

GILAT SATELLITE NETWORKS LTD

Form 6-K

November 24, 2008

---

**FORM 6 K**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

Report on Foreign Issuer

Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934

For the Month of November 2008

**Gilat Satellite Networks Ltd.**

(Translation of Registrant's Name into English)

Gilat House, Yegia Kapayim Street  
Daniv Park, Kiryat Arye, Petah Tikva, Israel  
(Address of Principal Corporate Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

---

Attached hereto is Registrant's press release dated November 24, 2008, announcing Registrant's results for the third quarter ending September 30, 2008.

This report on Form 6-K is being incorporated by reference into the Registration Statements on Form S-8 (Registration Nos. 333-96630, 333-113932, 333-08826, 333-10092, 333-12466 and 333-12988).

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Gilat Satellite Networks Ltd.  
(Registrant)

By: /s/ Rachel Prishkolnik

Rachel Prishkolnik  
Corporate Secretary

Dated: November 24, 2008

---

## **Gilat Announces Results for the Third Quarter, 2008**

Petah Tikva, Israel, November 24, 2008 Gilat Satellite Networks Ltd. (Nasdaq: GILT), a worldwide leader in satellite networking technology, solutions and services, today reported its results for the third quarter ending September 30, 2008.

Revenues for the third quarter of 2008 were \$65.3 million, compared to \$71.5 million for the same period in 2007. Net loss for the third quarter of 2008 was \$0.5 million or \$0.01 per diluted share, compared to a net income of \$5.9 million or \$0.14 per diluted share in the third quarter of 2007. Non-GAAP net income for the third quarter of 2008 was \$0.6 million, or \$0.01 per diluted share, compared to net income of \$6.1 million, or \$0.15 per diluted share in the third quarter of 2007.

Revenues for the nine month period ended September 30, 2008 were \$201.4 million, compared to \$209.9 million in the comparable period of 2007. Net income for the nine month period ended September 30, 2008 was \$5.3 million or \$0.13 per diluted share, compared to net income of \$16.3 million or \$0.39 per diluted share in the same period of 2007. Non-GAAP net income for the nine month period ended September 30, 2008 was \$7.8 million, or \$0.19 per diluted share, versus a net income of \$17.4 million, or \$0.42 per diluted share, in the comparable period of 2007.

Gilat's Chief Executive Officer and Chairman of the Board Amiram Levinberg said, "Our financial results in the third quarter reflect a decline in GNS's business, primarily attributable to lengthened sales cycles, partially offset by strong activity in the U.S. with the receipt of several major orders for gaming and other applications. Our business remains steady and the Company is in a strong financial position. We have a strong balance sheet carrying a sizeable amount of cash with relatively little debt that can support us even if business slows down due to economic hardships and may open for us interesting acquisition opportunities going forward."

During the quarter, Gilat filed a lawsuit against each of the parties that had guaranteed the payment of a termination fee under the Merger Agreement. This follows the termination of the Agreement and Plan of Merger entered into on March 31, 2008.

The Company also announced that it has not yet been able to reach resolution with the government of Colombia relating to the Compartel projects that were under renegotiation and were to have been signed in September 2008. More details will be provided in the Company's quarterly investor call.

### **Recent Announcements**

Mongolia's Incomnet expanded its SkyEdge network to include a Gilat cellular backhaul solution to serve Mongolia's mobile operators. Gilat's SkyAbis cellular backhaul solution, based on the SkyEdge multi-service platform enables operators to deploy hybrid networks that extend the reach of their terrestrial and cellular infrastructure to remote communities.

---

A major international cellular operator in Bolivia is deploying a Gilat SkyEdge II network to provide cellular backhaul services throughout the country. Following the successful deployment of the initial phase of the new network which provides cellular backhaul services to 50 base station sites in the country, the operator is currently expanding the network to cover an additional 50 sites. The network will bring voice and data services to the country's remote regions.

