

Edgar Filing: WATER CHEF INC - Form 10QSB

WATER CHEF INC  
Form 10QSB  
August 15, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-QSB

(Mark One)

(X) QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2005

( ) TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE EXCHANGE ACT

For the transition period from to

Commission file number 1-09478

WATER CHEF, INC.

-----  
(Exact name of small business issuer as specified in its charter)

Delaware

86-0515678

-----  
(State of other jurisdiction of incorporation or organization)

-----  
(IRS Employer Identification No.)

1007 Glen Cove Avenue, Suite 1, Glen Head, New York 11545

-----  
(Address of principal executive offices)

516-656-0059

-----  
(Issuer's telephone number)

(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

State the number of shares outstanding of each of the issuer's classes of common stock, as of the last practicable date.

OUTSTANDING AS OF August 12, 2005

CLASS

Common

-----  
Par value \$0.001 per share

-----  
163,922,112

Edgar Filing: WATER CHEF INC - Form 10QSB

WATER CHEF, INC.

INDEX

| PART I - FINANCIAL INFORMATION:  | Page    |
|--|---------|
|  | ----    |
| ITEM 1 - FINANCIAL STATEMENTS  |         |
| CONDENSED BALANCE SHEET (UNAUDITED)<br>At June 30, 2005  | 2       |
| CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)<br>For the Three Months Ended June 30, 2005 and 2004<br>For the Six Months Ended June 30, 2005 and 2004<br>For the Period January 1, 2002 to<br>June 30, 2005 | 3       |
| CONDENSED STATEMENT OF STOCKHOLDERS' DEFICIENCY (UNAUDITED)<br>For the Six Months Ended June 30, 2005  | 4       |
| CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)<br>For the Six Months Ended June 30, 2005 and 2004<br>For the Period January 1, 2002 to June 30, 2005   | 5       |
| NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)  | 6 - 8   |
| ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN<br>OF OPERATION  | 9 - 10  |
| ITEM 3 - CONTROLS AND PROCEDURES   | 10 - 11 |
| PART II - OTHER INFORMATION:   |         |
| ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS   | 11      |
| ITEM 6 - EXHIBITS  | 11      |
| SIGNATURE  | 12      |
| CERTIFICATIONS   |         |

Edgar Filing: WATER CHEF INC - Form 10QSB

| ASSETS  |              |
|---|--------------|
| -----   |              |
| CURRENT ASSETS:   |              |
| Cash  | \$ 992       |
| Inventory   | 30,000       |
| Prepaid expenses  | 10,294       |
|   | -----        |
| TOTAL CURRENT ASSETS  | 41,286       |
|   | -----        |
| OTHER ASSETS:   |              |
| Patents and trademarks - net of accumulated<br>amortization of \$7,871  | 18,184       |
| Other assets  | 3,162        |
|   | -----        |
| TOTAL OTHER ASSETS  | 21,346       |
|   | -----        |
| TOTAL ASSETS  | \$ 62,632    |
|   | =====        |
| LIABILITIES AND STOCKHOLDERS' DEFICIENCY  |              |
| -----   |              |
| CURRENT LIABILITIES:  |              |
| Accounts payable (including related party payable of \$18,875)  | \$ 232,869   |
| Accrued expenses and other current liabilities  | 1,245,188    |
| Notes payable (including accrued interest of \$512,635)   | 1,195,857    |
| Accrued dividends payable   | 91,003       |
| Customer deposits   | 115,000      |
|   | -----        |
| TOTAL CURRENT LIABILITIES   | 2,879,917    |
| LONG-TERM LIABILITIES:  |              |
| Loans payable to stockholder (including accrued interest<br>of \$117,155)   | 489,936      |
|   | -----        |
| TOTAL LIABILITIES   | 3,369,853    |
|   | -----        |
| COMMITMENTS AND CONTINGENCIES   |              |
| STOCKHOLDERS' DEFICIENCY:   |              |
| Preferred stock - \$.001 par value; 10,000,000 shares authorized; 524,423 shares<br>issued and outstanding,<br>(liquidation preference \$1,112,250) | 525          |
| Common stock - \$.001 par value; 190,000,000 shares<br>authorized; 160,899,727 shares issued and 160,895,327<br>shares outstanding                  | 160,896      |
| Additional paid-in capital  | 20,386,429   |
| Treasury stock, at cost - 4,400 shares of common stock  | (5,768)      |
| Deficit accumulated through December 31, 2001   | (14,531,596) |
| Deficit accumulated during development stage  | (9,317,707)  |
|   | -----        |
| TOTAL STOCKHOLDERS' DEFICIENCY  | (3,307,221)  |
|   | -----        |
| TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIENCY  | \$ 62,632    |
|   | =====        |

See notes to condensed financial statements.

