PENNS WOODS BANCORP INC Form 10-Q August 09, 2006

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

- x Quarterly Report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended June 30, 2006,
- o Transition report pursuant to Section 13 or 15 (d) of the Exchange Act for the Transition Period from to .

No. 0-17077

(Commission File Number)

PENNS WOODS BANCORP, INC.

(Exact name of Registrant as specified in its charter)

PENNSYLVANIA

(State or other jurisdiction of incorporation or organization)

23-2226454 (I.R.S. Employer Identification No.)

300 Market Street, Williamsport, Pennsylvania

17701-0967

(Address of principal executive offices)

(Zip Code)

(570) 322-1111

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES X NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer O

Accelerated filer X

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o

NO x

On August 1, 2006 there were 3,931,787 of the Registrant s common stock outstanding.

17701-0967

PENNS WOODS BANCORP, INC.

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Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

PENNS WOODS BANCORP, INC.

CONSOLIDATED BALANCE SHEET

(UNAUDITED)

(In Thousands, Except Share Data)	June 30, 2006	December 31, 2005
ASSETS		
Noninterest-bearing balances	\$ 14,181	\$ 14,065
Interest-bearing deposits in other financial institutions	27	25
Total cash and cash equivalents	14,208	14,090
Investment securities, available for sale, at fair value	180,553	187,018
Investment securities held to maturity (fair value of \$284 and \$238)	281	265
Loans held for sale	5,777	3,545
Loans	346,569	338,438
Less: Allowance for loan losses	3,995	3,679
Loans, net	342,574	334,759
Premises and equipment, net	6,605	6,409
Accrued interest receivable	2,649	2,828
Bank-owned life insurance	10,896	10,718
Investment in limited partnerships	4,988	3,549
Goodwill	3,032	3,032
Other assets	4,742	2,455
TOTAL ASSETS	\$ 576,305	\$ 568,668
LIABILITIES		
Interest-bearing deposits	\$ 302,634	\$ 281,150
Noninterest-bearing deposits	74,310	71,379
Total deposits	376,944	352,529
Short-term borrowings	40,925	54,003
Long-term borrowings, Federal Home Loan Bank (FHLB)	82,878	84,478
Accrued interest payable	1,171	1,108
Other liabilities	2,755	2,631
TOTAL LIABILITIES	504,673	494,749
SHAREHOLDERS EQUITY		
Common stock, par value \$8.33, 10,000,000 shares authorized; 4,002,159 shares issued	33,351	33,351
Additional paid-in capital	17,772	17,772
Retained earnings	24,471	22,938
Accumulated other comprehensive income (loss)	(1,273)	850
Less: Treasury stock at cost, 70,372 and 26,372 shares	(2,689)	(992)
TOTAL SHAREHOLDERS EQUITY	71,632	73,919
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 576,305	\$ 568,668

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF INCOME

(UNAUDITED)

	Three Mo	onths En		nths End	led	
(In Thousands, Except Per Share Data)	2006	ac 20,	2005	2006		2005
INTEREST AND DIVIDEND INCOME						
Loans including fees	\$ 6,086	\$	5,455	\$ 11,895	\$	10,739
Investment Securities:						
Taxable	896		1,214	1,819		2,478
Tax-exempt	1,000		688	1,989		1,277
Dividend	365		297	666		595
TOTAL INTEREST AND DIVIDEND INCOME	8,347		7,654	16,369		15,089
INTEREST EXPENSE						
Deposits	1,968		1,420	3,805		2,614
Short-term borrowings	509		144	915		346
Long-term borrowings, FHLB	944		893	1,890		1,746
TOTAL INTEREST EXPENSE	3,421		2,457	6,610		4,706
NET INTEREST INCOME	4,926		5,197	9,759		10,383
PROVISION FOR LOAN LOSSES	198		180	396		360
NET INTEREST INCOME AFTER PROVISION FOR						
LOAN LOSSES	4,728		5,017	9,363		10,023
NON-INTEREST INCOME						
Deposit service charges	587		536	1,177		991
Securities gains, net	265		687	824		1,298
Bank-owned life insurance	90		93	178		187
Gain on sale of loans	210		178	360		368
Insurance commissions	670		652	1,230		1,295
Other	394		329	784		643
TOTAL NON-INTEREST INCOME	2,216		2,475	4,553		4,782
NON-INTEREST EXPENSE						
Salaries and employee benefits	2,214		2,135	4,446		4,129
Occupancy, net	275		286	518		577
Furniture and equipment	288		234	585		455
Pennsylvania shares tax	151		140	296		279
Other	1,150		1,054	2,184		2,004
TOTAL NON-INTEREST EXPENSE	4,078		3,849	8,029		7,444
INCOME BEFORE INCOME TAX PROVISION	2,866		3,643	5,887		7,361
INCOME TAX PROVISION	432		883	998		1,886
NET INCOME	\$ 2,434	\$	2,760	\$ 4,889	\$	5,475
EARNINGS PER SHARE - BASIC	\$ 0.63	\$	0.70	1.25	\$	1.38
EARNINGS PER SHARE - DILUTED	\$ 0.63	\$	0.70	\$ 1.25	\$	1.38
WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC	3,879,052		3,973,988	3,923,923		3,973,756

WEIGHTED AVERAGE SHARES OUTSTANDING -				
DILUTED	3,879,539	3,976,255	3,924,409	3,976,179
DIVIDENDS PER SHARE	\$ 0.43	\$ 0.38 \$	0.85	\$ 0.76

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

(UNAUDITED)

		MMON OCK		A	DDITIONAL PAID-IN	RETAINE	D	ACCUMULATED OTHER COMPREHENSIVE	TRE	ASURY	TOTAL SHAREHOLI	
(In Thousands Except Per												
Share Data)	SHARES	AMO	OUNT		CAPITAL	EARNING	S	INCOME (LOSS)	ST	OCK	EQUITY	7
Balance, December 31, 2005	4,002,159	\$	33,351	\$	17,772	\$ 22,93	38	\$ 850	\$	(992) \$	5	73,919
Comprehensive Income:												
Net income						4,88	89					4,889
Net change in unrealized												
gain (loss) on investments												
available for sale, net of tax												
benefit of \$1,094								(2,123)				(2,123)
Total comprehensive income												2,766
Dividends declared, (\$0.85												
per share)						(3,3	56)					(3,356)
Purchase of treasury stock												
(44,000 shares)										(1,697)		(1,697)
Balance, June 30, 2006	4,002,159	\$	33,351	\$	17,772	\$ 24,4	71	\$ (1,273)	\$	(2,689) \$	\$	71,632

