\$ 25,851	11 %
Outside data processing and other services	48,699	53,934	(5,235)	(10)
Net occupancy	29,008	26,841	2,167	8
Equipment	26,580	25,884	696	3
Deposit and other insurance expense	16,327	18,481	(2,154)	(12)
Professional services	22,514	16,257	6,257	38
Marketing	16,456	13,920	2,536	18
Amortization of intangibles	11,647	13,175	(1,528)	(12)
OREO and foreclosure expense	4,233	5,009	(776)	(15)
Loss (Gain) on early extinguishment of debt		(9,697)	9,697	N.R.
Other expense	41,212	38,369	2,843	7
<b>Total noninterest expense</b>	<b>\$ 470,628</b>	<b>\$ 430,274</b>	<b>\$ 40,354</b>	<b>9 %</b>
Full-time equivalent employees, at period-end	11,806	11,245	561	5 %

The \$40.4 million increase reflected:

\$25.9 million, or 11%, increase in personnel costs, reflecting an increase in the number of full-time equivalent employees as well as increased salaries and benefits.

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

\$9.7 million decrease in gain on the early extinguishment of debt related to the exchange of certain trust preferred securities in the year ago quarter.

\$6.3 million, or 38%, increase in professional services, reflecting increased temporary regulatory related expense.

---

## **Table of Contents**

Partially offset by:

\$5.2 million, or 10%, decline in outside data processing and other services as the year ago quarter included costs associated with the conversion to a new debit card processor.

### ***Provision for Income Taxes***

The provision for income taxes in the 2012 fourth quarter was \$54.3 million and \$42.0 million in the 2011 fourth quarter. The effective tax rate in the 2012 fourth quarter was 24.5% compared to 24.9% in the 2011 fourth quarter. At December 31, 2012 and 2011 we had a net deferred tax asset of \$203.9 million and \$364.8 million, respectively. Based on both positive and negative evidence and our level of forecasted future taxable income, we determined that no impairment existed to the net deferred tax asset at December 31, 2012 and 2011. For regulatory capital purposes, there is no net disallowed deferred tax asset at December 31, 2012 compared to \$39.1 million at December 31, 2011.

### ***Credit Quality***

Credit quality performance in the 2012 fourth quarter reflected continued improvement in the overall loan portfolio relating to NCO activity, as well as in key credit quality metrics, including a 25% decline in NPAs and a 25% decline in the level of Criticized commercial loans compared to the year-ago quarter.

### **NCOs**

Total NCOs for the 2012 fourth quarter were \$70.1 million, or an annualized 0.69% of average total loans and leases. NCOs in the year-ago quarter were \$83.9 million, or an annualized 0.85%.

Total C&I NCOs for the 2012 fourth quarter were \$7.1 million, or an annualized 0.17%, down from \$10.9 million, or an annualized 0.31% of related loans, in the year-ago quarter. Total CRE NCOs for the 2012 fourth quarter were \$21.4 million, or an annualized 1.56%, down from \$28.4 million, or an annualized 1.91% in the year-ago quarter. These declines reflected improvement in the overall credit quality of the portfolio.

Total consumer NCOs in the current quarter were \$41.7 million, or an annualized 0.91%, down from \$44.6 million or an annualized 0.92% of average total consumer loans in the year-ago quarter.

Residential mortgage NCOs were \$9.7 million, or an annualized 0.75%, relatively unchanged when compared with \$9.7 million, or an annualized 0.77% in the year-ago quarter.

Home equity NCOs in the 2012 fourth quarter were \$25.0 million, or an annualized 1.20%. This represented an increase from \$23.4 million, or an annualized 1.15%, in the year-ago quarter.

Automobile loan and lease NCOs were \$1.9 million, or an annualized 0.17%, down from \$4.2 million, or an annualized 0.30%, in the year-ago quarter. The relatively low level of NCOs in the current quarter reflected the continued high credit quality of originations and a strong resale market for used automobiles.

### **NPAs and NALs**

Total NALs were \$407.6 million at December 31, 2012, and represented 1.00% of total loans and leases. This was down \$133.4 million, or 25%, from \$541.1 million, or 1.39%, of total loans and leases at the end of the year ago period. This decrease primarily reflected substantial improvement in the C&I and CRE portfolio, partially offset by an increase in consumer NALs resulting from Chapter 7 bankruptcy consumer loans.

NPAs, which include NALs, were \$445.8 million at December 31, 2012, and represented 1.09% of total loans and leases. This was significantly lower than \$590.3 million, or 1.51% of related assets at the end of the year-ago period. The \$144.5 million decrease in NPAs from the end of the year-ago period primarily reflected the \$133.4 million decrease in NALs discussed above.

The over 90-day delinquent, but still accruing, ratio for total loans not guaranteed by a U.S. government agency, was 0.27% at December 31, 2012, representing an eight basis point increase compared with December 31, 2011.

ACL

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

At December 31, 2012, the ALLL was \$769.1 million, down \$195.8 million, or 20%, from \$964.8 million at December 31, 2011. Expressed as a percent of period-end loans and leases, the ALLL ratio at December 31, 2012, was 1.89%, a decline from 2.48% at December 31, 2011. The ALLL as a percent of NALs was 189% at December 31, 2012, an increase from 178% at the end of 2011.

**Table of Contents**

At December 31, 2012, the AULC was \$40.7 million, a decrease of \$7.8 million, or 16%, compared with December 31, 2011.

On a combined basis, the ACL as a percent of total loans and leases at December 31, 2012, was 1.99%, down from 2.60% at December 31, 2011. This decline was primarily a result of the improvement in the underlying quality of the portfolio. While the total ACL balance declined, and the resulting ACL-to-loan coverage ratio declined, the ACL as a percent of NALs improved to 199% at December 31, 2012 from 187% at December 31, 2011, indicating additional strength in the ACL level relative to the level of problem loans.

**Table of Contents****Table 50 Selected Quarterly Income Statement Data<sup>(4)</sup>**

<i>(dollar amounts in thousands, except per share amounts)</i>	2012			
	Fourth	Third	Second	First
Interest income	\$ 478,995	\$ 483,787	\$ 487,544	\$ 479,937
Interest expense	44,940	53,489	58,582	62,728
Net interest income	434,055	430,298	428,962	417,209
Provision for credit losses	39,458	37,004	36,520	34,406
Net interest income after provision for credit losses	394,597	393,294	392,442	382,803
Total noninterest income	297,651	261,067	253,819	285,320
Total noninterest expense	470,628	458,303	444,269	462,676
Income before income taxes	221,620	196,058	201,992	205,447
Provision for income taxes	54,341	28,291	49,286	52,177
Net income	\$ 167,279	\$ 167,767	\$ 152,706	\$ 153,270
Dividends on preferred shares	7,973	7,983	7,984	8,049
Net income applicable to common shares	\$ 159,306	\$ 159,784	\$ 144,722	\$ 145,221
<b>Common shares outstanding</b>				
Average basic	847,220	857,871	862,261	864,499
Average diluted <sup>(2)</sup>	853,306	863,588	867,551	869,164
Ending	842,813	855,485	858,401	864,675
Book value per common share	\$ 6.41	\$ 6.34	\$ 6.13	\$ 5.97
Tangible book value per common share <sup>(3)</sup>	5.78	5.71	5.49	5.33
<b>Per common share</b>				
Net income basic	\$ 0.19	\$ 0.19	\$ 0.17	\$ 0.17
Net income diluted	0.19	0.19	0.17	0.17
Cash dividends declared	0.04	0.04	0.04	0.04
<b>Common stock price, per share</b>				
High <sup>(4)</sup>	\$ 7.20	\$ 7.20	\$ 6.77	\$ 6.58
Low <sup>(4)</sup>	5.90	6.16	5.84	5.49
Close	6.39	6.90	6.40	6.45
Average closing price	6.42	6.56	6.37	5.97
Return on average total assets	1.19 %	1.19 %	1.10 %	1.13 %
Return on average common shareholders equity	11.6	11.9	11.1	11.4
Return on average tangible common shareholders equity <sup>(5)</sup>	13.5	13.9	13.1	13.5
Efficiency ratio <sup>(6)</sup>	62.3	64.5	62.8	63.8
Effective tax rate	24.5	14.4	24.4	25.4
<b>Margin analysis-as a % of average earning assets<sup>(7)</sup></b>				
Interest income <sup>(7)</sup>	3.80 %	3.79 %	3.89 %	3.91 %
Interest expense	0.35	0.41	0.47	0.51
Net interest margin <sup>(7)</sup>	3.45 %	3.38 %	3.42 %	3.40 %
<b>Revenue FTE</b>				
Net interest income	\$ 434,055	\$ 430,298	\$ 428,962	\$ 417,209
FTE adjustment	5,470	5,254	5,747	3,935

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Net interest income <sup>(7)</sup>	439,525	435,552	434,709	421,144
Noninterest income	297,651	261,067	253,819	285,320
Total revenue <sup>(7)</sup>	\$ 737,176	\$ 696,619	\$ 688,528	\$ 706,464

Continued



**Table of Contents****Table 50 Selected Quarterly Income Statement, Capital, and Other Data** Continued

Capital adequacy	2012			
	December 31,	September 30,	June 30,	March 31,
Total risk-weighted assets ( <i>in millions</i> )	\$ 47,773	\$ 45,891	\$ 47,890	\$ 46,716
Tier 1 leverage ratio	10.36 %	10.29 %	10.34 %	10.55 %
Tier 1 risk-based capital ratio	12.02	11.88	11.93	12.22
Total risk-based capital ratio	14.50	14.36	14.42	14.76
Tier 1 common risk-based capital ratio	10.48	10.28	10.08	10.15
Tangible common equity / tangible asset ratio <sup>(8)</sup>	8.76	8.74	8.41	8.33
Tangible equity / tangible asset ratio <sup>(9)</sup>	9.46	9.43	9.10	9.03
Tangible common equity / risk-weighted assets ratio	10.20	10.14	9.85	9.86

**Table of Contents****Table 51 Selected Quarterly Income Statement Data<sup>(4)</sup>**

<i>(dollar amounts in thousands, except per share amounts)</i>	2011			
	Fourth	Third	Second	First
Interest income	\$ 485,216	\$ 490,996	\$ 492,137	\$ 501,877
Interest expense	70,191	84,518	88,800	97,547
Net interest income	415,025	406,478	403,337	404,330
Provision for credit losses	45,291	43,586	35,797	49,385
Net interest income after provision for credit losses	369,734	362,892	367,540	354,945
Total noninterest income	229,352	258,559	255,767	236,945
Total noninterest expense	430,274	439,118	428,409	430,699
Income before income taxes	168,812	182,333	194,898	161,191
Provision for income taxes	41,954	38,942	48,980	34,745
Net income	\$ 126,858	\$ 143,391	\$ 145,918	\$ 126,446
Dividends on preferred shares	7,703	7,703	7,704	7,703
Net income applicable to common shares	\$ 119,155	\$ 135,688	\$ 138,214	\$ 118,743
Common shares outstanding				
Average basic	864,136	863,911	863,358	863,359
Average diluted <sup>(1)</sup>	868,156	867,633	867,469	867,237
Ending	864,406	864,075	863,323	863,399
Book value per share	\$ 5.82	\$ 5.83	\$ 5.66	\$ 5.42
Tangible book value per share <sup>(3)</sup>	5.18	5.17	5.00	4.74
Per common share				
Net income basic	\$ 0.14	\$ 0.16	\$ 0.16	\$ 0.14
Net income diluted	0.14	0.16	0.16	0.14
Cash dividends declared	0.04	0.04	0.01	0.01
Common stock price, per share				
High <sup>(4)</sup>	\$ 5.65	\$ 6.74	\$ 6.92	\$ 7.70
Low <sup>(4)</sup>	4.67	4.46	6.00	6.38
Close	5.49	4.80	6.56	6.64
Average closing price	5.18	5.37	6.51	6.98
Return on average total assets	0.92 %	1.05 %	1.11 %	0.96 %
Return on average common shareholders' equity	9.3	10.8	11.6	10.3
Return on average tangible common shareholders' equity <sup>(5)</sup>	11.2	13.0	13.3	12.7
Efficiency ratio <sup>(6)</sup>	64.0	63.5	62.7	64.7
Effective tax rate (benefit)	24.9	21.4	25.1	21.6
Margin analysis-as a % of average earning assets <sup>(7)</sup>				
Interest income <sup>(7)</sup>	3.96 %	4.02 %	4.14 %	4.24 %
Interest expense	0.58	0.69	0.74	0.82
Net interest margin <sup>(7)</sup>	3.38 %	3.34 %	3.40 %	3.42 %
Revenue FTE				
Net interest income	\$ 415,025	\$ 406,478	\$ 403,337	\$ 404,330
FTE adjustment	3,479	3,658	3,834	3,945
Net interest income <sup>(7)</sup>	418,504	410,136	407,171	408,275

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Noninterest income	229,352	258,559	255,767	236,945
Total revenue <sup>(7)</sup>	\$ 647,856	\$ 668,695	\$ 662,938	\$ 645,220
Continued				

**Table of Contents****Table 51 Selected Quarterly Income Statement, Capital, and Other Data Continued**

Capital adequacy	2011			
	December 31,	September 30,	June 30,	March 31,
Total risk-weighted assets ( <i>in millions</i> )	\$ 45,891	\$ 44,376	\$ 44,080	\$ 43,024
Tier 1 leverage ratio	10.28 %	10.24 %	10.25 %	9.80 %
Tier 1 risk-based capital ratio	12.11	12.37	12.14	12.04
Total risk-based capital ratio	14.77	15.11	14.89	14.85
Tier 1 common risk-based capital ratio	10.00	10.17	9.92	9.75
Tangible common equity / tangible asset ratio <sup>(8)</sup>	8.30	8.22	8.22	7.81
Tangible equity / tangible asset ratio <sup>(9)</sup>	9.02	8.88	8.91	8.51
Tangible common equity / risk-weighted assets ratio	9.75	10.08	9.79	9.51

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items section for additional discussion regarding these items.
- (2) For all quarterly periods presented above, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculation because the result would have been higher than basic earnings per common share (anti-dilutive) for the periods.
- (3) Deferred tax liability related to other intangible assets is calculated assuming a 35% tax rate.
- (4) High and low stock prices are intra-day quotes obtained from NASDAQ.
- (5) Net income excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total stockholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (6) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities (losses) gains.
- (7) Presented on a FTE basis assuming a 35% tax rate.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
- (9) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.

**ADDITIONAL DISCLOSURES****Forward-Looking Statements**

This report, including MD&A, contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions, including impacts from the implementation of the Budget Control Act of 2011 and the American Taxpayer Relief Act of 2012 as well as the continuing economic uncertainty in the US, the European Union, and other areas; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our Fair Play banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing and results of governmental actions, examinations, reviews, reforms, and regulations including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We assume no obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were

made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

---

## **Table of Contents**

### **Non-Regulatory Capital Ratios**

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

Tangible common equity to tangible assets,

Tier 1 common equity to risk-weighted assets using Basel I and Basel III definitions, and

Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ( GAAP ) or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this Form 10-K in their entirety, and not to rely on any single financial measure.

### **Risk Factors**

More information on risk is set forth under the heading Risk Factors included in Item 1A and incorporated by reference into this MD&A. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion, as well as the Regulatory Matters section included in Item 1 and incorporated by reference into the MD&A.

### **Critical Accounting Policies and Use of Significant Estimates**

Our Consolidated Financial Statements are prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires us to establish accounting policies and make estimates that affect amounts reported in our Consolidated Financial Statements. Note 1 of the Notes to Consolidated Financial Statements, which is incorporated by reference into this MD&A, describes the significant accounting policies we use in our Consolidated Financial Statements.

An accounting estimate requires assumptions and judgments about uncertain matters that could have a material effect on the Consolidated Financial Statements. Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results substantially different from those estimates. The most significant accounting policies and estimates and their related application are discussed below.

#### ***Allowance for Credit Losses***

Our ACL of \$0.8 billion at December 31, 2012, represents our estimate of probable credit losses inherent in our loan and lease portfolio and our unfunded loan commitments and letters of credit. We regularly review our ACL for appropriateness by performing on-going evaluations of the loan and lease portfolio. In doing so, we consider factors such as the differing economic risk associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We also evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. There is no certainty that our ACL will be appropriate over time to cover losses in the portfolio because of unanticipated adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries, or markets. If the credit quality of our customer base materially deteriorates, the risk profile of a market, industry, or group of customers changes materially, or if the ACL is not

appropriate, our net income and capital could be materially adversely affected which, in turn, could have a material adverse effect on our financial condition and results of operations.

---

**Table of Contents**

In addition, bank regulators periodically review our ACL and may require us to increase our provision for loan and lease losses or loan charge-offs. Any increase in our ACL or loan charge-offs as required by these regulatory authorities could have a material adverse effect on our financial condition and results of operations.

***Goodwill Impairment***

Goodwill is an intangible asset representing the difference between the purchase price of an asset and its fair market value and is created when a company pays a premium to acquire another company. We test goodwill for impairment annually, as of October 1, using a two-step process that begins with an estimation of the fair value of each reporting unit. Goodwill impairment exists when a reporting unit's carrying value of goodwill exceeds its implied fair value. Goodwill is also tested for impairment on an interim basis, using the same two-step process as the annual testing, if an event occurs or circumstances change between annual tests that would more likely than not reduce the fair value of the reporting unit below its carrying amount.

The first step (Step 1) of impairment testing requires comparing the fair value of each reporting unit with goodwill to its carrying value to identify potential impairment. For our annual impairment testing conducted during 2012, we identified four reporting units with goodwill: Retail and Business Banking, Regional and Commercial Banking, Wealth Advisors, Government Finance, and Home Lending (WGH), and Insurance. Auto Finance and Commercial Real Estate was not subject to impairment testing as it had no goodwill associated with the unit. In addition, although Insurance is included within Treasury/Other for business segment reporting, it was evaluated as a separate reporting unit for goodwill impairment testing because it had its own separately allocated goodwill resulting from prior acquisitions.

For all four reporting units identified in the above paragraph, we utilized both income and market approaches to determine the fair value for each reporting unit. The income approach was based on discounted cash flows derived from assumptions of balance sheet and income statement activity. An internal forecast was developed by considering several long-term key business drivers such as anticipated loan and deposit growth, net interest margins, and efficiency ratios. Long-term growth rates were estimated to assist in determining the terminal values. The discount rates were estimated based on the Capital Asset Pricing Model, which considered the risk-free interest rate (20-year Treasury Bonds), market-risk premium, equity-risk premium, and a company-specific risk factor. The company-specific risk factor was used to address the uncertainty of growth estimates and earnings projections of Management. For the market approach, revenue, earnings and market capitalization multiples of comparable public companies were selected and applied to each reporting unit's applicable metrics such as book and tangible book values. The results of the income and market approaches are combined to arrive at the final calculation of fair value. The aggregate fair market value of the reporting units compared with market capitalization indicated an implied premium of 6% at September 30, 2012. A control premium analysis indicated that the implied premium was within range of overall premiums observed in the market place. All four of the reporting units tested passed Step 1.

The second step (Step 2) of impairment testing is necessary only if the reporting unit does not pass Step 1. Step 2 compares the implied fair value of the reporting unit goodwill with the carrying amount of the goodwill for the reporting unit. The implied fair value of goodwill is determined in the same manner as goodwill that is recognized in a business combination. Significant judgment and estimates are involved in estimating the fair value of the assets and liabilities of the reporting unit. As none of the reporting units failed Step 1, Step 2 was not applicable during 2012 testing.

Significant judgment is applied when goodwill is assessed for impairment. This judgment includes developing cash flow projections, selecting appropriate discount rates, identifying relevant market comparables, incorporating general economic and market conditions, and selecting an appropriate control premium. The selection and weighting of the various fair value techniques may result in a higher or lower fair value. Judgment is applied in determining the weightings that are most representative of fair value.

Due to potential economic uncertainties, it is possible that our estimates and assumptions may adversely change in the future. If our market capitalization decreases, we may be required to record goodwill impairment losses in future periods, whether in connection with our next annual impairment testing or prior to that time, if any changes constitute a triggering event.

***Valuation of Financial Instruments***

Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. Assets measured at fair value include mortgage loans held for sale, available-for-sale and trading securities, certain securitized automobile loans, derivatives, and certain securitization trust notes payable. At December 31, 2012, approximately \$8.4 billion of our assets and \$0.2 billion of our liabilities were recorded at fair value. In addition to the above mentioned on-going fair value measurements, fair value is also the unit of measure for recording business combinations.



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured at fair value. As necessary, assets or liabilities may be transferred within fair value hierarchy levels due to changes in availability of observable market inputs to measure fair value at the measurement date.

---

**Table of Contents**

Where available, we use quoted market prices to determine fair value. If quoted market prices are not available, fair value is determined, using either internally developed or independent third party valuation models, based on inputs that are either directly observable or derived from market data. These inputs include, but are not limited to, interest rate yield curves, option volatilities, or option adjusted spreads. Where neither quoted market prices nor observable market data are available, fair value is determined using valuation models that feature one or more significant unobservable inputs based on management's expectation that market participants would use in determining the fair value of the asset or liability. The determination of appropriate unobservable inputs requires exercise of management judgment. A significant portion of our assets and liabilities that are reported at fair value are measured based on quoted market prices and observable market or independent inputs.

The following is a description of the significant estimates used in the valuation of financial assets and liabilities for which quoted market prices and observable market parameters are not available.

*Mortgage-backed and Asset-backed securities*

Our Alt-A, private label CMO and pooled-trust-preferred securities portfolios are classified as Level 3 and as such use significant estimates to determine the fair value of these securities which results in greater subjectivity. The Alt-A and private label CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of our pooled-trust-preferred securities portfolio are reviewed quarterly. These reviews are supported with analysis from independent third parties, and are used as a basis for impairment analysis.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third party pricing specialist using a discounted cash flow approach and a proprietary pricing model and includes assumptions management believes market participants would use to value the securities under current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures.

Pooled-trust-preferred securities are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. We engage a third party pricing specialist with direct industry experience in pooled-trust-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. The PD of each issuer and the market discount rate are the most significant inputs in determining fair value. Management evaluates the PD assumptions provided by the third party pricing specialist by comparing the current PD to the assumptions used the previous quarter, actual defaults and deferrals in the current period, and trend data on certain financial ratios of the issuers. Huntington also evaluates the assumptions related to discount rates. Relying on cash flows is necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities are no longer able to provide a fair value that is compliant with ASC 820

*Derivatives used for hedging purposes*

Derivatives designated as qualified hedges are tested for hedge effectiveness on a quarterly basis. Assessments are made at the inception of the hedge and on a recurring basis to determine whether the derivative used in the hedging transaction has been and is expected to continue to be highly effective in offsetting changes in fair values or cash flows of the hedged item. A statistical regression analysis is performed to measure the effectiveness.

If, based on the assessment, a derivative is not expected to be a highly effective hedge or it has ceased to be a highly effective hedge, hedge accounting is discontinued as of the quarter the hedge is not highly effective. As the statistical regression analysis requires the use of estimates regarding the amount and timing of future cash flows which are sensitive to significant changes in future periods based on changes in market rates, we consider this a critical accounting estimate.

*Loans held for sale*

Certain residential mortgage loans are classified as held for sale at origination in which Huntington has elected to apply the fair value option. The fair value is estimated based on security prices for similar product types.

Certain consumer and commercial loans are classified as held for sale and are accounted for at the lower of amortized cost or fair value. The determination of fair value for these consumer receivables is based on security prices for similar product types or discounted expected cash flows, which takes into consideration factors such as future interest rates, prepayment speeds, default and loss curves, and market discount rates.

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

The determination of fair value for commercial loans takes into account factors such as the location and appraised value of the related collateral, as well as the estimated cash flows from realization of the collateral.

---

**Table of Contents*****Mortgage Servicing Rights***

Retained rights to service mortgage loans are recognized as a separate and distinct asset at the time the loans are sold. Mortgage servicing rights (MSRs) are initially recorded at fair value at the time the related loans are sold and subsequently re-measured at each reporting date under either the fair value or amortization method. Any increase or decrease in fair value of MSRs accounted for under the fair value method, as well as any amortization and/or impairment of MSRs recorded under the amortization method, is reflected in earnings in the period that the changes occur. MSRs are subject to interest rate risk in that their fair value will fluctuate as a result of changes in the interest rate environment. Fair value is determined based upon the application of an income approach valuation model based. The valuation model, maintained by an independent third party, incorporates assumptions in estimating future cash flows. These assumptions include time decay, payoffs, and changes in valuation inputs and assumptions. The reasonableness of these pricing models is validated on a minimum of a quarterly basis by at least one independent external service broker valuation. Because the fair values of MSRs are significantly impacted by the use of estimates, the use of different assumption estimates can result in different estimated fair values of those MSRs.

***Pension Valuation***

Pension plan assets consist of mutual funds, corporate bonds, US government bonds and our common stock. Investments are accounted for at cost on the trade date and are reported at fair value. Mutual funds are valued at quoted Net Asset Value. Our common stock is traded on a national securities exchange and is valued at the last reported sales price.

The discount rate and expected return on plan assets used to determine the benefit obligation and pension expense are both significant assumptions. Actual results may be materially different. *(See Note 18 of the Notes to the Consolidated Financial Statements).*

***Contingent Liabilities***

We are parties to various claims, litigation, and legal proceedings resulting from ordinary business activities relating to our current and/or former operations. We estimate and provide for potential losses that may arise out of litigation and regulatory proceedings to the extent that such losses are probable and can be reasonably estimated. Significant judgment is required in making these estimates and our final liabilities may ultimately be more or less than the current estimate. Our total estimated liability in respect of litigation and regulatory proceedings is determined on a case-by-case basis and represents an estimate of probable losses after considering, among other factors, the progress of each case or proceeding, our experience and the experience of others in similar cases or proceedings, and the opinions and views of legal counsel. Litigation exposure represents a key area of judgment and is subject to uncertainty and certain factors outside of our control.

***Income Taxes***

The calculation of our provision for income taxes is complex and requires the use of estimates and judgments. We have two accruals for income taxes: (1) our income tax payable represents the estimated net amount currently due to the federal, state, and local taxing jurisdictions, net of any reserve for potential audit issues, and is reported as a component of accrued income and other assets in our consolidated balance sheet; (2) our deferred federal and state income tax and related valuation accounts, reported as a component of accrued income and other assets, represents the estimated impact of temporary differences between how we recognize our assets and liabilities under GAAP, and how such assets and liabilities are recognized under federal and state tax law.

In the ordinary course of business, we operate in various taxing jurisdictions and are subject to income and non-income taxes. The effective tax rate is based in part on our interpretation of the relevant current tax laws. We believe the aggregate liabilities related to taxes are appropriately reflected in the consolidated financial statements. We review the appropriate tax treatment of all transactions taking into consideration statutory, judicial, and regulatory guidance in the context of our tax positions. In addition, we rely on various tax opinions, recent tax audits, and historical experience.

From time-to-time, we engage in business transactions that may affect our tax liabilities. Where appropriate, we have obtained opinions of outside experts and have assessed the relative merits and risks of the appropriate tax treatment of business transactions taking into account statutory, judicial, and regulatory guidance in the context of the tax position. However, changes to our estimates of accrued taxes can occur due to changes in tax rates, implementation of new business strategies, resolution of issues with taxing authorities regarding previously taken tax positions, and newly enacted statutory, judicial, and regulatory guidance. Such changes could affect the amount of our accrued taxes and could be material to our financial position and / or results of operations. *(See Note 17 of the Notes to Consolidated Financial Statements.)*



**Table of Contents**

***Deferred Tax Assets***

At December 31, 2012, we had a net federal deferred tax asset of \$171.5 million and a net state deferred tax asset of \$32.4 million. A valuation allowance is provided when it is more-likely-than-not that some portion of the deferred tax asset will not be realized. All available evidence, both positive and negative, was considered to determine whether, based on the weight of that evidence, impairment should be recognized. Our forecast process includes judgmental and quantitative elements that may be subject to significant change. If our forecast of taxable income within the carryforward periods available under applicable law is not sufficient to cover the amount of net deferred tax assets, such assets may be impaired. Based on our analysis of both positive and negative evidence and our ability to offset the net deferred tax assets against our forecasted future taxable income, there was no impairment of the net deferred tax assets at December 31, 2012.

**Recent Accounting Pronouncements and Developments**

Note 2 to Consolidated Financial Statements discusses new accounting pronouncements adopted during 2012 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD&A and the Notes to Consolidated Financial Statements.

**Table of Contents**

**Item 7A: Quantitative and Qualitative Disclosures About Market Risk**

Information required by this item is set forth under the heading of "Market Risk" in Item 7 (MD&A), which is incorporated by reference into this item.

**Item 8: Financial Statements and Supplementary Data**

Information required by this item is set forth in the Report of Independent Registered Public Accounting Firm, Consolidated Financial Statements and Notes, and Selected Quarterly Income Statements, which is incorporated by reference into this item.

**Table of Contents**

**REPORT OF MANAGEMENT**

The Management of Huntington Bancshares Incorporated (Huntington or the Company) is responsible for the financial information and representations contained in the Consolidated Financial Statements and other sections of this report. The Consolidated Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States. In all material respects, they reflect the substance of transactions that should be included based on informed judgments, estimates, and currently available information. Management maintains a system of internal accounting controls, which includes the careful selection and training of qualified personnel, appropriate segregation of responsibilities, communication of written policies and procedures, and a broad program of internal audits. The costs of the controls are balanced against the expected benefits. During 2012, the audit committee of the board of directors met regularly with Management, Huntington's internal auditors, and the independent registered public accounting firm, Deloitte & Touche LLP, to review the scope of the audits and to discuss the evaluation of internal accounting controls and financial reporting matters. The independent registered public accounting firm and the internal auditors have free access to, and meet confidentially with, the audit committee to discuss appropriate matters. Also, Huntington maintains a disclosure review committee. This committee's purpose is to design and maintain disclosure controls and procedures to ensure that material information relating to the financial and operating condition of Huntington is properly reported to its chief executive officer, chief financial officer, internal auditors, and the audit committee of the board of directors in connection with the preparation and filing of periodic reports and the certification of those reports by the chief executive officer and the chief financial officer.

**REPORT OF MANAGEMENT'S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, including accounting and other internal control systems that, in the opinion of Management, provide reasonable assurance that (1) transactions are properly authorized, (2) the assets are properly safeguarded, and (3) transactions are properly recorded and reported to permit the preparation of the Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States. Huntington's Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2012. In making this assessment, Management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. Based on that assessment, Management believes that, as of December 31, 2012, the Company's internal control over financial reporting is effective based on those criteria. The Company's internal control over financial reporting as of December 31, 2012 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report appearing on the next page.

Stephen D. Steinour Chairman, President, and Chief Executive Officer

Donald R. Kimble Senior Executive Vice President and Chief Financial Officer

February 15, 2013



**Table of Contents**

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of

Huntington Bancshares Incorporated

Columbus, Ohio

We have audited the internal control over financial reporting of Huntington Bancshares Incorporated and subsidiaries (the Company) as of December 31, 2012, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Report of Management's Assessment of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2012 of the Company and our report dated February 15, 2013 expressed an unqualified opinion on those financial statements.

Columbus, Ohio

February 15, 2013



**Table of Contents**

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of

Huntington Bancshares Incorporated

Columbus, Ohio

We have audited the accompanying consolidated balance sheets of Huntington Bancshares Incorporated and subsidiaries (the Company) as of December 31, 2012 and 2011, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2012. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Huntington Bancshares Incorporated and subsidiaries as of December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2012, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 15, 2013 expressed an unqualified opinion on the Company's internal control over financial reporting.

Columbus, Ohio

February 15, 2013

**Table of Contents****Huntington Bancshares Incorporated  
Consolidated Balance Sheets**

	December 31,	
<i>(dollar amounts in thousands, except number of shares)</i>	2012	2011
<b>Assets</b>		
Cash and due from banks	\$ 1,262,806	\$ 1,115,968
Interest-bearing deposits in banks	70,921	90,943
Trading account securities	91,205	45,899
Loans held for sale (includes \$452,949 and \$343,588 respectively, measured at fair value) <sup>(1)</sup>	764,309	1,618,391
Available-for-sale and other securities	7,566,175	8,078,014
Held-to-maturity securities	1,743,876	640,551
Loans and leases (includes \$142,762 and \$296,250 respectively, measured at fair value): <sup>(2)</sup>		
Commercial and industrial loans and leases	16,970,689	14,699,371
Commercial real estate loans	5,399,240	5,825,709
Automobile loans and leases	4,633,820	4,457,446
Home equity loans	8,335,342	8,215,413
Residential mortgage loans	4,969,672	5,228,276
Other consumer loans	419,662	497,568
Loans and leases	40,728,425	38,923,783
Allowance for loan and lease losses	(769,075)	(964,828)
Net loans and leases	39,959,350	37,958,955
Bank owned life insurance	1,596,056	1,549,783
Premises and equipment	617,257	564,429
Goodwill	444,268	444,268
Other intangible assets	132,157	175,302
Accrued income and other assets	1,904,805	2,168,149
<b>Total assets</b>	<b>\$ 56,153,185</b>	<b>\$ 54,450,652</b>
<b>Liabilities and shareholders equity</b>		
<b>Liabilities</b>		
Deposits in domestic offices		
Demand deposits noninterest-bearing	\$ 12,599,636	\$ 11,157,805
Interest-bearing	33,375,016	31,761,039
Deposits in foreign offices	278,031	360,781
Deposits	46,252,683	43,279,625
Short-term borrowings	589,814	1,441,092
Federal Home Loan Bank advances	1,008,959	362,972
Other long-term debt (includes \$123,039 at December 31, 2011, measured at fair value) <sup>(2)</sup>	158,784	1,231,517
Subordinated notes	1,197,091	1,503,368
Accrued expenses and other liabilities	1,155,643	1,213,978
<b>Total liabilities</b>	<b>50,362,974</b>	<b>49,032,552</b>
<b>Shareholders equity</b>		
Preferred stock authorized 6,617,808 shares;		
Series A, 8.50% fixed rate, non-cumulative perpetual convertible preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	362,507	362,507
Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	23,785	23,785
Common stock	8,441	8,656
Capital surplus	7,475,149	7,596,809

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Less treasury shares, at cost	(10,921)	(10,255)
Accumulated other comprehensive loss	(150,817)	(173,763)
Retained (deficit) earnings	(1,917,933)	(2,389,639)
<b>Total shareholders equity</b>	<b>5,790,211</b>	<b>5,418,100</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 56,153,185</b>	<b>\$ 54,450,652</b>
Common shares authorized (par value of \$0.01)	<b>1,500,000,000</b>	1,500,000,000
Common shares issued	<b>844,105,349</b>	865,584,517
Common shares outstanding	<b>842,812,709</b>	864,406,152
Treasury shares outstanding	<b>1,292,640</b>	1,178,365
Preferred shares issued	<b>1,967,071</b>	1,967,071
Preferred shares outstanding	<b>398,007</b>	398,007

<sup>(1)</sup> Amounts represent loans for which Huntington has elected the fair value option. See Note 19.