Costa Rica's national telecommunications operator, ICE, selected Gilat's SkyEdge broadband satellite network to serve end users throughout Costa Rica with telephony and wireless Internet access services.

Gilat deployed a SkyEdge broadband satellite network in Honduras for Administradora de Redes (Aduanett), a private company owned by Honduras' leading customs brokers. The network provides high-speed Internet and data connectivity to customs offices and other businesses.

## Edgar Filing: GILAT SATELLITE NETWORKS LTD - Form 6-K

### Conference Call & Webcast

Gilat will host a conference call today at 9:30 AM Eastern Time. In order to ensure audio access, participants from the U.S. should dial in at (888) 281-1167 and international participants should dial in at (972) 3-918-0692. The live presentation may also be accessed via Webcast through the Company's website at [www.gilat.com](http://www.gilat.com) prior to the call. A replay of the call will be available beginning at approximately 12:00 PM Eastern Time, November 24, 2008 until November 26, 2008 at 12:00 PM.

To listen to the replay, U.S. participants should call (888) 326-9310 and international participants should call (972) 3-925-5947. The call will also be available for replay as a Webcast on the Company's website at [www.gilat.com](http://www.gilat.com) and will be archived for 30 days.

### About Gilat Satellite Networks Ltd.

Gilat Satellite Networks Ltd. (Nasdaq and TASE: GILT) is a leading provider of products and services for satellite-based communications networks. The Company operates three business units: (i) Gilat Network Systems (GNS), which is a provider of network systems and associated professional services to service providers and operators worldwide; (ii) Spacenet Inc., which provides managed services in North America for businesses and governments through its Connexstar service brand and for consumers through its StarBand service brand; (iii) Spacenet Rural Communications, which offers rural telephony and internet access solutions to remote areas, primarily in Latin America.

---

Gilat was founded in 1987 and has shipped over 750,000 Very Small Aperture Terminals (VSATs) to more than 85 countries across six continents. Gilat's headquarters is located in Petah Tikva, Israel. The Company has 16 sales and service offices worldwide. Gilat markets the SkyEdge and SkyEdge II Product Family, which includes the SkyEdge Pro, SkyEdge IP, SkyEdge Call, SkyEdge DVB-RCS and SkyEdge Gateway.

Certain statements made herein that are not historical are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. The words estimate, project, intend, expect, believe and similar expressions are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties. Many factors could cause the actual results, performance or achievements of Gilat to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, inability to maintain market acceptance to Gilat's products, inability to timely develop and introduce new technologies, products and applications, rapid changes in the market for Gilat's products, loss of market share and pressure on prices resulting from competition, introduction of competing products by other companies, inability to manage growth and expansion, loss of key OEM partners, inability to attract and retain qualified personnel, inability to protect the Company's proprietary technology and risks associated with Gilat's international operations and its location in Israel. For additional information regarding these and other risks and uncertainties associated with Gilat's business, reference is made to Gilat's reports filed from time to time with the Securities and Exchange Commission.

#### Notes:

(1) The attached summary financial statements were prepared in accordance with U.S. GAAP. The attached summary financial statements for Q3 2008 are unaudited. To supplement the consolidated financial statements presented in accordance with GAAP, the Company presents Gilat's net income, EBITDA and earnings per diluted share, before the expenses related to the merger transaction and the share-based payment charge, which is the non-cash stock option expense as per SFAS 123 (R). This non-GAAP presentation of net income, EBITDA and earnings per share is provided to enhance the understanding of the Company's historical financial performance and comparability between periods.

(2) Operating income (loss) before depreciation, amortization, non cash stock option expenses as per SFAS 123(R) and exceptional items, (EBITDA) is presented because it is a measure commonly used and is presented solely in order to improve the understanding of the Company's operating results and to provide further perspective on these results. EBITDA, however, should not be considered as an alternative to operating income (loss) or net income (loss) for the period as an indicator of the operating performance of the Company.