		MMON		ADDITIONAL	DEWA INED	ACCUMULATED OTHER	TOTAL	
	SHARES	OCK AM(OUNT	PAID-IN CAPITAL	RETAINED EARNINGS	COMPREHENSIVE INCOME	TREASURY STOCK	SHAREHOLDERS EQUITY
Balance, December 31, 2004	3,998,204	\$	33,318	\$ 17,700	\$ 18,262	\$ 4,331	\$ (446)	\$ 73,165
Comprehensive Income:								
Net income					5,475			5,475
Net change in unrealized								
gain on investments								
available for sale, net of tax								
of \$83						161		161
Total comprehensive income								5,636
Dividends declared, (\$0.76								
per share)					(3,023))		(3,023)
Stock options exercised	674		6	11				17
Balance, June 30, 2005	3,998,878	\$	33,324	\$ 17,711	\$ 20,714	\$ 4,492	\$ (446)	\$ 75,795

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(UNAUDITED)

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		Three Months I	June 30,		Six Months Ended June 30,			
(In Thousands)		2006		2005		2006		2005
NT . T	Ф	2.424	ф	2.760	ф	4.000	Ф	5 475
Net Income	\$	2,434	\$	2,760	\$	4,889	\$	5,475
Other comprehensive income (loss):								
Net unrealized gains (losses) on available for sale securities		(3,581)		4,695		(2,393)		1,542
Less: Reclassification adjustment for net gains included in net								
income		265		687		824		1,298
Other comprehensive income (loss) before tax		(3,846)		4,008		(3,217)		244
Income tax expense (benefit) related to other comprehensive								
income (loss)		(1,308)		1,363		(1,094)		83
Other comprehensive income (loss), net of tax		(2,538)		2,645		(2,123)		161
Comprehensive income (loss)	\$	(104)	\$	5,405	\$	2,766	\$	5,636

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF CASH FLOWS

(UNAUDITED)

(In Thousands)		2006		2005
OPERATING ACTIVITIES				
Net Income	\$	4,889	\$	5,475
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation		176		271
Provision for loan losses		396		360
Accretion and amortization of investment security discounts and premiums		(381)		(202)
Securities gains, net		(824)		(1,298)
Originations of loans held for sale		(17,466)		(14,395)
Proceeds of loans held for sale		15,594		15,314
Gain on sale of loans		(360)		(368)
Increases in bank-owned life insurance		(178)		(187)
Other, net		(641)		546
Net cash provided by operating activities		1,205		5,516
INVESTING ACTIVITIES				
Investment securities available for sale:				
Proceeds from sales		19,680		88,475
Proceeds from calls and maturities		3,702		9,824
Purchases		(19,045)		(110,693)
Investment securities held to maturity:		` ' '		
Proceeds from calls and maturities				325
Purchases				(35)
Net increase in loans		(8,262)		(3,697)
Acquisition of bank premises and equipment		(372)		(1,240)
Proceeds from the sale of foreclosed assets		61		67
Investment in limited partnership		(1,535)		
Net cash used for investing activities		(5,771)		(16,974)
FINANCING ACTIVITIES				
Net increase in interest-bearing deposits		21,484		27,401
Net increase (decrease) in noninterest-bearing deposits		2,931		(1,963)
Proceeds of long-term borrowings		,		10,000
Repayment of long-term borrowings		(1,600)		(1,400)
Net decrease in short-term borrowings		(13,078)		(15,230)
Dividends paid		(3,356)		(3,023)
Stock options exercised				17
Purchase of treasury stock		(1,697)		
Net cash provided by financing activities		4,684		15,802
NET INCREASE IN CASH AND CASH EQUIVALENTS		118		4,344
CASH AND CASH EQUIVALENTS, BEGINNING		14,090		12,626
CASH AND CASH EQUIVALENTS, ENDING	\$	14,208	\$	16,970
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
Interest paid	\$	6,547	\$	4,506
Income taxes paid	Ψ	2,000	Ψ	2,050
Transfer of loans to foreclosed assets		51		126
Transfer of found to forcefood assets		JI		120

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. Basis of Presentation

The consolidated financial statements include the accounts of Penns Woods Bancorp, Inc. (the Company) and its wholly-owned subsidiaries: Woods Investment Company, Inc., Woods Real Estate Development Company, Inc., and Jersey Shore State Bank (the Bank) and its wholly-owned subsidiary The M Group, Inc. D/B/A The Comprehensive Financial Group (The M Group). All significant inter-company balances and transactions have been eliminated in the consolidation.

The interim financial statements are unaudited but, in the opinion of management, reflect all adjustments necessary for the fair presentation of results for such periods. All of those adjustments are of a normal, recurring nature. The results of operations for any interim period are not necessarily indicative of results for the full year. These financial statements should be read in conjunction with financial statements and notes thereto contained in the Company s annual report for the year ended December 31, 2005.

The accounting policies followed in the presentation of interim financial results are the same as those followed on an annual basis. These policies are presented on pages 38 thru 43 of the Annual Report on Form 10-K for the year ended December 31, 2005.

Note 2. Recent Accounting Pronouncements

In June 2006, the FASB issued staff position FIN 48 Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation is effective for fiscal years beginning after December 15, 2006. The adoption of this standard is not expected to have a material effect on the Company s results of operations or financial position.

In April 2006, the FASB issued Staff Position FIN 46(R)-6. Determining the Variability to Be Considered in Applying FASB Interpretation No. 46(R) (Staff Position FIN 46(R)-6). This staff position addresses how an entity should determine the variability to be considered in applying FASB Interpretation No. FIN 46(R) (FIN 46). The variability that is to be considered in applying FIN 46 affects the determination of (a) whether the entity is a variable interest entity (VIE), (b) which interests are variable interests in the entity and (c) which party, if any is the primary beneficiary of the VIE. The requirements prescribed by this staff position are to be applied prospectively for all new arrangements at the commencement of the first reporting period that begins after June 15, 2006, or July 1, 2006 for the Company. The new requirements need not be applied to entities that have previously been analyzed under FIN 46 unless a

reconsideration event occurs. The adoption of this standard is not expected to have a material effect on the Company s results of operations or financial position.

