

TEAM FINANCIAL INC /KS
Form 10-Q
November 13, 2006

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 000-26335

TEAM FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

KANSAS

(State or other jurisdiction
of incorporation or organization)

48-1017164

(I.R.S. Employer Identification No.)

8 West Peoria, Suite 200, Paola, Kansas 66071

(Address of principal executive offices) (Zip Code)

Registrant's telephone, including area code: **(913) 294-9667**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

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Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

There were 3,598,784 shares of the Registrant's common stock, no par value, outstanding as of November 10, 2006.

Part I. **Financial Information**

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| Exhibit 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350 |

TEAM FINANCIAL, INC. AND SUBSIDIARIES

Unaudited Consolidated Statements of Financial Condition

(In Thousands)

| | September 30, 2006 | December 31, 2005 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------------------|
| Assets | | |
| Cash and due from banks | \$ 12,956 | \$ 14,592 |
| Federal funds sold and interest bearing bank deposits | 2,519 | 19,768 |
| Cash and cash equivalents | 15,475 | 34,360 |
| Investment securities: | | |
| Available for sale, at fair value (amortized cost of \$177,476 and \$183,719 at September 30, 2006 and December 31, 2005, respectively) | 175,093 | 181,758 |
| Other non-marketable securities (amortized cost of \$8,955 and \$8,669 at September 30, 2006 and December 31, 2005, respectively) | 8,955 | 8,651 |
| Total investment securities | 184,048 | 190,409 |
| Loans receivable, net of unearned fees | 468,562 | 420,181 |
| Allowance for loan losses | (5,769) | (5,424) |
| Net loans receivable | 462,793 | 414,757 |
| Accrued interest receivable | 5,583 | 4,607 |
| Premises and equipment, net | 16,489 | 16,359 |
| Assets acquired through foreclosure | 902 | 455 |
| Goodwill | 10,700 | 10,700 |
| Intangible assets, net of accumulated amortization | 2,792 | 3,223 |
| Bank-owned life insurance policies | 19,725 | 19,173 |
| Other assets | 1,774 | 2,486 |
| Total assets | \$ 720,281 | \$ 696,529 |
| Liabilities and Stockholders Equity | | |
| Deposits: | | |
| Checking deposits | \$ 168,269 | \$ 186,791 |
| Savings deposits | 30,382 | 31,944 |
| Money market deposits | 60,207 | 46,465 |
| Certificates of deposit | 272,649 | 242,678 |
| Total deposits | 531,507 | 507,878 |
| Federal funds purchased and securities sold under agreements to repurchase | 4,172 | 4,036 |
| Federal Home Loan Bank advances | 108,090 | 111,131 |
| Notes payable | 192 | 202 |
| Subordinated debentures | 22,681 | 16,005 |
| Accrued expenses and other liabilities | 5,657 | 3,928 |
| Total liabilities | 672,299 | 643,180 |
| Stockholders Equity: | | |
| Preferred stock, no par value, 10,000,000 shares authorized; no shares issued | | |
| Common stock, no par value, 50,000,000 shares authorized; 4,501,516 and 4,499,470 shares issued; 3,598,784 and 4,034,995 shares outstanding at September 30, 2006 and December 31, 2005, respectively | 27,901 | 27,880 |
| Capital surplus | 588 | 417 |
| Retained earnings | 32,710 | 30,941 |
| | (11,645) | (4,583) |

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| | | |
|-------------------------------------------------------------------------------------------------------------------------------|------------|------------|
| Treasury stock, 902,732 and 464,475 shares of common stock at cost at September 30, 2006, and December 31, 2005, respectively | | |
| Accumulated other comprehensive loss | (1,572 |) (1,306 |
| Total stockholders' equity | 47,982 | 53,349 |
| Total liabilities and stockholders' equity | \$ 720,281 | \$ 696,529 |

See accompanying notes to the unaudited consolidated financial statements

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TEAM FINANCIAL, INC. AND SUBSIDIARIES

Unaudited Consolidated Statements of Operations

(Dollars In Thousands, Except Per Share Data)

| | Three Months Ended September 30, 2006 | | Nine Months Ended September 30, 2005 | |
|----------------------------------------------------------------------------|---------------------------------------------|--------------|--------------------------------------------|---------------|
| | 2006 | 2005 | 2006 | 2005 |
| Interest Income: | | | | |
| Interest and fees on loans | \$ 9,290 | \$ 7,136 | \$ 25,951 | \$ 20,141 |
| Taxable investment securities | 2,015 | 1,815 | 5,829 | 5,483 |
| Nontaxable investment securities | 256 | 310 | 796 | 889 |
| Other | 115 | 55 | 422 | 217 |
| Total interest income | 11,676 | 9,316 | 32,998 | 26,730 |
| Interest Expense: | | | | |
| Deposits: | | | | |
| Checking deposits | 460 | 301 | 1,399 | 788 |
| Savings deposits | 57 | 58 | 163 | 166 |
| Money market deposits | 417 | 157 | 994 | 444 |
| Certificates of deposit | 3,010 | 1,792 | 7,815 | 4,776 |
| Federal funds purchased and securities sold under agreements to repurchase | 36 | 51 | 124 | 107 |
| FHLB advances payable | 1,139 | 1,175 | 3,402 | 3,515 |
| Notes payable and other borrowings | 94 | 11 | 137 | 58 |
| Subordinated debentures | 411 | 388 | 1,188 | 1,165 |
| Total interest expense | 5,624 | 3,933 | 15,222 | 11,019 |
| Net interest income before provision for loan losses | 6,052 | 5,383 | 17,776 | 15,711 |
| Provision for loan losses | 131 | 263 | 563 | 675 |
| Net interest income after provision for loan losses | 5,921 | 5,120 | 17,213 | 15,036 |
| Non-Interest Income: | | | | |
| Service charges | 951 | 1,029 | 2,702 | 2,931 |
| Trust fees | 173 | 159 | 555 | 529 |
| Gain on sales of mortgage loans | 125 | 240 | 455 | 667 |
| Loss on sales of investment securities | (74) | | (164) | |
| Bank-owned life insurance income | 220 | 209 | 650 | 625 |
| Other | 372 | 356 | 1,090 | 1,008 |
| Total non-interest income | 1,767 | 1,993 | 5,288 | 5,760 |
| Non-Interest Expenses: | | | | |
| Salaries and employee benefits | 2,977 | 2,811 | 9,213 | 8,261 |
| Occupancy and equipment | 735 | 705 | 2,231 | 2,072 |
| Data processing | 737 | 726 | 2,135 | 2,137 |
| Professional fees | 250 | 346 | 1,100 | 1,001 |
| Marketing | 109 | 106 | 284 | 253 |
| Supplies | 63 | 98 | 249 | 259 |
| Intangible asset amortization | 141 | 151 | 436 | 464 |
| Other | 1,681 | 1,069 | 3,342 | 2,696 |
| Total non-interest expenses | 6,693 | 6,012 | 18,990 | 17,143 |

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| | | | | |
|-------------------------------------------------------|-----------|-----------|-----------|------------|
| Income from continuing operations before income taxes | 995 | 1,101 | 3,511 | 3,653 |
| Income tax expense | 211 | 220 | 850 | 809 |
| Net income from continuing operations | \$ 784 | \$ 881 | \$ 2,661 | \$ 2,844 |
| Net loss from discontinued operations | | | | (108) |
| Net income | \$ 784 | \$ 881 | \$ 2,661 | \$ 2,736 |
| Basic income per share from continuing operations | \$ 0.22 | \$ 0.22 | \$ 0.70 | \$ 0.70 |
| Diluted income per share from continuing operations | \$ 0.21 | \$ 0.21 | \$ 0.68 | \$ 0.69 |
| Basic loss per share from discontinued operations | \$ | \$ | \$ | \$ (0.03) |
| Diluted loss per share from discontinued operations | \$ | \$ | \$ | \$ (0.03) |
| Basic income per share | \$ 0.22 | \$ 0.22 | \$ 0.70 | \$ 0.68 |
| Diluted income per share | \$ 0.21 | \$ 0.21 | \$ 0.68 | \$ 0.67 |
| Shares applicable to basic income per share | 3,594,401 | 4,040,595 | 3,821,758 | 4,039,068 |
| Shares applicable to diluted income per share | 3,692,392 | 4,101,431 | 3,912,655 | 4,095,474 |

See accompanying notes to the unaudited consolidated financial statements

Team Financial, Inc. And Subsidiaries

Unaudited Consolidated Statements of Comprehensive Income

(In thousands)

| | Three Months Ended September 30, 2006 | | Nine Months Ended September 30, 2006 | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|--------|--------------------------------------------|----------|
| | 2005 | 2005 | 2005 | 2005 |
| Net income | \$ 784 | \$ 881 | \$ 2,661 | \$ 2,736 |
| Other comprehensive income (loss), net of tax: | | | | |
| Unrealized gains (losses) on investment securities available for sale net of tax of \$889 and \$(286) for the three months ended September 30, 2006 and September 30, 2005, respectively; and net of tax \$(4,152) and \$(629) for the nine months ended September 30, 2006 and September 30, 2005, respectively | 1,726 | (557) | (374) | (1,220) |
| Reclassification adjustment for gains included in net income net of tax of \$49 and \$0 for the three months ended September 30, 2006 and September 30, 2005, respectively; and net of tax \$108 and \$0 for the nine months ended September 30, 2006 and September 30, 2005, respectively | 49 | | 108 | |
| Other comprehensive income (loss), net | 1,775 | (557) | (266) | (1,220) |
| Comprehensive income | \$ 2,559 | \$ 324 | \$ 2,395 | \$ 1,516 |

See accompanying notes to the unaudited consolidated financial statements

Team Financial, Inc. And Subsidiaries

Unaudited Consolidated Statements of Changes In Stockholders' Equity

Nine Months Ended September 30, 2006

(Dollars In Thousands, Except Per Share Amounts)

| | Common stock | Capital surplus | Retained earnings | Treasury stock | Accumulated other comprehensive loss | Total stockholders equity |
|----------------------------------------------------------------------------------|-----------------|--------------------|----------------------|-------------------|-----------------------------------------------|---------------------------------|
| BALANCE, December 31, 2005 | \$ 27,880 | \$ 417 | \$ 30,941 | \$ (4,583) | \$ (1,306) | \$ 53,349 |
| Treasury stock purchased (444,657 shares) | | | | (7,197) | | (7,197) |
| Common stock issued in connection with compensation plans (2046 shares) | 21 | | | | | 21 |
| Issuance of Treasury Shares in connection with compensation plans (8,400 shares) | | (47) | | 135 | | 88 |
| Increase in capital surplus in connection with compensation plans | | 218 | | | | 218 |

