

COCA COLA CO  
Form 10-Q  
October 29, 2010

Use these links to rapidly review the document

[Table of Contents](#)

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-Q**

**ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended October 1, 2010**

**OR**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File No. 1-2217**

**(Exact name of Registrant as specified in its Charter)**

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**58-0628465**  
(IRS Employer  
Identification No.)

**One Coca-Cola Plaza**  
**Atlanta, Georgia**  
(Address of principal executive offices)

**30313**  
(Zip Code)

Registrant's telephone number, including area code: (404) 676-2121

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files).

Edgar Filing: COCA COLA CO - Form 10-Q

Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark if the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Class of Common Stock  
\$0.25 Par Value

Outstanding at October 25, 2010  
2,322,033,722 Shares

---

THE COCA-COLA COMPANY AND SUBSIDIARIES

Table of Contents

	Page Number
<u>Forward-Looking Statements</u>	<u>3</u>
<b><u>Part I. Financial Information</u></b>	
<u>Item 1. Financial Statements (Unaudited)</u>	<u>4</u>
<u>Condensed Consolidated Statements of Income</u>	<u>4</u>
<u>Three and nine months ended October 1, 2010, and October 2, 2009</u>	<u>4</u>
<u>Condensed Consolidated Balance Sheets</u>	<u>5</u>
<u>October 1, 2010, and December 31, 2009</u>	<u>5</u>
<u>Condensed Consolidated Statements of Cash Flows</u>	<u>6</u>
<u>Nine months ended October 1, 2010, and October 2, 2009</u>	<u>6</u>
<u>Notes to Condensed Consolidated Financial Statements</u>	<u>7</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>35</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>66</u>
<u>Item 4. Controls and Procedures</u>	<u>66</u>
<b><u>Part II. Other Information</u></b>	
<u>Item 1. Legal Proceedings</u>	<u>66</u>
<u>Item 1A. Risk Factors</u>	<u>68</u>
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>69</u>
<u>Item 6. Exhibits</u>	<u>69</u>

**FORWARD-LOOKING STATEMENTS**

*This report contains information that may constitute "forward-looking statements." Generally, the words "believe," "expect," "intend," "estimate," "anticipate," "project," "will" and similar expressions identify forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future including statements relating to volume growth, share of sales and earnings per share growth, and statements expressing general views about future operating results are forward-looking statements. Management believes that these forward-looking statements are reasonable as and when made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, those described in Part II, "Item 1A. Risk Factors" and elsewhere in this report and in our Annual Report on Form 10-K for the year ended December 31, 2009, and those described from time to time in our future reports filed with the Securities and Exchange Commission.*

## Part I. Financial Information

## Item 1. Financial Statements (Unaudited)

**THE COCA-COLA COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(UNAUDITED)

(In millions except per share data)

	October 1, 2010	Three Months Ended October 2, 2009	October 1, 2010	Nine Months Ended October 2, 2009
<b>NET OPERATING REVENUES</b>	<b>\$ 8,426</b>	\$ 8,044	<b>\$ 24,625</b>	\$ 23,480
Cost of goods sold	<b>2,918</b>	2,934	<b>8,414</b>	8,437
<b>GROSS PROFIT</b>	<b>5,508</b>	5,110	<b>16,211</b>	15,043
Selling, general and administrative expenses	<b>3,064</b>	2,912	<b>8,647</b>	8,380
Other operating charges	<b>100</b>	48	<b>274</b>	212
<b>OPERATING INCOME</b>	<b>2,344</b>	2,150	<b>7,290</b>	6,451
Interest income	<b>93</b>	67	<b>220</b>	184
Interest expense	<b>80</b>	89	<b>246</b>	271
Equity income (loss) net	<b>355</b>	282	<b>847</b>	609
Other income (loss) net	<b>(12)</b>	33	<b>(109)</b>	13
<b>INCOME BEFORE INCOME TAXES</b>	<b>2,700</b>	2,443	<b>8,002</b>	6,986
Income taxes	<b>633</b>	523	<b>1,927</b>	1,658
<b>CONSOLIDATED NET INCOME</b>	<b>2,067</b>	1,920	<b>6,075</b>	5,328
Less: Net income attributable to noncontrolling interests	<b>12</b>	24	<b>37</b>	47
<b>NET INCOME ATTRIBUTABLE TO SHAREOWNERS OF THE COCA-COLA COMPANY</b>	<b>\$ 2,055</b>	\$ 1,896	<b>\$ 6,038</b>	\$ 5,281
<b>BASIC NET INCOME PER SHARE<sup>1</sup></b>	<b>\$ 0.89</b>	\$ 0.82	<b>\$ 2.62</b>	\$ 2.28
<b>DILUTED NET INCOME PER SHARE<sup>1</sup></b>	<b>\$ 0.88</b>	\$ 0.81	<b>\$ 2.59</b>	\$ 2.27
<b>DIVIDENDS PER SHARE</b>	<b>\$ 0.44</b>	\$ 0.41	<b>\$ 1.32</b>	\$ 1.23
<b>AVERAGE SHARES OUTSTANDING</b>	<b>2,310</b>	2,316	<b>2,307</b>	2,314
Effect of dilutive securities	<b>26</b>	16	<b>22</b>	10
<b>AVERAGE SHARES OUTSTANDING ASSUMING DILUTION</b>	<b>2,336</b>	2,332	<b>2,329</b>	2,324

<sup>1</sup> Basic net income per share and diluted net income per share are calculated based on net income attributable to shareowners of The Coca-Cola Company.

Refer to Notes to Condensed Consolidated Financial Statements.

**THE COCA-COLA COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(UNAUDITED)

(In millions except par value)

	October 1, 2010	December 31, 2009
<b>ASSETS</b>		
CURRENT ASSETS		
Cash and cash equivalents	\$ 10,509	\$ 7,021
Short-term investments	2,644	2,130
TOTAL CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS	<b>13,153</b>	9,151
Marketable securities	112	62
Trade accounts receivable, less allowances of \$48 and \$55, respectively	3,720	3,758
Inventories	2,259	2,354
Prepaid expenses and other assets	3,248	2,226
Assets held for sale	613	
TOTAL CURRENT ASSETS	<b>23,105</b>	17,551
EQUITY METHOD INVESTMENTS	6,870	6,217
OTHER INVESTMENTS, PRINCIPALLY BOTTLING COMPANIES	610	538
OTHER ASSETS	2,100	1,976
PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation of \$6,766 and \$6,906, respectively	9,145	9,561
TRADEMARKS WITH INDEFINITE LIVES	6,403	6,183
GOODWILL	3,882	4,224
OTHER INTANGIBLE ASSETS	1,974	2,421
TOTAL ASSETS	<b>\$ 54,089</b>	\$ 48,671
 <b>LIABILITIES AND EQUITY</b>		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 7,691	\$ 6,657
Loans and notes payable	8,390	6,749
Current maturities of long-term debt	547	51
Accrued income taxes	429	264
Liabilities held for sale	214	
TOTAL CURRENT LIABILITIES	<b>17,271</b>	13,721
LONG-TERM DEBT	4,456	5,059
OTHER LIABILITIES	2,777	2,965
DEFERRED INCOME TAXES	1,384	1,580
THE COCA-COLA COMPANY		
SHAREOWNERS' EQUITY		
Common stock, \$0.25 par value; Authorized 5,600 shares; Issued 3,520 and 3,520 shares, respectively	880	880
Capital surplus	9,013	8,537
Reinvested earnings	44,541	41,537

Edgar Filing: COCA COLA CO - Form 10-Q

Accumulated other comprehensive income (loss)	<b>(1,381)</b>	(757)
Treasury stock, at cost 1,205 and 1,217 shares, respectively	<b>(25,147)</b>	(25,398)
 EQUITY ATTRIBUTABLE TO SHAREOWNERS OF THE COCA-COLA COMPANY	 <b>27,906</b>	 24,799
EQUITY ATTRIBUTABLE TO NONCONTROLLING INTERESTS	<b>295</b>	547
 TOTAL EQUITY	 <b>28,201</b>	 25,346
 TOTAL LIABILITIES AND EQUITY	 <b>\$ 54,089</b>	 \$ 48,671