Note 3. Per Share Data

The following table sets forth the composition of the weighted average common shares (denominator) used in the basic and dilutive per share computation. There are no convertible securities which would affect the numerator in calculating basic and diluted earnings per share, therefore, net income as presented on the consolidated statement of income will be used as the numerator.

	Three Months End 2006	ded June 30, 2005	Six Months End 2006	ed June 30, 2005
Weighted average common shares outstanding	3,941,787	3,986,360	3,975,787	3,986,128
Average treasury stock shares	(62,735)	(12,372)	(51,864)	(12,372)
Weighted average common shares and common stock equivalents used to calculate basic earnings per share	3,879,052	3,973,988	3,923,923	3,973,756
Additional common stock equivalents (stock options) used to calculate diluted earnings per share	487	2,267	486	2,423
Weighted average common shares and common stock equivalents used to calculate diluted earnings per share	3,879,539	3,976,255	3,924,409	3,976,179

Options to purchase 8,999 shares and 9,728 shares of common stock at the price of \$40.29 were outstanding during the three and six months ended June 30, 2006 and 2005, respectively, but were not included in the computation of diluted earnings per share as they were anti-dilutive due to the strike price being greater than the market price as of June 30, 2006 and 2005, respectively.

Note 4. Net Periodic Benefit Cost-Defined Benefit Plans

For a detailed disclosure on the Company s pension and employee benefits plans, please refer to Note 11 of the Company s Consolidated Financial Statements included in the 2005 Annual Report on Form 10-K.

The following sets forth the components of the net periodic benefit cost of the domestic non-contributory defined benefit plan for the three and six months ended June 30, 2006 and 2005, respectively.

	Three Mor June	ded	Six Months Ende June 30,	d
(In Thousands)	2006	2005	2006	2005
Service cost	\$ 117	\$ 127 \$	232 \$	252
Interest cost	108	112	217	223
Expected return on plan assets	(121)	(101)	(242)	(201)
Amortization of transition			(1)	(1)
Amortization of prior service cost	6	6	13	13
Amortization of net loss	6	16	11	33
Net periodic cost	\$ 116	\$ 160 \$	230 \$	319

Employer Contributions

The Company previously disclosed in its consolidated financial statements, included in the 2005 Annual Report on Form 10-K, that it expected to contribute \$500,000 to its defined benefit plan in 2006. As of June 30, 2006, there were no contributions made for the 2006 plan year. This is the result of the contributions made during 2005 being above the required minimum in order to benefit from a current tax and future financial perspective and an increase in the market value of plan assets. In effect, the excess 2005 contributions eliminated the requirement for minimum funding during 2006. The Company, however, is evaluating the amount, if any, of funds to contribute during the remainder of 2006.

Note 5. Off Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are primarily comprised of commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit, interest rate, or liquidity risk in excess of the amount recognized in the consolidated balance sheet. The contract amounts of these instruments express the extent of involvement the Company has in particular classes of financial instruments.

The Company s exposure to credit loss from nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company may require collateral or other security to support financial instruments with off-balance sheet credit risk.

Outstanding financial instruments with off balance sheet risk are as follows:

(In Thousands)	•	June 30, 2006	December 31, 2005
Commitments to extend credit	\$	78,480	\$ 72,583
Standby letters of credit		1,377	2,193

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Note 6. Reclassification of Comparative Amounts

Certain comparative amounts for the prior periods have been reclassified to conform to current period presentations. Such reclassifications had no effect on net income or shareholders equity.

Note 7. Stock Split

Note 7. Stock Split 39

During the fourth quarter of 2005 the Company initiated a 6 for 5 stock split. Previously reported share and per share amounts have been adjusted to reflect the split.

CAUTIONARY STATEMENT FOR PURPOSES OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This Report contains certain forward-looking statements including statements concerning plans, objectives, future events or performance and assumptions and other statements which are other than statements of historical fact. The Company wishes to caution readers that the following important factors, among others, may have affected and could in the future affect the Company s actual results and could cause the Company s actual results for subsequent periods to differ materially from those expressed in any forward-looking statement made by or on behalf of the Company herein: (i) the effect of changes in laws and regulations, including federal and state banking laws and regulations, which the Company must comply, and the associated costs of compliance with such laws and regulations either currently or in the future as applicable; (ii) the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies as well as by the Financial Accounting Standards Board, or of changes in the Company s organization, compensation and benefit plans; (iii) the effect on the Company s competitive position within its market area of the increasing consolidation within the banking and financial services industries, including the increased competition from larger regional and out-of-state banking organizations as well as non-bank providers of various financial services; (iv) the effect of changes in interest rates; and (v) the effect of changes in the business cycle and downturns in the local, regional or national economies.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operation

EARNINGS SUMMARY

EARNINGS SUMMARY 42

Comparison of the Three and Six Months Ended June 30, 2006 and 2005

Summary Results

Net income for the three months ended June 30, 2006 was \$2,434,000 compared to \$2,760,000 for the same period of 2005. Basic and diluted earnings per share for the three months ended June 30, 2006 were \$0.63 as compared to \$0.70 for the three months ended June 30, 2005. Return on average assets and return on average equity were 1.70% and 13.34% for the three months ended June 30, 2006 as compared to 2.02% and 14.81% for the corresponding periods of 2005. Net income from core operations for the three months ended June 30, 2006 and 2005, excluding after-tax net securities gains of \$175,000 and \$453,000, respectively, were \$2,259,000 and \$2,307,000.

