SK TELECOM CO LTD Form 6-K June 13, 2014 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16

UNDER THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF JUNE 2014

COMMISSION FILE NUMBER 333-04906

SK Telecom Co., Ltd.

(Translation of registrant s name into English)

Euljiro65(Euljiro2-ga), Jung-gu

Seoul 100-999, Korea

(Address of principal executive offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

| Form 20-F b | Form | 40-F |
|-------------|------|------|
|-------------|------|------|

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submission to furnish a report or other document that the registration foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), or under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant s security holders, and if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes "No x

If Yes is marked, indicate below the file number assigned to the Registrant in connection with Rule 12g3-2(b): 82-

QUARTERLY BUSINESS REPORT

(From January 1, 2014 to March 31, 2014)

THIS IS A SUMMARY OF THE QUARTERLY BUSINESS REPORT ORIGINALLY PREPARED IN KOREAN AND IS IN SUCH FORM AS REQUIRED BY THE KOREAN FINANCIAL SERVICES COMMISSION.

IN THE TRANSLATION PROCESS, SOME PARTS OF THE REPORT WERE REFORMATTED, REARRANGED OR SUMMARIZED FOR THE CONVENIENCE OF READERS.

ALL REFERENCES TO THE COMPANY, WE, US, OR OUR SHALL MEAN SK TELECOM CO., LTD. AND, UNLESS THE CONTEXT OTHERWISE REQUIRES, ITS CONSOLIDATED SUBSIDIARIES. REFERENCES TO SK TELECOM SHALL MEAN SK TELECOM CO., LTD., BUT SHALL NOT INCLUDE ITS CONSOLIDATED SUBSIDIARIES.

UNLESS EXPRESSLY STATED OTHERWISE, ALL INFORMATION CONTAINED HEREIN IS PRESENTED ON A CONSOLIDATED BASIS IN ACCORDANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS ADOPTED FOR USE IN KOREA (K-IFRS) WHICH DIFFER IN CERTAIN RESPECTS FROM GENERALLY ACCEPTED ACCOUNTING PRINCIPLES IN CERTAIN OTHER COUNTRIES, INCLUDING THE UNITED STATES. WE HAVE MADE NO ATTEMPT TO IDENTIFY OR QUANTIFY THE IMPACT OF THESE DIFFERENCES.

I. COMPANY OVERVIEW

1. Company Overview

Starting in the first quarter of 2011, the Company prepares and reports its financial statements under K-IFRS. The transition date of the Company and its consolidated subsidiaries to K-IFRS is January 1, 2010 and the adoption date is January 1, 2011. The Company s annual business report for the three months ended March 31, 2014 includes the following consolidated subsidiaries:

| | Date of | | Total Assets as of Dec. 31, 2013 (millions of | Material |
|---|---------------|---|--|-------------|
| Name | Establishment | Principal Business | Won) | Subsidiary* |
| SK Telink Co., Ltd. | Apr. 9, 1998 | Telecommunication services and satellite broadcasting services | 252,475 | Material |
| M&Service Co., Ltd. | Feb. 10, 2000 | Online information services | 68,587 | Material |
| SK Communications Co., Ltd. | Sep. 19, 1996 | Internet portal and other Internet information services | 205,792 | Material |
| Stonebridge Cinema Fund | Sep. 30, 2005 | Investment partnership | 11,974 | |
| Commerce Planet Co., Ltd. | Jul. 1, 1997 | Online shopping mall operation services | 26,237 | |
| SK Broadband Co., Ltd. | Sep. 26, 1997 | Fixed-line telecommunication services, multimedia and IPTV services | 3,044,349 | Material |
| K-net Culture and Contents Venture Fund | Nov. 24, 2008 | Investment partnership | 16,181 | |
| Hwaitec Focus Investment Partnership 2 | Dec. 12, 2008 | Investment partnership | 21,446 | |
| Open Innovation Fund | Dec. 22, 2008 | Investment partnership | 27,996 | |
| PS&Marketing Co., Ltd. | Apr. 3, 2009 | Sale of telecommunication devices | 277,300 | Material |
| Service Ace Co., Ltd. | Jul. 1, 2010 | Customer center management services | 56,276 | Material |
| Service Top Co., Ltd. | Jul. 1, 2010 | Customer center management services | 48,369 | |
| Network O&S Co., Ltd. | Jul. 1, 2010 | Network maintenance services | 56,677 | Material |
| BNCP Co., Ltd. | Dec. 7, 2009 | Internet services | 12,108 | |
| SK Planet Co., Ltd. | Oct. 1, 2011 | Telecommunication and platform services | 2,528,054 | Material |
| SK Planet Japan, K.K. | Mar. 14, 2012 | Digital contents sourcing services | 1,793 | |
| SK Planet Global PTE, LTD. | Aug. 4, 2012 | Digital contents sourcing services | 697 | |
| SK Planet America LLC | Jan. 27, 2012 | Digital contents sourcing services | 22,399 | |
| SKP Global Holdings PTE, LTD. | Aug. 10, 2012 | Holding company for overseas commerce | 20,713 | |
| SK Global Healthcare Business Group, Ltd. | Sep. 14, 2012 | Investment | 27,625 | |
| Technology Innovation Partners, L.P. | Jun. 24, 2011 | Investment | 23,759 | |
| SK Telecom China Fund I L.P. | Sep. 14, 2011 | Investment | 3,166 | |
| SK Telecom China Holdings Co., Ltd. | Jul. 12, 2007 | Investment | 36,261 | |
| Shenzhen E-eye High Tech Co., Ltd. | Apr. 1, 2000 | Telematics manufacturing | 17,894 | |

| | | | Total Assets as | |
|------------------------|--------------------------|---|---|-------------------------|
| Name | Date of Establishment | Principal Business | of Dec. 31, 2013 (millions of Won) | Material Subsidiary* |
| | | * | , | Subsidiary* |
| SKT Vietnam PTE., Ltd. | Apr. 5, 2000 | Telecommunication services | 11,773 | |
| SKT Americas, Inc. | Dec. 29, 1995 | Information collection and management consulting services | 33,876 | |
| YTK Investment Ltd. | Jul. 1, 2010 | Investment | 42,118 | |
| Atlas Investment | Jun. 24, 2011 | Investment | 40,218 | |

* Material Subsidiary means a subsidiary with total assets of Won 50 billion or more as of the end of the latest fiscal year.

A. Corporate Legal Business Name: SK Telecom Co., Ltd.

B. Date of Incorporation: March 29, 1984

C. Location of Headquarters

- (1) Address: 65 Euljiro, Jung-gu, Seoul, Korea
- (2) Phone: +82-2-6100-2114
- (3) Website: http://www.sktelecom.com

D. Major Businesses

(1) Wireless business

The Company provides wireless telecommunications services, characterized by its competitive strengths in handheld devices, affordable pricing, network coverage and an extensive contents library. Since the introduction of services employing LTE technology in July 2011, the telecommunications market for such services has grown as demand for fast data transfer speeds and differentiated services has increased. Having reached one million subscribers by January 2012 and over 10 million subscribers by April 2013, the Company has solidified its leadership position in LTE services as it has done with its 3G services. In June 2013, the Company became the first telecommunications service provider in the world to provide commercial LTE-Advanced (LTE-A) services using carrier aggregation technology. In September 2013, beginning with the Seoul area, the Company also began offering wideband LTE service, which utilizes the 1.8 GHz band to enhance the customer experience of new and existing LTE customers. The Company plans to increase profitability by adaptively strengthening its fundamental competitive basis for customer retention to the age of large data. In order to transition to a competitive model based on differentiated customer experiences of products and services, the Company will pioneer information and communication technology (ICT) trends through innovative services such as

T-Phone which provides customers an innovative call experience. The Company is also improving the profitability of its wireless business through efficient capital expenditures and marketing and enhancement of marketing network and products.

In the business-to-business area, the Company is strengthening its solutions business through the implementation of five main solution products: Smart Store, Smart Work, Smart Cloud, Green & Safety and M Ad & Payment. Since the commercial launch of its mobile IPTV services, B tv Mobile, in October 2012, the Company has gained over one million paying subscribers as of March 2014. The Company is the first telecommunications services provider in the world to provide full high definition streaming services using its LTE-A network. With increasing

video on demand usage and the potential to expand into other business areas such as advertising and shopping, the Company expects that the mobile IPTV services business will grow in the mid- to long-term. Additionally, from a mid- to long-term perspective, the Company will continue its efforts to identify and develop new growth businesses, such as health care, while simultaneously considering opportunities for growth momentum utilizing the Company s big data and related technologies in areas such as the intelligence business.

In addition, in order to strengthen our sales channels, the Company has been offering a variety of fixed-line and wireless telecommunication convergence products to its customers through PS&Marketing Co., Ltd. (PS&Marketing), one of its subsidiaries. The Company operates customer call centers in Seoul and provides telemarketing services through Service Ace Co., Ltd., a subsidiary. Furthermore, Network O&S Co., Ltd., the Company s subsidiary responsible for the operation of the Company s 2G to 4G networks (including its CDMA, WCDMA and LTE networks), provides customers with quality network services and provides the Company with technological know-how in network operations.

(2) Fixed-line business

SK Broadband Co., Ltd. (SK Broadband) is engaged in providing telecommunications, broadcasting and new media services and various other services that are permitted to be carried out by SK Broadband under relevant regulations, as well as business activities that are directly or indirectly related to providing those services. In April 1999, SK Broadband launched its high-speed Internet service and landline phone service in Seoul, Busan, Incheon and Ulsan, and currently provides such services nationwide. SK Broadband also began providing commercialized TV-Portal service in July 2006 and, after receiving its IPTV business license in September 2008, began providing commercialized IPTV service in January 2009.

(3) Other businesses

With respect to the Company s e-commerce business, 11th Street, a platform service that connects various sellers and purchasers online, continues to gain market share. In the commerce platform business area, the Company provides an increasing number of products involving OK Cashbag, Korea s largest loyalty mileage program with 37 million members, and Smart Wallet, Korea s largest mobile wallet service with 11.2 million members as of March 31, 2014. By providing optimal marketing solutions to partner businesses by incentivizing consumers to continually choose their products and services on the one hand, and providing benefits such as discount coupons and loyalty points to customers on the other hand, the Company s commerce platform business is evolving into a commercial platform that connects businesses and individuals. In the location-based services business area, users of the Company s T-Map Navigation service reached 19.4 million as of March 31, 2014. T-Map Navigation provides real time traffic information and various local information. Utilizing location-based service technology in other services, including leisure, logistics and travel services, the Company provides increased convenience and added value to customers. In the digital contents business area, the Company provides high-quality digital contents in its leading mobile contents marketplace, T Store, which had 22.4 million subscribers as of March 31, 2014 and which the Company plans to expand globally. In the media business area, the Company provides Hoppin service that enables subscribers to access various multimedia contents through personal computers, mobile devices and other digital devices. In the advertising business area, the Company is engaged in advertisement production, promotion services and research and consulting services to substantively help businesses increase their value in a rapidly evolving business environment. In addition, the Company develops, creates, supplies and maintains system software related to its platform business and provides other online information services through M&Service Co., Ltd. (M&Service), one of its subsidiaries.