<sup>(2)</sup> Amounts represent certain assets and liabilities of a consolidated VIE for which Huntington has elected the fair value option. See Note 21. See Notes to Consolidated Financial Statements

**Table of Contents****Huntington Bancshares Incorporated  
Consolidated Statements of Income**

<i>(dollar amounts in thousands, except per share amounts)</i>	Year Ended December 31,		
	2012	2011	2010
Interest and fee income:			
Loans and leases	\$ 1,675,295	\$ 1,727,784	\$ 1,865,848
Available-for-sale and other securities			
Taxable	184,340	207,984	239,065
Tax-exempt	8,999	9,785	11,680
Held-to-maturity securities	24,088	11,213	
Other	37,541	13,460	28,799
Total interest income	1,930,263	1,970,226	2,145,392
Interest expense			
Deposits	162,167	260,052	439,050
Short-term borrowings	2,048	3,500	3,007
Federal Home Loan Bank advances	819	824	3,121
Subordinated notes and other long-term debt	54,705	76,680	81,409
Total interest expense	219,739	341,056	526,587
Net interest income	1,710,524	1,629,170	1,618,805
Provision for credit losses	147,388	174,059	634,547
Net interest income after provision for credit losses	1,563,136	1,455,111	984,258
Service charges on deposit accounts	262,179	243,507	267,015
Mortgage banking income	191,092	83,408	175,782
Trust services	121,897	119,382	112,555
Electronic banking	82,290	111,697	110,234
Brokerage income	72,226	80,367	68,855
Insurance income	71,319	69,470	76,413
Gain on sale of loans	58,182	31,944	6,275
Bank owned life insurance income	56,042	62,336	61,066
Capital markets fees	48,160	36,540	23,886
Net gains on sales of securities	6,388	3,682	13,448
Impairment losses recognized in earnings on available-for-sale securities (a)	(1,619)	(7,363)	(13,722)
Other income	129,701	145,653	140,051
Total noninterest income	1,097,857	980,623	1,041,858
Personnel costs	988,193	892,534	798,973
Outside data processing and other services	190,255	189,174	161,814
Net occupancy	111,160	109,129	107,862
Equipment	102,947	92,544	85,920
Deposit and other insurance expense	68,330	77,692	97,548
Professional services	65,758	68,616	86,211
Marketing	64,263	65,560	56,347
Amortization of intangibles	46,549	53,318	60,478
OREO and foreclosure expense	18,271	18,006	39,049
Gain on early extinguishment of debt	(798)	(9,697)	
Other expense	180,948	171,624	179,603
Total noninterest expense	1,835,876	1,728,500	1,673,805

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Income before income taxes	<b>825,117</b>	707,234	352,311
Provision for income taxes	<b>184,095</b>	164,621	39,964
Net income	<b>641,022</b>	542,613	312,347
Dividends on preferred shares	<b>31,989</b>	30,813	172,032
Net income applicable to common shares	<b>\$ 609,033</b>	\$ 511,800	\$ 140,315
Average common shares basic	<b>857,962</b>	863,691	726,934
Average common shares diluted	<b>863,402</b>	867,624	729,532
Per common share:			
Net income basic	<b>\$ 0.71</b>	\$ 0.59	\$ 0.19
Net income diluted	<b>0.71</b>	0.59	0.19
Cash dividends declared	<b>0.16</b>	0.10	0.04

(a) The following OTTI losses are included in securities losses for the periods presented:

Total OTTI losses	<b>\$ (1,886)</b>	\$ (8,791)	\$ (17,088)
Noncredit-related portion of loss recognized in OCI	<b>267</b>	1,428	3,366
Net impairment credit losses recognized in earnings	<b>\$ (1,619)</b>	\$ (7,363)	\$ (13,722)

*See Notes to Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated  
Consolidated Statements of Comprehensive Income**

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2012	2011	2010
Net income	<b>\$ 641,022</b>	\$ 542,613	\$ 312,347
Other comprehensive income, net of tax:			
Unrealized gains on available-for-sale and other securities:			
Non-credit-related impairment recoveries (losses) on debt securities not expected to be sold	<b>12,490</b>	7,499	15,320
Unrealized net gains (losses) on available-for-sale and other securities arising during the period, net of reclassification for net realized gains	<b>55,305</b>	64,921	(9,406)
Total unrealized gains on available-for-sale and other securities	<b>67,795</b>	72,420	5,914
Unrealized gains (losses) on cash flow hedging derivatives	<b>6,186</b>	5,188	(23,155)
Change in accumulated unrealized losses for pension and other post-retirement obligations	<b>(51,035)</b>	(53,875)	(19,021)
Other comprehensive income (loss), net of tax	<b>22,946</b>	23,733	(36,262)
Comprehensive income	<b>\$ 663,968</b>	\$ 566,346	\$ 276,085

*See Notes to Consolidated Financial Statements*



**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Changes in Shareholders' Equity**

(all amounts in thousands, except for per share amounts)	Preferred Stock Series A		Preferred Stock Series B Floating Rate		Common Stock			Treasury Stock		Accumulated Other Comprehensive Loss	Retained Earnings (Deficit)	Total
	Shares	Amount	Shares	Amount	Shares	Amount	Capital Surplus	Shares	Amount			
<b>Year Ended December 31, 2012</b>												
Balance, beginning of year	363	\$ 362,507	35	\$ 23,785	865,585	\$ 8,656	\$ 7,596,809	(1,178)	\$ (10,255)	\$ (173,763)	\$ (2,389,639)	\$ 5,418,100
Net income											641,022	641,022
Other comprehensive income (loss)										22,946		22,946
Repurchases of common stock					(23,328)	(233)	(148,648)					(148,881)
Cash dividends declared:												
Common (\$0.16 per share)											(136,887)	(136,887)
Preferred Series A (\$85.00 per share)											(30,813)	(30,813)
Preferred Series B (\$33.14 per share)											(1,176)	(1,176)
Recognition of the fair value of share-based compensation							27,873					27,873
Other share-based compensation activity					1,848	18	(795)				(348)	(1,125)
Other							(90)	(114)	(666)		(92)	(848)
Balance, end of year	363	\$ 362,507	35	\$ 23,785	844,105	\$ 8,441	\$ 7,475,149	(1,292)	\$ (10,921)	\$ (150,817)	\$ (1,917,933)	\$ 5,790,211

*See Notes to Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Changes in Shareholders' Equity**

<i>(all amounts in thousands, except for per share amounts)</i>	Preferred Stock Series A		Preferred Stock Series B Floating Rate		Common Stock		Capital Surplus	Treasury Stock		Accumulated Other Comprehensive	Retained Earnings	Total
	Shares	Amount	Shares	Amount	Shares	Amount		Shares	Amount	Loss	(Deficit)	
<b>Year Ended December 31, 2011</b>												
Balance, beginning of year	363	\$ 362,507		\$	864,195	\$ 8,642	\$ 7,630,093	(876)	\$ (8,771)	\$ (197,496)	\$ (2,814,433)	\$ 4,980,542
Net income											542,613	542,613
Other comprehensive income (loss)										23,733		23,733
Issuance of preferred stock			35	23,785			(1,759)					22,026
Repurchase of warrants convertible to common stock							(49,100)					(49,100)
Cash dividends declared:												
Common (\$0.10 per share)											(86,448)	(86,448)
Preferred Series A (\$85.00 per share)											(30,813)	(30,813)
Recognition of the fair value of share-based compensation							19,666					19,666
Other share-based compensation activity					1,390	14	(1,605)				(343)	(1,934)
Other							(486)	(302)	(1,484)		(215)	(2,185)
Balance, end of year	363	\$ 362,507	35	\$ 23,785	865,585	\$ 8,656	\$ 7,596,809	(1,178)	\$ (10,255)	\$ (173,763)	\$ (2,389,639)	\$ 5,418,100

*See Notes to Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Changes in Shareholders' Equity**

(all amounts in thousands, except for per share amounts)	Preferred Stock Series B Fixed Rate		Preferred Stock Series A		Common Stock			Treasury Stock		Accumulated Other Comprehensive Loss	Retained Earnings (Deficit)	Total
	Shares	Amount	Shares	Amount	Shares	Amount	Capital Surplus	Shares	Amount			
<b>Year Ended December 31, 2010</b>												
Balance, beginning of year	1,398	\$ 1,325,008	363	\$ 362,507	716,741	\$ 7,167	\$ 6,731,796	(980)	\$ (11,465)	\$ (156,985)	\$ (2,922,026)	\$ 5,336,002
Cumulative effect of change in accounting principle for consolidation of variable interest entities, net of tax of \$3,097										(4,249)	(1,821)	(6,070)
Balance, beginning of year, as adjusted	1,398	1,325,008	363	362,507	716,741	7,167	6,731,796	(980)	(11,465)	(161,234)	(2,923,847)	5,329,932
Net income											312,347	312,347
Other comprehensive income (loss)										(36,262)		(36,262)
Issuance of common stock					146,568	1,465	884,707					886,172
Repurchase of Preferred Series B stock	(1,398)	(1,398,071)										(1,398,071)
Preferred Series B stock discount accretion and redemption		73,063									(73,063)	
Cash dividends declared:												
Common (\$0.04 per share)											(30,139)	(30,139)
Preferred Series B (\$48.75 per share)											(68,156)	(68,156)
Preferred Series A (\$85.00 per share)											(30,813)	(30,813)
Recognition of the fair value of share-based compensation						4	15,449					15,453
Other share-based compensation activity					886	6	482				(535)	(47)
Other							(2,341)	104	2,694		(227)	126
Balance, end of year		\$	363	\$ 362,507	864,195	\$ 8,642	\$ 7,630,093	(876)	\$ (8,771)	\$ (197,496)	\$ (2,814,433)	\$ 4,980,542

See Notes to Consolidated Financial Statements

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Cash Flows**

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2012	2011	2010
<b>Operating activities</b>			
Net income	\$ 641,022	\$ 542,613	\$ 312,347
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Provision for credit losses	147,388	174,059	634,547
Depreciation and amortization	274,572	282,105	286,186
Change in current and deferred income taxes	177,706	84,555	161,367
Net sales (purchases) of trading account securities	(45,306)	139,505	(101,747)
Originations of loans held for sale	(3,814,572)	(2,414,172)	(3,864,273)
Principal payments on and proceeds from loans held for sale	3,731,465	2,820,797	3,535,550
Gain on early extinguishment of debt	(798)	(9,697)	
Bargain purchase gain	(11,217)		
Net gain on sales of securities	(6,388)	(3,682)	(13,448)
Impairment losses recognized in earnings on available-for-sale securities	1,619	7,363	13,722
Other, net	(93,361)	(28,659)	(123,428)
<b>Net cash provided by (used for) operating activities</b>	<b>1,002,130</b>	<b>1,594,787</b>	<b>840,823</b>
<b>Investing activities</b>			
Decrease (increase) in interest-bearing deposits in banks	70,980	50,093	162,913
Net cash received in acquisitions	40,258		
Proceeds from:			
Maturities and calls of available-for-sale and other securities	1,776,594	2,489,049	3,288,714
Maturities of held-to-maturity securities	113,576	31,163	
Sales of available-for-sale and other securities	957,930	3,205,884	4,280,518
Purchases of available-for-sale and other securities	(2,384,824)	(4,283,866)	(8,769,767)
Purchases of held-to-maturity securities	(941,119)	(204,082)	
Net proceeds from sales of loans	3,092,643	1,640,237	941,615
Net loan and lease activity, excluding sales	(3,287,000)	(4,148,424)	(2,764,575)
Proceeds from sale of operating lease assets	30,322	62,744	34,930
Purchases of premises and equipment	(129,641)	(143,763)	(68,200)
Proceeds from sales of other real estate	56,762	55,817	113,298
Purchases of loans and leases	(484,157)	(59,885)	
Other, net	4,698	327	3,770
<b>Net cash provided by (used for) investing activities</b>	<b>(1,082,978)</b>	<b>(1,304,706)</b>	<b>(2,776,784)</b>
<b>Financing activities</b>			
Increase (decrease) in deposits	2,262,213	1,420,944	1,353,227
Increase (decrease) in short-term borrowings	(939,979)	(580,335)	1,128,887
Net proceeds from issuance of subordinated notes			297,375
Maturity/redemption of subordinated notes	(305,010)	(5,000)	(83,870)
Proceeds from Federal Home Loan Bank advances	2,515,000	550,000	450,000
Maturity/redemption of Federal Home Loan Bank advances	(1,914,281)	(359,732)	(446,718)
Proceeds from issuance of long-term debt			60,805
Maturity/redemption of long-term debt	(1,070,804)	(902,652)	(848,756)
Repurchase of Warrant to the Treasury		(49,100)	
Dividends paid on preferred stock	(31,719)	(30,813)	(107,901)
Dividends paid on common stock	(137,616)	(61,591)	(28,598)
Costs to issue preferred stock		(1,759)	

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Payment to repurchase preferred stock			(1,398,071)
Repurchase of common stock	(148,881)		
Net proceeds from issuance of common stock			886,172
Other, net	(1,237)	(1,963)	(47)
<b>Net cash provided by (used for) financing activities</b>	<b>227,686</b>	(22,001)	1,262,505
<b>Increase (decrease) in cash and cash equivalents</b>	<b>146,838</b>	268,080	(673,456)
<b>Cash and cash equivalents at beginning of period</b>	<b>1,115,968</b>	847,888	1,521,344
<b>Cash and cash equivalents at end of period</b>	<b>\$ 1,262,806</b>	\$ 1,115,968	\$ 847,888
Supplemental disclosures:			
Income taxes paid (refunded)	\$ 6,389	\$ 80,065	\$ (121,401)
Interest paid	231,897	357,212	552,955
Non-cash activities			
Dividends accrued, paid in subsequent quarter	47,312	40,771	23,373
Trust Preferred Securities exchange		35,500	
Transfer of securities to held-to-maturity from available for sale	278,748	469,070	
Loans transferred to loans held for sale	306,261	1,268,132	537,906
<i>See Notes to Consolidated Financial Statements.</i>			

---

**Table of Contents****Huntington Bancshares Incorporated****Notes to Consolidated Financial Statements****1. SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Operations** Huntington Bancshares Incorporated (Huntington or the Company) is a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through its subsidiaries, including its bank subsidiary, The Huntington National Bank (the Bank), Huntington is engaged in providing full-service commercial, small business, consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, customized insurance programs, and other financial products and services. Huntington's banking offices are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Select financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in Cayman Islands and another in Hong Kong.

**Basis of Presentation** The Consolidated Financial Statements include the accounts of Huntington and its majority-owned subsidiaries and are presented in accordance with GAAP. All intercompany transactions and balances have been eliminated in consolidation. Companies in which Huntington holds more than a 50% voting equity interest, or a controlling financial interest, or are a VIE in which Huntington i.) has the power to direct the activities of an entity that most significantly impact the entity's economic performance and ii.) has an obligation to absorb losses or the right to receive benefits from the VIE which could potentially be significant to the VIE are consolidated. VIEs are legal entities with insubstantial equity, whose equity investors lack the ability to make decisions about the entity's activities, or whose equity investors do not have the right to receive the residual returns of the entity if they occur. VIEs in which Huntington does not hold the power to direct the activities of the entity that most significantly impact the entity's economic performance or does not have an obligation to absorb losses or the right to receive benefits from the VIE which could potentially be significant to the VIE are not consolidated. For consolidated entities where Huntington holds less than a 100% interest, Huntington recognizes noncontrolling interest (included in shareholders' equity) for the equity held by others and noncontrolling profit or loss (included in noninterest expense) for the portion of the entity's earnings attributable to other's interests. Investments in companies that are not consolidated are accounted for using the equity method when Huntington has the ability to exert significant influence. Those investments in nonmarketable securities for which Huntington does not have the ability to exert significant influence are generally accounted for using the cost method. Investments in private investment partnerships that are accounted for under the equity method or the cost method are included in accrued income and other assets and Huntington's proportional interest in the equity investments' earnings are included in other noninterest income. Investment interests accounted for under the cost and equity methods are periodically evaluated for impairment.

The preparation of financial statements in conformity with GAAP requires Management to make estimates and assumptions that significantly affect amounts reported in the Consolidated Financial Statements. Huntington utilizes processes that involve the use of significant estimates and the judgments of Management in determining the amount of its allowance for credit losses, income taxes deferred tax assets, and contingent liabilities, as well as fair value measurements of investment securities, derivatives, goodwill, pension, mortgage servicing rights, and loans held for sale. As with any estimate, actual results could differ from those estimates.

Certain prior period amounts have been reclassified to conform to the current year's presentation.

**Resale and Repurchase Agreements** Securities purchased under agreements to resell and securities sold under agreements to repurchase are treated as collateralized financing transactions and are recorded at the amounts at which the securities were acquired or sold plus accrued interest. The fair value of collateral either received from or provided to a third party is continually monitored and additional collateral is obtained or is requested to be returned to Huntington as in accordance with the agreement.

**Securities** Securities purchased with the intention of recognizing short-term profits or which are actively bought and sold are classified as trading account securities and reported at fair value. The unrealized gains or losses on trading account securities are recorded in other noninterest income, except for gains and losses on trading account securities used to hedge the fair value of MSRs, which are included in mortgage banking income. Debt securities purchased in which Huntington has the positive intent and ability to hold to its maturity are classified as held-to-maturity securities. Held-to-maturity securities are recorded at amortized cost. All other debt and equity securities are classified as available-for-sale and other securities. Unrealized gains or losses on available-for-sale and other securities are reported as a separate component of accumulated OCI in the Consolidated Statements of Changes in Shareholders' Equity. Credit-related declines in the value of debt and marketable equity securities that are considered other-than-temporary are recorded in noninterest income.



---

**Table of Contents**

Huntington evaluates its investment securities portfolio on a quarterly basis for indicators of OTTI. Huntington assesses whether OTTI has occurred when the fair value of a debt security is less than the amortized cost basis at the balance sheet date. Management reviews the amount of unrealized loss, the length of time the security has been in an unrealized loss position, the credit rating history, market trends of similar security classes, time remaining to maturity, and the source of both interest and principal payments to identify securities which could potentially be impaired. OTTI is considered to have occurred (1) if Huntington intends to sell the security; (2) if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of expected cash flows are not sufficient to recover all contractually required principal and interest payments. For securities that Huntington does not expect to sell, or it is not more likely than not to be required to sell, the OTTI is separated into credit and noncredit components. A discounted cash flow analysis, which includes evaluating the timing of the expected cash flows, is completed for all debt securities subject to credit impairment. The measurement of the credit loss component is equal to the difference between the debt security's cost basis and the present value of its expected future cash flows discounted at the security's effective yield. The credit-related OTTI, represented by the expected loss in principal, is recognized in noninterest income. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit-related and, therefore, are recognized in OCI. Huntington believes that it will fully collect the carrying value of securities on which noncredit-related OTTI has been recognized in OCI. Noncredit-related OTTI results from other factors, including increased liquidity spreads and extension of the security. For securities which Huntington does expect to sell, or if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis, all OTTI is recognized in earnings. Presentation of OTTI is made in the Consolidated Statements of Income on a gross basis with a reduction for the amount of OTTI recognized in OCI. Once an OTTI is recorded, when future cash flows can be reasonably estimated, future cash flows are re-allocated between interest and principal cash flows to provide for a level-yield on the security.

Securities transactions are recognized on the trade date (the date the order to buy or sell is executed). The carrying value plus any related OCI balance of sold securities is used to compute realized gains and losses. Interest and dividends on securities, including amortization of premiums and accretion of discounts using the effective interest method over the period to maturity, are included in interest income.

Nonmarketable equity securities include stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock. These securities are accounted for at cost, evaluated for impairment, and included in available-for-sale and other securities.

**Loans and Leases** Loans and direct financing leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Consolidated Balance Sheets as loans and leases. Except for loans which are subject to fair value requirements, loans and leases are carried at the principal amount outstanding, net of unamortized deferred loan origination fees and costs and net of unearned income. Direct financing leases are reported at the aggregate of lease payments receivable and estimated residual values, net of unearned and deferred income. Interest income is accrued as earned using the interest method based on unpaid principal balances. Huntington defers the fees it receives from the origination of loans and leases, as well as the direct costs of those activities. Huntington also acquires loans at a premium and at a discount to their contractual values. Huntington amortizes loan discounts, premiums, and net loan origination fees and costs on a level-yield basis over the estimated lives of the related loans.

Troubled debt restructurings are loans for which the original contractual terms have been modified to provide a concession to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs. Modifications resulting in troubled debt restructurings may include changes to one or more terms of the loan, including but not limited to, a change in interest rate, an extension of the amortization period, a reduction in payment amount and partial forgiveness or deferment of principal or accrued interest.

Residual values on leased automobiles and equipment are evaluated quarterly for impairment. Impairment of the residual values of direct financing leases determined to be other than temporary is recognized by writing the leases down to fair value with a charge to other noninterest expense. Residual value losses arise if the expected fair value at the end of the lease term is less than the residual value recorded at the lease origination, net of estimated amounts reimbursable by the lessee. Future declines in the expected residual value of the leased equipment would result in expected losses of the leased equipment.

For leased equipment, the residual component of a direct financing lease represents the estimated fair value of the leased equipment at the end of the lease term. Huntington uses industry data, historical experience, and independent appraisals to establish these residual value estimates. Additional information regarding product life cycle, product upgrades, as well as insight into competing products are obtained through relationships with industry contacts and are factored into residual value estimates where applicable.

**Loans Held for Sale** Loans that Huntington has the intent to sell or securitize are classified as loans held for sale. Loans held for sale (excluding loans originated or acquired with the intent to sell, which are carried at fair value) are carried at the lower of cost or fair value less cost to sell. The fair value option was elected for mortgage loans held for sale to facilitate hedging of the loans. Fair value is determined based on collateral value and prevailing market prices for loans with similar characteristics. Nonmortgage loans held for sale are measured on an



aggregate asset basis.

---

**Table of Contents**

Subsequent declines in fair value are recognized either as a charge-off or as noninterest income, depending on the length of time the loan has been recorded as loans held for sale. When a decision is made to sell a loan that was not originated or initially acquired with the intent to sell, the loan is reclassified into loans held for sale.

Huntington consolidated an automobile loan securitization in which the associated loan receivables are held at fair value. The valuation of the loan receivables and notes payable are evaluated on a quarterly basis with any market value changes recorded in noninterest income. The key assumptions used to determine the fair value of the automobile loans includes a projection of expected losses and prepayment of the underlying loans in the portfolio and a market assumption of interest rates. The notes payable are valued based on interest rates for similar financial assets.

**Allowance for Credit Losses** Huntington maintains two reserves, both of which reflect Management's judgment regarding the appropriate level necessary to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. The determination of the ACL requires significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions, and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change.

The appropriateness of the ACL is based on Management's current judgments about the credit quality of the loan portfolio. These judgments consider on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. Further, Management evaluates the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors also considered include: the impact of declining residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business segments such as healthcare, ABL, and energy, and the overall condition of the manufacturing industry. Also, the ACL assessment includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. Management's determinations regarding the appropriateness of the ACL are reviewed and approved by the Company's board of directors.

The ALLL consists of two components: (1) the transaction reserve, which includes a loan level allocation per ASC 310-10, specific reserves related to loans considered to be impaired, and loans involved in troubled debt restructurings allocated per ASC 310-40, and (2) the general reserve. The transaction reserve component includes both (1) an estimate of loss based on pools of commercial and consumer loans and leases with similar characteristics and (2) an estimate of loss based on an impairment review of each impaired C&I and CRE loan greater than \$1.0 million. For the C&I and CRE portfolios, the estimate of loss based on pools of loans and leases with similar characteristics is made by applying a PD factor and a LGD factor to each individual loan based on a continuously updated loan grade, using a standardized loan grading system. The PD factor and an LGD factor are determined for each loan grade using statistical models based on historical performance data. The PD factor considers on-going reviews of the financial performance of the specific borrower, including cash flow, debt-service coverage ratio, earnings power, debt level, and equity position, in conjunction with an assessment of the borrower's industry and future prospects. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. These reserve factors are developed based on credit migration models that track historical movements of loans between loan ratings over time and a combination of long-term average loss experience of our own portfolio and external industry data using a 24-month emergence period.

In the case of more homogeneous portfolios, such as automobile loans, home equity loans, and residential mortgage loans, the determination of the transaction reserve also incorporates PD and LGD factors. The estimate of loss is based on pools of loans and leases with similar characteristics. The PD factor considers current credit scores unless the account is delinquent, in which case a higher PD factor is used. The credit score provides a basis for understanding the borrower's past and current payment performance, and this information is used to estimate expected losses over the 12-month emergence period. The performance of first-lien loans ahead of our junior-lien loans is available to use as part of our updated score process. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. Credit scores, models, analyses, and other factors used to determine both the PD and LGD factors are updated frequently to capture the recent behavioral characteristics of the subject portfolios, as well as any changes in loss mitigation or credit origination strategies, and adjustments to the reserve factors are made as required. Models utilized in the ALLL estimation process are subject to the Company's model validation policies.

The general reserve consists of the economic reserve and risk-profile reserve components. The economic reserve component considers the potential impact of changing market and economic conditions on portfolio performance. The risk-profile component considers items unique to our structure, policies, processes, and portfolio composition, as well as qualitative measurements and assessments of the loan portfolios including, but not limited to, management quality, concentrations, portfolio composition, industry comparisons, and internal review functions.



---

## **Table of Contents**

The estimate for the AULC is determined using the same procedures and methodologies as used for the ALLL. The loss factors used in the AULC are the same as the loss factors used in the ALLL while also considering a historical utilization of unused commitments. The AULC is reflected in accrued expenses and other liabilities in the Consolidated Balance Sheets.

**Nonaccrual and Past Due Loans** Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date.

Any loan in any portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. When a borrower with debt is discharged in a Chapter 7 bankruptcy and not reaffirmed by the borrower, the loan is determined to be collateral dependent and placed on nonaccrual status.

All classes within the C&I and CRE portfolios (except for purchased credit-impaired loans) are placed on nonaccrual status at 90-days past due. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due. Residential mortgage loans are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government agencies which continue to accrue interest at the rate guaranteed by the government agency. We are reimbursed from the government agency for reasonable expenses incurred in servicing loans. The FHA reimburses us for 66% of expenses, and the VA reimburses us at a maximum percentage of guarantee which is established for each individual loan. We have not experienced either material losses in excess of guarantee caps or significant delays or rejected claims from the related government entity.

For all classes within all loan portfolios, when a loan is placed on nonaccrual status, any accrued interest income is reversed with current year accruals charged to interest income, and prior year amounts charged-off as a credit loss.

For all classes within all loan portfolios, cash receipts received on NALs are applied against principal until the loan or lease has been collected in full, after which time any additional cash receipts are recognized as interest income. However, for secured non-reaffirmed debt in a Chapter 7 bankruptcy, payments are applied to principal and interest when the borrower has demonstrated a capacity to continue payment of the debt and collection of the debt is reasonably assured. For unsecured non-reaffirmed debt in a Chapter 7 bankruptcy where the carrying value has been fully charged-off, payments are recorded as loan recoveries.

Regarding all classes within the C&I and CRE portfolios, the determination of a borrower's ability to make the required principal and interest payments is based on an examination of the borrower's current financial statements, industry, management capabilities, and other qualitative measures. For all classes within the consumer loan portfolio, the determination of a borrower's ability to make the required principal and interest payments is based on multiple factors, including number of days past due and, in some instances, an evaluation of the borrower's financial condition. When, in Management's judgment, the borrower's ability to make required principal and interest payments resumes and collectability is no longer in doubt, the loan is returned to accrual status. For these loans that have been returned to accrual status, cash receipts are applied according to the contractual terms of the loan.

**Charge-off of Uncollectible Loans** Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral at 150-days past due.

**Impaired Loans** For all classes within the C&I and CRE portfolios, all loans with an outstanding balance of \$1.0 million or greater are evaluated on a quarterly basis for impairment. Generally, consumer loans within any class are not individually evaluated on a regular basis for impairment. All TDRs, regardless of the outstanding balance amount, are also considered to be impaired. Loans acquired with evidence of deterioration in credit quality since origination for which it is probable at acquisition that all contractually required payments will not be collected are also considered to be impaired.

Once a loan has been identified for an assessment of impairment, the loan is considered impaired when, based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. This determination requires

significant judgment and use of estimates, and the eventual outcome may differ significantly from those estimates.

---

## **Table of Contents**

When a loan in any class has been determined to be impaired, the amount of the impairment is measured using the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, the observable market price of the loan, or the fair value of the collateral, less anticipated selling costs, if the loan is collateral dependent. When the present value of expected future cash flows is used, the effective interest rate is the original contractual interest rate of the loan adjusted for any premium or discount. When the contractual interest rate is variable, the effective interest rate of the loan changes over time. A specific reserve is established as a component of the ALLL when a loan has been determined to be impaired. Subsequent to the initial measurement of impairment, if there is a significant change to the impaired loan's expected future cash flows, or if actual cash flows are significantly different from the cash flows previously estimated, Huntington recalculates the impairment and appropriately adjusts the specific reserve. Similarly, if Huntington measures impairment based on the observable market price of an impaired loan or the fair value of the collateral of an impaired collateral dependent loan, Huntington will adjust the specific reserve.

When a loan within any class is impaired, the accrual of interest income is discontinued unless the receipt of principal and interest is no longer in doubt. Interest income on TDRs is accrued when all principal and interest is expected to be collected under the post-modification terms. Cash receipts received on nonaccruing impaired loans within any class are generally applied entirely against principal until the loan has been collected in full, after which time any additional cash receipts are recognized as interest income. Cash receipts received on accruing impaired loans within any class are applied in the same manner as accruing loans that are not considered impaired.

**Purchased Credit-Impaired Loans** Purchased loans with evidence of deterioration in credit quality since origination for which it is probable at acquisition that we will be unable to collect all contractually required payments are considered to be credit impaired. Purchased credit-impaired loans are initially recorded at fair value, which is estimated by discounting the cash flows expected to be collected at the acquisition date. Because the estimate of expected cash flows reflects an estimate of future credit losses expected to be incurred over the life of the loans, an allowance for credit losses is not recorded at the acquisition date. The excess of cash flows expected at acquisition over the estimated fair value, referred to as the accretable yield, is recognized in interest income over the remaining life of the loan, or pool of loans, on a level-yield basis. The difference between the contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. A subsequent decrease in the estimate of cash flows expected to be received on purchased credit-impaired loans generally results in the recognition of an allowance for credit losses. Subsequent increases in cash flows result in reversal of any nonaccretable difference (or allowance for loan and lease losses to the extent any has been recorded) with a positive impact on interest income subsequently recognized. The measurement of cash flows involves assumptions and judgments for interest rates, prepayments, default rates, loss severity, and collateral values. All of these factors are inherently subjective and significant changes in the cash flow estimates over the life of the loan can result.

**Transfers of Financial Assets and Securitizations** Transfers of financial assets in which we have surrendered control over the transferred assets are accounted for as sales. In assessing whether control has been surrendered, we consider whether the transferee would be a consolidated affiliate, the existence and extent of any continuing involvement in the transferred financial assets, and the impact of all arrangements or agreements made contemporaneously with, or in contemplation of, the transfer, even if they were not entered into at the time of transfer. Control is generally considered to have been surrendered when (i) the transferred assets have been legally isolated from us or any of our consolidated affiliates, even in bankruptcy or other receivership, (ii) the transferee (or, if the transferee is an entity whose sole purpose is to engage in securitization or asset-backed financing that is constrained from pledging or exchanging the assets it receives, each third-party holder of its beneficial interests) has the right to pledge or exchange the assets (or beneficial interests) it received without any constraints that provide more than a trivial benefit to us, and (iii) neither we nor our consolidated affiliates and agents have (a) both the right and obligation under any agreement to repurchase or redeem the transferred assets before their maturity, (b) the unilateral ability to cause the holder to return specific financial assets that also provides us with a more-than-trivial benefit (other than through a cleanup call) or (c) an agreement that permits the transferee to require us to repurchase the transferred assets at a price so favorable that it is probable that it will require us to repurchase them.

If the sale criteria are met, the transferred financial assets are removed from our balance sheet and a gain or loss on sale is recognized. If the sale criteria are not met, the transfer is recorded as a secured borrowing in which the assets remain on our balance sheet and the proceeds from the transaction are recognized as a liability. For the majority of financial asset transfers, it is clear whether or not we have surrendered control. For other transfers, such as in connection with complex transactions or where we have continuing involvement, we generally obtain a legal opinion as to whether the transfer results in a true sale by law.

We have historically securitized certain automobile receivables. Gains and losses on the loans and leases sold and servicing rights associated with loan and lease sales are determined when the related loans or leases are sold to either a securitization trust or third party. For loan or lease sales with servicing retained, a servicing asset is recorded at fair value for the right to service the loans sold.

**Derivative Financial Instruments** A variety of derivative financial instruments, principally interest rate swaps, caps, floors, and collars, are used in asset and liability management activities to protect against the risk of adverse price or interest rate movements. These instruments provide flexibility in adjusting Huntington's sensitivity to changes in interest rates without exposure to loss of principal and higher funding

requirements.

---

**Table of Contents**

Huntington also uses derivatives, principally loan sale commitments, in hedging its mortgage loan interest rate lock commitments and its mortgage loans held for sale. Mortgage loan sale commitments and the related interest rate lock commitments are carried at fair value on the Consolidated Balance Sheets with changes in fair value reflected in mortgage banking revenue. Huntington also uses certain derivative financial instruments to offset changes in value of its MSR's. These derivatives consist primarily of forward interest rate agreements and forward mortgage contracts. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income.

Derivative financial instruments are recorded in the Consolidated Balance Sheets as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value. On the date a derivative contract is entered into, we designate it as either:

a qualifying hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge);

a qualifying hedge of the variability of cash flows to be received or paid related to a recognized asset liability or forecasted transaction (cash flow hedge); or

a trading instrument or a non-qualifying (economic) hedge.

Changes in the fair value of a derivative that has been designated and qualifies as a fair value hedge, along with the changes in the fair value of the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings. Changes in the fair value of a derivative that has been designated and qualifies as a cash flow hedge, to the extent effective as a hedge, are recorded in accumulated other comprehensive income, net of income taxes, and reclassified into earnings in the period during which the hedged item affects earnings. Ineffectiveness in the hedging relationship is reflected in current period earnings. Changes in the fair value of derivatives held for trading purposes or which do not qualify for hedge accounting are reported in current period earnings.

For those derivatives to which hedge accounting is applied, Huntington formally documents the hedging relationship and the risk management objective and strategy for undertaking the hedge. This documentation identifies the hedging instrument, the hedged item or transaction, the nature of the risk being hedged, and, unless the hedge meets all of the criteria to assume there is no ineffectiveness, the method that will be used to assess the effectiveness of the hedging instrument and how ineffectiveness will be measured. The methods utilized to assess retrospective hedge effectiveness, as well as the frequency of testing, vary based on the type of item being hedged and the designated hedge period. For specifically designated fair value hedges of certain fixed-rate debt, Huntington utilizes the short-cut method when certain criteria are met. For other fair value hedges of fixed-rate debt, including certificates of deposit, Huntington utilizes the regression method to evaluate hedge effectiveness on a quarterly basis. For fair value hedges of portfolio loans, the regression method is used to evaluate effectiveness on a daily basis. For cash flow hedges, the regression method is applied on a quarterly basis.

Hedge accounting is discontinued prospectively when:

the derivative is no longer effective or expected to be effective in offsetting changes in the fair value or cash flows of a hedged item (including firm commitments or forecasted transactions);

the derivative expires or is sold, terminated, or exercised;

it is unlikely that a forecasted transaction will occur;

the hedged firm commitment no longer meets the definition of a firm commitment; or



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

the designation of the derivative as a hedging instrument is removed.

When hedge accounting is discontinued because it is determined that the derivative no longer qualifies as an effective fair value or cash flow hedge, the derivative will continue to be carried on the balance sheet at fair value.

In the case of a discontinued fair value hedge of a recognized asset or liability, as long as the hedged item continues to exist on the balance sheet, the hedged item will no longer be adjusted for changes in fair value. The basis adjustment that had previously been recorded to the hedged item during the period from the hedge designation date to the hedge discontinuation date is recognized as an adjustment to the yield of the hedged item over the remaining life of the hedged item.

In the case of a discontinued cash flow hedge of a recognized asset or liability, as long as the hedged item continues to exist on the balance sheet, the effective portion of the changes in fair value of the hedging derivative will no longer be recorded to other comprehensive income. The balance applicable to the discontinued hedging relationship will be recognized in earnings over the remaining life of the hedged item as an adjustment to yield. If the discontinued hedged item was a forecasted transaction that is not expected to occur, any amounts recorded on the balance sheet related to the hedged item, including any amounts recorded in accumulated other comprehensive income, are immediately reclassified to current period earnings.

## **Table of Contents**

In the case of either a fair value hedge or a cash flow hedge, if the previously hedged item is sold or extinguished, the basis adjustment to the underlying asset or liability or any remaining unamortized other comprehensive income balance will be reclassified to current period earnings.

In all other situations in which hedge accounting is discontinued, the derivative will be carried at fair value on the consolidated balance sheets, with changes in its fair value recognized in current period earnings unless re-designated as a qualifying hedge.

Like other financial instruments, derivatives contain an element of credit risk, which is the possibility that Huntington will incur a loss because the counterparty fails to meet its contractual obligations. Notional values of interest rate swaps and other off-balance sheet financial instruments significantly exceed the credit risk associated with these instruments and represent contractual balances on which calculations of amounts to be exchanged are based. Credit exposure is limited to the sum of the aggregate fair value of positions that have become favorable to Huntington, including any accrued interest receivable due from counterparties. Potential credit losses are mitigated through careful evaluation of counterparty credit standing, selection of counterparties from a limited group of high quality institutions, collateral agreements, and other contract provisions. Huntington considers the value of collateral held and collateral provided in determining the net carrying value of derivatives.

Huntington offsets the fair value amounts recognized for derivative instruments and the fair value for the right to reclaim cash collateral or the obligation to return cash collateral arising from derivative instrument(s) recognized at fair value executed with the same counterparty under a master netting arrangement.

**Repossessed Collateral** Repossessed collateral, also referred to as other real estate owned (OREO), is comprised principally of commercial and residential real estate properties obtained in partial or total satisfaction of loan obligations, and is carried at the lower of cost or fair value. Collateral obtained in satisfaction of a loan is recorded at the estimated fair value less anticipated selling costs based upon the property's appraised value at the date of foreclosure, with any difference between the fair value of the property and the carrying value of the loan recorded as a charge-off. Subsequent declines in value are reported as adjustments to the carrying amount and are recorded in noninterest expense. Gains or losses resulting from the sale of collateral are recognized in noninterest expense at the date of sale.

**Collateral** We pledge assets as collateral as required for various transactions involving security repurchase agreements, public deposits, loan notes, derivative financial instruments, short-term borrowings and long-term borrowings. Assets that have been pledged as collateral, including those that can be sold or repledged by the secured party, continue to be reported on our Consolidated Balance Sheets.

We also accept collateral, primarily as part of various transactions involving security resale agreements. Collateral accepted by us, including collateral that we can sell or repledge, is excluded from our Consolidated Balance Sheets.

The market value of collateral we have accepted or pledged is regularly monitored and additional collateral is obtained or provided as necessary to ensure appropriate collateral coverage in these transactions.

**Premises and Equipment** Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed principally by the straight-line method over the estimated useful lives of the related assets. Buildings and building improvements are depreciated over an average of 30 to 40 years and 10 to 30 years, respectively. Land improvements and furniture and fixtures are depreciated over an average of 5 to 20 years, while equipment is depreciated over a range of 3 to 10 years. Leasehold improvements are amortized over the lesser of the asset's useful life or the lease term, including any renewal periods for which renewal is reasonably assured. Maintenance and repairs are charged to expense as incurred, while improvements that extend the useful life of an asset are capitalized and depreciated over the remaining useful life. Premises and equipment is evaluated for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

**Mortgage Servicing Rights** Huntington recognizes the rights to service mortgage loans as separate assets, which are included in accrued income and other assets in the Consolidated Balance Sheets, only when purchased or when servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained.

For loan sales with servicing retained, a servicing asset is recorded at fair value for the right to service the loans sold. To determine the fair value of a MSR, Huntington uses an option adjusted spread cash flow analysis incorporating market implied forward interest rates to estimate the future direction of mortgage and market interest rates. The forward rates utilized are derived from the current yield curve for U.S. dollar interest rate swaps and are consistent with pricing of capital markets instruments. The current and projected mortgage interest rate influences the prepayment rate and, therefore, the timing and magnitude of the cash flows associated with the MSR. Expected mortgage loan prepayment assumptions are derived from a third party model. Management believes these prepayment assumptions are consistent with assumptions used by other market participants valuing similar MSRs. The servicing rights are recorded in accrued income and other assets in the Consolidated Balance Sheets. Servicing revenues on mortgage loans are included in mortgage banking income.