Edgar Filing: WATER CHEF INC - Form 10QSB

2

WATER CHEF, INC.  
(A Development-Stage Company Commencing January 1, 2002)  
CONDENSED STATEMENTS OF OPERATIONS  
(UNAUDITED)

|   | For the Three Months Ended<br>June 30, |                | For the Six Months Ended<br>June 30, |
|---|--|----------------|--------------------------------------|
|   | 2005                                   | 2004           | 2005                                 |
| SALES   | \$ --                                  | \$ --          | \$ 260,000                           |
| COST OF SALES   | 21,000                                 | 24,000         | 21,000                               |
| GROSS (LOSS) PROFIT   | (21,000)                               | (24,000)       | 239,000                              |
| SELLING, GENERAL AND ADMINISTRATIVE -<br>including stock based compensation of<br>\$0, and \$0 for the three months ended<br>June 30, 2005 and 2004 and \$18,000 and<br>\$182,387 for the six months ended<br>June 30, 2005 and 2004, and \$741,563<br>for the period January 1, 2002 to<br>June 30, 2005, respectively | 297,227                                | 270,974        | 645,206                              |
| NON-DILUTION AGREEMENT TERMINATION COST   | --                                     | (522,339)      | --                                   |
| INTEREST EXPENSE (Including interest expense to<br>related party of \$5,970 and \$11,930 for the<br>three and six months ended June 30, 2005<br>and 2004, respectively and \$83,538 for the<br>period January 1, 2002 to June 30, 2005  | 37,557                                 | 37,557         | 75,114                               |
| LOSS ON SETTLEMENT OF DEBT  | --                                     | 2,313,716      | --                                   |
| FINANCING COST - EXTENSION OF WARRANTS  | 74,700                                 | 94,151         | 74,700                               |
| STOCK APPRECIATION RIGHTS - REDUCTION IN VALUE  | --                                     | --             | (121,340)                            |
| NET LOSS  | (430,484)                              | (2,218,059)    | (434,680)                            |
| DEEMED DIVIDEND ON PREFERRED STOCK  | --                                     | (2,072,296)    | --                                   |
| PREFERRED STOCK DIVIDENDS   | (42,758)                               | (70,320)       | (86,643)                             |
| NET LOSS APPLICABLE TO COMMON STOCKHOLDERS  | \$ (473,242)                           | \$ (4,360,675) | \$ (521,323)                         |
| BASIC AND DILUTED LOSS PER COMMON SHARE   | \$ (0.00)                              | \$ (0.04)      | \$ (0.00)                            |
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING -<br>BASIC AND DILUTED   | 160,077,510                            | 102,347,964    | 158,595,814                          |

Edgar Filing: WATER CHEF INC - Form 10QSB

See notes to condensed financial statements.

3

WATER CHEF, INC.  
 (A Development Stage Company Commencing January 1, 2002)  
 CONDENSED STATEMENT OF STOCKHOLDERS' DEFICIENCY  
 (UNAUDITED)

|  | Preferred Stock |        | Common Stock |        |
|--|-----------------|--------|--------------|--------|
|  | Shares          | Amount | Shares       | Amount |
| FOR THE SIX MONTHS ENDED JUNE 30, 2005   |                 |        |              |        |
| BALANCE - JANUARY 1, 2005  | 614,413         | \$ 615 | 155,885,727  | \$     |
| Proceeds from sale of common stock<br>(\$0.05 per share) March 21, 2005              | --              | --     | 200,000      |        |
| Preferred stock converted to common stock<br>During the quarter ended March 31, 2005 | (55,970)        | (56)   | 2,518,800    |        |
| Extension of 1,666,667 warrants June 7, 2005   | --              | --     | --           |        |
| Proceeds from sale of common stock<br>(\$0.06 per share) May 12, 2005                | --              | --     | 500,000      |        |
| (\$0.05 per share) May 12, 2005  | --              | --     | 200,000      |        |
| Common stock issued for services<br>(\$0.05-\$0.10 Per share) March 21, 2005         | --              | --     | 230,000      |        |
| Preferred stock converted to common stock<br>during the quarter ended June 30, 2005  | (34,020)        | (34)   | 1,360,800    |        |
| Preferred stock dividend   | --              | --     | --           |        |
| Net loss   | --              | --     | --           |        |
| BALANCE - JUNE 30, 2005  | 524,423         | \$ 525 | 160,895,327  | \$     |

See notes to condensed financial statements.

