

FIRST DATA CORP  
Form 10-Q  
November 13, 2013  
[Table of Contents](#)

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

---

**FORM 10-Q**

---

- x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2013**

**OR**

- o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from            to**

**Commission file number 001-11073**

---

# FIRST DATA CORPORATION

(Exact name of registrant as specified in its charter)

[www.firstdata.com](http://www.firstdata.com)

---

**DELAWARE**

(State or other jurisdiction of  
incorporation or organization)

**47-0731996**

(I.R.S. Employer  
Identification No.)

**5565 GLENRIDGE CONNECTOR, N.E., SUITE 2000,  
ATLANTA, GEORGIA**

(Address of principal executive offices)

**30342**

(Zip Code)

Registrant's telephone number, including area code **(404) 890-2000**

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No \*

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No \*

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

## Edgar Filing: FIRST DATA CORP - Form 10-Q

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<b>Class</b>	<b>Outstanding at October 31, 2013</b>
Common Stock, \$0.01 par value per share	1,000 shares

---

\* The registrant has not been subject to the filing requirements of Section 13 or 15(d) of the Exchange Act since January 1, 2012; however, registrant filed all reports since that time that would have been required to be filed since that date if it were subject to Section 13 or 15(d) of the Exchange Act.

---

Table of Contents

INDEX

	<b>PAGE NUMBER</b>
<u>PART I FINANCIAL INFORMATION</u>	
<u>Item 1</u>	
<u>Financial Statements (unaudited):</u>	
<u>Consolidated Statements of Operations for the three and nine months ended</u>	
<u>September 30, 2013 and 2012</u>	3
<u>Consolidated Statements of Comprehensive Income (Loss) for the three and nine</u>	
<u>months ended September 30, 2013 and 2012</u>	4
<u>Consolidated Balance Sheets as of September 30, 2013 and December 31, 2012</u>	5
<u>Consolidated Statements of Cash Flows for the nine months ended September 30,</u>	
<u>2013 and 2012</u>	6
<u>Consolidated Statements of Equity for the nine months ended September 30, 2013 and</u>	
<u>2012</u>	7
<u>Notes to Consolidated Financial Statements</u>	8
<u>Item 2</u>	
<u>Management's Discussion and Analysis of Financial Condition and Results of</u>	
<u>Operations</u>	42
<u>Item 3</u>	
<u>Quantitative and Qualitative Disclosures About Market Risk</u>	58
<u>Item 4</u>	
<u>Controls and Procedures</u>	58
<u>PART II OTHER INFORMATION</u>	
<u>Item 1</u>	
<u>Legal Proceedings</u>	60
<u>Item 1A</u>	
<u>Risk Factors</u>	60
<u>Item 2</u>	
<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	60
<u>Item 3</u>	
<u>Defaults Upon Senior Securities</u>	60
<u>Item 4</u>	
<u>Mine Safety Disclosures</u>	60
<u>Item 5</u>	
<u>Other Information</u>	60
<u>Item 6</u>	
<u>Exhibits</u>	61

Table of Contents

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## FIRST DATA CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
<b>Revenues:</b>				
Transaction and processing service fees:				
Merchant related services (a)	\$ 996.4	\$ 977.4	\$ 2,963.2	\$ 2,885.3
Check services	70.8	77.4	214.5	233.8
Card services (a)	423.7	431.0	1,250.2	1,298.8
Other services	129.3	126.3	364.6	369.7
Product sales and other (a)	215.5	217.5	622.8	637.9
Reimbursable debit network fees, postage and other	876.4	844.4	2,596.5	2,498.0
	2,712.1	2,674.0	8,011.8	7,923.5
<b>Expenses:</b>				
Cost of services (exclusive of items shown below)				
Cost of products sold	708.6	729.0	2,119.2	2,137.8
Selling, general and administrative	80.9	80.1	246.9	251.3
Reimbursable debit network fees, postage and other	463.6	467.9	1,420.1	1,373.3
Depreciation and amortization	876.4	844.4	2,596.5	2,498.0
Other operating expenses:	271.3	293.5	818.2	897.1
Restructuring, net	7.8	7.2	46.0	24.1
Impairments				5.1
	2,408.6	2,422.1	7,246.9	7,186.7
Operating profit	303.5	251.9	764.9	736.8
Interest income	2.7	2.1	8.0	6.3
Interest expense	(469.0)	(488.6)	(1,410.2)	(1,430.4)
Other income (expense)	(36.2)	(52.0)	(20.9)	(82.8)
	(502.5)	(538.5)	(1,423.1)	(1,506.9)
Loss before income taxes and equity earnings in affiliates	(199.0)	(286.6)	(658.2)	(770.1)
Income tax expense (benefit)	28.6	(69.4)	101.7	(252.3)
Equity earnings in affiliates	47.3	43.0	136.0	114.5
Net loss	(180.3)	(174.2)	(623.9)	(403.3)
Less: Net income attributable to noncontrolling interests and redeemable noncontrolling interest	39.2	37.8	122.1	118.6
Net loss attributable to First Data Corporation	\$ (219.5)	\$ (212.0)	\$ (746.0)	\$ (521.9)

(a) Includes processing fees, administrative service fees and other fees charged to merchant alliances accounted for under the equity method of \$40.3 million and \$122.0 million for the three and nine months ended September 30, 2013, respectively, and \$40.7 million and \$119.4 million for the comparable periods in 2012.

See Notes to Consolidated Financial Statements.

Table of Contents**FIRST DATA CORPORATION****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)****(Unaudited)**

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Net loss	\$ (180.3)	\$ (174.2)	\$ (623.9)	\$ (403.3)
Other comprehensive income (loss), net of tax:				
Unrealized gains (losses) on securities	0.1	(0.8)	1.0	(0.2)
Unrealized gains on hedging activities		23.8		72.1
Foreign currency translation adjustment	79.5	96.4	(68.3)	3.7
Pension liability adjustments	1.2	(0.3)	3.5	0.7
Total other comprehensive income (loss), net of tax	80.8	119.1	(63.8)	76.3
Comprehensive loss	(99.5)	(55.1)	(687.7)	(327.0)
Less: Comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest	41.6	41.3	122.5	119.1
Comprehensive loss attributable to First Data Corporation	\$ (141.1)	\$ (96.4)	\$ (810.2)	\$ (446.1)

See Notes to Consolidated Financial Statements.

Table of Contents

**FIRST DATA CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**

(in millions, except common stock share amounts)	As of September 30, 2013 (Unaudited)	As of December 31, 2012
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 358.6	\$ 608.3
Accounts receivable, net of allowance for doubtful accounts of \$37.9 (2013) and \$33.3 (2012)	1,632.3	1,847.7
Settlement assets	9,181.7	9,173.8
Other current assets	351.7	253.6
<b>Total current assets</b>	<b>11,524.3</b>	<b>11,883.4</b>
Property and equipment, net of accumulated depreciation of \$1,100.4 (2013) and \$1,024.3 (2012)	866.9	855.8
Goodwill	17,232.0	17,282.5
Customer relationships, net of accumulated amortization of \$4,284.7 (2013) and \$3,839.0 (2012)	3,322.6	3,756.3
Other intangibles, net of accumulated amortization of \$1,712.8 (2013) and \$1,544.0 (2012)	1,726.9	1,828.6
Investment in affiliates	1,338.7	1,413.1
Long-term settlement assets	18.6	54.3
Other long-term assets	813.7	825.0
<b>Total assets</b>	<b>\$ 36,843.7</b>	<b>\$ 37,899.0</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 254.6	\$ 260.9
Short-term and current portion of long-term borrowings	248.3	257.1
Settlement obligations	9,197.6	9,226.3
Other current liabilities	1,371.1	1,600.6
<b>Total current liabilities</b>	<b>11,071.6</b>	<b>11,344.9</b>
Long-term borrowings	22,565.1	22,528.9
Long-term deferred tax liabilities	553.1	509.5
Other long-term liabilities	786.1	821.9
<b>Total liabilities</b>	<b>34,975.9</b>	<b>35,205.2</b>
Commitments and contingencies (See Note 7)		
Redeemable noncontrolling interest	67.9	67.4
First Data Corporation stockholder's deficit:		
Common stock, \$0.01 par value; authorized and issued 1,000 shares (2013 and 2012)		
Additional paid-in capital	7,376.1	7,341.5
Paid-in capital	7,376.1	7,341.5
Accumulated loss	(8,155.3)	(7,387.8)
Accumulated other comprehensive loss	(616.4)	(552.2)
<b>Total First Data Corporation stockholder's deficit</b>	<b>(1,395.6)</b>	<b>(598.5)</b>
Noncontrolling interests	3,195.5	3,224.9
<b>Total equity</b>	<b>1,799.9</b>	<b>2,626.4</b>
<b>Total liabilities and equity</b>	<b>\$ 36,843.7</b>	<b>\$ 37,899.0</b>

See Notes to Consolidated Financial Statements.





Table of Contents

**FIRST DATA CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

(in millions)	2013	Nine months ended September 30,	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net loss	\$	(623.9)	\$ (403.3)
Adjustments to reconcile to net cash provided by operating activities:			
Depreciation and amortization (including amortization netted against equity earnings in affiliates and revenues)		908.1	1,004.1
Charges related to other operating expenses and other income (expense)		66.9	112.1
Other non-cash and non-operating items, net		(5.1)	(37.8)
Increase (decrease) in cash, excluding the effects of acquisitions and dispositions, resulting from changes in:			
Accounts receivable, current and long-term		193.5	39.9
Other assets, current and long-term		3.8	220.6
Accounts payable and other liabilities, current and long-term		(243.8)	(92.7)
Income tax accounts		32.5	(304.7)
Net cash provided by operating activities		332.0	538.2
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Current period acquisitions			(1.9)
Contributions to equity method investments			(7.9)
Payments related to other businesses previously acquired		0.2	(3.2)
Proceeds from dispositions, net of expenses paid and cash disposed		14.5	
Proceeds from sale of property and equipment		4.2	7.8
Additions to property and equipment		(132.3)	(136.3)
Payments to secure customer service contracts, including outlays for conversion, and capitalized systems development costs		(128.0)	(141.2)
Other investing activities		7.2	7.3
Net cash used in investing activities		(234.2)	(275.4)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Short-term borrowings, net		(3.1)	(22.0)
Accrued interest funded upon issuance of notes		(6.5)	6.5
Debt modification (payments) proceeds and related financing costs, net		(49.0)	10.8
Principal payments on long-term debt		(72.4)	(60.2)
Proceeds from sale-leaseback transactions			13.8
Distributions and dividends paid to noncontrolling interests and redeemable noncontrolling interest		(156.5)	(199.0)
Redemption of Parent's redeemable common stock		(7.5)	(0.5)
Purchase of noncontrolling interest		(23.7)	(25.1)
Cash dividends		(21.5)	(5.1)
Net cash used in financing activities		(340.2)	(280.8)
Effect of exchange rate changes on cash and cash equivalents		(7.3)	2.5
Change in cash and cash equivalents		(249.7)	(15.5)
Cash and cash equivalents at beginning of period		608.3	485.7
Cash and cash equivalents at end of period	\$	358.6	\$ 470.2

Edgar Filing: FIRST DATA CORP - Form 10-Q

See Notes to Consolidated Financial Statements.

Table of Contents

**FIRST DATA CORPORATION**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
**(Unaudited)**

Nine months ended September 30, 2013 (in millions)	First Data Corporation Shareholder					
	Total	Accumulated Loss	Accumulated Other Comprehensive Income (Loss)	Common Shares	Paid-In Capital	Noncontrolling Interests
Balance, December 31, 2012	\$ 2,626.4	\$ (7,387.8)	\$ (552.2)		\$ 7,341.5	\$ 3,224.9
Dividends and distributions paid to noncontrolling interests	(130.5)					(130.5)
Net (loss) income (a)	(648.5)	(746.0)				97.5
Other comprehensive (loss) income	(63.8)		(64.2)			0.4
Adjustment to redemption value of redeemable noncontrolling interest	(2.0)				(2.0)	
Stock compensation expense and other	30.8				30.8	
Cash dividends paid by First Data Corporation to Parent	(21.5)	(21.5)				
Purchase of noncontrolling interest	9.0				5.8	3.2
Balance, September 30, 2013	\$ 1,799.9	\$ (8,155.3)	\$ (616.4)		\$ 7,376.1	\$ 3,195.5
<b>Nine months ended September 30, 2012</b>						
<b>(in millions)</b>						
Balance, December 31, 2011	\$ 3,408.0	\$ (6,680.2)	\$ (598.4)		\$ 7,375.2	\$ 3,311.4
Dividends and distributions paid to noncontrolling interests	(171.6)					(171.6)
Net (loss) income (a)	(429.9)	(521.9)				92.0
Other comprehensive income	76.3		75.8			0.5
Stock compensation expense and other	11.7				11.7	
Cash dividends paid by First Data Corporation to Parent	(5.1)	(5.1)				
Purchase of noncontrolling interest	(47.6)				(46.1)	(1.5)
Balance, September 30, 2012	\$ 2,841.8	\$ (7,207.2)	\$ (522.6)		\$ 7,340.8	\$ 3,230.8

(a) The total net loss presented in the Consolidated Statements of Equity for the nine months ended September 30, 2013 and 2012 is \$24.6 million and \$26.6 million, respectively, greater than the amount presented on the Consolidated Statements of Operations due to the net income attributable to the redeemable noncontrolling interest not included in equity.

See Notes to Consolidated Financial Statements.



Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1: Basis of Presentation**

The accompanying Consolidated Financial Statements of First Data Corporation ( "FDC" or the "Company" ) should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2012. Significant accounting policies disclosed therein have not changed.

The accompanying Consolidated Financial Statements are unaudited; however, in the opinion of management, they include all normal recurring adjustments necessary for a fair presentation of the consolidated financial position of the Company as of September 30, 2013 and the consolidated results of its operations and comprehensive income (loss) for the three and nine months ended September 30, 2013 and 2012 and the consolidated cash flows and changes in equity for the nine months ended September 30, 2013 and 2012. Results of operations reported for interim periods are not necessarily indicative of results for the entire year due in part to the seasonality of certain business units.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the Consolidated Financial Statements and accompanying notes. Actual results could differ from these estimates.

**Presentation**

Depreciation and amortization presented as a separate line item on the Company's Consolidated Statements of Operations does not include amortization of initial payments for new contracts which is recorded as a contra-revenue within "Transaction and processing service fees." Also not included is amortization related to equity method investments which is netted within the "Equity earnings in affiliates" line. The following table presents the amounts associated with such amortization:

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Amortization of initial payments for new contracts	\$ 10.4	\$ 12.0	\$ 30.7	\$ 33.7
	\$ 19.7	\$ 21.4	\$ 59.2	\$ 73.3

Amortization related to equity method investments

### Revenue Recognition

The Company recognizes revenues from its processing services as such services are performed. Revenue is recorded net of certain costs such as credit and offline debit interchange fees and assessments charged by credit card associations. Debit network fees related to acquired personal identification number based debit ( PIN-debit ) transactions are recognized in the Reimbursable debit network fees, postage and other revenue and expense lines of the Consolidated Statements of Operations. The following table presents the amounts associated with processing services revenue:

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Interchange fees and assessments	\$ 4,925.0	\$ 4,669.4	\$ 14,319.7	\$ 13,588.3
Debit network fees	\$ 727.9	\$ 702.0	\$ 2,157.0	\$ 2,070.9

### New Accounting Guidance

In March 2013, the Financial Accounting Standards Board issued guidance that resolves diversity in practice as to when to release the cumulative translation adjustment into net income when a parent ceases to have a controlling interest in a subsidiary within a foreign entity or sells a part or all of its investment in a foreign entity. The guidance also resolves diversity in the accounting for the cumulative translation adjustment in a business combination achieved in stages involving a foreign entity. The Company adopted the guidance as of January 1, 2013. Adoption did not have an impact on the Company's financial position or results of operations.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Note 2: Supplemental Financial Information****Supplemental Statement of Operations Information**

The following table details the components of Other income (expense) on the Consolidated Statements of Operations:

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Investment (losses) and gains	\$	\$	\$	\$
Investment (losses) and gains		(8.1)	2.3	(7.8)
Derivative financial instruments losses	(25.5)	(43.0)	(11.3)	(86.8)
Divestitures, net	2.3		2.3	
Non-operating foreign currency (losses) and gains	(13.0)	(0.9)	(14.2)	11.8
Other income (expense)	\$	\$	\$	\$
Other income (expense)	(36.2)	(52.0)	(20.9)	(82.8)

**Supplemental Cash Flow Information**

Due to the short period of time between receipt of cash from the associations and payment to the merchants, which typically occurs intra-day except on weekends, the changes in settlement assets and obligations are presented on a net basis within operating activities in the Consolidated Statements of Cash Flows. Because the changes in the settlement assets balance exactly offset changes in settlement obligations, the activity nets to zero.

During the nine months ended September 30, 2013 and 2012, the Company entered into capital leases, net of trade-ins, totaling approximately \$109 million and \$49 million, respectively.

Refer to Note 9 of these Consolidated Financial Statements for information concerning the Company's stock-based compensation plans.

**Note 3: Restructuring**



**Restructuring Charges and Reversal of Restructuring Accruals**

A summary of net pretax benefits (charges), incurred by segment, for each period is as follows:

(in millions)	Approximate Number of Employees	Retail and Alliance Services	Pretax Benefit (Charge)			Totals
			Financial Services	International	All Other and Corporate	
<b><u>Three months ended September 30,</u></b>						
<b><u>2013</u></b>						
Restructuring charges	100	\$ (1.8)	\$ (3.6)	\$ (0.6)	\$ (4.1)	\$ (10.1)
Restructuring accrual reversals		1.2	0.2	0.6	0.3	2.3
Total pretax charge, net of reversals		\$ (0.6)	\$ (3.4)	\$	\$ (3.8)	\$ (7.8)
<b><u>Nine months ended September 30,</u></b>						
<b><u>2013</u></b>						
Restructuring charges	460	\$ (16.9)	\$ (8.5)	\$ (1.4)	\$ (22.4)	\$ (49.2)
Restructuring accrual reversals		1.9	0.2	0.6	0.5	3.2
Total pretax charge, net of reversals		\$ (15.0)	\$ (8.3)	\$ (0.8)	\$ (21.9)	\$ (46.0)
<b><u>Three months ended September 30,</u></b>						
<b><u>2012</u></b>						
Restructuring charges	10	\$ (4.4)	\$	\$ (1.7)	\$ (1.2)	\$ (7.3)
Restructuring accrual reversals				0.1		0.1
Total pretax charge, net of reversals		\$ (4.4)	\$	\$ (1.6)	\$ (1.2)	\$ (7.2)
<b><u>Nine months ended September 30,</u></b>						
<b><u>2012</u></b>						
Restructuring charges	580	\$ (7.4)	\$	\$ (17.8)	\$ (2.0)	\$ (27.2)
Restructuring accrual reversals		1.0		0.8	1.3	3.1
Total pretax charge, net of reversals		\$ (6.4)	\$	\$ (17.0)	\$ (0.7)	\$ (24.1)

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

The Company recorded restructuring charges during the three and nine months ended September 30, 2013 in connection with management's alignment of the business with strategic objectives and cost savings initiatives as well as refinements of estimates. During the nine months ended September 30, 2013, the Company also recorded restructuring charges in connection with the departure of executive officers. The Company expects to record additional charges in 2013 associated with the alignment of the business with strategic objectives and cost savings initiatives.

The Company recorded restructuring charges during the nine months ended September 30, 2012 primarily related to employee reduction and certain employee relocation efforts in Germany. Additional restructuring charges were recorded in 2012 in connection with management's alignment of the business with strategic objectives as well as refinements of estimates.

The following table summarizes the Company's utilization of restructuring accruals for the nine months ended September 30, 2013:

(in millions)		<b>Employee Severance</b>
Remaining accrual as of January 1, 2013	\$	13.1
Expense provision		49.2
Cash payments and other		(30.3)
Changes in estimates		(3.2)
Remaining accrual as of September 30, 2013	\$	28.8

**Note 4: Borrowings****Short-Term Borrowings**

As of September 30, 2013 and December 31, 2012, FDC had approximately \$231 million and \$346 million available, respectively, under short-term lines of credit and other arrangements with foreign banks and alliance partners primarily to fund settlement activity. These arrangements are primarily associated with international operations and are in various functional currencies, the most significant of which are the Australian dollar, the Polish zloty and the euro. The total amounts outstanding against short-term lines of credit and other arrangements were \$79.6 million and \$177.2 million as of September 30, 2013 and December 31, 2012, respectively. Certain of these arrangements are uncommitted but FDC had \$48.1 million and \$130.0 million of borrowings outstanding against them as of September 30, 2013 and December 31, 2012, respectively.

