

NUTRACEA
Form 10QSB
August 14, 2006

**SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-QSB

(Mark one)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 0-32565

NUTRACEA

(Exact Name of Small Business Issuer as Specified in its Charter)

California

(State or other jurisdiction of incorporation or organization)

87-0673375

(I.R.S. Employer Identification No.)

**1261 Hawk's Flight Court, El Dorado Hills,
California**

(Address of Principal Executive Offices)

95762

(Zip Code)

Issuer's telephone number, including area code: (916) 933-7000

Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 73,824,801 as of June 30, 2006.

Transitional Small Business Disclosure Format (check one): Yes No

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FORWARD-LOOKING STATEMENTS

This document contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are “forward-looking statements” for purposes of federal and state securities laws, including, but not limited to, any projections of earnings, revenue or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements concerning proposed new services or developments; any statements regarding future economic conditions or performance; any statements of belief; and any statements of assumptions underlying any of the foregoing.

Forward-looking statements may include the words “may,” “could,” “will,” “estimate,” “intend,” “continue,” “believe,” “expect,” “anticipate” or other similar words. These forward-looking statements present our estimates and assumptions only as of the date of this report. Except for our ongoing obligation to disclose material information as required by the federal securities laws, we do not intend, and undertake no obligation, to update any forward-looking statement.

Although we believe that the expectations reflected in any of our forward-looking statements are reasonable, actual results could differ materially from those projected or assumed in any of our forward-looking statements. Our future financial condition and results of operations, as well as any forward-looking statements, are subject to change and inherent risks and uncertainties. The factors impacting these risks and uncertainties include, but are not limited to:

- increased competitive pressures from existing competitors and new entrants;
- increases in interest rates or our cost of borrowing or a default under any material debt agreements;
- deterioration in general or regional economic conditions;
- adverse state or federal legislation or regulation that increases the costs of compliance, or adverse findings by a regulator with respect to existing operations;
- loss of customers or sales weakness;
- inability to achieve future sales levels or other operating results;
- the unavailability of funds for capital expenditures;
- lack of acceptance of our products;
- failure to obtain an adequate supply of raw rice bran;
- inability to collect accounts receivable;
- inability to process a sufficient quantity of stabilized rice bran to meet demands; and
- operational inefficiencies in distribution or other systems.

For a detailed description of these and other risks and uncertainties that could cause actual results to differ materially from those expressed in any forward-looking statement, please see our prior SEC filings, including our Annual Report on Form 10-KSB for the year ended December 31, 2005.

Index**PART 1.****FINANCIAL INFORMATION****Item 1.****Financial Statements****NUTRACEA AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS**

	June 30, 2006	December 31,
	(Unaudited)	2005
ASSETS		
Current assets:		
Cash	\$ 14,759,267	\$ 3,490,556
Marketable securities	138,623	144,947
Trade accounts receivable	4,325,665	2,514,961
Inventories	852,815	594,614
Notes receivable, current	300,000	-
Deposits and other current assets	96,567	82,400
Total current assets	20,472,937	6,827,478
Restricted marketable securities	138,623	144,947
Notes receivable, long-term	500,000	-
Property and equipment, net	7,032,012	5,493,036
Patents and trademarks, net	5,450,200	2,417,815
Goodwill	31,939,012	32,581,007
Total assets	\$ 65,532,784	\$ 47,464,283
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 3,303,061	\$ 1,255,032
Notes payable, current portion	5,563	6,069
Total current liabilities	3,308,624	1,261,101
Long-term liabilities:		
Notes payable, net of current portion	5,871	8,906
Total liabilities	3,314,495	1,270,007
Commitments and contingencies		
Convertible, series B preferred stock, no par value, \$1,000 stated value 25,000 shares authorized, 5,425 and 7,850 shares issued and outstanding at June 30, 2006 and December 31, 2005, respectively	4,875,500	7,300,500
Convertible, series C preferred stock, no par value, \$1,000 stated value 25,000 shares authorized, 17,560 and 0 shares issued and outstanding at June 30, 2006 and December 31, 2005, respectively	15,972,353	-
Shareholders' equity		

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Common stock, no par value 200,000,000 shares authorized, 73,824,801 and 67,102,079 shares issued and outstanding at June 30, 2006 and December 31, 2005, respectively	92,106,964	89,783,817
Accumulated deficit	(48,633,774)	(48,799,935)
Accumulated other comprehensive income, unrealized loss on marketable securities	(2,102,754)	(2,090,106)
Total shareholders' equity	62,218,289	46,194,276
Total liabilities and shareholders' equity	\$ 65,532,784	\$ 47,464,283

The accompanying notes are an integral part of these financials.