4

Edgar Filing: WATER CHEF INC - Form 10QSB

WATER CHEF, INC.  
(A Development Stage Company Commencing January 1, 2002)  
CONDENSED STATEMENT OF STOCKHOLDERS' DEFICIENCY  
(UNAUDITED)  
(Continued)

|  | Treasury<br>Stock<br>-at cost<br>----- | Deficit<br>Accumulated<br>Through<br>December<br>31, 2001<br>----- | Deficit<br>Accumulated<br>During<br>Development<br>Stage<br>----- | St<br>D<br>----- |
|--|--|--|---|------------------|
| FOR THE SIX MONTHS ENDED JUNE 30, 2005   |  |  |   |                  |
| BALANCE - JANUARY 1, 2005  | \$ (5,768)                             | \$ (14,531,596)  | \$ (8,883,027)  | \$               |
| Proceeds from sale of common stock<br>(\$0.05 per share) March 21, 2005              | --                                     | --   | --  |                  |
| Preferred stock converted to common stock<br>during the quarter ended March 31, 2005 | --                                     | --   | --  |                  |
| Extension of 1,666,667 warrants June 7, 2005   | --                                     | --   | --  |                  |
| Proceeds from sale of common stock<br>(\$0.05 per share) May 12, 2005                | --                                     | --   | --  |                  |
| (\$0.06 per share) May 12, 2005  | --                                     | --   | --  |                  |
| Common stock issued for services<br>(\$0.05-\$0.10 per share) March 21, 2005         | --                                     | --   | --  |                  |
| Preferred stock converted to common stock<br>During the quarter ended June 30, 2005  | --                                     | --   | --  |                  |
| Preferred stock dividend   | --                                     | --   | --  |                  |
| Net loss   | --                                     | --   | (434,680)   |                  |
| BALANCE - JUNE 30, 2005  | \$ (5,768)<br>=====                    | \$ (14,531,596)<br>=====   | \$ (9,317,707)<br>=====   | \$<br>=====      |

See notes to condensed financial statements.

WATER CHEF, INC.  
(A Development-Stage Company Commencing January 1, 2002)  
CONDENSED STATEMENTS OF CASH FLOWS  
(UNAUDITED)

Edgar Filing: WATER CHEF INC - Form 10QSB

|  | For the Six Months Ended<br>June 30, |                   | For the Period<br>January 1, 2002<br>to<br>June 30, 2005 |
|--|--------------------------------------|-------------------|--|
|  | 2005                                 | 2004              |  |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                   |                                      |                   |  |
| Net loss   | \$ (434,680)                         | \$ (2,812,761)    | \$ (9,317,707)   |
| Adjustments to reconcile net loss to<br>net cash used in operating activities: |                                      |                   |  |
| Amortization of patents  | 927                                  | 927               | 6,489  |
| Non-cash stock-based compensation  | 18,000                               | 182,387           | 741,563  |
| Non-dilution agreement termination cost  | --                                   | (223,860)         | 2,462,453  |
| Financing cost - warrant extension   | 74,700                               | 94,151            | 168,851  |
| Loss on settlement of debt   | --                                   | 2,313,716         | 2,519,866  |
| Inventory reserve  | --                                   | --                | 159,250  |
| Write-off of stock subscription receivable                                     | --                                   | --                | 21,800   |
| Changes in assets and liabilities:   |                                      |                   |  |
| Inventory  | (30,000)                             | 13,250            | (30,000)   |
| Prepaid expenses   | 6,819                                | (41,912)          | 46,206   |
| Accounts payable, accrued expenses, accrued<br>dividends and customer deposits | 213,494                              | 60,389            | 1,263,283  |
| <b>NET CASH USED IN OPERATING ACTIVITIES</b>                                   | <b>(150,740)</b>                     | <b>(413,713)</b>  | <b>(1,957,946)</b>                                       |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                   |                                      |                   |  |
| Stock subscription receivable  | 20,000                               | --                | 65,700   |
| Proceeds from sale of preferred stock  | --                                   | 412,756           | 1,130,127  |
| Proceeds from sale of common stock   | 50,000                               | --                | 527,600  |
| Proceeds from sale of common stock<br>to be issued                             | --                                   | --                | 200,000  |
| <b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>                               | <b>70,000</b>                        | <b>412,756</b>    | <b>1,923,427</b>   |
| <b>NET DECREASE IN CASH</b>  | <b>(80,740)</b>                      | <b>(957)</b>      | <b>(34,519)</b>  |
| <b>CASH AT BEGINNING OF PERIOD</b>   | <b>81,732</b>                        | <b>102,831</b>    | <b>35,511</b>  |
| <b>CASH AT END OF PERIOD</b>   | <b>\$ 992</b>                        | <b>\$ 101,874</b> | <b>\$ 992</b>  |

