

RLI CORP  
Form 10-Q  
April 27, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended **March 31, 2007**

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **001-09463**

**RLI Corp.**

(Exact name of registrant as specified in its charter)

**ILLINOIS**

(State or other jurisdiction of  
incorporation or organization)

**37-0889946**

(I.R.S. Employer  
Identification Number)

**9025 North Lindbergh Drive, Peoria, IL**

(Address of principal executive offices)

**61615**

(Zip Code)

**(309) 692-1000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Edgar Filing: RLI CORP - Form 10-Q

Yes

No

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of April 20, 2007 the number of shares outstanding of the registrant's Common Stock was 23,961,328.

---

## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

RLI Corp. and Subsidiaries  
Condensed Consolidated Statements of Earnings and Comprehensive Earnings  
(Unaudited)

(in thousands, except per share data)	For the Three-Month Period Ended March 31,	
	2007	2006
Net premiums earned	\$ 137,977	\$ 127,387
Net investment income	18,990	16,708
Net realized investment gains	4,625	4,442
	161,592	148,537
Losses and settlement expenses	63,060	66,677
Policy acquisition costs	39,764	35,599
Insurance operating expenses	9,556	9,201
Interest expense on debt	1,510	1,682
General corporate expenses	1,877	1,855
	115,767	115,014
Equity in earnings of unconsolidated investees	1,313	2,740
Earnings before income taxes	47,138	36,263
Income tax expense	14,621	10,607
Net earnings	\$ 32,517	\$ 25,656
Other comprehensive earnings (loss) net of tax	600	(3,595)
Comprehensive earnings	\$ 33,117	\$ 22,061
Earnings per share:		
Basic:		
Basic net earnings per share	\$ 1.35	\$ 1.00
Basic comprehensive earnings per share	\$ 1.37	\$ 0.86
Diluted:		
Diluted net earnings per share	\$ 1.32	\$ 0.97
Diluted comprehensive earnings per share	\$ 1.34	\$ 0.84
Weighted average number of common shares outstanding		
Basic	24,144	25,558
Diluted	24,702	26,400
Cash dividends declared per common share	\$ 0.20	\$ 0.17

The accompanying notes are an integral part of the unaudited interim financial statements.

Edgar Filing: RLI CORP - Form 10-Q

RLI Corp. and Subsidiaries Condensed Consolidated Balance Sheets

(in thousands, except share data)	March 31 2007 (unaudited)	December 31 2006
<b>ASSETS</b>		
Investments		
Fixed maturities		
Available-for-sale, at fair value	\$ 1,258,557	\$ 1,234,571
Held-to-maturity, at amortized cost	100,427	106,310
Trading, at fair value	15,521	14,960
Equity securities, at fair value	374,668	368,195
Short-term investments, at cost	88,581	104,205
Total investments	1,837,754	1,828,241
Accrued investment income	17,440	18,628
Premiums and reinsurance balances receivable	104,737	126,021
Ceded unearned premium	87,494	97,596
Reinsurance balances recoverable on unpaid losses	527,700	525,671
Deferred policy acquisition costs	71,206	73,817
Property and equipment	20,068	20,590
Investment in unconsolidated investees	32,022	36,667
Goodwill and indefinite-lived intangibles	26,214	26,214
Other assets	26,501	17,851
<b>TOTAL ASSETS</b>	<b>\$ 2,751,136</b>	<b>\$ 2,771,296</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities:		
Unpaid losses and settlement expenses	\$ 1,333,523	\$ 1,318,777
Unearned premiums	359,232	387,811
Reinsurance balances payable	74,365	85,046
Income taxes-current	16,044	8,318
Income taxes-deferred	27,179	27,069
Bonds payable, long-term debt	100,000	100,000
Other liabilities	74,018	87,755
<b>TOTAL LIABILITIES</b>	<b>\$ 1,984,361</b>	<b>\$ 2,014,776</b>
Shareholders' Equity		
Common stock (\$1 par value)		
(31,711,584 shares issued at 3/31/07)		
(31,689,740 shares issued at 12/31/06)	31,711	31,690
Paid-in capital	188,470	187,632
Accumulated other comprehensive earnings	105,745	105,145
Retained earnings	621,874	594,147
Deferred compensation	7,520	7,744
Less: Treasury shares at cost		
(7,750,256 shares at 3/31/07)		
(7,416,762 shares at 12/31/06)	(188,545)	(169,838)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>766,775</b>	<b>756,520</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 2,751,136</b>	<b>\$ 2,771,296</b>

The accompanying notes are an integral part of the unaudited interim financial statements.

Edgar Filing: RLI CORP - Form 10-Q

RLI Corp. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

(in thousands)	For the Three Month Period Ended March 31,	
	2007	2006
Net cash provided by operating activities	\$ 25,310	\$ 21,709
<b>Cash Flows from Investing Activities</b>		
Investments purchased	(96,813 )	(260,368 )
Investments sold	39,119	251,644
Investments called or matured	37,252	27,460
Net change in short term investments	17,889	(23,819 )
Changes in notes receivable	500	0
Net property and equipment purchased	(330 )	(495 )
Net cash used in investing activities	\$ (2,383 )	\$ (5,578 )
<b>Cash Flows from Financing Activities</b>		
Cash dividends paid	\$ (4,855 )	\$ (4,344 )
Payment on debt	0	(266 )
Stock option plan share issuance	780	1,563
Excess tax benefit from exercise of stock options	79	0
Treasury shares purchased	(18,931 )	(13,084 )
Net cash used in financing activities	\$ (22,927 )	\$ (16,131 )
Net increase in cash	0	0
Cash at the beginning of the year	0	0
Cash at March 31	\$	\$

The accompanying notes are an integral part of the unaudited interim financial statements.

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** - The financial information is prepared in conformity with U.S. generally accepted accounting principles (GAAP), and such principles are applied on a basis consistent with those reflected in our 2006 annual report filed with the Securities and Exchange Commission. Management has prepared the financial information included herein without audit by independent registered public accountants. The condensed consolidated balance sheet as of December 31, 2006 has been derived from, but does not include all the disclosures contained in, the audited consolidated financial statements for the year ended December 31, 2006.

The information furnished includes all adjustments and normal recurring accrual adjustments that are, in the opinion of management, necessary for a fair statement of results for the interim periods. Results of operations for the three month periods ended March 31, 2007 and 2006 are not necessarily indicative of the results of a full year.

The accompanying financial data should be read in conjunction with the notes to the financial statements contained in our 2006 Annual Report on Form 10-K.

**Earnings Per Share:** Basic earnings per share (EPS) excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the dilution that could occur if securities or other contracts to issue common stock or common stock equivalents were exercised or converted into common stock. When inclusion of common stock equivalents increases the earnings per share or reduces the loss per share, the effect on earnings is anti-dilutive. Under these circumstances, the diluted net earnings or net loss per share is computed excluding the common stock equivalents.

Pursuant to disclosure requirements contained in Statement of Financial Accounting Standards (SFAS) 128, Earnings Per Share, the following represents a reconciliation of the numerator and denominator of the basic and diluted EPS computations contained in the condensed financial statements.

(in thousands, except per share data)	For the Three-Month Period Ended March 31, 2007		
	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Basic EPS</b>			
Income available to common Shareholders	\$ 32,517	24,144	\$ 1.35
<b>Effective of Dilutive Securities</b>			
Incentive Stock Options	0	558	
<b>Diluted EPS</b>			
Income available to common Shareholders	\$ 32,517	24,702	\$ 1.32

(in thousands, except per share data)	For the Three-Month Period Ended March 31, 2006		
	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Basic EPS</b>			
Income available to common shareholders	\$ 25,656	25,558	\$ 1.00
<b>Effective of Dilutive Securities</b>			
Incentive Stock Options	0	842	
<b>Diluted EPS</b>			
Income available to common shareholders	\$ 25,656	26,400	\$ 0.97

**Adopted Accounting Standards:**

*SFAS No. 155, Accounting for Certain Hybrid Financial Instruments – an amendment of FASB Statements No. 133 and 140 (SFAS 155)*

On January 1, 2007, we adopted SFAS 155, Accounting for Certain Hybrid Financial Instruments. SFAS 155 amends FASB Statement No. 133 and FASB Statement No. 140, and improves the financial reporting of certain hybrid financial instruments by requiring more consistent accounting that eliminates exemptions and provides a means to simplify the accounting for these instruments. Specifically, SFAS 155 allows financial instruments that have embedded derivatives to be accounted for as a whole (eliminating the need to bifurcate the derivative from its host) if the holder elects to account for the whole instrument on a fair value basis. SFAS 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. Companies are required to adopt the provisions of SFAS 155, as applicable, beginning in fiscal year 2007. The adoption of SFAS 155 had no impact on our financial position or results of operations.

*FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48)*

On January 1, 2007, we adopted the provisions of FIN 48, Accounting for Uncertainty in Income Taxes, which clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 requires an entity to recognize the benefit of tax positions only when it is more likely than not, based on the position's technical merits, that the position would be sustained upon examination by the respective taxing authorities. The tax benefit is measured as the largest benefit that is more than fifty-percent likely of being realized upon final settlement with the respective taxing authorities. FIN 48 is effective for fiscal years beginning after December 15, 2006. The adoption of FIN 48 did not have an impact on our financial position or results of operations as we have taken no tax positions which would require disclosure under the new guidance. Although the IRS is not currently examining any of our income tax returns, tax years 2005 and 2006 remain open and are subject to examination.

**Pending Accounting Standards:**

*SFAS No. 157, Fair Value Measurements (SFAS 157)*

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS 157 defines fair value and establishes a framework for measuring fair value in GAAP. The pronouncement describes fair value as being based on a hypothetical transaction to sell an asset or transfer a liability at a specific measurement date, as considered from the perspective of a market participant who holds the asset or owes the liability. In addition, fair value should be viewed as a market-based measurement, not an entity-specific measurement. Therefore, fair value should be determined based on the assumptions that market participants would use in pricing an asset or liability, including all risks associated with that asset or liability. SFAS 157 becomes effective for fiscal years beginning after November 15, 2007. We are currently reviewing the guidance provided in this standard to determine the impact on our financial position and results of operations.

*SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159)*

In February 2007, FASB released Statement 159 titled The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159), which is effective for fiscal years beginning after November 15, 2007, with early adoption permitted. We have not elected early adoption. The Statement permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. This Statement is expected to expand the use of fair value measurement, which is consistent with the Board's long-term measurement objectives for accounting for financial instruments. We are continuing to evaluate the provisions of this standard, in conjunction with our current investment mix and investment philosophy.

**Pension Plan:** During 2003 through 2006, our board and management took a series of steps to gradually freeze and terminate our defined benefit pension plan. The plan termination was finalized in 2006. All plan distributions were made in late 2006. During the three months ended March 31, 2006, we incurred \$350,000 in pension expense. No expenses were incurred in 2007.

**Intangible assets:** In accordance with SFAS 142, Goodwill and Other Intangible Assets, the amortization of goodwill and indefinite-lived intangible assets is not permitted. Goodwill and indefinite-lived intangible assets remain on the balance sheet and are tested for impairment on an annual basis, or earlier if there is reason to suspect that their values may have been diminished or impaired. Goodwill and indefinite-lived intangible assets, which relate to our surety segment, are listed separately on the balance sheet and totaled \$26.2 million at March 31, 2007 and December 31, 2006. Impairment testing was performed during 2006, pursuant to the requirements of SFAS 142. Based upon this review, these assets are not impaired. As of March 31, 2007, there is no indication of impairment.

Intangible assets with definite lives continue to be amortized over their estimated useful lives. Definite-lived intangible assets that continue to be amortized under SFAS 142 relate to our purchase of customer-related and



marketing-related intangibles. These intangibles have useful lives ranging from five to 10 years. Amortization of intangible assets was \$0.1 million for the first three months of 2007 and 2006. At March 31, 2007, net intangible assets totaled \$0.03 million, net of \$5.7 million of accumulated amortization, and are included in other assets. These assets will be fully amortized next quarter.

**2. STOCK BASED COMPENSATION** In December 2004, the Financial Accounting Standards Board (FASB) revised Statement of Financial Accounting Standards (SFAS) No. 123, Share-Based Payment, (SFAS 123R) which required companies to expense the estimated fair value of employee stock options and similar awards, for all options vesting, granted, or modified after the effective date of this revised statement.

SFAS 123R is a revision of SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123), and supersedes Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25), and its related implementation guidance. On January 1, 2006, we adopted the provisions of SFAS 123R using the modified prospective method. SFAS 123R requires entities to recognize compensation expense for awards of equity instruments to employees based on the grant-date fair value of those awards. Prior to the adoption of SFAS 123R, we followed the intrinsic value method in accordance with APB 25 to account for our employee stock options and recognized no compensation expense for the stock option grants.

On November 10, 2005, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position No. SFAS 123(R)-3, Transition Election Related to Accounting for Tax Effects of Share-Based Payment Awards. The alternative transition method includes simplified methods to establish the beginning balance of the additional paid-in capital pool ( APIC pool ) related to the tax effects of employee share-based compensation, and to determine the subsequent impact on the APIC pool and consolidated statements of cash flows of the tax effects of employee share-based compensation awards that are outstanding upon adoption of SFAS 123(R). We elected to adopt the alternative transition method provided in this FASB Staff Position for calculating the tax effects of share-based compensation pursuant to SFAS 123(R).

During 2005, our shareholders approved the RLI Corp. Omnibus Stock Plan (omnibus plan). The purpose of the omnibus plan is to promote our interests and those of our shareholders by providing our key personnel an opportunity to acquire a proprietary interest in the company and reward them for achieving a high level of corporate performance and to encourage our continued success and growth. Awards under the omnibus plan may be in the form of restricted stock, stock options (both incentive and nonqualified), stock appreciation rights, performance units, as well as other stock based awards. Eligibility under the omnibus plan is limited to our employees or employees of any affiliate and to individuals or entities who are not employees but who provide services to us or an affiliate, including services provided in the capacity of consultant, advisor or director. The granting of awards is solely at the discretion of the executive resources committee and the nominating/corporate governance committee of our board of directors. The total number of shares of common stock available for distribution under the omnibus plan may not exceed 1,500,000 shares (subject to adjustment for changes in our capitalization). Since 2005, we have granted 439,800 stock options under this plan. In 2007, we granted 11,200 stock options under this plan.

Edgar Filing: RLI CORP - Form 10-Q

Under the omnibus plan, we may grant to officers, directors and other employees stock options for shares with an exercise price equal to the fair market value of the shares at the date of grant. Options generally vest and become exercisable ratably over a five-year period and have a ten-year life. The related compensation expense is recognized over the requisite service period. In most instances the requisite service period and vesting period will be the same. For participants who are retirement eligible, defined by the plan as those individuals whose age and years of service equals seventy-five, the requisite service period is deemed to be met and options are immediately expensed on the date of grant. For participants who will become retirement eligible during the vesting period, the requisite service period over which expense is recognized is the period between the grant date and the attainment of retirement eligibility. Shares issued upon option exercise are newly issued shares.

During 2005, our board of directors adopted resolutions authorizing the accelerated vesting of existing unvested stock options, including directors' stock options. Acceleration was applicable to substantially all unvested options and contained certain share transfer restrictions. These modifications, which occurred prior to the effective date of SFAS 123R, effectively removed these options from expense consideration under SFAS 123R.

The following tables summarize option activity in 2007 and 2006:

	Number of Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value (in 000 s)
Outstanding options at January 1, 2007	1,632,019	\$ 31.30		
Options granted	11,200	\$ 56.27		
Options exercised	(23,492 )	\$ 22.95		\$ 788
Options canceled/forfeited	(2,700 )	\$ 50.15		
Outstanding options at March 31, 2007	1,617,027	\$ 31.55	5.50	\$ 37,800
Exercisable options at March 31, 2007	1,406,726	\$ 28.70	4.95	\$ 36,892

	Number of Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value (in 000 s)
Outstanding options at January 1, 2006	1,931,627	\$ 26.53		
Options granted	5,000	\$ 52.30		
Options exercised	(210,030 )	\$ 18.32		\$ 7,590
Options canceled/forfeited	(2,900 )	\$ 34.64		
Outstanding options at March 31, 2006	1,723,697	\$ 27.59	5.40	\$ 51,209
Exercisable options at March 31, 2006	1,718,697	\$ 27.52	5.39	\$ 51,184

## Edgar Filing: RLI CORP - Form 10-Q

The majority of our options are granted annually at the board meeting in May. Thus far in 2007, 11,200 shares were granted with an average exercise price of \$56.27 and an average fair value of \$15.28. We recognized \$0.3 million of expense in the first three months of 2007 related to options vesting. Since options granted under our plan are non-qualified, we recorded a tax benefit of \$0.1 million related to this compensation expense. Total unrecognized compensation expense relating to outstanding and unvested options was \$1.7 million, which will be recognized over the remainder of the five-year vesting period.

The fair value of options was estimated using a Black-Scholes based option pricing model with the following grant-date assumptions and weighted average fair values:

	2007	2006
Weighted-average fair value of grants	\$ 15.28	\$ 14.57
Risk-free interest rates	4.82	% 5.03
Dividend yield	1.50	% 1.51
Expected volatility	21.76	% 22.44
Expected option life	6.31 years	6.31 years

The risk-free rate is determined based on U.S. treasury yields that most closely approximate each options expected life. The dividend yield is calculated based on the average annualized dividends paid during the most recent five-year period. The expected volatility is an implied volatility. This volatility is calculated by computing the weighted average of the most recent 1-year volatility, the most recent 6.31-year (equal to the expected life) volatility and the median of the 6.31-year rolling volatilities of RLI stock. The expected option life is determined based on historical exercise behavior and the assumption that all outstanding options will be exercised at the midpoint of the current date and remaining contractual term, adjusted for the demographics of the current year's grant.

**3. OPERATING SEGMENT INFORMATION** - Selected information by operating segment is presented in the table below. Additionally, the table reconciles segment totals to total earnings and total revenues.

