

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

ION NETWORKS INC
Form 10KSB/A
April 22, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-KSB/A
Amendment No. 1

ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the fiscal year ended December 31, 2004

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from _____ .

Commission File No.: 0-13117

ION NETWORKS, INC.
(Name of Small Business Issuer in Its Charter)

Delaware
(State or Other Jurisdiction of Incorporation or Organization) 22-2413505
(IRS Employer Identification Number)

120 Corporate Blvd., S. Plainfield, NJ 07080
(Address of Principal Executive Offices) (Zip Code)

(908) 546-3900
(Issuer's telephone number, including area code)

Securities registered under Section 12(b) of the Exchange Act:

| Title of Each Class ----- | Name of Each Exchange On Which Registered ----- |
|------------------------------|---|
| None | None |

Securities registered under Section 12(g) of the Exchange Act:

Common Stock, \$.001 par value
(Title of Class)

Check whether the issuer: (1) filed all reports required to be filed by
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such
shorter period that the registrant was required to file such reports), and (2)
has been subject to such filing requirements for the past 90 days.

Yes X No
----- ---

Check if there is no disclosure of delinquent filers in response to Item
405 of Regulation S-B is not contained in this form, and no disclosure will be
contained, to the best of registrant's knowledge, in definitive proxy
information statements incorporated by reference in Part III of this Form 10-KSB
or any amendment to this Form 10-KSB.

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

The issuer's revenues for its most recent twelve-months ended December 31, 2004 totaled \$ 3,616,261.

The aggregate market value of voting stock held by non-affiliates, based on the closing price of the Common Stock, par value \$0.001 (the "Common Stock") on March 21, 2005 of \$0.26, as reported on the OTC Bulletin Board was \$5,262,167. Shares of Common Stock held by each officer and director and by each person who owns 5% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for any other purpose.

There were 22,638,280 shares of Common Stock outstanding as of March 24, 2005.

EXPLANATORY NOTE

This Amendment No. 1 on Form 10-KSB/A to ION Networks, Inc. (the "Company" or the "Registrant") Annual Report on Form 10-KSB for the year ended December 31, 2004 (the "Original Filing") which was filed with the Securities and Exchange Commission on March 24, 2005, is being filed to amend the Original Filing as follows:

- |X| Item 12: Certain Relationships and Related Transactions is amended to reflect the updated December 31, 2004 balance of the former CEO loan.
- |X| Item 13. Exhibits and Reports on Form 8-K is amended to reflect a change in the incorporation by reference for exhibit 3.2 to footnote /(19)/
- |X| To file Exhibit 23.1 to the Original Filing.

Except for the amendments described above, this Form 10-KSB/A does not modify or update other disclosures in, or exhibits to, the Original Filing.

Item 12: Certain Relationships and Related Transactions

The Company entered into a definitive Sublease Agreement with Multipoint Communications, LLC (the "Tenant") on April 17, 2002 to sublease approximately 5,400 square feet of its Piscataway, NJ facility for a period of 24 months. The rental rate and the other material terms of the lease with Multipoint Communications, LLC ("Multipoint") were negotiated through a real estate broker and separate attorneys representing each party. The rental rate was established by prorating the amount of space leased by Multipoint by the current rent paid by the Company to its landlord. Given the current real estate market condition in the area, the Company believes that the terms of the lease with Multipoint are comparable to terms of leases that might have been obtained from a non-affiliate. The rent will be \$5,200 per month for the first nine months and \$10,400 per month for the last fifteen months, but with a 100% abatement for the first three months. As part of the rental payment the Tenant was to issue shares totaling the value of \$77,400, which were to be based on the per share price of the Tenant's common stock as priced in the first round of institutional financing (the "Financing") which were to have closed on or before June 30, 2002. These shares were to have had the registration rights as other shares issued in the Financing. Since the Financing did not close on or before June 30, 2002, the Tenant owes the Company additional rent in the amount of \$4,300 per month commencing on July 1, 2002. The Chairman of the Board of Directors of the Company served as the Chief Financial Officer of the Tenant until November 2002. On or about January 16, 2003, the Tenant filed for voluntary Ch. 7 bankruptcy with the U.S. Bankruptcy Court for the District of New Jersey. As a result in 2002, the Company wrote off an amount of \$122,550 which is included in selling, general and administrative expenses.