SK Communications Co., Ltd. (SK Communications) provides integrated Internet portal services through NATE and instant messaging services through NATE-ON. Key sources of revenue for SK Communications are display advertising, search engine-based advertising, and contents and other services. Display advertising consists of image, video and Flash-based multimedia advertising carried on NATE and NATE-ON and aims to give greater exposure to the advertiser s brand name to the public. The increased effectiveness of online media as an advertising outlet has resulted in a greatly expanded advertiser base, and the increasing variety in the format of advertising has contributed to the growth of display advertising. Search engine-based advertising refers to the type of advertising that embeds advertisements within search results produced by searches of certain keywords on the NATE portal site. Search engine-based advertising has a certain appeal to small and medium-sized advertisers. Contents and other services include contents sales and providing certain types of services. Revenues from contents and other services are generated through revenues from NATE-ON instant messaging, custom decorations for mobile phones, cartoon strips, fortunetelling, movies and other contents services. In addition, SK Planet receives revenue from its services agreement with the Company in connection with operation of WAP wireless NATE services and application development.

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See II-1. Business Overview for more information.

E. Credit Ratings

(1) Corporate bonds

| | | | Credit rating entity | |
|--------------------|-------------------|---------------|-----------------------------------|-----------------------|
| Credit rating date | Subject of rating | Credit rating | (Credit rating range) | Rating classification |
| June 29, 2012 | Corporate bond | AAA | NICE Investors Service Co., Ltd. | Regular rating |
| August 10, 2012 | Corporate bond | AAA | Korea Ratings | Current rating |
| August 14, 2012 | Corporate bond | AAA | Korea Investors Service, Inc. | Current rating |
| August 14, 2012 | Corporate bond | AAA | NICE Investors Service Co., Ltd. | Current rating |
| April 11, 2013 | Corporate bond | AAA | Korea Ratings | Current rating |
| April 11, 2013 | Corporate bond | AAA | Korea Investors Service, Inc. | Current rating |
| April 11, 2013 | Corporate bond | AAA | NICE Investors Service Co., Ltd. | Current rating |
| April 11, 2013 | Corporate bond | AAA | Korea Ratings | Regular rating |
| April 11, 2013 | Corporate bond | AAA | Korea Investors Service, Inc. | Regular rating |
| April 11, 2013 | Corporate bond | AAA | NICE Investors Service Co., Ltd. | Regular rating |
| April 22, 2014 | Corporate bond | AAA | Korea Ratings | Regular rating |
| April 22, 2014 | Corporate bond | AAA | Korea Investors Service, Inc. | Regular rating |
| April 22, 2014 | Corporate bond | AAA | NICE Investors Service Co., Ltd. | Regular rating |
| April 22, 2014 | Corporate bond | AAA | Korea Ratings | Current rating |
| April 22, 2014 | Corporate bond | AAA | Korea Investors Service, Inc. | Current rating |
| April 22, 2014 | Corporate bond | AAA | NICE Investors Service, Co., Ltd. | Current rating |

* Rating definition: AAA - The certainty of principal and interest payment is at the highest level with extremely low investment risk and is stable such that it will not be influenced by reasonably foreseeable changes in external factors.

(2) Commercial paper (CP)

| | | | Credit rating entity | |
|--------------------|-------------------|---------------|----------------------------------|-----------------------|
| Credit rating date | Subject of rating | Credit rating | (Credit rating range) | Rating classification |
| June 22, 2012 | CP | A1 | Korea Investors Service, Inc. | Current rating |
| June 29, 2012 | CP | A1 | NICE Investors Service Co., Ltd. | Current rating |
| December 14, 2012 | CP | A1 | Korea Investors Service, Inc. | Regular rating |
| December 18, 2012 | СР | A1 | Korea Ratings | Regular rating |
| December 18, 2012 | CP | A1 | NICE Investors Service Co., Ltd. | Regular rating |
| April 11, 2013 | СР | A1 | Korea Ratings | Current rating |
| April 11, 2013 | СР | A1 | Korea Investors Service, Inc. | Current rating |
| April 11, 2013 | СР | A1 | NICE Investors Service Co., Ltd. | Current rating |
| November 29, 2013 | СР | A1 | Korea Ratings | Regular rating |
| December 18, 2013 | СР | A1 | Korea Investors Service, Inc. | Regular rating |
| December 20, 2013 | СР | A1 | NICE Investors Service Co., Ltd. | Regular rating |
| April 22, 2014 | СР | A1 | Korea Ratings | Current rating |
| April 22, 2014 | СР | A1 | Korea Investors Service, Inc. | Current rating |
| April 22, 2014 | СР | A1 | NICE Investors Service Co., Ltd. | Current rating |

* Rating definition: A1 - Timely repayment capability is at the highest level with extremely low investment risk and is stable such that it will not be influenced by reasonably foreseeable changes in external factors.

(3) International credit ratings

Credit rating of

| Date of credit rating | Subject of rating | securities | Credit rating company | Rating type |
|-----------------------|-----------------------------------|------------|-----------------------------------|----------------|
| June 6, 2012 | Bonds denominated in Swiss Franc | A- | Fitch Inc. | Current rating |
| June 4, 2012 | Bonds denominated in Swiss Franc | A3 | Moody s Investors Service | Current rating |
| June 7, 2012 | Bonds denominated in Swiss Franc | A- | Standard & Poor s Rating Services | Current rating |
| October 24, 2012 | Bonds denominated in U.S. dollars | A- | Fitch Inc. | Current rating |
| October 24, 2012 | Bonds denominated in U.S. dollars | A3 | Moody s Investors Service | Current rating |
| October 24, 2012 | Bonds denominated in U.S. dollars | A- | Standard & Poor s Rating Services | Current rating |

2. Company History

March 2008: Purchased shares of SK Broadband Co., Ltd. (formerly Hanaro Telecom)

May 2009: Participated in the public share offering of SK Broadband Co., Ltd.

September 2009: Acquired leased line and related other business of SK Networks Co., Ltd.

February 2010: Purchased shares of Hana Card Co., Ltd.

October 2011: SK Planet Co., Ltd. was spun off from the Company.

February 2012: Purchased shares of SK hynix Inc. (formerly, Hynix Semiconductor Inc.)

A. Location of Headquarters

22 Dohwa-dong, Mapo-gu, Seoul (July 11, 1988)

16-49 Hangang-ro 3-ga, Yongsan-gu, Seoul (November 19, 1991)

267 Namdaemun-ro 5-ga, Jung-gu, Seoul (June 14, 1995)

99 Seorin-dong, Jongro-gu, Seoul (December 20, 1999)

65 Euljiro, Jung-gu, Seoul (December 13, 2004)

B. Significant Changes in Management

At the Extraordinary General Meeting of Shareholders held on August 31, 2011, Jun Ho Kim was elected as an inside director and Jin Woo So resigned from the Company s board of directors to transfer to an affiliate of the Company. At the 28th General Meeting of Shareholders held on March 23, 2012, (1) Young Tae Kim and Dong Seob Jee were elected as inside directors, (2) Hyun Chin Lim was re-elected as an independent director, and (3) Hyun Chin Lim was re-elected as a member of the audit committee of the Company s board of directors. At the 29th General Meeting of Shareholders held on March 22, 2013, Dae Sik Cho was elected as an inside director and Dae Shick Oh was elected as an

independent director and member of the audit committee of the Company s board of directors. At the 30th General Meeting of Shareholders held on March 21, 2014, Jae Hoon Lee was elected as an independent director and Jae Hyeon Ahn was elected as an independent director and member of the audit committee of the Company s board of directors.

C. Change in Company Name

On March 23, 2012, SK hynix Inc., which became our subsidiary in February 2012, changed its name to SK hynix Inc. from Hynix Semiconductor Inc. in accordance with a resolution at its annual general meeting of shareholders.

D. Mergers, Acquisitions and Restructuring [SK Telecom]

(1) Spin-off

In accordance with the resolution of the Company s board of directors on July 19, 2011 and the resolution of the shareholders meeting on August 31, 2011, the Company spun off its platform business and established SK Planet Co., Ltd. effective as of October 1, 2011. The registration of the spin-off was completed on October 5, 2011. Set forth below are important details of the spin-off.

Description Method of Spin-off Resulting Companies Detail Simple vertical spin-off SK Telecom Co., Ltd. (Surviving Company)

Effective Date

SK Planet Co., Ltd. (Spin-off Company) October 1, 2011

Set forth below is a summary of the Company s financial position before and after the spin-off.

| | Before the spin-off | | (in millions of Won) |
|---------------------------|-------------------------------|----------------------|-----------------------------|
| | (As of September 30, 2011) | | e spin-off ober 1, 2011) |
| Description | SK Telecom Co., Ltd. | SK Telecom Co., Ltd. | SK Planet Co., Ltd. |
| Total Assets | 19,400,114 | 19,084,651 | 1,545,537 |
| Total Liabilities | 7,673,828 | 7,358,365 | 315,463 |
| Total Shareholders Equity | 11,726,286 | 11,726,286 | 1,230,074 |

The schedule of the spin-off is set forth below.

| | Category | Date |
|-----------|--|-------------------------------------|
| Board res | solution on spin-off | July 19, 2011 |
| Record D | Date for Determination of Shareholders for the Shareholders Meeting for Spin-off | August 4, 2011 |
| Sharehol | ders Meeting for Approval of Spin-off Plan | August 31, 2011 |
| Date of S | Spin-off | October 1, 2011 |
| Sharehol | ders Meeting for Report of Spin-off and Inaugural Meeting of Shareholders | October 4, 2011 |
| Registrat | ion of Spin-off | October 5, 2011 |
| | Notice of closure of shareholders register | July 20, 2011 |
| Others | Period of closure of shareholders register | August 5, 2011~ August 8, 2011 |
| | Public notice of shareholders meeting | August 10, 2011 and August 12, 2011 |
| | Dispatch of notice of shareholders meeting | August 12, 2011 |

Changes in shareholding, including majority shareholder Not applicable because the spin-off is a simple vertical spin-off.

Appraisal rights of shareholders Not applicable because the spin-off is a simple vertical spin-off.

Protection of creditors

In accordance with Article 530-1 Paragraph 1, both SK Telecom and SK Planet will be jointly and severally liable for the payment of all obligations of SK Telecom incurred prior to the spin-off.

Allocation of new shares

In accordance with Articles 530-2 through 530-12, the spin-off is a simple vertical spin-off and all shares of SK Planet were allocated to SK Telecom.

