CHINA FIRE & SECURITY GROUP, INC.

Form 10-Q November 14, 2008

# U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

(Mark one)

x Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 2008

or

o Transition Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934

#### Commission File Number 000-50491

#### China Fire & Security Group, Inc.

(Name of small business issuer in its charter)

Florida (State or other jurisdiction of incorporation or organization) 65-1193022 (I.R.S. Employer Identification No.)

B-2508 TYG Center, C2
Dongsanhuanbeilu,
Chaoyang District, Beijing 100027,
People's Republic of China
(Address of principal executive offices)

100027 (Zip Code)

Issuer's telephone number: (86-10) 8441 7400.

Check whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer" "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o

Non-accelerated filer o

(Do not check if smaller reporting company) Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No x

As of November 12, 2008, the Registrant had 27,586,593 shares of common stock outstanding.

# China Fire & Security Group, Inc.

# Table of Contents

		Page
PART I -	FINANCIAL INFORMATION	
Item 1.	Financial Statements (unaudited):	
	Consolidated Balance Sheets as of September 30, 2008 and December 31, 2007	3
	Consolidated Balance Sheets as of September 50, 2008 and December 51, 2007	3
	Consolidated Statements of Income and Other Comprehensive Income	
	For the Three and Nine Months Ended September 30, 2008 and 2007	4
	Consolidated Statements of Stockholders' Equity	5
	Consolidated Statements of Cash Flows	
	For the Nine Months Ended September 30, 2008 and 2007	6
	Notes to Consolidated Financial Statements	7
	Trotes to Consolidated I maneral Statements	,
Item 2.	Management's Discussion and Analysis or Plan of Operation	30
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	37
Item 4.	Controls and Procedures	37
PART II -	OTHER INFORMATION	
IANI II-	OHER IN ORMATION	
Item 1.	Legal Proceedings	37
Item 1A.	Risk Factors	37
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	37
Itaan 2	Defaulte Hann Coning Committies	27
Item 3.	Defaults Upon Senior Securities	37
Item 4.	Submission of Matters to a Vote of Security Holders.	37
1.	Submission of Matters to a vote of Security Holders.	31
Item 5.	Other Information	37
Item 6.	Exhibits	37
2		
2		

# **Item 1. Financial Statements**

# CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS AS OF SEPTEMBER 30, 2008 AND DECEMBER 31, 2007

# **ASSETS**

		September 30, 2008	Ι	December 31, 2007
CURRENT ASSETS:		(Unaudited)		
Cash	\$	21,805,340	\$	17,110,449
Restricted cash		5,177,631		3,829,927
Accounts receivable, net of allowance for				
doubtful accounts of \$3,188,660 and				
\$2,483,359 as of September 30, 2008 and				
December 31, 2007, respectively		19,159,300		16,525,161
Notes receivable		5,139,588		3,315,811
Other receivables		1,291,967		748,195
Other receivable - related party		329,884		-
Inventories		7,752,813		4,048,283
Costs and estimated earnings in excess of billings		28,786,789		13,068,036
Employee advances		1,147,653		1,307,433
Employee advances - officers and directors		36,910		18,682
Prepayments and deferred expenses		3,562,333		2,218,391
Total current assets		94,190,208		62,190,368
PLANT AND EQUIPMENT, net		8,372,761		6,568,250
OTHER ASSETS:				
Restricted cash - non current		990,616		-
Accounts receivable - retention		831,043		193,029
Deferred expenses - non current		-		21,234
Advances on building and equipment purchases		156,709		366,317
Investment in joint ventures		1,166,782		1,156,294
Intangible assets, net of accumulated				
amortization		1,133,601		1,150,935
Total other assets		4,278,751		2,887,809
Total assets	\$	106,841,720	\$	71,646,427
<u>LIABILITIES AND SE</u>	HARI	EHOLDERS' EQUITY		
CURRENT LIABILITIES:				
Accounts payable	\$	7,515,936	\$	6,327,182
Customer deposits		16,168,355		4,757,179
Billings in excess of costs and estimated earnings		3,363,588		4,882,217
Other payables		1,338,031		168,868
Accrued liabilities		5,346,951		4,214,530
Taxes payable		1,454,849		1,088,335

Total current liabilities		35,187,710		21,438,311
COMMITMENTS AND CONTINGENCIES		-		-
SHAREHOLDERS' EQUITY:				
Common stock, \$0.001 par value, 65,000,000				
shares authorized, 27,586,593 and 27,556,893 shares issued and				
outstanding as of				
September 30, 2008 and December 31, 2007,		25.506		
respectively		27,586		27,556
Additional paid-in-capital		19,353,835		19,317,287
Statutory reserves		5,067,061		5,067,061
Retained earnings		40,102,939		22,228,095
Accumulated other comprehensive income		7,102,589		3,568,117
Total shareholders' equity		71,654,010		50,208,116
Total lightilities and shough aldered assists.	\$	106 941 720	¢	71 646 427
Total liabilities and shareholders' equity	Ф	106,841,720	\$	71,646,427

The accompanying notes are an integral part of these consolidated statements.

# CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF INCOME AND OTHER COMPREHENSIVE INCOME FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (UNAUDITED)

	Th	Three Months Ended September 30,				Nine Months Ended September 30,			
	2008 2007				2008		2007		
REVENUES									
System contracting projects	\$	15,173,858	\$	6,105,899	\$	41,060,246	\$	23,270,285	
Products		978,806		5,188,117		5,393,942		8,827,922	
Maintenance services		590,603		302,954		1,639,429		545,410	
Total revenues		16,743,267		11,596,970		48,093,617		32,643,617	
COST OF REVENUES									
System contracting projects		6,459,973		2,539,812		18,001,928		10,564,382	
Products		117,258		2,065,515		1,176,638		3,705,298	
Maintenance services		301,605		124,211		821,932		181,085	
Total cost of revenues		6,878,836		4,729,538		20,000,498		14,450,765	
GROSS PROFIT		9,864,431		6,867,432		28,093,119		18,192,852	
OPERATING EXPENSE									
Selling and marketing		1,582,557		1,205,360		4,592,598		3,058,663	
General and administrative		1,268,864		1,297,037		4,021,984		3,390,596	
Depreciation and amortization		123,829		128,394		445,779		387,933	
Research and development		762,382		139,205		1,656,983		457,126	
Total operating expense		3,737,632		2,769,996		10,717,344		7,294,318	
INCOME FROM OPERATIONS		6,126,799		4,097,436		17,375,775		10,898,534	
OTHER INCOME (EXPENSE)									
Other income		280,094		249,537		501,737		577,535	
Other expense		(3,675)		(1,400)		(89,063)		(7,817)	
Interest income		48,010		46,462		139,754		90,632	
Change in fair value of derivative									
instruments		_		_		-		1,205,791	
Total other income		324,429		294,599		552,428		1,866,141	
INCOME BEFORE									
PROVISION FOR INCOME									
TAXES		6,451,228		4,392,035		17,928,203		12,764,675	
PROVISION (CREDIT) FOR									
INCOME TAXES		(6,736)		_		53,359		_	
		,							
NET INCOME		6,457,964		4,392,035		17,874,844		12,764,675	

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OTHER COMPREHENSIVE INCOME:				
Foreign currency translation				
adjustment	173,873	540,152	3,534,472	1,350,486
COMPREHENSIVE INCOME	\$ 6,631,837	\$ 4,932,187	\$ 21,409,316	\$ 14,115,161
BASIC EARNINGS PER				
SHARE				
Weighted average number of				
shares	27,572,112	27,026,221	27,562,087	26,649,859
Earnings per share	\$ 0.23	\$ 0.16	\$ 0.65	\$ 0.48
DILUTED EARNINGS PER				
SHARE				
Weighted average number of				
shares	28,259,171	27,825,442	28,205,583	27,436,695
Earnings per share	\$ 0.23	\$ 0.16	\$ 0.63	\$ 0.47

The accompanying notes are an integral part of these consolidated statements.

# CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	0011002				l Earnings	Accumulated other	
	Common Shares		Additional paid-in-capital	Statutory reserves	Unrestricted	comprehensive income	e Total
BALANCE,			1				
December 31,							
2006	26,461,678	\$ 26,462	\$ 13,393,171	\$ 4,030,627	\$ 6,462,893	\$ 1,065,522	\$ 24,978,675
Net income					12,764,675		12,764,675
Warrants							
reclassified from							
liabilities			1,475,020				1,475,020
Issuance of							
common stock	876,985	877	3,638,768				3,639,645
Warrants							
exercised	90,147	90	(90)				-
Warrants issued							
for services			94,274				94,274
Options issued							
to employees			159,288				159,288
Adjustment to							
statutory				(605,000)	605,000		
reserves				(605,000)	605,000		-
Foreign							
currency translation							
						1,350,486	1,350,486
adjustment						1,330,460	1,330,460
BALANCE,							
September 30,							
2007							
(Unaudited)	27 428 810	\$ 27 429	\$ 18,760,431	\$ 3 425 627	\$ 19 832 568	\$ 2,416,008	\$ 44 462 063
(Chaadica)	27,120,010	Ψ 27,129	Ψ 10,700,131	ψ 3,123,027	Ψ 17,03 <b>2</b> ,200	ψ <b>2</b> ,110,000	ψ 11,10 <b>2</b> ,003
Net income					4,036,961		4,036,961
Issuance of					, , .		, ,
common stock	107,695	106	525,446				525,552
Warrants							
exercised	20,388	21	(21)				-
Options issued							
to employees			31,431				31,431
Adjustment to							
statutory							
reserves				1,641,434	(1,641,434		
Foreign						1,152,109	1,152,109
currency							
translation							

adjustment							
BALANCE,							
December 31,							
2007	27,556,893	\$ 27,556	\$ 19,317,287	\$ 5,067,061	\$ 22,228,095	\$ 3,568,117	\$ 50,208,116
Net income					17,874,844		17,874,844
Options issued							
to employees			36,578				36,578
Warrants							
exercised	29,700	30	(30)	1			-
Foreign							
currency							
translation							
adjustment						3,534,472	3,534,472
BALANCE,							
September 30,							
2008							
(Unaudited)	27,586,593	\$ 27,586	\$ 19,353,835	\$ 5,067,061	\$ 40,102,939	\$ 7,102,589	\$ 71,654,010

The accompanying notes are an integral part of these consolidated statements.

# CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Unaudited)

Nine months ended September 30

	2008	2007
CASH FLOWS FROM OPERATING		
ACTIVITIES:		
Net income	\$ 17,874,844	\$ 12,764,675
Adjustments to reconcile net income to cash		
provided by operating activities:		
Depreciation	652,290	409,261
Amortization	56,224	35,539
Provision for doubtful accounts	527,870	465,482
Gain on disposal of equipment	(32,828)	(9,136)
Stock compensation to employees	36,579	159,288
Warrants issued for services	-	94,274
Change in fair value of derivative instruments	-	(1,205,791)
Change in operating assets and liabilities		
Accounts receivable	(2,635,095)	(3,389,580)
Notes receivable	(1,569,203)	(337,052)
Other receivables	(483,680)	(458,743)
Other receivables - related party	(323,278)	-
Inventories	(3,364,122)	26,023
Costs and estimated earnings in excess of billings	(14,544,590)	(2,145,503)
Employee advances	262,093	(814,369)
Advances to officers and directors	(36,171)	(10,130)
Prepayments and deferred expenses	(1,149,078)	(1,090,443)
Accounts payable	754,464	617,376
Customer deposits	10,869,806	2,070,561
Billings in excess of costs and estimated earnings	(1,809,272)	(4,684,877)
Other payables	1,134,642	156,501
Accrued liabilities	838,157	586,981
Taxes payable	287,605	(3,407)
Net cash provided by operating activities	7,347,257	3,236,930
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of plant and equipment	(1,637,531)	(971,743)
Advances on building and equipment purchase	(156,709)	(2,345,809)
Proceeds from sale of equipment	67,839	19,646
Purchase of intangible assets	-	(608,782)
Payments for investment in Hubei Sureland		
Changjiang Fire Safety Technology Co., Ltd.	-	(148,930)
Payments for investment in King Galaxy		
Investments Limited	-	(1,000,000)
	-	510,829

Proceeds from sale of investment in Tianjin Fire

Safety	Equi	pment	Co.,	Ltd.

Surety Equipment Co., Etc.				
Proceeds from sale of Beijing Zhong Xiao Fire				
Safety Technology Co., Ltd		-		1,060,535
Net cash used in investing activities		(1,726,401)		(3,484,254)
CASH FLOWS FROM FINANCING				
ACTIVITIES:				
Change in restricted cash		(2,039,634)		841,349
Payments to Beijing Zhong Xiao Fire Safety		, , , , , , , , , , , , , , , , , , , ,		·
Technology Co., Ltd.		-		(2,447,101)
Proceeds from Beijing Zhong Xiao Fire Safety				
Technology Co., Ltd		-		1,353,955
Proceeds from issuance of common stock		-		3,639,645
Net cash (used in) provided by financing activities		(2,039,634)		3,387,848
, , ,		( , , , ,		, ,
EFFECT OF EXCHANGE RATE CHANGES ON				
CASH		1,113,669		412,282
		, ,		,
INCREASE IN CASH		4,694,891		3,552,806
CASH, beginning of period		17,110,449		9,426,091
, , ,		, ,		
CASH, end of period	\$	21,805,340	\$	12,978,897
, I		, ,		
SUPPLEMENTAL DISCLOSURE OF CASH				
FLOW INFORMATION				
Income taxes paid	\$	36,473	\$	-
Interest paid	\$	-	\$	-
•				
NON-CASH TRANSACTIONS INVESTING AND				
FINANCING ACTIVITIES:				
Reclassification of warrant liability to paid-in				
capital				
upon modification of warrants agreement	\$	_	\$	1,475,020
Reclassification of advances on building and				, ,
equipment purchase				
to plant and equipment upon receipt of purchase	\$	390,898	\$	_
F adarbases about 1001b, or barouage	Ψ.	2,0,0,0	Ψ	

The accompanying notes are an integral part of these consolidated statements.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### Note 1 - Background

China Fire & Security Group Inc. (the "Company"), is a Florida corporation. The Company, through its subsidiaries, is engaged in the design, development, manufacturing and sales of fire protection products and services for industrial customers in China.

#### Note 2 - Summary of significant accounting policies

#### The reporting entity

The consolidated financial statements of China Fire & Security Group Inc. and subsidiaries reflect the activities of the parent and the following subsidiaries:

		Ownership
Subsidiaries	Incorporated in	Percentage
China Fire Protection Group Inc ("CFPG")	British Virgin	100%
	Islands	
Sureland Industrial Fire Safety Limited	People's Republic of	100%
("Sureland Industrial")	China	
Sureland Industrial Fire Equipment Co. Ltd	People's Republic of	100%
("Sureland Equipment")	China	
Tianxiao Fire Safety Equipment Co., Ltd.	People's Republic of	100%
("Tianxiao Equipment")	China	
Beijing Hua An Times Fire Safety	People's Republic of	100%
Technology Co., Ltd. ("Beijing Hua An")	China	

#### Basis of presentation

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. All material intercompany transactions and balances have been eliminated in consolidation.

Management has included all normal recurring adjustments considered necessary to give a fair presentation of operating results for the periods presented. Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with information included in the 2007 annual report filed on Form 10-KSB.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles of the United States of America requires management to make estimates and assumptions that affect the amounts reported in the combined financial statements and accompanying notes. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results could differ from these estimates.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

Certain of the Company's accounting policies require higher degrees of judgment than others in their application. These include the recognition of revenue and earnings from system contracting projects under the percentage of completion method, determining the fair value of stock based compensation and the allowance of doubtful accounts. Management evaluates all of its estimates and judgments on an on-going basis.

#### Revenue recognition

Revenue is recognized when it is probable that the economic benefits will flow to the Company as follows:

- 1. Revenue from system contracting projects are recognized using the percentage-of-completion method of accounting and, therefore, take into account the costs, estimated earnings and revenue to date on contracts not yet completed. Revenue recognized is that percentage of the total contract price that cost expended to date bears to anticipated final total cost, based on current estimates of costs to complete. Contract costs include all direct material and labor costs and those indirect costs related to contract performance, such as indirect labor, supplies, tools, repairs, and depreciation costs. Selling, general, and administrative costs are charged to expense as incurred. At the time a loss on a contract becomes known, the entire amount of the estimated ultimate loss is recognized in the consolidated financial statements. Claims for additional contract costs are recognized upon a signed change order from the customer or in accordance with paragraphs 62 and 65 of the AICPA'S Statement of Position ("SOP") 81-1, "Accounting for Performance of Construction Type and Certain Production Type Contracts" ("SOP 81-1").
- 2. Revenue from product sales is recognized when the goods are delivered and title has passed. Product sales revenue is presented net of a value-added tax (VAT). All of the Company's products that are sold in the People's Republic of China ("PRC") are subject to a Chinese value-added tax at a rate of 17% of the gross sales price. This VAT may be offset by VAT paid by the Company on raw materials and other materials included in the cost of producing their finished product.
- 3. Revenue from the rendering of Maintenance Services is recognized over the service period on a straight line basis.

In accordance with SFAS 48, "Revenue Recognition when Right of Return Exists," revenue is recorded net of an estimate of markdowns, price concessions and warranty costs. Such reserve is based on management's evaluation of historical experience, current industry trends and estimated costs.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### Shipping and handling

Costs related to shipping and handlings are included in cost of revenue pursuant to EITF 00-10 "Accounting for Shipping and Handling Fees and Costs."

#### Foreign currency translation

The reporting currency of the Company is the US dollar. The Company uses their local currency, Renminbi (RMB), as their functional currency. Results of operations and cash flow are translated at average exchange rates during the period, and assets and liabilities are translated at the unified exchange rate as quoted by the People's Bank of China at the end of the period. Translation adjustments resulting from this process are included in accumulated other comprehensive income in the statement of shareholders' equity.

Translation adjustments amounted to \$7,102,589 and \$3,568,117 as of September 30, 2008 and December 31, 2007, respectively. Asset and liability accounts at September 30, 2008 were translated at 6.84 RMB to \$1.00 as compared to 7.29 RMB at December 31, 2007. Equity accounts were stated at their historical rate. The average translation rates applied to income statements accounts for the nine months ended September 30, 2008 and 2007 were 6.97 RMB and 7.65 RMB, respectively. Cash flows are also translated at average translation rates for the period, therefore, amounts reported on the statement of cash flows will not necessarily agree with changes in the corresponding balances on the balance sheet.

Transaction gains and losses that arise from exchange rate fluctuations on transactions denominated in a currency other than the functional currency are included in the results of operations as incurred. Historically, the Company has not entered any currency trading or hedging transactions, although there is no assurance that the Company will not enter into such transactions in the future.

#### Plant and equipment

Plant and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets with 5% residual value. For the three months ended September 30, 2008 and 2007, depreciation expense amounted to \$325,742 and \$140,393 respectively. Depreciation expense amounted to \$652,290 and \$409,261 for the nine months ended September 30, 2008 and 2007, respectively.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

Estimated useful lives of the assets are as follows:

	Useful Life
Buildings and improvements	40 years
Transportation equipment	5 years
Machinery	10 years
Office equipment	5 years
Furniture	5 years

Construction in progress represents the costs incurred in connection with the construction of buildings or additions to the Company's plant facilities. No depreciation is provided for construction in progress until such time as the assets are completed and placed into service.

The cost and related accumulated depreciation of assets sold or otherwise retired are eliminated from the accounts and any gain or loss is included in the statements of income. Maintenance, repairs and minor renewals are charged directly to expense as incurred. Major additions and betterment to buildings and equipment are capitalized.

Long-term assets of the Company are reviewed periodically or more often if circumstances dictate, to determine whether their carrying value has become impaired. The Company considers assets to be impaired if the carrying value exceeds the future projected cash flows from related operations. The Company evaluates the periods of depreciation and amortization to determine whether subsequent events and circumstances warrant revised estimates of useful lives. As of September 30, 2008, the Company expects these assets to be fully recoverable.

Plant and equipment consist of the following:

	Sej	otember 30,	
		2008 I	December 31,
	J)	Jnaudited)	2007
Buildings and improvements	\$	5,418,087 \$	5,077,373
Transportation equipment		2,553,048	1,985,701
Machinery		1,193,576	970,500
Office equipment		1,223,402	1,047,350
Furniture		38,386	35,972
Construction in progress		971,356	-
Total		11,397,855	9,116,896
Less accumulated depreciation		(3,025,094)	(2,548,646)
Plant and equipment, net	\$	8,372,761 \$	6,568,250

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### Concentration of risk

Cash includes cash on hand and demand deposits in accounts maintained with state owned banks within the People's Republic of China and Hong Kong. The Company maintains balances at financial institutions which, from time to time, may exceed Hong Kong Deposit Protection Board insured limits for the banks located in Hong Kong. Balances at financial institutions or state owned banks within the PRC are not covered by insurance. As of September 30, 2008 and December 31, 2007, the Company had deposits (including restricted cash balances) totaling to \$27,973,587 and \$20,940,016, that are not covered by insurance, respectively. The Company has not experienced any losses in such accounts and believes it is not exposed to any risks on its cash in bank accounts.

