

SYNOPSIS INC
Form 10-Q
June 04, 2010
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED APRIL 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM TO

COMMISSION FILE NUMBER: 0-19807

SYNOPSIS, INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: SYNOPSIS INC - Form 10-Q

DELAWARE
(State or other jurisdiction of
incorporation or organization)

56-1546236
(I.R.S. Employer
Identification Number)

700 EAST MIDDLEFIELD ROAD
MOUNTAIN VIEW, CA 94043

(Address of principal executive offices, including zip code)

(650) 584-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of June 3, 2010, there were 147,969,296 shares of the registrant's common stock outstanding.

Table of Contents

SYNOPSIS, INC.

QUARTERLY REPORT ON FORM 10-Q

FOR THE FISCAL QUARTER ENDED APRIL 30, 2010

TABLE OF CONTENTS

	Page
PART I. <u>Financial Information</u>	3
ITEM 1. <u>Financial Statements</u>	3
<u>Unaudited Condensed Consolidated Balance Sheets</u>	3
<u>Unaudited Condensed Consolidated Statements of Operations</u>	4
<u>Unaudited Condensed Consolidated Statements of Cash Flows</u>	5
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	6
ITEM 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	18
ITEM 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	29
ITEM 4. <u>Controls and Procedures</u>	29
PART II <u>Other Information</u>	29
ITEM 1 <u>Legal Proceedings</u>	29
ITEM 1A. <u>Risk Factors</u>	29
ITEM 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	38
ITEM 3. <u>Defaults Upon Senior Securities</u>	38
ITEM 4. <u>(Removed and Reserved)</u>	38
ITEM 5. <u>Other Information</u>	38
ITEM 6. <u>Exhibits</u>	38
<u>Signatures</u>	39

Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****SYNOPSYS, INC.****UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except par value amounts)

	April 30, 2010	October 31, 2009
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 669,431	\$ 701,613
Short-term investments	409,023	466,713
Total cash, cash equivalents and short-term investments	1,078,454	1,168,326
Accounts receivable, net of allowances of \$2,838 and \$3,587, respectively	149,654	127,010
Deferred income taxes	70,229	73,453
Income taxes receivable	36,294	51,191
Prepaid and other current assets	45,263	43,820
Total current assets	1,379,894	1,463,800
Property and equipment, net	140,630	146,910
Goodwill	998,910	932,691
Intangible assets, net	119,806	96,810
Long-term deferred income taxes	270,365	205,396
Other long-term assets	95,731	93,247
Total assets	\$ 3,005,336	\$ 2,938,854
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 186,802	\$ 255,095
Accrued income taxes	28,024	5,508
Deferred revenue	505,771	553,990
Total current liabilities	720,597	814,593
Long-term accrued income taxes	88,132	157,354
Other long-term liabilities	100,220	88,002
Long-term deferred revenue	38,226	34,739
Total liabilities	947,175	1,094,688
Stockholders' equity:		
Preferred Stock, \$0.01 par value: 2,000 shares authorized; none outstanding		
Common Stock, \$0.01 par value: 400,000 shares authorized; 149,802 and 146,945 shares outstanding, respectively	1,498	1,469
Capital in excess of par value	1,512,888	1,500,166
Retained earnings	725,102	574,980
Treasury stock, at cost: 7,463 and 10,326 shares, respectively	(165,266)	(228,618)
Accumulated other comprehensive loss	(16,061)	(3,831)

Edgar Filing: SYNOPSIS INC - Form 10-Q

Total stockholders' equity	2,058,161	1,844,166
Total liabilities and stockholders' equity	\$ 3,005,336	\$ 2,938,854

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents**SYNOPSIS, INC.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(in thousands, except per share amounts)

	Three Months Ended		Six Months Ended	
	April 30,		April 30,	
	2010	2009	2010	2009
Revenue:				
Time-based license	\$ 288,672	\$ 287,315	\$ 561,147	\$ 574,991
Upfront license	12,715	12,675	33,161	28,378
Maintenance and service	36,719	36,845	73,965	73,221
Total revenue	338,106	336,835	668,273	676,590
Cost of revenue:				
License	44,930	42,292	86,144	84,115
Maintenance and service	15,268	15,048	31,778	30,627
Amortization of intangible assets	8,829	7,679	16,686	15,701
Total cost of revenue	69,027	65,019	134,608	130,443
Gross margin	269,079	271,816	533,665	546,147
Operating expenses:				
Research and development	113,050	102,996	214,282	200,803
Sales and marketing	79,363	82,520	158,979	159,904
General and administrative	28,713	28,691	54,566	55,873
In-process research and development				600
Amortization of intangible assets	2,985	2,941	5,778	6,727
Total operating expenses	224,111	217,148	433,605	423,907
Operating income	44,968	54,668	100,060	122,240
Other income, net	8,905	10,445	11,155	12,544
Income before provision for income taxes	53,873	65,113	111,215	134,784
Provision (benefit) for income taxes	14,324	16,825	(61,120)	34,067
Net income	\$ 39,549	\$ 48,288	\$ 172,335	\$ 100,717
Net income per share:				
Basic	\$ 0.27	\$ 0.34	\$ 1.17	\$ 0.71
Diluted	\$ 0.26	\$ 0.33	\$ 1.14	\$ 0.70
Shares used in computing per share amounts:				
Basic	148,890	143,275	147,860	142,562
Diluted	152,482	145,421	151,635	144,024

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents**SYNOPSIS, INC.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(in thousands)**

	Six Months Ended April 30,	
	2010	2009
Cash flow from operating activities:		
Net income	\$ 172,335	\$ 100,717
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Amortization and depreciation	50,218	49,728
Stock compensation	30,700	28,803
Allowance for doubtful accounts	(742)	2,723
Write-down of long-term investments		2,960
Gain on sale of investments	(2,420)	(324)
Deferred income taxes	(38,549)	7,612
In-process research and development		600
Net changes in operating assets and liabilities, net of acquired assets and liabilities:		
Accounts receivable	(20,626)	(46,707)
Other current assets	11,373	(3,047)
Other long-term assets	(3,997)	(617)
Accounts payable and accrued liabilities	(68,672)	(105,639)
Accrued income taxes	(48,157)	(5,959)
Deferred revenue	(45,235)	(88,065)
Net cash provided by (used in) operating activities	36,228	(57,215)
Cash flows from investing activities:		
Proceeds from sales and maturities of short-term investments	188,650	123,041
Purchases of short-term investments	(131,748)	(119,227)
Purchases of property and equipment	(13,793)	(14,734)
Cash paid for acquisitions and intangible assets, net of cash acquired	(130,872)	(27,333)
Capitalization of software development costs	(1,410)	(1,485)
Net cash used in investing activities	(89,173)	(39,738)
Cash flows from financing activities:		
Principal payments on capital leases	(1,346)	(984)
Issuances of common stock	73,210	26,652
Purchases of treasury stock	(50,257)	
Net cash provided by financing activities	21,607	25,668
Effect of exchange rate changes on cash and cash equivalents	(844)	52
Net change in cash and cash equivalents	(32,182)	(71,233)
Cash and cash equivalents, beginning of year	701,613	577,632
Cash and cash equivalents, end of period	\$ 669,431	\$ 506,399

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents

SYNOPSYS, INC.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Description of Business

Synopsys, Inc. (Synopsys or the Company) is a world leader in electronic design automation (EDA) supplying the global electronics market with software, intellectual property (IP) and services used in semiconductor design, verification and manufacturing. The Company delivers technology-leading semiconductor design and verification platforms and integrated circuit (IC) manufacturing related products to the global electronics market, enabling the development and production of complex systems-on-chips (SoCs). In addition, the Company provides IP, system-level solutions and design services to simplify the design process and accelerate time-to-market for its customers, and software and services that help customers prepare and optimize their designs for manufacturing.

Note 2. Summary of Significant Accounting Policies

The Company has prepared the accompanying unaudited condensed consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Pursuant to these rules and regulations, the Company has condensed or omitted certain information and footnote disclosures it normally includes in its annual consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). In management's opinion, the Company has made all adjustments (consisting only of normal, recurring adjustments, except as otherwise indicated) necessary to fairly present its financial position, results of operations and cash flows. The Company's interim period operating results do not necessarily indicate the results that may be expected for any other interim period or for the full fiscal year. These financial statements and accompanying notes should be read in conjunction with the consolidated financial statements and notes thereto in Synopsys' Annual Report on Form 10-K for the fiscal year ended October 31, 2009 filed with the SEC on December 18, 2009.

To prepare financial statements in conformity with GAAP, management must make estimates and assumptions that affect the amounts reported in the unaudited condensed consolidated financial statements and accompanying notes. Actual results could differ from these estimates and may result in material effects on the Company's operating results and financial position.

Principles of Consolidation. The unaudited condensed consolidated financial statements include the accounts of the Company and all of its subsidiaries. All significant intercompany accounts and transactions have been eliminated.

Fiscal Year End. The Company's fiscal year ends on the Saturday nearest to October 31. The Company's second quarter of fiscal 2010 ended on May 1, 2010. Fiscal 2010 and fiscal 2009 are both 52-week fiscal years. For presentation purposes, the unaudited condensed consolidated financial statements and accompanying notes refer to the closest calendar month end.

Basis of Presentation. Certain immaterial amounts within net cash used in operating activities and within total revenue in prior year unaudited condensed consolidated financial statements have been reclassified to conform to the current year presentation. These reclassifications had no impact on net cash used in operating activities and total revenue.

Subsequent Events. The Company has evaluated subsequent events for the purpose of this Quarterly Report on Form 10-Q.

Note 3. Fair Value Measures

Accounting Standard Codification (ASC) 820-10, *Fair Value Measurements and Disclosure* and related subsequent updates, defines fair value, establishes guidelines and enhances disclosures for fair value measurements.

The accounting guidance requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The accounting guidance also establishes a fair value hierarchy based on the independence of the source and objective evidence of the inputs used. There are three fair value hierarchies based upon the level of inputs that is significant to fair value measurement:

Level 1 Observable inputs that reflect quoted prices (unadjusted) for identical instruments in active markets;

Level 2 Observable inputs other than quoted prices included in Level 1 for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-driven valuations in which all significant inputs and significant value drivers are observable in active markets; and

Edgar Filing: SYNOPSIS INC - Form 10-Q

Level 3 Unobservable inputs to the valuation derived from fair valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

On a recurring basis, the Company measures fair value of its assets and liabilities which include cash equivalents, short-term investments, marketable equity securities, the Company's non-qualified deferred compensation plan and contingent consideration associated with business combinations.

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company's cash equivalents, short-term investments, and marketable equity securities are classified within Level 1 or Level 2 because they are valued using quoted market prices in an active market or alternative independent pricing sources and models utilizing market observable inputs.

The Company's non-qualified deferred compensation plan assets consist of money market and mutual funds invested in domestic and international marketable securities. During fiscal 2009, the deferred compensation plan assets were classified within Level 2 as the assets were invested in funds with indirectly observable market prices. During the first quarter of fiscal 2010, the deferred compensation plan assets were transferred to mutual funds that are directly observable in active markets and are therefore classified within Level 1.

The Company's foreign currency derivative contracts are classified within Level 2 because these contracts were not actively traded and the valuation inputs are based on quoted prices and market observable data of similar instruments.

During the second quarter of fiscal 2010, the Company recorded a liability for contingent consideration of \$7.8 million arising from business combinations (See Note 5 for further details). The fair value of the contingent consideration was determined at the acquisition date using the income approach based on the net present value of estimated payments. The contingent consideration was classified within Level 3 as the management assumptions for the valuation included discounted rates and estimated probabilities of achievement of certain technical milestones which are unobservable in the market.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below as of April 30, 2010:

Description	Total	Fair Value Measurement Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(in thousands)				
Assets				
Cash equivalents:				
Money market funds	\$ 446,263	\$ 446,263	\$	\$
Short-term investments:				
Municipal securities	409,023		409,023	
Prepaid and other current assets:				
Foreign currency derivative contracts	6,717		6,717	
Other long-term assets:				
Deferred compensation plan assets	78,651	78,651		
Total assets	\$ 940,654	\$ 524,914	\$ 415,740	\$
Liabilities				
Accounts payable and accrued liabilities:				
Foreign currency derivative contracts	\$ 5,395	\$	\$ 5,395	\$
Contingent consideration	2,865			2,865
Other long-term liabilities:				
Contingent consideration	4,935			4,935

Edgar Filing: SYNOPSYS INC - Form 10-Q

Total liabilities	\$ 13,195	\$	\$ 5,395	\$ 7,800
--------------------------	-----------	----	----------	----------

Assets and liabilities measured at fair value on a recurring basis are summarized below as of October 31, 2009:

Description	Total	Fair Value Measurement Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets				
Cash equivalents:				
Money market funds	\$ 461,068	\$ 461,068	\$	\$
Short-term investments:				
Municipal securities	466,713		466,713	
Other current assets:				
Foreign currency derivative contracts	12,019		12,019	
Other long-term assets:				
Marketable equity securities ⁽¹⁾	2,140	2,140		
Deferred compensation plan assets	73,968		73,968	
Total assets	\$ 1,015,908	\$ 463,208	\$ 552,700	\$
Liabilities				
Accounts payable and accrued liabilities:				
Foreign currency derivative contracts	\$ 846	\$	\$ 846	\$
Total liabilities	\$ 846	\$	\$ 846	\$

- (1) During the fiscal year ended October 31, 2009, the Company recorded a \$0.9 million other-than-temporary impairment charge in Other income, net, due to the decline of the stock price of a public company in its long-term investment portfolio. This investment was subsequently sold during the second quarter of fiscal 2010 and a gain of \$2.1 million was recorded in Other income, net.

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Assets and Liabilities Measured at Fair Value on a Non-recurring Basis**

Equity investments in privately-held companies are accounted for under the cost method of accounting. These equity investments (also called non-marketable equity securities) are classified within Level 3 as they are valued using significant unobservable inputs or data in an inactive market, and the valuation requires management judgment due to the absence of market price and inherent lack of liquidity. The non-marketable equity securities are measured and recorded at fair value when an event or circumstance which impacts the fair value of these securities indicates other-than-temporary decline in value has occurred. The Company did not recognize any impairment during the six months ended April 30, 2010.