**Table of Contents**

At the time of initial capitalization, MSR assets may be grouped into servicing classes based on the availability of market inputs used in determining fair value and the method used for managing the risks of the servicing assets. MSR assets are recorded using the fair value method or the amortization method. The election of the fair value or amortization method is made at the time each servicing class is established. All newly created MSR assets since 2009 were recorded using the amortization method. Any change in the fair value of MSR assets carried under the fair value method, as well as amortization and impairment of MSR assets under the amortization method, during the period is recorded in mortgage banking income, which is reflected in the Consolidated Statements of Income. Huntington hedges the value of certain MSR assets using derivative instruments and trading securities. Changes in fair value of these derivatives and trading account securities are reported as a component of mortgage banking income.

**Goodwill and Other Intangible Assets** Under the acquisition method of accounting, the net assets of entities acquired by Huntington are recorded at their estimated fair value at the date of acquisition. The excess cost of the acquisition over the fair value of net assets acquired is recorded as goodwill. Other intangible assets are amortized either on an accelerated or straight-line basis over their estimated useful lives. Goodwill is evaluated for impairment on an annual basis at October 1<sup>st</sup> of each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Other intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

**Pension and Other Postretirement Benefits** We recognize the funded status of the postretirement benefit plans on the Consolidated Balance Sheets. Net postretirement benefit cost charged to current earnings related to these plans is based on various actuarial assumptions regarding expected future experience.

Certain employees are participants in various defined contribution and other non-qualified supplemental retirement plans. Our contributions to these plans are charged to current earnings.

In addition, we maintain a 401(k) plan covering substantially all employees. Employer contributions to the plan, which are charged to current earnings, are based on employee contributions.

**Share-Based Compensation** We use the fair value based method of accounting for awards of HBAN stock granted to employees under various stock option and restricted share plans. Stock compensation costs are recognized prospectively for all new awards granted under these plans. Compensation expense relating to share options is calculated using a methodology that is based on the underlying assumptions of the Black-Scholes option pricing model and is charged to expense over the requisite service period (e.g. vesting period). Compensation expense relating to restricted stock awards is based upon the fair value of the awards on the date of grant and is charged to earnings over the requisite service period (e.g., vesting period) of the award.

**Stock Repurchases** Acquisitions of Huntington stock are recorded at cost. The re-issuance of shares is recorded at weighted-average cost.

**Income Taxes** Income taxes are accounted for under the asset and liability method. Accordingly, deferred tax assets and liabilities are recognized for the future book and tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are determined using enacted tax rates expected to apply in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income at the time of enactment of such change in tax rates. Any interest or penalties due for payment of income taxes are included in the provision for income taxes. To the extent that we do not consider it more likely than not that a deferred tax asset will be recovered, a valuation allowance is recorded. All positive and negative evidence is reviewed when determining how much of a valuation allowance is recognized on a quarterly basis. In determining the requirements for a valuation allowance, sources of possible taxable income are evaluated including future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in appropriate carryback years, and tax-planning strategies. Huntington applies a more likely than not recognition threshold for all tax uncertainties. Huntington reviews the tax positions quarterly.

**Bank Owned Life Insurance** Huntington's bank owned life insurance policies are carried at their cash surrender value. Huntington recognizes tax-exempt income from the periodic increases in the cash surrender value of these policies and from death benefits. A portion of the cash surrender value is supported by holdings in separate accounts. Book value protection for the separate accounts is provided by the insurance carriers and a highly rated major bank.

## **Table of Contents**

**Fair Value Measurements** The Company records or discloses certain of its assets and liabilities at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Fair value measurements are classified within one of three levels in a valuation hierarchy based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

*Level 1* inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

*Level 2* inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

*Level 3* inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

**Segment Results** Accounting policies for the business segments are the same as those used in the preparation of the Consolidated Financial Statements with respect to activities specifically attributable to each business segment. However, the preparation of business segment results requires Management to establish methodologies to allocate funding costs and benefits, expenses, and other financial elements to each business segment. Changes are made in these methodologies as appropriate.

**Statement of Cash Flows** Cash and cash equivalents are defined as cash and due from banks which includes amounts on deposit with the Federal Reserve and federal funds sold and securities purchased under resale agreements.

**Transactions with Related Parties** In the normal course of business, we may enter into transactions with various related parties. These transactions occur at prevailing market rates and terms and include funding arrangements, transfers of financial assets, administrative and operational support, and other miscellaneous services.

## **2. ACCOUNTING STANDARDS UPDATE**

**ASU 2011-04 Fair Value Measurement (Topic 820), Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs.** The ASU amends Topic 820 to add both additional clarifications to existing fair value measurement and disclosure requirements and changes to existing principles and disclosure guidance. Clarifications were made to the relevancy of the highest and best use valuation concept, measurement of an instrument classified in an entity's shareholders' equity and disclosure of quantitative information about the unobservable inputs for level 3 fair value measurements. Changes to existing principles and disclosures included measurement of financial instruments managed within a portfolio, the application of premiums and discounts in fair value measurement, and additional disclosures related to fair value measurements. The updated guidance was effective for our quarterly and annual financial statements for 2012 (See Note 19). The amendments did not have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2011-05 Other Comprehensive Income (Topic 220), Presentation of Comprehensive Income.** The ASU amends Topic 220 to require an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. An entity is also required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. The amendments do not change items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income, only the format for presentation. Other than the deferral of the requirements related to reclassifications, the updated guidance was effective for our quarterly and annual financial statements for 2012.

**ASU 2011-10 Property, Plant, and Equipment (Topic 360): Derecognition of In-Substance Real Estate.** The ASU amends Topic 360 to clarify that when a reporting entity ceases to have a controlling financial interest (as described in ASC 810 Consolidation) in a subsidiary that is in-substance real estate as a result of default on the subsidiary's nonrecourse debt, the reporting entity should apply the guidance in Subtopic 360-20 to determine whether it should derecognize the in-substance real estate. The amendments were effective for our financial statements beginning in the third quarter of 2012. The amendments did not have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2011-11 Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities.** The ASU amends Topic 210 by requiring additional improved information to be disclosed regarding financial instruments and derivative instruments that are offset in accordance with the

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

conditions under ASC 210-20-45 or ASC 810-10-45 or subject to an enforceable master netting arrangement or similar agreement. The amendments are effective for annual and interim reporting periods beginning on or after January 1, 2013. The disclosures required by the amendments should be applied retrospectively for all comparative periods presented. Management does not believe the amendments will have a material impact on Huntington's Consolidated Financial Statements

**Table of Contents**

**ASU 2013-01 Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities.** The ASU amends Update 2011-11 to clarify that the scope applies to derivatives, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions that are either offset in accordance with Section 210-20-45 or Section 815-10-45 or subject to master netting or similar arrangements. Other types of financial assets and liabilities subject to master netting or similar arrangements are not subject to the disclosure requirements in Update 2011-11. The amendments are effective for fiscal years beginning on or after January 1, 2013, and interim periods within those annual periods. Management does not believe the amendments will have a material impact on Huntington's Consolidated Financial Statements.

**ASU 2013-02 Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income.** The ASU requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The amendments are effective prospectively for reporting periods beginning after December 15, 2012. Management does not believe the amendments will have a material impact on Huntington's Consolidated Financial Statements.

**3. LOANS AND LEASES AND ALLOWANCE FOR CREDIT LOSSES**

Loans and leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Consolidated Balance Sheets as loans and leases. Except for loans which are accounted for at fair value, loans and leases are carried at the principal amount outstanding, net of unamortized deferred loan origination fees and costs and net of unearned income. At December 31, 2012 and 2011, the aggregate amount of these net unamortized deferred loan origination fees and net unearned income was \$174.5 million and \$122.5 million, respectively.

**Loan and Lease Portfolio Composition**

The table below summarizes the Company's primary portfolios. For ACL purposes, these portfolios are further disaggregated into classes which are also summarized in the table below.

Portfolio	Class
Commercial and industrial	Owner occupied Purchased credit-impaired Other commercial and industrial
Commercial real estate	Retail properties Multi family Office Industrial and warehouse Purchased credit-impaired Other commercial real estate
Automobile	NA (1)
Home equity	Secured by first-lien Secured by junior-lien
Residential mortgage	Residential mortgage Purchased credit-impaired
Other consumer	Other consumer Purchased credit-impaired

(1) Not applicable. The automobile loan portfolio is not further segregated into classes.





**Table of Contents****Direct Financing Leases**

Huntington's loan and lease portfolio includes lease financing receivables consisting of direct financing leases on equipment, which are included in C&I loans, and on automobiles. Net investments in lease financing receivables by category at December 31, 2012 and 2011 were as follows:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
<b>Commercial and industrial:</b>		
Lease payments receivable	\$ 1,477,296	\$ 1,001,939
Estimated residual value of leased assets	332,369	201,663
Gross investment in commercial lease financing receivables	1,809,665	1,203,602
Net deferred origination costs	2,805	3,034
Unearned income	(142,904)	(109,820)
<b>Total net investment in commercial lease financing receivables</b>	<b>\$ 1,669,566</b>	<b>\$ 1,096,816</b>
<b>Consumer Automobile:</b>		
Lease payments receivable	\$ (299)	\$ 2,562
Estimated residual value of leased assets	921	10,843
Gross investment in consumer lease financing receivables	622	13,405
Net deferred origination fees	(2)	(18)
Unearned income	(5)	(497)
<b>Total net investment in consumer lease financing receivables</b>	<b>\$ 615</b>	<b>\$ 12,890</b>

The future lease rental payments due from customers on direct financing leases at December 31, 2012, totaled \$1.5 billion and were as follows: \$0.5 billion in 2013, \$0.3 billion in 2014, \$0.2 billion in 2015, \$0.2 billion in 2016, \$0.1 billion in 2017, and \$0.2 thereafter.

**Fidelity Bank acquisition**

*(See Note 26 for additional information regarding the Fidelity Bank acquisition).*

On March 30, 2012, Huntington acquired the loans of Fidelity Bank located in Dearborn, Michigan from the FDIC. Under the agreement, loans with a fair value of \$523.9 million were transferred to Huntington. These loans were recorded at fair value in accordance with applicable accounting guidance, ASC 805. The fair values for the loans were estimated using discounted cash flow analyses using interest rates currently being offered for loans with similar terms (Level 3), and reflected an estimate of probable losses and the credit risk associated with the loans.

**Purchased Credit-Impaired Loans**

The fair values for purchased credit-impaired loans were estimated using discounted cash flow analyses, including interest rates currently being offered for loans with similar terms (Level 3) and prepayment assumptions. This value was reduced by an estimate of probable losses and the credit risk associated with the loans.

The following table presents a rollforward of the accretable yield for the year ended December 31, 2012:

<i>(dollar amounts in thousands)</i>	2012
Balance at January 1,	\$
Impact of acquisition on March 30,	27,586

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Adjustments resulting from changes in purchase price allocation	3,625
Accretion	(7,960)
<b>Balance at December 31,</b>	<b>\$ 23,251</b>

**Table of Contents**

At December 31, 2012, there was no allowance for loan losses recorded on the purchased impaired loan portfolio and no adjustment to either the accretable or nonaccretable yield was required. The following table reflects the ending and unpaid balances of all contractually required payments and carrying amounts of the acquired loans at December 31, 2012:

<i>(in thousands)</i>	<b>December 31, 2012</b>	
	<b>Ending Balance</b>	<b>Unpaid Balance</b>
Commercial and industrial	\$ 54,472	\$ 80,294
Commercial real estate	126,923	226,093
Residential mortgage	2,243	4,104
Other consumer	140	245
<b>Total</b>	<b>\$ 183,778</b>	<b>\$ 310,736</b>

**Loan Purchases and Sales**

The following table summarizes significant portfolio loan purchase and sale activity for the years ended December 31, 2012, and 2011.

	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<i>(dollar amounts in thousands)</i>							
Portfolio loans purchased during the:							
Year ended December 31, 2012	\$ 568,467	\$ 378,122	\$	\$ 13,025	\$ 62,324	\$ 85	\$ 1,022,023
Year ended December 31, 2011			59,578				59,578
Portfolio loans sold or transferred to loans held for sale during the:							
Year ended December 31, 2012	238,121	74,703	2,783,748		389,603		3,486,175
Year ended December 31, 2011	256,313	56,123	2,250,033		257,100		2,819,569

**Table of Contents**

**NALs and Past Due Loans**

The following table presents NALs by loan class for the years ended December 31, 2012 and 2011 (1):

<i>(dollar amounts in thousands)</i>	December 31,	
	2012	2011
<b>Commercial and industrial:</b>		
Owner occupied	\$ 53,009	\$ 88,415
Other commercial and industrial	37,696	113,431
<b>Total commercial and industrial</b>	<b>\$ 90,705</b>	<b>\$ 201,846</b>
<b>Commercial real estate:</b>		
Retail properties	\$ 31,791	\$ 58,415
Multi family	19,765	39,921
Office	30,341	33,202
Industrial and warehouse	6,841	30,119
Other commercial real estate	38,390	68,232
<b>Total commercial real estate</b>	<b>\$ 127,128</b>	<b>\$ 229,889</b>
Automobile	\$ 7,823	\$
<b>Home equity:</b>		
Secured by first-lien	\$ 27,091	\$ 20,012
Secured by junior-lien	32,434	20,675
<b>Total home equity</b>	<b>\$ 59,525</b>	<b>\$ 40,687</b>
<b>Residential mortgage</b>	<b>\$ 122,452</b>	<b>\$ 68,658</b>
Other consumer	\$	\$
<b>Total nonaccrual loans</b>	<b>\$ 407,633</b>	<b>\$ 541,080</b>

(1) December 31, 2012, amounts included \$60.1 million related to Chapter 7 bankruptcy loans.

The amount of interest that would have been recorded under the original terms for total NAL loans was \$40.4 million for 2012, \$38.4 million for 2011, and \$59.7 million for 2010. The total amount of interest recorded to interest income for these loans was \$4.8 million, \$5.1 million, and \$5.5 million in 2012, 2011, and 2010, respectively.

The following table presents an aging analysis of loans and leases for the years ended December 31, 2012 and 2011 (1):

<i>(dollar amounts in thousands)</i>	December 31, 2012				Total	Current	Total Loans and Leases	90 or more days past due and accruing
	Past Due			Total				
	30-59 days	60-89 days	90 or more days					
<b>Commercial and industrial:</b>								
Owner occupied	\$ 11,409	\$ 6,302	\$ 31,997	\$ 49,708	\$ 4,236,211	\$ 4,285,919	\$	
Purchased credit-impaired	986	3,533	26,648	31,167	23,305	54,472	26,648 (2)	
Other commercial and industrial	20,273	4,211	14,786	39,270	12,591,028	12,630,298		

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Total commercial and industrial	\$ 32,668	\$ 14,046	\$ 73,431	\$ 120,145	\$ 16,850,544	\$ 16,970,689	\$ 26,648
Commercial real estate:							
Retail properties	\$ 3,459	\$ 4,203	\$ 9,677	\$ 17,339	\$ 1,413,520	\$ 1,430,859	\$
Multi family	7,961	1,314	12,062	21,337	963,063	984,400	
Office	1,054	2,415	23,335	26,804	909,310	936,114	
Industrial and warehouse	6,597	118	5,433	12,148	584,754	596,902	
Purchased credit-impaired	556	1,751	56,660	58,967	67,956	126,923	56,660 (2)
Other commercial real estate	2,725	2,192	25,463	30,380	1,293,662	1,324,042	
Total commercial real estate	\$ 22,352	\$ 11,993	\$ 132,630	\$ 166,975	\$ 5,232,265	\$ 5,399,240	\$ 56,660
Automobile	\$ 36,267	\$ 7,803	\$ 4,438	\$ 48,508	\$ 4,585,312	\$ 4,633,820	\$ 4,418
Home equity:							
Secured by first-lien	\$ 26,288	\$ 9,992	\$ 28,322	\$ 64,602	\$ 4,315,985	\$ 4,380,587	\$ 5,202
Secured by junior-lien	34,365	16,553	35,150	86,068	3,868,687	3,954,755	12,998
Total home equity	\$ 60,653	\$ 26,545	\$ 63,472	\$ 150,670	\$ 8,184,672	\$ 8,335,342	\$ 18,200
Residential mortgage							
Residential mortgage	\$ 118,582	\$ 44,747	\$ 164,035	\$ 327,364	\$ 4,640,065	\$ 4,967,429	\$ 92,925 (3)
Purchased credit-impaired	58		609	667	1,576	2,243	609 (2)
Total residential mortgage	\$ 118,640	\$ 44,747	\$ 164,644	\$ 328,031	\$ 4,641,641	\$ 4,969,672	\$ 93,534
Other consumer							
Other consumer	\$ 7,431	\$ 2,117	\$ 1,672	\$ 11,220	\$ 408,302	\$ 419,522	\$ 1,672
Purchased credit-impaired		76		76	64	140	(2)
Total other consumer	\$ 7,431	\$ 2,193	\$ 1,672	\$ 11,296	\$ 408,366	\$ 419,662	\$ 1,672
Total loans and leases	\$ 278,011	\$ 107,327	\$ 440,287	\$ 825,625	\$ 39,902,800	\$ 40,728,425	\$ 201,132

**Table of Contents**

(dollar amounts in thousands)	December 31, 2011						90 or more days past due and accruing
	30-59 days	Past Due		Total	Current	Total Loans and Leases	
		60-89 days	90 or more days				
<b>Commercial and industrial:</b>							
Owner occupied	\$ 10,607	\$ 7,433	\$ 58,513	\$ 76,553	\$ 3,936,203	\$ 4,012,756	\$
Other commercial and industrial	32,962	7,579	60,833	101,374	10,585,241	10,686,615	
<b>Total commercial and industrial</b>	<b>\$ 43,569</b>	<b>\$ 15,012</b>	<b>\$ 119,346</b>	<b>\$ 177,927</b>	<b>\$ 14,521,444</b>	<b>\$ 14,699,371</b>	<b>\$</b>
<b>Commercial real estate:</b>							
Retail properties	\$ 3,090	\$ 823	\$ 33,952	\$ 37,865	\$ 1,547,618	\$ 1,585,483	\$
Multi family	5,022	1,768	28,317	35,107	908,438	943,545	
Office	3,134	792	30,041	33,967	990,897	1,024,864	
Industrial and warehouse	2,834	115	18,203	21,152	708,390	729,542	
Other commercial real estate	6,894	3,625	48,739	59,258	1,483,017	1,542,275	
<b>Total commercial real estate</b>	<b>\$ 20,974</b>	<b>\$ 7,123</b>	<b>\$ 159,252</b>	<b>\$ 187,349</b>	<b>\$ 5,638,360</b>	<b>\$ 5,825,709</b>	<b>\$</b>
Automobile	\$ 42,162	\$ 9,046	\$ 6,265	\$ 57,473	\$ 4,399,973	\$ 4,457,446	\$ 6,265
<b>Home equity:</b>							
Secured by first-lien	\$ 17,260	\$ 8,822	\$ 29,259	\$ 55,341	\$ 3,760,238	\$ 3,815,579	\$ 9,247
Secured by junior-lien	32,334	18,357	31,626	82,317	4,317,517	4,399,834	10,951
Residential mortgage	\$ 134,228	\$ 45,774	\$ 204,648	\$ 384,650	\$ 4,843,626	\$ 5,228,276	\$ 141,901 (4)
Other consumer	\$ 7,655	\$ 1,502	\$ 1,988	\$ 11,145	\$ 486,423	\$ 497,568	\$ 1,988
<b>Total loans and leases</b>	<b>\$ 298,182</b>	<b>\$ 105,636</b>	<b>\$ 552,384</b>	<b>\$ 956,202</b>	<b>\$ 37,967,581</b>	<b>\$ 38,923,783</b>	<b>\$ 170,352</b>

- (1) NALs are included in this aging analysis based on the loans past due status.
- (2) All amounts represent accruing purchased credit-impaired loans related to the FDIC-assisted Fidelity Bank acquisition. Under the applicable accounting guidance (ASC-310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.
- (3) Includes \$90,816 thousand guaranteed by the U.S. government.
- (4) Includes \$96,703 thousand guaranteed by the U.S. government.

**Table of Contents****Allowance for Credit Losses**

The ACL is increased through a provision for credit losses that is charged to earnings, based on Management's quarterly evaluation, and is reduced by NCOs and the ACL associated with securitized or sold loans. There were no material changes in assumptions or estimation techniques compared with prior periods that impacted the determination of the current period's ALLL and AULC. The impact of the Chapter 7 bankruptcy loans was primarily associated with NALs and NCOs, with minimal impact to the ALLL.

The following table presents ALLL and AULC activity by portfolio segment for the years ended December 31, 2012, 2011, and 2010:

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b>Year ended December 31, 2012:</b>							
ALLL balance, beginning of period	\$ 275,367	\$ 388,706	\$ 38,282	\$ 143,873	\$ 87,194	\$ 31,406	\$ 964,828
Loan charge-offs	(101,475)	(118,051)	(26,070)	(124,286)	(52,228)	(33,090)	(455,200)
Recoveries of loans previously charged-off	37,227	39,622	16,628	7,907	4,305	7,049	112,738
Provision for loan and lease losses	29,932	(24,908)	12,964	91,270	24,046	21,889	155,193
Allowance for loans sold or transferred to loans held for sale			(6,825)		(1,659)		(8,484)
ALLL balance, end of period	\$ 241,051	\$ 285,369	\$ 34,979	\$ 118,764	\$ 61,658	\$ 27,254	\$ 769,075
AULC balance, beginning of period	\$ 39,658	\$ 5,852	\$	\$ 2,134	\$ 1	\$ 811	\$ 48,456
Provision for unfunded loan commitments and letters of credit	(5,790)	(1,112)		(778)	2	(127)	(7,805)
AULC balance, end of period	\$ 33,868	\$ 4,740	\$	\$ 1,356	\$ 3	\$ 684	\$ 40,651
ACL balance, end of period	\$ 274,919	\$ 290,109	\$ 34,979	\$ 120,120	\$ 61,661	\$ 27,938	\$ 809,726
<i>(dollar amounts in thousands)</i>							
<b>Year ended December 31, 2011:</b>							
ALLL balance, beginning of period	\$ 340,614	\$ 588,251	\$ 49,488	\$ 150,630	\$ 93,289	\$ 26,736	\$ 1,249,008
Loan charge-offs	(134,385)	(182,759)	(33,593)	(109,427)	(65,069)	(32,520)	(557,753)
Recoveries of loans previously charged-off	44,686	34,658	18,526	7,630	8,388	6,776	120,664
Provision for loan and lease losses	24,452	(51,444)	17,042	95,040	52,226	30,414	167,730
Allowance for loans sold or transferred to loans held for sale			(13,181)		(1,640)		(14,821)
ALLL balance, end of period	\$ 275,367	\$ 388,706	\$ 38,282	\$ 143,873	\$ 87,194	\$ 31,406	\$ 964,828
AULC balance, beginning of period	\$ 32,726	\$ 6,158	\$	\$ 2,348	\$ 1	\$ 894	\$ 42,127
Provision for unfunded loan commitments and letters of credit	6,932	(306)		(214)		(83)	6,329
AULC balance, end of period	\$ 39,658	\$ 5,852	\$	\$ 2,134	\$ 1	\$ 811	\$ 48,456
ACL balance, end of period	\$ 315,025	\$ 394,558	\$ 38,282	\$ 146,007	\$ 87,195	\$ 32,217	\$ 1,013,284





**Table of Contents***(dollar amounts in thousands)***Year Ended December 31, 2010:**

ALLL balance, beginning of period	\$ 492,205	\$ 751,875	\$ 57,951	\$ 102,039	\$ 55,903	\$ 22,506	\$ 1,482,479
Loan charge-offs	(316,771)	(303,995)	(46,308)	(140,831)(1)	(163,427)(2)	(32,575)	(1,003,907)
Recoveries of loans previously charged-off	61,839	28,433	19,736	1,458	10,532	7,435	129,433
Provision for loan and lease losses	103,341	111,938	18,109	187,964	190,577	29,370	641,299
Allowance for loans sold or transferred to loans held for sale					(296)		(296)
<b>ALLL balance, end of period</b>	<b>\$ 340,614</b>	<b>\$ 588,251</b>	<b>\$ 49,488</b>	<b>\$ 150,630</b>	<b>\$ 93,289</b>	<b>\$ 26,736</b>	<b>\$ 1,249,008</b>
AULC balance, beginning of period	\$ 34,555	\$ 12,194	\$	\$ 1,179	\$ 2	\$ 949	\$ 48,879
Provision for unfunded loan commitments and letters-of-credit	(1,829)	(6,036)		1,169	(1)	(55)	(6,752)
AULC balance, end of period	32,726	6,158		2,348	1	894	42,127
<b>ACL balance, end of period</b>	<b>\$ 373,340</b>	<b>\$ 594,409</b>	<b>\$ 49,488</b>	<b>\$ 152,978</b>	<b>\$ 93,290</b>	<b>\$ 27,630</b>	<b>\$ 1,291,135</b>

(1) Reflects \$21 million of Franklin-related charge-offs.

(2) Reflects \$71 million of Franklin-related charge-offs.

**Credit Quality Indicators**

To facilitate the monitoring of credit quality for C&I and CRE loans, and for purposes of determining an appropriate ACL level for these loans, Huntington utilizes the following categories of credit grades:

Pass = Higher quality loans that do not fit any of the other categories described below.

OLEM = The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the loan may weaken or the collateral may be inadequate to protect Huntington's position in the future. For these reasons, Huntington considers the loans to be potential problem loans.

Substandard = Inadequately protected loans by the borrower's ability to repay, equity, and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. It is likely Huntington will sustain some loss if any identified weaknesses are not mitigated.

Doubtful = Loans that have all of the weaknesses inherent in those loans classified as Substandard, with the added elements of the full collection of the loan is improbable and that the possibility of loss is high.

The categories above, which are derived from standard regulatory rating definitions, are assigned upon initial approval of the loan or lease and subsequently updated as appropriate.

Commercial loans categorized as OLEM, Substandard, or Doubtful are considered Criticized loans. Commercial loans categorized as Substandard or Doubtful are also considered Classified loans.

For all classes within all consumer loan portfolios, each loan is assigned a specific PD factor that is partially based on the borrower's most recent credit bureau score (FICO), which we update quarterly. A FICO credit bureau score is a credit score developed by Fair Isaac Corporation based on data provided by the credit bureaus. The FICO credit bureau score is widely accepted as the standard measure of consumer credit risk used by lenders, regulators, rating agencies, and consumers. The higher the FICO credit bureau score, the higher likelihood of repayment and therefore, an indicator of higher credit quality.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Huntington assesses the risk in the loan portfolio by utilizing numerous risk characteristics. The classifications described above, and also presented in the table below, represent one of those characteristics that are closely monitored in the overall credit risk management processes.

**Table of Contents**

The following table presents each loan and lease class by credit quality indicator for the years ended December 31, 2012 and 2011:

<i>(dollar amounts in thousands)</i>	December 31, 2012				
	Credit Risk Profile by UCS classification				
	Pass	OLEM	Substandard	Doubtful	Total
<b>Commercial and industrial:</b>					
Owner occupied	\$ 3,970,597	\$ 108,731	\$ 205,822	\$ 769	\$ 4,285,919
Purchased impaired	1,663	6,555	46,254		54,472
Other commercial and industrial	12,146,017	145,111	337,805	1,365	12,630,298
<b>Total commercial and industrial</b>	<b>\$ 16,118,277</b>	<b>\$ 260,397</b>	<b>\$ 589,881</b>	<b>\$ 2,134</b>	<b>\$ 16,970,689</b>
<b>Commercial real estate:</b>					
Retail properties	\$ 1,184,987	\$ 63,976	\$ 181,896	\$	\$ 1,430,859
Multi family	902,616	24,098	57,548	138	984,400
Office	826,533	26,488	83,093		936,114
Industrial and warehouse	540,484	15,132	41,286		596,902
Purchased impaired	10,052	18,085	98,786		126,923
Other commercial real estate	1,177,213	43,454	103,262	113	1,324,042
<b>Total commercial real estate</b>	<b>\$ 4,641,885</b>	<b>\$ 191,233</b>	<b>\$ 565,871</b>	<b>\$ 251</b>	<b>\$ 5,399,240</b>
	Credit Risk Profile by FICO score (1)				Total
	750+	650-749	<650	Other (2)	
<b>Automobile</b>	<b>\$ 2,233,439</b>	<b>\$ 1,900,824</b>	<b>\$ 682,518</b>	<b>\$ 117,039</b>	<b>\$ 4,933,820 <sup>(3)</sup></b>
<b>Home equity:</b>					
Secured by first-lien	\$ 2,618,888	\$ 1,345,621	\$ 357,019	\$ 59,059	\$ 4,380,587
Secured by junior-lien	2,046,143	1,375,636	491,226	41,750	3,954,755
<b>Total home equity</b>	<b>\$ 4,665,031</b>	<b>\$ 2,721,257</b>	<b>\$ 848,245</b>	<b>\$ 100,809</b>	<b>\$ 8,335,342</b>
<b>Residential mortgage:</b>					
Residential mortgage	\$ 2,561,210	\$ 1,673,485	\$ 711,750	\$ 20,984	\$ 4,967,429
Purchased impaired	373	1,303	567		2,243
<b>Total residential mortgage</b>	<b>\$ 2,561,583</b>	<b>\$ 1,674,788</b>	<b>\$ 712,317</b>	<b>\$ 20,984</b>	<b>\$ 4,969,672</b>
<b>Other consumer</b>					
Other consumer	\$ 169,792	\$ 167,389	\$ 59,815	\$ 22,526	\$ 419,522
Purchased impaired		93	47		140
<b>Total other consumer loans</b>	<b>\$ 169,792</b>	<b>\$ 167,482</b>	<b>\$ 59,862</b>	<b>\$ 22,526</b>	<b>\$ 419,662</b>
	December 31, 2011				
	Credit Risk Profile by UCS classification				
<i>(dollar amounts in thousands)</i>	Pass	OLEM	Substandard	Doubtful	Total
<b>Commercial and industrial:</b>					
Owner occupied	\$ 3,624,103	\$ 101,897	\$ 285,561	\$ 1,195	\$ 4,012,756
Other commercial and industrial	10,108,946	145,963	425,882	5,824	10,686,615
<b>Total commercial and industrial</b>	<b>\$ 13,733,049</b>	<b>\$ 247,860</b>	<b>\$ 711,443</b>	<b>\$ 7,019</b>	<b>\$ 14,699,371</b>
<b>Commercial real estate:</b>					
Retail properties	\$ 1,191,471	\$ 122,337	\$ 271,675	\$	\$ 1,585,483
Multi family	801,717	48,094	93,449	285	943,545
Office	896,230	67,050	61,476	108	1,024,864
Industrial and warehouse	649,165	9,688	70,621	68	729,542

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Other commercial real estate	1,112,751	110,276	318,479	769	1,542,275
Total commercial real estate	\$ 4,651,334	\$ 357,445	\$ 815,700	\$ 1,230	\$ 5,825,709

127

**Table of Contents**

	Credit Risk Profile by FICO score (1)				Total
	750+	650-749	<650	Other (2)	
Automobile	\$ 2,635,082	\$ 2,276,990	\$ 707,141	\$ 88,233	\$ 5,707,446 <sup>(4)</sup>
Home equity:					
Secured by first-lien	2,196,566	1,287,444	329,670	1,899	3,815,579
Secured by junior-lien	2,119,292	1,646,117	625,298	9,127	4,399,834
Residential mortgage	2,454,401	1,752,409	723,377	298,089	5,228,276
Other consumer	185,333	206,749	83,431	22,055	497,568

- (1) Reflects currently updated customer credit scores.  
(2) Reflects deferred fees and costs, loans in process, loans to legal entities, etc.  
(3) Includes \$0.3 billion of loans reflected as loans held for sale related to an automobile securitization expected to be completed in 2013.  
(4) Includes \$1.25 billion of loans reflected as loans held for sale related to an automobile securitization completed in 2012.

**Impaired Loans**

A loan is considered to be impaired when, based on current information and events, it is probable that not all amounts due according to the contractual terms of the loan agreement will be collected. The following tables present the balance of the ALLL attributable to loans by portfolio segment individually and collectively evaluated for impairment and the related loan and lease balance for the years ended December 31, 2012, 2011, and 2010 (1):

	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b>ALLL at December 31, 2012:</b> <i>(dollar amounts in thousands)</i>							
Portion of ending balance:							
Attributable to purchased credit-impaired loans	\$	\$	\$	\$	\$	\$	\$
Attributable to loans individually evaluated for impairment	11,694	31,133	1,446	4,783	14,176	213	63,445
Attributable to loans collectively evaluated for impairment	229,357	254,236	33,533	113,981	47,482	27,041	705,630
Total ALLL balance	\$ 241,051	\$ 285,369	\$ 34,979	\$ 118,764	\$ 61,658	\$ 27,254	\$ 769,075

**Loans and Leases at  
December 31, 2012:**  
*(dollar amounts in thousands)*

Portion of ending balance:							
Attributable to purchased credit-impaired loans	\$ 54,472	\$ 126,923	\$	\$	\$ 2,243	\$ 140	\$ 183,778
Individually evaluated for impairment	119,535	298,891	43,607	117,532	374,526	2,657	956,748
Collectively evaluated for impairment	16,796,682	4,973,426	4,590,213	8,217,810	4,592,903	416,865	39,587,899
Total loans evaluated for impairment	\$ 16,970,689	\$ 5,399,240	\$ 4,633,820	\$ 8,335,342	\$ 4,969,672	\$ 419,662	\$ 40,728,425
Portion of ending balance:							
With allowance assigned to the loan and lease balances	\$ 86,644	\$ 193,413	\$ 43,607	\$ 117,532	\$ 374,526	\$ 2,657	\$ 818,379

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

With no allowance assigned to the loan and lease balances	<b>87,363</b>	<b>232,401</b>			<b>2,243</b>	<b>140</b>	<b>322,147</b>
Total	<b>\$ 174,007</b>	<b>\$ 425,814</b>	<b>\$ 43,607</b>	<b>\$ 117,532</b>	<b>\$ 376,769</b>	<b>\$ 2,797</b>	<b>\$ 1,140,526</b>
Average balance of impaired loans	<b>\$ 179,692</b>	<b>\$ 474,362</b>	<b>\$ 39,139</b>	<b>\$ 79,523</b>	<b>\$ 348,727</b>	<b>\$ 4,448</b>	<b>\$ 1,125,891</b>
ALLL on impaired loans	<b>11,694</b>	<b>31,133</b>	<b>1,446</b>	<b>4,783</b>	<b>14,176</b>	<b>213</b>	<b>63,445</b>

**Table of Contents**

	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b>ALLL at December 31, 2011:</b>							
<i>(dollar amounts in thousands)</i>							
Portion of ending balance:							
Attributable to loans individually evaluated for impairment	30,613	55,306	1,393	1,619	16,091	530	105,552
Attributable to loans collectively evaluated for impairment	244,754	333,400	36,889	142,254	71,103	30,876	859,276
Total ALLL balance at December 31, 2011	\$ 275,367	\$ 388,706	\$ 38,282	\$ 143,873	\$ 87,194	\$ 31,406	\$ 964,828
<b>Loans and Leases at December 31, 2011:</b>							
<i>(dollar amounts in thousands)</i>							
Portion of ending balance:							
Individually evaluated for impairment	153,724	387,402	36,574	52,593	335,768	6,220	972,281
Collectively evaluated for impairment	14,545,647	5,438,307	4,420,872	8,162,820	4,892,508	491,348	37,951,502
Total loans evaluated for impairment	\$ 14,699,371	\$ 5,825,709	\$ 4,457,446	\$ 8,215,413	\$ 5,228,276	\$ 497,568	\$ 38,923,783
Portion of ending balance:							
With allowance assigned to the loan and lease balances	\$ 153,724	\$ 305,390	\$ 36,574	\$ 52,593	\$ 335,768	\$ 6,220	\$ 890,269
With no allowance assigned to the loan and lease balances		82,012					82,012
Total	\$ 153,724	\$ 387,402	\$ 36,574	\$ 52,593	\$ 335,768	\$ 6,220	\$ 972,281
Average balance of impaired loans	\$ 165,179	\$ 358,429	\$ 32,476	\$ 42,903	\$ 335,549	\$ 7,699	\$ 942,235
ALLL on impaired loans	30,613	55,306	1,393	1,619	16,091	530	105,552

**Table of Contents**

	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b>ALLL at December 31, 2010</b>							
<i>(dollar amounts in thousands)</i>							
Portion of ending balance:							
Attributable to loans individually evaluated for impairment	63,307	65,130	1,477	1,498	11,780	668	143,860
Attributable to loans collectively evaluated for impairment	277,307	523,121	48,011	149,132	81,509	26,068	1,105,148
ALLL balance at December 31, 2010:	\$ 340,614	\$ 588,251	\$ 49,488	\$ 150,630	\$ 93,289	\$ 26,736	\$ 1,249,008
<b>Loans and Leases at December 31, 2010:</b>							
<i>(dollar amounts in thousands)</i>							
Portion of ending balance:							
Individually evaluated for impairment	198,120	310,668	29,764	37,257	334,207	9,565	919,581
Collectively evaluated for impairment	12,865,173	6,340,488	5,584,947	7,675,897	4,166,159	554,262	37,186,926
Total loans evaluated for impairment	\$ 13,063,293	\$ 6,651,156	\$ 5,614,711	\$ 7,713,154	\$ 4,500,366	\$ 563,827	\$ 38,106,507
Portion of ending balance:							
With allowance assigned to the loan and lease balances	\$ 173,243	\$ 241,256	\$ 29,764	\$ 37,257	\$ 334,207	\$ 9,565	\$ 825,292
With no allowance assigned to the loan and lease balances	24,877	69,412					94,289
Total	\$ 198,120	\$ 310,668	\$ 29,764	\$ 37,257	\$ 334,207	\$ 9,565	\$ 919,581
Average balance of impaired loans	\$ 230,647	\$ 471,080	\$ 26,281	\$ 33,808	\$ 293,256	\$ 9,163	\$ 1,064,235
ALLL on impaired loans	63,308	65,129	1,477	1,498	11,780	668	143,860
The following tables present by class the ending, unpaid principal balance, and the related ALLL, along with the average balance and interest income recognized only for loans and leases individually evaluated for impairment and purchased credit-impaired loans for the years ended December 31, 2012 and 2011 (1), (2):							