Similarly, EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity. EBITDA is not a measure of financial performance under generally accepted accounting principles and may not be comparable to other similarly titled measures for other companies. EBITDA may not be indicative of the historic operating results of the Company; nor is it meant to be predictive of potential future results. Reconciliation between the Company's Operating income (loss) and EBITDA is presented in the attached summary financial statements.

---

#### **Investor Relations Contact:**

Andrea Costa  
Grayling Global  
Phone: 1 (646) 284-9400  
[acosta@hfgcg.com](mailto:acosta@hfgcg.com)

**Media Relations Contact:**

Kim Kelly

Phone: + (972) 3 925-2406

kimk@gilat.com

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	<u>September 30,</u>	<u>December 31,</u>
	<u>2008</u>	<u>2007</u>
	<u>Unaudited</u>	
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	112,298	122,807
Short- term bank deposits and Held to maturity marketable securities	29,603	45,578
Short-term restricted cash	8,554	7,091
Restricted cash held by trustees	7,498	7,450
Trade receivables, net of allowance for doubtful accounts	55,188	43,746
Inventories	23,998	24,794
Other current assets	21,311	24,748
	<u>258,450</u>	<u>276,214</u>
<b>Total current assets</b>		
<b>LONG-TERM INVESTMENTS AND RECEIVABLES:</b>		
Long-term restricted cash	5,289	6,321
Long-term restricted cash held by trustees	16,701	16,544
Severance pay fund	13,354	11,835
Long-term trade receivables, receivables in respect of capital leases and other receivables	9,927	9,170
	<u>45,271</u>	<u>43,870</u>
<b>Total long-term investments and receivables</b>		
<b>PROPERTY AND EQUIPMENT, NET</b>	<u>107,777</u>	<u>105,247</u>
<b>INTANGIBLE ASSETS AND DEFERRED CHARGES, NET</b>	<u>3,912</u>	<u>4,771</u>
<b>TOTAL ASSETS</b>	<u>415,410</u>	<u>430,102</u>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	September 30,	December 31,
	2008	2007
	Unaudited	
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term bank credit	5,500	5,823
Current maturities of long-term loans	5,357	5,354
Trade payables	18,591	25,954
Accrued expenses	24,311	20,275
Short-term advances from customer held by trustees	15,209	15,005
Other current liabilities	43,617	58,686
<b>Total current liabilities</b>	<b>112,585</b>	<b>131,097</b>
<b>LONG-TERM LIABILITIES:</b>		
Accrued severance pay	13,631	11,723
Long-term advances from customer held by trustees	8,989	8,989
Long-term loans, net	14,389	18,704
Accrued interest related to restructured debt	2,165	2,493
Convertible subordinated notes	16,315	16,315
Other long-term liabilities	11,000	12,971
<b>Total long-term liabilities</b>	<b>66,489</b>	<b>71,195</b>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Share capital - Ordinary shares of NIS 0.2 par value	1,821	1,796
Additional paid in capital	862,216	859,207
Accumulated other comprehensive income	1,934	1,776
Accumulated deficit	(629,635)	(634,969)
<b>Total shareholders' equity (deficiency)</b>	<b>236,336</b>	<b>227,810</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>415,410</b>	<b>430,102</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
U.S. dollars in thousands (except per share data)

Nine months ended September 30,		Three months ended September 30,	
2008	2007	2008	2007