The following table presents the non-marketable equity securities that were measured and recorded at fair value within other long-term assets on a non-recurring basis and the loss recorded during the six months ended April 30 2009:

	Balance as of April 30, 2009	Significant Unobservable Inputs (Level 3)	Total (losses) during three months ended April 30, 2009	Total (losses) during six months ended April 30, 2009
			(in thousands)	
Non-marketable equity securities	\$ 1,080	\$ 1,080	\$	\$ (2,090)

The Company recorded \$2.1 million of other-than-temporary impairment charges on the securities in Other income, net, on the unaudited condensed consolidated statement of operations in the six months ended April 30, 2009. The Company identified impairment indicators in the assets and thus calculated the fair value of these securities by determining what a willing buyer would pay to purchase the securities using a financial model based on business enterprise value and calculating its liquidity preference. The inputs to the financial model were based on cash flow projections.

Note 4. Financial Assets and Liabilities

Cash, Cash Equivalents and Investments. Short-term investments have been classified as available-for-sale securities. Cash, cash equivalents and investments are detailed as follows:

	Cost	Gross Unrealized Gains	Gross Unrealized Losses Less Than 12 Months (in thousands)	Gross Unrealized Losses 12 Months or Longer	Estimated Fair Value ⁽¹⁾
Balance at April 30, 2010					
Classified as current assets:					
Non-interest bearing cash (U.S. and International)	\$ 31,053	\$	\$	\$	\$ 31,053
Money market funds (U.S.)	79,713				79,713
Cash deposits and money market funds (International)	558,665				558,665
Municipal securities	407,143	1,936	(56)		409,023
	1,076,574	1,936	(56)		1,078,454

Classified as non-current assets:

Edgar Filing: SYNOPSIS INC - Form 10-Q

Non-marketable equity securities	7,657				7,657
Total	\$ 1,084,231	\$ 1,936	\$ (56)	\$	\$ 1,086,111

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	Cost	Gross Unrealized Gains	Gross Unrealized Losses Less Than 12 Months (in thousands)	Gross Unrealized Losses 12 Months or Longer	Estimated Fair Value (1)
Balance at October 31, 2009					
Classified as current assets:					
Non-interest bearing cash (U.S. and International)	\$ 40,390	\$	\$	\$	\$ 40,390
Money market funds (U.S.)	141,418				141,418
Cash deposits and money market funds (International)	519,805				519,805
Municipal securities	463,966	2,827	(80)		466,713
	1,165,579	2,827	(80)		1,168,326
Classified as non-current assets:					
Marketable and non-marketable equity securities	8,002	1,796			9,798
Total	\$ 1,173,581	\$ 4,623	\$ (80)	\$	\$ 1,178,124

(1) See Note 3 for further discussion on fair values of money market funds, municipal securities, and non-marketable equity securities. As of April 30, 2010, the stated maturities of the Company's short-term investments are \$104.5 million within one year, \$167.1 million within one to five years, \$49.6 million within five to ten years and \$87.8 million after ten years. Actual maturities differ from the stated maturities because borrowers may have the right to call or prepay these obligations. Accordingly, these investments are classified as available-for-sale and are recorded on the balance sheet at fair market value with unrealized gains or losses, net of tax, reported as a component of accumulated other comprehensive loss. The cost of securities sold is based on the specific identification method and realized gains and losses are included in Other income, net. Realized gains and losses on sales of short-term investments have not been material in any period presented.

Derivatives. In accordance with ASC 815, *Derivatives and Hedging*, the Company recognizes derivative instruments as either assets or liabilities in the unaudited condensed consolidated financial statements at fair value and provides qualitative and quantitative disclosures about such derivatives.

The Company operates internationally and is exposed to potentially adverse movements in foreign currency exchange rates. The Company enters into hedges in the form of foreign currency forward contracts to reduce its exposure to foreign currency rate changes on non-functional currency denominated forecasted transactions and balance sheet positions including: (1) certain assets and liabilities, (2) shipments forecasted to occur within approximately one month, (3) future billings and revenue on previously shipped orders, and (4) certain future intercompany invoices denominated in foreign currencies.

The duration of forward contracts ranges from one month to 19 months, the majority of which are short term. The Company does not use foreign currency forward contracts for speculative or trading purposes. The Company enters into foreign exchange forward contracts with high credit quality financial institutions that are rated A or above and to date has not experienced nonperformance by counterparties. Further, the Company anticipates continued performance by all counterparties to such agreements.

The assets or liabilities associated with the forward contracts are recorded at fair value in other current assets or other current liabilities in the unaudited condensed consolidated balance sheet. The accounting for gains and losses resulting from changes in fair value depends on the use of the foreign currency forward contract and whether it is designated and qualifies for hedge accounting.

Cash Flow Hedging Activities

Edgar Filing: SYNOPSYS INC - Form 10-Q

Certain foreign exchange forward contracts are designated and qualify as cash flow hedges. These contracts have durations of one year or less, except for forward contracts denominated in British pound, Canadian dollar, Chinese Yuan, Euro, Indian Rupee, Japanese yen and Taiwan dollar, which can have durations of up to 19 months. Certain forward contracts are rolled over periodically to capture the full length of exposure to the Company's foreign currency risk, which can be up to three years. To receive hedge accounting treatment, all hedging relationships are formally documented at the inception of the hedge and the hedges must be highly effective in offsetting changes to future cash flows on the hedged transactions. The effective portion of gains or losses resulting from changes in fair value of these hedges is initially reported, net of tax, as a component of accumulated other comprehensive loss, or OCI, in stockholders' equity and reclassified into revenue or operating expenses, as appropriate, at the time the hedged transactions affect earnings.

Table of Contents**SYNOPSYS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Hedging effectiveness is evaluated monthly using spot rates, with any gain or loss caused by hedging ineffectiveness recorded in Other income, net. The premium/discount component of the forward contracts is recorded to Other income, net and is not included in evaluating hedging effectiveness.

Non-designated Hedging Activities

The Company's foreign exchange forward contracts that are used to hedge non-functional currency denominated balance sheet assets and liabilities are not designated as hedging instruments. Accordingly, any gains or losses from changes in the fair value of the forward contracts are recorded in Other income, net. The gains and losses on these forward contracts generally offset the gains and losses associated with the underlying assets and liabilities, which are also recorded in Other income, net. The duration of the forward contracts for hedging the Company's balance sheet exposure is approximately one month.

The Company also has certain foreign exchange forward contracts for hedging certain international revenue and expenses that are not designated as hedging instruments. Accordingly, any gains or losses from changes in the fair value of the forward contracts are recorded in Other income, net. The gains and losses on these forward contracts generally offset the gains and losses associated with the foreign currency in operating income. The duration of these forward contracts is usually less than one year. The overall goal of the Company's hedging program is to minimize the impact of currency fluctuations on its net income over its fiscal year.

During the three and six months ended April 30, 2010, \$1.5 million of gain and \$1.5 million of loss, respectively, and during the three and six months ended April 30, 2009, \$3.9 million and \$6.1 million of gain, respectively, were recorded in Other income, net due to changes in the fair values of non-designated forward contracts. As of April 30, 2010, the Company had a total gross notional amount of \$439.4 million of short-term foreign currency forward contracts outstanding with fair values of \$1.3 million. As of October 31, 2009, the Company had a total gross notional amount of \$525.4 million of short-term foreign currency forward contracts outstanding with fair values of \$11.2 million. The notional amounts for derivative instruments provide one measure of the transaction volume outstanding as of April 30, 2010 and October 31, 2009, respectively, and do not represent the amount of the Company's exposure to market gain or loss. The Company's exposure to market gain or loss will vary over time as a function of currency exchange rates. The amounts ultimately realized upon settlement of these financial instruments, together with the gains and losses on the underlying exposures, will depend on actual market conditions during the remaining life of the instruments.

The following represents the unaudited condensed consolidated balance sheet location and amount of derivative instrument fair values segregated between designated and non-designated hedge instruments:

	Fair Values of derivative instruments designated as hedging instruments	Fair Values of derivative instruments not designated as hedging instruments
	(in thousands)	
As of April 30, 2010		
Other current assets	\$ 5,526	\$ 1,191
Other current liabilities	\$ 5,292	\$ 103
As of October 31, 2009		
Other current assets	\$ 10,273	\$ 1,746
Other current liabilities	\$ 846	\$

The following table represents the unaudited condensed consolidated statement of operations location and amount of gains and losses on derivative instrument fair values for designated hedge instruments, net of tax:

Edgar Filing: SYNOPSIS INC - Form 10-Q

	Location of gain (loss) recognized in OCI on derivatives	Amount of gain (loss) recognized in OCI on derivatives (effective portion) (in thousands)	Location of gain (loss) reclassified from OCI	Amount of gain (loss) reclassified from OCI (effective portion)
Three months ended April 30, 2010				
Foreign exchange contracts	Revenue	\$ 2,366	Revenue	\$ 1,265
Foreign exchange contracts	Operating expenses	(3,015)	Operating expenses	1,159
Total		\$ (649)		\$ 2,424
Three months ended April 30, 2009				
Foreign exchange contracts	Revenue	\$ 2,547	Revenue	\$ 1,906
Foreign exchange contracts	Operating expenses	(2,164)	Operating expenses	(5,995)
Total		\$ 383		\$ (4,089)
Six months ended April 30, 2010				
Foreign exchange contracts	Revenue	\$ 1,078	Revenue	\$ 897
Foreign exchange contracts	Operating expenses	(6,369)	Operating expenses	2,851
Total		\$ (5,291)		\$ 3,748
Six months ended April 30, 2009				
Foreign exchange contracts	Revenue	\$ 2,113	Revenue	\$ 2,282
Foreign exchange contracts	Operating expenses	485	Operating expenses	(10,703)
Total		\$ 2,598		\$ (8,421)

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table represents the ineffective portion and portion excluded from effectiveness testing of the hedge gains (losses) for derivative instruments designated as hedging instruments:

	Location of gain (loss) recognized in income on derivatives (ineffective portion and excluded from effectiveness testing)	Amount of gain/(loss) recognized in income statement on derivatives (ineffective portion) ⁽¹⁾ (in thousands)	Amount of gain (loss) recognized in income statement on derivatives (excluded from effectiveness testing) ⁽²⁾
Three months ended April 30, 2010			
Foreign exchange contracts	Other income, net	\$ 101	\$ (85)
Three months ended April 30, 2009			
Foreign exchange contracts	Other income, net	\$ 13	\$ 1,480
Six months ended April 30, 2010			
Foreign exchange contracts	Other income, net	\$ (41)	\$ (160)
Six months ended April 30, 2009			
Foreign exchange contracts	Other income, net	\$ 38	\$ 3,044

(1) The ineffective portion includes forecast inaccuracies.

(2) The portion excluded from effectiveness includes the discount earned or premium paid for the contracts.

Note 5. Business Combinations

Effective for fiscal 2010, the Company adopted new accounting guidance, ASC 805, Business Combinations. During the six months ended April 30, 2010, the Company completed several acquisitions and preliminarily allocated the total purchase consideration of \$137.5 million to the assets and liabilities acquired based on their respective fair values at the respective acquisition dates, resulting in total goodwill of \$67.1 million. These acquisitions are not considered material individually or in the aggregate to the Company's unaudited condensed consolidated balance sheet and results of operations. The unaudited condensed consolidated financial statements include the operating results of the acquired businesses from their respective acquisition dates.

Acquired identifiable intangible assets totaling \$44.7 million are being amortized over their respective useful lives ranging from two to nine years. The purchase consideration includes contingent consideration of \$10.0 million payable upon the achievement of certain technology milestones over three years. The contingent consideration was recorded as a liability at its estimated fair value determined based on the net present value of estimated payments of \$7.8 million on the acquisition date and will be remeasured quarterly during the three-year contingency period with changes in its fair value recorded in the Company's statement of operations.

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Other**

During the six months ended April 30, 2010, the Company paid \$3.1 million upon the achievement of certain milestones related to prior year acquisitions.

Note 6. Goodwill and Intangible Assets

Goodwill as of April 30, 2010 consisted of the following:

	(in thousands)
Balance at October 31, 2009	\$ 932,691
Addition ⁽¹⁾	67,136
Other adjustments ⁽²⁾	(917)
Balance at April 30, 2010	\$ 998,910

(1) Addition relates to purchase acquisitions as described in Note 5.

(2) Adjustments relate to prior year acquisitions.

Intangible assets as of April 30, 2010 consisted of the following:

	Gross Assets	Accumulated Amortization (in thousands)	Net Assets
Core/developed technology	\$ 176,843	\$ 100,858	\$ 75,985
Customer relationships	85,120	50,233	34,887
Contract rights intangible	10,200	7,336	2,864
Covenants not to compete	2,200	1,722	478
Trademarks and trade names	2,700	1,204	1,496
In-process research and development (IPRD) ⁽¹⁾	800		800
Capitalized software development costs ⁽²⁾	7,393	4,097	3,296
Total	\$ 285,256	\$ 165,450	\$ 119,806

(1) In-process research and development is classified as an indefinite-lived intangible asset until the project is completed or abandoned.

(2) During the first quarter of fiscal 2010, the Company retired fully amortized assets of \$5.8 million.

Intangible assets as of October 31, 2009 consisted of the following:

Edgar Filing: SYNOPSIS INC - Form 10-Q

	Gross Assets	Accumulated Amortization (in thousands)	Net Assets
Core/developed technology	\$ 146,266	\$ 85,355	\$ 60,911
Customer relationships	73,120	45,715	27,405
Contract rights intangible	8,100	5,661	2,439
Covenants not to compete	2,200	1,247	953
Trademarks and trade names	2,700	911	1,789
Capitalized software development costs	11,755	8,442	3,313
Total	\$ 244,141	\$ 147,331	\$ 96,810

Table of Contents**SYNOPSYS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Amortization expense related to intangible assets consisted of the following:

	Three Months Ended		Six Months Ended	
	April 30,		April 30,	
	2010	2009	2010	2009
	(in thousands)			
Core/developed technology	\$ 8,170	\$ 6,998	\$ 15,503	\$ 14,387
Customer relationships	2,351	2,554	4,518	5,917
Contract rights intangible	908	767	1,675	1,528
Covenant not to compete	238	154	475	308
Trademark and trade names	147	147	293	288
Capitalized software development costs ⁽¹⁾	741	732	1,481	1,454
Total	\$ 12,555	\$ 11,352	\$ 23,945	\$ 23,882

- (1) Amortization of capitalized software development costs is included in cost of license revenue in the unaudited condensed consolidated statements of operations.