10

---

Edgar Filing: RLI CORP - Form 10-Q

SEGMENT DATA (in thousands)

SEGMENT DATA (in thousands)	For the Three-Month Periods Ended March 31,	
	2007	2006
	<b>REVENUES</b>	
Casualty	\$ 88,015	\$ 87,266
Property	34,609	25,622
Surety	15,353	14,499
Segment totals before income taxes	\$ 137,977	\$ 127,387
Net investment income	18,990	16,708
Net realized gains	4,625	4,442
Total	\$ 161,592	\$ 148,537
	<b>NET EARNINGS</b>	
	2007	2006
Casualty	\$ 18,617	\$ 8,886
Property	3,949	5,078
Surety	3,031	1,946
Net Underwriting Income	\$ 25,597	\$ 15,910
Net investment income	18,990	16,708
Net realized gains	4,625	4,442
General corporate expense and interest on debt	(3,387)	(3,537)
Equity in earnings of unconsolidated investee	1,313	2,740
Total earnings before income taxes	\$ 47,138	\$ 36,263
Income tax expense	14,621	10,607
Total	\$ 32,517	\$ 25,656

## Edgar Filing: RLI CORP - Form 10-Q

The following table further summarizes revenues (net premiums earned) by major product type within each operating segment:

(in thousands)	For the Three-Month Period Ended March 31,	
	2007	2006
<b>Casualty</b>		
General liability	\$ 43,999	\$ 44,907
Commercial and personal umbrella	16,721	15,696
Commercial transportation	12,333	12,514
Specialty program business	7,007	6,891
Executive coverages	3,002	3,060
Other	4,953	4,198
<b>Total</b>	<b>\$ 88,015</b>	<b>\$ 87,266</b>
<b>Property</b>		
Commercial property	\$ 24,787	\$ 18,033
Construction	1,136	2,737
Marine	6,064	2,693
Other property	2,622	2,159
<b>Total</b>	<b>\$ 34,609</b>	<b>\$ 25,622</b>
<b>Surety</b>	<b>\$ 15,353</b>	<b>\$ 14,499</b>
<b>Grand Total</b>	<b>\$ 137,977</b>	<b>\$ 127,387</b>

A detailed discussion of earnings and results by segment is contained in management's discussion and analysis of financial condition and results of operations.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

**SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995:** This discussion and analysis may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that are not historical facts, and involve risks and uncertainties that could cause actual results to differ materially from those expected and projected. Various risk factors that could affect future results are listed in our filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2006.

#### OVERVIEW

We underwrite selected property and casualty insurance and surety coverage through insurance company subsidiaries collectively known as RLI Insurance Group, or the Group. The Group provides insurance coverages primarily for commercial risks representing 85% of our consolidated revenue for the first three months of 2007 and 86% of consolidated revenue for the same period of 2006.

As a niche company, we offer specialty insurance coverages designed to meet

specific insurance needs of targeted insured groups and underwrite particular types of coverage for certain markets that are underserved by the insurance industry, such as our commercial earthquake coverage and oil and gas surety bonds. We also provide types of coverages not generally offered by other companies, such as our stand-alone personal umbrella policy. The excess and surplus insurance market, which unlike the standard admitted market is less regulated and more flexible in terms of policy forms and premium rates, provides an alternative market for customers with hard-to-place risks. When we underwrite within the surplus lines market, we are selective in the line of business and type of risks we choose to write. Using our non-admitted status in this market allows us to tailor terms and conditions to manage these exposures more effectively than our admitted counterparts. Often the development of these specialty insurance coverages is generated through proposals brought to us by an agent or broker seeking coverage for a specific group of clients. Once a proposal is submitted, underwriters determine whether it would be a viable product in keeping with our business objectives.

We measure the results of our insurance operations by monitoring certain measures of growth and profitability across three distinct business segments: casualty, property, and surety. Growth is measured in terms of gross premiums written and profitability is analyzed through combined ratios, which are further subdivided into their respective loss and expense components. The combined ratios represent the income generated from our individual segments.

The foundation of our overall business strategy is to underwrite for profit. This drives our ability to provide shareholder returns in three different ways: the underwriting profit itself, net investment income from our investment portfolio, and long-term appreciation in our equity portfolio. Our investment strategy is based on preservation of capital as the first priority, with a secondary focus on generating total return.

The property and casualty insurance business is cyclical and influenced by many factors, including price competition, economic conditions, natural or man-made disasters (for example, earthquakes, hurricanes, and terrorism), interest rates, state regulations, court decisions and changes in the law. One of the unique and challenging features of the property and casualty insurance business is that coverages must be priced before costs have fully developed, because premiums are charged before claims are incurred. This requires that liabilities be estimated and recorded in recognition of future loss and settlement obligations. Due to the inherent uncertainty in estimating these liabilities, there can be no assurance that actual liabilities will not be more or less than recorded amounts; if actual liabilities differ from recorded amounts, there will be an adverse or favorable effect on net earnings. In evaluating the objective performance measures previously mentioned, it is important to consider the following individual characteristics of each major insurance segment.

The casualty portion of our business consists largely of general liability, transportation, multi-peril program business, commercial umbrella, personal umbrella, executive products and other specialty coverages. In addition, we provide employers' indemnity and in-home business owners coverage. The casualty business is subject to the risk of estimating losses and related loss reserves because the ultimate settlement of a casualty claim may take several years to fully develop. The casualty segment may also be affected by evolving legislation and court decisions that define the extent of coverage and the amount of compensation due for injuries or losses.

Our property segment primarily underwrites commercial fire, earthquake, difference in conditions, marine, and in the state of Hawaii, select personal lines policies. Property insurance results are subject to the variability introduced by perils such as earthquakes, fires and hurricanes. Our major catastrophe exposure is to losses caused by earthquakes, primarily in the state of California. Our second largest catastrophe exposure is to losses caused by hurricanes to commercial properties throughout the Gulf and East Coasts, as well as to homes we insure in Hawaii. We attempt to limit our net aggregate exposure to a catastrophic event by purchasing reinsurance and through extensive use of computer-assisted modeling techniques. These techniques provide estimates of the concentration of risks exposed to catastrophic events.

The surety segment specializes in writing small-to-large commercial and small contract surety coverages, as well as those for the energy (plugging and abandonment of oil wells), petrochemical, and refining industries. Our surety coverages usually involve a statutory requirement for bonds. While these bonds have maintained a relatively low loss ratio, losses may fluctuate due to adverse economic conditions that may affect the financial viability of an insured. The contract surety marketplace guarantees the construction work of a commercial contractor for a specific project. Generally, losses occur due to adverse economic conditions, inclement weather conditions or the deterioration of a contractor's financial condition. As such, this line has historically produced marginally higher loss ratios than other surety lines.

The insurance marketplace softened over the last several years, meaning that the marketplace became more competitive and prices were generally flat to falling, even as coverage terms became less restrictive. Nevertheless, we believe that our business model is geared to create underwriting income by focusing on sound underwriting discipline. Our primary focus will continue to be on underwriting profitability as opposed to premium growth or market share measurements.

#### ***GAAP and non-GAAP Financial Performance Metrics***

Throughout this quarterly report, we present our operations in the way we believe will be most meaningful, useful and transparent to anyone using this financial information to evaluate our performance. In addition to the GAAP presentation of net earnings and certain statutory reporting information, we show certain non-GAAP financial measures that we believe are valuable in managing our business, evaluating our performance, and drawing comparisons to our peers. These measures include underwriting income, gross premiums written, net premiums written, combined ratios, and net unpaid loss and settlement expenses.

Following is a list of non-GAAP measures found throughout this report with their definitions, relationships to GAAP measures, and explanations of their importance to our operations.

#### ***Underwriting Income***

Underwriting income or profit represents the pretax profitability of our insurance operations and is derived by subtracting losses and settlement expenses, policy acquisition costs, and insurance operating expenses from net

premium earned. Each of these captions is presented in the statements of earnings but not subtotaled. However, this information is available in total and by segment in note 2 to the financial statements, Operating Segment Information. The nearest comparable GAAP measure is earnings before income taxes which, in addition to underwriting income, includes net investment income, general corporate expenses, debt costs, and unconsolidated investee earnings.

*Gross premiums written*

While net premiums earned is the related GAAP measure used in the statements of earnings, gross premiums written is the component of net premiums earned that measures insurance business produced before the impact of ceding reinsurance premiums, but without respect to when those premiums will be recognized as actual revenue. We use this measure as an overall gauge of gross business volume in our insurance underwriting operations with some indication of profit potential subject to the levels of our retentions, expenses and loss costs.

*Net premiums written*

While net premiums earned is the related GAAP measure used in the statements of earnings, net premiums written is the component of net premiums earned that measures gross premiums written less the cost of ceding reinsurance premiums, but without respect to when those premiums will be recognized as actual revenue. We use this measure as an indication of retained or net business volume in our insurance underwriting operations. It provides some indication of future earnings potential subject to our expenses and loss costs.