Edgar Filing: GILAT SATELLITE NETWORKS LTD - Form 6-K

	Nine months ended September 30,		Three months ended September 30,	
	Unaudited	Unaudited	Unaudited	Unaudited
Revenues	201,425	209,915	65,295	71,548
Cost of Revenues	135,757	134,279	45,917	45,750
<b>Gross profit</b>	<b>65,668</b>	<b>75,636</b>	<b>19,378</b>	<b>25,798</b>
<b>Research and development expenses:</b>				
Expenses incurred	13,293	12,846	4,359	4,109
Less - grants	1,380	1,756	604	481
	11,913	11,090	3,755	3,628
SMG&A	48,570	51,554	15,133	17,372
<b>Operating income</b>	<b>5,185</b>	<b>12,992</b>	<b>490</b>	<b>4,798</b>
Financial income, net and other	2,261	3,858	577	1,136
Expenses related to merger transaction	(1,972)	-	(1,039)	-
Other income	1,182	-	-	-
<b>Income before taxes on income</b>	<b>6,656</b>	<b>16,850</b>	<b>28</b>	<b>5,934</b>
Taxes on income	1,322	545	574	81
<b>Net income (loss)</b>	<b>5,334</b>	<b>16,305</b>	<b>(546)</b>	<b>5,853</b>
<b>Basic net earnings (loss) per share</b>	<b>0.13</b>	<b>0.42</b>	<b>(0.01)</b>	<b>0.15</b>
<b>Diluted net earnings (loss) per share</b>	<b>0.13</b>	<b>0.39</b>	<b>(0.01)</b>	<b>0.14</b>
<b>Weighted average number of shares used in computing net earnings (loss) per share</b>				
Basic	39,852	39,026	39,989	39,228
Diluted	42,229	41,398	39,989	41,672

**GILAT SATELLITE NETWORKS LTD.**  
**RECONCILIATION BETWEEN GAAP AND NON-GAAP STATEMENTS OF OPERATIONS**  
**FOR COMPARATIVE PURPOSES**  
U.S. dollars in thousands (except per share data)

	Nine months ended September 30,		Three months ended September 30,	
	2008	2007	2008	2007

Edgar Filing: GILAT SATELLITE NETWORKS LTD - Form 6-K

	Nine months ended September 30,		Three months ended September 30,	
	Unaudited	Unaudited	Unaudited	Unaudited
GAAP operating income	5,185	12,992	490	4,798
Non-cash stock options expenses (1)	518	1,064	138	288
<b>Non-GAAP operating income</b>	<b>5,703</b>	<b>14,056</b>	<b>628</b>	<b>5,086</b>
GAAP net income (loss)	5,334	16,305	(546)	5,853
Non-cash stock options expenses (1)	518	1,064	138	288
Expenses related to merger transaction	1,972	-	1,039	
<b>Non-GAAP net income (loss)</b>	<b>7,824</b>	<b>17,369</b>	<b>631</b>	<b>6,141</b>
GAAP Earnings (loss) per share (diluted)	0.13	0.39	(0.01)	0.14
Non-cash stock options expenses (1)	0.01	0.03	0.00	0.01
Expenses related to merger transaction	0.05		0.02	
<b>Non-GAAP Earnings (loss) per share (diluted)</b>	<b>0.19</b>	<b>0.42</b>	<b>0.01</b>	<b>0.15</b>
<b>(1) Non-cash stock options expenses:</b>				
Cost of Revenues	21	8	7	4
Research and development	1	6	-	1
Selling, general, marketing and administrative	496	1,050	131	283
	<b>518</b>	<b>1,064</b>	<b>138</b>	<b>288</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
US dollars in thousands

	Nine months ended September 30,		Three months ended September 30,	
	2008	2007	2008	2007
	Unaudited	Unaudited	Unaudited	Unaudited
<b>Cash flows from operating activities:</b>				
Net income (loss)	5,334	16,305	(546)	5,853
<b>Adjustments required to reconcile net income to net cash provided by (used in) operating activities:</b>				
Depreciation and amortization	9,625	14,963	3,333	4,786
Impairment of Long lived and other assets	418	-	418	-
Stock compensation related to employees stock options	518	1,064	138	288
Accrued severance pay, net	388	(20)	172	(161)