(2) Acquisition of shares of SK hynix Inc. (formerly, Hynix Semiconductor Inc.) In accordance with the resolution of the Company s board of directors on November 14, 2011, the Company purchased 146,100,000 shares of SK hynix Inc. (formerly, Hynix Semiconductor Inc.) (SK Hynix) (aggregate purchase price of Won 3,374,726 million) on February 14, 2012 in order to acquire control of SK Hynix. The Company had a 21.05% equity interest in SK Hynix after the purchase. The Company s equity interest in SK Hynix decreased to 20.6% after certain convertible bonds issued by SK Hynix were converted into shares upon the exercise of conversion rights by their holders during the three months ended September 30, 2013.

(3) Merger of SK Planet and SK Marketing & Company Co., Ltd.

On January 11, 2013, the Company acquired the remaining 50% equity stake in SK Marketing & Company Co., Ltd. (SK Marketing & Company), a company providing e-commerce and advertising services, from SK Innovation Co., Ltd. and gained control of both SK Marketing & Company and its subsidiary, M&Service Co., Ltd. The Company thereafter contributed the 100% equity stake in SK Marketing & Company to SK Planet and merged SK Marketing & Company into SK Planet as of February 1, 2013.

(4) Acquisition of shares of PS&Marketing

On February 20, 2014, the board of directors of the Company resolved to invest an additional Won 100 billion (20 million common shares) into PS&Marketing, an affiliated company, in order to increase its mid- to long-term competitiveness in distribution. The closing date of such investment is April 2, 2014 and the cumulative investment amount will total Won 330 billion.

(5) Disposition of shares of iHQ Inc.

On March 10, 2014, the Company disposed of 3,790,000 shares (its 9.4% equity share) of iHQ Inc. in order to rebalance its investment portfolio.

[SK Broadband]

(1) Merger

On July 26, 2012, the board of directors of SK Broadband resolved to merge Broadband D&M Co., Ltd., its wholly-owned subsidiary, into SK Broadband after transferring Broadband D&M Co., Ltd. s network maintenance business to Network O&S Co., Ltd. The merger was effective as of September 26, 2012. In connection with this merger, SK Broadband did not issue any new shares.

On October 25, 2012, the board of directors of SK Broadband resolved to merge Broadband CS Co., Ltd., its wholly-owned subsidiary, into SK Broadband after transferring Broadband CS Co., Ltd. s customer service business to Service Ace Co., Ltd. The merger was effective as of December 26, 2012. In connection with this merger, SK Broadband did not issue any new shares.

On January 3, 2013, the board of directors of SK Broadband approved the merger of Broadband Media Co., Ltd., its wholly-owned subsidiary, into SK Broadband. The merger was effective as of March 22, 2013 and was recorded as of March 25, 2013. Please refer to the Merger Completion Report filed with the Financial Services Commission on March 25, 2013. In connection with this merger, SK Broadband did not issue any new shares.

[SK Planet]

(1) Merger

On January 11, 2013, the Company acquired the remaining 50% equity stake in SK Marketing & Company, a company providing e-commerce and advertising services, from SK Innovation Co., Ltd. and gained control of both SK Marketing & Company and its subsidiary, M&Service Co., Ltd. The Company thereafter contributed the 100% equity stake in SK Marketing & Company to SK Planet and merged SK Marketing & Company into SK Planet as of February 1, 2013. In connection with this merger, the merger ratio between SK Planet and SK Marketing & Company was 1.2927317:1 and SK Planet issued 12,927,317 of its common stock.

On April 22, 2013, the board of directors of SK Planet resolved to merge Madsmart, Inc., its wholly-owned subsidiary, into SK Planet to enhance the competitiveness of its platform business and provide faster service to customers by merging the ICT capabilities of the two companies. The merger was effective as of June 1, 2013 and SK Planet did not issue any new shares in connection with the merger.

(2) Disposition of shares of Loen Entertainment

During the year ended December 31, 2013, SK Planet sold 13,294,369 shares (52.6% ownership interest) of Loen Entertainment, a company engaged in the publishing of music and provision of online music services, to Star Invest Holdings Limited. Consideration for the sale amounted to Won 265,887 million, and following the disposition of shares, SK Planet s ownership interests in Loen Entertainment decreased to 15.0%. As a result of the transaction, Loen Entertainment was excluded from scope of consolidation.

[SK Telink]

(1) Merger

On July 22, 2010, the board of directors of SK Telink Co., Ltd. (SK Telink) approved the merger of TU Media Corp. into SK Telink effective as of November 1, 2010. In connection with this merger, SK Telink issued 256,763 shares of its common stock.

[SK Communications]

(1) Disposition and acquisition of businesses

1. Disposition of publishing business division

On April 10, 2009, SK Communications sold its publishing business division to Etoos for Won 4,785 million in accordance with the resolution of its board of directors of March 5, 2009.

Acquisition of the KUKU division

On July 1, 2009, SK Communications purchased the KUKU division from SK I-Media Co., Ltd. for a purchase price of Won 1,157 million, in accordance with the June 25, 2009 resolution of its board of directors.

3. Disposition of the Spicus division

Pursuant to the July 23, 2009 resolution of its board of directors, SK Communications sold the Spicus division, its telephone English education division, to Spicus Inc., a subsidiary of Altos Ventures on August 1, 2009 for a purchase price of Won 1,493 million.

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4. Disposition of the Cyworld division

Pursuant to the March 8, 2014 resolution of its board of directors, SK Communications sold the Cyworld service and certain assets to Cyworld Co., Ltd. on April 8, 2014 for a purchase price of Won 2,824 million.

(2) Disposition of shares

1. Disposition of shares of Etoos

SK Communications sold all of its shares in Etoos to Cheong Sol pursuant to a resolution of its board of directors of October 19, 2009 and, as consideration, received Won 50 billion principal amount of convertible bonds. Pursuant to a resolution of its board of directors of July 23, 2010, SK Communications converted Won 25 billion principal amount, out of a total of Won 50 billion principal amount, of convertible bonds of Etoos into 701,000 shares of Etoos (15.58%). Pursuant to a resolution of its board of directors of January 13, 2012, SK Communications sold Won 20 billion principal amount, out of the remaining Won 25 billion principal amount, of convertible bonds of Etoos Education Co., Ltd. to Shinhan Private Equity Fund No. 2 at a price of Won 19 billion.

2. Disposition of shares of SK i-Media

Pursuant to a resolution of its board of directors of October 17, 2011, SK Communications sold all shares of SK i-Media Co., Ltd. held by it to LK Media Tech Co., Ltd. at a price of Won 1 million.

3. Disposition of shares of U-Land, an overseas entity

Pursuant to a resolution of its board of directors of December 21, 2011, SK Communications sold all of its 29.85% interest in U-Land, an overseas entity, to SK Planet at a price of Won 10 million.

4. Disposition of shares of Service-In

On November 19, 2012, SK Communications sold all of its shares (80,000 common shares) in Service-In Co., Ltd., its subsidiary, to the chief executive officer of Service-In Co., Ltd., pursuant to a resolution of its board of directors of October 31, 2012.

[PS&Marketing]

On February 20, 2014, the board of directors of PS&Marketing resolved to acquire the retail distribution business, including related assets, liabilities, contracts and human capital of the information technology and mobile division of SK Networks, an affiliate, for a purchase price of Won 123.7 billion. The board of directors of PS&Marketing also resolved to acquire retail stores, including their assets and liabilities, of LCNC Co., Ltd., an affiliate, for a purchase price of Won 10.9 billion and the purchase was completed on April 30, 2014.

[M&Service]

Following the merger into SK Planet by SK Marketing & Company, which held a 100% equity stake in M&Service, on February 1, 2013, SK Planet holds a 100% equity stake in M&Service as of March 31, 2014.

E. Other Important Matters related to Management Activities [SK Telecom]

(1) Issuance of bonds

On April 23, 2013, the Company issued two tranches of fixed-rate unsecured bonds in the principal amounts of Won 230 billion (with an annual interest rate of 3.03% and a maturity date of April 23, 2023) and Won 130 billion (with an annual interest rate of 3.22% and a maturity date of April, 23, 2033).

(2) Issuance of hybrid securities

On June 7, 2013, the Company issued Won 400 billion principal amount of hybrid securities in the form of unguaranteed subordinated bonds with an annual interest rate of 4.21%, which interest rate is adjusted five years after the date of issuance. The Company classified the hybrid securities as equity as there is no contractual obligation to deliver financial assets to the bondholders. The maturity date of the hybrid securities is June 7, 2073, which can be extended by the Company without any notice or announcement.

(3) Conversion of convertible notes

On April 7, 2009, the Company issued convertible notes with a maturity of five years in the principal amount of US\$332,528,000 with an annual interest rate of 1.75%. In 2013, holders exercised their conversion rights with respect to an aggregate principal amount of US\$326,023,000 of the convertible notes. The Company delivered 1,241,337 treasury shares in respect of US\$170,223,000 of the exercised aggregate principal amount and delivered cash in respect of the remainder due to the limit on foreign ownership. In connection with such conversion, the Company recognized Won 135,108 million in financial costs in 2013. On November 13, 2013, the Company exercised its early redemption right and on December 13, 2013, redeemed the US\$6,505,000 principal amount of convertible notes not exercised for conversion by noteholders. A 20-day volume weighted average pricing formula was used for the delivery of cash made in place of treasury shares. Due to such calculation, the Company still had US\$91,108,507 outstanding in payables as of December 31, 2013. The amount was delivered in full as of January 6, 2014.

[SK Broadband]

SK Broadband acquired subscriberships of regional cable and other service providers on several different occasions. Such acquisitions were intended to secure a stable subscriber base for its broadband Internet service and, at the same time, increase the service coverage area. Because such acquisitions were conducted on a relatively small scale and involved purchase of subscriberships, SK Broadband did not believe such acquisitions rose to the level of purchasing an entire business line from another company or were likely to have a material impact on its business, and therefore decided that such acquisitions did not require resolutions of its shareholders.

[SK Communications]

In July 2011, there was a leak of personal information of subscribers of NATE and Cyworld websites operated by SK Communications. As of March 31, 2014, 22 lawsuits were filed against SK Communications, alleging that the leak was caused by its poor management of subscribers personal information and seeking damages of approximately Won 5.5 billion. With respect to a few of the lawsuits, the relevant district courts have rendered judgments for the relevant plaintiffs claims in part and SK Communications has appealed such judgments to the applicable high courts, where the cases are currently pending. Other cases remain pending at various district courts in Korea.