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| | | | | | | | |
|------------------------------|----|--------|-------|-----|------|--------|------------------------------------|
| Net income | | | 2,661 | | | | 2,661 |
| Dividends (\$0.24 per share) | | | (892 |) | | | (892 |
| Other comprehensive (loss) | | | | | | | |
| net of \$(4,152) in taxes | | | | | (266 |) | (266 |
| BALANCE, September 30, | | | | | | | |
| 2006 | \$ | 27,901 | \$ | 588 | \$ | 32,710 | \$ (11,645) \$ (1,572) \$ 47,982 |

See accompanying notes to the unaudited consolidated financial statements

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Team Financial, Inc. And Subsidiaries

Unaudited Consolidated Statements Of Cash Flows

(Dollars in thousands)

| | Nine Months Ended September 30, | |
|---------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-----------|
| | 2006 | 2005 |
| Cash flows from operating activities: | | |
| Net income | \$ 2,661 | \$ 2,736 |
| Net loss from discontinued operations | | 108 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Provision for loan losses | 563 | 675 |
| Depreciation and amortization | 1,607 | 1,869 |
| Stock-based compensation expense | 218 | 129 |
| Increase in bank owned life insurance | (552) | (534) |
| Net loss on sales of investment securities | 164 | |
| Stock Dividends | (286) | (233) |
| Net gain on sales of mortgage loans | (455) | (667) |
| Net loss/gain on sales of assets | 14 | (57) |
| Proceeds from sale of mortgage loans | 29,863 | 38,652 |
| Origination of mortgage loans for sale | (28,902) | (38,126) |
| Net increase in other assets | 73 | (20) |
| Net increase in accrued expenses and other liabilities | 1,902 | 788 |
| Net cash provided by operating activities | 6,870 | 5,320 |
| Net cash flows of discontinued operations | | 6,892 |
| Net cash provided by operating activities | 6,870 | 12,212 |
| Cash flows from investing activities: | | |
| Net increase in loans | (49,709) | (38,072) |
| Proceeds from sale of investment securities | 10,809 | |
| Proceeds from maturities and principal reductions of investment securities | 20,133 | 31,551 |
| Purchases of investment securities | (25,149) | (34,762) |
| Purchase of premises and equipment, net | (1,079) | (1,626) |
| Proceeds from sales of assets | 66 | 273 |
| Net cash used in investing activities | (44,929) | (42,636) |
| Cash flows from financing activities: | | |
| Net increase in deposits | 23,629 | 17,205 |
| Net increase in federal funds purchased and securities sold under agreements to repurchase | 136 | 7,267 |
| Payments on Federal Home Loan Bank advances | (41) | (2,670) |
| Proceeds from Federal Home Loan Bank advances | (3,000) | 10 |
| Payments on notes payable | (10,480) | (8,006) |
| Proceeds from notes payable | 10,470 | 4,662 |
| Proceeds from company obligated mandatorily redeemable preferred securities of subsidiary trust holding solely subordinated debentures, net | 6,475 | |
| Common stock issued | 21 | 31 |
| Purchase of treasury stock | (7,197) | (31) |
| Issuance of treasury stock | 88 | 30 |
| Dividends paid on common stock | (927) | (970) |
| Net cash provided by financing activities | 19,174 | 17,528 |
| Net change in cash and cash equivalents | (18,885) | (12,896) |
| Cash and cash equivalents at beginning of the period | 34,360 | 34,741 |

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| | | |
|------------------------------------------------|-----------|-----------|
| Cash and cash equivalents at end of the period | \$ 15,475 | \$ 21,845 |
|------------------------------------------------|-----------|-----------|

Supplemental disclosures of cash flow information:

Cash paid during the period for:

| | | |
|--------------|-----------|-----------|
| Interest | \$ 15,231 | \$ 10,461 |
| Income taxes | 720 | 569 |

Noncash activities related to operations:

| | | |
|--------------------------------------------------------------------------|--------|--------|
| Assets acquired through foreclosure | \$ 593 | \$ 487 |
| Loans to facilitate the sale of real estate acquired through foreclosure | 131 | 336 |

See accompanying notes to the unaudited consolidated financial statements

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Team Financial, Inc. and Subsidiaries

Notes to Unaudited Consolidated Financial Statements

Three and nine month periods ended September 30, 2006 and 2005

(1) Basis of Presentation

The accompanying unaudited consolidated financial statements of Team Financial, Inc. and Subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a comprehensive presentation of financial condition and results of operations required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of results have been included. The consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

The interim consolidated financial statements include the accounts of Team Financial, Inc. and its wholly owned subsidiaries, Team Financial Acquisition Subsidiary, Inc., including TeamBank, N.A. and its subsidiaries, and Post Bancorp and its subsidiary, Colorado National Bank. All material inter-company transactions, profits, and balances are eliminated in consolidation. The consolidated financial statements do not include the accounts of our wholly owned statutory trust, Team Financial Capital Trust II (the Trust). The Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of Team Financial, Inc. The Trust Preferred Securities issued by the Trust are included in Tier I capital for regulatory capital purposes.

The December 31, 2005 statement of financial condition has been derived from the audited consolidated financial statements as of that date. Certain amounts in the 2005 financial statements have been reclassified to conform to the 2006 presentation. The results of the interim periods ended September 30, 2006 are not necessarily indicative of the results that may occur for the year ending December 31, 2006.

(2) Recent Accounting Pronouncements

In December of 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share Based Payments*, (SFAS 123(R)). This statement requires that the cost resulting from all share-based transactions be recognized in the financial statements. SFAS 123(R) establishes fair value as the measurement objective in accounting for share-based arrangements and requires all entities to apply a fair-value based measurement method in accounting for share based payments with employees except for equity instruments held by employee share ownership plans. SFAS 123(R) replaces FASB Statement No. 123, *Accounting for Stock-Based Compensation*, and Accounting Principal Board Opinion No. 25, *Accounting for Stock Issued to Employees*,(APB 25) and became effective as of the beginning of 2006. Prior to fiscal year 2006, the Company accounted for stock-based compensation using the intrinsic value method prescribed in APB 25, and related interpretations and provided the required pro forma disclosures of SFAS No. 123, *Accounting for Stock-Based Compensation*. More information regarding the adoption of SFAS 123(R) is set forth in footnote 4.

In May of 2005, the FASB issued Statement No. 154, *Accounting Changes and Error Corrections - A Replacement of APB Opinion No. 20 and FASB Statement No. 3*. This statement requires retrospective application to all voluntary changes in accounting principle with all prior period financial statements presented using the new accounting principle, unless it is impracticable to do so. For the Company, this standard is effective for accounting changes and corrections of errors made during or after 2006. The Company does not anticipate this statement to have a material effect on its financial statements.

In November 2005, the FASB issued FASB Staff Position (FSP) 115-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments*, which addresses the determination as to when an investment is considered impaired, whether that impairment is other than temporary, and the measurement of an impairment loss. The guidance clarifies that an impairment loss should be recognized when the impairment loss is deemed other-than-temporary, even if the decision to sell has not been made. The FSP also requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. This FSP is effective for fiscal years beginning after December 15, 2005 and the Company began applying the guidance in 2006. The adoption of FSP FAS 115-1 did not have a material impact on the Company's financial position, results of operations, or liquidity.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets – an amendment of FASB Statement No. 140*. This statement requires that all separately recognized servicing rights be initially measured at fair value, if practicable. For each class of separately recognized servicing assets and servicing liabilities, this Statement permits the Company to choose either to report servicing assets and liabilities at fair value or at amortized cost. This Statement also requires separate presentation in the financial statements, supplemented by additional disclosures. The Statement is effective as of the beginning of the first fiscal year that begins after September 15, 2006, and the Company will adopt this Statement as of January 1, 2007. The Company does not expect that this Statement will have a material impact on its financial position, results of operations and liquidity.

In June 2006, the FASB issued Interpretation (FIN) No. 48, *Accounting for Uncertainty in Income Taxes – An Interpretation of FASB Statement No. 109*. This interpretation clarifies the accounting for uncertainty in income taxes recognized in accordance with FASB Statement No. 109 *Accounting for Income Taxes*. This interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The evaluation of a tax position in accordance with this interpretation is a two-step process. The first step is a recognition process to determine whether it is more likely than not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The second step is a measurement process whereby a tax position that meets the more-likely-than-not recognition threshold is measured to determine the amount of benefit to recognize in the financial statements. The interpretation is effective for fiscal years beginning after December 15, 2006, and the Company will begin applying the guidance in January, 2007. The Company is currently evaluating the impact of adopting this interpretation on its financial position, results of operations, and liquidity.

In September 2006, the FASB issued Statement No. 158, *Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)*. This statement requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position. This Statement requires recognition of changes in funded status in the year in which the changes occur as an adjustment to accumulated other comprehensive income in shareholders equity, net of tax. As an issuer of publicly traded securities, the Company is required to initially recognize the funded status of defined benefit postretirement plans and provide the related disclosures as of fiscal year ending December 31, 2006, and pursuant to the Statement, the Company will adopt prospective application. The effects of applying this Statement could have a material impact to the Company's financial statements. The Company is currently evaluating the impact of adopting this statement on its financial position, results of operations, and liquidity.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, which provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. Prior year misstatements must be considered in quantifying misstatements in current year financial statements and if the effect of those misstatements is material to the current year, the prior year financial statements must be corrected even though such revision previously was and continues to be immaterial to the prior year financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*. This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. It does not require any new fair value measurements. For calendar year companies, the Statement is effective beginning January 1, 2008. The Company does not expect that adoption of the Statement will have a material effect on its consolidated financial statements.

In September 2006, the Emerging Issues Task Force Issue 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*, was ratified. This EITF Issue addresses accounting for separate agreements which split life insurance policy benefits between an employer and employee. The Issue requires the employer to recognize a liability for future benefits payable to the employee under these agreements. The effects of applying this Issue must be recognized through either a change in accounting principle through an adjustment to equity or through the retrospective application to all prior periods. For calendar year companies, the Issue is effective beginning January 1, 2008. Early adoption is permitted as of January 1, 2007. The Company does not expect the adoption of the Issue to have a material effect on the Company's consolidated financial statements.

