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UCN INC Form 424B3 August 14, 2006 Table of Contents

Rule 424(b)(3)

SEC file No. 333-130748

Prospectus Supplement No. 2 dated August 11, 2006

To Prospectus dated April 10, 2006

UCN, INC.

### **COMMON STOCK**

The prospectus covers 2,882,000 shares of the common stock of UCN, Inc., that may be sold from time to time by the persons listed under the caption Selling Security Holders, beginning on page 3 of the prospectus. The shares were registered under a registration statement on Form S-1 filed with the Securities and Exchange Commission in December 2005.

The 2,882,000 shares consist of 2,332,000 shares issued in private placements that closed in November and December 2005, and 550,000 shares issuable at a price of \$2.00 per share upon exercise of warrants issued in the same private placements. None of the warrants have been exercised. UCN will receive the proceeds from exercise of the warrants, if any are exercised. UCN will not receive any proceeds or benefit from resale of the shares by the selling security holders. Of the 2,882,000 shares registered, to our knowledge 132,000 have been sold by the selling security holders.

Quotations for our common stock are reported on the OTC Bulletin Board under the symbol UCNN. On August 10, 2006, the closing bid price for our common stock was \$2.70 per share.

A copy of our quarterly report on Form 10-Q (without exhibits) for the interim period ended June 30, 2006, filed with the Securities and Exchange Commission on August 11, 2006 is included in this supplement. A copy of our quarterly report on Form 10-Q (without exhibits) for the interim period ended March 31, 2006, is included in Supplement No. 1 dated May 15, 2006. Our prospectus dated April 10, 2006, incorporates by reference information presented in our annual report on Form 10-K for the year ended December 31, 2005, filed with the Securities and Exchange Commission on March 29, 2006, and our current report on Form 8-K dated March 20, 2006, filed on March 20, 2006. Please see Where You Can Find Information About UCN beginning on page 3 of the prospectus.

See Item 1A. Risk Factors beginning on page 12 of our annual report on Form 10-K for the year ended December 31, 2005, for information you should consider before you purchase shares. Also see Item 1A. Risk Factors under Part II of our quarterly report on Form 10-Q for the interim period ended June 30, 2006, beginning on page 26 for information you should consider before you purchase shares.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the accuracy or adequacy of this prospectus. Any representation to the contrary is a criminal offense.

### **Notice About Information Presented In This Supplement**

This supplement may be used by the Selling Security Holders to offer their shares only if accompanied by the prospectus dated April 10, 2006, and Supplement No. 1 to the prospectus dated May 15, 2006.

This supplement provides information that supersedes, or is in addition to, information presented in the prospectus. If there is any difference between the information presented in this supplement and the information contained in the prospectus, you should rely on the information in this supplement.

You should rely only on the information provided in this supplement, the prospectus, and Supplement No. 1. We have not authorized anyone to provide you with different information.

We do not claim the information contained in this supplement or the accompanying prospectus is accurate as of any date other than the dates on their respective covers.

## Forward-looking Statements

You should carefully consider the risk factors set forth in the prospectus, as well as the other information contained in this supplement and the prospectus. This supplement and the prospectus contain forward-looking statements regarding events, conditions, and financial trends that may affect our plan of operation, business strategy, operating results, and financial position. You are cautioned that any forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Actual results may differ materially from those included within the forward-looking statements as a result of various factors. Cautionary statements in the Risk Factors and Management s Discussion and Analysis of Operating Results and Financial Condition sections of our quarterly report on Form 10-Q, annual report on Form 10-K, and the prospectus identify important risks and uncertainties affecting our future, which could cause actual results to differ materially from the forward-looking statements made in this supplement and the prospectus.

## **Selling Security Holders**

We are advised that the stock position of one of the selling security holders has changed through the purchase of additional shares. Select Contrarian Value Partners, LP, is the beneficial owner of 1,951,200 shares of common stock, of which 1,110,000 have been registered for sale and are offered under the prospectus. Kaizen Fundamental Value Fund is the beneficial owner of 110,000 shares of UCN common stock and is managed by the same person that manages Select Contrarian Value Partners, so these shares may be deemed to be held by an affiliate of Select Contrarian Value Partners. Assuming all of the shares offered under the prospectus are sold, Select Contrarian Value Partners and its affiliate would hold 3.75 percent of the issued and outstanding shares of common stock based on 25,141,984 shares of common stock outstanding at August 10, 2006.

