

NOVARTIS AG  
Form 6-K  
April 27, 2009

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 or 15d-16 OF

THE SECURITIES EXCHANGE ACT OF 1934

Report on Form 6-K dated April 23, 2009

(Commission File No. 1-15024)

*This Report on Form 6-K shall be incorporated by reference in our Registration Statements on Form F-3 as filed with the Commission on May 11, 2001 (File No. 333-60712) and our Registration Statements on Form S-8 as filed with the Commission on September 5, 2006 (File No. 333-137112) and on October 1, 2004 (File No. 333-119475), in each case to the extent not superseded by documents or reports subsequently filed by us under the Securities Act of 1933 or the Securities Exchange Act of 1934, in each case as amended*

---

## Novartis AG

(Name of Registrant)

Lichtstrasse 35

4056 Basel

Switzerland

(Address of Principal Executive Offices)

Edgar Filing: NOVARTIS AG - Form 6-K

---

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

**Form 20-F:**  **Form 40-F:**

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes:  **No:**

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes:  **No:**

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes:  **No:**

Enclosure:

**Novartis AG Announces Results for the First Quarter of 2009**

---

**Novartis International AG**  
Novartis Global Communications  
CH-4002 Basel  
Switzerland

<http://www.novartis.com>

**FINANCIAL REPORT • RAPPORT TRIMESTRIEL • QUARTALSBERICHT**

**Pharmaceuticals delivers strong underlying growth in first quarter of 2009 as Novartis continues to rejuvenate product portfolio**

- *Group's strong operational performance led by Pharmaceuticals net sales growth of 12% in local currencies on rapid expansion of recently launched products*
- *R&D progress led by first approvals of anti-cancer medicine Afinitor and Ixiaro, a vaccine against Japanese encephalitis; key development projects advancing well*
- *Q1 2009 reported results include significant negative currency impact:*
- *Net sales of USD 9.7 billion ( -2%, but +8% in local currencies, or lc) driven by underlying Pharmaceuticals expansion; Sandoz up 4% lc on sustained growth in many regions*
- *Operating income of USD 2.3 billion down 6%, but rises 7% excluding adverse currencies (-11 percentage points) and exceptional items in both periods*
- *Net income of USD 2.0 billion falls 14%, includes effects in 2009 first quarter of lower average net liquidity and Alcon financing costs*
- *Basic EPS of USD 0.87 in first quarter of 2009 vs. USD 1.02 in 2008 period*
- *Novartis expects strong operational performance in 2009, but a continuation of recent currency rates could more than offset underlying profit improvements*

**Key figures**   **Continuing operations**

*First quarter*

Edgar Filing: NOVARTIS AG - Form 6-K

	Q1 2009		Q1 2008		% change	
	USD m	% of net sales	USD m	% of net sales	USD	lc
<b>Net sales</b>	<b>9 709</b>		9 909		-2	8
<b>Operating income</b>	<b>2 347</b>	24.2	2 488	25.1	-6	
<b>Net income</b>	<b>1 975</b>	20.3	2 308	23.3	-14	
<b>Basic earnings per share</b>	<b>USD 0.87</b>		USD 1.02		-15	

All product names appearing in italics are trademarks owned by or licensed to Novartis Group Companies.

**Basel, April 23, 2009** Commenting on the results, Dr. Daniel Vasella, Chairman and CEO of Novartis, said: *New products fueled ongoing momentum in Pharmaceuticals in the first quarter of 2009, and the fundamentals of the business remain positive. R&D projects are progressing well, and I am pleased with the first approvals of Afinitor, offering hope to advanced kidney cancer patients, and the Ixiaro vaccine against Japanese encephalitis. The uncertain economy and currency market volatility create an opportunity to continue to enhance productivity and manage costs. Our aim in 2009 remains to again deliver record underlying net sales and earnings excluding currency effects.*

## **OVERVIEW**

Pharmaceuticals led the Group's healthcare portfolio in the first quarter of 2009, with the division's net sales up 12% in local currencies. Sustained expansion of recently launched products rejuvenated the Pharmaceuticals portfolio and led to market share gains in 11 of the top 15 countries. The benefits of R&D investments were reaffirmed with the first regulatory approval of the anti-cancer medicine *Afinitor* in the US as well as the US and European approvals of the new *Ixiaro* vaccine against Japanese encephalitis. Good progress was achieved in a number of the Group's development projects.

The solid underlying performance was offset in reported results by the effect of a stronger US dollar (the Group's reporting currency), with net sales reduced by 10 percentage points and operating income by 11 percentage points, and was also impacted by weaker performances in OTC and Animal Health, due to the global economic crisis.

As a result, net sales rose 8% in local currencies in the first quarter, but fell 2% in US dollars to USD 9.7 billion. Higher sales volumes provided eight percentage points of growth over the 2008 quarter, but this could not overcome the 10 percentage points lost to negative currency movements. Net price changes and acquisitions had no impact.

Operating income fell 6% to USD 2.3 billion, which included currency losses along with sustained Pharmaceuticals investments, reduced contributions from Sandoz and higher one-time gains in 2008. However, operating income rose 7% when adjusted for currencies, exceptional items and the amortization of intangible assets in both periods.

Net income declined 14% to USD 2.0 billion, also hurt by currencies. A drop in average net liquidity and financing costs for the 25% Alcon stake, which was acquired in 2008, further reduced non-operating income in the 2009 quarter. Basic earnings per share (EPS) were USD 0.87 in the 2009 first quarter compared to USD 1.02 in the 2008 period.

### **Targeting sustainable growth in a challenging environment**

Novartis continues its focus in 2009 on driving sustainable growth from its broad healthcare portfolio in a challenging environment, one in which the demand for medicines continues to rise.

Following a consistent strategy paired with disciplined execution, Novartis is committed to selectively strengthen its businesses, step up investments in innovation and expand in high-growth markets while improving organizational efficiency. These are particularly important to ensure Novartis, which also benefits from its sound financial position, emerges stronger and more competitive when economic conditions start to improve.

Novartis believes it has an excellent portfolio to address the fast-changing and complex needs of patients and societies worldwide. The Group is building on leadership, expertise and synergies in innovative medicines as well as high-quality cost-effective generic drugs, preventive vaccines and diagnostics, and consumer health products.

---

In **Pharmaceuticals**, recently launched products are increasingly driving growth, providing USD 0.9 billion of net sales in the first quarter in 2009 and representing 14% of net sales compared to 8% in the 2008 quarter. Major R&D investments are being made to accelerate the **highly rated pipeline**, spurred on by the first worldwide approval of *Afinitor* in the US. More than 130 regulatory submissions are planned for the US, Europe and Japan between 2009 and 2011, while decisions are pending for 2008 submissions that included QAB149 (COPD) and *Ilaris* (formerly ACZ885, Muckle-Wells Syndrome).

**Vaccines and Diagnostics** has built a platform for growth while advancing a pipeline led by the 2009 approvals of *Ixiaro* in the US and Europe and progress in the two late-stage meningitis vaccines. *Menveo* (serogroups A,C,W,Y) is awaiting first regulatory decisions in the US and Europe after submissions in 2008 for initial use in people from ages 11 to 55, while the MenB vaccine in late-stage trials has the potential to be the first of its kind.

Major initiatives are also underway to return **Sandoz**, the world's second-largest generics company, to higher growth rates and profitability. Key to this is resolving challenges in the US while accelerating the solid growth seen in the rest of the world. New global and US leadership teams are aiming to increase the contribution of new product launches and address all FDA concerns about a US manufacturing site that is being remediated. Globally, Sandoz is expanding in emerging markets and accelerating development of higher-value generics.

**Consumer Health** is maximizing the value of trusted brands and seeking to achieve above-market growth. While CIBA Vision expands with new product launches, OTC and Animal Health are addressing difficult consumer trends amid recessions in some regions, particularly the US, through renewed efforts on innovation and marketing excellence.

Expansion in targeted **high-growth markets** continues with a long-term perspective. Net sales in the top six emerging markets rose 23% to USD 846 million in the 2009 first quarter, with only limited signs to date of an adverse impact from global economic conditions.

Novartis is also integrating the drive for greater **productivity and increased efficiency** into the Group's operations, improving efficiency and speed while freeing up resources to focus on customers and growth initiatives. Forward, the Group-wide project launched in late 2007, is ahead of schedule, delivering USD 329 million of incremental savings in the 2009 first quarter. The program is set to exceed the 2009 cost savings goal of USD 1.3 billion, and the 2010 savings goal of USD 1.6 billion (compared to 2007).

## Group outlook

### (Barring any unforeseen events)

Novartis expects continued strong underlying momentum, with Group net sales growing in 2009 at a mid-single-digit rate and Pharmaceuticals net sales growing at a mid- to high-single-digit rate, both in local currencies. Improvements in underlying operating and net income to record levels in 2009, however, could very well be more than offset in reported results by currency-related losses if recent exchange rates continue during the year.



**BUSINESS REVIEW****First quarter****Net sales**

	Q1 2009	Q1 2008	% change	
	USD m	USD m	USD	lc
<b>Pharmaceuticals</b>	<b>6 433</b>	6 264	3	12
<b>Vaccines and Diagnostics</b>	<b>247</b>	280	-12	-2
<b>Sandoz</b>	<b>1 726</b>	1 906	-9	4
<b>Consumer Health continuing operations</b>	<b>1 303</b>	1 459	-11	1
<b>Net sales from continuing operations</b>	<b>9 709</b>	9 909	-2	8

**Pharmaceuticals: USD 6.4 billion (+3%, +12% lc)**

Providing 66% of the Group's net sales, Pharmaceuticals achieved 12% growth in local currencies thanks to double-digit growth in all regions and recently launched products nearly doubling their contribution from the year-ago quarter. The US (USD 2.2 billion, +13%) reaffirmed the return to growth seen in 2008. Japan (USD 724 million, +14% lc) was among the leading regions and benefited from the approval and launch of four new medicines (*Co-Diovan*, *Lucentis*, *Xolair* and *Tasigna*) in the 2009 quarter. Launches also underpinned Europe (USD 2.3 billion, +11% lc). The six emerging markets of Brazil, China, India, Russia, South Korea and Turkey (USD 550 million, +20% lc) grew strongly.