*Refer to Notes to Condensed Consolidated Financial Statements.*

**THE COCA-COLA COMPANY AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(UNAUDITED)  
(In millions)

	Nine Months Ended	
	October 1, 2010	October 2, 2009
<b>OPERATING ACTIVITIES</b>		
Consolidated net income	\$ 6,075	\$ 5,328
Depreciation and amortization	934	905
Stock-based compensation expense	185	142
Deferred income taxes	46	26
Equity income or loss, net of dividends	(567)	(428)
Foreign currency adjustments	109	15
Gains on sales of assets, including bottling interests	(48)	(33)
Other operating charges	111	134
Other items	87	187
Net change in operating assets and liabilities	292	(6)
 Net cash provided by operating activities	 7,224	 6,270
<b>INVESTING ACTIVITIES</b>		
Purchases of short-term investments	(3,252)	
Proceeds from disposals of short-term investments	2,742	
Acquisitions and investments, principally beverage and bottling companies and trademarks	(1,798)	(286)
Purchases of other investments	(65)	(20)
Proceeds from disposals of bottling companies and other investments	1,050	102
Purchases of property, plant and equipment	(1,335)	(1,399)
Proceeds from disposals of property, plant and equipment	94	34
Other investing activities	(149)	9
 Net cash provided by (used in) investing activities	 (2,713)	 (1,560)
<b>FINANCING ACTIVITIES</b>		
Issuances of debt	8,611	11,149
Payments of debt	(6,983)	(9,408)
Issuances of stock	535	232
Purchases of stock for treasury	(3)	(6)
Dividends	(3,034)	(2,850)
Other financing activities	(11)	(1)
 Net cash provided by (used in) financing activities	 (885)	 (884)
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>		
	(138)	319
<b>CASH AND CASH EQUIVALENTS</b>		
Net increase (decrease) during the period	3,488	4,145
Balance at beginning of period	7,021	4,701
 Balance at end of period	 \$ 10,509	 \$ 8,846

*Refer to Notes to Condensed Consolidated Financial Statements.*





**THE COCA-COLA COMPANY AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(UNAUDITED)

**Note A Summary of Significant Accounting Policies**

*Basis of Presentation*

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. They do not include all information and notes required by generally accepted accounting principles for complete financial statements. However, except as disclosed herein, there has been no material change in the information disclosed in the notes to consolidated financial statements included in the Annual Report on Form 10-K of The Coca-Cola Company for the year ended December 31, 2009.

When used in these notes, the terms "The Coca-Cola Company," "Company," "we," "us" or "our" mean The Coca-Cola Company and all entities included in our condensed consolidated financial statements. In the opinion of management, all adjustments (including normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended October 1, 2010, are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. Sales of our ready-to-drink nonalcoholic beverages are somewhat seasonal, with the second and third calendar quarters accounting for the highest sales volumes. The volume of sales in the beverage business may be affected by weather conditions.

Each of our interim reporting periods, other than the fourth interim reporting period, ends on the Friday closest to the last day of the corresponding quarterly calendar period. The third quarter of 2010 and 2009 ended on October 1, 2010, and October 2, 2009, respectively. Our fourth interim reporting period and our fiscal year end on December 31 regardless of the day of the week on which December 31 falls.

*Principles of Consolidation*

In June 2009, the Financial Accounting Standards Board ("FASB") amended its guidance on accounting for variable interest entities ("VIEs"). The new accounting guidance resulted in a change in our accounting policy effective January 1, 2010. Among other things, the new guidance requires more qualitative than quantitative analyses to determine the primary beneficiary of a VIE, requires continuous assessments of whether an enterprise is the primary beneficiary of a VIE and amends certain guidance for determining whether an entity is a VIE. Under the new guidance, a VIE must be consolidated if the enterprise has both (a) the power to direct the activities of the VIE that most significantly impact the entity's economic performance, and (b) the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. This new accounting guidance was effective for our Company on January 1, 2010, and was applied prospectively.

On January 1, 2010, we deconsolidated certain entities as a result of this change in accounting policy. These entities are primarily bottling operations and had previously been consolidated due to certain loan guarantees or other financial support given by the Company. Although these financial arrangements resulted in us holding a majority of the variable interests in these VIEs, they did not empower us to direct the activities of the VIEs that most significantly impact the VIEs' economic performance. Consequently, subsequent to this change in accounting policy, the Company deconsolidated the majority of our VIEs. The deconsolidation of these entities did not have a material impact on our condensed consolidated financial statements. Creditors of our VIEs do not have recourse against the general credit of the Company, regardless of whether they are accounted for as

consolidated entities. The Company's investments, plus any loans and guarantees, related to VIEs were not significant to the Company's condensed consolidated financial statements.

We have accounted for our investments in these deconsolidated entities under the equity method of accounting since January 1, 2010. Although the deconsolidation of these entities did impact individual line items in our condensed consolidated financial statements, the impact on net income attributable to shareowners of The Coca-Cola Company was nominal. The equity method of accounting is intended to be a single line consolidation and, therefore, generally should result in the same net income attributable to the investor as would be the case if the investee had been consolidated. The main impact on our condensed consolidated financial statements was that instead of these entities' results of operations and balance sheets affecting each of our individual consolidated line items, our proportionate share of net income or loss from these entities was reported in equity income (loss) net, in our condensed consolidated income statements, and our investments in these entities were reported as equity method investments in our condensed consolidated balance sheets.

## **Note B Acquisitions and Divestitures**

### *Acquisitions*

During the nine months ended October 1, 2010, our Company's acquisition and investment activities totaled approximately \$1,798 million. The Company's investing and acquisition activities were primarily related to payments made by the Company to Coca-Cola Enterprises Inc. ("CCE") in anticipation of the closing of our acquisition of CCE's North American business, our acquisition of OAO Nidan Juices ("Nidan"), a Russian juice company, and our additional investment in Fresh Trading Ltd. ("innocent"). See discussion of cash payment to CCE below. Total consideration for the Nidan acquisition was approximately \$276 million, which was primarily allocated to property, plant and equipment, identifiable intangible assets and goodwill. We have not finalized our purchase accounting for the Nidan acquisition. However, we anticipate finalizing the purchase accounting for Nidan in the fourth quarter of 2010. Under the terms of the agreement for our additional investment in innocent, innocent's founders retain operational control of the business, and we will continue to account for our investment under the equity method of accounting. Additionally, we have a series of outstanding put and call options with the existing shareowners of innocent for the Company to potentially acquire the remaining shares not already owned by the Company. The put and call options are exercisable in stages between 2013 and 2014.

During the nine months ended October 2, 2009, our Company's acquisition and investment activities totaled approximately \$286 million. None of the acquisitions or investments was individually significant.

### *Divestitures*

During the nine months ended October 1, 2010, proceeds from the disposal of bottling companies and other investments totaled \$1,050 million, primarily related to the cash received in anticipation of the sale of all our ownership interests in Coca-Cola Drikker AS ("Norwegian bottling operation") and Coca-Cola Drycker Sverige AB ("Swedish bottling operation") to New CCE (see definition of "New CCE" below) for approximately \$0.9 billion in cash. See discussion of cash received from CCE below. In addition to the proceeds related to the disposal of our Norwegian and Swedish bottling operations, our Company sold 50 percent of our investment in Leao Junior, S.A. ("Leao Junior"), a Brazilian tea company, for approximately \$83 million. Refer to Note I.

During the nine months ended October 2, 2009, our Company had no significant divestitures.

*Subsequent Events*

*Acquisition of Coca-Cola Enterprises Inc.'s North American Business*

Pursuant to the terms of the business separation and merger agreement entered into on February 25, 2010, as amended (the "merger agreement"), on October 2, 2010 (the "acquisition date"), we acquired CCE's North American business, consisting of marketing, producing and distributing nonalcoholic beverages in the United States, Canada, the British Virgin Islands, the United States Virgin Islands and the Cayman Islands, and a substantial majority of its corporate segment. As of October 1, 2010, our Company owned approximately 33 percent of the outstanding common stock of CCE. Based on the closing price of CCE's common stock on the last day the New York Stock Exchange was open prior to the acquisition date, the fair value of our investment in CCE was approximately \$5,373 million, which reflected the fair value of our ownership in both CCE's North American business and its European operations.

Under the terms of the merger agreement, the Company relinquished its indirect ownership interest in CCE's European operations, exchanged share-based awards for certain current and former CCE employees and paid cash consideration to New CCE for the remaining 67 percent of CCE's North American business not already owned by the Company. At closing, CCE shareowners other than the Company exchanged their CCE common stock for common stock in a new entity, which was renamed Coca-Cola Enterprises, Inc. (which is referred to herein as "New CCE") and which continues to hold the European operations held by CCE prior to the acquisition. New CCE was 100 percent owned by shareowners that held shares of common stock of CCE immediately prior to the closing, other than the Company. As a result of this transaction, the Company does not own any interest in New CCE.

Although the CCE transaction was structured to be primarily cashless, under the terms of the merger agreement, we agreed to assume approximately \$8.9 billion of CCE debt and that in the event that the actual CCE debt on the acquisition date was less than the agreed amount, we would make a cash payment to New CCE for the difference. As of the acquisition date, the debt assumed by the Company was approximately \$8.0 billion. The total cash consideration paid to New CCE as part of the transaction was approximately \$1.3 billion, which included approximately \$0.9 billion related to the debt shortfall. The cash payment was made prior to the close of our third quarter of 2010. See discussion of our related party receivable below.

The cash consideration paid to New CCE included estimated amounts related to working capital and is subject to refinement once final working capital information becomes available during the fourth quarter of 2010.