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

During April 2000, the Company made a loan (the "Loan") to the former Chief Executive Officer (the "Former CEO") of the Company in the amount of \$750,000. At the time that the Loan was made to the Former CEO in April 2000, the Company was contemplating a secondary public offering and potential mergers and acquisitions opportunities. As a result, the Company did not want the Former CEO to exercise his stock options. In consideration for not exercising his stock options at that time, the Company issued the Loan to him. At that time, the Company had sufficient cash and it was contemplated that the Loan would be repaid within one year. The Loan accrues interest at a rate of LIBOR plus 1%. The LIBOR plus one percent interest rate in April 2000 was 7.197% as compared to the first mortgage interest rate in April 2000 of 6.90% for a 1-year ARM, 7.97% for a 15-year FRM and 8.30% for a 30-year FRM. This Loan had an original maturity date of the earlier of April 2005 or thirty days after the Company for any reason no longer employed the Former CEO. The Former CEO resigned his position at the Company effective September 29, 2000. On October 5, 2000, the Company entered into an agreement with the Former CEO pursuant to which the \$750,000 promissory note for the Loan was amended to extend the due date to April 30, 2001, and to provide that interest on the note shall accrue through September 29, 2000 (the "Separation and Forbearance Agreement"). The Loan is collateralized by a first mortgage interest on the personal residence of the Former CEO. The Company agreed to extend the repayment date of the Loan so that the Former CEO would be able to repay the Loan to the Company by selling his personal residence. In addition to the Loan, pursuant to the terms of the Separation and Forbearance Agreement between the Company and the Former CEO, the Former CEO also agreed to reimburse the Company for certain expenses totaling \$200,000, to be paid over a period of six months ending March 31, 2001. These certain expenses were incurred by the Former CEO as part of his personal expense account arrangement with the Company. During the year ended March 31, 2001, \$50,000 of the amounts owed to the Company by the Former CEO was repaid and \$22,000 has been recorded as a non-cash offset as a result of earned but unpaid vacation owed to the Former CEO. During the year ended March 31, 2002, \$813,593 was repaid which included proceeds in the amount of \$777,713.48 received by the Company on August 3, 2001 for the sale of the Former CEO's personal residence. At December 31, 2004, the total amount owed to the Company by the Former CEO was approximately \$196,173, which includes interest accrued through December 31, 2004. The full amount has been recorded as a reserve against the note receivable. Because these amounts were not paid by their respective maturity dates, interest is accruing at the default interest rate of 12%. The Company will continue to attempt to collect the note receivable.

On March 29, 2004, the Company agreed to a final separation agreement with its former President and Chief Executive Officer. As part of the agreement, the Company agreed to accept the return of 2,000,000 shares of the Company's common stock as full payment for the former officers' total indebtedness to the Company of \$294,493. In addition, the former officer released the Company from any obligations, which may have arisen from the separation of the officer from the Company.

On October 14, 2004, the Company agreed to a final separation agreement with its former Executive Vice President and Chief Operating Officer. As part of the agreement, the Company agreed to accept the return of 600,000 shares of the Company's common stock as full payment for the former officers' total indebtedness to the Company of \$216,926. In addition, the former officer released the Company from any obligations, other than the sum of \$8,000 to cover certain expenses, which may have arisen from the separation of the officer from the Company.

On August 5, 2004, the Company issued, for \$200,000 cash, a convertible debenture (the "Debenture") to Stephen M. Deixler, one of the Company's directors. The Debenture matures on August 5, 2008 and bears interest at five

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

(5%) percent per annum, compounded annually. The principal amount of the Debenture is convertible into shares of the Company's common stock, \$.001 par value at a conversion price equal to \$0.083 per share (the "Conversion Price"), which is equal to the ten (10) day average of the closing prices of the Company's common stock, as quoted on the OTC Bulletin Board during the five (5) trading days immediately prior to and subsequent to August 5, 2004. The principal amount of the Debenture is convertible at the Conversion Price at the option of the holder, or after August 5, 2005 at the Company's option if the Company's common stock trades at a price of at least \$0.166 for twelve (12) trading days in any fifteen (15) trading day period. The Company is also entitled to prepay the principal amount of the Debenture, at any time after August 5, 2005, but shall be required to pay a premium of two (2%) percent in the second year after issuance of the Debenture of the principal amount prepaid, for prepayments made during that period. The Company has granted certain "piggyback" registration rights to the holder to register for resale the shares issuable upon conversion of the Debenture. In 2004, the Company recorded \$4,167 of related party interest expense as part of the statement of operations.