See notes to condensed financial statements.

WATERCHEF, INC.  
(A Development Stage Company Commencing January 1, 2002)  
NOTES TO CONDENSED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 1 - DESCRIPTION OF BUSINESS

Water Chef, Inc. (the "Company"), is a Delaware corporation currently engaged in the design and marketing of water dispensers and purification equipment both

## Edgar Filing: WATER CHEF INC - Form 10QSB

inside and outside the United States. The Company's corporate headquarters are located in Glen Head, New York.

### NOTE 2 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The accompanying unaudited condensed interim financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information. Accordingly, these interim financial statements do not include all of the information and footnotes required for annual financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary to make the financial statements not misleading have been included.

The operating results for the six-month period ended June 30, 2005 are not necessarily indicative of the results that may be expected for the year ending December 31, 2005. These financial statements should be read in conjunction with the financial statements and footnotes thereto included in the Company's Annual Report on Form 10-KSB, filed on April 6, 2005, for the year ended December 31, 2004.

#### DEVELOPMENT STAGE COMPANY

The Company is in the development stage as defined by Statement of Financial Accounting Standards ("SFAS") Statement No. 7, "Accounting and Reporting for Development Stage Companies." To date, the Company has generated limited sales and has devoted its efforts primarily to developing its products, implementing its business and marketing strategy and raising working capital through equity financing or short-term borrowings.

#### REVENUE RECOGNITION

The Company recognizes its revenues when the product is shipped and or title passes and collection is reasonably assured.

#### STOCK BASED COMPENSATION

In December 2002, the Financial Accounting Standards Board ("FASB") issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - an amendment of FASB Statement No. 123." SFAS No. 148 amends SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The Company will continue to account for stock-based compensation according to the Accounting Principles Board ("APB") Opinion No. 25.

The following table summarizes relevant information as to reported results under the Company's intrinsic value method of accounting for stock awards, with supplemental information as if the fair value recognition provisions of SFAS No.123 had been applied for the periods ended June 30, 2005 and 2004 as follows:

|  | Three Months Ended<br>June 30, |                | Six Months En<br>June 30, |                |
|--|--------------------------------|----------------|---------------------------|----------------|
|  | 2005                           | 2004           | 2005                      | 2004           |
| Net loss applicable to common stockholder<br>as reported                       | \$ (473,242)                   | \$ (4,360,675) | \$ (521,323)              | \$ (4,360,675) |
| Add:   |                                |                |                           |                |
| Stock-based employee compensation adjustment,<br>included in reported net loss | --                             | --             | --                        | --             |



## Edgar Filing: WATER CHEF INC - Form 10QSB

|  |              |                |              |                |
|--|--------------|----------------|--------------|----------------|
| Less:  |              |                |              |                |
| Stock-based employee compensation cost<br>net of tax effect under fair-value<br>accounting | --           | 44,656         | --           | --             |
|  | -----        | -----          | -----        | -----          |
| Pro-forma net loss under fair value method   | \$ (473,242) | \$ (4,405,331) | \$ (521,323) | \$ (5,379,900) |
|  | =====        | =====          | =====        | =====          |
| <br>   |              |                |              |                |
| Loss per share - basic and diluted,<br>as reported   | \$ (0.00)    | \$ (0.04)      | \$ (0.00)    | \$ (0.00)      |
| <br>   |              |                |              |                |
| Pro-forma loss per share - basic and diluted   | \$ (0.00)    | \$ (0.04)      | \$ (0.00)    | \$ (0.00)      |
|  | =====        | =====          | =====        | =====          |