*Combined ratios*

This ratio is a common insurance industry measure of profitability for any underwriting operation, and is calculated in two components. First, the expense ratio reflects the sum of policy acquisition costs and insurance operating expenses, divided by net premiums earned. The second component, the loss ratio, is losses and settlement expenses divided by net premiums earned. The sum of the loss and expense ratios is the combined ratio. The difference between the combined ratio and 100 reflects the per-dollar rate of underwriting income or loss. For example, a combined ratio of 85 implies that for every \$100 of premium we earn, we record \$15 of underwriting income.

*Net Unpaid Loss and Settlement Expenses*

Unpaid losses and settlement expenses, as shown in the liabilities section of our balance sheets, represents the total obligations to claimants for both estimates of known claims and estimates for incurred but not reported (IBNR) claims. The related asset item, reinsurance balances recoverable on unpaid losses and settlement expense, is the estimate of known claims and estimates of IBNR that we expect to recover from reinsurers. The net of these two items is generally referred to as net unpaid loss and settlement expenses and is commonly referred to in our disclosures regarding the process of establishing these various estimated amounts.

**Critical Accounting Policies**

In preparing the condensed consolidated financial statements, we are required



to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent assets and liabilities as of the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses for the reporting period. Actual results could differ significantly from those estimates.

The most critical accounting policies involve significant estimates and include those used in determining the liability for unpaid losses and settlement expenses, investment valuation, recoverability of reinsurance balances and deferred policy acquisition costs.

### ***Unpaid Losses and Settlement Expenses***

#### *Overview*

Loss and loss adjustment expense reserves represent our best estimate of ultimate amounts for losses and related settlement expenses from claims that have been reported but not paid, and those losses that have occurred but have not yet been reported to us. Loss reserves do not represent an exact calculation of liability, but instead represent our estimates, generally utilizing individual claim estimates and actuarial expertise and estimation techniques at a given accounting date. The loss reserve estimates are expectations of what ultimate settlement and administration of claims will cost upon final resolution. These estimates are based on facts and circumstances then known to us, review of historical settlement patterns, estimates of trends in claims frequency and severity, projections of loss costs, expected interpretations of legal theories of liability, and many other factors. In establishing reserves, we also take into account estimated recoveries, reinsurance, salvage, and subrogation. The reserves are reviewed regularly by a team of actuaries we employ with periodic review by outside independent actuarial firms.

The process of estimating loss reserves involves a high degree of judgment and is subject to a number of variables. These variables can be affected by both internal and external events, such as changes in claims handling procedures, claim personnel, economic inflation, legal trends, and legislative changes, among others. The impact of many of these items on ultimate costs for loss and loss adjustment expense is difficult to estimate. Loss reserve estimations also differ significantly by coverage due to differences in claim complexity, the volume of claims, the policy limits written, the terms and conditions of the underlying policies, the potential severity of individual claims, the determination of occurrence date for a claim, and reporting lags (the time between the occurrence of the policyholder events and when it is actually reported to the insurer). Informed judgment is applied throughout the process. We continually refine our loss reserve estimates as historical loss experience develops and additional claims are reported and settled. We rigorously attempt to consider all significant facts and circumstances known at the time loss reserves are established.

Due to inherent uncertainty underlying loss reserve estimates, including but not limited to the future settlement environment, final resolution of the estimated liability will be different from that anticipated at the reporting date. Therefore, actual paid losses in the future may yield a materially different amount than currently reserved favorable and unfavorable.

The amount by which estimated losses differ from those originally reported for a period is known as development. Development is unfavorable when the losses ultimately settle for more than the levels at which they were reserved or subsequent estimates indicate a basis for reserve increases on unresolved claims. Development is favorable when losses ultimately settle for less than the amount reserved or subsequent estimates indicate a basis for reducing loss reserves on unresolved claims. We reflect favorable or unfavorable developments of loss reserves in the results of operations in the period the estimates are changed.

We record two categories of loss and loss adjustment expense reserves case-specific reserves and incurred but not reported (IBNR) reserves.

Within a reasonable period of time after a claim is reported, our claim department completes an initial investigation and establishes a case reserve. This case-specific reserve is an estimate of the ultimate amount we will have to pay for the claim, including related legal expenses and other costs associated with resolving and settling a particular claim. The estimate reflects all of the current information available regarding the claim, the informed judgment of our professional claim personnel, our reserving practices and experience, and the knowledge of such personnel regarding the nature and value of the specific type of claim. During the life cycle of a particular claim, more information may materialize that causes us to revise the estimate of the ultimate value of the claim either upward or downward. We may determine that it is appropriate to pay portions of the reserve to the claimant or related settlement expenses before final resolution of the claim. The amount of the individual claim reserve will be adjusted accordingly and is based on the most recent information available.

We establish Incurred But Not Reported (IBNR) reserves to estimate the amount we will have to pay for claims that have occurred, but have not yet been reported to us; claims that have been reported to us that may ultimately be paid out differently than expected by our case-specific reserves; and claims that have been paid and closed, but may reopen and require future payment.

Our IBNR reserving process involves three steps including an initial IBNR generation process that is prospective in nature; a loss and loss adjustment expense reserve estimation process that occurs retrospectively; and a subsequent discussion and reconciliation between our prospective and retrospective IBNR estimates which includes changes in our provisions for IBNR where deemed appropriate. These three processes are discussed in more detail in the following sections.

Loss adjustment expense (LAE) represents the cost involved in adjusting and administering losses from policies we sold. The LAE reserves are frequently separated into two components: allocated and unallocated. Allocated loss adjustment expense (ALAE) reserves represent an estimate of claims settlement expenses that can be identified with a specific claim or case. Examples of ALAE would be the hiring of an outside adjuster to investigate a claim or an outside attorney to defend our insured. The claims professional typically estimates this cost separately from the loss component in the case reserve. Unallocated loss adjustment expense (ULAE) reserves represent an estimate of claims settlement expenses that cannot be identified with a specific claim. An example of ULAE would be the cost of an internal claims examiner to manage or investigate a reported claim.

All decisions regarding our best estimate of ultimate loss and LAE reserves are made by our Loss Reserve Committee (LRC). The LRC is made up of the management team including the chief executive officer, chief operating officer, chief financial officer, chief actuary, vice president of claims, vice president of underwriting, and other selected executives.

We do not use discounting (recognition of the time value of money) in reporting our estimated reserves for losses and settlement expenses. Based on current assumptions used in calculating reserves, we believe that our overall reserve levels at March 31, 2007, make a reasonable provision to meet our future obligations.

*Initial IBNR Generation Process*

Initial carried IBNR reserves are determined through a reserve generation process. The intent of this process is to establish an initial total reserve that will provide a reasonable provision for the ultimate value of all unpaid loss and allocated loss adjustment expense liabilities. For most casualty and surety products, this process involves the use of an initial loss and ALAE ratio that is applied to the earned premium for a given period. The result is our best initial estimate of the expected amount of ultimate loss and ALAE for the period by product. Paid and case reserves are subtracted from this initial estimate of ultimate loss and ALAE to determine a carried IBNR reserve.

For most property products, we use an alternative method of determining an appropriate provision for initial IBNR. Since this segment is characterized by a shorter period of time between claim occurrence and claim settlement, the IBNR reserve is determined by an initial loss percentage applied to the rolling twelve month's premium earned. No deductions for paid or case reserves are made. This alternative method of determining initial IBNR reacts more quickly to the actual loss emergence and is more appropriate for our property products where final claim resolution occurs quickly.

The initial loss and ALAE ratios that are applied to earned premium are reviewed at least semi-annually. Prospective estimates are made based on historical loss performance adjusted for price change and loss cost inflation. The initial loss and ALAE ratios also reflect estimation risk. We consider estimation risk by segment and product line. A segment with greater overall volatility and uncertainty has greater estimation risk. Characteristics of segments and products with higher estimation risk, include those exhibiting, but not limited to, the following characteristics:

- significant changes in underlying policy terms and conditions,
- consisting of a new business,
- undergoing significant exposure growth or turnover,
- small volume or lacking internal data requiring significant reliance on external data,
- longer emergence patterns with exposures to latent unforeseen mass tort,
- high severity and/or low frequency,
- operational processes undergoing significant change, and/or
- high sensitivity to significant swings in loss trends or economic change.

The historical and prospective loss and ALAE estimates along with the applicable risk factors identified above are the bases for determining our

initial and subsequent carried reserves. Adjustments in the initial loss ratio by product and segment are made where necessary and reflect updated assumptions regarding loss experience and prevailing risk factors. The Loss Reserve Committee makes all final decisions regarding changes in the initial loss and ALAE ratios.

*Loss and LAE Reserve Estimating Process*

A full analysis of our loss reserves takes place at least semi-annually. The purpose of these analyses is to provide validation of our carried loss reserves. Estimates of the expected value of the unpaid loss and loss adjustment expense are derived using actuarial methodologies. These estimates are then compared to the carried loss reserves to determine the appropriateness of the current reserve balance.