The following table presents the estimated future amortization of intangible assets:

Fiscal Year	(in thousands)
Remainder of fiscal 2010	\$ 21,413
2011	35,196
2012	24,992
2013	16,521
2014	9,844
2015 and thereafter	11,040
IPRD (to be amortized upon project completion or written off upon abandonment)	800
Total	\$ 119,806

Note 7. Liabilities

Accounts Payable and Accrued Liabilities. Accounts payable and accrued liabilities consist of:

	April 30,	October 31,
	2010	2009
	(in thousands)	
Payroll and related benefits	\$ 122,574	\$ 189,719
Other accrued liabilities	47,885	45,734

Edgar Filing: SYNOPSIS INC - Form 10-Q

Accounts payable	10,252	10,136
Facility restructuring charge ⁽¹⁾	3,509	4,538
Acquisition related costs	2,582	4,968
Total	\$ 186,802	\$ 255,095

(1) Loss on the closure of a facility obtained through a prior year acquisition.
Other Long-term Liabilities. Other long-term liabilities consist of:

	April 30, 2010	October 31 2009
	(in thousands)	
Deferred compensation liability	\$ 78,651	\$ 69,709
Other long-term liabilities	21,569	18,293
Total	\$ 100,220	\$ 88,002

Table of Contents**SYNOPSISYS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Note 8. Credit Facility**

On October 20, 2006, the Company entered into a five-year, \$300.0 million senior unsecured revolving credit facility providing for loans to the Company and certain of its foreign subsidiaries. The amount of the facility may be increased by up to an additional \$150.0 million through the fourth year of the facility. The facility contains financial covenants requiring the Company to maintain a minimum leverage ratio and specified levels of cash, as well as other non-financial covenants. The facility terminates on October 20, 2011. Borrowings under the facility bear interest at the greater of the administrative agent's prime rate or the federal funds rate plus 0.50%; however, the Company has the option to pay interest based on the outstanding amount at Eurodollar rates plus a spread between 0.50% and 0.70% based on a pricing grid tied to a financial covenant. In addition, commitment fees are payable on the facility at rates between 0.125% and 0.175% per year based on a pricing grid tied to a financial covenant. As of April 30, 2010, the Company had no outstanding borrowings under this credit facility and was in compliance with all the covenants.

Note 9. Comprehensive Income

The following table presents the components of comprehensive income:

	Three Months Ended April 30,		Six Months Ended April 30,	
	2010	2009	2010	2009
	(in thousands)			
Net income	\$ 39,549	\$ 48,288	\$ 172,335	\$ 100,717
Change in unrealized (losses) gains on investments, net of tax of \$1,221 and \$1,059, for the three and six months ended April 30, 2010, respectively, and of \$289 and (\$1,336) for each of the same periods in fiscal 2009, respectively	(1,850)	(438)	(1,605)	2,024
Deferred gains (losses) on cash flow hedges, net of tax of (\$145) and \$479, for the three and six months ended April 30, 2010, respectively, and of \$1,288 and (\$66) for each of the same periods in fiscal 2009, respectively	(776)	383	(5,248)	2,598
Reclassification adjustment on deferred (gains) losses on cash flow hedges, net of tax of \$1,083 and \$1,621, for the three and six months ended April 30, 2010, respectively, and of (\$582) and (\$1,708) for each of the same periods in fiscal 2009, respectively	(2,425)	4,089	(3,748)	8,421
Foreign currency translation adjustment	(908)	(2,482)	(1,629)	(3,355)
Total	\$ 33,590	\$ 49,840	\$ 160,105	\$ 110,405

Note 10. Stock Repurchase Program

On September 3, 2009, the Company's Board of Directors (Board) replenished the Company's stock repurchase program such that the Company is authorized to purchase up to \$500.0 million of its common stock. Originally approved in 2002, the stock repurchase program has been periodically replenished to \$500.0 million. The Company repurchases shares to offset dilution caused by ongoing stock issuances from existing plans for equity compensation awards, acquisitions, and when management believes it is a good use of cash. Repurchases are transacted in accordance with Rule 10b-18 of the Securities Exchange Act of 1934 (Exchange Act) and may be made through any means including, but not limited to, open market purchases, plans executed under Rule 10b5-1(c) of the Exchange Act and structured transactions.

During the three and six months ended April 30, 2010, the Company purchased 1.1 million shares at an average price of \$22.48 per share and 2.3 million shares at an average price of \$22.05 per share, respectively, for an aggregate purchase price of \$25.0 million and \$50.3 million, respectively. There were no stock repurchases during the three and six months ended April 30, 2009. During the three and six months ended April 30, 2010, approximately 4.4 million and 5.1 million shares were reissued from treasury stock, respectively, for employee stock compensation purposes. During the three and six months ended April 30, 2009, approximately 2.1 million and 2.3 million shares were reissued

Edgar Filing: SYNOPSYS INC - Form 10-Q

from treasury stock, respectively, for employee stock compensation purposes. As of April 30, 2010, \$449.7 million remained available for future purchases under the program.

Note 11. Stock Compensation

The Company uses the Black-Scholes option-pricing model to determine the fair value of stock options and employee stock purchase plans awards in accordance with ASC 718, *Compensation - Stock Compensation*. The Black-Scholes option-pricing model incorporates various subjective assumptions including expected volatility, expected term and interest rates. The expected volatility for both stock options and stock purchase rights under the Employee Stock Purchase Plan (ESPP) is estimated by a combination of implied volatility for publicly traded options of the Company's common stock with a term of six months or longer and the historical stock price volatility over the estimated expected term of the Company's stock awards. The expected term of the Company's stock awards is based on historical experience.

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

As of April 30, 2010, there was \$79.8 million of unamortized share-based compensation expense which is expected to be amortized over a weighted-average period of approximately 2.4 years. The intrinsic values of options exercised during the three and six months ended April 30, 2010 were \$10.4 million and \$13.0 million, respectively. The intrinsic values of options exercised during the three and six months ended April 30, 2009 were \$1.4 million and \$1.6 million, respectively.

The compensation cost recognized in the unaudited condensed consolidated statements of operations for these stock compensation arrangements was as follows:

	Three Months Ended April 30,		Six Months Ended April 30,	
	2010	2009	2010	2009
	(in thousands)			
Cost of license	\$ 1,514	\$ 1,729	\$ 3,531	\$ 3,373
Cost of maintenance and service	427	543	1,041	1,090
Research and development expense	5,835	6,193	13,497	12,171
Sales and marketing expense	2,815	3,139	6,514	6,260
General and administrative expense	2,875	3,057	6,117	5,909
Stock compensation expense before taxes	13,466	14,661	30,700	28,803
Income tax benefit	(3,043)	(3,338)	(6,938)	(6,558)
Stock compensation expense after taxes	\$ 10,423	\$ 11,323	\$ 23,762	\$ 22,245

Note 12. Net Income per Share

The Company computes basic net income per share by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted net income per share reflects the dilution of potential common shares outstanding such as stock options and unvested restricted stock units and awards during the period using the treasury stock method.

The table below illustrates the weighted-average common shares used to calculate basic net income per share with the weighted-average common shares used to calculate diluted net income per share:

	Three Months Ended April 30,		Six Months Ended April 30,	
	2010	2009	2010	2009
	(in thousands)			
Numerator:				
Net income	\$ 39,549	\$ 48,288	\$ 172,335	\$ 100,717
Denominator:				
Weighted-average common shares for basic net income per share	148,890	143,275	147,860	142,562
Dilutive effect of common share equivalents from equity-based compensation	3,592	2,146	3,775	1,462
Weighted-average common shares for diluted net income per share	152,482	145,421	151,635	144,024

Edgar Filing: SYNOPSYS INC - Form 10-Q

Diluted net income per share excludes 10.7 million of anti-dilutive stock options and unvested restricted stock units and awards for the three and six months ended April 30, 2010, and 18.1 million and 19.6 million of anti-dilutive stock options and unvested restricted stock units and awards for the three and six months ended April 30, 2009, respectively. While these stock options and unvested restricted stock units and awards were anti-dilutive for the respective periods, they could be dilutive in the future.

Note 13. Segment Disclosure

ASC 280, *Segment Reporting*, requires disclosures of certain information regarding operating segments, products and services, geographic areas of operation and major customers. Segment reporting is based upon the management approach, i.e., how management organizes the Company's operating segments for which separate financial information is (1) available and (2) evaluated regularly by the Chief Operating Decision Maker (CODM) in deciding how to allocate resources and in assessing performance. Synopsys' CODMs are the Company's Chief Executive Officer and Chief Operating Officer.

Edgar Filing: SYNOPSIS INC - Form 10-Q

The Company provides software and hardware products and consulting services in the electronic design automation software industry. The Company operates in a single segment. In making operating decisions, the CODMs primarily consider consolidated financial information, accompanied by disaggregated information about revenues by geographic region. Specifically, the CODMs consider where individual seats or licenses to the Company's products are used in allocating revenue to particular geographic areas. Revenue is defined as revenues from external customers. Goodwill is not allocated since the Company operates in one reportable operating segment.

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table presents the revenues related to operations by geographic areas:

	Three Months Ended April 30,		Six Months Ended April 30,	
	2010	2009	2010	2009
	(in thousands)			
Revenue:				
United States	\$ 163,282	\$ 160,601	\$ 323,272	\$ 326,058
Europe	47,462	51,351	91,237	100,436
Japan	61,912	67,231	126,243	137,178
Asia-Pacific and other	65,450	57,652	127,521	112,918
Consolidated	\$ 338,106	\$ 336,835	\$ 668,273	\$ 676,590

Geographic revenue data for multi-region, multi-product transactions reflect internal allocations and is therefore subject to certain assumptions and to the Company's methodology.

One customer accounted for more than ten percent of the Company's consolidated revenue for the three and six months ended April 30, 2010 and 2009, respectively.

Note 14. Other Income, net

The following table presents the components of Other income, net:

	Three Months Ended April 30,		Six Months Ended April 30,	
	2010	2009	2010	2009
	(in thousands)			
Interest income	\$ 1,502	\$ 2,782	\$ 3,230	\$ 6,425
Gain (loss) on assets related to executive deferred compensation plan assets	4,242	3,499	5,826	(519)
Foreign currency exchange gain	1,297	2,311	33	5,712
Other, net ⁽¹⁾	1,864	1,853	2,066	926
Total	\$ 8,905	\$ 10,445	\$ 11,155	\$ 12,544

(1) Includes \$2.1 million gain on sale of an investment during the three and six months ended April 30, 2010, and \$2.1 million of other-than-temporary impairment charges on equity investments during the six months ended April 30, 2009. See Note 3.

Note 15. Taxes**Effective Tax Rate**

The Company estimates its annual effective tax rate at the end of each fiscal quarter. The Company considers estimations of annual pre-tax income, the geographic mix of pre-tax income and the Company's interpretations of tax laws and possible outcomes of audits.

Edgar Filing: SYNOPSYS INC - Form 10-Q

The following table presents the provision (benefit) for income taxes and the effective tax rates:

	Three Months Ended April 30,		Six Months Ended April 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
Income before income taxes	\$ 53,873	\$ 65,113	\$ 111,215	\$ 134,784
Provision (benefit) for income tax	\$ 14,324	\$ 16,825	\$(61,120)	\$ 34,067
Effective tax rate	26.6%	25.8%	(55.0)%	25.3%

The Company's effective tax rate for the three months ended April 30, 2010 is lower than the statutory federal income tax rate of 35% primarily due to its non-U.S. operations, which are taxed at lower rates, partially offset by state taxes and non-deductible stock compensation. The effective tax rate for the six months ended April 30, 2010 also reflects a tax benefit from a final settlement with the IRS for fiscal years 2002 through 2004. The effective tax rate increased in the three months ended April 30, 2010, as compared to the same period in fiscal 2009, primarily due to the expiration of the federal research & experimentation credit on December 31, 2009. See *IRS Examinations* below, for further information regarding the IRS settlement.

Table of Contents**SYNOPSIS, INC.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The timing of the resolution of income tax examinations is highly uncertain as well as the amounts and timing of various tax payments that are part of the settlement process. This could cause large fluctuations in the balance sheet classification of current and non-current assets and liabilities. The Company believes that in the next twelve months it is reasonably possible that the statute of limitations on certain state and foreign income and withholding taxes will expire, and that certain federal and foreign transfer pricing issues could be effectively settled. Given the uncertainty as to ultimate settlement terms, the timing of payment and the impact of such settlements on other uncertain tax positions, the range of the estimated potential decrease in underlying unrecognized tax benefits is between \$0 and \$16 million.

The Company files income tax returns in the United States, including various state and local jurisdictions. Its subsidiaries file tax returns in various foreign jurisdictions, including Ireland, Hungary, Taiwan and Japan. The Company remains subject to income tax examinations in the United States, Hungary and Taiwan for fiscal years after 2005, and in Ireland and Japan for fiscal years after 2004. See *IRS Examinations* below, for the status of our current federal income tax audits.

In March 2010, in a case between Xilinx, Inc. and the IRS, the U.S. Court of Appeals for the Ninth Circuit issued a decision affirming an earlier U.S. Tax Court ruling that stock option compensation does not need to be included in the costs shared under a cost sharing arrangement. The Company does not believe that the Xilinx decision will materially impact its tax position.

IRS Examinations

The Company is regularly audited by the IRS.

In July 2008, the IRS completed its field examination of fiscal years 2002-2004 and issued a Revenue Agent's Report (RAR) in which it contested the Company's tax deduction for payments made in connection with litigation between Avant! Corporation and Cadence Design Systems, Inc. In addition, the IRS asserted that the Company was required to make an additional transfer pricing adjustment with a wholly owned non-U.S. subsidiary as a result of the Company's acquisition of Avant! in 2002. The IRS also proposed adjustments to the Company's transfer pricing arrangements with its foreign subsidiaries, deductions for foreign trade income and certain temporary differences.