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NUTRACEA AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

	Six Months Ended June 30, 2006	Six Months Ended June 30, 2005	Three Months Ended June 30, 2006	Three Months Ended June 30, 2005
Revenues				
Net product sales	\$ 7,931,679	\$ 758,545	\$ 4,159,141	\$ 299,237
Royalty	16,047	-	7,041	-
Total revenue	7,947,726	758,545	4,166,182	299,237
Cost of goods sold	4,432,590	471,856	2,332,600	190,677
Gross margins	3,515,136	286,689	1,833,582	108,560
Research and development expenses	197,920	54,862	93,993	33,844
Selling, general and administrative expenses	2,501,854	667,847	1,234,768	364,360
Professional fees	244,218	587,736	63,265	282,058
Stock-based compensation	540,442	1,266,237	151,175	1,086,543
Total operating expenses	3,484,434	2,576,682	1,543,201	1,766,805
Gain (loss) from operations	30,702	(2,289,993)	290,381	(1,658,245)
Other income (expense)				
Interest and other income	135,613	104,864	109,313	102,053
Interest expense	(455)	(479,648)	(260)	(243,892)
Net income (loss)	\$ 165,860	\$ (2,664,777)	\$ 399,434	\$ (1,800,084)
Basic and diluted earnings per share:				
Net income (loss) per share	\$ 0.00	\$ (0.07)	\$ 0.01	\$ (0.05)
Weighted average number of shares outstanding	68,808,345	36,355,262	71,791,913	36,793,254

The accompanying notes are an integral part of these financials.

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NUTRACEA AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS
(Unaudited)

	Six Months Ended June 30, 2006	Six Months Ended June 30, 2005	Three Months Ended June 30, 2006	Three Months Ended June 30, 2005
Net income (loss) available to common shareholders	\$ 165,860	\$ (2,664,777)	\$ 399,434	\$ (1,516,405)
Other comprehensive loss:				
Unrealized gain (loss) on marketable securities	(12,648)	(80,632)	(4,918)	(77,526)
Net and comprehensive income (loss)	\$ 153,212	\$ (2,745,409)	\$ 394,516	\$ (1,593,931)

The accompanying notes are an integral part of these financials.

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NUTRACEA AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Six Months Ended	
	June 30, 2006	June 30, 2005
Cash flow from operating activities:		
Net income (loss)	\$ 165,860	\$ (2,664,777)
Adjustments to reconcile net loss to net cash from operating activities:		
Depreciation and amortization	548,137	460,938
Stock-based compensation	540,442	963,289
Net changes in operating assets and liabilities		
Trade accounts receivable	(1,810,704)	(113,898)
Inventories	(258,202)	9,315
Deposits and other current assets	(14,167)	(204,916)
Accounts payable, accrued liabilities	1,314,699	643,967
Customer deposits	-	(100,000)
Net cash provided (used) from operating activities	486,065	(1,006,082)
Cash flows from investing activities		
Purchases of property and equipment	(1,971,207)	(47,413)
Purchases of other assets	(2,414,962)	-
Notes Receivable	(800,000)	-
Net cash used from investing activities	(5,186,169)	(47,413)
Cash flows from financing activities		
Payments on long-term debt	(3,541)	-
Private placement financing, net	15,972,356	-
Proceeds from exercise of common stock options	-	420
Net cash provided (used) from financing activities	15,968,815	420
Net increase in cash	11,268,711	(1,053,075)
Cash, beginning of period	3,490,556	1,928,281
Cash, end of period	\$ 14,759,267	\$ 875,206
Cash paid for interest	\$ 455	\$ -
Cash paid for income taxes	\$ 6,220	\$ -
Non-cash disclosures:		
Accrual for acquisition of equine feed supplement business	\$ 733,333	-
Conversion of preferred stock to common stock	\$ 2,425,000	\$ -

The accompanying notes are an integral part of these financials.

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NUTRACEA AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

The accompanying unaudited interim consolidated financial statements of NutraCea have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission (“SEC”), and should be read in conjunction with the audited financial statements and notes thereto contained in NutraCea’s Annual Report filed with the SEC on Form 10-KSB. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements that would substantially duplicate the disclosures contained in the audited financial statements for 2005 as reported in the 10-KSB have been omitted.