**Senior Secured Credit Facilities**

**Senior Secured Revolving Credit Facility.** As of September 30, 2013, FDC's senior secured revolving credit facility had commitments from financial institutions to provide \$1,016.2 million of credit. Up to \$500 million of the senior secured revolving credit facility is available for letters of credit, of which \$48.1 million and \$45.1 million were issued as of September 30, 2013 and December 31, 2012, respectively. In addition to the outstanding letters of credit, FDC had \$95.0 million outstanding against this facility as of September 30, 2013 and no amounts outstanding as of December 31, 2012. At September 30, 2013, \$873.1 million remained available under this facility after considering the outstanding borrowings and letters of credit.

**Senior Secured Term Loan Facility.** On February 13, 2013, FDC entered into a February 2013 Joinder Agreement relating to its credit agreement, pursuant to which FDC incurred \$258 million in new term loans maturing on September 24, 2018. The interest rate applicable to the new September 2018 Term Loans is a rate equal to, at FDC's option, either (a) LIBOR for deposits in U.S. dollars plus 500 basis points or (b) a base rate plus 400 basis points. FDC used the net cash proceeds from the new term loans to repay all of its outstanding term loan borrowings maturing in 2014 and to pay related fees and expenses.

On April 10, 2013, FDC's senior secured term loan facility was amended to create a senior secured replacement term loan facility in an aggregate principal amount equal to the aggregate outstanding principal amount of term loans due in 2017 that currently bear interest at a rate per annum equal to, at FDC's option, LIBOR Rate plus 500 basis points or a base rate plus 400 basis points. As of April 10, 2013, all of the previously outstanding term loans due in 2017 were exchanged with

Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

loans under the new facility which have the same terms except the new loans bear interest at a rate per annum equal to, at FDC's option, LIBOR Rate plus 400 basis points or a base rate plus 300 basis points.

On April 15, 2013, FDC further amended its senior secured term loan facility to create a senior secured replacement term loan facility in an aggregate principal amount equal to the aggregate outstanding principal amount of the term loans due in 2018 that currently bear interest at a rate per annum equal to, at FDC's option, LIBOR Rate plus 500 basis points or a base rate plus 400 basis points. All of the previously outstanding 2018 term loans were exchanged for loans under the new facility which have the same terms except the new loans bear interest at a rate per annum equal to, at FDC's option, LIBOR Rate plus 400 basis points or a base rate plus 300 basis points. FDC paid closing fees in connection with the transaction.

**10.55% Senior Unsecured Notes**

On January 30, 2013, FDC commenced a tender offer to purchase for cash any and all of its outstanding 10.55% senior unsecured notes. The tender offer expired on February 27, 2013. Noteholders that validly tendered their notes on or before February 12, 2013 received an early tender premium. The completion of the tender offer was subject to the debt offering described below and certain other conditions. In addition, on March 1, 2013, FDC redeemed the outstanding 10.55% senior unsecured notes that were not repurchased upon completion of the tender offer.

**11.25% Senior Unsecured Notes Due 2021**

On February 13, 2013, FDC issued \$785 million aggregate principal amount of 11.25% senior unsecured notes due January 15, 2021. Interest on the notes will be payable in cash semi-annually on May 15 and November 15 of each year, commencing on November 15, 2013. FDC used the proceeds from the offering to repurchase all of its outstanding 10.55% senior unsecured notes as described above and to pay related fees and expenses.

The notes are unsecured and (i) rank senior in right of payment to any existing and future subordinated indebtedness, including the existing senior subordinated notes; (ii) rank equally in right of payment to any existing and future senior indebtedness; (iii) are effectively junior to all existing and future secured indebtedness, including indebtedness under the senior secured credit facilities, existing senior secured notes, existing senior secured second lien notes and capital leases to the extent of the collateral securing such indebtedness; and (iv) are effectively subordinated in right of payment to all existing and future indebtedness and other liabilities of the non-guarantor subsidiaries (other than indebtedness and liabilities owed to FDC or one of its subsidiary guarantors).

## Edgar Filing: FIRST DATA CORP - Form 10-Q

The notes are similarly guaranteed in accordance with their terms by each of FDC's domestic subsidiaries that guarantee obligations under FDC's senior secured term loan facility described in more detail in Note 15 of these Consolidated Financial Statements.

FDC may redeem the notes, in whole or in part, at any time prior to January 15, 2016, at a price equal to 100% of the principal amount of the notes redeemed plus accrued and unpaid interest to the redemption date and a make-whole premium. Thereafter, FDC may redeem the notes, in whole or in part, at established redemption prices. In addition, until January 15, 2016, FDC may redeem up to 35% of the aggregate principal amount of the notes at 111.25% with the net cash proceeds of one or more equity offerings.

FDC has agreed to use its reasonably best efforts to register notes with the SEC having substantially identical terms as the 11.25% senior unsecured notes, as part of an offer to exchange freely tradable exchange notes for the 11.25% senior unsecured notes within 360 days after the issue date. If FDC fails to complete the exchange or, if required, to have a shelf registration statement declared effective within that time period ( registration default ), the annual interest rate on the notes will increase by 0.25%. The annual interest rate on the notes will increase by an additional 0.25% for each subsequent 90-day period during which the registration default continues, up to a maximum additional interest rate of 0.50% per year. FDC may subsequently cure the registration default and the applicable interest rate on the unsecured notes will revert to the original rate. If FDC must pay additional interest, it will be paid in cash on the same dates that other interest payments on the notes are made, until the registration default is corrected.

Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**10.625% Senior Unsecured Notes Due 2021**

On April 10, 2013, FDC issued \$815 million aggregate principal amount of 10.625% senior unsecured notes due June 15, 2021. Interest on the notes will be payable in cash semi-annually on February 15 and August 15 of each year, commencing on August 15, 2013. FDC used the proceeds from the offering to repurchase all of its outstanding 9.875% senior unsecured notes and to pay related fees and expenses.

The notes are unsecured and (i) rank senior in right of payment to any existing and future subordinated indebtedness, including the existing senior subordinated notes; (ii) rank equally in right of payment to any existing and future senior indebtedness; (iii) are effectively junior to all existing and future secured indebtedness, including indebtedness under the senior secured credit facilities, existing senior secured notes, existing senior secured second lien notes and capital leases to the extent of the collateral securing such indebtedness; and (iv) are effectively subordinated in right of payment to all existing and future indebtedness and other liabilities of the non-guarantor subsidiaries (other than indebtedness and liabilities owed to the Company or one of its subsidiary guarantors).

The notes are similarly guaranteed in accordance with their terms by each of FDC's domestic subsidiaries that guarantee obligations under FDC's senior secured term loan facility described in more detail in Note 15 of these Consolidated Financial Statements.

FDC may redeem the notes, in whole or in part, at any time prior to April 15, 2016, at a price equal to 100% of the principal amount of the notes redeemed plus accrued and unpaid interest to the redemption date and a make-whole premium. Thereafter, FDC may redeem the notes, in whole or in part, at established redemption prices. In addition, until April 15, 2016, FDC may redeem up to 35% of the aggregate principal amount of the notes at 110.625% with the net cash proceeds of one or more equity offerings.

FDC has agreed to use its reasonably best efforts to register notes with the SEC having substantially identical terms as the 10.625% senior unsecured notes, as part of an offer to exchange freely tradable exchange notes for the 10.625% senior unsecured notes within 360 days after the issue date. If FDC fails to complete the exchange or, if required, to have a shelf registration statement declared effective within that time period ( "registration default" ), the annual interest rate on the notes will increase by 0.25%. The annual interest rate on the notes will increase by an additional 0.25% for each subsequent 90-day period during which the registration default continues, up to a maximum additional interest rate of 0.50% per year. FDC may subsequently cure the registration default and the applicable interest rate on the unsecured notes will revert to the original rate. If FDC must pay additional interest, it will be paid in cash on the same dates that other interest payments on the notes are made, until the registration default is corrected.

**11.75% Senior Unsecured Subordinated Notes Due 2021**

## Edgar Filing: FIRST DATA CORP - Form 10-Q

On May 30, 2013, FDC issued \$750 million aggregate principal amount of 11.75% senior unsecured subordinated notes due August 15, 2021. Interest on the notes will be payable in cash semi-annually on February 15 and August 15 of each year, commencing on February 15, 2014. FDC used the proceeds from the offering, together with cash on hand, to redeem \$520 million aggregate principal amount of its outstanding 11.25% senior unsecured subordinated notes due 2016, repurchase \$230 million aggregate principal amount of its outstanding 11.25% senior unsecured subordinated notes due 2016 in a privately negotiated transaction with an existing holder of such notes, and to pay related fees and expenses.

The notes are unsecured and (i) subordinated in right of payment to all of FDC's existing and future senior indebtedness; (ii) subordinated in right of payment to all of FDC's secured indebtedness, including its senior secured credit facilities and FDC's existing senior secured notes, to the extent of the value of the assets securing such indebtedness; (iii) structurally subordinated in right of payment to any existing and future indebtedness and other liabilities of its non-guarantor subsidiaries (other than indebtedness and liabilities owed to First Data or one of its subsidiary guarantors); (iv) rank equally in right of payment with all of FDC's existing and future unsecured senior subordinated indebtedness; and (v) rank senior in right of payment to any of FDC's indebtedness expressly subordinated to the notes.

The notes are similarly guaranteed in accordance with their terms by each of FDC's domestic subsidiaries that guarantee obligations under FDC's senior secured term loan facility described in more detail in Note 15 of these Consolidated Financial Statements.

Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

FDC may redeem the notes, in whole or in part, at any time prior to May 15, 2016, at a price equal to 100% of the principal amount of the notes redeemed plus accrued and unpaid interest to the redemption date and a make-whole premium. Thereafter, FDC may redeem the notes, in whole or in part, at established redemption prices. In addition, until May 15, 2016, FDC may redeem up to 35% of the aggregate principal amount of the notes at 111.75% with the net cash proceeds of one or more equity offerings.

FDC has agreed to use its reasonably best efforts to register notes with the SEC having substantially identical terms as the 11.75% senior unsecured subordinated notes, as part of an offer to exchange freely tradable exchange notes for the 11.75% senior unsecured subordinated notes within 360 days after the issue date. If FDC fails to complete the exchange or, if required, to have a shelf registration statement declared effective within that time period ( registration default ), the annual interest rate on the notes will increase by 0.25%. The annual interest rate on the notes will increase by an additional 0.25% for each subsequent 90-day period during which the registration default continues, up to a maximum additional interest rate of 0.50% per year. FDC may subsequently cure the registration default and the applicable interest rate on the unsecured notes will revert to the original rate. If FDC must pay additional interest, it will be paid in cash on the same dates that other interest payments on the notes are made, until the registration default is corrected.

**Debt Financing Costs**

In connection with the February, April and May 2013 transactions described above, FDC incurred total costs of \$122.0 million, comprised of lender and underwriting fees and other expenses of approximately \$60 million and premiums paid of approximately \$62 million related to the tender offer and debt repurchases. Approximately \$116.7 million of the total costs were recorded as discounts on the modified debt and are being amortized to interest expense over the remaining terms of the term loans and notes.

**Other**

In August 2013, FDC paid off its 4.70% notes due 2013 for \$15.1 million.

**Debt transactions effected subsequent to September 30, 2013**

**Debt Offering.** On October 30, 2013, FDC entered into an agreement to offer \$1,000 million additional aggregate principal amount of 11.75% senior subordinated notes due 2021. FDC intends to use the net proceeds from the offering, together with cash on hand, to redeem \$1,000 million aggregate principal amount of its outstanding 11.25% senior subordinated notes due 2016 and to pay related fees and expenses.



## Edgar Filing: FIRST DATA CORP - Form 10-Q

The notes will be issued under the indenture governing the 11.75% Senior Unsecured Subordinated Notes due 2021 that were issued on May 30, 2013 described above. The notes are expected to be treated as a single series with the existing 11.75% Senior Unsecured Subordinated Notes and will have the same terms as the existing notes and will vote as one class under the indenture governing the notes.

**Related Financing Costs.** In connection with this debt offering, FDC will incur approximately \$11 million in lender and underwriting fees and other expenses.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Note 5: Segment Information**

For a detailed discussion of the Company's principles regarding its operating segments refer to Note 15 of the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

The following tables present the Company's operating segment results for the three and nine months ended September 30, 2013 and 2012:

(in millions)	Three months ended September 30, 2013					Totals
	Retail and Alliance Services	Financial Services	International	All Other and Corporate		
Revenues:						
Transaction and processing service fees	\$ 819.8	\$ 331.1	\$ 331.4	\$ 18.8	\$ 1,501.1	
Product sales and other	96.9	15.3	92.8	13.2	218.2	
Equity earnings in affiliates (a)			7.4		7.4	
Total segment reporting revenues	\$ 916.7	\$ 346.4	\$ 431.6	\$ 32.0	\$ 1,726.7	
Internal revenue	\$ 5.8	\$ 9.1	\$ 2.6	\$	\$ 17.5	
External revenue	\$ 910.9	\$ 337.3	\$ 429.0	\$ 32.0	\$ 1,709.2	
Depreciation and amortization	\$ 114.1	\$ 82.5	\$ 65.0	\$ 9.4	\$ 271.0	
Segment EBITDA	\$ 410.3	\$ 162.7	\$ 126.0	\$ (71.9)	\$ 627.1	
Other operating expenses and other income (expense) excluding divestitures	\$ (16.8)	\$ (3.5)	\$ (7.3)	\$ (18.7)	\$ (46.3)	

(in millions)	Three months ended September 30, 2012					Totals
	Retail and Alliance Services	Financial Services	International	All Other and Corporate		
Revenues:						
Transaction and processing service fees	\$ 807.6	\$ 334.5	\$ 321.9	\$ 19.3	\$ 1,483.3	
Product sales and other	102.6	12.6	95.8	9.1	220.1	
Equity earnings in affiliates (a)			9.3		9.3	
Total segment reporting revenues	\$ 910.2	\$ 347.1	\$ 427.0	\$ 28.4	\$ 1,712.7	
Internal revenue	\$ 5.4	\$ 7.8	\$ 2.3	\$	\$ 15.5	
External revenue	\$ 904.8	\$ 339.3	\$ 424.7	\$ 28.4	\$ 1,697.2	
Depreciation and amortization	\$ 125.5	\$ 83.6	\$ 69.9	\$ 10.4	\$ 289.4	
Segment EBITDA	\$ 409.4	\$ 149.5	\$ 119.5	\$ (69.9)	\$ 608.5	
Other operating expenses and other income (expense) excluding divestitures	\$ (21.9)	\$	\$ (5.4)	\$ (31.9)	\$ (59.2)	



Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

(in millions)	Nine months ended September 30, 2013				
	Retail and Alliance Services	Financial Services	International	All Other and Corporate	Totals
Revenues:					
Transaction and processing service fees	\$ 2,414.6	\$ 979.5	\$ 973.0	\$ 57.0	\$ 4,424.1
Product sales and other	291.7	34.7	269.5	33.5	629.4
Equity earnings in affiliates (a)			22.6		22.6
Total segment reporting revenues	\$ 2,706.3	\$ 1,014.2	\$ 1,265.1	\$ 90.5	\$ 5,076.1
Internal revenue	\$ 16.7	\$ 25.5	\$ 7.5	\$	\$ 49.7
External revenue	\$ 2,689.6	\$ 988.7	\$ 1,257.6	\$ 90.5	\$ 5,026.4
Depreciation and amortization	\$ 338.2	\$ 245.7	\$ 198.5	\$ 34.7	\$ 817.1
Segment EBITDA	\$ 1,193.8	\$ 446.5	\$ 341.6	\$ (201.7)	\$ 1,780.2
Other operating expenses and other income (expense) excluding divestitures	\$ 10.8	\$ (8.4)	\$ 18.1	\$ (89.7)	\$ (69.2)

(in millions)	Nine months ended September 30, 2012				
	Retail and Alliance Services	Financial Services	International	All Other and Corporate	Totals
Revenues:					
Transaction and processing service fees	\$ 2,363.4	\$ 1,011.4	\$ 952.6	\$ 66.3	\$ 4,393.7
Product sales and other	308.0	30.0	276.0	30.8	644.8
Equity earnings in affiliates (a)			27.9		27.9
Total segment reporting revenues	\$ 2,671.4	\$ 1,041.4	\$ 1,256.5	\$ 97.1	\$ 5,066.4
Internal revenue	\$ 14.9	\$ 23.4	\$ 6.8	\$	\$ 45.1
External revenue	\$ 2,656.5	\$ 1,018.0	\$ 1,249.7	\$ 97.1	\$ 5,021.3
Depreciation and amortization	\$ 391.5	\$ 255.5	\$ 213.2	\$ 33.5	\$ 893.7
Segment EBITDA	\$ 1,176.6	\$ 457.2	\$ 332.4	\$ (186.0)	\$ 1,780.2
Other operating expenses and other income (expense) excluding divestitures	\$ (28.8)	\$ (5.1)	\$ (25.7)	\$ (52.4)	\$ (112.0)

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

A reconciliation of reportable segment amounts to the Company's consolidated balances is as follows:

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
<b>Segment Revenues:</b>				
Total reported segments	\$ 1,694.7	\$ 1,684.3	\$ 4,985.6	\$ 4,969.3
All Other and Corporate	32.0	28.4	90.5	97.1
Adjustment to reconcile to Adjusted revenue:				
Official check and money order revenues (b)	(0.8)	(2.3)	(3.2)	(11.9)
Eliminations of intersegment revenues	(17.5)	(15.5)	(49.7)	(45.1)
Adjusted revenue	1,708.4	1,694.9	5,023.2	5,009.4
Adjustments to reconcile to Consolidated revenues:				
Adjustments for non-wholly-owned entities (c)	3.0	11.8	26.3	48.5
Official check and money order revenues (b)	0.8	2.3	3.2	11.9
ISO commission expense	123.5	120.6	362.6	355.7
Reimbursable debit network fees, postage and other	876.4	844.4	2,596.5	2,498.0
Consolidated revenues	\$ 2,712.1	\$ 2,674.0	\$ 8,011.8	\$ 7,923.5
<b>Segment EBITDA:</b>				
Total reported segments	\$ 699.0	\$ 678.4	\$ 1,981.9	\$ 1,966.2
All Other and Corporate	(71.9)	(69.9)	(201.7)	(186.0)
Adjusted EBITDA	627.1	608.5	1,780.2	1,780.2
Adjustments to reconcile to Net loss attributable to First Data Corporation:				
Adjustments for non-wholly-owned entities (c)	0.5	4.1	3.2	3.8
Depreciation and amortization	(271.3)	(293.5)	(818.2)	(897.1)
Interest expense	(469.0)	(488.6)	(1,410.2)	(1,430.4)
Interest income	2.7	2.1	8.0	6.3
Other items (d)	(49.8)	(70.8)	(86.4)	(137.1)
Income tax (expense) benefit	(28.6)	69.4	(101.7)	252.3
Stock-based compensation	(5.5)	(3.4)	(36.1)	(10.4)
Official check and money order EBITDA (b)	0.4	1.4	1.9	6.2
Costs of alliance conversions	(17.8)	(22.8)	(59.1)	(56.5)
KKR related items	(8.3)	(8.4)	(24.4)	(25.2)
Debt issuance costs	0.1	(10.0)	(3.2)	(14.0)
Net loss attributable to First Data Corporation	\$ (219.5)	\$ (212.0)	\$ (746.0)	\$ (521.9)

(a) Excludes equity losses that were recorded in expense and the amortization related to the excess of the investment balance over the Company's proportionate share of the investee's net book value for the International segment.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

- (b) Represents an adjustment to exclude the official check and money order businesses from revenue and EBITDA due to the Company's wind down of these businesses.
- (c) Represents the net adjustment to reflect First Data's proportionate share of alliance revenue and EBITDA within the Retail and Alliance Services segment, equity earnings in affiliates included in International segment revenue and amortization related to equity method investments not included in segment EBITDA.
- (d) Includes restructuring, certain retention bonuses, litigation and regulatory settlements, and impairments as applicable to the periods presented and Other income (expense) as presented in the Consolidated Statements of Operations.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

Segment assets are as follows:

(in millions)	As of September 30, 2013		As of December 31, 2012	
Assets:				
Retail and Alliance Services	\$	25,607.6	\$	25,885.7
Financial Services		4,192.3		4,477.1
International		5,061.4		5,305.7
All Other and Corporate		1,982.4		2,230.5
Consolidated	\$	36,843.7	\$	37,899.0

A reconciliation of reportable segment depreciation and amortization amounts to the Company's consolidated balances in the Consolidated Statements of Cash Flows is as follows:

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Depreciation and amortization:				
Total reported segments	\$	261.6	\$	279.0
All Other and Corporate		9.4		10.4
		271.0		289.4
Adjustments to reconcile to consolidated depreciation and amortization:				
Adjustments for non-wholly-owned entities		20.0		25.5
Amortization of initial payments for new contracts		10.4		12.0
Total consolidated depreciation and amortization	\$	301.4	\$	326.9
			\$	908.1
			\$	1,004.1

**Note 6: Redeemable Noncontrolling Interest**

The following table presents a summary of the redeemable noncontrolling interest activity:

(in millions)	2013		2012	
Balance as of January 1,	\$	67.4	\$	67.4
Distributions		(26.0)		(27.4)

Edgar Filing: FIRST DATA CORP - Form 10-Q

Share of income		24.6		26.6
Adjustment to redemption value of redeemable noncontrolling interest		2.0		
Other		(0.1)		
Balance as of September 30,	\$	67.9	\$	66.6

**Note 7: Commitments and Contingencies**

The Company is involved in various legal proceedings. Accruals have been made with respect to these matters, where appropriate, which are reflected in the Company's Consolidated Financial Statements. The Company may enter into discussions regarding settlement of these matters, and may enter into settlement agreements, if it believes settlement is in the best interest of the Company. The matters discussed below, if decided adversely to or settled by the Company, individually or in the aggregate, may result in liability material to the Company's financial condition and/or results of operations.

