

EXPONENT INC
Form 10-K
February 24, 2010
[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

x Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
for the fiscal year ended January 1, 2010.

OR

.. Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
for the transition period from _____ to _____.

Commission File Number 0-18655

EXPONENT, INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: EXPONENT INC - Form 10-K

Delaware
(State or other jurisdiction of
incorporation or organization)

77-0218904
(I.R.S. Employer
Identification No.)

149 Commonwealth Drive, Menlo Park, California 94025

(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code: (650) 326-9400

Securities registered pursuant to Section 12(b) of the Act:

| Title of Each Class | Name of Each Exchange on Which Registered |
|---|--|
| Common Stock, \$0.001 par value per share | The NASDAQ Stock Market LLC |
| Securities registered pursuant to Section 12(g) of the Act: None | |

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| | | | |
|--|---|--|--|
| Large accelerated filer <input type="checkbox"/> | Accelerated filer <input checked="" type="checkbox"/> | Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company <input type="checkbox"/> |
|--|---|--|--|

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The aggregate market value of the voting and non-voting stock held by non-affiliates of the registrant based on the closing sales price of the Common Stock as reported on the NASDAQ National Market on July 2, 2009, the last business day of the registrant's most recently completed second quarter, was \$284,473,244. Shares of the registrant's common stock held by each executive officer and director and by each entity or person that, to the registrant's knowledge, owned 10% or more of registrant's outstanding common stock as of July 3, 2009 have been excluded in that such persons may be deemed to be affiliates of the registrant. This determination of affiliate status is not necessarily a conclusive

Edgar Filing: EXPONENT INC - Form 10-K

determination for other purposes.

The number of shares of the issuer's Common Stock outstanding as of February 19, 2010 was 13,668,806.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's Definitive Proxy Statement for the Registrant's 2010 Annual Meeting of Stockholders to be held on June 3, 2010, are incorporated by reference into Part III of this Form 10-K.

Table of Contents**EXPONENT, INC.****FORM 10-K ANNUAL REPORT****FISCAL YEAR ENDED JANUARY 1, 2010****TABLE OF CONTENTS**

| | Page |
|---|-------------|
| <u>PART I</u> | |
| Item 1. <u>Business</u> | 3 |
| Item 1A. <u>Risk Factors</u> | 13 |
| Item 1B. <u>Unresolved Staff Comments</u> | 15 |
| Item 2. <u>Properties</u> | 15 |
| Item 3. <u>Legal Proceedings</u> | 15 |
| Item 4. <u>Submission of Matters to a Vote of Security Holders</u> | 15 |
| <u>PART II</u> | |
| Item 5. <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | 16 |
| Item 6. <u>Selected Consolidated Financial Data</u> | 18 |
| Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 18 |
| Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 28 |
| Item 8. <u>Financial Statements and Supplementary Data</u> | 28 |
| Item 9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u> | 28 |
| Item 9A. <u>Controls and Procedures</u> | 29 |
| Item 9B. <u>Other Information</u> | 29 |
| <u>PART III</u> | |
| Item 10. <u>Directors, Executive Officers and Corporate Governance</u> | 29 |
| Item 11. <u>Executive Compensation</u> | 29 |
| Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u> | 29 |
| Item 13. <u>Certain Relationships and Related Transactions, and Director Independence</u> | 29 |
| Item 14. <u>Principal Accounting Fees and Services</u> | 29 |
| <u>PART IV</u> | |
| Item 15. <u>Exhibits, Financial Statement Schedules</u> | 30 |
| <u>Signatures</u> | 57 |
| <u>Exhibit Index</u> | 59 |

FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K contains, and incorporates by reference, certain forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995, and the rules promulgated pursuant to the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended), including but not limited to statements regarding future growth and market opportunities, revenue, headcount, utilization and operating expenses, that are based on the beliefs of the Company's management, as well as assumptions made by, and information currently available to, the Company's management. Such forward-looking statements are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995.

When used in this document and in the documents incorporated herein by reference, statements other than statements of current or historical fact are forward-looking statements. The words anticipate, believe, estimate, expect and similar expressions, as they relate to the Company or its management, identify certain of such forward-looking statements. Such statements reflect the current views of the Company or its management with respect to future events and are subject to certain risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, the Company's actual results, performance, or achievements could differ materially from those expressed in, or implied by, any such forward-looking statements. Factors that could cause or

Table of Contents

contribute to such material differences include the possibility that the demand for our services may decline as a result of changes in general and industry specific economic conditions, the timing of engagements for our services, the effects of competitive services and pricing, tort reform and liabilities resulting from claims made against us. Additional risks and uncertainties are discussed in this Report under the heading **Risk Factors** and elsewhere. The inclusion of such forward-looking information should not be regarded as a representation by the Company or any other person that the future events, plans, or expectations contemplated by the Company will be achieved. The Company undertakes no obligation to update or revise any such forward-looking statements.

PART I

Item 1. Business

GENERAL

The history of Exponent, Inc. goes back to 1967, with the founding of the partnership Failure Analysis Associates, which was incorporated the following year in California and reincorporated in Delaware as Failure Analysis Associates, Inc. in 1988. The Failure Group, Inc. was organized in 1989 as a holding company for Failure Analysis Associates, Inc. and changed its name to Exponent, Inc. in 1998. Exponent, Inc. (together with its subsidiaries, Exponent or the Company) is a science and engineering consulting firm that provides solutions to complex problems. Our multidisciplinary team of scientists, physicians, engineers, business and regulatory consultants brings together more than 90 different technical disciplines to solve complicated issues facing industry and government today. Our professional staff can perform in-depth scientific research and analysis, or very rapid-response evaluations to provide our clients with the critical information they need.

CLIENTS

General

Exponent serves clients in automotive, aviation, chemical, construction, consumer products, energy, government, health, insurance, manufacturing, technology and other sectors of the economy. Many of our engagements are initiated directly by large corporations or by lawyers or insurance companies, whose clients anticipate, or are engaged in, litigation related to their products, equipment, processes or

service. Our services in failure prevention and technology evaluation have grown as the technological complexity of products has increased over the years.

Pricing and Terms of Engagements

We generally provide our services on either a fixed-price basis or on a time and material basis, charging hourly rates for each staff member involved in a project, based on his or her skills and experience. Our standard rates for professionals range from \$125 to \$600 per hour. Our engagement agreements typically provide for monthly billing, require payment of our invoices within 30 days of receipt and permit clients to terminate engagements at any time. Clients normally agree to indemnify us and our personnel against liabilities arising out of the use or application of the results of our work or recommendations.

SERVICES

Exponent provides high quality engineering and scientific consulting services to clients around the world. Our service offerings are provided on a project-by-project basis. Many projects require support from multiple practices. We currently operate 22 practices and centers, including:

Biomechanics

Buildings & Structures

Civil Engineering

Construction Consulting

Ecological & Biological Sciences

Electrical & Semiconductors

Engineering Management Consulting

Environmental & Earth Sciences

Health Sciences

Center for Chemical Registration & Food Safety

Center for Epidemiology, Biostatistics & Computational Biology

Center for Exposure Assessment & Dose Reconstruction

Center for Occupational Medicine & Environmental Health

Center for Toxicology & Mechanistic Biology

Human Factors

Industrial Structures

Mechanical Engineering & Materials Science

Center for Mechanical Engineering

Table of Contents

Center for Materials & Corrosion Engineering

Center for Polymer Science & Materials Chemistry

Statistical & Data Sciences

Technology Development

Thermal Sciences

Vehicle Engineering

Biomechanics

Exponent's biomechanics consultants use engineering and biomedical science to explore the cause, nature, and severity of injuries as well as to address the interaction between the body and the physical environment. Working with the Vehicle Engineering Practice our biomechanics/injury analysis consultants have recently been developing new ways to study occupant kinematics and injury mechanics in dynamic rollover testing. We used novel techniques for three-dimensional tracking of roof deformation during rollover and will be presenting this work at the Society of Automotive Engineers Conference in April, 2010.

Also in 2009, our staff engaged in the medical device area presented the results of a study involving total joint replacements (TJR) and patient age. The study showed that the number of patients requiring hip or knee replacement surgery is likely to soon outpace the number of surgeons who can perform the procedure. The study was performed by members of Exponent's Biomechanics and Statistics & Data Sciences Practices and the Center for Epidemiology, Biostatistics & Computational Biology. The purpose of this study was to develop nationwide projections for primary and revision TJR for the young patient population in the United States (U.S.) We tested the hypothesis that patients younger than 65 years old will represent the majority of the anticipated demand for primary and revision TJR between 2010 and 2030. This study provides quantification of the young patient demand for primary and revision total joint replacement in the United States through 2030. The current findings are expected to have implications in the private coverage and reimbursement of TJR procedures in the future.

Buildings & Structures

The basic function of a building is to provide structurally sound, durable and environmentally controlled space to house and protect occupants and contents. If this basic function is not achieved, it is because some aspect(s) of the building design or construction failed to perform the intended function. Exponent's architects, engineers, and scientists have a broad range of expertise with such failures, and we provide clients with in-depth investigations of

problems with building systems and components, including finding the best options for repairing the problem and mitigating the risk of future failures.

During the past year, we evaluated numerous residential, commercial and industrial structures. Our evaluations included property inspections and engineering analysis of buildings to assess the nature and extent of natural and man-made issues on their integrity as well as to develop repair recommendations. We also formed a cross-disciplinary team of engineers and health and environmental scientists to address green/sustainable building issues both from a construction as well as human health standpoint to confront major social and economic decisions regarding the relationship between people-environment-profit and the built environment.

Civil Engineering

Exponent's Civil Engineering Practice provides broad expertise that includes geotechnical engineering, geological engineering, engineering geology, and geology to address a host of geo-failures, including landslides, foundation and retaining wall failures, dam and levee failures as well as earthwork construction claims. Our Water Resources staff specializes in the application of proven hydrologic, hydraulic, hydrodynamic,

Edgar Filing: EXPONENT INC - Form 10-K

and sediment transport research and science to provide scientifically sound and cost-effective solutions to our clients.

A recent area of focus for the practice is related to the effects of wildfires on the stability of hillsides. While wildfires are a fundamental component of most natural ecosystems, historical fire suppression and extended droughts have made wildfires a significant hazard in forested areas, particularly those near urban population centers. Major wildfires lead to numerous environmental changes including loss of vegetation and ground cover, alteration of soil properties, and the reduction of hillside stability. Exponent Water Resources engineers have studied these factors and others that can change a watershed's hydrologic response to rain events and can potentially result in post-fire flooding, debris flows, and landslides. Recent rain events in Southern California have illustrated the magnitude of the potential post-fire consequences in areas downstream of recent burn areas.

Construction Consulting

Exponent's Construction Consulting Practice provides risk management, project oversight, and dispute resolution services to help our clients manage the complexities inherent to large construction

Table of Contents

projects around the world. Our multi-disciplinary staff, which includes engineers, architects, scientists, cost accountants, and technical specialists, provides these services to both the public and private sectors. From a risk management perspective, Exponent's construction consulting professionals help anticipate problems and avoid pitfalls in cost, scheduling, and scope by improving the project control framework, conducting 4-D and probabilistic scheduling analyses, and performing comprehensive constructability reviews. The Project Oversight Services team supports the project from the design and contract review phase, through project planning and procurement, and throughout the course of construction to project completion. Exponent's dispute resolution services professionals assist clients in quantifying schedule delay or acceleration impacts, with cost and damages analysis, or in determining entitlement through claim resolution and project closeout.

Exponent is unique in North America as the only consulting firm that has financial and construction consulting, nuclear engineering and regulatory compliance consulting, and deep expertise in numerous engineering disciplines in a single, integrated company that provides global analysis and innovative solutions to challenges in large capital development projects. Working in conjunction with our Engineering Management Consulting Practice, Exponent's Construction Consulting Practice launched new initiatives in the nuclear power arena and in Western Canada to leverage our expertise in large-scale construction projects. As state and federal legislation frees up spending for critical infrastructure projects, Exponent's Construction Consulting Practice is positioning itself to take advantage of resulting opportunities for growth.

Ecological & Biological Sciences

Exponent's ecological scientists provide strategic support to clients on issues related to Natural Resources Damages, clean-up of hazardous waste sites, restoration of wetlands and other natural resources, large development projects, resource utilization (mineral mining, oil and gas, wood pulp), and the use of chemicals and other products in commerce. The practice specializes in assessing the fate and effects of chemical, biological, and physical stressors on aquatic and terrestrial ecosystems. The practice is comprised of nationally-recognized experts that cover all disciplines related to the ecological implications and risks associated with these projects.

Exponent's EcoSciences Practice is working on one of more than 50 new wind energy projects funded by

the U.S. Department of Energy. Our scientists are working to develop a model that can be used to evaluate the potential for wind projects sited in different locations to impact bats, taking into account bat biology and behavior. The impact of wind projects on bats has become a significant issue in many geographical locations, particularly where certain bat species are listed as threatened and endangered. Exponent's EcoSciences Practice is also engaged in a number of international cases, some of which are before the International Court of Justice. These involve disputes over potential impacts of transboundary pollution as well as claims for resource damages. The scientists are working in environments ranging from tropical rainforests to deserts to the arctic tundra.

Electrical & Semiconductors

In the age of electronics, Exponent continues to be a highly sought-after resource for understanding current and potential risks involving electrical and electronic components. Our team of electrical engineers performs a wide array of investigations ranging from electric power systems to semiconductor devices. We operate laboratories for testing both heavy equipment and light electronic equipment. Computers and specialized software are used to analyze electric power systems, circuits and other equipment configurations. In the past year, our staff has worked with a number of manufacturers to critically evaluate pre-production products as an independent third party. This role in the safety evaluation of the client's pre-production products is important in minimizing risk and product recalls.

In 2009, our power system engineers provided expert technical services in litigation in Malaysia involving an allegation that an independent power producer had been paid too much for the power that was delivered over the past decade.

In the area of intellectual property, Exponent worked on behalf of a complainant alleging infringement against foreign manufacturers of consumer electronics and device manufacturers that incorporate light emitting devices related to the patented technology. Exponent engineers and scientists tested respondents' products and performed a detailed analysis of devices and materials. The case has settled at the International Trade Commission.

Engineering Management Consulting

This practice provides multi-disciplinary expertise and rapid response to assist clients with technical and management consulting services, often in extremely short time frames. Our consultants provide services

Table of Contents

in the areas of asset strategy and planning, project management, engineering, construction, maintenance, operations, environmental and risk analysis. In 2009, our multidisciplinary staff performed diverse technical, business interruption, and compliance-related risk and reliability assessments for several domestic and overseas clients. The staff utilized traditional and innovative situation-specific methods and tools to identify risk scenarios and their causes, consequences, and likelihood. This enabled further quantification and prioritization of technical and business risks. This practice primarily services the electric utility market, focusing on both transmission and distribution as well as fossil and nuclear generation, and the oil and gas industries.

Environmental & Earth Sciences

Exponent's environmental scientists and engineers provide proven, cost-effective, scientifically defensible and realistic assessments and solutions to complex environmental issues. We offer technical, regulatory and litigation support to industries that include manufacturing, mining and minerals, oil and gas, chemicals, forest products, railroads, aerospace, and trade associations. Our consultants specialize in the areas of environmental chemistry and forensics, hydrogeology, air toxics, modeling and monitoring, remediation consulting, environmental engineering and waste management, and evaluation of environmental and social risks for large international capital projects. Our work often involves complex and high visibility environmental scenarios, claims, or toxic tort matters, where evaluation of contamination and historical reconstruction of events, releases, and doses are central to problem resolution.

Accurately quantifying and apportioning environmental contamination and associated liabilities is becoming increasingly important, whether the context is a two party property transfer, a multiparty superfund site, or a single company managing a portfolio of industrial sites. This developing area, along with evaluations of risks of climate change impacts on businesses, are expanding or are developing as exciting areas of need and opportunity. Exponent's experience in understanding complex environmental factors, in developing strategic and scientific investigative strategies serve as a basis for our abilities to examine a range of liabilities and risks including the divisibility of harm and allocation of environmental liabilities. This experience includes assisting our clients to evaluate various remedial solutions, optimization of costs, and implementation of mediation, settlement and litigation strategies.

Health Sciences Centers

Center for Chemical Registration & Food Safety

Our Center for Chemical Registration & Food Safety includes experienced staff of both technical and regulatory specialists who are experienced in dealing with foods, and with pesticide and non-pesticide products including conventional chemicals, biochemicals, microbials, biocides, products of biotechnology, and industrial chemicals. We provide practical, creative, scientific and regulatory support to meet global business objectives at every stage of the product cycle, from research and development to retail and beyond.

In 2009, we expanded our work, both in the U.S. and the European Union (EU), in the area of REACH. REACH, Registration, Evaluation, Authorisation and Restriction of Chemical substances is the EU chemicals policy that requires all new substances supplied at greater than 1 tonne (approx. 2,205 lbs.) per year to be registered. The first registration deadline for phase-in substances is December 2010 for substances of very high concern and those manufactured or imported at above 1,000 tonnes per year. Subsequent registration deadlines follow in 2013 and 2018. Because of this 2010 deadline, we believe that a greater amount of work in this area is achievable. To support our REACH efforts, we added staff in the United Kingdom and opened an additional office in Derby. We also added Food Safety consultants in our Harrogate office to service our European client base. In the U.S., we continued to provide services related to product development and new U.S. product registration, due diligence, and data compensation areas, as well as the inert ingredients tolerance re-assessment and new chemical approvals. The U.S. foods related business was highlighted by food contact notifications, generally recognized as safe submissions, nutritional assessments, and an array of contamination (microbiological, chemical, and physical) cases.

Center for Epidemiology, Biostatistics & Computational Biology

Exponent health scientists apply epidemiologic methods to examine and address complex health issues in a variety of settings. Through the principles of epidemiology, we analyze the interaction of host, agent, and environment to reach conclusions about the causes and occurrence of disease in human populations.

In 2009, Exponent's scientists provided scientific consulting and testifying expertise in a high-profile bankruptcy and criminal matter. Our scientists were instrumental in creating a science-based approach to

Table of Contents

replace a normally non-scientific process, influencing future bankruptcy cases. The criminal matter was the largest environmental criminal case in the country. Our involvement included providing the scientific research needed to inform the attorneys and testifying regarding complex matters such as the uncertainty of establishing risk of disease at low levels of exposure.

Center for Exposure Assessment & Dose Reconstruction

Exposure assessment is the science of estimating human exposure to chemical, physical, and biological agents, accounting for the frequency, magnitude, and duration of the exposure events. Exposure estimates can be compared to toxicity benchmarks or guidelines to assess potential risks to human health, and provide critical inputs to human epidemiology studies, risk assessment, and regulatory compliance.

The center provides literature updates to utilities, research and regulatory agencies in North America, Ireland, and the United Kingdom on the status of research on potential health and environmental effects of electric and magnetic fields (EMF). Such updates are often requested as part of environmental assessments required for permitting of proposed overhead and submarine transmission systems, including those that provide access of wind farm and other renewable energy projects to utility grids. Exponent scientists also are currently preparing a comprehensive database of undersea power cables in U.S. waters for a bureau of the U.S. Department of the Interior. The database will describe EMF levels produced by existing and proposed projects, and an assessment of the ability of many species of marine organisms to detect and react to naturally occurring and cable produced EMF.