In the second quarter of fiscal 2009, the Company reached a tentative settlement with the Examination Division of the IRS that would resolve this matter. The settlement was subject to further review and approval within the federal government, including the Joint Committee on Taxation of the U.S. Congress (Joint Committee). The Company was notified of such approval on January 4, 2010. As a result of the settlement, the Company owed additional taxes of approximately \$51 million (including interest) which will be fully offset by future tax benefits over the next seven years. Certain refund claims of approximately \$35 million are owed to the Company as a result of the settlement. In October 2009, the Company made a prepayment of \$19 million to the IRS which is expected to cover the remaining additional taxes arising from the audit of fiscal years 2002-2004. The Company does not expect to make any additional material cash payments in connection with the settlement. This final settlement resulted in a decrease in the Company's tax expense for the first quarter of fiscal 2010 of approximately \$91.6 million, which is due to the release of previously established tax liabilities of \$67.8 million, principally related to the acquisition of Avant! Corporation in 2002, as well as a release of a valuation allowance of \$21.6 million for foreign tax credits which were utilized in connection with the settlement. The total decrease in unrecognized tax benefits was approximately \$86.8 million of which \$67.8 million has been reflected in the effective tax rate while the remaining \$19.0 million is reflected in accrued income taxes.

As a result of the IRS settlement, the Company's net deferred tax assets increased by \$55.4 million. The change is due primarily to increases in its deferred tax assets of \$72.3 million for certain costs that have been capitalized for tax purposes and will be amortized in future periods, partially offset by a decrease to deferred tax assets of \$25.2 million, due to use of the Company's foreign tax credit carryover, net of the reversal of a valuation allowance.

The IRS has commenced an audit of the Company's fiscal years 2006-2008 as well as certain returns filed by Synplicity, Inc. prior to its acquisition by the Company in May 2008. As of April 30, 2010, no adjustments have been proposed.

Note 16. Contingencies

Edgar Filing: SYNOPSIS INC - Form 10-Q

The Company is subject to routine legal proceedings, as well as demands, claims and threatened litigation that arise in the normal course of its business. The ultimate outcome of any litigation is uncertain and unfavorable outcomes could have a negative impact on the Company's financial position and results of operations.

Note 17. Effect of New Accounting Pronouncements

The effect of recent accounting pronouncements has not changed from the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2009.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

This Quarterly Report on Form 10-Q, and in particular the following discussion, includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 (the Securities Act) and Section 21E of the Securities Exchange Act of 1934 (the Exchange Act). These statements include but are not limited to statements concerning: our business, product and platform strategies, expectations regarding previous and future acquisitions; completion of development of our unfinished products, or further development or integration of our existing products; continuation of current industry trends towards vendor consolidation; expectations regarding our license mix; expectations regarding customer interest in more highly integrated tools and design flows; expectations of the success of our intellectual property and design for manufacturing initiatives; expectations concerning recent completed acquisitions; expectations that our cash, cash equivalents and short-term investments and cash generated from operations will satisfy our business requirements for the next 12 months; and our expectations of our future liquidity requirements. The words may, will, could, would, anticipate, expect, intend, believe, continue, or the negatives of these terms, or other comparable terminology and similar expressions identify these forward-looking statements. However, these words are not the only means of identifying such statements. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Our actual results could differ materially from those projected in the forward-looking statements as a result of a number of factors, risks and uncertainties, including, without limitation, those identified below in Part II, Item 1A of this Form 10-Q. The information included herein is given as of the filing date of this Form 10-Q with the Securities and Exchange Commission (SEC) and future events or circumstances could differ significantly from these forward-looking statements. Accordingly, we caution readers not to place undue reliance on these statements. Unless required by law, we undertake no obligation to update publicly any forward-looking statements. All subsequent written or oral forward-looking statements attributable to our company or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. Readers are urged to carefully review and consider the various disclosures made in this report and in other documents we file from time to time with the SEC that attempt to advise interested parties of the risks and factors that may affect our business.

The following summary of our financial condition and results of operations should be read together with our unaudited condensed consolidated financial statements and the related notes thereto contained in Part I, Item 1 of this report and with our audited consolidated financial statements and the related notes thereto contained in our Annual Report on Form 10-K for the fiscal year ended October 31, 2009, filed with the SEC on December 18, 2009.

Fiscal Year End. Our fiscal year ends on the Saturday nearest to October 31. Our second quarter of fiscal 2010 ended on May 1, 2010. Fiscal 2010 and fiscal 2009 are both 52-week fiscal years. For presentation purposes, this Form 10-Q, including the unaudited condensed consolidated financial statements and accompanying notes, refers to the applicable calendar month end.

Overview**Business Summary**

Synopsys is a world leader in the electronic design automation (EDA) market. We supply software, IP and services for semiconductor design, verification and manufacturing. We develop and license the complex software that engineers use to design integrated circuits, also known as chips. We offer a broad portfolio of highly integrated solutions that simplify the chip design process, enable the development and production of electronic products, and accelerate time-to-market for our customers.

Our customers are generally large semiconductor and electronics manufacturers. Our solutions help them overcome the challenge of developing increasingly advanced electronics products while reducing their design and manufacturing costs. While our products are an important part of our customers' development process, our customers' R&D budget and spending decisions may be impacted by their business outlook and their willingness to invest in new and increasingly complex chip designs. The recent global recession and continued uncertainty in the global economy have intensified our customers' costs and investment challenges.

Despite the recent global recession, we have achieved consistent profitability and positive cash flow on an annual basis in recent years. We achieved these results not only because of our solid execution, leading technology and strong customer relationships, but also because of our recurring revenue business model. Under this model, a substantial majority of our customers pay for their licenses over time and we typically recognize this recurring revenue over the life of the contract, which averages approximately three years. Recurring revenue generally represents more than 90% of our total revenue. The revenue we recognize in a particular period generally results from selling efforts in prior periods rather than the current period. We typically enter each quarter with greater than 90% of our revenue for that particular quarter already committed from our customers, providing for stability and predictability of results.

Nevertheless, our business model and longer-term financial results are not immune from sustained economic downturns and continued uncertainty in the global economy. The recent financial turmoil and economic uncertainty have caused some of our customers to postpone investments and purchase decisions or decrease their spending with us. If the financial turmoil and economic uncertainty continue and cause

Edgar Filing: SYNOPSIS INC - Form 10-Q

further postponements of customer investments and purchase decisions or consolidation among our customers, or if committed average annual revenue from customers does not grow, our year-over-year revenue results could be

Table of Contents

adversely affected. Although the semiconductor industry is projected to experience revenue growth in 2010, semiconductor companies generally remain cautious and focused on their costs, including in their research and development budgets. As a result, we remain cautious regarding potential increases in spending on EDA products and services in 2010 by semiconductor companies.

We continue to monitor market conditions and may make adjustments to our business in order to reduce the adverse impact that the prolonged economic uncertainty could have on our business. We expect to continue to explore both organic and inorganic growth opportunities. In particular, we may acquire companies or technology that can contribute to the strategic, operational and financial performance of our business. We believe that the combination of our solid financials, leading technology and strong customer relationships will help us successfully execute our strategies.

Financial Performance Summary for the Three Months Ended April 30, 2010

While total revenue remained consistent as compared to the same period in fiscal 2009, our net income decreased by \$8.8 million, or 18%, from \$48.3 million to \$39.5 million. The decrease was primarily due to the increase in operating expenses, particularly research and development expenses, as a result of acquisitions completed in fiscal 2010 and 2009.

We derived over 90% of our total revenue from time-based licenses, maintenance and services in fiscal 2010 and fiscal 2009.

Critical Accounting Policies and Estimates

Our discussion and analysis of our financial results under the heading **Result of Operations** below are based on our unaudited condensed consolidated financial statements, which we have prepared in accordance with U.S. generally accepted accounting principles. In preparing these financial statements, we make assumptions, judgments and estimates that can affect the reported amounts of assets, liabilities, revenues and expenses and net income. On an on-going basis, we evaluate our estimates based on historical experience and various other assumptions we believe are reasonable under the circumstances. Our actual results may differ from these estimates.

The accounting policies that most frequently require us to make assumptions, judgments and estimates, and therefore are critical to understanding our results of operations, are:

Revenue recognition; and

Income taxes.

We describe our revenue recognition and income taxes policies below. Our remaining critical accounting policies and estimates are discussed in Part II, Item 7 *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our Annual Report on Form 10-K for the fiscal year ended October 31, 2009, filed with the SEC on December 18, 2009.

Revenue Recognition

We recognize revenue from software licenses and related maintenance and service revenue and, to a lesser extent, from hardware sales, in accordance with ASC 985-605, *Software Revenue Recognition* and ASC 605-25, *Multiple Element Arrangements*. Software license revenue consists of fees associated with the licensing of our software. Maintenance and service revenue consists of maintenance fees associated with perpetual and term licenses and professional service fees. Hardware revenue consists of Field Programmable Gate Array (FPGA) board-based products.

With respect to software licenses, we utilize three license types:

Edgar Filing: SYNOPSIS INC - Form 10-Q

Technology Subscription Licenses (TSLs) are time-based licenses for a finite term, and generally provide the customer limited rights to receive, or to exchange certain quantities of licensed software for, unspecified future technology. We bundle and do not charge separately for post-contract customer support (maintenance) for the term of the license.

Term Licenses are also for a finite term, but do not provide the customer any rights to receive, or to exchange licensed software for, unspecified future technology. Customers purchase maintenance separately for the first year and may renew annually for the balance of the term. The annual maintenance fee is typically calculated as a percentage of the net license fee.

Perpetual Licenses continue as long as the customer renews maintenance plus an additional 20 years. Perpetual licenses do not provide the customer any rights to receive, or to exchange licensed software for, unspecified future technology. Customers purchase maintenance separately for the first year and may renew annually.

Table of Contents

For the three software license types, we recognize revenue as follows:

TSLs. We typically recognize revenue from TSL fees (which include bundled maintenance) ratably over the term of the license period, or as customer installments become due and payable, whichever is later. Revenue attributable to TSLs is reported as time-based license revenue in the unaudited condensed consolidated statement of operations.

Term Licenses. We recognize revenue from term licenses in full upon shipment of the software if payment terms require the customer to pay at least 75% of the license fee within one year from shipment and all other revenue recognition criteria are met. Revenue attributable to these term licenses is reported as upfront license revenue in the unaudited condensed consolidated statement of operations. For term licenses in which less than 75% of the license fee is payable within one year from shipment, we recognize revenue as customer installments become due and payable. Such revenue is reported as time-based license revenue in the unaudited condensed consolidated statement of operations.

Perpetual Licenses. We recognize revenue from perpetual licenses in full upon shipment of the software if payment terms require the customer to pay at least 75% of the license fee within one year from shipment and all other revenue recognition criteria are met. Revenue attributable to these perpetual licenses is reported as upfront license revenue in the unaudited condensed consolidated statement of operations. For perpetual licenses in which less than 75% of the license fee is payable within one year from shipment, we recognize revenue as customer installments become due and payable. Such revenue is reported as time-based license revenue in the unaudited condensed consolidated statement of operations.

From time to time, we also enter into arrangements in which portions of revenue are contingent upon the occurrence of uncertain future events, for example, royalty arrangements. We refer to this revenue as contingent revenue. Contingent revenue is recognized if and when the applicable event occurs. It is reported as time-based revenue in the unaudited condensed consolidated statement of operations. Historically, such arrangements resulted in approximately one percent of our total revenue; however, this may increase in the future.

We recognize revenue from hardware sales in full upon shipment if all other revenue recognition criteria are met. Revenue attributable to these hardware sales is generally reported as upfront license revenue in the unaudited condensed consolidated statement of operations. If a technology subscription license is sold together with the hardware, we recognize total revenue ratably over the term of the software license period, or as customer installments become due and payable, whichever is later.

We recognize revenue from maintenance fees ratably over the maintenance period to the extent cash has been received or fees become due and payable, and recognize revenue from professional services and training fees as such services are performed and accepted by the customer. Revenue attributable to maintenance, professional services and training is reported as maintenance and service revenue in the unaudited condensed consolidated statement of operations.

Our determination of fair value of each element in multiple element arrangements is based on vendor-specific objective evidence (VSOE). We limit our assessment of VSOE of fair value for each element to the price charged when such element is sold separately.

We have analyzed all of the elements included in our multiple-element software arrangements and have determined that we have sufficient VSOE to allocate revenue to the maintenance components of our perpetual and term license products and to professional services. Accordingly, assuming all other revenue recognition criteria are met, we recognize license revenue from perpetual and term licenses upon delivery using the residual method, we recognize revenue from maintenance ratably over the maintenance term, and we recognize revenue from professional services as milestones are met and accepted. We recognize revenue from TSLs ratably over the term of the license, assuming all other revenue recognition criteria are met, since there is not sufficient VSOE to allocate the TSL fee between license and maintenance services.

We make significant judgments related to revenue recognition. Specifically, in connection with each transaction involving our products, we must evaluate whether: (1) persuasive evidence of an arrangement exists, (2) delivery of software or services has occurred, (3) the fee for such software or services is fixed or determinable, and (4) collectability of the full license or service fee is probable. All four of these criteria must be met in order for us to recognize revenue with respect to a particular arrangement. We apply these revenue recognition criteria as follows:

Edgar Filing: SYNOPSYS INC - Form 10-Q

Persuasive Evidence of an Arrangement Exists. Prior to recognizing revenue on an arrangement, our customary policy is to have a written contract, signed by both the customer and us or a purchase order from those customers that have previously negotiated a standard end-user license arrangement or purchase agreement.

Delivery Has Occurred. We deliver our products to our customers electronically or physically. For electronic deliveries, delivery occurs when we provide access to our customers to take immediate possession of the software by downloading it to the customer's hardware. For physical deliveries, the standard transfer terms are typically FOB shipping point. We generally ship our products or license keys promptly after acceptance of customer orders. However, a number of factors can affect the timing of product shipments and, as a result, timing of revenue recognition, including the delivery dates requested by customers and our operational capacity to fulfill product orders at the end of a fiscal quarter.

Table of Contents

The Fee is Fixed or Determinable. Our determination that an arrangement fee is fixed or determinable depends principally on the arrangement's payment terms. Our standard payment terms for perpetual and term licenses require 75% or more of the license fee to be paid within one year. If the arrangement includes these terms, we regard the fee as fixed or determinable, and recognize all license revenue under the arrangement in full upon delivery (assuming all other revenue recognition criteria are met). If the arrangement does not include these terms, we do not consider the fee to be fixed or determinable and generally recognize revenue when customer installments are due and payable. In the case of a TSL, because of the right to exchange products or receive unspecified future technology and because VSOE for maintenance services does not exist for a TSL, we recognize revenue ratably over the term of the license, but not in advance of when customer's installments become due and payable.