In addition, we granted New CCE the right to acquire our majority interest in our German bottling operation, Coca-Cola Erfrischungsgetraenke AG ("CCEAG"), 18 to 39 months after the date of the merger agreement, at the then current fair value.

Since the acquisition date was on the first day of our fourth quarter, the assets acquired and liabilities assumed were not included in our condensed consolidated balance sheets as of October 1, 2010. Due to the limited time since the acquisition date, our initial purchase accounting for this business combination was incomplete as of the date these financial statements were issued. Refer to Note I for information related to transaction costs.

*Divestiture of Norwegian and Swedish Bottling Operations*

On October 2, 2010, we sold all of our ownership interests in our Norwegian and Swedish bottling operations to New CCE for approximately \$0.9 billion in cash. The cash received from New CCE as part of this transaction included certain estimates related to working capital and is subject to refinement once final working capital information becomes available during the fourth quarter of 2010. The Norwegian and Swedish bottling operations were wholly-owned subsidiaries of the Company prior

to the divestiture. This divestiture was pursuant to the terms of the definitive agreement entered into on March 20, 2010. These bottling operations were included in our condensed consolidated financial statements as of and for the period ended October 1, 2010.

As of October 1, 2010, the Norwegian and Swedish bottling operations met the criteria to be classified as held for sale, and therefore, the assets and liabilities of these entities have been presented as separate line items in our condensed consolidated balance sheets. The following table presents information related to the major classes of assets and liabilities classified as held for sale as of October 1, 2010 (in millions):

	October 1, 2010
Assets held for sale:	
Trade receivables, less allowances for doubtful accounts	\$ 67
Inventories	42
Prepaid expenses and other current assets	17
Property, plant and equipment net	315
Intangible assets	172
<b>Total assets held for sale</b>	<b>\$ 613</b>
Liabilities held for sale:	
Accounts payable and accrued expenses	\$ 159
Accrued income taxes	10
Deferred income taxes	45
<b>Total liabilities held for sale</b>	<b>\$ 214</b>

We have determined that our Norwegian and Swedish bottling operations do not meet the criteria to be classified as discontinued operations, primarily due to our continuing significant involvement with these entities. Although we do not have an ownership interest in New CCE, we have concluded that our ongoing contractual relationship that is governed by the Bottler's Agreements constitutes a continuing significant involvement.

#### *Dr Pepper Snapple Group Agreements*

On June 7, 2010, we reached an agreement with Dr Pepper Snapple Group ("DPS") to distribute certain DPS brands in territories where these brands were distributed by CCE prior to our acquisition of CCE's North American business on October 2, 2010. Under the terms of our agreement with DPS, we made a one-time cash payment of \$715 million and, concurrently with the closing of the CCE transaction, we entered into license agreements with DPS to distribute Dr Pepper trademark brands in the U.S., Canada Dry in the Northeast U.S., and Canada Dry, C' Plus and Schweppes in Canada. The \$715 million one-time cash payment was made subsequent to the close of the third quarter of 2010. Under the license agreements, the Company agreed to offer Dr Pepper and Diet Dr Pepper in local fountain accounts previously serviced by CCE. The license agreements have initial terms of 20 years, with automatic 20-year renewal periods unless otherwise terminated under the terms of the agreements. The license agreements replaced agreements between DPS and CCE existing immediately prior to the completion of our acquisition of CCE's North American business. In addition, we entered into an agreement to include Dr Pepper and Diet Dr Pepper in our Coca-Cola Freestyle fountain dispenser. The Coca-Cola Freestyle agreement has a term of 20 years.

#### *Related Party Receivable and Payable*

In anticipation of closing our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE, the Company and CCE agreed to make the anticipated cash payments contemplated by the transaction agreements on the last day of our third

quarter of 2010. As a result, the Company made a cash payment to CCE of approximately \$1.3 billion and received a cash payment from CCE of approximately \$0.9 billion. The cash payment made by the Company to CCE included an immaterial amount for certain transaction costs that we agreed to share with CCE. In the event the transactions did not close, both parties would have been required to return the cash received. Therefore, the cash payment to CCE was classified in the line item prepaid expenses and other assets and the payment received from CCE was classified in the line item accounts payable and accrued expenses in our condensed consolidated balance sheets as of October 1, 2010. The cash payment made by the Company was classified in the line item acquisitions and investments, principally beverage and bottling companies and trademarks, and the payment received from CCE was classified in the line item proceeds from disposals of bottling companies and other investments in our condensed consolidated statements of cash flows for the nine months ended October 1, 2010.

### Note C Investments

Investments in debt and marketable equity securities, other than investments accounted for under the equity method, are categorized as trading, available-for-sale or held-to-maturity. Our marketable equity investments are categorized as trading or available-for-sale with their cost basis determined by the specific identification method. Realized and unrealized gains and losses on trading securities and realized gains and losses on available-for-sale securities are included in net income. Unrealized gains and losses, net of deferred taxes, on available-for-sale securities are included in our condensed consolidated balance sheets as a component of accumulated other comprehensive income (loss) ("AOCI").

Our investments in debt securities are carried at either amortized cost or fair value. Investments in debt securities that the Company has the positive intent and ability to hold to maturity are carried at amortized cost and classified as held-to-maturity. Investments in debt securities that are not classified as held-to-maturity are carried at fair value and classified as either trading or available-for-sale.

#### Trading Securities

As of October 1, 2010, and December 31, 2009, our trading securities had a fair value of approximately \$111 million and \$61 million, respectively, and were included in the line item marketable securities in our condensed consolidated balance sheets. The Company had net unrealized losses on trading securities of approximately \$9 million and \$16 million as of October 1, 2010, and December 31, 2009, respectively.

#### Available-for-Sale and Held-to-Maturity Securities

As of October 1, 2010, available-for-sale and held-to-maturity securities consisted of the following (in millions):

	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Available-for-sale securities: <sup>1</sup>				
Equity securities	\$ 205	\$ 259	\$ (7)	\$ 457
Other securities	9		(1)	8
	\$ 214	\$ 259	\$ (8)	\$ 465
Held-to-maturity securities:				
Bank and corporate debt	\$ 244	\$	\$	\$ 244

<sup>1</sup> Refer to Note M for additional information related to the estimated fair value.

## Edgar Filing: COCA COLA CO - Form 10-Q

As of December 31, 2009, available-for-sale and held-to-maturity securities consisted of the following (in millions):

	Cost	Gross Unrealized		Estimated
		Gains	Losses	Fair Value
Available-for-sale securities: <sup>1</sup>				
Equity securities	\$ 231	\$ 176	\$ (18)	\$ 389
Other securities	12		(3)	9
	\$ 243	\$ 176	\$ (21)	\$ 398
Held-to-maturity securities:				
Bank and corporate debt	\$ 199	\$	\$	\$ 199

<sup>1</sup> Refer to Note M for additional information related to the estimated fair value.

At the end of the first quarter of 2010, the Company had several investments classified as available-for-sale securities in which our cost basis exceeded the fair value of the investment. Management assessed each of these investments on an individual basis to determine if the decline in fair value was other than temporary. Based on these assessments, management determined that the decline in fair value of each investment was other than temporary. As a result, the Company recognized other-than-temporary impairment charges of approximately \$26 million during the first quarter of 2010. These impairment charges were recorded in other income (loss) net in the condensed consolidated statements of income. Refer to Note I and Note M.

The sale of available-for-sale securities did not result in significant gross gains, gross losses or proceeds during the three and nine months ended October 1, 2010. Proceeds from the sale of available-for-sale securities were approximately \$35 million during the three and nine months ended October 2, 2009. The Company realized gross gains of approximately \$10 million and no gross losses on the sale of available-for-sale securities during the three and nine months ended October 2, 2009.

The Company's available-for-sale and held-to-maturity securities were included in the following captions in our condensed consolidated balance sheets (in millions):

	October 1, 2010		December 31, 2009	
	Available-for-Sale Securities	Held-to-Maturity Securities	Available-for-Sale Securities	Held-to-Maturity Securities
Cash and cash equivalents	\$	\$ 243	\$	\$ 198
Marketable securities		1		1
Other investments, principally bottling companies	457		389	
Other assets	8		9	
	\$ 465	\$ 244	\$ 398	\$ 199

The contractual maturities of these investments as of October 1, 2010, were as follows (in millions):

	Available-for-Sale Securities		Held-to-Maturity Securities	
	Cost	Fair Value	Amortized Cost	Fair Value
Within 1 year	\$	\$	\$ 244	\$ 244
After 1 year through 5 years				
After 5 years through 10 years	2	1		
After 10 years	7	7		
Equity securities	205	457		
	\$ 214	\$ 465	\$ 244	\$ 244





**Cost Method Investments**

Cost method investments are originally recorded at cost, and we record dividend income when applicable dividends are declared. Cost method investments are reported as other investments in our condensed consolidated balance sheets, and dividend income from cost method investments is reported in other income (loss) net in our condensed consolidated statements of income. We review all of our cost method investments quarterly to determine if impairment indicators are present; however, we are not required to determine the fair value of these investments unless impairment indicators exist. When impairment indicators exist, we generally use discounted cash flow analyses to determine the fair value. We estimate that the fair values of our cost method investments approximated or exceeded their carrying values as of October 1, 2010, and December 31, 2009. Our cost method investments had a carrying value of approximately \$153 million and \$149 million as of October 1, 2010, and December 31, 2009, respectively.

