

LAWSON PRODUCTS INC/NEW/DE/

Form 4

December 18, 2006

**FORM 4****UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
*See Instruction*  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**WASHLOW ROBERT J**

(Last) (First) (Middle)

1666 EAST TOUHY AVENUE

(Street)

DES PLAINES, IL 60018

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
**LAWSON PRODUCTS  
INC/NEW/DE/ [LAWS]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
12/14/2006

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

☐ Director ☒ 10% Owner  
☒ Officer (give title below) ☐ Other (specify  
below)

Chairman of Board &amp; CEO

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
☒ Form filed by One Reporting Person  
☐ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3)   | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3. Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired<br>(A) or Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---|---|---|--------------------------------------|---|--|--|---|
| Common<br>Stock,<br>\$1.00 par<br>value | 12/14/2006                              |   | M                                    | 17,200 A  | \$ 26.5 67,857   | D  |   |
| Common<br>Stock,<br>\$1.00 par<br>value | 12/14/2006                              |   | D                                    | 17,200 D  | \$ 48.9 50,657   | D  |   |
| Common<br>Stock,<br>\$1.00 par<br>value | 12/14/2006                              |   | M                                    | 12,000 A  | \$ 27.08 62,657  | D  |   |

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|                                |            |   |        |   |          |           |   |         |
|--------------------------------|------------|---|--------|---|----------|-----------|---|---------|
| Common Stock, \$1.00 par value | 12/14/2006 | D | 12,000 | D | \$ 48.9  | 50,657    | D |         |
| Common Stock, \$1.00 par value | 12/15/2006 | M | 5,000  | D | \$ 22.44 | 55,657    | D |         |
| Common Stock, \$1.00 par value | 12/15/2006 | M | 5,000  | D | \$ 23.56 | 60,657    | D |         |
| Common Stock                   |            |   |        |   |          | 3,033,907 | I | By Wife |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Underlying Security (Instr. 3 and 4) |                           |                 |              |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|---------------------------|-----------------|--------------|
|  |  |                                      |  | Code                           | V   | (A)  | (D)   | Date Exercisable          | Expiration Date | Title        |
| Stock Performance Right                    | \$ 26.5  | 12/14/2006                           |  | M                              |   | 17,200   |   | 12/13/2001                | 12/13/2010      | Common Stock |
| Stock Performance Right                    | \$ 27.08   | 12/14/2006                           |  | M                              |   | 12,000   |   | 12/11/2002                | 12/11/2011      | Common Stock |
| Stock Option (right to buy)                | \$ 22.44   | 12/15/2006                           |  | M                              |   | 5,000  |   | 08/10/2000 <sup>(1)</sup> | 08/10/2009      | Common Stock |
| Stock Option (right to buy)                | \$ 23.56   | 12/15/2006                           |  | M                              |   | 5,000  |   | 05/16/2001 <sup>(2)</sup> | 05/16/2010      | Common Stock |

## Reporting Owners

| Reporting Owner Name / Address                                      | Relationships |           |                         |       |
|---|---------------|-----------|-------------------------|-------|
|   | Director      | 10% Owner | Officer                 | Other |
| WASHLOW ROBERT J<br>1666 EAST TOUHY AVENUE<br>DES PLAINES, IL 60018 | X             | X         | Chairman of Board & CEO |       |

## Signatures

/s/ Robert J. Washlow by Neil E. Jenkins,  
Attorney-in-Fact

12/18/2006

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The option vested in four equal installments on August 10, 2000, 2001, 2002 and 2003.
- (2) The option vested in four equal installments on May 16, 2001, 2002, 2003 and 2004.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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