Collectability is Probable. We judge collectability of the arrangement fees on a customer-by-customer basis pursuant to our credit review policy. We typically sell to customers with whom we have a history of successful collection. For a new customer, or when an existing customer substantially expands its commitments to us, we evaluate the customer's financial position and ability to pay and typically assign a credit limit based on that review. We increase the credit limit only after we have established a successful collection history with the customer. If we determine at any time that collectability is not probable under a particular arrangement based upon our credit review process or the customer's payment history, we recognize revenue under that arrangement as customer payments are actually received.

Income Taxes

Our tax provisions are calculated using estimates in accordance with ASC 740, *Income Taxes*. Our estimates and assumptions may differ from the actual results as reflected in our income tax returns and we record the required adjustments when they are identified or resolved.

We recognize deferred tax assets and liabilities for the temporary differences between the book and tax bases of assets and liabilities using enacted tax rates in effect for the year in which we expect the differences to reverse. We record a valuation allowance to reduce the deferred tax assets to the amount that is more likely than not to be realized. In evaluating our ability to utilize our deferred tax assets, we consider all available positive and negative evidence, including our past operating results, our forecast of future taxable income on a jurisdiction by jurisdiction basis, as well as feasible and prudent tax planning strategies. These assumptions require significant judgment about the forecasts of future taxable income and are consistent with the plans and estimates we are using to manage the underlying businesses. We believe that the net deferred tax assets of approximately \$338.3 million that are recorded on our balance sheet as of April 30, 2010 will ultimately be realized. However, if we determine in the future that it is more likely than not we will not be able to realize a portion or the full amount of deferred tax assets, we would record an adjustment to the deferred tax asset valuation allowance as a charge to earnings in the period such determination is made.

The calculation of tax liabilities involves the inherent uncertainty associated with the application of complex tax laws. We are also subject to examination by various taxing authorities. We believe we have adequately provided in our financial statements for potential additional taxes. If we ultimately determine that these amounts are not owed, we would reverse the liability and recognize the tax benefit in the period in which we determine that the liability is no longer necessary. If an ultimate tax assessment exceeds our estimate of tax liabilities, we would record an additional charge to earnings.

Results of Operations*Revenue Background*

We generate our revenue from the sale of software licenses, maintenance and professional services and to a small extent, hardware products. Under current accounting rules and policies, we recognize revenue from orders we receive for software licenses, services and hardware products at varying times. In most instances, we recognize revenue on a TSL software license order over the license term and on a term or perpetual software license order in the quarter in which the license is shipped. Substantially all of our current time-based licenses are TSLs with an average license term of approximately three years. Revenue on maintenance orders is recognized ratably over the maintenance period (normally one year). Revenue on professional services orders generally is recognized upon completion and customer acceptance of contractually agreed milestones. Revenue on hardware product orders is recognized generally in full in the quarter that the product is shipped. A more complete description of our revenue recognition policy can be found under *Critical Accounting Policies and Estimates* above.

Our revenue in any fiscal quarter is equal to the sum of our time-based license, upfront license, maintenance and professional service and hardware revenue for the period. We derive time-based license revenue in any quarter largely from TSL orders received and delivered in prior quarters and to a smaller extent due to contracts in which revenue is recognized as customer installments become due and payable and contingent revenue arrangements. We derive upfront license revenue directly from term and perpetual license and hardware product orders

Edgar Filing: SYNOPSIS INC - Form 10-Q

mostly booked and shipped during the quarter. We derive maintenance revenue in any quarter largely from maintenance orders received in prior quarters since our maintenance orders generally yield revenue ratably over a term of one year. We also derive professional service revenue primarily from orders received in prior quarters, since we recognize revenue from professional services when those services are delivered and accepted, not when they are booked.

Table of Contents

Our license revenue is sensitive to the mix of TSLs and perpetual or term licenses delivered during a reporting period. A TSL order typically yields lower current quarter revenue but contributes to revenue in future periods. For example, a \$120,000 order for a three-year TSL shipped on the last day of a quarter typically generates no revenue in that quarter, but \$10,000 in each of the twelve succeeding quarters. Conversely, perpetual and term licenses with greater than 75% of the license fee due within one year from shipment typically generate current quarter revenue but no future revenue (e.g., a \$120,000 order for a perpetual license generates \$120,000 in revenue in the quarter the product is shipped, but no future revenue). Additionally, revenue in a particular quarter may also be impacted by perpetual and term licenses in which less than 75% of the license fees is payable within one year from shipment as the related revenue will be recognized as revenue in the period when customer payments become due and payable.

Our customer arrangements are complex, involving hundreds of products and various license rights, and our customers bargain with us over many aspects of these arrangements. For example, they often demand a broader portfolio of solutions, support and services and seek more favorable terms such as expanded license usage, future purchase rights and other unique rights at an overall lower total cost. No single factor typically drives our customers' buying decisions, and we compete on all fronts to serve customers in a highly competitive EDA market. Customers generally negotiate the total value of the arrangement rather than just unit pricing or volumes.

While the electronics, semiconductor and EDA industries are currently experiencing uncertainty due to the recent downturn in the global economy, to date, our business model has substantially protected our financial results. Nevertheless, our business model and longer-term financial results are not immune from sustained economic downturns. The turmoil and uncertainty caused by current economic conditions have caused some of our customers to postpone their decision-making, decrease their spending and/or delay their payments to us. Year-over-year revenue results could be adversely affected if committed average annual revenue from customers does not grow, or if we experience additional customer bankruptcies or consolidation among our customers.

Total Revenue

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended	\$ 338.1	\$ 336.8	\$ 1.3	<1%
Six months ended	\$ 668.3	\$ 676.6	\$ (8.3)	(1)%

Total revenue for the three months ended April 30, 2010 compared to the same period in fiscal 2009 was relatively flat.

The decrease in total revenue for the six months ended April 30, 2010 compared to the same period in fiscal 2009 was primarily due to lower time-based license revenue in the first quarter of fiscal 2010.

Beginning in fiscal 2010, we included contingent revenue as time-based revenue. As a result, \$3.3 million and \$5.9 million in contingent revenue were reclassified from upfront license to time-based license revenue for the three and six months ended April 30, 2009 to conform to fiscal 2010 presentation. This reclassification had no impact on total revenue.

Time-Based License Revenue

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended	\$ 288.7	\$ 287.3	\$ 1.4	<1%
Percentage of total revenue	85%	85%		
Six months ended	\$ 561.1	\$ 575.0	\$ (13.9)	(2)%
Percentage of total revenue	84%	85%		

Time-based license revenue for the three and six months ended April 30, 2010 compared to the same period in fiscal 2009 was relatively flat. Revenue changes were primarily due to customer requirements including payment terms and the timing of the renewals.

Upfront License Revenue

Edgar Filing: SYNOPSIS INC - Form 10-Q

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended	\$ 12.7	\$ 12.7	\$	%
Percentage of total revenue	4%	4%		
Six months ended	\$ 33.2	\$ 28.4	\$ 4.8	17%
Percentage of total revenue	5%	4%		

Table of Contents

Changes in upfront license revenue are generally attributable to fluctuations in customer license requirements which can drive the amount of upfront revenue in any particular period. Upfront license revenue for the three months ended April 30, 2010 compared to the same period in fiscal 2009 was flat. The increase in upfront license revenue for the six months ended April 30, 2010 compared to the same period in fiscal 2009 was primarily attributable to an increase in revenue from perpetual licenses due to these normal fluctuations.

Maintenance and Service Revenue

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended				
Maintenance revenue	\$ 19.7	\$ 21.6	\$ (1.9)	(9)%
Professional services and other revenue	17.0	15.2	1.8	12%
Total maintenance and services revenue	\$ 36.7	\$ 36.8	\$ (0.1)	%
Percentage of total revenue	11%	11%		
Six months ended				
Maintenance revenue	\$ 39.1	\$ 42.3	\$ (3.2)	(8)%
Professional services and other revenue	34.9	30.9	4.0	13%
Total maintenance and services revenue	\$ 74.0	\$ 73.2	\$ 0.8	1%

Percentage of total revenue 11% 11%

Maintenance revenue decreased in the three and six months ended April 30, 2010 compared to the same periods in fiscal 2009 primarily due to the timing of renewals of maintenance contracts.

Professional services and other revenue increased in the three and six months ended April 30, 2010 compared to the same period in fiscal 2009, primarily due to an increase in customer demand for professional services and the increase in number of contracts completed.

Events Affecting Cost of Revenues and Operating Expenses

Functional Allocation of Operating Expenses. We allocate certain human resource programs, information technology and facility expenses among our functional income statement categories based on headcount within each functional area. Annually, or upon a significant change in headcount (such as a workforce reduction, realignment or acquisition) or other factors, management reviews the allocation methodology and expenses included in the allocation pool.

Acquisition Expenses. During the six months ended April 30, 2010, we made certain acquisitions that were not considered material to our unaudited condensed consolidated financial statements. Beginning in fiscal 2010, the costs arising from such acquisitions are expensed in the period when they are incurred as required by the new accounting requirements. Acquisition costs include contract terminations, professional service fees, severance costs for employee terminations and other directly related charges. Prior to fiscal 2010, such costs were recorded as purchase consideration. Our period over period comparisons have been affected to a limited extent by this change in the treatment of acquisition costs and have been included in our analysis in the following paragraphs.

Cost of Revenue

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended				
Cost of license revenue	\$ 44.9	\$ 42.3	\$ 2.6	6%

Edgar Filing: SYNOPSIS INC - Form 10-Q

Cost of maintenance and service revenue	15.3	15.0	0.3	2%
Amortization of intangible assets	8.8	7.7	1.1	14%
Total	\$ 69.0	\$ 65.0	\$ 4.0	6%
Percentage of total revenue	20%	19%		
Six months ended				
Cost of license revenue	\$ 86.1	\$ 84.1	\$ 2.0	2%
Cost of maintenance and service revenue	31.8	30.6	1.2	4%
Amortization of intangible assets	16.7	15.7	1.0	6%
Total	\$ 134.6	\$ 130.4	\$ 4.2	3%
Percentage of total revenue	20%	19%		

Table of Contents

We divide cost of revenue into three categories: cost of license revenue, cost of maintenance and service revenue, and amortization of intangible assets. We segregate expenses directly associated with consulting and training services from cost of license revenue associated with internal functions providing license delivery and post-customer contract support services. We then allocate these group costs between cost of license revenue and cost of maintenance and service revenue based on license and maintenance and service revenue reported. Our cost of revenue includes a high percentage of fixed costs and does not generally fluctuate with our revenues.

Cost of license revenue. Cost of license revenue includes costs related to products sold and software licensed, allocated operating costs related to product support and distributions costs, royalties paid to third party vendors, and the amortization of capitalized research and development costs associated with software products which have reached technological feasibility.

Cost of maintenance and service revenue. Cost of maintenance and service revenue includes operating costs related to maintain the infrastructure necessary to operate our services and training organization, and costs associated with the delivery of our consulting services, such as, hotline and on-site support, production services and documentation of maintenance updates.

Amortization of intangible assets. Amortization of acquired intangible assets, which is included in cost of revenue and operating expenses, includes the amortization of core/developed technology, contract rights trademarks, trade names, customer relationships, covenants not to compete and other intangibles related to acquisitions.

The increase in cost of revenue of \$4.0 million and \$4.2 million in the three and six months ended April 30, 2010 compared to the same periods in fiscal 2009 respectively, was primarily due to an increase in employee related costs reflecting headcount increases and amortization of intangible assets as a result of current and prior year acquisitions.

Operating Expenses*Research and Development*

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended	\$ 113.1	\$ 103.0	\$ 10.1	10%
Percentage of total revenue	33%	31%		
Six months ended	\$ 214.3	\$ 200.8	\$ 13.5	7%
Percentage of total revenue	32%	30%		

The increase in research and development expense in the three months ended April 30, 2010 compared to the same period in fiscal 2009 was primarily due to an increase of \$2.5 million in acquisition related costs. In addition, there was an increase in \$6.3 million in employee related costs and \$2.7 million in functionally allocated expenses as a result of headcount increases primarily from our current and prior year acquisitions.

The increase in research and development expense for the six months ended April 30, 2010 compared with the same period in fiscal 2009 was primarily due to an increase of \$7.4 million in employee related costs and \$4.5 million in functionally allocated expenses, as a result of headcount increases primarily from our current and prior year acquisitions. In addition there was an increase of \$2.6 million in acquisition related costs and \$3.2 million in the fair value of our deferred compensation plan obligation. These increases were partially offset by a \$3.5 million decrease in depreciation and other miscellaneous expenses.

Sales and Marketing

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended	\$ 79.4	\$ 82.5	\$ (3.1)	(4)%
Percentage of total revenue	23%	24%		

Edgar Filing: SYNOPSIS INC - Form 10-Q

Six months ended	\$ 159.0	\$ 159.9	\$ (0.9)	(1)%
Percentage of total revenue	24%	24%		

Table of Contents

The decrease in sales and marketing expenses for the three months ended April 30, 2010 compared to the same period in fiscal 2009 was primarily attributable to lower variable compensation driven by timing of shipments based on contract requirements.

Sales and marketing expenses were relatively flat for the six months ended April 30, 2010 compared to the same period in fiscal 2009.

General and Administrative

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended	\$ 28.7	\$ 28.7	\$	%
Percentage of total revenue	8%	9%		
Six months ended	\$ 54.6	\$ 55.9	\$ (1.3)	(2)%
Percentage of total revenue	8%	8%		

General and administrative expenses were flat for the three months ended April 30, 2010 compared to the same period in fiscal 2009. During the period, there were increases of \$2.7 million in acquisition related costs and \$4.5 million in employee related costs, legal fees and facility costs, which were primarily offset by a \$1.6 million decrease in bad debt reserve and \$5.8 million decrease in other general and functionally allocated expenses.

The decrease in general and administrative expenses for the six months ended April 30, 2010 compared to the same period in fiscal 2009 was driven primarily by increases of \$3.7 million in acquisition related costs and \$7.3 million in employee related costs, facility costs and legal fees. These increases were offset by lower functionally allocated expenses of \$5.6 million and bad debt reserve of \$3.5 million.

