NATIONAL AUSTRALIA BANK LTD Form 6-K February 16, 2006

**FILE NO 1-9945** 

# SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON DC 20549** 

# FORM 6-K

#### REPORT OF FOREIGN ISSUER

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of February 2006

# **National Australia Bank Limited**

ACN 004 044 937

(Registrant s Name)

Level 24 500 Bourke Street **MELBOURNE VICTORIA 3000 AUSTRALIA** 

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F ý Form 40-F o

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to
the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No ý

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82

Corporate Affairs Australia 800 Bourke Street, Docklands Victoria 3008 Australia

**News Release** 

Monday, 13 February 2006

NAB s updated logo reflects broader strategy

National Australia Bank Executive Director and CEO Australia, Ahmed Fahour, today said the bank s refreshed logo reinforces continuing changes being made by the organisation to support the needs and aspirations of our customers.

The new logo comprises a modernised red star situated on a black background over a bold, lower case nab, to replace the word National.

Executive General Manager Strategy and Marketing Greg Sutherland said: We are still National Australia Bank and our brand is NAB. Referring to ourselves as NAB, rather than the National, is simply in line with the way customers have always referred to us.

The updated visual identity places greater emphasis on the star and the use of lower case nab in the logo is designed to support the contemporary development of our business. We are about being less institutional, and more relevant for our customers and the communities in which they live.

Mr Fahour said: Over the last year we have launched popular, customer-focused products and streamlined processes to make ourselves more responsive. We are reinvesting heavily in the business and in staff training.

Already, we have seen an increase in customer satisfaction and marketshare. Our updated logo complements real improvements in the business.

This is not a revolutionary change in our visual identity and implementation will be phased. We are not changing our collateral overnight and most stationery and marketing material will be updated as existing stocks run down. Signage in branches will mainly be installed in line with our current refurbishment program.

#### **Brand information:**

The legal entity is still National Australia Bank Limited.

Our brand names are National Australia Bank, and NAB.

NAB can be pronounced nab (as in cab) or N-A-B.

#### For further information, please contact:

Geoff Lynch

Head of Media Relations Australia

**National Australia Bank Limited** 

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National Australia Bank Limited ABN 12 004 044 937

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Link to searchable text of slide shown above

# Searchable text section of graphics shown above

# Reigniting the Organisation Media Luncheon Monday 13<sup>th</sup> February 2006 [LOGO]

(03) 8634 1564

#### 4 pillars to our rebuild plan

Reignite the Organisation	Become Cost Competitive	Rebuild Critical Infrastructure	Manage the Business Units
People	Cost growth, after investments, less than inflation	\$1.8b over 3 years	Business and Private Banking
Innovation			Retail Banking
Service			Wealth Management
Brand			Asia

To be truly competitive in 2008

1

Brand and people are related

Beliefs Behaviours Brand

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# Defining who we are

We help our customers fulfil their aspirations

We build relationships with our customers by listening and understanding them and sharing our experience and advice

We deliver on our promises	We are real and open	We make it easy	We back our customers
quality service product knowledge accountable follow through	personable straight forward take time to explain	simple fast accessible flexible	deliver insight think ahead / open doors collaborate and build trust

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#### Several metrics to judge progress

People	Customers	Organisation
(Examples)	(Examples)	(Examples)

Satisfaction	Satisfaction	Innovation
Culture	Market share	Speed
Rewards	Cross-sell	Quality
	~	

Complaints

# Happy staff à Happy customers à Happy shareholders

John Stewart

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# Progress culture System is freeing up More open about issues and less bureaucratic Goal focussed Sense of urgency to achieve Targets being hit Leaders are demonstrating the Corporate Principles Visible & embedded

# Progress EBA In principle agreement reached Innovative deal Long term wealth creation Employee ownership through shares Support our cultural transformation Flexibility for our people and businesses Simplify - one EBA for Region Reward for performance Reduce bureaucracy through reduction of grades Commitment to diversity within our workplace Family Friendly Flexible hours 6

Progress customer experience	Progress	er experience	
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#### Main Financial Institution Satisfaction NAB Personal

[CHART]

Source: Roy Morgan Research, Population aged 14+, 6 month moving average

Definition: Customer Satisfaction refers to the proportion of each financial institutions customers (ie those holding at least a Deposit / Transaction account) that are either Very Satisfied or Fairly Satisfied with their overall relationship with that financial institution. Customers who have relationships with multiple brands within a Financial Institution group are regarded as a customer of each brand.

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#### Market share over last 12 months

#### Market Share Sep-04 Mar-05 Sep-05 Dec-05 BANKING **Total Lending** üüü 18.5% 19.2% 19.3% 18.7%**Business Lending** üüü 21.6% 22.9% 24.3% 24.3% Housing 16.5% 16.6% 16.7% 16.6%üü Cards 16.7% 16.3% 15.4% 15.5% **Total Deposits** 19.1% 18.7% $18.7\,\%$ $18.8\,\%$ ü **Household Deposits** 13.4%13.3%13.3%13.5%üü Wealth Management **Australian Retail** 12.8%12.8% 12.7%TBD ü **Total Risk Insurance** 13.9%\* TBD üü 13.7% 13.5%

Source: APRA, Dexx&R, Plan for Life

\*Note estimated data from June period

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#### **Business and Private Bank**

#### People and distribution leadership

e.g. Go national

#### **Service / Process Innovation**

e.g. Fast loan approvals

#### Market development

e.g. Education / Health

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#### **Retail Bank**

#### Development of our local leadership

e.g. 70 local markets

#### **Product Innovation**

e.g. iSaver

#### **Branch revitalisation**

e.g. Customer First

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#### Wealth Management

#### Revitalise the MLC brand

People and marketing programs

#### **Enhanced customer proposition**

Customer service

Adviser / broker proposition

Integrating banking and wealth

#### New market development

Superannuation flows

Manager of Manager innovation

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Updating our identity

#### **Australian Head Office**

[LOGO]

Retail / Business and Private Wealth Management

[LOGO]

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[GRAPHIC]

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[GRAPHIC]

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#### SIGNATURE PAGE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

Date: 15 February 2006

#### NATIONAL AUSTRALIA BANK LIMITED

Signature: /s/ Brendan T Case

Name: Brendan T Case

Title: Associate Company Secretary