The six months ended June 30, 2006 generated net income of \$4,889,000 compared to \$5,475,000 for the same period of 2005. Earnings per share, basic and diluted, for the six months ended June 30, 2006 were \$1.25 as compared to \$1.38 for the comparable periods of 2005. Return on average assets and return on average equity were 1.71% and 13.12% for the six months ended June 30, 2006 as compared to 2.02% and 14.68% for the corresponding period of 2005. Net income from core operations for the six months ended June 30, 2006, excluding after-tax securities gains of \$544,000, declined to \$4,345,000 from \$4,618,000 for the six months ended June 30, 2005. (Management uses the non-GAAP measure of net income from core operations in its analysis of the Company s performance. This measure, as used by the Company, adjusts net income by significant gains or losses that are unusual in nature. Because certain of these items and their impact on the Company s performance are difficult to predict, management believes the presentation of financial measures excluding the impact of such items provides useful supplemental information in evaluating the operating results of the Company s core businesses. These disclosures should not be viewed as a substitute for net income determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.)

Interest Income

Interest income for the three months ended June 30, 2006 increased \$693,000 to \$8,347,000 as compared to \$7,654,000 for the same period of 2005. The increase in total interest income was primarily the result of growth in average loans of \$24,839,000 for the three months ended June 30, 2006 as compared to 2005. The average loan growth and a 27 basis point increase in loan portfolio yields accounted for \$631,000 of the total interest income growth. Over this time frame the average balance of investment securities increased \$3,173,000. The average investment portfolio growth coupled with a shift to tax-exempt municipal bonds resulted in interest income from the investment portfolio increasing \$62,000. On a taxable equivalent basis the interest income from the investment portfolio increased by \$223,000. The shift within the investment

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securities portfolio was strategically designed to ladder cash flows and to enhance management s ability to manage the net interest margin. The increase in dividends received is the result of an increase in the level of dividends from the Federal Home Loan Bank of Pittsburgh coupled with an emphasis on purchasing stocks consistently having an above average dividend yield.

During the six months ended June 30, 2006, interest and dividend income was \$16,369,000, an increase of \$1,280,000 over the same period in 2005. The reasons for the 8.5% growth in interest income for this six month period are identical to those for the three month period ending June 30, 2006 discussed above. The growth in average loans of \$20,593,000 coupled with a 31 basis point increase in the loan portfolio yield resulted in an increase of \$1,156,000 in loan interest and fee income. Average investment securities increased to \$186,719,000 resulting in interest income on the investment portfolio increasing \$124,000 when compared to June 30, 2005, which resulted in taxable equivalent interest income increasing \$491,000.

Interest income composition for the three and six months ended June 30, 2006 and 2005 were as follows:

	For The Three Months Ended										
		June 30,	2006		June 30,	2005	Change				
(In Thousands)	A	Amount	% Total	Total A		% Total	A	mount	%		
Loans including fees	\$	6,086	72.9%	\$	5,455	71.2%	\$	631	11.6%		
Investment securities:											
Taxable		896	10.7		1,214	15.9		(318)	(26.2)		
Tax-exempt		1,000	12.0		688	9.0		312	45.3		
Dividend		365	4.4		297	3.9		68	22.9		
Total interest and dividend income	\$	8,347	100.0%	\$	7,654	100.0%	\$	693	9.1%		

	For The Six Months Ended										
		June 30,	2006		June 30,	2005	Change				
(In Thousands)	1	Amount	% Total	Amount		% Total	Amount		%		
Loans including fees	\$	11,895	72.7%	\$	10,739	71.2%	\$	1,156	10.8%		
Investment securities:											
Taxable		1,819	11.1		2,478	16.4		(659)	(26.6)		
Tax-exempt		1,989	12.1		1,277	8.5		712	55.8		
Dividend		666	4.1		595	3.9		71	11.9		
Total interest and dividend income	\$	16,369	100.0%	\$	15,089	100.0%	\$	1,280	8.5%		

Interest Expense

Interest expense for the three months ended June 30, 2006 increased \$964,000 to \$3,421,000 as compared to \$2,457,000 for the same period of 2005. The increased expense associated with deposits is primarily the result of rate increases for time deposits, which are comprised of various certificates of deposit (CD) accounts, from the three months ended June 30, 2005 to the corresponding period of 2006. Factors that led to the rate increases include, but are not limited to, several period prime rate increases, competitive market pricing pressure, and attracting new deposit customers while retaining existing accounts. The increase in CD interest rates has

exceeded the increase for other deposit accounts. This has led to a shift of a portion of the money market and savings deposit portfolios into higher yielding CDs.

Short-term borrowing costs increased as a direct result of the prime rate increases over the past year and an increase in the average balance of \$23,227,000. This increase in short-term borrowings was utilized to fund earning asset growth for the three months ended June 30, 2006 as compared to the same period of 2005. Long-term FHLB borrowing expense increased due to \$10,000,000 that was borrowed from the FHLB during the latter portion of the second quarter of 2005. The advance was at a fixed rate of 3.97% for 5 years with a final maturity of 10 years and is responsible for the increase in long-term interest expense.

Interest expense for the six months ended June 30, 2006 increased \$1,904,000 to \$6,610,000 from \$4,706,000 for the comparable period of 2005. Interest on deposits accounted for \$1,191,000 of the increase due to the reasons noted in the above three month analysis. Borrowing costs increased due to the rate increases over the past year and increased average borrowings that were used to fund the growth in average earning assets.

Interest expense composition for the three and six months ended June 30, 2006 and 2005 were as follows:

				For	The Three M				
		June 30,	2006		June 30, 2	2005	Change		
(In Thousands)	1	Amount	% Total	Amount		% Total	Amount		%
Deposits	\$	1,968	57.5%	\$	1,420	57.8%	\$	548	38.6%
Short-term borrowings		509	14.9		144	5.9		365	253.5
Long-term borrowings		944	27.6		893	36.3		51	5.7
Total interest expense	\$	3,421	100.0%	\$	2,457	100.0%	\$	964	39.2%

	For The Six Months Ended											
		June 30,	2006		June 30,	2005	Change					
(In Thousands)	A	mount	% Total	A	Amount	% Total	Amount		%			
Deposits	\$	3,805	57.6%	\$	2,614	55.5%	\$	1,191	45.6%			
Short-term borrowings		915	13.8		346	7.4		569	164.5			
Long-term borrowings		1,890	28.6		1,746	37.1		144	8.2			
Total interest expense	\$	6,610	100.0%	\$	4,706	100.0%	\$	1,904	40.5%			