Center for Occupational Medicine & Environmental Health

This center is composed of scientists, engineers, physicians, and industrial hygienists, with specialized training in the anticipation, recognition, evaluation, risk assessment, and control of human health hazards.

Our staff has partnered with and assisted clients with health-related issues involving workers, products, and manufacturing processes and issues concerning communities and the environment. We draw on the expertise and resources of staff located throughout the United States and in Europe. Our team of experts includes senior physicians, some of whom are former corporate medical directors, and experienced health scientists specializing in the fields of epidemiology, industrial hygiene, toxicology, safety and engineering. This unique multidisciplinary team

provides the necessary insight to address complex health issues facing businesses, corporations, property owners and others. We help to investigate a broad variety of environmental health concerns, such as evaluating claims of illnesses from environmental exposures to chemicals, dusts and micro-organisms, and we develop strategies to aid in controlling such exposures, when needed. We also have assisted clients with their preventive health program needs in the workplace and provide external verification of health services performance. Common medical conditions, if not managed well, can erode worker productivity and have consequent effects on the competitiveness of an enterprise.

Center for Toxicology & Mechanistic Biology

Exponent has exceptional expertise and depth in toxicology and mechanistic biology. We provide knowledge and experience that improves decisions affecting the regulation of important substances in commerce. We work with our clients to resolve important issues that affect the safe use of a wide variety of substances. We evaluate the mechanisms by which substances can affect complex biological systems, provide perspectives on potential effects at realistic human and environmental exposure levels, and develop strategies to manage human health and environmental risks. We are recognized for our outstanding credentials and decades of experience from government, academia and industry.

In the past year, Exponent scientists have focused on expanding their efforts in emerging areas related to children's health issues, endocrine toxicology, reproductive and developmental toxicology. The scientific team is especially well-regarded in these areas, which is important to our growth on such issues. We have also continued efforts in conventional toxicology, carcinogenesis and special studies on how or if chemicals affect human health and the environment. Our clients include the government, chemical, pesticide and pharmaceutical industries. We have projects that are important at the state, national, and international level. Exponent has practical experience in designing, planning, and coordinating investigative and regulatory guideline-based toxicity studies. This includes interpreting study data relevant to adult and children's health and risk assessment for standard-setting and safety assessment.

Human Factors

Exponent's Human Factors staff evaluates human performance and safety in product and system use. Our consultants study how the limitations and capabilities of people, including memory, perception,

Table of Contents

reaction time, judgment, physical size and dexterity, affect the way they use a product, interact with an organization or environment, process information or participate in an activity.

In 2009, we continued our work reviewing warnings and labeling issues related to consumer products, pharmaceuticals, medical devices and industrial products. As a consequence of accidents, our scientists investigate human performance issues relating to visual and auditory perception, reaction time, eyewitness memory, hindsight bias, attention, distraction, and fatigue. Furthermore, physical aspects of the environment (e.g., lighting, background noise, and weather) and characteristics of the operator (e.g., age, strength, experience, size) are integral human factors considerations in accident investigations. Our scientists analyze a given accident and evaluate the human performance issues and behaviors that may have contributed to accident causation. Our scientists also further address the reliability of human memory and retrospective reporting in the gathering of fact-based evidence.

Industrial Structures

Our Industrial Structures Practice, based in Düsseldorf, Germany, specializes in design and assessment of industrial concrete structures subject to extreme conditions. Exponent's Düsseldorf office has provided design reviews and assessments on more than 800 structures around the world, and our staff has participated in the creation of several engineering standards.

Mechanical Engineering & Materials Science Centers

Center for Mechanical Engineering

Exponent provides clients with a thorough comprehension of current or potential designs to determine vulnerabilities before failures occur, develop appropriate mitigation methods, and provide post-failure investigations. Consultants review the reliability of processes and products for a variety of industries, including transportation, heavy industry, energy, and consumer products. Exponent's scientists and engineers also provide services in the area of intellectual property and are asked to interpret the language of the patent from a scientific and engineering perspective and provide valuable insight regarding the proper technical interpretation of the patent claims.

Our consultants continue to provide product qualification and recall consulting to a number of consumer product clients. Exponent's

multidisciplinary teams address every aspect of product design, manufacturing, and use issues to develop information that equips the client to make appropriate business decisions. In February 2009, a new requirement of the Consumer Product Safety Improvement Act of 2008 (CPSIA) took effect which led to additional regulatory requirements for manufacturers, distributors, importers and retailers of products in the United States. Exponent's staff advises a variety of clients on the implications of the new requirements on their design, manufacturing and distribution

Center for Materials & Corrosion Engineering

At Exponent, our in-depth knowledge of materials, combined with unparalleled breadth of collective expertise in virtually all areas of engineering and science, is used to understand how and why materials fail in medical, automotive, construction, recreational, and other applications. Exponent is well qualified to assess issues related to corrosion and other types of environment-related degradation. Our corrosion scientists and engineers have a broad background in field investigations, root-cause assessments, and regulatory issues. Using our knowledge of metallurgy, electrochemistry, materials science, and chemistry, we have performed a wide range of investigations into degradation and failure of metallic materials. Our clients come to us from a diverse range of industries, including pipeline (gas, water, and other), nuclear and fossil-fuel power generation, mining, marine, aeronautical, chemical processing, pulp and paper, construction, utilities (electric, gas, and water), transportation and infrastructure, electronics and semi-conductors, inorganic and organic coatings (paints), and biomedical.

Center for Polymer Science & Materials Chemistry

Exponent's expertise in plastics, rubber, adhesive and composite systems includes fundamental understanding of all aspects of chemistry, structure, processing, properties and uses. Our staff consults with industrial, government, and insurance clients, as well as their outside counsels, regarding polymers used in diverse applications. We assist clients in understanding the chemistry and kinetics of degradation of various polymers by oxidation, ozone, ultraviolet, hydrolysis, fatigue and other mechanisms. In 2009, the Center for Polymer Science & Materials Chemistry expanded its services in the area of combination medical devices, especially transdermal drug delivery products. Our scientists and engineers addressed issues related to materials selection, design, specialized testing, manufacturing, regulatory filings and performance.

Table of Contents

Statistical & Data Sciences

All humans continually bear a certain degree of risk of injury or death. Exponent's Statistical & Data Sciences Practice specializes in determining whether a particular activity or product poses an unreasonable risk. Risk estimation involves establishing a reference period and then collecting information about the number of injuries (or other adverse events) suffered and the amount of exposure during this period. The practice also provides statistical consulting services at all stages of the product life cycle to assist companies in addressing development, manufacturing, regulatory and safety issues.

In 2009, Exponent's statisticians were engaged in a number of cross-practice investigations involving consumer products, particularly electronics and motor vehicles. One such investigation involved the analysis of data on accidents involving a motorized recreational vehicle. Another multidisciplinary project has involved assisting a public utility in conducting quality audits and redesigning programs to improve the performance of operations associated with its gas distribution services.

Technology Development

Drawing on our multidisciplinary engineering, testing, failure analysis, and prevention expertise, Exponent's Technology Development Practice specializes in harnessing advanced technologies and practices from the commercial world to help our Department of Defense clients rapidly achieve solutions to their hardest integration and development problems. We identify and leverage the best in COTS (commercial off-the-shelf) technologies to create integrated combat systems and modules cost-effectively and without sacrificing reliability. Our engineers and scientists work in the field alongside U.S. military personnel to ensure we understand their problems and can rapidly deliver solutions.

In 2009, we began a transition from a general support role for the U.S. Army Rapid Equipping Force to the targeted development and support of new technologies. The primary effort in this area has been the development of a real-time ground penetrating radar technology for the detection of buried Improvised Explosive Devices (IEDs). Exponent was able to leverage COTS radar technology used for high-speed roadway inspection and develop the custom software and hardware necessary to permit

IED detection to occur from the safety of an armored vehicle. This effort is ongoing and several systems are in operation with the U.S. military in Iraq and Afghanistan.

Thermal Sciences

Exponent has investigated and analyzed thousands of fires and explosions ranging from high loss disasters at manufacturing facilities to small insurance claims. Information gained from these analyses has helped us assist clients in assessing preventative measures related to the design of their products. An area of growth in 2009 has been fire protection engineering in supporting manufacturers in testing and characterizing the fire safety of their products. 2009 has also seen growth in the engineering analysis and pro-active risk and hazard analysis support to a variety of industries.

For a number of years we have been actively involved in the design review, failure assessment and regulatory testing of power supplies. In 2009, we performed a number of investigations which utilized considerable design and failure analysis expertise in power supply architectures and system architectures. Exponent routinely conducts design reviews, evaluations, and performance testing on chargers, power adapters, and power supplies for a variety of customers ranging from cell phone and notebook computer manufacturers to the automotive industry.

Vehicle Engineering

Our Vehicle Engineering Practice provides design analysis, vehicle crash testing, component testing and accident reconstruction services to clients developing new automotive products, facing unexpected performance issues, or seeking information on how an accident occurred. At our 147-acre Test and Engineering Center in Phoenix, Arizona, we develop unique test protocols and conduct proprietary tests developed by our consulting staff. Our clients include manufacturers of passenger vehicles, heavy trucks, and vehicle components as well as government entities, vehicle fleet operators, tire retailers, and insurers.

Despite the economic downturn experienced by some of our clients, investigations for other manufacturing clients increased as did involvement in other areas of the transportation industry outside of manufacturing. Diversification across many areas of transportation, such as heavy truck manufacturers, component manufacturers, commercial trucking, state and municipal transportation departments, and rail, has assisted the Vehicle Engineering Practice in leveraging the breadth of experience of its

Table of Contents

professional staff. We continue to develop new research methods to assist our clients in evaluating the risk of injury in a variety of accident scenarios and we continue to be featured on a number of scientific television shows to illustrate our testing and research capabilities. This past fall, our engineers and test facility were filmed for a Spring 2010 episode of Mythbusters on the Discovery Channel.

COMPETITION

The marketplace for our services is fragmented and we face different sources of competition in providing various services. In addition, the services that we provide to some of our clients can be performed in-house by those clients. Clients that have the capability to perform such services themselves often retain Exponent or other independent consultants because of independence concerns.

In each of the foregoing practices and centers, we believe that the principal competitive factors are: technical capability and breadth of services, ability to deliver services on a timely basis, professional reputation and knowledge of the litigation and regulatory processes. Although we believe that we generally compete favorably in each of these areas, some of our competitors may be able to provide services acceptable to our clients at lower prices.

We believe that the barriers to entry are low and that for many of our technical disciplines, competition is increasing. In response to competitive forces in the marketplace, we continue to explore new markets for our various technical disciplines.

EMPLOYEES

As of January 1, 2010, we employed 883 full-time and part-time employees, including 627 engineering and scientific staff, 82 technical support staff and 174 administrative and support staff. Our staff includes 551 employees with advanced degrees, of which 346 employees have achieved the level of Ph.D., Sc.D. or M.D.

ADDITIONAL INFORMATION

The address of our internet website is www.exponent.com. We make available, free of charge through our website, access to our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other periodic Securities and Exchange Commission (SEC) reports, along with amendments to all of those reports, as soon as reasonably practicable after we file the reports with the SEC. The content of our internet website is not incorporated into and is not part of this Annual Report on Form 10-K.

Table of Contents**EXECUTIVE OFFICERS**

The executive officers of Exponent and their ages as of February 23, 2010 are as follows:

| Name | Age | Position |
|------------------------------|------------|---|
| Paul R. Johnston, Ph.D. | 56 | Chief Executive Officer, President and Director |
| Michael R. Gaulke | 64 | Executive Chairman of the Board of Directors |
| Elizabeth L. Anderson, Ph.D. | 69 | Group Vice President |
| Paul D. Boehm, Ph.D. | 61 | Group Vice President |
| Robert D. Caligiuri, Ph.D. | 58 | Group Vice President |
| Robert C. Lange | 62 | Group Vice President |
| Subbaiah V. Malladi, Ph.D. | 63 | Chief Technical Officer |
| John E. Moalli, Sc.D. | 45 | Group Vice President |
| John D. Osteraas, Ph.D. | 55 | Group Vice President |
| Richard L. Schlenker, Jr. | 44 | Chief Financial Officer and Corporate Secretary |

Executive officers of Exponent are appointed by the Board of Directors and serve at the discretion of the Board or until the appointment of their successors. There is no family relationship between any of the directors and officers of the Company.

Paul R. Johnston, Ph.D., joined the Company in 1981, was promoted to Principal Engineer in 1987, and to Vice President in 1996. In 1997, he assumed responsibility for the firm's network of offices. In July 2003, he was appointed Chief Operating Officer and added responsibility for the Health and Environmental Groups. In 2006, he assumed line responsibility for all of the firm's consulting groups. Dr. Johnston was named President in May 2007. He was named Chief Executive Officer and elected to the Board of Directors in May 2009. Dr. Johnston received his Ph.D. (1981) in Civil Engineering and M.S. (1977) in Structural Engineering from Stanford University. He received his B.A.I. (1976) in Civil Engineering with First Class Honors from Trinity College, University of Dublin, Ireland where he was elected a Foundation Scholar in 1975. Dr. Johnston is a Registered Professional Civil Engineer in the State of California and a Chartered Engineer in Ireland.

Michael R. Gaulke joined the Company in September 1992, as Executive Vice President and Chief Financial Officer. He was named President in March 1993 and he was appointed as a member of the Board of Directors of the Company in January 1994. He served as Chief Executive Officer from June 1996 to May 2009, and was appointed Chairman of the Board of Directors in May 2007. Mr. Gaulke was appointed Executive Chairman in May 2009. From November 1988 to September 1992, Mr. Gaulke served as Executive Vice President and Chief Financial Officer at Raynet Corporation, a subsidiary of Raychem Corporation. Prior to joining Raynet, Mr. Gaulke was Executive Vice President and Chief Financial Officer of Spectra Physics, Inc., where he was employed from 1979 to 1988. From 1972 to 1979, Mr. Gaulke served as a consultant with McKinsey & Company. Mr. Gaulke is a member of the Board of Directors of Cymer, Inc. and Sutter Health. He also serves on the Board of Trustees of the Palo Alto Medical Foundation. Mr. Gaulke received an M.B.A. (1972) from the Stanford University Graduate School of Business and a B.S. (1968) in Electrical Engineering from Oregon State University.

Table of Contents

Elizabeth L. Anderson, Ph.D., joined the Company in June 2006 as a Group Vice President and Principal Scientist. Prior to joining Exponent, Dr. Anderson was President and CEO of Sciences International, a health and environmental consulting firm. Dr. Anderson received her Ph.D. (1970) in Organic Chemistry from The American University, M.S. (1964) in Organic Chemistry from the University of Virginia and B.S. (1962) in Chemistry from the College of William and Mary. Dr. Anderson is a Fellow of the Academy of Toxicological Sciences, founder and past-President of the Society for Risk Analysis and Editor-in-Chief of the journal, Risk Analysis: An International Journal.

Paul D. Boehm, Ph.D., joined the Company in April 2004 as a Group Vice President and Principal Scientist. Prior to joining the Company, Dr. Boehm was Vice President and Market Manager, Oil and Gas Sector, at Battelle Memorial Institute from 2001 to 2004. From 1999 to 2001, Dr. Boehm was Vice President and Managing Director, Environmental Health and Safety Consulting at Arthur D. Little, Inc. Dr. Boehm received his Ph.D. (1977) and M.S. (1973) in Oceanography from the University of Rhode Island and B.S. (1970) in Chemical Engineering from the University of Rochester. Dr. Boehm has published more than 100 articles in peer-reviewed journals and authored numerous reports on environmental forensics and impact assessments. Dr. Boehm has been chosen to serve on several National Research Council panels.

Robert D. Caligiuri, Ph.D., joined the Company in 1987. He was promoted to Principal Engineer in 1990 and Group Vice President in 1999. Dr. Caligiuri received his Ph.D. (1977) and M.S. (1974) in Materials Science and Engineering from Stanford University and B.S. (1973) in Mechanical Engineering from the University of California, Davis. Prior to joining the Company he was a Program Manager and Materials Scientist for SRI International. He is a Registered Professional Metallurgical Engineer in the State of California, a Licensed Professional Engineer in the State of Utah and is a Fellow of the American Society for Materials.

Robert C. Lange worked for the Company from 1982 to 1994. During this period, he was promoted to Principal Engineer and Vice President in 1985. Mr. Lange rejoined Exponent in November 2008 as Group Vice President and Principal Engineer. From 1994 to 2008, Mr. Lange was Executive-In-Charge, Engineering Director, and Executive Director Vehicle Structure and Safety Integration at General Motors Corporation. Mr. Lange received his M.S. (1975) and B.S. (1969) in Mechanical Engineering

from the University of Michigan. Mr. Lange is a past Director of the National Safety Council. Mr. Lange is a member of the Transportation Research Board Advisory Committee for Congressional Report on the Strategic Highway Research Plan, SHRP-2 and a past member of the Board of Directors of the National Safety Council. He was Chair of the Society of Automotive Engineers Motor Vehicle Systems Board from 2004 to 2008.

Subbaiah V. Malladi, Ph.D., joined the Company in 1982 as a Senior Engineer, becoming a Senior Vice President in January 1988 and a Corporate Vice President in September 1993. In October 1998, Dr. Malladi was appointed Chief Technical Officer of the Company. Dr. Malladi also served as a Director of the Company from March 1991 through September 1993. He was re-appointed as a Director in April 1996 and served on the Board until May 2005. He received a Ph.D. (1980) in Mechanical Engineering from the California Institute of Technology, M.Tech (1972) in Mechanical Engineering from the Indian Institute of Technology, B.E. (1970) in Mechanical Engineering from SRI Venkateswara University, India and B.S. (1966) in Physics, Chemistry and Mathematics from Osmania University, India. Dr. Malladi is a Registered Professional Mechanical Engineer in the State of California.

John E. Moalli, Sc.D., joined the Company in 1992. He was promoted to Principal in 1997, served as an Office and Practice Director and became Group Vice President in 2002. Dr. Moalli received his Sc.D. (1992) in Polymers from the Massachusetts Institute of Technology and B.S. (1987) in Civil Engineering from Northeastern University. Dr. Moalli is a nationally recognized expert in polymetric materials and is a member of the faculty at Stanford University.

John D. Osteraas, Ph.D., worked for the Company from 1982 to 1985 as a Senior Engineer. He rejoined the Company in 1990 as a Managing Engineer. He was promoted to Principal Engineer in 1992 and Group Vice President in 2006. Dr. Osteraas received his Ph.D. (1990) in Civil Engineering, M.S. (1977) in Civil Engineering: Structural Engineering from Stanford University and B.S. (1976) in Civil and Environmental Engineering from the University of Wisconsin. Dr. Osteraas is a Registered Professional Engineer in 13 states and is a Fellow of the American Society of Civil Engineers.

Richard L. Schlenker, Jr. joined the Company in 1990. Mr. Schlenker is the Chief Financial Officer and Corporate Secretary of the Company. He was appointed Chief Financial Officer in July 1999 and

Table of Contents

was appointed Secretary of the Company in November 1997. Mr. Schlenker was the Director of Human Resources from 1998 until his appointment as Chief Financial Officer. He was the Manager of Corporate Development from 1996 until 1998. From 1993 to 1996, Mr. Schlenker was a Business Manager, where he managed the business activities for multiple consulting practices within the Company. Prior to 1993, he held several different positions in finance and accounting within the Company. Mr. Schlenker holds a B.S. in Finance from the University of Southern California.