2

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

**FORM 10-Q** 

x Quarterly report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2006

or

Commission File No. 0-26917

UCN, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

87-0528557 (IRS Employer

incorporation or organization)

**Identification No.)** 

14870 Pony Express Road, Bluffdale, Utah 84065

(Address of principal executive offices and Zip Code)

(801) 320-3300

(Registrant s telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer " Non-accelerated filer x Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: 25,141,984 shares of common stock as of August 10, 2006.

## TABLE OF CONTENTS

ITEM NUMBER AND CAPTION				
PART I FINANCIAL INFORMATION				
Item 1. Financial Statements				
Condensed Consolidated Balance Sheets as of June 30, 2006 and December 31, 2005 (unaudited)	3			
Condensed Consolidated Statements of Operations for the Three Months Ended June 30, 2006 and 2005 (unaudited)	4			
Condensed Consolidated Statements of Operations for the Six Months Ended June 30, 2006 and 2005 (unaudited)	5			
Condensed Consolidated Statement of Stockholders	6			
Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2006 and 2005 (unaudited)	7			
Notes to Condensed Consolidated Financial Statements (unaudited)	9			
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	19			
Item 3. Quantitative and Qualitative Disclosures About Market Risk	25			
Item 4. Controls and Procedures	25			
PART II OTHER INFORMATION				
Item 1. Legal Proceedings	25			
Item 1A. Risk Factors	26			
Item 2. Unregistered sales of equity securities and use of proceeds	26			
Item 4. Submission of Matters to a Vote of Security Holders	26			
Item 5. Other Information	26			
Item 6. Exhibits	27			
<u>Signatures</u>	28			

2

# UCN, INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS - (Unaudited)

(in thousands except share data)

	June 30,	Dec	December 31,	
	2006		2005	
ASSETS				
Current assets:	Ф. 4.202	Ф	5 471	
Cash and cash equivalents	\$ 4,393	\$	5,471	
Restricted cash	10 424		651	
Accounts and other receivables, net of allowance for uncollectible accounts of \$1,556 and \$1,596, respectively	10,424		11,368	
Other current assets	389		561	
Total current assets	15,216		18,051	
Property and equipment, net	5,126		5,225	
Intangible assets, net	8,911		11,545	
Other assets	683		822	
Total assets	\$ 29,936	\$	35,643	
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Line of credit	\$	\$	3,328	
Current portion of long-term debt	710		2,966	
Trade accounts payable	8,789		11,380	
Accrued liabilities	2,104		2,268	
Accrued commissions	1,266		1,355	
Total current liabilities	12,869		21,297	
Long-term debt	7,449		5,511	
Other long-term liabilities	122		247	
Total liabilities	20,440		27,055	
Commitments and contingencies (Notes 4, 8, 11, 13 and 15)				
Stockholders equity:				
Preferred stock, \$0.0001 par value, 15,000,000 shares authorized; Series A 8% cumulative convertible preferred stock; 0 shares issued and outstanding for 2006 and 2005 (liquidation value of \$0)				
Series B 8% cumulative convertible preferred stock; 0 shares issued and outstanding for 2006 and 2005 (liquidation value of \$0)				
Common stock, \$0.0001 par value; 100,000,000 shares authorized; 25,141,984 and 23,114,669 shares issued				
and outstanding for June 30, 2006 and December 31, 2005, respectively	3		2	
Additional paid-in capital	49,218		44,570	
Warrants and options outstanding	1,277		735	
Accumulated deficit	(41,002)		(36,719)	
Total stockholders equity	9,496		8,588	
Total liabilities and stockholders equity	\$ 29,936	\$	35,643	

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See notes to condensed consolidated financial statements

3

# UCN, INC.

# ${\bf CONDENSED}\ {\bf CONSOLIDATED}\ {\bf STATEMENTS}\ {\bf OF}\ {\bf OPERATIONS}\ {\bf -}\ ({\bf Unaudited})$

(in thousands except per share data)