3. Total Number of Shares

A. Total Number of Shares

| (As of March 31, 2014) | | (Un | it: in shares) | |
|---|---------------|-------------|----------------|--|
| | Share type | | | |
| Classification | Common shares | Total | Remarks | |
| I. Total number of authorized shares | 220,000,000 | 220,000,000 | | |
| | | | | |
| II. Total number of shares issued to date | 89,278,946 | 89,278,946 | | |
| | | ,, | | |
| III. Total number of shares retired to date | 8,533,235 | 8,533,235 | | |
| | | | | |
| a. reduction of capital | | | | |
| b. retirement with profit | 8,533,235 | 8,533,235 | | |
| c. redemption of redeemable shares | | | | |
| d. others | | | | |
| | | | | |
| IV. Total number of shares (II-III) | 80,745,711 | 80,745,711 | | |
| | | | | |
| V. Number of treasury shares | 9,809,375 | 9,809,375 | | |
| VI. Number of shares outstanding (IV-V) | 70,936,336 | 70,936,336 | | |

On July 20, 2011, the Company publicly disclosed its plan to repurchase treasury shares. The Company repurchased 1.4 million shares of treasury shares from July 25, 2011 to September 30, 2011 through the Korea Exchange. For more information on the repurchase of treasury shares, please see public disclosures made on July 20, 2011 and October 5, 2011.

B. Treasury Shares

(1) Acquisitions and dispositions of treasury shares

(As of March 31, 2014)

| (As of March 31, 2014) | | | | | Changes | (Un | it: in shares) |
|---|--|---|---|---|----------------------------|----------------|----------------------|
| | Acquisition methods | | Type of shares | At the beginning of <i>A</i> period | cquiredDisposed (+) (-) | Retired (-) | At the end of period |
| | | Direct acquisition from market | Common shares Preferred | 7,086,028 | | | 7,086,028 |
| Acquisition pursuant to the Financial | | Direct over-the-counter acquisition | shares Common shares Preferred | | | | |
| Investment Services and Capital Markets Act of Korea (FSCMA) | Direct acquisition | Tender offer | shares Common shares Preferred | | | | |
| | | Sub-total | shares Common shares Preferred | 7,086,028 | | | 7,086,028 |
| | | | shares Common | | | | |
| | | Held by trustee | shares Preferred | | | | |
| | Acquisition through trust and other agreements | Held in actual stock | shares Common shares Preferred | 3,886,710 | | | 3,886,710 |
| | | Sub-total | shares Common shares Preferred | 3,886,710 | | | 3,886,710 |
| | | | shares | | | | |
| | Other acquisition | | Common shares Preferred shares | (1,163,363) | | | (1,163,363) |
| | Total | | Common shares | 9,809,375 | | | 9,809,375 |

(Unit: in shares)

Preferred shares

* Due to the Company s exercise of its early redemption right with respect to its convertible notes on November 13, 2013, the conversion right exercise period had expired by December 31, 2013 and there are no more treasury shares deposited with the Korea Securities Depository.

4. Status of Voting Rights

| (As of March 31, 2014) Classification | | Number of shares | (Unit: in shares) Remarks |
|---|---------------------------------|------------------|-------------------------------------|
| Total shares (A) | Common share Preferred share | 80,745,711 | |
| Number of shares without voting rights (B) | Common share Preferred share | 9,809,375 | Treasury shares |
| Shares without voting rights pursuant to the Company s articles of incorporation (the Articles of Incorporation) (C) | Common share Preferred share | | |
| Shares with restricted voting rights pursuant to Korean law (D) | Common share Preferred share | | |
| Shares with reestablished voting rights (E) | Common share Preferred share | | |
| The number of shares with exercisable voting rights (F = A - B - C - D + E) | Common share Preferred share | 70,936,336 | |

5. Dividends and Others

A. Dividends

(1) Distribution of cash dividends was approved during the 27th General Meeting of Shareholders held on March 11, 2011.

Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

- (2) Distribution of interim dividends of Won 1,000 was approved during the 330th Board of Directors Meeting on July 28, 2011.
- (3) Distribution of cash dividends was approved during the 28th General Meeting of Shareholders held on March 23, 2012.

Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

- (4) Distribution of interim dividends of Won 1,000 was approved during the 344th Board of Directors Meeting on July 25, 2012.
- (5) Distribution of cash dividends was approved during the 29th General Meeting of Shareholders held on March 22, 2013.

Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

(6) Distribution of interim dividends of Won 1,000 was approved during the 357th Board of Directors Meeting on July 25, 2013.

(7) Distribution of cash dividends was approved during the 30th General Meeting of Shareholders held on March 21, 2014.

Distribution of cash dividends per share of Won 8,400 (exclusive of an interim dividend of Won 1,000) was approved.

B. Dividends for the Last Three Fiscal Years

| | | | /on, except per share val | ues and percentages) |
|---|---------------------------------|---|---|---|
| Classification | | As of and for the year ended December 31, 2013 | As of and for the year ended December 31, 2012 | As of and for the year ended December 31, 2011 |
| Par value per share (Won) | | 500 | 500 | 500 |
| Net income | | 910,157 | 1,242,767 | 1,694,363 |
| Net income per share (Won) | | 12,837 | 17,832 | 24,002 |
| Total cash dividend | | 666,374 | 655,133 | 656,533 |
| Total stock dividends | | | | |
| Percentage of cash dividend to available income (| %) | 73.2 | 52.7 | 38.7 |
| Cash dividend yield ratio (%) | Common share Preferred share | 4.1 | 6.2 | 6.6 |
| Stock dividend yield ratio (%) | Common share Preferred share | | | |
| Cash dividend per share (Won) | Common share Preferred share | 9,400 | 9,400 | 9,400 |
| Stock dividend per share (share) | Common share Preferred share | | | |

* The above figures were prepared based on separate financial statements. Net income per share means basic net income per share.

- * The total cash dividend of Won 656,533 million for the year ended December 31, 2011 includes the total interim dividend amount of Won 71,095 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount per share of Won 1,000.
- * The total cash dividend of Won 655,133 million for the year ended December 31, 2012 includes the total interim dividend amount of Won 69,695 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount per share of Won 1,000.
- * The total cash dividend of Won 666,374 million for the year ended December 31, 2013 includes the total interim dividend amount of Won 70,508 million, and the cash dividend amount per share of Won 9,400 includes the interim cash dividend amount per share of Won 1,000.

II. BUSINESS

Each company in the consolidated entity is a separate legal entity providing independent services and products. The business is primarily separated into (1) the wireless business consisting of cellular voice, wireless data and wireless Internet services, (2) the fixed-line business consisting of fixed-line telephone, high speed Internet, data and network lease services, among others, and (3) other businesses consisting of platform services and Internet portal services, among others.

1. Business Overview

Set forth below is a summary business description of material consolidated subsidiaries.

| Classification | Company name | Description of business |
|-------------------|------------------------|---|
| Wireless | SK Telecom Co., Ltd. | Wireless voice and data telecommunications services via digital wireless networks |
| | PS&Marketing Co., Ltd. | Sale of fixed-line and wireless telecommunications products through wholesale, retail and online distribution channels |
| | Network O&S Co., Ltd. | Network maintenance services such as the operation of the Company s base stations and related transmission and power facilities |
| | Service Ace Co., Ltd. | Customer call center operations and telemarketing services |
| Fixed-line | SK Broadband Co., Ltd. | High-speed Internet, TV, telephone, commercial data and other fixed-line services and |
| | | management of the transmission system for online digital contents |
| | | |
| | | Various media-related services, such as channel management, including video on demand, and mobile IPTV services |
| | SK Telink Co., Ltd. | International wireless direct-dial 00700 services, pre-paid international card calling services, voice services using Internet protocol and Mobile Virtual Network Operator (MVNO) services |
| Other business | SK Planet Co., Ltd. | Various platform services such as 11th Street, T Store, T-Map Navigation and Hoppin in the application, commerce and new media areas, among others |
| | SK Communications Co., | Integrated portal services through NATE and instant messaging services through NATE-ON |
| | Ltd. | |
| | M&Service Co., Ltd. | System software development, creation, supply and maintenance services and other online information services |
| | YTK Investment Ltd. | Established to strategically invest in funds in order to find future growth opportunities and |
| | Atlas Investment | strengthen the Company s competitiveness |
| [Wireless Busine | ess] | |

A. Industry Characteristics

As of December 31, 2013, the Korean mobile communication market can be considered to have reached its maturation stage with more than a 100% penetration rate. However, the Korean mobile communications market continues to improve in the quality of services with the help of advances in network-related technology and the development of highly advanced LTE-A, LTE and 3G smartphones which enable the provision of convergence services for multimedia contents, mobile commerce, telematics, new media and other related services. In addition, through the commercialization of LTE network in July 2011 and LTE-A network in June 2013, B2B businesses, such as the corporate connected workforce business which can directly contribute to an enhancement in productivity, are expected to grow rapidly. We expect network technologies will continue to evolve with wideband LTE-A service expected to be commercialized in the second half of 2014 and 3band LTE-A service, which bundles three different bandwidths, to be commercially available as early as late 2014.

B. Growth Potential

| | | | | (| Unit: in 1,00 | 0 persons) |
|----------------|-------------------|-----------|--------|------------|---------------|------------|
| | | As of | | | | |
| | | March 31, | | As of Dece | mber 31, | |
| Classification | | 2014 | 2013 | 2012 | 2011 | 2010 |
| | SK Telecom | 27,814 | 27,352 | 26,961 | 26,553 | 25,705 |
| Number of | Others (KT, LGU+) | 27,348 | 27,328 | 26,663 | 25,954 | 25,062 |
| subscribers | | | | | | |
| | Total | 55,162 | 54,680 | 53,624 | 52,507 | 50,767 |
| | | | | | | |

* Source: Ministry of Science, ICT and Future Planning (MSIP) website and each Korean telecommunications company s respective earnings releases (including MVNOs).

C. Domestic and Overseas Market Conditions

The Korean mobile communication market includes the entire population of Korea with mobile communication service needs, and almost every Korean is considered a potential user. Sales revenue related to data services is expected to increase due to the increasing popularity of smartphones and high-speed wireless networks. The importance of the business-to-business segment, which creates added value by selling and developing various solutions, is also growing. Seasonal and economic fluctuations have much less impact on the Korean mobile communication market compared to other industries.

Set forth below is the historical market share of the Company.

| | | | (U | nit: in perc | entages) |
|-------------------------------|-----------|------|------------|--------------|----------|
| | As of | | | | |
| | March 31, | | As of Dece | ember 31, | |
| Classification | 2014 | 2013 | 2012 | 2011 | 2010 |
| Mobile communication services | 50.4 | 50.0 | 50.3 | 50.6 | 50.6 |

* Source: MSIP website and each Korean telecommunications company s respective earnings releases (including MVNOs).