During the first quarter of 2009, the Company recorded a charge of approximately \$27 million in other income (loss) net, as a result of an other-than-temporary decline in the fair value of a cost method investment. Refer to Note I and Note M for additional information related to this impairment.

**Note D Inventories**

Inventories consist primarily of raw materials and packaging (which include ingredients and supplies) and finished goods (which include concentrates and syrups in our concentrate and foodservice operations). Inventories are valued at the lower of cost or market. We determine cost on the basis of the average cost or first-in, first-out methods. The following table summarizes our inventory balances (in millions):

	October 1, 2010	December 31, 2009
Raw materials and packaging	\$ 1,320	\$ 1,366
Finished goods	655	697
Other	284	291
Total inventories	\$ 2,259	\$ 2,354

**Note E Hedging Transactions and Derivative Financial Instruments**

The Company is directly and indirectly affected by changes in certain market conditions. These changes in market conditions may adversely impact the Company's financial performance and are referred to as "market risks." Our Company, when deemed appropriate, uses derivatives as a risk management tool to mitigate the potential impact of certain market risks. The primary market risks managed by the Company through the use of derivative instruments are foreign currency exchange rate risk, commodity price risk and interest rate risk.

The Company uses various types of derivative instruments including, but not limited to, forward contracts, commodity futures contracts, option contracts, collars and swaps. Forward contracts and commodity futures contracts are agreements to buy or sell a quantity of a currency or commodity at a predetermined future date, and at a predetermined rate or price. An option contract is an agreement that conveys the purchaser the right, but not the obligation, to buy or sell a quantity of a currency or commodity at a predetermined rate or price during a period or at a time in the future. A collar is a strategy that uses a combination of options to limit the range of possible positive or negative returns on an underlying asset or liability to a specific range, or to protect expected future cash flows. To do this, an investor simultaneously buys a put option and sells (writes) a call option. A swap agreement is a contract between two parties to exchange cash flows based on specified underlying notional amounts, assets and/or indices. We do not enter into derivative financial instruments for trading purposes.

## Edgar Filing: COCA COLA CO - Form 10-Q

All derivatives are carried at fair value in our condensed consolidated balance sheets in the line items prepaid expenses and other assets or accounts payable and accrued expenses, as applicable. The carrying values of the derivatives reflect the impact of legally enforceable master netting agreements and cash collateral held or placed with the same counterparties. These master netting agreements allow the Company to net settle positive and negative positions (assets and liabilities) arising from different transactions with the same counterparty.

The accounting for gains and losses that result from changes in the fair values of derivative instruments depends on whether the derivatives have been designated and qualify as hedging instruments and the type of hedging relationships. Derivatives can be designated as fair value hedges, cash flow hedges or hedges of net investments in foreign operations. The Company does not typically designate derivatives as fair value hedges. The changes in fair values of derivatives that have been designated and qualify as cash flow hedges or hedges of net investments in foreign operations are recorded in AOCI and are reclassified into the line item in the condensed consolidated income statement in which the hedged items are recorded in the same period the hedged items affect earnings. Due to the high degree of effectiveness between the hedging instruments and the underlying exposures being hedged, fluctuations in the value of the derivative instruments are generally offset by changes in the fair values or cash flows of the underlying exposures being hedged. The changes in fair values of derivatives that were not designated and/or did not qualify as hedging instruments are immediately recognized into earnings.

For derivatives that will be accounted for as hedging instruments, the Company formally designates and documents, at inception, the financial instrument as a hedge of a specific underlying exposure, the risk management objective and the strategy for undertaking the hedge transaction. In addition, the Company formally assesses, both at the inception and at least quarterly thereafter, whether the financial instruments used in hedging transactions are effective at offsetting changes in either the fair values or cash flows of the related underlying exposures. Any ineffective portion of a financial instrument's change in fair value is immediately recognized into earnings.

The Company estimates the fair values of its derivatives based on quoted market prices or pricing models using current market rates. Refer to Note M. The notional amounts of the derivative financial instruments do not necessarily represent amounts exchanged by the parties and, therefore, are not a direct measure of our exposure to the financial risks described above. The amounts exchanged are calculated by reference to the notional amounts and by other terms of the derivatives, such as interest rates, foreign currency exchange rates or other financial indices. The Company does not view the fair values of its derivatives in isolation, but rather in relation to the fair values or cash flows of the underlying hedged transactions or other exposures. Virtually all of our derivatives are straightforward over-the-counter instruments with liquid markets.

### *Credit Risk Associated with Derivatives*

We have established strict counterparty credit guidelines and enter into transactions only with financial institutions of investment grade or better. We monitor counterparty exposures regularly and review any downgrade in credit rating immediately. If a downgrade in the credit rating of a counterparty were to occur, we have provisions requiring collateral in the form of U.S. government securities for substantially all of our transactions. To mitigate presettlement risk, minimum credit standards become more stringent as the duration of the derivative financial instrument increases. In addition, the Company's master netting agreements reduce credit risk by permitting the Company to net settle for transactions with the same counterparty. To minimize the concentration of credit risk, we enter into derivative transactions with a portfolio of financial institutions. Based on these factors, we consider the risk of counterparty default to be minimal.

***Cash Flow Hedging Strategy***

The Company uses cash flow hedges to minimize the variability in cash flows of assets or liabilities or forecasted transactions caused by fluctuations in foreign currency exchange rates, commodity prices or interest rates. The changes in the fair values of derivatives designated as cash flow hedges are recorded in AOCI and are reclassified into the line item in the condensed consolidated income statement in which the hedged items are recorded in the same period the hedged items affect earnings. The changes in fair values of hedges that are determined to be ineffective are immediately reclassified from AOCI into earnings. The Company did not discontinue any cash flow hedging relationships during the nine months ended October 1, 2010, or October 2, 2009. The maximum length of time over which the Company hedges its exposure to future cash flows is typically three years.

The Company maintains a foreign currency cash flow hedging program to reduce the risk that our eventual U.S. dollar net cash inflows from sales outside the United States and U.S. dollar net cash outflows from procurement activities will be adversely affected by changes in foreign currency exchange rates. We enter into forward contracts and purchase foreign currency options (principally euros and Japanese yen) and collars to hedge certain portions of forecasted cash flows denominated in foreign currencies. When the U.S. dollar strengthens against the foreign currencies, the decline in the present value of future foreign currency cash flows is partially offset by gains in the fair value of the derivative instruments. Conversely, when the U.S. dollar weakens, the increase in the present value of future foreign currency cash flows is partially offset by losses in the fair value of the derivative instruments. The total notional value of derivatives that have been designated and qualify for the Company's foreign currency cash flow hedging program as of October 1, 2010, and December 31, 2009, was approximately \$4,184 million and \$3,679 million, respectively.

The Company has entered into commodity futures contracts and other derivative instruments on various commodities to mitigate the price risk associated with forecasted purchases of materials used in our manufacturing process. The derivative instruments have been designated and qualify as part of the Company's commodity cash flow hedging program. The objective of this hedging program is to reduce the variability of cash flows associated with future purchases of certain commodities. The total notional value of derivatives that have been designated and qualify under this program as of October 1, 2010, and December 31, 2009, was approximately \$31 million and \$26 million, respectively.

Our Company monitors our mix of short-term debt and long-term debt. From time to time, we manage our risk to interest rate fluctuations through the use of derivative financial instruments. The Company had no outstanding derivative instruments under this hedging program as of October 1, 2010, and December 31, 2009.

***Hedges of Net Investments in Foreign Operations Strategy***

The Company uses forward contracts to protect the value of our investments in a number of foreign subsidiaries. For derivative instruments that are designated and qualify as hedges of net investments in foreign operations, the changes in fair values of the derivative instruments are recognized in net foreign currency translation gain (loss), a component of AOCI, to offset the changes in the values of the net investments being hedged. Any ineffective portions of net investment hedges are reclassified from AOCI into earnings during the period of change. The total notional value of derivatives that have been designated and qualify as hedges of net investments in foreign operations as of October 1, 2010, and December 31, 2009, was approximately \$254 million and \$250 million, respectively.