**Table of Contents**

	December 31, 2012			Year Ended December 31, 2012	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized
<i>(dollar amounts in thousands)</i>					
<i>With no related allowance recorded:</i>					
Commercial and industrial:					
Owner occupied	\$ 1,050	\$ 1,091	\$	\$ 4,246	\$ 77
Purchased credit-impaired	54,472	80,294		57,602	2,359
Other commercial and industrial	31,841	54,520		11,922	555
Total commercial and industrial	\$ 87,363	\$ 135,905	\$	\$ 73,770	\$ 2,991
Commercial real estate:					
Retail properties	\$ 54,216	\$ 56,569	\$	\$ 51,939	\$ 2,758
Multi family	5,719	5,862		5,631	353
Office	20,051	24,843		6,734	405
Industrial and warehouse	15,013	17,476		9,877	501
Purchased credit-impaired	126,923	226,093		141,278	5,497
Other commercial real estate	10,479	10,728		15,125	501
Total commercial real estate	\$ 232,401	\$ 341,571	\$	\$ 230,584	\$ 10,015
Automobile	\$	\$	\$	\$	\$
Home equity:					
Secured by first-lien	\$	\$	\$	\$	\$
Secured by junior-lien					
Total home equity	\$	\$	\$	\$	\$
Residential mortgage:					
Residential mortgage	\$	\$	\$	\$	\$
Purchased credit-impaired	2,243	4,104		3,521	97
Total residential mortgage	\$ 2,243	\$ 4,104	\$	\$ 3,521	\$ 97
Other consumer:					
Other consumer	\$	\$	\$	\$	\$
Purchased credit-impaired	140	245		622	6
Total other consumer	\$ 140	\$ 245	\$	\$ 622	\$ 6
<i>With an allowance recorded:</i>					
Commercial and industrial: (3)					
Owner occupied	\$ 46,266	\$ 56,925	\$ 5,730	\$ 40,029	\$ 1,327
Purchased credit-impaired					
Other commercial and industrial	40,378	52,996	5,964	65,893	2,304
Total commercial and industrial	\$ 86,644	\$ 109,921	\$ 11,694	\$ 105,922	\$ 3,631
Commercial real estate: (4)					
Retail properties	\$ 65,004	\$ 73,000	\$ 8,144	\$ 107,842	\$ 4,730
Multi family	17,410	18,531	2,662	27,953	1,371
Office	40,375	45,164	9,214	18,751	379
Industrial and warehouse	22,450	25,374	1,092	24,454	717
Purchased credit-impaired					
Other commercial real estate	48,174	63,148	10,021	64,778	2,413
Total commercial real estate	\$ 193,413	\$ 225,217	\$ 31,133	\$ 243,778	\$ 9,610

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Automobile	\$ 43,607	\$ 44,790	\$ 1,446	\$ 39,139	\$ 3,382
<b>Home equity:</b>					
Secured by first-lien	\$ 76,258	\$ 80,831	\$ 1,329	\$ 54,898	\$ 2,651
Secured by junior-lien	41,274	63,390	3,454	24,625	1,382
Total home equity	\$ 117,532	\$ 144,221	\$ 4,783	\$ 79,523	\$ 4,033
<b>Residential mortgage: (6)</b>					
Residential mortgage	\$ 374,526	\$ 413,583	\$ 14,176	\$ 345,206	\$ 11,420
Purchased credit-impaired					
Total residential mortgage	\$ 374,526	\$ 413,583	\$ 14,176	\$ 345,206	\$ 11,420
<b>Other consumer:</b>					
Other consumer	\$ 2,657	\$ 2,657	\$ 213	\$ 3,826	\$ 126
Purchased credit-impaired					
Total other consumer	\$ 2,657	\$ 2,657	\$ 213	\$ 3,826	\$ 126

**Table of Contents***(dollar amounts in thousands)*

	December 31, 2011			Year Ended December 31, 2011	
	Ending	Unpaid	Related	Average	Interest
	Balance	Principal	Allowance	Balance	Income
		Balance (5)			Recognized
<i>With no related allowance recorded:</i>					
Commercial and Industrial:					
Owner occupied	\$	\$	\$	\$ 6,285	\$ 169
Other commercial and industrial				5,040	162
<b>Total commercial and industrial</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$ 11,325</b>	<b>\$ 331</b>
Commercial real estate:					
Retail properties	\$ 43,970	\$ 45,192	\$	\$ 26,717	\$ 1,082
Multi family	6,292	6,435		13,757	701
Office	1,191	1,261		1,624	9
Industrial and warehouse	8,163	9,945		3,961	131
Other commercial real estate	22,396	38,401		25,077	796
<b>Total commercial real estate</b>	<b>\$ 82,012</b>	<b>\$ 101,234</b>	<b>\$</b>	<b>\$ 71,136</b>	<b>\$ 2,719</b>
Automobile	\$	\$	\$	\$	\$
Home equity loans and lines-of-credit:					
Secured by first-lien					
Secured by junior-lien					
Residential mortgage					
Other consumer loans					
<i>With an allowance recorded:</i>					
Commercial and Industrial:					
Owner occupied	\$ 53,613	\$ 77,205	\$ 7,377	\$ 53,219	\$ 1,633
Other commercial and industrial	100,111	117,469	23,236	100,635	2,952
<b>Total commercial and industrial</b>	<b>\$ 153,724</b>	<b>\$ 194,674</b>	<b>\$ 30,613</b>	<b>\$ 153,854</b>	<b>\$ 4,585</b>
Commercial real estate:					
Retail properties	\$ 129,396	\$ 161,596	\$ 30,363	\$ 102,384	\$ 2,897
Multi family	38,154	45,138	4,753	28,847	829
Office	23,568	42,287	2,832	26,589	228
Industrial and warehouse	29,435	47,373	3,136	42,862	740
Other commercial real estate	84,837	119,212	14,222	86,611	2,326
<b>Total commercial real estate</b>	<b>\$ 305,390</b>	<b>\$ 415,606</b>	<b>\$ 55,306</b>	<b>\$ 287,293</b>	<b>\$ 7,020</b>
Automobile	\$ 36,574	\$ 36,574	\$ 1,393	\$ 32,476	\$ 2,982
Home equity loans and lines-of-credit:					
Secured by first-lien	35,842	35,842	626	26,956	1,201
Secured by junior-lien	16,751	16,751	993	15,947	751
Residential mortgage	335,768	361,161	16,091	335,549	12,894
Other consumer loans	6,220	6,220	530	7,699	478

(1) These tables do not include loans fully charged-off.

(2) All automobile, home equity, residential mortgage, and other consumer impaired loans included in these tables are considered impaired due to their status as a TDR.

(3) At December 31, 2012, \$44,265 thousand of the \$86,644 thousand commercial and industrial loans with an allowance recorded were considered impaired due to their status as a TDR.

---

## Table of Contents

- (4) At December 31, 2012, \$31,605 thousand of the \$193,413 thousand commercial real estate loans with an allowance recorded were considered impaired due to their status as a TDR.
- (5) The differences between the ending balance and unpaid principal balance amounts represent partial charge-offs.
- (6) At December 31, 2012, \$28,695 thousand of the \$374,526 thousand residential mortgage loans with an allowance recorded were guaranteed by the U.S. government.

### **TDR Loans**

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs.

The amount of interest that would have been recorded under the original terms for total accruing TDR loans was \$41.2 million for 2012, \$37.7 million for 2011, and \$30.6 million for 2010. The total amount of interest recorded to interest income for these loans was \$32.2 million for 2012, \$28.2 million for 2011, and \$23.9 million for 2010.

### TDR Concession Types

The Company's standards relating to loan modifications consider, among other factors, minimum verified income requirements, cash flow analysis, and collateral valuations. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet a borrower's specific circumstances at a point in time. Commercial TDRs are reviewed and approved by our SAD. The types of concessions provided to borrowers include:

Interest rate reduction: A reduction of the stated interest rate to a nonmarket rate for the remaining original life of the debt.

Amortization or maturity date change beyond what the collateral supports, including any of the following:

- (1) Lengthens the amortization period of the amortized principal beyond market terms. This concession reduces the minimum monthly payment and increases the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.
- (2) Reduces the amount of loan principal to be amortized. This concession also reduces the minimum monthly payment and increases the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.
- (3) Extends the maturity date or dates of the debt beyond what the collateral supports. This concession generally applies to loans without a balloon payment at the end of the term of the loan.

Chapter 7 bankruptcy: A bankruptcy court's discharge of a borrower's debt is considered a concession when the borrower does not reaffirm the discharged debt.

Other: A concession that is not categorized as one of the concessions described above. These concessions include, but are not limited to: principal forgiveness, collateral concessions, covenant concessions, and reduction of accrued interest. Principal forgiveness may result from any TDR modification of any concession type. However, the aggregate amount of principal forgiven as a result of loans modified as TDRs during the years ended December 31, 2012 and 2011, was not significant.

### TDRs by Loan Type

Following is a description of TDRs by the different loan types:

Commercial loan TDRs Commercial accruing TDRs often result from loans receiving a concession with terms that are not considered a market transaction to Huntington. The TDR remains in accruing status as long as the customer is less than 90-days past due on payments per the restructured loan terms and no loss is expected.

Commercial nonaccrual TDRs result from either: (1) an accruing commercial TDR being placed on nonaccrual status, or (2) a workout where an existing commercial NAL is restructured and a concession was given. At times, these workouts restructure the NAL so that two or more new notes are created. The primary note is underwritten based upon our normal underwriting standards and is sized so projected cash flows are sufficient to repay contractual principal and interest. The terms on the secondary note(s) vary by situation, and may include notes that defer principal and interest payments until after the primary note is repaid. Creating two or more notes often allows the borrower to continue a project or weather a temporary economic downturn and allows Huntington to right-size a loan based upon the current expectations for a borrower's or project's performance.

## Table of Contents

Our strategy involving TDR borrowers includes working with these borrowers to allow them to refinance elsewhere, as well as allow them time to improve their financial position and remain our customer through refinancing their notes according to market terms and conditions in the future. A refinancing or modification of a loan occurs when either the loan matures according to the terms of the TDR-modified agreement or the borrower requests a change to the loan agreements. At that time, the loan is evaluated to determine if it is creditworthy. It is subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing.

In accordance with ASC 310-20-35, the refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation, whereas a continuation of the prior note requires a continuation of the TDR designation. In order for a TDR designation to be removed, the borrower must no longer be experiencing financial difficulties and the terms of the refinanced loan must not represent a concession.

Residential Mortgage loan TDRs Residential mortgage TDRs represent loan modifications associated with traditional first-lien mortgage loans in which a concession has been provided to the borrower. The primary concessions given to residential mortgage borrowers are amortization or maturity date changes and interest rate reductions. Residential mortgages identified as TDRs involve borrowers unable to refinance their mortgages through the Company's normal mortgage origination channels or through other independent sources. Some, but not all, of the loans may be delinquent.

Automobile, Home Equity, and Other Consumer loan TDRs The Company may make similar interest rate, term, and principal concessions as with residential mortgage loan TDRs.

### TDR Impact on Credit Quality

Huntington's ALLL is largely driven by updated risk ratings assigned to commercial loans, updated borrower credit scores on consumer loans, and borrower delinquency history in both the commercial and consumer portfolios. These updated risk ratings and credit scores consider the default history of the borrower, including payment redefaults. As such, the provision for credit losses is impacted primarily by changes in borrower payment performance rather than the TDR classification. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs as it is probable that all contractual principal and interest due under the restructured terms will be collected.

Our TDRs may include multiple concessions and the disclosure classifications are presented based on the primary concession provided to the borrower. The majority of our concessions for the C&I and CRE portfolios are the extension of the maturity date coupled with an increase in the interest rate. In these instances, the primary concession is the maturity date extension.

TDR concessions may also result in the reduction of the ALLL within the C&I and CRE portfolios. This reduction is derived from payments and the resulting application of the reserve calculation within the ALLL. The transaction reserve for non-TDR C&I and CRE loans is calculated based upon several estimated probability factors, such as PD and LGD, both of which were previously discussed above. Upon the occurrence of a TDR in our C&I and CRE portfolios, the reserve is measured based on discounted expected cash flows or collateral value, less selling costs, of the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a lower ALLL amount because (1) the discounted expected cash flows or collateral value, less selling costs, indicate a lower estimated loss, (2) if the modification includes a rate increase, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, exceeds the carrying value of the loan, or (3) payments may occur as part of the modification. The ALLL for C&I and CRE loans may increase as a result of the modification, as the discounted cash flow analysis may indicate additional reserves are required.

TDR concessions on consumer loans may increase the ALLL. The concessions made to these borrowers often include interest rate reductions, and therefore, the TDR ALLL calculation results in a greater ALLL compared with the non-TDR calculation as the reserve is measured based on the estimation of the discounted expected cash flows or collateral value, less selling costs, on the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a higher ALLL amount because (1) the discounted expected cash flows or collateral value, less selling costs, indicate a higher estimated loss or, (2) due to the rate decrease, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, indicates a reduction in the expected cash flows or collateral value, less selling costs. In certain instances, the ALLL may decrease as a result of payments made in connection with the modification.

Commercial loan TDRs In instances where the bank substantiates that it will collect its outstanding balance in full, the note is considered for return to accrual status upon the borrower sustaining sufficient cash flows for a six-month period of time. This six-month period could extend before or after the restructure date. If a charge-off was taken as part of the restructuring, any interest or principal payments received on that note are applied to first reduce the bank's outstanding book balance and then to recoveries of charged-off principal, unpaid interest, and/or fee expenses.



**Table of Contents**

**Residential Mortgage, Automobile, Home Equity, and Other Consumer loan TDRs** Modified loans identified as TDRs are aggregated into pools for analysis. Cash flows and weighted average interest rates are used to calculate impairment at the pooled-loan level. Once the loans are aggregated into the pool, they continue to be classified as TDRs until contractually repaid or charged-off.

Residential mortgage loans not guaranteed by a U.S. government agency such as the FHA, VA, and the USDA, including TDR loans, are reported as accrual or nonaccrual based upon delinquency status. Nonaccrual TDRs are those that are greater than 150-days contractually past due. Loans guaranteed by U.S. government organizations continue to accrue interest upon delinquency.

The following table presents by class and by the reason for the modification the number of contracts, post-modification outstanding balance, and the financial effects of the modification for the years ended December 31, 2012 and 2011:

	New Troubled Debt Restructurings During The Year Ended <sup>(1)</sup>					
	December 31, 2012			December 31, 2011		
	Number of	Ending	Financial effects	Number of	Post-modification	Financial effects
(dollar amounts in thousands)	Contracts	Balance	of modification <sup>(2)</sup>	Contracts	Outstanding	of modification <sup>(2)</sup>
		Outstanding			Balance	
<b>C&amp;I Owner occupied<sup>(3)</sup></b>						
Interest rate reduction	28	\$ 10,501	\$ 145	40	\$ 19,152	\$ (531)
Amortization or maturity date change	95	23,337	660	60	22,378	(1,838)
Other	16	4,923	1,089	7	3,373	231
Total C&I Owner occupied	139	\$ 38,761	\$ 1,894	107	\$ 44,903	\$ (2,138)
<b>C&amp;I Other commercial and industrial<sup>(3)</sup></b>						
Interest rate reduction	27	\$ 7,436	\$ (2)	28	\$ 22,519	\$ (74)
Amortization or maturity date change	141	76,814	(3,037)	73	27,822	(176)
Other	32	37,202	1,265	31	56,184	(3,131)
Total C&I Other commercial and industrial	200	\$ 121,452	\$ (1,774)	132	\$ 106,525	\$ (3,381)
<b>CRE Retail properties<sup>(3)</sup></b>						
Interest rate reduction	9	\$ 6,883	\$ 957	9	\$ 47,473	\$ 4,242
Amortization or maturity date change	15	4,472	(25)	20	31,521	6,112
Other	3	1,680	(1)	7	15,672	1,267
Total CRE Retail properties	27	\$ 13,035	\$ 931	36	\$ 94,666	\$ 11,621
<b>CRE Multi family<sup>(3)</sup></b>						
Interest rate reduction	11	\$ 1,288	\$ (27)	13	\$ 6,601	\$ (208)
Amortization or maturity date change	32	3,554	(1)	10	2,744	22
Other	7	7,961	668	3	869	388
Total CRE Multi family	50	\$ 12,803	\$ 640	26	\$ 10,214	\$ 202
<b>CRE Office<sup>(3)</sup></b>						
Interest rate reduction	4	\$ 4,155	\$ (236)	5	\$ 1,923	\$ 212
Amortization or maturity date change	12	40,152	4,199	2	1,238	83
Other	6	1,637	276	3		(408)
Total CRE Office	22	\$ 45,944	\$ 4,239	10	\$ 3,161	\$ (113)





**Table of Contents****CRE Industrial and warehouse<sup>(3)</sup>**

Interest rate reduction	3	\$ 7,470	\$ (296)	1	\$ 2,165	\$ (299)
Amortization or maturity date change	16	34,613	(3,857)	7	19,448	(5,446)
Other	1	1,047	(30)	1	2,147	(937)

Total CRE Industrial and Warehouse	20	\$ 43,130	\$ (4,183)	9	\$ 23,760	\$ (6,682)
------------------------------------	----	-----------	------------	---	-----------	------------

**CRE Other commercial real estate<sup>(3)</sup>**

Interest rate reduction	10	\$ 2,944	\$ (288)	18	\$ 18,620	\$ (1,180)
Amortization or maturity date change	48	80,672	4,090	64	106,532	(2,288)
Other	6	10,030	(2,024)	5	8,199	19

Total CRE Other commercial real estate	64	\$ 93,646	\$ 1,778	87	\$ 133,351	\$ (3,449)
--	----	-----------	----------	----	------------	------------

**Automobile:<sup>(4)</sup>**

Interest rate reduction	40	\$ 368	\$ 4	38	\$ 554	\$ 4
Amortization or maturity date change	1,910	13,186	(103)	2,010	17,221	(143)
Chapter 7 bankruptcy	2,104	12,423	1,866			
Other						

Total Automobile	4,054	\$ 25,977	\$ 1,767	2,048	\$ 17,775	\$ (139)
------------------	-------	-----------	----------	-------	-----------	----------

**Residential mortgage:<sup>(5)</sup>**

Interest rate reduction	25	\$ 8,795	\$ (40)	10	\$ 12,637	\$ (567)
Amortization or maturity date change	482	65,336	1,394	655	91,979	1,988
Chapter 7 bankruptcy	583	45,193	4,854			
Other	15	1,836	81	26	4,391	108

Total Residential mortgage	1,105	\$ 121,160	\$ 6,289	691	\$ 109,007	\$ 1,529
----------------------------	-------	------------	----------	-----	------------	----------

**First-lien home equity:<sup>(6)</sup>**

Interest rate reduction	222	\$ 28,381	\$ 4,424	142	\$ 17,275	\$ 2,722
Amortization or maturity date change	130	10,468	(49)	89	10,636	616
Chapter 7 bankruptcy	188	8,317	4,244			
Other						

Total First-lien home equity	540	\$ 47,166	\$ 8,619	231	\$ 27,911	\$ 3,338
------------------------------	-----	-----------	----------	-----	-----------	----------

**Junior-lien home equity:<sup>(7)</sup>**

Interest rate reduction	60	\$ 3,023	\$ 494	127	\$ 6,521	\$ 430
Amortization or maturity date change	390	15,040	(432)	117	4,096	39
Chapter 7 bankruptcy	1,241	13,347	18,564			
Other	7	288				

Total Junior-lien home equity	1,698	\$ 31,698	\$ 18,626	244	\$ 10,617	\$ 469
-------------------------------	-------	-----------	-----------	-----	-----------	--------

**Other consumer:<sup>(8)</sup>**

Interest rate reduction	14	\$ 305	\$ 32	14	\$ 1,104	\$ 74
Amortization or maturity date change	27	2,150	(111)	63	445	(21)
Chapter 7 bankruptcy	14	198				
Other						

Total Other consumer	55	\$ 2,653	\$ (79)	77	\$ 1,549	\$ 53
----------------------	----	----------	---------	----	----------	-------

<b>Total new troubled debt restructurings</b>	<b>7,974</b>	<b>\$ 597,425</b>	<b>\$ 38,747</b>	3,698	\$ 583,439	\$ 1,310
---	--------------	-------------------	------------------	-------	------------	----------

**Table of Contents**

- (1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.
  - (2) Amounts represent the financial impact via provision for loan and lease losses as a result of the modification.
  - (3) Post-modification balances approximate pre-modification balances. The aggregate amount of charge-offs as a result of a restructuring are not significant.
  - (4) Chapter 7 bankruptcy pre-modification balances were impacted by \$1.3 million of net charge-offs in 2012.
  - (5) Chapter 7 bankruptcy pre-modification balances were impacted by \$7.9 million of net charge-offs in 2012.
  - (6) Chapter 7 bankruptcy pre-modification balances were impacted by \$3.9 million of net charge-offs in 2012.
  - (7) Chapter 7 bankruptcy pre-modification balances were impacted by \$21.5 million of net charge-offs in 2012.
  - (8) Chapter 7 bankruptcy pre-modification balances were not significantly impacted by net charge-offs in 2012.
- Any loan within any portfolio or class is considered as payment redefaulted at 90-days past due.

The following table presents TDRs that have redefaulted within one year of modification during the years ended December 31, 2012 and 2011:

	<b>Troubled Debt Restructurings That Have Redefaulted Within One Year of Modification During The Year Ended</b>			
	<b>December 31, 2012<sup>(1)</sup></b>		<b>December 31, 2011<sup>(1)</sup></b>	
	Number of Contracts	Ending Balance	Number of Contracts	Ending Balance
<i>(dollar amounts in thousands)</i>				
<b>C&amp;I Owner occupied:</b>				
Interest rate reduction	4	\$ 1,390	13	\$ 6,173
Amortization or maturity date change	13	2,380	10	5,201
Other			2	2,352
<b>Total C&amp;I Owner occupied</b>	<b>17</b>	<b>\$ 3,770</b>	<b>25</b>	<b>\$ 13,726</b>
<b>C&amp;I Other commercial and industrial:</b>				
Interest rate reduction	3	\$ 401	1	\$ 98
Amortization or maturity date change	14	609	12	10,140
Other	3	387		
<b>Total C&amp;I Other commercial and industrial</b>	<b>20</b>	<b>\$ 1,397</b>	<b>13</b>	<b>\$ 10,238</b>
<b>CRE Retail Properties:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change	3	372		
Other				
<b>Total CRE Retail properties</b>	<b>3</b>	<b>\$ 372</b>		<b>\$</b>
<b>CRE Multi family:</b>				
Interest rate reduction	2	\$ 1,236	4	\$ 1,102
Amortization or maturity date change	2	343	2	456
Other				
<b>Total CRE Multi family</b>	<b>4</b>	<b>\$ 1,579</b>	<b>6</b>	<b>\$ 1,558</b>

**Table of Contents****CRE Office:**

Interest rate reduction		\$		\$
Amortization or maturity date change				
Other				

Total CRE Office		\$		\$
------------------	--	----	--	----

**CRE Industrial and Warehouse:**

Interest rate reduction		\$		\$
Amortization or maturity date change	1	413	8	3,665
Other				

Total CRE Industrial and Warehouse	1	\$ 413	8	\$ 3,665
------------------------------------	---	--------	---	----------

**CRE Other commercial real estate:**

Interest rate reduction	1	\$ 898	3	\$ 648
Amortization or maturity date change	4	646	10	2,014
Other				

Total CRE Other commercial real estate	5	\$ 1,544	13	\$ 2,662
--	---	----------	----	----------

**Automobile:**

Interest rate reduction	4	\$	1	\$
Amortization or maturity date change	132	69	198	
Chapter 7 bankruptcy	34	149		
Other				

Total Automobile	170	\$ 218	199	\$
------------------	-----	--------	-----	----

**Residential mortgage:**

Interest rate reduction	2	\$ 61	2	\$ 148
Amortization or maturity date change	100	13,574	57	6,900
Chapter 7 bankruptcy	30	4,085		
Other	7	804	4	531

Total Residential mortgage	139	\$ 18,524	63	\$ 7,579
----------------------------	-----	-----------	----	----------

**First-lien home equity:**

Interest rate reduction	11	\$ 932	2	\$ 692
Amortization or maturity date change	5	503	7	436
Chapter 7 bankruptcy	2	124		
Other				

Total First-lien home equity	18	\$ 1,559	9	\$ 1,128
------------------------------	----	----------	---	----------

**Junior-lien home equity:**

Interest rate reduction	2	\$ 112	3	\$ 272
Amortization or maturity date change	3	99	8	614
Chapter 7 bankruptcy	7	30		
Other				

Total Junior-lien home equity	12	\$ 241	11	\$ 886
-------------------------------	----	--------	----	--------

**Other consumer:**

Interest rate reduction	1	\$	1	\$
-------------------------	---	----	---	----

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Amortization or maturity date change	3		11	
Chapter 7 bankruptcy				
Other				
<b>Total Other consumer</b>	<b>4</b>	<b>\$</b>	<b>12</b>	<b>\$</b>
<b>Total troubled debt restructurings with subsequent redefault</b>	<b>393</b>	<b>\$ 29,617</b>	<b>359</b>	<b>\$ 41,442</b>

- (1) Subsequent redefault is defined as a payment redefault within 12 months of the restructuring date. Payment redefault is defined as 90-days past due for any loan in any portfolio or class. Any loan in any portfolio may be considered to be in payment redefault prior to the guidelines noted above when collection of principal or interest is in doubt.

**Table of Contents****Pledged Loans and Leases**

The Bank has access to the Federal Reserve's discount window and advances from the FHLB Cincinnati. At December 31, 2012, these borrowings and advances are secured by \$18.4 billion of loans.

**4. AVAILABLE-FOR-SALE AND OTHER SECURITIES**

Contractual maturities of available-for-sale and other securities as of December 31 were:

<i>(dollar amounts in thousands)</i>	2012		2011	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Under 1 year	\$ 60,054	\$ 60,651	\$ 103,747	\$ 104,074
1 - 5 years	1,961,217	2,005,022	2,608,656	2,614,845
6 - 10 years	1,170,807	1,208,054	870,324	887,725
Over 10 years	3,989,977	3,967,196	4,201,047	4,131,236
Other securities:				
Nonmarketable equity securities	308,075	308,075	286,515	286,515
Marketable equity securities	16,877	17,177	53,665	53,619
<b>Total available-for-sale and other securities</b>	<b>\$ 7,507,007</b>	<b>\$ 7,566,175</b>	<b>\$ 8,123,954</b>	<b>\$ 8,078,014</b>

Other securities at December 31, 2012 and 2011 include nonmarketable equity securities of \$165.6 million of stock issued by the FHLB of Cincinnati, \$3.5 million and none, respectively, of stock issued by the FHLB of Indianapolis, and \$139.0 million and \$120.9 million, of Federal Reserve Bank stock, respectively. Nonmarketable equity securities are valued at amortized cost. Other securities also include marketable equity securities. At December 31, 2012 and 2011, Huntington did not have any material equity positions in FNMA or FHLMC.

The following tables provide amortized cost, fair value, and gross unrealized gains and losses recognized in OCI by investment category at December 31, 2012 and 2011:

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
<b>December 31, 2012</b>				
U.S. Treasury	\$ 51,620	\$ 691	\$	\$ 52,311
Federal agencies:				
Mortgage-backed securities	4,149,964	114,984	(278)	4,264,670
Other agencies	348,846	10,781	(1)	359,626
Total U.S. government backed securities	4,550,430	126,456	(279)	4,676,607
Municipal securities	489,080	13,927	(2,007)	501,000
Private-label CMO	75,557	1,087	(5,076)	71,568
Asset-backed securities (1)	1,126,315	16,287	(113,519)	1,029,083
Covered bonds	282,080	8,545		290,625
Corporate debt	654,693	15,301	(1,852)	668,142
Other securities	328,852	333	(35)	329,150
<b>Total available-for-sale and other securities</b>	<b>\$ 7,507,007</b>	<b>\$ 181,936</b>	<b>\$ (122,768)</b>	<b>\$ 7,566,175</b>

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

- (1) Amounts at December 31, 2012 include securities backed by automobile loans with a fair value of \$3 million which meet the eligibility requirements for the Term Asset-Backed Securities Loan Facility, administered by the Federal Reserve Bank.



**Table of Contents**

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
<b>December 31, 2011</b>				
U.S. Treasury	\$ 52,282	\$ 922	\$	\$ 53,204
Federal agencies:				
Mortgage-backed securities	4,378,623	88,266	(1,997)	4,464,892
Other agencies	724,726	10,821	(3)	735,544
Total U.S. government backed securities	5,155,631	100,009	(2,000)	5,253,640
Municipal securities	394,862	12,889	(25)	407,726
Private-label CMO	84,598	347	(12,581)	72,364
Asset-backed securities (2)	1,100,290	3,925	(137,127)	967,088
Covered bonds	510,937	860	(7,752)	504,045
Corporate debt	533,306	891	(5,314)	528,883
Other securities	344,330	219	(281)	344,268
<b>Total available-for-sale and other securities</b>	<b>\$ 8,123,954</b>	<b>\$ 119,140</b>	<b>\$ (165,080)</b>	<b>\$ 8,078,014</b>

(2) Amounts at December 31, 2011 include securities backed by automobile loans with a fair value of \$145 million which meet the eligibility requirements for the Term Asset-Backed Securities Loan Facility, administered by the Federal Reserve Bank.

The following tables provide detail on investment securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at December 31, 2012 and 2011:

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2012</b>						
U.S. Treasury	\$	\$	\$	\$	\$	\$
Federal Agencies:						
Mortgage-backed securities	44,836	(278)			44,836	(278)
Other agencies	801	(1)			801	(1)
Total U.S. Government backed securities	45,637	(279)			45,637	(279)
Municipal securities	51,316	(2,007)			51,316	(2,007)
Private label CMO	22,793		34,617	(5,076)	57,410	(5,076)
Asset-backed securities	28,089	(73)	108,660	(113,446)	136,749	(113,519)
Covered bonds						
Corporate debt	138,792	(1,472)	119,620	(380)	258,412	(1,852)
Other securities			1,630	(35)	1,630	(35)
<b>Total temporarily impaired securities</b>	<b>\$ 286,627</b>	<b>\$ (3,831)</b>	<b>\$ 264,527</b>	<b>\$ (118,937)</b>	<b>\$ 551,154</b>	<b>\$ (122,768)</b>

**Table of Contents**

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2011</b>						
U.S. Treasury	\$	\$	\$	\$	\$	\$
Federal Agencies						
Mortgage-backed securities	417,614	(1,997)			417,614	(1,997)
Other agencies	3,070	(3)			3,070	(3)
Total U.S. Government backed securities	420,684	(2,000)			420,684	(2,000)
Municipal securities	6,667	(1)	7,311	(24)	13,978	(25)
Private label CMO	11,613	(48)	51,039	(12,533)	62,652	(12,581)
Asset-backed securities	252,671	(547)	113,663	(136,580)	366,334	(137,127)
Covered bonds	363,694	(7,214)	14,684	(538)	378,378	(7,752)
Corporate debt	237,401	(3,652)	198,338	(1,662)	435,739	(5,314)
Other securities	1,984	(16)		(265)	1,984	(281)
Total temporarily impaired securities	\$ 1,294,714	\$ (13,478)	\$ 385,035	\$ (151,602)	\$ 1,679,749	\$ (165,080)

At December 31, 2012, the carrying value of investment securities pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes, and security repurchase agreements totaled \$3.1 billion. There were no securities of a single issuer, which are not governmental or government-sponsored, that exceeded 10% of shareholders' equity at December 31, 2012.

The following table is a summary of realized securities gains and losses for the years ended December 31, 2012, 2011 and 2010:

<i>(dollar amounts in thousands)</i>	2012	2011	2010
Gross gains on sales of securities	\$ 8,612	\$ 18,641	\$ 28,992
Gross (losses) on sales of securities	(2,224)	(14,959)	(15,544)
<b>Net gain (loss) on sales of securities</b>	<b>\$ 6,388</b>	<b>\$ 3,682</b>	<b>\$ 13,448</b>

**Alt-A Mortgage-Backed, Pooled-Trust-Preferred, and Private-Label CMO Securities**

Our three highest risk segments of our investment portfolio are the Alt-A mortgage-backed, pooled-trust-preferred, and 2003-2006 vintage private-label CMO portfolios. The Alt-A mortgage-backed securities and pooled-trust-preferred securities are in the asset-backed securities portfolio. These segments are in run-off, and we have not purchased these types of securities since 2008. The performance of the underlying securities in each of these segments reflects the deterioration of trust preferred issuers and 2003 to 2006 non-agency mortgages. Each of these securities in these three segments is subjected to a rigorous review of its projected cash flows. These reviews are supported with analysis from independent third parties.

The following table presents the credit ratings for our Alt-A mortgage-backed, pooled-trust-preferred, and private label CMO securities as of December 31, 2012 and 2011:

**Credit Ratings of Selected Investment Securities (1)**

<i>(dollar amounts in thousands)</i>	Amortized Cost	Fair Value	Average Credit Rating of Fair Value Amount				
			AAA	AA +/-	A +/-	BBB +/-	<BBB-
Private-label CMO securities	\$ 75,557	\$ 71,568	\$ 22,793	\$	\$ 13,425	\$ 3,801	\$ 31,549
Alt-A mortgage-backed securities	27,712	25,742		25,742			
Pooled-trust-preferred securities	195,760	84,296			22,338		61,958

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Total at December 31, 2012	\$ 299,029	\$ 181,606	\$ 22,793	\$ 25,742	\$ 35,763	\$ 3,801	\$ 93,507
Total at December 31, 2011	\$ 342,867	\$ 194,062	\$ 1,045	\$ 23,353	\$ 52,935	\$ 6,858	\$ 109,871

(1) Credit ratings reflect the lowest current rating assigned by a nationally recognized credit rating agency. Negative changes to the above credit ratings would generally result in an increase of our risk-weighted assets, and a reduction to our regulatory capital ratios.

**Table of Contents**

The following table summarizes the relevant characteristics of our pooled-trust-preferred securities portfolio, which are included in asset-backed securities, at December 31, 2012 and 2011. Each security is part of a pool of issuers and supports a more senior tranche of securities except for the I-Pre TSL II, and MM Comm III securities which are the most senior class.

**Trust Preferred Securities Data**

(dollar amounts in thousands)

Deal Name	Par Value	Amortized Cost	Fair Value	Unrealized Loss (2)	Lowest Credit Rating (3)	# of Issuers Currently Performing/ Remaining (4)	Actual Deferrals and Defaults as a % of Original Collateral	Expected Defaults as a % of Remaining Collateral	Excess Subordination (5)
Alesco II (1)	\$ 41,647	\$ 30,440	\$ 10,656	\$ (19,784)	C	30/35	11 %	12 %	%
Alesco IV (1)	21,522	8,247	2,821	(5,426)	C	31/39	12	17	
ICONS	20,000	20,000	13,186	(6,814)	BB	23/24	3	15	52
I-Pre TSL II	30,346	30,268	22,338	(7,930)	A	23/25	5	13	74
MM Comm III	7,220	6,898	4,357	(2,541)	B	6/10	5	9	24
Pre TSL IX	5,000	3,955	1,533	(2,422)	C	31/46	22	14	6
Pre TSL X (1)	17,768	9,432	5,208	(4,224)	C	34/50	27	14	
Pre TSL XI (1)	25,428	22,005	6,998	(15,007)	C	42/62	29	16	
Pre TSL XIII (1)	28,932	22,701	7,152	(15,549)	C	41/63	34	26	
Reg Diversified (1)	25,500	6,908	380	(6,528)	D	23/43	43	14	
Soloso (1)	12,500	3,906	503	(3,403)	C	39/64	30	24	
Tropic III	31,000	31,000	9,164	(21,836)	CC	23/42	36	28	29
<b>Total at December 31, 2012</b>	<b>\$ 266,863</b>	<b>\$ 195,760</b>	<b>\$ 84,296</b>	<b>\$ (111,464)</b>					

Total at December 31, 2011 \$ 268,853 \$ 200,585 \$ 73,809 \$ (126,776)

- (1) Security was determined to have OTTI. As such, the book value is net of recorded credit impairment.
- (2) The majority of securities have been in a continuous loss position for 12 months or longer.
- (3) For purposes of comparability, the lowest credit rating expressed is equivalent to Fitch ratings even where the lowest rating is based on another nationally recognized credit rating agency.
- (4) Includes both banks and/or insurance companies.
- (5) Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences credit impairment. Excess subordinated percentage is calculated by (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

**Security Impairment**

Huntington evaluates its available-for-sale securities portfolio on a quarterly basis for indicators of OTTI. Huntington assesses whether OTTI has occurred when the fair value of a debt security is less than the amortized cost basis at period-end. Management reviews the amount of unrealized loss, the length of time the security has been in an unrealized loss position, the credit rating history, market trends of similar security classes, time remaining to maturity, and the source of both interest and principal payments to identify securities which could potentially be impaired. OTTI is considered to have occurred; (1) if Huntington intends to sell the security; (2) if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of the expected cash flows is not sufficient to recover all contractually required principal and interest payments.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

For securities that Huntington does not expect to sell and it is not more likely than not to be required to sell, the OTTI is separated into credit and noncredit components. A discounted cash flow analysis, which includes evaluating the timing of the expected cash flows, is completed for all debt securities subject to credit impairment. The measurement of the credit loss component is equal to the difference between the debt security's cost basis and the present value of its expected future cash flows discounted at the security's original effective yield. The credit-related OTTI, represented by the expected loss in principal, is recognized in noninterest income. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit-related and, therefore, are recognized in OCI. Huntington believes that it will fully collect the carrying value of securities on which noncredit-related OTTI has been recognized in OCI. Noncredit-related OTTI results from other factors, including increased liquidity spreads and extension of the security. For securities which Huntington does expect to sell, or if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis, all OTTI is recognized in earnings. Presentation of OTTI is made in the Consolidated Statements of Income on a gross basis with a reduction for the amount of OTTI recognized in OCI. Once an OTTI is recorded, when future cash flows can be reasonably estimated, future cash flows are re-allocated between interest and principal cash flows to provide for a level-yield on the security.