The Company's operations are carried out in the PRC. Accordingly, the Company's business, financial condition and results of operations may be influenced by the political, economic and legal environments in the PRC, and by the general state of the PRC's economy. The Company's operations in the PRC are subject to specific considerations and significant risks not typically associated with companies in the North America and Western Europe. These include risks associated with, among others, the political, economic and legal environments and foreign currency exchange. The Company's results may be adversely affected by changes in governmental policies with respect to laws and regulations, anti-inflationary measures, currency conversion and remittance abroad, and rates and methods of taxation, among other things.

The Company has one major customer who represents approximately 34% and 21% of the Company's sales for both the three months and nine months ended September 30, 2008. Accounts receivable from this customer was \$0 as of September 30, 2008. The Company had one major customer who represents approximately 23% of the Company's sales for the nine months ended September 30, 2007. Accounts receivable from this customer was \$0 as of September 30, 2007.

#### Cash and cash equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Cash equivalents are carried at cost, which approximates at its market value.

#### Restricted cash

Restricted cash represents cash required to be deposited in a separate bank account subject to withdrawal restrictions by its system contracting projects and product sales customers to guarantee its contracts will be performed. The deposit cannot be drawn or transferred by the Company until the restriction period has expired. The amounts are \$6,168,247 and \$3,829,927 as of September 30, 2008 and December 31, 2007, respectively.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

	ļ	September 30, 2008 (Unaudited)	December 31, 2007
Restricted cash			
Products sales	\$	1,279,427	\$ 102,355
System contracting projects		4,888,820	3,727,572
Total restricted cash		6,168,247	\$ 3,829,927
Restricted cash - non current		(990,616)	-
Restricted cash - current	\$	5,177,631	3,829,927

#### **Inventories**

Inventories are stated at the lower of cost or market, using weighted average method. Inventories consisted of the following at:

	Se	eptember 30,		
		2008	Γ	December 31,
	(	Unaudited)		2007
Raw materials	\$	1,153,522	\$	310,255
Finished goods		4,816,764		2,617,638
Work in progress		1,782,527		1,120,390
Total	\$	7,752,813	\$	4,048,283

Raw materials consist primarily of materials used in production. Finished goods consist primarily of equipment used in product sales and system contracting projects. The costs of finished goods include direct costs of raw materials as well as direct labor used in production. Indirect production costs such as utilities and indirect labor related to production such as assembling, shipping and handling costs are also included in the cost of inventory. The Company reviews its inventories periodically to determine if any reserves are necessary for potential obsolescence. As of September 30, 2008 and December 31, 2007 the Company determined no reserves are necessary.

#### Accounts receivable

Accounts receivable represents amounts due from customers for products sales, maintenance services and system contracting projects. Overdue balances are reviewed regularly by senior management. Reserves are recorded when collection of amounts due are in doubt.

Accounts receivable consists of the following:

	September 30,		
	2008	I	December 31,
	(Unaudited)		2007
Accounts receivable:			
System contracting projects	\$ 12,640,635	\$	10,296,762

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Maintenance services	2,287,425	670,357
Products sales	8,250,943	8,234,430
Total accounts receivable	23,179,003	19,201,549
Allowance for bad debts	(3,188,660)	(2,483,359)
Accounts receivable, net	19,990,343	16,718,190
Accounts receivable - non-current retentions	(831,043)	(193,029)
Accounts receivable - current	\$ 19,159,300 \$	16,525,161

# CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

The activity in the allowance for doubtful accounts for trade accounts receivable for the nine months ended September 30, 2008 and the year ended December 31, 2007 is as follows:

	September 30,	
	2008	December 31,
	(Unaudited)	2007
Beginning allowance for doubtful accounts	\$ 2,483,359	\$ 1,252,947
Additional charged to bad debt expense	527,870	1,111,051
Write-off charged against the allowance	-	(12,700)
Foreign currency translation adjustment	177,431	132,061
Ending allowance for doubtful accounts	\$ 3,188,660	\$ \$2,483,359

Retentions held by customers of system contracting projects included in the Company's accounts receivable as following:

	S	September 30,		
		2008	]	December 31,
		(Unaudited)		2007
Retentions				
Current	\$	2,158,523	\$	2,829,250
Non-current		831,043		193,029
Total retentions	\$	2,989,566	\$	3,022,279

These balances represent portions of billings made by the Company but held for payment by the customer pending satisfactory completion of the project. Retention payments are generally collected within one year of the completion of the project.

# Costs and estimated earnings in excess of billings

The current asset, "Costs and estimated earnings in excess of billings" on contracts, represents revenues recognized in excess of amounts billed.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

	Se	ptember 30,		
		2008	$\Gamma$	December 31,
	()	Unaudited)		2007
Contract costs incurred plus recognized				
profits less recognized losses to date	\$	71,961,987	\$	50,877,880
Less: progress billings		43,175,198		37,809,844
Costs and estimated earnings in excess of billings	\$	28,786,789	\$	13,068,036

#### Billings in excess of costs and estimated earnings

The current liability, "Billings in excess of costs and estimated earnings" on contracts, represents billings in excess of revenues recognized.

	9	September 30,	
		2008	December 31,
		(Unaudited)	2007
Progress billings	\$	22,331,319	\$ 15,713,786
Less: contracts costs incurred plus recognized			
profits less recognized losses to date		18,967,731	10,831,569
Billings in excess of costs and estimated			
earnings	\$	3,363,588	\$ 4,882,217

#### Research and development

Research and development expenses include salaries, consultant fees, supplies and materials, as well as costs related to other overhead such as depreciation, facilities, utilities and other departmental expenses. The costs we incur with respect to internally developed technology and engineering services are included in research and development expenses as incurred as they do not directly relate to any particular licensee, license agreement or licenses fee.

#### **Warranties**

Generally, the Company's products are not covered by specific warranty terms. However, it is the Company's policy to replace parts if they become defective within one year after deployment at no additional charge. Historically, failure of product parts due to materials or workmanship is rare. Therefore, at September 30, 2008 and December 31, 2007, the Company made no provision for warranty claims for our products. Management continuously evaluates the potential warranty obligation. Management will record the expenses related to the warranty obligation when the estimated amount become material at the time revenue is recorded.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### Fair value of financial instruments

On January 1, 2008, the Company adopted SFAS 157, Fair Value Measurements, which defines fair value, establishes a three-level valuation hierarchy for disclosures of fair value measurement and enhances disclosures requirements for fair value measures. The carrying amounts reported in the balance sheets for current assets and current liabilities qualify as financial instruments and are a reasonable estimate of fair value because of the short period of time between the origination of such instruments and their expected realization and their current market rate of interest. The three levels are defined as follow:

- ·Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- ·Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the assets or liability, either directly or indirectly, for substantially the full term of the financial instruments.
  - Level 3 inputs to the valuation methodology are unobservable and significant to the fair value.

The Company invested \$166,782 to Hubei Shou An Changjiang Fire Protection Co., Ltd for 19% ownership and invested \$1,000,000 to King Galaxy Investments Limited for 5% ownership. Total investment as of September 30, 2008 amounted to \$1,166,782. Since there is no quoted or observable market price for the fair value of similar long term in joint venture, the Company then used the level 3 inputs for its valuation methodology. The determination of the fair value was based on the cost of the capital contribution to the joint ventures.

The Company did not identify any other assets and liabilities that are required to be presented on the balance sheet at fair value in accordance with SFAS No. 157.

#### **Intangible assets**

Land use rights - All land in the People's Republic of China is owned by the government. However, the government grants the user "land use rights". The Company acquired land use rights in 2001 and the land use rights expire in 2051. The costs of these rights are being amortized over fifty years using the straight-line method

Technology rights - In May 2007, the Company acquired two technology rights to manufacture fire protection products for and the costs of these rights are being amortized over ten years using the straight-line method

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

	September 30	,		
	2008	2008 De		
	(Unaudited)		2007	
Land use rights	\$ 768,6	89 \$	720,445	
Technology rights	608,7	45	608,745	
Accumulated amortization	(243,8	33)	(178,255)	
Balance	\$ 1,133,6	01 \$	1,150,935	

Amortization expense amounted to \$18,816 and \$18,658 for the three months ended September 30, 2008 and 2007, respectively. Amortization expense amounted to \$56,224 and \$35,539 for the nine months ended September 30, 2008 and 2007, respectively.

Intangible assets of the Company are reviewed annually to determine whether their carrying value has become impaired. The Company considers assets to be impaired if the carrying value exceeds the future projected cash flows from related operations. The Company also evaluates the periods of amortization to determine whether subsequent events and circumstances warrant revised estimates of useful lives. As of September 30, 2008, the Company expects these assets to be fully recoverable.

#### Income taxes

The Company adopted Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" (SFAS 109). SFAS 109 requires the recognition of deferred income tax liabilities and assets for the expected future tax consequences of temporary differences between income tax basis and financial reporting basis of assets and liabilities. Provision for income taxes consist of taxes currently due plus deferred taxes. There are no deferred tax amounts at June 30, 2008 and December 31, 2007.

The Company adopted FASB Interpretation 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"), as of January 1, 2007. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures, and transition. The adoption had no affect on the Company's financial statements.

The Company's operations are subject to income and transaction taxes in the United States and in the PRC jurisdictions. Significant estimates and judgments are required in determining the Company's worldwide provision for income taxes. Some of these estimates are based on interpretations of existing tax laws or regulations. The ultimate amount of tax liability may be uncertain as a result.

The Company does not anticipate any events which could cause change to these uncertainties.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

The charge for taxation is based on the results for the year as adjusted for items, which are non-assessable or disallowed. It is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of assessable tax profit.

In principal, deferred tax liabilities are recognized for all taxable temporary differences, and deferred tax assets are recognized to the extent that it is probably that taxable profit will be available against which deductible temporary differences can be utilized. Deferred tax is calculated using tax rates that are expected to apply to the period when the asset is realized or the liability is settled. Deferred tax is charged or credited in the income statement, except when it is related to items credited or charged directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

Beginning January 1, 2008, the new Enterprise Income Tax ("EIT") law replaced the existing laws for Domestic Enterprises ("DES") and Foreign Invested Enterprises ("FIEs").