D. Business Overview and Competitive Strengths

The Company is seeking to transform itself from a telecommunications service provider into a comprehensive ICT service provider. It has continued to innovate the scope of its services and achieved strong growth in subscribers amid fierce competition and rate cuts, although it experienced a temporary increase in expenses during the first three months of 2014 due to excessive competition. During the three months ended March 31, 2014, the Company recorded Won 4.2 trillion in revenue and Won 250 billion in operating income on a consolidated basis and Won 3.3 trillion in revenue and Won 250 billion in operating income on a separate basis.

The number of subscribers (including MVNO subscribers) as of March 31, 2014 was 27.81 million, an increase of approximately 460,000 from the previous quarter. In particular, the number of smartphone subscribers as of March 31, 2014 was 18.82 million, an increase of approximately 530,000 from the previous quarter, including 14.77 million LTE subscribers, solidifying the Company s market leadership. Following the launch of commercial LTE services in July 2011, the Company became the first telecommunications service provider in the world to launch commercial LTE-A services in June 2013. In September 2013, the Company launched commercial wideband LTE services utilizing its newly acquired 1.8 GHz band. Following provision of such services throughout Seoul and other metropolitan cities, the Company plans to expand coverage nationwide by July 2014. By launching various high quality services utilizing the LTE-A and wideband LTE networks such as group video conference call services, full high definition mobile IPTV streaming services, and T Baseball Multiview, which allows users to watch multiple

baseball games on one screen, the Company plans to provide an innovative user experience, enhance customer satisfaction and increase profitability.

The Company has proved that it has superior network quality compared to its competitors according to the Korea Communications Commission quality evaluations. The Company has also proved to be the leader in Korea s top three customer satisfaction indices: according to the National Customer Satisfaction Index, Korean Customer Satisfaction Index and Korean Standard Service Quality Index, the Company has continued to hold the leading position for 17 years, 16 years and 14 years, respectively.

SK Telink, a consolidated subsidiary of the Company, expanded its operations to the MVNO business based on its technical expertise and know-how obtained in its international telecommunications business and launched its MVNO service, 7Mobile, which is offered at reasonable rates and provides excellent quality. SK Telink is increasing its efforts to develop low-cost distribution channels and create niche markets through targeted marketing towards customers with lower average revenue per user. An MVNO leases the networks of a mobile network operator (MNO) and provides wireless telecommunication services under its own brand and fee structure, without owning telecommunication networks or frequencies.

Network O&S, a subsidiary of the Company responsible for the operation of the Company s base stations and related transmission and power facilities, offers quality fixed-line and wireless network services to customers, including mobile office products to business customers.

PS&Marketing, a subsidiary of the Company, provides a sales platform for products of the Company and SK Broadband including fixed-line and wireless telecommunication products which address customers needs for various convergence products. PS&Marketing provides differentiated service to clients through the establishment of new sales channels and product development.

[Fixed-line Business]

A. Industry Characteristics

As subscribers to various bundled wireless and fixed-line products are continuing to increase, the IPTV business is evolving to satisfy diverse customer needs for media services through differentiated service offerings including mobile IPTV, bundled wireless and IPTV products and smart set-top box services for smart televisions. The market for our corporate business is also growing with cloud computing, mobile offices and other new information and communications technologies being commercialized. The increased usage of smartphones and tablet computers, the pilot programming of commercial ultra-high definition television broadcasting services and competition for wideband LTE services has greatly increased data traffic, thereby further emphasizing the importance of fixed-line network infrastructure that is capable of handling large capacities of data traffic with stability and efficiency.

B. Growth Potential

| | | | (Unit: in 1,00 | 0 persons) |
|-------------------|----------------------|-----------------|----------------|------------|
| | | As of March 31, | As of Dece | mber 31, |
| Classification | | 2014 | 2013 | 2012 |
| Fixed-line | High-speed Internet | 18,853 | 18,738 | 18,253 |
| Subscribers | Fixed-line telephone | 17,427 | 17,620 | 18,261 |
| | IPTV (real-time) | 9,017 | 8,522 | 6,310 |

* Source: MSIP website, Korea Communications Commission website and the Korea Digital Media Industry Association website.

C. Cyclical Nature and Seasonality

High-speed Internet, fixed-line telephone and IPTV services are mature markets that are generally not sensitive to cyclical economic changes due to the easing of competition resulting from the decrease in differentiation between service providers and the nature of the respective services. The telecommunications services market overall is not expected to be particularly affected by economic downturns due to the low income elasticity of demand for telecommunication services.

Set forth below is the historical market share of the Company.

| | | (Unit: in pe | rcentages) |
|---|-----------------|--------------|------------|
| | As of March 31, | As of Deco | ember 31, |
| Classification | 2014 | 2013 | 2012 |
| High-speed Internet (include resales) | 24.6 | 24.4 | 24.1 |
| Fixed-line telephone (include Voice over Internet Protocol) | 16.9 | 16.9 | 16.7 |
| IPTV (real-time) | 25.0 | 24.4 | 22.2 |

* Source: MSIP website, Korea Communications Commission website and the Korea Digital Media Industry Association website.

D. Business Overview and Competitive Strengths

In 1999, the Company was the first in the world to commence commercial ADSL services and on the back of its premium technology and enhanced competitiveness achieved through bundled products, it is currently expanding its subscriber base across all of its businesses, including broadband Internet, telephone and IPTV. In particular, SK Broadband has positioned itself to focus on corporate customer services and IPTV services as key strategic areas for mid- to long-term growth, exploiting opportunities in new ICT-based businesses that have led to revenue growth, and providing differentiated contents in its IPTV business by securing popular programming which includes exclusive children s channels and live broadcasts of Major League Baseball games. In addition, in September 2013, the Company developed video compression technology for its ultra-high definition IPTV services and, in the first quarter of 2014, the Company developed and commercialized transmission technology that enables efficient utilization of the limited frequencies in hybrid fiber-coaxial networks. Furthermore, the Company recently gained a competitive advantage for the provision of high-quantity, high-quality broadcasting by becoming the first service provider in the IPTV industry to commercialize direct-to-TV ultra high-definition service without the installation of set-top boxes.

SK Telink provides international telecommunications service. SK Telink has been able to establish itself as a market leader as a result of its affordable pricing, proactive marketing and the quality of its services. It launched a mobile phone-based international calling service under the brand name 00700 in 1998, creating a new niche market within the long-distance telephony market that was otherwise dominated by existing service providers. In 2003, SK Telink was designated a common carrier for international calling services, which allowed us to expand our international calling services to fixed-line international calling services. SK Telink plans to strategically target the convergence of wireless and fixed-line telecommunications and strengthen its existing business, including international and long-distance calling services, value-added services for local calling and B2B services, and video conference call services while aiming to satisfy the diverse needs of customers through the provision of quality solutions at reasonable prices.

[Other Business]

A. Industry Characteristics

As the number of smartphones distributed in Korea exceeds 30 million, the growth in various mobile devices has spurred the rise of the service provider with a strong platform business as the leader in the ICT market. It is becoming increasingly important to enhance competitiveness by building a platform with large data capacity to handle the increase in data transmission.

A platform business acts as an intermediary by promoting interactions among various customer groups, thereby generating new values. It is important for a platform business to continually attract subscribers and users and to create an ecosystem with certain lock-in effects. A platform can exist in various forms, including as a technological standard (iOS, Android OS), a subscriber-based service platform (Facebook, Twitter) or a marketplace (Amazon, T Store). Platform businesses are evolving and expanding globally.

A platform business has strong growth potential due to its connectivity with related services and ease of global expansion. Apple became a world-leading smartphone producer based on its innovative design and the competitive strength of its App Store platform. Google has created a new ecosystem of long-tail advertising by attracting millions of third parties to its advertising platform, as well as showing strong growth in mobile markets with its competitive platform based on Android OS. It is becoming increasingly important to enhance competitiveness through a database that can register and analyze purchase patterns of customers across all areas and a platform with large data capacity to utilize this database and provide differentiated services to customers.

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B. Growth Potential

The scope and value generated by the platform business, including application and content marketplaces and N-screen services, continues to increase, as smartphones and tablet computers become more popular and the bandwidth and speed of network infrastructure improve. As the wireless network evolves to LTE, business opportunities for the platform business exist, including multimedia streaming, N-screen service based on cloud technology and high-definition location-based services. Since the platform business realizes profit by connecting with advertisements or commerce sites after building a critical mass of subscribers and traffic, the recent growth in the advertising and commerce markets is expected to present an opportunity for platform businesses. The importance of building a platform with large data capacity that is connected to various digital contents and commerce is expected to increase in the future.

C. Domestic and Overseas Market Conditions

(1) Commerce markets

The Company expects that online commerce markets will continue to grow due to the growth potential of the Internet shopping population and the strengthening of online business models by off-line operators.

(2) Digital contents

The growth of application marketplaces, which started with Apple s App Store, provides the platform business with new opportunities for revenue generation. The competitive paradigm is shifting from a competition among platform operators toward a competition among eco-systems that include application developers as well as platform operators.

Due to an increase in the number of devices owned by each user and an increase in network speed, each user can now enjoy music or video files anywhere and anytime by storing them in cloud servers, which is called N-screen service. Users can recommend music to other users through social networking services and this is expected to become a distribution model for digital media contents. Various service providers are competing in this market expecting a strong growth in the online and mobile video market.

D. Business Overview and Competitive Strengths

The Company plans to expand its platform ecosystem focusing on its Open & Collaboration motto in operating its commerce business such as 11th Street and OK Cashbag, its digital contents business such as T Store and Hoppin, and its location-based service business such as T-Map Navigation, thereby ultimately increasing its enterprise value.

(1) Commerce

11th Street, an online marketplace, has continued its growth through effective marketing and customer satisfaction. Despite its later entry into the online commerce market (launched in 2008) which was already divided between Auction and G-Market, it is leading the domestic e-commerce market and is also firmly establishing its position as the leader in the mobile commerce market. Growth plans involving overseas joint ventures based on 11th Street s business expertise have resulted in the successful launch of an open online commerce market in Turkey in partnership with Doğuş Group in March 2013. In Indonesia, an open market platform was successfully launched through a joint venture established in July 2013 with PT XM Axiata Tbk, an Indonesian wireless telecommunications company.

OK Cashbag is a point-based loyalty marketing program which has grown to become a global top-tier loyalty marketing program since its inception in 1999. Customers have access to increased benefits through accumulation of loyalty reward points and partner companies use OK Cashbag as a marketing resource. With 37 million subscribers, OK Cashbag maintains a leading position in the industry and plans to continue strengthening its position by providing customized services befitting customers needs and market conditions.

Smart Wallet is Korea s largest mobile wallet service that allows smartphones to be used for the issue and management of membership cards and for the use of coupons, gift token messages and gift vouchers, as well as for purchases. Through its membership affiliations in the areas of shopping, leisure, dining, airlines and beauty, Smart Wallet boosts the convenience factor in the daily commerce activities of its users, and through future affiliations with OK Cashbag, is expected to develop into a comprehensive commerce platform.