Item 13. Exhibits and Reports on Form 8-K

(a) Exhibits:

| Exhibit No. ----- | Description ----- |
|-------------------------|--|
| 3.1 | (i)Certificate of Incorporation of the Company, as filed with the Secretary of State of the State of Delaware on August 5, 1998./ (2) / (ii)Certificate of Amendment of the Certificate of Incorporation, as filed with the Secretary of State of the State of Delaware on December 11, 1998./ (2) / (iii)Certificate of Amendment of the Certificate of Incorporation, as filed with the Secretary of state of the State of Delaware an October 12, 1999./ (3) / (iv)Amended and Restated Certificate of Designation of Rights Preferences, Privileges and Restrictions of Series A Preferred Stock of ION Networks, Inc. /15/ |
| 3.2 | By-Laws of the Company./ (19) / |
| 3.3 | Form of Specimen Common Stock Certificate of the Company./ (4) / |
| 4.1 | 1994 Stock Option Plan of the Company. / (1) / + |
| 4.2 | 1998 Stock Option Plan of the Company./ (2) / + |
| 4.3 | 1998 U.K. Sub-Plan of the Company, as amended./ (2) / + |
| 4.4 | 2000 Stock Option Plan of the Company./ (12) / + |
| 4.5 | Form of Warrant Agreement dated July 17, 2001./ (11) / + |
| 4.6 | Form of Warrant Agreement dated February 14, 2002./ (11) / |
| 4.7 | Convertible Debenture dated August 5, 2004./ 19 / |
| 10.3 | Agreement dated as of December 19, 1994 by and between |

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

LeeMAH DataCom Security Corporation and Siemens Rolm Communications Inc./ (4) /

- 10.4 Equipment Lease Agreements dated October 29, 2003 by and between the Company and GE Capital Corporation. / (21) /
- 10.5 (i) Non-negotiable Promissory Note in the principal amount of \$750,000 issued by Stephen B. Gray to the Company. / (5) /
- (ii) First Amendment to Promissory Note dated as of August 5, 2000 by and between the Company and Stephen B. Gray. / (5) /

Exhibit
No.

Description

-
- 10.6 (i) Separation and Forbearance Agreement made as of October 5, 2000 between the Company and Stephen B. Gray. / (6) /
- (ii) Promissory Note in the amount of \$163,000 dated October 5, 2000 made by Stephen B. Gray to the Company. / (6) /
- 10.7 Materials and Services Contract dated January 16, 2001, between the Company and SBC Services, Inc. / (7) /
- 10.8 Stock Purchase Agreement dated August 11, 2000 by and between the Company and the parties identified therein. / (7) /
- 10.9 Purchase Agreement by and between the Company and the Selling Shareholders set forth therein dated February 7, 2002. / (13) /
- 10.10 Employment Agreement dated October 4, 2001 between the Company and Kam Saifi. / (9) / +
- 10.11 Employment Agreement dated October 17, 2001 between the Company and Cameron Saifi. / (10) / +
- 10.12 Employment Agreement dated February 25, 2002, between the Company and William Whitney. / 15 / +
- 10.13 Amended and Restated Employment Agreement dated August 15, 2003, between the Company and Norman E. Corn. / 16 / +
- 10.14 Employment Agreement dated September 15, 2003, between the Company and Patrick E. Delaney. / 14 / +
- 10.15 Lease Agreement dated July 21, 2003 by and between the Company and 116 Corporate Boulevard, LLC, Inc. / (17) /
- 10.16 Separation Agreement dated March 29, 2004 between the Company and Kam Saifi. / (21) /