Amortization of Intangible Assets

	April 30,		Dollar	%
	2010	2009	Change	Change
	(dollars in millions)			
Three months ended				
Included in cost of revenue	\$ 8.8	\$ 7.7	\$ 1.1	14%
Included in operating expenses	3.0	2.9	0.1	3%
Total	\$ 11.8	\$ 10.6	\$ 1.2	11%
Percentage of total revenue	3%	3%		
Six months ended				
Included in cost of revenue	\$ 16.7	\$ 15.7	\$ 1.0	6%
Included in operating expenses	5.8	6.7	(0.9)	(13)%
Total	\$ 22.5	\$ 22.4	\$ 0.1	<1 %

Percentage of total revenue 3% 3%

The increase in amortization of intangible assets is due to our acquisitions in fiscal 2010. See Note 6 to *Notes to Unaudited Condensed Consolidated Financial Statements* for a schedule of future amortization amounts.

Other Income, net

April 30,

Edgar Filing: SYNOPSIS INC - Form 10-Q

	2010	2009	Dollar Change	% Change
	(dollars in millions)			
Three months ended				
Interest income	\$ 1.5	\$ 2.8	\$ (1.3)	(46)%
Gain on assets related to executive deferred compensation plan assets	4.2	3.5	0.7	20%
Foreign currency exchange gain	1.3	2.3	(1.0)	(43)%
Other, net	1.9	1.8	0.1	6%
Total	\$ 8.9	\$ 10.4	\$ (1.5)	(14)%
Six months ended				
Interest income	\$ 3.2	\$ 6.4	\$ (3.2)	(50)%
Gain (loss) on assets related to executive deferred compensation plan assets	5.8	(0.5)	6.3	(1,260)%
Foreign currency exchange gain		5.7	(5.7)	(100)%
Other, net	2.2	0.9	1.3	144%
Total	\$ 11.2	\$ 12.5	\$ (1.3)	(10)%

Table of Contents

Other income, net, decreased during the three and six months ended April 30, 2010, compared to the same periods in fiscal 2009 primarily due to a decrease in foreign currency exchange gains due to currency fluctuations and a decrease in interest income due to lower interest rates. These decreases were partially offset by an increase in the fair market value of investments in our non-qualified deferred compensation plan and a gain on the sale of an investment.

Taxes

See Note 15 of the *Notes to Unaudited Condensed Consolidated Financial Statements*.

Liquidity and Capital Resources

Our sources of cash, cash equivalents and short-term investments are funds generated from our business operations and funds that may be drawn down under our credit facility.

The following sections discuss changes in our balance sheet and cash flows, and other commitments on our liquidity and capital resources during the six months ended April 30, 2010.

Cash and Cash Equivalents and Short-Term Investments

	April 30, 2010	October 31, 2009 (dollars in millions)	Dollar Change	% Change
Cash and cash equivalents	\$ 669.4	\$ 701.6	\$ (32.2)	(5)%
Short-term investments	409.0	466.7	(57.7)	(12)%
Total	\$ 1,078.4	\$ 1,168.3	\$ (89.9)	(8)%

During the six months ended April 30, 2010, our primary sources and uses of cash consisted of (1) cash provided by operating activities of \$36.2 million, (2) proceeds from sales and maturities of short-term investments of \$188.7 million, (3) purchases of investments of \$131.7 million, (4) cash paid for acquisitions and intangibles, net of cash acquired of \$130.9 million, (5) proceeds from exercises of stock options of \$73.2 million, and (6) repurchases of common stock of \$50.3 million.

We hold our cash, cash equivalents and short-term investments in the United States and in foreign accounts, primarily in Ireland, Bermuda, and Japan. As of April 30, 2010, we held an aggregate of \$504.7 million in cash, cash equivalents and short-term investments in the United States and an aggregate of \$573.7 million in foreign accounts. Funds in foreign accounts are generated from revenue outside North America. At present, such foreign funds are considered to be indefinitely reinvested in foreign countries to the extent of indefinitely reinvested foreign earnings.

Cash Flows

	April 30, 2010	2009 (dollars in millions)	Dollar Change	% Change
Six months ended				
Cash provided by (used in) operating activities	\$ 36.2	\$ (57.2)	\$ 93.4	(163)%
Cash used in investing activities	(89.2)	(39.7)	(49.5)	125%
Cash provided by financing activities	21.6	25.7	(4.1)	(16)%

Cash provided by (used in) operating activities. Cash provided by (used in) operations is dependent primarily upon the payment terms of our license agreements. To be classified as upfront revenue, we require that 75% of a term or perpetual license fee be paid within the first year. Conversely, payment terms for TSLs are generally extended and the license fee is typically paid either quarterly or annually in even increments

Edgar Filing: SYNOPSIS INC - Form 10-Q

over the term of the license. Accordingly, we generally receive cash from upfront license revenue much sooner than from time-based license revenue.

Table of Contents

Cash provided by operating activities increased in the six months ended April 30, 2010 compared to same period in fiscal 2009 primarily due to increased cash received from customers as a result of timing of billings, decreased bonus and commission payments and lower payments to vendors.

Cash used in investing activities. The increase in cash used in investing activities in the six months ended April 30, 2010 compared to same period in fiscal 2009 primarily relates to an increase in cash paid for acquisitions partially offset by the proceeds from maturities of short-term investments.

Cash provided by financing activities. The increase in cash provided by financing activities in the six months ended April 30, 2010 compared to same period in fiscal 2009 primarily relates to issuance of our common stock for stock compensation partially offset by common stock repurchases under our stock repurchase program. See Note 10 of *Notes to Unaudited Condensed Consolidated Financial Statements* for details of our stock repurchase program.

Cash used in or provided by our activities may fluctuate in future periods as a result of a number of factors, including timing of our billings and collections, our operating results, the timing and amount of tax and other liability payments and cash used in any future acquisitions and stock repurchases.

Accounts Receivable, net

April 30, 2010	October 31, 2009	Dollar Change	%Change
\$ 149.7	\$ 127.0	\$ 22.6	18%

(dollars in millions)

Our accounts receivable and Days Sales Outstanding (DSO) are primarily driven by our billing and collections activities. Our DSO was 40 days at April 30, 2010, and 34 days at October 31, 2009. The increase in DSO, along with an increase in accounts receivable balance, primarily relates to timing of billings to customers during fiscal 2010.

Net Working Capital. Working capital is composed of current assets less current liabilities. As of April 30, 2010, our net working capital was \$659.3 million, compared to \$649.2 million as of October 31, 2009. The increase of \$10.1 million was primarily due to an increase in accounts receivable of \$22.6 million as described above, along with decreases in accounts payable and accrued liabilities of \$68.3 million, and \$48.2 million in deferred revenue. These increases were partially offset by decreases in cash, cash equivalents and short-term investments of \$89.9 million due to our use of cash as described above and in remaining current assets of \$16.6 million, along with an increase in accrued income taxes of \$22.5 million.

Other Commitments - Revolving Credit Facility. On October 20, 2006, we entered into a five-year, \$300.0 million senior unsecured revolving credit facility providing for loans to Synopsys and certain of our foreign subsidiaries. The amount of the facility may be increased by up to an additional \$150.0 million through the fourth year of the facility. The facility contains financial covenants requiring us to maintain a minimum leverage ratio and specified levels of cash, as well as other non-financial covenants. The facility terminates on October 20, 2011. Borrowings under the facility bear interest at the greater of the administrative agent's prime rate or the federal funds rate plus 0.50%; however, we have the option to pay interest based on the outstanding amount at Eurodollar rates plus a spread between 0.50% and 0.70% based on a pricing grid tied to a financial covenant. In addition, commitment fees are payable on the facility at rates between 0.125% and 0.175% per year based on a pricing grid tied to a financial covenant. As of April 30, 2010, we had no outstanding borrowings under this credit facility and were in compliance with all covenants.

Other

Our cash equivalent and short-term investment portfolio as of April 30, 2010, consists of investment grade municipal bonds, tax-exempt money market mutual funds and taxable money market mutual funds. We follow an established investment policy and set of guidelines to monitor, manage and limit our exposure to interest rate and credit risk. The policy sets forth credit quality standards and limits our exposure to any one issuer. As a result of recent financial market conditions, some financial instruments, such as structured investment vehicles, sub-prime mortgage-backed securities and collateralized debt obligations, may pose risks arising from liquidity and credit concerns. As of April 30, 2010, we had no direct holdings in these categories of investments and no exposure to these financial instruments through our indirect holdings in money market mutual funds. During the three months and six months ended April 30, 2010 and 2009, we had no impairment charge associated

Edgar Filing: SYNOPSIS INC - Form 10-Q

with our short-term investment portfolio. While we cannot predict future market conditions or market liquidity, we have taken steps, including regularly reviewing our investments and associated risk profiles, which we believe will allow us to effectively manage the risks of our investment portfolio.

Table of Contents

As a result of the challenging conditions in the financial markets, we have been more proactively managing our cash and cash equivalents and investments and closely monitoring our capital and stock repurchase expenditures. Additionally, we believe the overall credit quality of our portfolio is strong, with our cash equivalents and fixed income portfolio invested in securities with a weighted-average credit rating exceeding AA. Our investments are classified as Level 1 or Level 2 investments, as measured under fair value guidance. See Notes 3 and 4 of the *Notes to Unaudited Condensed Consolidated Financial Statements*.

We believe that our current cash, cash equivalents, short-term investments, cash generated from operations, and available credit under our credit facility will satisfy our business requirements for at least the next twelve months.

Effect of New Accounting Pronouncements

The effect of recent accounting pronouncements has not changed from our Annual Report on Form 10-K for the fiscal year ended October 31, 2009.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As of April 30, 2010, our exposure to market risk has not changed materially since October 31, 2009. The average yield at purchase for our short-term investment portfolio remains approximately the same as of October 31, 2009. For more information in financial market risks related to changes in interest rates and foreign currency exchange rates, reference is made to Item 7A *Quantitative and Qualitative Disclosure About Market Risk* contained in Part II of our Annual Report on Form 10-K for the fiscal year ended October 31, 2009, filed with the SEC on December 18, 2009.

ITEM 4. CONTROLS AND PROCEDURES

- (a) *Evaluation of Disclosure Controls and Procedures.* As of April 30, 2010 (the Evaluation Date), Synopsys carried out an evaluation under the supervision and with the participation of Synopsys management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Synopsys disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). There are inherent limitations to the effectiveness of any system of disclosure controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable, not absolute, assurance of achieving their control objectives. Our Chief Executive Officer and Chief Financial Officer have concluded that, as of April 30, 2010, (1) Synopsys disclosure controls and procedures were designed to provide reasonable assurance of achieving their objectives, and (2) Synopsys disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in the reports Synopsys files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required, and that such information is accumulated and communicated to Synopsys management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding its required disclosure.
- (b) *Changes in Internal Control Over Financial Reporting.* There were no changes in Synopsys internal control over financial reporting during the three months ended April 30, 2010, that have materially affected, or are reasonably likely to materially affect, Synopsys internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are subject to routine legal proceedings, as well as demands, claims and threatened litigation that arise in the normal course of our business. The ultimate outcome of any litigation is uncertain and unfavorable outcomes could have a negative impact on our results of operations and financial condition. Regardless of outcome, litigation can have an adverse impact on Synopsys because of the defense costs, diversion of management resources and other factors.

ITEM 1A. RISK FACTORS

We describe our business risk factors below.

The continued uncertainty in the global economy, and its potential impact on semiconductor and electronics industries in particular, may harm our business, operating results and financial condition.

As a result of the recent major global recession, the global economy continues to experience significant uncertainty, stock market volatility, tightened credit markets, concerns about both deflation and inflation, reduced demand for products, lower consumer confidence, reduced capital spending, liquidity concerns and business insolvencies. These declines, and uncertainty about future economic conditions, could continue to negatively impact our customers' businesses, reducing demand for our products and adversely affecting our business. We cannot predict the timing, strength or duration of the global economic downturn or any subsequent recovery, so our future business and financial results are subject to considerable uncertainty, and our stock price is at risk of volatile change. The recent global recession had adversely affected the semiconductor industry. Although the semiconductor industry is projected to experience revenue growth in 2010, semiconductor companies generally remain cautious and focused on their costs, including in their research and development budgets, out of which spending on EDA

Edgar Filing: SYNOPSYS INC - Form 10-Q

products and services occurs. As a result, Synopsys does not anticipate increases in spending on EDA products and services in 2010 by semiconductor companies.

In addition, the EDA industry has been adversely affected by many other factors, uncertainty regarding long-term growth rates and underlying financial health of various economies around the world, excess EDA tool capacity and increased competition. These factors could, among other things, limit our ability to maintain or increase our sales or recognize revenue from committed contracts and in turn adversely affect our business, operating results and financial condition.

Table of Contents

If the current global economic conditions and uncertainty persist, or if semiconductor industry revenues do not continue to grow as projected, our business, financial condition and results of operations will be harmed.

In the event that current general economic conditions and uncertainty persist or worsen for any extended period of time or fail to significantly improve, or if semiconductor industry revenues do not continue to grow as projected, our revenues and financial results will be adversely affected.

A substantial majority of our customers pay for licenses over a period of time, generating recurring revenue for us, generally over a three-year period. Under our business model, we generally expect more than 90% of our total revenue to be recurring revenue. Short-term fluctuations in industry or general economic conditions or in orders generally do not immediately affect our financial results due to our business model. While the electronics, semiconductor and EDA industries have recently experienced severe weakness and uncertainty due to the downturn in the global economic recession, to date, our business model has substantially protected our financial results. Nevertheless, our business model and longer-term financial results are not immune from sustained economic downturns. The turmoil and uncertainty caused by recent economic conditions have caused some of our customers to postpone their decision-making, decrease their spending and/or delay their payments to us. Continued periods of decreased committed average annual revenue, additional customer bankruptcies, or consolidation among our customers, could adversely affect our year-over-year revenue growth and could further decrease our backlog.

Accordingly, if economic conditions further deteriorate or fail to significantly improve for any extended period of time, or if semiconductor industry revenues do not continue to grow as projected, our future revenues and financial results will be adversely affected. Conversely, in the event of future improvement in economic conditions for our customers, the positive impact on our revenues and financial results will be deferred due to our business model.

If we do not successfully compete in the EDA industry our business and financial condition will be harmed.