#### Value Added Tax

Enterprises or individuals who sell products, engage in repair and maintenance or import and export goods in the PRC are subject to a value added tax in accordance with Chinese laws. The value added tax standard rate is 17% of the gross sales price. A credit is available whereby VAT paid on the purchases of semi-finished products or raw materials used in the contract and production of the Company's finished products can be used to offset the VAT due on sales of the finished product.

VAT on sales and VAT on purchases amounted to \$1,573,500 and \$1,195,867 for the three months ended September 30, 2008, and \$1,687,472 and \$971,409 for the three months ended September 30, 2007 respectively. VAT on sales and VAT on purchases amounted to \$4,291,620 and \$3,266,583 for the nine months ended September 30, 2008, and \$4,313,715 and \$3,397,843 for the nine months ended September 30, 2007 respectively. Sales and purchases are recorded net of VAT collected and paid as the Company acts as an agent for the government. VAT taxes are not impacted by the income tax holiday.

#### Stock based compensation

The Company adopted Statement of Financial Accounting Standards No. 123R "Accounting for Stock-Based Compensation" ("SFAS 123R") at the beginning of 2006, which defines a fair-value-based method of accounting for stock based employee compensation and transactions in which an entity issues its equity instruments to acquire goods and services from non-employees. Stock compensation for stock granted to non-employees has been determined in accordance with SFAS 123R and the Emerging Issues Task Force consensus Issue No. 96-18, "Accounting for Equity Instruments that are issued to Other than Employees for Acquiring, or in Conjunction with Selling Goods or Services" ("EITF 96-18"), as the fair value of the consideration received or the fair value of equity instruments issued, whichever is more reliably measured.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### Recently issued accounting pronouncements

In February 2007, the FASB SFAS 159, The Fair Value Option for Financial Assets and Financial Liabilities—including an amendment of FASB Statement No. 115. FAS 159 permits companies to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. The objective of FAS 159 is to provide opportunities to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply hedge accounting provisions. FAS 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The Company adopted SFAS No. 159 on January 1, 2008. The Company chose not to elect the option to measure the fair value of eligible financial assets and liabilities.

In June 2007, the FASB issued FASB Staff Position No. EITF 07-3, "Accounting for Nonrefundable Advance Payments for Goods or Services Received for use in Future Research and Development Activities" ("FSP EITF 07-3"), which addresses whether nonrefundable advance payments for goods or services that used or rendered for research and development activities should be expensed when the advance payment is made or when the research and development activity has been performed. FSP EITF 07-3 will be effective for an entity's financial statements issued for fiscal years beginning after than December 15, 2007. The adoption of FSP EITF 07-3 did not impact our consolidated financial statements.

In December 2007, the FASB issued SFAS 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of Accounting Research Bulletin No. 51", which establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest and the valuation of retained non-controlling equity investments when a subsidiary is deconsolidated. The Statement also establishes reporting requirements that provide sufficient disclosures that clearly identify and distinguish between the interests of the parent and the interests of the non-controlling owners. SFAS 160 is effective for fiscal years beginning after December 15, 2008. The Company has not determined the effect that the application of SFAS 160 will have on its consolidated financial statements.

In December 2007, SFAS 141(R), Business Combinations, was issued. SFAS 141R replaces SFAS No. 141, Business Combinations. SFAS 141R retains the fundamental requirements in SFAS 141 that the acquisition method of accounting (which SFAS 141 called the purchase method) be used for all business combinations and for an acquirer to be identified for each business combination. SFAS 141R requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions. This replaces SFAS 141's cost-allocation process, which required the cost of an acquisition to be allocated to the individual assets acquired and liabilities assumed based on their estimated fair values. SFAS 141R also requires the acquirer in a business combination achieved in stages (sometimes referred to as a step acquisition) to recognize the identifiable assets and liabilities, as well as the noncontrolling interest in the acquiree, at the full amounts of their fair values (or other amounts determined in accordance with SFAS 141R). SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply it before that date. The Company is currently evaluating the impact that adopting SFAS 141R will have on its financial statements.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities - An Amendment of SFAS No. 133" ("SFAS 161"). Effective on January 1, 2009, SFAS 161 seeks to improve financial reporting for derivative instruments and hedging activities by requiring enhanced disclosures regarding the impact on financial position, financial performance, and cash flows. To achieve this increased transparency, SFAS 161 requires (1) the disclosure of the fair value of derivative instruments and gains and losses in a tabular format; (2) the disclosure of derivative features that are credit risk-related; and (3) cross-referencing within the footnotes. The Company is in the process of evaluating the new disclosure requirements under SFAS 161.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS 162"). FAS 162 is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. GAAP for nongovernmental entities. SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, "The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles." The Company is in the process of evaluating the impact of adoption of this statement on the results of operations, financial position or cash flows.

In June 2008, the FASB issued EITF 07-5 "Determining whether an Instrument (or Embedded Feature) is indexed to an Entity's Own Stock". This Issue is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early application is not permitted. Paragraph 11(a) of SFAS 133 "Accounting for Derivatives and Hedging Activities" specifies that a contract that would otherwise meet the definition of a derivative but is both (a) indexed to the Company's own stock and (b) classified in stockholders' equity in the statement of financial position would not be considered a derivative financial instrument. EITF 07-5 provides a new two-step model to be applied in determining whether a financial instrument or an embedded feature is indexed to an issuer's own stock and thus able to qualify for the SFAS 133 paragraph 11(a) scope exception. This standard will triggered liability accounting on all options and warrants exercisable at strike prices denominated in any currency other than the functional currency of the operating entity in China (Renminbi). The Company is currently evaluating the impact of the adoption of EITF 07-5 on the Company's consolidated financial statements.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

In June 2008, FASB issued EITF 08-4, "Transition Guidance for Conforming Changes to Issue No. 98-5". The objective of EITF 08-4 is to provide transition guidance for conforming changes made to EITF 98-5, "Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratios", that result from EITF 00-27 "Application of Issue No. 98-5 to Certain Convertible Instruments", and SFAS 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity". This Issue is effective for financial statements issued for fiscal years ending after December 15, 2008. Early application is not permitted. Management is currently evaluating the impact of adoption of EITF 08-4 on the accounting for the convertible notes and related warrants transactions.

On October 10, 2008, the FASB issued FSP 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active," which clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 became effective on October 10, 2008, and its adoption did not have a material impact on our financial position or results for the quarter ended September 30, 2008.

#### Reclassifications

Certain prior period amounts have been reclassified to conform to the current period presentation. These reclassifications have no effect on net income or cash flows.

#### Note 3 - Earnings per share

The Company reports earnings per share in accordance with the provisions of SFAS 128, "Earnings per Share." SFAS 128 requires presentation of basic and diluted earnings per share in conjunction with the disclosure of the methodology used in computing such earnings per share. Basic earnings per share is computed by dividing income available to common stockholders by the weighted average common shares outstanding during the period. Diluted earnings per share takes into account the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

The following is a reconciliation of the basic and diluted earnings per share computation:

	For th	e three months	ende	ed September 30,	For the nine months ended September 30,			
		2008		2007		2008		2007
	(U	naudited)		(Unaudited)		(Unaudited)		(Unaudited)
Net income for earnings per								
share	\$	6,457,964	\$	4,392,035	\$	17,874,844	\$	12,764,675
Weighted average shares								
used in basic computation		27,572,112		27,026,221		27,562,087		26,649,859
Diluted effect of stock								
options and warrants		687,059		799,221		643,496		786,836
Weighted average shares								
used in diluted computation		28,259,171		27,825,442		28,205,583		27,436,695
Earnings per share:								
Basic	\$	0.23	\$	0.16	\$	0.65	\$	0.48
Diluted	\$	0.23	\$	0.16	\$	0.63	\$	0.47

For the three and nine months ended September 30, 2008 and 2007, all options and warrants have been included in the calculation of diluted earnings per share.

#### **Note 4 - Notes receivable**

Notes receivable represents trade accounts receivable due from various customers where the customers' bank has guaranteed the payment of the receivable. This amount is non-interest bearing and is normally paid within three to six months. The Company has the ability to submit their request for payment to the customer's bank earlier than the scheduled payment date. However, the Company will incur an interest charge and a processing fee when they submit the payment request early. The Company's notes receivable totaled \$5,139,588 and \$3,315,811 as of September 30, 2008 and December 31, 2007, respectively.

#### Note 5 - Other receivable from related party

The Company has other receivable from Hubei Shou An Changjiang Fire Protection Co., Ltd. ("Hubi Shou An"), which the Company has 19% interest in. Receivable due from Hubei Shou An was \$329,884 and \$0 as of September 30, 2008 and December 31, 2007, respectively. This balance was for the operating cash flow in Hubei Shou An and expected to be repaid by December 31, 2008 in cash.

#### Note 6 - Prepayments and deferred expenses

Prepayments and deferred expenses are monies deposited with or advanced to subcontractors to perform services on System Contracting Projects. Some subcontractors require a certain amount of money to be deposited as a guarantee payment in order for them start performing the services. Prepayments and deferred expenses also include monies deposited or advanced to vendors on future inventory purchases to ensure timely delivery. The total outstanding

amount was \$3,562,333 and \$2,218,391 as of September 30, 2008 and December 31, 2007, respectively.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### **Note 7 - Investment in joint ventures**

During the second quarter of 2007, the Company invested \$166,782 (RMB 1,140,000) for a 19% interest in Hubei Shou An Changjiang Fire Protection Co., Ltd., located in China Hubei, PRC. Investment is recorded under cost method.

During the third quarter of 2007, the Company invested \$1,000,000 for a 5% interest in King Galaxy Investments Limited. King Galaxy through its wholly owned subsidiary, China Alliance Security Holdings Company Limited owns 100% of Wan Sent (China) Technology Co., Ltd. ("Wan Sent"), an emerging Chinese fire emergency remote-monitoring system provider based in Beijing, PRC. The investment has been recorded under the cost accounting method.