Net Interest Margin

The net interest margin (NIM) for the three months ended June 30, 2006 was 4.12% as compared to 4.41% for the corresponding period of 2005. The decrease in the NIM was the result of the yield on earning assets increasing 33 basis points (bp) to 6.69% for the three months ended June 30, 2006, as compared to 2005, however, interest bearing liabilities increased 72 bp over the same period. The increase in the yield on earning assets is attributable to a change in the mix of earning assets as previously discussed in the Interest Income section of this Earnings Summary. The average tax-exempt investment securities portfolio grew by \$29,124,000, the direct result of a shift in investment strategy which also resulted in a decline in

taxable investment securities of \$25,951,000. The average loan growth of \$24,839,000 was predominately comprised of commercial real estate loans. The yield on total loans increased to 7.04% from 6.77% due to the impact of the Federal Open Market Committee rate increases enacted over the past year. The investment portfolio yield increased to 6.01% from 5.63% primarily from the previously noted shift in the portfolio to tax-exempt investments. The average interest rates paid on deposit accounts increased to 2.66% as compared to 1.93% for the 2005 period. This increase was driven by growth in average time deposits of \$16,386,000 and an increase in the rate paid on time deposits of 87 bp. A portion of the increase in deposit volume and the average interest yield paid is due to several CD promotions during the past year to attract new customers while retaining existing customers. The promotions were designed to gather deposits that would have maturities of two years or less. In addition, the promotions served as a catalyst to cross sell other deposit products and to implement management s strategy regarding the CD portfolio allocation among various maturities and therefore, reducing the concentration of time deposit maturities within any single month.

Short-term borrowings realized an increase of 188 bp in interest rates charged for the three months ended June 30, 2006. The prime rate increased to 8.25% at June 30, 2006 from 6.25% at June 30, 2005, as further evidence of the correlation between the Company s primary source of borrowed funds, the FHLB, and the primary lending rate indicator used on a national basis.

The NIM for the six months ended June 30, 2006 was 4.10% as compared to 4.39% for the corresponding period of 2005. The decrease in the NIM was the result of the before mentioned growth and change in mix of the earnings assets offset by increased rates paid on interest bearing liabilities and growth in total borrowings of \$20,360,000.

Following is a schedule of average balances and associated yields for the three and six month periods ended June 30, 2006 and 2005:

AVERAGE BALANC	ES AND INTEREST RATES
Three Months Ended	Three Months Ended
June 30, 2006	June 30, 2005

		J	June 30	, 2006	Average	June 30, 2005 Average					
(In Thousands)	Aver	age Balance	Iı	nterest	Rate	Avei	age Balance	I	nterest	Rate	
Tax-exempt loans	\$	7,887	\$	123	6.26%	\$	4,119	\$	35	3.41%	
All other loans		341,091		6,005	7.06%		320,020		5,432	6.81%	
Total loans		348,978		6,128	7.04%		324,139		5,467	6.77%	
Taxable investment securities		94,134		1,261	5.36%		120,085		1,511	5.03%	
Tax-exempt investment securities		90,530		1,515	6.69%		61,406		1,042	6.79%	
Total securities		184,664		2,776	6.01%		181,491		2,553	5.63%	
Total interest-earning assets		533,642		8,904	6.69%		505,630		8,020	6.36%	
Other assets		39,175					38,166				
Total assets	\$	572,817				\$	543,796				
Savings	\$	60,161		125	0.83%	\$	65,912		126	0.77%	
Super Now deposits		48,282		169	1.40%		51,571		111	0.86%	
Money market deposits		24,165		121	2.01%		30,252		106	1.41%	
Time deposits		164,464		1,553	3.79%		148,078		1,077	2.92%	
Total deposits		297,072		1,968	2.66%		295,813		1,420	1.93%	
Short-term borrowings		44,793		509	4.56%		21,566		144	2.68%	
Long-term borrowings		82,878		944	4.57%		75,754		893	4.73%	
Total borrowings		127,671		1,453	4.56%		97,320		1,037	4.27%	
Total interest-bearing liabilities		424,743		3,421	3.23%		393,133		2,457	2.51%	
Demand deposits		70,961					68,784				
Other liabilities		4,129					7,344				
Shareholders equity		72,984					74,535				
Total liabilities and shareholders											
equity	\$	572,817				\$	543,796				
Interest rate spread					3.46%					3.85%	
Net interest income/margin			\$	5,483	4.12%			\$	5,563	4.41%	

- 1. Information on this table has been calculated using average daily balance sheets to obtain average balances.
- 2. Nonaccrual loans have been included with loans for the purpose of analyzing net interest earnings.
- 3. Income and rates on a fully taxable equivalent basis include an adjustment for the difference between annual income from tax-exempt obligations and the taxable equivalent of such income at the standard 34% tax rate.

			AVERA	GE BALANCES A	ND I	ND INTEREST RATES					
		Six	ths Ended /2006			Six					
	Ave	rage Balance	Interest	Average Rate	Av	verage Balance		Interest	Average Rate		
Tax-exempt loans	\$	8,038	\$ 248	6.22%	\$	1,869	\$	57	6.15%		
All other loans		338,041	11,731	7.00%		323,617		10,701	6.67%		
Total loans		346,079	11,979	6.98%		325,486		10,758	6.67%		
Taxable securities		95,880	2,485	5.18%		125,153		3,073	4.91%		
Tax-exempt securities		90,839	3,014	6.64%		55,370		1,935	6.99%		
Total securities		186,719	5,499	5.89%		180,523		5,008	5.55%		
Total interest-earning assets		532,798	17,478	6.60%		506,009		15,766	6.27%		
Other assets		38,691				36,419					
Total assets	\$	571,489			\$	542,428					
Savings	\$	60,360	238	0.80%	\$	66,418		257	0.78%		
Super Now deposits		48,223	318	1.33%		52,533		218	0.84%		
Money market deposits		24,642	237	1.94%		31,400		197	1.27%		
Time deposits		163,312	3,012	3.72%		138,576		1,942	2.83%		
Total Deposits		296,537	3,805	2.59%		288,927		2,614	1.82%		
Short-term borrowings		43,100	915	4.28%		29,242		346	2.39%		
Other borrowings		83,603	1,890	4.56%		77,101		1,746	4.57%		
Total borrowings		126,703	2,805	4.46%		106,343		2,092	3.97%		
Total interest-bearing liabilities		423,240	\$ 6,610	3.15%		395,270	\$	4,706	2.40%		
Demand deposits		69,381				68,571					
Other liabilities		4,324				4,017					
Shareholders equity		74,544				74,570					
	\$	571,489			\$	542,428					
Interest rate spread				3.45%					3.87%		
Net interest income/margin			\$ 10,868	4.10%			\$	11,060	4.39%		