Thanks to ongoing geographic rollout and improving reimbursement levels, recently launched products led by *Lucentis*, *Exelon Patch*, *Exforge*, *Exjade*, *Reclast/Aclasta*, *Tekturna/Rasilez* and *Tasigna* delivered USD 872 million of sales in the 2009 quarter, up 94% lc over the 2008 quarter. These products provided eight percentage points of the 12% lc sales growth in the 2009 first quarter while also representing 14% of the division's net sales compared to 8% in the 2008 period.

All therapeutic franchises grew in local currencies. Oncology (USD 2.0 billion, +13% lc) ranked as the largest, led by *Gleevec/Glivec* (USD 894 million, +13% lc), *Femara* (USD 286 million, +15% lc) and *Zometa* (USD 342 million, +10% lc). Cardiovascular (USD 1.7 billion, +14% lc) strategic portfolio gains came from the new high blood pressure medicines *Exforge* (USD 136 million) and *Tekturna/Rasilez* (USD 52 million) as well as ongoing global expansion of *Diovan* (USD 1.4 billion, +7% lc), particularly outside the US.

**Vaccines and Diagnostics: USD 247 million (-12%, -2% lc)**

The modest decline in local currencies mainly reflected lower sales of TBE (tick-borne encephalitis) vaccines due to the weather-related late start of the European vaccination season in 2009. Seasonal influenza vaccine sales resumed in the Southern Hemisphere.

**Sandoz: USD 1.7 billion (-9%, +4% lc)**

## Edgar Filing: NOVARTIS AG - Form 6-K

All regions outside the US showed solid growth in local currencies, particularly Central and Eastern Europe (+18% lc) and Asia-Pacific (+28% lc). Germany (+2% lc) gained market share and improved its leadership position. The US fell 3%, a smaller decline than in recent quarters, and largely a consequence of lost sales from approved products that have been blocked for distribution since 2008 as part of an FDA review of a US manufacturing site as well as price erosion.

### **Consumer Health: USD 1.3 billion ( 11%, +1% lc)**

CIBA Vision rose on the momentum of new contact lens products and market segment gains. OTC sales were lower due to decelerating growth in some emerging markets and reduced demand for branded OTC products in the US, while Animal Health sales were down slightly on a slowdown in the companion animal business.

---

**Operating income**

	Q1 2009		Q1 2008		Change
	USD m	% of net sales	USD m	% of net sales	%
<b>Pharmaceuticals</b>	<b>2 062</b>	32.1	2 096	33.5	-2
<b>Vaccines and Diagnostics</b>	<b>-67</b>		-53		
<b>Sandoz</b>	<b>291</b>	16.9	345	18.1	-16
<b>Consumer Health continuing operations</b>	<b>235</b>	18.0	262	18.0	-10
Corporate Income & Expense, net	-174		-162		
<b>Operating income from continuing operations</b>	<b>2 347</b>	24.2	2 488	25.1	-6

**Pharmaceuticals: USD 2.1 billion ( 2%)**

Strong business expansion and increased productivity provided underlying operating income growth of 11%, which was roughly in line with the 12% net sales expansion. These operating income gains were more than offset by the adverse impact of currencies ( 10 percentage points) and higher exceptional items in the 2008 quarter ( 3 percentage points). As a result, reported operating income in US dollars fell 2% and the operating margin declined to 32.1% of net sales from 33.5% in the 2008 quarter. Other revenues fell 0.9 percentage points, mainly from the end of Betaseron® royalty receipts in late 2008, while Cost of Goods Sold rose 0.8 percentage points on higher royalty payments made for some products. However, Marketing & Sales costs fell 0.9 percentage points as productivity gains more than offset sustained strong investments in new product launches around the world. R&D investments were unchanged at 20.9% of net sales.

**Vaccines and Diagnostics: USD 67 million**

Major investments were made in the competitive vaccines development pipeline, while the year-ago quarter included an exceptional settlement gain of USD 49 million. Adjusted operating income, excluding exceptional items and the amortization of intangible assets in both periods, was USD 11 million in the 2009 first quarter compared to an adjusted operating loss of USD 20 million in the year-ago quarter.

**Sandoz: USD 291 million ( 16%)**

Reduced contributions from the US and negative currency movements of about 12 percentage points more than outweighed productivity gains and growth in key markets. Cost of Goods Sold rose 3.3 percentage points as a percent of net sales compared to the 2008 quarter on changes to product mix largely due to the lack of US product launches, while Marketing & Sales and R&D supported geographic expansion and product development, particularly in difficult-to-make generics such as biosimilars.

**Consumer Health: USD 235 million ( 10%)**

Reported results were significantly hurt by unfavorable currency movements, with growth of 9% excluding currency changes. Consumer Health achieved productivity gains, particularly at CIBA Vision, and a higher gross margin, thus enabling higher R&D investments for new products.

**Corporate Income & Expense, net**

Edgar Filing: NOVARTIS AG - Form 6-K

Among reasons for higher net corporate expenses in the 2009 quarter were increases in pension expenses and additional product liability costs.

---

**FINANCIAL REVIEW****First quarter**

	Q1 2009	Q1 2008	Change	
	USD m	USD m	USD m	%
<b>Operating income from continuing operations</b>	<b>2 347</b>	<b>2 488</b>	-141	-6
Income from associated companies	83	137	-54	-39
Financial income	-48	148	-196	-132
Interest expense	-86	-57	-29	51
Taxes	-321	-408	87	-21
<b>Net income from continuing operations</b>	<b>1 975</b>	<b>2 308</b>	-333	-14
Net income from discontinued Consumer Health operations		15	-15	
<b>Total net income</b>	<b>1 975</b>	<b>2 323</b>	-348	-15

**Income from associated companies**

The 25% Alcon stake provided net income of USD 12 million in the 2009 quarter, as the anticipated share of Alcon's net income and a positive adjustment from reported results in 2008 more than offset amortization charges. However, reduced income from Roche was largely due to a negative adjustment of USD 40 million from Roche's reported 2008 results that were below expectations. Overall, income from associated companies fell to USD 83 million in the 2009 quarter from USD 137 million the 2008 period.

**Financial result, net**

Average net liquidity in the 2009 first quarter fell to net debt of USD 1.8 billion from net liquidity of USD 6.4 billion in 2008, reflecting the mid-2008 purchase of the Alcon stake. Currency losses and reduced financial income, which was due to less liquidity as a result of the Alcon acquisition, contributed to the fall of USD 196 million in financial income. Interest expense rose to USD 86 million, reflecting an additional expense of USD 50 million in the 2009 first quarter due to the US dollar bond issued in early 2009 and the Swiss franc bonds issued in mid-2008.

**Taxes**

The tax rate (taxes as a percentage of pre-tax income) fell to 14.0% from 15.0% in the first quarter of 2008, and in line with the 14.1% tax rate for the full year in 2008.

**Net income from continuing operations**

Lower contributions from the operating businesses and reduced non-operating income in the 2009 quarter were among factors for the 14% decline in net income from continuing operations to USD 2.0 billion from USD 2.3 billion in the year-ago period.

**Basic earnings per share**

First quarter

Edgar Filing: NOVARTIS AG - Form 6-K

Basic earnings per share (EPS) from continuing operations were USD 0.87 per share in 2009, down from USD 1.02 in the 2008 period, in line with the decline in net income.

---

## Balance sheet

Total assets fell slightly to USD 78.0 billion at the end of the 2009 first quarter from USD 78.3 billion at the end of 2008, mainly from a decrease of USD 1.9 billion in non-current assets to USD 55.5 billion due to the stronger US dollar.

The Group's equity declined by USD 4.2 billion to USD 46.2 billion at the end of the 2009 first quarter from USD 50.4 billion at the end of 2008. Recognized income and expenses were down to USD 0.2 billion as net income of USD 2.0 billion for the 2009 quarter was more than offset by USD 0.7 billion in actuarial losses on pension plans, USD 1.4 billion in currency translation losses, and USD 0.1 billion of negative fair value adjustments on financial instruments and other factors. A net total of USD 0.2 billion in treasury shares were repurchased in the first quarter of 2009, but no transactions have taken place on the second trading line since this program was suspended in April 2008 following the announcement of the Alcon transaction. The dividend payment distributed in the first quarter of 2009 amounted to USD 3.9 billion, an 18% increase in US dollars from the 2008 dividend payment of USD 3.3 billion.

The Group's debt/equity ratio increased to 0.25:1 at the end of the first quarter from 0.15:1 at the end of 2008, reflecting the financing program started in the first quarter with the successful issuance of a USD 5 billion bond (two tranches) in the US. At the end of the 2009 first quarter, financial debt of USD 11.5 billion consisted of USD 4.5 billion in current and USD 7.0 billion in non-current liabilities.

Credit agencies reduced their ratings for Novartis in April 2008, citing expected financing requirements for Alcon while supporting the transaction's strategic intentions. Moody's rated the Group as Aa2 for long-term maturities and P-1 for short-term maturities and Standard & Poor's had a rating of AA- and A-1+, for long-term and short-term maturities, respectively. Fitch had a long-term rating of AA and a short-term rating of F1+. These agencies maintained a stable outlook.