(3) Discontinued Operations

On February 25, 2005, we completed the sale of Team Insurance Group, Inc., our insurance agency subsidiary. This subsidiary was operated as a subsidiary of TeamBank, N.A. from December of 2002 until December, 2004 and offered employee benefit insurance and property and casualty insurance to businesses and individuals. We sold all the issued and outstanding shares of the subsidiary to an unaffiliated third party for total cash consideration of \$6.8 million after adjustments. Our investment in this subsidiary as of February 25, 2005 was approximately \$7.0 million. As a result of the sale, the operations related to this subsidiary have been reclassified in discontinued operations. A loss on the sale of the subsidiary of approximately \$164,000 was recorded in the second quarter of 2005 upon finalization of the selling price. Pursuant to the terms of

the agreement, the buyer could present any breach of warranty or representations claims up to 18 months after the close of the transaction. On July 25, 2006, we received a claim from the buyer against the warranties and representations of the sale; however, we do not believe that any of the claims presented are legitimate, and we intend to dispute all claims. Any loss potential is currently considered to be neither probable nor estimatable.

(4) Stock Based Compensation and Income Per Share

The Company's 1999 Stock Incentive Plan provides for the following stock and stock-based awards: restricted stock, stock options, stock appreciation rights and performance shares. As of September 30, 2006, up to 71,500 shares of our common stock were available to be issued under the plan. All employees, directors and consultants are eligible to participate in the plan. The Company generally grants stock options with either a one-year cliff vesting schedule and a ten year expiration from the date of grant, or with a three-year potential vesting schedule and a ten year expiration from the date of grant, with vesting at the discretion of the Executive Compensation Committee of the Board of Directors, which administers the plan. Prior to 2006, the Company accounted for stock-based compensation using the intrinsic value method prescribed in *APB*

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25, and related interpretations and provided the required pro forma disclosures of SFAS No. 123, *Accounting for Stock-Based Compensation*.

The following table illustrates what the Company's share-based compensation expense and earnings per share would have been for the three and nine months ended September 30, 2005 (in thousands, except per share data) had the fair value method been used to account for stock-based compensation last year in accordance with SFAS 123(R):

| | Three Months Ended September 30, 2005 (Dollars in thousands, except per share data) | Nine Months Ended September 30, 2005 |
|------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|
| Net income: | | |
| As reported | \$ 881 | \$ 2,736 |
| Stock-based compensation expense included in reported net income, net of tax | 33 | 60 |
| Compensation expense determined under fair value, net of tax | (54) | (123) |
| Pro forma | \$ 860 | \$ 2,673 |
| Basic earnings per share: | | |
| As reported | \$ 0.22 | \$ 0.68 |
| Pro forma | 0.21 | 0.66 |
| Diluted earnings per share: | | |
| As reported | \$ 0.21 | \$ 0.67 |
| Pro forma | 0.21 | 0.65 |

Beginning in 2006, the Company adopted Statement of Financial Accounting Standards No. 123(R), *Share-Based Payments*, (SFAS No. 123(R)). This statement requires that the cost resulting from all share-based transactions be recognized in the financial statements. SFAS No. 123(R) establishes fair value as the measurement objective in accounting for share-based arrangements and requires all entities to apply a fair-value based measurement method in accounting for share based payments with employees except for equity instruments held by employee share ownership plans. The Company elected to adopt SFAS No. 123(R) using the modified prospective transition method and, accordingly, previously reported amounts have not been restated for the change in accounting. During the three and nine months ended September 30, 2006, the Company recognized share-based compensation expense of approximately \$89,000 and \$218,000, respectively.

Stock compensation expense for options granted during the nine months ended September 30, 2006 was estimated using the Black-Scholes option-pricing model with the following assumptions:

| | One-year options | Three-year options |
|------------------------------------|-------------------------|---------------------------|
| Expected life in years | 5 | 8 |
| Expected volatility | 19.32 | % 18.47 % |
| Risk-free interest rate | 4.59 | % 4.59 % |
| Annual rate of quarterly dividends | 2.19 | % 2.21 % |

The following table summarizes option activity for the nine months ended September 30, 2006:

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| | Number of options | Weighted average exercise price per share | Weighted average remaining contractual life in years | Aggregate Intrinsic Value |
|-----------------------------------|-------------------|-------------------------------------------|------------------------------------------------------|---------------------------|
| Outstanding at December 31, 2005 | 304,850 | \$ 10.08 | | |
| Granted | 47,000 | 14.45 | | |
| Exercised | 8,400 | 10.54 | | |
| Expired or forfeited | 2,000 | 14.30 | | |
| Outstanding at September 30, 2006 | 341,450 | 10.64 | 6.3 | \$ 5.36 |
| Exercisable at September 30, 2006 | 241,850 | 9.32 | 5.2 | 6.68 |

A summary of the Company's nonvested options as of September 30, 2006 and changes during the nine months ended are presented below:

| | Number of shares | Weighted average grant date fair value |
|---------------------------------|------------------|----------------------------------------|
| Nonvested at December 31, 2005 | 54,600 | \$ 3.25 |
| Granted | 47,000 | 2.90 |
| Expired or forfeited | 2,000 | 2.88 |
| Nonvested at September 30, 2006 | 99,600 | 3.09 |

On September 30, 2006, there was approximately \$167,000 of unrecognized compensation cost related to nonvested stock-based compensation awards, which the Company expects to recognize over a weighted-average period of 1.2 years. Due to the discretionary nature of the three-year options, these options are repriced each quarter, resulting in the difference between the weighted average grant date fair value and the currently estimated unrecognized compensation cost.

(5) Stock Repurchase Program

There were 700 shares of common stock repurchased during the quarter ended September 30, 2006 at an average price of \$12.90 per share under a stock repurchase program authorized by the Board of Directors that allows the repurchase of up to 400,000 shares. At September 30, 2006, there were 307,673 shares of our common stock remaining to be repurchased.

(6) Dividends Declared

On August 22, 2006, we declared a quarterly cash dividend of \$0.08 per share to all common shareholders of record on September 30, 2006, payable on October 20, 2006. During the nine months ended September 30, 2006, total cash dividends of \$.24 per share were declared.

(7) Investment Securities

The following tables summarize the amortized cost, gross unrealized gains and losses, and fair value of investment securities at September 30, 2006 and December 31, 2005.

| | September 30, 2006 | | | |
|--------------------------------------------|------------------------------------------------------|---------------------------------------|----------------------------------------|-----------------------|
| | Amortized Cost (Dollars in thousands) | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Debt securities: | | | | |
| U.S. agency securities | \$ 55,554 | \$ 53 | \$ (911) | \$ 54,696 |
| Mortgage-backed securities | 86,832 | 256 | (1,778) | 85,310 |
| Non-taxable municipal securities | 27,649 | 249 | (229) | 27,669 |
| Taxable municipal securities | 790 | 18 | | 808 |
| Other debt securities | 6,553 | 16 | (119) | 6,450 |
| Total debt securities | 177,378 | 592 | (3,037) | 174,933 |
| Equity securities | 9,053 | 63 | (1) | 9,115 |
| Total available for sale securities | \$ 186,431 | \$ 655 | \$ (3,038) | \$ 184,048 |

| | December 31, 2005 | | | |
|--------------------------------------------|------------------------------------------------------|---------------------------------------|----------------------------------------|-----------------------|
| | Amortized Cost (Dollars in thousands) | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Debt securities: | | | | |
| U.S. agency securities | \$ 61,062 | \$ 32 | \$ (1,108) | \$ 59,986 |
| Mortgage-backed securities | 86,535 | 404 | (1,517) | 85,422 |
| Non-taxable municipal securities | 28,629 | 400 | (168) | 28,861 |
| Taxable municipal securities | 830 | 42 | | 872 |
| Other debt securities | 6,555 | 40 | (152) | 6,443 |
| Total debt securities | 183,611 | 918 | (2,945) | 181,584 |
| Equity securities | 8,777 | 52 | (4) | 8,825 |
| Total available for sale securities | \$ 192,388 | \$ 970 | \$ (2,949) | \$ 190,409 |

Management does not believe that any of the securities with unrealized losses at September 30, 2006 are other than temporarily impaired.

(8) Trust Preferred Securities

On August 18, 2006, the Company chose to redeem all of the Team Financial Capital Trust I 9.50% Subordinated Debentures, due August 10, 2031 (the Securities) at a redemption price equal to 100% of the principal amount of the Securities, or \$16.0 million, plus interest accrued and unpaid through September 17, 2006. As a result of the redemption of the debentures, the Company incurred a pretax charge, recorded as other non-interest expense to earnings of approximately \$824,000 on the redemption date of the debentures. This charge was the unamortized portion of the offering cost that was being amortized over the original life of the debentures.

To fund the redemption of the Securities, the Company replaced the called debentures with a pooled trust preferred security of \$22.0 million at a variable rate of 1.65% above the 90-day LIBOR. The new trust preferred security has a 30-year term and a callable option 5 years after the issuance date and did not have a placement or annual trustee fee associated with it. The Company expects to save approximately \$338,000 annually based on the current reduction in interest rates.

(9) Notes payable and Other Borrowings

During the third quarter of 2006, the Company paid off \$6.0 million of corporate debt using part of the pooled trust preferred security that was issued. The Company also renegotiated the terms of line of credit during the third quarter of 2006. The new terms include a \$6 million line of credit with interest floating at 2.00% over the 90-day LIBOR. Annual interest of .1875% is payable on the unused line of credit amount.

(10) Commitments and Contingencies

Commitments to extend credit to our customers with unused approved lines of credit were approximately \$87.2 million at September 30, 2006. Additionally, the contractual amount of standby letters of credit at September 30, 2006 was approximately \$7.9 million. These commitments involve credit risk in excess of the loan amounts recorded in the consolidated balance sheets. Exposure to credit loss in the event of nonperformance by the customer is represented by the contractual amount of those instruments.