***Economic Hedging Strategy***

In addition to derivative instruments that are designated and qualify for hedge accounting, the Company also uses certain derivatives as economic hedges. Although these derivatives were not designated and/or did not qualify for hedge accounting, they are effective economic hedges. The

Edgar Filing: COCA COLA CO - Form 10-Q

Company primarily uses economic hedges to offset the earnings impact that fluctuations in foreign currency exchange rates have on certain monetary assets and liabilities denominated in nonfunctional currencies. The changes in fair values of these economic hedges are immediately recognized into earnings in the line item other income (loss) net. The total notional value of derivatives related to our economic hedges of this type as of October 1, 2010, and December 31, 2009, was approximately \$1,058 million and \$651 million, respectively. The Company's other economic hedges are not significant to the Company's condensed consolidated financial statements.

The following table presents the fair values of the Company's derivative instruments that were designated and qualified as part of a hedging relationship (in millions):

Derivatives Designated as Hedging Instruments	Balance Sheet Location <sup>1</sup>	Fair Value <sup>1,2</sup>	
		October 1, 2010	December 31, 2009
<b>Assets</b>			
Foreign currency contracts	Prepaid expenses and other assets	\$ 46	\$ 66
Commodity contracts	Prepaid expenses and other assets	4	4
Total assets		\$ 50	\$ 70
<b>Liabilities</b>			
Foreign currency contracts	Accounts payable and accrued expenses	\$ 303	\$ 22
Commodity contracts	Accounts payable and accrued expenses	3	3
Total liabilities		\$ 306	\$ 25

<sup>1</sup> All of the Company's derivative instruments are carried at fair value in the condensed consolidated balance sheets after considering the impact of legally enforceable master netting agreements and cash collateral held or placed with the same counterparties. However, current disclosure requirements mandate that derivatives must be disclosed without reflecting the impact of master netting agreements and cash collateral. Refer to Note M for the net presentation of the Company's derivative instruments.

<sup>2</sup> Refer to Note M for additional information related to the estimated fair value.

The following table presents the fair values of the Company's derivative instruments that were not designated as hedging instruments (in millions):

Derivatives Not Designated as Hedging Instruments	Balance Sheet Location <sup>1</sup>	Fair Value <sup>1,2</sup>	
		October 1, 2010	December 31, 2009
<b>Assets</b>			
Foreign currency contracts	Prepaid expenses and other assets	\$ 8	\$ 110
Commodity contracts	Prepaid expenses and other assets	6	7
Other derivative instruments	Prepaid expenses and other assets	11	9
Total assets		\$ 25	\$ 126
<b>Liabilities</b>			
Foreign currency contracts	Accounts payable and accrued expenses	\$ 32	\$ 88
Total liabilities		\$ 32	\$ 88

<sup>1</sup> All of the Company's derivative instruments are carried at fair value in the condensed consolidated balance sheets after considering the impact of legally enforceable master

## Edgar Filing: COCA COLA CO - Form 10-Q

netting agreements and cash collateral held or placed with the same counterparties. However, current disclosure requirements mandate that derivatives must be disclosed without reflecting the impact of master netting agreements and cash collateral. Refer to Note M for the net presentation of the Company's derivative instruments.

<sup>2</sup> Refer to Note M for additional information related to the estimated fair value.

Edgar Filing: COCA COLA CO - Form 10-Q

The following table presents the pretax impact that changes in the fair values of derivatives designated as hedging instruments had on AOCI and earnings during the three months ended October 1, 2010 (in millions):

	Gain (Loss) Recognized in OCI	Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Location of Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)
<b>Cash Flow Hedges</b>					
Foreign currency contracts	\$ (419)	Net operating revenues	\$ 8	Net operating revenues	\$
Interest rate locks		Interest expense	(3)	Interest expense	
Commodity contracts	2	Cost of goods sold		Cost of goods sold	
Total	\$ (417)		\$ 5		\$
<b>Net Investment Hedges</b>					
Foreign currency contracts	\$ (4)	Other income (loss) net	\$	Other income (loss) net	\$
Total	\$ (4)		\$		\$

The following table presents the pretax impact that changes in the fair values of derivatives designated as hedging instruments had on AOCI and earnings during the nine months ended October 1, 2010 (in millions):

	Gain (Loss) Recognized in OCI	Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Location of Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)
<b>Cash Flow Hedges</b>					
Foreign currency contracts	\$ (271)	Net operating revenues	\$ 36	Net operating revenues	\$ (2)
Interest rate locks		Interest expense	(9)	Interest expense	
Commodity contracts		Cost of goods sold		Cost of goods sold	
Total	\$ (271)		\$ 27		\$ (2)
<b>Net Investment Hedges</b>					
Foreign currency contracts	\$ 9	Other income (loss) net	\$	Other income (loss) net	\$
Total	\$ 9		\$		\$

## Edgar Filing: COCA COLA CO - Form 10-Q

The following table presents the pretax impact that changes in the fair values of derivatives designated as hedging instruments had on AOCI and earnings during the three months ended October 2, 2009 (in millions):

	Gain (Loss) Recognized in OCI	Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Location of Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)
<b>Cash Flow Hedges</b>					
Foreign currency contracts	\$ (94)	Net operating revenues	\$ (17)	Net operating revenues	\$ 1
Interest rate locks		Interest expense	(3)	Interest expense	
Commodity contracts	4	Cost of goods sold	(10)	Cost of goods sold	
Total	\$ (90)		\$ (30)		\$
<b>Net Investment Hedges</b>					
Foreign currency contracts	\$ (41)	Other income (loss) net	\$	Other income (loss) net	\$
Total	\$ (41)		\$		\$

<sup>1</sup> Includes a de minimis amount of ineffectiveness in the hedging relationship.

The following table presents the pretax impact that changes in the fair values of derivatives designated as hedging instruments had on AOCI and earnings during the nine months ended October 2, 2009 (in millions):

	Gain (Loss) Recognized in OCI	Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Location of Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)
<b>Cash Flow Hedges</b>					
Foreign currency contracts	\$ (94)	Net operating revenues	\$ (34)	Net operating revenues	\$ 1
Interest rate locks		Interest expense	(7)	Interest expense	4
Commodity contracts	(5)	Cost of goods sold	(40)	Cost of goods sold	
Total	\$ (99)		\$ (81)		\$ 4
<b>Net Investment Hedges</b>					
Foreign currency contracts	\$ (42)	Other income (loss) net	\$	Other income (loss) net	\$
Total	\$ (42)		\$		\$

<sup>1</sup> Includes a de minimis amount of ineffectiveness in the hedging relationship.

As of October 1, 2010, the Company estimates that it will reclassify into earnings during the next 12 months losses of approximately \$163 million from the pretax amount recorded in AOCI as the anticipated cash flows occur.

## Edgar Filing: COCA COLA CO - Form 10-Q

The following table presents the pretax gains (losses) that changes in the fair values of derivatives not designated as hedging instruments had on earnings during the three months ended October 1, 2010, and October 2, 2009 (in millions):

Derivatives Not Designated as Hedging Instruments	Location of Gain (Loss Recognized in Income)	Three Months Ended	
		October 1, 2010	October 2, 2009
Foreign currency contracts	Net operating revenues	\$ (20)	\$ (10)
Foreign currency contracts	Other income (loss) net	25	8
Foreign currency contracts	Cost of goods sold	(2)	
Commodity contracts	Cost of goods sold	7	3
Other derivative instruments	Selling, general and administrative expenses	19	12
<b>Total</b>		<b>\$ 29</b>	<b>\$ 13</b>

The following table presents the pretax gains (losses) that changes in the fair values of derivatives not designated as hedging instruments had on earnings during the nine months ended October 1, 2010, and October 2, 2009 (in millions):

Derivatives Not Designated as Hedging Instruments	Location of Gain (Loss Recognized in Income)	Nine Months Ended	
		October 1, 2010	October 2, 2009
Foreign currency contracts	Net operating revenues	\$ (16)	\$ (12)
Foreign currency contracts	Other income (loss) net	10	76
Foreign currency contracts	Cost of goods sold	(2)	
Commodity contracts	Cost of goods sold	4	8
Other derivative instruments	Selling, general and administrative expenses	5	16
<b>Total</b>		<b>\$ 1</b>	<b>\$ 88</b>

### Note F Commitments and Contingencies

As of October 1, 2010, we were contingently liable for guarantees of indebtedness owed by third parties, including certain VIEs, in the amount of approximately \$402 million. These guarantees primarily are related to third-party customers, bottlers and vendors and have arisen through the normal course of business. These guarantees have various terms, and none of these guarantees was individually significant. The amount represents the maximum potential future payments that we could be required to make under the guarantees; however, we do not consider it probable that we will be required to satisfy these guarantees.

As of October 1, 2010, we had certain commitments related to our definitive agreements with CCE and DPS. These commitments were contingent on the completion of our acquisition of CCE's North American business, which was completed on October 2, 2010. Refer to Note B for additional information.

We believe our exposure to concentrations of credit risk is limited due to the diverse geographic areas covered by our operations.