Edgar Filing: GILAT SATELLITE NETWORKS LTD - Form 6-K

	Nine months ended September 30,		Three months ended September 30,	
Interest accrued on short and long-term restricted cash	(204)	(1,099)	292	(363)
Interest on held to maturity marketable securities	(1,777)	(1,608)	(142)	(671)
Exchange rate differences on long-term loans	(34)	503	(538)	363
Exchange rate differences on loans to employees	21	(128)	1	(169)
Capital loss from disposal of property and equipment	51	153	-	78
Deferred income taxes	(220)	(595)	6	(247)
Decrease (increase) in trade receivables, net	(11,628)	(13,795)	2,407	(6,531)
Decrease (increase) in other assets (including short-term, long-term and deferred charges)	(2,558)	15,151	1,660	10,783
Decrease (increase) in inventories	(2,274)	4,503	163	454
Decrease in trade payables	(7,663)	(2,640)	(8,847)	(2,765)
Increase (decrease) in accrued expenses	4,004	(2,088)	4,600	(138)
Increase (decrease) in advances from customer, held by trustees, net	204	(8,141)	(292)	(619)
Decrease in other accounts payable and other long term liabilities, mainly deferred revenues	(14,995)	(12,502)	(1,453)	(11,019)
<b>Net cash provided by (used in) operating activities</b>	<b>(20,790)</b>	<b>10,026</b>	<b>1,372</b>	<b>(78)</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**US dollars in thousands**

	Nine months ended September 30,		Three months ended September 30,	
	2008	2007	2008	2007
	Unaudited	Unaudited	Unaudited	Unaudited
<b><u>Cash flows from investing activities:</u></b>				
Purchase of property and equipment	(8,728)	(5,714)	(4,403)	(2,760)
Return on investment	1,182	-	-	-
Other investments	(195)	-	-	-
Purchase of held to maturity marketable securities	(100,375)	(67,645)	(19,816)	(4,285)
Proceeds from held to maturity marketable securities	118,128	19,934	87,056	14,459
Proceeds from sale of property and equipment	426	-	-	-
Loans to employees, net	2,792	845	14	398
Proceeds from restricted cash held by trustees	-	92	-	-
Investment in restricted cash (including long-term)	(602)	(5,952)	(5)	(1,483)
Proceeds from restricted cash (including long-term)	171	3,824	-	3
<b>Net cash provided by (used in) investing activities</b>	<b>12,799</b>	<b>(54,616)</b>	<b>62,846</b>	<b>6,332</b>
<b><u>Cash flows from financing activities:</u></b>				
Exercise of options, net	2,516	3,092	651	1,467
Issuance of shares, net of issuance expenses	-	(262)	-	(3)
Short-term bank credit, net	(322)	4,623	-	(5)
Proceeds from long-term loans	-	1,000	-	1,000
Repayments of long-term loans	(4,278)	(5,949)	(4,086)	(4,556)



Edgar Filing: GILAT SATELLITE NETWORKS LTD - Form 6-K

	Nine months ended September 30,		Three months ended September 30,	
<b>Net cash provided by (used in) financing activities</b>	<b>(2,084)</b>	<b>2,504</b>	<b>(3,435)</b>	<b>(2,097)</b>
Effect of exchange rate changes on cash and cash equivalents	(434)	798	(1,177)	259
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(10,509)</b>	<b>(41,288)</b>	<b>59,606</b>	<b>4,416</b>
Cash and cash equivalents at the beginning of the period	122,807	149,545	52,692	103,841
<b>Cash and cash equivalents at the end of the period</b>	<b>112,298</b>	<b>108,257</b>	<b>112,298</b>	<b>108,257</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED EBITDA**  
 US dollars in thousands

	Nine months ended September 30,		Three months ended September 30,	
	2008	2007	2008	2007
	Unaudited	Unaudited	Unaudited	Unaudited
Operating income	5,185	12,992	490	4,798
Add:				
Non-cash stock option expenses	518	1,064	138	288
Depreciation and amortization and impairment of tangible assets	9,625	14,963	3,333	4,786
<b>EBITDA</b>	<b>15,328</b>	<b>29,019</b>	<b>3,961</b>	<b>9,872</b>