	Three months e 2006			ended June 30, 2005	
Revenue	\$	20,968	\$	21,488	
Operating expenses:					
Costs of revenue		13,580		14,130	
General and administrative		3,223		2,638	
Selling and promotion		3,432		4,287	
Depreciation and amortization		1,865		1,706	
Research and development		352		322	
Total operating expenses		22,452		23,083	
Loss from operations		(1,484)		(1,595)	
Other income (expense):					
Interest income		42		24	
Interest expense		(326)		(226)	
Loss on early extinguishment of debt		(364)			
Total other expense		(648)		(202)	
Net loss before income taxes		(2,132)		(1,797)	
Income tax expense		8			
Net loss		(2,140)		(1,797)	
Preferred dividends					
Net loss applicable to common stockholders	\$	(2,140)	\$	(1,797)	
Net loss per common share:					
Basic and diluted	\$	(0.09)	\$	(0.09)	
Weighted average common shares outstanding:					
Basic and diluted		24,053		20,783	

See notes to condensed consolidated financial statements

# UCN, INC.

# ${\bf CONDENSED}\ {\bf CONSOLIDATED}\ {\bf STATEMENTS}\ {\bf OF}\ {\bf OPERATIONS}\ {\bf -}\ ({\bf Unaudited})$

(in thousands except per share data)

	Six months en 2006	nded June 30, 2005		
Revenue	\$ 43,590	\$ 37,462		
Operating expenses:				
Costs of revenue	29,063	24,501		
General and administrative	6,478	4,411		
Selling and promotion	7,050	8,122		
Depreciation and amortization	3,744	3,210		
Research and development	664	628		
Total operating expenses	46,999	40,872		
Loss from operations	(3,409)	(3,410)		
Other income (expense):				
Interest income	82	44		
Interest expense	(584)	(410)		
Loss on early extinguishment of debt	(364)			
Total other expense	(866)	(366)		
Net loss before income taxes	(4,275)	(3,776)		
Income tax expense	8			
Net loss	(4,283)	(3,776)		
Preferred dividends		(38)		
Net loss applicable to common stockholders	\$ (4,283)	\$ (3,814)		
Net loss per common share:				
Basic and diluted	\$ (0.18)	\$ (0.19)		
Weighted average common shares outstanding:				
Basic and diluted	23,588	20,146		

See notes to condensed consolidated financial statements

# UCN, INC.

# $CONDENSED\ CONSOLIDATED\ STATEMENT\ OF\ STOCKHOLDERS\quad EQUITY\ -\ (Unaudited)$

(in thousands)

	Commo	on Sto	ck	Additional Paid-in	Warrants/ Options	Accumulated	
	Shares	Amo	unt	Capital	Outstanding	Deficit	Total
Balance at January 1, 2006	23,115	\$	2	\$ 44,570	\$ 735	\$ (36,719)	\$ 8,588
Exercise of employee options to purchase common shares	71			141			141
Stock-based compensation				297			297
Proceeds from private offering, net of issuance costs of \$290	1,956		1	4,210			4,211
Warrant issued in conjuntion with debt financing					542		542
Net loss						(4,283)	(4,283)
Balance at June 30, 2006	25,142	\$	3	\$ 49,218	\$ 1,277	\$ (41,002)	\$ 9,496

See notes to condensed consolidated financial statements

6

# UCN, INC.

# ${\bf CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ CASH\ FLOWS\ -\ (Unaudited)}$

(in thousands)

	Six mont June	
	2006	2005
Cash flows from operating activities:		
Net loss	\$ (4,283)	\$ (3,776)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	3,744	3,210
Amortization of debt financing costs	83	44
Stock-based compensation	297	
Loss on early extinguishment of debt	364	
Changes in operating assets and liabilities:		
Accounts and other receivables, net	944	(407)
Other current assets	69	52
Other non-current assets	33	(3)
Trade accounts payable	(2,774)	3,784
Accrued liabilities	(289)	(1,574)
Accrued commissions	(89)	203