**Legal**

On July 2, 2004, a class action complaint was filed against the Company, its subsidiary Concord EFS, Inc., and various financial institutions. Plaintiffs claim that the defendants violated antitrust laws by conspiring to artificially inflate foreign ATM fees that were ultimately charged to ATM cardholders. Plaintiffs seek a declaratory judgment, injunctive relief, compensatory damages, attorneys' fees, costs and such other relief as the nature of the case may require or as may seem just and proper to the court. Similar suits were filed and served in July, August and October 2004 (referred to collectively as the "ATM Fee Antitrust Litigation"). The Court granted judgment in favor of the defendants, dismissing the case on



Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

September 17, 2010. On October 14, 2010, the plaintiffs appealed the summary judgment. On July 12, 2012, the United States Court of Appeals for the Ninth Circuit affirmed the Northern District Court of California's dismissal of all the claims against the defendants. On July 26, 2012, the plaintiffs petitioned the Ninth Circuit for rehearing en banc and on March 13, 2013, the United States Court of Appeals for the Ninth Circuit issued an order denying the plaintiffs' petition for rehearing. On July 11, 2013, the plaintiffs filed a petition for a *writ of certiorari* with the United States Supreme Court and on October 7, 2013, the United States Supreme Court denied such *writ of certiorari*.

There are asserted claims against the Company where an unfavorable outcome is considered to be reasonably possible. These claims can generally be categorized in the following areas: (1) patent infringement which results from claims that the Company is using technology that has been patented by another party; (2) merchant matters often associated with alleged processing errors or disclosure issues and claims that one of the subsidiaries of the Company has violated a federal or state requirement regarding credit reporting or collection in connection with its check verification guarantee, and collection activities; and (3) other matters which may include issues such as employment. The Company's estimates of the possible ranges of losses in excess of any amounts accrued are \$0 to \$40 million for patent infringement, \$0 to \$45 million for merchant matters and \$0 to \$5 million for other matters, resulting in a total estimated range of possible losses of \$0 to \$90 million for all of the matters described above.

The estimated range of reasonably possible losses is based on currently available information and involves elements of judgment and significant uncertainties. As additional information becomes available and the resolution of the uncertainties becomes more apparent, it is possible that actual losses may exceed even the high end of the estimated range.

**Other**

In the normal course of business, the Company is subject to claims and litigation, including indemnification obligations to purchasers of former subsidiaries. Management of the Company believes that such matters will not have a material adverse effect on the Company's results of operations, liquidity or financial condition.

**Note 8: Employee Benefit Plans**

The following table provides the components of net periodic benefit expense (income) for the Company's defined benefit pension plans:

Edgar Filing: FIRST DATA CORP - Form 10-Q

(in millions)	Three months ended September 30,				Nine months ended September 30,			
	2013		2012		2013		2012	
Service costs	\$	0.6	\$	0.7	\$	1.9	\$	2.1
Interest costs		9.3		9.3		28.0		27.8
Expected return on plan assets		(10.9)		(11.1)		(32.8)		(33.4)
Amortization		0.9		0.4		2.7		1.3
Net periodic benefit expense (income)	\$	(0.1)	\$	(0.7)	\$	(0.2)	\$	(2.2)

The Company estimates pension plan contributions for 2013 to be approximately \$36 million. During the nine months ended September 30, 2013, approximately \$22 million was contributed to the United Kingdom plan and approximately \$7 million was contributed to the U.S. plan.

**Note 9: Stock Compensation Plans**

The Company defers recognition of substantially all of the stock-based compensation expense related to stock options and non-vested restricted stock awards and units. Due to the nature of call rights associated with stock options, the Company will recognize expense related to most options only upon certain liquidity or employment termination events. The nature of the call rights associated with stock options creates a performance condition that is not considered probable until the occurrence of one of the events described above. The call rights create a performance condition as they allow the Company to repurchase options at the lesser of the fair value or the exercise price upon an option holder's voluntary termination.

Stock-based compensation expense will be recognized related to certain restricted stock awards and units only upon a liquidity or employment termination event which triggers vesting. For the remaining awards that vest based solely on service conditions, expense is recognized over the requisite service period.

Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

Under certain circumstances, the Company redeems common stock held by its employees on behalf of its Parent Company First Data Holding Inc. ( Holdings ).

Total stock-based compensation expense recognized in the Selling, general and administrative line item of the Consolidated Statements of Operations was as follows:

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Total stock-based compensation expense (pretax)	\$ 5.5	\$ 3.6	\$ 37.1	\$ 10.9

During the nine months ended September 30, 2013, approximately \$20 million of stock-based compensation expense was recognized as a result of granting an executive officer shares of common stock of Holdings and fully vested restricted stock units.

**Stock Options**

During the nine months ended September 30, 2013 time-based options were granted under the stock plan. The time-based options granted generally vest equally over a three to five year period.

As of September 30, 2013 there was approximately \$178 million of total unrecognized compensation expense related to non-vested stock options. Approximately \$3 million will be recognized over a period of approximately one year while approximately \$175 million will only be recognized upon the occurrence of certain liquidity or employment termination events.

The fair value of Holdings stock options granted for the nine months ended September 30, 2013 were estimated at the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions:

	Nine months ended September 30, 2013
Risk-free interest rate	1.38%
Dividend yield	

## Edgar Filing: FIRST DATA CORP - Form 10-Q

Volatility		56.64%
Expected term (in years)		7
Fair value of stock	\$	3.50
Fair value of options	\$	1.99

A summary of Holdings stock option activity for the nine months ended September 30, 2013 is as follows:

(options in millions)	Options	Weighted-Average Exercise Price	
Outstanding at January 1, 2013	77.6	\$	3.00
Granted	50.2	\$	3.50
Exercised	(5.5)	\$	3.00
Cancelled / Forfeited	(8.3)	\$	3.02
Outstanding at September 30, 2013	114.0	\$	3.22
Options exercisable as of September 30, 2013	30.3	\$	3.02

### Restricted Stock Awards and Restricted Stock Units

Restricted stock awards were granted under the stock plan during the nine months ended September 30, 2013. As of September 30, 2013, there was approximately \$58 million of total unrecognized compensation expense, net of estimated forfeitures, related to restricted stock. Approximately \$4 million will be recognized over a period of approximately two years while approximately \$54 million will only be recognized upon the occurrence of certain liquidity or employment termination events.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

A summary of Holdings restricted stock award and restricted stock unit activity for the nine months ended September 30, 2013 is as follows:

(awards/units in millions)	Awards/Units	Weighted-Average Grant-Date Fair Value
Non-vested at January 1, 2013	13.6	\$ 3.00
Granted	9.6	\$ 3.50
Vested	(3.1)	\$ 3.23
Cancelled / Forfeited	(1.1)	\$ 3.02
Non-vested at September 30, 2013	19.0	\$ 3.21

**Note 10: Investment Securities**

The majority of the Company's investment securities are a component of settlement assets and represent the investment of funds received by the Company from prior sales of payment instruments (official checks and financial institution money orders) by authorized agents. The Company's investment securities, excluding those classified as cash equivalents, within current settlement assets primarily consisted of municipal obligations as of September 30, 2013 and December 31, 2012. The Company's long-term settlement assets were primarily comprised of student loan auction rate securities ( SLARS ) and municipal obligations as of September 30, 2013 and December 31, 2012. Realized gains and losses and other-than-temporary impairments ( OTTI ) on investments classified as settlement assets are recorded in the Product sales and other line item of the Consolidated Statements of Operations. The Company carried other investments, primarily cost method investments, which are included in the Other current assets and Other long-term assets line items of the Consolidated Balance Sheets and are discussed further below. Realized gains and losses on these investments are recorded in the Other income (expense) line item of the Consolidated Statements of Operations described in Note 2 of these Consolidated Financial Statements.

The principal components of the Company's investment securities are as follows:

(in millions)	Cost (a)	Gross Unrealized Gain	Gross Unrealized (Loss) excluding OTTI (b)	OTTI Recognized in OCI (b)(c)	Fair Value (d)
<b>As of September 30, 2013</b>					
Student loan auction rate securities	\$ 12.8	\$ 0.8	\$	\$	\$ 13.6
Corporate bonds	6.1				6.1
State and municipal obligations	57.3				57.3
Preferred stock	0.1	1.9			2.0
Total available-for-sale securities	76.3	2.7			79.0
Cost method investments	9.1				9.1

Edgar Filing: FIRST DATA CORP - Form 10-Q

Totals	\$	85.4	\$	2.7	\$	\$	88.1
<b>As of December 31, 2012</b>							
Student loan auction rate securities	\$	37.6	\$	1.2	\$	\$	38.8
Corporate bonds		6.6					6.6
State and municipal obligations		134.5			(0.1)		134.4
Preferred stock		0.1		0.5			0.6
Total available-for-sale securities		178.8		1.7	(0.1)		180.4
Cost method investments		13.4					13.4
Totals	\$	192.2	\$	1.7	\$	(0.1)	\$ 193.8

- 
- (a) Represents amortized cost for debt securities.
- (b) OTTI refers to other-than-temporary impairments.
- (c) For debt securities, represents the fair value adjustment excluding that attributable to credit losses.
- (d) Represents cost for cost method investments.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

The following table presents the gross unrealized losses and fair value of the Company's investments with unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

(in millions)	Less than 12 months		More than 12 months		Total	
<u>As of December 31, 2012</u>	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
State and municipal obligations						
(a)	\$ 45.3	\$	\$ 0.1	\$	\$ 45.4	\$ (0.1)

(a) Unrealized losses less than and greater than 12 months are less than \$50,000, respectively.

All of the above investments, with the exception of cost method investments, were classified as available-for-sale. The Company uses specific identification to determine the cost of a security sold and the amount of gains and losses reclassified out of other comprehensive income ( OCI ) into the Consolidated Statements of Operations. Unrealized gains and losses on investments carried at fair value are included as a separate component of OCI, net of any related tax effects.

The following table presents additional information regarding available-for-sale securities:

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Proceeds from sales (a)	\$ 91.4	\$ 104.2	\$ 257.0	\$ 271.9
Purchases	\$ 29.5	\$ 41.6	\$ 142.3	\$ 127.2
Gross realized gains included in earnings as a result of sales (a)	\$ 0.3	\$ 1.1	\$ 1.3	\$ 4.3
Net unrealized gains included in OCI, net of tax	\$ 0.3	\$	\$ 2.2	\$ 2.6
Net gains reclassified out of OCI into earnings, net of tax	\$ 0.2	\$ 0.8	\$ 1.2	\$ 2.8

(a) Includes activity resulting from sales, maturities and redemptions.

The following table presents maturity information for the Company's investments in debt securities as of September 30, 2013:

## Edgar Filing: FIRST DATA CORP - Form 10-Q

<b>(in millions)</b>	<b>Fair Value</b>	
Due within one year	\$	59.8
Due after one year through five years		3.5
Due after 10 years		13.7
Total debt securities	\$	77.0

The Company also maintained investments in non-marketable securities, held for strategic purposes (collectively referred to as cost method investments ) which are carried at cost and included in Other long-term assets in the Company's Consolidated Balance Sheets. These investments are evaluated for impairment upon an indicator of impairment such as an event or change in circumstances that may have a significant adverse effect on the fair value of the investment. As of September 30, 2013, there were no indicators of impairment. During the three months ended September 30, 2012, the Company recognized an impairment of \$8.7 million related to a cost method investment due to uncertainty regarding the investee's viability as a going concern. Where there are no indicators of impairment present, the Company estimates the fair value for the cost method investments only if it is practicable to do so. As of September 30, 2013, it was deemed impracticable to estimate the fair value on \$3.8 million of cost method assets due to the lack of sufficient data upon which to develop a valuation model and the costs of obtaining an independent valuation in relation to the size of the investments.



Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**Note 11: Derivative Financial Instruments**

**Risk Management Objectives and Strategies**

The Company is exposed to various financial and market risks, including those related to changes in interest rates and foreign currency exchange rates, that exist as part of its ongoing business operations. The Company utilizes certain derivative financial instruments to enhance its ability to manage these risks.

The Company uses derivative instruments (i) to mitigate cash flow risks with respect to changes in interest rates (forecasted interest payments on variable rate debt), (ii) to maintain a desired ratio of fixed rate and floating rate debt, and (iii) to protect the net investment in certain foreign subsidiaries and/or affiliates and intercompany loans with respect to changes in foreign currency exchange rates.

Derivative instruments are entered into for periods consistent with related underlying exposures and do not constitute positions independent of those exposures. The Company applies strict policies to manage each of these risks, including prohibition against derivatives trading, derivatives market-making or any other speculative activities. Although most of the Company's derivatives do not qualify for hedge accounting, they are maintained for economic hedge purposes and are not considered speculative.

The Company's policy is to manage its cash flow and net investment exposures related to adverse changes in interest rates and foreign currency exchange rates. The Company's objective is to engage in risk management strategies that provide adequate downside protection.

**Accounting for Derivative Instruments and Hedging Activities**

With respect to derivative instruments that are afforded hedge accounting, the effective portion of changes in the fair value of a derivative that is designated as a cash flow hedge is recorded in OCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Changes in the fair value of a net investment hedge that qualifies for hedge accounting are recorded as part of the cumulative translation adjustment in OCI to the extent the hedge is effective. Any ineffectiveness associated with designated cash flow hedges, as well as any change in the fair value of a derivative that is not designated as a hedge, is recorded immediately in Other income (expense) in the Consolidated Statements of Operations.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

The Company formally documents all relationships between hedging instruments and the underlying hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that have been designated as cash flow hedges to forecasted transactions and net investment hedges to the underlying investment in a foreign subsidiary or affiliate. The Company formally assesses, both at inception of the hedge and on an ongoing basis, whether the hedge is highly effective in offsetting changes in cash flows or foreign currency exposure of the underlying hedged items. The Company also performs an assessment of the probability of the forecasted transactions on a periodic basis. If it is determined that a derivative ceases to be highly effective during the term of the hedge or if the forecasted transaction is no longer probable, the Company discontinues hedge accounting prospectively for such derivative.

### **Credit Risk**

The Company monitors the financial stability of its derivative counterparties and all counterparties remain highly-rated (in the A category or higher). The credit risk inherent in these agreements represents the possibility that a loss may occur from the nonperformance of a counterparty to the agreements. The Company performs a review at inception of the hedge, as circumstances warrant, and at least on a quarterly basis of the credit risk of these counterparties. The Company also monitors the concentration of its contracts with individual counterparties. The Company's exposures are in liquid currencies (primarily in U.S. dollars, euros, Australian dollars, British pounds and Canadian dollars), so there is minimal risk that appropriate derivatives to maintain the hedging program would not be available in the future.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Summary of Derivative Instruments**

The Company's derivative instruments portfolio was comprised of the following:

Notional value (in millions)	As of September 30,		As of December 31,	
		2013		2012
Interest rate contracts	USD	5,750	USD	5,750
Foreign exchange contracts	EUR	221.5	EUR	91.1
Foreign exchange contracts	AUD	215	AUD	115
Foreign exchange contracts	GBP	100	GBP	
Foreign exchange contracts	CAD	75	CAD	

**Derivatives Not Qualifying for Hedge Accounting.** During the nine months ended September 30, 2013 and 2012, the Company held certain derivative instruments that functioned as economic hedges but no longer qualified or were not designated to qualify for hedge accounting. Such instruments included cross-currency swaps held in order to mitigate foreign currency exposure on intercompany loans and a portion of the Company's net investment in its European operations, interest rate swaps held in order to mitigate the exposure to interest rate fluctuations on interest payments related to variable rate debt and a fixed to floating interest rate swap held to maintain a desired ratio of fixed and variable rate debt.

Interest rate swaps held during the nine months ended September 30, 2012 with a combined notional value of \$5.0 billion expired in September 2012. The Company held forward-starting interest rate swaps with a combined notional value of \$5.0 billion which became effective upon expiration of the prior instruments. The interest rate swaps are intended to mitigate exposure to fluctuations in interest rates as the prior interest rate swaps and will expire in September 2016. The Company did not designate the swaps as hedges for accounting purposes.

During the nine months ended September 30, 2013 and 2012, the Company held cross-currency swaps not qualifying for hedge accounting with a total notional value of 21.5 million euro (approximately \$29.1 million at September 30, 2013) and 91.1 million euro, respectively. In January of 2013, the Company's cross-currency swap with an aggregate notional value of 69.6 million euro expired.

During the first quarter of 2012, an interest rate swap with a total notional value of \$500 million ceased to qualify for hedge accounting treatment and the Company therefore de-designated the cash flow hedge from the beginning of the quarter. For this and for previous cash flow hedge de-designations, the amount carried in OCI as of the date of de-designation was subsequently reclassified into earnings in the same periods during which the forecasted transactions affected earnings. As of September 30, 2013, there are no longer any losses carried in OCI related to interest rate swaps that are expected to be reclassified into the Consolidated Statements of Operations.

For information on the location and amounts of derivative fair values in the Consolidated Balance Sheets, derivative gains and losses in the Consolidated Statements of Operations and accumulated derivative gains and losses in OCI, refer to the tables presented below.

**Derivatives that Qualify for Hedge Accounting**

*Hedges of net investments in foreign operations.* During the first quarter of 2013, the Company entered into cross-currency swaps with aggregate notional values of 100.0 million Australian dollars and 200.0 million euro that were designated as hedges of net investments in foreign operations. During the third quarter of 2013, the Company entered into cross-currency swaps with aggregate notional values of 100.0 million British pounds and 75.0 million Canadian dollars that were designated as hedges of net investments in foreign operations. As of September 30, 2013, the Company held cross-currency swaps with an aggregate notional value of 215.0 million Australian dollars (approximately \$201.4 million at September 30, 2013), 200.0 million euro (approximately \$270.5 million at September 30, 2013), 100.0 million British pounds (approximately \$160.8 million at September 30, 2013) and 75.0 million Canadian dollars (approximately \$72.7 million at September 30, 2013). As of September 30, 2012, the Company held a cross-currency swap with an aggregate notional value of 115.0 million Australian dollars that was designated as a hedge of a net investment in a foreign operation.

*Cash flow hedges.* As of September 30, 2013 and 2012, the Company did not have any interest rate swaps that were designated as cash flow hedges of the variability in the interest payments on its debt.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

For information on the location and amounts of derivative fair values in the Consolidated Balance Sheets, derivative gains and losses in the Consolidated Statements of Operations and accumulated derivative gains and losses in OCI, refer to the tables presented below.