6

WATERCHEF, INC.  
(A Development Stage Company Commencing January 1, 2002)  
NOTES TO CONDENSED FINANCIAL STATEMENTS  
(UNAUDITED)

### NOTE 3 - GOING CONCERN

The accompanying interim condensed financial statements have been prepared assuming that the Company will continue as a going concern. The Company has incurred recurring losses from operations, an accumulated deficit since inception of approximately \$23,849,000 and has a working capital deficiency of approximately \$2,839,000 at June 30, 2005. These conditions raise substantial doubt about the Company's ability to continue as a going concern. Management's plans with respect to these matters include restructuring its existing debt, settling its existing debt by issuing shares of its common stock and raising additional capital through future issuance of stock and or debentures. However, there can be no assurance that the Company will be able to obtain sufficient funds to continue the development of its product, marketing plan and distribution network.

The accompanying financial statements do not include any adjustments that might be necessary should the Company be unable to continue as a going concern.

### NOTE 4 - RECENT ACCOUNTING STANDARDS

In May 2005, the FASB issued SFAS 154--Accounting Changes and Error Corrections--a replacement of APB Opinion No. 20 and FASB Statement No. 3. This statement replaces APB Opinion No. 20, "Accounting Changes," and FASB Statement No. 3, "Reporting Accounting Changes in Interim Financial Statements," and changes the requirements for the accounting for and reporting of a change in accounting principle. This statement applies to all voluntary changes in accounting principle. It also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. When a pronouncement includes specific transition provisions, those provisions should be followed. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. Management is evaluating the impact of this pronouncement on the Company's financial statements.

In December 2004, the FASB issued SFAS No. 123R, "Share Based Payment." This

## Edgar Filing: WATER CHEF INC - Form 10QSB

statement is a revision of SFAS No. 123, "Accounting for Stock-Based Compensation" and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees," and its related implementation guidance. SFAS No.123R addresses all forms of share based payment ("SBP") awards including shares issued under employee stock purchase plans, stock options, restricted stock and stock appreciation rights. Under SFAS No.123R, SBP awards result in a cost that will be measured at fair value on the awards' grant dates, based on the estimated number of awards that are expected to vest. This statement is effective for public entities that file as small business issuers - as of the beginning of the first interim or annual reporting period that begins after December 15, 2005. The adoption of this pronouncement is not expected to have a material effect on the Company's financial statements.

### NOTE 5 - NET LOSS PER SHARE OF COMMON STOCK

Basic loss per share was computed using the weighted average number of outstanding common shares. Diluted loss per share includes the effect of dilutive common stock equivalents from the assumed exercise of options, warrants and convertible preferred stock. Common stock equivalents were excluded in the computation of diluted loss per share since their inclusion would be anti-dilutive. Total shares issuable upon the exercise of options, warrants and conversion of preferred stock for the six months ended June 30, 2005 and 2004 were 30,638,912 and 46,863,796, respectively.

### NOTE 6 - COMMITMENTS AND CONTINGENCIES

#### Leases

-----

The Company leases its administrative facilities, located in Glen Head, New York, on a month-to-month basis.

### NOTE 7 - COMMON STOCK ISSUED

#### Cash

----

During the six months ended June 30, 2005, the Company raised \$50,000 through the sale of 900,000 shares of common stock.

#### Services

-----

During the six months ended June 30, 2005, the Company issued 230,000 shares of common stock for services for a value of \$18,000.

7

#### Conversion of preferred stock into common stock

-----

During the six months ended June 30, 2005, the Company issued to various parties 3,879,600 shares of common stock in connection with the conversion of preferred stock.

#### Extension of warrants

-----

During the quarter ended June 30, 2005, the Company extended the life of

## Edgar Filing: WATER CHEF INC - Form 10QSB

1,666,667 warrants for a period of 12 months. The warrants will expire in June 2006. The Company recorded a finance charge of \$74,700 for the three and six months ended June 30, 2005.