(11) Legal Proceedings

During the third quarter of 2005, a summary judgment was entered against the Company and its subsidiaries by a Nebraska district court in pending litigation regarding a contract provision in the Company's 1999 acquisition of Ft. Calhoun State Bank, now operated as part of TeamBank, N.A. Although this judgment is currently on appeal, it did result in a charge to other non-interest expense in the amount of \$214,000 in the third quarter of 2005. We do not anticipate that any interest that may be accrued on this amount until the appeal is settled will be material to our financial position or operating results. The Company does not believe that any other pending litigation to which we are a party will have a material adverse effect on our liquidity, financial condition, or results of operations.

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Item 2: **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

OVERVIEW

Team Financial, Inc. is a financial holding company incorporated in the State of Kansas. Our common stock is listed on the Nasdaq Global Market (NASDAQ) under the symbol TFIN .

We offer full service community banking and financial services through 18 locations in Kansas, Missouri, Nebraska and Colorado through our wholly owned banking subsidiaries, TeamBank N.A and Colorado National Bank. Our presence in Kansas consists of seven locations in the Kansas City metropolitan area and three locations in southeast Kansas. We operate two locations in western Missouri, three in the metropolitan area of Omaha, Nebraska and three in the Colorado Springs, Colorado metropolitan area. Another location in the Colorado Springs, Colorado metropolitan area is currently under construction, and is scheduled to open during the first quarter of 2007.

Results of operations depend primarily on net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. Results of operations are also affected by non-interest income, such as service charges, loan fees, and gains and losses from the sales of mortgage loans. Our principal operating expenses, aside from interest expense, consist of compensation and employee benefits, occupancy costs, data processing expense and provisions for loan losses.

The following table presents selected financial data for the three and nine months ended September 30, 2006 and September 30, 2005 (dollars in thousands, except per share data):

| | As of and For Three Months Ended September 30 | | | As of and For Nine Months Ended September 30 | | | | |
|-----------------------------------------------------|-----------------------------------------------------|-------|------|----------------------------------------------------|----|-------|------|-------|
| | 2006 | | 2005 | 2006 | | 2005 | | |
| Net income from continuing operations | \$ | 784 | \$ | 881 | \$ | 2,661 | \$ | 2,844 |
| Net loss from discontinued operations | | | | | | | (108 |) |
| Net income | | 784 | | 881 | | 2,661 | | 2,736 |
| Basic income per share from continuing operations | \$ | 0.22 | \$ | 0.22 | \$ | 0.70 | \$ | 0.70 |
| Diluted income per share from continuing operations | \$ | 0.21 | \$ | 0.21 | \$ | 0.68 | \$ | 0.69 |
| Return on average assets | | 0.43 | % | 0.52 | % | 0.50 | % | 0.55 |
| Return on average equity | | 6.61 | % | 6.52 | % | 7.10 | % | 6.88 |
| Average equity to average assets | | 6.53 | % | 7.96 | % | 7.04 | % | 7.95 |
| Efficiency Ratio | | 85.60 | % | 81.51 | % | 82.34 | % | 79.84 |

On February 25, 2005, we completed the sale of Team Insurance Group, Inc., our insurance agency subsidiary. This subsidiary was operated as a subsidiary of TeamBank, N.A. from December of 2002 until December, 2004 and offered employee benefit insurance and property and casualty insurance to businesses and individuals. We sold all the issued and outstanding shares of the subsidiary to an unaffiliated third party for total cash consideration of \$6.8 million after adjustments. Our investment in this subsidiary as of February 25, 2005 was approximately \$7.0 million. As a result of the sale, the operations related to this subsidiary have been reclassified in discontinued operations. A loss on the sale of the subsidiary of approximately \$164,000 was recorded in the second quarter of 2005 upon finalization of the selling price. Pursuant to the terms of the agreement, the buyer could present any breach of warranty or representations claims up to 18 months after the close of the transaction. On July 25, 2006, we received a claim by the buyer against the warranties and representations of the sale. Although we have continued discussions with the buyer regarding its claims, no litigation has been filed and we have not changed our assessment. We do not believe any of the claims presented are legitimate and we intend to dispute all of them. Any loss potential is currently considered to be neither probable nor estimatable.

FINANCIAL CONDITION

Total assets at September 30, 2006, were \$720.3 million compared to \$696.5 million at December 31, 2005, an increase of \$23.8 million. The increase was due primarily to the increase in loans receivable, which increased \$48.4 million to \$468.6

million at September 30, 2006, from \$420.2 million at December 31, 2005. The increase in loans receivable was funded with excess cash, which decreased \$18.9 million to \$15.5 million at September 30, 2006 from \$34.4 million at December 31, 2005, and an increase in deposits, which increased \$23.6 million to \$531.5 million at September 30, 2006 from \$507.9 million at December 31, 2005.

Investment Securities

Total investment securities were \$184.0 million at September 30, 2006, compared to \$190.4 million at December 31, 2005, a decrease of \$6.4 million, or 3.4%. This decrease was primarily due managements decision not to reinvest maturing investments in the securities markets in order to help fund loan growth. Management does not believe that any of the securities with unrealized losses at September 30, 2006 are other than temporarily impaired.

Loans Receivable

Loans receivable increased \$48.4 million, or 11.5%, to \$468.6 million at September 30, 2006, compared to \$420.2 million at December 31, 2005. This increase was primarily due to continued increases in construction and land development loans.

The following table presents the composition of the loan portfolio by type of loan at the dates indicated.

| | September 30, 2006 | | December 31, 2005 | |
|-------------------------------------------------|------------------------------------------------|---------------------|----------------------|---------------------|
| | Principal Balance (Dollars in thousands) | Percent of Total | Principal Balance | Percent of Total |
| Loans secured by real estate: | | | | |
| One-to-four family | \$ 84,246 | 18.0 % | \$ 86,880 | 20.7 % |
| Construction and land development | 126,760 | 27.0 | 80,918 | 19.3 |
| Nonfarm/nonresidential | 143,433 | 30.6 | 136,318 | 32.4 |
| Farmland | 28,948 | 6.2 | 32,135 | 7.6 |
| Multifamily | 4,604 | 1.0 | 4,603 | 1.1 |
| Commerical and industrial | 54,261 | 11.6 | 55,128 | 13.1 |
| Agricultural | 8,349 | 1.8 | 7,952 | 1.9 |
| Installment loans | 11,178 | 2.4 | 11,843 | 2.8 |
| Obligations of state and political subdivisions | 4,810 | 1.0 | 4,131 | 1.0 |
| Other | 2,915 | 0.6 | 1,202 | 0.3 |
| Gross loans | 469,504 | 100.2 | 421,110 | 100.2 |
| Less unearned fees | (942) | (0.2) | (929) | (0.2) |
| Total loans receivable | \$ 468,562 | 100.0 % | \$ 420,181 | 100.0 % |

Included in one-to-four family real estate loans were loans held for sale of approximately \$1.2 million at September 30, 2006 and \$1.8 million at December 31, 2005.

Non-performing Assets

Non-performing assets consist of loans 90 days or more delinquent and still accruing interest, non-accrual loans, restructured loans and assets acquired through foreclosure. Loans are generally placed on non-accrual status when principal or interest is 90 days or more past due, unless the loans are well-secured and in the process of collection. Loans may be placed on non-accrual status earlier when, in the opinion of management, reasonable doubt exists as to the full, timely collection of interest or principal.

The following table summarizes non-performing assets:

| | September 30, 2006 (Dollars in thousands) | | December 31, 2005 | |
|-------------------------------------------------------|----------------------------------------------|-------|-------------------|-------|
| Non-performing assets: | | | | |
| Non-accrual loans | \$ | 4,515 | \$ | 2,343 |
| Loans 90 days past due and still accruing | | 3,027 | | 1,184 |
| Restructured loans | | 1,021 | | 1,055 |
| Non-performing loans | | 8,563 | | 4,582 |
| Other real estate owned | | 902 | | 455 |
| Total non-performing assets | \$ | 9,465 | \$ | 5,037 |
| Non-performing loans as a percentage of total loans | | 1.83 | % | 1.09 |
| Non-performing assets as a percentage of total assets | | 1.31 | % | 0.72 |

Non-performing assets totaled approximately \$9.5 million at September 30, 2006, compared to \$5.0 million at December 31, 2005, representing an increase of \$4.5 million, or 90.0%. The increase in non-performing assets was primarily a result of an increase in non-accrual loans of approximately \$2.2 million and an increase in loans 90 days past due and still accruing interest of approximately \$1.8 million. The Company believes these loans are well secured...

Non-performing loans of approximately \$8.6 million at September 30, 2006 were comprised of several non-accrual loans. The largest relationships in non-accrual at September 30, 2006 were \$1.8 million to a diversified commercial loan customer and \$574,000 to a fence manufacturing company. The largest relationship included in non-accrual at December 31, 2005 was the \$540,000 to the fence manufacturing company. Restructured loans at September 30, 2006 and December 31, 2005 included several relationships; the largest was an agricultural loan restructured through Farm Service Agency of approximately \$391,000 at September 30, 2006 and \$500,000 at December 31, 2005.

Other real estate owned has increased approximately \$447,000, or 98.2%, compared to December 31, 2005. Other real estate owned of approximately \$902,000 at September 30, 2006 consisted of ten properties. The properties consisted of five commercial properties totaling \$500,000, four single family dwellings totaling \$342,000, and a parcel of land totaling \$60,000. These properties are all located within our market areas and management is working to sell the real estate as soon as practical.

The loan portfolio is continuously monitored for possible non-performing assets as information becomes available. The magnitude of any increase in non-performing loans is not determinable.

Allowance for loan losses

Management maintains an allowance for loan losses based on historical experience, an evaluation of economic conditions and regular review of delinquencies and loan portfolio quality. Based upon these factors, management makes various assumptions and judgments about the ultimate collectibility of the loan portfolio and provides an allowance for probable loan losses based upon a percentage of the outstanding balances and for specific loans if their ultimate collectibility is considered questionable. Actual losses may differ due to changing conditions or information that is currently not available.