We compete against EDA vendors that offer a variety of products and services, primarily Cadence Design Systems, Inc., Mentor Graphics Corporation and Magma Design Automation, Inc. We also compete with other EDA vendors, including frequent new entrants to the marketplace, that offer products focused on one or more discrete phases of the IC design process, as well as with our customers' internally developed design tools and capabilities. We compete principally on the basis of technology leadership, product quality and features (including ease-of-use), license terms, post-contract customer support, interoperability with our products and other vendors' products, and price and payment terms. Specifically, we believe the following competitive factors affect our success:

Technology in the EDA industry evolves rapidly, so in order to be successful we must maintain technology leadership. Accordingly, we must anticipate and lead critical development cycles, innovate rapidly and efficiently, improve our existing products, and successfully develop or acquire new products.

We believe that in order to be successful we must offer products that provide both a high level of integration into a comprehensive platform and a high level of individual product performance. We have invested significant resources into the development of our Galaxy Design Platform, integration of our Discovery Verification Platform and enhancement of our SystemVerilog and other advanced features and development of our Manufacturing Solutions and our IP and systems portfolios. Customers may not find these tool and IP configurations more attractive than our competitors' offerings and our efforts to balance the interests of integration versus individual product performance may not be successful.

Many EDA vendors offer price discounts, which could be increasingly significant as price continues to be a competitive consideration for our customers. If we do not match a competitor's pricing for a particular solution, or otherwise enhance the value of our offering, we may lose business, which would result in lost revenue and could harm our operating results, particularly if the customer chooses to consolidate a substantial portion of their EDA purchases with the competitor.

In order to compete effectively, we believe we need to enhance the value of our offering by providing additional rights such as multiple copies of the tools, post-contract customer support, expanded license usage related to duration, location and quantity, contractor and site access, future purchase rights and the ability to purchase pools of technology. If we do not match or are unable to

Edgar Filing: SYNOPSIS INC - Form 10-Q

match a competitor's offering, we may lose business, which would result in lost revenue and could harm our operating results.

Payment terms are aggressively negotiated by our customers and affect our competitive position. Payment terms on time-based licenses have generally lengthened over time. Longer payment terms could continue in the future, which could negatively affect our future revenue and operating cash flow.

The EDA industry is subject to continual consolidation. We and our competitors have historically acquired businesses and technologies to complement and expand our respective product offerings. If any of our competitors consolidate or acquire businesses and technologies which we do not offer, they may be able to exert even greater competitive pressure by offering a more complete or larger technology portfolio, a larger support and service capability, or lower prices.

Despite the complexity of the EDA market, entry and expansion into the EDA market by new and existing companies can and does occur, and could make it more difficult to compete successfully.

Table of Contents

In addition, new competitive factors may emerge from time to time. If we fail to successfully compete as described above or fail to address new competitive forces, our business will be harmed.

Lack of growth in new IC design starts, industry consolidation and other potentially long-term trends may adversely affect the EDA industry, including demand for our products and services.

The increasing complexities of SoCs and ICs, and customers' concerns about managing costs and risks, have produced the following long-term and potentially negative trends in our industry:

The number of IC design starts has decreased and may continue to decline. New IC design starts are one of the key drivers of demand for EDA software.

A number of mergers in the semiconductor and electronics industries have occurred and more are likely. Mergers can reduce the aggregate level of purchases of EDA software and services, and in some cases, increase customers' bargaining power in negotiations with their suppliers, including Synopsys.

Factors such as increased globalization and the recent global recession have made cost controls among our customers more permanent, adversely impacting our customers' EDA spending.

Industry changes, plus the cost and complexity of IC design, may be leading some companies in these industries to limit their design activity in general, to focus only on one discrete phase of the design process while outsourcing other aspects of the design to companies using our competitors' products.

These trends, if sustained, could harm the EDA industry, including the demand for our products and services, which in turn would harm our financial condition and results of operations.

We may not be able to acquire businesses or complementary technologies and we may not be able to realize the potential financial or strategic benefits of the business acquisitions or strategic investments we complete, which could hurt our ability to grow our business, develop new products or sell our products.

We have acquired a number of companies or their assets in the past and expect to make additional acquisitions of businesses or complementary technologies in the future. We may not find suitable acquisition targets or we may not be able to consummate desired acquisitions due to competition, unfavorable credit markets or other risks, which could harm our operating results. We have acquired a number of companies and technologies in recent years. In addition to direct costs, acquisitions pose a number of risks, including:

Potential negative impact on our earnings per share;

Failure of acquired products to achieve projected sales;

Problems in integrating the acquired products with our products;

Potential negative impact on operating margins due to the increased headcount costs and other expenses associated with adding and supporting new products;

Edgar Filing: SYNOPSIS INC - Form 10-Q

Difficulties in retaining key employees and integrating them into Synopsys;

Failure to realize expected synergies or cost savings;

Regulatory delays;

Drain on management time for acquisition-related activities;

Assumption of unknown liabilities, including tax, and unanticipated costs;

Diversion of resources and unanticipated expenses resulting from litigation arising from potential or actual business acquisitions or investments;

Adverse effects on customer buying patterns or relationships; and

Negative impact on our earnings resulting from the application of ASC 805, *Business Combinations*, which became applicable to our acquisitions beginning in the first quarter of fiscal 2010.

While we review proposed acquisitions carefully and strive to negotiate terms that are favorable to us, an acquisition may not positively affect our future performance and additionally, may harm our operating results, particularly if we are unable to grow revenue from the products or technologies acquired. If we determine we cannot use or sell an acquired product or technology, we will be required to write down intangible assets associated with the product or technology which would harm our operating results.

Table of Contents

Unfavorable tax law changes, an unfavorable government review of our tax returns or changes in our geographical earnings mix or forecasts of foreign source income could adversely affect our effective tax rate and our operating results.

Our operations are subject to income and transaction taxes in the United States and in multiple foreign jurisdictions. A change in the tax law in the jurisdictions, in which we do business, including an increase in tax rates or an adverse change in the treatment of an item of income or expense, could result in a material increase in our tax expense. Currently, a substantial portion of our revenue is generated from customers located outside the United States, and a substantial portion of our assets, including employees, are located outside the United States. United States income taxes and foreign withholding taxes have not been provided on undistributed earnings for certain non-United States subsidiaries to the extent such earnings are considered to be indefinitely reinvested in the operations of those subsidiaries. On May 5, 2009 and February 1, 2010, the President of the United States and the U.S. Treasury Department proposed changing certain of the U.S. tax rules for U.S. corporations doing business outside the United States. Specific legislation has not yet been proposed or enacted, but it is possible that these or other changes in the U.S. tax laws could increase our U.S. income tax liability in the future.

Our tax filings are subject to review or audit by the IRS and state, local and foreign taxing authorities. We exercise judgment in determining our worldwide provision for income taxes and, in the ordinary course of our business, there may be transactions and calculations where the ultimate tax determination is uncertain. The IRS examinations of our federal tax returns for the years 2000-2001 and 2002-2004 resulted in significant proposed adjustments which were subsequently settled without a material financial statement impact. Although we believe our tax estimates are reasonable, we can provide no assurance that any final determination in an audit will not be materially different than the treatment reflected in our historical income tax provisions and accruals. An assessment of additional taxes as a result of an audit could adversely affect our income tax provision and net income in the period or periods for which that determination is made.

We have operations both in the United States and in multiple foreign jurisdictions with a wide range of statutory tax rates. Certain foreign operations are subject to temporary favorable foreign tax rates. Therefore, any changes in our geographical earning mix in various tax jurisdictions, including those resulting from transfer pricing adjustments and expiration of or amendments to foreign tax rulings could materially increase our effective tax rate. Furthermore, we maintain deferred tax assets related to federal foreign tax credits and our ability to use these credits is dependent upon having sufficient future foreign source income in the United States. Changes in our forecasts of such future foreign source income could result in an adjustment to the deferred tax asset and a related charge to earnings which could materially affect our financial results.

Changes in accounting principles and guidance, or their interpretation, could result in unfavorable accounting charges or effects, including changes to our previously-filed financial statements, which could cause our stock price to decline.

We prepare our consolidated financial statements in conformity with U.S. generally accepted accounting principles. These principles are subject to interpretation by the SEC and various bodies formed to interpret and create appropriate accounting principles and guidance. A change in these principles or guidance, or in their interpretations, can have a significant effect on our reported results and may retroactively affect previously reported results.

Our revenue and earnings fluctuate and if our financial results fail to meet stockholder expectations our stock price could decline.

Many factors may cause our revenue and earnings to fluctuate, including changing customer demand, license mix, the timing of revenue recognition on products and services sold, acquisition expenses, impairment charges and restructuring charges. Accordingly, stockholders should not view our historical results as necessarily indicative of our future performance.

From time to time, we provide projections describing our expected future financial performance. In addition, financial analysts publish their own expectations of our future financial performance. Because our quarterly revenue and our operating results fluctuate, future financial performance is difficult to predict. Downward adjustments of our targets or the failure to meet our targets or the expectations of research analysts could cause the market price of our common stock to decline.

The factors that could affect our revenue and earnings in a particular quarter include, but are not limited to:

The market for EDA products is dynamic and depends on a number of factors, including consumer demand for our customers products, customer budgets for research and development and EDA spending, pricing, our competitors' product offerings and customer design starts. It is difficult to predict the effect of these and other factors on our customers' demand for our products on a medium or long term basis, and it is particularly difficult to predict demand after a severe economic recession that has affected

Edgar Filing: SYNOPSIS INC - Form 10-Q

businesses worldwide. As a result, actual future customer purchases could differ materially from our forecasts which, in turn, could cause our actual revenue to be materially different than our publicly disclosed targets.

We base our operating expenses in part on our expectations for future revenue and generally must commit to expense levels in advance of revenue being recognized. Since only a small portion of our expenses varies with revenue, any revenue shortfall typically causes a direct reduction in net income.

Table of Contents

Our publicly-disclosed targets for revenue and earnings assume a particular level of orders and mix between upfront and time-based license revenue. The amount of orders received and changes in the mix due to factors such as the level of overall license orders, customer demand, customer payment terms and ship dates could result in lower revenue and harm our operating results. For example, if we ship more licenses generating upfront revenue than expected during any given fiscal period, our revenue and earnings for that period could be above our targets even if orders are below target; conversely, if we ship fewer licenses generating upfront revenue than expected, our revenue and earnings for that period could fall below our targets even if orders meet or even exceed our target. Similarly, if we receive a lower-than-expected level of license orders generating time-based revenue during a given period, our revenue in future periods could be negatively affected.

We may implement cost control measures in an effort to meet our publicly-disclosed financial targets, and there can be no assurance that any such measures will achieve the anticipated cost savings, or will do so without harming our business.

We often amend our customer contracts to extend the term or add new products. Although these amendments can produce larger or longer-term payment streams from customers, they can also reduce the revenue being recognized per year even if the total value of the extended contract is larger.

Some of our license agreements provide customers the right to re-mix a portion of the software initially subject to the license for other specified Synopsis products. While this practice helps assure the customer's access to the complete design flow needed to manufacture its product, use of these arrangements could result in reduced revenue compared to licensing the individual tools separately.

In the past, we have regularly received a significant portion of our orders for a given quarter in the last one or two weeks of the quarter. The delay of one or more orders, particularly orders generating upfront revenue, could cause us to have lower revenue and/or earnings for that quarter.

A large portion of our revenue is derived from a relatively small number of large customers. While our agreements with such customers are binding multi-year agreements, if we were to lose these customers or if they did not renew their agreements with us, over time our financial results could be adversely affected.

We make significant judgments relating to revenue recognition, specifically determining the existence of proper documentation, establishing that the fee is fixed or determinable, verifying delivery of our products and services and assessing the creditworthiness of our customers. While we believe our judgments in these areas are reasonable, there can be no assurance that such judgments will not be challenged in the future. In such an event, we could be required to reduce the amount of revenue we have recognized in prior periods, which would have an adverse impact on our reported results of operations for those periods.

Our customers spend a great deal of time reviewing and testing our products, either alone or against competing products, before making a purchase decision. Those customer evaluation and purchase cycles may not match our fiscal quarters. In addition, customers may delay purchases due to budgetary constraints or budget cycles.

The sales cycle for our products is lengthy. The purchase of our products generally involves a significant commitment of capital and other resources by a customer. This commitment often requires significant technical review, assessment of competitive products and approval at a number of management levels within a customer's organization. While our customers are evaluating our products and services, we may incur substantial sales and marketing expenses and spend significant management effort to complete these sales. Any delay in completing sales in a particular quarter or the failure to complete a sale after expending resources during the sales cycle could cause our operating results to suffer.

Edgar Filing: SYNOPSYS INC - Form 10-Q

We rely on third party subcontractors to manufacture our hardware products. Our reliance on third parties subjects us to risks such as reduced control over delivery schedules and quality, a potential lack of adequate capacity during periods when demand is high and potential increases in product costs due to factors outside our control such as capacity shortages, pricing changes and the third parties financial viability. Our outsourcing model could lead to delays in product deliveries, lost sales and increased costs which could harm our relationships with our customers resulting in lower operating results.

The failure to meet the semiconductor industry s demands for advancing EDA technology and continued cost reductions may harm our financial results.

SoC and IC functionality continues to increase while feature widths decrease, substantially increasing the complexity, cost and risk of IC design and manufacturing. To address greater complexity, semiconductor designers and manufacturers demand continuous innovation from EDA suppliers. At the same time, as a general business trend, we believe some customers and potential customers are seeking to buy more products from fewer suppliers and at reduced overall prices in an effort to reduce overall cost and risk. In order to succeed in this environment, we must successfully meet our customers technology requirements and increase the value of our products, while also striving to reduce their overall costs and our own operating costs. If we fail to successfully manage these conflicting demands our financial condition and results of operations will be harmed.

Table of Contents

We may have to invest more resources in research and development than anticipated, which could increase our operating expenses and negatively affect our operating results.

If new competitors, technological advances by existing competitors, our entry into new markets, or other competitive factors require us to invest significantly greater resources than anticipated in our research and development efforts, our operating expenses would increase. If we are required to invest significantly greater resources than anticipated in research and development efforts without a corresponding increase in revenue, our operating results could decline. Research and development expenses are likely to fluctuate from time to time to the extent we make periodic incremental investments in research and development and these investments may be independent of our level of revenue which could negatively impact our financial results. In order to remain competitive, we anticipate that we will continue to devote substantial resources to research and development.

Conditions of foreign economies, foreign exchange rate fluctuations and the increasingly global nature of our operations could adversely affect our performance.