Item 1A. Risk Factors

Exponent operates in a rapidly changing environment that involves a number of uncertainties, some of which are beyond our control. These uncertainties include, but are not limited to, those mentioned elsewhere in this report and the following:

Lack of sizable backlog may lead to less predictable, and perhaps lower, future revenues.

Revenues are primarily derived from services provided in response to client requests or events that occur without notice, and engagements, generally billed as services are performed, are terminable or subject to postponement or delay at any time by clients. As a result, backlog at any particular time is small in relation to our quarterly or annual revenues and is not a reliable indicator of revenues for any future periods. Revenues and operating margins for any particular quarter are generally affected by staffing mix, resource requirements and timing and size of engagements.

Failure to attract and retain key employees may adversely affect our business.

Exponent's business involves the delivery of professional services and is labor-intensive. Our success depends in large part upon our ability to attract, retain and motivate highly qualified technical and managerial personnel. Qualified personnel are in great demand and are likely to remain a limited resource for the foreseeable future. We cannot provide any assurance that we can continue to attract sufficient numbers of highly qualified technical and managerial personnel and to retain existing employees. The loss of key managerial employees, business generators or any significant number of employees could have a material adverse impact on our business, including our ability to secure and complete engagements.

Competition could reduce our pricing and adversely affect our business.

The markets for our services are highly competitive. In addition, there are relatively low barriers to entry into our markets and we have faced, and expect to continue to face, additional competition from new entrants into our markets. Competitive pressure could reduce the market acceptance of our services and result in price reductions that could have a material adverse effect on our business, financial condition or results of operations.

The loss of a large client could adversely affect our business.

We currently derive and believe that we will continue to derive a significant portion of our revenues from clients, organizations and insurers related to the transportation industry and the government sector. For the fiscal year ended January 1, 2010, transportation industry related engagements accounted for approximately 12% of our revenues and government sector related engagements accounted for approximately 12% of our revenues. The loss of any large client, organization or insurer related to the transportation industry or the government sector could have a material adverse effect on our business, financial condition or results of operations.

Our business can be adversely affected by downturns in the overall economy.

The markets that we serve are cyclical and subject to general economic conditions. The direction and relative strength of the global economy continues to be uncertain. If the economy in the United States, where we primarily operate, continues to experience a prolonged slowdown, our clients may consolidate or go out of business and thus demand for our services could be reduced significantly.

Our clients may be unable to pay for our services.

If a client's financial difficulties become severe, the client may be unwilling or unable to pay our invoices in the ordinary course of business, which could adversely affect collections of both our accounts receivable and unbilled services. On occasion, some of our clients have entered

Edgar Filing: EXPONENT INC - Form 10-K

bankruptcy, which has prevented us from collecting amounts owed to us. The bankruptcy of a client with substantial accounts receivable could have a material adverse effect on our financial condition and results of operations.

Table of Contents

We hold substantial investments that could present liquidity risks.

Our cash equivalent and short-term investment portfolio as of January 1, 2010 consisted primarily of obligations of state and local government agencies. We follow an established investment policy to monitor, manage and limit our exposure to interest rate and credit risk. The policy sets forth credit quality standards and limits our exposure to any one issuer, as well as our maximum exposure to various asset classes.

As a result of current adverse financial market conditions, investments in some financial instruments may pose risks arising from liquidity and credit concerns. As of January 1, 2010, we had no impairment charge associated with our investment portfolio relating to such adverse financial market conditions. Although we believe our current investment portfolio has a low risk of impairment, we cannot predict future market conditions or market liquidity and can provide no assurance that our investment portfolio will remain unimpaired.

Our business is dependent on our professional reputation.

The professional reputation of Exponent and its consultants is critical to our ability to successfully compete for new client engagements and attract or retain professionals. Any factors that damage our professional reputation could have a material adverse effect on our business.

Our business can be adversely impacted by deregulation or reduced regulatory enforcement.

Public concern over health, safety and preservation of the environment has resulted in the enactment of a broad range of environmental and/or other laws and regulations by local, state and federal lawmakers and agencies. These laws and the implementing of new regulations affect nearly every industry, as well as the agencies of federal, state and local governments charged with their enforcement. To the extent changes in such laws, regulations and enforcement or other factors significantly reduce the exposures of manufacturers, owners, service providers and others to liability, the demand for our services may be significantly reduced.

Tort reform can reduce demand for our services.

Several of our practices have a significant concentration in litigation support consulting services. To the extent tort reform reduces the

exposure of manufacturers, owners, service providers and others to liability, the demand for our litigation support consulting services may be significantly reduced.

Our quarterly results may vary.

Variations in our revenues and operating results occur from time to time, as a result of a number of factors, such as the significance of client engagements commenced and completed during a quarter, the timing of engagements, the number of working days in a quarter, employee hiring and utilization rates, and integration of companies acquired. Because a high percentage of our expenses, particularly personnel and facilities related expenses, are relatively fixed in advance of any particular quarter, a variation in the timing of the initiation or the completion of our client assignments can cause significant variations in operating results from quarter to quarter.

Our engagements may result in professional or other liability.

Our services typically involve difficult engineering and scientific assignments and carry risks of professional and other liability. Many of our engagements involve matters that could have a severe impact on a client's business, cause a client to lose significant amounts of money, or prevent a client from pursuing desirable business opportunities. Accordingly, if a client is dissatisfied with our performance, the client could threaten or bring litigation in order to recover damages or to contest its obligation to pay our fees. Litigation alleging that we performed negligently, disclosed client confidential information, lost or damaged evidence, infringed on patents, or otherwise breached our obligations to a client could expose us to significant liabilities to our clients or other third parties or tarnish our reputation.

Potential conflicts of interests may preclude us from accepting some engagements.

We provide litigation support consulting and other services primarily in connection with significant disputes, or other matters that are usually adversarial or that involve sensitive client information. The nature of our consulting services may preclude us from accepting engagements with other potential clients because of conflicts. Accordingly, the nature of our business limits the number of both potential clients and potential engagements.

Table of Contents

We may not be successful in obtaining approval from our shareholders to increase the number of common shares issuable under our equity incentive plans.

We plan to seek shareholder approval of an amendment to our 2008 Equity Incentive Plan to replenish the number of common shares available for issuance to meet future needs. We may not be successful in obtaining approval from our shareholders to replenish the number of common shares issuable for future awards. This could adversely affect our ability to recruit and retain our employees and members of our Board of Directors.

The market price of our common stock may be volatile.

Many factors could cause the market price of our common stock to rise and fall. These include the risk factors listed above, changes in estimates of our performance or recommendations by securities analysts, future sales of shares of common stock in the public market, market conditions in the industry and economy as a whole, acquisitions or strategic alliances involving us or our competitors, restatement of financial results and changes in accounting principles or methods. In addition, the stock market often experiences significant price fluctuations. These fluctuations are often unrelated to the operating performance of particular companies. These broad market fluctuations may adversely affect the market price of our common stock. When the market price of a company's stock drops significantly, shareholders often institute securities class action litigation against that company. Any litigation against us could cause us to incur substantial costs, divert the time and attention of our management and other resources, or otherwise harm our business.

Item 1B. Unresolved Staff Comments

None.

Item 2. Properties

Our Silicon Valley office facilities consist of a 153,738 square foot building, with office and laboratory space located on a 6.3-acre tract of land we own in Menlo Park, California and an adjacent 27,000 square feet of leased warehouse storage space.

Our Test and Engineering Center (TEC) occupies 147 acres in Phoenix, Arizona. We lease this land from the state of Arizona under a 30-year lease agreement that expires in January 2028 and have options to renew for two fifteen-year periods. We constructed an indoor test facility as well as an engineering and test preparation building at the TEC.

In addition, we lease office, warehouse and laboratory space in 17 other locations in 12 states and the District of Columbia, as well as in Germany, China, Switzerland and the United Kingdom. Leases for these offices, warehouse and laboratory facilities have terms generally ranging between one and ten years. Aggregate lease expense in fiscal 2009 for all leased properties was \$4,941,000.

Item 3. Legal Proceedings

Exponent is not engaged in any material legal proceedings.

Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders during the fourth quarter of fiscal 2009.

Table of Contents**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

Exponent's common stock is traded on the NASDAQ Global Select Market, under the symbol EXPO. The following table sets forth for the fiscal periods indicated the high and low sales prices for our common stock.

| | Stock prices by quarter | High | Low |
|------------------------------------|-------------------------|----------|----------|
| Fiscal Year Ended January 2, 2009: | | | |
| First Quarter | | \$ 35.26 | \$ 26.25 |
| Second Quarter | | \$ 38.80 | \$ 30.63 |
| Third Quarter | | \$ 34.99 | \$ 27.51 |
| Fourth Quarter | | \$ 33.98 | \$ 23.01 |
| Fiscal Year Ended January 1, 2010: | | | |
| First Quarter | | \$ 30.78 | \$ 19.41 |
| Second Quarter | | \$ 29.29 | \$ 23.50 |
| Third Quarter | | \$ 30.00 | \$ 23.60 |
| Fourth Quarter | | \$ 29.81 | \$ 25.01 |

As of February 19, 2010, there were 410 holders of record of our common stock. Because many of the shares of our common stock are held by brokers and other institutions on behalf of stockholders, we believe that there are considerably more beneficial holders of our common stock than record holders.

We have never paid cash dividends on our common stock. See Item 7 of Part II Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources.

Table of Contents

The following table provides information on the Company's share repurchases (of Company common stock) for the quarter ended January 1, 2010 (in thousands, except price per share):

| | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Programs | Approximate Dollar Value of Shares That May Yet Be Purchased Under the Program |
|---------------------------|---|---|--|---|
| October 3 to October 30 | 26 | \$ 27.75 | 26 | \$ 24,088 |
| October 31 to November 27 | | | | \$ 24,088 |
| November 28 to January 1 | 80 | \$ 27.70 | 80 | \$ 21,879 |
| Total | 106 | \$ 27.71 | 106 | |

COMPANY STOCK PRICE PERFORMANCE GRAPH

The graph compares the Company's cumulative total stockholder return calculated on a dividend-reinvested basis from 2004 through 2009 with those of the Standard & Poor's (S&P) 500 Index and the S&P SmallCap 600 Index. The Company does not have a comparable peer group and thus has selected the S&P Small Cap 600 Index. The graph assumes that \$100 was invested on the last day of 2004. Note that the historic stock price performance is not necessarily indicative of future stock price performance.

Table of Contents**Item 6. Selected Consolidated Financial Data**

The following selected consolidated financial data are derived from our consolidated financial statements. This data should be read in conjunction with the consolidated financial statements and notes thereto, and with Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

| (In thousands, except per share data) | Fiscal Year | | | | |
|---|-------------|------------|------------|------------|------------|
| | 2009 | 2008 | 2007 | 2006 | 2005 |
| Consolidated Statements of Income Data: | | | | | |
| Revenues before reimbursements | \$ 205,714 | \$ 206,194 | \$ 183,139 | \$ 156,742 | \$ 142,861 |
| Revenues | \$ 227,882 | \$ 228,838 | \$ 205,148 | \$ 168,496 | \$ 155,196 |
| Operating income | \$ 33,262 | \$ 36,722 | \$ 29,944 | \$ 20,189 | \$ 20,380 |
| Net income | \$ 22,127 | \$ 23,160 | \$ 20,341 | \$ 14,194 | \$ 14,186 |
| Net income per share: | | | | | |
| Basic | \$ 1.56 | \$ 1.57 | \$ 1.36 | \$ 0.89 | \$ 0.88 |
| Diluted | \$ 1.47 | \$ 1.47 | \$ 1.25 | \$ 0.83 | \$ 0.81 |
| Consolidated Balance Sheet Data: | | | | | |
| Cash and cash equivalents | \$ 67,895 | \$ 32,598 | \$ 10,700 | \$ 5,238 | \$ 13,216 |
| Short-term investments | \$ 7,490 | \$ 24,772 | \$ 53,034 | \$ 52,844 | \$ 55,682 |
| Working capital | \$ 103,253 | \$ 82,073 | \$ 88,794 | \$ 81,280 | \$ 93,755 |
| Total assets | \$ 206,481 | \$ 183,090 | \$ 182,391 | \$ 161,216 | \$ 164,241 |
| Long-term liabilities | \$ 11,333 | \$ 6,761 | \$ 6,509 | \$ 6,185 | \$ 4,631 |
| Total stockholders' equity | \$ 150,071 | \$ 128,094 | \$ 131,919 | \$ 124,305 | \$ 133,200 |

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**Overview**

Exponent, Inc. is a science and engineering consulting firm that provides solutions to complex problems. Our multidisciplinary team of scientists, physicians, engineers, business and regulatory consultants brings together more than 90 different technical disciplines to solve complicated issues facing industry and government today. Our services include analysis of products, people, property, processes and finances related to litigation, product recall, regulatory compliance, research, development and design.

CRITICAL ACCOUNTING ESTIMATES

In preparing our consolidated financial statements, we make assumptions, judgments and estimates that can have a significant impact on our revenue, operating income and net income, as well as on the value of certain assets and liabilities on our

consolidated balance sheet. We base our assumptions, judgments and estimates on historical experience and various other factors that we believe to be reasonable under the circumstances. Actual results could differ materially from these estimates under different assumptions or conditions. On a regular basis we evaluate our assumptions, judgments and estimates and make changes accordingly. We believe that the assumptions, judgments and estimates involved in the accounting for revenue recognition and estimating the allowance for doubtful accounts have the greatest potential impact on our consolidated financial statements, so we consider these to be our critical accounting policies. We discuss below the assumptions, judgments and estimates associated with these policies. Historically, our assumptions, judgments and estimates relative to our critical accounting policies have not differed materially from actual results. For further information on our critical accounting policies, see Note 1 of our Notes to Consolidated Financial Statements.

Table of Contents

Revenue recognition. We derive our revenues primarily from professional fees earned on consulting engagements, product sales in our technology development practice, fees earned for the use of our equipment and facilities, as well as reimbursements for outside direct expenses associated with the services that are billed to our clients.

Substantially all of our engagements are performed under time and material or fixed-price billing arrangements. For time and material and fixed-price projects, revenue is generally recognized as the services are performed. For substantially all of our fixed-price engagements we recognize revenue based on the relationship of incurred labor hours at standard rates to our estimate of the total labor hours at standard rates we expect to incur over the term of the contract. Our estimate of total labor hours we expect to incur over the term of the contract is based on the nature of the project and our past experience on similar projects. We believe this methodology achieves a reliable measure of the revenue from the consulting services we provide to our customers under fixed-price contracts.

Significant management judgments and estimates must be made and used in connection with the revenues recognized in any accounting period. These judgments and estimates include an assessment of collectibility and, for fixed-price engagements, an estimate as to the total effort required to complete the project. If we made different judgments or utilized different estimates, the amount and timing of our revenue for any period could be materially different.

All contracts are subject to review by management, which requires a positive assessment of the collectibility of contract amounts. If, during the course of the contract, we determine that collection of revenue is not reasonably assured, we do not recognize the revenue until its collection becomes reasonably assured, which in those situations would generally be upon receipt of cash. We assess collectibility based on a number of factors, including past transaction history with the client, as well as the credit-worthiness of the client. Losses on fixed-price contracts are recognized during the period in which the loss first becomes evident. Contract losses are determined to be the amount by which the estimated total costs of the contract exceeds the total fixed price of the contract.

Estimating the allowance for doubtful accounts. We must make estimates of our ability to collect accounts receivable and our unbilled work-in-process. In circumstances where we are aware of a specific customer's inability to meet its financial obligations to us, we record a specific allowance to reduce the net recognized receivable to the amount we reasonably believe will be collected. For all other customers we recognize allowances for doubtful accounts based upon historical bad debts, customer concentration, customer credit-worthiness, current economic conditions, aging of amounts due and changes in customer payment terms. As of January 1, 2010, our accounts receivable balance was \$62.7 million, net of an allowance for doubtful accounts of \$2.7 million.

Table of Contents

The following table sets forth, for the periods indicated, the percentage of revenues of certain items in our consolidated statements of income and the percentage increase (decrease) in the dollar amount of such items year to year:

| | PERCENTAGE OF REVENUES FOR FISCAL YEARS | | | PERIOD TO PERIOD CHANGE | |
|-------------------------------------|--|--------|--------|----------------------------|---------------|
| | 2009 | 2008 | 2007 | 2009 vs. 2008 | 2008 vs. 2007 |
| Revenues | 100.0% | 100.0% | 100.0% | (0.4)% | 11.5% |
| Operating expenses: | | | | | |
| Compensation and related expenses | 61.5 | 58.3 | 58.2 | 5.0 | 11.7 |
| Other operating expenses | 9.4 | 9.9 | 10.6 | (5.6) | 4.4 |
| Reimbursable expenses | 9.7 | 9.9 | 10.7 | (2.1) | 2.9 |
| General and administrative expenses | 4.8 | 5.9 | 5.9 | (17.8) | 11.2 |
| | 85.4 | 84.0 | 85.4 | 1.3 | 9.7 |
| Operating income | 14.6 | 16.0 | 14.6 | (9.4) | 22.6 |
| Other income, net | 1.6 | 0.8 | 1.8 | 112.1 | (51.9) |
| Income before income taxes | 16.2 | 16.8 | 16.4 | (3.8) | 14.5 |
| Provision for income taxes | 6.5 | 6.7 | 6.5 | (2.9) | 15.4 |
| Net income | 9.7% | 10.1% | 9.9% | (4.5)% | 13.9% |

EXECUTIVE SUMMARY

Revenue and earnings for fiscal 2009 were relatively consistent with the prior year despite one less week of activity and the difficult macroeconomic climate, which especially affected our automotive and infrastructure clients. Business activity declined slightly in areas that are more dependent on discretionary spending, such as design, energy, and infrastructure consulting. We also experienced a decline in our defense business due to the volatility associated with the size and nature of the projects in this area. The areas of our business related to litigation and insurance matters performed well.

As the economy recovers we expect improvement in the areas that are more dependent on discretionary spending, such as design, energy, and infrastructure consulting. In 2010 we expect to be focused on selectively hiring new talent consistently with our goal of maintaining or improving utilization, continuing to tightly manage our other operating and general and administrative expenses, generating additional cash from operations, maintaining a strong balance sheet, and undertaking activities such as share repurchases to enhance shareholder value.

OVERVIEW OF THE YEAR ENDED JANUARY 1, 2010

Our revenues consist of professional fees earned on consulting engagements, product sales in our technology development practice, fees for use of our equipment and facilities, and reimbursements for outside direct expenses associated with the services performed that are billed to our clients.

We operate on a 52-53 week fiscal year with each year ending on the Friday closest to December 31st. The fiscal year ended January 1, 2010 included 52 weeks of activity. The fiscal year ended January 2, 2009 included 53 weeks of activity. The fiscal year ended December 28, 2007 included 52 weeks of activity.