2. STOCK-BASED COMPENSATION

On January 1, 2006, NutraCea adopted SFAS No. 123(R), “Share-Based Payment” (“SFAS 123(R)”). SFAS 123(R) replaced SFAS No. 123 and supersedes APB Opinion No. 25. SFAS 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. The pro forma disclosures previously permitted under SFAS 123 are no longer an alternative to financial statement recognition. We adopted SFAS 123(R) using the modified prospective method which requires the application of the accounting standard as of January 1, 2006. The consolidated financial statements as of and for the three and six months ended June 30, 2006 reflect the impact of adopting SFAS 123(R). In accordance with the modified prospective method, the consolidated financial statements for prior periods have not been restated to reflect, and do not include, the impact of SFAS 123(R).

Prior to 2006, compensation was recorded for stock-based compensation grants based on the excess of the estimated fair value of the common stock on the measurement date over the exercise price. Had we recorded compensation expense for stock-based compensation grants to employees based on their estimated fair value at their grant date, our net loss and net loss per share would have been as follows:

	Six months ended June 30, 2005	Three months ended June 30, 2005
Net loss available to common shareholders		
As reported	\$ (2,664,777)	\$ (1,800,084)
Plus: compensation expense charged to income	276,604	211,604
Less: pro forma compensation	(713,882)	(211,604)
Pro forma net loss available to common shareholders	\$ (3,102,055)	\$ (1,800,084)
Basic and diluted loss per common share:		
As reported	\$ (0.07)	\$ (0.05)
Pro forma	\$ (0.09)	\$ (0.05)

The weighted average grant date fair value of the stock options granted during the six months ended June 30, 2006 and 2005 was \$1.31 and \$0.63, respectively. Variables used in the Black-Scholes option-pricing model include (1)

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Federal Reserve discount rates from 4.92% to 5.08%, (2) expected option life is the actual remaining life of the options as of each period end, (3) expected volatility is 144% to 305% and (4) zero expected dividends.

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On September 8, 2004, we purchased 1,272,026 shares of Langley Park Investment Trust, PLC, a United Kingdom closed-end mutual fund that is actively traded on a London exchange. Per the Stock Purchase Agreement, we paid with 7,000,000 shares of our own common stock.

Per the agreement with Langley, we may sell 636,013 shares of Langley at any time, and the remaining 636,013 shares of Langley and the 7,000,000 shares of NutraCea are escrowed together for a 2-year period ending October 7, 2006. At the end of the period, Langley's NutraCea shares are measured for any loss in market value and if so, we must give up that pro-rata portion of our Langley shares up to the escrowed 636,013 shares.

As of June 30, 2006, our shares have not lost any value. However, the Langley shares are marked down to their fair market value of \$277,246, with one-half, or \$138,623, shown as a current asset because they may be sold at any time, and the other one-half shown as long-term because they are held in escrow pending the 2-year review of our stock valuation.

Any unrealized holding gains and losses on the marketable securities are excluded from operating results and are recognized as other comprehensive income. The fair value of the securities is determined based on prevailing market prices.

4. INVENTORY

At June 30, 2006, inventories are composed of \$513,834 of finished goods and \$338,981 of packaging supplies and raw materials. At December 31, 2005, inventories were composed of \$509,278 of finished goods and \$85,336 of packaging supplies.

5. NOTES RECEIVABLE

In May 2006 we entered into a Security Agreement pursuant to an executed convertible promissory note to pay Five Hundred Thousand Dollars (\$500,000) that bears interest at an annual rate of six percent (6%). The principal and all accrued interest is due and payable by December 2007.

In June 2006 we entered into a Pledge and Security Agreement pursuant to an executed promissory note to pay Three Hundred Thousand Dollars (\$300,000) that bears interest at an annual rate of six percent (6%). The principal and all accrued interest is due and payable in May 2007.

6. PROPERTY AND EQUIPMENT

Land, property and equipment consists of the following:

	June 30, 2006	December 31, 2005
Land	\$ 8,750	\$ 5,000
Furniture and fixtures	720,706	698,570
Vehicles	73,096	73,096
Software	386,484	366,664
Leasehold improvements	395,871	395,871
Property, plant and equipment	6,435,498	4,510,000

	8,020,405	6,049,201
Less accumulated depreciation	(988,393)	(556,165)
	\$ 7,032,012	\$ 5,493,036

7. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable, accrued and other liabilities consist of the following:

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	June 30, 2006	December 31, 2005
Trade accounts payable	\$ 2,260,506	\$ 998,706
Accrued and other liabilities	1,048,118	262,395
	\$ 3,308,624	\$ 1,261,101

8. NET INCOME (LOSS) PER SHARE

Basic net income (loss) per share is computed by dividing net income (loss) by the weighted average number of common shares outstanding during all periods presented. Options and warrants are excluded from the basic net income (loss) per share calculation because they are currently anti-dilutive.

9. CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject us to significant concentrations of credit risk consist primarily of trade accounts receivable for sales to major customers. We perform credit evaluations on our customers' financial condition and generally do not require collateral on accounts receivable. We maintain an allowance for doubtful accounts on our receivables based upon expected collection of all accounts receivable. Uncollected accounts have not been significant.

For the six months ended June 30, 2006, four customers accounted for 76% of sales, 64%, 5%, 4%, and 3% respectively. At June 30, 2006, accounts receivable due from these four customers were 78%, 0%, 2%, and 1%, respectively, of the total aged outstanding accounts receivable.

10. OTHER INFORMATION

For all agreements where stock is awarded as partial or full consideration, the expense is valued at the fair value of the stock. Expense for stock options and warrants issued to consultants is calculated at fair value using the Black-Scholes valuation method.

Common Stock

During six months ended June 30, 2006, ten stockholders converted 2,425 shares of Series B Convertible Preferred Stock into 4,850,000 shares of our common stock. The preferred shares converted at a conversion rate of 2,000 shares of common stock for each preferred share.

Also during the six months ended June 30, 2006, six individuals' exercised options or warrants pursuant to net exercise provisions and received a total of 1,842,723 shares of our common stock.

We issued 29,999 shares of common stock to a consultant for services rendered, valued at \$30,000 for the six months ended June 30, 2006. These shares were issued pursuant to a registration statement on Form S-8.

Options and Warrants

During the first quarter of 2006, we issued to three employees options to purchase a total of 630,000 shares of common stock with vesting periods ranging from zero to two years. The options expire in ten years and have exercise prices per share of \$1.00. For the six months ended June 30, 2006, stock option and warrant expense of \$211,759 was charged for these options that vested during the period.

During the six months ended June 30, 2006, we issued to four consultants five warrants to purchase a total of 290,000 shares of common stock, with vesting periods ranging from zero to two years. These warrants expire from three years to four years and have exercise prices per share ranging from \$1.00 to \$1.35. The vesting of 100,000 warrant shares underlying one of these warrants is contingent on the generation of gross revenue targets over the next 24 months. Therefore, no book entry was made with respect to this warrant. The other four warrants were expensed at \$138,302 for the period.

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In February 2006, we issued a warrant to purchase 100,000 shares of common stock to a member of our Board of Directors for services rendered. The warrant expires in five years, has an exercise price of \$1.00 per share, and was charged to stock, stock option and warrant expense in the amount of \$100,530.

In May 2006, we issued to each of our six non-employee directors an option to purchase 35,000 shares (totaling 210,000 option shares). The options expire in ten years, have an exercise price of \$1.14 per share, vest on a twelve month prorated basis and were charged to stock, option and warrant expense in the amount of \$59,850 for the three months ended June 30, 2006.

Expense for stock options and warrants issued to consultants and employees are calculated at fair value using the Black-Scholes valuation method.

Private Placement

On May 12, 2006, we entered into a Securities Purchase Agreement (the "Purchase Agreement") and a Registration Rights Agreement (the "Registration Rights Agreement") in connection with a private placement of our securities to certain accredited investors for aggregate gross proceeds of approximately \$17,560,000 (\$15,972,000 net after offering and related expenses). Pursuant to the Purchase Agreement, the investors purchased an aggregate of 17,560 shares of our Series C Convertible Preferred Stock (the "Preferred Shares") at a price of \$1,000.00 per share. The Preferred Shares can be converted to shares of our common stock at a conversion rate of approximately 1,176 shares of common stock for each Preferred Share issued in the transaction. The Preferred Shares are subject to the terms and conditions of the Certificate of Determination, Preferences and Rights of Series C Convertible Preferred Stock. Additionally, the investors were issued warrants (the "Warrants") to purchase an aggregate of 10,329,412 shares of our common stock at an exercise price of \$1.35 per share. The Warrants have a term of five years and are immediately exercisable.

Pursuant to the Registration Rights Agreement, we filed a registration statement with the Securities and Exchange Commission on June 12, 2006 for purposes of covering the possible resale from time to time in the future of the shares of common stock underlying the Preferred Shares and the Warrants. The registration statement was declared effective by the Securities and Exchange Commission on July 19, 2006.