#### **Note 8 - Customer deposits**

Customer deposits represent amounts advanced by customers on products orders and maintenance services deposits and system contracting projects deposits. The product or service normally is shipped or performed within six months after receipt of the advance payment and the related sale is recognized in accordance with the Company's revenue recognition policy. Customer deposits also represent amounts advanced by customers on system contracting projects deposits. The advance payment will apply to the invoices when the Company billed our customer based on the progression of the projects. As of September 30, 2008 and December 31, 2007, customer deposits amounted to \$16,168,355 and \$4,757,179, respectively.

#### Note 9 - Accrued liabilities

Accrued liabilities represent subcontractors' expenses incurred as of balance sheet date for system contracting projects. As of September 30, 2008 and December 31, 2007, accrued liabilities amounted to \$5,346,951 and \$4,214,530, respectively.

#### Note 10 - Income taxes

Prior to January 1, 2008, under the Income Tax Laws of PRC, the Company's subsidiaries are generally subject to an income tax at an effective rate of 25% on income reported in the statutory financial statements after appropriate tax adjustments, unless the enterprise is located in a specially designated region where it allows enterprises a three-year income tax exemption and a 50% income tax reduction for the following three years or the enterprise is a manufacturing related joint venture with a foreign enterprise or a wholly owned subsidiary of a foreign enterprise, where it allows enterprises a two-year income tax exemption and a 50% income tax reduction for the following three years.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

Under the Income Tax Laws of Beijing State Administration Taxation of PRC, any enterprise with manufacturing operations in the City of Beijing who is a wholly owned subsidiary of a foreign enterprise is subject to income tax rate of 24%.

The Company's subsidiaries are paying the following tax rate for the three months and nine months ended September 30, 2007.

		Effective
	Percentage of	income tax
Subsidiaries	exemption	rate
Sureland Industrial	100%	0%
Sureland Equipment	100%	0%
Beijing Hua	100%	0%
Tianxiao Equipment	0%	33%

Beginning from January 1, 2008, the new Enterprise Income Tax ("EIT") law will replace the existing income tax laws for Domestic Enterprises ("DES") and Foreign Invested Enterprises ("FIEs").

#### The key changes are:

- a. The new standard EIT rate of 25% will replace the 33% rate currently applicable to both DES and FIEs, except for High Tech companies who pays a reduced rate of 15%;
- b. Companies established before March 16, 2007 will continue to enjoy tax holiday treatment approved by local government for a grace period of the next 5 years or until the tax holiday term is completed, whichever is sooner.

The Company's subsidiaries are paying the following tax rate for the three months and nine months ended September 30, 2008.

		Effective
	Percentage of	income tax
Subsidiaries	exemption	rate
Sureland Industrial	100%	0%
Sureland Equipment	50%	12.5%
Beijing Hua	100%	0%
Tianxiao Equipment	0%	25%

The credit for income taxes for the three months ended September 30, 2008 and 2007 amounted to \$6,737 and \$0, respectively. The provision for income taxes amounted to \$53,359 and \$0 for the nine months ended September 30, 2008 and 2007, respectively.

The following table reconciles the U.S. statutory rates to the Company's effective tax rate for the three months and nine months ended September 30:

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

	2008 (Three months ended) (Unaudited)	2007 (Three months ended) (Unaudited)	2008 (Nine months ended) (Unaudited)	2007 (Nine months ended) (Unaudited)
U.S. Statutory rates	34.0%	34.0%	34.0%	34.0%
Foreign income not recognized				
in USA	(34.0)	(34.0)	(34.0)	(34.0)
China income taxes	25.0	33.0	25.0	(33.0)
China income tax exemption	(25.0)	(33.0)	(24.7)	(33.0)
Total provision (credit) for				
income taxes	(0.0)%	0.0%	0.3%	0.0%

The estimated tax savings for the three months ended September 30, 2008 and 2007 amounted to \$1,414,294 and \$1,638,589, respectively. The net effect on basic earnings per share if the income tax had been applied would decrease basic earnings per share for the three months ended September 30, 2008 and 2007 by \$0.05 and \$0.06, respectively. The estimated tax savings for the nine months ended September 30, 2008 and 2007 amounted to \$4,611,290 and \$4,124,617, respectively. The net effect on basic earnings per share if the income tax had been applied would decrease basic earnings per share for the nine months ended September 30, 2008 and 2007 by \$0.17 and \$0.15, respectively.

China Fire & Security Group, Inc. was incorporated in the United States and has incurred net operating losses of \$0 for income tax purposes for the nine months ended September 30, 2008. The net operating loss carry forwards for United States income taxes amounted to \$1,004,414 may be available to reduce future years' taxable income. These carry forwards will expire, if not utilized, beginning in 2025 and continue through 2027. Management believes that the realization of the benefits from these losses appears uncertain due to the Company's limited operating history and continuing losses for United States income tax purposes. Accordingly, the Company has provided a 100% valuation allowance on the deferred tax asset benefit to reduce the asset to zero. The accumulated valuation allowance as of September 30, 2008 amounted to \$341,501 will review this valuation allowance periodically and make adjustments as warranted.

#### Taxes payable

Taxes payable consisted of the following:

	September 30,		
	2008		December 31,
	(Unaudited)		2007
VAT taxes payable	\$ -	\$	71,367
Income taxes payable	22,877		5,915
Sales taxes	1,401,580		979,999
Other taxes payable	30,392		31,054
Total	\$ 1,454,849	\$	1,088,335

## CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### Note 11 - Retirement plan

The Company and its subsidiaries are required to participate in a central pension scheme operated by the local municipal government. The Company is required to contribute 20% of its payroll costs to the central pension scheme in 2008 and 2007. The contributions are charged to the income statement of the Company as they become payable in accordance with the rules of the scheme. The aggregate contributions of the Company to retirement benefit schemes amounted to \$54,879 and \$58,460 for the three months ended September 30, 2008 and 2007, respectively. The aggregate contributions of the Company to retirement benefit schemes amounted to \$179,806 and \$134,147 for the nine months ended September 30, 2008 and 2007, respectively.

## Note 12 - Statutory reserves

The laws and regulations of the People's Republic of China require that before an enterprise distributes profits to its partners, it must first satisfy all tax liabilities, provide for losses in previous years, and make allocations, in proportions determined at the discretion of the board of directors, after the statutory reserve. The statutory reserves include surplus reserve fund and the enterprise fund. These statutory reserves represent restricted retained earnings.

# Surplus reserve fund

The Company is required to transfer 10% of its net income, as determined in accordance with the PRC accounting rules and regulations, to a statutory surplus reserve fund until such reserve balance reaches 50% of the Company's registered capital.

The transfer to this reserve must be made before distribution of any dividend to shareholders. For the nine months ended September 30, 2008 and 2007, the Company did not make any contribution to this fund. The surplus reserve fund is non-distributable other than during liquidation and can be used to fund previous years' losses, if any, and may be utilized for business expansion or converted into share capital by issuing new shares to existing shareholders in proportion to their shareholding or by increasing the par value of the shares currently held by them, provided that the remaining reserve balance after such issue is not less than 25% of the registered capital.

On May 17, 2007, the Beijing Shunyi District Business Administration approved the Company to increase registered capital from RMB 50,000,000 to RMB 100,000,000. \$605,000 or RMB 5,000,000 was approved by the Beijing Shunyi District Business Administration to be transferred out from this surplus reserve fund as an increase of registered capital.

# Enterprise fund

The enterprise fund may be used to acquire plant and equipment or to increase the working capital to expend on production and operation of the business. No minimum contribution is required and the Company did not make any contribution to this fund for the nine months ended September 30, 2008 and 2007.

## CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

#### Note 13 - Shareholders' equity

On January 30, 2008, the Company's 2008 Omnibus Long-term Incentive Plan was adopted and approved by shareholders. Pursuant to the 2008 Omnibus Long-term Incentive Plan, the Company reserved 2,000,000 shares of our common stock for issuance.

On March 12, 2008, the Company's Board of Directors authorized the repurchase of up to \$10 million of the Company's outstanding common stock.

#### Warrants

On April 26, 2007, the Company amended its Series A Warrants and Series B Warrants issued to certain investors on October 27 and December 5, 2006 pursuant to the Securities Purchase Agreement in connection with a private placement (the "Amendment"). The Amendment eliminates the right of the warrant holders to be paid in cash in the event of a merger or other types of reorganization. The warrants no longer need to be accounted for as derivative instrument liabilities. The fair value of the warrants were transferred to equity on the signing date and no further accounting (i.e., no mark-to-market) is required going forward. As of December 31, 2006 the fair value of the derivative instrument totaled \$2,680,811. At April 26, 2007, the Company determined the fair value of the warrants was \$1,475,020 using the Cox-Ross-Rubinstein binomial model with the following assumptions: volatility 25%; risk free interest rate 4.59%; dividend yield of 0% and expected term of 4.5 years. On April 26, 2007, the fair value of the warrants was transferred to additional paid-in capital.

In 2007, a total of 492,340 series A warrants exercised at \$3.58 and 492,340 series B warrants exercised at \$4.88 for a total of 984,680 shares of common stock. The Company received a total of \$4,165,197 from various warrant holders.

In 2007, a total of 179,626 warrants were converted into 110,535 shares of common stock by the warrants holders using the cashless exercise options.

On February 1, 2007, CFPG issued 50,000 warrants to Hayden Communication, the Company's investor relations consultant, as part of its compensation. These warrants meet the conditions for equity classification pursuant to FAS 133 and EITF 00-19. Therefore, the warrants were classified as equity and accounted as compensation expenses. The warrants vest one year from the grant date. The Company used the Black Scholes model to value the options at the time they were issued, based on the exercise price of \$4.25 and expiration dates of the instruments and using a risk-free rate of 4.84% and the volatility at 50% that was estimated by analyzing the trading history of the Company's stock. At that market price, the 50,000 warrants had a fair value of approximately \$94,274. The service that the investor relation consultant provides started from the second quarter of 2007; the related compensation expense is recognized on a straight-line basis over the total service period and has been fully expensed in 2007.

#### CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

On June 23, 2008, a total of 5,000 warrants were converted into 3,634 shares of common stock by the warrants holders using the cashless exercise options.

On August 21, 2008, a total of 40,000 warrants were converted into 26,066 shares of common stock by the warrants holders using the cashless exercise options.