The following table summarizes the allowance for loan losses:

| | Nine Months Ended September 30, | | | | |
|--------------------------------------------------------|---------------------------------|-------|------|--------|---|
| | 2006 | | 2005 | | |
| | (Dollars in thousands) | | | | |
| Allowance at beginning of period | \$ | 5,424 | \$ | 4,898 | |
| Provision for estimated loan losses | | 563 | | 675 | |
| Loans charged off | | (387) | | (526) | |
| Recoveries | | 169 | | 343 | |
| Allowance at end of period | \$ | 5,769 | \$ | 5,390 | |
| Annualized net charge-offs as a percent of total loans | | 0.06 | % | 0.06 | % |
| Allowance as a percent of total loans | | 1.23 | % | 1.29 | % |
| Allowance as a percent of non-performing loans | | 67.37 | % | 152.56 | % |

The allowance for loan losses as a percent of non-performing loans decreased to 67.37% at September 30, 2006, compared to 152.56% at September 30, 2005 due to an increase in non-accrual loans at September 30, 2006 compared to September 30, 2005. Non-accrual loans at September 30, 2006 were approximately \$4.5 million compared to approximately \$1.9 million at September 30, 2005, an increase of approximately \$2.6 million. The increase in non-accrual loans was primarily due to a group of diversified commercial loans to one borrower totaling \$1.8 million that were categorized as non-accrual during the second quarter of 2006, and remained on non-accrual at September 30, 2006. These loans are well secured, and therefore, additional provisions to the reserves were not deemed necessary.

Deposits

Total deposits increased approximately \$23.6 million to \$531.5 million at September 30, 2006 from \$507.9 million at December 31, 2005. This increase was primarily a result of an increase in certificates of deposits as a result of branch promotional campaigns and an increase in public funds, offset by a decrease in checking deposits.

Principal maturities of time deposits at September 30, 2006 were as follows:

| | (Dollars in thousands) |
|--------------------------|------------------------|
| Year ending December 31: | |
| 2006 | \$ 58,873 |
| 2007 | 164,033 |
| 2008 | 40,962 |
| 2009 | 5,502 |
| 2010 | 2,335 |
| Thereafter | 944 |
| Total | \$ 272,649 |

Notes Payable

During the third quarter of 2006, the Company paid off \$6.0 million of corporate debt using part of the pooled trust preferred security that was issued. The Company also renegotiated the terms of line of credit during the third quarter of 2006. The new terms include a \$6 million line of credit with interest floating at 2.00% over the 90-day LIBOR. Annual interest of 0.1875% is payable on the unused line of credit amount.

Subordinated Debentures

On August 18, 2006 the Company chose to redeem all of the Team Financial Capital Trust I 9.50% Subordinated Debentures, due August 10, 2031 (the Securities) at a redemption price equal to 100% of the principal amount of the Securities, or \$16.0 million, plus interest accrued and unpaid through September 17, 2006. As a result of the redemption of the debentures, the Company incurred a pretax charge to earnings of approximately \$824,000 on the redemption date of the

debentures. This charge was the unamortized portion of the offering cost that was being amortized over the original life of the debentures.

To fund the redemption of the Securities, the Company replaced the called debentures with a pooled trust preferred security of \$22.0 million at a variable rate of 1.65% above the 90-day LIBOR. The new trust preferred security has a 30-year term and a callable option five years after the issuance date and did not have a placement or annual trustee fee associated with it. The Company expects to save approximately \$338,000 annually based on the current reduction in interest rates.

Contractual Obligations, Commitments and Off-Balance Sheet Arrangements

We have various contractual obligations in the ordinary course of business that are integral to our operations. The following table summarizes payments due per these contractual obligations for the time periods shown:

| | Payments Due By | | | | | | Total |
|----------------------------------------------------------|------------------------------|------------|------------|------------|------------|------------|------------|
| | 12/31/2006 (In thousands) | 12/31/2007 | 12/31/2008 | 12/31/2009 | 12/31/2010 | Thereafter | |
| Time Deposits | \$ 58,873 | \$ 164,033 | \$ 40,962 | \$ 5,502 | \$ 2,335 | \$ 945 | \$ 272,650 |
| Repurchase Agreements | 4,172 | 0 | 0 | 0 | 0 | 0 | 4,172 |
| Subordinated debentures, FHLB advances and notes payable | 192 | 27,000 | 0 | 5,000 | 5,000 | 93,771 | 130,963 |
| Operating lease obligations | 21 | 85 | 0 | 0 | 0 | 0 | 106 |
| Loan commitments | 13,028 | 54,711 | 5,930 | 1,679 | 1,439 | 10,455 | 87,242 |
| Data processing contracts | 139 | 577 | 100 | 0 | 0 | 0 | 816 |
| Total | \$ 76,425 | \$ 246,406 | \$ 46,992 | \$ 12,181 | \$ 8,774 | \$ 105,171 | \$ 495,949 |

Included in subordinated debentures, FHLB advances and notes payable in the above table is subordinated debt of \$22.7 million. The debentures mature on September 18, 2036; however, we may redeem all or part of the debentures at any time on or after September 18, 2011. These debentures are included in the Thereafter maturity category based on the date of earliest redemption.

Regulatory Capital

We are subject to regulatory capital requirements administered by the Federal Reserve, the Federal Deposit Insurance Corporation and the Office of the Comptroller of the Currency. Failure to meet the regulatory capital guidelines may result in the initiation by the Federal Reserve of appropriate supervisory or enforcement actions. As of September 30, 2006 and December 31, 2005, we met all applicable capital adequacy requirements. Regulatory capital ratios at September 30, 2006, were as follows:

| Ratio | Actual | Minimum Required |
|---------------------------------------|---------|------------------|
| Total capital to risk weighted assets | 10.24 % | 8.00 % |
| Core capital to risk weighted assets | 9.23 % | 4.00 % |
| Core capital to average assets | 7.64 % | 4.00 % |

Liquidity

Our liquidity is continuously forecasted and managed in order to satisfy cash flow requirements of depositors and borrowers and to meet other operating cash flow needs. We have developed internal and external sources of liquidity to meet our liquidity needs. These sources include, but are not limited to, the ability to raise deposits through branch promotional campaigns, the purchase of brokered certificates of deposits, overnight funds, short term investment securities classified as available-for-sale and draws on credit facilities established through the Federal Home Loan Bank of Topeka.

Our most liquid assets are cash and cash equivalents and investment securities available-for-sale. The levels of these assets are dependent on operating, financing, lending and investing activities during any given period. At September 30, 2006, these assets, approximating \$190.6 million, consisted of \$15.5 million in cash and cash equivalents, and \$175.1 million in

Our liquidity is continuously forecasted and managed in order to satisfy cash flow requirements of depositors and borrowers.

investment securities available-for-sale. Approximately \$156.4 million of these investment securities were pledged as collateral for borrowings, repurchase agreements and for public funds on deposit at September 30, 2006.

At September 30, 2006, we had approximately \$23.8 million borrowing capacity remaining under existing agreements with the Federal Home Loan Bank of Topeka, and approximately \$6.0 million borrowing capacity under our corporate line of credit.

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RESULTS OF CONTINUING OPERATIONS

Net income for the three months ended September 30, 2006 was \$784,000, or \$.22 basic and \$.21 diluted income per share, a decrease of 11.0%, compared to \$ 881,000, or \$.22 basic and \$.21 diluted income per share for the three months ended September 30, 2005. Net income for the nine months ended September 30, 2006 was \$2,661,000, or \$.70 basic and \$.68 diluted income per share, compared to \$2,736,000, or \$.68 basic and \$.67 diluted income per share for the nine months ended September 30, 2005, a decrease of 2.7%.

In September 2006, the Company restructured its trust preferred securities by redeeming \$15.5 million fixed-rate trust preferred securities and reissuing \$22 million of trust preferred securities at a variable interest rate in order to lower the effective interest rate. In doing so, the Company incurred a pre-tax charge of \$824,000, which was the unamortized portion of the offering cost of the trust preferred securities that were issued in 2001. The Company expects to save approximately \$338,000 annually based on the current reduction in interest rate on the new trust preferred securities.

The Company also restructured \$6.5 million of its investment portfolio during the third quarter, extending the average life of those investments to 8.1 years and increasing the yield on the restructured securities 1.6%, or approximately \$104,000 annually. A charge of approximately \$74,000 was incurred as a loss on investment securities as a result of the restructuring; however, the Company expects to recoup this loss in approximately six months.

The charges incurred for the restructuring of the trust preferred securities and the investment portfolio had approximately \$0.16 basic and diluted earnings per share effect after taxes for the quarter. Excluding these two restructurings, earnings per share would have been \$0.38 basic and \$0.37 diluted income per share for the three months ended September 30, 2006 and \$0.85 basic and \$0.83 diluted earnings per share for the nine months ended September 30, 2006.

Net Interest Income

Net interest income before provision for loan losses for the three months ended September 30, 2006 totaled \$6.1 million compared to \$5.4 million for the same period in 2005, an increase of \$0.7 million, or 12.9%. Net interest income before provision for loan losses for the nine months ended September 30, 2006 totaled \$17.8 million compared to \$15.7 million for the same period in 2005, an increase of \$2.1 million, or 13.4%.

Net interest margin, adjusted for the tax effect of tax exempt securities, as a percent of average earning assets, was 3.78% for the three months ended September 30, 2006, compared to 3.63% for the three months ended September 30, 2005. Tax equivalent net interest margin as a percent of average earning assets was 3.78% for the nine months ended September 30, 2006, and 3.61% for the nine months ended September 30, 2005. The average rate of interest-earning assets increased 100 basis points for the quarter ended September 30, 2006 compared to the quarter ended September 30, 2005. The average rate of interest earning assets increased 87 basis points for the nine months ended September 30, 2006 compared to the same period in 2005. The average cost of interest-bearing liabilities increased 88 and 78 basis points for the respective three and nine months ended September 30, 2006, compared to the same periods in 2005. The result was an increase in net interest income of \$0.7 million and \$2.0 million, including the tax equivalent impact on tax exempt securities, for the three and nine months ended September 30, 2006 compared to the same periods in 2005.