(2) Location-based services

T-Map Navigation provides map, local information, real-time traffic information and navigation services. With cumulative subscribers of 19.36 million as of March 31, 2014, T-Map Navigation is one of the leading location-based service platforms in Korea. The Company is broadening the range of its location-based services by also providing infotainment systems to commercial vehicle businesses as well as providing localized content on its products, such as region-specific information and advertisements. The Company plans to further develop the T-Map Navigation platform by initiating open application programming interface-based services, providing services to more diverse types of devices and providing local area-based services.

(3) Digital contents

T Store, launched in September 2009, reached 22.35 million subscribers and cumulative downloads of 2.0 billion as of March 31, 2014, solidifying its leadership position in the Korean application market and plans to widen its services to tablets and navigation devices. The Company intends to further develop T Store into a personalized gateway and mobile playground through expansion of the scope of serviceable devices, reinforcement of digital content offerings and enhancement of search services, among other things.

The Company s Hoppin service enables subscribers to enjoy wide-ranging video on demand contents. Through continual service improvements and stable service provision, Hoppin has become the leading mobile video on demand service.

(4) Social networking services (SNS) and Internet portal services

The Company s instant messenger service, Nate-On, had the largest market share of 41.4% in the instant messenger market in Korea with 6 million net users during the first three months of 2014. The Company s Internet search portal service, Nate, had a page-view market share of 5.3% as of April 30, 2014. (Source: Korean Click, based on fixed-line access)

ø Satellite DMB service

The Company launched its Hanbyul satellite in 2004 and received government approval in December 30, 2004 to provide satellite DMB services. Broadcasting through satellite DMB commenced in May 2005 and satellite DMB services expanded nationwide thereafter. On August 23, 2012, the board of directors of SK Telink resolved to discontinue operation of its satellite DMB services due to the rapid decrease in satellite DMB subscribers and the continued burden of fixed costs.

2. Major Products & Services

A. Updates on Major Products and Services

| | | | (Unit: in millions | of Won and percentages) Consolidated Sales |
|----------|---------------------------------|------------------------------------|--------------------|---|
| Business | Major Companies | Item | Major Trademarks | Amount (ratio) |
| Wireless | SK Telecom Co., Ltd., | Mobile communication service, | T and others | 3,357,944 (79.9%) |
| | PS&Marketing Co., Ltd., Service | wireless data service, ICT service | | |

| | Ace Co., Ltd., Network O&S Co., Ltd. | | | |
|------------|--|---|--|--------------------|
| Fixed-line | SK Broadband Co., Ltd., SK Telink Co., Ltd. | Fixed-line phone, high speed Internet, data and network lease service | B tv , 00700 international call, 7Mobile and others | 600,613 (14.3%) |
| Other | SK Planet Co., Ltd , SK Communications Co., Ltd., M&Service Co., Ltd., | Internet portal service, e-commerce and investment | OK Cashbag, NATE, T Store, T-Map Navigation and others | 243,363 (5.8%) |
| | | otal | | 4,201,920 (100.0%) |

[Wireless Business]

In the past, based on the Company s basic monthly subscription plan, the basic service fee was Won 13,000 per month and the usage fee was Won 20 per 10 seconds (daytime calls) and based on the Company s standard monthly subscription plan, the basic service fee was Won 12,000 per month and the usage fee was Won 18 per 10 seconds. As of March 31, 2014, based on the Company s standard monthly subscription plan, the basic service fee was Won 11,000 per month and the usage fee was Won 1.8 per second.

[Fixed-line Business]

SK Broadband provides broadband Internet access service, telephony, TV, corporate data services and other services for both individual and corporate customers. As of March 31, 2014, broadband Internet and TV services comprised 46.3% of SK Broadband s revenue, telephony service 24.0%, corporate data services 23.5% and other telecommunications services 6.2%. Price fluctuations in the different services provided by SK Broadband are due to discounts provided for long-term contracts, changes in equipment costs and competition between companies.

[Other Business]

Set forth below are major products and services of the Company s material consolidated subsidiaries.

| n | • |
|---|---------|
| к | usiness |
| ν | usincss |
| | |

Platform

Display advertisement Search advertisement Contents and others Item ICT services, new media services, advertisement services, telecommunications sales, e-commerce and others Online advertisement services Online advertisement services Pay content sales and other services **Major Trademarks**

T Store, 11th Street, T Map, Hoppin, OK Cashbag and others

> Nate, Nate-On Nate, Nate-On Nate, Nate-On

3. Investment Status [Wireless Business]

A. Investment in Progress

| Business | Classification | Investment period | Subject of investment | Investment effect | (U1 Expected investment amount | nit: in 100 mi Amount already invested | llions of Won) Future investment |
|----------------|------------------------------|----------------------|-----------------------------------|--|---|---|--|
| Network/Common | Upgrade/ New installation | 2014 | Network, systems and others | Capacity increase and quality improvement; systems improvement | 21,000 | 2,651 | |
| | Total | | | | 21,000 | 2,651 | |

B. Future Investment Plan

(Unit: in 100 millions of Won)

| | Expected investn | ient amount | Expected | d investment fo | r each year | |
|----------------|-----------------------------------|-------------|----------|---------------------|---------------------|---|
| Business | Asset type | Amount | 2014 | 2015 | 2016 | Investment effect |
| Network/Common | Network, systems and others | 21,000 | 21,000 | To be determined | To be determined | Upgrades to the existing services and expanded provision of services including wideband LTE-A |
| Total | | 21,000 | 21,000 | To be determined | To be determined | |

[Fixed-line Business]

A. Investment in Progress

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| | | | | Investment | (Un | it: in 100 m | illions of Won) |
|--|------------------------------|--|--|--|----------------------|-------------------------------------|----------------------|
| Business | Classification | Investment period | Subject of investment | effect | Total investments | Amount already invested | Future investment |
| High-speed Internet Telephone Television Corporate Data Others | Upgrade/ New installation | For the three months ended March 31, 2014 | Backbone and subscriber network / others | Expand subscriber networks and facilities Increase leased-line and integrated information system Expand networks and required space | 797 1 797 | 177 7 211 386 16 797 | To be determined |

4. Revenues

| Business | Sales type | Ite | m | For the three months ended March 31, 2014 | (Unit: in r For the year ended December 31, 2012* | nillions of Won) For the year ended December 31, 2011* |
|------------|---------------|---|--------------------------------|--|---|--|
| Wireless | Services | Mobile communication | Export Domestic Subtotal | 339 3,357,605 3,357,944 | 2,526 13,313,006 13,315,532 | 14,202 13,204,702 13,218,904 |
| Fixed-line | Services | Fixed-line, B2B data, High-speed Internet, TV | Export Domestic Subtotal | 35,279 565,334 600,613 | 28,002 2,296,387 2,324,389 | 29,883 2,163,978 2,193,861 |
| Other | Services | Display and Search ad., Content | Export Domestic Subtotal | 243,363 243,363 | 14,049 948,084 962,133 | 4,698 723,946 728,644 |
| Total | | | Export | 35,618 | 44,577 | 48,783 |
| Totai | | | Domestic | 4,166,302 | 16,557,477 | 16,092,626 |
| | | | Total | 4,201,920 | 16,602,054 | 16,141,409 |

* Revenue for the year ended December 31, 2011 has been retroactively revised to reflect the effect of discontinued operations resulting from the sale of Loen Entertainment.

| For the three months ended | | | | | (Unit: in m | illions of Won) |
|----------------------------|------------|-----------|-----------|------------|-------------------------|------------------------|
| March 31, 2014 | Wireless | Fixed | Other | Sub total | Internal transaction | After consolidation |
| Total sales | 3,715,091 | 735,241 | 420,215 | 4,870,547 | (668,627) | 4,201,920 |
| Internal sales | 357,147 | 134,628 | 176,852 | 668,627 | (668,627) | |
| External sales | 3,357,944 | 600,613 | 243,363 | 4,201,920 | | 4,201,920 |
| Operating income (loss) | 260,421 | 15,382 | (23,407) | 252,396 | | 252,396 |
| Net income (loss) | | | | | | 332,577 |
| | | | | | | |
| Total assets | 22,710,345 | 3,207,206 | 2,941,881 | 28,859,432 | (2,792,206) | 26,067,226 |
| | , , | | | | | |
| Total liabilities | 9,669,003 | 1,948,975 | 787,924 | 12,405,902 | (163,634) | 12,242,268 |
| | , , | . , | , | . , | . , , | . , |

5. Derivative Transactions

A. Current Swap Contract Applying Cash Flow Risk Hedge Accounting

Currency swap contracts under cash flow hedge accounting as of March 31, 2014 are as follows.

| Borrowing date | Hedged item | Hedged risk | Contract type | Financial institution | Duration of contract |
|----------------|---|--|---|--------------------------------------|--------------------------------|
| Jul. 20, 2007 | Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of US\$400,000,000) | Foreign currency risk | Cross currency swap | Morgan Stanley and five other banks | Jul. 20, 2007 Jul. 20, 2027 |
| Dec. 15, 2011 | Floating-to-fixed cross currency interest rate swap (Singapore dollar denominated bonds face value of SGD 65,000,000) | Foreign currency risk and interest rate risk | Cross currency interest rate swap | United Overseas Bank | Dec. 15, 2011 Dec. 12, 2014 |
| Dec. 15, 2011 | Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated bonds face value of US\$250,000,000) | Foreign currency risk and interest rate risk | Cross currency interest rate swap | DBS Bank and Citibank | Dec. 15, 2011 Dec. 12, 2014 |
| Jun. 12, 2012 | Fixed-to-fixed cross currency swap (Swiss Franc denominated bonds face value of CHF 300,000,000) | Foreign currency risk | Cross currency swap | Citibank and five other banks | Jun. 12, 2012 Jun.12, 2017 |
| Nov. 1, 2012 | Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of US\$700,000,000) | Foreign currency risk | Cross currency swap | Barclays and nine other banks | Nov. 1, 2012 May. 1, 2018 |
| Jan. 17, 2013 | Fixed-to-fixed cross currency swap (Australia dollar denominated bonds face value of AUD 300,000,000) | Foreign currency risk | Cross currency swap | BNP Paribas and three other banks | Jan. 17, 2013 Nov. 17, 2017 |
| Mar. 7, 2013 | Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated bonds face value of US\$300,000,000) | Foreign currency risk and interest rate risk | Cross currency interest rate swap | DBS Bank | Mar. 7, 2013 Mar. 7, 2020 |
| Oct. 29, 2013 | Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of US\$300,000,000) | Foreign currency risk | Cross currency swap | Korea Development Bank and others | Oct. 29, 2013 Oct. 26, 2018 |
| Dec. 16, 2013 | Fixed-to-fixed cross currency swap (U.S. dollar denominated bonds face value of US\$97,929,000) | Foreign currency risk | Cross currency swap | Deutsche Bank | Dec. 16, 2013 Apr. 29, 2022 |