### NOTE 8- MAJOR CUSTOMERS / CREDIT RISK

During the six month period ended June 30, 2005, the Company sold five units to two customers and recognized revenues of \$260,000. During the six month period ended June 30, 2004, the Company sold one unit to one customer and recognized revenues of \$56,290. During the three month period June 30, 2005 and 2004, there were no units sold.

The Company maintains cash deposits with financial institutions, which from time to time may exceed federally insured limits. The Company has not experienced any losses and believes it is not exposed to any significant credit risk from cash. At June 30, 2005 the Company did not have cash balances on deposit that exceeded the federally insured limits.

### NOTE 9- SUBSEQUENT EVENTS

- o Subsequent to June 30, 2005, the Company issued 2,455,357 shares of restricted common stock for gross proceeds of \$205,000. The restricted common stock was issued to various parties at an average share price of \$0.09 per share.
- o Subsequent to June 30, 2005, the Company issued 571,428 shares of restricted common stock for the settlement of approximately \$40,000 of notes payable.

8

## ITEM 2 - MANAGER'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

The following discussion and analysis of financial condition and results of operations of the Company should be read in conjunction with the Company's Financial Statements and related Footnotes.

### Forward-Looking Statements

Management's discussion and analysis of financial condition and results of operations and other sections of this Report contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend for the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in these sections. All statements regarding the Company's expected financial position, business and financing plans are forward-looking statements. Such forward-looking statements are identified by use of forward-looking words such as "anticipates," "believes," "plans," "estimates," "expects," and "intends" or words or phrases of similar expression. These forward-looking statements are subject to various assumptions, risks and uncertainties, including but not limited to, changes in political and economic conditions, demand for the Company's products, acceptance of new products, technology developments affecting the Company's products and to those discussed in the Company's filings with the Securities and Exchange Commission. Accordingly, actual results could differ materially from those contemplated by the forward-looking statements.

### Introduction

## Edgar Filing: WATER CHEF INC - Form 10QSB

-----  
 Until the fourth quarter of 2001, Water Chef was engaged in the manufacture and marketing of water coolers and water purification and filtration products. In the fourth quarter of 2001, the Company completed the sale of this business in order to focus its activities on its PureSafe line of business. The PureSafe Water Station has been designed by the Company to meet the needs of communities which either do not have access to municipal water treatment systems, or for those which systems have been compromised, either by environmental factors or by faulty design or maintenance.

### Results of Operations

-----

Revenue for the six months ended June 30, 2005 and June 30, 2004 was \$260,000 and \$56,290, respectively. During the six months ended June 30, 2005, the Company recognized the sale of five PureSafe Water Station Systems. Four of these systems are to be used in Ecuador, and the fifth system was purchased by a humanitarian buyer to be used as part of the tsunami relief effort in Sri Lanka. In addition, Water Chef received deposits of \$115,000 during the first three months of 2005 for relief effort systems that will be shipped in 2005.

Cost of sales for the six month periods ended June 30, 2005 and June 30, 2004 were \$21,000 and \$53,250 respectively. The costs of the units sold during 2005 were previously written off. An analysis of the components of cost of sales in the 2005 and 2004 periods follows:

| Cost of Sales<br>Period                   | Product<br>CGS | Rent and Overhead<br>Payments to Manufacturer | Total     |
|---|----------------|---|-----------|
| For the six months<br>ended June 30, 2005 | \$ --          | \$ 21,000                                     | \$ 21,000 |
| For the six months<br>ended June 30, 2004 | \$13,250       | \$ 40,000                                     | \$ 53,250 |

Selling, general and administrative expenses for the six months ended June 30, 2005 were \$645,206, compared to \$556,680 for the six months ended June 30, 2004, an increase of 16% primarily caused by an increase in commissions associated with the sales of PureSafe Water Station Systems as described above. During the quarter ended June 30, 2005, the Company extended the life of 1,666,667 warrants for a period of 12 months. Their warrants will expire in June 2006. The Company recorded a finance charge of \$74,700 for the three and six months ended June 30, 2005.

The net loss for the six months ended June 30, 2005 was \$434,680 compared to \$2,812,761 in the same period ended June 30, 2004.