The actuarial process of estimating ultimate payment for claims and claims expenses begins with the collection and analysis of current and historical claim data. Data on individual reported claims including paid amounts and individual claim adjuster estimates are grouped by common characteristics. There is judgment involved in this grouping. Considerations when grouping data include the volume of the data available, the credibility of the data available, the homogeneity of the risks in each cohort, and both settlement and payment pattern consistency. We use this data to determine historical claim reporting and payment patterns which are used in the analysis of ultimate claim liabilities. For portions of the business without sufficiently large numbers of policies or that have not accumulated sufficient historical statistics, our own data is supplemented with external or industry average data as available and when appropriate. For our executive products and marine business, we utilize external data extensively.

In addition to the review of historical claim reporting and payment patterns, we also incorporate an estimate of expected losses relative to premium by year into the analysis. The expected losses are based on a review of historical loss performance, trends in frequency and severity, and price level changes. The estimation of expected losses is subject to judgment including consideration given to internal and industry data available, growth and policy turnover, changes in policy limits, changes in underlying policy provisions, changes in legal and regulatory interpretations of policy provisions, and changes in reinsurance structure.

We use historical development patterns, estimations of the expected loss ratios, and standard actuarial methods to derive an estimate of the ultimate level of loss and loss adjustment expense payments necessary to settle all the claims occurring as of the end of the evaluation period. Once an estimate of the ultimate level of claim payments has been derived, the amount of paid loss and loss adjustment expense and case reserve through the evaluation date is subtracted to reveal the resulting level of IBNR.

Our reserve processes include multiple standard actuarial methods for determining estimates of IBNR reserves. Other supplementary methodologies are incorporated as deemed necessary. Mass tort and latent liabilities are examples of exposures where supplementary methodologies are used. Each method produces an estimate of ultimate loss by accident year. We review all of these various estimates and the actuaries assign weight to each based on the characteristics of the product being reviewed. The result is a single actuarial point estimate by product by accident year.

Our estimates of ultimate loss and LAE reserves are subject to change as additional data emerge. This could occur as a result of change in loss development patterns; a revision in expected loss ratios; the emergence of exceptional loss activity; a change in weightings between actuarial methods; the addition of new actuarial methodologies or new information that merits inclusion; or the emergence of internal variables or external factors that would alter their view.

There is uncertainty in the estimates of ultimate losses. Significant risk factors to the reserve estimate include, but are not limited to, unforeseen or unquantifiable changes in:

- loss payment patterns,
- loss reporting patterns,
- frequency and severity trends,
- underlying policy terms and conditions,
- business or exposure mix,
- operational or internal process changes affecting timing of recording transactions,
- regulatory and legal environment, and/or
- economic environment.

Our actuaries engage in discussions with senior management, underwriting, and the claims department on a regular basis to attempt to ascertain any substantial changes in operations or other assumptions that are necessary to consider in the reserving analysis.

A considerable degree of judgment in the evaluation of all these factors is involved in the analysis of reserves. The human element in the application of judgment is unavoidable when faced with material uncertainty. Different experts will choose different assumptions when faced with such uncertainty, based on their individual backgrounds, professional experiences, and areas of focus. Hence, the estimate selected by the various qualified experts may differ materially from each other. We consider this uncertainty by examining our historic reserve accuracy.

Given the significant impact of the reserve estimates on our financial statements, we subject the reserving process to significant diagnostic testing and outside review. Multiple outside reserving specialists periodically review the reserve estimation process and the resulting estimates. We give consideration to these outside opinions and implement recommended improvements as deemed appropriate. We have incorporated data validity checks and balances into our front-end processes. Leading indicators such as actual versus expected emergence and other diagnostics are also incorporated into the reserving processes.

#### *Determination of Our Best Estimate*

Upon completion of our full loss and loss adjustment expense estimation analysis, the results are discussed with the Loss Reserve Committee (LRC). As part of this discussion, the analysis supporting an indicated point estimate of the IBNR loss reserve by product is reviewed. The actuaries also present explanations supporting any changes to the underlying assumptions used to calculate the indicated point estimate. Review of the variance between the indicated reserves and the carried reserves determined from the initial IBNR generation process takes place. After discussion of these analyses and

all relevant risk factors, the LRC determines whether the reserve balances require adjustment.

As a predominantly excess and surplus lines and specialty insurer servicing niche markets, we believe that there are several reasons to carry on an overall basis reserves above the actuarial point estimate. We believe we are subject to above average variation in estimates and that this variation is not symmetrical around the actuarial point estimate.

One reason for large variation is the above average policyholder turnover and changes in the underlying mix of exposures typical of all excess and surplus lines business. This constant change can cause estimates based on prior experience to be less reliable than estimates for more stable, admitted books of business. Also, as a niche market writer, there is little industry-level information for direct comparisons of current and prior experience and other reserving parameters. These unknowns create greater than average variation in the actuarial point estimates.

Actuarial methods attempt to quantify future events. Insurance companies are subject to unique exposures that are difficult to foresee at the point coverage is initiated and often many years subsequent. Judicial and regulatory bodies involved in interpretation of insurance contracts have increasingly found opportunities to expand coverage beyond what was intended or contemplated at the time the policy was issued. Many of these policies are issued on an all risk and occurrence basis. Aggressive plaintiff attorneys have often sought coverage beyond the insurer's original intent. Some examples would be the industry's ongoing asbestos and environmental litigation, court interpretations of exclusionary language on mold and construction defect, and debates over wind versus flood as the cause of loss from major hurricane events.

We believe that because of the inherent variation and the likelihood that there are unforeseen and under-quantified liabilities absent from the actuarial estimate, it is prudent to carry loss reserves above the actuarial point estimate. Most of our variance between the carried reserve and the actuarial point estimate is in the most recent accident years for our casualty segment where the most significant estimation risks reside. These estimation risks are considered when setting the initial loss ratio for the product and segment. In the cases where these risks fail to materialize, favorable loss development will likely occur over subsequent accounting periods. It is also possible that the risks materialize in an amount above what we considered when booking our initial loss reserves. In this case, unfavorable loss development is likely to occur over subsequent accounting periods.

Our best estimate of our loss and LAE reserves may change depending on a revision in the actuarial point estimate, the actuary's certainty in the estimates and processes, and our overall view of the underlying risks. From time to time, we benchmark our reserving policies and procedures and update them by adopting industry best practices where appropriate. We are currently in the process of performing such a review.

#### ***Investment Valuation***

Throughout each year, we and our investment managers buy and sell securities to maximize overall investment returns in accordance with investment policies established and monitored by our board of directors and officers. This

includes selling available-for-sale securities that have unrealized gains or losses when it is believed that future performance can be improved by buying other securities deemed to offer superior long-term return potential.

We classify our investments in debt and equity securities with readily determinable fair values into one of three categories. Held-to-maturity securities are carried at amortized cost. Available-for-sale securities are carried at fair value with unrealized gains/losses recorded as a component of comprehensive earnings and shareholders' equity, net of deferred income taxes. Trading securities are carried at fair value with unrealized gains/losses included in earnings.

We regularly evaluate our fixed maturity and equity securities portfolio to determine impairment losses for other-than-temporary declines in the fair value of the investments. Criteria considered during this process include, but are not limited to: the current fair value as compared to the cost (amortized, in certain cases) of the security, degree and duration of the security's fair value being below cost, credit quality, current economic conditions, the anticipated speed of cost recovery, and our decisions to hold or divest a security. Part of our evaluation of whether particular securities are other-than-temporarily impaired involves assessing whether we have both the intent and ability to continue to hold securities in an unrealized loss position. Impairment losses result in a reduction of the underlying investment's cost basis. Significant changes in these factors could result in a considerable charge for impairment losses.

#### ***Recoverability of Reinsurance Balances***

Ceded unearned premiums and reinsurance balances recoverable on paid and unpaid losses and settlement expenses are reported separately as assets, rather than being netted with the related liabilities, since reinsurance does not relieve us of our liability to policyholders. Such balances are subject to the credit risk associated with the individual reinsurer. Additionally, the same uncertainties associated with estimating unpaid losses and settlement expenses impact the estimates for the ceded portion of such liabilities. We continually monitor the financial condition of our reinsurers. Our policy is to periodically charge to earnings an estimate of unrecoverable amounts from reinsurers. Further discussion of the security of our recoverable reinsurance balances can be found in note 5 to the financial statements included in our 2006 Annual Report on Form 10-K.

#### ***Deferred Policy Acquisition Costs***

We defer commissions, premium taxes, and certain other costs that vary with and are primarily related to the acquisition of insurance contracts. Acquisition-related costs may be deemed ineligible for deferral when they are based on contingent or performance criteria beyond the basic acquisition of the insurance contract. All eligible costs are capitalized and charged to expense in proportion to premium revenue recognized. The method followed in computing deferred policy acquisition costs limits the amount of such deferred costs to their estimated realizable value. This would also give effect to the premiums to be earned and anticipated losses and settlement expenses, as well as certain other costs expected to be incurred as the premiums are earned. Judgments as to the ultimate recoverability of such deferred costs are highly dependent upon estimated future loss costs associated with the premiums written. This deferral methodology applies to both gross and ceded premiums.

and acquisition costs.