**Fair Value of Derivative Instruments****Fair Value of Derivative Instruments in the Consolidated Balance Sheets**

(in millions)	As of September 30, 2013	
	Assets (a)(c)	Liabilities (b)(c)
<b>Derivatives designated as hedging instruments:</b>		
Foreign exchange contracts	\$ 11.1	\$ (29.2)
<b>Derivatives not designated as hedging instruments:</b>		
Interest rate contracts	62.2	(116.9)
Foreign exchange contracts		(2.4)
Total derivatives not designated as hedging instruments	62.2	(119.3)
Total derivatives	\$ 73.3	\$ (148.5)

(in millions)	As of December 31, 2012	
	Assets (a)(c)	Liabilities (b)(c)
<b>Derivative designated as hedging instrument:</b>		
Foreign exchange contract	\$	\$ (32.8)
<b>Derivatives not designated as hedging instruments:</b>		
Interest rate contracts	90.8	(137.7)
Foreign exchange contracts	10.1	(1.6)
Total derivatives not designated as hedging instruments	100.9	(139.3)
Total derivatives	\$ 100.9	\$ (172.1)

(a) Derivative assets are included in the Other current assets and Other long-term assets lines of the Consolidated Balance Sheets.

(b) Derivative liabilities are included in the Other current liabilities and Other long-term liabilities lines of the Consolidated Balance Sheets.

(c) The Company presents all derivative balances on a gross basis, without regard to counterparty master netting agreements or similar arrangements. Of the balances included in the table above, \$73.3 million of assets and \$115.5 million of liabilities, net \$42.2 million, as of September 30, 2013 and \$100.9 million of assets and \$126.0 million of liabilities, net \$25.1 million, as of December 31, 2012 are subject to master netting agreements with the counterparties. The terms of those agreements require that the Company net settle the outstanding positions at the option of the counterparty upon certain events of default.

## The Effect of Derivative Instruments on the Consolidated Statements of Operations

(in millions, pretax)	Three months ended September 30,			
	2013	2012		
	Interest Rate Contracts	Foreign Exchange Contracts	Interest Rate Contracts	Foreign Exchange Contracts
<b>Derivatives in cash flow hedging relationships:</b>				
Amount of gain or (loss) reclassified from accumulated OCI into income (a)	\$	\$	\$ (37.9)	\$
<b>Derivative in net investment hedging relationships:</b>				
Amount of gain or (loss) recognized in OCI (effective portion)	\$	\$ (20.3)	\$	\$ (3.7)
<b>Derivatives not designated as hedging instruments:</b>				
Amount of gain or (loss) recognized in income (b)	\$ (24.3)	\$ (1.2)	\$ (41.2)	\$ (1.8)

Table of Contents

## FIRST DATA CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

(in millions, pretax)	Nine months ended September 30,				
	2013	2013		2012	
	Interest Rate Contracts	Foreign Exchange Contracts	Interest Rate Contracts	Foreign Exchange Contracts	Foreign Exchange Contracts
<b>Derivatives in cash flow hedging relationships:</b>					
Amount of gain or (loss) reclassified from accumulated OCI into income (a)	\$	\$	\$	(114.8)	\$
<b>Derivative in net investment hedging relationships:</b>					
Amount of gain or (loss) recognized in OCI (effective portion)	\$	\$	11.7	\$	(7.1)
<b>Derivatives not designated as hedging instruments:</b>					
Amount of gain or (loss) recognized in income (b)	\$	(10.1)	\$	(1.2)	\$
				(88.4)	\$
					1.6

(a) Gain (loss) is recognized in the Interest expense line of the Consolidated Statements of Operations.

(b) Gain (loss) is recognized in the Other income (expense) line of the Consolidated Statements of Operations.

**Accumulated Derivatives Gains and Losses**

The following table summarizes activity in other comprehensive income for the nine months ended September 30, 2013 related to derivative instruments classified as net investment hedges held by the Company:

(in millions, after tax)	Nine months ended September 30, 2013	
Accumulated loss included in other comprehensive income (loss) at beginning of the period	\$	(21.1)
Increase in fair value of derivative that qualifies for hedge accounting (a)		11.5
Accumulated gain included in other comprehensive income (loss) at end of the period	\$	(9.6)

(a) Gains and losses are included in Foreign currency translation adjustment on the Consolidated Statements of Comprehensive Income (Loss).





Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Note 12: Fair Value Measurement****Fair Value of Financial Instruments**

Carrying amounts for certain of the Company's financial instruments (cash and cash equivalents and short-term borrowings) approximate fair value due to their short maturities. Accordingly, these instruments are not presented in the following table. The following table provides the estimated fair values of the remaining financial instruments:

(in millions)	As of September 30, 2013	
	Carrying Value	Fair Value (a)
<b>Financial instruments:</b>		
<b>Settlement assets:</b>		
Short-term investment securities	\$ 59.8	\$ 59.8
Long-term investment securities	\$ 18.6	\$ 18.6
<b>Other current assets:</b>		
Derivative financial instruments	\$ 6.7	\$ 6.7
<b>Other long-term assets:</b>		
Long-term investment securities	\$ 0.6	\$ 0.6
Cost method investments	\$ 9.1	\$ 9.1
Derivative financial instruments	\$ 66.6	\$ 66.6
<b>Other current liabilities:</b>		
Derivative financial instruments	\$ 21.6	\$ 21.6
<b>Long-term borrowings:</b>		
Long-term borrowings	\$ 22,565.1	\$ 23,359.3
<b>Other long-term liabilities:</b>		
Derivative financial instruments	\$ 126.9	\$ 126.9

(a) Represents cost for cost method investments. Refer to Note 10 of these Consolidated Financial Statements for a more detailed discussion of cost method investments.

The estimated fair values of investment securities and derivative financial instruments are described below. Refer to Notes 10 and 11 of these Consolidated Financial Statements for additional information regarding the Company's investment securities and derivative financial instruments, respectively.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

The estimated fair market value of FDC's long-term borrowings was primarily based on market trading prices and is considered to be a Level 2 measurement. For additional information regarding the Company's borrowings, refer to Note 4 of these Consolidated Financial Statements as well as to Note 8 of the Company's Consolidated Financial Statements in Item 8 of the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

### **Concentration of Credit Risk**

The Company's investment securities are diversified across multiple issuers within its investment portfolio (investment securities plus cash and cash equivalents). In addition to investment securities, the Company maintains other financial instruments with various financial institutions. The Company's largest single issuer represents less than 15% of the total carrying value of the investment portfolio and the Company limits its derivative financial instruments credit risk by maintaining contracts with highly rated (in the A category or higher) counterparties. The Company periodically reviews the credit standings of these institutions.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Assets and Liabilities Measured at Fair Value on a Recurring Basis**

Financial instruments carried and measured at fair value on a recurring basis are classified in the table below according to the fair value hierarchy:

(in millions)	As of September 30, 2013 Fair Value Measurement Using			Total
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
<b>Assets:</b>				
<b>Settlement assets:</b>				
Student loan auction rate securities	\$	\$	\$ 13.6	\$ 13.6
Corporate bonds		6.1		6.1
State and municipal obligations		56.7		56.7
Preferred stock	2.0			2.0
Total settlement assets	2.0	62.8	13.6	78.4
<b>Other current assets:</b>				
Interest rate swap contracts		6.7		6.7
<b>Other long-term assets:</b>				
Available-for-sale securities		0.6		0.6
Foreign currency derivative contracts		11.1		11.1
Interest rate swap contracts		55.5		55.5
Total assets at fair value	\$ 2.0	\$ 136.7	\$ 13.6	\$ 152.3
<b>Liabilities:</b>				
<b>Other current liabilities:</b>				
Foreign currency derivative contracts	\$	\$ 21.1	\$	\$ 21.1
Interest rate swap contracts		0.5		0.5
<b>Other long-term liabilities:</b>				
Foreign currency derivative contracts		10.5		10.5
Interest rate swap contracts		116.4		116.4
Contingent consideration			20.0	20.0
Total liabilities at fair value	\$	\$ 148.5	\$ 20.0	\$ 168.5

Table of Contents

## FIRST DATA CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

(in millions)	As of December 31, 2012 Fair Value Measurement Using			Total
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
<b>Assets:</b>				
<b>Settlement assets:</b>				
Student loan auction rate securities	\$	\$	\$ 38.8	\$ 38.8
Corporate bonds		6.6		6.6
State and municipal obligations		133.9		133.9
Preferred stock	0.6			0.6
Total settlement assets	0.6	140.5	38.8	179.9
<b>Other current assets:</b>				
Interest rate swap contracts		1.0		1.0
Foreign currency derivative contracts		10.1		10.1
<b>Other long-term assets:</b>				
Available-for-sale securities		0.5		0.5
Interest rate swap contracts		89.8		89.8
Total assets at fair value	\$ 0.6	\$ 241.9	\$ 38.8	\$ 281.3
<b>Liabilities:</b>				
<b>Other current liabilities:</b>				
Interest rate swap contracts	\$	\$ 0.3	\$	\$ 0.3
<b>Other long-term liabilities:</b>				
Foreign currency derivative contracts		34.4		34.4
Interest rate swap contracts		137.4		137.4
Contingent consideration			20.0	20.0
Total liabilities at fair value	\$	\$ 172.1	\$ 20.0	\$ 192.1

**Settlement assets - student loan auction rate securities.** Due to the lack of observable market activity for the SLARS held by the Company as of September 30, 2013, the Company, with the assistance of a third-party valuation firm upon which the Company in part relied, made certain assumptions, primarily relating to estimating both the weighted-average life for the securities held by the Company and the impact on the fair value of the current inability to redeem the securities at par value. All key assumptions and valuations were determined by and are the responsibility of management. The securities were valued using an income approach based on a probability-weighted discounted cash flow analysis. The Company considered each security's key terms including date of issuance, date of maturity, auction intervals, scheduled auction dates, maximum auction rates, as well as underlying collateral, ratings, and guarantees or insurance. Due to the use of unobservable inputs, these instruments are classified as Level 3 within the fair value hierarchy. For additional information regarding the SLARS, refer to Note 10 of these Consolidated Financial Statements.

(in millions)

**Fair Value Measurement  
Using Significant Unobservable Inputs  
(Level 3)**

Edgar Filing: FIRST DATA CORP - Form 10-Q

Student loan auction rate securities

Beginning balance as of January 1, 2013	\$	38.8
Total realized gains included in product sales and other		1.3
Total unrealized losses included in other comprehensive income		(0.4)
Sales		(26.1)
Ending balance as of September 30, 2013	\$	13.6

**Settlement assets - other available-for-sale securities.** Prices for the municipal and corporate securities are not quoted on active exchanges but are priced through an independent third-party pricing service based on quotations from market-makers in the specific instruments or, where appropriate, from other market inputs. Bonds were valued under a market approach using observable inputs including reported trades, benchmark yields, broker/dealer quotes, issuer spreads

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

and other standard inputs. Municipal paper was valued under a market approach using observable inputs including maturity date, issue date, credit rating, current commercial paper rates and settlement date.

The Company's experience with these types of investments and the expectations of the current investments held is that they will be satisfied at the current carrying amount. These securities were classified as Level 2.

**Derivative financial instruments.** The Company uses derivative instruments to mitigate certain risks. The Company's derivatives are not exchange listed and therefore the fair value is estimated under an income approach using Bloomberg analytics models that are based on readily observable market inputs. These models reflect the contractual terms of the derivatives, such as notional value and expiration date, as well as market-based observables including interest and foreign currency exchange rates, yield curves and the credit quality of the counterparties. The models also incorporate the Company's creditworthiness in order to appropriately reflect non-performance risk. Inputs to the derivative pricing models are generally observable and do not contain a high level of subjectivity and, accordingly, the Company's derivatives were classified within Level 2 of the fair value hierarchy. While the Company believes its estimates result in a reasonable reflection of the fair value of these instruments, the estimated values may not be representative of actual values that could have been realized or that will be realized in the near future. Refer to Note 11 of these Consolidated Financial Statements for additional information regarding the Company's derivative financial instruments.

**Contingent liabilities.** During the year ended December 31, 2012, contingent consideration was recorded related to the acquisition of Clover Network, Inc. The transaction called for cash consideration as well as a series of contingent payments based on the achievement of specified sales targets. These contingent payments are classified as purchase consideration if made to outside investors and compensation if made to current and future employees. As part of the purchase price, the Company recorded a \$20 million liability for the contingent consideration due to outside investors based upon the net present value of the Company's estimate of the future payments. Subsequent measurements are made using the same methodology. This fair value measurement represents a Level 3 measurement as it is based on significant inputs not observable in the market. Significant judgment is employed in determining the appropriateness of these assumptions as of the acquisition date. The primary assumption is the estimated number of merchant locations that will be using the software in the next four years.

	<b>Fair Value Measurement Using Significant Unobservable Inputs (Level 3) Contingent consideration</b>	
<b>(in millions)</b>		
Beginning balance as of January 1, 2013	\$	20.0
Contingent consideration payments		
Change in fair value of contingent consideration		
Ending balance as of September 30, 2013	\$	20.0

**Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis**

During the nine months ended September 30, 2013, the Company did not perform any material non-recurring fair value measurements. During the nine months ended September 30, 2012, the Company recorded impairments totaling approximately \$18 million on assets with a total carrying value of approximately \$38 million due to the sale, expected sale or discontinued use of certain assets. The impairments related to property and equipment, customer relationships, software, and goodwill. In addition, the Company impaired a strategic investment with a total carrying value of \$8.7 million as discussed in Note 10.

The fair values of the impaired assets were estimated primarily using a discounted cash flow analysis, based on management's current cash flow projections and using assumptions that management believes are consistent with market participant assumptions. The inputs to the valuations are largely unobservable, and the measurements are accordingly classified as Level 3. All key assumptions and valuations were determined by and are the responsibility of management.

**Note 13: Income Taxes**

The Company's effective tax rates on pretax loss were expenses of 18.9% and 19.5% for the three and nine months ended September 30, 2013 and benefits of 28.5% and 38.5% for the same periods in 2012. The effective tax rates for the

Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

three and nine months ended September 30, 2013 were lower than the statutory rate primarily due to valuation allowances being recorded in certain tax jurisdictions, where deferred tax benefits are not recognized on pretax losses, while tax expense is recognized in jurisdictions with pretax earnings. Also negatively impacting the rate was an increase in the Company's liability for unrecognized tax benefits. These negative adjustments were partially offset by state tax benefits, net income attributable to noncontrolling interests from pass-through entities for which there was no tax expense provided, certain immaterial prior period adjustments and foreign income taxed at lower effective rates. As a result of the Company's pretax losses in each of the periods, favorable and unfavorable tax impacts have the opposite effect on the effective tax rate.

The effective tax rates for the three and nine months ended September 30, 2012 were each favorably impacted by state tax benefits, net income attributable to noncontrolling interests for which there was no tax expense provided and foreign income taxed at lower effective rates, and unfavorably impacted by increases in the Company's valuation allowance against foreign tax credits. In addition to the above factors, the three-month period was unfavorably impacted by certain immaterial prior period adjustments, while the nine-month period was favorably impacted by a decrease in the Company's liability for unrecognized tax benefits.

The Company projects that its deferred tax assets will exceed its deferred tax liabilities as of December 31, 2013. As a result, the Company determined that it is not more likely than not that it would be able to realize the value of its federal and combined state net operating loss carryforwards and has recorded a valuation allowance against a portion of these carryforwards. This valuation allowance is expected to increase over time as the Company's deferred tax liabilities continue to decrease and will have a continuing adverse impact on the Company's effective tax rate in the future.

The balance of the Company's liability for unrecognized tax benefits was approximately \$288 million as of September 30, 2013. The Company anticipates it is reasonably possible that its liability for unrecognized tax benefits may decrease by approximately \$138 million within the next twelve months as the result of the possible closure of federal tax audits, potential settlements with certain states and foreign countries and the lapse of the statute of limitations in various state and foreign jurisdictions.

**Note 14: Acquisition**

In April 2012, the Company acquired the remaining approximately 30 percent noncontrolling interest in Ompipay, a provider of card and electronic payment processing services to merchant acquiring banks, for approximately 37.1 million euro, of which 19.0 million euro (\$25.1 million) was paid in April 2012 and the remaining 18.1 million euro (\$23.7 million) was paid in April 2013.

**Note 15: Supplemental Guarantor Condensed Consolidating Financial Statements**



## Edgar Filing: FIRST DATA CORP - Form 10-Q

As described in Note 4 of these Consolidated Financial Statements and in Note 8 of the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, the 12.625% senior notes, 11.25% senior notes, 10.625% senior notes, 11.25% senior subordinated notes and 11.75% senior subordinated notes are guaranteed by substantially all existing and future, direct and indirect, wholly-owned, domestic subsidiaries of FDC other than Integrated Payment Systems Inc. (Guarantors). The Guarantors guarantee the senior secured revolving credit facility, senior secured term loan facility, the 8.875% senior secured notes, the 7.375% senior secured notes and the 6.75% senior secured notes, which rank senior in right of payment to all existing and future unsecured and second lien indebtedness of FDC's guarantor subsidiaries to the extent of the value of the collateral. The Guarantors guarantee the 8.25% senior second lien notes and 8.75%/10.00% PIK toggle senior second lien notes which rank senior in right of payment to all existing and future unsecured indebtedness of FDC's guarantor subsidiaries to the extent of the value of the collateral. The 12.625% senior note, 10.625% senior note and 11.25% senior note guarantees are unsecured and rank equally in right of payment with all existing and future senior indebtedness of the guarantor subsidiaries but senior in right of payment to all existing and future subordinated indebtedness of FDC's guarantor subsidiaries. The 11.25% senior subordinated note and 11.75% senior subordinated note guarantees are unsecured and rank equally in right of payment with all existing and future senior subordinated indebtedness of the guarantor subsidiaries.

All of the above guarantees are full, unconditional, and joint and several and each of the Guarantors is 100% owned, directly or indirectly, by FDC. None of the other subsidiaries of FDC, either direct or indirect, guarantee the notes (Non-Guarantors). The Guarantors are subject to release under certain circumstances as described below.

Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

The credit agreement governing the guarantees of the senior secured revolving credit facility and senior secured term loan facility provide for a Guarantor to be automatically and unconditionally released and discharged from its guarantee obligations in certain circumstances, including when the Guarantor ceases to be a restricted subsidiary for purposes of the agreement covenants because:

- FDC no longer directly or indirectly owns 50% of the equity or, if a corporation, stock having voting power to elect a majority of the board of directors of the Guarantor; or
- the Guarantor is designated as an unrestricted subsidiary for purposes of the agreement covenants.

The indentures governing all of the other guarantees described above provide for a Guarantor to be automatically and unconditionally released and discharged from its guarantee obligations in certain circumstances, including upon the earliest to occur of:

- the sale, exchange or transfer of the subsidiary's capital stock or all or substantially all of its assets;
- designation of the Guarantor as an unrestricted subsidiary for purposes of the indenture covenants;
- release or discharge of the Guarantor's guarantee of certain other indebtedness; or
- legal defeasance or covenant defeasance of the indenture obligations when provision has been made for them to be fully satisfied.