The Company's warrant activity is as follows:

				Average
			Weighted	Remaining
			Average	
	Warrants	Warrants	Exercise	Contractual
	Outstanding	Exercisable	Price	Life
Outstanding, December 31, 2006	1,169,306	1,169,306	\$ 4.23	4.58
Granted	50,000		\$ 4.25	
Forfeited				
Exercised	(1,164,306)	(1,164,306)	\$ 4.23	
Outstanding, December 31, 2007	55,000	5,000	\$ 4.19	4.08
Granted		50,000	\$ 4.25	
Forfeited				
Exercised	(45,000)	(45,000)	\$ 4.24	
Outstanding, September 30, 2008				
(Unaudited)	10,000	10,000	\$ 4.25	3.33

## Note 14 - Options issued to employees

On April 20, 2007, CFPG issued 9,500 options to the Company's four independent directors as part of their compensation. The options will vest immediately after one year from the issuance date. The fair value of these warrants was determined to be \$19,428 using the Black Sholes model with the following assumptions: volatility 45%; risk free interest rate 4.57%; dividend yield of 0% and expected term of 5 years. Options were vested immediately at exercise price of \$4.51 per share which was the close price of the Company's stock on April 19, 2007. Because the services that the independent directors are to provide started from the second quarter of 2007 and will last for one year, the related compensation expense is recognized on a straight-line basis over the total service period.

On July 1, 2007, CFPG issued 20,000 options to Mr. Yuan, Xiaoyuan, who joined the Company as Chief Accounting Officer on the same day. The options will vest evenly each quarter over the following four years, starting from the third quarter of 2007. The Company used the Black Sholes model to value the options at the time they were issued, based on the exercise price of \$6.70, which was the close price of the Company's stock on June 30, 2007 and expiration dates of the instruments and using a risk-free rate of 4.84% and the volatility of 40% that was estimated by analyzing the trading history of the Company's stock. At that market price, the 20,000 employee options had a fair value of \$57,178. Because the options will vest each quarter over the following four years, the related compensation expense is recognized on a straight-line basis over the total vesting period.

## CHINA FIRE & SECURITY GROUP, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

The total compensation expense recognized for the three months ended September 30, 2008 and 2007 was \$3,574 and \$89,568, respectively, and for the nine months ended September 30, 2008 and 2007 was \$36,578 and \$253,562, respectively.

The Company has stock options as follows:

		Weighted		
		Average		
	Options	Exercise		Aggregate
	Outstanding	Price	I	ntrinsic Value
Outstanding, December 31, 2006	750,000	\$ 1.25	\$	2,250,000
Granted	29,500	\$ 5.99		
Forfeited				
Exercised	779,500	\$ 1.43	\$	8,925,615
Outstanding, December 31, 2007				
Granted				
Forfeited				
Exercised				
Outstanding, September 30, 2008 (Unaudited)	779,500	\$ 1.43	\$	7,078,340

Following is a summary of the status of options outstanding at September 30, 2008:

	Outstanding Option	S		Exercisable Options	
		Average			Average
Number of		Remaining	Number of		Remaining
Options	<b>Exercise Price</b>	Contractual Life	Options	Exercise Price	Contractual Life
750,000	1.25	2.75	750,000	1.25	2.75
9,500	4.51	3.58	9,500	4.51	3.58
20,000	6.70	3.75	6,250	6.70	3.75

#### **Note 15 - Restructuring of subsidiaries**

On April 2, 2007, the Company evaluated the operations of its subsidiary, Beijing Zhong Xiao Fire Safety Technology Co., Ltd. ("Beijing Zhong Xiao") and noted efficiencies could be obtained by consolidating the operations of Beijing Zhong Xiao into Sureland Equipment.

Beijing Zhong Xiao was a subsidiary of Sureland Industrial established in the PRC as a limited liability company on March 18, 2003. On April 3, 2007, Sureland Industrial signed an agreement to transfer 100% ownership in Beijing Zhong Xiao to Gong Gang Qiang, a Chinese individual, for consideration price equal to the net assets of Beijing Zhong Xiao as of March 31, 2007.

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2008 (Unaudited)

After the restructuring of Beijing Zhong Xiao, the Company still has a significant continuing involvement in the historical operations of the manufacturing of fire safety and protection products through Sureland Equipment, which results in the Company failing the test in paragraph 42 of FAS 144 "Accounting for the Impairment or Disposal of Long-Lived Assets". The failure of this test therefore does not require the classification of the disposal of Beijing Zhong Xiao as a discontinued operation.

#### Item 2. Management's Discussion and Analysis or Plan of Operation

The following discussion and analysis provides information which the management of China Fire & Security Group, Inc., (the "Company" or "CFSG") believes to be relevant to an assessment and understanding of the Company's results of operations and financial condition. This discussion should be read together with the Company's financial statements and the notes to financial statements, which are included in this report.

#### Overview

We are engaged in the design, development, manufacturing and sale of fire protection products and services for large industrial consumers in China. We have developed a proprietary product line that addresses all aspects of industrial fire safety from fire detection to fire system control and extinguishing. The Company is the first in China to leverage high technology for fire protection and safety to clients such as iron and steel companies, power plants, petrochemical plants, as well as, special purpose construction in China.

#### Reorganization

We were organized as a Florida corporation on June 17, 2003.

On September 1, 2006, we entered into a share exchange agreement, pursuant to which we acquired all of the outstanding capital shares of China Fire Protection Group Inc. in exchange for a controlling interest in our common shares. The transaction was completed on Oct 27, 2006.

China Fire Protection Group was organized on June 2, 2006 for the purpose of acquiring all of the capital shares of Sureland Industrial Fire Safety Limited (Sureland Industrial), a Chinese corporation, and, Sureland Industrial Fire Equipment Co., Ltd. (Sureland Equipment), a Chinese corporation, which collectively engage in the design, development, manufacturing and sale of fire protection products and services for large industrial consumers in China. As a result of the transactions described above, both Sureland Industrial Fire Safety Limited and Sureland Industrial Fire Equipment Co., Ltd became wholly-owned subsidiaries of China Fire Protection Group Limited, and China Fire Protection Group Limited is a wholly-owned subsidiary of Unipro.

On February 9, 2007, Unipro changed its name to China Fire & Security Group, Inc. (CFSG) and started trading on OTC Bulletin Board under its new ticker symbol CFSG. On July 16, 2007, China Fire & Security Group, Inc. began trading on Nasdaq Capital Market and retained the ticker symbol CFSG.

CFSG owns, through its wholly owned subsidiary China Fire Protection Group, Inc., Sureland Industrial and Sureland Equipment (jointly "Sureland"). Sureland is engaged primarily in the design, development, manufacture and sale in China of a variety of fire safety products for the industrial fire safety market and of design and installation of industrial fire safety systems in which it uses its own fire safety products. To a minor extent, it provides maintenance services for customers of its industrial fire safety systems. Its business is primarily in China, but it has recently begun contract manufacturing products for the export market and it has begun to provide a fire safety system for a Chinese company operating abroad.

Sureland markets its industrial fire safety products and systems primarily to major companies in the iron and steel, power and petrochemical industries in China. It has also completed projects for highway and railway tunnels, wine distilleries, tobacco warehouses and a nuclear reactor. It is developing its business in the transportation, wine and tobacco, vessels, nuclear energy, and public space markets. Its products can be readily adapted for use on vessels and in exhibition halls and theatres. It plans to expand its marketing efforts to secure business in these industries.

Sureland has internal research and development facilities engaged primarily in furthering fire safety technologies. It believes that its technologies allow it to offer cost-effective and high-quality fire safety products and systems. It has developed products for industrial fire detecting and extinguishing. It believes that it is the only manufacturer in China which has successfully developed a comprehensive line of linear heat detectors.

By September 30, 2008, Sureland operates more than 30 sales and liaison offices in China.

Sureland has been ranked as the leading Chinese industrial fire safety company two times by the China Association for Fire Prevention based on six major factors including total revenue, growth rate, net profit, return on assets, investment in research and development and intellectual property. Its key products include linear heat detectors and water mist extinguishers, whose sales volumes are the largest in China. Its products have been used by its customers in more than 20 provinces throughout China.

# **Critical Accounting Policies and Estimates**

While our significant accounting policies are more fully described in Note 2 to our consolidated financial statements appearing at the end of this quarterly report, we believe that the following accounting policies are the most critical to aid you in fully understanding and evaluating our reported financial results.

# Revenue recognition

Revenue is recognized when it is probable that the economic benefits will flow to the Company as follows:

- 1. Revenue from system contracting projects are recognized using the percentage-of-completion method of accounting and, therefore, take into account the costs, estimated earnings and revenue to date on contracts not yet completed. Revenue recognized is that percentage of the total contract price that cost expended to date bears to anticipated final total cost, based on current estimates of costs to complete. Contract costs include all direct material and labor costs and those indirect costs related to contract performance, such as indirect labor, supplies, tools, repairs, and depreciation costs. Selling, general, and administrative costs are charged to expense as incurred. At the time a loss on a contract becomes known, the entire amount of the estimated ultimate loss is recognized in the consolidated financial statements. Claims for additional contract costs are recognized upon a signed change order from the customer or in accordance with paragraphs 62 and 65 of AICPA Statement of Position 81-1, "Accounting for Performance of Construction Type and Certain Production Type Contracts" ("SOP 81-1")
- 2. Revenue from product sales is recognized when the goods are delivered and title has passed. Product sales revenue represents the invoiced value of goods, net of a value-added tax (VAT). All of the Company's products that are sold in the PRC are subject to a Chinese value-added tax at a rate of 17 percent of the gross sales price. This VAT may be offset by VAT paid by the Company on raw materials and other materials included in the cost of producing their finished product.
- 3. Revenue from the rendering of Maintenance Services is recognized when such services are provided.
- 4. Provision is made for foreseeable losses as soon as they are anticipated by management.
- 5. Where contract costs incurred to date plus recognized profits less recognized losses exceed progress billings, the surplus is treated as an amount due from contract consumers. Where progress billings exceed contract costs incurred to date plus recognized profits less recognized losses, the surplus is treated as an amount due to contract customers.

Almost all the Company's products (fire detecting products, fire alarm control device, and water mist/sprinkler systems) are sold via system contracting projects or as part of the integrated products sales. The composition of these three types of products varies significantly from project to project, both in quantity and in dollar amounts. Although the Company could provide a breakdown of sales contribution for our own products for each project, it is almost impossible to provide revenues for each of our products when the revenue from each project is recognized based on percentage of completion. More importantly, the revenues from the Company's own products do not accurately reflect our overall financial performance. The Company is a system contracting projects provider rather than product vendors who sell their own products directly or through channels. Therefore, it is not practical to separately disclose the revenues from external customers for each of our products.