### THREE MONTHS ENDED MARCH 31, 2007, COMPARED TO THREE MONTHS ENDED MARCH 31, 2006

Consolidated revenues, as displayed in the table that follows, totaled \$161.6 million for the first three months of 2007 compared to \$148.5 million for the same period in 2006.

Consolidated revenues (in thousands)	For the Three-Month Period Ended March 31,	
	2007	2006
Net premiums earned	\$ 137,977	\$ 127,387
Net investment income	18,990	16,708
Net realized investment gains	4,625	4,442
Total consolidated revenue	\$ 161,592	\$ 148,537

Consolidated revenue for the first three months of 2007 increased \$13.1 million, or 9%, from the same period in 2006. Net premiums earned for the Group increased 8% from 2006 levels, as the significant growth in property premium experienced in 2006 was earned as revenue. Net investment income improved 14% to \$19.0 million. This growth is attributable to continued positive operating cash flow, coupled with a higher invested asset base.

Net after-tax earnings for the first three months of 2007 totaled \$32.5 million, \$1.32 per diluted share, compared to \$25.7 million, \$0.97 per diluted share, for the same period in 2006. Both periods reflect favorable development on prior years' loss reserves. In 2007, positive development on prior accident years' casualty loss reserves resulted in additional pretax earnings of \$13.6 million. In 2006, positive development on prior accident years' casualty loss reserves resulted in additional pretax earnings of \$2.5 million. Bonus and profit sharing-related expenses related to these additions to earnings totaled \$1.3 million in 2007 and \$0.2 million in 2006. These performance-related expenses affected policy acquisition, insurance operating and general corporate expenses. Bonuses earned by executives, managers and associates are predominately influenced by corporate performance (operating earnings and return on capital).

During the first three months of 2007, equity in earnings of unconsolidated investees totaled \$1.3 million, all related to Maui Jim, Inc. The first quarter of 2006 reflected \$2.7 million in income, which included \$1.9 million related to Maui Jim, Inc. and \$0.8 million from Taylor, Bean & Whitaker Mortgage Corp. (TBW). In the fourth quarter of 2006, we sold our equity interest in TBW.

Results for the first three months of 2007 included pretax realized gains of \$4.6 million, compared to pretax gains of \$4.4 million, for the same period last year. Realized gains are taxed at the statutory rate of 35%.

Comprehensive earnings, which include net earnings plus unrealized gains/losses net of tax, totaled \$33.1 million, \$1.34 per diluted share, for the first three months of 2007, compared to comprehensive earnings of \$22.1 million, \$0.84 per diluted share, for the same period in 2006. Unrealized gains, net of tax, for the first three months of 2007 were \$0.6 million, compared to unrealized losses of \$3.6 million for the same period in 2006.



In the first quarter of 2006, the bond portfolio exhibited a negative return due to rising interest rates. The strong performance of the equity portfolio in the first quarter of 2006 partially offset the negative return on the bond portfolio.

## RLI INSURANCE GROUP

As reflected in the table below, gross premiums written for the Group declined to \$171.3 million for the first three months of 2007 from \$175.2 million in the first quarter of 2006, primarily attributable to a decrease in casualty writings. Underwriting income for the Group advanced \$9.7 million to pre-tax income of \$25.6 million for the first three months of 2007. Underwriting income for 2007 included \$13.6 million in favorable development on prior accident years' casualty reserves. On a comparative basis, underwriting income for 2006 of \$15.9 million included \$2.5 million in favorable development on prior accident years' casualty reserves. The GAAP combined ratio totaled 81.4 in 2007, compared to 87.5 in 2006. The decline in combined ratio was primarily attributable to a decrease in the Group's loss ratio. The Group's loss ratio decreased to 45.7 for 2007, compared to 52.3 for 2006. The loss ratio in 2007 included a greater amount of favorable development on prior accident years' reserves, as discussed above.

Gross premiums written (in thousands)	For the Three-Month Period Ended March 31,	
	2007	2006
Casualty	\$ 111,357	\$ 115,156
Property	42,152	42,892
Surety	17,807	17,105
Total	\$ 171,316	\$ 175,153
<b>Underwriting income (in thousands)</b>		
Casualty	\$ 18,617	\$ 8,886
Property	3,949	5,078
Surety	3,031	1,946
Total	\$ 25,597	\$ 15,910
<b>Combined ratio</b>		
Casualty	78.8	89.8
Property	88.6	80.2
Surety	80.3	86.5
Total	81.4	87.5

### Casualty

Gross premiums written for the casualty segment totaled \$111.4 million for the first three months of 2007, a decrease of \$3.8 million, or 3%, from the same period last year. This decrease is primarily attributable to continuing rate softening in the casualty segment. Despite this softening, margins remain good and we continue to find profitable opportunities. Gross premiums written for specialty program business advanced to \$7.2 million for the first quarter of 2007, an increase of \$0.5 million, or 8%, over the same period in 2006. Personal umbrella was \$14.1 million for the first quarter of 2007, up \$0.6 million, or 4%, from the same period in 2006. Despite slight erosion in rates,

general liability, our largest growth contributor over the past several years, posted gross writings of \$47.1 million, a decrease of only \$2.5 million, or 5%, from the same period last year, and continued to produce profitable results. Executive products totaled \$10.6 million, a decrease of \$2.1 million, or 16%, from the first quarter of 2006, due to continuing price declines. As the casualty market continues to soften, we will remain focused on growing areas that provide the best return, while maintaining strict adherence to underwriting discipline.

In total, the casualty segment posted underwriting income of \$18.6 million, compared to \$8.9 million for the same period last year. Both periods included favorable development on prior years' loss reserves. Results for 2007 include favorable experience on prior accident years (1999 through 2004) for general liability, executive products, employer's indemnity, and commercial umbrella. Due to this positive emergence, during the first quarter of 2007, we released reserves. These reserve releases improved the segment's underwriting results by \$13.6 million. From a comparative standpoint, results for 2006 included \$2.5 million of favorable experience on prior accident years (1996-2003), primarily from executive products. Overall, the combined ratio for the casualty segment was 78.8 for 2007 compared to 89.8 in 2006. The segment's loss ratio was 48.6 in 2007 compared to 61.5 in 2006, primarily driven by the reduction in prior accident years' reserve releases. The expense ratio for the casualty segment was 30.2 for the first quarter of 2007 compared to 28.3 for the first quarter of 2006. The increase is primarily attributed to an increase in policy acquisition costs, which include, among other things, performance-related expenses such as bonus and profit sharing-related expenses.

### ***Property***

Gross premiums written for the Group's property segment totaled \$42.2 million, a decrease of \$0.7 million, or 2%, from the same period last year. Our domestic fire book posted \$16.9 million in written premiums, a decline of \$6.2 million, or 27%, from the first quarter of 2006, as increased competition for non-catastrophe exposed accounts, combined with the softening of rates for coastal wind-exposed risks, have impacted the overall market. Offsetting this decline, our marine division reported \$8.8 million in written premium during the first three months of 2007, an increase of \$4.6 million, or 110%, from the same period last year.

For the segment, net premiums earned advanced at a faster pace than net premiums written. Net premiums earned for the segment totaled \$34.6 million, an increase of \$9.0 million, or 35%, from the first quarter of 2006 while net premiums written totaled \$23.1 million, a decrease of \$1.6 million, or 6%, from the same period in 2006. The increase in net premiums earned is reflective of the earning during 2007 of the significant increase in property premium written during the first three quarters of 2006.

Underwriting income for the segment was \$3.9 million for the first three months of 2007, compared to \$5.1 million for the same period in 2006. Increased frequency and severity of habitational fire losses have negatively impacted results for 2007. We have revised underwriting guidelines on habitational business and expect to see improvement in this area. We will continue to closely monitor the results of the revised guidelines.

Segment results for 2007 translate into a combined ratio of 88.6, compared to

80.2 for the same period last year. The segment's loss ratio advanced to 50.7 from 37.8 in 2006, due to the aforementioned increased loss activity.

From an expense standpoint, the segment's expense ratio improved to 37.9 from 42.4 in 2006. The expense ratio for the first three months of 2006 was higher due to start-up expenses associated with the new marine division. The net expense ratio is continuing to trend downward as anticipated.

**Surety**

The surety segment posted gross premiums written of \$17.8 million for the first three months of 2007, an increase of \$0.7 million, or 4%, from the same period last year. Premium growth was experienced across miscellaneous and energy lines. The segment posted underwriting income of \$3.0 million, compared to an income of \$1.9 million for the same period last year. The combined ratio for the surety segment totaled 80.3 in 2007, versus 86.5 for the same period in 2006. The segment's loss ratio was 17.8 for 2007, compared to 22.8 for 2006, as favorable loss trends have resulted in a decrease in loss booking ratios. The expense ratio decreased slightly to 62.5 compared to 63.7 for the same period last year.

We are in litigation regarding certain commercial surety bond claims arising out of a specific bond program. A detailed discussion of this litigation can be found in Item 3 – Legal Proceedings and note 10 of our 2006 Annual Report on Form 10-K. There have been no significant changes to this litigation since the filing of the Annual Report.