The Company is involved in various legal proceedings. We establish reserves for specific legal proceedings when we determine that the likelihood of an unfavorable outcome is probable and the amount of loss can be reasonably estimated. Management has also identified certain other legal matters where we believe an unfavorable outcome is reasonably possible and/or for which no estimate of possible losses can be made. Management believes that any liability to the Company that may arise as a result of currently pending legal proceedings will not have a material adverse effect on the financial condition of the Company taken as a whole.



During the period from 1970 to 1981, our Company owned Aqua-Chem, Inc., now known as Cleaver-Brooks, Inc. ("Aqua-Chem"). A division of Aqua-Chem manufactured certain boilers that contained gaskets that Aqua-Chem purchased from outside suppliers. Several years after our Company sold this entity, Aqua-Chem received its first lawsuit relating to asbestos, a component of some of the gaskets. In September 2002, Aqua-Chem notified our Company that it believed we were obligated for certain costs and expenses associated with its asbestos litigations. Aqua-Chem demanded that our Company reimburse it for approximately \$10 million for out-of-pocket litigation-related expenses. Aqua-Chem also demanded that the Company acknowledge a continuing obligation to Aqua-Chem for any future liabilities and expenses that are excluded from coverage under the applicable insurance or for which there is no insurance. Our Company disputes Aqua-Chem's claims, and we believe we have no obligation to Aqua-Chem for any of its past, present or future liabilities, costs or expenses. Furthermore, we believe we have substantial legal and factual defenses to Aqua-Chem's claims. The parties entered into litigation in Georgia to resolve this dispute, which was stayed by agreement of the parties pending the outcome of litigation filed in Wisconsin by certain insurers of Aqua-Chem. In that case, five plaintiff insurance companies filed a declaratory judgment action against Aqua-Chem, the Company and 16 defendant insurance companies seeking a determination of the parties' rights and liabilities under policies issued by the insurers and reimbursement for amounts paid by plaintiffs in excess of their obligations. During the course of the Wisconsin coverage litigation, Aqua-Chem and the Company reached settlements with several of the insurers, including plaintiffs, who have or will pay funds into an escrow account for payment of costs arising from the asbestos claims against Aqua-Chem. On July 24, 2007, the Wisconsin trial court entered a final declaratory judgment regarding the rights and obligations of the parties under the insurance policies issued by the remaining defendant insurers, which judgment was not appealed. The judgment directs, among other things, that each insurer whose policy is triggered is jointly and severally liable for one-hundred percent of Aqua-Chem's losses up to policy limits. The Georgia litigation remains subject to the stay agreement.

At the time we acquire or divest our interest in an entity, we sometimes agree to indemnify the seller or buyer for specific contingent liabilities. Management believes that any liability to the Company that may arise as a result of any such indemnification agreements will not have a material adverse effect on the financial condition of the Company taken as a whole.

The Company is involved in various tax matters, with respect to some of which the outcome is uncertain. We establish reserves to remove some or all of the tax benefit of any of our tax positions at the time we determine that it becomes uncertain based upon one of the following conditions: (1) the tax position is not "more likely than not" to be sustained, (2) the tax position is "more likely than not" to be sustained, but for a lesser amount, or (3) the tax position is "more likely than not" to be sustained, but not in the financial period in which the tax position was originally taken. For purposes of evaluating whether or not a tax position is uncertain, (1) we presume the tax position will be examined by the relevant taxing authority that has full knowledge of all relevant information, (2) the technical merits of a tax position are derived from authorities such as legislation and statutes, legislative intent, regulations, rulings and case law and their applicability to the facts and circumstances of the tax position, and (3) each tax position is evaluated without consideration of the possibility of offset or aggregation with other tax positions taken. A number of years may elapse before a particular uncertain tax position is audited and finally resolved or when a tax assessment is raised. The number of years subject to tax assessments varies depending on the tax jurisdiction. The tax benefit that has been previously reserved because of a failure to meet the "more likely than not" recognition threshold would be recognized in our income tax expense in the first interim period when the uncertainty disappears under any one of the following conditions: (1) the tax position is "more likely than not" to be sustained, (2) the tax position, amount, and/or timing is ultimately settled through negotiation or litigation, or (3) the statute of limitations for the tax position has expired. Refer to Note L.

**Note G Comprehensive Income**

The following table provides a summary of total comprehensive income, including our proportionate share of equity method investees' other comprehensive income (loss), for the applicable periods (in millions):

	Three Months Ended		Nine Months Ended	
	October 1, 2010	October 2, 2009	October 1, 2010	October 2, 2009
Consolidated net income	\$ 2,067	\$ 1,920	\$ 6,075	\$ 5,328
Other comprehensive income ("OCI"):				
Net foreign currency translation gain (loss)	1,114	16	(607)	915
Net gain (loss) on derivatives <sup>1</sup>	(256)	(38)	(188)	(17)
Net change in unrealized gain on available-for-sale securities <sup>2</sup>	62	9	133	69
Net change in pension liability		5	32	(8)
Total comprehensive income	\$ 2,987	\$ 1,912	\$ 5,445	\$ 6,287

<sup>1</sup> Refer to Note E for information related to the net gain or loss on derivative instruments classified as cash flow hedges.

<sup>2</sup> Includes reclassification adjustments related to divestitures and other-than-temporary impairments of certain available-for-sale securities. Refer to Note C for additional information.

The following table summarizes the allocation of total comprehensive income between shareowners of The Coca-Cola Company and the noncontrolling interests (in millions):

	Nine Months Ended October 1, 2010		
	Shareowners of The Coca-Cola Company	Noncontrolling Interests	Total
Consolidated net income	\$ 6,038	\$ 37	\$ 6,075
Other comprehensive income:			
Net foreign currency translation gain (loss)	(601)	(6)	(607)
Net gain (loss) on derivatives <sup>1</sup>	(188)		(188)
Net change in unrealized gain on available-for-sale securities <sup>2</sup>	133		133
Net change in pension liability	32		32
Total comprehensive income	\$ 5,414	\$ 31	\$ 5,445

<sup>1</sup> Refer to Note E for information related to the net gain or loss on derivative instruments classified as cash flow hedges.

<sup>2</sup> Includes reclassification adjustments related to divestitures and other-than-temporary impairments of certain available-for-sale securities. Refer to Note C for additional information.

**Note H Changes in Equity**

The following table provides a reconciliation of the beginning and the ending carrying amounts of total equity, equity attributable to shareowners of The Coca-Cola Company and equity attributable to the noncontrolling interests (in millions):

	Shareowners of The Coca-Cola Company						Non-controlling Interests
	Total	Reinvested Earnings	Accumulated Other Comprehensive Income (Loss)	Common Stock	Capital Surplus	Treasury Stock	
December 31, 2009	\$ 25,346	\$ 41,537	\$ (757)	\$ 880	\$ 8,537	\$ (25,398)	\$ 547
Comprehensive income (loss) <sup>1</sup>	5,445	6,038	(624)				31
Dividends paid to shareowners of The Coca-Cola Company	(3,034)	(3,034)					
Dividends paid to noncontrolling interests	(31)						(31)
Contributions by noncontrolling interests	1						1
Impact of employee stock option and restricted stock plans	727				476	251	
Deconsolidation of certain VIEs <sup>2</sup>	(253)						(253)
October 1, 2010	\$ 28,201	\$ 44,541	\$ (1,381)	\$ 880	\$ 9,013	\$ (25,147)	\$ 295

<sup>1</sup> The allocation of the individual components of comprehensive income attributable to shareowners of The Coca-Cola Company and the noncontrolling interests is disclosed in Note G.

<sup>2</sup> On January 1, 2010, we deconsolidated certain VIEs as a result of the adoption of new accounting guidance issued by the FASB. We have accounted for our investments in these deconsolidated entities under the equity method of accounting since January 1, 2010. The Company did not recognize any gains or losses as a result of the deconsolidation, and the carrying value of our investment in these entities was carried over at historic cost. Refer to Note A.

**Note I Significant Operating and Nonoperating Items****Other Operating Charges**

In the three months ended October 1, 2010, the Company incurred other operating charges of approximately \$100 million, which consisted of \$64 million attributable to the Company's ongoing productivity, integration and restructuring initiatives and \$36 million related to transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note J for additional information on our productivity, integration and restructuring initiatives. Refer to Note B for additional information related to the acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations. Refer to Note N for the impact these charges had on our operating segments.

During the nine months ended October 1, 2010, the Company incurred other operating charges of approximately \$274 million, which consisted of \$227 million attributable to the Company's ongoing productivity, integration and restructuring initiatives and \$47 million related to transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note J for additional information on our productivity, integration and restructuring initiatives. Refer to Note B for additional information related to our acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations. Refer to Note N for the impact these charges had on our operating segments.

## Edgar Filing: COCA COLA CO - Form 10-Q

In the three months ended October 2, 2009, the Company incurred other operating charges of approximately \$48 million, which were the result of the Company's ongoing productivity, integration and restructuring initiatives. Refer to Note J for additional information on our productivity, integration and restructuring initiatives. Refer to Note N for the impact these charges had on our operating segments.