#### Foreign currency translation

The reporting currency of the Company is the US dollar. The Company uses their local currency, Renminbi (RMB), as their functional currency. Results of operations and cash flow are translated at average exchange rates during the period, and assets and liabilities are translated at the unified exchange rate as quoted by the People's Bank of China at the end of the period. Translation adjustments resulting from this process are included in accumulated other comprehensive income in the statement of shareholders' equity. Transaction gains and losses that arise from exchange rate fluctuations on transactions denominated in a currency other than the functional currency are included in the results of operations as incurred. Historically, the Company has not entered any currency trading or hedging, although there is no assurance that the Company will not enter into such activities in the future.

# Plant and equipment

Plant and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets with 5 percent residual value.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles of the United States of America requires management to make estimates and assumptions that affect the amounts reported in the combined financial statements and accompanying notes. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results could differ from these estimates.

Certain of the Company's accounting policies require higher degrees of judgment than others in their application. These include the recognition of revenue and earnings from system contracting projects under the percentage of completion method and the allowance of doubtful accounts. Management evaluates all of its estimates and judgments on an on-going basis.

#### Inventories

Inventories are stated at the lower of cost or market, using the weighted average method. Inventories consist of raw materials, work in progress, finished goods and consumables. Raw materials consist primarily of materials used in production. Finished goods consist primarily of equipment used in project contracts. The cost of finished goods included direct costs of raw materials as well as direct labor used in production. Indirect production costs such as utilities and indirect labor related to production such as assembling, shipping and handling costs are also included in the cost of inventory. The Company reviews its inventory annually for possible obsolete goods or to determine if any reserves are necessary for potential obsolescence.

#### Accounts receivable

Accounts receivable represents the products sales, maintenance services and system contracting projects with its customers that were on credit. The credit term is generally for a period of three months for major customers. Each customer has a maximum credit limit. The Company seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by senior management.

# **Results of Operations**

The following is a schedule showing results of our business.

#### **Three Months Financial Results**

Comparison of the three months ended on September 30, 2008 and 2007:

		Three months ended September 30,						
		2008		2007				
	(1)	Unaudited)	(	Unaudited)				
Revenues	\$	16,743,267	\$	11,596,970				
Cost of revenues		6,878,836		4,729,538				
Gross profits		9,864,431		6,867,432				
Operating expenses		3,737,632		2,769,996				
Income from operations		6,126,799		4,097,436				
Total other income(expense)		324,429		294,599				
Change in fair value of derivative instruments		-						
Income before income taxes and minority interest		6,451,228		4,392,035				
Income taxes		(6,736)		_				
Minority interest		_		_				
Net profit (loss)		6,457,964		4,392,035				
Foreign exchange adjustment		173,873		540,152				
Comprehensive income		6,631,837		4,932,187				
weighted average number of shares-basic		27,572,112		27,026,221				

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weighted average number of shares-diluted		28,259,171		27,825,442
earning per share-basic		0.23		0.16
earning per share-diluted		0.23		0.16

Total revenues were approximately \$16.7 million for the three months ended September 30, 2008 as compared to approximately \$11.6 million for the three months ended September 30, 2007, an increase of approximately \$5.1 million or 44.4 percent. This increase was primarily due to increase in our revenues from system contracting projects and maintenance services during the period. The Company recognized revenues from 163 total solution, product sales and maintenance contracts for the three months ended September 30, 2008 as compared to 104 contracts for the three months ended September 30, 2007.

The revenues from total solution contracts increased by 148.5 percent to \$15.2 million which were derived from 97 contracts for the three months ended September 30, 2008, compared to \$6.1 million which were derived from 52 contracts for the same period of last year. The revenues from product sales were \$1.0 million which were derived from 28 contracts for the three months ended September 30, 2008, compared to \$5.2 million derived from 36 contracts for the same period of last year. The revenues from maintenance service increased by 94.9 percent to \$0.6 million which were derived from 38 contracts for the three months ended September 30, 2008, compared to \$0.3 million which were derived from 16 contracts for the same period of last year. In particular, the three largest customers were Capital Iron and Steel Group, Datang Tashan Power Plant and Chengde Iron and Steel Group, which collectively contributed approximately \$8.1 million of revenues, representing 48.1 percent of total revenues for this period.

Gross profit for the three months ended September 30, 2008 was approximately \$9.9 million compared to \$6.9 million for the three months ended September 30, 2007, an increase of approximately \$3.0 million. Gross margin during this period was 58.9 percent, compared to the gross margin of 59.2 percent for the same period of 2007. The slightly decrease in the gross margin was mainly attributable to the increase in the cost of our raw materials, offset by the execution of total solution contracts which contributed higher gross margins and a higher percentage of revenue contribution from the sales of the Company's self-manufactured proprietary products which enjoy higher margins.

Operating expenses were approximately \$3.7 million for the three months ended September 30, 2008 compared to approximately \$2.8 million for the three months ended September 30, 2007. This represents an increase of approximately \$1.0 million or 34.9 percent. Compared to the same period of last year, we increased the number of employees and the expenditure in sales incentive compensation. The increase in operating expenses is also attributable to increased R&D expenses in new product development and improvement in our existing product offerings including linear heat detectors and water mist systems.

Operating income was approximately \$6.1 million for the three months ended September 30, 2008 as compared to approximately \$4.1 million for the three months ended September 30, 2007, representing an increase of 49.5 percent. The improvement in operating income was mainly attributable to the increased revenues during the period. Operating margin for the three months ended September 30, 2008 was 36.6 percent, compared to the operating margin of 35.3 percent for the same period of 2007. The improvement in our operating margin was mainly attributable to our tighter control over general administrative expenses during the period.

Total other income was \$280,094 for the three months ended September 30, 2008, compared to \$249,537 for the three months ended September 30, 2007. The increase in our total other income was mainly attributable to the increased tax refund to Beijing Hua An during the period.

Credit for income tax was \$6,736 for the three months ended September 30, 2008, compared to no provisions for income tax for the three months ended September 30, 2007. The credit for income tax was mainly attributable to the income tax recovery from Tianxiao Equipment during the period.

Our net income was approximately \$6.5 million for the three months ended September 30, 2008 as compared to approximately \$4.4 million net income for the three months ended September 30, 2007, representing an increase of \$2.1 million or 47 percent.

Currency translation adjustments resulting from RMB appreciation process amounted to \$173,873 million and \$540,152 million for the three months ended September 30, 2008 and 2007, respectively.

The comprehensive income, which adds the currency adjustment to our net income, was approximately \$6.6 million for the three months ended September 30, 2008 as compared to approximately \$4.9 million comprehensive income for the three months ended September 30, 2007, representing an increase of \$1.7 million or 34.5 percent.

#### **Nine Months Financial Results**

Comparison of the nine months ended on September 30, 2008 and 2007:

	Nine m Septe	
	2008	2007

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	(Unaudited)	(U	(naudited)
Revenues	\$ 48,093,617	\$	32,643,617
Cost of revenues	20,000,498		14,450,765
Gross profits	28,093,119		18,192,852
Operating expenses	10,717,344		7,294,318
Income from operations	17,375,775		10,898,534
Total other income(expense)	552,428		1,866,141
Change in fair value of derivative instruments	-		1,205,791
Income before income taxes and minority interest	17,928,203		12,764,675
Income taxes	53,359		_
Minority interest	_		_
Net profit (loss)	17,874,844		12,764,675
Foreign exchange adjustment	3,534,472		1,350,486
Comprehensive income	21,409,316		14,115,161
weighted average number of shares-basic	27,562,087		26,649,859
weighted average number of shares-diluted	28,205,583	·	27,436,695
earning per share-basic	0.65		0.48
earning per share-diluted	0.63		0.47

Total revenues were approximately \$48.1 million for the nine months ended September 30, 2008 as compared to approximately \$32.6 million for the nine months ended September 30, 2007, an increase of approximately \$15.5 million or 47.3 percent. This increase was primarily due to increases in our revenues from system contracting projects and maintenance services during the period. The Company recognized revenues from 278 total solution, product sales and maintenance contracts for the nine months ended September 30, 2008 as compared to 196 contracts for the nine months ended September 30, 2007.

The revenues from total solution contracts increased by 76.4 percent to \$41.1 million which were derived from 162 contracts for the nine months ended September 30, 2008, compared to \$23.3 million which were derived from 99 contracts for the same period of last year. The revenues from product sales were \$5.4 million which were derived from 75 contracts for the nine months ended September 30, 2008, compared to \$8.9 million which were derived from 72 contracts for the same period of last year. The revenues from maintenance service increased by 200.6 percent to \$1.6 million which were derived from 41 contracts for the nine months ended September 30, 2008, compared to \$0.5 million which were derived from 25 contracts for the same period of last year. In particular, the three largest customers were Capital Iron and Steel Group, Datang Tashan Power Plant and Anshan Iron and Steel Group, which collectively contributed approximately \$15.9 million of the revenues, representing 33.1 percent of our total revenues for this period.

Gross profit for the nine months ended September 30, 2008 was approximately \$28.1 million, as compared to \$18.2 million for the nine months ended September 30, 2007, an increase of approximately \$9.9 million. Gross margin during this period was 58.4 percent, which is higher than the gross margin of 55.7 percent for the same period of 2007. The increase in the gross margin was mainly attributable to the execution of total solution contracts which contributed higher gross margins and a higher percentage of revenue contribution from the sales of the Company's self-manufactured proprietary products which enjoy higher margins.

Operating expenses were approximately \$10.7 million for the nine months ended September 30, 2008, as compared to approximately \$7.3 million for the nine months ended September 30, 2007. This represents an increase of approximately \$3.4 million or 46.9 percent. Compared to the same period of last year, we increased the number of employees, its expenditures in sales incentive compensation and raised the compensation for management to be in line with other US public companies. The increase in operating expenses is also attributable to increased R&D expenses in new product development and improvement in our existing product offerings including linear heat detectors and water mist systems.

Operating income was approximately \$17.4 million for the nine months ended September 30, 2008 as compared to approximately \$10.9 million for the nine months ended September 30, 2007, representing an increase of 59.4 percent. The improvement in operating income was mainly attributable to the increased revenues and improved gross margin during the period.

Total other income was \$552,428 for the nine months ended September 30, 2008, compared to \$1.9 million for the nine months ended September 30, 2007, which included a one-time non-cash gain of \$1.2 million due to the change in fair value of derivative instruments.

Provision for income tax was \$53,359 for the nine months ended September 30, 2008, compared to no provisions for income tax for the nine months ended September 30, 2007.