### Liquidity and Capital Resources

-----

At June 30, 2005, the Company had a working capital deficiency of approximately \$2,839,000. In addition, the Company continues to incur recurring losses from operations and has an accumulated deficit since inception of approximately \$23,849,000. The accompanying financial statements have been prepared assuming that that the Company will continue as a going concern. These conditions raise

## Edgar Filing: WATER CHEF INC - Form 10QSB

substantial doubt about the Company's ability to continue as a going concern. Management's plans with respect to these matters include restructuring its existing debt, raising additional capital through future issuances of stock and/or equity, and finding sufficient profitable markets for its products to generate sufficient cash to meet its business obligations. However, there can be no assurance that the Company will be able to obtain sufficient funds to continue the development of its product, marketing plan and distribution network.

The accompanying financial statements do not include any adjustments that might be necessary should the Company be unable to continue as a going concern.

### Recent Accounting Standards

-----

In May 2005, the Financial Accounting Standards Board ("FASB") issued Statement of Accounting Standards ("SFAS") No. 154--"Accounting Changes and Error Corrections"--a replacement of Accounting Principles Board ("APB") Opinion No. 20 and SFAS No. 3. This statement replaces APB Opinion No. 20, "Accounting Changes", and FASB Statement No. 3, "Reporting Accounting Changes in Interim Financial Statements," and changes the requirements for the accounting for and reporting of a change in accounting principle. This statement applies to all voluntary changes in accounting principle. It also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. When a pronouncement includes specific transition provisions, those provisions should be followed. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. Management is evaluating the impact of this pronouncement on the Company's financial statements.

In December 2004, the FASB issued SFAS No. 123R, "Share Based Payment." This statement is a revision of SFAS No. 123, "Accounting for Stock-Based Compensation" and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees," and its related implementation guidance. SFAS No.123R addresses all forms of share based payment ("SBP") awards including shares issued under employee stock purchase plans, stock options, restricted stock and stock appreciation rights. Under SFAS No.123R, SBP awards result in a cost that will be measured at fair value on the awards' grant dates, based on the estimated number of awards that are expected to vest. This statement is effective for public entities that file as small business issuers - as of the beginning of the first interim or annual reporting period that begins after December 15, 2005. The adoption of this pronouncement is not expected to have a material effect on the Company's financial statements.

### ITEM 3 - CONTROLS AND PROCEDURES

#### Evaluation and Disclosure Controls and Procedures

-----

The Company, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Company's "disclosure controls and procedures," as such term is defined in Rules 13a-15e promulgated under the Securities Exchange Act of 1934, as amended, as of this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer has concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report to provide reasonable assurance that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

## Edgar Filing: WATER CHEF INC - Form 10QSB

Management is aware that there is a lack of segregation of duties at the Company due to the small number of employees dealing with general administrative and financial matters. This constitutes a material weakness in the financial reporting. However, at this time management has decided that considering the employees involved and the control procedures in place, the risks associated with such lack of segregation are insignificant and the potential benefits of adding additional employees to clearly segregate duties do not justify the expenses associated with such increases. Management will periodically reevaluate this situation. If the volume of the business increases and sufficient capital is secured, it is the Company's intention to increase staffing to mitigate the current lack of segregation of duties within the general administrative and financial functions.

### Changes in Internal Controls

-----

There have been no changes in internal controls or in other factors that could significantly affect those controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

10

### Limitations on the Effectiveness of Controls

-----

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a Company have been detected.

## PART 11 - OTHER INFORMATION

### ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the six months ended June 30, 2005, the Company raised \$50,000 through the sale of 900,000 shares of common stock.

During the six months ended June 30, 2005, the Company issued an aggregate of 230,000 shares of its Common stock for professional services totaling \$18,000.

During the six months ended June 30, 2005, the Company issued various parties 3,879,600 shares of common stock in connection with the conversion of preferred stock.

The Company issued these shares in reliance on the exemption from registration afforded by Section 4(2) of the Securities Act of 1933 and Regulation D promulgated thereunder. These shares were offered to less than 35 "non-accredited" investors and were purchased for investment purposes with no view to resale.

### ITEM 6 - EXHIBITS

| Exhibit No. | Description    |
|-------------|----------------|
| -----       | -----          |
| 14.1        | Code of Ethics |

Edgar Filing: WATER CHEF INC - Form 10QSB

- 31 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 8 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

11

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Water Chef, Inc.

Date 8/12/05

/s/ David A. Conway

-----  
David A. Conway  
President, Chief Executive  
Officer, and Chief Financial  
Officer  
(Principal Operating Officer)

12