## Cash flow

Cash flow from continuing operating activities rose 16% to USD 2.0 billion in the first quarter, driven by the underlying business expansion as well as lower tax payments in the 2009 quarter compared to the prior-year period. Operating cash flow in the 2008 first quarter also included restructuring payments for the Forward initiative.

A substantial amount of the proceeds from the USD 5 billion bond were reinvested into marketable securities in the first quarter of 2009, resulting in the swing in cash flow related to investing activities to an outflow of USD 2.8 billion from an inflow of USD 3.4 billion in the 2008 quarter. Cash inflows from financing activities were a net USD 0.5 billion as the USD 5 billion of proceeds from the bond was offset by the dividend payment of USD 3.9 billion and other items totaling USD 0.6 billion.

Overall liquidity increased to USD 7.8 billion at the end of the 2009 first quarter from USD 6.1 billion at the end of 2008. Taking into account the debt raised in 2009, net debt increased to USD 3.6 billion at the end of the first quarter from net debt of USD 1.2 billion at the end of 2008 and net liquidity of USD 4.4 billion at the end of the 2008 first quarter.

**PHARMACEUTICALS PRODUCT REVIEW**

*Note: Net sales growth data refer to 2009 performance in local currencies.*

*Diovan* (USD 1.4 billion, +7% lc), the world's top-selling branded medicine for high blood pressure, achieved 10% lc growth in key regions outside the US that represented nearly 60% of total sales. Japan delivered dynamic growth for the *Diovan* franchise ahead of the March 2009 introduction of *Co-Dio*, a single-pill combination with a diuretic that gained approval in January. In the US, *Diovan* rose 3% as growth was hampered by inventory reductions among some wholesalers, but maintained its leading 40% share of the angiotensin receptor blockers (ARB) segment.

*Gleevec/Glivec* (USD 894 million, +13% lc), a targeted therapy for certain forms of chronic myeloid leukemia (CML) and gastrointestinal stromal tumors (GIST), was a top driver of incremental sales growth in the first quarter based on leadership positions in treating these cancers. *Gleevec* was approved as the first post-surgery (adjuvant setting) therapy for GIST in the US (December 2008) and in Switzerland (February 2009), and also recommended for approval in Europe (March 2009). Data on these benefits in adjuvant GIST patients were published in *The Lancet* medical journal.

*Zometa* (USD 342 million, +10% lc), an intravenous bisphosphonate therapy for patients with cancer that has spread to the bones, has seen renewed expansion from improved compliance for existing indications as well as landmark data presented in 2008 showing a significant anticancer benefit. In February 2009, *The New England Journal of Medicine* published these data showing *Zometa* reduces the risk of cancer recurrence or death in premenopausal women with hormone-sensitive, early-stage breast cancer. More studies are underway to review other potential anticancer benefits of *Zometa*.

*Femara* (USD 286 million, +15% lc), an oral therapy for women with hormone-sensitive breast cancer, maintained strong growth leading to sustained market segment gains in the US, Europe and Japan. The entry of generic competition in some markets in 2008, including some European countries, has had a modest impact on global growth.

*Sandostatin* (USD 258 million, +6% lc), for acromegaly and neuroendocrine tumors of the gastrointestinal tract and pancreas, benefited from an increasing use of *Sandostatin LAR*, the once-monthly version that accounts for over 85% of net sales. New data from a Phase III study presented in January showed patients with metastatic neuroendocrine tumors of the midgut who received *Sandostatin LAR* had significantly increased time to tumor progression compared with those given a placebo.

*Lucentis* (USD 229 million, +43% lc), a biotechnology eye therapy approved in more than 80 countries, has become a leader in its segment as the only treatment proven to maintain and improve vision in patients with wet age-related macular degeneration, a leading cause of blindness in people over age 50. Broad sales expansion has been seen in



Europe since the first launch in early 2007, while *Lucentis* was approved and launched in Japan in the 2009 first quarter. Enrollment has been completed for a Phase III trial in diabetic macular edema (DME) and a regulatory submission in Europe is still expected for 2010. Genentech holds the US rights to this medicine.

*Exelon/Exelon Patch* (USD 203 million, +21% 1c), a therapy for mild to moderate forms of Alzheimer's disease dementia and also dementia linked with Parkinson's disease, has benefited from the late 2007 launch of *Exelon Patch*, a novel skin patch, that has led to significant market segment gains in the US and other countries.

---

*Exforge* (USD 136 million, +114% lc), a single-pill high blood pressure medicine with the angiotensin receptor blocker *Diovan* (valsartan) and calcium channel blocker amlodipine, continues to grow rapidly due to data underscoring its differentiated efficacy profile.

*Exjade* (USD 122 million, +24% lc), approved in over 90 countries as the only once-daily oral therapy for transfusional iron overload, received the first major approval for a new dose of 40 mg/kg in Switzerland, providing a new dose for high-risk patients needing more intensive iron chelation.

*Reclast/Aclasta* (USD 85 million, +128% lc), the first once-yearly infusion therapy for different kinds of osteoporosis, has shown dynamic growth thanks to increasing access to patient infusion centers and improving reimbursement levels. More than 5,700 infusion centers have been established in the US, more than double from early 2008. Known as *Aclasta* in Europe and *Reclast* in the US, this medicine has 100% reimbursement on US Medicare formularies and full reimbursement status in France, Germany and the UK.

*Lotrel* (USD 83 million, 13% lc, only US), a single-pill combination for high blood pressure, provides sales from higher doses with market exclusivity. Sales of lower doses fell after an at risk generics launch in 2007 despite a US patent still valid until 2017.

*Myfortic* (USD 73 million, +30% lc), a therapy for kidney transplant patients, has seen rapid growth thanks to its novel enteric-coated formulation of mycophenolic acid.

*Xolair* (USD 61 million, +77% lc, only Novartis sales), a biotechnology drug for moderate to severe allergic asthma, was approved and launched in Japan during the 2009 first quarter. It now has approvals in more than 60 countries worldwide. The *Xolair* Liquid formulation to ease administration was approved in Europe in February. In December 2008, *Xolair* was submitted for US and EU approval for use in children age 6 to less than 12 years old. Novartis co-promotes *Xolair* with Genentech in the US and shares a portion of operating income. Genentech's *Xolair* US sales were USD 133 million in the first quarter of 2009.

*Tekturna/Rasilez* (USD 52 million, +97% lc), the first new type of high blood pressure medicine in more than a decade, has grown steadily in a competitive market, particularly in Europe, based on data affirming its ability to reduce blood pressure for over 24 hours and the potential to protect the heart and kidney, which is being studied in the ASPIRE HIGHER outcomes program. *Rasilez HCT*, a single-pill combination with a diuretic, is being launched in Europe after approval in January 2009. This combination is already available in the US as *Tekturna HCT*. Other single-pill combinations are in development, while a combination with *Diovan* was submitted for US approval at the end of 2008.

*Tasigna* (USD 35 million), a new second-line therapy for patients with a form of chronic myeloid leukemia (CML) resistant or intolerant to prior therapy, including *Gleevec/Glivec*, was approved and launched in Japan while growing in key markets. *Tasigna* shows the potential to become a leading therapy for newly diagnosed CML patients, with results expected in 2010 from a Phase III trial comparing it with *Gleevec/Glivec*. Submissions for third-line use of *Tasigna* in GIST patients are now planned by the end of 2009.

*Galvus/Eucreas* (USD 26 million), two new oral treatments for type 2 diabetes, have performed well in many European and Latin American markets after receiving approvals in early 2008 and late 2007, respectively. *Galvus* is the market leader in some Latin American countries due to its strong efficacy profile. *Eucreas* is a single-pill combination of *Galvus* with the oral anti-diabetes medicine metformin. *Galvus* has now been launched in over 30 countries, while *Eucreas* is now available in nearly 20 countries.

*Extavia*, for patients with some forms of multiple sclerosis (MS), has been launched in eight countries, including Germany and France, since the start of 2009 as part of the European rollout. *Extavia* is the same medicine as Betaferon®/ Betaseron®, which is

---

marketed by Bayer Schering and was the first beta interferon therapy for MS. Novartis gained rights to its own branded version in agreements with Bayer Schering reached after Novartis fully acquired Chiron. Novartis plans to launch *Extavia* in the US in 2009.

---

**R&D UPDATE**

**Pharmaceuticals**

**Afinitor** (everolimus, **RAD001**), an oral inhibitor of the mTOR pathway, received its initial US approval in March as the first therapy for patients with advanced renal cell carcinoma (kidney cancer) after failure of treatment with sunitinib or sorafenib. It has also been submitted in Europe, Switzerland and Japan for this indication. *Afinitor* is being studied in many cancer types, with Phase III studies underway in neuroendocrine tumors (NET) and plans to initiate Phase III trials in breast and gastric cancer, tuberous sclerosis complex (TSC), hepatocellular carcinoma (HCC) and lymphoma. Submissions for *Afinitor* in advanced secretory carcinoid tumors, a form of NET, are also planned for 2009. Data from an early clinical study presented in January showed positive results in patients with advanced gastric cancer after failure of one or more prior treatments.

**QAB149** (indacaterol), a bronchodilator for chronic obstructive pulmonary disease (an incurable condition with damaged lungs, usually from smoking), was accepted for US and European review after submissions in late 2008. Data from Phase III trials showed QAB149 has a fast onset of action and is more effective than standard bronchodilators over 24 hours with a good safety profile, even at doses higher than required for therapeutic effect. Further data from the Phase III program, which was finished in 2008, are planned to be made public at the American Thoracic Society meeting in May.