In the second quarter of 2010, the Company reorganized the ownership structure of two entities for tax purposes. The reorganization did not have any impact to the Company's Consolidated Financial Statements, however, the impact of the reorganization was not appropriately reflected in the Company's previously reported supplemental guarantor condensed consolidating financial statements. The Company does not believe these errors were material. In addition to the items just described, the Company corrected certain other immaterial errors. The adjustments are limited to the guarantor footnote and do not affect any other reported amounts or disclosures in the Company's Consolidated Financial Statements. A summary of the corrections is as follows:

**Increase (Decrease) from Amounts Previously Reported**

**Three months ended September 30, 2012**

**(in millions)**

Edgar Filing: FIRST DATA CORP - Form 10-Q

	<b>FDC Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Consolidation Adjustments</b>
(Loss) income before income taxes and equity earnings in affiliates	\$ 10.8	\$ (27.6)	\$ (1.1)	\$ 17.9
Income tax (benefit) expense	\$ 10.8	\$ (10.4)	\$ (0.4)	\$
Net (loss) income	\$	\$ (17.2)	\$ (0.7)	\$ 17.9
Net (loss) income attributable to First Data Corporation	\$	\$ (17.2)	\$ (0.7)	\$ 17.9

	<b>FDC Parent Company</b>	<b>Nine months ended September 30, 2012</b>		<b>Consolidation Adjustments</b>
<b>(in millions)</b>		<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	
(Loss) income before income taxes and equity earnings in affiliates	\$ 35.3	\$ (92.7)	\$ (1.6)	\$ 59.0
Income tax (benefit) expense	\$ 35.3	\$ (34.7)	\$ (0.6)	\$
Net (loss) income	\$	\$ (58.0)	\$ (1.0)	\$ 59.0
Net (loss) income attributable to First Data Corporation	\$	\$ (58.0)	\$ (1.0)	\$ 59.0

Table of Contents

**FIRST DATA CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(Unaudited)

**CONSOLIDATED STATEMENTS OF OPERATIONS**

(in millions)	Three months ended September 30, 2012								
	FDC Parent Company		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Consolidation Adjustments		
	As previously reported	As corrected	As previously reported	As corrected	As previously reported	As corrected	As previously reported	As corrected	
Cost of services	\$	\$	\$	\$	\$	\$	\$	\$	\$
			496.1	494.4	280.8	282.5	(47.9)	(47.9)	
Operating (loss) profit	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(46.6)	(46.6)	163.0	164.7	135.5	133.8			
Interest income (expense) from intercompany notes	\$	\$	\$	\$	\$	\$	\$	\$	\$
	49.4	78.1	(50.7)	(80.0)	1.3	1.9			
Equity earnings from consolidated subsidiaries	\$	\$	\$	\$	\$	\$	\$	\$	\$
	146.4	128.5	39.6	39.6			(186.0)	(168.1)	
(Loss) income before income taxes and equity earnings in affiliates	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(388.4)	(377.6)	140.9	113.3	146.9	145.8	(186.0)	(168.1)	
Income tax (benefit) expense	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(176.4)	(165.6)	77.9	67.5	29.1	28.7			
Net (loss) income	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(212.0)	(212.0)	105.7	88.5	118.1	117.4	(186.0)	(168.1)	
Net (loss) income attributable to First Data Corporation	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(212.0)	(212.0)	105.7	88.5	103.2	102.5	(208.9)	(191.0)	

(in millions)	Nine months ended September 30, 2012								
	FDC Parent Company		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Consolidation Adjustments		
	As previously reported	As corrected	As previously reported	As corrected	As previously reported	As corrected	As previously reported	As corrected	
Selling, general and administrative	\$	\$	\$	\$	\$	\$	\$	\$	\$
	110.0	105.6	875.7	877.2	387.6	390.5			
Operating (loss) profit	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(115.8)	(111.4)	553.7	552.2	298.9	296.0			
Interest income (expense) from intercompany notes	\$	\$	\$	\$	\$	\$	\$	\$	\$
	144.3	234.4	(148.6)	(240.0)	4.3	5.6			
Equity earnings from consolidated subsidiaries	\$	\$	\$	\$	\$	\$	\$	\$	\$
	435.1	375.9	120.8	121.0			(555.9)	(496.9)	
(Loss) income before income taxes and equity earnings in affiliates	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(1,031.8)	(996.5)	512.0	419.3	305.6	304.0	(555.9)	(496.9)	
Income tax (benefit) expense	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(509.9)	(474.6)	234.5	199.8	23.1	22.5			
Net (loss) income	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(521.9)	(521.9)	390.8	332.8	283.7	282.7	(555.9)	(496.9)	
Net (loss) income attributable to First Data Corporation	\$	\$	\$	\$	\$	\$	\$	\$	\$
	(521.9)	(521.9)	390.8	332.8	239.8	238.8	(630.6)	(571.6)	

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in millions)	FDC Parent Company		Nine months ended September 30, 2012				Consolidation Adjustments	
	As previously reported	As corrected	Guarantor Subsidiaries		Non-Guarantor Subsidiaries		As previously reported	As corrected
			As previously reported	As corrected	As previously reported	As corrected		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>								
Net (loss) income	\$ (521.9)	\$ (521.9)	\$ 390.8	\$ 332.8	\$ 283.7	\$ 282.7	\$ (555.9)	\$ (496.9)
Other non-cash and non-operating items, net	\$ (405.3)	\$ (346.1)	\$ (193.9)	\$ (194.1)	\$ 5.5	\$ 5.5	\$ 555.9	\$ 496.9
(Decrease) increase in cash resulting from changes in operating assets and liabilities, excluding the effects of acquisitions and dispositions	\$ (519.1)	\$ (483.8)	\$ 381.9	\$ 347.2	\$ 0.3	\$ (0.3)	\$	\$
Net cash (used in) provided by operating activities	\$ (1,361.8)	\$ (1,267.3)	\$ 1,238.1	\$ 1,145.2	\$ 661.9	\$ 660.3	\$	\$
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>								
Intercompany	\$ 1,231.6	\$ 1,137.1	\$ (1,191.1)	\$ (1,098.2)	\$ (40.5)	\$ (38.9)	\$	\$
Net cash provided by (used in) financing activities	\$ 1,243.1	\$ 1,148.6	\$ (1,222.2)	\$ (1,129.3)	\$ (550.3)	\$ (548.7)	\$ 248.6	\$ 248.6

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

The following tables present the results of operations, comprehensive income, financial position and cash flows of FDC ( FDC Parent Company ), the Guarantor subsidiaries, the Non-Guarantor subsidiaries and consolidation adjustments for the three and nine months ended September 30, 2013 and 2012, and as of September 30, 2013 and December 31, 2012 to arrive at the information for FDC on a consolidated basis.

(in millions)	Three months ended September 30, 2013				
	FDC Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidation Adjustments	Consolidated
<b>Revenues:</b>					
Transaction and processing service fees	\$	\$ 1,065.4	\$ 610.1	\$ (55.3)	\$ 1,620.2
Product sales and other		143.3	87.7	(15.5)	215.5
Reimbursable debit network fees, postage and other		631.5	244.9		876.4
		1,840.2	942.7	(70.8)	2,712.1
<b>Expenses:</b>					
Cost of services (exclusive of items shown below)		461.6	302.3	(55.3)	708.6
Cost of products sold		61.2	35.2	(15.5)	80.9
Selling, general and administrative	27.0	302.2	134.4		463.6
Reimbursable debit network fees, postage and other		631.5	244.9		876.4
Depreciation and amortization	1.8	162.9	106.6		271.3
<b>Other operating expenses:</b>					
Restructuring, net	3.2	4.8	(0.2)		7.8
	32.0	1,624.2	823.2	(70.8)	2,408.6
Operating (loss) profit	(32.0)	216.0	119.5		303.5
Interest income			2.7		2.7
Interest expense	(464.5)	(3.0)	(1.5)		(469.0)
Interest income (expense) from intercompany notes	79.2	(77.5)	(1.7)		
Other income (expense)	(50.3)	2.3	11.8		(36.2)
Equity earnings from consolidated subsidiaries	157.2	30.4		(187.6)	
	(278.4)	(47.8)	11.3	(187.6)	(502.5)
(Loss) income before income taxes and equity earnings in affiliates	(310.4)	168.2	130.8	(187.6)	(199.0)
Income tax (benefit) expense	(90.9)	68.6	50.9		28.6
Equity earnings in affiliates		47.3			47.3
Net (loss) income	(219.5)	146.9	79.9	(187.6)	(180.3)
Less: Net income attributable to noncontrolling interests and redeemable noncontrolling interest			14.2	25.0	39.2
Net (loss) income attributable to First Data Corporation	\$ (219.5)	\$ 146.9	\$ 65.7	\$ (212.6)	\$ (219.5)
Comprehensive (loss) income	\$ (141.1)	\$ 136.3	\$ 180.6	\$ (275.3)	\$ (99.5)
			16.6	25.0	41.6

Edgar Filing: FIRST DATA CORP - Form 10-Q

Less: Comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest										
Comprehensive (loss) income attributable to First Data Corporation	\$	(141.1)	\$	136.3	\$	164.0	\$	(300.3)	\$	(141.1)

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

(in millions)	Nine months ended September 30, 2013				
	FDC Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidation Adjustments	Consolidated
<b>Revenues:</b>					
Transaction and processing service fees	\$	\$ 3,132.3	\$ 1,826.6	\$ (166.4)	\$ 4,792.5
Product sales and other		409.0	259.0	(45.2)	622.8
Reimbursable debit network fees, postage and other		1,869.5	727.0		2,596.5
		5,410.8	2,812.6	(211.6)	8,011.8
<b>Expenses:</b>					
Cost of services (exclusive of items shown below)		1,401.4	884.2	(166.4)	2,119.2
Cost of products sold		185.0	107.1	(45.2)	246.9
Selling, general and administrative	93.7	923.4	403.0		1,420.1
Reimbursable debit network fees, postage and other		1,869.5	727.0		2,596.5
Depreciation and amortization	5.5	490.5	322.2		818.2
<b>Other operating expenses:</b>					
Restructuring, net	17.1	24.8	4.1		46.0
	116.3	4,894.6	2,447.6	(211.6)	7,246.9
Operating (loss) profit	(116.3)	516.2	365.0		764.9
Interest income	0.1	0.1	7.8		8.0
Interest expense	(1,397.2)	(7.6)	(5.4)		(1,410.2)
Interest income (expense) from intercompany notes	236.3	(233.4)	(2.9)		
Other income (expense)	(30.1)	4.9	4.3		(20.9)
Equity earnings from consolidated subsidiaries	371.1	103.5		(474.6)	
	(819.8)	(132.5)	3.8	(474.6)	(1,423.1)
(Loss) income before income taxes and equity earnings in affiliates	(936.1)	383.7	368.8	(474.6)	(658.2)
Income tax (benefit) expense	(190.1)	185.0	106.8		101.7
Equity earnings in affiliates		135.4	0.6		136.0
Net (loss) income	(746.0)	334.1	262.6	(474.6)	(623.9)
Less: Net income attributable to noncontrolling interests and redeemable noncontrolling interest					
			39.3	82.8	122.1
Net (loss) income attributable to First Data Corporation	\$ (746.0)	\$ 334.1	\$ 223.3	\$ (557.4)	\$ (746.0)
Comprehensive (loss) income	\$ (810.2)	\$ 285.2	\$ 200.2	\$ (362.9)	\$ (687.7)
Less: Comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest					
			39.7	82.8	122.5
Comprehensive (loss) income attributable to First Data Corporation	\$ (810.2)	\$ 285.2	\$ 160.5	\$ (445.7)	\$ (810.2)





Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Three months ended September 30, 2012**

(in millions)	FDC Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries (as corrected)	Consolidation Adjustments	Consolidated
<b>Revenues:</b>					
Transaction and processing service fees	\$	\$ 1,051.2	\$ 608.8	\$ (47.9)	\$ 1,612.1
Product sales and other		144.6	88.2	(15.3)	217.5
Reimbursable debit network fees, postage and other		610.7	234.9	(1.2)	844.4
		1,806.5	931.9	(64.4)	2,674.0
<b>Expenses:</b>					
Cost of services (exclusive of items shown below)		494.4	282.5	(47.9)	729.0
Cost of products sold		62.2	33.2	(15.3)	80.1
Selling, general and administrative	44.7	293.5	129.7		467.9
Reimbursable debit network fees, postage and other		610.7	234.9	(1.2)	844.4
Depreciation and amortization	1.9	175.3	116.3		293.5
<b>Other operating expenses:</b>					
Restructuring, net		5.7	1.5		7.2
	46.6	1,641.8	798.1	(64.4)	2,422.1
<b>Operating (loss) profit</b>	<b>(46.6)</b>	<b>164.7</b>	<b>133.8</b>		<b>251.9</b>
Interest income			2.1		2.1
Interest expense	(483.8)	(2.3)	(2.5)		(488.6)
Interest income (expense) from intercompany notes	78.1	(80.0)	1.9		
Other income (expense)	(53.8)	(8.7)	10.5		(52.0)
Equity earnings from consolidated subsidiaries	128.5	39.6		(168.1)	
	(331.0)	(51.4)	12.0	(168.1)	(538.5)
(Loss) income before income taxes and equity earnings in affiliates	(377.6)	113.3	145.8	(168.1)	(286.6)
Income tax (benefit) expense	(165.6)	67.5	28.7		(69.4)
Equity earnings in affiliates		42.7	0.3		43.0
<b>Net (loss) income</b>	<b>(212.0)</b>	<b>88.5</b>	<b>117.4</b>	<b>(168.1)</b>	<b>(174.2)</b>
<b>Less: Net income attributable to noncontrolling interests and redeemable noncontrolling interests</b>					
			14.9	22.9	37.8
<b>Net (loss) income attributable to First Data Corporation</b>	<b>\$ (212.0)</b>	<b>\$ 88.5</b>	<b>\$ 102.5</b>	<b>\$ (191.0)</b>	<b>\$ (212.0)</b>
<b>Comprehensive (loss) income</b>	<b>\$ (96.4)</b>	<b>\$ 109.9</b>	<b>\$ 209.0</b>	<b>\$ (277.6)</b>	<b>\$ (55.1)</b>
<b>Less: Comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest</b>					
			18.4	22.9	41.3
<b>Comprehensive (loss) income attributable to First Data Corporation</b>	<b>\$ (96.4)</b>	<b>\$ 109.9</b>	<b>\$ 190.6</b>	<b>\$ (300.5)</b>	<b>\$ (96.4)</b>



Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Nine months ended September 30, 2012**

(in millions)	FDC Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries (as corrected)	Consolidation Adjustments	Consolidated
<b>Revenues:</b>					
Transaction and processing service fees	\$	\$ 3,112.5	\$ 1,818.3	\$ (143.2)	\$ 4,787.6
Product sales and other		423.9	258.5	(44.5)	637.9
Reimbursable debit network fees, postage and other		1,816.2	704.4	(22.6)	2,498.0
		5,352.6	2,781.2	(210.3)	7,923.5
<b>Expenses:</b>					
Cost of services (exclusive of items shown below)		1,361.1	919.9	(143.2)	2,137.8
Cost of products sold		192.1	103.7	(44.5)	251.3
Selling, general and administrative	105.6	877.2	390.5		1,373.3
Reimbursable debit network fees, postage and other		1,816.2	704.4	(22.6)	2,498.0
Depreciation and amortization	6.0	541.4	349.7		897.1
<b>Other operating expenses:</b>					
Restructuring, net	(0.2)	7.3	17.0		24.1
Impairments		5.1			5.1
		111.4	4,800.4	(210.3)	7,186.7
Operating (loss) profit	(111.4)	552.2	296.0		736.8
Interest income	0.1	0.3	5.9		6.3
Interest expense	(1,416.8)	(5.7)	(7.9)		(1,430.4)
Interest income (expense) from intercompany notes	234.4	(240.0)	5.6		
Other income (expense)	(78.7)	(8.5)	4.4		(82.8)
Equity earnings from consolidated subsidiaries	375.9	121.0		(496.9)	
	(885.1)	(132.9)	8.0	(496.9)	(1,506.9)
(Loss) income before income taxes and equity earnings in affiliates	(996.5)	419.3	304.0	(496.9)	(770.1)
Income tax (benefit) expense	(474.6)	199.8	22.5		(252.3)
Equity earnings in affiliates		113.3	1.2		114.5
Net (loss) income	(521.9)	332.8	282.7	(496.9)	(403.3)
Less: Net income attributable to noncontrolling interests and redeemable noncontrolling interests			43.9	74.7	118.6
Net (loss) income attributable to First Data Corporation	\$ (521.9)	\$ 332.8	\$ 238.8	\$ (571.6)	\$ (521.9)
Comprehensive (loss) income	\$ (446.1)	\$ 348.0	\$ 279.6	\$ (508.5)	\$ (327.0)
Less: Comprehensive income attributable to noncontrolling interests and redeemable noncontrolling interest			44.4	74.7	119.1
Comprehensive (loss) income attributable to First Data Corporation	\$ (446.1)	\$ 348.0	\$ 235.2	\$ (583.2)	\$ (446.1)



Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

(in millions)	As of September 30, 2013					Consolidated
	FDC Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidation Adjustments		
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 6.8	\$ 32.2	\$ 319.6	\$	\$	358.6
Accounts receivable, net of allowance for doubtful accounts	6.3	792.4	833.6			1,632.3
Settlement assets (a)		4,858.0	4,323.7			9,181.7
Intercompany notes receivable	12.5		22.6	(35.1)		
Other current assets	71.0	205.9	74.8			351.7
Total current assets	96.6	5,888.5	5,574.3	(35.1)		11,524.3
Property and equipment, net of accumulated depreciation	28.4	592.8	245.7			866.9
Goodwill		9,483.9	7,748.1			17,232.0
Customer relationships, net of accumulated amortization		1,838.6	1,484.0			3,322.6
Other intangibles, net of accumulated amortization	604.5	556.2	566.2			1,726.9
Investment in affiliates		1,308.5	30.2			1,338.7
Long-term settlement assets (a)			18.6			18.6
Long-term intercompany receivables		6,336.9	1,296.4	(7,633.3)		
Long-term intercompany notes receivable	3,496.6	284.1	0.4	(3,781.1)		
Long-term deferred tax assets	930.9			(930.9)		
Other long-term assets	373.5	405.2	144.4	(109.4)		813.7
Investment in consolidated subsidiaries	24,665.8	5,312.6		(29,978.4)		
Total assets	\$ 30,196.3	\$ 32,007.3	\$ 17,108.3	\$ (42,468.2)	\$	36,843.7
<b>LIABILITIES AND EQUITY</b>						
Current liabilities:						
Accounts payable	\$ 5.2	\$ 171.1	\$ 78.3	\$	\$	254.6
Short-term and current portion of long-term borrowings	95.5	65.7	87.1			248.3
Settlement obligations (a)		4,858.0	4,339.6			9,197.6
Intercompany notes payable	22.7	12.5		(35.2)		
Other current liabilities	471.0	567.8	332.3			1,371.1
Total current liabilities	594.4	5,675.1	4,837.3	(35.2)		11,071.6
Long-term borrowings	22,460.9	91.7	12.5			22,565.1
Long-term deferred tax liabilities		1,291.5	192.5	(930.9)		553.1
Long-term intercompany payables	7,633.3			(7,633.3)		
Long-term intercompany notes payable	286.1	3,413.0	81.9	(3,781.0)		
Other long-term liabilities	617.2	226.6	51.7	(109.4)		786.1
Total liabilities	31,591.9	10,697.9	5,175.9	(12,489.8)		34,975.9
Redeemable equity interest			67.9	(67.9)		
Redeemable noncontrolling interest				67.9		67.9
First Data Corporation stockholders (deficit) equity	(1,395.6)	21,309.4	5,457.1	(26,766.5)		(1,395.6)
Noncontrolling interests			84.2	3,111.3		3,195.5

Edgar Filing: FIRST DATA CORP - Form 10-Q

Equity of consolidated alliance				6,323.2		(6,323.2)		
Total equity	(1,395.6)	21,309.4		11,864.5		(29,978.4)		1,799.9
Total liabilities and equity	\$ 30,196.3	\$ 32,007.3	\$	17,108.3	\$	(42,468.2)	\$	36,843.7

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

(in millions)	As of December 31, 2012					Consolidated
	FDC Parent Company	Guarantor Subsidiaries	Guarantor Subsidiaries	Consolidation Adjustments		
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 228.0	\$ 37.2	\$ 343.1	\$	\$	\$ 608.3
Accounts receivable, net of allowance for doubtful accounts	4.4	879.7	963.6			1,847.7
Settlement assets (a)		5,097.1	4,076.7			9,173.8
Intercompany notes receivable			30.8	(30.8)		
Other current assets	73.0	145.3	35.3			253.6
Total current assets	305.4	6,159.3	5,449.5	(30.8)		11,883.4
Property and equipment, net of accumulated depreciation	30.7	561.4	263.7			855.8
Goodwill		9,485.3	7,797.2			17,282.5
Customer relationships, net of accumulated amortization		2,071.7	1,684.6			3,756.3
Other intangibles, net of accumulated amortization	605.0	619.7	603.9			1,828.6
Investment in affiliates		1,375.2	37.9			1,413.1
Long-term settlement assets (a)			54.3			54.3
Long-term intercompany receivables		5,501.3	1,141.1	(6,642.4)		
Long-term intercompany notes receivable	3,397.3	270.0	8.4	(3,675.7)		
Long-term deferred tax assets	1,028.0			(1,028.0)		
Other long-term assets	427.1	373.5	108.2	(83.8)		825.0
Investment in consolidated subsidiaries	24,308.9	5,379.5		(29,688.4)		
Total assets	\$ 30,102.4	\$ 31,796.9	\$ 17,148.8	\$ (41,149.1)	\$	\$ 37,899.0
<b>LIABILITIES AND EQUITY</b>						
Current liabilities:						
Accounts payable	\$ 13.8	\$ 141.8	\$ 105.3	\$	\$	\$ 260.9
Short-term and current portion of long-term borrowings	15.1	55.1	186.9			257.1
Settlement obligations (a)		5,097.1	4,129.2			9,226.3
Intercompany notes payable	30.8			(30.8)		
Other current liabilities	608.1	620.3	372.2			1,600.6
Total current liabilities	667.8	5,914.3	4,793.6	(30.8)		11,344.9
Long-term borrowings	22,462.3	47.8	18.8			22,528.9
Long-term deferred tax liabilities		1,445.1	92.4	(1,028.0)		509.5
Long-term intercompany payables	6,642.4			(6,642.4)		
Long-term intercompany notes payable	276.7	3,315.6	83.4	(3,675.7)		
Other long-term liabilities	651.7	222.7	31.3	(83.8)		821.9
Total liabilities	30,700.9	10,945.5	5,019.5	(11,460.7)		35,205.2
Redeemable equity interest			67.4	(67.4)		
Redeemable noncontrolling interest				67.4		67.4
First Data Corporation stockholder s (deficit) equity	(598.5)	20,851.4	5,583.0	(26,434.4)		(598.5)



Edgar Filing: FIRST DATA CORP - Form 10-Q

Noncontrolling interests			70.5		3,154.4		3,224.9
Equity of consolidated alliance			6,408.4		(6,408.4)		
Total equity		(598.5)	20,851.4		12,061.9		(29,688.4)
Total liabilities and equity	\$	30,102.4	\$	31,796.9	\$	17,148.8	\$ (41,149.1) \$ 37,899.0

---

(a) The majority of the Guarantor settlement assets relate to FDC's merchant acquiring business. FDC believes the settlement assets are not available to satisfy any claims other than those related to the settlement liabilities.