B. Treatment of Derivative Instruments on the Balance Sheet

As of March 31, 2014, fair values of the above derivatives recorded in assets or liabilities and details of derivative instruments are as follows.

| | | | (Unit: in millions of Fair value | | sands of foreigr | currencies) |
|---|---|------------|---|------------------------|------------------|-------------|
| | Accumulated gain (loss) on valuation of | | flow hedge Foreign currency translation gain | c | Trading | |
| Hedged item | derivatives | Tax effect | (loss) | Others ^(*1) | purposes | Total |
| Current assets: | | | | | | |
| Convertible option ^(*2) (face amounts of Won 1,500 | | | | | 10 | 10 |
| million) Non-current assets: | | | | | 10 | 10 |
| | | | | | | |
| Fixed-to-fixed cross currency swap | | | | | | |
| (U.S. dollar denominated bonds face value of US\$400,000,000) | (36,990) | (11,809) | (29,533) | 129,806 | | 51,474 |
| Floating-to-fixed cross currency interest rate swap | | | | | | |
| (U.S. dollar denominated bonds face value of | | | | | | |
| US\$300,000,000) | 7,880 | 2,516 | (4,419) | | | 5,977 |
| Fixed-to-fixed cross currency swap (U.S. dollar | | | | | | |
| denominated bonds face value of US\$300,000,000) | (879) | | 2,220 | | | 1,341 |
| Total assets | | | | | | 58,802 |
| | | | | | | , |
| Non-current liabilities: | | | | | | |
| Floating-to-fixed cross currency interest rate swap | | | | | | |
| (Singapore dollar denominated bonds face value of | | | | | | |
| SGD 65,000,000) | 21 | 7 | (2,263) | | | (2,235) |
| Floating-to-fixed cross currency interest rate swap (U.S. dollar denominated bonds face value of | | | | | | |
| US\$250,000,000) | 5,697 | 1,819 | (22,237) | | | (14,721) |
| Fixed-to-fixed cross currency swap | -, | -, | (,,) | | | (- ,, |
| | | | | | | |
| (Swiss Franc denominated bonds face value of CHF | | | | | | |
| 300,000,000) | (5,424) | (1,731) | (2,159) | | | (9,314) |
| Fixed-to-fixed cross currency swap | | | | | | |
| | | | | | | |
| (U.S. dollar denominated bonds face value of | | | | | | |
| US\$700,000,000) | (9,904) | (3,162) | (15,074) | | | (28,140) |
| Fixed-to-fixed cross currency swap | | | | | | |
| | | | | | | |
| (Australia dollar denominated bonds face value of | 6.000 | 1.045 | (20.740) | | | (20.705) |
| AUD 300,000,000) | 6,098 | 1,945 | (38,748) | | | (30,705) |
| Fixed-to-fixed cross currency swap | | | | | | |
| (U.S. dollar denominated bonds face value of | | | | | | |
| US\$97,929,000) | (3,040) | (971) | 1,421 | | | (2,590) |
| 0.5427,927,0007 | (3,040) | (9/1) | 1,421 | | | (2,390) |
| Total liabilities | | | | | | (87,705) |
| | | | | | | (07,705 |

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- (*1) Cash flow hedge accounting has been applied to the relevant contract from May 12, 2010. Others represent gain on valuation of currency swap incurred prior to the application of hedge accounting and was recognized through profit or loss prior to the year ended December 31, 2012.
- (*2) Fair value of the conversion option of convertible bonds held by SK Communications Co., Ltd. amounting to Won 10 million was accounted for as derivative financial assets.

6. Major Contracts

[SK Telecom]

| | | | | (Unit: in 100 millio | ns of Won) |
|-------------|-------------|-----------------|----------------|--|------------|
| | | | Completion | | Contract |
| Category | Vendor | Start Date | Date | Contract Title | Amount |
| | | | | Purchase of land for construction of new | |
| Real Estate | Individuals | January 1, 2014 | April 30, 2014 | headquarters and 8 other buildings | 86 |
| | | Subtotal | | | 86 |
| | | | | | |

[SK Broadband]

SK Broadband enters into contracts to use telecommunications facilities, including the use of line conduits and interconnection among telecommunication service providers.

| Counterparty | Contract Contents Interconnection among | Contract Period | Note Automatically renews every |
|-------------------------------------|---|--|---|
| Telecommunication service providers | telecommunication service providers | | two years unless specific amendments are requested |
| KEPCO | Provision of electric facilities | From Dec. 2013 to Nov. 2014 | Use of electricity poles |
| Seoul City Railway | Use of telecommunication line conduits | From Jan. 2009 to Dec. 2012 (Renewal in progress) | Use of railway telecommunication conduit (Serviced areas to expand) |
| Busan Transportation Corporation | Use of telecommunication line conduits | From July 2009 to July 2013 (Renewal in progress) | Use of railway telecommunication conduit (Serviced areas to expand) |
| Seoul Metro | Use of telecommunication line conduits | From May 2010 to May 2013 (Renewal in progress) | Use of railway telecommunication conduit (Serviced areas to expand) |
| Gwangju City Railway | Use of telecommunication line conduits | From Sep. 2010 to Dec. 2012 (Renewal in progress) | Use of railway telecommunication conduit (Service lease) |

* Renewal is in progress after negotiation of lower usage fees. [SK Communications]

| Counterparty | Purpose | Contract Period | Contract Amount |
|---------------------|--------------------------------|------------------------|----------------------------|
| Daum Communications | Cost-per-click Internet search | | Amount determined based on |
| | advertisement | | the number of clicks |

* SK Communications and Daum Communications have agreed not to publicly disclose the contract period with respect to the contract with Daum Communications.

7. R&D Investments

Set forth below are the Company s R&D expenditures.

| | (Unit: in | millions of Wo | on except per | centages) |
|--|--------------------------------|------------------|----------------|-----------|
| Catagorie | For the three | For the yea | | |
| Category | months ended March 31, 2014 | December 2013 | er 51, 2012 | Remarks |
| Raw material | 56 | 38 | 42 | |
| Labor | 17,016 | 79,865 | 59,050 | |
| Depreciation | 47,376 | 158,158 | 163,295 | |
| Commissioned service | 24,412 | 22,923 | 62,399 | |
| Others | 13,319 | 102,668 | 61,546 | |
| Total R&D costs | 102,179 | 363,652 | 346,332 | |
| Sales and administrative expenses | 100,906 | 352,385 | 304,557 | |
| Accounting Development expenses (Intangible assets) | 1,273 | 11,267 | 41,775 | |
| R&D cost / sales amount ratio (Total R&D costs / Current sales amount×100) | 2.43% | 2.19% | 2.12% | , 2 |

8. Other information relating to investment decisions

A. Trademark Policies

The Company manages its corporate brand and other product brands in a comprehensive way to protect and increase their value. The Company s Brand Strategy Council in charge of overseeing its systematic corporate branding operates full-time to execute decisions involving major brands and operates Brandnet, an intranet system to manage corporate brands which provides solutions including registering and licensing of the brands.

B. Business-related Intellectual Property [SK Telecom]

The Company holds 5,151 Korean-registered patents, 306 U.S.-registered patents, 209 Chinese-registered patents (all including patents held jointly with other companies) and more patents with other countries. The Company holds 897 Korean-registered trademarks and owns intellectual property rights to the design of the alphabet T. The designed alphabet T is registered in all business categories for trademarks (total of 45) and is being used as the primary brand of the Company.

[SK Broadband]

SK Broadband holds 409 Korean-registered patents relating to high-speed Internet, telephone and IPTV service. In addition, SK Broadband has applied for a patent relating to two-way broadcasting system. SK Broadband also holds a number of trademarks and service marks relating to its service and brand.

[SK Planet]

As of March 31, 2014, SK Planet held 2,293 registered patents, 104 registered design marks, 1,168 registered trademarks and one copyright (including those held jointly with other companies) in Korea. It also holds 77 U.S.-registered patents, 76 Chinese-registered patents, 45 Japanese-registered patents, 22 E.U.-registered patents (all including patents held jointly with other companies) and 213 registered trademarks, along with a number of other intellectual property rights, in other countries.

[SK Communications]

As of March 31, 2014, SK Communications held 73 registered patents, 26 registered design rights and 723 registered trademarks in Korea.

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C. Business-related Pollutants and Environmental Protection

The Company does not engage in any manufacturing and therefore does not undertake any industrial processes that emit pollutants into the air or industrial processes in which hazardous materials are used.

III. FINANCIAL INFORMATION

1. Summary Financial Information (Consolidated)

A. Summary Financial Information (Consolidated)

| | | (Unit: in millions of Won except number of co | | | |
|---|----------------|---|-------------------|-------------------|--|
| | As of | As of | As of | As of | |
| Assets | March 31, 2014 | December 31, 2013 | December 31, 2012 | December 31, 2011 | |
| Assets Current Assets | 4,781,781 | 5,123,415 | 5,294,421 | 6,117,479 | |
| Cash and Cash Equivalents | 1,067,354 | 1,398,639 | 920,125 | 1,650,794 | |
| Accounts Receivable Trade, net | 2,245,130 | 2,257,316 | 1,954,920 | 1,823,170 | |
| Accounts Receivable Other, net | 641,673 | 643,603 | 582,098 | 908,836 | |
| Others | 827,624 | 823,857 | 1,837,278 | 1,734,679 | |
| Non-Current Assets | 21,285,445 | 21,453,100 | 20,301,138 | 18,248,557 | |
| Long-Term Investment Securities | 940,901 | 968,527 | 953,712 | 1,537,945 | |
| Investments in Associates and Joint Ventures | 5,490,421 | 5,325,297 | 4,632,477 | 1,384,605 | |
| Property and Equipment, net | 9,966,833 | 10,196,607 | 9,712,719 | 9.030.998 | |
| Intangible Assets, net | 2,653,885 | 2,750,782 | 2,689,658 | 2,995,803 | |
| Goodwill | 1,733,261 | | , , | , , | |
| Others | | 1,733,261 | 1,744,483 | 1,749,933 | |
| Others | 500,144 | 478,626 | 568,089 | 1,549,273 | |
| Total Assets | 26,067,226 | 26,576,515 | 25,595,559 | 24,366,036 | |
| Liabilities | | | | | |
| Current Liabilities | 6,283,342 | 6,069,220 | 6,174,895 | 6,673,590 | |
| Non-Current Liabilities | 5,958,926 | 6,340,738 | 6,565,882 | 4,959,737 | |
| | - / / | | - / / | , , · - · | |
| Total Liabilities | 12,242,268 | 12,409,958 | 12,740,777 | 11,633,327 | |
| Equity | | | | | |
| Equity Attributable to Owners of the Parent Company | 13,113,486 | 13,452,372 | 11,854,777 | 11,661,881 | |
| Share Capital | 44,639 | 44,639 | 44,639 | 44,639 | |
| Capital Surplus (Deficit) and Other Capital Adjustments | 317,367 | 317,508 | (288,883) | (285,347) | |
| Retained Earnings | 12,772,574 | 13,102,495 | 12,124,657 | 11,642,525 | |
| Reserves | (21,094) | (12,270) | (25,636) | 260,064 | |
| Non-controlling Interests | 711,472 | 714,185 | 1,000,005 | 1,070,828 | |
| Total Equity | 13,824,958 | 14,166,557 | 12,854,782 | 12,732,709 | |
| Total Liabilities and Equity | 26,067,226 | 26,576,515 | 25,595,559 | 24,366,036 | |
| Number of Companies Consolidated | 28 | 28 | 32 | 31 | |