We derive approximately half of our revenue from sales outside the United States, and we expect our orders and revenue to continue to depend on sales to customers outside the United States. Foreign sales are vulnerable to regional and worldwide economic, political and health conditions, including the effects of international political conflict, hostilities and natural disasters. Further, any deterioration of foreign economies or foreign currency exchange rates would adversely affect our performance by reducing the amount of revenue derived from outside the United States.

Our operating results are also affected by fluctuations in foreign currency exchange rates. Our results of operations can be adversely affected when the U.S. dollar weakens relative to other currencies, as a result of the translation of expenses of our foreign operations denominated in foreign currencies into the U.S. dollar. Exchange rates are subject to significant and rapid fluctuations, and therefore we cannot predict the prospective impact of exchange rate fluctuations on our business, results of operations and financial condition. While we hedge most foreign currency exposures of our business, we are unable to hedge all of our currency exposures, and our hedging activities may not completely mitigate our foreign currency risks.

In addition, we have expanded our non-U.S. operations significantly in the past several years. While the increased international presence of our business creates the potential for cost reductions and higher international sales, this strategy also requires us to recruit and retain qualified technical and managerial employees, manage multiple, remote locations performing complex software development projects and ensure intellectual property protection outside of the United States. If we fail to effectively manage our global operations our business and results of operations will be harmed.

Our international operations and sales subject us to a number of special risks, including:

international economic and political conditions, such as political tensions between countries in which we do business;

unexpected changes in legislative or regulatory requirements;

difficulties in complying with foreign laws and regulatory requirements;

differing legal standards with respect to protection of intellectual property and employment practices, or other foreign laws and regulatory requirements;

difficulties in adapting to cultural differences in the conduct of business;

inadequate local infrastructure that could result in business disruptions;

export or import restrictions, tariffs, quotas and other trade barriers and restrictions;

financial risks such as longer payment cycles, difficulty in collecting accounts receivable and fluctuations in foreign currency exchange rates;

additional taxes and penalties; and

other factors beyond our control such as terrorism, civil unrest, war and infectious diseases.

Our investment portfolio may become impaired.

Our cash equivalent and short-term investment portfolio as of April 30, 2010 consisted of investment grade municipal bonds, tax-exempt money market mutual funds and taxable money market mutual funds. Recent economic conditions have increased the risk of credit downgrades in financial markets and we may suffer losses if our bond holdings are downgraded. However, we follow an established investment policy and set of guidelines to monitor, manage and limit our exposure to interest rate and credit risk. The policy sets forth credit quality standards and limits our exposure to any one issuer.

All of our cash equivalents and marketable securities are treated as available-for-sale under ASC 320, *Investments Debt and Equity Securities*. Investments in both fixed rate and floating rate interest earning instruments carry a degree of interest rate risk. Fixed rate debt securities may have their market value adversely impacted due to a rise in interest rates, while floating rate securities may

Table of Contents

produce less income than expected if interest rates fall. Due in part to these factors, our future investment income may fall short of expectations due to changes in interest rates or if the decline in fair value of our publicly traded debt or equity investments is judged to be other-than-temporary. We may suffer losses in principal if we are forced to sell securities that decline in market value due to changes in interest rates. However, because any debt securities we hold are classified as available-for-sale, no gains or losses are realized in our consolidated statements of income due to changes in interest rates unless such securities are sold prior to maturity or unless declines in value are determined to be other-than-temporary. These securities are reported at fair value with the related unrealized gains and losses included in accumulated other comprehensive income (loss), a component of stockholders' equity, net of tax.

During the second quarter of fiscal year 2010, we had no impairment charge associated with our short-term investment portfolio. However, we cannot predict future market conditions or market liquidity and our investment portfolio may suffer other than temporary impairments in future periods.

From time to time we are subject to claims that our products infringe on third party intellectual property rights.

Under our customer agreements and other license agreements, we agree in many cases to indemnify our customers if our products infringe a third party's intellectual property rights. As a result, we are from time to time subject to claims that our products infringe on these third party rights. We are currently defending some of our customers against claims that their use of one of our products infringes on a patent held by a Japanese electronics company. We believe this claim is without merit and will continue to vigorously defend against it.

These types of claims can, however, result in costly and time-consuming litigation, require us to enter into royalty arrangements, subject us to damages or injunctions restricting our sale of products, invalidate a patent or family of patents, require us to refund license fees to our customers or to forgo future payments or require us to redesign certain of our products, any one of which could harm our business and operating results.

Customer payment defaults or related issues could harm our operating results.

The majority of our backlog consists of customer payment obligations not yet due that are attributable to software we have already delivered. A significant portion of revenue we recognize in any period comes from backlog and is dependent upon our receipt of cash from customers. Although customer payment obligations are not cancelable, we will not achieve expected revenue and cash flow if customers default, declare bankruptcy, or otherwise fail to pay amounts owed as occurs from time to time in an economic downturn. Moreover, existing customers may seek to renegotiate pre-existing contractual commitments due to adverse changes in their own businesses. Our customers' financial condition and in turn their ability or willingness to fulfill their contractual and financial obligations could be adversely affected by current economic conditions. If payment defaults by our customers significantly increase or we experience significant reductions in existing contractual commitments, our operating results would be harmed.

If we fail to protect our proprietary technology our business will be harmed.

Our success depends in part upon protecting our proprietary technology. We rely on agreements with customers, employees and others and on intellectual property laws worldwide to protect our proprietary technology. These agreements may be breached, and we may not have adequate remedies for any breach and our trade secrets may otherwise become known or be independently developed by competitors. Moreover, some foreign countries do not currently provide effective legal protection for intellectual property and our ability to prevent the unauthorized use of our products in those countries is therefore limited. We aggressively pursue action against companies or individuals that wrongfully appropriate or use our products and technologies. We engaged in anti-piracy efforts against certain companies located in China; but these actions may not be successful. We may need to commence litigation or other legal proceedings in order to:

assert claims of infringement of our intellectual property;

protect our trade secrets or know-how; or

determine the enforceability, scope and validity of the propriety rights of others.

If we do not obtain or maintain appropriate patent, copyright or trade secret protection, for any reason, or cannot fully defend our intellectual property rights in some jurisdictions, our business and operating results would be harmed. In addition, intellectual property litigation is lengthy,

Edgar Filing: SYNOPSIS INC - Form 10-Q

expensive and uncertain and legal fees related to such litigation will increase our operating expenses and may reduce our net income.

Our business is subject to evolving corporate governance and public disclosure regulations that have increased both our compliance costs and the risk of noncompliance, which could have an adverse effect on our stock price.

We are subject to rules and regulations promulgated by a number of governmental and self-regulated organizations, including the SEC, NASDAQ and the Public Company Accounting Oversight Board. Many of these regulations continue to evolve, making compliance more difficult and uncertain. In addition, our efforts to comply with these new regulations have resulted in, and are likely to continue to result in, increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities.

Table of Contents

In particular, Section 404 of the Sarbanes-Oxley Act of 2002 and related regulations require us to include a management assessment of our internal control over financial reporting and requires our auditors to render an opinion as to the effectiveness of our internal control over financial reporting in our annual reports. This effort has required, and will continue to require in the future, the commitment of significant financial and managerial resources. Any failure to complete a favorable assessment and obtain an unqualified opinion from our independent registered public accounting firm could cause our stock price to decline.

There are inherent limitations on the effectiveness of our controls.

We do not expect that our disclosure controls or internal control system will prevent all error and all fraud. Regardless of how well designed and operated it is, a control system can provide only reasonable assurance that its objectives will be met. Further, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Failure of our control systems to prevent error or fraud could materially adversely impact us.

If we fail to timely recruit and retain key employees our business may be harmed.

To be successful, we must attract and retain key technical, sales and managerial employees, including those who join Synopsys in connection with acquisitions. There are a limited number of qualified EDA and IC design engineers, and competition for these individuals is intense. Our employees are often recruited aggressively by our competitors and our customers. Any failure to recruit and retain key technical, sales and managerial employees would harm our business, results of operations and financial condition.

We issue stock options and restricted stock units and maintain employee stock purchase plans as a key component of our overall compensation. We face pressure from stockholders, who must approve any increases in our equity pool, to limit the use of such equity based compensation and its dilutive effect on stockholders. In addition, we are required under U.S. GAAP to recognize compensation expense in our results from operations for employee share-based equity compensation under our equity grants and our employee stock purchase plan which has increased the pressure to limit share-based compensation. These factors may make it more difficult for us to grant attractive share-based packages in the future, which could adversely impact and limit our ability to attract and retain key employees.

We may be subject to litigation proceedings that could harm our business.

We may be subject to legal claims or regulatory matters involving stockholder, consumer, competition, and other issues on a global basis. Litigation is subject to inherent uncertainties, and unfavorable rulings could occur. An unfavorable ruling could include monetary damages or, in cases for which injunctive relief is sought, an injunction prohibiting us from manufacturing or selling one or more products. If we were to receive an unfavorable ruling in a matter, our business and results of operations could be materially harmed.

Our banking partners may become insolvent or otherwise default on their obligations.

We rely on several large financial institutions to act as counterparties under our foreign currency forward contracts, provide credit under our revolving credit facility and provide banking transaction and deposit services worldwide. Should any of our banking partners declare bankruptcy or otherwise default on their obligations, it could have a material impact on our financial results and reduce our credit availability.

Product errors or defects could expose us to liability and harm our reputation and we could lose market share.

Despite extensive testing prior to releasing our products, software products frequently contain errors or defects, especially when first introduced, when new versions are released or when integrated with technologies developed by acquired companies. Product errors could affect the performance or interoperability of our products, could delay the development or release of new products or new versions of products and could adversely affect market acceptance or perception of our products. In addition, allegations of IC manufacturability issues resulting from use of our IP products could, even if untrue, adversely affect our reputation and our customers' willingness to license IP products from us. Any such errors or delays in releasing new products or new versions of products or allegations of unsatisfactory performance could cause us to lose customers, increase our service costs, subject us to liability for damages and divert our resources from other tasks, any one of which could materially and adversely affect our business and operating results.

Table of Contents

Catastrophic events may disrupt our business and harm our operating results.

We rely on our network infrastructure and enterprise applications, and technology systems for our development, marketing, operational, support and sales activities. A disruption or failure of these systems in the event of a major earthquake, fire, telecommunications failure, cyber-attack, terrorist attack, or other catastrophic event could cause system interruptions, delays in our product development and loss of critical data and could prevent us from fulfilling our customers' orders. Our corporate headquarters, a significant portion of our research and development activities, our data centers, and certain other critical business operations are located in California, near major earthquake faults. We believe we have developed sufficient disaster recovery plans and backup systems to reduce the potentially adverse effect of such events, but a catastrophic event that results in the destruction or disruption of any of our data centers or our critical business or information technology systems would severely affect our ability to conduct normal business operations and, as a result, our operating results would be adversely affected.

Table of Contents**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The table below sets forth information regarding repurchases of Synopsys common stock by Synopsys during the three months ended April 30, 2010.

Period ⁽¹⁾	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced programs	Maximum dollar value of shares that may yet be purchased under the programs
Month #1				
January 31, 2010 through March 6, 2010	309,700	\$ 21.8008	309,700	\$ 467,991,096
Month #2				
March 7, 2010 through April 3, 2010	802,577	\$ 22.7371	802,577	\$ 449,742,833
Month #3				
April 4, 2010 through May 1, 2010		\$		\$ 449,742,833
Total	1,112,277	\$ 22.4764	1,112,277	\$ 449,742,833

(1) All months shown are Synopsys fiscal months.

On September 3, 2009, our Board of Directors replenished our stock repurchase program such that we are authorized to purchase up to \$500.0 million of our common stock. Originally approved in 2002, our stock repurchase program has been periodically replenished to \$500.0 million. Funds are available until expended or until the program is suspended by our Chief Financial Officer or Board of Directors. As of April 30, 2010, \$449.7 million remained authorized for future repurchases. See Note 10 of *Notes to Unaudited Condensed Consolidated Financial Statements* for further information regarding our stock repurchase program.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. (REMOVED AND RESERVED)**ITEM 5. OTHER INFORMATION**

Not applicable.

ITEM 6. EXHIBITS

Exhibit Number	Exhibit Description	Incorporated By Reference				Filed Herewith
		Form	File No.	Exhibit	Filing Date	
3.1	Amended and Restated Certificate of Incorporation	10-Q	000-19807	3.1	09/15/03	
3.2	Restated Bylaws	8-K	000-19807	3.2	06/03/09	

Edgar Filing: SYNOPSIS INC - Form 10-Q

4.1	Specimen Common Stock Certificate	S-1	33-45138	4.3	02/24/92 (effective date)	
10.21*	Employee Stock Purchase Plan, as amended	8-K	000-19807	10.21	03/31/10	
10.30*	2005 Non-Employee Directors Equity Plan, as amended	8-K	000-19807	10.30	03/31/10	
31.1	Certification of Principal Executive Officer furnished pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act					X
31.2	Certification of Principal Financial Officer furnished pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act					X
32.1	Certification of Principal Executive Officer and Principal Financial Officer furnished pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Exchange Act and Section 1350 of Chapter 63 of Title 18 of the United States Code					X

* Indicates a management contract, compensatory plan or arrangement.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: June 4, 2010

SYNOPSIS, INC.

By: /s/ **BRIAN M. BEATTIE**
Brian M. Beattie

Chief Financial Officer

(Principal Financial Officer)

Table of Contents**EXHIBIT INDEX**

Exhibit		Incorporated By Reference				Filed
Number	Exhibit Description	Form	File No.	Exhibit	Filing Date	Herewith
3.1	Amended and Restated Certificate of Incorporation	10-Q	000-19807	3.1	09/15/03	
3.2	Restated Bylaws	8-K	000-19807	3.2	06/03/09	
4.1	Specimen Common Stock Certificate	S-1	33-45138	4.3	02/24/92 (effective date)	
10.21*	Employee Stock Purchase Plan, as amended	8-K	000-19807	10.21	03/31/10	
10.30*	2005 Non-Employee Directors Equity Plan, as amended	8-K	000-19807	10.30	03/31/10	
31.1	Certification of Principal Executive Officer furnished pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act					X
31.2	Certification of Principal Financial Officer furnished pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act					X
32.1	Certification of Principal Executive Officer and Principal Financial Officer furnished pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Exchange Act and Section 1350 of Chapter 63 of Title 18 of the United States Code					X

* Indicates a management contract, compensatory plan or arrangement.