The following tables present certain information relating to net interest income for the three and nine months ended September 30, 2006 and 2005. The average rates are derived by dividing annualized interest income or expense by the average balance of assets and liabilities, respectively, for the periods shown.

| | Three Months Ended September 30, 2006 | | | Three Months Ended September 30, 2005 | | |
|----------------------------------------------------------------------------------|----------------------------------------------|------------------|-----------------|---------------------------------------|-----------------|-----------------|
| | Average Balance (Dollars in thousands) | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Interest earning assets: | | | | | | |
| Loans receivable, net (1) (2) (3) | \$ 459,816 | \$ 9,290 | 8.02 % | \$ 409,147 | \$ 7,136 | 6.92 % |
| Investment securities-taxable | 155,743 | 2,015 | 5.13 % | 165,563 | 1,815 | 4.35 % |
| Investment securities-nontaxable (4) | 28,366 | 451 | 6.31 % | 30,390 | 518 | 6.76 % |
| Interest-bearing deposits | 10,860 | 103 | 3.76 % | 5,215 | 44 | 3.35 % |
| Other assets | 538 | 12 | 8.85 % | 480 | 11 | 9.09 % |
| Total interest earning assets | \$ 655,323 | \$ 11,871 | 7.19 % | \$ 610,795 | \$ 9,524 | 6.19 % |
| Interest bearing liabilities: | | | | | | |
| Savings deposits and interest bearing checking | \$ 184,048 | \$ 934 | 2.01 % | \$ 176,269 | \$ 516 | 1.16 % |
| Time deposits | 273,948 | 3,010 | 4.36 % | 230,861 | 1,792 | 3.08 % |
| Federal funds purchased and securities sold under agreements to repurchase | 3,789 | 36 | 3.77 % | 6,991 | 51 | 2.89 % |
| Federal Home Loan Bank advances and other borrowings | 113,339 | 1,233 | 4.32 % | 111,556 | 1,186 | 4.22 % |
| Subordinated debentures | 17,935 | 411 | 9.09 % | 16,005 | 388 | 9.62 % |
| Total interest bearing liabilities | \$ 593,059 | \$ 5,624 | 3.76 % | \$ 541,682 | \$ 3,933 | 2.88 % |
| Net interest income (tax equivalent) | | \$ 6,247 | | | \$ 5,591 | |
| Interest rate spread | | | 3.43 % | | | 3.31 % |
| Net interest earning assets | \$ 62,264 | | | \$ 69,113 | | |
| Net interest margin (4) | | | 3.78 % | | | 3.63 % |
| Ratio of average interest bearing liabilities to average interest earning assets | 90.50 | % | | 88.68 | % | |

(1) Loans are net of deferred loan fees.

(2) Non-accruing loans are included in the computation of average balances.

(3) The Company includes loan fees in interest income. These fees for the three months ended September 30, 2006 and 2005 were \$314,000 and \$308,000, respectively.

(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended September 30, 2006 and 2005 were \$195,000 and \$208,000, respectively.

| | Nine Months Ended September 30, 2006 | | | Nine Months Ended September 30, 2005 | | |
|----------------------------------------------------------------------------------|----------------------------------------------|------------------|-----------------|--------------------------------------|------------------|-----------------|
| | Average Balance (Dollars in thousands) | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Interest-earning assets: | | | | | | |
| Loans receivable, net (1) (2) (3) | \$ 450,260 | \$ 25,951 | 7.71 % | \$ 398,431 | \$ 20,141 | 6.76 % |
| Investment securities-taxable | 157,173 | 5,829 | 4.96 % | 165,885 | 5,483 | 4.42 % |
| Investment securities-nontaxable (4) | 28,434 | 1,364 | 6.41 % | 30,365 | 1,498 | 6.60 % |
| Interest-bearing deposits | 11,759 | 387 | 4.40 % | 9,102 | 183 | 2.69 % |
| Other assets | 500 | 35 | 9.36 % | 480 | 34 | 9.47 % |
| Total interest-earning assets | \$ 648,126 | \$ 33,566 | 6.92 % | \$ 604,263 | \$ 27,339 | 6.05 % |
| Interest-bearing liabilities: | | | | | | |
| Savings deposits and interest-bearing checking | \$ 187,470 | \$ 2,556 | 1.82 % | \$ 182,954 | \$ 1,398 | 1.02 % |
| Time deposits | 259,188 | 7,815 | 4.03 % | 221,515 | 4,776 | 2.88 % |
| Federal funds purchased and securities sold under agreements to repurchase | 4,509 | 124 | 3.68 % | 5,781 | 107 | 2.48 % |
| Federal Home Loan Bank advances and other borrowings | 111,765 | 3,539 | 4.23 % | 113,037 | 3,573 | 4.23 % |
| Subordinated debentures | 16,655 | 1,188 | 9.54 % | 16,005 | 1,165 | 9.73 % |
| Total interest-bearing liabilities | \$ 579,587 | \$ 15,222 | 3.51 % | \$ 539,292 | \$ 11,019 | 2.73 % |
| Net interest income (tax equivalent) | | \$ 18,344 | | | \$ 16,320 | |
| Interest rate spread | | | 3.41 % | | | 3.32 % |
| Net interest-earning assets | \$ 68,539 | | | \$ 64,971 | | |
| Net interest margin (4) | | | 3.78 % | | | 3.61 % |
| Ratio of average interest-bearing liabilities to average interest-earning assets | 89.43 | % | | 89.25 | % | |

(1) Loans are net of deferred loan fees.

(2) Non-accruing loans are included in the computation of average balances.

(3) The Company includes loan fees in interest income. These fees for the nine months ended September 30, 2006 and 2005 were \$1,037,000 and \$910,000, respectively.

(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the nine months ended September 30, 2006 and 2005 were \$568,000 and \$609,000, respectively.

The following table presents the components of changes in net interest income, on a tax equivalent basis, attributed to volume and rate. Changes in interest income and interest expense attributable to volume changes are calculated by multiplying the change in volume by the average interest rate during the prior year's respective three or nine months periods. The changes in interest income and interest expense attributable to change in interest rates are calculated by multiplying the change in interest rate by the average volume during the prior year's respective three or nine months periods. The changes in interest income and interest expense attributable to the combined impact of changes in volume and change in interest rate are calculated by multiplying the change in rate by the change in volume.

| | Three Months Ended September 30, 2006 Compared To Three Months Ended September 30, 2005 Increase (decrease) due to | | | Nine Months Ended September 30, 2006 Compared To Nine Months Ended September 30, 2005 Increase (decrease) due to | | |
|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------|---------------|---------------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|
| | Volume | Rate | Net | Volume | Rate | Net |
| Interest income: | | | | | | |
| Loans receivable, net (1) (2) (3) | \$ 884 | \$ 1,270 | \$ 2,154 | \$ 2,620 | \$ 3,190 | \$ 5,810 |
| Investment securities-taxable | (108) | 308 | 200 | (288) | 634 | 346 |
| Investment securities-nontaxable (4) | (35) | (32) | (67) | (95) | (39) | (134) |
| Interest-bearing deposits | 48 | 11 | 59 | 53 | 151 | 204 |
| Other assets | 1 | | 1 | 1 | | 1 |
| Total interest income | \$ 790 | \$ 1,557 | 2,347 | \$ 2,291 | \$ 3,936 | 6,227 |
| Interest expense: | | | | | | |
| Savings deposits and interest bearing checking | \$ 23 | \$ 395 | \$ 418 | \$ 35 | \$ 1,123 | \$ 1,158 |
| Time deposits | 334 | 884 | 1,218 | 812 | 2,227 | 3,039 |
| Federal funds purchased and securities sold under agreements to repurchase | (23) | 8 | (15) | (24) | 41 | 17 |
| Federal Home Loan Bank advances and Other borrowings | 19 | 28 | 47 | (41) | 7 | (34) |
| Subordinated debentures | 47 | (24) | 23 | 47 | (24) | 23 |
| Total interest expense | 400 | 1,291 | 1,691 | 829 | \$ 3,374 | 4,203 |
| Net change in net interest income | \$ 390 | \$ 266 | \$ 656 | \$ 1,462 | \$ 562 | \$ 2,024 |

(1) Loans are net of deferred loan fees.

(2) Non-accruing loans are included in the computation of average balances.

(3) The Company includes loan fees in interest income. These fees for the three months ended September 30, 2006 and 2005 were \$314,000 and \$308,000, and for the nine months ended September 30, 2006 and 2005 were \$1,037,000 and \$910,000.

(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended September 30, 2006 and 2005 were \$195,000 and \$208,000, and for the nine months ended September 30, 2006 and 2005 were \$568,000 and \$609,000.

Interest-earning assets of continuing operations

The average rate on interest-earning assets was 7.19% for the three months ended September 30, 2006, representing an increase of 100 basis points from 6.19% for the same three months ended 2005. The average rate on interest-earning assets was 6.92% for the nine months ended September 30, 2006 compared to 6.05% for the same nine months of 2005, an increase of 87 basis points. Interest-earning assets are comprised of loans receivable, investment securities, interest-bearing deposits and an investment in a non-consolidated wholly owned subsidiary that was formed for the purpose of issuing Trust Preferred Securities.

The average rate on loans receivable increased 110 basis points to 8.02% for the three months ended September 30, 2006, compared to 6.92% for the three months ended September 30, 2005. The average rate on loans receivable increased 95 basis points to 7.71% for the nine months ended September 30, 2006, compared to 6.76% for the nine months ended September 30, 2005. The average balance of loans receivable increased approximately \$50.7 million during the three months ended September 30, 2006 compared to the same three months ended 2005 and \$51.8 million during the nine months ended September 30, 2006 compared to the same nine months ended September 30, 2005. As a result of the increase in average rates and average balances, interest income from loans receivable increased approximately \$2.2 million, or 30.2%, during the three months ended September 30, 2006 compared to September 30, 2005 and approximately \$5.8 million, or 28.9%, during the nine months ended September 30, 2006 compared to September 30, 2005.

The average rate on investment securities, adjusted for the tax effect of tax exempt securities, increased 59 basis points to 5.31% for the three months ended September 30, 2006 compared to 4.72% for the three months ended September 30, 2005 and 42 basis points to 5.18% for the nine months ended September 30, 2006 compared to 4.76% for the nine months ended September 30, 2005. This increase in average interest rate was offset by a decrease in the average balance of approximately \$11.8 million and \$10.6 million during the three months and nine months ended September 30, 2006, respectively, as compared to the previous year. As a result of the increase in interest rates and the decrease in average balances, interest income from investment securities, adjusted for the tax effect of tax exempt securities, decreased approximately \$133,000 and \$212,000 during the three and nine months ended September 30, 2006 compared to the same periods of 2005.