| | (Unit: in millions of Won except per share an | | | | | |
|--|---|-----------------------|-----------------------|-----------------------|--|--|
| | For the three months ended | For the year ended | For the year ended | For the year ended | | |
| | March 31, 2014 | December 31, 2013 | December 31, 2012* | December 31, 2011* | | |
| Operating Revenue | 4,201,920 | 16,602,054 | 16,141,409 | 15,803,174 | | |
| Operating Income | 252,396 | 2,011,109 | 1,730,049 | 2,266,197 | | |
| Profit Before Income Tax | 332,577 | 1,827,101 | 1,519,368 | 2,212,273 | | |
| Profit for the Period | 267,309 | 1,609,549 | 1,115,663 | 1,582,073 | | |
| Profit for the Period Attributable to Owners of the Parent | | | | | | |
| Company | 269,814 | 1,638,964 | 1,151,705 | 1,612,889 | | |
| Profit for the Period Attributable to Non-controlling | | | | | | |
| Interests | (2,505) | (29,415) | (36,042) | (30,816) | | |
| Basic Earnings Per Share (Won) | 3,804 | 23,211 | 16,525 | 22,848 | | |
| Diluted Earnings Per Share (Won) | 3,804 | 23,211 | 16,141 | 22,223 | | |

* Financial information for the years ended December 31, 2011 and 2012 have been retroactively revised to reflect the effect of discontinued operations resulting from the sale of Loen Entertainment.

B. Changes to Accounting Standards Adopted During 2012

(1) Financial Instruments: Disclosures

The Company has applied the amendments to K-IFRS No.1107, Financial Instruments: Disclosures since January 1, 2012. The amendments require disclosing the nature of transferred assets, their carrying amount, and the description of risks and rewards for each class of transferred financial assets that are not derecognized in their entirety. If the Company derecognizes transferred financial assets but still retains their specific risks and rewards, the amendments require additional disclosures of their risks.

(2) Presentation of Financial Statements

The Company adopted the amendments pursuant to the amended K-IFRS No. 1001, Presentation of Financial Statements starting with the year ended December 31, 2012. The Company s operating income is calculated as operating revenue less operating expense. Operating expense represents expense incurred from the Company s main operating activities and includes cost of products that have been resold and selling, general and administrative expenses.

C. Changes to Accounting Standards Adopted During 2013

(1) Presentation of Financial Statements

The Company has applied the amendments to K-IFRS No. 1001, Presentation of Financial Statements since January 1, 2013, classified items within other comprehensive income by nature and presented items that are not subsequently recycled through profit or loss and items that are subsequently reclassified if certain conditions are met as a group.

(2) Consolidated Financial Statements

The Company has applied the amendments to K-IFRS No. 1110, Consolidated Financial Statements since January 1, 2013. The standard introduces a single control model to determine whether an investee should be consolidated. Subsidiary is an entity that is controlled by a controlling entity or a subsidiary of a controlling company. A controlling entity or a subsidiary of a controlling company is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.

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(3) Joint Arrangements

The Company has applied the amendments to K-IFRS No. 1111, Joint Arrangements since January 1, 2013. The standard classifies joint arrangements into two types joint operations and joint ventures. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint ventures) have rights to the assets of the arrangement (i.e. joint ventures a joint operator to recognize and measure the assets and liabilities (and recognize the related revenues and expenses) in relation to its interest in the arrangement in accordance with relevant IFRSs applicable to the particular assets, liabilities, revenues and expenses. The standard requires a joint venture to recognize an investment and to account for that investment using the equity method.

(4) Disclosure of Interests in Other Entities

The Company has applied the amendments to K-IFRS No. 1112, Disclosure of Interests in Other Entities since January 1, 2013. The standard brings together into a single standard all the disclosure requirements about an entity s interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. The Company is currently assessing the disclosure requirements for interests in subsidiaries, interests in joint arrangements and associates and unconsolidated structured entities in comparison with the existing disclosures. The standard requires the disclosure of information about the nature, risks and financial effects of these interests.

(5) Employee Benefits

The Company has applied the amendments to K-IFRS No. 1019, Employee Benefits since January 1, 2013. The standard requires recognition of actuarial gains and losses immediately in other comprehensive income and to calculate expected return on plan assets based on the rate used to discount the defined benefit obligation.

(6) Fair Value Measurement

The Company has applied the amendments to K-IFRS No. 1113, Fair Value Measurement since January 1, 2013. The standard defines fair value and a single framework for fair value, and requires disclosures about fair value measurements.

D. Impact of Changes in Accounting Policies

(1) Consolidated Financial Statements

In accordance with the transitional provision on K-IFRS No. 1110, the Company assessed control on investees as of January 1, 2013, the initial adoption date of the standard, and there have been no changes in subsidiaries upon adoption of the standard.

2. Summary Financial Information (Separate)

A. Summary Financial Information (Separate)

| | As of | As of | As of | (Unit: in millions of Won) As of |
|------------------------------|----------------|-------------------|-------------------|-------------------------------------|
| | March 31, 2014 | December 31, 2013 | December 31, 2012 | December 31, 2011 |
| Assets | | | | |
| Current Assets | 2,563,759 | 2,817,782 | 2,589,699 | 3,948,077 |
| Cash and Cash Equivalents | 321,657 | 448,459 | 256,577 | 895,558 |
| Accounts Receivable | | | | |
| Trade, net | 1,471,702 | 1,513,138 | 1,407,206 | 1,282,234 |
| Accounts Receivable | | | | |
| Other, net | 330,775 | 388,475 | 383,048 | 774,221 |
| Others | 439,625 | 467,710 | 542,868 | 996,064 |
| Non-Current Assets | 19,692,242 | 20,009,637 | 19,659,803 | 16,572,450 |
| Long-Term Investment | | | | |
| Securities | 670,749 | 729,703 | 733,893 | 1,312,438 |
| Investments in | | | | |
| Subsidiaries and Associates | 8,010,121 | 8,010,121 | 7,915,547 | 4,647,506 |
| Property and Equipment, | | | | |
| net | 7,282,205 | 7,459,986 | 7,119,090 | 6,260,169 |
| Intangible Assets, net | 2,153,064 | 2,239,167 | 2,187,872 | 2,364,795 |
| Goodwill | 1,306,236 | 1,306,236 | 1,306,236 | 1,306,236 |
| Others | 269,867 | 264,424 | 397,165 | 681,306 |
| Total Assets | 22,256,001 | 22,827,419 | 22,249,502 | 20,520,527 |
| Liabilities | | | | |
| Current Liabilities | 4,511,948 | 4,288,07 | 4,343,086 | 4,467,006 |
| Non-Current Liabilities | 4,912,019 | 5,223,938 | 5,529,368 | 4,087,219 |
| Total Liabilities | 9,423,967 | 9,512,011 | 9,872,454 | 8,554,225 |
| Equity | | | | |
| Share Capital | 44,639 | 44,639 | 44,639 | 44,639 |
| Capital Surplus and Other | | | | |
| Capital Adjustments | 433,894 | 433,894 | (236,160) | (236,016) |
| Retained Earnings | 12,220,249 | 12,665,699 | 12,413,981 | 11,837,185 |
| Reserves | 133,252 | 171,176 | 154,588 | 320,494 |
| Total Equity | 12,832,034 | 13,315,408 | 12,377,048 | 11,966,302 |
| Total Liabilities and Equity | 22,256,001 | 22,827,419 | 22,249,502 | 22,520,527 |
| | | | | |

| | | (Unit: in millions of Won except per share amounts) | | |
|-------------------|--|---|---|--|
| | For the three months ended March 31, 2014 | For the year ended December 31, 2013 | For the year ended December 31, 2012 | For the year ended December 31, 2011 |
| Operating Revenue | 3,263,703 | 12,860,379 | 12,332,719 | 12,551,255 |

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| Operating Income | 251,294 | 1,969,684 | 1,675,388 | 2,184,498 |
|----------------------------------|---------|-----------|-----------|-----------|
| Profit Before Income Tax | 195,944 | 1,220,797 | 1,546,719 | 2,274,421 |
| Profit for the Period | 153,533 | 910,157 | 1,242,767 | 1,694,363 |
| Basic Earnings Per Share (Won) | 2,164 | 12,837 | 17,832 | 24,002 |
| Diluted Earnings Per Share (Won) | 2,164 | 12,837 | 17,406 | 23,343 |

B. Changes to Accounting Standards Adopted During 2012

(1) Financial Instruments: Disclosures

The Company has applied the amendments to K-IFRS No.1107, Financial Instruments: Disclosures since January 1, 2012. The amendments require disclosing the nature of transferred assets, their carrying amount, and the description of risks and rewards for each class of transferred financial assets that are not derecognized in their entirety. If the Company derecognizes transferred financial assets but still retains their specific risks and rewards, the amendments require additional disclosures of their risks.

(2) Presentation of Financial Statements

The Company adopted the amendments pursuant to the amended K-IFRS No. 1001, Presentation of Financial Statements starting with the year ended December 31, 2012. The Company s operating income is calculated as operating revenue less operating expense. Operating expense represents expense incurred from the Company s main operating activities and includes cost of products that have been resold and selling, general and administrative expenses.

C. Changes to Accounting Standards Adopted During 2013

(1) Presentation of Financial Statements

The Company has applied the amendments to K-IFRS No. 1001, Presentation of Financial Statements since January 1, 2013, classified items within other comprehensive income by nature and presented items that are not subsequently recycled through profit or loss and items that are subsequently reclassified if certain conditions are met as a group.

(2) Consolidated Financial Statements

The Company has applied the amendments to K-IFRS No. 1110, Consolidated Financial Statements since January 1, 2013. The standard introduces a single control model to determine whether an investee should be consolidated. Subsidiary is an entity that is controlled by a controlling entity or a subsidiary of a controlling company. A controlling entity or a subsidiary of a controlling company controls a subsidiary when the controlling entity or the subsidiary of the controlling company is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.