Edgar Filing: EXPONENT INC - Form 10-K

During fiscal 2009, we had a 0.4% decrease in revenues and a 0.2% decrease in revenues before reimbursements as compared to fiscal 2008. This decrease was due to fiscal 2009 having one less week of activity than fiscal 2008 and a decrease in product sales in our technology development practice. An increase in realized billing rates nearly offset the impact of one less week of activity and the decrease in product sales.

Table of Contents

Total billable hours decreased 2.4% to 867,000 during fiscal 2009 as compared to 888,000 during fiscal 2008. The decrease in billable hours was due to fiscal 2009 having one less week of activity than fiscal 2008. Product sales in our technology development practice decreased 14.2% to \$12.1 million for fiscal 2009 as compared to \$14.1 million for fiscal 2008. This decrease in product sales was primarily due to a decrease in sales of surveillance systems to the United States Army.

Average technical full-time equivalent employees increased by 1.1% to 631 during fiscal 2009 as compared to 624 during fiscal 2008. Utilization decreased to 66% for fiscal 2009 as compared to 67% for fiscal 2008.

During fiscal 2009, net income decreased 4.5% to \$22.1 million as compared to \$23.2 million in fiscal 2008. The decrease in net income was due to a decrease in tax exempt interest income of \$1.1 million driven by a decrease in short-term interest rates.

FISCAL YEARS ENDED JANUARY 1, 2010, AND JANUARY 2, 2009**Revenues**

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|------------|----------------|
| | 2009 | 2008 | |
| Engineering and other scientific | \$ 171,757 | \$ 176,879 | (2.9)% |
| Percentage of total revenues | 75.4% | 77.3% | |
| Environmental and health | 56,125 | 51,959 | 8.0% |
| Percentage of total revenues | 24.6% | 22.7% | |
| Total revenues | \$ 227,882 | \$ 228,838 | (0.4)% |

The decrease in revenues for our engineering and other scientific segment during fiscal 2009 was the result of a decrease in billable hours and decrease in product sales in our technology development practice partially offset by an increase in realized billing rates.

During fiscal 2009, billable hours for this segment decreased by 4.2% to 638,000 as compared to 666,000 during fiscal 2008. The decrease in billable hours was due to fiscal 2009 having one less week of activity than fiscal 2008. Utilization for this segment decreased to 67% for fiscal 2009 as compared to 68% for fiscal 2008. Technical full-time equivalent

employees for this segment decreased by 0.6% to 460 during fiscal 2009 as compared to 463 during fiscal 2008. Product sales in our technology development practice decreased 14.2% to \$12.1 million for fiscal 2009 as compared to \$14.1 million for fiscal 2008.

The increase in revenues for our environmental and health segment during fiscal 2009 was the result of an increase in billable hours and higher billing rates. During fiscal 2009 billable hours for this segment increased by 3.2% to 229,000 as compared to 222,000 during fiscal 2008, despite fiscal 2009 having one less week of activity than fiscal 2008. This increase in billable hours was due to an increase in technical full-time equivalent employees. Technical full-time equivalent employees for this segment increased by 6.2% to 171 during fiscal 2009 as compared to 161 during fiscal 2008. Utilization for this segment decreased to 64% for fiscal 2009 as compared to 65% for fiscal 2008.

Revenues are primarily derived from services provided in response to client requests or events that occur without notice and engagements are generally terminable or subject to postponement or delay at any time by our clients. As a result, backlog at any particular time is small in relation to our quarterly or annual revenues and is not a reliable indicator of revenues for any future periods.

Compensation and Related Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|------------|----------------|
| | 2009 | 2008 | |
| Compensation and related expenses | \$ 140,107 | \$ 133,469 | 5.0% |
| Percentage of total revenues | 61.5% | 58.3% | |

Edgar Filing: EXPONENT INC - Form 10-K

The increase in compensation and related expenses during fiscal 2009 was due to the change in value of assets associated with our deferred compensation plan and an increase in payroll. Compensation expense increased by \$4.0 million, with a corresponding increase to other income, due to a change in the value of assets associated with our deferred compensation plan. This increase consisted of an increase in the value of plan assets of \$1.9 million during fiscal 2009 and a decrease in the value of plan assets of \$2.1 million during fiscal 2008. Wages increased by \$1.5 million during fiscal 2009 due to the impact of our annual salary increase and an increase in technical full time equivalent employees partially offset by fiscal 2009 having one less week of activity than fiscal 2008. Average technical full-time equivalent employees increased on a year-over-

Table of Contents

year basis during fiscal 2009 but declined on a sequential basis each quarter. Average technical full-time equivalent employees for the fourth quarter of fiscal 2009 were 624. On a sequential basis we expect average technical full-time equivalent employees to be approximately flat in the first half of 2010 and then to grow slightly during the second half of the year. We also expect a slight increase in compensation expense due to the impact of our annual salary increases which will be effective at the beginning of the second quarter of 2010.

Other Operating Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|-----------|----------------|
| | 2009 | 2008 | |
| Other operating expenses | \$ 21,340 | \$ 22,614 | (5.6)% |
| Percentage of total revenues | 9.4% | 9.9% | |

Other operating expenses primarily include facilities-related costs, technical materials, computer-related expenses and depreciation and amortization of property, equipment and leasehold improvements. The decrease in other operating expenses was primarily due to a decrease of \$536,000 in technical materials, a decrease of \$368,000 in occupancy expense and a decrease of \$346,000 in computer expense. These decreases were all part of our continuing efforts to manage our cost structure by reducing discretionary spending and negotiating favorable agreements with our vendors. For 2010 we will continue to focus on managing our cost structure. We expect other operating expenses to grow slightly as we selectively add new talent and make investments in our corporate infrastructure.

Reimbursable Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|-----------|----------------|
| | 2009 | 2008 | |
| Reimbursable expenses | \$ 22,168 | \$ 22,644 | (2.1)% |
| Percentage of total revenues | 9.7% | 9.9% | |

The amount of reimbursable expenses will vary from year to year depending on the nature of our projects.

General and Administrative Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-------------------------------------|--------------|-----------|----------------|
| | 2009 | 2008 | |
| General and administrative expenses | \$ 11,005 | \$ 13,389 | (17.8)% |
| Percentage of total revenues | 4.8% | 5.9% | |

The decrease in general and administrative expenses during fiscal 2009 was primarily due to a decrease in travel and meals of \$1,763,000 and a decrease in personnel expenses of \$1,045,000 partially offset by an increase in bad debt expense of \$578,000. The decrease in travel and meals and personnel expenses were due to our continuing efforts to manage our cost structure by reducing discretionary spending and negotiating favorable agreements with our vendors. The increase in bad debt expense was primarily due to the general macroeconomic climate and the second quarter bankruptcy filings of Chrysler and General Motors. For 2010 we will continue to focus on managing our cost structure. We expect general and administrative expenses to increase slightly as we selectively add new talent, expand our business development efforts and pursue staff development initiatives.

Other Income and Expense

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|----------|----------------|
| | 2009 | 2008 | |
| Other income and expense, net | \$ 3,759 | \$ 1,772 | 112.1% |

Edgar Filing: EXPONENT INC - Form 10-K

Percentage of total revenues

1.6%

0.8%

Other income and expense, net, consists primarily of investment income earned on available cash, cash equivalents and short-term investments, rental income from leasing excess space in our Silicon Valley facility, and changes in the value of assets associated with our deferred compensation plan.

The increase in other income and expense, net, during fiscal 2009 was primarily due to a change in the value of assets associated with our deferred compensation plan partially offset by a decrease in interest income. The change in the value of assets associated with our deferred compensation plan caused a \$4.0 million increase in other income and expense, net, with a corresponding increase to compensation expense. This increase consisted of an increase in the value of plan assets of \$1.9 million during fiscal 2009 and a decrease in the value of plan assets of \$2.1 million during fiscal 2008. Interest income decreased \$1.1 million due to lower short-term interest rates.

Table of Contents**Income Taxes**

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|-----------|----------------|
| | 2009 | 2008 | |
| Income taxes | \$ 14,894 | \$ 15,334 | (2.9)% |
| Percentage of total revenues | 6.5% | 6.7% | |
| Effective tax rate | 40.2% | 39.8% | |

The decrease in income tax expense was due to a corresponding decrease in pre-tax income. The effective tax rate increased due to a decrease in tax exempt interest income.

FISCAL YEARS ENDED JANUARY 2, 2009, AND DECEMBER 28, 2007**Revenues**

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|------------|----------------|
| | 2008 | 2007 | |
| Engineering and other scientific | \$ 176,879 | \$ 157,987 | 12.0% |
| Percentage of total revenues | 77.3% | 77.0% | |
| Environmental and health | 51,959 | 47,161 | 10.2% |
| Percentage of total revenues | 22.7% | 23.0% | |
| Total revenues | \$ 228,838 | \$ 205,148 | 11.5% |

The increase in revenues for our engineering and other scientific segment during fiscal 2008 was the result of an increase in billable hours, higher billing rates and an increase in product sales in our technology development practice. During fiscal 2008, billable hours for this segment increased by 7.9% to 666,000 as compared to 617,000 during fiscal 2007. The increase in billable hours was due to an increase in technical full-time equivalent employees and fiscal 2008 having one additional week of activity than fiscal 2007. Utilization for this segment decreased to 68% for fiscal 2008 as compared to 69% for fiscal 2007. Technical full-time equivalent employees for this segment increased by 7.2% to 463 during fiscal 2008 as compared to 432 during fiscal 2007. Product sales in our technology development practice increased 18.0% to \$14.1 million for fiscal 2008 as compared to \$11.9 million for fiscal 2007.

The increase in revenues for our environmental and health segment during fiscal 2008 was the result of an increase in billable hours and higher billing rates. During fiscal 2008 billable hours for this segment increased by 6.7% to 222,000 as compared to

208,000 during fiscal 2007. This increase in billable hours was due to an increase in technical full-time equivalent employees and fiscal 2008 having one additional week of activity than fiscal 2007. Utilization for this segment decreased to 65% for fiscal 2008 as compared to 67% for fiscal 2007. Technical full-time equivalent employees for this segment increased by 8.1% to 161 during fiscal 2008 as compared to 149 during fiscal 2007.

Compensation and Related Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|------------|----------------|
| | 2008 | 2007 | |
| Compensation and related expenses | \$ 133,469 | \$ 119,496 | 11.7% |
| Percentage of total revenues | 58.3% | 58.2% | |

The net increase in compensation and related expenses during fiscal 2008 was due to an increase in wages, fringe benefits and bonus expense partially offset by the change in value of assets associated with our deferred compensation plan. Wages increased by \$11.0 million and fringe benefits increased by \$2.5 million due to an increase in technical full-time equivalent employees, the impact of our annual salary increase and fiscal 2008 having one additional week of activity than fiscal 2007. The additional week of activity during fiscal 2008 contributed approximately \$1.3 million to the increase in wages. Bonus expense increased by \$1.7 million due to a corresponding increase in profitability. During fiscal

Edgar Filing: EXPONENT INC - Form 10-K

2008, we recorded a decrease to compensation expense of \$2.1 million and a corresponding decrease to other income of \$2.1 million associated with a decline in the value of assets associated with our deferred compensation plan. During fiscal 2007 we recorded an increase in compensation expense of \$356,000 and a corresponding increase to other income of \$356,000 associated with a gain in the value of plan assets during fiscal 2007.

Other Operating Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|-----------|----------------|
| | 2008 | 2007 | |
| Other operating expenses | \$ 22,614 | \$ 21,662 | 4.4% |
| Percentage of total revenues | 9.9% | 10.6% | |

Other operating expenses primarily include facilities-related costs, technical materials, computer-related expenses and depreciation and amortization of property, equipment and leasehold improvements.

Table of Contents

The net increase in other operating expenses was primarily due to an increase of \$732,000 in occupancy expense and an increase of \$285,000 in depreciation and amortization. The increase in occupancy expense and depreciation and amortization were due to expansion in certain offices to support our increase in technical-full time equivalent employees.

Reimbursable Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|-----------|----------------|
| | 2008 | 2007 | |
| Reimbursable expenses | \$ 22,644 | \$ 22,009 | 2.9% |
| Percentage of total revenues | 9.9% | 10.7% | |

The increase in reimbursable expenses during fiscal 2008 was due to a corresponding increase in revenues. The amount of reimbursable expenses will vary from year to year depending on the nature of our projects.

General and Administrative Expenses

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-------------------------------------|--------------|-----------|----------------|
| | 2008 | 2007 | |
| General and administrative expenses | \$ 13,389 | \$ 12,037 | 11.2% |
| Percentage of total revenues | 5.9% | 5.9% | |

The increase in general and administrative expenses during fiscal 2008 was primarily due to an increase in personnel expenses of \$548,000, travel and meals of \$489,000 and an increase in bad debt expense of \$182,000. The increase in personnel expense was primarily due to the costs associated with professional development and recruiting. The increase in travel and meals was primarily due to an increase in technical full-time equivalent employees as well as an increase in fuel costs. The increase in bad debt expense was due to an increase in write-offs and an increase in our allowance for doubtful accounts.

Other Income and Expense

| (In thousands except percentages) | Fiscal Years | | Percent Change |
|-----------------------------------|--------------|----------|----------------|
| | 2008 | 2007 | |
| Other income and expense, net | \$ 1,772 | \$ 3,681 | (51.9)% |
| Percentage of total revenues | 0.8% | 1.8% | |

Other income and expense, net, consists primarily of investment income earned on available cash, cash equivalents and short-term investments, rental income from leasing excess space in our Silicon Valley facility, and changes in the value of assets associated with our deferred compensation plan.

The decrease in other income and expense, net, during fiscal 2008 was primarily due to a decrease in the fair value of deferred compensation assets of \$2.1 million with a corresponding decrease of \$2.1 million to compensation and related expenses during fiscal 2008 as compared to an increase in the fair value of deferred compensation assets of \$356,000 with a corresponding increase of \$356,000 to compensation and related expenses during fiscal 2007. The decrease in valuation of deferred compensation investments was partially offset by an increase in rental income of \$404,000 and an increase in gain on foreign exchange of \$347,000. Rental income increased due to the addition of a new tenant in our Silicon Valley facility in mid 2007.

Income Taxes

| (In thousands except | Fiscal Years | Percent |
|----------------------|--------------|---------|
|----------------------|--------------|---------|

Edgar Filing: EXPONENT INC - Form 10-K

| percentages) | 2008 | 2007 | Change |
|------------------------------|-----------|-----------|--------|
| Income taxes | \$ 15,334 | \$ 13,284 | 15.4% |
| Percentage of total revenues | 6.7% | 6.5% | |
| Effective tax rate | 39.8% | 39.5% | |

The increase in income tax expense was due to a corresponding increase in pre-tax income.

RECENT ACCOUNTING PRONOUNCEMENTS

In October 2009, the Financial Accounting Standards Board (FASB) issued new revenue recognition standards for arrangements with multiple deliverables, where certain of those deliverables are non-software related. The new standards permit entities to initially use management's best estimate of selling price to value individual deliverables when those deliverables do not have vendor specific objective evidence of fair value or when third-party

Table of Contents

evidence is not available. Additionally, these new standards modify the manner in which the transaction consideration is allocated across the separately identified deliverables by no longer permitting the residual method of allocating arrangement consideration. These new standards are effective for annual periods ending after June 15, 2010 and are effective for us beginning in the first quarter of fiscal 2011; however, early adoption is permitted. We are currently evaluating the impact of adopting these new standards on our consolidated financial position, results of operations and cash flows, including possible early adoption.

LIQUIDITY AND CAPITAL RESOURCES

| (In thousands) | 2009 | Fiscal Years 2008 | 2007 |
|---------------------------------|------------|----------------------|-------------|
| Net cash provided by (used in): | | | |
| Operating activities | \$ 26,816 | \$ 36,368 | \$ 26,950 |
| Investing activities | \$ 16,136 | \$ 21,063 | \$ (3,915) |
| Financing activities | \$ (7,760) | \$ (34,063) | \$ (17,633) |

We financed our business in fiscal 2009 principally through available cash and cash flows from operating activities. We invest our excess cash in cash equivalents and short-term investments. At the end of fiscal 2009, we had \$75.4 million in cash, cash equivalents and short-term investments compared to \$57.4 million at the end of the prior year.

The decrease in cash provided by operating activities during fiscal 2009 as compared to fiscal 2008 was due to a smaller increase in accrued payroll and employee benefits, a smaller increase in accounts payable and accrued expenses, net of a smaller tax benefit for stock plans, a larger decrease in deferred revenues and a decrease in net income. Accrued payroll and employee benefits increased by \$507,000 during fiscal 2009 as compared to an increase of \$5.5 million during fiscal 2008. The smaller increase during fiscal 2009 was due to the timing of pay dates in relation to the end of our fiscal year and a decrease in the growth of accrued bonuses. Accounts payable and accrued liabilities, net of the tax benefit for stock plans, decreased by \$2.6 million during fiscal 2009 as compared to a decrease of \$181,000 during fiscal 2008. The larger decrease during fiscal 2009 was due to the timing of payments to vendors and a decrease in activity in our technology development practice. During fiscal 2009 deferred revenues decreased \$1.4 million as compared to a decrease of \$287,000 during fiscal 2008. The larger decrease was due to fewer pre-billed projects.

The increase in cash provided by operating activities during fiscal 2008 as compared to fiscal 2007 was due to an increase in net income and a smaller increase in accounts receivable partially offset by a decrease in deferred revenues. During fiscal 2008, accounts receivable increased by \$5.1 million as compared to an increase of \$14.1 million during fiscal 2007. The smaller increase in accounts receivable was due to slower revenue growth. During fiscal 2008, revenue increased by 11.5% as compared to an increase of 21.8% during fiscal 2007. Days sales outstanding increased to 97 days at the end of fiscal 2008 as compared to 88 days at the end of fiscal 2007. During fiscal 2008, deferred revenues decreased by \$287,000 as compared to an increase of \$2.4 million during fiscal 2007. The large increase during fiscal 2007 was due to an increase in pre-billed projects.

During fiscal 2009, 2008, and 2007, net cash provided by (used in) investing activities was primarily related to the purchase and sale or maturity of short-term investments.

The decrease in net cash used in financing activities during fiscal 2009, as compared to fiscal 2008, was due to a decrease in repurchases of our common stock under our stock repurchase programs.

The increase in net cash used in financing activities during fiscal 2008, as compared to fiscal 2007, was due to an increase in repurchases of our common stock under our stock repurchase programs.

We expect to continue our investing activities, including capital expenditures. Furthermore, cash reserves may be used to repurchase common stock under our stock repurchase programs or strategically acquire professional services firms that are complementary to our business.

The following schedule summarizes our principal contractual commitments as of January 1, 2010 (in thousands):

Edgar Filing: EXPONENT INC - Form 10-K

| Fiscal year | Operating lease commitments | Capital leases | Purchase obligations | Total |
|--------------------|--|---------------------------|---------------------------------|--------------|
| 2010 | \$ 5,742 | \$ 6 | \$ 479 | \$ 6,227 |
| 2011 | 4,836 | 5 | | 4,841 |
| 2012 | 4,118 | 4 | | 4,122 |
| 2013 | 1,991 | 2 | | 1,993 |
| 2014 | 1,609 | | | 1,609 |
| Thereafter | 2,790 | | | 2,790 |
| | \$ 21,086 | \$ 17 | \$ 479 | \$ 21,582 |

The above table does not reflect unrecognized tax benefits of \$324,000, the timing of which is uncertain. Refer to Note 7 of the Notes to Consolidated Financial Statements for additional discussion on unrecognized tax benefits.