**Ilaris** (canakinumab, formerly **ACZ885**), a human antibody targeting IL-1 beta, has accelerated review status in a number of countries for its first submission for use in treating a group of rare auto-inflammatory diseases called Cryopyrin-Associated Periodic Syndromes (CAPS), which includes Muckle-Wells Syndrome. Submissions in the US, Switzerland and Europe were made already in December 2008 after data from two studies showed adults and children given *Ilaris* achieved rapid and long-lasting clinical remission. Priority review status has been granted in the US and Switzerland. Studies are underway in other areas, including gout, Systemic Juvenile Idiopathic Arthritis (SJIA) and type 2 diabetes.

**FTY720** (fingolimod), a novel oral development therapy for multiple sclerosis, is on track for first submissions by the end of 2009. Initial results of the Phase III placebo-controlled FREEDOMS trials also are planned by year-end, while the FREEDOMS II trial is fully recruited. Data from TRANSFORMS, a one-year Phase III trial against beta interferon beta-1a (Avonex®), will be presented at the American Academy for Neurology meeting in April. Initial study results were made public in December 2008, showing the superior efficacy of FTY720 against Avonex® and a safety profile in line with previous experience.

**SOM230** (pasireotide) is a somatostatin analogue in development for Cushing's disease, acromegaly and carcinoid syndrome after resistance or intolerance to Sandostatin. Data from Phase II clinical studies show significant hormone reductions in Cushing's disease and acromegaly patients, and achievement of partial or complete symptom control in patients with refractory/resistant carcinoid syndrome. A pivotal Phase II registration study in Cushing's disease has completed enrollment. Phase III studies are currently underway in acromegaly and carcinoid syndrome refractory/resistant to *Sandostatin*.

**LBH589** (panobinostat), a novel, highly potent and multi-targeted pan-deacetylase inhibitor, is currently enrolling patients in a pivotal third-line trial for Hodgkin's lymphoma, which has been prioritized as the lead indication. As a result, regulatory submissions for cutaneous T-Cell lymphoma will not be pursued at this time.



**PRT128** (elinogrel), an anti-clotting development compound, for which Novartis acquired rights in February from Portola Pharmaceuticals, has potential advantages over existing treatments due to its intravenous and oral dosage forms as well as an instant onset of action that is quickly reversible. Phase III trials are planned to begin in 2010. A Phase II study by Portola is underway in patients undergoing non-urgent surgery to repair a damaged blood vessel or to unblock a coronary artery (percutaneous coronary intervention). Further studies are planned in patients with acute coronary syndrome and other cardiovascular conditions.

#### **Vaccines and Diagnostics**

*Ixiaro* received approvals in the US in March and in Europe in April as a new vaccine to protect against Japanese encephalitis, a viral infection that results in up to 15,000 deaths annually and a potential threat for travelers to Asia as well as people living in the region. Developed in a strategic alliance with Intercell AG, *Ixiaro* won approval based on clinical data showing it was a well-tolerated, effective and convenient vaccine.

---

**Disclaimer**

This release contains certain forward-looking statements relating to the Group's business, which can be identified by terminology such as expects, momentum, could, strategy, aim, could, targeting, committed, believes, pipeline, planned, awaiting, potential, prospective, schedule, set, goal, outlook, recommended for approval, risk, on track, expected, plans, accelerated review, or similar expressions, or by express or implied discussions regarding potential new products, potential new indications for existing products, or regarding potential future revenues from any such products, or potential future sales or earnings of the Novartis Group or any of its divisions or business units; or by discussions of strategy, plans, expectations or intentions. You should not place undue reliance on these statements. Such forward-looking statements reflect the current views of the Group regarding future events, and involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any future results, performance or achievements expressed or implied by such statements. There can be no guarantee that any new products will be approved for sale in any market, or that any new indications will be approved for existing products in any market, or that such products will achieve any particular revenue levels. Nor can there be any guarantee that the Novartis Group, or any of its divisions or business units, will achieve any particular financial results. In particular, management's expectations could be affected by, among other things, the uncertain outcome and progress of the ongoing global financial and economic crisis, including uncertainties regarding future global exchange rates and uncertainties regarding future demand for our products; uncertainties involved in the development of new pharmaceutical products; unexpected clinical trial results, including additional analysis of existing clinical data or unexpected new clinical data; unexpected regulatory actions or delays or government regulation generally; the Group's ability to obtain or maintain patent or other proprietary intellectual property protection; uncertainties regarding actual or potential legal proceedings, including, among others, product liability litigation, litigation regarding sales and marketing practices, government investigations and intellectual property disputes; competition in general; government, industry, and general public pricing and other political pressures; the impact that the foregoing factors could have on the values attributed to the Group's assets and liabilities as recorded in the Group's consolidated balance sheet; and other risks and factors referred to in Novartis AG's current Form 20-F on file with the US Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated or expected. Novartis is providing the information in these materials as of this date and does not undertake any obligation to update any forward-looking statements as a result of new information, future events or otherwise.

---



**About Novartis**

Novartis AG provides healthcare solutions that address the evolving needs of patients and societies. Focused solely on healthcare, Novartis offers a diversified portfolio to best meet these needs: innovative medicines, cost-saving generic pharmaceuticals, preventive vaccines, diagnostic tools and consumer health products. Novartis is the only company with leading positions in these areas. In 2008, the Group's continuing operations achieved net sales of USD 41.5 billion and net income of USD 8.2 billion. Approximately USD 7.2 billion was invested in R&D activities throughout the Group. Headquartered in Basel, Switzerland, Novartis Group companies employ approximately 98,000 full-time-equivalent associates and operate in more than 140 countries around the world. For more information, please visit <http://www.novartis.com>.

**Important dates**

July 16, 2009	Second quarter and first half 2009 results
October 22, 2009	Third quarter and first nine months 2009 results
January 2010	Fourth quarter and full-year 2009 results

---

## CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## Consolidated income statements (unaudited)

## First quarter

	Q1 2009	Q1 2008	Change	
	USD m	USD m	USD m	%
<b>Net sales from continuing operations</b>	<b>9 709</b>	<b>9 909</b>	<b>-200</b>	<b>-2</b>
Other revenues	217	307	-90	-29
Cost of Goods Sold	-2 585	-2 648	63	-2
<i>Of which amortization and impairments of product and patent rights and trademarks</i>	-223	-246	23	-9
<b>Gross profit</b>	<b>7 341</b>	<b>7 568</b>	<b>-227</b>	<b>-3</b>
Marketing & Sales	-2 721	-2 815	94	-3
Research & Development	-1 694	-1 674	-20	1
General & Administration	-505	-519	14	-3
Other Income & Expense, net	-74	-72	-2	3
<b>Operating income from continuing operations</b>	<b>2 347</b>	<b>2 488</b>	<b>-141</b>	<b>-6</b>
Income from associated companies	83	137	-54	-39
Financial income	-48	148	-196	-132
Interest expense	-86	-57	-29	51
<b>Income before taxes from continuing operations</b>	<b>2 296</b>	<b>2 716</b>	<b>-420</b>	<b>-15</b>
Taxes	-321	-408	87	-21
<b>Net income from continuing operations</b>	<b>1 975</b>	<b>2 308</b>	<b>-333</b>	<b>-14</b>
Net income from discontinued Consumer Health operations		15	-15	
<b>Total net income</b>	<b>1 975</b>	<b>2 323</b>	<b>-348</b>	<b>-15</b>
<i>Attributable to:</i>				
<i>Shareholders of Novartis AG</i>	<i>1 962</i>	<i>2 317</i>	<i>-355</i>	<i>-15</i>
<i>Non-controlling interests</i>	<i>13</i>	<i>6</i>	<i>7</i>	<i>117</i>
<b>Average number of shares outstanding Basic (million)</b>	<b>2 265.9</b>	<b>2 267.5</b>		
<b>Basic earnings per share (USD)(1)</b>				
<b>Continuing operations</b>	<b>0.87</b>	<b>1.02</b>	<b>-0.15</b>	<b>-15</b>
<b>Discontinued operations</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	
<b>Total</b>	<b>0.87</b>	<b>1.02</b>	<b>-0.15</b>	<b>-15</b>
Average number of shares outstanding Diluted (million)	2 282.8	2 272.7		
<b>Diluted earnings per share (USD)(1)</b>				
<b>Continuing operations</b>	<b>0.86</b>	<b>1.01</b>	<b>-0.15</b>	<b>-15</b>
<b>Discontinued operations</b>	<b>0.00</b>	<b>0.01</b>	<b>-0.01</b>	
<b>Total</b>	<b>0.86</b>	<b>1.02</b>	<b>-0.16</b>	<b>-16</b>

(1) Earnings per share (EPS) is calculated on the amount of net income attributable to shareholders of Novartis AG

**Consolidated statement of recognized income and expense** (unaudited)**First quarter**

	<b>Q1 2009</b>	<b>Q1 2008</b>	<b>Change</b>
	<b>USD m</b>	<b>USD m</b>	<b>USD m</b>
Net income from continuing operations	1 975	2 308	-333
Fair value adjustments on financial instruments, net of taxes	-43	-90	47
Net actuarial losses from defined benefit plans, net of taxes	-665	-664	-1
Novartis share of equity recognized by associated companies, net of taxes	-67	-13	-54
Translation effects	-1 403	1 376	-2 779
Amounts related to discontinued operations		15	-15
<b>Recognized income and expense</b>	<b>-203</b>	<b>2 932</b>	<b>-3 135</b>
<i>Attributable to:</i>			
<i>Shareholders of Novartis AG</i>	-212	2 927	-3 139
<i>Non-controlling interests</i>	9	5	4