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

Nine months ended September 30, 2013

(in millions)	FDC Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Consolidation Adjustments	Consolidated
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Net (loss) income	\$ (746.0)	\$ 334.1	\$ 262.6	\$ (474.6)	\$ (623.9)
Adjustments to reconcile to net cash (used in) provided by operating activities:					
Depreciation and amortization (including amortization netted against equity earnings in affiliates and revenues)	5.5	568.5	334.1		908.1
Charges (gains) related to other operating expenses and other income (expense)	47.2	19.9	(0.2)		66.9
Other non-cash and non-operating items, net	(303.8)	(173.9)	(2.0)	474.6	(5.1)
(Decrease) increase in cash resulting from changes in operating assets and liabilities, excluding the effects of acquisitions and dispositions	(356.7)	215.1	127.6		(14.0)
Net cash (used in) provided by operating activities	(1,353.8)	963.7	722.1		332.0
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Payments related to other business previously acquired		0.2			0.2
Proceeds from dispositions, net of expenses paid and cash disposed		6.8	7.7		14.5
Additions to property and equipment	(0.1)	(63.6)	(68.6)		(132.3)
Proceeds from sale of property and equipment		4.1	0.1		4.2
Payments to secure customer service contracts, including outlays for conversion, and capitalized systems development costs	(0.4)	(91.4)	(36.2)		(128.0)
Distributions and dividends from subsidiaries	146.5	131.5		(278.0)	
Other investing activities	0.3	6.0	0.9		7.2
Net cash provided by (used in) investing activities	146.3	(6.4)	(96.1)	(278.0)	(234.2)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
Short-term borrowings, net	95.0		(98.1)		(3.1)
Accrued interest funded upon issuance of notes	(6.5)				(6.5)
Debt modification (payments) proceeds and related financing costs, net	(49.0)				(49.0)
Principal payments on long-term debt	(15.4)	(49.9)	(7.1)		(72.4)
Distributions and dividends paid to noncontrolling interests and redeemable			(30.6)	(125.9)	(156.5)

Edgar Filing: FIRST DATA CORP - Form 10-Q

noncontrolling interest					
Distributions paid to equity holders			(257.4)		257.4
Redemption of Parent's redeemable common stock	(7.5)				(7.5)
Purchase of noncontrolling interest			(23.7)		(23.7)
Cash dividends	(21.5)		(146.5)	146.5	(21.5)
Intercompany	991.2	(914.0)	(77.2)		
Net cash provided by (used in) financing activities	986.3	(963.9)	(640.6)	278.0	(340.2)
Effect of exchange rate changes on cash and cash equivalents		1.6	(8.9)		(7.3)
Change in cash and cash equivalents	(221.2)	(5.0)	(23.5)		(249.7)
Cash and cash equivalents at beginning of period	228.0	37.2	343.1		608.3
Cash and cash equivalents at end of period	\$ 6.8	\$ 32.2	\$ 319.6	\$	\$ 358.6

Table of Contents**FIRST DATA CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****Nine months ended September 30, 2012****(As Corrected)**

(in millions)	FDC Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Consolidation Adjustments	Consolidated
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Net (loss) income	\$ (521.9)	\$ 332.8	\$ 282.7	\$ (496.9)	\$ (403.3)
Adjustments to reconcile to net cash (used in) provided by operating activities:					
Depreciation and amortization (including amortization netted against equity earnings in affiliates and revenues)	6.0	638.4	359.7		1,004.1
Charges related to other operating expenses and other income (expense)	78.5	20.9	12.7		112.1
Other non-cash and non-operating items, net	(346.1)	(194.1)	5.5	496.9	(37.8)
(Decrease) increase in cash resulting from changes in operating assets and liabilities, excluding the effects of acquisitions and dispositions	(483.8)	347.2	(0.3)		(136.9)
Net cash (used in) provided by operating activities	(1,267.3)	1,145.2	660.3		538.2
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Current period acquisitions		(1.9)			(1.9)
Contributions to equity method investments		(7.9)			(7.9)
Payments related to other businesses previously acquired		(3.2)			(3.2)
Additions to property and equipment	(1.7)	(67.3)	(67.3)		(136.3)
Proceeds from sale of property and equipment		6.9	0.9		7.8
Payments to secure customer service contracts, including outlays for conversion, and capitalized systems development costs	(0.7)	(117.1)	(23.4)		(141.2)
Distributions and dividends from subsidiaries	87.0	161.6		(248.6)	
Other investing activities	1.9	0.5	4.9		7.3
Net cash provided by (used in) investing activities	86.5	(28.4)	(84.9)	(248.6)	(275.4)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
Short-term borrowings, net			(22.0)		(22.0)
Accrued interest funded upon issuance of notes	6.5				6.5
	10.8				10.8

Edgar Filing: FIRST DATA CORP - Form 10-Q

Debt modification proceeds and related financing costs, net					
Principal payments on long-term debt	(0.2)	(44.9)	(15.1)		(60.2)
Proceeds from sale-leaseback transactions		13.8			13.8
Distributions and dividends paid to noncontrolling interests and redeemable noncontrolling interest			(45.4)	(153.6)	(199.0)
Distributions paid to equity holders			(313.2)	313.2	
Redemption of Parent's redeemable common stock	(0.5)				(0.5)
Purchase of noncontrolling interest			(25.1)		(25.1)
Cash dividends	(5.1)		(89.0)	89.0	(5.1)
Intercompany	1,137.1	(1,098.2)	(38.9)		
Net cash provided by (used in) financing activities	1,148.6	(1,129.3)	(548.7)	248.6	(280.8)
Effect of exchange rate changes on cash and cash equivalents		(4.0)	6.5		2.5
Change in cash and cash equivalents	(32.2)	(16.5)	33.2		(15.5)
Cash and cash equivalents at beginning of period	162.2	37.1	286.4		485.7
Cash and cash equivalents at end of period	\$ 130.0	\$ 20.6	\$ 319.6	\$	\$ 470.2

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Overview**

First Data Corporation ( "FDC" or the Company ), with principal executive offices in Atlanta, Georgia, operates electronic commerce businesses providing services that include merchant transaction processing and acquiring services; credit, retail and debit card issuing and processing services; prepaid card services; and check verification, settlement and guarantee services.

**Results of Operations**

Consolidated results should be read in conjunction with segment results, which provide more detailed discussions concerning certain components of the Consolidated Statements of Operations. All significant intercompany accounts and transactions have been eliminated.

**Consolidated Results.**

(in millions)	Three months ended			Nine months ended		
	2013	September 30, 2012	%	2013	September 30, 2012	%
<b>Revenues:</b>						
Transaction and processing service fees	\$ 1,620.2	\$ 1,612.1	1%	\$ 4,792.5	\$ 4,787.6	0%
Product sales and other	215.5	217.5	(1)%	622.8	637.9	(2)%
Reimbursable debit network fees, postage and other	876.4	844.4	4%	2,596.5	2,498.0	4%
	2,712.1	2,674.0	1%	8,011.8	7,923.5	1%
<b>Expenses:</b>						
Cost of services (exclusive of items shown below)	708.6	729.0	(3)%	2,119.2	2,137.8	(1)%
Cost of products sold	80.9	80.1	1%	246.9	251.3	(2)%
Selling, general and administrative	463.6	467.9	(1)%	1,420.1	1,373.3	3%
Reimbursable debit network fees, postage and other	876.4	844.4	4%	2,596.5	2,498.0	4%
Depreciation and amortization	271.3	293.5	(8)%	818.2	897.1	(9)%
Other operating expenses, net (a)	7.8	7.2	*	46.0	29.2	*
	2,408.6	2,422.1	(1)%	7,246.9	7,186.7	1%
Operating profit	303.5	251.9	20%	764.9	736.8	4%
Interest income	2.7	2.1	29%	8.0	6.3	27%
Interest expense	(469.0)	(488.6)	(4)%	(1,410.2)	(1,430.4)	(1)%

Edgar Filing: FIRST DATA CORP - Form 10-Q

Other income (expense) (b)	(36.2)	(52.0)	*	(20.9)	(82.8)	*
	(502.5)	(538.5)	(7)%	(1,423.1)	(1,506.9)	(6)%
Loss before income taxes and equity earnings in affiliates	(199.0)	(286.6)	(31)%	(658.2)	(770.1)	(15)%
Income tax expense (benefit)	28.6	(69.4)	*	101.7	(252.3)	*
Equity earnings in affiliates	47.3	43.0	10%	136.0	114.5	19%
Net loss	(180.3)	(174.2)	4%	(623.9)	(403.3)	55%
Less: Net income attributable to noncontrolling interests and redeemable noncontrolling interest	39.2	37.8	4%	122.1	118.6	3%
Net loss attributable to First Data Corporation	\$ (219.5)	\$ (212.0)	4%	\$ (746.0)	\$ (521.9)	43%

\* Calculation not meaningful

Table of Contents

(a) Other operating expenses, net includes restructuring, net, litigation and regulatory settlements, impairments and other as applicable to the periods presented.

(b) Other income (expense) includes investment gains and losses, derivative financial instruments gains and losses, divestitures, net, and non-operating foreign currency exchange gains and losses as applicable to the periods presented.

The following provides highlights of revenue and expense growth while a more detailed discussion is included in the Segment results section below.

***Operating revenues overview.***

*Transaction and processing service fees.* Revenue increased for the three months and was flat for the nine months ended September 30, 2013 compared to the same periods in 2012 due primarily to increases in merchant related services revenue offset by decreases in card services and check services. The net increases in merchant related services revenue resulted from increases in both domestic and international merchant transactions and dollar volumes in addition to new sales, pricing increases and network routing incentives. These increases were partially offset by decreases resulting from the impact of merchant mix on transactions and dollar volumes, the effects of shifts in pricing mix, merchant attrition and price compression. The decreases in card services revenue resulted primarily from net lost business both domestically and internationally. The Company experienced decreases in check processing revenue primarily as a result of lower overall check volumes and merchant attrition.

*Product sales and other.* Revenue decreased for the three and nine months ended September 30, 2013 compared to the same periods in 2012 due to a decline in domestic terminal sales, including lower bulk sales, a decrease in international software license sales and foreign currency exchange rates partially offset by growth in professional services revenue resulting from new projects. Foreign currency exchange rate movements adversely impacted the product sales and other growth rates for the three and nine months ended September 30, 2013 compared to the same periods in 2012 by approximately 2 percentage points for both periods.

*Reimbursable debit network fees, postage and other.* Revenue and expense increased for the three and nine months ended September 30, 2013 compared to the same periods in 2012 due to transaction and volume growth related to debit network fees partially offset by rate decreases.

***Operating expenses overview.***

*Cost of services.* Expenses decreased for the three and nine months ended September 30, 2013 compared to the same periods in 2012 due most significantly to decreases in expenses resulting mostly from cost reduction initiatives offset by increases in product development costs.

*Cost of products sold.* Expenses increased for the three months and decreased for the nine months ended September 30, 2013 compared to the same periods in 2012. Decreases for the nine-month period were due most significantly to lower domestic terminal sales partially offset by a



## Edgar Filing: FIRST DATA CORP - Form 10-Q

settlement of a dispute with a vendor during 2012 resulting in a reduction of cost of products sold in the prior year.

*Selling, general and administrative.* Expenses decreased for the three months and increased for the nine months ended September 30, 2013 compared to the same periods in 2012. Decreases for the three-month period were driven by decreases in legal fees, primarily those related to debt refinancing. Increases for the nine-month period were due most significantly to increases in stock compensation related to executive management and net increases in various expense items that were not individually significant.

*Depreciation and amortization.* Expenses decreased for the three and nine months ended September 30, 2013 compared to the same periods in 2012 due to a decrease in the amortization of certain intangible assets that are being amortized on an accelerated basis resulting in higher amortization in the prior periods and certain other assets that have become fully amortized partially offset by amortization of new assets.

Table of Contents

*Other operating expenses, net.* A summary of net pretax benefits (charges), incurred by segment, for each period is as follows:

(in millions)	Approximate Number of Employees	Pretax Benefit (Charge)					Totals
		Retail and Alliance Services	Financial Services	International	All Other and Corporate		
<b><u>Three months ended September 30, 2013</u></b>							
Restructuring charges	100	\$ (1.8)	\$ (3.6)	\$ (0.6)	\$ (4.1)	\$ (10.1)	
Restructuring accrual reversals		1.2	0.2	0.6	0.3	2.3	
Total pretax charge, net of reversals		\$ (0.6)	\$ (3.4)	\$	\$ (3.8)	\$ (7.8)	
<b><u>Nine months ended September 30, 2013</u></b>							
Restructuring charges	460	\$ (16.9)	\$ (8.5)	\$ (1.4)	\$ (22.4)	\$ (49.2)	
Restructuring accrual reversals		1.9	0.2	0.6	0.5	3.2	
Total pretax charge, net of reversals		\$ (15.0)	\$ (8.3)	\$ (0.8)	\$ (21.9)	\$ (46.0)	
<b><u>Three months ended September 30, 2012</u></b>							
Restructuring charges	10	\$ (4.4)	\$	\$ (1.7)	\$ (1.2)	\$ (7.3)	
Restructuring accrual reversals				0.1		0.1	
Total pretax charge, net of reversals		\$ (4.4)	\$	\$ (1.6)	\$ (1.2)	\$ (7.2)	
<b><u>Nine months ended September 30, 2012</u></b>							
Restructuring charges	580	\$ (7.4)	\$	\$ (17.8)	\$ (2.0)	\$ (27.2)	
Restructuring accrual reversals		1.0		0.8	1.3	3.1	
Total pretax charge, net of reversals		\$ (6.4)	\$	\$ (17.0)	\$ (0.7)	\$ (24.1)	

The Company recorded restructuring charges during the three and nine months ended September 30, 2013 in connection with management's alignment of the business with strategic objectives and cost reduction initiatives as well as refinements of estimates. During the nine months ended September 30, 2013, the Company also recorded restructuring charges in connection with the departure of executive officers. The Company expects to record additional charges in 2013 associated with the alignment of the business with strategic objectives and cost savings initiatives.

The Company estimates cost savings resulting from the restructuring activities recorded during the nine months ended September 30, 2013 of approximately \$15 million in 2013 and approximately \$52 million on an annual basis.

The Company recorded restructuring charges during the three and nine months ended September 30, 2012 related primarily to employee reduction and certain employee relocation efforts in Germany. Additional restructuring charges were recorded in 2012 in connection with management's alignment of the business with strategic objectives as well as refinements of estimates.

The following table summarizes the Company's utilization of restructuring accruals for the nine months ended September 30, 2013:

Edgar Filing: FIRST DATA CORP - Form 10-Q

(in millions)		Employee Severance
Remaining accrual as of January 1, 2013	\$	13.1
Expense provision		49.2
Cash payments and other		(30.3)
Changes in estimates		(3.2)
Remaining accrual as of September 30, 2013	\$	28.8

**Interest expense.** Interest expense decreased for the three and nine months ended September 30, 2013 compared to the same periods in 2012 due to the de-designation of cash flow hedges which resulted in the reclassification of accumulated losses from other comprehensive income ( OCI ) into Interest expense during the first three quarters of 2012. The amount reclassified for the three and nine months ended September 30, 2012 was \$37.9 million and \$114.8 million, respectively.

Table of Contents

This was partially offset by increased interest expense related to higher interest rates resulting from debt modifications and amendments.

The Company utilizes interest rate swaps to hedge its interest payments on a portion of its variable rate debt from fluctuations in interest rates. While these swaps are not designated as hedges for accounting purposes, they continue to be effective economically in eliminating variability in interest rate payments. Additionally, the Company utilizes a fixed to floating interest rate swap, which does not qualify for hedge accounting, to maintain a desired ratio of fixed rate and floating rate debt. The fair value adjustments for interest rate swaps that do not qualify for hedge accounting are recorded in the Other income (expense) line item of the Consolidated Statements of Operations and totaled charges of \$24.3 million and \$10.1 million for the three and nine months ended September 30, 2013, respectively, and charges of \$41.2 million and \$88.4 million for the three and nine months ended September 30, 2012, respectively.

**Other income (expense).**

(in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Investment (losses) and gains	\$	\$	\$	\$
Derivative financial instruments				
losses	(25.5)	(43.0)	(11.3)	(86.8)
Divestitures, net	2.3		2.3	
Non-operating foreign currency				
gains and (losses)	(13.0)	(0.9)	(14.2)	11.8
Other income (expense)	\$	\$	\$	\$
	(36.2)	(52.0)	(20.9)	(82.8)

*Derivative financial instruments losses.* The net losses for the three and nine months ended September 30, 2013 and 2012 were due to the fair value adjustments for interest rate swaps and cross currency swaps that are not designated as accounting hedges.

*Non-operating foreign currency gains and (losses).* The net gains and losses related to currency translations on certain of the Company's intercompany loans and its euro-denominated debt.

**Income taxes.** The Company's effective tax rates on pretax loss were expenses of 18.9% and 19.5% for the three and nine months ended September 30, 2013 and benefits of 28.5% and 38.5% for the same periods in 2012. The effective tax rates for the three and nine months ended September 30, 2013 were lower than the statutory rate primarily due to valuation allowances being recorded in certain tax jurisdictions, where deferred tax benefits are not recognized on pre-tax losses, while tax expense is recognized in jurisdictions with pre-tax earnings. Also negatively impacting the rate was an increase in the Company's liability for unrecognized tax benefits. These negative adjustments were partially offset by state tax benefits, net income attributable to noncontrolling interests from pass-through entities for which there was no tax expense provided, certain immaterial prior period adjustments and foreign income taxed at lower effective rates. As a result of the Company's pre-tax losses in each of the periods, favorable and unfavorable tax impacts have the opposite effect on the effective tax rate.

The effective tax rates for the three and nine months ended September 30, 2012 were each favorably impacted by state tax benefits, net income attributable to noncontrolling interests for which there was no tax expense provided and foreign income taxed at lower effective rates, and

## Edgar Filing: FIRST DATA CORP - Form 10-Q

unfavorably impacted by increases in the Company's valuation allowance against foreign tax credits. In addition to the above factors, the three-month period was unfavorably impacted by certain immaterial prior period adjustments, while the nine-month period was favorably impacted by a decrease in the Company's liability for unrecognized tax benefits.

The Company projects that its deferred tax assets will exceed its deferred tax liabilities as of December 31, 2013. As a result, the Company determined that it is not more likely than not that it would be able to realize the value of its federal and combined state net operating loss carryforwards and has recorded a valuation allowance against a portion of these carryforwards. This valuation allowance is expected to increase over time as the Company's deferred tax liabilities continue to decrease and will have a continuing adverse impact on the Company's effective tax rate in the future.

The balance of the Company's liability for unrecognized tax benefits was approximately \$288 million as of September 30, 2013. The Company anticipates it is reasonably possible that its liability for unrecognized tax benefits may decrease by approximately \$138 million within the next twelve months as the result of the possible closure of federal tax

Table of Contents

audits, potential settlements with certain states and foreign countries and the lapse of the statute of limitations in various state and foreign jurisdictions.