- 1. Information on this table has been calculated using average daily balance sheets to obtain average balances.
- 2. Nonaccrual loans have been included with loans for the purpose of analyzing net interest earnings.
- 3. Income and rates on a fully taxable equivalent basis include an adjustment for the difference between annual income from tax-exempt obligations and the taxable equivalent of such income at the standard 34% tax rate.

The following table presents the adjustment to convert net interest income to net interest income on a fully taxable equivalent basis for the three and six month periods ended June 30, 2006 and 2005.

	For the Three Jun	Months e 30,	For the Six Months Ended June 30,			
(In Thousands)	2006		2005	2006	2005	
Total interest income	\$ 8,347	\$	7,654 \$	16,369	\$	15,089
Total interest expense	3,421		2,457	6,610		4,706
Net interest income	4,926		5,197	9,759		10,383
Tax equivalent adjustment	557		366	1,109		677
Net interest income (fully taxable equivalent)	\$ 5,483	\$	5,563 \$	10,868	\$	11,060

The following table sets forth the respective impact that both volume and rate changes have had on net interest income on a fully taxable equivalent basis and the net interest margin for the three and six month periods ended June 30, 2006 and 2005:

		I	200 ncrea	ths Ended Jun 06 vs 2005 se (Decrease) Due to	,	Six Months Ended June 30, 2006 vs 2005 Increase (Decrease) Due to						
(In Thousands)	Vo	olume		Rate	Net		Volume	olume Ra			Net	
Interest income:												
Loans, tax-exempt	\$	42	\$	46	\$ 88	\$	190	\$	1	\$	191	
Loans		366		207	573		488		542		1,030	
Taxable investment securities		(355)		105	(250)		(768)		180		(588)	
Tax-exempt investment securities		487		(14)	473		1,168		(89)		1,079	
Total interest-earning assets		540		344	884		1,078		634		1,712	
Interest expenses:												
Savings deposits		(22)		21	(1)		(24)		4		(19)	
Super Now deposits		(6)		64	58		(16)		117		100	
Money market deposits		(8)		23	15		(19)		59		40	
Time deposits		128		348	476		383		687		1,070	
Short-term borrowings		201		164	365		202		367		569	
Long-term borrowings		79		(28)	51		147		(3)		144	
Total interest-bearing liabilities		372		592	964		673		1,231		1,904	
Change in net interest income	\$	168	\$	(248)	\$ (80)	\$	405	\$	(597)	\$	(192)	

Provision for Loan Losses

The provision for loan losses is based upon management s quarterly review of the loan portfolio. The purpose of the review is to assess loan quality, identify impaired loans, analyze delinquencies, ascertain loan growth, evaluate potential charge-offs and recoveries, and assess general economic conditions in the markets served. An external independent loan review is also performed annually for the Bank. Management remains committed to an aggressive program of problem loan identification and resolution.

The allowance is calculated by applying loss factors to outstanding loans by type, excluding loans for which a specific allowance has been determined. Loss factors are based on management s consideration of the nature of the portfolio segments, changes in mix and volume of the loan portfolio, and historical loan loss experience. In addition, management considers industry standards and trends with respect to non-performing loans and its knowledge and experience with specific lending segments.

Although management believes it uses the best information available to make such determinations and that the allowance for loan losses is adequate at June 30, 2006, future adjustments could be necessary if circumstances or economic conditions differ substantially from the assumptions used in making the initial determinations. A downturn in the local economy, employment, and delays in receiving financial information from borrowers could result in increased levels of nonperforming assets and charge-offs, increased loan loss provisions, and reductions in income. Additionally, as an integral part of the examination process, bank regulatory agencies periodically review the Bank s loan loss allowance. The banking agencies could require the recognition of additions to the loan loss allowance based on their judgment of information available to them at the time of their examination.

While determining the appropriate allowance level management has attributed the allowance for loan losses to various portfolio segments; however, the allowance is available for the entire portfolio as needed.

The allowance for loan losses increased from \$3,679,000 at December 31, 2005 to \$3,995,000 at June 30, 2006. At June 30, 2006, the allowance for loan losses was 1.15% of total loans compared to 1.09% of total loans at December 31, 2005. Management s conclusion is that the allowance for loan losses is adequate to provide for possible losses inherent in the loan portfolio as of the balance sheet date.

The provision for loan losses totaled \$198,000 and \$396,000 for the three and six months ended June 30, 2006, respectively, as compared to \$180,000 and \$360,000 for the same periods in 2005. The increase was the result of loan growth of \$18,699,000.

An overall increase of \$381,000 was experienced in non-performing loans (non-accrual and 90 days past due) from December 31, 2005 to \$983,000 at June 30, 2006.

Based upon this analysis, as well as the others noted above, senior management has concluded that the allowance for loan losses remains at a level adequate to provide for probable losses inherent in its loan portfolio.

Non-interest Income

Total non-interest income for the quarter ended June 30, 2006 compared to the same period in 2005 decreased \$259,000 to \$2,216,000. Excluding net security gains, an increase of \$163,000 was realized in non-interest income. Deposit service charges increased due to the

implementation of Bounce Protection during May 2005. This product provides overdraft protection up to a predetermined amount to non-commercial customers for a per event fee which resulted in an approximate \$68,000 increase in service income over the 2005 period. Gain on the sale of loans from secondary market originations increased due to an increase in volume.

Insurance commissions increased slightly due to increased volume offset by a reduction in the overall commission earned from the underwriter that The M Group receives on each insurance contract written. The management of The M Group continued to gather new and build upon current relationships. The sales cycle for insurance and investment products can take typically from six months to one year or more to complete. The sales call program continues to expand to other financial institutions, and results in shared revenue with The M Group.