**Table of Contents**

Huntington applied the related OTTI guidance on the debt security types listed below.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities are valued by a third party pricing specialist using a discounted cash flow approach and proprietary pricing model. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, discount rates that are implied by market prices for similar securities, collateral structure types, and house price depreciation / appreciation rates that are based upon macroeconomic forecasts.

Pooled-trust-preferred securities are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. A third party pricing specialist with direct industry experience in pooled-trust-preferred security evaluations is engaged to provide assistance estimating the fair value and expected cash flows on this portfolio. The full cash flow analysis is completed by evaluating the relevant credit and structural aspects of each pooled-trust-preferred security in the portfolio, including collateral performance projections for each piece of collateral in the security and terms of the security's structure. The credit review includes an analysis of profitability, credit quality, operating efficiency, leverage, and liquidity using available financial and regulatory information for each underlying collateral issuer. The analysis also includes a review of historical industry default data, current/near term operating conditions, and the impact of macroeconomic and regulatory changes. Using the results of our analysis, we estimate appropriate default and recovery probabilities for each piece of collateral then estimate the expected cash flows for each security. The cumulative probability of default ranges from a low of 1% to 100%.

Many collateral issuers have the option of deferring interest payments on their debt for up to five years. For issuers who are deferring interest, assumptions are made regarding the issuers ability to resume interest payments and make the required principal payment at maturity; the cumulative probability of default for these issuers currently ranges from 1% to 100%, and a 10% recovery assumption. The fair value of each security is obtained by discounting the expected cash flows at a market discount rate, ranging from LIBOR plus 4.25% to LIBOR plus 16.25% as of December 31, 2012. The market discount rate is determined by reference to yields observed in the market for similarly rated collateralized debt obligations, specifically high-yield collateralized loan obligations. The relatively high market discount rate is reflective of the uncertainty of the cash flows and illiquid nature of these securities. The large differential between the fair value and amortized cost of some of the securities reflects the high market discount rate and the expectation that the majority of the cash flows will not be received until near the final maturity of the security (the final maturities range from 2032 to 2035).

For the periods ended December 31, 2012, 2011 and 2010, the following table summarizes by security type, OTTI recognized in the Consolidated Statements of Income for securities evaluated for impairment as described above:

<i>(dollar amounts in thousands)</i>	Year ended December 31,		
	2012	2011	2010
Available-for-sale and other securities:			
Alt-A Mortgage-backed	\$	\$ (361)	\$ (1,632)
Pooled-trust-preferred		(3,798)	(4,922)
Private label CMO	(1,614)	(2,550)	(7,149)
<b>Total debt securities</b>	<b>(1,614)</b>	<b>(6,709)</b>	<b>(13,703)</b>
Equity securities	(5)	(654)	(19)
<b>Total available-for-sale and other securities</b>	<b>\$ (1,619)</b>	<b>\$ (7,363)</b>	<b>\$ (13,722)</b>

The following table rolls forward the OTTI recognized in earnings on debt securities held by Huntington for the years ended December 31, 2012 and 2011 as follows:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,	
	2012	2011
Balance, beginning of year	\$ 56,764	\$ 54,536

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Reductions from sales	(8,945)	(4,481)
Credit losses not previously recognized		42
Additional credit losses	1,614	6,667
<b>Balance, end of year</b>	<b>\$ 49,433</b>	<b>\$ 56,764</b>

**Table of Contents**

The contractual terms and / or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington does not intend to sell, nor does it believe it will be required to sell these securities until the fair value is recovered, which may be maturity and; therefore, does not consider them to be other-than-temporarily impaired at December 31, 2012.

As of December 31, 2012, Management has evaluated all other investment securities with unrealized losses and all nonmarketable securities for impairment and concluded no additional OTTI is required.

**5. HELD-TO-MATURITY SECURITIES**

These are debt securities that Huntington has the intent and ability to hold until maturity. The debt securities are carried at amortized cost and adjusted for amortization of premiums and accretion of discounts using the interest method.

During 2012 and 2011, Huntington transferred \$278.7 million and \$469.1 million, respectively of federal agencies, mortgage-backed securities and other agency securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. At the time of the transfer, \$0.1 million and \$0.5 million, respectively of unrealized net gains were recognized in OCI. The amounts in OCI will be recognized in earnings over the remaining life of the securities as an offset to the adjustment of yield in a manner consistent with the amortization of the premium on the same transferred securities, resulting in an immaterial impact on net income.

Additionally, during 2012 and 2011, Huntington purchased additional federal agencies, mortgage-backed securities and municipal securities, which were classified directly into the held-to-maturity portfolio.

Listed below are the contractual maturities (under 1 year, 1-5 years, 6-10 years, and over 10 years) of held-to-maturity securities at December 31, 2012 and 2011:

<i>(dollar amounts in thousands)</i>	December 31, 2012		December 31, 2011	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>Federal agencies: mortgage-backed securities:</b>				
Under 1 year	\$	\$	\$	\$
1-5 years				
6-10 years	24,901	24,739		
Over 10 years	1,624,483	1,672,702	640,551	660,186
<b>Total Federal agencies: mortgage-backed securities</b>	<b>1,649,384</b>	<b>1,697,441</b>	640,551	660,186
<b>Other agencies:</b>				
Under 1 year				
1-5 years				
6-10 years	15,108	15,338		
Over 10 years	69,399	71,341		
<b>Total other agencies</b>	<b>84,507</b>	<b>86,679</b>		
<b>Total U.S. Government backed agencies</b>	<b>1,733,891</b>	<b>1,784,120</b>	640,551	660,186
<b>Municipal securities:</b>				
Under 1 year				
1-5 years				
6-10 years				
Over 10 years	9,985	9,985		
<b>Total municipal securities</b>	<b>9,985</b>	<b>9,985</b>		



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Total held-to-maturity securities	\$ 1,743,876	\$ 1,794,105	\$ 640,551	\$ 660,186
-----------------------------------	--------------	--------------	------------	------------

**Table of Contents**

The following table provides amortized cost, gross unrealized gains and losses, and fair value by investment category at December 31, 2012 and 2011:

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized Gross Gains	Gross Losses	Fair Value
<b>December 31, 2012</b>				
Federal Agencies:				
Mortgage-backed securities	\$ 1,649,384	\$ 48,219	\$ (162)	\$ 1,697,441
Other agencies	84,507	2,172		86,679
<b>Total U.S. Government backed securities</b>	<b>1,733,891</b>	<b>50,391</b>	<b>(162)</b>	<b>1,784,120</b>
Municipal securities	9,985			9,985
<b>Total held-to-maturity securities</b>	<b>\$ 1,743,876</b>	<b>\$ 50,391</b>	<b>\$ (162)</b>	<b>\$ 1,794,105</b>

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized Gross Gains	Gross Losses	Fair Value
<b>December 31, 2011</b>				
Federal Agencies:				
Mortgage-backed securities	\$ 640,551	\$ 19,652	\$ (17)	\$ 660,186
Other agencies				
<b>Total U.S. Government backed securities</b>	<b>640,551</b>	<b>19,652</b>	<b>(17)</b>	<b>660,186</b>
Municipal securities				
<b>Total held-to-maturity securities</b>	<b>\$ 640,551</b>	<b>\$ 19,652</b>	<b>\$ (17)</b>	<b>\$ 660,186</b>

**Security Impairment**

Huntington evaluates the held-to-maturity securities portfolio on a quarterly basis for impairment. Impairment would exist when the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. As of December 31, 2012, Management has evaluated held-to-maturity securities with unrealized losses for impairment and concluded no OTTI is required.

**6. LOAN SALES AND SECURITIZATIONS****Residential Mortgage Portfolio**

The following table summarizes activity relating to residential mortgage loans sold with servicing retained for the years ended December 31, 2012, 2011, and 2010:

<i>(dollar amounts in thousands)</i>	2012	2011	2010
Residential mortgage loans sold with servicing retained	\$ 3,954,762	\$ 3,078,475	\$ 3,943,830
Pretax gains resulting from above loan sales (1)	128,408	77,591	106,495

(1) Recorded in mortgage banking income.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

A MSR is established only when the servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained. At initial recognition, the MSR asset is established at its fair value using assumptions consistent with assumptions used to estimate the fair value of existing MSRs. At the time of initial capitalization, MSRs are recorded using either the fair value method or the amortization method. The election of the fair value method or amortization method is made at the time each servicing class is established. Any increase or decrease in the fair value of MSRs carried under the fair value method, as well as amortization or impairment of MSRs recorded using the amortization method, during the period is recorded as an increase or decrease in mortgage banking income, which is reflected in noninterest income in the Consolidated Statements of Income.

**Table of Contents**

The following tables summarize the changes in MSR values recorded using either the fair value method or the amortization method for the years ended December 31, 2012 and 2011:

**Fair Value Method**

<i>(dollar amounts in thousands)</i>	2012	2011
Fair value, beginning of year	\$ 65,001	\$ 125,679
Change in fair value during the period due to:		
Time decay (1)	(2,881)	(4,966)
Payoffs (2)	(14,389)	(19,464)
Changes in valuation inputs or assumptions (3)	(12,529)	(36,248)
Fair value, end of year	\$ 35,202	\$ 65,001
Weighted-average life (years)	3.2	3.2

- (1) Represents decrease in value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.
- (2) Represents decrease in value associated with loans that paid off during the period.
- (3) Represents change in value resulting primarily from market-driven changes in interest rates and prepayment spreads.

**Amortization Method**

<i>(dollar amounts in thousands)</i>	2012	2011
Carrying value, beginning of year	\$ 72,434	\$ 70,516
New servicing assets created	36,123	32,505
Impairment charge	(4,374)	(17,649)
Amortization and other	(18,638)	(12,938)
Carrying value, end of year	\$ 85,545	\$ 72,434
Fair value, end of year	\$ 85,612	\$ 72,586
Weighted-average life (years)	3.3	3.4

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.

MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. Huntington hedges the value of certain MSRs against changes in value attributable to changes in interest rates using a combination of derivative instruments and trading securities.

For MSRs under the fair value method, a summary of key assumptions and the sensitivity of the MSR value to changes in these assumptions at December 31, 2012, and 2011 follows:

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

<i>(dollar amounts in thousands)</i>	December 31, 2012			December 31, 2011		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate <i>(annualized)</i>	<b>19.52 %</b>	<b>\$ (2,608)</b>	<b>\$ (5,051)</b>	20.11 %	\$ (4,720)	\$ (9,321)
Spread over forward interest rate swap rates	<b>1,288 bps</b>	<b>(1,290)</b>	<b>(2,580)</b>	650 bps	(1,511)	(3,023)

For MSR under the amortization method, a summary of key assumptions and the sensitivity of the MSR value to changes in these assumptions at December 31, 2012 and 2011 follows:

<i>(dollar amounts in thousands)</i>	December 31, 2012			December 31, 2011		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate <i>(annualized)</i>	<b>15.45 %</b>	<b>\$ (4,936)</b>	<b>\$ (9,451)</b>	15.92 %	\$ (3,679)	\$ (7,160)
Spread over forward interest rate swap rates	<b>940 bps</b>	<b>(3,060)</b>	<b>(6,119)</b>	953 bps	(2,605)	(5,211)

**Table of Contents**

Total servicing fees included in mortgage banking income amounted to \$46.2 million, \$49.1 million, and \$48.1 million in 2012, 2011, and 2010, respectively. The unpaid principal balance of residential mortgage loans serviced for third parties was \$15.6 billion, \$15.9 billion, and \$15.9 billion at December 31, 2012, 2011, and 2010, respectively.

**Automobile Portfolio**

In 2012, Huntington transferred automobile loans totaling \$2.3 billion to trusts in two separate securitization transactions and received a total of \$2.4 billion of net proceeds. Both securitizations qualified for sale accounting. An additional \$0.2 billion of automobile loans were also sold, but not securitized, in 2012. As a result of these transactions, Huntington recognized total gains of \$42.3 million which is reflected in noninterest income on the Consolidated Statements of Income and recorded a total servicing asset of \$38.0 million which is reflected in accrued income and other assets on the Consolidated Balance Sheets.

Huntington has retained servicing responsibilities on sold automobile loans and receives annual servicing fees and other ancillary fees on the outstanding loan balances. Automobile loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The model considers assumptions related to actual servicing income, adequate compensation for servicing, and other ancillary fees. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows. The primary risk characteristic for measuring servicing assets is payoff rates of the underlying loan pools. Valuation calculations rely on the predicted payoff assumption and, if actual payoff is quicker than expected, then future value would be impaired.

Changes in the carrying value of automobile loan servicing rights for the years ended December 31, 2012 and 2011, and the fair value at the end of each period were as follows:

<i>(dollar amounts in thousands)</i>	2012	2011
Carrying value, beginning of year	\$ 13,377	\$ 97
New servicing assets created	38,043	16,039
Impairment charge	(75)	
Amortization and other	(15,739)	(2,759)
Carrying value, end of year	\$ 35,606	\$ 13,377
Fair value, end of year	\$ 36,470	\$ 13,428
Weighted-average life (years)	4.3	4.7

A summary of key assumptions and the sensitivity of the automobile loan servicing rights value to changes in these assumptions at December 31, 2012 and 2011 follows:

<i>(dollar amounts in thousands)</i>	Actual	December 31, 2012		Actual	December 31, 2011	
		Decline in fair value due to 10% adverse change	Decline in fair value due to 20% adverse change		Decline in fair value due to 10% adverse change	Decline in fair value due to 20% adverse change
Constant prepayment rate ( <i>annualized</i> )	13.80 %	\$ (880)	\$ (1,771)	15.60 %	\$ (362)	\$ (708)
Spread over forward interest rate swap rates	500 bps	(18)	(36)	NA	NA	NA

Servicing income, net of amortization of capitalized servicing assets, amounted to \$8.7 million, \$2.0 million, and \$2.5 million for the years ended December 31, 2012, 2011, and 2010, respectively. The unpaid principal balance of automobile loans serviced for third parties was \$2.5 billion, \$0.9 billion, and \$0.1 billion at December 31, 2012, 2011, and 2010, respectively.

**7. GOODWILL AND OTHER INTANGIBLE ASSETS**

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Business segments are based on segment leadership structure, which reflects how segment performance is monitored and assessed. No segments were significantly changed and no reallocation of goodwill occurred in either 2012 or 2011.

**Table of Contents**

A rollforward of goodwill by business segment for the years ended December 31, 2012 and 2011, is presented in the table below:

<i>(dollar amounts in thousands)</i>	Retail & Business Banking	Regional & Commercial Banking	AFCRE	WGH	Treasury/ Other	Huntington Consolidated
Balance, January 1, 2011	\$ 286,824	\$ 16,169	\$	\$ 98,951	\$ 42,324	\$ 444,268
Adjustments / Reallocation of goodwill						
Balance, December 31, 2011	286,824	16,169		98,951	42,324	444,268
Adjustments / Reallocation of goodwill						
<b>Balance, December 31, 2012</b>	<b>\$ 286,824</b>	<b>\$ 16,169</b>	<b>\$</b>	<b>\$ 98,951</b>	<b>\$ 42,324</b>	<b>\$ 444,268</b>

Goodwill is not amortized but is evaluated for impairment on an annual basis as of October 1st each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. No impairment was recorded in either 2012 or 2011.

At December 31, 2012 and 2011, Huntington's other intangible assets consisted of the following:

<i>(dollar amounts in thousands)</i>	Gross Carrying Amount	Accumulated Amortization	Net Carrying Value
<b>December 31, 2012</b>			
Core deposit intangible	\$ 380,249 (1)	\$ (302,003)	\$ 78,246
Customer relationship	104,574	(50,925)	53,649
Other	25,164	(24,902)	262
<b>Total other intangible assets</b>	<b>\$ 509,987</b>	<b>\$ (377,830)</b>	<b>\$ 132,157</b>
<b>December 31, 2011</b>			
Core deposit intangible	\$ 376,846	\$ (263,410)	\$ 113,436
Customer relationship	104,574	(43,052)	61,522
Other	25,164	(24,820)	344
<b>Total other intangible assets</b>	<b>\$ 506,584</b>	<b>\$ (331,282)</b>	<b>\$ 175,302</b>

(1) Includes \$3,403 thousand related to the FDIC-assisted acquisition of Fidelity Bank on March 30, 2012. The estimated amortization expense of other intangible assets for the next five years is as follows:

<i>(dollar amounts in thousands)</i>	Amortization Expense
2013	\$ 41,083
2014	36,368
2015	20,207
2016	6,993
2017	6,511

**8. PREMISES AND EQUIPMENT**



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Premises and equipment were comprised of the following in December 31, 2012 and 2011:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
Land and land improvements	\$ 127,280	\$ 123,312
Buildings	393,674	375,603
Leasehold improvements	177,395	218,957
Equipment	690,561	635,175
<b>Total premises and equipment</b>	<b>1,388,910</b>	<b>1,353,047</b>
Less accumulated depreciation and amortization	(771,653)	(788,618)
<b>Net premises and equipment</b>	<b>\$ 617,257</b>	<b>\$ 564,429</b>

**Table of Contents**

Depreciation and amortization charged to expense and rental income credited to net occupancy expense for the three years ended December 31, 2012, 2011, and 2010 were:

<i>(dollar amounts in thousands)</i>	2012	2011	2010
Total depreciation and amortization of premises and equipment	\$ 76,170	\$ 70,413	\$ 64,934
Rental income credited to occupancy expense	11,519	10,878	10,108

**9. SHORT-TERM BORROWINGS**

Short-term borrowings at December 31, 2012 and 2011 were comprised of the following:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
Federal funds purchased and securities sold under agreements to repurchase	\$ 575,899	\$ 1,434,310
Other borrowings	13,915	6,782
<b>Total short-term borrowings</b>	<b>\$ 589,814</b>	<b>\$ 1,441,092</b>

Other borrowings consist of borrowings from the Treasury and other notes payable.

For each of the three years ended December 31, 2012, 2011, and 2010, weighted average interest rate at year-end, the maximum balance for the year, the average balance for the year, and weighted average interest rate for the year by category of short-term borrowings was as follows:

<i>(dollar amounts in thousands)</i>	2012	2011	2010
<b>Weighted average interest rate at year-end</b>			
Federal Funds purchased and securities sold under agreements to repurchase	0.15 %	0.17 %	0.19 %
Other short-term borrowings	1.98	2.74	0.53
<b>Maximum amount outstanding at month-end during the year</b>			
Federal Funds purchased and securities sold under agreements to repurchase	\$ 1,590,082	\$ 2,430,992	\$ 2,084,431
Other short-term borrowings	26,071	86,262	107,716
<b>Average amount outstanding during the year</b>			
Federal Funds purchased and securities sold under agreements to repurchase	\$ 1,293,348	\$ 2,009,039	\$ 1,375,154
Other short-term borrowings	16,983	46,245	70,220
<b>Weighted average interest rate during the year</b>			
Federal Funds purchased and securities sold under agreements to repurchase	0.14 %	0.16 %	0.19 %
Other short-term borrowings	1.36	0.59	0.43

**10. FEDERAL HOME LOAN BANK ADVANCES**

Huntington's advances from the Federal Home Loan Bank had weighted average interest rates of 0.18% and 0.19% at December 31, 2012 and 2011, respectively. These advances, which predominantly had variable interest rates, were collateralized by qualifying real estate loans. As of December 31, 2012 and 2011, Huntington's maximum borrowing capacity was \$4.0 billion and \$3.5 billion, respectively. The advances outstanding at December 31, 2012 of \$1.0 billion mature as follows: \$1.0 billion in 2013; and less than \$0.1 billion in 2017 and thereafter.



**Table of Contents****11. OTHER LONG-TERM DEBT**

Huntington's other long-term debt consisted of the following:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
5.04% The Huntington National Bank medium-term notes due through 2018	\$ 41,557	\$ 641,443
0.88% Securitization trust notes payable due through 2018 (1)	2,086	333,644
5.54% Securitization trust note payable due 2014		123,039
5.64% Securitization trust note payable due 2013		18,230
2.56% Class B preferred securities of subsidiary, no maturity (2)	65,000	65,000
7.88% Class C preferred securities of subsidiary, no maturity	50,000	50,000
Other	141	161
<b>Total other long-term debt</b>	<b>\$ 158,784</b>	<b>\$ 1,231,517</b>

(1) Variable effective rate at December 31, 2012, based on one month LIBOR + 0.67 or 0.88%.

(2) Variable effective rate at December 31, 2012, based on one month LIBOR + 2.35 or 2.56%.

Amounts above are net of unamortized discounts and adjustments related to hedging with derivative financial instruments. The derivative instruments, principally interest rate swaps, are used to hedge the fair values of certain fixed-rate debt by converting the debt to a variable rate. See Note 20 for more information regarding such financial instruments.

In 2010, approximately \$92.1 million of municipal securities, \$86.0 million in Huntington Preferred Capital, Inc. (Real Estate Investment Trust) Class E Preferred Stock and cash of \$6.1 million were transferred to Tower Hill Securities, Inc., an unconsolidated entity, in exchange for \$184.1 million of Common and Preferred Stock of Tower Hill Securities, Inc. The municipal securities and the REIT Shares will be used to satisfy \$65.0 million of mandatorily redeemable securities issued by Tower Hill Securities, Inc. and are not available to satisfy the general debts and obligations of Huntington or any consolidated affiliates. The transfer did not meet the sale requirement of ASC 860 and therefore has been reflected as a secured financing on the Consolidated Financial Statements of Huntington.

Other long-term debt maturities for the next five years and thereafter are as follows:

<i>(dollar amounts in thousands)</i>	Other long-term debt maturities
2013	\$ 141
2014	
2015	
2016	
2017	
and thereafter	152,086

These maturities are based upon the par values of the long-term debt.

The terms of the other long-term debt obligations contain various restrictive covenants including limitations on the acquisition of additional debt in excess of specified levels, dividend payments, and the disposition of subsidiaries. As of December 31, 2012, Huntington was in compliance with all such covenants.

**Table of Contents****12. SUBORDINATED NOTES**

At December 31, Huntington's subordinated notes consisted of the following:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
<b>Parent company:</b>		
6.21% subordinated notes due 2013	\$ 49,892	\$ 49,482
7.00% subordinated notes due 2020	350,656	344,347
1.01% junior subordinated debentures due 2027 (1)	111,816	111,816
0.93% junior subordinated debentures due 2028 (2)	54,593	54,593
8.54% junior subordinated debentures due 2029		23,192
8.56% junior subordinated debentures due 2030		64,194
3.34% junior subordinated debentures due 2033		30,929
3.65% junior subordinated debentures due 2033		6,186
1.71% junior subordinated debentures due 2036 (3)	72,165	72,165
1.76% junior subordinated debentures due 2036 (3)	74,320	77,320
6.69% junior subordinated debentures due 2067		114,101
<b>The Huntington National Bank:</b>		
6.21% subordinated notes due 2012		64,959
5.00% subordinated notes due 2014	130,186	134,225
5.59% subordinated notes due 2016	110,321	111,953
6.67% subordinated notes due 2018	150,219	151,444
5.45% subordinated notes due 2019	92,923	92,462
<b>Total subordinated notes</b>	<b>\$ 1,197,091</b>	<b>\$ 1,503,368</b>

- (1) Variable effective rate at December 31, 2012, based on three month LIBOR + 0.70%.  
(2) Variable effective rate at December 31, 2012, based on three month LIBOR + 0.625%.  
(3) Variable effective rate at December 31, 2012, based on three month LIBOR + 1.40%.

Amounts above are net of unamortized discounts and adjustments related to hedging with derivative financial instruments. The derivative instruments, principally interest rate swaps, are used to match the funding rates on certain assets to hedge the interest rate values of certain fixed-rate debt by converting the debt to a variable rate. See Note 20 for more information regarding such financial instruments. All principal is due upon maturity of the note as described in the table above.

During 2012 and 2011, Huntington retired \$230.3 million and \$36.1 million, respectively of junior subordinated debentures, which resulted in net pre-tax gains of \$0.8 million and \$9.7 million, respectively. These transactions have been recorded as gains on early extinguishment of debt, a reduction of noninterest expense, in the Consolidated Financial Statements.

**Table of Contents****13. OTHER COMPREHENSIVE INCOME**

The components of Huntington's OCI in the three years ended December 31, were as follows:

<i>(dollar amounts in thousands)</i>	Pretax	2012 Tax (expense) Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$ 19,215	\$ (6,725)	\$ 12,490
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	90,318	(32,137)	58,181
Less: Reclassification adjustment for net gains included in net income	(4,769)	1,669	(3,100)
<b>Net change in unrealized holding gains (losses) on available-for-sale debt securities</b>	<b>104,764</b>	<b>(37,193)</b>	<b>67,571</b>
<b>Net change in unrealized holding gains (losses) on available-for-sale equity securities</b>	<b>344</b>	<b>(120)</b>	<b>224</b>
Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period	(5,476)	1,907	(3,569)
Less: Reclassification adjustment for net losses (gains) losses included in net income	14,992	(5,237)	9,755
<b>Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships</b>	<b>9,516</b>	<b>(3,330)</b>	<b>6,186</b>
Net actuarial gains (losses) arising during the year	(105,527)	36,934	(68,593)
Amortization of net actuarial loss and prior service cost included in income	27,013	(9,455)	17,558
<b>Net change in pension and post-retirement obligations</b>	<b>(78,514)</b>	<b>27,479</b>	<b>(51,035)</b>
<b>Total other comprehensive (loss) income</b>	<b>\$ 36,110</b>	<b>\$ (13,164)</b>	<b>\$ 22,946</b>
<i>(dollar amounts in thousands)</i>	Pretax	2011 Tax (expense) Benefit	After-tax
Noncredit-related impairment (losses) recoveries on debt securities not expected to be sold	11,537	(4,038)	7,499
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	95,586	(33,455)	62,131
Less: Reclassification adjustment for net gains included in net income	3,681	(1,288)	2,393
<b>Net change in unrealized holding gains (losses) on available-for-sale debt securities</b>	<b>110,804</b>	<b>(38,781)</b>	<b>72,023</b>
<b>Net change in unrealized holding gains (losses) on available-for-sale equity securities</b>	<b>612</b>	<b>(215)</b>	<b>397</b>
Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period	4,875	(1,703)	3,172
Less: Reclassification adjustment for net losses (gains) losses included in net income	3,107	(1,091)	2,016
<b>Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships</b>	<b>7,982</b>	<b>(2,794)</b>	<b>5,188</b>
Net actuarial gains (losses) arising during the year	(104,146)	36,451	(67,695)

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Amortization of net actuarial loss and prior service cost included in income	21,261	(7,441)	13,820
<b>Net change in pension and post-retirement obligations</b>	<b>(82,885)</b>	<b>29,010</b>	<b>(53,875)</b>
<b>Total other comprehensive income (loss)</b>	<b>\$ 36,513</b>	<b>\$ (12,780)</b>	<b>\$ 23,733</b>
		2010	
	Pretax	Tax (expense) Benefit	After-tax
<i>(dollar amounts in thousands)</i>			
Noncredit-related impairment losses on debt securities not expected to be sold	23,569	(8,249)	15,320
Unrealized holding (losses) gains on available-for-sale debt securities arising during the period	(14,498)	5,019	(9,479)
Less: Reclassification adjustment for net gains included in net income	274	(96)	178
<b>Net change in unrealized holding (losses) gains on available-for-sale debt securities</b>	<b>9,345</b>	<b>(3,326)</b>	<b>6,019</b>
<b>Net change in unrealized holding (losses) gains on available-for-sale equity securities</b>	<b>(162)</b>	<b>57</b>	<b>(105)</b>
Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period	80,069	(28,126)	51,943
Less: Reclassification adjustment for net losses (gains) losses included in net income	(115,692)	40,594	(75,098)
<b>Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships</b>	<b>(35,623)</b>	<b>12,468</b>	<b>(23,155)</b>
Net actuarial gains (losses) arising during the year	(45,804)	16,031	(29,773)
Amortization of net actuarial loss and prior service cost included in income	16,541	(5,789)	10,752
<b>Net change in pension and post-retirement obligations</b>	<b>(29,263)</b>	<b>10,242</b>	<b>(19,021)</b>
<b>Total other comprehensive (loss) income</b>	<b>\$ (55,703)</b>	<b>\$ 19,441</b>	<b>\$ (36,262)</b>

**Table of Contents**

Activity in accumulated OCI for the three years ended December 31, were as follows:

<i>(dollar amounts in thousands)</i>	Unrealized gains and (losses) on debt securities (1)	Unrealized gains and (losses) on equity securities	Unrealized gains and (losses) on cash flow hedging derivatives	Unrealized gains (losses) for pension and other post- retirement obligations	Total
Balance, January 1, 2010	\$ (103,060)	\$ (322)	\$ 58,865	\$ (112,468)	\$ (156,985)
Cumulative effect of change in accounting principle for consolidation of variable interest entities, net of tax	(4,249)				(4,249)
Balance, January 1, 2010, as adjusted	(107,309)	(322)	58,865	(112,468)	(161,234)
Period change	6,019	(105)	(23,155)	(19,021)	(36,262)
<b>Balance, December 31, 2010</b>	<b>(101,290)</b>	<b>(427)</b>	<b>35,710</b>	<b>(131,489)</b>	<b>(197,496)</b>
Period change	72,023	397	5,188	(53,875)	23,733
<b>Balance, December 31, 2011</b>	<b>(29,267)</b>	<b>(30)</b>	<b>40,898</b>	<b>(185,364)</b>	<b>(173,763)</b>
Period change	67,571	224	6,186	(51,035)	22,946
<b>Balance, December 31, 2012</b>	<b>\$ 38,304</b>	<b>\$ 194</b>	<b>\$ 47,084</b>	<b>\$ (236,399)</b>	<b>\$ (150,817)</b>

- (1) Amount at December 31, 2012 includes \$0.2 million of net unrealized gains on securities transferred from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. The net unrealized gains will be recognized in earnings over the remaining life of the security using the effective interest method.

**14. SHAREHOLDERS EQUITY****Preferred Stock issued and outstanding**

In 2008, Huntington issued 569,000 shares of 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock (Series A Preferred Stock) with a liquidation preference of \$1,000 per share. Each share of the Series A Preferred Stock is non-voting and may be converted at any time, at the option of the holder, into 83.668 shares of common stock of Huntington, which represents an approximate initial conversion price of \$11.95 per share of common stock. On or after April 15, 2013, at the option of Huntington, the Series A Preferred Stock will be subject to mandatory conversion into Huntington's common stock at the prevailing conversion rate, if the closing price of Huntington's common stock exceeds 130% of the conversion price for 20 trading days during any 30 consecutive trading day period.

In 2011, Huntington issued \$35.5 million par value Floating Rate Series B Non-Cumulative Perpetual Preferred Stock with a liquidation preference of \$1,000 per share (the Series B Preferred Stock) and, in certain cases, an additional amount of cash consideration, in exchange for \$35.5 million of (1) Huntington Capital I Floating Rate Capital Securities, (2) Huntington Capital II Floating Rate Capital Securities, (3) Sky Financial Capital Trust III Floating Rate Capital Securities and (4) Sky Financial Capital Trust IV Floating Rate Capital Securities.

As part of the exchange offer, Huntington issued depositary shares. Each depositary share represents a 1/40th ownership interest in a share of the Series B Preferred Stock. Each holder of a depositary share will be entitled, in proportion to the applicable fraction of a share of Series B Preferred Stock and all the related rights and preferences. Huntington will pay dividends on the Series B Preferred Stock at a floating rate equal to three-month LIBOR plus a spread of 2.70%. The preferred stock was recorded at the par amount of \$35.5 million, with the difference between par amount of the shares and their fair value of \$23.8 million recorded as a discount.



**Repurchase of Outstanding TARP Capital and Warrant to Repurchase Common Stock**

In 2008, Huntington received \$1.4 billion of equity capital by issuing to the Treasury 1.4 million shares of TARP Capital and a ten-year warrant to purchase up to 23.6 million shares of Huntington's common stock, par value \$0.01 per share, at an exercise price of \$8.90 per share. As approved by the Federal Reserve Board, the Treasury, and our other banking regulators, on December 22, 2010, Huntington repurchased all 1.4 million shares of our TARP Capital held by the Treasury totaling \$1.4 billion. Huntington used the net proceeds from the issuance of common stock and subordinated debt, as well as other funds, to redeem the TARP Capital. On January 19, 2011, Huntington repurchased the warrant originally issued to the Treasury for a purchase price of \$49.1 million.

**Table of Contents****Share Repurchase Program**

Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan that was submitted to the Federal Reserve in January 2012. During 2012, Huntington repurchased a total of 23.3 million shares of common stock, at a weighted average share price of \$6.36. Huntington did not repurchase any shares of common stock during 2011.

**15. EARNINGS PER SHARE**

Basic earnings per share is the amount of earnings (adjusted for dividends declared on preferred stock) available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units and awards, distributions from deferred compensation plans, and the conversion of the Company's convertible preferred stock (See Note 14). Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted earnings per share, net income available to common shares can be affected by the conversion of the Company's convertible preferred stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the associated preferred dividends and deemed dividend. The calculation of basic and diluted earnings per share for each of the three years ended December 31 was as follows:

<i>(dollar amounts in thousands, except per share amounts)</i>	Year ended December 31,		
	2012	2011	2010
<b>Basic earnings per common share:</b>			
Net income	\$ 641,022	\$ 542,613	\$ 312,347
Preferred stock dividends, deemed dividends and accretion of discount	(31,989)	(30,813)	(172,032)
Net income available to common shareholders	\$ 609,033	\$ 511,800	\$ 140,315
Average common shares issued and outstanding	857,962	863,691	726,934
<b>Basic earnings per common share</b>	<b>\$ 0.71</b>	<b>\$ 0.59</b>	<b>\$ 0.19</b>
<b>Diluted earnings per common share</b>			
Net income available to common shareholders	\$ 609,033	\$ 511,800	\$ 140,315
Effect of assumed preferred stock conversion			
Net income applicable to diluted earnings per share	\$ 609,033	\$ 511,800	\$ 140,315
Average common shares issued and outstanding	857,962	863,691	726,934
Dilutive potential common shares:			
Stock options and restricted stock units and awards	4,202	2,916	1,722
Shares held in deferred compensation plans	1,238	1,017	876
Conversion of preferred stock			
Dilutive potential common shares:	5,440	3,933	2,598
Total diluted average common shares issued and outstanding	863,402	867,624	729,532
<b>Diluted earnings per common share</b>	<b>\$ 0.71</b>	<b>\$ 0.59</b>	<b>\$ 0.19</b>

Approximately 24.4 million, 23.6 million, and 18.5 million options to purchase shares of common stock outstanding at the end of 2012, 2011, and 2010, respectively, were not included in the computation of diluted earnings per share because the effect would be antidilutive.

**16. SHARE-BASED COMPENSATION**

Huntington sponsors nonqualified and incentive share based compensation plans. These plans provide for the granting of stock options and other awards to officers, directors, and other employees. Compensation costs are included in personnel costs on the Consolidated Statements of Income. Stock options are granted at the closing market price on the date of the grant. Options granted typically vest ratably over three years or when other conditions are met. Stock options, which represented a significant portion of our grant values, have no intrinsic value until the stock price increases. Options granted prior to May 2004 have a term of ten years. All options granted after May 2004 have a term of seven years.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

During the 2012 second quarter, shareholders approved the Huntington Bancshares Incorporated 2012 Long-Term Incentive Plan (the Plan) which authorized 51 million shares for future grants. The Plan is the only active plan under which Huntington is currently granting share based options and awards. At December 31, 2012, 39.4 million shares from the Plan were available for future grants. Huntington issues shares to fulfill stock option exercises and restricted stock unit and award vesting from available authorized common shares. At December 31, 2012, the Company believes there are adequate authorized common shares to satisfy anticipated stock option exercises and restricted stock unit and award vesting in 2013.

**Table of Contents**

Huntington uses the Black-Scholes option pricing model to value share-based compensation expense. Forfeitures are estimated at the date of grant based on historical rates, and updated as necessary, and reduce the compensation expense recognized. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the date of grant. The expected dividend yield is based on the dividend rate and stock price at the date of the grant. Expected volatility is based on the estimated volatility of Huntington's stock over the expected term of the option.

The following table illustrates the weighted average assumptions used in the option-pricing model for options granted in the three years ended December 31, 2012, 2011, and 2010:

	2012	2011	2010
<b>Assumptions</b>			
Risk-free interest rate	<b>1.10 %</b>	1.95 %	2.30 %
Expected dividend yield	<b>2.38</b>	2.63	0.68
Expected volatility of Huntington's common stock	<b>34.9</b>	30.0	38.5
Expected option term (years)	<b>6.0</b>	6.0	6.0
<b>Weighted-average grant date fair value per share</b>	<b>\$ 1.78</b>	\$ 1.40	\$ 2.20

The following table illustrates total share-based compensation expense and related tax benefit for the three years ended December 31, 2012, 2011, and 2010:

<i>(dollar amounts in thousands)</i>	2012	2011	2010
Share-based compensation expense	<b>\$ 27,873</b>	\$ 19,666	\$ 15,453
Tax benefit	<b>9,298</b>	6,708	5,408

Huntington's stock option activity and related information for the year ended December 31, 2012, was as follows:

<i>(amounts in thousands, except years and per share amounts)</i>	Options	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value
<b>Outstanding at January 1, 2012</b>	27,205	\$ 11.47		
Granted	5,920	6.71		
Exercised	(520)	4.33		
Forfeited/expired	(5,837)	19.21		
<b>Outstanding at December 31, 2012</b>	<b>26,768</b>	<b>\$ 8.87</b>	<b>4.5</b>	<b>\$ 9,449</b>
<b>Vested and expected to vest at December 31, 2012 (1)</b>	<b>12,322</b>	<b>\$ 6.26</b>	<b>5.8</b>	<b>\$ 3,388</b>
<b>Exercisable at December 31, 2012</b>	<b>13,037</b>	<b>\$ 11.61</b>	<b>3.1</b>	<b>\$ 5,749</b>

(1) The number of options expected to vest includes an estimate of expected forfeitures.

The aggregate intrinsic value represents the amount by which the fair value of underlying stock exceeds the in-the-money option exercise price. For the years ended December 31, 2012, 2011, and 2010, cash received for the exercises of stock options was \$2.3 million, \$0.5 million and \$0.2 million, respectively. The tax benefit realized for the tax deductions from option exercises totaled \$0.3 million, \$0.1 million and less than \$0.1 million in 2012, 2011, and 2010, respectively.