**Equity earnings in affiliates.** Equity earnings in affiliates increased for the three and nine months ended September 30, 2013 compared to the same periods in 2012 due mostly to transaction and dollar volume growth as well as pricing increases and a decrease in amortization that resulted from a correction of the amortization period of a referral payment to one of the Company's merchant alliance partners. The change in amortization period benefitted the growth rate for the nine-month period by approximately 6 percentage points.

**Net income attributable to noncontrolling interests and redeemable noncontrolling interest.** Most of the net income attributable to noncontrolling interests and redeemable noncontrolling interest relates to the Company's consolidated merchant alliances. Net income attributable to noncontrolling interests and redeemable noncontrolling interest increased for the three and nine months ended September 30, 2013 compared to the same periods in 2012 due most significantly to increased profit by one of the Company's merchant alliances driven by increased volumes and network routing incentives.

**Segment results.** For a detailed discussion of the Company's principles regarding its segments, refer to Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

**Retail and Alliance Services segment results.**

(in millions)	Three months ended September 30,		Change
	2013	2012	%
<b>Revenues:</b>			
Transaction and processing service fees	\$ 819.8	\$ 807.6	2%
Product sales and other	96.9	102.6	(6)%
Segment revenue	\$ 916.7	\$ 910.2	1%
Segment EBITDA	\$ 410.3	\$ 409.4	0%
Segment margin	45%	45%	0pts
<b>Key indicators:</b>			
Domestic merchant transactions (a)	9,822.6	9,330.8	5%

(in millions)	Nine months ended September 30,		Change
	2013	2012	%
<b>Revenues:</b>			
Transaction and processing service fees	\$ 2,414.6	\$ 2,363.4	2%
Product sales and other	291.7	308.0	(5)%
Segment revenue	\$ 2,706.3	\$ 2,671.4	1%
Segment EBITDA	\$ 1,193.8	\$ 1,176.6	1%
Segment margin	44%	44%	0pts
<b>Key indicators:</b>			
Domestic merchant transactions (a)	28,520.0	27,285.1	5%

## Edgar Filing: FIRST DATA CORP - Form 10-Q

(a) Domestic merchant transactions include acquired VISA and MasterCard credit and signature debit, PIN-debit, electronic benefits transactions, processed-only and gateway customer transactions at the point of sale ( POS ). Domestic merchant transactions reflect 100% of alliance transactions. Domestic merchant transactions for the three and nine months ended September 30, 2012 reflect an updated count of transactions.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

### Table of Contents

*Transaction and processing service fees revenue.*

*Components of transaction and processing service fees revenue.*

(in millions)	Three months ended September 30,		Change
	2013	2012	%
Acquiring revenue	\$ 604.6	\$ 596.3	1%
Check processing revenue	68.0	75.4	(10)%
Prepaid revenue	90.1	79.1	14%
Processing fees and other revenue from alliance partners	57.1	56.8	1%
<b>Total transaction and processing service fees revenue</b>	<b>\$ 819.8</b>	<b>\$ 807.6</b>	<b>2%</b>

(in millions)	Nine months ended September 30,		Change
	2013	2012	%
Acquiring revenue	\$ 1,798.3	\$ 1,759.1	2%
Check processing revenue	205.8	228.1	(10)%
Prepaid revenue	244.7	213.4	15%
Processing fees and other revenue from alliance partners	165.8	162.8	2%
<b>Total transaction and processing service fees revenue</b>	<b>\$ 2,414.6</b>	<b>\$ 2,363.4</b>	<b>2%</b>

*Acquiring revenue.* Acquiring revenue increased in the three and nine months ended September 30, 2013 compared to the same periods in 2012 mainly from increases in merchant transactions and dollar volumes, new sales and pricing increases for some regional merchants. In addition, acquiring revenue was positively impacted by network routing incentives in the three and nine months ended September 30, 2013 versus the comparable periods in 2012. These increases were partially offset by decreases resulting from the impact of merchant mix on transactions and dollar volumes, the effect of shifts in pricing mix, merchant attrition and price compression.

Transaction growth outpaced revenue growth for the three and nine months ended September 30, 2013 compared to the same periods in 2012 driven by the factors noted above, particularly merchant mix, pricing mix and price compression. A greater proportion of transaction growth was driven by the Company's national merchants which contributed to lower revenue per transaction. The average ticket size of regional signature based transactions increased in the third quarter of 2013 as compared to the same period in 2012.

*Check processing revenue.* Check processing revenue decreased in the three and nine months ended September 30, 2013 versus the comparable periods in 2012 due mainly to lower overall check volumes from check writer attrition and merchant attrition in the regional market.

*Prepaid revenue.* Prepaid revenue increased in the three and nine months ended September 30, 2013 compared to the same periods in 2012 due to higher transaction volumes within the open loop payroll distribution program, new business, higher closed loop transaction volumes as well as higher card shipments. In addition, prepaid revenue increased in the three and nine months ended September 30, 2013 versus the comparable periods in 2012 by approximately 6 percentage points from growth in one of the Company's alliances, accounted for under the equity method,



## Edgar Filing: FIRST DATA CORP - Form 10-Q

resulting from the acquisition of a payment solutions business occurring in the fourth quarter of 2012.

*Processing fees and other revenue from alliance partners.* The increase in processing fees and other revenue from alliance partners in the three and nine months ended September 30, 2013 compared to the same periods in 2012 resulted from increased volumes within the Company's merchant alliances.

*Product sales and other revenue.* Product sales and other revenue decreased in the three and nine months ended September 30, 2013 versus the comparable periods in 2012 primarily due to a decline in terminal sales including lower bulk sales.

Table of Contents

*Segment EBITDA.* Retail and Alliance Services segment EBITDA remained flat for the three months ended September 30, 2013 compared to the same period in 2012 which included a \$5 million provision for an uncollectible receivable recorded in the third quarter of 2013 which offset the benefit of the revenue items noted above. Retail and Alliance Services segment EBITDA increased slightly in the nine months ended September 30, 2013 compared to the same period in 2012 from the impact of the revenue items noted above partially offset by increased expenses, primarily \$10 million in provisions for uncollectible receivables recorded in the first and third quarters of 2013 as well as increased technology and operations costs. The increase in expenses negatively impacted the segment EBITDA growth rate for the nine months ended September 30, 2013 versus the comparable period in 2012 by approximately 1 percentage point.

*Financial Services segment results.*

(in millions)	Three months ended September 30,		Change
	2013	2012	%
<b>Revenues:</b>			
Transaction and processing service fees	\$ 331.1	\$ 334.5	(1)%
Product sales and other	15.3	12.6	21%
Segment revenue	\$ 346.4	\$ 347.1	0%
Segment EBITDA	\$ 162.7	\$ 149.5	9%
Segment margin	47%	43%	4pts
<b>Key indicators:</b>			
Domestic debit issuer transactions (a)	2,879.0	2,986.5	(4)%
Domestic active card accounts on file (average for the period) (b)	148.4	134.3	10%

(in millions)	Nine months ended September 30,		Change
	2013	2012	%
<b>Revenues:</b>			
Transaction and processing service fees	\$ 979.5	\$ 1,011.4	(3)%
Product sales and other	34.7	30.0	16%
Segment revenue	\$ 1,014.2	\$ 1,041.4	(3)%
Segment EBITDA	\$ 446.5	\$ 457.2	(2)%
Segment margin	44%	44%	0pts
<b>Key indicators:</b>			
Domestic debit issuer transactions (a)	8,442.2	9,242.5	(9)%
Domestic active card accounts on file (average for the period) (b)	142.8	130.0	10%
Domestic card accounts on file (end of period) (c)	735.1	721.8	2%

(a) Domestic debit issuer transactions include signature and PIN-debit transactions, STAR and non-STAR branded.

(b) Domestic active card accounts on file reflect the average number of bankcard and retail accounts that had a balance or any monetary posting or authorization activity during the periods presented. Domestic active card accounts on file for the periods presented have been revised from amounts reported in prior periods to disclose an average count of active card accounts on file rather than the previously disclosed end of period data.

(c) Domestic card accounts on file include credit, retail and debit card accounts as of the last day of the last month of the period.



Table of Contents

*Transaction and processing service fees revenue.*

*Components of transaction and processing service fees revenue.*

(in millions)	Three months ended September 30,		2013		2012		Change %
Credit card, retail card and debit processing	\$	221.3	\$	225.2			(2)%
Output services		62.0		57.5			8%
Other revenue		47.8		51.8			(8)%
Total transaction and processing service fees revenue	\$	331.1	\$	334.5			(1)%

(in millions)	Nine months ended September 30,		2013		2012		Change %
Credit card, retail card and debit processing	\$	655.9	\$	682.4			(4)%
Output services		181.3		169.4			7%
Other revenue		142.3		159.6			(11)%
Total transaction and processing service fees revenue	\$	979.5	\$	1,011.4			(3)%

*Credit card, retail card and debit processing revenue.* Credit card and retail card processing revenue increased for the three and nine months ended September 30, 2013 versus the comparable periods in 2012 due primarily to growth from existing customers and net new business partially offset by price compression on contract renewals as well as volume based pricing incentives. Domestic active card accounts on file benefited primarily from new account conversions and growth from existing customers.

Debit processing revenue decreased for the three and nine months ended September 30, 2013 versus the comparable periods in 2012 due primarily to net lost business and price compression on contract renewals. In addition, the nine month period was impacted by the loss of a large financial institution that completed its final deconversion in the third quarter of 2012.

Debit issuer transactions decreased in the three months ended September 30, 2013 compared to the same period in 2012 primarily due to a decline in gateway transactions switched on behalf of other networks, which did not have a significant impact on debit processing revenue, as well as net lost business partially offset by growth from existing customers. Debit issuer transactions decreased in the nine months ended September 30, 2013 compared to the same period in 2012 primarily due to net lost business, including the loss of a large financial institution mentioned above as well as a decline in gateway transactions partially offset by growth from existing customers.

*Output services revenue.* Output services revenue increased for the three and nine months ended September 30, 2013 versus the comparable periods in 2012 due to net new plastics business and growth from existing print customers.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

*Other revenue.* Other revenue consists mostly of revenue from remittance processing, information services, online banking and bill payment services as well as voice services. Other revenue for the three and nine months ended September 30, 2013 decreased compared to the same periods in 2012 due to decreases in information services, check clearing and voice services driven by lost or disposed business partially offset by increases in remittance processing driven by net new business. The disposed businesses impacted the other transaction and processing service fees revenue growth rates for the three- and nine-month periods ended September 30, 2013 versus the comparable periods in 2012 by approximately 10 and 13 percentage points, respectively.

*Product sales and other revenue.* Product sales and other revenue increased in the three and nine months ended September 30, 2013 versus the comparable periods in 2012 primarily due to a software license sale as well as increased programming revenue due to higher volumes for several financial institutions.

*Segment EBITDA.* Financial Services segment EBITDA increased for the three months ended September 30, 2013 compared to the same period in 2012 due mostly to decreased operating expenses. The decrease in operating expenses resulted primarily from cost reduction initiatives which impacted both the three- and nine-month periods ended September 30, 2013 compared to the same periods in 2012. The decrease in operating expenses positively impacted the segment

Table of Contents

EBITDA growth rate for the three- and nine-month periods ended September 30, 2013 versus the comparable periods in 2012 by approximately 9 and 4 percentage points, respectively. Financial Services segment EBITDA decreased for the nine-month period ended September 30, 2013 compared to the same period in 2012 due most significantly to the impact of the revenue items noted above partially offset by decreased operating expenses.

**International segment results.**

(in millions)	Three months ended September 30,		Change
	2013	2012	%
<b>Revenues:</b>			
Transaction and processing service fees	\$ 331.4	\$ 321.9	3%
Product sales and other	92.8	95.8	(3)%
Equity earnings in affiliates	7.4	9.3	(20)%
Segment revenue	\$ 431.6	\$ 427.0	1%
Segment EBITDA	\$ 126.0	\$ 119.5	5%
Segment margin	29%	28%	1pt
<b>Key indicators:</b>			
International transactions (a)	2,414.1	2,188.2	10%

(in millions)	Nine months ended September 30,		Change
	2013	2012	%
<b>Revenues:</b>			
Transaction and processing service fees	\$ 973.0	\$ 952.6	2%
Product sales and other	269.5	276.0	(2)%
Equity earnings in affiliates	22.6	27.9	(19)%
Segment revenue	\$ 1,265.1	\$ 1,256.5	1%
Segment EBITDA	\$ 341.6	\$ 332.4	3%
Segment margin	27%	26%	1pt
<b>Key indicators:</b>			
International transactions (a)	6,891.6	6,227.1	11%
International card accounts on file (end of period)			
(b)	77.8	72.8	7%

(a) International transactions include VISA, MasterCard and other card association merchant acquiring and switching and debit issuer transactions for clients outside the U.S. Transactions include credit, signature debit and PIN-debit POS, POS gateway and ATM transactions.

(b) International card accounts on file include bankcard and retail.

**Summary.** Segment revenue in the three and nine months ended September 30, 2013 versus the comparable periods in 2012 was impacted by the items discussed below as well as by foreign currency exchange rate movements. Foreign currency exchange rate movements negatively impacted the total segment revenue growth rates in the three and nine months ended September 30, 2013 by 2 percentage points compared to the same periods in 2012.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

*Transaction and processing service fees revenue.* Transaction and processing service fees revenue includes merchant related services and card services revenue. Merchant related services revenue encompasses merchant acquiring and processing revenue, debit transaction revenue, POS/ATM transaction revenue and fees from switching services. Card services revenue represents monthly managed service fees for issued cards. Merchant related services transaction and processing service fee revenue represented approximately 60% and card services revenue represented approximately 40% of total transaction and processing service fees revenue for the periods presented.

Transaction and processing service fees revenue increased in the three and nine months ended September 30, 2013 compared to the same periods in 2012 primarily due to volume growth and pricing in the merchant acquiring businesses and card issuing businesses partially offset for the nine-month period by net lost business in the card issuing businesses. The majority of increases in the merchant acquiring businesses resulted from volume growth in the merchant acquiring alliances and direct sales channels primarily in Ireland, United Kingdom and Poland. Revenue in the card issuing businesses declined

Table of Contents

for the nine-month period mainly due to lost business in Australia and Germany partially offset by volume growth from existing customers in Argentina and the United Kingdom. Foreign currency exchange rate movements negatively impacted the transaction and processing service fees revenue growth rates for the three and nine months ended September 30, 2013 compared to the same periods in 2012 by approximately 2 and 1 percentage points, respectively.

Transaction and processing service fees revenue is driven by accounts on file and transactions. The spread between growth in these two indicators and revenue growth was driven mostly by the mix of transaction types, price compression and the impact of foreign currency exchange rate movements. International card accounts on file as of September 30, 2013 as compared to the same period in 2012 increased primarily due to new accounts in India and the United Kingdom partially offset by the removal of inactive accounts in Canada.

*Product sales and other revenue.* Product sales and other revenue decreased for the three and nine months ended September 30, 2013 versus the same periods in 2012 due to a decrease in software license sales, lower bulk terminal sales in Canada due to exiting this line of business and a decrease in terminal leasing income in the United Kingdom. Foreign currency exchange rate movements negatively impacted the growth rate for product sales and other revenue for the three and nine months ended September 30, 2013 compared to the same periods in 2012 by 4 and 3 percentage points, respectively.

*Segment EBITDA.* Segment EBITDA increased in the three and nine months ended September 30, 2013 compared to the same periods in 2012 primarily due to the revenue items noted above as well as decreased operating expenses driven by cost savings initiatives. The segment EBITDA growth rates for the three and nine months ended September 30, 2013 versus the comparable periods in 2012 benefited from cost savings initiatives by approximately 5 percentage points for the periods presented. These increases were partially offset by increased costs related to the expansion of the Company's merchant acquiring business and the impact of foreign currency exchange rate movements. The expansion costs as well as the impact from foreign currency exchange rate movements negatively impacted the segment EBITDA growth rates for the three and nine months ended September 30, 2013 compared to the same periods in 2012 by approximately 7 and 6 percentage points, respectively, from increased expansion costs and approximately 3 percentage points for the periods presented from foreign currency exchange rate movements.

**Capital Resources and Liquidity**

FDC's source of liquidity is principally cash generated from operating activities supplemented as necessary on a short-term basis by borrowings against its revolving credit facility. The Company believes its current level of cash and short-term financing capabilities along with future cash flows from operations are sufficient to meet the needs of the business. The following discussion highlights changes in the Company's debt structure as well as the Company's cash flow activities and the sources and uses of funding during the nine months ended September 30, 2013 and 2012.

During the nine months ended September 30, 2013 and 2012, FDC completed various amendments and modifications to certain of its debt agreements and several debt offerings in an effort to extend its debt maturities.

Details regarding the Company's debt structure are provided in Note 4 to the Company's Consolidated Financial Statements in Item 1 of this Form 10-Q. FDC intends to extend additional debt maturity dates as opportunities allow.



**Cash and cash equivalents.** Investments (other than those included in settlement assets) with original maturities of three months or less (that are readily convertible to cash) are considered to be cash equivalents and are stated at cost, which approximates market value. At September 30, 2013 and December 31, 2012, the Company held \$358.6 million and \$608.3 million in cash and cash equivalents, respectively.

Included in cash and cash equivalents are amounts held by Integrated Payment Systems Inc. ( IPS ) and the Banc of America Merchant Services, LLC ( BAMS ) alliance, that are not available to fund operations outside of those businesses. At September 30, 2013 and December 31, 2012, the cash and cash equivalents held by IPS and the BAMS alliance totaled \$116.6 million and \$85.8 million, respectively. All other domestic cash balances, to the extent available, are used to fund the Company's short-term liquidity needs.

Cash and cash equivalents also includes amounts held outside of the U.S. at September 30, 2013 and December 31, 2012 totaling \$211.3 million and \$268.4 million, respectively. As of September 30, 2013, there was approximately \$60 million of cash and cash equivalents held outside of the U.S. that could be used for general corporate purposes. FDC plans to

Table of Contents

fund any cash needs throughout the remainder of 2013 within the International segment with cash held by the segment, but if necessary, could fund such needs using cash from the U.S., subject to satisfying debt covenant restrictions.

**Cash flows from operating activities.**

Source/(use) (in millions)	Nine months ended September 30,	
	2013	2012
Net loss	\$ (623.9)	\$ (403.3)
Depreciation and amortization (including amortization netted against equity earnings in affiliates and revenues)	908.1	1,004.1
Charges related to other operating expenses and other income (expense)	66.9	112.1
Other non-cash and non-operating items, net	(5.1)	(37.8)
Increase (decrease) in cash, excluding the effects of acquisitions and dispositions, resulting from changes in:		
Accounts receivable, current and long-term	193.5	39.9
Other assets, current and long-term	3.8	220.6
Accounts payable and other liabilities, current and long-term	(243.8)	(92.7)
Income tax accounts	32.5	(304.7)
Net cash provided by operating activities	\$ 332.0	\$ 538.2

Cash flows provided by operating activities for the periods presented resulted from normal operating activities and reflect the timing of the Company's working capital requirements.

FDC's operating cash flow is significantly impacted by its level of debt. Approximately \$1,480 million and \$1,410 million in cash interest was paid during the nine months ended September 30, 2013 and 2012, respectively. The increase in cash interest payments from 2012 is primarily due to changes in the timing of payments as well as an increase in interest rates resulting from FDC's debt modifications during the last two years. Partially offsetting the increase is a decrease in interest payments due to the expiration of interest rate swaps in the third quarter of 2012 that were replaced with interest rate swaps with a lower fixed rate.

Cash flows from operating activities decreased for the nine months ended September 30, 2013 compared to the same period in 2012 primarily due to timing of various payments. The decrease was partially offset by sources of cash related to lower prefunding of settlement arrangements.

FDC anticipates funding operations throughout the remainder of 2013 primarily with cash flows from operating activities and by closely managing discretionary capital and other spending; however, any shortfalls would be supplemented as necessary by borrowings against its revolving credit facility.

**Cash flows from investing activities.**

Edgar Filing: FIRST DATA CORP - Form 10-Q

Source/(use) (in millions)	Nine months ended	
	2013	September 30, 2012
Current period acquisitions	\$	\$ (1.9)
Contributions to equity method investments		(7.9)
Payments related to other businesses previously acquired	0.2	(3.2)
Proceeds from dispositions, net of expenses paid and cash disposed	14.5	
Proceeds from sale of property and equipment	4.2	7.8
Additions to property and equipment	(132.3)	(136.3)
Payments to secure customer service contracts, including outlays for conversion, and capitalized systems development costs	(128.0)	(141.2)
Other investing activities	7.2	7.3
Net cash used in investing activities	\$ (234.2)	\$ (275.4)

**Acquisitions and dispositions.** The Company may finance acquisitions through a combination of internally generated funds, reinvestment of proceeds from asset sales, short-term borrowings and equity of its parent company. The Company may also consider using long-term borrowings subject to restrictions in its debt agreements. Although the Company considers

Table of Contents

potential acquisitions from time to time, the Company's plan for the remainder of 2013 does not include funding of material acquisitions.

