

HARRIS RUSSELL  
Form 4  
September 07, 2007

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
HARRIS RUSSELL

2. Issuer Name and Ticker or Trading Symbol  
ECHELON CORP [ELON]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
550 MERIDIAN AVE  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
09/05/2007

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)

Senior VP of Operations

SAN JOSE, CA 95126

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price
Common Stock	09/05/2007		M		17,500	A	\$ 8.19
Common Stock	09/05/2007		F		9,426	D	\$ 29.05
Common Stock	09/05/2007		M		10,315	A	\$ 12.91
Common Stock	09/05/2007		F		6,632	D	\$ 29.05
Common Stock	09/05/2007		S		1,934	D	\$ 29

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Common Stock	09/05/2007	S	400	D	\$ 29.04	9,423	D
Common Stock	09/05/2007	S	200	D	\$ 29.05	9,223	D
Common Stock	09/06/2007	S	62	D	\$ 29.3	9,161	D
Common Stock	09/06/2007	S	100	D	\$ 29.25	9,061	D
Common Stock	09/06/2007	S	100	D	\$ 29.23	8,961	D
Common Stock	09/06/2007	S	100	D	\$ 29.22	8,861	D
Common Stock	09/06/2007	S	100	D	\$ 29.18	8,761	D
Common Stock	09/06/2007	S	918	D	\$ 29.16	7,843	D
Common Stock	09/06/2007	S	500	D	\$ 29.14	7,343	D
Common Stock	09/06/2007	S	100	D	\$ 29.13	7,243	D
Common Stock	09/06/2007	S	600	D	\$ 29.12	6,643	D
Common Stock	09/06/2007	S	100	D	\$ 29.11	6,543	D
Common Stock	09/06/2007	S	200	D	\$ 29.105	6,343	D
Common Stock	09/06/2007	S	700	D	\$ 29.1	5,643	D
Common Stock	09/06/2007	S	100	D	\$ 29.08	5,543	D
Common Stock	09/06/2007	S	100	D	\$ 29.07	5,443	D
Common Stock	09/06/2007	S	400	D	\$ 29.06	5,043	D
Common Stock	09/06/2007	S	100	D	\$ 29.05	4,943	D
Common Stock	09/06/2007	S	300	D	\$ 28.61	4,643	D
Common Stock	09/06/2007	S	400	D	\$ 28.57	4,243	D
	09/06/2007	S	100	D	\$ 28.55	4,143	D

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Common  
Stock

Common Stock	09/06/2007	S	500	D	\$ 28.52	3,643	D
Common Stock	09/06/2007	S	400	D	\$ 28.51	3,243	D
Common Stock	09/06/2007	S	3,243	D	\$ 28.5	0	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)
				Code	V (A) (D)	Date Exercisable Expiration Date	Title Amount or Number of Shares
Employee Stock Option (Right to buy)	\$ 8.19	09/05/2007		M	17,500	<u>(1)</u> 08/15/2010	Common Stock 17,500
Employee Stock Option (Right to buy)	\$ 12.91	09/05/2007		M	10,315	<u>(2)</u> 05/21/2008	Common Stock 10,315

## Reporting Owners

Reporting Owner Name / Address

Relationships

HARRIS RUSSELL  
550 MERIDIAN AVE

Director 10% Owner Officer Other

Senior VP of Operations

SAN JOSE, CA 95126

## Signatures

/s/ Oliver R. Stanfield, attorney-in-fact for Russell  
Harris

09/06/2007

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The Reporting Person exercised 17,500 of the 35,000 share option granted on August 15, 2005. The option became exercisable at the rate of 1/4th of the shares on August 15, 2006 and as to 1/4th of the shares on each one year anniversary thereafter.
- The Reporting Person exercised 10,315 of the 50,000 share option granted on May 21, 2003. Previous vesting was such that this 50,000
- (2) share option vested as to 1/4th of the shares on May 21, 2004 and as to 1/48th of the shares on each one month anniversary thereafter; however, on November 18, 2005 vesting was accelerated in full.

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