---

## Condensed consolidated balance sheets

	March 31, 2009 (unaudited) USD m	Dec 31, 2008 USD m	Change USD m	March 31, 2008 (unaudited) USD m
<b>Assets</b>				
<b>Non-current assets</b>				
Property, plant & equipment	12 516	13 100	-584	13 499
Goodwill	10 946	11 285	-339	11 465
Other intangible assets	9 031	9 534	-503	10 385
Financial and other non-current assets	22 995	23 499	-504	14 682
<b>Total non-current assets</b>	<b>55 488</b>	<b>57 418</b>	<b>-1 930</b>	<b>50 031</b>
<b>Current assets</b>				
Inventories	5 764	5 792	-28	6 241
Trade receivables	6 751	7 026	-275	6 883
Other current assets	2 128	1 946	182	2 313
Cash, short-term deposits and marketable securities	7 839	6 117	1 722	10 850
<b>Total current assets</b>	<b>22 482</b>	<b>20 881</b>	<b>1 601</b>	<b>26 287</b>
<b>Total assets</b>	<b>77 970</b>	<b>78 299</b>	<b>-329</b>	<b>76 318</b>
<b>Equity and liabilities</b>				
<b>Total equity</b>	<b>46 228</b>	<b>50 437</b>	<b>-4 209</b>	<b>49 266</b>
<b>Non-current liabilities</b>				
Financial debts	6 978	2 178	4 800	748
Other non-current liabilities	9 774	9 180	594	9 248
<b>Total non-current liabilities</b>	<b>16 752</b>	<b>11 358</b>	<b>5 394</b>	<b>9 996</b>
<b>Current liabilities</b>				
Trade payables	3 262	3 395	-133	3 007
Financial debts and derivatives	4 474	5 186	-712	5 731
Other current liabilities	7 254	7 923	-669	8 318
<b>Total current liabilities</b>	<b>14 990</b>	<b>16 504</b>	<b>-1 514</b>	<b>17 056</b>
<b>Total liabilities</b>	<b>31 742</b>	<b>27 862</b>	<b>3 880</b>	<b>27 052</b>
<b>Total equity and liabilities</b>	<b>77 970</b>	<b>78 299</b>	<b>-329</b>	<b>76 318</b>

## Condensed consolidated changes in equity (unaudited)

## First quarter

	Q1 2009 USD m	Q1 2008 USD m	Change USD m
<b>Consolidated equity at January 1</b>	<b>50 437</b>	<b>49 396</b>	<b>1 041</b>
Recognized income and expense	-203	2 932	-3 135
Purchase/sale of treasury shares, net	-240	122	-362
Equity-based compensation	170	166	4
Dividends	-3 941	-3 342	-599
Changes in non-controlling interests	5	-8	13
<b>Consolidated equity at March 31</b>	<b>46 228</b>	<b>49 266</b>	<b>-3 038</b>



## Condensed consolidated cash flow statements (unaudited)

## First quarter

	Q1 2009 USD m	Q1 2008 USD m	Change USD m
<b>Net income from continuing operations</b>	<b>1 975</b>	<b>2 308</b>	<b>-333</b>
Reversal of non-cash items			
Taxes	321	408	-87
Depreciation, amortization and impairments	548	634	-86
Change in provisions and other non-current liabilities	79	87	-8
Net financial income	134	-91	225
Other	60	-80	140
<b>Net income adjusted for non-cash items</b>	<b>3 117</b>	<b>3 266</b>	<b>-149</b>
Interest and other financial receipts	333	451	-118
Interest and other financial payments	-29	-62	33
Taxes paid	-337	-510	173
<b>Cash flow before working capital changes</b>	<b>3 084</b>	<b>3 145</b>	<b>-61</b>
Payments out of provisions and other net cash movements in non-current liabilities	-262	-143	-119
Change in net current assets and other operating cash flow items	-869	-1 313	444
<b>Cash flow from operating activities from continuing operations</b>	<b>1 953</b>	<b>1 689</b>	<b>264</b>
Investments in property, plant & equipment	-368	-403	35
Change in investments in associated companies, financial assets, marketable securities and intangible assets	-2 474	3 837	-6 311
<b>Cash flow from investing activities from continuing operations</b>	<b>-2 842</b>	<b>3 434</b>	<b>-6 276</b>
Change in current and non-current financial debts	4 705	-409	5 114
Dividends paid to shareholders of Novartis AG	-3 931	-3 342	-589
Treasury share transactions	-240	142	-382
Other financing cash flows	-82	-80	-2
<b>Cash flow from financing activities from continuing operations</b>	<b>452</b>	<b>-3 689</b>	<b>4 141</b>
Cash flow from discontinued operations		51	-51
Translation effect on cash and cash equivalents	-26	86	-112
<b>Change in cash and cash equivalents from continuing operations</b>	<b>-463</b>	<b>1 571</b>	<b>-2 034</b>
Cash and cash equivalents at January 1 from continuing operations	2 038	5 360	-3 322
<b>Cash and cash equivalents at March 31 from continuing operations</b>	<b>1 575</b>	<b>6 931</b>	<b>-5 356</b>

**Notes to the Condensed Interim Consolidated Financial Statements for the three months ended March 31, 2009** (unaudited)

**1. Basis of preparation**

These condensed interim consolidated financial statements for the three-month period ended March 31, 2009, were prepared in accordance with International Accounting Standard 34 *Interim Financial Reporting* and accounting policies set out in the 2008 Annual Report published on January 28, 2009. As of January 1, 2009, the Group adopted the revised IAS 1 *Presentation of Financial Statements* and IFRS 8 *Operating Segments* and IAS 23 *Borrowing Costs*. These new accounting standards did not have a significant impact on the Group's Consolidated Financial Statements.

**2. Selected critical accounting policies**

The principal accounting policies of Novartis are set out in note 1 to the consolidated financial statements in the 2008 Annual Report and conform with International Financial Reporting Standards (IFRS). The presentation of financial statements requires management to make subjective and complex judgments that affect the reported amounts. Because of the inherent uncertainties, actual outcomes and results may differ from management's assumptions and estimates. In particular, as discussed in notes 8 and 9 of the 2008 Annual Report, Novartis regularly reviews long-lived intangible and tangible assets, including identifiable intangible assets and goodwill for impairment. Goodwill and acquired In-Process Research & Development (IPR&D) projects not yet ready for use are subject to impairment review at least annually, or when events have occurred that require an assessment. As also discussed in notes 9 and 10 of the 2008 Annual Report, intangible assets and investments in associated companies are reviewed for impairment whenever an event or decision occurs that raises concern about their balance sheet carrying value. The amount of investments in associated companies, goodwill and other intangible assets on the Group's consolidated balance sheet has risen significantly in recent years, primarily from recent acquisitions. Impairment testing under IFRS may lead to potentially significant impairment charges in the future that could have a materially adverse impact on the Group's financial results.

**3. Acquisitions, divestments and significant transactions**

The following significant transactions occurred during 2009 and 2008:

**2009**

**Corporate - Novartis India Ltd.**

On March 25, Novartis announced a tender offer to acquire an additional stake of up to approximately 39% in its majority-owned Indian subsidiary, Novartis India Ltd., from public shareholders. Successful completion of this offer (assuming full acceptance) would raise this stake to nearly 90% from the current level of 50.9%. The offer, which represents a total value of up to Rs 4.4 billion (or approximately USD 87 million), is expected to open in May 2009 and is subject to regulatory approvals.

**Corporate Issuance of US dollar bond**

On February 5, Novartis issued a two-tranche bond totaling USD 5 billion registered with the US Securities and Exchange Commission as part of a shelf registration statement filed by Novartis in 2008. A 4.125% five-year tranche totaling USD 2 billion was issued by the Group's US entity, Novartis Capital Corp., while a 5.125% 10-year tranche totaling USD 3 billion was issued by the Group's Bermuda unit, Novartis Securities Investment Ltd. Both tranches are unconditionally guaranteed by Novartis AG.

All product names appearing in italics are trademarks owned by or licensed to Novartis Group Companies

---



2008

**Corporate Issuance of Swiss franc bonds**

On June 26, Novartis issued two Swiss franc bonds totaling CHF 1.5 billion (approximately USD 1.4 billion) in the Swiss capital market, with each listed on the SIX Swiss Exchange. One was a 3.5% four-year bond for a total of CHF 700 million issued by Novartis Securities Investment Ltd. and guaranteed by Novartis AG. The other was a 3.625% seven-year bond of CHF 800 million issued by Novartis AG.

**Corporate Alcon**

On April 7, Novartis announced an agreement with Nestlé S.A. under which Novartis obtained rights to acquire in two steps majority ownership of Alcon Inc. (NYSE: ACL), a Swiss-registered company only listed on the New York Stock Exchange. The potential total value of the two steps is up to approximately USD 39 billion. The first step was completed on July 7, 2008, when Novartis acquired an initial 24.8% stake in Alcon, representing 74 million shares, from Nestlé for USD 10.4 billion in cash. Alcon's closing share price was USD 148.44 on April 4, the last trading day before the signing of this agreement. However, the investment reflects a price of USD 140.68 per share since the transaction price of USD 143.18 which was determined by using Alcon's volume-weighted average share price between January 7, 2008, and April 4, 2008 was later reduced by approximately USD 2.50 per share to account for the dividend paid by Alcon in May 2008. Novartis has paid for this stake from internal cash reserves and external short-term financing.

In the optional second step, Novartis has the right to acquire Nestlé's remaining 52% majority stake in Alcon between January 1, 2010, and July 31, 2011, for a fixed price of USD 181.00 per share, or up to approximately USD 28 billion. During this period, Nestlé has the right to require Novartis to buy its remaining stake at a 20.5% premium to Alcon's share price at the time of exercise, but not exceeding USD 181.00 per share. Novartis has no obligation to buy the remaining 23% of shares held by Alcon minority shareholders.

The Group has determined that the put and call options represent contracts in a business combination to buy, sell or acquire at a future date, and are therefore exempt from recognition under IAS 39.