Table of Contents

We maintain a nonqualified deferred compensation plan for the benefit of a select group of highly compensated employees. Vested amounts due under the plan of \$9.5 million were recorded as a long-term liability on our consolidated balance sheet at January 1, 2010. Company assets that are earmarked to pay benefits under the plan are held in a rabbi trust and are subject to the claims of our creditors. As of January 1, 2010, invested amounts under the plan of \$9.5 million were recorded as a long-term asset on our consolidated balance sheet.

As permitted under Delaware law, we have agreements whereby we indemnify our officers and directors for certain events or occurrences while the officer or director is, or was serving, at our request in such capacity. The indemnification period covers all pertinent events and occurrences during the officer's or director's lifetime. The maximum potential amount of future payments we could be required to make under these indemnification agreements is

unlimited; however, we have director and officer insurance coverage that reduces our exposure and enables us to recover a portion of any future amounts paid. We believe the estimated fair value of these indemnification agreements in excess of applicable insurance coverage is minimal.

Off-Balance Sheet Arrangements

As part of our ongoing business, we do not engage in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities.

Table of Contents**Non-GAAP Financial Measures**

Regulation G, conditions for use of Non-Generally Accepted Accounting Principles (Non-GAAP) financial measures, and other SEC regulations define and prescribe the conditions for use of certain Non-GAAP financial information. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flow that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. We closely monitor two financial measures, EBITDA and EBITDAS, which meet the definition of Non-GAAP financial measures. We define EBITDA as net income before income taxes, interest income, depreciation and amortization. We define EBITDAS as EBITDA before stock-based compensation. The Company regards EBITDA and EBITDAS as useful measures of operating performance and cash flow to complement operating income, net income and other GAAP financial performance measures. Additionally, management believes that EBITDA and EBITDAS provide meaningful comparisons of past, present and future operating results. These measures are used to evaluate our financial results, develop budgets and determine employee compensation. These measures, however, should be considered in addition to, and not as a substitute or superior to, operating income, cash flows, or other measures of financial performance prepared in accordance with GAAP. A reconciliation of the Non-GAAP measures to the nearest comparable GAAP measure is set forth below.

The following table shows EBITDA as a percentage of revenues before reimbursements for fiscal years 2009, 2008 and 2007:

| (in thousands, except percentages) | Fiscal Years | | |
|---|--------------|------------|------------|
| | 2009 | 2008 | 2007 |
| Revenues before reimbursements | \$ 205,714 | \$ 206,194 | \$ 183,139 |
| EBITDA | \$ 40,759 | \$ 40,896 | \$ 35,649 |
| EBITDA as a % of revenues before reimbursements | 19.8% | 19.8% | 19.5% |

In fiscal 2009, we were able to maintain EBITDA as a percentage of revenues before reimbursements through our continuing efforts to manage our cost structure by reducing discretionary spending and negotiating favorable agreements with our vendors. Fiscal 2008 EBITDA as a percentage of revenues before reimbursements benefited from the higher level of product sales in our technology development practice in that year. The increase in EBITDA as a percentage of revenues before reimbursements for fiscal 2008 was due to a 12.6% increase in revenues before reimbursements, which was driven by an increase in billable hours and an increase in product sales in our technology development practice. In fiscal 2010, we expect EBITDA as a percentage of revenues before reimbursements to be consistent with fiscal 2009.

Table of Contents

The following table is a reconciliation of EBITDA and EBITDAS to the most comparable GAAP measure, net income, for fiscal 2009, 2008 and 2007:

| (in thousands) | Fiscal Years | | |
|-------------------------------|--------------|-----------|-----------|
| | 2009 | 2008 | 2007 |
| Net Income | \$ 22,127 | \$ 23,160 | \$ 20,341 |
| Add back (subtract): | | | |
| Income taxes | 14,894 | 15,334 | 13,284 |
| Interest income, net | (614) | (1,707) | (1,821) |
| Depreciation and amortization | 4,352 | 4,109 | 3,845 |
| EBITDA | 40,759 | 40,896 | 35,649 |
| Stock-based compensation | 7,931 | 7,828 | 6,195 |
| EBITDAS | \$ 48,690 | \$ 48,724 | \$ 41,844 |

Item 7A. Quantitative and Qualitative Disclosure About Market Risk

Exponent is exposed to interest rate risk associated with our balances of cash, cash equivalents and short-term investments. We manage our interest rate risk by maintaining an investment portfolio primarily consisting of debt instruments with high credit quality and relatively short average effective maturities in accordance with the Company's investment policy. The maximum effective maturity of any issue in our portfolio of cash equivalents and short-term investments is 3 years and the maximum average effective maturity of the portfolio cannot exceed 12 months.

Our exposure to market rate risk for changes in interest rates relates primarily to our short-term investments. If interest rates were to instantaneously increase or decrease by 100 basis points, the change in the fair value of our portfolio of cash equivalents and short-term investments would not have a material impact on our financial statements. We do not use derivative financial instruments in our investment portfolio. The average effective maturity of our investment portfolio of short-term investments and cash equivalents at January 1, 2010 was 0.05 years.

Notwithstanding our efforts to manage interest rate risk, there can be no assurances that we will be adequately protected against the risks associated with interest rate fluctuations.

We are exposed to some foreign currency exchange rate risk associated with our foreign operations. Given the limited nature of these operations, we believe that any exposure would be minimal.

Item 8. Financial Statements and Supplementary Data

See Item 15 of this Form 10-K for required financial statements and supplementary data.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Table of Contents

Item 9A. Controls and Procedures

KPMG LLP, an independent registered public accounting firm, has audited the Company's internal control over financial reporting, as stated in their report which is included in Part IV, Item 15 of this Form 10-K.

(a) Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13(a)-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act). Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this annual report.

(b) Management's Report on Internal Control Over Financial Reporting.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13(a)-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control - Integrated Framework*, our management concluded that our internal control over financial reporting was effective as of January 1, 2010.

(c) Changes in Internal Control Over Financial Reporting.

There have not been any changes in the Company's internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act, during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially effect, the Company's internal control over financial reporting.

Item 9B. Other Information

None.

PART III

Item 10. Directors, Executive Officers and Corporate Governance

The information required by this item with respect to our directors, code of ethics and compliance with section 16(a) of the Exchange Act is incorporated by reference to the sections of the Company's definitive Proxy Statement for its 2010 Annual Meeting of Stockholders (the Proxy Statement) entitled Proposal No. 1: Election of Directors, Code of Business Conduct and Corporate Governance and Compliance with Section 16(a) of the Exchange Act. See Item 1 for information regarding the executive officers of the Company.

Item 11. Executive Compensation

The information required by this item is incorporated by reference to the section of the Proxy Statement entitled Executive Officer Compensation.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this item is incorporated by reference to the sections of the Proxy Statement entitled Stock Ownership and Equity Compensation Plan Information.

Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this item is incorporated by reference to the section of the Proxy Statement entitled "Related Party Transactions" and Proposal No. 1 "Election of Directors".

Item 14. Principal Accounting Fees and Services

The information required by this item is incorporated by reference to the section of the Proxy Statement entitled "Principal Accounting Fees and Services".

Table of Contents

PART IV

Item 15. Exhibits, Financial Statement Schedules

(a) The following documents are filed as part of this Annual Report on Form 10-K.

1. Financial Statements

The following consolidated financial statements of Exponent, Inc. and subsidiaries and the Report of Independent Registered Public Accounting Firm are included herewith:

| | |
|---|-------------------|
| <u>Report of Independent Registered Public Accounting Firm</u> | Page 31 |
| <u>Consolidated Statements of Income for the years ended January 1, 2010, January 2, 2009 and December 28, 2007</u> | 32 |
| <u>Consolidated Balance Sheets as of January 1, 2010 and January 2, 2009</u> | 33 |
| <u>Consolidated Statements of Comprehensive Income for the years ended January 1, 2010, January 2, 2009 and December 28, 2007</u> | 34 |
| <u>Consolidated Statements of Stockholders' Equity for the years ended January 1, 2010, January 2, 2009 and December 28, 2007</u> | 35 |
| <u>Consolidated Statements of Cash Flows for the years ended January 1, 2010, January 2, 2009 and December 28, 2007</u> | 37 |
| <u>Notes to Consolidated Financial Statements</u> | 38 |

2. Financial Statement Schedules

The following financial statement schedule of Exponent, Inc. for the years ended January 1, 2010, January 2, 2009 and December 28, 2007 is filed as part of this Report and should be read in conjunction with the consolidated financial statements of Exponent, Inc. and subsidiaries:

| | |
|--|-------------------|
| <u>Schedule II - Valuation and Qualifying Accounts</u> | Page 58 |
|--|-------------------|

Schedules other than those listed above have been omitted since they are either not required, not applicable, or the information is otherwise included elsewhere in the report.

3. Exhibits

| | |
|--------------------------|-------------------|
| (a) <u>Exhibit Index</u> | Page 59 |
|--------------------------|-------------------|

Table of Contents

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders

Exponent, Inc.:

We have audited the accompanying consolidated balance sheets of Exponent, Inc. and subsidiaries (the Company) as of January 1, 2010 and January 2, 2009 and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the years in the three-year period ended January 1, 2010. In connection with our audits of the consolidated financial statements, we have also audited the accompanying financial statement schedule II. We also have audited the Company's internal control over financial reporting as of January 1, 2010, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting, appearing under Item 9A(b). Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule II, and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Exponent, Inc. and subsidiaries as of January 1, 2010 and January 2, 2009 and the results of its operations and its cash flows for each of the years in the three-year period ended January 1, 2010, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein. Also in our opinion, Exponent, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of January 1, 2010, based on the criteria established in *Internal Control - Integrated Framework* issued by COSO.

KPMG LLP

San Francisco, California

February 23, 2010

Table of Contents

Exponent, Inc. and Subsidiaries

Consolidated Statements of Income

| (In thousands, except per share data) | 2009 | Fiscal Years 2008 | 2007 |
|--|------------|----------------------|------------|
| Revenues: | | | |
| Revenues before reimbursements | \$ 205,714 | \$ 206,194 | \$ 183,139 |
| Reimbursements | 22,168 | 22,644 | 22,009 |
| Revenues | 227,882 | 228,838 | 205,148 |
| Operating expenses: | | | |
| Compensation and related expenses | 140,107 | 133,469 | 119,496 |
| Other operating expenses | 21,340 | 22,614 | 21,662 |
| Reimbursable expenses | 22,168 | 22,644 | 22,009 |
| General and administrative expenses | 11,005 | 13,389 | 12,037 |
| | 194,620 | 192,116 | 175,204 |
| Operating income | 33,262 | 36,722 | 29,944 |
| Other income: | | | |
| Interest income, net | 614 | 1,707 | 1,821 |
| Miscellaneous income, net | 3,145 | 65 | 1,860 |
| Income before income taxes | 37,021 | 38,494 | 33,625 |
| Provision for income taxes | 14,894 | 15,334 | 13,284 |
| Net income | \$ 22,127 | \$ 23,160 | \$ 20,341 |
| Net income per share: | | | |
| Basic | \$ 1.56 | \$ 1.57 | \$ 1.36 |
| Diluted | \$ 1.47 | \$ 1.47 | \$ 1.25 |
| Shares used in per share computations: | | | |
| Basic | 14,186 | 14,710 | 15,007 |
| Diluted | 15,030 | 15,724 | 16,322 |

See accompanying notes to the Consolidated Financial Statements.

Table of Contents**Exponent, Inc. and Subsidiaries****Consolidated Balance Sheets**

| (In thousands, except per share data) | Fiscal Years | |
|--|--------------|------------|
| | 2009 | 2008 |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 67,895 | \$ 32,598 |
| Short-term investments | 7,490 | 24,772 |
| Accounts receivable, net of allowance for doubtful accounts of \$2,717 and \$2,449, respectively | 62,662 | 62,208 |
| Prepaid expenses and other assets | 5,789 | 6,275 |
| Deferred income taxes | 4,494 | 4,455 |
| Total current assets | 148,330 | 130,308 |
| Property, equipment and leasehold improvements, net | 29,115 | 31,371 |
| Goodwill | 8,607 | 8,607 |
| Deferred income taxes | 10,476 | 6,893 |
| Other assets | 9,953 | 5,911 |
| | \$ 206,481 | \$ 183,090 |
| Liabilities and Stockholders' Equity | | |
| Current liabilities: | | |
| Accounts payable and accrued liabilities | \$ 4,498 | \$ 6,536 |
| Accrued payroll and employee benefits | 35,822 | 35,528 |
| Deferred revenues | 4,757 | 6,171 |
| Total current liabilities | 45,077 | 48,235 |
| Other liabilities | 367 | 567 |
| Deferred compensation | 9,543 | 4,401 |
| Deferred rent | 1,423 | 1,793 |
| Total liabilities | 56,410 | 54,996 |
| Commitments and contingencies | | |
| Stockholders' equity: | | |
| Preferred stock, \$.001 par value; 5,000 shares authorized; no shares outstanding | 16 | 16 |
| Common stock, \$.001 par value; 100,000 shares authorized; 16,427 shares issued | 83,808 | 72,734 |
| Additional paid-in capital | (367) | (345) |
| Accumulated other comprehensive loss | 139,606 | 127,127 |
| Retained earnings | (72,992) | (71,438) |
| Treasury stock, at cost: 2,690 and 2,737 shares held, respectively | | |
| Total stockholders' equity | 150,071 | 128,094 |
| | \$ 206,481 | \$ 183,090 |

See accompanying notes to the Consolidated Financial Statements.

Table of Contents**Exponent, Inc. and Subsidiaries****Consolidated Statements of Comprehensive Income**

| (In thousands) | Fiscal Years | | |
|---|--------------|-----------|-----------|
| | 2009 | 2008 | 2007 |
| Net income | \$ 22,127 | \$ 23,160 | \$ 20,341 |
| Other comprehensive (loss) income, net of tax: | | | |
| Foreign currency translation adjustments, net of tax | (122) | (554) | 150 |
| Unrealized gain (loss) arising during the period on investments, net of tax | 100 | (138) | 104 |
| Comprehensive income | \$ 22,105 | \$ 22,468 | \$ 20,595 |

See accompanying notes to the Consolidated Financial Statements.

Table of Contents**Exponent, Inc. and Subsidiaries****Consolidated Statements of Stockholders Equity**

| | Common Stock | | Additional paid-in capital | Accumulated other comprehensive income (loss) | Retained earnings | Treasury Stock | | Total |
|---|--------------|--------|----------------------------------|--|----------------------|----------------|-------------|------------|
| (In thousands) | Shares | Amount | | | | Shares | Amount | |
| Balance at December 29, 2006 | 16,427 | \$ 16 | \$ 50,799 | \$ 93 | \$ 101,226 | 1,714 | \$ (27,829) | \$ 124,305 |
| Employee stock purchase plan | | | 198 | | 23 | (35) | 555 | 776 |
| Exercise of stock options, net of swaps | | | (132) | | (8,382) | (641) | 10,036 | 1,522 |
| Tax benefit for stock option plans | | | 3,989 | | | | | 3,989 |
| Amortization of unrecognized stock-based compensation | | | 2,630 | | | | | 2,630 |
| Purchase of treasury shares | | | | | | 1,042 | (24,186) | (24,186) |
| Foreign currency translation adjustments | | | | 150 | | | | 150 |
| Grant of restricted stock units to settle accrued bonus | | | 2,288 | | | | | 2,288 |
| Settlement of restricted stock units | | | | | (190) | (12) | 190 | |
| Unrealized gain on investments | | | | 104 | | | | 104 |
| Net income | | | | | 20,341 | | | 20,341 |
| Balance at December 28, 2007 | 16,427 | 16 | 59,772 | 347 | 113,018 | 2,068 | (41,234) | 131,919 |
| Employee stock purchase plan | | | 409 | | | (33) | 576 | 985 |
| Exercise of stock options, net of swaps | | | (397) | | (6,249) | (581) | 9,269 | 2,623 |
| Tax benefit for stock option plans | | | 5,551 | | | | | 5,551 |
| Amortization of unrecognized stock-based compensation | | | 3,762 | | | | | 3,762 |
| Purchase of treasury shares | | | | | | 1,409 | (41,273) | (41,273) |
| Foreign currency translation adjustments | | | | (554) | | | | (554) |
| Grant of restricted stock units to settle accrued bonus | | | 3,637 | | | | | 3,637 |
| Settlement of restricted stock units | | | | | (2,802) | (126) | 1,224 | (1,578) |
| Unrealized gain (loss) on investments | | | | (138) | | | | (138) |
| Net income | | | | | 23,160 | | | 23,160 |
| Balance at January 2, 2009 | 16,427 | 16 | 72,734 | (345) | 127,127 | 2,737 | (71,438) | 128,094 |

Table of Contents

| (In thousands) | Common Stock | | | Accumulated other comprehensive income (loss) | Retained earnings | Treasury Stock | | |
|---|--------------|--------|----------------------------------|---|----------------------|----------------|-------------|------------|
| | Shares | Amount | Additional paid-in capital | | | Shares | Amount | Total |
| Balance at January 2, 2009 | 16,427 | 16 | 72,734 | (345) | 127,127 | 2,737 | (71,438) | 128,094 |
| Employee stock purchase plan | | | 146 | | | (33) | 702 | 848 |
| Exercise of stock options, net of swaps | | | (227) | | (5,185) | (392) | 8,251 | 2,839 |
| Tax benefit for stock option plans | | | 3,282 | | | | | 3,282 |
| Amortization of unrecognized stock-based compensation | | | 4,134 | | | | | 4,134 |
| Purchase of treasury shares | | | | | | 540 | (13,121) | (13,121) |
| Foreign currency translation adjustments | | | | (122) | | | | (122) |
| Grant of restricted stock units to settle accrued bonus | | | 3,739 | | | | | 3,739 |
| Settlement of restricted stock units | | | | | (4,463) | (162) | 2,614 | (1,849) |
| Unrealized gain on investments | | | | 100 | | | | 100 |
| Net income | | | | | 22,127 | | | 22,127 |
| Balance at January 1, 2010 | 16,427 | \$ 16 | \$ 83,808 | \$ (367) | \$ 139,606 | 2,690 | \$ (72,992) | \$ 150,071 |

See accompanying notes to the Consolidated Financial Statements.

