STAMPS.COM INC Form 10-Q November 07, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

(Mark One)

**ÞQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.** 

For the quarterly period ended September 30, 2008

OR

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number: 000-26427

#### Stamps.com Inc.

(Exact name of registrant as specified in its charter)

Delaware

77-0454966

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

12959 Coral Tree Place Los Angeles, California 90066

(Address of principal executive offices)

(310) 482-5800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

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Large accelerated filer o Accelerated filer b

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

As of October 31, 2008, there were approximately 17,997,328 shares of the Registrant's Common Stock issued and outstanding.

#### STAMPS.COM INC.

# FORM 10-Q QUARTERLY REPORT FOR THE QUARTER ENDED SEPTEMBER 30, 2008

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#### SPECIAL NOTICE REGARDING PURCHASES OF MORE THAN 5% OF OUR STOCK

We currently have significant federal and state net operating loss carry-forwards (NOL). Under applicable law, our NOL assets could be adversely affected by the acquisition by any person, company or investment firm of more than 5% of our outstanding stock or the acquisition of any additional shares by 5% holders. Our articles of incorporation have provisions (the "NOL Protective Measures") which prohibit transfers of our stock that would create new 5% shareholders or increase the ownership of existing 5% shareholders. Accordingly, any person, company or investment firm that wishes to become a 5% shareholder must first obtain a waiver of the NOL Protective Measures from our board of directors. In addition, any person, company or investment firm which is a 5% shareholder can not make any additional purchases of our stock without a waiver from our board of directors. Failure to do so can mean loss of the shares and responsibility for any damages to the Company, which could be substantial. Details of the NOL Protective Measures are contained in our definitive Proxy filed on April 2, 2008.

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Accordingly, we strongly urge you to contact us prior to allowing your ownership interest in our stock to exceed 725,000 shares.

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#### **PART I - FINANCIAL INFORMATION**

#### ITEM 1. FINANCIAL STATEMENTS

# STAMPS.COM INC. BALANCE SHEETS

(In thousands, except per share data)

	September 30, 2008		D	December 31, 2007	
Assets	(u	naudited)			
Current assets:					
Cash and cash equivalents	\$	65,835	\$	43,667	
Restricted cash	Ψ	554	Ψ.	554	
Short-term investments		17,009		22,084	
Trade accounts receivable, net		2,656		2,519	
Other accounts receivable		2,348		1,209	
Other current assets		3,717		2,489	
Total current assets		92,119		72,522	
Property and equipment, net		3,186		3,790	
Intangible assets, net		507		871	
Long-term investments		10,180		24,518	
Deferred income taxes.		3,671		_	
Other assets		3,800		3,252	
Total assets	\$	113,463	\$	104,953	
Liabilities and Stockholders' Equity					
Current liabilities:					
Accounts payable and accrued expenses	\$	12,915	\$	9,935	
Deferred revenue		4,158		2,576	
Total current liabilities		17,073		12,511	
Commitments and contingencies					
Stockholders' equity:					
Common stock, \$.001 par value					
Authorized shares 47,500 in 2008 and 2007					
Issued shares: 24,369 in 2008 and 24,258 in 2007					
Outstanding shares: 19,190 in 2008 and 19,813 in 2007		47		47	
Additional paid-in capital		626,026		622,781	
Accumulated deficit		(457,988)		(466,555)	
Treasury stock, at cost, 5,179 shares in 2008 and 4,445 shares in 2007		(71,148)		(63,737)	
Accumulated other comprehensive loss		(547)		(94)	
Total stockholders' equity		96,390		92,442	
Total liabilities and stockholders' equity	\$	113,463	\$	104,953	

The accompanying notes are an integral part of these financial statements.

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# STAMPS.COM INC. STATEMENTS OF INCOME

(In thousands, except per share data) (Unaudited)

	Three Months ended September 30,			Nine Months ended September 30,		
	2008		2007	2008		2007
Revenues:						
Service	\$ 15,435	\$	14,115 \$	46,209	\$	41,282
Product	2,326		2,296	7,392		7,111
Insurance	375		339	1,140		1,068
PhotoStamps	2,020		3,534	7,897		11,345
Other	_	-	_	_	_	907
Total revenues	20,156		20,284	62,638		61,713
Cost of revenues:						
Service	2,626		2,369	7,630		7,123
Product	809		760	2,637		2,398
Insurance	124		105			