**INVESTMENT INCOME AND REALIZED CAPITAL GAINS**

During the first three months of 2007, net investment income increased by 13.7% over that reported for the same period in 2006. This improvement was primarily due to an increased asset base. On an after-tax basis, investment income increased by 12.0%. The average annual yields on our investments for the first three months of 2007 and 2006 were as follows.

<u>Pretax Yield</u>	<u>1Q 2007</u>		<u>1Q 2006</u>	
Taxable	5.38	%	5.06	%
Tax-Exempt	4.01	%	3.96	%
<u>After-tax yield</u>				
Taxable	3.50	%	3.29	%
Tax-Exempt	3.80	%	3.75	%

During the first three months of 2007, the yield increased on both the taxable and tax-exempt bonds.

The fixed-income portfolio increased by \$18.7 million during the first three months of 2007. This portfolio had a tax-adjusted total return on a mark-to-market basis of 1.6%. Our equity portfolio increased by \$6.5 million during the first three months of 2007, to \$374.7 million. The equity portfolio had a total return of 1.6% during the first three months of 2007.

We realized a total of \$4.6 million in capital gains in the first three months of 2007, compared to capital gains of \$4.4 million in the first three months of 2006.

Edgar Filing: RLI CORP - Form 10-Q

We regularly evaluate the quality of our investment portfolio. When we believe that a specific security has suffered an other-than-temporary decline in value, the investment's value is adjusted by reclassifying the decline from unrealized to realized losses. This has no impact on shareholders' equity. During the first three months of 2007 and 2006, there were no losses associated with the other-than-temporary impairment of securities.

The following table is used as part of our impairment analysis and illustrates certain industry-level measurements relative to our equity portfolio as of March 31, 2007, including fair value, cost basis, and unrealized gains and losses.

	<b>3/31/2007 Cost Basis (dollars in thousands)</b>	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Losses</b>	<b>Net</b>	<b>Unrealized Gain/Loss% (1)</b>	
Consumer Discretionary	\$ 13,372	\$ 17,367	\$ 4,077	\$ (82 )	\$ 3,995	29.9	%
Consumer Staples	16,215	32,310	16,095		16,095	99.3	%
Energy	8,965	30,297	21,332		21,332	237.9	%
Financials	24,783	61,238	36,531	(76 )	36,455	147.1	%
Healthcare	14,544	30,937	16,971	(578 )	16,393	112.7	%
Industrials	15,629	36,703	21,243	(169 )	21,074	134.8	%
Materials	5,510	8,529	3,019		3,019	54.8	%
Information Technology	14,103	21,474	7,582	(211 )	7,371	52.3	%
Telecommunications	7,015	16,561	9,546		9,546	136.1	%
Utilities	44,161	73,411	29,250		29,250	66.2	%
Other	45,324	45,841	546	(29 )	517	1.1	%
	\$ 209,621	\$ 374,668	\$ 166,192	\$ (1,145 )	\$ 165,047	78.7	%

(1) Calculated as the percentage of net unrealized gain (loss) to cost basis.

The following table is also used as part of our impairment analysis and illustrates the total value of securities that were in an unrealized loss position as of March 31, 2007. It segregates the securities based on type, noting the fair value, cost (or amortized cost), and unrealized loss on each category of investment as well as in total. The table further classifies the securities based on the length of time they have been in an unrealized loss position.

**Investment Positions with Unrealized Losses****Segmented by Type and Period of Continuous****Unrealized Loss at March 31, 2007**

(dollars in thousands)	0-12 Mos.	> 12 Mos.	Total
<b>U.S Government</b>			
Fair value	\$ 269	\$ 9,627	\$ 9,896
Cost or Amortized Cost	276	9,859	10,135
Unrealized Loss	(7 )	(232 )	(239 )
<b>U.S Agency</b>			
Fair value	\$ 68,474	\$ 167,564	\$ 236,038
Cost or Amortized Cost	68,670	168,709	237,379
Unrealized Loss	(196 )	(1,145 )	(1,341 )
<b>Mtge/ABS/CMO*</b>			
Fair value	\$ 43,620	\$ 121,308	\$ 164,928
Cost or Amortized Cost	43,794	123,779	167,573
Unrealized Loss	(174 )	(2,471 )	(2,645 )
<b>Corporate</b>			
Fair value	\$ 38,522	\$ 91,351	\$ 129,873
Cost or Amortized Cost	38,856	94,343	133,199
Unrealized Loss	(334 )	(2,992 )	(3,326 )
<b>States, political subdivisions &amp; revenues</b>			
Fair value	\$ 130,542	\$ 102,159	\$ 232,701
Cost or Amortized Cost	131,151	103,492	234,643
Unrealized Loss	(609 )	(1,333 )	(1,942 )
<b>Subtotal, debt securities</b>			
Fair value	\$ 281,427	\$ 492,009	\$ 773,436
Cost or Amortized Cost	282,747	500,182	782,929
Unrealized Loss	(1,320 )	(8,173 )	(9,493 )
<b>Common Stock</b>			
Fair value	\$ 14,864	\$	\$ 14,864
Cost or Amortized Cost	16,009		16,009
Unrealized Loss	(1,145 )		(1,145 )
<b>Total</b>			
Fair value	\$ 296,291	\$ 492,009	\$ 788,300
Cost or Amortized Cost	298,756	500,182	798,938
Unrealized Loss	(2,465 )	(8,173 )	(10,638 )

\* Mortgage backed, asset backed & collateralized mortgage obligations.

## Edgar Filing: RLI CORP - Form 10-Q

The following table shows the composition of the fixed income securities in unrealized loss positions at March 31, 2007 by the National Association of Insurance Commissioners (NAIC) rating and the generally equivalent S&P and Moody's ratings. Not all of the securities are rated by S&P and/or Moody's.

NAIC Rating	Equivalent S&P Rating	Equivalent Moody's Rating	(dollars in thousands)		Unrealized Loss	Percent to Total
			Book Value	Fair Value		
1	AAA/AA/A	Aaa/Aa/A	\$ 751,915	\$ 743,137	\$ (8,778 )	92.5 %
2	BBB	Baa	31,014	30,299	(715 )	7.5 %
3	BB	Ba	0	0	0	
4	B	B	0	0	0	
5	CCC or lower	Caa or lower	0	0	0	
6			0	0	0	
		Total	\$ 782,929	\$ 773,436	\$ (9,493 )	100.0 %

The fixed income portfolio contained 404 unrealized loss positions as of March 31, 2007. The \$9.5 million in associated unrealized losses for these 404 securities is only 0.7% of the fixed income portfolio's cost basis. Of these 404 securities, 250 have been in an unrealized loss position for more than 12 consecutive months and these collectively represent \$8.2 million in unrealized losses (0.6% of total fixed income portfolio's cost basis). None of the fixed income securities were in a loss position of 20% or more and no individual security was in a significant unrealized loss position. All fixed income securities in the investment portfolio continue to pay the expected coupon payments. The fixed income unrealized losses can primarily be attributed to an increase in medium and long-term interest rates since the purchase of many of these fixed income securities. We continually monitor the credit quality of our fixed income investments to gauge our ability to be repaid principal and interest. We consider price declines of securities in our other - than - temporary - impairment analysis where such price declines provide evidence of declining credit quality, and we distinguish between price changes caused by credit deterioration, as opposed to rising interest rates.

Factors that we consider in the evaluation of credit quality include:

1. Credit ratings from major rating agencies, including Moody's and Standard & Poor's,
2. Business and operating performance trends,
3. Management quality/turnover,
4. Industry competitive analysis, and
5. Changes in business model/strategy.

As of March 31, 2007, we held 11 common stock positions that were in unrealized loss positions. Unrealized losses on these securities totaled \$1.1 million. All of these securities have been in an unrealized loss position for less than twelve months. Based on our evaluation of equity securities held within specific industry sectors, as well as the duration and magnitude of unrealized losses in our equity and bond portfolios, we do not believe any securities suffered an other - than - temporary decline in value as of March 31, 2007.

**INCOME TAXES**

Our effective tax rate for the first three months of 2007 was 31% compared to 29% for the same period in 2006. The effective rate for the first quarter of 2007 is higher due to the increase in underwriting income, which is taxed at 35%. Effective rates are dependent upon components of pretax earnings and the related tax effects.

Income tax expense attributable to income from operations differed from the amounts computed by applying the U.S. federal tax rate of 35% to pretax income for the first three months of 2007 and 2006 as a result of the following:

(in thousands)	2007		2006		
	Amount	%	Amount	%	
Provision for income taxes at the Statutory rate of 35%	\$ 16,499	35	% \$ 12,692	35	%
Increase (reduction) in taxes resulting from:					
Tax exempt interest income	(1,488 )	-3	% (1,512 )	-4	%
Dividends received deduction	(442 )	-1	% (458 )	-1	%
Dividends paid deduction	(120 )	0	% (116 )	-1	%
Other items, net	172	0	% 1	0	%
Total tax expense	\$ 14,621	31	% \$ 10,607	29	%

**LIQUIDITY AND CAPITAL RESOURCES**

We have three primary types of cash flows: (1) cash flows from operating activities, which consist mainly of cash generated by our underwriting operations and income earned on our investment portfolio, (2) cash flows from investing activities related to the purchase, sale and maturity of investments, and (3) cash flows from financing activities that impact our capital structure, such as changes in debt and shares outstanding.