Table of Contents**Exponent, Inc. and Subsidiaries****Consolidated Statements of Cash Flows**

| (In thousands) | 2009 | Fiscal Years 2008 | 2007 |
|---|-----------|----------------------|-----------|
| Cash flows from operating activities: | | | |
| Net income | \$ 22,127 | \$ 23,160 | \$ 20,341 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization of property, equipment and leasehold improvements | 4,352 | 4,109 | 3,845 |
| Amortization of premiums and accretion of discounts on short-term investments | 170 | 451 | 309 |
| Amortization of deferred compensation contribution | | 181 | 632 |
| Deferred rent expense | (370) | 38 | 658 |
| Provision for doubtful accounts | 3,918 | 2,750 | 2,486 |
| Stock-based compensation | 7,931 | 7,828 | 6,195 |
| Deferred income tax provision | (4,100) | (1,344) | (2,652) |
| Tax benefit for stock option plans | (3,282) | (5,549) | (3,989) |
| Changes in operating assets and liabilities: | | | |
| Accounts receivable | (4,372) | (5,139) | (14,097) |
| Prepaid expenses and other assets | 635 | (655) | (1,126) |
| Accounts payable and accrued liabilities | 714 | 5,368 | 5,484 |
| Accrued payroll and employee benefits | 507 | 5,457 | 6,472 |
| Deferred revenues | (1,414) | (287) | 2,392 |
| Net cash provided by operating activities | 26,816 | 36,368 | 26,950 |
| Cash flows from investing activities: | | | |
| Capital expenditures | (2,017) | (5,646) | (3,677) |
| Other assets | | | 90 |
| Purchase of short-term investments | | (77,911) | (99,371) |
| Sale/maturity of short-term investments | 18,153 | 104,620 | 99,043 |
| Net cash provided by (used in) investing activities | 16,136 | 21,063 | (3,915) |
| Cash flows from financing activities: | | | |
| Tax benefit for stock option plans | 3,282 | 5,549 | 3,989 |
| Payroll taxes for restricted stock units | (1,849) | (1,578) | |
| Repurchase of common stock | (12,875) | (41,588) | (24,647) |
| Exercise of share-based payment awards | 3,682 | 3,554 | 3,025 |
| Net cash used in financing activities | (7,760) | (34,063) | (17,633) |
| Effect of foreign currency exchange rates on cash and cash equivalents | 105 | (1,470) | 60 |
| Net increase in cash and cash equivalents | 35,297 | 21,898 | 5,462 |
| Cash and cash equivalents at beginning of year | 32,598 | 10,700 | 5,238 |
| Cash and cash equivalents at end of year | \$ 67,895 | \$ 32,598 | \$ 10,700 |

See accompanying notes to the Consolidated Financial Statements.

Table of Contents

Exponent, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1: Summary of Significant Accounting Policies

Basis of Presentation

Exponent, Inc. together with its subsidiaries (collectively referred to as the Company) is a science and engineering consulting firm that provides solutions to complex problems. The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant inter-company transactions and balances have been eliminated in consolidation.

The Company operates on a 52-53 week fiscal year with each year ending on the Friday closest to December 31st. Fiscal period 2009 included 52 weeks of activity and ended on January 1, 2010. Fiscal period 2008 included 53 weeks of activity and ended on January 2, 2009. Fiscal period 2007 included 52 weeks of activity and ended on December 28, 2007.

The Company has evaluated subsequent events through February 23, 2010, the date which these financial statements were issued. No adjustment or additional disclosure other than that already made to these financial statements is considered necessary based on this evaluation.

Authorized Capital Stock

The Company committed to stockholders in a letter dated May 23, 2006 to limit its use of the increased authorized capital stock to 40 million common shares, and 2 million preferred shares, unless the approval of the Company's stockholders is obtained subsequently, such as through a further amendment to the Company's authorized capital stock.

Revenue Recognition

The Company derives its revenues primarily from professional fees earned on consulting engagements, product sales in its technology development practice, fees earned for the use of its equipment and facilities, as well as reimbursements for outside direct expenses associated with the services that are billed to its clients.

The Company reports service revenues net of subcontractor fees. The Company has determined that it is not the primary obligor with respect to these subcontractors because:

its clients are directly involved in the subcontractor selection process;

the subcontractor is responsible for fulfilling the scope of work; and

the Company passes through the costs of subcontractor agreements with only a minimal fixed percentage mark-up to compensate it for processing the transactions.

Reimbursements, including those related to travel and other out-of-pocket expenses, and other similar third party costs such as the cost of materials, are included in revenues, and an equivalent amount of reimbursable expenses are included in operating expenses. Any mark-up on reimbursable expenses is included in revenues.

Substantially all of the Company's engagements are performed under time and material or fixed-price billing arrangements. On time and material and fixed-price projects, revenue is generally recognized as the services are performed. For substantially all of the Company's fixed-price engagements, it recognizes revenue based on the relationship of incurred labor hours at standard rates to its estimate of the total labor hours at standard rates it expects to incur over the term of the contract. The Company believes this methodology achieves a reliable measure of the revenue from the consulting services it provides to its customers under fixed-price contracts given the nature of the consulting services the Company provides and the following additional considerations:

the Company considers labor hours at standard rates and expenses to be incurred when pricing its contracts;

the Company generally does not incur set up costs on its contracts;

the Company does not believe that there are reliable milestones to measure progress toward completion;

if the contract is terminated early, the customer is required to pay the Company for time at standard rates plus materials incurred to date;

the Company does not recognize revenue for award fees or bonuses until specific contractual criteria are met;

the Company does not include revenue for unpriced change orders until the customer agrees with the changes;

Table of Contents

historically the Company has not had significant accounts receivable write-offs or cost overruns; and

its contracts are typically progress billed on a monthly basis.

Product revenue is recognized, when both title and risk of loss transfer to the customer and customer acceptance has occurred, provided that no significant obligations remain. Revenue from multiple-element arrangements is allocated based on the relative fair value of each element, which is generally based on the relative sales price for each element when sold separately. If the fair value of one or more delivered elements cannot be determined revenue is allocated based on the residual method.

Gross revenues and reimbursements for the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007, respectively, were:

| (In thousands) | Fiscal Years | | |
|--------------------------------|--------------|------------|------------|
| | 2009 | 2008 | 2007 |
| Gross revenues | \$ 234,602 | \$ 235,040 | \$ 210,253 |
| Less: Subcontractor fees | 6,720 | 6,202 | 5,105 |
| Revenues | 227,882 | 228,838 | 205,148 |
| Reimbursements: | | | |
| Out-of-pocket reimbursements | 4,652 | 5,182 | 4,525 |
| Other outside direct expenses | 17,516 | 17,462 | 17,484 |
| | 22,168 | 22,644 | 22,009 |
| Revenues before reimbursements | \$ 205,714 | \$ 206,194 | \$ 183,139 |

Significant management judgments and estimates must be made in connection with the revenues recognized in any accounting period. These judgments and estimates include an assessment of collectibility and, for fixed-price engagements, an estimate as to the total effort required to complete the project. If the Company made different judgments or utilized different estimates, the amount and timing of its revenue for any period could be materially different.

All consulting contracts are subject to review by management, which requires a positive assessment of the collectibility of contract amounts. If, during the course of the contract, the Company determines that collection of revenue is not reasonably assured, it does not recognize the revenue until its collection becomes reasonably assured, which in those situations would generally be upon receipt of cash. The Company assesses collectibility based on a number of factors, including past transaction history

with the client, as well as the credit-worthiness of the client. Losses on fixed-price contracts are recognized during the period in which the loss first becomes evident. Contract losses are determined to be the amount by which the estimated total costs of the contract exceeds the total fixed price of the contract.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

Foreign Currency Translation

The Company translates the assets and liabilities of foreign subsidiaries, whose functional currency is the local currency, at exchange rates in effect at the balance sheet date. Revenues and expenses are translated at the average rates of exchange prevailing during the year. The adjustment resulting from translating the financial statements of such foreign subsidiaries is included in accumulated other comprehensive income, which is reflected as a separate component of stockholders' equity.

Cash Equivalents

Cash equivalents consist of highly liquid investments such as money market mutual funds, commercial paper and debt securities with original maturities of three months or less.

Short-term Investments

Short-term investments consist of debt securities classified as available-for-sale and are carried at their fair value as of the balance sheet date. Short-term investments generally mature between three months and three years from the purchase date. Investments with maturities beyond one year are classified as short-term based on their highly liquid nature and because such marketable securities represent investments readily available for current operations.

The amortized cost of securities is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization is included in interest income. Realized gains or losses are determined on the specific identification method and are reflected in other income. Net unrealized gains and losses are recorded directly in accumulated other comprehensive income except for unrealized losses that are deemed to be other-than-temporary, which are reflected in net income.

Table of Contents

Investments are reviewed on a regular basis to evaluate whether or not any security has experienced an other-than temporary decline in fair value. When assessing investments for other-than-temporary declines in fair value, the Company considers the significance of the decline in value as a percentage of the original cost, how long the market value of the investment has been less than its original cost, and any news that has been released specific to the investee.

Allowances for Doubtful Accounts

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of customers to meet their financial obligations. In circumstances where the Company is aware of a specific customer's inability to meet its financial obligations a specific allowance is recorded to reduce the net recognized receivable to the amount the Company reasonably believes will be collected. For all other customers the Company recognizes allowances for doubtful accounts based upon historical bad debts, customer concentration, customer credit-worthiness, current economic conditions, aging of amounts due and changes in customer payment terms.

Property, Equipment and Leasehold Improvements

Property, equipment and leasehold improvements are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are recognized using the straight-line method. Buildings are depreciated over their estimated useful lives ranging from thirty to forty years. Equipment is depreciated over its estimated useful life, which generally ranges from two to seven years. Leasehold improvements are amortized over the shorter of their estimated useful lives, generally seven years, or the term of the related lease.

Impairment of Long-Lived Assets

The Company evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the assets to future undiscounted cash flows to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured as the amount by which the carrying amount of the assets exceeds the fair value of the assets. The Company

has not recognized impairment losses on any long-lived assets in fiscal 2009, 2008 or 2007.

Goodwill

The Company assesses the impairment of goodwill annually and whenever events or changes in circumstances indicate that the carrying amount may be impaired. The Company's annual goodwill impairment review is completed at the end of the 4th week of each fiscal year. Factors that the Company considers when evaluating for possible impairment include the following:

significant under-performance relative to expected historical or projected future operating results;

significant changes in the manner of use of the acquired assets or the strategy for overall business; and

significant negative economic trends.

When evaluating the Company's goodwill for impairment, based upon the existence of one or more of the above factors, the Company determines the existence of an impairment by assessing the fair value of the applicable reporting unit, including goodwill, using expected future cash flows to be generated by the reporting unit. If the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit's goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied value of the reporting unit goodwill. The Company did not recognize any goodwill impairment losses in fiscal 2009, 2008 or 2007.

Deferred Revenues

Edgar Filing: EXPONENT INC - Form 10-K

Deferred revenues represent amounts billed to clients in advance of services provided, primarily on fixed-price projects. The Company had \$4,757,000 and \$6,171,000 in deferred revenues as of January 1, 2010 and January 2, 2009, respectively.

Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the expected tax consequences of temporary differences between the tax basis and the financial reporting basis of assets and liabilities. Deferred tax assets and liabilities are measured using the enacted tax rates and laws in effect when the differences are expected to reverse. The effect on

Table of Contents

deferred tax assets and liabilities from changes in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recorded for deferred tax assets if it is more likely than not that some portion or all of the deferred tax assets will not be realized. United States income taxes are provided on the earnings of foreign subsidiaries unless the subsidiaries earnings are considered permanently reinvested outside the United States.

Fair Value of Financial Instruments

Financial instruments consist of cash and cash equivalents, short-term investments, accounts receivable, other assets and accounts payable. The carrying amount of the Company's cash and cash equivalents, short-term investments, accounts receivable, other assets and accounts payable approximates their fair values.

Stock-Based Compensation

Stock-based compensation is measured at the grant date based on the fair value of the award and is recognized as expense on a straight-line basis over the requisite service period. The Company estimates the number of awards that are expected to vest and revises the estimate as actual forfeitures differ from that estimate. Estimated forfeiture rates are based on the Company's historical experience.

Net Income Per Share

Basic per share amounts are computed using the weighted-average number of common shares outstanding during the period. Dilutive per share amounts are computed using the weighted-average number of common shares outstanding and potentially dilutive securities, using the treasury stock method if their effect would be dilutive.

The following schedule reconciles the denominators of the Company's calculation for basic and diluted net income per share:

| (In thousands) | Fiscal Years | | |
|---|--------------|--------|--------|
| | 2009 | 2008 | 2007 |
| Shares used in basic per share computation | 14,186 | 14,710 | 15,007 |
| Effect of dilutive common stock options outstanding | 460 | 691 | 1,042 |
| Effect of unvested restricted stock units outstanding | 384 | 323 | 273 |
| Shares used in diluted per share computation | 15,030 | 15,724 | 16,322 |

Common stock options to purchase 60,000 and 53,854 shares with exercise prices greater than the average fair market value of the Company's common stock, were excluded from the diluted per share calculation for the fiscal years ended January 1, 2010 and January 2, 2009, respectively. There were no options excluded from the diluted per share calculation for the fiscal year ended December 28, 2007.

Recent Accounting Pronouncements

In May 2009, the Financial Accounting Standards Board issued new standards for subsequent events, which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. The new standards are effective for interim and annual reporting periods ending after June 15, 2009. We adopted the new standards during the second quarter of fiscal 2009 and, as the pronouncement only requires additional disclosures, the adoption did not have an impact on our consolidated financial position, results of operations or cash flows.

Table of Contents**Note 2: Cash, cash equivalents and short-term investments**

Cash, cash equivalents and short-term investments consisted of the following as of January 1, 2010:

| (In thousands) | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value |
|---|-------------------|---------------------|----------------------|-------------------------|
| Classified as current assets: | | | | |
| Cash | \$ 10,969 | \$ | \$ | \$ 10,969 |
| Cash equivalents: | | | | |
| Money market securities | 56,926 | | | 56,926 |
| Total cash equivalents | 56,926 | | | 56,926 |
| Total cash and cash equivalents | 67,895 | | | 67,895 |
| Short-term investments: | | | | |
| State and municipal bonds | 7,439 | 51 | | 7,490 |
| Total short-term investments | 7,439 | 51 | | 7,490 |
| Total cash, cash equivalents and short-term investments | \$ 75,334 | \$ 51 | \$ | \$ 75,385 |

Cash, cash equivalents and short-term investments consisted of the following as of January 2, 2009:

| (In thousands) | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value |
|---|-------------------|---------------------|----------------------|-------------------------|
| Classified as current assets: | | | | |
| Cash | \$ 12,170 | \$ | \$ | \$ 12,170 |
| Cash equivalents: | | | | |
| Money market securities | 20,428 | | | 20,428 |
| Total cash equivalents | 20,428 | | | 20,428 |
| Total cash and cash equivalents | 32,598 | | | 32,598 |
| Short-term investments: | | | | |
| State and municipal bonds | 24,763 | 144 | (135) | 24,772 |
| Total short-term investments | 24,763 | 144 | (135) | 24,772 |
| Total cash, cash equivalents and short-term investments | \$ 57,361 | \$ 144 | \$ (135) | \$ 57,370 |

Market values were determined for each individual security in the investment portfolio. As of January 1, 2010, Exponent has not identified any impairment related to available-for-sale securities. All cash equivalents had maturities of three months or less and short-term investments had maturities of one year or less, with an average effective maturity of 0.05 years as of January 1, 2010.

Table of Contents**Note 3: Fair Value Measurements**

The Company measures certain financial assets and liabilities at fair value on a recurring basis, including available-for-sale fixed income securities, trading fixed income and equity securities held in its deferred compensation plan and the liability associated with its deferred compensation plan. The fair value of these certain financial assets and liabilities was determined using the following inputs at January 1, 2010 (in thousands):

| | | Fair Value Measurements at Reporting Date Using | | |
|---|-----------|---|--|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| | Total | | | |
| <u>Assets</u> | | | | |
| Fixed income available-for-sale securities ⁽¹⁾ | \$ 64,416 | \$ 56,926 | \$ 7,490 | |
| Fixed income trading securities held in deferred compensation plan ⁽²⁾ | 2,873 | 2,873 | | |
| Equity trading securities held in deferred compensation plan ⁽²⁾ | 6,960 | 6,960 | | |
| Total | \$ 74,249 | \$ 66,759 | \$ 7,490 | \$ |
| <u>Liabilities</u> | | | | |
| Deferred compensation plan ⁽³⁾ | 9,833 | 9,833 | | |
| Total | \$ 9,833 | \$ 9,833 | \$ | \$ |

Table of Contents

The fair value of these certain financial assets and liabilities was determined using the following inputs at January 2, 2009 (in thousands):

| | | Fair Value Measurements at Reporting Date Using | | |
|---|------------------|---|--|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| | Total | | | |
| <u>Assets</u> | | | | |
| Fixed income available-for-sale securities ⁽¹⁾ | \$ 46,075 | \$ 20,428 | \$ 24,772 | \$ 875 |
| Fixed income trading securities held in deferred compensation plan ⁽²⁾ | 1,020 | 1,020 | | |
| Equity trading securities held in deferred compensation plan ⁽²⁾ | 3,381 | 3,381 | | |
| Total | \$ 50,476 | \$ 24,829 | \$ 24,772 | \$ 875 |
| <u>Liabilities</u> | | | | |
| Deferred compensation plan ⁽³⁾ | 4,401 | 4,401 | | |
| Total | \$ 4,401 | \$ 4,401 | \$ | \$ |

⁽¹⁾ Included in cash and cash equivalents, short-term investments and other assets on the Company's consolidated balance sheet.

⁽²⁾ Included in other current assets and other assets on the Company's consolidated balance sheet.

⁽³⁾ Included in accrued liabilities and deferred compensation on the Company's consolidated balance sheet.

Fixed income available-for-sale securities represent primarily obligations of state and local government agencies. Included in fixed income available-for-sale securities at January 1, 2010, are \$56,926,000 of money market securities classified as cash equivalents. Fixed income and equity trading securities represent mutual funds held in the Company's deferred compensation plan. See Note 11 for additional information about the Company's deferred compensation plan.

At January 1, 2010, the Company did not have any assets valued using significant unobservable inputs. At January 2, 2009 the Company's investment portfolio included one student loan secured auction rate security purchased for \$1 million and valued at \$875,000. During the second quarter of 2008, the auction for this security failed. Due to the failed auction, the company valued this auction rate security using significant unobservable inputs. During the second quarter of 2009, the issuer settled this auction rate for \$1 million.

Table of Contents**Note 4: Property, Equipment and Leasehold Improvements**

| (In thousands) | Fiscal Years | |
|---|--------------|-----------|
| | 2009 | 2008 |
| Property: | | |
| Land | \$ 4,450 | \$ 4,450 |
| Buildings | 33,419 | 33,248 |
| Construction in progress | 242 | 262 |
| Equipment: | | |
| Machinery and equipment | 23,770 | 26,470 |
| Office furniture and equipment | 5,739 | 6,491 |
| Leasehold improvements | 8,661 | 8,201 |
| | 76,281 | 79,122 |
| Less accumulated depreciation and amortization | 47,166 | 47,751 |
| Property, equipment and leasehold improvements, net | \$ 29,115 | \$ 31,371 |

Depreciation and amortization for the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007, was \$4,352,000, \$4,109,000 and \$3,845,000, respectively.

Note 5: Goodwill

Below is a breakdown of goodwill, reported by segment as of January 1, 2010:

| (In thousands) | Environmental and health | Engineering and other scientific | Total |
|----------------|--------------------------|----------------------------------|----------|
| Goodwill | \$ 8,099 | \$ 508 | \$ 8,607 |

There were no changes in the carrying amount of goodwill for the fiscal year ended January 1, 2010. There were no goodwill impairments or gains or losses on disposals for any portion of the Company's reporting units during the fiscal year ended January 1, 2010.