During the nine months ended October 2, 2009, the Company incurred other operating charges of approximately \$212 million, which consisted of \$172 million related to the Company's ongoing productivity, integration and restructuring initiatives and \$40 million due to asset impairments. Refer to Note J for additional information on our productivity, integration and restructuring initiatives. The impairment charges were related to a \$23 million impairment of an intangible asset and a \$17 million impairment of a building. The impairment of the intangible asset was due to a change in the expected useful life of the asset, which was previously determined to have an indefinite life. The \$17 million impairment was due to a change in disposal strategy related to a building that is no longer occupied. The Company had originally intended to sell the building along with the related land. However, we have determined that the maximum potential sales proceeds would likely be realized through the sale of vacant land. As a result, the building was removed. The land is not considered held-for-sale, primarily due to the fact that it is not probable a sale would be completed within one year. Refer to Note M for the related fair value disclosures of the impairments. Refer to Note N for the impact these charges had on our operating segments.

### ***Other Nonoperating Items***

#### *Equity Income (Loss) Net*

In the three months ended October 1, 2010, the Company recorded a net charge of approximately \$10 million in equity income (loss) net. This net charge primarily represents our proportionate share of transaction costs incurred by CCE in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note B for additional information related to our acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations. Our proportionate share of these charges was partially offset by our proportionate share of a foreign currency remeasurement gain recorded by an equity method investee. The components of the net charge were individually insignificant and impacted the Bottling Investments operating segment. Refer to Note N for the impact this net charge had on our operating segments.

During the nine months ended October 1, 2010, the Company recorded a net charge of approximately \$55 million in equity income (loss) net. This net charge primarily represents the Company's proportionate share of unusual tax charges, asset impairments, restructuring charges and transaction costs recorded by equity method investees. The unusual tax charges primarily relate to an additional tax liability recorded by Coca-Cola Hellenic Bottling Company S.A. as a result of the Extraordinary Social Contribution Tax levied by the Greek government. The transaction costs represent our proportionate share of certain costs incurred by CCE in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note B for additional information related to our acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations. These charges were partially offset by our proportionate share of a foreign currency remeasurement gain recorded by an equity method investee. The components of the net charge were individually insignificant and impacted the Bottling Investments operating segment. Refer to Note N for the impact this net charge had on our operating segments.

In the three months ended October 2, 2009, the Company recorded charges of approximately \$6 million in equity income (loss) net. These charges primarily represent the Company's

proportionate share of restructuring charges recorded by equity method investees. These charges impacted the Bottling Investments and Corporate operating segments. Refer to Note N for the impact these charges had on our operating segments.

During the nine months ended October 2, 2009, the Company recorded charges of approximately \$68 million in equity income (loss) net. These charges primarily represent the Company's proportionate share of asset impairments and restructuring charges recorded by equity method investees. These charges impacted the Bottling Investments and Corporate operating segments. Refer to Note N for the impact these charges had on our operating segments.

*Other Income (Loss) Net*

In the three months ended October 1, 2010, the Company recorded a gain of approximately \$23 million related to the sale of 50 percent of our investment in Leao Junior, which was a wholly-owned subsidiary of the Company prior to this transaction. The gain on the transaction consisted of two parts: (1) the difference between the consideration received and 50 percent of the carrying value of our investment and (2) the fair value adjustment for our remaining 50 percent ownership. We have accounted for our remaining investment in Leao Junior under the equity method of accounting since the close of this transaction. Refer to Note M for related fair value disclosures. This gain impacted the Corporate operating segment.

In addition to the gain on the sale of a portion of our investment in Leao Junior, the Company recorded a charge of approximately \$103 million in other income (loss) net related to the remeasurement of our Venezuelan subsidiary's net assets during the nine months ended October 1, 2010. Subsequent to December 31, 2009, the Venezuelan government announced a currency devaluation, and Venezuela was determined to be a hyperinflationary economy. As a result of Venezuela being a hyperinflationary economy, our local subsidiary was required to use the U.S. dollar as its functional currency, and the remeasurement gains and losses were recognized in our condensed consolidated statement of income. This charge impacted the Corporate operating segment.

Also during the nine months ended October 1, 2010, the Company recorded charges of approximately \$26 million in other income (loss) net related to other-than-temporary impairment charges. As of April 2, 2010, the Company had several investments classified as available-for-sale securities in which our cost basis exceeded the fair value of the investment. Management assessed each of these investments on an individual basis to determine if the decline in fair value was other than temporary. Based on these assessments, management determined that the decline in fair value of each investment was other than temporary. Refer to Note M for the fair value disclosures related to these other-than-temporary impairment charges. These impairment charges impacted the Bottling Investments and Corporate operating segments.

During the three months ended October 2, 2009, the Company realized a gain of approximately \$10 million in other income (loss) net on the sale of equity securities that were classified as available-for-sale. In 2008, the Company recognized an other-than-temporary impairment on these same securities, primarily due to the length of time the market value had been less than our cost basis and the lack of intent to retain the investment for a period of time sufficient to allow for any recovery in market value. The gain on the sale of these securities represents the appreciation in market value since the impairment was recognized.

In addition to the gain on the sale of available-for-sale securities, the Company recorded a charge of approximately \$27 million in other income (loss) net during the nine months ended October 2, 2009. This charge was the result of an other-than-temporary decline in the fair value of a cost method investment. As of December 31, 2008, the estimated fair value of this investment approximated the Company's carrying value in the investment. However, during the first quarter of 2009, the Company was informed by the investee of its intent to reorganize its capital structure in 2009, which resulted in

the Company's shares in the investee being canceled. As a result, the Company determined that the decline in fair value of this cost method investment was other than temporary. Refer to Note M for the fair value disclosures related to this other-than-temporary impairment charge. This impairment charge impacted the Corporate operating segment.

## Note J Productivity, Integration and Restructuring Initiatives

### Productivity Initiatives

During 2008, the Company announced a transformation effort centered on productivity initiatives that will provide additional flexibility to invest for growth. The initiatives are expected to impact a number of areas and include aggressively managing operating expenses supported by lean techniques; redesigning key processes to drive standardization and effectiveness; better leveraging our size and scale; and driving savings in indirect costs through the implementation of a "procure-to-pay" program.

The Company has incurred total pretax expenses of approximately \$296 million related to these productivity initiatives since they commenced in the first quarter of 2008. These expenses have been recorded in the line item other operating charges. Refer to Note N for the impact these charges had on our operating segments.

Other direct costs included both internal and external costs associated with the development, communication, administration and implementation of these initiatives. The Company currently expects the total cost of these initiatives to be approximately \$500 million and anticipates recognizing the remainder of the costs by the end of 2011.

The following table summarizes the balance of accrued expenses related to productivity initiatives and the changes in the accrued amounts as of and for the three months ended October 1, 2010 (in millions):

	Accrued Balance July 2, 2010	Costs Incurred Three Months Ended October 1, 2010	Payments	Noncash and Exchange	Accrued Balance October 1, 2010
Severance pay and benefits	\$ 51	\$ 9	\$ (8)	\$	\$ 52
Outside services legal, outplacement, consulting	8	16	(18)		6
Other direct costs	1	24	(14)		11
Total	\$ 60	\$ 49	\$ (40)	\$	\$ 69

The following table summarizes the balance of accrued expenses related to productivity initiatives and the changes in the accrued amounts as of and for the nine months ended October 1, 2010 (in millions):

	Accrued Balance December 31, 2009	Costs Incurred Nine Months Ended October 1, 2010	Payments	Noncash and Exchange	Accrued Balance October 1, 2010
Severance pay and benefits	\$ 18	\$ 46	\$ (12)	\$	\$ 52
Outside services legal, outplacement, consulting	9	45	(48)		6
Other direct costs	4	43	(34)	(2)	11
Total	\$ 31	\$ 134	\$ (94)	\$ (2)	\$ 69

***Integration Initiatives***

*Integration of Our German Bottling and Distribution Operations*

During the three and nine months ended October 1, 2010, the Company incurred approximately \$11 million and \$35 million, respectively, of charges related to the integration of the 18 German bottling and distribution operations acquired in 2007. The Company began these integration initiatives in 2008 and has incurred total pretax expenses of approximately \$166 million since they commenced. The expenses recorded in connection with these integration activities have been primarily due to involuntary terminations. These charges were recorded in the line item other operating charges and impacted the Bottling Investments operating segment. The Company had approximately \$17 million and \$46 million accrued related to these integration costs as of October 1, 2010, and December 31, 2009, respectively.

The Company is currently reviewing other integration and restructuring opportunities within the German bottling and distribution operations, which if implemented will result in additional charges in future periods. However, as of October 1, 2010, the Company has not finalized any additional plans.