At March 31, 2009, Alcon's share price on the New York Stock Exchange (NYSE) was USD 90.91 per share compared to USD 89.19 per share at December 31, 2008. Based on an evaluation of publicly available information about Alcon during the first quarter of 2009, no factors indicated that the value in use of this strategic investment to Novartis has fallen below the current carrying value of USD 140.58 per share. Further information, including assumptions used in determining the valuation of this investment as of December 31, 2008, is provided in the 2008 Annual Report and Form 20-F under Critical Accounting Policies and Estimates.

---

**Pharmaceuticals Speedel**

On July 10, Novartis announced the all-cash purchase of an additional 51.7% stake in Speedel Holding AG (SIX: SPPN) through off-exchange transactions together with plans to buy all remaining shares in the Swiss biopharmaceuticals company in a mandatory public tender offer. Novartis now holds more than 99.8% of Speedel's outstanding shares, and the process is continuing to delist Speedel's shares on the SIX Swiss Exchange. The acquisition price for the 90.3% interest not previously held is approximately CHF 939 million (USD 888 million) excluding USD 26 million of cash held by Speedel as of the July acquisition date of majority control. Speedel has been fully consolidated as a subsidiary since the July acquisition of a majority stake. Based on a final purchase price allocation, Speedel's identified net assets were USD 472 million, which resulted in goodwill of USD 493 million. As a result of this purchase price allocation, the value of the initial 9.5% stake rose by USD 38 million, which was recorded in the consolidated statement of recognized income and expense. The consolidation of Speedel resulted in immaterial amounts being included in the Group's consolidated income and operating cash flow statements for 2008 as well as the first quarter of 2009.

**Pharmaceuticals Protez**

On June 4, Novartis agreed to acquire Protez Pharmaceuticals, a privately held US biopharmaceuticals company, gaining access to PTZ601, a broad-spectrum antibiotic in Phase II development against potentially fatal drug-resistant bacterial infections. Novartis paid in total USD 102 million in cash to acquire 100% of Protez, whose owners are eligible for additional payments of up to USD 300 million contingent upon the future success of PTZ601. Protez has been consolidated since the transaction completion on July 17. Based on the purchase price allocation, identified net assets from Protez amounted to USD 72 million, which resulted in goodwill of USD 30 million. The consolidation of Protez resulted in immaterial amounts being included in the Group's consolidated income and operating cash flow statements for 2008 as well as the first quarter of 2009.

**Pharmaceuticals Nektar pulmonary business**

On October 21, Novartis agreed to acquire Nektar Therapeutics Inc.'s pulmonary business unit for USD 115 million in cash. In this transaction, which was completed on December 31, 2008, Novartis acquired research, development and manufacturing assets of Nektar's pulmonary business unit, including tangible assets as well as intellectual property, intangible assets and related expertise. The full purchase price has been allocated to the net assets acquired with no residual goodwill.

**4. Principal currency translation rates****First quarter**

	Average rates Q1 2009 USD	Average rates Q1 2008 USD	Period-end rates March 31, 2009 USD	Period-end rates March 31, 2008 USD
1 CHF	0.870	0.937	0.872	1.004
1 EUR	1.303	1.499	1.324	1.579
1 GBP	1.434	1.979	1.431	1.987
100 JPY	1.070	0.950	1.018	1.003

## 5. Consolidated income statements First quarter Divisional segmentation (unaudited)

	Pharmaceuticals		Vaccines and Diagnostics		Sandoz		Consumer Health continuing operations		Corporate		Total continuing operations		Discontinued Consumer Health operations		Total Group	
	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m
<b>Net sales to third parties</b>	6	6	6	6	1	1	1	1			9	9			9	9
Sales to other Divisions	45	53	10	3	63	63	10	15	-128	-134						
<b>Sales of Divisions</b>	6	6			1	1	1	1			9	9			9	9
	478	317	257	283	789	969	313	474	-128	-134	709	909			709	909
Other revenues	102	158	97	126	4	6	14	17			217	307			217	307
Cost of Goods Sold	-1	-1									-2	-2			-2	-2
	088	007	-226	-260	-952	-990	-461	-525	142	134	585	648			585	648
<i>Of which amortization and impairments of product and patent rights and trademarks</i>	-80	-87	-70	-73	-54	-67	-19	-19			-223	-246			-223	-246
<b>Gross profit</b>	5	5									7	7			7	7
	492	468	128	149	841	985	866	966	14		341	568			341	568
Marketing & Sales	-1	-1									-2	-2			-2	-2
	898	902	-59	-57	-296	-337	-468	-519			721	815			721	815
Research & Development	-1	-1									-1	-1			-1	-1
	343	310	-88	-86	-141	-162	-76	-73	-46	-43	694	674			694	674
General & Administration	-194	-182	-33	-40	-91	-103	-81	-90	-106	-104	-505	-519			-505	-519
Other Income & Expense	5	22	-15	-19	-22	-38	-6	-22	-36	-15	-74	-72	24	-74	-48	
<i>Of which amortization and impairments of capitalized intangible assets included in function costs</i>	-25	-41	-6	-9	-3	-11			-1		-35	-61			-35	-61
<b>Operating income</b>	2	2									2	2			2	2
	062	096	-67	-53	291	345	235	262	-174	-162	347	488	24		347	512
Income from associated companies											83	137			83	137
Financial income											-48	148			-48	148
Interest expense											-86	-57			-86	-57
<b>Income before taxes</b>											2	2			2	2
											296	716	24		296	740
Taxes											-321	-408	-9	-321	-417	
<b>Net income</b>											1	2			1	2
											975	308	15		975	323
<i>Additions to:</i>																
<i>Property, plant and equipment(1)</i>	159	215	91	99	52	88	24	23	12	12	338	437			338	437
	127	37	5		1	4	3	2		1	136	44			136	44

*Goodwill and other  
intangible assets(1)*

---

(1) Excluding impact of business acquisitions

---

## 6. Legal proceedings update

A number of Novartis subsidiaries are, and will likely continue to be, subject to various legal proceedings that arise from time to time. As a result, the Group may become subject to substantial liabilities that may not be covered by insurance.

Litigation is inherently unpredictable and large verdicts do occur. As a consequence, Novartis may in the future incur judgments or enter into settlements of claims that could have a material adverse effect on its results of operations or cash flow. See note 19 in the Group's consolidated financial statements in the 2008 Annual Report for a summary of major legal proceedings. The following is a non-exhaustive list relating to some cases reported in the 2008 Annual Report and includes information as of the 2009 first quarter:

### Governmental investigations

The US Attorney's Office for the Eastern District of Pennsylvania served an administrative subpoena pursuant to the Health Insurance Portability and Accountability Act on a Novartis subsidiary in 2005. Novartis is cooperating with parallel civil and criminal investigations of the US Attorney's Office into allegations of potential off-label promotion of the epilepsy therapy *Trileptal*. Settlement discussions covering civil and criminal investigations have commenced. However, at this time, given the nature of the discussions to date, Novartis is unable to assess with any reasonable certainty the likely outcome of these discussions.

### *Zometa/Aredia* litigation

Novartis subsidiaries are defendants in approximately 605 cases brought in US courts. Plaintiffs claim to have experienced osteonecrosis of the jaw after having been treated with *Zometa* or *Aredia*, which are used in treating cancer that has spread to the bones. All purported class actions have been dismissed.

### *Zelnorm*

Novartis subsidiaries are defendants in approximately 140 cases brought in US courts. Plaintiffs claim to have experienced cardiovascular injuries after having been treated with *Zelnorm*, a treatment for irritable bowel syndrome and chronic constipation. A purported national class action was filed against a Novartis subsidiary in Canada. A statement to defend was filed in this action.

### Contact lenses patent litigation

Johnson & Johnson (J&J) filed suits seeking declaration that their Oasys® and Advance® products do not infringe CIBA Vision's silicone hydrogel patents (Jump patents). CIBA Vision filed counter-claims for infringement of its Jump patents. The trial on the Johnson & Johnson Oasys® product in the US began at the end of March 2009. Novartis has also filed infringement suits based on these patent rights in several European countries, including France, Germany, the Netherlands, Ireland, Italy, and the United Kingdom. In February, the court in the Netherlands, and in March, the court in France issued rulings holding that CIBA Vision's patents were valid and infringed by J&J's sales of Oasys® products. J&J appealed the ruling in the Netherlands, while the ruling in France is still subject to appeal.

### Rembrandt

## Edgar Filing: NOVARTIS AG - Form 6-K

On April 17, 2009, CIBA Vision entered into an agreement with Rembrandt Vision Technologies, granting CIBA Vision a license under Rembrandt's US Patent No. 5,712,327. As a result, the patent infringement suit filed by Rembrandt against CIBA Vision in October 2005 in a federal court in Texas is resolved, including all financial claims of Rembrandt for past and future commercialization of CIBA Vision's silicon hydrogel lenses.

---

### ***Lotrel***

A number of generic companies have challenged a patent valid in the US until 2017 for so-called high-dose and low-dose formulations of *Lotrel*, a single-pill combination high blood pressure medicine. Novartis filed infringement lawsuits against these manufacturers to enforce the intellectual property rights of Novartis. In 2007, Teva launched at risk its low-dose generic versions of *Lotrel*. A request by Novartis to grant a preliminary injunction was denied. The trial against Teva is expected in the second half of 2010. Separately, Novartis and Par/Kali have settled disputes on high-dose and low-dose versions of *Lotrel*.

### ***Famvir***

*Famvir*, a therapy for viral infections, is the subject of patent litigation in the US. The active ingredient of this medicine is covered by a compound patent that expires in 2010 in the US. Novartis initiated litigation against Teva and Roxane for infringement of patents covering the compound and method of use. Teva launched at risk its generic version in 2007, and a request by Novartis to grant a preliminary injunction was denied. In February 2009, the judge denied Teva's motion for summary judgment of the invalidity based on obviousness. Since the patent was not held invalid at this stage of the litigation, the case will continue to a full trial on its merits. A court date for the trial has not yet been scheduled. Roxane has also been added as co-defendant to the Teva litigation.