Other income increased due primarily to revenue generated from increased debit card transactions, title insurance fees, and the income recognized related to the origination of secondary market residential loans.

Total non-interest income for the six months ended June 30, 2006 compared to the same period in 2005 decreased \$229,000. Excluding net security gains, the increase from period to period was \$245,000. The implementation of Bounce Protection during May 2005 as noted above, resulted in an increase of \$209,000 in service fees. The increase in other income is the result of the items noted above for the three month period discussion.

Non-interest income composition for the three and six months ended June 30, 2006 and 2005 were as follows:

			Fo	r The Three Month	s Ended				
	June 30, 2006			June 30, 20	05	Change			
(In Thousands)	Amount	% Total		Amount	% Total	Amount	%		
Deposit service charges	\$ 587	26.5%	\$	536	21.7%	\$ 51	9.5%		
Security gains, net	265	12.0		687	27.7	(422)	(61.4)		
Bank-owned life insurance	90	4.1		93	3.8	(3)	(3.2)		
Gain on sale of loans	210	9.5		178	7.2	32	18.0		
Insurance commissions	670	30.1		652	26.3	18	2.8		
Other	394	17.8		329	13.3	65	19.8		
Total non-interest income	\$ 2,216	100.0%	\$	2,475	100.0%	\$ (259)	(10.5)%		

	For The Six Months Ended June 30, 2006 June 30, 2005 Change										
(In Thousands)	Amount % Total			Amount	% Total		Amount	%			
Deposit service charges	\$ 1,177	25.9%	\$	991	20.7%	\$	186	18.8%			
Security gains, net	824	18.1		1,298	27.2		(474)	(36.5)			
Bank-owned life insurance	178	3.9		187	3.9		(9)	(4.8)			
Gain on sale of loans	360	7.9		368	7.7		(8)	(2.2)			
Insurance commissions	1,230	27.0		1,295	27.1		(65)	(5.0)			
Other	784	17.2		643	13.4		141	21.9			
Total non-interest income	\$ 4,553	100.0%	\$	4,782	100.0%	\$	(229)	(4.8)%			

Non-interest Expenses

Total non-interest expenses increased \$229,000 from the three months ended June 30, 2005 as compared to the same period of 2006. The increase in salaries and employee benefits was attributable to several items including: standard cost of living wage adjustments for employees, new additions to our staff and increased health insurance cost. Furniture and equipment expense increased due to the new branch in State College and increased cost of maintenance. The decrease in occupancy expenses was attributable to a reduction in leasehold improvements amortization and facilities maintenance amounts. Other expenses increased primarily due to normal anticipated inflationary adjustments to ongoing business operating costs and the Company s share of operating results incurred through a limited partnership arrangement which was initiated during the fourth quarter of 2005 for the purposes of funding the construction of affordable housing in the Company s primary market area.

Total non-interest expenses increased \$585,000 from the six months ended June 30, 2005 as compared to the same period of 2006. As noted in the three month discussion, the new State College branch and normal increases in general business expenses impacted the level of non-interest expenses. Decreased amortization of leasehold improvements resulted in occupancy expense declining for the six month period ended June 30, 2006 as compared to 2005. Furniture and equipment expenses increased due in part to the new State College branch.

Non-interest expense composition for the three and six months ended June 30, 2006 and 2005 were as follows:

	For The Three Months Ended											
	June 30, 2006				June 30, 20	005		Change				
(In Thousands)		Amount	% Total		Amount	% Total		Amount	%			
Salaries and employee												
benefits	\$	2,214	54.3%	\$	2,135	55.5%	\$	79	3.7%			
Occupancy, net		275	6.7		286	7.4		(11)	(3.8)			
Furniture and equipment		288	7.1		234	6.1		54	23.1			
Pennsylvania shares tax		151	3.7		140	3.6		11	7.9			
Other		1,150	28.2		1,054	27.4		96	9.1			
Total non-interest expense	\$	4,078	100.0%	\$	3,849	100.0%	\$	229	5.9%			

			For The Six Mont	ths Ended		
	June 30, 2	006	June 30, 20	005	Change	
(In Thousands)	Amount	% Total	Amount	% Total	Amount	%
Salaries and employee						
benefits	\$ 4,446	55.3%	\$ 4,129	55.5%	\$ 317	7.7%
Occupancy, net	518	6.5	577	7.8	(59)	(10.2)
Furniture and equipment	585	7.3	455	6.1	130	28.6
Pennsylvania shares tax	296	3.7	279	3.7	17	6.1
Other	2,184	27.2	2,004	26.9	180	9.0
Total non-interest expense	\$ 8,029	100.0%	\$ 7,444	100.0%	\$ 585	7.9%

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Provision for Income Taxes

Income taxes decreased \$451,000 and \$888,000 for the three and six month periods ended June 30, 2006 compared to the same periods of 2005. The effective tax rate for the three months ended June 30, 2006 and 2005 were 15.1% and 24.2%, respectively. The six months ended June 30, 2006 had an effective tax rate of 17.0% as compared to 25.6% for the comparable period of 2005. The decline in the effective tax rate is consistent with management s repositioning of the investment portfolio from taxable investment securities to tax-exempt investment securities and tax credits related to investments in low income housing projects.

ASSET/LIABILITY MANAGEMENT

Cash and cash equivalents increased \$118,000 from \$14,090,000 at December 31, 2005, and are the results of the following activities which have occurred during the six months ended June 30, 2006:

Operating Activities

Operating Activities 61

The significant components of operating activities are net income and the origination and proceeds of loans held for sale. Cash provided by net income, as adjusted for loans held for sale activity, amounted to \$3,077,000. Activity regarding loans held for sale resulted in sale proceeds, less \$360,000 in realized gains, exceeding loan origination disbursements by \$2,232,000 for the period.

Loans

Gross loans increased \$8,131,000 since December 31, 2005 as residential real estate mortgages increased 3.5% or \$5,282,000 in part due to the active marketing of a new home equity line of credit product during 2006. Residential real estate loans increased due to promotion of home equity loans and lines. The growth in commercial real estate mortgages is part of the Company s strategy to originate high quality, well secured commercial loans.