Huntington also grants restricted stock, restricted stock units, performance share awards and other stock-based awards. Restricted stock units and awards are issued at no cost to the recipient, and can be settled only in shares at the end of the vesting period. Restricted stock awards provide

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

the holder with full voting rights and cash dividends during the vesting period. Restricted stock units do not provide the holder with voting rights or cash dividends during the vesting period, but do accrue a dividend equivalent that is paid upon vesting, and are subject to certain service restrictions. Performance share awards are payable contingent upon Huntington achieving certain predefined performance objectives over the three-year measurement period. The fair value of these awards is the closing market price of Huntington's common stock on the date of award.

**Table of Contents**

The following table summarizes the status of Huntington's restricted stock units and performance share awards as of December 31, 2012, and activity for the year ended December 31, 2012:

	Restricted Stock Units	Weighted- Average Grant Date Fair Value Per Share	Performance Share Awards	Weighted- Average Grant Date Fair Value Per Share
<i>(amounts in thousands, except per share amounts)</i>				
Nonvested at January 1, 2012	7,591	\$ 6.09		\$
Granted	2,994	6.68	694	6.77
Vested	(1,647)	5.53		
Forfeited	(454)	6.24		
<b>Nonvested at December 31, 2012</b>	<b>8,484</b>	<b>\$ 6.40</b>	<b>694</b>	<b>\$ 6.77</b>

The weighted-average grant date fair value of nonvested shares granted for the years ended December 31, 2012, 2011 and 2010, were \$6.69, \$6.24, and \$6.15, respectively. The total fair value of awards vested during the years ended December 31, 2012, 2011, and 2010, was \$9.1 million, \$11.2 million, and \$3.0 million, respectively. As of December 31, 2012, the total unrecognized compensation cost related to nonvested awards was \$32.8 million with a weighted-average expense recognition period of 2.0 years.

The following table presents additional information regarding options outstanding as of December 31, 2012:

Range of Exercise Prices	Options Outstanding			Exercisable Options	
	Shares	Weighted- Average Remaining Contractual Life (Years)	Weighted- Average Exercise Price	Shares	Weighted- Average Exercise Price
\$0 to \$5.63	2,968	3.8	\$ 4.54	2,201	\$ 4.39
\$5.64 to \$6.02	10,120	5.6	6.02	3,373	6.02
\$6.03 to \$15.95	8,600	5.5	6.75	2,383	6.91
\$15.96 to \$24.56	5,080	1.1	20.65	5,080	20.65
<b>Total</b>	<b>26,768</b>	<b>4.5</b>	<b>\$ 8.87</b>	<b>13,037</b>	<b>\$ 11.61</b>

**Table of Contents****17. INCOME TAXES**

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state, city, and foreign jurisdictions. Federal income tax audits have been completed through 2009. The Company has appealed certain proposed adjustments resulting from the IRS examination of the 2006 and 2007 tax returns. In addition, we will appeal certain proposed adjustments resulting from the IRS examination of our 2008 and 2009 tax returns. Management believes the tax positions taken related to such proposed adjustments were correct and supported by applicable statutes, regulations, and judicial authority, and intend to vigorously defend them. During 2011, Management entered into discussions with the Appeals Division of the IRS for the 2006 and 2007 tax returns. It is possible the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. However, although no assurance can be given, Management believes the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position. In the 2013 first quarter, the IRS will begin its examination of our 2010 and 2011 federal income tax returns. Various state and other jurisdictions remain open to examination for tax years 2006 and forward.

Huntington accounts for uncertainties in income taxes in accordance with ASC 740, Income Taxes. At December 31, 2012, Huntington had gross unrecognized tax benefits of \$6.2 million in income tax liability related to tax positions. Due to the complexities of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from the current estimate of the tax liabilities. However, any ultimate settlement is not expected to be material to the Consolidated Financial Statements as a whole. Huntington does not anticipate the total amount of gross unrecognized tax benefits to significantly change within the next 12 months.

The following table provides a reconciliation of the beginning and ending amounts of gross unrecognized tax benefits:

<i>(dollar amounts in thousands)</i>	2012	2011
Unrecognized tax benefits at beginning of year	\$ 11,896	\$ 49,506
Gross increases for tax positions taken during prior years		
Gross decreases for tax positions taken during prior years	(5,650)	(37,610)
Unrecognized tax benefits at end of year	\$ 6,246	\$ 11,896

Any interest and penalties on income tax assessments or income tax refunds are recognized in the Consolidated Statements of Income as a component of provision for income taxes. Huntington recognized \$0.1 million of interest benefit for the year ended December 31, 2012, and \$0.1 million, and \$2.2 million of interest expense for the years ended December 31, 2011 and 2010, respectively. Total interest accrued was \$2.2 million and \$2.3 million for the years ended December 31, 2012 and 2011, respectively. All of the gross unrecognized tax benefits would impact the Company's effective tax rate if recognized.

The following is a summary of the provision (benefit) for income taxes:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2012	2011	2010
Current tax provision (benefit)			
Federal	\$ 24,006	\$ 10,468	\$ 40,675
State	6,966	(5,040)	29,539
Total current tax provision (benefit)	30,972	5,428	70,214
Deferred tax provision (benefit)			
Federal	186,396	158,709	(30,243)
State	(33,273)	484	(7)
Total deferred tax provision (benefit)	153,123	159,193	(30,250)
Provision for income taxes	\$ 184,095	\$ 164,621	\$ 39,964

Tax impact associated with securities transactions included in the above amounts were \$1.7 million of tax expense in 2012, and tax benefits of \$1.3 million in 2011, and \$0.1 million in 2010.



**Table of Contents**

The following is a reconciliation of provision for income taxes:

<i>(dollar amounts in thousands)</i>	Year Ended December 31,		
	2012	2011	2010
Provision for income taxes computed at the statutory rate	<b>\$ 288,791</b>	\$ 247,532	\$ 123,310
Increases (decreases):			
Tax-exempt interest income	<b>(15,752)</b>	(9,695)	(6,680)
Tax-exempt bank owned life insurance income	<b>(19,151)</b>	(21,169)	(20,595)
Dividends		(17,744)	
Asset securitization activities			46,160
General business credits	<b>(49,654)</b>	(31,269)	(23,360)
State deferred tax asset valuation allowance adjustment, net	<b>(21,251)</b>		
Capital loss	<b>(18,659)</b>	(7,000)	(62,681)
Loan acquisitions			(43,650)
Affordable housing investment amortization	<b>13,621</b>	5,983	4,344
State income taxes, net	<b>4,152</b>	(2,962)	19,196
Other	<b>1,998</b>	945	3,920
Provision for income taxes	<b>\$ 184,095</b>	\$ 164,621	\$ 39,964

The significant components of deferred tax assets and liabilities at December 31, were as follows:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
Deferred tax assets:		
Allowances for credit losses	<b>\$ 282,175</b>	\$ 348,269
Loss and other carryforwards	<b>215,232</b>	217,877
Fair value adjustments	<b>84,740</b>	92,569
Accrued expense/prepaid	<b>39,813</b>	32,736
Purchase accounting adjustments	<b>8,383</b>	10,556
Partnership investments	<b>7,148</b>	
Other	<b>17,883</b>	15,661
Total deferred tax assets	<b>655,374</b>	717,668
Deferred tax liabilities:		
Lease financing	<b>122,395</b>	65,029
Loan origination costs	<b>61,189</b>	51,124
Purchase accounting adjustments	<b>50,704</b>	51,754
Operating assets	<b>35,655</b>	33,511
Pension and other employee benefits	<b>33,898</b>	19,290
Securities adjustments	<b>30,713</b>	40,273
Mortgage servicing rights	<b>30,686</b>	45,948
Partnership investments		6,761
Other	<b>21,447</b>	15,558
Total deferred tax liabilities	<b>386,687</b>	329,248
Net deferred tax asset before valuation allowance	<b>268,687</b>	388,420
Valuation allowance	<b>(64,812)</b>	(23,594)
Net deferred tax asset	<b>\$ 203,875</b>	\$ 364,826

At December 31, 2012, Huntington's net deferred tax asset related to loss and other carryforwards was \$215.2 million. This was comprised of federal net operating loss carryforwards of \$27.0 million, which will begin expiring in 2023, \$86.6 million of state net operating loss carryforward, which will begin expiring in 2015, an alternative minimum tax credit carryforward of \$50.1 million, which may be carried forward indefinitely, a general business credit carryover of \$47.7 million, which will begin expiring in 2027, a capital loss carryforward of \$3.0 million, which will expire in 2015, and a charitable contribution carryforward of \$0.8 million, which will expire in 2016. A valuation allowance of \$3.0 million has been established for the capital loss carryforward because Management believes that it is more likely than not that the realization of this asset will not occur. The valuation allowance on this capital loss carryforward decreased \$20.5 million compared with 2011 from the utilization and expiration of capital loss carryforwards.

In prior periods, Huntington established a full valuation allowance against state deferred tax assets and state net operating loss carryforwards based on the uncertainty of forecasted state taxable income expected in applicable jurisdictions in order to utilize the state deferred tax asset and net operating loss carryforwards. Based on current analysis of both positive and negative evidence and projected forecasted state taxable income, the Company believes that it is more likely than not that a portion of the state deferred tax asset and state net operating loss carryforwards will be realized. As a result of this analysis, a valuation allowance of \$32.7 was adjusted for the portion of the deferred tax asset and state net operating loss carryforwards the Company expects to realize.

**Table of Contents**

A valuation allowance of \$64.8 million remains for certain state deferred tax assets, state net operating loss carryforwards, and capital loss carryforwards that are not expected to be realized within the carryforward periods. In Management's opinion, the results of future operations will generate sufficient taxable income to realize the net operating loss, alternative minimum tax credit carryforward, charitable contribution carryforward, and general business credit carryforward. Consequently, Huntington determined that a valuation allowance for these deferred tax assets was not required as of December 31, 2012.

**18. BENEFIT PLANS**

Huntington sponsors the Plan, a non-contributory defined benefit pension plan covering substantially all employees hired or rehired prior to January 1, 2010. The Plan provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than the amount deductible under the Internal Revenue Code. Although not required, Huntington made a \$75 million contribution to the Plan in the third quarter of 2012.

In addition, Huntington has an unfunded defined benefit post-retirement plan that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For any employee retiring on or after January 1, 1993, post-retirement healthcare benefits are based upon the employee's number of months of service and are limited to the actual cost of coverage. Life insurance benefits are a percentage of the employee's base salary at the time of retirement, with a maximum of \$50,000 of coverage. The employer paid portion of the post-retirement health and life insurance plan was eliminated for employees retiring on and after March 1, 2010. Eligible employees retiring on and after March 1, 2010, who elect retiree medical coverage, will pay the full cost of this coverage. Huntington will not provide any employer paid life insurance to employees retiring on and after March 1, 2010. Eligible employees will be able to convert or port their existing life insurance at their own expense under the same terms that are available to all terminated employees.

The following table shows the weighted-average assumptions used to determine the benefit obligation at December 31, 2012 and 2011, and the net periodic benefit cost for the years then ended:

	Pension Benefits		Post-Retirement Benefits	
	2012	2011	2012	2011
Weighted-average assumptions used to determine benefit obligations				
Discount rate	3.83 %	4.57 %	3.28 %	4.34 %
Rate of compensation increase	4.50	4.50	N/A	N/A
Weighted-average assumptions used to determine net periodic benefit cost				
Discount rate	4.57	5.35	4.34	5.00
Expected return on plan assets	8.00	8.00	N/A	N/A
Rate of compensation increase	4.50	4.50	N/A	N/A

N/A Not Applicable

The expected long-term rate of return on plan assets is an assumption reflecting the average rate of earnings expected on the funds invested or to be invested to provide for the benefits included in the projected benefit obligation. The expected long-term rate of return is established at the beginning of the plan year based upon historical returns and projected returns on the underlying mix of invested assets.

The following table reconciles the beginning and ending balances of the benefit obligation of the Plan and the post-retirement benefit plan with the amounts recognized in the consolidated balance sheets at December 31:

	Pension Benefits		Post-Retirement Benefits	
	2012	2011	2012	2011
<i>(dollar amounts in thousands)</i>				
Projected benefit obligation at beginning of measurement year	\$ 656,339	\$ 577,770	\$ 32,851	\$ 34,241
Changes due to:				
Service cost	24,869	21,650		
Interest cost	29,215	30,073	1,350	1,618

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Benefits paid	<b>(13,719)</b>	(12,285)	<b>(3,850)</b>	(4,895)
Settlements	<b>(10,444)</b>	(10,408)		
Medicare subsidies			<b>740</b>	670
Actuarial assumptions and gains and losses	<b>97,518</b>	49,539	<b>(3,304)</b>	1,217
<b>Total changes</b>	<b>127,439</b>	78,569	<b>(5,064)</b>	(1,390)
Projected benefit obligation at end of measurement year	<b>\$ 783,778</b>	\$ 656,339	<b>\$ 27,787</b>	\$ 32,851

**Table of Contents**

Benefits paid are net of retiree contributions collected by Huntington. The actual contributions received in 2012 by Huntington for the retiree medical program were \$2.8 million.

The following table reconciles the beginning and ending balances of the fair value of Plan assets at the December 31, 2012 and 2011 measurement dates:

<i>(dollar amounts in thousands)</i>	<b>Pension Benefits</b>	
	2012	2011
Fair value of plan assets at beginning of measurement year	<b>\$ 538,970</b>	\$ 478,479
Changes due to:		
Actual return on plan assets	<b>43,810</b>	(6,593)
Employer contributions	<b>75,000</b>	90,000
Settlements	<b>(10,444)</b>	(10,631)
Benefits paid	<b>(13,719)</b>	(12,285)
<b>Total changes</b>	<b>94,647</b>	60,491
Fair value of plan assets at end of measurement year	<b>\$ 633,617</b>	\$ 538,970

Huntington's accumulated benefit obligation under the Plan was \$775.2 million and \$651.3 million at December 31, 2012 and 2011. As of December 31, 2012, the accumulated benefit obligation exceeded the fair value of Huntington's plan assets by \$141.6 million and the projected benefit obligation exceeded the fair value of Huntington's plan assets by \$150.2 million.

**Table of Contents**

The following table shows the components of net periodic benefit costs recognized in the three years ended December 31, 2012:

<i>(dollar amounts in thousands)</i>	Pension Benefits			Post-Retirement Benefits		
	2012	2011	2010	2012	2011	2010
Service cost	\$ 24,869	\$ 21,650	\$ 20,205	\$	\$	\$
Interest cost	29,215	30,073	28,869	1,350	1,618	1,731
Expected return on plan assets	(45,730)	(43,290)	(42,113)			
Amortization of transition asset	(4)	(5)	5			
Amortization of prior service cost	(5,767)	(5,767)	(5,766)	(1,353)	(1,354)	(1,353)
Amortization of loss	26,956	23,494	14,989	(332)	(423)	(699)
Settlements	5,405	5,483	9,694			
Benefit costs	\$ 34,944	\$ 31,638	\$ 25,883	\$ (335)	\$ (159)	\$ (321)

Included in benefit costs are \$1.1 million, \$0.8 million, and \$1.0 million of plan expenses that were recognized in the three years ended December 31, 2012, 2011, and 2010. It is Huntington's policy to recognize settlement gains and losses as incurred. Assuming no cash contributions are made to the Plan during 2013, Management expects net periodic pension cost, excluding any expense of settlements, to approximate \$42.7 million for 2013. The postretirement medical and life subsidy was eliminated for anyone that retires on or after March 1, 2010. As such, there were no incremental net periodic post-retirement benefits costs associated with this plan.

The estimated transition obligation, prior service credit, and net actuarial loss for the plans that will be amortized from OCI into net periodic benefit cost over the next fiscal year is zero, \$7.1 million, and \$38.5 million, respectively.

At December 31, 2012 and 2011, The Huntington National Bank, as trustee, held all Plan assets. The Plan assets consisted of investments in a variety of corporate and government fixed income investments, Huntington mutual funds and Huntington common stock as follows:

<i>(dollar amounts in thousands)</i>	2012		Fair Value		2011 (1)	
	\$	%	\$	%	\$	%
Cash	\$ 22		\$ 25			
Cash equivalents:						
Huntington funds money market	6,012	1	39,943	7		
Fixed income:						
Huntington funds fixed income funds	84,688	13	174,615	32		
Corporate obligations	149,241	24				
U.S. Government Obligations	36,595	6				
U.S. Government Agencies	7,511	1				
Equities:						
Huntington funds	312,479	49	283,963	53		
Huntington common stock	37,069	6	40,424	8		
Other common stock						
Fair value of plan assets	\$ 633,617	100 %	\$ 538,970	100 %		

(1) A \$40 million contribution to the Plan on December 28, 2011, had not yet been invested and was in Huntington Funds-money market as of December 31, 2011.

Investments of the Plan are accounted for at cost on the trade date and are reported at fair value. All of the Plan's investments at December 31, 2012 are classified as Level 1 within the fair value hierarchy, except for corporate obligations, U.S. government obligations, and U.S. government agencies, which are classified as Level 2. In general, investments of the Plan are exposed to various risks, such as interest rate risk, credit risk, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the Plan assets.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

The investment objective of the Plan is to maximize the return on Plan assets over a long time period, while meeting the Plan obligations. At December 31, 2012, Plan assets were invested less than 1% in cash and cash equivalents, 55% in equity investments, and 44% in bonds, with an average duration of 12.0 years on bond investments. The estimated life of benefit obligations was 14 years. Although it may fluctuate with market conditions, Management has targeted a long-term allocation of Plan assets of 20% to 50% in equity investments and 80% to 50% in bond investments. The allocation of Plan assets between equity investments and fixed income investments will change from time to time with the allocation to fixed income investments increasing as the funding level increases.

**Table of Contents**

The following table shows the number of shares and dividends received on shares of Huntington stock held by the Plan:

<i>(dollar amounts in thousands, except share amounts)</i>	December 31,	
	2012	2011
Shares in Huntington common stock <sup>(1)</sup>	5,764,986	7,309,986
Dividends received on shares of Huntington stock	\$ 1,085	\$ 409

<sup>(1)</sup> The Plan has acquired and held Huntington common stock in compliance at all times with Section 407 of the Employee Retirement Income Security Act of 1978.

At December 31, 2012, the following table shows when benefit payments, which include expected future service, as appropriate, were expected to be paid:

<i>(dollar amounts in thousands)</i>	Pension Benefits	Post- Retirement Benefits
2013	\$ 42,743	\$ 3,837
2014	42,537	3,585
2015	42,960	3,369
2016	43,329	3,156
2017	43,903	2,994
2018 through 2022	240,842	12,380

Although not required, Huntington may choose to make a cash contribution to the Plan up to the maximum deductible limit in the 2013 plan year. Anticipated contributions for 2013 to the post-retirement benefit plan are \$3.1 million.

The assumed healthcare cost trend rate has an effect on the amounts reported. A one percentage point increase would decrease service and interest costs and the post-retirement benefit obligation by less than \$0.01 million and \$0.01 million, respectively. A one percentage point decrease would increase service and interest costs and the post-retirement benefit obligation by less than \$0.01 million and \$0.02 million, respectively.

The 2013 and 2012 healthcare cost trend rate was projected to be 7.7% for pre-65 aged participants and 8.2% for post-65 aged participants. These rates are assumed to decrease gradually until they reach 4.5% for both pre-65 aged participants and post-65 aged participants in the year 2028 and remain at that level thereafter. Huntington updated the immediate healthcare cost trend rate assumption based on current market data and Huntington's claims experience. This trend rate is expected to decline over time to a trend level consistent with medical inflation and long-term economic assumptions.

Huntington also sponsors other retirement plans, the most significant being the Supplemental Executive Retirement Plan and the Supplemental Retirement Income Plan. These plans are nonqualified plans that provide certain current and former officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. At December 31, 2012 and 2011, Huntington has an accrued pension liability of \$35.4 million and \$26.9 million, respectively, associated with these plans. Pension expense for the plans was \$2.5 million, \$1.8 million, and \$1.8 million in 2012, 2011, and 2010, respectively.

The following table presents the amounts recognized in the Consolidated Balance Sheets at December 31, 2012 and 2011 for all of Huntington defined benefit plans:

<i>(dollar amounts in thousands)</i>	2012	2011
Accrued expenses and other liabilities	\$ 213,335	\$ 177,092





**Table of Contents**

The following tables present the amounts recognized in OCI as of December 31, 2012, 2011, and 2010, and the changes in accumulated OCI for the years ended December 31, 2012, 2011, and 2010:

<i>(dollar amounts in thousands)</i>	2012	2011	2010
Net actuarial loss	\$ (262,187)	\$ (215,628)	\$ (166,183)
Prior service cost	25,788	30,261	34,688
Transition liability		3	6
 Defined benefit pension plans	 \$ (236,399)	 \$ (185,364)	 \$ (131,489)

<i>(dollar amounts in thousands)</i>	2012 Pretax	2012 Tax (expense) Benefit	2012 After-tax
Balance, beginning of year	\$ (285,177)	\$ 99,813	\$ (185,364)
Net actuarial (loss) gain:			
Amounts arising during the year	(105,527)	36,934	(68,593)
Amortization included in net periodic benefit costs	33,880	(11,858)	22,022
Prior service cost:			
Amounts arising during the year			
Amortization included in net periodic benefit costs	(6,865)	2,403	(4,462)
Transition obligation:			
Amortization included in net periodic benefit costs	(2)		(2)
 Balance, end of year	 \$ (363,691)	 \$ 127,292	 \$ (236,399)

<i>(dollar amounts in thousands)</i>	2011 Pretax	2011 Tax (expense) Benefit	2011 After-tax
Balance, beginning of year	\$ (202,292)	\$ 70,803	\$ (131,489)
Net actuarial (loss) gain:			
Amounts arising during the year	(104,146)	36,451	(67,695)
Amortization included in net periodic benefit costs	28,077	(9,827)	18,250
Prior service cost:			
Amounts arising during the year			
Amortization included in net periodic benefit costs	(6,811)	2,384	(4,427)
Transition obligation:			
Amortization included in net periodic benefit costs	(5)	2	(3)
 Balance, end of year	 \$ (285,177)	 \$ 99,813	 \$ (185,364)

<i>(dollar amounts in thousands)</i>	2010 Pretax	2010 Tax (expense) Benefit	2010 After-tax
Balance, beginning of year	\$ (173,029)	\$ 60,561	\$ (112,468)
Net actuarial (loss) gain:			
Amounts arising during the year	(45,804)	16,031	(29,773)
Amortization included in net periodic benefit costs	23,313	(8,159)	15,154
Prior service cost:			

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Amortization included in net periodic benefit costs	(6,777)	2,372	(4,405)
Transition obligation:			
Amortization included in net periodic benefit costs	5	(2)	3
Balance, end of year	\$ (202,292)	\$ 70,803	\$ (131,489)

Huntington has a defined contribution plan that is available to eligible employees. Huntington matched participant contributions, up to the first 3% of base pay contributed to the Plan. Half of the employee contribution was matched on the 4th and 5th percent of base pay contributed to the Plan. Starting January 1, 2013, Huntington matches participant contributions dollar-for-dollar, up to 4% of base pay contributed to the Plan.

**Table of Contents**

The following table shows the costs of providing the defined contribution plan as of December 31:

<i>(dollar amounts in thousands)</i>	<b>December 31,</b>		
	<b>2012</b>	2011	2010
Defined contribution plan	<b>\$ 16,926</b>	\$ 14,980	\$ 8,787

The following table shows the number of shares, market value, and dividends received on shares of Huntington stock held by the defined contribution plan as of December 31:

<i>(dollar amounts in thousands, except share amounts)</i>	<b>December 31,</b>	
	<b>2012</b>	2011
Shares in Huntington common stock	<b>14,892,094</b>	15,051,291
Market value of Huntington common stock	<b>\$ 95,160</b>	\$ 82,632
Dividends received on shares of Huntington stock	<b>2,414</b>	1,055

**19. FAIR VALUES OF ASSETS AND LIABILITIES**

Huntington follows the fair value accounting guidance under ASC 820 and ASC 825.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A three-level valuation hierarchy was established for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

*Level 1* inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

*Level 2* inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

*Level 3* inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Transfers in and out of Level 1, 2, or 3 are recorded at fair value at the beginning of the reporting period.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

***Mortgage loans held for sale***

Huntington elected to apply the fair value option for mortgage loans originated with the intent to sell which are included in loans held for sale. Mortgage loans held for sale are classified as Level 2 and are estimated using security prices for similar product types.

***Available-for-sale securities and trading account securities***

Securities accounted for at fair value include both the available-for-sale and trading portfolios. Huntington uses prices obtained from third party pricing services and recent trades to determine the fair value of securities. AFS and trading securities are classified as Level 1 using quoted market prices (unadjusted) in active markets for identical securities that Huntington has the ability to access at the measurement date. 1% of the positions in these portfolios are Level 1, and consist of U.S. Treasury securities and money market mutual funds. When quoted market prices are not available, fair values are classified as Level 2 using quoted prices for similar assets in active markets, quoted prices of identical or similar assets in markets that are not active, and inputs that are observable for the asset, either directly or indirectly, for substantially the full term of the financial instrument. 96% of the positions in these portfolios are Level 2, and consist of U.S. Government and agency debt securities, agency mortgage backed securities, asset-backed securities, municipal securities and other securities. For both Level 1 and Level 2 securities, management uses various methods and techniques to corroborate prices obtained from the pricing service, including reference to dealer or other

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

market quotes, and by reviewing valuations of comparable instruments. If relevant market prices are limited or unavailable, valuations may require significant management judgment or estimation to determine fair value, in which case the fair values are classified as Level 3. 3% of our positions are Level 3, and consist of non-agency ALT-A asset-backed securities, private-label CMO securities, pooled-trust-preferred CDO securities and municipal securities. A significant change in the unobservable inputs for these securities may result in a significant change in the ending fair value measurement of these securities.

---

**Table of Contents**

The Alt-A, private label CMO and pooled-trust-preferred securities portfolios are classified as Level 3 and as such use significant estimates to determine the fair value of these securities which results in greater subjectivity. The Alt-A and private label CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of the pooled-trust-preferred securities portfolio are reviewed quarterly. These reviews are supported with analysis from independent third parties, and are used as a basis for impairment analysis.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third party pricing specialist using a discounted cash flow approach and a proprietary pricing model and includes assumptions management believes market participants would use to value the securities under current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures.

Pooled-trust-preferred securities are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. We engage a third party pricing specialist with direct industry experience in pooled-trust-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. The PD of each issuer and the market discount rate are the most significant inputs in determining fair value. Management evaluates the PD assumptions provided by the third party pricing specialist by comparing the current PD to the assumptions used the previous quarter, actual defaults and deferrals in the current period, and trend data on certain financial ratios of the issuers. Huntington also evaluates the assumptions related to discount rates. Relying on cash flows is necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities are no longer able to provide a fair value that is compliant with ASC 820

Huntington utilizes the same processes to determine the fair value of investment securities classified as held-to-maturity for impairment evaluation purposes.

***Automobile loans***

Effective January 1, 2010, Huntington consolidated an automobile loan securitization that previously had been accounted for as an off-balance sheet transaction. As a result, Huntington elected to account for the automobile loan receivables and the associated notes payable at fair value per guidance supplied in ASC 825. The automobile loan receivables are classified as Level 3. The key assumptions used to determine the fair value of the automobile loan receivables included projections of expected losses and prepayment of the underlying loans in the portfolio and a market assumption of interest rate spreads. Certain interest rates are available from similarly traded securities while other interest rates are developed internally based on similar asset-backed security transactions in the market.

***MSRs***

MSRs do not trade in an active market with readily observable prices. Accordingly, the fair value of these assets is classified as Level 3. Huntington determines the fair value of MSRs using an income approach model based upon our month-end interest rate curve and prepayment assumptions. The model, which is operated and maintained by a third party, utilizes assumptions to estimate future net servicing income cash flows, including estimates of time decay, payoffs, and changes in valuation inputs and assumptions. Servicing brokers and other sources of information (e.g. discussion with other mortgage servicers and industry surveys) are used to obtain information on market practice and assumptions. On at least a quarterly basis, third party marks are obtained from at least one service broker. Huntington reviews the valuation assumptions against this market data for reasonableness and adjusts the assumptions if deemed appropriate. Any recommended change in assumptions and / or inputs are presented for review to the Mortgage Price Risk Subcommittee for final approval.

***Derivatives***

Derivatives classified as Level 1 consist of exchange traded options and forward commitments to deliver mortgage-backed securities which are valued using quoted prices. Asset and liability conversion swaps and options, and interest rate caps are classified as Level 2. These derivative positions are valued using a discounted cash flow method that incorporates current market interest rates. Derivatives classified as Level 3 consist primarily of interest rate lock agreements related to mortgage loan commitments. The determination of fair value includes assumptions related to the likelihood that a commitment will ultimately result in a closed loan, which is a significant unobservable assumption. A significant increase or decrease in the external market price would result in a significantly higher or lower fair value measurement.



**Table of Contents****Securitization trust notes payable**

Consists of certain securitization trust notes payable related to the automobile loan receivables measured at fair value. The notes payable are classified as Level 2 and are valued based on interest rates for similar financial instruments.

**Assets and Liabilities measured at fair value on a recurring basis**

Assets and liabilities measured at fair value on a recurring basis at December 31, 2012 and 2011 are summarized below:

<i>(dollar amounts in thousands)</i>	Fair Value Measurements at Reporting Date Using			Netting	Balance at
	Level 1	Level 2	Level 3	Adjustments (1)	December 31, 2012
<b>Assets</b>					
Mortgage loans held for sale	\$	\$ 452,949	\$	\$	\$ 452,949
Trading account securities:					
Federal agencies: Mortgage-backed					
Municipal securities		15,218			15,218
Other securities	75,729	258			75,987
	75,729	15,476			91,205
Available-for-sale and other securities:					
U.S. Treasury securities	52,311				52,311
Federal agencies: Mortgage-backed (2)		4,264,670			4,264,670
Federal agencies: Other agencies		359,626			359,626
Municipal securities		439,772	61,228		501,000
Private-label CMO		22,793	48,775		71,568
Asset-backed securities		919,046	110,037		1,029,083
Covered bonds		290,625			290,625
Corporate debt		668,142			668,142
Other securities	17,177	3,898			21,075
	69,488	6,968,572	220,040		7,258,100
Automobile loans			142,762		142,762
MSRs			35,202		35,202
Derivative assets	6,368	465,517	13,180	(99,368)	385,697
<b>Liabilities</b>					
Securitization trust notes payable					
Derivative liabilities	6,813	228,312	478	(83,415)	152,188
Other liabilities					
<i>(dollar amounts in thousands)</i>	Fair Value Measurements at Reporting Date Using			Netting	Balance at
	Level 1	Level 2	Level 3	Adjustments (1)	December 31, 2011
<b>Assets</b>					
Mortgage loans held for sale	\$	\$ 343,588	\$	\$	\$ 343,588
Trading account securities:					
Federal agencies: Mortgage-backed		5,541			5,541
Municipal securities		8,147			8,147
Other securities	32,085	126			32,211



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

	32,085	13,814		45,899
Available-for-sale and other securities:				
U.S. Treasury securities	53,204			53,204
Federal agencies: Mortgage-backed (2)		4,464,892		4,464,892
Federal agencies: Other agencies		735,544		735,544
Municipal securities		312,634	95,092	407,726
Private-label CMO			72,364	72,364
Asset-backed securities		845,390	121,698	967,088
Covered bonds		504,045		504,045
Corporate debt		528,883		528,883
Other securities	53,619	4,134		57,753
	106,823	7,395,522	289,154	7,791,499
Automobile loans			296,250	296,250
MSRs			65,001	65,001
Derivative assets	4,886	485,428	6,770	(94,082)
<b>Liabilities</b>				
Securitization trust notes payable		123,039		123,039
Derivative liabilities	12,245	246,132	6,939	265,316
Other liabilities		751		751

**Table of Contents**

- (1) Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and cash collateral held or placed with the same counterparties.
- (2) During 2012 and 2011, Huntington transferred \$278.2 million and \$469.1 million, respectively of federal agencies: mortgage-backed securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. These securities are valued at amortized cost and no longer classified within the fair value hierarchy. All securities were previously classified as Level 2 in the fair value hierarchy.

The tables below present a rollforward of the balance sheet amounts for the years ended December 31, 2012, 2011, and 2010 for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology:

	Level 3 Fair Value Measurements						
	Year ended December 31, 2012						
	Available-for-sale securities						
<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans	Equity investments
<b>Balance, beginning of year</b>	\$ 65,001	\$ (169)	\$ 95,092	\$ 72,364	\$ 121,698	\$ 296,250	\$
Total gains / losses:							
Included in earnings	(29,799)	10,617		(796)	(59)	(1,230)	
Included in OCI			(1,637)	8,245	23,138		
Purchases							
Sales			(3,040)	(15,183)	(20,852)		
Repayments						(152,258)	
Issuances							
Settlements		2,254	(29,187)	(15,855)	(13,888)		
Transfers in / out of Level 3							
<b>Balance, end of year</b>	\$ 35,202	\$ 12,702	\$ 61,228	\$ 48,775	\$ 110,037	\$ 142,762	\$

The amount of total gains or losses for the period included in earnings (or OCI) attributable to the change in unrealized gains or losses relating to assets still held at reporting date

	\$ (29,799)	\$ 5,818	\$ (1,637)	\$ 8,245	\$ 23,138	\$ (1,230)	\$
--	-------------	----------	------------	----------	-----------	------------	----

**Table of Contents****Level 3 Fair Value Measurements****Year ended December 31, 2011**

Available-for-sale securities

<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans	Equity investments
<b>Balance, beginning of year</b>	\$ 125,679	\$ 966	\$ 149,806	\$ 121,925	\$ 162,684	\$ 522,717	\$
Total gains / losses:							
Included in earnings	(60,678)	211		(1,673)	(3,065)	(6,577)	
Included in OCI				349	2,070		
Purchases			1,760				
Sales				(20,958)			
Repayments						(219,890)	
Issuances							
Settlements		(1,346)	(56,474)	(27,279)	(39,991)		
Transfers in / out of Level 3							
<b>Balance, end of year</b>	\$ 65,001	\$ (169)	\$ 95,092	\$ 72,364	\$ 121,698	\$ 296,250	\$

The amount of total gains or losses for the period included in earnings (or OCI) attributable to the change in unrealized gains or losses relating to assets still held at reporting date

\$ (60,678)	\$ (1,135)	\$	\$ (1,494)	\$ 595	\$ (6,577)	\$
-------------	------------	----	------------	--------	------------	----

**Level 3 Fair Value Measurements****Year ended December 31, 2010**

Available-for-sale securities

<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans	Equity investments
<b>Balance, beginning of year</b>	\$ 176,427	\$ (4,236)	\$ 11,515	\$ 477,319	\$ 407,098	\$	\$ 25,872
Total gains / losses:							
Included in earnings	(50,748)	4,413		(5,117)	(6,160)	(2,267)	
Included in OCI				44,475	16,191		
Purchases							
Sales			(112,322)	(312,460)	(53,806)		
Repayments						(266,381)	
Issuances		(1,741)					
Settlements		2,530	(73,024)	(82,292)	(16,566)		
Transfers in / out of Level 3 (1)			323,637		(184,073)	791,365	(25,872)
<b>Balance, end of year</b>	\$ 125,679	\$ 966	\$ 149,806	\$ 121,925	\$ 162,684	\$ 522,717	\$

The amount of total gains or losses for the period included in earnings (or OCI) attributable to the change in unrealized gains or losses relating to assets still held at reporting date

\$ (50,748)	\$ 1,715	\$	\$ 5,565	\$ 15,113	\$ (2,267)	\$
-------------	----------	----	----------	-----------	------------	----

- (1) Transfers in / out of Level 3 include a transfer in of \$323.6 million relating to municipal securities, due to lack of observable market data, a transfer out of \$184.1 million of securities related to the consolidation of the 2009 Trust and a transfer in of \$791.4 million of loans related to the 2009 Trust.