Interest-bearing liabilities of continuing operations

The average rate paid on interest-bearing liabilities increased 88 basis points to 3.76% for the three months ended September 30, 2006, compared to 2.88% for the same three months ended 2005. The average rate paid on interest-bearing liabilities increased 78 basis points to 3.51% for the nine months ended September 30, 2006, compared to 2.73% for the same nine months ended 2005. Interest-bearing liabilities are comprised of savings and interest bearing checking deposits, time deposits, federal funds purchased and securities sold under agreements to repurchase, holding company notes payable, Federal Home Loan Bank advances and other borrowings, and subordinated debentures held by our subsidiary trust which issued the Trust Preferred Securities.

The average rate paid on interest-bearing savings and interest-bearing checking deposits increased 85 basis points to 2.01% for the three months ended September 30, 2006 compared to 1.16% for the three months ended September 30, 2005. The average rate paid on time deposits increased 128 basis points to 4.36% during the third quarter of 2006 from 3.08% during the third quarter of 2005. The average rate paid on interest-bearing savings and interest-bearing checking deposits increased 80 basis points to 1.82% for the nine months ended September 30, 2006, compared to 1.02% for the nine months ended September 30, 2005. The average rate paid on time deposits increased 115 basis points to 4.03% during the nine months ended September 30, 2006 compared to 2.88% during the nine months ended September 30, 2005.

The effective interest rate on the subordinated debentures was 9.09% for the three months ended September 30, 2006 and 9.62% for the same period in 2005, and 9.54% and 9.73% for the nine months ended September 30, 2006 and 2005, respectively. The decline in the effective interest rate on the subordinated debentures is a result of the restructuring of the trust preferred securities at a lower interest rate during the third quarter of 2006. The Company called the debentures and replaced them with a pooled trust preferred security of \$22 million at a variable rate of 1.65% above the 90-day LIBOR. The new trust preferred security has a 30-year term and a callable option five years after the issuance date and did not have a placement or annual trustee fee associated with it.

Provision for Loan Losses

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical loss experience, the volume and type of lending conducted, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to our market areas, and other factors related to the collectibility of the loan portfolio. After considering the above factors, management recorded a provision for loan losses on loans totaling \$131,000 for the three months ended September 30, 2006, and \$263,000 for the three months ended September 30, 2005. The provision for loan losses for the nine months ended September 30, 2006, was \$563,000, compared to \$675,000 for the nine months ended September 30, 2005. Additional allowances were not deemed necessary by the Company, despite the increase in non-performing loans, because the Company believes additional non-performing credits are well-secured.

Non-Interest Income from Continuing Operations

The following table summarizes non-interest income from continuing operations for the three and nine months ended September 30, 2006, compared to the same periods ended September 30, 2005.

| | Three Months Ended September 30, 2006 (In thousands) | | Nine Months Ended September 30, 2006 | |
|-----------------------------------------------|---------------------------------------------------------------|-----------------|--------------------------------------------|-----------------|
| | 2005 | 2005 | 2006 | 2005 |
| Service charges | \$ 951 | \$ 1,029 | \$ 2,702 | \$ 2,931 |
| Trust fees | 173 | 159 | 555 | 529 |
| Brokerage service revenue | 52 | 55 | 175 | 131 |
| Gain on sales of mortgage loans | 125 | 240 | 455 | 667 |
| Gain (loss) on sales of investment securities | (74) | | (164) | |
| Mortgage servicing fees | 51 | 59 | 156 | 189 |
| Merchant processing fees | 7 | 9 | 16 | 28 |
| ATM and debit card fees | 124 | 107 | 360 | 305 |
| Bank owned life insurance income | 220 | 209 | 650 | 625 |
| Other | 138 | 126 | 383 | 355 |
| Total non-interest income | \$ 1,767 | \$ 1,993 | \$ 5,288 | \$ 5,760 |

Non-interest income for the three months ended September 30, 2006, decreased approximately \$226,000, or 11.3% compared to the three months ended September 30, 2005. Non-interest income for the nine months ended September 30, 2006 decreased approximately \$472,000, or 8.2% compared to the nine months ended September 30, 2005.

Contributing to the decrease in non-interest income for the three and nine months ended September 30, 2006 was a continued decrease in service charge income, losses on sales of investment securities as a result of repositioning the securities portfolio during the second and third quarters of 2006, and a continued decrease in gain on sales of mortgage loans. We have experienced a steady decrease in gain on sales of mortgage loans as interest rate increases have been initiated by the Federal Reserve Bank, and this trend of reduced gains is expected to continue as long as interest rates remain relatively high. Gain on sales of mortgage loans decreased \$115,000, or 50.0%, during the quarter ended September 30, 2006 and \$212,000, or 31.8%, during the nine months ended September 30, 2006 compared to the same periods ended September 30, 2005. The continued decrease in gain on sales of mortgage loans experienced thus far in 2006 is the result of the decrease in the volume of loans originated and sold compared to 2005.

Non-Interest Expense from Continuing Operations

The following table presents non-interest expense from continuing operations for the three and nine months ended September 30, 2006, compared to the same periods ended September 30, 2005.

| | Three Months Ended September 30, 2006 (In thousands) | | Nine Months Ended September 30, 2006 | |
|--------------------------------|---------------------------------------------------------------|----------|--------------------------------------------|-----------|
| | 2005 | 2006 | 2005 | 2006 |
| Salaries and employee benefits | \$ 2,977 | \$ 2,811 | \$ 9,213 | \$ 8,261 |
| Occupancy and equipment | 735 | 705 | 2,231 | 2,072 |
| Data processing | 737 | 726 | 2,135 | 2,137 |
| Professional fees | 250 | 346 | 1,100 | 1,001 |
| Marketing | 109 | 106 | 284 | 253 |
| Supplies | 63 | 98 | 249 | 259 |
| Intangible asset amortization | 141 | 151 | 436 | 464 |
| Other | 1,681 | 1,069 | 3,342 | 2,696 |
| Total non-interest expenses | \$ 6,693 | \$ 6,012 | \$ 18,990 | \$ 17,143 |

Non-interest expense increased \$681,000, or 11.3%, for the three months ended September 30, 2006, compared to the three months ended September 30, 2005. Non-interest expense increased \$1.8 million, or 10.8%, for the nine months ended September 30, 2006 compared to the nine months ended September 30, 2005.

The increase in non-interest expense for the three and nine months ended September 30, 2006 was primarily due to the \$824,000 charge incurred as a result of the restructuring of the trust preferred securities in September 2006. Salaries and employee benefits also increased \$166,000, or 5.9%, and \$952,000, or 11.5% for the three and nine months ended September 30, 2006, respectively. Increases in salaries and benefits due to the hiring of additional personnel, increases in bonus accruals, and increases in stock option expenses as a result of implementing SFAS 123(R), partially offset by comparably increased deferrals of salaries, resulting from revised estimates of loan origination costs, contributed to the overall increase in salaries and employee benefits for the three and nine months ended September 30, 2006.

Income Tax Expense from Continuing Operations

We recorded income tax expense from continuing operations of \$211,000 for the three months ended September 30, 2006, an increase of \$9,000 compared to income tax expense of \$220,000 for the three months ended September 30, 2005. The effective tax rate for the three months ended September 30, 2006, was 21.2%, compared to 20.0% for the three months ended September 30, 2005. Income tax expense for the nine months ended September 30, 2006 was \$850,000, an increase of \$41,000 from \$809,000 recorded for the nine months ended September 30, 2005. The effective tax rate for the nine months ended September 30, 2006, was 24.2%, compared to 22.1% for the nine months ended September 30, 2005.

The effective tax rate is less than the statutory federal rate of 34.0% due primarily to municipal interest income and income from the investment in bank owned life insurance. The increases in effective tax rates for the three and nine months ended September 30, 2006 compared to the same periods ended September 30, 2005 were primarily attributable to tax exempt income representing a smaller percentage of total income and an increase in incentive stock option compensation expense, which is non-deductible for income tax purposes, in 2006 compared to 2005.

Item 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Asset and Liability Management

Asset and liability management refers to management's efforts to minimize fluctuations in net interest income caused by interest rate changes. This is accomplished by managing the repricing of interest rate sensitive interest-bearing assets and interest-bearing liabilities. Controlling the maturity of repricing of an institution's liabilities and assets in order to minimize interest rate risk is commonly referred to as gap management.

The following table indicates that at September 30, 2006, if there had been a sudden and sustained increase in prevailing market interest rates, our net interest income would be expected to increase, while a decrease in rates would indicate a decrease in net interest income.

| Change in interest rates | Net interest income (Dollars in thousands) | (Decrease) increase | % change | |
|--------------------------|--------------------------------------------------|------------------------|----------|----|
| 200 basis point rise | \$ 24,883 | \$ 1,195 | 5.04 | % |
| 100 basis point rise | 24,285 | 597 | 2.52 | % |
| Base rate scenario | 23,688 | | | |
| 100 basis point decline | 22,847 | (841) | (3.55 |)% |
| 200 basis point decline | 21,402 | (2,286) | (9.65 |)% |

Item 4: CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of September 30, 2006, management, including the Chief Executive Officer and Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(e) and Rule 15d-15(e) of the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in recording, processing, summarizing and reporting information required to be disclosed within the time periods specified in the Securities Exchange Commission's rules and forms.

Change in Internal Controls

No changes in our internal controls over financial reporting have occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

During the third quarter of 2005, a summary judgment was entered against the Company and certain of its subsidiaries by a Nebraska district court in pending litigation regarding a contract provision in the Company's 1999 acquisition of Ft. Calhoun State Bank, now operated as part of TeamBank, N.A. Although this judgment is currently on appeal, it did result in a charge to other non-interest expense in the amount of \$214,000 in the third quarter of 2005. We do not anticipate that any interest that may be accrued on this amount until the appeal is settled will be material to our financial position or operating results. The Company does not believe that any other pending litigation to which we are a party will have a material adverse effect on our liquidity, financial condition, or results of operations.

Item 1A. RISK FACTORS

No change from the risk factors previously disclosed in our Form 10-K for the Year Ended December 31, 2005.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

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The following table summarizes information about the shares of common stock we repurchased during the nine months ended September 30, 2006.

| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Program | Maximum Number of Shares That May Yet Be purchased Under The Program |
|---------------------------|----------------------------------|------------------------------|------------------------------------------------------------------------|----------------------------------------------------------------------|
| July 1-July 31 | | | | 308,373 |
| August 1- August 31 | | | | 308,373 |
| September 1- September 30 | 700 | 12.90 | 700 | 307,673 |
| Total | 700 | \$ 12.90 | 700 | |

The Board of Directors approved a stock repurchase program, announced October 14, 2004, authorizing the repurchase of up to 400,000 shares of our common stock. During the three and nine months ended September 30, 2006, there were 700 and 69,457 shares, respectively of our common stock repurchased under this program. The maximum number of shares that may yet be purchased under the program at September 30, 2006 was 307,673. The stock repurchase program does not have an expiration date.

Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

Item 4. SUBMISSION OF MATTER TO VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of the shareholders during the quarter ended September 30, 2006.

Item 5. OTHER INFORMATION

None.

Item 6. EXHIBITS.

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Item 6. EXHIBITS

Exhibit

| Exhibit Number | Description |
|----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1 | Restated and Amended Articles of Incorporation of Team Financial, Inc. (1) |
| 3.2 | Amended and Restated Bylaws of Team Financial, Inc. (11) |
| 4.1 | Form of Indenture. (5) |
| 4.2 | Form of Subordinated Debenture (included as Exhibit A to Exhibit 4.1). (5) |
| 4.3 | Certificate of Trust. (5) |
| 4.4 | Trust Agreement. (5) |
| 4.5 | Form of Amended and Restated Trust Agreement. (5) |
| 4.6 | Form of Preferred Securities Certificate (included as Exhibit D to Exhibit 4.5). (5) |
| 4.7 | Form of Preferred Securities Guarantee Agreement. (5) |
| 4.8 | Form of Agreement as to Expenses and Liabilities (included as Exhibit C to Exhibit 4.5). (5) |
| 4.9 | Indenture between Team Financial, Inc. and Wells Fargo Bank, N.A. dated September 14, 2006 (11)) |
| 4.10 | Debenture Subscription Agreement between Team Financial, Inc. and Team Financial Capital Trust II dated September 14, 2006 (11) |
| 4.11 | Common Securities Subscription Agreement between Team Financial Capital Trust II and Team Financial, Inc. dated September 14, 2006 (11) |
| 4.12 | Purchase Agreement among Team Financial Capital Trust II, Team Financial Inc., and Bear, Stearns & Co., Inc. dated September 12, 2006 (11) |
| 4.13 | Guarantee Agreement delivered by Team Financial, Inc. and Wells Fargo Bank, N.A. dated September 14, 2006 (11) |
| 4.14 | Junior Subordinated Debenture of Team Financial, Inc. due 2036 (11) |
| 4.15 | Capital Security Certificate of Team Financial Capital Trust II evidencing 22,000 Capital Securities owned by Cede & Co. (11) |
| 4.16 | Common Security Certificate of Team Financial Capital Trust II evidencing 681 Commons Securities owned by Team Financial, Inc. (11) |
| 10.1 | Employment Agreement between Team Financial, Inc. and Robert J. Weatherbie dated December 31, 2005. (9) |
| 10.2 | Employment Agreement between Team Financial, Inc. and Michael L. Gibson dated January 5, 2006. (9) |
| 10.5 | Data Processing Services Agreement between Team Financial, Inc. and Metavante Corporation dated March 1, 2001. (5) |
| 10.6 | 401K Plan of Team Financial, Inc. 401(k) Trust, effective January 1, 1999 and administered by Nationwide Life Insurance Company. (1) |
| 10.7-10.9 | Exhibit numbers intentionally not used. Entry into a Material Definitive Agreement dated May 16, 2006 among Team Financial, Inc. and McCaffree Financial Corporation. (10) |
| 10.11 | Team Financial, Inc. Employee Stock Ownership Plan Summary. (1) |
| 10.12 | Team Financial, Inc. 1999 Stock Incentive Plan. (1) |

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- 10.13 Rights Agreement between Team Financial, Inc. and American Securities Transfer & Trust, Inc. dated June 3, 1999. (1)
- 10.14 Team Financial, Inc. Employee Stock Purchase Plan. (1)
- 10.15 Revolving Credit Agreement between Team Financial, Inc. and US Bank dated March 18, 2004. (7)
- 10.16 Acquisition Agreement and Plan of Merger by and among Team Financial, Inc., Team Financial, Inc. Acquisition Subsidiary II and Post Bancorp, Inc. dated April 30, 2001 and amendment dated July 25, 2001. (1)
- 10.18 Deferred Compensation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated February 1, 2002. (3)
- 10.19 Salary Continuation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated July 1, 2001. (3)
- 10.20 Split Dollar Agreement between TeamBank, N.A. and Robert J. Weatherbie dated January 25, 2002. (3)
- 10.21 Deferred Compensation Agreement between TeamBank, N.A. and Michael L. Gibson dated

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- February 1, 2002. (3)
- 10.22 Salary Continuation Agreement between TeamBank, N.A. and Michael L. Gibson dated July 1, 2001. (3)
- 10.23 Split Dollar Agreement between TeamBank, N.A. and Michael L. Gibson dated January 25, 2002. (3)
- 10.24 Deferred Compensation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated February 1, 2002. (3)
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- 10.26 Split Dollar Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated January 25, 2002. (3)
- 10.29 Employment Agreement between Team Financial, Inc. and Carolyn S. Jacobs dated March 14, 2006. (9)
- 10.30 Stock Purchase Agreement dated February 7, 2005 between TeamBank, N.A. and International Insurance Brokers, Ltd., LLC. (8)
- 11.1 Statement regarding Computation of per share earnings see consolidated financial statements. (11)
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (11)
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (11)
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. §1350. (11)
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350. (11)

(1) Filed with Registration Statement on Form S-1 dated August 6, 2001, as amended, (Registration Statement No. 333-76163) and incorporated herein by reference.

(2) Filed with the amended Form 8-K dated December 18, 2002 and incorporated herein by reference.

(3) Filed with Annual Report on Form 10-K for the Year Ending December 31, 2002, and incorporated herein by reference.

(4) Filed with quarterly report on form 10-Q for the period ended September 30, 2000 and incorporated herein by reference.

(5) Filed with Registration Statement on Form S-1 dated July 12, 2001, as amended, (Registration Statement No. 333-64934) and are incorporated herein by reference.

(6) Filed with Annual Report on Form 10-K for the Year Ending December 31, 2003, and incorporated herein by reference.

(7) Filed with quarterly report on form 10-Q for the period ended March 31, 2004 and incorporated herein by reference.

(8) Filed with annual report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.

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- (9) Filed with quarterly report on form 10-Q for the period ended March 31, 2006 and incorporated herein by reference.
- (10) Filed with Form 8-K dated May 22, 2006 and incorporated herein by reference.
- (11) Filed herewith.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 13, 2006

By: /s/ Robert J. Weatherbie
Robert J. Weatherbie
Chairman and
Chief Executive Officer

Date: November 13, 2006

By: /s/ Richard J. Tremblay
Richard J. Tremblay
Chief Financial Officer

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Exhibit Index

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| 10.6 | 401K Plan of Team Financial, Inc. 401(k) Trust, effective January 1, 1999 and administered by Nationwide Life Insurance Company. (1) |
| 10.7-10.9 | Exhibit numbers intentionally not used. |
| 10.10 | Entry into a Material Definitive Agreement dated May 16, 2006 among Team Financial, Inc. and McCaffree Financial Corporation. (10) |

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- 10.11 Team Financial, Inc. Employee Stock Ownership Plan Summary. (1)
- 10.12 Team Financial, Inc. 1999 Stock Incentive Plan. (1)
- 10.13 Rights Agreement between Team Financial, Inc. and American Securities Transfer & Trust, Inc. dated June 3, 1999. (1)
- 10.14 Team Financial, Inc. Employee Stock Purchase Plan. (1)
- 10.15 Revolving Credit Agreement between Team Financial, Inc. and US Bank dated March 18, 2004. (7)
- 10.16 Acquisition Agreement and Plan of Merger by and among Team Financial, Inc., Team Financial, Inc. Acquisition Subsidiary II and Post Bancorp, Inc. dated April 30, 2001 and amendment dated July 25, 2001 (1)
- 10.18 Deferred Compensation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated February 1, 2002. (3)
- 10.19 Salary Continuation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated

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- July 1, 2001. (3)
- 10.20 Split Dollar Agreement between TeamBank, N.A. and Robert J. Weatherbie dated January 25, 2002. (3)
- 10.21 Deferred Compensation Agreement between TeamBank, N.A. and Michael L. Gibson dated February 1, 2002. (3)
- 10.22 Salary Continuation Agreement between TeamBank, N.A. and Michael L. Gibson dated July 1, 2001. (3)
- 10.23 Split Dollar Agreement between TeamBank, N.A. and Michael L. Gibson dated January 25, 2002. (3)
- 10.24 Deferred Compensation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated February 1, 2002. (3)
- 10.25 Salary Continuation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated July 1, 2001. (3)
- 10.26 Split Dollar Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated January 25, 2002. (3)
- 10.29 Employment Agreement between Team Financial, Inc. and Carolyn S. Jacobs dated March 14, 2006. (9)
- 10.30 Stock Purchase Agreement dated February 7, 2005 between TeamBank, N.A. and International Insurance Brokers, Ltd., LLC. (8)
- 11.1 Statement regarding Computation of per share earnings see consolidated financial statements. (11)
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (11)
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (11)
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. §1350 (11)
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350 (11)

(1) Filed with Registration Statement on Form S-1 dated August 6, 2001, as amended, (Registration Statement No. 333-76163) and incorporated herein by reference.

(2) Filed with the amended Form 8-K dated December 18, 2002 and incorporated herein by reference.

(3) Filed with Annual Report on Form 10-K for the Year Ending December 31, 2002, and incorporated herein by reference.

(4) Filed with quarterly report on form 10-Q for the period ended September 30, 2000 and incorporated herein by reference.

(5) Filed with Registration Statement on Form S-1 dated July 12, 2001, as amended, (Registration Statement No. 333-64934) and are incorporated herein by reference.

(6) Filed with Annual Report on Form 10-K for the Year Ending December 31, 2003, and incorporated herein by reference.

(7) Filed with quarterly report on form 10-Q for the period ended March 31, 2004 and incorporated herein by reference.

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(8) Filed with annual report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.

(9) Filed with quarterly report on form 10-Q for the period ended March 31, 2006 and incorporated herein by reference.

(10) Filed with Form 8-K dated May 22, 2006 and incorporated herein by reference.

(11) Filed herewith.

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