Table of Contents**Note 6: Other Significant Balance Sheet Components****Account receivable, net**

| (In thousands) | Fiscal Years | |
|---------------------------------|--------------|-----------|
| | 2009 | 2008 |
| Billed accounts receivable | \$ 46,461 | \$ 43,561 |
| Unbilled accounts receivable | 18,918 | 21,096 |
| Allowance for doubtful accounts | (2,717) | (2,449) |
| Total accounts receivable, net | \$ 62,662 | \$ 62,208 |

Accounts payable and accrued liabilities

| (In thousands) | Fiscal Years | |
|--|--------------|----------|
| | 2009 | 2008 |
| Accounts payable | \$ 2,162 | \$ 3,747 |
| Accrued liabilities | 2,336 | 2,789 |
| Total accounts payable and other accrued liabilities | \$ 4,498 | \$ 6,536 |

Accrued payroll and employee benefits

| (In thousands) | Fiscal Years | |
|---|--------------|-----------|
| | 2009 | 2008 |
| Accrued bonuses payable | \$ 20,172 | \$ 19,734 |
| Accrued 401(k) contributions | 5,778 | 5,705 |
| Accrued vacation | 5,940 | 5,744 |
| Other accrued payroll and employee benefits | 3,932 | 4,345 |
| Total accrued payroll and employee benefits | \$ 35,822 | \$ 35,528 |

Other accrued payroll and employee benefits consist primarily of accrued wages, payroll taxes and disability insurance programs.

Note 7: Income Taxes

Income before income taxes includes income from foreign operations of \$1,269,000, \$2,485,000 and \$1,943,000 for fiscal 2009, 2008 and 2007, respectively.

Total income tax expense for the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007 consisted of the following:

| (In thousands) | Fiscal Years | | |
|----------------|--------------|------|------|
| | 2009 | 2008 | 2007 |
| Current | | | |

Edgar Filing: EXPONENT INC - Form 10-K

| | | | |
|----------|-----------|-----------|-----------|
| Federal | \$ 14,932 | \$ 12,728 | \$ 12,170 |
| Foreign | 320 | 755 | 684 |
| State | 3,742 | 3,195 | 3,072 |
| | 18,994 | 16,678 | 15,926 |
| Deferred | | | |
| Federal | (3,353) | (1,090) | (2,152) |
| State | (747) | (254) | (490) |
| | (4,100) | (1,344) | (2,642) |
| Total | \$ 14,894 | \$ 15,334 | \$ 13,284 |

The Company's effective tax rate differs from the statutory federal tax rate of 35% as shown in the following schedule:

| (In thousands) | Fiscal Years | | |
|---|--------------|-----------|-----------|
| | 2009 | 2008 | 2007 |
| Tax at federal statutory rate | \$ 12,957 | \$ 13,473 | \$ 11,767 |
| State taxes, net of federal benefit | 1,881 | 1,912 | 1,678 |
| Tax exempt interest income | (210) | (558) | (613) |
| Non-deductible expenses | 170 | 249 | 214 |
| Non-deductible stock-based compensation | 54 | 56 | 69 |
| Other | 42 | 202 | 169 |
| Tax expense | \$ 14,894 | \$ 15,334 | \$ 13,284 |
| Effective tax rate | 40.2% | 39.8% | 39.5% |

Table of Contents

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at January 1, 2010 and January 2, 2009 are presented in the following schedule:

| (In thousands) | Fiscal Years | |
|--|--------------|-----------|
| | 2009 | 2008 |
| Deferred tax assets: | | |
| Accrued liabilities and allowances | \$ 10,608 | \$ 8,892 |
| Deferred compensation | 8,168 | 5,280 |
| Other | | 435 |
| Total deferred tax assets | 18,776 | 14,607 |
| Deferred tax liabilities: | | |
| State taxes | (1,008) | (711) |
| Deductible goodwill | (2,225) | (1,947) |
| Property, equipment and leasehold improvements | (474) | (591) |
| Other | (99) | (10) |
| Total deferred tax liabilities | (3,806) | (3,259) |
| Net deferred tax assets | \$ 14,970 | \$ 11,348 |

Management believes it is more likely than not that the results of future operations will generate sufficient taxable income to realize the net deferred tax assets.

The Company is entitled to a deduction for federal and state tax purposes with respect to employees' stock award activity. The net deduction in taxes otherwise payable arising from that deduction has been credited to additional paid-in capital. For the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007, the net deduction in tax payable arising from employees' stock award activity was \$3,282,000, \$5,551,000 and \$3,989,000 respectively.

The Company and its subsidiaries file income tax returns in the United States federal jurisdiction, California and various other state and foreign jurisdictions. The Company is no longer subject to United States federal income tax examination for years prior to 2006. The Company is no longer subject to California franchise tax examinations for years prior to 2005. With few exceptions, the Company is no longer subject to state and local or non-United States income tax examination by tax authorities for years prior to 2005.

At January 1, 2010, the Company had unrecognized tax benefits of \$324,000, which primarily related to uncertainty regarding the sustainability of certain deductions taken on the Company's federal and state income tax returns. A reconciliation of the beginning

and ending amount of unrecognized tax benefits is as follows:

| | |
|--|------------|
| Balance at December 28, 2007 | \$ 265,000 |
| Additions based on tax positions related to the current year | 83,000 |
| Additions for tax positions of prior years | 5,000 |
| Reductions due to lapse of statute of limitations | (38,000) |
| Settlements | |
| Balance at January 2, 2009 | 315,000 |
| Additions based on tax positions related to the current year | 54,000 |
| Additions for tax positions of prior years | 4,000 |
| Reductions due to lapse of statute of limitations | (49,000) |
| Settlements | |

Edgar Filing: EXPONENT INC - Form 10-K

| | |
|----------------------------|------------|
| Balance at January 1, 2010 | \$ 324,000 |
|----------------------------|------------|

Unrecognized tax benefits are included in other liabilities in the accompanying balance sheet. To the extent these unrecognized tax benefits are ultimately recognized, they will impact the effective tax rate in a future period. There are no uncertain tax positions whose resolution in the next 12 months is expected to materially affect operating results. The Company's policy is to recognize interest and penalties related to unrecognized tax benefits as income tax expense. Accrued interest and penalties are insignificant at January 1, 2010.

Deferred income taxes have not been provided on the undistributed earnings of foreign subsidiaries. The amount of such earnings at January 1, 2010 was \$1,539,000. These earnings have been permanently reinvested and the Company does not plan to initiate any action that would precipitate the payment of income taxes thereon. It is not practicable to estimate the amount of additional tax that might be payable on the undistributed foreign earnings.

Table of Contents

Note 8: Stockholders' Equity

Preferred Stock

The Company has authorized 5,000,000 shares of undesignated preferred stock with a par value of \$0.001 per share. The Company committed to stockholders in a letter dated May 23, 2006 to limit its use to 2,000,000 preferred shares, unless the approval of the Company's stockholders is obtained subsequently, such as through a further amendment to the Company's authorized capital stock. None of the preferred shares were issued and outstanding at January 1, 2010 and January 2, 2009.

Accumulated Other Comprehensive Income

Accumulated other comprehensive income consists of cumulative foreign currency translation adjustments and unrealized gains or losses on investments.

Treasury Stock

Net losses related to the re-issuance of treasury stock of \$9,648,000, \$9,051,000 and \$8,549,000 were recorded as a reduction to retained earnings during fiscal 2009, 2008 and 2007, respectively.

Repurchase of Common Stock

The Company repurchased 540,000 shares of its common stock for \$13.1 million during the fiscal year ended January 1, 2010. The Company repurchased 1,409,000 shares of its common stock for \$41.3 million during the fiscal year ended January 2, 2009. The Company repurchased 1,042,000 shares of its common stock for \$24.2 million during the fiscal year ended December 28, 2007. On February 19, 2009 the Board of Directors authorized an additional \$25.1 million for the repurchase of Exponent's common stock. As of January 1, 2010, the Company had remaining authorization under its stock repurchase plan of \$21.9 million to repurchase shares of common stock.

Note 9: Stock-Based Compensation

On May 29, 2008, the Company's stockholders approved the 2008 Equity Incentive Plan and the 2008 Employee Stock Purchase Plan (ESPP). The 2008 Equity Incentive Plan and ESPP were previously adopted by the Company's Board of Directors on April 8, 2008, subject to stockholder approval. Upon stockholder approval of the 2008 Equity Incentive Plan and ESPP each of the following plans were terminated: the 1999 Stock Option Plan, the Restricted Stock Award Plan, the

1998 Stock Option Plan and the Employee Stock Purchase Plan established in 1992.

Table of Contents

The 2008 Equity Incentive Plan allows for the award of stock options, stock awards (including stock units, stock grants and stock appreciation rights or other similar equity awards) and cash awards to officers, employees, consultants and non-employee members of the Board of Directors. The total number of shares reserved for issuance under the 2008 Equity Incentive Plan was 1,200,000 shares of common stock, subject to adjustment resulting from a stock split or the payment of a stock dividend or any other increase or decrease in the number of issued shares of the Company's stock effected without receipt of consideration by the Company. As of January 1, 2010, 824,113 shares were available for grant.

The ESPP allows for officers and employees to purchase common stock through payroll deductions of up to 15% of a participant's eligible compensation. Shares of common stock are purchased under the ESPP at 95% of the fair market value of the Company's common stock on each purchase date. Subject to adjustment resulting from a stock split or the payment of a stock dividend or any other increase or decrease in the number of issued shares of the Company's stock effected without receipt of consideration by the Company, the total number of shares reserved for issuance under the ESPP was 200,000 shares of common stock. As of January 1, 2010, 149,131 shares were available for grant. Weighted average purchase prices for shares sold under all ESPP plans in fiscal 2009, 2008 and 2007 were \$25.46, \$29.97 and \$22.33, respectively.

Restricted Stock Units

The Company grants restricted stock units to employees and outside directors. These restricted stock unit grants are designed to attract and retain employees, and to better align employee interests with those of the Company's stockholders. For a select group of employees, up to 40% of their annual bonus is settled with fully vested restricted stock unit awards. Under these fully vested restricted stock unit awards, the holder of each award has the right to

receive one share of the Company's common stock for each fully vested restricted stock unit four years from the date of grant. Each individual who received a fully vested restricted stock unit award is also granted a matching number of unvested restricted stock unit awards. These unvested restricted stock unit awards cliff vest four years from the date of grant, at which time the holder of each award will have the right to receive one share of the Company's common stock for each restricted stock unit award, provided the holder of each award has met certain employment conditions. In the case of retirement at 59 1/2 years or older, all unvested restricted stock unit awards will continue to vest provided the holder of each award does all consulting work through the Company and does not become an employee for a past or present client, beneficial party or competitor of the Company.

The value of these restricted stock unit awards is determined based on the market price of the Company's common stock on the date of grant. The value of fully vested restricted stock unit awards issued is recorded as a reduction to accrued bonuses. The portion of bonus expense that the Company expects to settle with fully vested restricted stock unit awards is recorded as stock-based compensation during the period the bonus is earned. For the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007, the Company recorded stock-based compensation expense associated with accrued bonus awards of \$3,797,000, \$4,066,000 and \$3,565,000, respectively.

The Company recorded stock-based compensation expense associated with the unvested restricted stock unit awards of \$3,467,000, \$3,032,000 and \$1,887,000 during the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007, respectively.

Table of Contents

The number of restricted stock unit awards outstanding as of January 1, 2010 is as follows⁽¹⁾:

| | Number of awards outstanding | Weighted- average fair value |
|---------------------------------|------------------------------------|------------------------------------|
| Balance as of December 29, 2006 | 322,118 | \$ 13.22 |
| Awards granted | 271,763 | 18.83 |
| Awards vested | (132,128) | 18.26 |
| Awards cancelled | (9,380) | 13.12 |
| Balance as of December 28, 2007 | 452,373 | \$ 15.12 |
| Awards granted | 240,692 | 31.58 |
| Awards vested | (200,983) | 23.35 |
| Awards cancelled | (2,982) | 24.20 |
| Balance as of January 2, 2009 | 489,100 | \$ 19.78 |
| Awards granted | 337,867 | 24.14 |
| Awards vested | (284,423) | 19.00 |
| Awards cancelled | (8,307) | 17.71 |
| Balance as of January 1, 2010 | 534,237 | \$ 23.00 |

⁽¹⁾ Does not include employee stock purchase or stock option plans.

Stock Options

The Company currently grants stock options under the 2008 Equity Incentive Plan. Options are granted for terms of ten years and generally vest ratably over a four-year period from the grant date. The Company grants options at exercise prices equal to the fair value of the Company's common stock on the date of grant. During the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007, the Company recorded stock-based compensation

expense of \$56,000, \$231,000 and \$447,000, respectively, associated with stock options granted prior to, but not yet vested as of December 30, 2005. During the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007, the Company recorded stock-based compensation expense of \$611,000, \$499,000 and \$296,000, respectively, associated with stock options granted after December 30, 2005.

Table of Contents

Option activity is as follows⁽¹⁾:

| | Number of shares outstanding | Weighted- average exercise price | Weighted- average remaining contractual term (years) | Aggregate intrinsic value (in thousands) |
|--|------------------------------------|---|--|--|
| Balance as of December 29, 2006 | 2,341,359 | \$ 6.04 | | |
| Options granted | 100,000 | 19.10 | | |
| Options cancelled | | | | |
| Options exercised | (730,009) | 4.43 | | |
| Balance as of December 28, 2007 | 1,711,350 | \$ 7.49 | | |
| Options granted | 60,000 | 31.01 | | |
| Options cancelled | | | | |
| Options exercised | (583,051) | 4.59 | | |
| Balance as of January 2, 2009 | 1,188,299 | \$ 10.10 | | |
| Options granted | 30,000 | 23.07 | | |
| Options cancelled | | | | |
| Options exercised | (401,190) | 7.73 | | |
| Balance as of January 1, 2010 | 817,109 | \$ 11.74 | 4.10 | \$ 13,349 |
| Vested and expected to vest at January 1, 2010 | 802,221 | \$ 11.56 | 4.05 | \$ 13,239 |
| Exercisable at January 1, 2010 | 653,359 | \$ 9.19 | 3.30 | \$ 12,232 |

⁽¹⁾ Does not include restricted stock or employee stock purchase plans

The total intrinsic value of options exercised during the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007 was \$7,673,830, \$14,979,000 and \$12,980,000, respectively. The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the last trading day of the fiscal year ended January 1,

2010, and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options on January 1, 2010. This amount changes based on the fair-value of the Company's stock.

Information regarding options outstanding at January 1, 2010 is summarized below:

| Range of | Outstanding | Exercisable |
|----------|-------------|-------------|
|----------|-------------|-------------|

Edgar Filing: EXPONENT INC - Form 10-K

| exercise price | Number of options | Weighted- average remaining life in years | Weighted- average exercise price | Number of shares | Weighted average exercise price |
|-----------------|-------------------------|--|---|------------------------|--|
| \$4.20-\$5.89 | 162,789 | 1.03 | \$ 5.33 | 162,789 | \$ 5.33 |
| \$6.48-\$7.68 | 294,250 | 2.91 | \$ 6.95 | 294,250 | \$ 6.95 |
| \$11.31-\$15.65 | 170,070 | 5.04 | \$ 13.01 | 131,320 | \$ 12.73 |
| \$18.37-\$23.07 | 130,000 | 7.60 | \$ 20.02 | 50,000 | \$ 19.10 |
| \$31.01-\$31.01 | 60,000 | 8.10 | \$ 31.01 | 15,000 | \$ 31.01 |
| | 817,109 | 4.10 | \$ 11.74 | 653,359 | \$ 9.19 |

Table of Contents

The Company uses the Black-Scholes option-pricing model to determine the fair value of options granted. The determination of the fair value of stock-based payment awards on the date of grant using an option-pricing model is affected by the Company's stock price as well as assumptions regarding a number of complex and subjective variables. These variables include expected stock price volatility over the term of the award, actual and projected employee stock option exercise behaviors, the risk-free interest rate and expected dividends.

The Company used historical exercise and post-vesting forfeiture and expiration data to estimate the expected term of options granted. The historical volatility of the Company's common stock over a period of time equal to the expected term of the

options granted was used to estimate expected volatility. The risk-free interest rate used in the option-pricing model was based on United States Treasury zero coupon issues with remaining terms similar to the expected term on the options. The Company does not anticipate paying any cash dividends in the foreseeable future and therefore used an expected dividend yield of zero in the option-pricing model. The Company is required to estimate forfeitures at the time of grant and revise those estimates in subsequent periods if actual forfeitures differ from those estimates. Historical data was used to estimate pre-vesting option forfeitures and stock-based compensation expense was recorded only for those awards that are expected to vest. All share based payment awards are recognized on a straight-line basis over the requisite service periods of the awards.

The assumptions used to value option grants for the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007 are as follows:

| | Stock Option Plan | | |
|---|--------------------------|-------------|-------------|
| | 2009 | 2008 | 2007 |
| Expected life (in years) | 6.6 | 6.7 | 6.4 |
| Risk-free interest rate | 2.1% | 3.1% | 4.8% |
| Volatility | 40% | 35% | 35% |
| Dividend yield | 0% | 0% | 0% |
| The weighted-average fair value of options granted during the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007 were \$10.02, \$12.82 and \$8.48, respectively. | | | |

The amount of stock-based compensation expense recognized in the Company's consolidated statements of income for the fiscal years ended January 1, 2010, January 2, 2009 and December 28, 2007 is as follows:

| (In thousands) | 2009 | 2008 | 2007 |
|---|-----------------|-----------------|-----------------|
| Compensation and related expenses: | | | |
| Restricted stock units | \$ 6,993 | \$ 6,966 | \$ 5,325 |
| Stock option grants | 667 | 730 | 743 |
| Sub-total | 7,660 | 7,696 | 6,068 |
| General and administrative expenses: | | | |
| Restricted stock units | 271 | 132 | 127 |
| Sub-total | 271 | 132 | 127 |
| Total stock-based compensation expense | \$ 7,931 | \$ 7,828 | \$ 6,195 |

As of January 1, 2010, there was \$3.8 million of unrecognized compensation cost, expected to be recognized over a weighted average period of 2.4 years, related to unvested restricted stock unit awards and \$1.0 million of unrecognized compensation cost, expected to be recognized over a weighted average period of 2.4 years, related to unvested stock options. Total unrecognized compensation costs will be adjusted for future

changes in estimated forfeitures.

Table of Contents

A summary of the Company's unvested stock options is as follows:

| | Unvested options outstanding | Weighted- average fair value |
|---|------------------------------------|------------------------------------|
| Balance of unvested stock options as of December 29, 2006 | 355,750 | \$ 5.38 |
| Options granted | 100,000 | 8.48 |
| Options vested | (187,750) | 4.74 |
| Options forfeited | | |
| Balance of unvested stock options as of December 28, 2007 | 268,000 | \$ 6.99 |
| Options granted | 60,000 | 12.82 |
| Options vested | (104,000) | 6.68 |
| Options forfeited | | |
| Balance of unvested stock options as of January 2, 2009 | 224,000 | \$ 8.70 |
| Options granted | 30,000 | 10.02 |
| Options vested | (90,250) | 8.04 |
| Options forfeited | | |
| Balance of unvested stock options as of January 1, 2010 | 163,750 | \$ 9.31 |

Note 10: Retirement Plans

The Company provides a 401(k) plan for its employees whereby the Company contributes to each eligible employee's 401(k) account 7% of the employee's eligible base salary plus overtime. The employee does not need to make a contribution to the plan to be eligible for the Company's 7% contribution. To be eligible under the plan, an employee must be at least 21 years of age and be either a full-time or part-time salaried employee. The 7% Company contribution will vest 20% per year for the first 5 years of employment and then immediately thereafter. The Company's expenses related to this plan were \$5,744,000, \$5,662,000, and \$4,587,000 in fiscal 2009, 2008, and 2007, respectively.