**Table of Contents**

The tables below summarize the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the years ended December 31, 2012, 2011, and 2010:

	<b>Level 3 Fair Value Measurements</b>						
	<b>Year ended December 31, 2012</b>						
	Available-for-sale securities						
<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans	Equity investments
<b>Classification of gains and losses in earnings:</b>							
Mortgage banking income (loss)	\$ (29,799)	\$ 10,617	\$	\$	\$	\$	\$
Securities gains (losses)				(1,614)			
Interest and fee income				818	(59)	(6,950)	
Noninterest income						5,720	
<b>Total</b>	<b>\$ (29,799)</b>	<b>\$ 10,617</b>	<b>\$</b>	<b>\$ (796)</b>	<b>\$ (59)</b>	<b>\$ (1,230)</b>	<b>\$</b>

	<b>Level 3 Fair Value Measurements</b>						
	<b>Year ended December 31, 2011</b>						
	Available-for-sale securities						
<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans	Equity investments
<b>Classification of gains and losses in earnings:</b>							
Mortgage banking income (loss)	\$ (60,678)	\$ 6,635	\$	\$	\$	\$	\$
Securities gains (losses)				(2,551)	(4,159)		
Interest and fee income				878	1,094	(11,645)	
Noninterest income		(6,424)				5,068	
<b>Total</b>	<b>\$ (60,678)</b>	<b>\$ 211</b>	<b>\$</b>	<b>\$ (1,673)</b>	<b>\$ (3,065)</b>	<b>\$ (6,577)</b>	<b>\$</b>

	<b>Level 3 Fair Value Measurements</b>						
	<b>Year ended December 31, 2010</b>						
	Available-for-sale securities						
<i>(dollar amounts in thousands)</i>	MSRs	Derivative instruments	Municipal securities	Private label CMO	Asset-backed securities	Automobile loans	Equity investments
<b>Classification of gains and losses in earnings:</b>							
Mortgage banking income (loss)	\$ (50,748)	\$ 4,413	\$	\$	\$	\$	\$
Securities gains (losses)				(7,149)	(6,554)		
Interest and fee income				2,032	394	(11,202)	
Noninterest income						8,935	
<b>Total</b>	<b>\$ (50,748)</b>	<b>\$ 4,413</b>	<b>\$</b>	<b>\$ (5,117)</b>	<b>\$ (6,160)</b>	<b>\$ (2,267)</b>	<b>\$</b>

**Assets and liabilities under the fair value option**

The following table presents the fair value and aggregate principal balance of certain assets and liabilities under the fair value option:

	December 31, 2012		December 31, 2011	
	Fair value	Aggregate	Fair value	Aggregate

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

*(dollar amounts in thousands)*

	carrying amount	unpaid principal	Difference	carrying amount	unpaid principal	Difference
<b>Assets</b>						
Mortgage loans held for sale	\$ 452,949	\$ 438,254	\$ 14,695	\$ 343,588	\$ 328,641	\$ 14,947
Automobile loans	142,762	140,916	1,846	296,250	293,174	3,076
<b>Liabilities</b>						
Securitization trust notes payable				123,039	121,016	2,023

**Table of Contents**

The following tables present the net gains (losses) from fair value changes, including net gains (losses) associated with instrument specific credit risk for the years ended December 31, 2012, 2011 and 2010:

<i>(dollar amounts in thousands)</i>	Net gains (losses) from fair value changes		
	Year ended December 31,		
	2012	2011	2010
<b>Assets</b>			
Mortgage loans held for sale	\$ 4,284	\$ 13,842	\$ (5,633)
Automobile loans	(1,231)	(6,577)	(2,267)
<b>Liabilities</b>			
Securitization trust notes payable	(2,023)	(7,731)	(9,565)

  

<i>(dollar amounts in thousands)</i>	Gains (losses) included in fair value changes associated with instrument specific credit risk		
	Year ended December 31,		
	2012	2011	2010
<b>Assets</b>			
Automobile loans	\$ 2,749	\$ 6,610	\$ 3,370

**Assets and Liabilities measured at fair value on a nonrecurring basis**

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. For the year ended December 31, 2012, assets measured at fair value on a nonrecurring basis were as follows:

	Fair Value at December 31, 2012	Fair Value Measurements Using			Total Gains/(Losses) For the Year Ended December 31, 2012
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant	Significant	
			Other	Other	
			Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
<i>(dollar amounts in thousands)</i>					
Impaired loans	\$ 150,873	\$	\$	\$ 150,873	\$ (43,386)
Other real estate owned	28,097			28,097	\$ (8,284)

Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment when establishing the ACL. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. Appraisals are generally obtained to support the fair value of the collateral and incorporate measures such as recent sales prices for comparable properties and cost of construction. In cases where the carrying value exceeds the fair value of the collateral less cost to sell, an impairment charge is recognized. During the year ended December 31, 2012, Huntington identified \$150.9 million of impaired loans for which the fair value is recorded based upon collateral value. For the year ended December 31, 2012, nonrecurring fair value losses of \$43.4 million were recorded within the provision for credit losses.

Other real estate owned properties are included in accrued income and other assets and valued based on appraisals and third party price opinions, less estimated selling costs. During the year ended December 31, 2012, Huntington recorded \$28.1 million of OREO assets at fair value and recognized losses of \$8.3 million, recorded within noninterest expense.

**Significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis**

The table below presents quantitative information about the significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis at December 31, 2012:



**Table of Contents**

<b>Quantitative Information about Level 3 Fair Value Measurements</b>					
<i>(dollar amounts in thousands, except net costs to service)</i>	Fair Value at December 31, 2012	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)	
MSRs	\$ 35,202	Discounted cash flow	Constant prepayment rate (CPR) Spread over forward interest rate swap rates	10.0%	31.0% (20.0%) -568 4,552 (1,288)
Derivative assets	13,180	Consensus Pricing	Net market price	-2.3%	10.8% (3.0%)
Derivative liabilities	478		Estimated Pull thru %	38.0%	89.0% (75.0%)
Municipal securities	61,228	Discounted cash flow	Discount rate	1.7%	12.0% (3.1%)
Private-label CMO	48,775	Discounted cash flow	Discount rate	3.0%	8.5% (6.2%)
			Constant prepayment rate (CPR)	5.1%	26.7% (14.8%)
			Probability of default	0.1%	4.0% (1.0%)
			Loss Severity	0.0%	64.0% (27.8%)
Asset-backed securities	110,037	Discounted cash flow	Discount rate	4.5%	16.6% (9.0%)
			Constant prepayment rate (CPR)	5.1%	9.8% (5.3%)
			Cumulative prepayment rate	0.0%	100.0% (6.9%)
			Constant default	0.3%	4.0% (2.8%)
			Cumulative default	1.1%	100.0% (20.1%)
			Loss given default	85.0%	100.0% (92.4%)
			Cure given deferral	0.0%	90.0% (34.7%)
			Loss severity	20.0%	72.0% (64.9%)
Automobile loans	142,762	Discounted cash flow	Constant prepayment rate (CPR)		15.6%
			Discount rate	0.8%	5.0% (4.0%)
Impaired loans	150,873	Appraisal value			
Other real estate owned	28,097	Appraisal value			

The following provides a general description of the impact of a change in an unobservable input on the fair value measurement and the interrelationship between unobservable inputs, where relevant/significant. Interrelationships may also exist between observable and unobservable inputs. Such relationships have not been included in the discussion below.

A significant change in the unobservable inputs may result in a significant change in the ending fair value measurement of Level 3 instruments. In general, prepayment rates increase when market interest rates decline and decrease when market interest rates rise and higher prepayment rates generally result in lower fair values for MSR assets, Private-label CMO securities, Asset-backed securities, and automobile loans.

Credit loss estimates, such as probability of default, constant default, cumulative default, loss given default, cure given deferral, and loss severity, are driven by the ability of the borrowers to pay their loans and the value of the underlying collateral and are impacted by changes in macroeconomic conditions, typically increasing when economic conditions worsen and decreasing when conditions improve. An increase in the estimated prepayment rate typically results in a decrease in estimated credit losses and vice versa. Higher credit loss estimates generally result in lower fair values. Credit spreads generally increase when liquidity risks and market volatility increase and decrease when liquidity conditions and market volatility improve.

Discount rates and spread over forward interest rate swap rates typically increase when market interest rates increase and/or credit and liquidity risks increase and decrease when market interest rates decline and/or credit and liquidity conditions improve. Higher discount rates and credit spreads generally result in lower fair market values.

Net market price and pull through percentages generally increase when market interest rates increase and decline when market interest rates decline. Higher net market price and pull through percentages generally result in higher fair values.

**Fair values of financial instruments**



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

The following table provides the carrying amounts and estimated fair values of Huntington's financial instruments that are carried either at fair value or cost at December 31, 2012 and December 31, 2011:

171

**Table of Contents**

<i>(dollar amounts in thousands)</i>	December 31, 2012		December 31, 2011	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial Assets:</b>				
Cash and short-term assets	\$ 1,333,727	\$ 1,333,727	\$ 1,206,911	\$ 1,206,911
Trading account securities	91,205	91,205	45,899	45,899
Loans held for sale	764,309	773,013	1,618,391	1,638,276
Available-for-sale and other securities	7,566,175	7,566,175	8,078,014	8,078,014
Held-to-maturity securities	1,743,876	1,794,105	640,551	660,186
Net loans and direct financing leases	39,959,350	38,401,965	37,958,955	36,669,829
Derivatives	385,697	385,697	403,002	403,002
<b>Financial Liabilities:</b>				
Deposits	46,252,683	46,330,715	43,279,625	43,406,125
Short-term borrowings	589,814	584,671	1,441,092	1,429,717
Federal Home Loan Bank advances	1,008,959	1,008,959	362,972	362,972
Other long term debt	158,784	156,719	1,231,517	1,232,975
Subordinated notes	1,197,091	1,183,827	1,503,368	1,410,392
Derivatives	152,188	152,188	265,316	265,316

The following table presents the level in the fair value hierarchy for the estimated fair values of only Huntington's financial instruments that are not already on the Consolidated Balance Sheets at fair value at December 31, 2012 and December 31, 2011:

<i>(dollar amounts in thousands)</i>	Estimated Fair Value Measurements at Reporting Date Using			Balance at
	Level 1	Level 2	Level 3	December 31, 2012
<b>Financial Assets</b>				
Loans held for sale	\$	\$	\$ 316,007	\$ 316,007
Held-to-maturity securities		1,794,105		1,794,105
Net loans and direct financing leases			38,259,203	38,259,203
<b>Financial liabilities</b>				
Deposits		39,136,127	7,194,588	46,330,715
Short-term borrowings			584,671	584,671
Other long-term debt		2,124	154,595	156,719
Subordinated notes			1,183,827	1,183,827

<i>(dollar amounts in thousands)</i>	Estimated Fair Value Measurements at Reporting Date Using			Balance at
	Level 1	Level 2	Level 3	December 31, 2011
<b>Financial Assets</b>				
Loans held for sale	\$	\$	\$ 1,291,755	\$ 1,291,755
Held-to-maturity securities		660,186		660,186
Net loans and direct financing leases			36,373,579	36,373,579
<b>Financial liabilities</b>				
Deposits		35,049,194	8,356,931	43,406,125
Short-term borrowings			1,429,717	1,429,717
Other long-term debt		937,959	171,977	1,109,936
Subordinated notes			1,410,392	1,410,392

The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers' acceptance liabilities, short-term borrowings, bank acceptances outstanding, FHLB advances, and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters of credit generally have short-term, variable-rate features and contain clauses that limit Huntington's exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value. Not all the financial instruments listed in the table above are subject to the disclosure provisions of ASC Topic 820.



**Table of Contents**

Certain assets, the most significant being operating lease assets, bank owned life insurance, and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and nonmortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not included above. Accordingly, this fair value information is not intended to, and does not, represent Huntington's underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by Management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.

The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

*Loans and Direct Financing Leases*

Variable-rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of expected losses and the credit risk associated in the loan and lease portfolio. The valuation of the loan portfolio reflected discounts that Huntington believed are consistent with transactions occurring in the market place.

*Deposits*

Demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed-rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.

*Debt*

Fixed-rate, long-term debt is based upon quoted market prices, which are inclusive of Huntington's credit risk. In the absence of quoted market prices, discounted cash flows using market rates for similar debt with the same maturities are used in the determination of fair value.

**20. DERIVATIVE FINANCIAL INSTRUMENTS**

Derivative financial instruments are recorded in the Consolidated Balance Sheets as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value.

**Derivatives used in Asset and Liability Management Activities**

A variety of derivative financial instruments, principally interest rate swaps, cap, floors, and collars, are used in asset and liability management activities to protect against the risk of adverse price or interest rate movements. These instruments provide flexibility in adjusting Huntington's sensitivity to changes in interest rates without exposure to loss of principal and higher funding requirements. Huntington records derivatives at fair value, as further described in Note 19. Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington's counterparties to mitigate counterparty credit risk. At December 31, 2012 and 2011, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$17.4 million and \$36.4 million, respectively. The credit risk associated with derivatives used in asset and liability management activities is calculated after considering master netting agreements.

At December 31, 2012, Huntington pledged \$181.1 million of investment securities and cash collateral to counterparties, while other counterparties pledged \$162.5 million of investment securities and cash collateral to Huntington to satisfy collateral netting agreements. In the event of credit downgrades, Huntington would not be required to provide additional collateral.

The following table presents the gross notional values of derivatives used in Huntington's asset and liability management activities at December 31, 2012, identified by the underlying interest rate-sensitive instruments:

**Table of Contents**

<i>(dollar amounts in thousands)</i>	<b>Fair Value Hedges</b>	<b>Cash Flow Hedges</b>	<b>Total</b>
Instruments associated with:			
Loans	\$	\$ 9,188,000	\$ 9,188,000
Deposits	691,875		691,875
Subordinated notes	598,000		598,000
Other long-term debt	35,000		35,000
<b>Total notional value at December 31, 2012</b>	<b>\$ 1,324,875</b>	<b>\$ 9,188,000</b>	<b>\$ 10,512,875</b>

The following table presents additional information about the interest rate swaps and caps used in Huntington's asset and liability management activities at December 31, 2012:

<i>(dollar amounts in thousands)</i>	Notional Value	Average Maturity (years)	Fair Value	Weighted-Average Rate Receive	Pay
Asset conversion swaps					
Receive fixed generic	\$ 9,188,000	2.9	\$ 58,678	1.01%	0.47%
<b>Total asset conversion swaps</b>	<b>9,188,000</b>	<b>2.9</b>	<b>58,678</b>	<b>1.01</b>	<b>0.47</b>
Liability conversion swaps					
Receive fixed generic	1,324,875	3.2	110,544	2.88	0.39
<b>Total liability conversion swaps</b>	<b>1,324,875</b>	<b>3.2</b>	<b>110,544</b>	<b>2.88</b>	<b>0.39</b>
<b>Total swap portfolio</b>	<b>\$ 10,512,875</b>	<b>2.9</b>	<b>\$ 169,222</b>	<b>1.25%</b>	<b>0.46%</b>

These derivative financial instruments were entered into for the purpose of managing the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amounts resulted in an increase to net interest income of \$107.5 million, \$113.9 million, and \$192.2 million for the years ended December 31, 2012, 2011, and 2010, respectively.

In connection with securitization activities, Huntington purchased interest rate caps with a notional value totaling \$0.6 billion. These purchased caps were assigned to the securitization trust for the benefit of the security holders. Interest rate caps were also sold totaling \$0.6 billion outside the securitization structure. Both the purchased and sold caps are marked to market through income.

In connection with the sale of Huntington's Class B Visa® shares, Huntington entered into a swap agreement with the purchaser of the shares. The swap agreement adjusts for dilution in the conversion ratio of Class B shares resulting from the Visa® litigation. At December 31 2012, the fair value of the swap liability of \$0.4 million is an estimate of the exposure liability based upon Huntington's assessment of the potential Visa® litigation losses.

The following table presents the fair values at December 31, 2012 and 2011 of Huntington's derivatives that are designated and not designated as hedging instruments. Amounts in the table below are presented gross without the impact of any net collateral arrangements:

**Table of Contents****Asset derivatives included in accrued income and other assets**

<i>(dollar amounts in thousands)</i>	December 31,	
	2012	2011
Interest rate contracts designated as hedging instruments	\$ 169,222	\$ 175,932
Interest rate contracts not designated as hedging instruments	296,295	309,496
Foreign exchange contracts not designated as hedging instruments	5,605	4,885
<b>Total contracts</b>	<b>\$ 471,122</b>	<b>\$ 490,313</b>

**Liability derivatives included in accrued expenses and other liabilities**

<i>(dollar amounts in thousands)</i>	December 31,	
	2012	2011
Interest rate contracts designated as hedging instruments	\$ 228,757	\$ 252,962
Interest rate contracts not designated as hedging instruments	4,655	4,318
<b>Total contracts</b>	<b>\$ 233,412</b>	<b>\$ 257,280</b>

Fair value hedges are purchased to convert deposits and subordinated and other long-term debt from fixed-rate obligations to floating rate. The changes in fair value of the derivative are, to the extent that the hedging relationship is effective, recorded through earnings and offset against changes in the fair value of the hedged item.

The following table presents the change in fair value for derivatives designated as fair value hedges as well as the offsetting change in fair value on the hedged item:

<i>(dollar amounts in thousands)</i>	Year ended December 31,		
	2012	2011	2010
<b>Interest rate contracts</b>			
Change in fair value of interest rate swaps hedging deposits (1)	\$ (2,526)	\$ 801	\$ 6,108
Change in fair value of hedged deposits (1)	2,601	(1,050)	(6,744)
Change in fair value of interest rate swaps hedging subordinated notes (2)	1,432	45,480	19,319
Change in fair value of hedged subordinated notes (2)	(1,432)	(45,480)	(19,319)
Change in fair value of interest rate swaps hedging other long-term debt (2)	114	2,493	1,847
Change in fair value of hedged other long-term debt (2)	(114)	(2,493)	(1,847)

- (1) Effective portion of the hedging relationship is recognized in Interest expense deposits in the Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Consolidated Statements of Income.
- (2) Effective portion of the hedging relationship is recognized in Interest expense subordinated notes and other long-term debt in the Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Consolidated Statements of Income.

For cash flow hedges, interest rate swap contracts were entered into that pay fixed-rate interest in exchange for the receipt of variable-rate interest without the exchange of the contract's underlying notional amount, which effectively converts a portion of its floating-rate debt to a fixed-rate debt. This reduces the potentially adverse impact of increases in interest rates on future interest expense. Other LIBOR-based

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

commercial and industrial loans were effectively converted to fixed-rate by entering into contracts that swap certain variable-rate interest payments for fixed-rate interest payments at designated times.

To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value will not be included in current earnings but are reported as a component of OCI in the Consolidated Statements of Shareholders' Equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in noninterest income.

The following table presents the gains and (losses) recognized in OCI and the location in the Consolidated Statements of Income of gains and (losses) reclassified from OCI into earnings for derivatives designated as effective cash flow hedges:

**Table of Contents****Derivatives in cash**

flow hedging relationships <i>(dollar amounts in thousands)</i>	Amount of gain or (loss) recognized in OCI on derivatives (effective portion)			Location of gain or (loss) reclassified from accumulated OCI into earnings (effective portion)	Amount of gain or (loss) reclassified from accumulated OCI into earnings (effective portion)		
	2012	2011	2010		2012	2011	2010
<b>Interest rate contracts</b>							
Loans	\$ (2,866)	\$ 2,469	\$ 51,943	Interest and fee income loans and leases	\$ 14,849	\$ 3,080	\$ (116,881)
Investment securities	(703)	703		Interest and fee income investment securities			
FHLB Advances				Interest expense FHLB Advances			2,580
Subordinated notes				Interest expense subordinated notes and other long-term debt	143	27	(1,391)
<b>Total</b>	<b>\$ (3,569)</b>	<b>\$ 3,172</b>	<b>\$ 51,943</b>		<b>\$ 14,992</b>	<b>\$ 3,107</b>	<b>\$ (115,692)</b>

Reclassified gains and losses on swaps related to loans and investment securities and swaps related to subordinated debt are recorded within interest income and interest expense, respectively. During the next twelve months, Huntington expects to reclassify to earnings \$39.6 million after-tax, of unrealized gains on cash flow hedging derivatives currently in OCI.

The following table presents the gains and (losses) recognized in noninterest income for the ineffective portion of interest rate contracts for derivatives designated as cash flow hedges for the years ending December 31, 2012, 2011, and 2010:

<i>(dollar amounts in thousands)</i>	December 31,		
	2012	2011	2010
<b>Derivatives in cash flow hedging relationships</b>			
<b>Interest rate contracts</b>			
Loans	\$ (179)	\$ 98	\$ 947

**Derivatives used in trading activities**

Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted predominantly of interest rate swaps, but also included interest rate caps, floors, and futures, as well as foreign exchange options. Interest rate options grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Interest rate futures are commitments to either purchase or sell a financial instrument at a future date for a specified price or yield and may be settled in cash or through delivery of the underlying financial instrument. Interest rate caps and floors are option-based contracts that entitle the buyer to receive cash payments based on the difference between a designated reference rate and a strike price, applied to a notional amount. Written options, primarily caps, expose Huntington to market risk but not credit risk. Purchased options contain both credit and market risk. The interest rate risk of these customer derivatives is mitigated by entering into similar derivatives having offsetting terms with other counterparties. The credit risk to these customers is evaluated and included in the calculation of fair value.

The net fair values of these derivative financial instruments, for which the gross amounts are included in accrued income and other assets or accrued expenses and other liabilities at December 31, 2012 and 2011, were \$63.4 million and \$53.2 million, respectively. The total notional values of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives, were \$12.0 billion and \$10.6 billion at December 31, 2012 and 2011, respectively. Huntington's credit risks from interest rate swaps used for trading purposes were \$296.1 million and \$309.5 million at the same dates, respectively.

**Derivatives used in mortgage banking activities**

Huntington also uses certain derivative financial instruments to offset changes in value of its residential MSRs. These derivatives consist primarily of forward interest rate agreements and forward mortgage securities. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income. The following table summarizes the derivative assets and liabilities used in mortgage banking activities:





**Table of Contents**

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
Derivative assets:		
Interest rate lock agreements	\$ 13,180	\$ 6,770
Forward trades and options	763	1
<b>Total derivative assets</b>	<b>13,943</b>	<b>6,771</b>
Derivative liabilities:		
Interest rate lock agreements	(33)	(109)
Forward trades and options	(2,158)	(7,927)
<b>Total derivative liabilities</b>	<b>(2,191)</b>	<b>(8,036)</b>
<b>Net derivative asset (liability)</b>	<b>\$ 11,752</b>	<b>\$ (1,265)</b>

The total notional value of these derivative financial instruments at December 31, 2012 and 2011, was \$2.3 billion and \$1.7 billion, respectively. The total notional amount at December 31, 2012 corresponds to trading assets with a fair value of \$6.4 million and trading liabilities with a fair value of \$1.0 million. Total MSR hedging gains for the years ended December 31, 2012, 2011, and 2010, were \$31.3 million, \$42.1 million, and \$55.0 million, respectively. Included in total MSR hedging gains for the years ended December 31, 2012, 2011, and 2010 were gains and (losses) related to derivatives instruments of \$31.2 million, \$42.2 million, and \$64.6 million, respectively. These amounts are included in mortgage banking income in the Consolidated Statements of Income.

**21. VIEs****Consolidated VIEs**

Consolidated VIEs at December 31, 2012 consisted of automobile loan and lease securitization trusts formed in 2009 and 2006. Huntington has determined the trusts are VIEs. Huntington has concluded that it is the primary beneficiary of these trusts because it has the power to direct the activities of the entity that most significantly affect the entity's economic performance and it has either the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE.

The following tables present the carrying amount and classification of the consolidated trusts' assets and liabilities that were included in the Consolidated Balance Sheets at December 31, 2012 and 2011:

<i>(dollar amounts in thousands)</i>	2009	2006	Other	Total
	Automobile Trust	Automobile Trust	Consolidated Trusts	
	December 31, 2012			
Assets:				
Cash	\$ 12,577	\$ 91,113	\$	\$ 103,690
Loans and leases	142,762	356,162		498,924
Allowance for loan and lease losses		(2,671)		(2,671)
Net loans and leases	142,762	353,491		496,253
Accrued income and other assets	617	1,353	288	2,258
<b>Total assets</b>	<b>\$ 155,956</b>	<b>\$ 445,957</b>	<b>\$ 288</b>	<b>\$ 602,201</b>
Liabilities:				
Other long-term debt	\$	\$ 2,086	\$	\$ 2,086
Accrued interest and other liabilities		1	288	289

Total liabilities	\$	\$	2,087	\$	288	\$	2,375
-------------------	----	----	-------	----	-----	----	-------

**Table of Contents**

	2008 Automobile Trust	2009 Automobile Trust	2006 Automobile Trust	Other Consolidated Trusts	Total
<i>(dollar amounts in thousands)</i>					
December 31, 2011					
<b>Assets:</b>					
Cash	\$ 12,722	\$ 18,212	\$ 52,325	\$	\$ 83,259
Loans and leases	131,563	296,250	704,345		1,132,158
Allowance for loan and lease losses	(1,118)		(5,987)		(7,105)
Net loans and leases	130,445	296,250	698,358		1,125,053
Accrued income and other assets	610	1,692	2,959	1,117	6,378
Total assets	\$ 143,777	\$ 316,154	\$ 753,642	\$ 1,117	\$ 1,214,690
<b>Liabilities:</b>					
Other long-term debt	\$ 18,230	\$ 123,039	\$ 333,644	\$	\$ 474,913
Accrued interest and other liabilities	40	298	88	419	845
Total liabilities	\$ 18,270	\$ 123,337	\$ 333,732	\$ 419	\$ 475,758

The automobile loans and leases were designated to repay the securitized notes. Huntington services the loans and leases and uses the proceeds from principal and interest payments to pay the securitized notes during the amortization period. Huntington has not provided financial or other support that was not previously contractually required.

**Unconsolidated VIEs**

The following tables provide a summary of assets and liabilities included in Huntington's Consolidated Financial Statements, as well as the maximum exposure to losses associated with interests related to unconsolidated VIEs for which Huntington holds an interest, but is not the primary beneficiary to the VIE at December 31, 2012 and 2011.

	December 31, 2012		
<i>(dollar amounts in thousands)</i>	Total Assets	Total Liabilities	Maximum Exposure to Loss
<b>2012-1 Automobile Trust</b>	\$ 12,649	\$	\$ 12,649
<b>2012-2 Automobile Trust</b>	13,616		13,616
<b>2011 Automobile Trust</b>	7,076		7,076
<b>Tower Hill Securities, Inc.</b>	87,075	65,000	87,075
<b>Trust Preferred Securities</b>	13,764	312,894	
<b>Low Income Housing Tax Credit Partnerships</b>	391,878	152,047	391,878
<b>Total</b>	\$ 526,058	\$ 529,941	\$ 512,294

	December 31, 2011		
<i>(dollar amounts in thousands)</i>	Total Assets	Total Liabilities	Maximum Exposure to Loss
2011 Automobile Trust	\$ 13,377	\$	\$ 13,377
Tower Hill Securities, Inc.	\$ 90,514	\$ 65,000	\$ 90,514
Trust Preferred Securities	17,364	554,496	
Low Income Housing Tax Credit Partnerships	376,098	157,754	376,098
Total	\$ 497,353	\$ 777,250	\$ 479,989

2012-1 AUTOMOBILE TRUST, 2012-2 AUTOMOBILE TRUST, and 2011 AUTOMOBILE TRUST

During the 2012 fourth quarter, 2012 first quarter, and 2011 third quarter, we transferred automobile loans totaling \$1.0 billion, \$1.3 billion, and \$1.0 billion, respectively to trusts in separate securitization transactions. The securitizations and the resulting sale of all underlying securities qualified for sale accounting. Huntington has concluded that it is not the primary beneficiary of these trusts because it has neither the obligation to absorb losses of the entities that could potentially be significant to the VIEs nor the right to receive benefits from the entities that could potentially be significant to the VIEs. Huntington is not required and does not currently intend to provide any additional financial support to the trusts. Investors and creditors only have recourse to the assets held by the trusts. The interest Huntington holds in the VIEs relates to servicing rights which are included within accrued income and other assets of Huntington's Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the servicing asset.

**Table of Contents****TOWER HILL SECURITIES, INC.**

In 2010, we transferred approximately \$92.1 million of municipal securities, \$86.0 million in Huntington Preferred Capital, Inc. (Real Estate Investment Trust) Class E Preferred Stock and cash of \$6.1 million to Tower Hill Securities, Inc. in exchange for \$184.1 million of Common and Preferred Stock of Tower Hill Securities, Inc. The municipal securities and the REIT Shares will be used to satisfy \$65.0 million of mandatorily redeemable securities issued by Tower Hill Securities, Inc. and are not available to satisfy the general debts and obligations of Huntington or any consolidated affiliates. The transfer was recorded as a secured financing. Interests held by Huntington consist of municipal securities within available for sale and other securities and Series B preferred securities within other long term debt of Huntington's Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the municipal securities.

**TRUST-PREFERRED SECURITIES**

Huntington has certain wholly-owned trusts whose assets, liabilities, equity, income, and expenses are not included within Huntington's Consolidated Financial Statements. These trusts have been formed for the sole purpose of issuing trust-preferred securities, from which the proceeds are then invested in Huntington junior subordinated debentures, which are reflected in Huntington's Consolidated Balance Sheet as subordinated notes. The trust securities are the obligations of the trusts, and as such, are not consolidated within Huntington's Consolidated Financial Statements. A list of trust-preferred securities outstanding at December 31, 2012 follows:

<i>(dollar amounts in thousands)</i>	<b>Rate</b>	<b>Principal amount of subordinated note/ debenture issued to trust (1)</b>	<b>Investment in unconsolidated subsidiary</b>
Huntington Capital I	1.01% <sup>(2)</sup>	\$ 111,816	\$ 6,186
Huntington Capital II	0.93 <sup>(3)</sup>	54,593	3,093
Sky Financial Capital Trust III	1.71 <sup>(4)</sup>	72,165	2,165
Sky Financial Capital Trust IV	1.76 <sup>(4)</sup>	74,320	2,320
<b>Total</b>		<b>\$ 312,894</b>	<b>\$ 13,764</b>

- (1) Represents the principal amount of debentures issued to each trust, including unamortized original issue discount.
- (2) Variable effective rate at December 31, 2012, based on three month LIBOR + 0.70.
- (3) Variable effective rate at December 31, 2012, based on three month LIBOR + 0.625.
- (4) Variable effective rate at December 31, 2012, based on three month LIBOR + 1.40.

Each issue of the junior subordinated debentures has an interest rate equal to the corresponding trust securities distribution rate. Huntington has the right to defer payment of interest on the debentures at any time, or from time-to-time for a period not exceeding five years provided that no extension period may extend beyond the stated maturity of the related debentures. During any such extension period, distributions to the trust securities will also be deferred and Huntington's ability to pay dividends on its common stock will be restricted. Periodic cash payments and payments upon liquidation or redemption with respect to trust securities are guaranteed by Huntington to the extent of funds held by the trusts. The guarantee ranks subordinate and junior in right of payment to all indebtedness of the Company to the same extent as the junior subordinated debt. The guarantee does not place a limitation on the amount of additional indebtedness that may be incurred by Huntington.

During 2012, Huntington redeemed \$230.3 million of trust preferred securities at the redemption price (as a percentage of the liquidation amount) plus accrued and unpaid distributions to the redemption date. These redemptions were funded from our existing cash and resulted in a net gain of \$0.8 million.

**LOW INCOME HOUSING TAX CREDIT PARTNERSHIPS**

Huntington makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt

and equity.

**Table of Contents**

Huntington is a limited partner in each Low Income Housing Tax Credit Partnership. A separate unrelated third party is the general partner. Each limited partnership is managed by the general partner, who exercises full and exclusive control over the affairs of the limited partnership. The general partner has all the rights, powers and authority granted or permitted to be granted to a general partner of a limited partnership under the Ohio Revised Uniform Limited Partnership Act. Duties entrusted to the general partner of each limited partnership include, but are not limited to: investment in operating companies, company expenditures, investment of excess funds, borrowing funds, employment of agents, disposition of fund property, prepayment and refinancing of liabilities, votes and consents, contract authority, disbursement of funds, accounting methods, tax elections, bank accounts, insurance, litigation, cash reserve, and use of working capital reserve funds. Except for limited rights granted to consent to certain transactions, the limited partner(s) may not participate in the operation, management, or control of the limited partnership's business, transact any business in the limited partnership's name or have any power to sign documents for or otherwise bind the limited partnership. In addition, the general partner may only be removed by the limited partner(s) in the event the general partner fails to comply with the terms of the agreement and/or is negligent in performing its duties.

Huntington believes the general partner of each limited partnership has the power to direct the activities which most significantly affect their performance of each partnership, therefore, Huntington has determined that it is not the primary beneficiary of any LIHTC partnership. Huntington uses the equity or effective yield method to account for its investments in these entities. These investments are included in accrued income and other assets. At December 31, 2012 and 2011, Huntington has commitments of \$391.9 million and \$376.1 million, respectively, of which \$380.0 million and \$322.5 million, respectively, were funded. The unfunded portion is included in accrued expenses and other liabilities.



**Table of Contents****22. COMMITMENTS AND CONTINGENT LIABILITIES****Commitments to extend credit**

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the Consolidated Financial Statements. The contract amounts of these financial agreements at December 31, 2012, and December 31, 2011, were as follows:

<i>(dollar amounts in thousands)</i>	At December 31,	
	2012	2011
<b>Contract amount represents credit risk</b>		
Commitments to extend credit		
Commercial	<b>\$ 9,209,094</b>	\$ 8,006,068
Consumer	<b>6,189,447</b>	5,903,840
Commercial real estate	<b>797,605</b>	609,791
Standby letters of credit	<b>514,705</b>	585,791

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a borrower to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was \$1.4 million and \$1.6 million at December 31, 2012 and 2011, respectively.

Through the Company's credit process, Huntington monitors the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At December 31, 2012, Huntington had \$515 million of standby letters-of-credit outstanding, of which 80% were collateralized. Included in this \$515 million total are letters-of-credit issued by the Bank that support securities that were issued by customers and remarketed by The Huntington Investment Company, the Company's broker-dealer subsidiary.

Huntington uses an internal loan grading system to assess an estimate of loss on its loan and lease portfolio. The same loan grading system is used to help monitor credit risk associated with standby letters-of-credit. Under this risk rating system as of December 31, 2012, approximately \$93 million of the standby letters-of-credit were rated strong with sufficient asset quality, liquidity, and good debt capacity and coverage, approximately \$393 million were rated average with acceptable asset quality, liquidity, and modest debt capacity; and approximately \$29 million were rated substandard with negative financial trends, structural weaknesses, operating difficulties, and higher leverage.

Commercial letters-of-credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The goods or cargo being traded normally secures these instruments.

**Commitments to sell loans**

Huntington enters into forward contracts relating to its mortgage banking business to hedge the exposures from commitments to make new residential mortgage loans with existing customers and from mortgage loans classified as loans held for sale. At December 31, 2012 and 2011, Huntington had commitments to sell residential real estate loans of \$849.8 million and \$629.0 million, respectively. These contracts mature in less than one year.

**Litigation**

The nature of Huntington's business ordinarily results in a certain amount of claims, litigation, investigations, and legal and administrative cases and proceedings, all of which are considered incidental to the normal conduct of business. When the Company determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Company will consider settlement of cases when, in Management's judgment, it

is in the best interests of both the Company and its shareholders to do so.

---

**Table of Contents**

On at least a quarterly basis, Huntington assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For matters where it is probable, the Company will incur a loss and the amount can be reasonably estimated, Huntington establishes an accrual for the loss. Once established, the accrual is adjusted as appropriate to reflect any relevant developments. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes an estimate of the aggregate range of reasonably possible losses, in excess of amounts accrued, for current legal proceedings is from \$0 to approximately \$130.0 million at December 31, 2012. For certain other cases, Management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, Management's estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, Management believes that the amount it has already accrued is adequate and any incremental liability arising from the Company's legal proceedings will not have a material effect on the Company's consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Company's consolidated financial position in a particular period.

The following is a discussion of certain legal matters and events occurring through the date of this filing:

The Bank is a defendant in three lawsuits, which collectively may be material, arising from its commercial lending, depository, and equipment leasing relationships with Cyberco Holdings, Inc. (Cyberco), based in Grand Rapids, Michigan. In November 2004, the Federal Bureau of Investigation and the IRS raided the Cyberco facilities and Cyberco's operations ceased. An equipment leasing fraud was uncovered, whereby Cyberco sought financing from equipment lessors and financial institutions, including the Bank, allegedly to purchase computer equipment from Teleservices Group, Inc. (Teleservices). Cyberco created fraudulent documentation to close the financing transactions while, in fact, no computer equipment was ever purchased or leased from Teleservices which proved to be a shell corporation.

On June 22, 2007, a complaint in the United States District Court for the Western District of Michigan (District Court) was filed by El Camino Resources, Ltd, ePlus Group, Inc., and Bank Midwest, N.A., all of whom had lending relationships with Cyberco, against the Bank, alleging that Cyberco defrauded plaintiffs and converted plaintiffs' property through various means in connection with the equipment leasing scheme and alleges that the Bank aided and abetted Cyberco in committing the alleged fraud and conversion. The complaint further alleges that the Bank's actions entitle one of the plaintiffs to recover \$1.9 million from the Bank as a form of unjust enrichment. In addition, plaintiffs claimed direct damages of approximately \$32.0 million and additional consequential damages in excess of \$20.0 million. On July 1, 2010, the District Court issued an Opinion and Order adopting in full a federal magistrate's recommendation for summary judgment in favor of the Bank on all claims except the unjust enrichment claim, and a partial summary judgment was entered on July 1, 2010. The Bank requested an opportunity to file a motion for summary judgment on the remaining unjust enrichment claim against it. A motion for reconsideration filed by the plaintiffs regarding the partial summary judgment was denied. Subsequently, in connection with a pre-motion conference, the District Court, in lieu of allowing the Bank to file a summary judgment motion, ordered the case to be tried in April 2012, in a one day bench trial, and entered a scheduling order governing all pretrial conduct. On February 6, 2012, the District Court dismissed the remaining count for unjust enrichment following a finding by the bankruptcy court that the plaintiff must pursue its rights, if any, with respect to that count in a bankruptcy court. The plaintiffs filed a notice of appeal on March 2, 2012, appealing the District Court's judgment against them on the aiding and abetting and conversion claims. Oral arguments before the Sixth Circuit Court of Appeals were held January 24, 2013.

The Bank is also involved with the Chapter 7 bankruptcy proceedings of both Cyberco, filed on December 9, 2004, and Teleservices, filed on January 21, 2005. The Cyberco bankruptcy trustee commenced an adversary proceeding against the Bank on December 8, 2006, seeking over \$70.0 million he alleges was transferred to the Bank. The Bank responded with a motion to dismiss and all but the preference claims were dismissed on January 29, 2008. The Cyberco bankruptcy trustee alleges preferential transfers in the amount of approximately \$1.2 million. The Bankruptcy Court ordered the case to be tried in July 2012, and entered a pretrial order governing all pretrial conduct. The Bank has filed a motion for summary judgment based on the Cyberco trustee seeking recovery in connection with the same alleged transfers as the Teleservices trustee in the case described below. The Bankruptcy Court granted the motion in principal part and the parties stipulated to a full dismissal which was entered on June 19, 2012.

**Table of Contents**

The Teleservices bankruptcy trustee filed an adversary proceeding against the Bank on January 19, 2007, seeking to avoid and recover alleged transfers that occurred in two ways: (1) checks made payable to the Bank to be applied to Cyberco's indebtedness to the Bank, and (2) deposits into Cyberco's bank accounts with the Bank. A trial was held as to only the Bank's defenses. Subsequently, the trustee filed a summary judgment motion on her affirmative case, alleging the fraudulent transfers to the Bank totaled approximately \$73.0 million and seeking judgment in that amount (which includes the \$1.2 million alleged to be preferential transfers by the Cyberco bankruptcy trustee). On March 17, 2011, the Bankruptcy Court issued an Opinion determining the alleged transfers made to the Bank were not received in good faith from the time period of April 30, 2004, through November 2004, and that the Bank had failed to show a lack of knowledge of the avoidability of the alleged transfers from September 2003, through April 30, 2004. The trustee then filed an amended motion for summary judgment on her affirmative case and a hearing was held on July 1, 2011.