Halpern Capital, Inc. acted as advisor and placement agent for the financing and received a customary fee based on aggregate gross proceeds received from the investors and a warrant to purchase 500,000 shares of the Company's common stock at an exercise price per share of \$1.35. The warrants have a five year term and are immediately exercisable.

The issuance of Preferred Shares and the Warrants were completed in accordance with the exemption provided by Rule 506 of Regulation D of the Securities Act of 1933, as amended ("Securities Act"), and/or Section 4(2) of the Securities Act. Each of the investors represented that it is an accredited investor, as defined in Rule 501 of Regulation D, and that it was acquiring the securities for its own account, not as nominee or agent, and not with a view to the resale or distribution of any part thereof in violation of the Securities Act.

Asset Purchase

In May 2006, we agreed to issue 381,996 shares of common stock in connection with the Company's acquisition of assets related to the Company's equine feed supplement business. As of June 30, 2006 none of these shares had been issued pursuant to the agreement. The Company recorded an accrued liability in the amount of \$350,000 for the value of the shares per the asset purchase agreement.

11.

SUBSEQUENT EVENTS

As of July 31, 2006, two shareholders of our Series B Convertible Preferred Stock converted 350 shares of preferred stock into 700,000 shares of our common stock. The preferred shares converted at a conversion rate of 2,000 shares of common stock for each preferred share.

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During July 2006, one shareholder of our Series C Convertible Preferred Stock converted 200 shares of preferred stock into 235,294 shares of our common stock. The preferred shares converted at a conversion rate of 1,176 shares of common stock for each preferred share.

12. THE RICEX ACQUISITION

NUTRACEA
Unaudited Pro Forma Condensed Combined Consolidated
Statement of Operations
Six Months Ended June 30, 2005

<u>Income Statement</u>	HISTORICAL		PRO FORMA	
	NutraCea	RiceX	Adjustment	Combined
Revenues				
Net product sales	\$ 758,545	\$ 1,795,192	\$ (124,000) (a)	\$ 2,429,737
Royalties	\$ -	\$ 13,324		\$ 13,324
Total revenues	\$ 758,545	\$ 1,808,516	\$ (124,000)	\$ 2,443,061
COGS	\$ 471,856	\$ 722,094	\$ (124,000) (a)	\$ 1,069,950
Depreciation			\$ 140,000 (b)	\$ 140,000
Gross margins	\$ 286,689	\$ 1,086,422	\$ (140,000)	\$ 1,233,111
Operating expense	\$ 2,576,682	\$ 2,310,674	\$ -	\$ 4,887,356
Amortization			\$ 100,000 (b)	\$ 100,000
Loss from operations	\$ (2,289,993)	\$ (1,224,252)	\$ (240,000)	\$ (3,754,245)
Customer deposit forfeiture	\$ 100,000	\$ -	\$ -	\$ 100,000
Interest and other income	\$ 4,864	\$ 6,178	\$ -	\$ 11,042
Interest expense	\$ (479,648)	\$ -	\$ -	\$ (479,648)
Total other income (expense)	\$ (374,784)	\$ 6,178	\$ -	\$ (368,606)
Net income (loss)	\$ (2,664,777)	\$ (1,218,074)	\$ (240,000)	\$ (4,122,851)
Cumulative preferred dividends	\$ -	\$ -		\$ -
Net loss available to common shareholders	\$ (2,664,777)	\$ (1,218,074)	\$ (240,000)	\$ (4,122,851)
Basic and diluted loss available to common shareholders per share	\$ (0.07)			\$ (0.06)
Basic and diluted weighted-average shares	36,355,262		28,272,064 (c)	\$ 64,627,326

outstanding

- (a) Represents the elimination of intercompany sales
- (b) Represents additional depreciation and amortization on the assets acquired
- (c) Represents the net change in total combined common stock outstanding

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NUTRACEA
Unaudited Pro Forma Condensed Combined Consolidated
Statement of Operations
Three Months Ended June 30, 2005

<u>Income Statement</u>	HISTORICAL		PRO FORMA	
	NutraCea	RiceX	Adjustment	Combined
Revenues				
Net product sales	\$ 299,237	\$ 872,585	\$ (46,000) (a)	\$ 1,125,822
Royalties	\$ -	\$ 13,324		\$ 13,324
Total revenues	\$ 299,237	\$ 885,909	\$ (46,000)	\$ 1,139,146
COGS	\$ 190,677			