Note 11: Deferred Compensation Plan

The Company maintains a nonqualified deferred compensation plan for the benefit of a select group of highly compensated employees. Under this plan participants may elect to defer up to 100% of their compensation. Company assets that are earmarked to pay benefits under the plan are held in a rabbi trust and are subject to the claims of the Company's creditors. As of January 1, 2010 and January 2, 2009, the invested amounts under the plan totaled \$9.8 million and \$5.0 million, respectively. These assets are classified as trading securities and are recorded at fair market value with changes recorded as adjustments to other income and expense.

As of January 1, 2010 and January 2, 2009, vested amounts due under the plan totaled \$9.8 million and \$5.0 million, respectively. Changes in the liability are

recorded as adjustments to compensation expense. During the fiscal years 2009, 2008 and 2007, the Company recognized compensation expense of \$1,891,000, \$(2,053,000) and \$270,000 respectively, as a result of changes in the market value of the trust assets, with the same amount being recorded as other income, net.

Note 12: Commitments and Contingencies

The following is a summary of the future minimum payments, required under non-cancelable operating leases, with terms in excess of one year, as of January 1, 2010:

Edgar Filing: EXPONENT INC - Form 10-K

(In thousands)

| Fiscal year | Lease commitments |
|--------------------|------------------------------|
| 2010 | \$ 5,742 |
| 2011 | 4,836 |
| 2012 | 4,118 |
| 2013 | 1,991 |
| 2014 | 1,609 |
| Thereafter | 2,790 |
| | \$ 21,086 |

Total rent expense from property leases in 2009, 2008 and 2007 was \$4,941,000, \$5,110,000 and \$4,996,000, respectively. Total expense from other operating leases and commitments in 2009, 2008 and 2007 was \$1,549,000, \$1,477,000 and \$1,016,000, respectively. The Company had \$479,000 in outstanding purchase commitments as of January 1, 2010. These commitments are expected to be fulfilled by the end of fiscal 2010.

Table of Contents

In July of 2008, the Company was served with a writ by a former client. The writ did not articulate a claim. The Company met with the former client in November of 2008 and again in January of 2009 and learned in those discussions of potential claims against the Company arising out of the testimony delivered by one of the Company's employees. The former client claims that this testimony contributed to an adverse verdict against them. The adverse verdict is currently under appeal. Given the uncertainty as to whether the claimant will incur a loss (it may prevail on appeal), whether it will choose to pursue one or more claims against the Company, and the nature of the potential claims against the Company, an estimated loss cannot be determined at this time. The Company believes it has a strong defense against all such potential claims and intends to vigorously defend itself. Further, the Company believes that some of the potential claims would be covered by insurance. Although the Company's ultimate liability in this matter (if any) cannot be determined, based upon information currently available, the Company believes, after consultation with legal counsel, the ultimate resolution of these potential claims will not have a material adverse effect on its financial condition, results of operations or liquidity.

The Company is party to a lawsuit arising from a third party claim alleging negligence related to the disposal of evidence following the completion of the Company's work on a project. The exact amount of damages is not alleged, but the Company understands the claim is currently less than \$3 million. The case is in the pretrial stage and trial has been set for March 2010. An estimated loss cannot be determined at this time. The Company believes it has a strong defense against this claim and intends to vigorously defend itself. Further, the Company believes that some of this claim would be covered by insurance. Although the Company's ultimate liability in this matter (if any) cannot be determined, based upon information currently available, the Company believes, after consultation with legal counsel, the ultimate resolution of this claim will not have a material adverse effect on its financial condition, results of operations or liquidity.

In addition to the above matters, the Company is a party to various other legal actions and is contingently liable in connection with claims and contracts arising in the normal course of business, the outcome of which the Company believes, after consultation with legal counsel, will not have a material adverse effect on its financial condition, results of operations or liquidity.

Note 13: Other Income, Net

Interest and other income, net, consisted of the following:

| (In thousands) | Fiscal Years | | |
|--|-----------------|-----------------|-----------------|
| | 2009 | 2008 | 2007 |
| Interest income | \$ 617 | \$ 1,718 | \$ 1,835 |
| Interest expense | (3) | (11) | (14) |
| Rental income | 1,405 | 1,544 | 1,140 |
| Gain (loss) on deferred compensation investments | 1,891 | (2,053) | 356 |
| Gain (loss) on foreign exchange | (298) | 465 | 118 |
| Other | 147 | 109 | 246 |
| Total | \$ 3,759 | \$ 1,772 | \$ 3,681 |

Note 14: Industry and Client Credit Risk

The Company serves clients in various segments of the economy. During 2009, 2008 and 2007 the Company provided services representing approximately 12%, 14% and 14%, respectively, of revenues to clients and to organizations and insurers acting on behalf of clients in the transportation industry. During 2009, 2008 and 2007 the Company derived approximately 12%, 15% and 14%, respectively, of revenues from government agencies and contractors.

The Company derived 10%, 13% and 12% of revenues from agencies of the U.S. federal government for the years ended January 1, 2010, January 2, 2009 and December 28, 2007, respectively. Agencies of the U.S. federal government comprised 13%, 11% and 10% of the Company's accounts receivable at January, 1, 2010, January 2, 2009 and December 28, 2007, respectively.

Note 15: Supplemental Cash Flow Information

The following is supplemental disclosure of cash flow information:

| (In thousands) | Fiscal Years | | |
|--|--------------|-----------|-----------|
| | 2009 | 2008 | 2007 |
| Cash paid during the year: | | | |
| Income taxes | \$ 15,297 | \$ 14,432 | \$ 12,551 |
| Non-cash investing and financing activities: | | | |
| Capital leases for equipment | \$ | \$ 17 | \$ |
| Unrealized gain (loss) on investments | \$ 100 | \$ (138) | \$ 104 |
| Vested stock unit awards granted to settle accrued bonus | \$ 3,739 | \$ 3,637 | \$ 2,288 |
| Stock repurchases payable to broker | \$ 246 | \$ | \$ 315 |

Table of Contents**Note 16: Segment Reporting**

The Company reports two operating segments based on two primary areas of service. One operating segment is a broad service group providing technical consulting in different practices primarily in the areas of impending litigation and technology development. The Company's other operating segment provides services in the area of environmental, epidemiology and health risk analysis. This operating segment provides a wide range of consulting services relating to environmental hazards and risks and the impact on both human health and the environment.

Segment information is presented for selected data from the statements of income and statements of cash flows for fiscal years 2009, 2008, and 2007. Segment information for selected data from the balance sheets is presented for the fiscal years ended January 1, 2010 and January 2, 2009. The chief operating decision maker does not review total assets in his evaluation of segment performance and capital allocation.

Revenues

| (In thousands) | Fiscal Years | | |
|----------------------------------|--------------|------------|------------|
| | 2009 | 2008 | 2007 |
| Engineering and other scientific | \$ 171,757 | \$ 176,879 | \$ 157,987 |
| Environmental and health | 56,125 | 51,959 | 47,161 |
| Total revenues | \$ 227,882 | \$ 228,838 | \$ 205,148 |

Operating Income

| (In thousands) | Fiscal Years | | |
|----------------------------------|--------------|-----------|-----------|
| | 2009 | 2008 | 2007 |
| Engineering and other scientific | \$ 41,407 | \$ 44,605 | \$ 39,629 |
| Environmental and health | 15,922 | 13,852 | 12,380 |
| Total segment operating income | 57,329 | 58,457 | 52,009 |
| Corporate operating expense | (24,067) | (21,735) | (22,065) |
| Total operating income | \$ 33,262 | \$ 36,722 | \$ 29,944 |

Capital Expenditures

| (In thousands) | Fiscal Years | | |
|------------------------------------|--------------|----------|----------|
| | 2009 | 2008 | 2007 |
| Engineering and other scientific | \$ 1,249 | \$ 4,365 | \$ 2,672 |
| Environmental and health | 161 | 145 | 105 |
| Total segment capital expenditures | 1,410 | 4,510 | 2,777 |
| Corporate capital expenditures | 607 | 1,136 | 900 |
| Total capital expenditures | \$ 2,017 | \$ 5,646 | \$ 3,677 |

Depreciation and Amortization

| (In thousands) | 2009 | Fiscal Years 2008 | 2007 |
|---|----------|----------------------|----------|
| Engineering and other scientific | \$ 2,820 | \$ 2,718 | \$ 2,647 |
| Environmental and health | 195 | 192 | 179 |
| Total segment depreciation and amortization | 3,015 | 2,910 | 2,826 |
| Corporate depreciation and amortization | 1,337 | 1,199 | 1,019 |
| Total depreciation and amortization | \$ 4,352 | \$ 4,109 | \$ 3,845 |

Information regarding the Company's operations in different geographical areas:

Property, Equipment and Leasehold Improvements, net

| (In thousands) | 2009 | Fiscal Years 2008 | 2007 |
|-------------------|-----------|----------------------|------|
| United States | \$ 28,795 | \$ 31,123 | |
| Foreign Countries | 320 | 248 | |
| Total | \$ 29,115 | \$ 31,371 | |

Revenues ⁽¹⁾

| (In thousands) | 2009 | Fiscal Years 2008 | 2007 |
|-------------------|------------|----------------------|------------|
| United States | \$ 211,562 | \$ 213,417 | \$ 193,260 |
| Foreign Countries | 16,320 | 15,421 | 11,888 |
| Total | \$ 227,882 | \$ 228,838 | \$ 205,148 |

⁽¹⁾ Geographic revenues are allocated based on the location of the client.

Table of Contents**Comparative Quarterly Financial Data (unaudited)**

Summarized quarterly financial data is as follows:

Fiscal 2009

| (In thousands, except per share data) | April 3, 2009 | July 3, 2009 | October 2, 2009 | January 1, 2010 |
|---------------------------------------|------------------|-----------------|--------------------|--------------------|
| Revenues before reimbursements | \$ 54,931 | \$ 52,429 | \$ 50,666 | \$ 47,688 |
| Revenues | 59,796 | 60,862 | 55,245 | 51,979 |
| Operating income | 9,176 | 8,939 | 8,385 | 6,762 |
| Income before income taxes | 9,568 | 10,037 | 9,687 | 7,729 |
| Net income | \$ 5,758 | \$ 6,025 | \$ 5,833 | \$ 4,511 |
| Net income per share | | | | |
| Basic | \$ 0.41 | \$ 0.43 | \$ 0.41 | \$ 0.32 |
| Diluted | \$ 0.38 | \$ 0.40 | \$ 0.39 | \$ 0.30 |
| Shares used in per share computations | | | | |
| Basic | 14,092 | 14,167 | 14,241 | 14,245 |
| Diluted | 14,975 | 15,013 | 15,028 | 14,986 |

Fiscal 2008

| (In thousands, except per share data) | March 28, 2008 | June 27, 2008 | September 26, 2008 | January 2, 2009 |
|---------------------------------------|-------------------|------------------|-----------------------|--------------------|
| Revenues before reimbursements | \$ 52,022 | \$ 50,801 | \$ 51,751 | \$ 51,620 |
| Revenues | 56,260 | 54,956 | 58,730 | 58,892 |
| Operating income | 10,095 | 8,809 | 9,688 | 8,130 |
| Income before income taxes | 10,532 | 9,627 | 10,042 | 8,293 |
| Net income | \$ 6,347 | \$ 5,793 | \$ 5,942 | \$ 5,078 |
| Net income per share | | | | |
| Basic | \$ 0.43 | \$ 0.38 | \$ 0.40 | \$ 0.36 |
| Diluted | \$ 0.40 | \$ 0.36 | \$ 0.38 | \$ 0.34 |
| Shares used in per share computations | | | | |
| Basic | 14,847 | 15,086 | 14,736 | 14,210 |
| Diluted | 15,991 | 16,100 | 15,709 | 15,135 |

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EXPONENT, INC.
(Registrant)

Date: February 23, 2010

/s/ Richard L. Schlenker, Jr.
Richard L. Schlenker, Jr., Chief Financial Officer and
Corporate Secretary

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

| Signature | Title | Date |
|-------------------------------|---|-------------------|
| /s/ Paul R. Johnston | Chief Executive Officer, President and Director | February 23, 2010 |
| Paul R. Johnston, Ph.D. | | |
| /s/ Michael R. Gaulke | Executive Chairman of the Board of Directors | February 23, 2010 |
| Michael R. Gaulke | | |
| /s/ Richard L. Schlenker, Jr. | Chief Financial Officer and Corporate Secretary (Principal Financial and Accounting Officer) | February 23, 2010 |
| Richard L. Schlenker, Jr. | | |
| /s/ Samuel H. Armacost | Director | February 23, 2010 |
| Samuel H. Armacost | | |
| /s/ Leslie G. Denend | Director | February 23, 2010 |
| Leslie G. Denend, Ph.D. | | |
| /s/ Jon R. Katzenbach | Director | February 23, 2010 |
| Jon R. Katzenbach | | |
| /s/ Stephen C. Riggins | Director | February 23, 2010 |
| Stephen C. Riggins | | |
| /s/ John B. Shoven | Director | February 23, 2010 |
| John B. Shoven, Ph.D. | | |

Table of Contents**Schedule II****Valuation and Qualifying Accounts**

| | | Additions | | Deletions ⁽¹⁾ | |
|-------------------------------|------------|------------|------------|--------------------------|-----------|
| | Balance at | Provision | Provision | Accounts | Balance |
| (In thousands) | Beginning | Charged to | Charged to | Written-off | at End of |
| | of Year | Expense | Revenues | Net of | Year |
| | | | | Recoveries | |
| Year Ended January 1, 2010 | | | | | |
| Allowance for bad debt | \$ 563 | \$ 1,319 | \$ | \$ (1,094) | \$ 788 |
| Allowance for contract losses | \$ 1,886 | \$ | \$ 2,599 | \$ (2,556) | \$ 1,929 |
| Year Ended January 2, 2009 | | | | | |
| Allowance for bad debt | \$ 566 | \$ 680 | \$ | \$ (683) | \$ 563 |
| Allowance for contract losses | \$ 1,611 | \$ | \$ 2,071 | \$ (1,796) | \$ 1,886 |
| Year Ended December 28, 2007 | | | | | |
| Allowance for bad debt | \$ 592 | \$ 498 | \$ | \$ (524) | \$ 566 |
| Allowance for contract losses | \$ 1,201 | \$ | \$ 1,988 | \$ (1,578) | \$ 1,611 |

⁽¹⁾ Balance includes currency translation adjustments.

Recoveries of accounts receivable were \$131,000, \$63,000 and \$14,000 for the years ended January 1, 2010, January 2, 2009, and December 28, 2007, respectively.

Schedules other than above have been omitted since they are either not required, not applicable, or the information is otherwise included in the Report.

Table of Contents

EXHIBIT INDEX

The following exhibits are filed as part of, or incorporated by reference into (as indicated parenthetically), the Annual Report on Form 10-K:

- 3.1(i) Restated Certificate of Incorporation of the Company (incorporated by reference from the Company's Registration Statement on Form S-1 as filed on June 25, 1990, registration number 33-35562).
- 3.1(ii) Certificate of Amendment of Restated Certificate of Incorporation of the Company (incorporated by reference from the Company's Current Report on Form 8-K filed on May 24, 2006).
- 3.2 Amended and Restated Bylaws of the Company (incorporated by reference from the Company's Registration statement on Form S-1 as filed on June 25, 1990, registration number 33-35562).
- 3.3 Certificate of Amendment of Amended and Restated Bylaws of the Company (incorporated by reference from the Company's Current Report on Form 8-K as filed on April 1, 2009).
- 4.1 Specimen copy of Common Stock Certificate of the Company (incorporated by reference from the Company's Registration Statement on Forms S-1 as filed on June 25, 1990, registration number 33-35562).
- *10.1 1990 Stock Option and Rights Plan, as amended through March 31, 1993 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended May 28, 1993).
- *10.6 Exponent, Inc. 1998 Non Statutory Stock Option Plan dated October 24, 1998 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 1999).
- 10.8 Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1999).
- 10.10 Exponent, Inc. 1999 Stock Option Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1999).
- *10.11 Exponent, Inc. 1999 Restricted Stock Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1999).
- 10.12 First Amendment to Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2001).
- 10.13 Second Amendment to Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2001).
- 10.14 Third Amendment to Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 3, 2003).
- 10.15 Commercial Lease No. 03-53542 between the Company and the Arizona State Land Department, effective January 17, 1998 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 3, 2003).
- 10.16 Fourth Amendment to Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2004).
- *10.17 Exponent Nonqualified Deferred Compensation Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004).

Table of Contents

- 10.18 Fifth Amendment to Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2005).
- *10.19 Form of Indemnification Agreement entered into or proposed to be entered into between the Company and its officers and directors (incorporated by reference from the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2006).
- 10.20 Services Agreement between the Company and Exponent Engineering P.C. (incorporated by reference from the Company's Quarterly Report on Form 10-Q for the fiscal period ended March 31, 2006).
- *10.21 Employment Offer Letter between the Company and Dr. Elizabeth Anderson (incorporated by reference from the Company's Current Report on Form 8-K filed on August 9, 2006).
- 10.23 Sixth Amendment to Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 29, 2006).
- 10.24 Amendment No. 1 to Exponent, Inc. 1998 Nonstatutory Stock Option Plan dated January 29, 2007 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 29, 2006).
- 10.25 Amendment No. 1 to Exponent, Inc. 1999 Stock Option Plan dated January 29, 2007 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 29, 2006).
- 10.26 Amendment No. 1 to Exponent, Inc. 1999 Restricted Stock Plan dated January 29, 2007 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 29, 2006).
- 10.27 Seventh Amendment to Exponent, Inc. 401(k) Savings Plan dated March 1, 1998 and restated effective January 2, 1999 (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2007).
- 10.28 2008 Employee Stock Purchase Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- *10.29 2008 Equity Incentive Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- *10.30 Form of Stock Option Agreement under the 2008 Equity Incentive Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- *10.31 Form of Restricted Stock Unit Employee Bonus Grant Agreement under the 2008 Equity Incentive Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- *10.32 Form of Restricted Stock Unit Employee Matching Grant Agreement under the 2008 Equity Incentive Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- *10.33 Form of Restricted Stock Unit Director Grant Agreement under the 2008 Equity Incentive Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- *10.34 Amended and Restated Restricted Stock Unit Bonus Grant Agreement under the 1999 Restricted Stock Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).

Table of Contents

- *10.35 Amended and Restated Restricted Stock Unit Matching Grant Agreement under the 1999 Restricted Stock Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- *10.36 Amended and Restated Restricted Stock Unit Director Grant Agreement under the 1999 Restricted Stock Plan (incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2009).
- 21.1 List of subsidiaries.
- 23.1 Consent of Independent Registered Public Accounting Firm.
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350.

* Indicates management compensatory plan, contract or arrangement