### **Wage and Hour litigation**

A group of pharmaceutical sales representatives filed suit in a State Court in California and in a Federal Court in New York against US Novartis subsidiaries alleging that the companies violated wage and hour laws by misclassifying the sales representatives as exempt employees, and by failing to pay overtime compensation. The lawsuits were consolidated and certified as a class action. In January 2009, the Court found the sales representatives are not entitled to overtime pay under the federal Fair Labor Standards Act and corresponding state wage and hour laws. Plaintiffs have appealed the judgment.

### **Average Wholesale Price litigation**

Claims have been brought against various pharmaceutical companies, including Novartis subsidiaries, alleging that they have fraudulently overstated the Average Wholesale Price and best price, which are, or have been, used by the US federal and state governments in the calculation of, respectively, Medicare reimbursements and Medicaid rebates. Discovery is ongoing in certain of these cases. Motions have been made to dismiss the complaint or for summary judgment in other cases. Novartis Pharmaceuticals Corp. was defendant in a trial in Alabama in 2008. The jury rendered a verdict against the Novartis subsidiary and imposed compensatory damages in the amount of USD 33 million. No punitive damages were awarded. The Novartis subsidiary has appealed the verdict. In a separate trial that took place in Alabama in February 2009, the jury rendered a verdict against a Sandoz subsidiary and awarded compensatory damages of USD 28 million and punitive damages of USD 50 million. The Novartis subsidiary will appeal the verdict.

### **Chiron/*Fluvirin***

The former Chiron Corporation, which Novartis acquired during 2006, was the subject of a number of legal proceedings arising out of Chiron's inability to deliver its *Fluvirin* influenza vaccine to the US market for the 2004/05 flu season, including class-action lawsuits alleging breaches of securities laws and shareholder derivative lawsuits alleging breaches of fiduciary duties. The securities fraud class actions were settled in April 2006. On January 6, 2009, the US District Court for the Northern District of California issued an order approving the settlement. The decision is final.

**Supplementary information****Non-IFRS disclosures**

Net debt/liquidity and free cash flow are non-IFRS financial measures, which means they should not be interpreted as measures determined under IFRS. Net debt/liquidity is presented as additional information since management believes it is a useful indicator of the Group's ability to meet financial commitments and to invest in new strategic opportunities, including strengthening its balance sheet. Free cash flow is presented as additional information since management believes it is a useful indicator of the Group's ability to operate without reliance on additional borrowing or usage of existing cash. Free cash flow is a measure of the net cash generated that is available for debt repayment and investment in strategic opportunities. Novartis uses free cash flow in internal comparisons of results from the Group's divisions and business units. Free cash flow of the divisions and business units uses the same definition as for the Group. No dividends, tax or financial receipts or payments are included in the division and business unit calculations. The definition of free cash flow used by Novartis does not include payments made to increase investments in associated companies nor acquisitions of subsidiaries. Free cash flow is not intended to be a substitute measure for cash flow from operating activities as determined under IFRS.

**Condensed consolidated change in liquidity** (unaudited)**First quarter**

	Q1 2009 USD m	Q1 2008 USD m	Change USD m
<b>Change in cash and cash equivalents</b>	<b>-463</b>	<b>1 571</b>	<b>-2 034</b>
Change in marketable securities, financial debt and financial derivatives	-1 903	-4 607	2 704
<b>Change in net debt/liquidity</b>	<b>-2 366</b>	<b>-3 036</b>	<b>670</b>
Net debt/liquidity at January 1	-1 247	7 407	-8 654
<b>Net debt/liquidity at March 31</b>	<b>-3 613</b>	<b>4 371</b>	<b>-7 984</b>



**Free cash flow(1)** (unaudited)**First quarter**

	Q1 2009 USD m	Q1 2008 USD m	Change USD m
<b>Cash flow from operating activities from continuing operations</b>	<b>1 953</b>	<b>1 689</b>	<b>264</b>
Purchase of property, plant & equipment	-368	-403	35
Purchase of intangible and financial assets	-136	-78	-58
Sale of property, plant & equipment, intangible and financial assets	57	147	-90
<b>Free cash flow from continuing operations before dividends</b>	<b>1 506</b>	<b>1 355</b>	<b>151</b>
Dividends	-3 931	-3 342	-589
<b>Free cash flow from continuing operations</b>	<b>-2 425</b>	<b>-1 987</b>	<b>-438</b>
Free cash flow from discontinued operations		-71	71
<b>Free cash flow</b>	<b>-2 425</b>	<b>-2 058</b>	<b>-367</b>

(1) The definition of free cash flow used by Novartis does not include payments made to increase investments in associated companies nor acquisitions of subsidiaries.

**Share information**

	March 31, 2009	March 31, 2008
Number of shares outstanding (million)	2 262.6	2 273.5
Registered share price (CHF)	43.08	50.90
ADS price (USD)	37.83	51.23
Market capitalization (USD billion)	85.0	116.2
Market capitalization (CHF billion)	97.5	115.7

## Impact of impairment, intangible asset and restructuring charges and other significant exceptional items First quarter(unaudited)

	Pharmaceuticals		Vaccines and Diagnostics		Sandoz		Consumer Health continuing operations		Corporate		Total continuing operations	
	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m	Q1 2009 USD m	Q1 2008 USD m
<b>Reported operating income</b>	<b>2 062</b>	<b>2 096</b>	<b>-67</b>	<b>-53</b>	<b>291</b>	<b>345</b>	<b>235</b>	<b>262</b>	<b>-174</b>	<b>-162</b>	<b>2 347</b>	<b>2 488</b>
Recurring amortization	95	101	76	81	57	78	19	19	1		248	279
Impairment of intangible assets	10	27		1							10	28
<b>Intangible asset charges</b>	<b>105</b>	<b>128</b>	<b>76</b>	<b>82</b>	<b>57</b>	<b>78</b>	<b>19</b>	<b>19</b>	<b>1</b>		<b>258</b>	<b>307</b>
Exceptional gains from divesting brands, subsidiaries and financial investments	-15	-115									-15	-115
Restructuring expenses	-13	39	2			4					-11	43
Impairment of property, plant & equipment	3	2			-1	2				4	2	8
Impairment of financial assets	1	15							3	5	4	20
Legal provisions, litigations and exceptional settlements				-49								-49
Release of pre-launch inventory provisions		-45										-45
<b>Total significant exceptional items</b>	<b>-24</b>	<b>-104</b>	<b>2</b>	<b>-49</b>	<b>-1</b>	<b>6</b>			<b>3</b>	<b>9</b>	<b>-20</b>	<b>-138</b>
<b>Total adjustments</b>	<b>81</b>	<b>24</b>	<b>78</b>	<b>33</b>	<b>56</b>	<b>84</b>	<b>19</b>	<b>19</b>	<b>4</b>	<b>9</b>	<b>238</b>	<b>169</b>
<b>Adjusted operating income</b>	<b>2 143</b>	<b>2 120</b>	<b>11</b>	<b>-20</b>	<b>347</b>	<b>429</b>	<b>254</b>	<b>281</b>	<b>-170</b>	<b>-153</b>	<b>2 585</b>	<b>2 657</b>
<b>Adjusted return on net sales</b>	<b>33.3%</b>	<b>33.8%</b>	<b>4.5%</b>	<b>-7.1%</b>	<b>20.1%</b>	<b>22.5%</b>	<b>19.5%</b>	<b>19.3%</b>			<b>26.6%</b>	<b>26.8%</b>
Income from associated companies											83	137
Recurring amortization related to income from associated companies, net of tax											139	34
Net financial income											-134	91
Taxes (adjusted for above items)											-390	-479
<b>Adjusted net income from continuing operations</b>											<b>2 283</b>	<b>2 440</b>
<b>Adjusted net income</b>											<b>2 270</b>	<b>2 434</b>

attributable to  
shareholders  
Adjusted basic  
earnings per  
share from  
continuing  
operations

USD	USD
1.00	1.07

## Supplementary tables: First quarter 2009 Net sales of top 20 pharmaceutical products(unaudited)

Brands	Therapeutic area	US		Rest of world		Total		
		USD m	% change in local currencies	USD m	% change in local currencies	USD m	% change in USD	% change in local currencies
<i>Diovan/Co Diovan</i>	Hypertension	585	3	817	10	1 402	2	7
<i>Gleevec/Glivec</i>	Chronic myeloid leukemia	245	19	649	11	894	1	13
<i>Zometa</i>	Cancer complications	178	16	164	6	342	3	10
<i>Femara</i>	Breast cancer	131	13	155	17	286	6	15
<i>Sandostatin</i>	Acromegaly	106	6	152	6	258	-4	6
<i>Lucentis</i>	Age-related macular degeneration			229	42	229	17	43
<i>Neoral/Sandimmun</i>	Transplantation	26	-4	195	-1	221	-10	-1
<i>Exelon/Exelon Patch</i>	Alzheimer's disease	78	32	125	16	203	8	21
<i>Voltaren (Excl. OTC)</i>	Inflammation/pain	1	-50	173	-6	174	-14	-6
<i>Lescol</i>	Cholesterol reduction	31	-14	110	-1	141	-10	-4
<b>Top ten products total</b>		<b>1 381</b>	<b>9</b>	<b>2 769</b>	<b>10</b>	<b>4 150</b>	<b>1</b>	<b>10</b>
<i>Exforge</i>	Hypertension	49	88	87	129	136	89	114
<i>Comtan/Stalevo</i>	Parkinson's disease	51	13	72	22	123	8	18
<i>Exjade</i>	Iron chelator	43	0	79	39	122	12	24
<i>Ritalin/Focalin</i>	Attention Deficit/Hyperactivity Disorder	92	8	21	23	113	7	11
<i>Tegretol</i>	Epilepsy	32	7	64	-12	96	-16	-7
<i>Foradil</i>	Asthma	4	0	87	7	91	-13	7
<i>Reclast/Aclasta</i>	Osteoporosis	59	111	26	163	85	118	128
<i>Lotrel</i>	Hypertension	83	-13			83	-13	-13
<i>Tobi</i>	Cystic fibrosis	50	9	24	5	74	1	7
<i>Myfortic</i>	Transplantation	29	38	44	26	73	14	30
<b>Top 20 products total</b>		<b>1 873</b>	<b>11</b>	<b>3 273</b>	<b>13</b>	<b>5 146</b>	<b>3</b>	<b>12</b>
Rest of portfolio		363	24	924	9	1 287	2	13
<b>Total Division sales</b>		<b>2 236</b>	<b>13(1)</b>	<b>4 197</b>	<b>12</b>	<b>6 433</b>	<b>3</b>	<b>12</b>

(1) Four percentage points of the US growth rate in the first quarter of 2009 is related to new sales of everolimus to stent manufacturers.