The following table summarizes cash flows for the three month periods ended March 31, 2007 and 2006.

	2007 (in thousands)	2006
Operating cash flows	\$ 25,310	\$ 21,709
Investing cash flows	\$ (2,383 )	\$ (5,578 )
Financing cash flows	\$ (22,927 )	\$ (16,131 )
Total	\$	\$

Cash flows from operating activities increased during the first three months of 2007 compared to that reported for the same period in 2006, due to the timing of certain reinsurance, claim, and other payments. In 2007, available operating cash flow has been primarily used in financing activities to fund the repurchase of our stock. In 2006, available operating cash flow was used in investing activities to purchase additional investment securities and to

fund the repurchase of our stock. On February 10, 2006, we announced a stock repurchase program for up to \$100.0 million in RLI common stock. During the first quarter of 2007, we repurchased 333,494 shares at an average cost of \$56.77 per share. This completed the buyback program at an overall average per share cost of \$51.08.

We have \$100.0 million in long-term debt outstanding. On December 12, 2003, we completed a public debt offering, issuing \$100.0 million in senior notes maturing January 15, 2014 (a 10-year maturity), and paying interest semi-annually at the rate of 5.95% per annum. The notes were issued at a discount resulting in proceeds, net of discount and commission, of \$98.9 million.

We are not party to any off-balance sheet arrangements.

At March 31, 2007, we had short-term investments and other investments maturing within one year, of approximately \$72.9 million and investments of \$372.3 million maturing within five years. We maintain revolving lines of credit with two financial institutions, each of which permits us to borrow up to an aggregate principal amount of \$10.0 million. Under certain conditions, each of the lines may be increased up to an aggregate principal amount of \$20.0 million. The facilities have three-year terms that expire on May 31, 2008. As of March 31, 2007, no amounts were outstanding on these facilities.

We believe that cash generated by operations, cash generated by investments and cash available from financing activities will provide sufficient sources of liquidity to meet our anticipated needs over the next 12 to 24 months.

We maintain a well-diversified investment portfolio representing policyholder funds that have not yet been paid out as claims, as well as the capital we hold for our shareholders. As of March 31, 2007, our investment portfolio had a book value of \$1.8 billion. Invested assets at March 31, 2007, increased by \$9.5 million from December 31, 2006.

As of March 31, 2007, our fixed-income portfolio had the following rating distribution:

<b>AAA</b>	<b>77.9</b>	<b>%</b>
<b>AA</b>	<b>10.1</b>	<b>%</b>
<b>A</b>	<b>8.3</b>	<b>%</b>
<b>BBB</b>	<b>3.7</b>	<b>%</b>
<b>Total</b>	<b>100.0</b>	<b>%</b>

As of March 31, 2007, the duration of the fixed income portfolio was 4.67 years. Our fixed-income portfolio remained well diversified, with 765 individual issues as of March 31, 2007.

At March 31, 2007, our equity portfolio had a value of \$374.7 million and is also a source of liquidity. The securities within the equity portfolio remain primarily invested in large-cap issues with strong dividend performance. Included within our equity portfolio are certain preferred stocks, and real estate investment trust (REIT) securities. The strategy remains one of value investing, with security selection taking precedence over market timing. We use a buy-and-hold strategy, minimizing both transactional costs and taxes.

As of March 31, 2007, our equity portfolio had a dividend yield of 2.6%



## Edgar Filing: RLI CORP - Form 10-Q

compared to 1.8% for the S&P 500 index. Because of the corporate-dividend-received deduction applicable to our dividend income, we pay an effective tax rate of only 14.2% on dividends, compared to 35.0% on taxable interest and REIT income and 5.3% on municipal bond interest income. As with our bond portfolio, we maintain a well-diversified group of 112 equity securities.

Our capital structure is comprised of equity and debt outstanding. As of March 31, 2007, our capital structure consisted of \$100.0 million in 10-year maturity senior notes maturing in 2014 (long-term debt), and \$766.8 million of shareholders' equity. Debt outstanding comprised 11.5% of total capital as of March 31, 2007.

Our 123rd consecutive quarterly dividend payment was declared in the first quarter of 2007 and paid on April 13, 2007 in the amount of \$0.20 per share. Since the inception of cash dividends in 1976, we have increased our annual dividend every year. In its annual Handbook of Dividend Achievers, Mergent FIS (formerly a division of Moody's) ranked us 171st of more than 11,000 U.S. public companies in dividend growth over the last decade.

Dividend payments to us from our principal insurance subsidiary are restricted by state insurance laws as to the amount that may be paid without prior approval of the regulatory authority of Illinois. The maximum dividend distribution is limited by Illinois law to the greater of 10% of RLI Insurance Company's policyholder surplus as of December 31 of the preceding year, or its net income for the 12-month period ending December 31 of the preceding year. Therefore, the maximum dividend distribution that can be paid by RLI Insurance Company during 2007 without prior approval is \$75.7 million. Dividends paid in the form of asset transfers are applied to the dividend limitation at the estimated fair value of the asset as of the dividend date. In the first three months of 2007, no affiliate dividends were paid from insurance subsidiaries, leaving the full dividend capacity for the remainder of 2007.

Interest and fees on debt obligations totaled \$1.5 million for the first three months of 2007, down \$0.2 million from the same period in 2006. As of March 31, 2007, outstanding debt balances totaled \$100.0 million, compared to \$115.3 million at March 31, 2006. The March 31, 2006 balance of \$115.3 million consisted of \$100.0 million in senior notes and \$15.3 in reverse repurchase agreements. We have incurred interest expense on debt at the following average interest rates for the three month periods ended March 31, 2007 and 2006:

	1Q 2007	1Q 2006
Line of Credit	NA	NA
Reverse repurchase agreements	NA	4.55 %
Total short-term debt	NA	4.55 %
Senior Notes	6.02 %	6.02 %
Total Debt	6.02 %	5.86 %

### **ITEM 3. Quantitative and Qualitative Disclosures about Market Risk**

Market risk is the risk of economic losses due to adverse changes in the estimated fair value of a financial instrument as the result of changes in equity prices, interest rates, foreign exchange rates and commodity prices. Our consolidated balance sheets include assets and liabilities whose estimated fair values are subject to market risk. The primary market risks are equity price risk associated with investments in equity securities and interest rate risk associated with investments in fixed maturities. From time to time, equity prices and interest rates fluctuate causing an effect on our investment portfolio. We have no exposure to foreign exchange risk and no direct commodity risk.

Our market risk exposures at March 31, 2007, have not materially changed from those identified in our 2006 Annual Report on Form 10-K.

### **ITEM 4. Controls and Procedures**

We maintain a system of controls and procedures designed to provide reasonable assurance as to the reliability of the financial statements and other disclosures included in this report, as well as to safeguard assets from unauthorized use or disposition. An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures was performed, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective, as of the end of the period covered by this report.

In designing and evaluating our disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurances of achieving the desired control objective, and management necessarily is required to apply its judgment in evaluating the cost - benefit relationship of possible controls and procedures. We believe that our disclosure controls and procedures provide such reasonable assurance.

No changes were made to our internal control over financial reporting during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings**

RLI Corp., RLI Insurance Company and Mt. Hawley Insurance Company are defendants in an ongoing lawsuit that is seeking class-action status in federal court in New Jersey, which was brought in October 2004 against over 100 insurance brokers and insurance companies by a putative class of plaintiffs who purchased insurance from the defendants. This lawsuit alleges injury through state and federal antitrust violations, RICO violations, breach of fiduciary duties and unjust enrichment resulting from the payment of contingent commissions by the defendant insurers to the defendant brokers. The complaint seeks unspecified amounts in damages, including punitive damages, as well as other legal and equitable relief. We deny the allegations made and are vigorously contesting this suit.

On April 5, 2007, the court dismissed the case in response to the defendants' motion to dismiss, and stayed all ongoing discovery and other action in the case. The court allowed the plaintiffs 30 days to amend the complaint to state a legally valid claim. We cannot predict the final outcome of this action.

**Item 1A. Risk Factors** - There were no material changes to report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds** - Not Applicable

**Item 3. Defaults Upon Senior Securities** - Not Applicable

**Item 4. Submission of Matters to a Vote of Security Holders** - Not Applicable

**Item 5. Other Information** - Not Applicable

**Item 6. Exhibits**

Exhibit 31.1 Certification Pursuant to Section 302 of the Sarbanes Oxley Act of 2002

Exhibit 31.2 Certification Pursuant to Section 302 of the Sarbanes Oxley Act of 2002

Exhibit 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes Oxley Act of 2002

Exhibit 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes Oxley Act of 2002

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RLI Corp.

/s/Joseph E. Dondanville  
Joseph E. Dondanville  
Sr. Vice President, Chief Financial Officer  
(Principal Financial and  
Chief Accounting Officer)

Date: April 27, 2007

35

---