The Company continues to manage its portfolio of businesses and evaluate the possible divestiture of businesses that do not match its long-term growth objectives.

**Capital expenditures.** Capital expenditures are anticipated to total approximately \$375 to \$425 million in 2013 and are expected to be funded by cash flows from operations and reinvestment of proceeds from asset sales. If, however, those sources are insufficient, the Company will decrease its discretionary capital expenditures or utilize its revolving credit facility.

**Cash flows from financing activities.**

Source/(use) (in millions)	Nine months ended	
	2013	September 30, 2012
Short-term borrowings, net	\$ (3.1)	\$ (22.0)
Accrued interest funded upon issuance of notes	(6.5)	6.5
Debt modification (payments) proceeds and related financing costs, net	(49.0)	10.8
Principal payments on long-term debt	(72.4)	(60.2)
Proceeds from sale-leaseback transactions		13.8
Distributions and dividends paid to noncontrolling interests and redeemable noncontrolling interest	(156.5)	(199.0)
Purchase of noncontrolling interest	(23.7)	(25.1)
Redemption of Parent's redeemable common stock	(7.5)	(0.5)
Cash dividends	(21.5)	(5.1)
Net cash used in financing activities	\$ (340.2)	\$ (280.8)

**Short-term borrowings, net.** The cash activity related to short-term borrowings in 2013 resulted primarily from net paydowns on FDC's credit lines used principally to prefund settlement activity, partially offset by net borrowings on FDC's senior secured revolving credit facility. The cash activity related to short-term borrowings in 2012 resulted primarily from net paydowns on FDC's credit lines used principally to prefund settlement activity.

As of September 30, 2013, FDC's senior secured revolving credit facility had commitments from financial institutions to provide \$1,016.2 million of credit and matures on December 31, 2015 or September 24, 2016 subject to certain conditions. Besides the letters of credit discussed below, FDC had \$95.0 million outstanding against this facility as of September 30, 2013 and no amount outstanding as of December 31, 2012. Therefore, as of September 30, 2013, \$873.1 million remained available under this facility. Excluding the letters of credit, the maximum amount outstanding against this facility during both the three and nine months ended September 30, 2013 was approximately \$351.5 million, while the average amount outstanding during the three and nine months ended September 30, 2013 was approximately \$113.9 million and \$59.1 million, respectively.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

FDC utilizes its revolving credit facility on a short-term basis to fund investing or operating activities when cash flows from operating activities are not sufficient. The Company believes the capacity under its senior secured revolving credit facility will be sufficient to meet its short-term liquidity needs. FDC's senior secured revolving credit facility can be used for working capital and general corporate purposes.

There are multiple institutions that have commitments under this facility with none representing more than approximately 21% of the capacity.

***Debt modification (payments) proceeds and related financing costs.*** FDC's debt modifications and amendments noted above were accounted for as modifications resulting in only the net effect of the transactions, including payment of capitalized fees, being reflected as a source or use of cash excluding certain fees included in the Company's results of operations.

***Principal payments on long-term debt.*** During the nine months ended September 30, 2013, the Company paid notes that came due totaling \$15.1 million.

Table of Contents

Payments for capital leases totaled \$57.3 million and \$60.2 million for the nine months ended September 30, 2013 and 2012, respectively.

As of November 12, 2013, FDC's long-term corporate family rating from Moody's was B3 (stable). The long-term local issuer credit rating from Standard and Poor's was B (stable). The long-term issuer default rating from Fitch was B (stable). The Company's current level of debt may impair the ability of the Company to get additional funding beyond its revolving credit facility if needed.

**Proceeds from sale-leaseback transactions.** The Company may, from time to time, enter into sale-leaseback transactions as a means of financing previously or recently acquired fixed assets, primarily equipment.

**Distributions and dividends paid to noncontrolling interests and redeemable noncontrolling interest.** Distributions and dividends paid to noncontrolling interests and redeemable noncontrolling interest primarily represent distributions of earnings.

**Purchase of noncontrolling interest.** In April 2012, the Company acquired the remaining approximately 30 percent noncontrolling interest in Omnipay, a provider of card and electronic payment processing services to merchant acquiring banks, for approximately 37.1 million euro, of which 19.0 million euro (\$25.1 million) was paid in April 2012 and the remaining 18.1 million euro (\$23.7 million) was paid in April 2013.

**Cash dividends.** The Company paid cash dividends to its parent company, First Data Holdings Inc., in the periods presented.

**Letters, lines of credit and other.**

(in millions)	Total Available (a)		Total Outstanding	
	As of September 30, 2013	As of December 31, 2012	As of September 30, 2013	As of December 31, 2012
Letters of credit (b)	\$ 500.0	\$ 500.0	\$ 48.1	\$ 45.1
Lines of credit and other (c)	\$ 231.2	\$ 346.3	\$ 79.6	\$ 177.2

(a) Total available without giving effect to amounts outstanding.

(b) Up to \$500 million of FDC's senior secured revolving credit facility is available for letters of credit. Outstanding letters of credit are held in connection with lease arrangements, bankcard association agreements and other security agreements. The maximum amount of letters of credit outstanding during both the three and nine months ended September 30, 2013 was approximately \$48 million. All letters of credit expire prior to September 27, 2014 with a one-year renewal option. FDC expects to renew most of the letters of credit prior to expiration.

(c) As of September 30, 2013, represents \$183.1 million of committed lines of credit as well as certain uncommitted lines of credit and other agreements that are available in various currencies to fund settlement and other activity for the Company's international operations. FDC cannot use these lines of credit for general corporate purposes. Certain of these arrangements are uncommitted but, as of the dates presented, FDC had borrowings outstanding against them.

In the event one or more of the aforementioned lines of credit becomes unavailable, FDC will utilize its existing cash, cash flows from operating activities or its revolving credit facility to meet its liquidity needs.

**Significant non-cash transactions.** During the nine months ended September 30, 2013 and 2012, the Company entered into capital leases, net of trade-ins, totaling approximately \$109 million and \$49 million, respectively.

**Guarantees and covenants.** For a description of guarantees and covenants and covenant compliance refer to the Guarantees and covenants and Covenant compliance sections in Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's Annual Report on Form 10-K for the year ended December 31, 2012. As of September 30, 2013, the Company was in compliance with all applicable covenants, including its sole financial covenant with Consolidated Senior Secured Debt of \$12,387.4 million, Consolidated EBITDA of \$2,926.5 million and a Ratio of 4.23 to 1.00 compared to the maximum ratio allowed by the covenant of 6.25 to 1.00. On October 1, 2013, the maximum ratio allowed by the covenant decreased to 6.00 to 1.00.

## Edgar Filing: FIRST DATA CORP - Form 10-Q

### Table of Contents

The calculation of Consolidated EBITDA under FDC's senior secured term loan facility is as follows:

(in millions)	Last twelve months ended September 30, 2013
Net loss attributable to First Data Corporation	\$ (925.0)
Interest expense, net (1)	1,867.1
Income tax benefit	130.0
Depreciation and amortization (2)	1,234.9
EBITDA (14)	2,307.0
Stock based compensation (3)	37.5
Restructuring, net (4)	64.4
Non-operating foreign currency (gains) and losses (5)	21.2
Official check and money order EBITDA (6)	(2.1)
Cost of alliance conversions and other technology initiatives (7)	80.3
KKR related items (8)	20.6
Debt issuance costs (9)	2.9
Projected near-term cost savings and revenue enhancements (10)	183.7
Net income attributable to noncontrolling interests and redeemable noncontrolling interest (11)	177.1
Equity entities taxes, depreciation and amortization (12)	11.7
Other (13)	22.2
Consolidated EBITDA (14)	\$ 2,926.5

(1) Includes interest expense and interest income.

(2) Includes amortization of initial payments for new contracts which is recorded as a contra-revenue within Transaction and processing service fees of \$41.5 million and amortization related to equity method investments, which is netted within the Equity earnings in affiliates line of \$80.7 million.

(3) Stock based compensation recognized as expense.

(4) Restructuring charges in connection with management's alignment of the business with strategic objectives, employee reduction and certain employee relocation efforts in Germany and the departure of executive officers.

(5) Represents net gains and losses related to currency translations on certain of FDC's intercompany loans and its euro-denominated debt.

(6) Represents an adjustment to exclude the official check and money order businesses from EBITDA due to FDC's wind down of these businesses.

(7) Represents costs directly associated with the strategy to have FDC operate the Bank of America N.A.'s legacy settlement platform and costs associated with the termination of the Chase Paymentech alliance, both of which are considered business optimization projects, and other technology initiatives.

(8) Represents KKR annual sponsorship fees for management, financial and other advisory services.

(9) Debt issuance costs represent non-capitalized costs associated with issuing debt and modifying FDC's debt structure.



## Edgar Filing: FIRST DATA CORP - Form 10-Q

- (10) Reflects cost savings and revenue enhancements projected to be realized as a result of specific actions as if they were achieved on the first day of the period. Includes cost savings initiatives associated with the business optimization projects and other technology initiatives described in Note 7, the BAMS alliance, operations and technology initiatives, headcount reductions and other addressable spend reductions.
- (11) Net income attributable to noncontrolling interests and redeemable noncontrolling interest in restricted subsidiaries.
- (12) Represents FDC's proportional share of income taxes, depreciation and amortization on equity method investments.
- (13) Includes items such as litigation and regulatory settlements, investments gains and losses, derivative financial instruments gains and losses, impairments and other as applicable to the period presented.
- (14) EBITDA is defined as net income (loss) attributable to First Data Corporation before net interest expense, income taxes, depreciation and amortization. EBITDA is not a recognized term under U.S. generally accepted accounting principles ( GAAP ) and does not purport to be an alternative to net income (loss) attributable to First Data Corporation as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. Additionally, EBITDA is not intended to be a measure of free cash flow available for management's discretionary use as it does not consider certain cash requirements such as interest payments, tax payments and debt service requirements. The presentation of EBITDA has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of FDC's results as reported under GAAP. Management believes EBITDA is helpful in highlighting trends because EBITDA excludes the results of decisions that are outside the control of

Table of Contents

operating management and can differ significantly from company to company depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which companies operate and capital investments. Management compensates for the limitations of using non-GAAP financial measures by using them to supplement GAAP results to provide a more complete understanding of the factors and trends affecting the business than GAAP results alone.

Consolidated EBITDA (or debt covenant EBITDA) is defined as EBITDA adjusted to exclude certain non-cash items, non-recurring items that FDC does not expect to continue at the same level in the future and certain items management believes will impact future operating results and adjusted to include near-term cost savings projected to be achieved within twelve months on an annualized basis (see Note 10 above). Consolidated EBITDA is further adjusted to add net income attributable to noncontrolling interests and redeemable noncontrolling interest of certain non-wholly-owned subsidiaries and exclude other miscellaneous adjustments that are used in calculating covenant compliance under the agreements governing FDC's senior unsecured debt and/or senior secured credit facilities. The Company believes that the inclusion of supplementary adjustments to EBITDA are appropriate to provide additional information to investors about items that will impact the calculation of EBITDA that is used to determine covenant compliance under the agreements governing FDC's senior unsecured debt and/or senior secured credit facilities. Since not all companies use identical calculations, this presentation of Consolidated EBITDA may not be comparable to other similarly titled measures of other companies.

**Off-Balance Sheet Arrangements**

During the nine months ended September 30, 2013 and 2012, the Company did not engage in any off-balance sheet financing activities other than those discussed in **Off-Balance Sheet Arrangements** in Item 7 of the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

**Contractual Obligations**

During the nine months ended September 30, 2013, there were no material changes outside the ordinary course of business in the Company's contractual obligations and commercial commitments from those reported at December 31, 2012 in the Company's Annual Report on Form 10-K.

In February 2013, as discussed in Note 4 to the Company's Consolidated Financial Statements included in Item 1 of this Form 10-Q, FDC issued \$785 million aggregate principal amount of 11.25% senior unsecured notes due January 15, 2021. The proceeds from the offering were used to repurchase FDC's outstanding 10.55% senior unsecured notes and pay related fees and expenses. On April 10, 2013, FDC issued \$815 million aggregate principal amount of 10.625% senior unsecured notes due June 15, 2021. The proceeds from those notes were used to pay FDC's 9.875% senior unsecured notes due 2015 and to pay related fees and expenses. Additionally, in February 2013, FDC entered into a Joinder Agreement relating to its credit agreement, pursuant to which FDC incurred \$258 million in new term loans maturing on September 24, 2018. The net cash proceeds from the new term loans were used to repay all of its outstanding term loan borrowings maturing in 2014 and to pay related fees and expenses.

On April 10, 2013, FDC's senior secured term loan facility was amended to create a senior secured replacement term loan facility in an aggregate principal amount equal to the aggregate outstanding principal amount of term loans due in 2017. As of April 10, 2013, all of the previously

## Edgar Filing: FIRST DATA CORP - Form 10-Q

outstanding 2017 term loans were exchanged with loans under the new facility.

On April 15, 2013, FDC further amended its senior secured term loan facility to create a senior secured replacement term loan facility in an aggregate principal amount equal to the aggregate outstanding principal amount of the term loans due in 2018. All of the previously outstanding 2018 term loans were exchanged for loans under the new facility.

On May 30, 2013, FDC issued \$750 million aggregate principal amount of 11.75% senior unsecured subordinated notes due August 15, 2021. The proceeds of those notes, together with cash on hand, were used to redeem \$520 million aggregate principal amount of its outstanding 11.25% senior unsecured subordinated notes due 2016, repurchase \$230 million aggregate principal amount of its outstanding 11.25% senior unsecured subordinated notes due 2016 in a privately negotiated transaction with an existing holder of such notes, and to pay related fees and expenses.

Table of Contents

On October 30, 2013, FDC entered into an agreement to offer \$1,000 million aggregate principal amount of 11.75% senior subordinated notes due 2021. FDC intends to use the net proceeds from the offering, together with cash on hand, to redeem \$1,000 million aggregate principal amount of its outstanding 11.25% senior subordinated notes due 2016 and to pay related fees and expenses. FDC will use cash on hand to pay lender and underwriting fees and other expenses of approximately \$11 million in connection with the transaction.

The combined effect of these events did not materially impact the total amount of the Company's outstanding obligations but decreased future interest payments and extended the maturity of \$0.3 billion of obligations from 2014 to 2018, \$1.6 billion of obligations from 2015 to 2021 and \$1.8 billion of obligations from 2016 to 2021.

**Critical Accounting Policies**

The Company's critical accounting policies have not changed from those reported in Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

**New Accounting Guidance**

In March 2013, the Financial Accounting Standards Board issued guidance that resolves diversity in practice as to when to release the cumulative translation adjustment into net income when a parent ceases to have a controlling interest in a subsidiary within a foreign entity or sells a part or all of its investment in a foreign entity. The guidance also resolves diversity in the accounting for the cumulative translation adjustment in a business combination achieved in stages involving a foreign entity. The Company adopted the guidance as of January 1, 2013. Adoption did not have an impact on the Company's financial position or results of operations.

Table of Contents

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Interest Rate Risk**

There have been no material changes from the Company's Annual Report on Form 10-K for the year ended December 31, 2012 related to its exposure to market risk from interest rates.

**Foreign Currency Risk**

As discussed in Item 7A: Quantitative and Qualitative Disclosures About Market Risk in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, the Company is exposed to changes in currency rates as a result of its investments in foreign operations, revenues generated in currencies other than the U.S. dollar and foreign currency denominated loans. Revenue and profit generated by international operations will increase or decrease compared to prior periods as a result of changes in foreign currency exchange rates.

In January 2013, the Company's cross-currency swap with an aggregate notional value of 69.6 million euro expired. In February 2013, the Company incurred \$258 million in new term loans of which a portion of the cash proceeds were used to repay all of its outstanding euro-denominated term loan borrowings maturing in 2014 and to pay related fees and expenses. The combined effect of these transactions materially impacted the Company's pretax income exposure to market risk from foreign currency. During the first quarter of 2013, the Company entered into cross-currency swaps with aggregate notional values of 100.0 million Australian dollars and 200.0 million euro that were designated as hedges of net investments in foreign operations. During the third quarter of 2013, the Company entered into cross-currency swaps with aggregate notional values of 100.0 million British pounds and 75.0 million Canadian dollars that were designated as hedges of net investments in foreign operations. Changes in the fair value of these net investment hedges are recorded as part of the cumulative translation adjustment in other comprehensive income (OCI).

Using September 30, 2013 balances, a 10% weakening in the value of the U.S. dollar relative to all the currencies in which the Company's revenues and profits are denominated would result in an increase to pretax income of approximately \$34 million. The increase results from an \$88 million increase related to foreign exchange on intercompany loans and an \$18 million increase related to foreign exchange on foreign currency earnings, assuming consistent operating results as the twelve months preceding September 30, 2013. This increase is partially offset by a \$69 million decrease related to the remaining euro-denominated term loans held by the Company as well as a \$3 million decrease related to two euro-denominated cross-currency swaps held by the Company.

There were no other material changes from what was reported in the Company's 2012 Annual Report on Form 10-K related to its exposure to market risk from foreign currency.

**Regulatory**

Through its merchant alliances, the Retail and Alliance Services segment holds an ownership interest in several competing merchant acquiring businesses while serving as the electronic processor for those businesses. In order to satisfy state and federal antitrust requirements, the Company actively maintains an antitrust compliance program.

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of disclosure controls and procedures**

The Company has evaluated, under the supervision of the Company's Chief Executive Officer and the Chief Financial Officer, the effectiveness of disclosure controls and procedures as of September 30, 2013. This is done in order to ensure that information the Company is required to disclose in reports that are filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were not effective as of September 30, 2013, due to the material weakness described in Item 9A of the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Notwithstanding the material weakness, management has concluded that the Consolidated Financial Statements included in this Form 10-Q present fairly, in all material aspects, the Company's financial position, results of operations and cash flows for the periods presented in conformity with accounting principles generally accepted in the United States.

Table of Contents

**Changes in internal control over financial reporting**

Other than with respect to the ongoing remediation of the material weakness pursuant to the plan described in Item 9A of the Company's Annual Report on Form 10-K for the year ended December 31, 2012, there were no changes in the Company's internal control over financial reporting identified in connection with the above evaluation that occurred during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

From time to time, the Company is involved in various litigation matters arising in the ordinary course of its business. None of these matters, either individually or in the aggregate, currently is material to the Company except those matters reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 (the Annual Report). There were no material developments in the litigation matters previously disclosed except as discussed below.

ATM Fee Antitrust Litigation

In the ATM Fee Antitrust Litigation action that was previously reported in the Annual Report, on October 7, 2013, the United States Supreme Court denied the plaintiffs' petition for a *writ of certiorari*.

**ITEM 1A. RISK FACTORS**

There are no material changes to the risk factors as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 and the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2013.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**



Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

Table of Contents

**ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Description</b>
31.1	Certification of Chief Executive Officer of First Data Corporation Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer of First Data Corporation Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
32.1	Certification of Chief Executive Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.
32.2	Certification of Chief Financial Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.
99.1	Private Securities Litigation Reform Act of 1995 Safe Harbor Compliance Statement for Forward-Looking Statements.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definitions Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

Table of Contents

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST DATA CORPORATION  
(Registrant)

Date: November 12, 2013

By

/s/ RAY E. WINBORNE  
**Ray E. Winborne**  
**Executive Vice President, Chief Financial Officer**  
**(Principal Financial Officer)**

Date: November 12, 2013

By

/s/ BARRY D. COOPER  
**Barry D. Cooper**  
**Senior Vice President, Chief Accounting Officer**  
**(Principal Accounting Officer)**

Table of Contents

**INDEX TO EXHIBITS**

<b>Exhibit Number</b>	<b>Description</b>
31.1	Certification of Chief Executive Officer of First Data Corporation Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer of First Data Corporation Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
32.1	Certification of Chief Executive Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.
32.2	Certification of Chief Financial Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.
99.1	Private Securities Litigation Reform Act of 1995 Safe Harbor Compliance Statement for Forward-Looking Statements.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definitions Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document