## First quarter Pharmaceutical net sales by therapeutic area (unaudited)

	Q1 2009 USD m	Q1 2008 USD m	% change USD	% change lc
<b>Cardiovascular and Metabolism</b>				
<i>Diovan</i>	1 402	1 369	2	7
<i>Exforge</i>	136	72	89	114
<i>Lotrel</i>	83	95	-13	-13
<i>Tekturna/Rasilez</i>	52	28	86	97
<i>Galvus</i>	26	6	NM	NM
<b>Total strategic franchise products</b>	<b>1 699</b>	<b>1 570</b>	<b>8</b>	<b>14</b>
<b>Mature products (including Lescol)</b>	<b>331</b>	<b>377</b>	<b>-12</b>	<b>-4</b>
<b>Total Cardiovascular and Metabolism products</b>	<b>2 030</b>	<b>1 947</b>	<b>4</b>	<b>11</b>
<b>Oncology</b>				
<i>Gleevec/Glivec</i>	894	888	1	13
<i>Zometa</i>	342	331	3	10
<i>Femara</i>	286	270	6	15
<i>Sandostatin</i>	258	269	-4	6
<i>Exjade</i>	122	109	12	24
Other	95	81	17	29
<b>Total Oncology products</b>	<b>1 997</b>	<b>1 948</b>	<b>3</b>	<b>13</b>
<b>Neuroscience and Ophthalmics</b>				
<i>Lucentis</i>	229	195	17	43
<i>Exelon/Exelon Patch</i>	203	188	8	21
<i>Comtan/Stalevo</i>	123	114	8	18
<i>Ritalin/Focalin</i>	113	106	7	11
<i>Tegretol</i>	96	114	-16	-7
<i>Trileptal</i>	70	90	-22	-13
Other	162	196	-17	-6
<b>Total strategic franchise products</b>	<b>996</b>	<b>1 003</b>	<b>-1</b>	<b>12</b>
<b>Mature products</b>	<b>88</b>	<b>105</b>	<b>-16</b>	<b>0</b>
<b>Total Neuroscience and Ophthalmics products</b>	<b>1 084</b>	<b>1 108</b>	<b>-2</b>	<b>12</b>
<b>Respiratory</b>				
<i>Foradil</i>	91	105	-13	7
<i>Tobi</i>	74	73	1	7
<i>Xolair</i>	61	39	56	77
Other	24	27	-11	10
<b>Total strategic franchise products</b>	<b>250</b>	<b>244</b>	<b>2</b>	<b>18</b>
<b>Mature products</b>	<b>28</b>	<b>28</b>	<b>0</b>	<b>-4</b>
<b>Total Respiratory products</b>	<b>278</b>	<b>272</b>	<b>2</b>	<b>16</b>
<b>Immunology and Infectious Diseases</b>				
<i>Neoral/Sandimmun</i>	221	245	-10	-1
<i>Reclast/Aclasta</i>	85	39	118	128
<i>Myfortic</i>	73	64	14	30
Other	68	59	15	32
<b>Total strategic franchise products</b>	<b>447</b>	<b>407</b>	<b>10</b>	<b>21</b>
<b>Mature products</b>	<b>221</b>	<b>239</b>	<b>-8</b>	<b>-3</b>
<b>Total Immunology and Infectious Diseases products</b>	<b>668</b>	<b>646</b>	<b>3</b>	<b>9</b>
<b>Additional products</b>				
<i>Voltaren (excluding OTC)</i>	174	202	-14	-6

Edgar Filing: NOVARTIS AG - Form 6-K

<i>Enablex/Emselex</i>	52	46	13	15
Everolimus sales to stent manufacturers	69		NM	NM
Other	81	95	-15	-8
<b>Total additional products</b>	<b>376</b>	<b>343</b>	<b>10</b>	<b>21</b>
<b>Total strategic franchise products</b>	<b>5 389</b>	<b>5 172</b>	<b>4</b>	<b>14</b>
<b>Total mature and additional products</b>	<b>1 044</b>	<b>1 092</b>	<b>-4</b>	<b>4</b>
<b>Total Division net sales</b>	<b>6 433</b>	<b>6 264</b>	<b>3</b>	<b>12</b>

NM Not meaningful

---

## Net sales by region(1) (unaudited)

## First quarter

	Q1 2009	Q1 2008	% change		Q1 2009	Q1 2008
	USD m	USD m	USD	local currencies	% of total	% of total
<b>Pharmaceuticals</b>						
US	2 236	1 985	13(2)	13	35	32
Europe	2 334	2 498	-7	11	36	40
Asia / Africa / Australasia	1 355	1 237	10	11	21	20
Canada and Latin America	508	544	-7	15	8	8
<b>Total</b>	<b>6 433</b>	<b>6 264</b>	<b>3</b>	<b>12</b>	<b>100</b>	<b>100</b>
<b>Vaccines and Diagnostics</b>						
US	87	79	10	10	35	28
Europe	105	148	-29	-18	43	53
Asia / Africa / Australasia	41	47	-13	5	16	17
Canada and Latin America	14	6	133	153	6	2
<b>Total</b>	<b>247</b>	<b>280</b>	<b>-12</b>	<b>-2</b>	<b>100</b>	<b>100</b>
<b>Sandoz</b>						
US	447	468	-4	-3	26	25
Europe	988	1 141	-13	4	57	60
Asia / Africa / Australasia	171	170	1	17	10	9
Canada and Latin America	120	127	-6	17	7	6
<b>Total</b>	<b>1 726</b>	<b>1 906</b>	<b>-9</b>	<b>4</b>	<b>100</b>	<b>100</b>
<b>Consumer Health</b>						
US	421	419	0	1	32	29
Europe	587	712	-18	0	45	49
Asia / Africa / Australasia	194	209	-7	-1	15	14
Canada and Latin America	101	119	-15	5	8	8
<b>Total</b>	<b>1 303</b>	<b>1 459</b>	<b>-11</b>	<b>1</b>	<b>100</b>	<b>100</b>
<b>Group</b>						
US	3 191	2 951	8	9	33	30
Europe	4 014	4 499	-11	7	41	45
Asia / Africa / Australasia	1 761	1 663	6	10	18	17
Canada and Latin America	743	796	-7	15	8	8
<b>Total</b>	<b>9 709</b>	<b>9 909</b>	<b>-2</b>	<b>8</b>	<b>100</b>	<b>100</b>

(1) Net sales from operations by location of third party customer.

(2) Four percentage points of the US growth rate in the first quarter of 2009 is related to new sales of everolimus to stent manufacturers.

## Quarterly analysis for continuing operations (unaudited)

## Key figures by quarter

	Q1 2009	Q4 2008	Change	
	USD m	USD m	USD m	%
Net sales	9 709	10 077	-368	-4
Operating income	2 347	1 680	667	40
Financial income	-48	58	-106	-183
Interest expense	-86	-76	-10	13
Taxes	-321	-252	-69	27
Net income	1 975	1 507	468	31

## Net sales by region

	Q1 2009	Q4 2008	Change	
	USD m	USD m	USD m	USD %
US	3 191	3 264	-73	-2
Europe	4 014	4 154	-140	-3
Asia / Africa / Australasia	1 761	1 847	-86	-5
Canada and Latin America	743	812	-69	-8
Total	9 709	10 077	-368	-4

## Net sales by division

	Q1 2009	Q4 2008	Change	
	USD m	USD m	USD m	USD %
Pharmaceuticals	6 433	6 430	3	0
Vaccines and Diagnostics	247	491	-244	-50
Sandoz	1 726	1 804	-78	-4
Consumer Health continuing operations	1 303	1 352	-49	-4
Total	9 709	10 077	-368	-4

## Operating income by division

	Q1 2009	Q4 2008	Change	
	USD m	USD m	USD m	%
Pharmaceuticals	2 062	1 562	500	32
Vaccines and Diagnostics	-67	26	-93	-358
Sandoz	291	200	91	46



Edgar Filing: NOVARTIS AG - Form 6-K

<b>Consumer Health continuing operations</b>	<b>235</b>	190	45	24
Corporate Income & Expense, net	-174	-298	124	-42
<b>Operating income from continuing operations</b>	<b>2 347</b>	1 680	667	40
Discontinued Consumer Health operations		12	-12	
<b>Total</b>	<b>2 347</b>	1 692	655	39

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Novartis AG**

Date: April 23, 2009

By: /s/ MALCOLM B. CHEETHAM

Name: Malcolm B. Cheetham  
Title: Head Group Financial Reporting and Accounting

---