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

- 10.17 Separation Agreement dated October 14, 2004 between the Company and Cameron Saifi. /(21)/
- 10.18 First Amendment to the Amended and Restated Employment Agreement dated September 8, 2003 by and between the Company and Norman E. Corn dated November 10, 2004 /(21)/+
- 10.19 First Amendment to the Employment Agreement dated September 15, 2003 by and between the Company and Patrick E. Delaney dated November 10, 2004. /(21)/+
- 10.20 Employment Agreement dated August 31, 2004 by and between the Company and Henry A. Hill. /20/+
- 10.21 Severance Agreement dated September 2, 2004 by and between the Company and William Whitney. /(21)/+
- 10.22 Severance Agreement dated September 2, 2004 by and between the Company and Henry Gold. /(21)/+

| Exhibit No. ----- | Description ----- |
|-------------------------|---|
| 10.23 | Option Agreement dated January 28, 2004 by and between the Company and Norman E. Corn. /(21)/+ |
| 10.24 | Option Agreement dated January 28, 2004 by and between the Company and Patrick E. Delaney. /(21)/+ |
| 10.25 | Agreement dated February 25, 2005 by and between the Company and Sprint/Untied Management Company. /(21)/ |
| 10.26 | Agreement dated October 28, 2004 by and between the Company and General Dynamics Network Systems. /(21)/ |
| 16.1 | Letter dated October 31, 2003, from Deloitte & Touche, LLP. To the Securities and Exchange Commission./(8)/ |
| 21.1 | List of Subsidiaries./(21)/ |
| 23.1 | Independent Auditors Consent * |
| 31.1 | Certification of CEO Pursuant to Section 302 of the Sarbanes Oxley Act of 2002.* |
| 31.2 | Certification of CFO Pursuant to Section 302 of the Sarbanes Oxley Act of 2002.* |
| 32.1 | Certification of CEO Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.* |
| 32.2 | Certification of CFO Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.* |

(1) Incorporated by reference to the Company's Registration Statement on Form S-8 filed on August 15, 1995.

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

- (2) Incorporated by reference to the Company's Registration Statement on Form S-8 filed on April 22, 1999.
- (3) Incorporated by reference to the Company's Registration Statement on Form S-8 filed on March 17, 2000.
- (4) Incorporated by reference to the Company's Annual Report on Form 10-KSB for the fiscal year ended March 31, 1999.
- (5) Incorporated by reference to the Company's Annual Report on Form 10-KSB filed on June 28, 2000.
- (6) Incorporated by reference to the Company's Quarterly report on Form 10-QSB filed on November 14, 2000
- (7) Incorporated by reference to the Company's Annual report on Form 10-KSB filed on June 29, 2001.
- (8) Incorporated by reference to the Company's Annual report on Form 8-KSB filed on October 31, 2003.
- (9) Incorporated by reference to the Company's Current Report on Form 8-K filed on October 23, 2001.
- (10) Incorporated by reference to the Company's Current Report on Form 8-K filed on October 24, 2001.
- (11) Incorporated by reference to the Company's Annual Report on Form 10-KSB for the fiscal year ended March 31, 2002, as filed on July 1, 2002.
- (12) Incorporated by reference to the Company's Registration Statement on Form S-8 filed on January 11, 2002.
- (13) Incorporated by reference to the Company's Registration Statement on Form S-3 filed on March 4, 2002.
- (14) Incorporated by reference to the Company's Quarterly Report on Form 10-QSB filed on November 17, 2003.
- (15) Incorporated by reference to the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2002, as filed on April 15, 2003.
- (16) Incorporated by reference to the Company's Quarterly Report on Form 10QSB filed on September 12, 2003.
- (17) Incorporated by reference to the Company's Annual Report on Form 10-KSB filed for the year ended December 31, 2003.
- (18) Incorporated by reference to the Company's Annual Report on Form 10-KSB/A, Amendment No.2, for the fiscal year ended March 31, 2002, as filed on August 2, 2002.
- (19) Incorporated by reference to the Company's Quarterly Report on Form 10QSB filed on August 13, 2004.
- (20) Incorporated by reference to the Company's Quarterly Report on Form 10QSB filed on November 15, 2004.
- (21) Incorporated by reference to the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2004, as filed on March 24, 2005.

Edgar Filing: ION NETWORKS INC - Form 10KSB/A

* Filed herewith

+ Management contract for compensatory plan or arrangement

(b) Reports on Form 8-K

On November 8, 2004, the Company filed a report on Form 8-K, reporting the appointment of Mr. Harry Immerman to the Board of Directors.

On November 12, 2004, the Company filed a report on Form 8-K, reporting the award of a contract by General Dynamics.

SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this amendment to Form 10-KSB to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: April 21, 2005

ION NETWORKS, INC.

By: /s/ Norman E. Corn

Norman E. Corn
Chief Executive Officer