Net income was approximately \$17.9 million for the nine months ended September 30, 2008 as compared to approximately \$12.8 million net income for the nine months ended September 30, 2007, representing an increase of \$5.1 million or 40.0 percent. Excluding a one-time non-cash gain of \$1.2 million for the change in fair value of derivative in the nine months ended September 30, 2007, the non-GAAP net income for the nine months ended September 30 of 2007 was \$11.6 million. Our net income for the nine months ended September 30, 2008 increased

54.3 percent in comparison to the non-GAAP net income for the nine months ended September 30, 2007. The reason for the increase in the net income was mainly due to the increase in our revenues and the improvement in gross margin.

Currency translation adjustments resulting from RMB appreciation process amounted to \$3.5 million and \$1.4 million for the nine months ended September 30, 2008 and 2007, respectively.

The comprehensive income, which adds the currency adjustment to the net income, was approximately \$21.4 million for the nine months ended September 30, 2008 as compared to approximately \$14.1 million comprehensive income for the nine months ended September 30, 2007, representing an increase of \$7.3 million or 51.7 percent.

## **Liquidity and Capital Resources**

As of September 30, 2008, we had working capital of \$59.0 million including cash and cash equivalents of \$21.8 million. The following table sets forth a summary of our cash flows for the periods indicated:

#### **Statement of Cash Flow**

	Nine months Ended September 30,				
	2008 2007				2007
	(Unaudited)		naudited)		naudited)
Net cash provided by (used in) operating activities	\$	7,347,257		\$	3,236,930
Net cash (used in) investing activities		(1,726,401)			(3,484,254)
Net cash provided by financing activities		(2,039,634)			3,387,848
Effect of foreign currency translation on cash and cash equivalents		1,113,669			412,282
Net cash flow	\$	21,805,340		\$	12,978,897

## **Operating Activities**

Net cash provided by operating activities was approximately \$7.3 million for the nine months ended September 30, 2008 as compared to \$3.2 million net cash provided in operating activities for the same period in 2007. Net cash provided by operating activities in the nine months ended September 30, 2008 was mainly due to the results of net income of \$17.9 millions during the period, a \$10.9 million increase in customer deposits and \$1.1 million increase in other payables, offset by a \$2.6 million increase in account receivables, a \$1.6 million increase in notes receivable, a \$3.4 million increase in inventories, a \$14.5 million increase in costs and estimated earnings in excess of billings, a \$1.1 million decrease in prepayments and deferred expenses and a \$1.8 million decrease in billings in excess of costs and estimated earnings.

The increase of \$14.5 million in costs and estimated earnings in excess of billings was mainly due to the increased aggregate value of projects where we have recognized revenues more than we have billed the customers for these projects, while the decrease of \$1.8 million in billings in excess of costs and estimated earnings was mainly due to the decreased aggregate value of projects where we have billed our customers less than we have recognized revenues for these projects.

#### **Investing Activities**

Net cash used in investing activities in the nine months ended September 30, 2008 was \$1.7 million as compared to net cash used in investing activities of \$3.5 million in the same period of 2007. The cash used in investing activities in the nine months ended September 30, 2008 was mainly attributable to capital expenditure in the purchase of new equipments and the improvement of office and manufacturing facilities.

# Financing Activities

Net cash used by financing activities in the nine months ended September 30, 2008 totaled \$2.0 million as compared to \$3.4 million provided in financing activities in the same period of 2007. The cash used by financing activities in the nine months ended September 30, 2008 was mainly attributable to the increase in restricted cash during the period.

As a result of the total cash activities, net cash increased \$4.7 million from December 31, 2007 to September 30, 2008. We believe that our currently available working capital of \$59.0 million including cash and cash equivalents of \$21.8 million should be adequate to sustain our operations at our current level and our anticipated expansion.

# **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet financing arrangements.

# **Recently issued accounting pronouncements**

In February 2007, the FASB SFAS 159, The Fair Value Option for Financial Assets and Financial Liabilities—including an amendment of FASB Statement No. 115. FAS 159 permits companies to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. The objective of FAS 159 is to provide opportunities to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply hedge accounting provisions. FAS 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The Company adopted SFAS No. 159 on January 1, 2008. The Company chose not to elect the option to measure the fair value of eligible financial assets and liabilities.

In June 2007, the FASB issued FASB Staff Position No. EITF 07-3, "Accounting for Nonrefundable Advance Payments for Goods or Services Received for use in Future Research and Development Activities" ("FSP EITF 07-3"), which addresses whether nonrefundable advance payments for goods or services that used or rendered for research and development activities should be expensed when the advance payment is made or when the research and development activity has been performed. FSP EITF 07-3 will be effective for an entity's financial statements issued for fiscal years beginning after than December 15, 2007. The adoption of FSP EITF 07-3 did not impact our consolidated financial statements.

In December 2007, the FASB issued SFAS 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of Accounting Research Bulletin No. 51", which establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest and the valuation of retained non-controlling equity investments when a subsidiary is deconsolidated. The Statement also establishes reporting requirements that provide sufficient disclosures that clearly identify and distinguish between the interests of the parent and the interests of the non-controlling owners. SFAS 160 is effective for fiscal years beginning after December 15, 2008. The Company has not determined the effect that the application of SFAS 160 will have on its consolidated financial statements.

In December 2007, SFAS 141(R), Business Combinations, was issued. SFAS 141R replaces SFAS No. 141, Business Combinations. SFAS 141R retains the fundamental requirements in SFAS 141 that the acquisition method of accounting (which SFAS 141 called the purchase method) be used for all business combinations and for an acquirer to be identified for each business combination. SFAS 141R requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions. This replaces SFAS 141's cost-allocation process, which required the cost of an acquisition to be allocated to the individual assets acquired and liabilities assumed based on their estimated fair values. SFAS 141R also requires the acquirer in a business combination achieved in stages (sometimes referred to as a step acquisition) to recognize the identifiable assets and liabilities, as well as the noncontrolling interest in the acquiree, at the full amounts of their fair values (or other amounts determined in accordance with SFAS 141R). SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply it before that date. The Company is currently evaluating the impact that adopting SFAS 141R will have on its financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities - An Amendment of SFAS No. 133" ("SFAS 161"). Effective on January 1, 2009, SFAS 161 seeks to improve financial reporting for derivative instruments and hedging activities by requiring enhanced disclosures regarding the impact on financial position, financial performance, and cash flows. To achieve this increased transparency, SFAS 161 requires (1) the disclosure of the fair value of derivative instruments and gains and losses in a tabular format; (2) the disclosure of derivative features that are credit risk-related; and (3) cross-referencing within the footnotes. The Company is in the process of evaluating the new disclosure requirements under SFAS 161.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS 162"). FAS 162 is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. GAAP for nongovernmental entities. SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, "The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles." The Company is in the process of evaluating the impact of adoption of this statement on the results of operations, financial position or cash flows.

In June 2008, the FASB issued EITF 07-5 "Determining whether an Instrument (or Embedded Feature) is indexed to an Entity's Own Stock". This Issue is effective for financial statements issued for fiscal years beginning after December

15, 2008, and interim periods within those fiscal years. Early application is not permitted. Paragraph 11(a) of SFAS 133 "Accounting for Derivatives and Hedging Activities" specifies that a contract that would otherwise meet the definition of a derivative but is both (a) indexed to the Company's own stock and (b) classified in stockholders' equity in the statement of financial position would not be considered a derivative financial instrument. EITF 07-5 provides a new two-step model to be applied in determining whether a financial instrument or an embedded feature is indexed to an issuer's own stock and thus able to qualify for the SFAS 133 paragraph 11(a) scope exception. This standard will triggered liability accounting on all options and warrants exercisable at strike prices denominated in any currency other than the functional currency of the operating entity in China (Renminbi). The Company is currently evaluating the impact of the adoption of EITF 07-5 on the Company's consolidated financial statements.

In June 2008, FASB issued EITF 08-4, "Transition Guidance for Conforming Changes to Issue No. 98-5". The objective of EITF 08-4 is to provide transition guidance for conforming changes made to EITF 98-5, "Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratios", that result from EITF 00-27 "Application of Issue No. 98-5 to Certain Convertible Instruments", and SFAS 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity". This Issue is effective for financial statements issued for fiscal years ending after December 15, 2008. Early application is not permitted. Management is currently evaluating the impact of adoption of EITF 08-4 on the accounting for the convertible notes and related warrants transactions.

On October 10, 2008, the FASB issued FSP 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active," which clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 became effective on October 10, 2008, and its adoption did not have a material impact on our financial position or results for the quarter ended September 30, 2008.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Not required.

#### Item 4. Controls and Procedures.

a) Evaluation of Disclosure Controls. Brian Lin, our Chief Executive Officer and Robert Yuan, our Chief Accounting Officer evaluated the effectiveness of our disclosure controls and procedures as of the end of our second fiscal quarter 2008 pursuant to Rule 13a-15(b) of the Securities and Exchange Act. Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file under the Exchange Act is accumulated and communicated to our management, as appropriate to allow timely decisions regarding required disclosure. Based on their evaluations, Mr. Lin and Mr. Yuan concluded that our disclosure controls and procedures were effective as of September 30, 2008.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

(b) Changes in internal control over financial reporting. Other than training our staff in US GAAP accounting skills and implementing stronger internal audit function during the last quarter, there have been no changes in our internal control over financial reporting that occurred during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. Our management team will continue to evaluate our internal control over financial reporting in 2008 as we implement our Sarbanes Oxley testing.

#### PART II - OTHER INFORMATION

Item 1. Legal Proceedings

None

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the quarter ended September 30, 2008, we issued 26,066 shares of common stock for cashless exercise of 40,000 shares of warrants.

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders.

None

Item 5. Other Information.

None

Item 6. Exhibits

The following exhibits are hereby filed as part of this Quarterly Report on Form 10-Q.

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Number:	Description
31.1	Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Accounting Officer under Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certifications Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350
33.2	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant certifies that it has duly caused this Quarterly Report on Form 10-Q to be signed on its behalf by the undersigned, thereunto duly authorized, in Beijing.

# CHINA FIRE & SECURITY GROUP, INC.

Dated: November 14, 2008 By: /s/ Brian Lin

Brian Lin

Chief Executive Officer

Dated: November 14, 2008 By: /s/ Robert Yuan

Robert Yuan

Chief Accounting Officer/Principal

**Accounting Officer**