The allocation of the loan portfolio, by category, as of June 30, 2006 and December 31, 2005 is presented below:

	June 30,	D	ecember 31,	Change	
(In Thousands)	2006		2005	Amount	%
Commercial and agricultural	\$ 33,838	\$	34,407	\$ (569)	(1.7)%
Real estate mortgage:					
Residential	155,282		150,000	5,282	3.5
Commercial	128,986		127,131	1,855	1.5
Construction	11,996		10,681	1,315	12.3
Installment loans to individuals	17,517		17,281	236	1.4
Less: Net deferred loan fees	1,050		1,062	(12)	(1.1)
Gross loans	\$ 346,569	\$	338,438	\$ 8,131	2.4%

The recorded investment in loans for which impairment has been recognized in accordance with Statement of Financial Accounting Standards No. 114, *Accounting by Creditors for Impairment of a Loan*, amounted to \$572,000 at June 30, 2006, as compared to no impaired loans at December 31, 2005. The valuation allowance related to impaired loans amounted to \$60,000 at June 30, 2006.

A loan is considered impaired, based on current information and events, if it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The measurement of impaired loans is generally based on the present value of expected future cash flows discounted at the historical effective interest rate, except that all collateral-dependent loans are measured for impairment based on the fair value of the collateral.

Investments

The amortized cost and fair market value of the investment securities portfolio in total has declined modestly since December 31, 2005. Over the first six months of 2006, the amortized cost of state and political securities has increased \$1,955,000, while U.S. Government and agency securities decreased \$4,228,000. This shift is the result of a repositioning of the security portfolio that began during 2005. The shift from taxable to tax exempt bonds has been undertaken as a strategy to build call protection, maintain the taxable equivalent yield, reduce the effective federal income tax rate, and to invest in communities across the Commonwealth of Pennsylvania and the country.

The amortized cost of investment securities and their approximate fair values are as follows:

			June 3	0, 2006											
	A	mortized	Gross Unrealized	ι	Gross Unrealized		Fair								
(In Thousands)		Cost	Gains		Losses		Value								
Available for Sale (AFS)															
U.S. Government and agency securities	\$	61,268	\$	\$	(3,201)	\$	58,067								
State and political securities		95,724	950		(1,924)		94,750								
Other debt securities		1,924	4		(103)		1,825								
Total debt securities		158,916	954		(5,228)		154,642								
Equity securities		23,575	2,718		(382)		25,911								
Total Investment Securities AFS	\$	182,491	\$ 3,672	\$	(5,610)	\$	180,553								
Held to Maturity (HTM)															
U.S. Government and agency securities	\$	2.7	\$ 2	\$		\$	29								

Other debt securities

Total Investment Securities HTM

			Decembe	r 31, 200)5	
	Aı	mortized	Gross Unrealized	1	Gross Unrealized	Fair
(In Thousands)		Cost	Gains		Losses	Value
Available for Sale (AFS)						
U.S. Government and agency securities	\$	65,496	\$ 30	\$	(1,573)	\$ 63,953
State and political securities		93,769	1,390		(1,068)	94,091
Other debt securities		1,750	12		(43)	1,719
Total debt securities		161,015	1,432		(2,684)	159,763
Equity securities		24,715	2,951		(411)	27,255
Total Investment Securities AFS	\$	185,730	\$ 4,383	\$	(3,095)	\$ 187,018
Held to Maturity (HTM)						
U.S. Government and agency securities	\$	28	\$ 2	\$		\$ 30
Other debt securities		237			(29)	208
Total Investment Securities HTM	\$	265	\$ 2	\$	(29)	\$ 238

Financing Activities

Financing Activities 66

Deposits

Deposits 68

Total deposits increased 6.9% or \$24,415,000 from December 31, 2005 as both interest and noninterest bearing deposit categories increased from December 31, 2005 to June 30, 2006. The mix of deposits has remained constant from December 31, 2005 to June 30, 2006 with demand deposits holding steady at 19.7% of total deposits. During the second half of 2005 the Bank began utilizing brokered deposits (time deposits) to supplement the funding of loan originations and investment purchases. These time deposits are generally for a term of either four or thirteen weeks with interest rates presently at or below the cost of alternative funding sources, such as short term borrowing instruments from the FHLB. The amount of brokered deposits is continuously monitored and is used to supplement deposits, not as a primary source of deposits.

Deposit balances and their changes for the periods being discussed follow:

		June 3	0, 200	6			Decembe	r 31, 2	005			Cha	ange		
(In Thousands)	A	mount		% Total		A	mount		% Total		Aı	nount		%	
Demand deposits	\$	74,310		19.7	%	\$	71,379		20.2	%	\$	2,931		4.1	1%
NOW Accounts		48,739		12.9			48,678		13.8			61		0.1	1
Money market deposits		23,712		6.3			24,446		6.9			(734)	(3.0	0)
Savings deposits		59,619		15.8			61,906		17.6			(2,287)	(3.	7)
Time deposits		160,643		42.7			137,373		39.0			23,270		16.9	9
Time deposits - brokered		9,921		2.6			8,747		2.5			1,174		13.4	4
Total deposits	\$	376,944		100.0	%	\$	352,529		100.0	%	\$	24,415		6.9	9%

Borrowed Funds

Borrowed Funds 73

Total borrowed funds decreased 10.6% to \$123,803,000 at June 30, 2006 as compared to December 31, 2005. The decrease in borrowed funds is the result of deposit growth that occurred primarily in time deposits since December 31, 2005. FHLB short-term borrowings were utilized during the first six months of 2006; however, there were no such borrowings outstanding at June 30, 2006. Long-term borrowings declined due to a maturity of \$1,600,000 that carried a fixed rate of 2.67%.

(In Thousands)	June 30, 2006	December 31, 2005
Short-term borrowings:		
FHLB repurchase agreements	\$ 25,085	\$ 1,740
Short-term borrowings, FHLB		37,000
Securities sold under agreement to repurchase	15,840	15,263
Total short-term borrowings	40,925	54,003
Long-term borrowings, FHLB	82,878	