On March 30, 2012, the Bankruptcy Court issued an Opinion on the trustee's motion determining the Bank was the initial transferee of the checks made payable to it and was a subsequent transferee of all deposits into Cyberco's accounts. The Bankruptcy Court ruled Cyberco's deposits were themselves transfers to the Bank under the Bankruptcy Code, and the Bank was liable for both the checks and the deposits, totaling approximately \$73.0 million. The Bankruptcy Court ruled the Bank may be entitled to a credit of approximately \$4.0 million for the Cyberco trustee's recoveries in preference actions filed against third parties that received payments from Cyberco within 90 days preceding Cyberco's bankruptcy. Lastly, the Bankruptcy Court ruled that it will award prejudgment interest to the Teleservices trustee at a rate to be determined. A trial was held on these remaining issues on April 30, 2012, and the Court gave a bench opinion on July 23, 2012. In that opinion, the Court denied the Bank the \$4.0 million credit, but ruled approximately \$0.9 million in deposits were either double-counted or were outside the timeframe in which the Teleservices trustee can recover. Therefore, the Bankruptcy Court's recommended award will be reduced by this \$0.9 million. Further, the Bankruptcy Court ruled the interest rate specified in the federal statute governing post-judgment interest, which is based on treasury bill rates, will be the rate of interest for determining prejudgment interest. The rulings of the Bankruptcy Court in its March 2011 and March 2012 opinions, as well as its July 23, 2012, bench opinion, will not be reduced to judgment by the Bankruptcy Court. Rather, the Bankruptcy Court has delivered a report and recommendation to the District Court for the Western District of Michigan, recommending a judgment be entered in the principal amount of \$71.8 million, plus interest through July 27, 2012, in the amount of \$8.8 million. The District Court will conduct a *de novo* review of the fact findings and legal conclusions in the Bankruptcy Court's opinions.

In the pending bankruptcy cases of Cyberco and Teleservices, the Bank moved to substantively consolidate the two bankruptcy estates, principally on the ground that Teleservices was the alter ego and a mere instrumentality of Cyberco at all times. On July 2, 2010, the Bankruptcy Court issued an Opinion denying the Bank's motions for substantive consolidation of the two bankruptcy estates. The Bank has appealed this ruling and the appeal is pending.

On January 17, 2012, the Company was named a defendant in a putative class action filed on behalf of all 88 counties in Ohio against MERSCORP, Inc. and numerous other financial institutions that participate in the mortgage electronic registration system (MERS). The complaint alleges that recording of mortgages and assignments thereof is mandatory under Ohio law and seeks a declaratory judgment that the defendants are required to record every mortgage and assignment on real property located in Ohio and pay the attendant statutory recording fees. The complaint also seeks damages, attorneys' fees and costs. Although Huntington has not been named as a defendant in the other cases, similar litigation has been initiated against MERSCORP, Inc. and other financial institutions in other jurisdictions throughout the country.

**Commitments Under Capital and Operating Lease Obligations**

At December 31, 2012, Huntington and its subsidiaries were obligated under noncancelable leases for land, buildings, and equipment. Many of these leases contain renewal options and certain leases provide options to purchase the leased property during or at the expiration of the lease period at specified prices. Some leases contain escalation clauses calling for rentals to be adjusted for increased real estate taxes and other operating expenses or proportionately adjusted for increases in the consumer or other price indices.

The future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of December 31, 2012, were as follows: \$47.1 million in 2013, \$45.1 million in 2014, \$42.4 million in 2015, \$38.5 million in 2016, \$35.5 million in 2017, and \$208.6 million thereafter. At December 31, 2012, total minimum lease payments have not been reduced by minimum sublease rentals of \$13.0 million due in the future under noncancelable subleases. At December 31, 2012, the future minimum sublease rental payments that Huntington expects to receive were as follows: \$5.4 million in 2013, \$3.8 million in 2014, \$2.3 million in 2015, \$0.8 million in 2016, \$0.2 million in 2017, and \$0.5 million thereafter. The rental expense for all operating leases was \$54.7 million, \$53.5 million, and \$50.3 million for 2012, 2011, and 2010, respectively. Huntington had no material obligations under capital leases.

**23. OTHER REGULATORY MATTERS**

Huntington and its bank subsidiary, The Huntington National Bank (the Bank), are subject to various regulatory capital requirements administered by federal and state banking agencies. These requirements involve qualitative judgments and quantitative measures of assets,

liabilities, capital amounts, and certain off-balance sheet items as calculated under regulatory accounting practices. Failure to meet minimum capital requirements can initiate certain actions by regulators that, if undertaken, could have a material adverse effect on Huntington's and the Bank's financial statements. Applicable capital adequacy guidelines require minimum ratios of 4.00% for Tier 1 risk-based Capital, 8.00% for total risk-based Capital, and 4.00% for Tier 1 leverage capital. To be considered well-capitalized under the regulatory framework for prompt corrective action, the ratios must be at least 6.00%, 10.00%, and 5.00%, respectively.

**Table of Contents**

As of December 31, 2012, Huntington and the Bank met all capital adequacy requirements and had regulatory capital ratios in excess of the levels established for well-capitalized institutions. The period-end capital amounts and capital ratios of Huntington and the Bank are as follows:

<i>(dollar amounts in thousands)</i>	<b>Tier 1 risk-based capital</b>		<b>Total risk-based capital</b>		<b>Tier 1 leverage capital</b>	
	<b>2012</b>	2011	<b>2012</b>	2011	<b>2012</b>	2011
<b>Huntington Bancshares Incorporated</b>						
Amount	<b>\$ 5,741,410</b>	\$ 5,556,829	<b>\$ 6,928,339</b>	\$ 6,778,398	<b>\$ 5,741,410</b>	\$ 5,556,829
Ratio	<b>12.02%</b>	12.11%	<b>14.50%</b>	14.77%	<b>10.36%</b>	10.28%
<b>The Huntington National Bank</b>						
Amount	<b>\$ 5,003,247</b>	\$ 4,245,101	<b>\$ 6,093,620</b>	\$ 5,752,723	<b>\$ 5,003,247</b>	\$ 4,245,101
Ratio	<b>10.49%</b>	9.30%	<b>12.78%</b>	12.60%	<b>9.05%</b>	7.89%

Tier 1 risk-based capital consists of total equity plus qualifying capital securities and minority interest, excluding unrealized gains and losses accumulated in OCI, and non-qualifying intangible and servicing assets. Total risk-based capital is the sum of Tier 1 risk-based capital and qualifying subordinated notes and allowable allowances for credit losses (limited to 1.25% of total risk-weighted assets). Tier 1 leverage capital is equal to Tier 1 capital. Both Tier 1 capital and total risk-based capital ratios are derived by dividing the respective capital amounts by net risk-weighted assets, which are calculated as prescribed by regulatory agencies. The Tier 1 leverage capital ratio is calculated by dividing the Tier 1 capital amount by average total assets for the fourth quarter of 2012 and 2011, less non-qualifying intangibles and other adjustments.

Huntington has the ability to provide additional capital to the Bank to maintain the Bank's risk-based capital ratios at levels at which would be considered well-capitalized.

The FRB requires bank holding companies with assets over \$50.0 billion to submit capital plans annually. Per the FRB's rule, our submission included a comprehensive capital plan supported by an assessment of expected uses and sources of capital over a given planning time period under a range of expected and stress scenarios. We participated in the FRB's CapPR process and made our 2012 capital plan submission in January 2012. On March 14, 2012, we announced that the FRB had completed its review of our 2012 capital plan submission and did not object to our proposed capital actions. The planned actions included the potential repurchase of up to \$182.0 million of common stock and a continuation of our current common dividend through the 2013 first quarter. We submitted our 2013 Capital Plan to the Federal Reserve on January 7, 2013, in accordance with the FRB's requirements.

**Table of Contents**

Huntington and its subsidiaries are also subject to various regulatory requirements that impose restrictions on cash, debt, and dividends. The Bank is required to maintain cash reserves based on the level of certain of its deposits. This reserve requirement may be met by holding cash in banking offices or on deposit at the Federal Reserve Bank. During 2012 and 2011, the average balances of these deposits were \$0.4 billion and \$0.8 billion, respectively.

Under current Federal Reserve regulations, the Bank is limited as to the amount and type of loans it may make to the parent company and nonbank subsidiaries. At December 31, 2012, the Bank could lend \$609.4 million to a single affiliate, subject to the qualifying collateral requirements defined in the regulations.

Dividends from the Bank are one of the major sources of funds for the Company. These funds aid the Company in the payment of dividends to shareholders, expenses, and other obligations. Payment of dividends to the parent company is subject to various legal and regulatory limitations. Regulatory approval is required prior to the declaration of any dividends in excess of undivided profits or if the total of all dividends declared in a calendar year would exceed the total of net income for the current year combined with retained net income for the preceding two years, less any required transfers to surplus or common stock. At December 31, 2012, the Bank could not have declared and paid additional dividends to the Company without regulatory approval due to the deficit position of the Bank's undivided profits.

**Table of Contents****24. PARENT COMPANY FINANCIAL STATEMENTS**

The parent company condensed financial statements, which include transactions with subsidiaries, are as follows:

<b>Balance Sheets</b> <i>(dollar amounts in thousands)</i>	<b>December 31,</b>	
	<b>2012</b>	<b>2011</b>
<b>Assets</b>		
Cash and cash equivalents (1)	\$ 921,471	\$ 917,954
Due from The Huntington National Bank (2)	207,414	616,565
Due from non-bank subsidiaries	78,006	188,732
Investment in The Huntington National Bank	4,754,886	4,073,722
Investment in non-bank subsidiaries	774,055	759,532
Accrued interest receivable and other assets	131,358	139,076
<b>Total assets</b>	<b>\$ 6,867,190</b>	<b>\$ 6,695,581</b>
<b>Liabilities and shareholders' equity</b>		
Long-term borrowings	\$ 662,894	\$ 899,779
Dividends payable, accrued expenses, and other liabilities	414,085	377,702
<b>Total liabilities</b>	<b>1,076,979</b>	<b>1,277,481</b>
<b>Shareholders' equity (3)</b>	<b>5,790,211</b>	<b>5,418,100</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 6,867,190</b>	<b>\$ 6,695,581</b>

- (1) Includes restricted cash of \$125,000 at December 31, 2011.
- (2) Related to subordinated notes described in Note 12.
- (3) See Consolidated Statements of Changes in Shareholders' Equity.

<b>Statements of Income</b> <i>(dollar amounts in thousands)</i>	<b>Year Ended December 31,</b>		
	<b>2012</b>	<b>2011</b>	<b>2010</b>
<b>Income</b>			
Dividends from			
Non-bank subsidiaries	\$ 36,450	\$ 68,491	\$ 33,000
Interest from			
The Huntington National Bank	38,617	80,024	82,749
Non-bank subsidiaries	5,420	8,741	12,185
Other	1,409	1,231	2,987
<b>Total income</b>	<b>81,896</b>	<b>158,487</b>	<b>130,921</b>
<b>Expense</b>			
Personnel costs	42,745	37,630	30,334
Interest on borrowings	28,926	35,295	23,765
Other	35,415	37,122	49,019
<b>Total expense</b>	<b>107,086</b>	<b>110,047</b>	<b>103,118</b>
	<b>(25,190)</b>	<b>48,440</b>	<b>27,803</b>



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

Income (loss) before income taxes and equity in undistributed net income of subsidiaries			
Provision (benefit) for income taxes	<b>(30,761)</b>	(10,707)	48,505
Income (loss) before equity in undistributed net income of subsidiaries	<b>5,571</b>	59,147	(20,702)
Increase (decrease) in undistributed net income (loss) of:			
The Huntington National Bank	<b>645,151</b>	527,418	344,961
Non-bank subsidiaries	<b>(9,700)</b>	(43,952)	(11,912)
Net income	<b>\$ 641,022</b>	\$ 542,613	\$ 312,347
Other comprehensive income (loss) (1)	<b>22,946</b>	23,733	(36,262)
Comprehensive income	<b>\$ 663,968</b>	\$ 566,346	\$ 276,085

(1) See Consolidated Statements of Comprehensive Income for other comprehensive income(loss) detail.

**Table of Contents**

Statements of Cash Flows (dollar amounts in thousands)	Year Ended December 31,		
	2012	2011	2010
<b>Operating activities</b>			
Net income	\$ 641,022	\$ 542,613	\$ 312,347
Adjustments to reconcile net income to net cash provided by operating activities:			
Equity in undistributed net income of subsidiaries	(688,149)	(567,566)	(351,049)
Depreciation and amortization	265	566	685
Other, net	50,714	30,980	(74,802)
<b>Net cash (used for) provided by operating activities</b>	<b>3,852</b>	<b>6,593</b>	<b>(112,819)</b>
<b>Investing activities</b>			
Repayments from (advances to) subsidiaries	(36,126)	(39,586)	129,081
Advances to subsidiaries	591,923	485,863	(425,600)
<b>Net cash (used for) provided by investing activities</b>	<b>555,797</b>	<b>446,277</b>	<b>(296,519)</b>
<b>Financing activities</b>			
Proceeds from issuance of long-term borrowings			297,375
Payment of borrowings	(236,885)	(5,100)	(1,191)
Dividends paid on stock	(169,335)	(92,404)	(136,499)
Payment to repurchase preferred stock			(1,398,071)
Proceeds from issuance of common stock			886,172
Repurchases of common stock	(148,881)		
Redemption of Warrant to the Treasury		(49,100)	
Other, net	(1,031)	(3,479)	180
<b>Net cash provided by (used for) financing activities</b>	<b>(556,132)</b>	<b>(150,083)</b>	<b>(352,034)</b>
Change in cash and cash equivalents	3,517	302,787	(761,372)
Cash and cash equivalents at beginning of year	917,954	615,167	1,376,539
Cash and cash equivalents at end of year	\$ 921,471	\$ 917,954	\$ 615,167
<b>Supplemental disclosure:</b>			
Interest paid	\$ 28,926	\$ 35,295	\$ 23,765

---

## Table of Contents

### 25. SEGMENT REPORTING

We have four major business segments: Retail and Business Banking, Regional and Commercial Banking, Automobile Finance and Commercial Real Estate, and Wealth Advisors, Government Finance, and Home Lending. A Treasury / Other function includes our insurance business and other unallocated assets, liabilities, revenue, and expense.

Segment results are determined based upon the Company's management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around the Company's organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. A description of each segment and table of financial results is presented below.

**Retail and Business Banking:** The Retail and Business Banking segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans and leases. Other financial services available to consumer and small business customers include investments, insurance services, interest rate risk protection products, foreign exchange hedging, and treasury management services. Huntington serves customers primarily through our network of traditional branches in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Huntington also has branches located in grocery stores in Ohio and Michigan. In addition to our extensive branch network, customers can access Huntington through online banking, mobile banking, telephone banking, and over 1,350 ATMs.

Huntington established a Fair Play banking philosophy and built a reputation for meeting the banking needs of consumers in a manner which makes them feel supported and appreciated. Huntington believes customers are recognizing this and other efforts as key differentiators and it is earning us more customers and deeper relationships.

Business Banking is a dynamic and growing part of our business and we are committed to being the bank of choice for small businesses in our markets. Business Banking is defined as companies with revenues up to \$25 million and consists of approximately 163,000 businesses. Huntington continues to develop products and services that are designed specifically to meet the needs of small business. Huntington continues to look for ways to help companies find solutions to their capital needs.

**Regional and Commercial Banking:** This segment provides a wide array of products and services to the middle market and large corporate customers base located primarily within our eleven regional commercial banking markets. Products and services are delivered through a relationship banking model and include commercial lending, as well as depository and liquidity management products. Dedicated teams collaborate with our relationship bankers to deliver complex and customized treasury management solutions, equipment and technology leasing, international services, capital markets services such as interest rate risk protection products, foreign exchange hedging and sales, trading of securities, mezzanine investment capabilities, and employee benefit programs (insurance, 401(k)). The Commercial Banking team specializes in serving a number of industry segments such as not-for-profit organizations, health-care entities, and large publicly traded companies.

**Automobile Finance and Commercial Real Estate:** This segment provides lending and other banking products and services to customers outside of our normal retail and commercial banking segments. Our products and services include financing for the purchase of automobiles by customers at automotive dealerships, financing the acquisition of new and used vehicle inventory of automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners. Huntington creates well-defined relationship plans which identify needs where solutions are developed and customer commitments are obtained.

The Automotive Finance team services automobile dealerships, its owners, and consumers buying automobiles through these dealerships. Huntington has provided new and used automobile financing and dealer services throughout the Midwest since the early 1950s. This consistency in the market and our focus on working with strong dealerships, has allowed us to expand into selected markets outside of the Midwest and to actively deepen relationships while building a strong reputation.

The Commercial Real Estate team serves real estate developers, REITs, and other customers with lending needs that are secured by commercial properties. Most of our customers are located within our footprint.

**Wealth Advisors, Government Finance, and Home Lending:** This segment consists of our wealth management, government banking, and home lending businesses. In wealth management, Huntington provides financial services to high net worth clients in our primary banking markets and Florida. Huntington provides these services through a unified sales team, which consists of private bankers, trust officers, and investment advisors. Aligned with the eleven regional commercial banking markets, this coordinated service model delivers products and

services directly and through the other segment product partners. A fundamental point of differentiation is our commitment to be in the market, working closely with clients and their other advisors to identify needs, offer solutions and provide ongoing advice in an optimal client experience.

**Table of Contents**

The Government Finance Group provides financial products and services to government and other public sector entities in our primary banking markets. A locally based team of relationship managers works with clients to meet their trust, lending, and treasury management needs.

Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Closely aligned, our Community Development group serves an important role as it focuses on delivering on our commitment to the communities Huntington serves.

The segment also includes the related businesses of investment management, investment servicing, custody, corporate trust, and retirement plan services. Huntington Asset Advisors provides investment management services through a variety of internal and external channels, including advising the Huntington Funds, our proprietary family of mutual funds and Huntington Strategy Shares, our actively-managed exchange-traded funds. Huntington Asset Services offers administrative and operational support to fund complexes, including fund accounting, transfer agency, administration, and distribution services. Our retirement plan services business offers fully bundled and third party distribution of a variety of qualified and non-qualified plan solutions.

Treasury / Other function includes our insurance brokerage business, which specializes in commercial property and casualty, employee benefits, personal lines, life and disability and specialty lines of insurance. Huntington also provides brokerage and agency services for residential and commercial title insurance and excess and surplus product lines of insurance. As an agent and broker we do not assume underwriting risks; instead we provide our customers with quality, noninvestment insurance contracts. The Treasury / Other function also includes technology and operations, other unallocated assets, liabilities, revenue, and expense.

Listed below is certain operating basis financial information reconciled to Huntington's 2012, 2011, and 2010 reported results by business segment:

Income Statements	Retail & Business Banking	Regional & Commercial Banking	AFCRE	WGH	Treasury / Other	Huntington Consolidated
<i>(dollar amounts in thousands)</i>						
<b>2012</b>						
Net interest income	\$ 870,146	\$ 273,869	\$ 356,442	\$ 192,681	\$ 17,386	\$ 1,710,524
Provision for credit losses	136,061	10,689	(22,962)	23,600		147,388
Noninterest income	385,498	138,454	84,619	351,057	138,229	1,097,857
Noninterest expense	982,378	203,000	154,480	376,239	119,779	1,835,876
Provision (benefit) for income taxes	48,022	69,522	108,340	50,365	(92,154)	184,095
<b>Net income</b>	<b>\$ 89,183</b>	<b>\$ 129,112</b>	<b>\$ 201,203</b>	<b>\$ 93,534</b>	<b>\$ 127,990</b>	<b>\$ 641,022</b>
<b>2011</b>						
Net interest income	\$ 932,385	\$ 244,392	\$ 364,449	\$ 199,536	\$ (111,592)	\$ 1,629,170
Provision for credit losses	120,018	11,013	(8,939)	51,967		174,059
Noninterest income	405,265	127,315	77,623	248,764	121,656	980,623
Noninterest expense	947,794	191,701	164,626	356,513	67,866	1,728,500
Provision (benefit) for income taxes	94,443	59,147	100,234	13,937	(103,140)	164,621
<b>Net income</b>	<b>\$ 175,395</b>	<b>\$ 109,846</b>	<b>\$ 186,151</b>	<b>\$ 25,883</b>	<b>\$ 45,338</b>	<b>\$ 542,613</b>
<b>2010</b>						
Net interest income	\$ 867,069	\$ 211,511	\$ 338,312	\$ 169,201	\$ 32,712	\$ 1,618,805
Provision for credit losses	157,994	104,705	184,757	95,586	91,505	634,547
Noninterest income	394,705	111,237	73,933	338,633	123,350	1,041,858
Noninterest expense,	902,186	158,871	155,963	358,707	98,078	1,673,805
Provision (benefit) for income taxes	70,558	20,710	25,033	18,740	(95,077)	39,964
<b>Net income</b>	<b>\$ 131,036</b>	<b>\$ 38,462</b>	<b>\$ 46,492</b>	<b>\$ 34,801</b>	<b>\$ 61,556</b>	<b>\$ 312,347</b>



**Table of Contents**

<i>(dollar amounts in thousands)</i>	Assets at		Deposits at	
	December 31,		December 31,	
	2012	2011	2012	2011
Retail and Business Banking	\$ 14,362,630	\$ 13,888,693	\$ 28,367,264	\$ 27,536,497
Regional and Commercial Banking	11,540,966	10,185,692	5,862,858	4,682,977
AFCRE	12,085,128	12,872,532	995,035	881,083
WGH	7,570,256	7,473,560	9,507,785	9,115,052
Treasury / Other	10,594,205	10,030,175	1,519,741	1,064,016
Total	\$ 56,153,185	\$ 54,450,652	\$ 46,252,683	\$ 43,279,625

**26. BUSINESS COMBINATIONS**

On March 30, 2012, Huntington acquired the loans, deposits and certain other assets and liabilities of Fidelity Bank located in Dearborn, Michigan from the FDIC. Under the agreement, approximately \$523.9 million of loans, a receivable of \$95.9 million from the FDIC, and \$152.3 million of other assets (primarily cash and due from banks and investment securities) were transferred to Huntington. Assets acquired and liabilities assumed were recorded at fair value in accordance with ASC 805, Business Combinations. The fair values for loans were estimated using discounted cash flow analyses using interest rates currently being offered for loans with similar terms (Level 3). This value was reduced by an estimate of probable losses and the credit risk associated with the loans. The fair values of deposits were estimated by discounting cash flows using interest rates currently being offered on deposits with similar maturities (Level 3). Additionally, approximately \$713.4 million of deposits and \$45.2 million of other borrowings were assumed. Huntington recognized an \$11.2 million bargain purchase gain during the 2012, which is included in other noninterest income.

**27. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)**

The following is a summary of the unaudited quarterly results of operations, for the years ended December 31, 2012 and 2011:

<i>(dollar amounts in thousands, except per share data)</i>	2012			
	Fourth	Third	Second	First
Interest income	\$ 478,995	\$ 483,787	\$ 487,544	\$ 479,937
Interest expense	44,940	53,489	58,582	62,728
Net interest income	434,055	430,298	428,962	417,209
Provision for credit losses	39,458	37,004	36,520	34,406
Noninterest income	297,651	261,067	253,819	285,320
Noninterest expense	470,628	458,303	444,269	462,676
Income before income taxes	221,620	196,058	201,992	205,447
Provision for income taxes	54,341	28,291	49,286	52,177
Net income	167,279	167,767	152,706	153,270
Dividends on preferred shares	7,973	7,983	7,984	8,049
Net income applicable to common shares	\$ 159,306	\$ 159,784	\$ 144,722	\$ 145,221
Net income per common share Basic	\$ 0.19	\$ 0.19	\$ 0.17	\$ 0.17
Net income per common share Diluted	0.19	0.19	0.17	0.17

**Table of Contents**

<i>(dollar amounts in thousands, except per share data)</i>	2011			
	Fourth	Third	Second	First
Interest income	\$ 485,216	\$ 490,996	\$ 492,137	\$ 501,877
Interest expense	70,191	84,518	88,800	97,547
Net interest income	415,025	406,478	403,337	404,330
Provision for credit losses	45,291	43,586	35,797	49,385
Noninterest income	229,352	258,559	255,767	236,945
Noninterest expense	430,274	439,118	428,409	430,699
Income before income taxes	168,812	182,333	194,898	161,191
Provision for income taxes	41,954	38,942	48,980	34,745
Net income	126,858	143,391	145,918	126,446
Dividends declared on preferred shares	7,703	7,703	7,704	7,703
Net income applicable to common shares	\$ 119,155	\$ 135,688	\$ 138,214	\$ 118,743
Net income per common share Basic	\$ 0.14	\$ 0.16	\$ 0.16	\$ 0.14
Net income per common share Diluted	0.14	0.16	0.16	0.14



## **Table of Contents**

### **Item 9: Changes In and Disagreements With Accountants on Accounting and Financial Disclosure**

None.

### **Item 9A: Controls and Procedures**

#### **Disclosure Controls and Procedures**

Huntington maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized, and reported within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Huntington's Management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of Huntington's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington's disclosure controls and procedures were effective.

#### **Internal Control Over Financial Reporting**

Information required by this item is set forth in Report of Management and Report of Independent Registered Public Accounting Firm which is incorporated by reference into this item.

#### **Changes in Internal Control Over Financial Reporting**

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended December 31, 2012, to which this report relates, that have materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

### **Item 9B: Other Information**

Not applicable.

## **PART III**

We refer in Part III of this report to relevant sections of our 2013 Proxy Statement for the 2013 annual meeting of shareholders, which will be filed with the SEC pursuant to Regulation 14A within 120 days of the close of our 2012 fiscal year. Portions of our 2013 Proxy Statement, including the sections we refer to in this report, are incorporated by reference into this report.

### **Item 10: Directors, Executive Officers and Corporate Governance**

Information required by this item is set forth under the captions Election of Directors, Corporate Governance, Our Executive Officers, Board Meetings and Committee Information, Report of the Audit Committee, and Section 16(a) Beneficial Ownership Reporting Compliance of our 2013 Proxy Statement, which is incorporated by reference into this item.

### **Item 11: Executive Compensation**

Information required by this item is set forth under the captions Compensation of Executives and Director Compensation of our 2013 Proxy Statement, which is incorporated by reference into this item.

### **Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

#### **Equity Compensation Plan Information**

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

The following table sets forth information about Huntington common stock authorized for issuance under Huntington's existing equity compensation plans as of December 31, 2012.

**Table of Contents**

Plan Category (1)	Number of securities to be issued upon exercise of outstanding options, warrants, and rights (2) (a)	Weighted-average exercise price of outstanding options, warrants, and rights (3) (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (4) (c)
Equity compensation plans approved by security holders	33,328,408	\$ 6.01	39,392,851
Equity compensation plans not approved by security holders	2,617,167	14.12	
<b>Total</b>	<b>35,945,575</b>	<b>\$ 6.60</b>	<b>39,392,851</b>

**Item 13: Certain Relationships and Related Transactions, and Director Independence**

Information required by this item is set forth under the captions Indebtedness of Management and Certain other Transactions of our 2013 Proxy Statement, which is incorporated by reference into this item.

**Item 14: Principal Accountant Fees and Services**

Information required by this item is set forth under the caption Proposal to Ratify the Appointment of Independent Registered Public Accounting Firm of our 2013 Proxy Statement which is incorporated by reference into this item.

**Table of Contents**

**PART IV**

**Item 15: Exhibits and Financial Statement Schedules**

(a) The following documents are filed as part of this report:

- (1) The report of independent registered public accounting firm and consolidated financial statements appearing in Item 8.
- (2) Huntington is not filing separate financial statement schedules, because of the absence of conditions under which they are required or because the required information is included in the Consolidated Financial Statements or the notes thereto.
- (3) The exhibits required by this item are listed in the Exhibit Index of this Form 10-K. The management contracts and compensation plans or arrangements required to be filed as exhibits to this Form 10-K are listed as Exhibits 10.1 through 10.31 in the Exhibit Index.

(b) The exhibits to this Form 10-K begin on page 203 of this report.

(c) See Item 15(a)(2) above.

**Table of Contents**

**Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 15th day of February, 2013.

HUNTINGTON BANCSHARES INCORPORATED

(Registrant)

By: /s/ Stephen D. Steinour  
Stephen D. Steinour  
Chairman, President, Chief Executive

Officer, and Director (Principal Financial Officer)

By: /s/ Donald R. Kimble  
Donald R. Kimble  
Senior Executive Vice President Chief Financial Officer  
(Principal Executive Officer)

By: /s/ David S. Anderson  
David S. Anderson  
Executive Vice President, Controller

(Principal Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on the 15th day of February, 2013.

Don M. Casto III \*

Don M. Casto III  
Director

Ann B. Crane \*

Ann B. Crane

Director

Steven G. Elliott \*

Steven G. Elliott  
Director

Michael J. Endres \*

Michael J. Endres

Director

John B. Gerlach, Jr. \*

John B. Gerlach, Jr.  
Director

David P. Lauer \*

David P. Lauer  
Director

Jonathan A. Levy \*

Jonathan A. Levy

Director

Richard W. Neu \*

Richard W. Neu  
Director

David L. Porteous \*

David L. Porteous

Director

Kathleen H. Ransier \*

Kathleen H. Ransier  
Director

Peter J. Kight \*

Peter J. Kight  
Director

\*/s/ Donald R. Kimble  
Donald R. Kimble  
Attorney-in-fact for each of the persons indicated

**Table of Contents****Exhibit Index**

This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be a part of this document, except for any information that is superseded by information that is included directly in this document.

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <http://www.sec.gov>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <http://www.huntington.com>. Except as specifically incorporated by reference into this Annual Report on Form 10-K, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

<b>Exhibit Number</b>	<b>Document Description</b>	<b>Report or Registration Statement</b>	<b>SEC File or Registration Number</b>	<b>Exhibit Reference</b>
2.1	Agreement and Plan of Merger, dated December 20, 2006 by and among Huntington Bancshares Incorporated, Penguin Acquisition, LLC and Sky Financial Group, Inc.	Current Report on Form 8-K dated December 22, 2006.	000-02525	2.1
3.1	Articles of Restatement of Charter.	Annual Report on Form 10-K for the year ended December 31, 1993.	000-02525	3(i)
3.2	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated May 31, 2007	000-02525	3.1
3.3	Articles of Amendment to Articles of Restatement of Charter	Current Report on Form 8-K dated May 7, 2008	000-02525	3.1
3.4	Articles of Amendment to Articles of Restatement of Charter	Current Report on Form 8-K dated April 27, 2010	001-34073	3.1
3.5	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.1
3.6	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.2
3.7	Articles Supplementary of Huntington Bancshares Incorporated, as of November 12, 2008.	Current Report on Form 8-K dated November 12, 2008	001-34073	3.1
3.8	Articles Supplementary of Huntington Bancshares Incorporated, as of December 31, 2006.	Annual Report on Form 10-K for the year ended December 31, 2006	000-02525	3.4
3.9	Articles Supplementary of Huntington Bancshares Incorporated, as of December 28, 2011	Current Report on Form 8-K dated December 28, 2011	001-34073	3.1
3.10	Bylaws of Huntington Bancshares Incorporated, as amended and restated, as of July 18, 2012.	Current Report on Form 8-K dated July 24, 2012.	001-34073	3.1
4.1	Instruments defining the Rights of Security Holders reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request.			
10.1	* Form of Executive Agreement for certain executive officers.	Current Report on Form 8-K dated November 28, 2012.	001-34073	10.3
10.2	* Management Incentive Plan for Covered Officers as amended and restated effective for plan years beginning on or after January 1, 2011.	Definitive Proxy Statement for the 2011 Annual Meeting of Shareholders	001-34073	A
10.3	* Huntington Supplemental Retirement Income Plan, amended and restated, effective October 15, 2008.	Quarterly Report on Form 10-Q for the quarter ended September 30, 2008	001-34073	10.3
10.4	* Deferred Compensation Plan and Trust for Directors	Post-Effective Amendment No. 2 to Registration Statement on Form S-8 filed on January 28, 1991.	33-10546	4(a)

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-K

10.5	* Deferred Compensation Plan and Trust for Huntington Bancshares Incorporated Directors	Registration Statement on Form S-8 filed on July 19, 1991.	33-41774	4(a)
10.6	* First Amendment to Huntington Bancshares Incorporated Deferred Compensation Plan and Trust for Huntington Bancshares Incorporated Directors	Quarterly Report 10-Q for the quarter ended March 31, 2001	000-02525	10(q)
10.7	* Executive Deferred Compensation Plan, as amended and restated on January 1, 2012.			
10.8	* The Huntington Supplemental Stock Purchase and Tax Savings Plan and Trust, amended and restated, effective January 1, 2005	Quarterly Report on Form 10-Q for the quarter ended September 30, 2007	000-02525	10.5



**Table of Contents**

10.9	* Huntington Bancshares Incorporated 2001 Stock and Long-Term Incentive Plan	Quarterly Report 10-Q for the quarter ended March 31, 2001	000-02525	10(r)
10.10	* First Amendment to the Huntington Bancshares Incorporated 2001 Stock and Long-Term Incentive Plan	Quarterly Report 10-Q for the quarter ended March 31, 2002	000-02525	10(h)
10.11	* Second Amendment to the Huntington Bancshares Incorporated 2001 Stock and Long-Term Incentive Plan	Quarterly Report 10-Q for the quarter ended March 31, 2002	000-02525	10(i)
10.12	* Huntington Bancshares Incorporated 2004 Stock and Long-Term Incentive Plan	Quarterly Report on Form 10-Q for the quarter ended June 30, 2004	000-02525	10(b)
10.13	* First Amendment to the 2004 Stock and Long-Term Incentive Plan	Quarterly Report on Form 10-Q for the quarter ended March 31, 2006	000-02525	10(e)
10.14	* Huntington Bancshares Incorporated Employee Stock Incentive Plan (incorporating changes made by first amendment to Plan)	Registration Statement on Form S-8 filed on December 13, 2001.	333-75032	4(a)
10.15	* Second Amendment to Huntington Bancshares Incorporated Employee Stock Incentive Plan	Annual Report on Form 10-K for the year ended December 31, 2002	000-02525	10(s)
10.16	* Form of Employment Agreement between Stephen D. Steinour and Huntington Bancshares Incorporated effective December 1, 2012.	Current Report on Form 8-K dated November 28, 2012.	001-34073	10.1
10.17	* Form of Executive Agreement between Stephen D. Steinour and Huntington Bancshares Incorporated effective December 1, 2012.	Current Report on Form 8-K dated November 28, 2012.	001-34073	10.2
10.18	Letter Agreement including Securities Purchase Agreement Standard Terms, dated November 14, 2008, between Huntington Bancshares Incorporated and the United States Department of the Treasury.	Current Report on Form 8-K dated November 14, 2008.	001-34073	10.1
10.19	* Restricted Stock Unit Grant Notice with three year vesting	Current Report on Form 8-K dated July 24, 2006	000-02525	99.1
10.20	* Restricted Stock Unit Grant Notice with six month vesting	Current Report on Form 8-K dated July 24, 2006	000-02525	99.2
10.21	* Restricted Stock Unit Deferral Agreement	Current Report on Form 8-K dated July 24, 2006	000-02525	99.3
10.22	* Director Deferred Stock Award Notice	Current Report on Form 8-K dated July 24, 2006	000-02525	99.4
10.23	* Huntington Bancshares Incorporated 2007 Stock and Long-Term Incentive Plan	Definitive Proxy Statement for the 2007 Annual Meeting of Stockholders	000-02525	G
10.24	* First Amendment to the 2007 Stock and Long-Term Incentive Plan	Quarterly report on Form 10-Q for the quarter ended September 30, 2007	000-02525	10.7
10.25	* Second Amendment to the 2007 Stock and Long-Term Incentive Plan	Definitive Proxy Statement for the 2010 Annual Meeting of Shareholders	001-34073	A
10.26	* 2009 Stock Option Grant Notice to Stephen D. Steinour.	Quarterly Report on Form 10-Q for the quarter ended March 31, 2009.	001-34073	10.1
10.27	* Form of Consolidated 2012 Stock Grant Agreement for Executive Officers Pursuant to Huntington s 2012 Long-Term Incentive Plan.	Quarterly Report on Form 10-Q for the quarter ended June 30, 2012.	001-34073	10.2
12.1	Ratio of Earnings to Fixed Charges.			
12.2	Ratio of Earnings to Fixed Charges and Preferred Dividends.			
14.1	Code of Business Conduct and Ethics dated January 14, 2003 and revised on January 18, 2011 and Financial Code of Ethics for Chief Executive Officer and Senior Financial Officers, adopted January 18, 2003 and revised on April 21, 2010, are available on our website at <a href="https://www.huntington.com/us/corp_governance.htm">https://www.huntington.com/us/corp_governance.htm</a>			
21.1	Subsidiaries of the Registrant			
23.1	Consent of Deloitte & Touche LLP, Independent Registered Public Accounting Firm.			
24.1	Power of Attorney			
31.1	Rule 13a-14(a) Certification Chief Executive Officer.			



**Table of Contents**

- 31.2 Rule 13a-14(a) Certification Chief Financial Officer.
- 32.1 Section 1350 Certification Chief Executive Officer.
- 32.2 Section 1350 Certification Chief Financial Officer.
- 101 \*\* The following material from Huntington's Form 10-K Report for the year ended December 31, 2012, formatted in XBRL: (1) Consolidated Balance Sheets, (2) Consolidated Statements of Income, (3), Consolidated Statements of Comprehensive Income, (4) Consolidated Statements of Changes in Shareholders' Equity, (5) Consolidated Statements of Cash Flows, and (6) the Notes to the Consolidated Financial Statements.

\* Denotes management contract or compensatory plan or arrangement.

\*\* Furnished, not filed.