*Integration of CCE's North American Operations*

On February 25, 2010, we entered into a definitive agreement with CCE to acquire CCE's North American business. During the second quarter of 2010, the Company began an integration initiative related to this agreement, which resulted in total pretax expenses of approximately \$6 million and \$25 million during the three and nine months ended October 1, 2010, respectively. These expenses were primarily related to both internal and external costs associated with the development and design of our future operating framework. These charges were recorded in the line item other operating charges and impacted the Corporate operating segment. The Company's accrued balance related to these integration charges was nominal as of October 1, 2010. Our acquisition of CCE's North American business closed on October 2, 2010. Refer to Note B.

We believe this acquisition will result in an evolved franchise system that will enable us to better serve the unique needs of the North American market. The creation of a unified operating system will strategically position us to better market and distribute our nonalcoholic beverage brands in North America. We are reconfiguring our manufacturing, supply chain and logistics operations to achieve cost reductions over time. Once fully integrated, we expect to generate operational synergies of at least \$350 million per year. We anticipate that these operational synergies will be phased in over the next four years, and that we will begin to fully realize the annual benefit from these synergies in the fourth year.

Following the close, we combined the Foodservice business, The Minute Maid Company, the Supply Chain organization, including finished product operations, and our Company-owned bottling operations in Philadelphia with the North American marketing, production and distribution business we acquired from CCE to form a new unified operating entity with distinct capabilities that include manufacturing, supply chain, logistics, sales and customer service operations in North America. The Company's remaining North American operations continue to be responsible for brand marketing and franchise support. The Company currently expects the total cost of these integration initiatives to be approximately \$425 million and anticipates recognizing these charges over the next three years.

***Other Restructuring Initiatives***

During the three months ended October 1, 2010, the Company recorded income of approximately \$2 million related to the refinement of previously established restructuring accruals. This income was recorded to the line item other operating charges, which is the same line item impacted when the

accrual was originally established. Refer to Note N for the impact this income had on our operating segments.

During the nine months ended October 1, 2010, the Company incurred approximately \$33 million of charges related to other restructuring initiatives outside the scope of the productivity and integration initiatives discussed above. These other restructuring charges were related to individually insignificant activities throughout many of our business units. None of these activities is expected to be individually significant. These charges were recorded in the line item other operating charges. Refer to Note N for the impact these charges had on our operating segments.

#### Note K Pension and Other Postretirement Benefit Plans

Net periodic benefit cost for our pension and other postretirement benefit plans consisted of the following (in millions):

	Pension Benefits		Other Benefits	
	October 1, 2010	Three Months Ended October 2, 2009	October 1, 2010	October 2, 2009
Service cost	\$ 28	\$ 29	\$ 5	\$ 5
Interest cost	54	57	7	6
Expected return on plan assets	(62)	(59)	(2)	(2)
Amortization of prior service cost (credit)	1	1	(16)	(15)
Amortization of net actuarial loss	14	21	1	
Net periodic benefit cost (credit)	\$ 35	\$ 49	\$ (5)	\$ (6)
Curtailed charge (credit)				
Special termination benefits				
Total cost (credit)	\$ 35	\$ 49	\$ (5)	\$ (6)

	Pension Benefits		Other Benefits	
	October 1, 2010	Nine Months Ended October 2, 2009	October 1, 2010	October 2, 2009
Service cost	\$ 85	\$ 83	\$ 16	\$ 15
Interest cost	162	164	20	19
Expected return on plan assets	(185)	(165)	(6)	(6)
Amortization of prior service cost (credit)	3	4	(46)	(45)
Amortization of net actuarial loss	43	60	2	
Net periodic benefit cost (credit)	\$ 108	\$ 146	\$ (14)	\$ (17)
Curtailed charge (credit)	(1)			
Special termination benefits	1		1	
Total cost (credit)	\$ 108	\$ 146	\$ (13)	\$ (17)

We contributed approximately \$57 million to our pension plans during the nine months ended October 1, 2010. We anticipate making additional contributions of approximately \$14 million to our pension plans during the remainder of 2010; however, we may decide to make additional discretionary contributions. We contributed approximately \$251 million to our pension plans during the nine months ended October 2, 2009, of which approximately \$175 million was allocated to our primary U.S. plan.

On March 23, 2010, the Patient Protection and Affordable Care Act (HR 3590) (the "Act") was signed into law. As a result of this legislation, entities are no longer eligible to receive a tax deduction for the portion of prescription drug expenses reimbursed under the Medicare Part D subsidy. This change





resulted in a reduction of our deferred tax assets and a corresponding charge to income tax expense of approximately \$14 million during the first quarter of 2010. Refer to Note L.

**Note L Income Taxes**

Our effective tax rate reflects the tax benefits from having significant operations outside the United States, which are taxed at rates lower than the U.S. statutory rate of 35 percent. The Company's estimated annual effective tax rate reflects, among other items, our best estimates of operating results and foreign currency exchange rates. A change in the mix of pretax income from these various tax jurisdictions can have a significant impact on the Company's effective tax rate.

During the first six months of 2010, the Company estimated that our effective tax rate would be approximately 23.2 percent for the full year. However, during the three months ended October 1, 2010, the Company revised its estimate and now anticipates that our effective tax rate will be approximately 23.0 percent for the full year. Consequently, the Company recorded income tax expense for the three months ended October 1, 2010, at a tax rate of approximately 22.6 percent before considering the effect of any discrete items that affected our tax rate, in order to bring the underlying effective tax rate for the nine months ended October 1, 2010, in line with our full year estimate.

Our effective tax rate for the three months ended October 1, 2010, included the impact of an approximate 19 percent combined effective tax rate on productivity, integration and restructuring initiatives and transaction costs; an approximate 10 percent combined effective tax rate on our proportionate share of transaction costs and a foreign currency remeasurement gain recorded by equity method investees; an approximate 43 percent effective tax rate on the gain from the sale of 50 percent of our investment in Leao Junior; and an approximate \$13 million net tax charge related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties. The components of the net change in uncertain tax positions were individually insignificant.

Our effective tax rate for the nine months ended October 1, 2010, included the impact of an approximate 22 percent combined effective tax rate on productivity, integration and restructuring initiatives and transaction costs; an approximate 13 percent combined effective tax rate on our proportionate share of unusual tax charges, asset impairments, restructuring charges, transaction costs and a foreign currency remeasurement gain recorded by equity method investees; an approximate 43 percent effective tax rate on the gain from the sale of 50 percent of our investment in Leao Junior; a zero percent effective tax rate on the remeasurement of our Venezuelan subsidiary's net assets; a zero percent effective tax rate on other-than-temporary impairment charges; a tax charge of approximately \$14 million related to new legislation that changed the tax treatment of Medicare Part D subsidies; and an approximate \$28 million net tax charge related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties. The components of the net change in uncertain tax positions were individually insignificant. Refer to Note K for additional information related to the change in tax treatment of Medicare Part D subsidies.

During the first six months of 2009, the Company estimated that our effective tax rate would be approximately 23.5 percent for the full year. However, during the three months ended October 2, 2009, the Company revised its estimate of the effective tax rate to approximately 23.0 percent for the full year. Consequently, the Company recorded income tax expense for the three months ended October 2, 2009, at a tax rate of approximately 22.0 percent before considering the effect of any discrete items that affected our tax rate, in order to bring the underlying effective tax rate for the nine months ended October 2, 2009, in line with our full year estimate.

Our effective tax rate for the three months ended October 2, 2009, included the impact of an approximate 21 percent combined effective tax rate on productivity, integration and restructuring initiatives; an approximate 5 percent combined effective tax rate on our proportionate share of restructuring charges recorded by equity method investees; a zero percent effective tax rate on realized

gains on the sale of available-for-sale securities; a tax benefit of approximately \$17 million due to the impact a tax rate change had on certain deferred tax liabilities; and an approximate \$8 million net tax charge related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties. The components of the net change in uncertain tax positions were individually insignificant.

Our effective tax rate for the nine months ended October 2, 2009, included the impact of an approximate 14 percent combined effective tax rate on productivity, integration and restructuring initiatives and asset impairment charges; an approximate 22 percent combined effective tax rate on our proportionate share of restructuring and impairment charges recorded by certain of our equity method investees; a zero percent effective tax rate on an other-than-temporary impairment charge; a zero percent effective tax rate on realized gains on sales of available-for-sale securities; a tax benefit of approximately \$17 million due to the impact a tax rate change had on certain deferred tax liabilities; a tax charge of approximately \$15 million, primarily related to valuation allowances recorded on deferred tax assets; and an approximate \$40 million net tax charge related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties. The components of the net change in uncertain tax positions were individually insignificant.

It is expected that the amount of unrecognized tax benefits will change in the next twelve months; however, we do not expect the change to have a significant impact on our condensed consolidated statement of income or condensed consolidated balance sheet. The change may be the result of settlements of ongoing audits, statute of limitations expiring, or final settlements in matters that are the subject of litigation. At this time, an estimate of the range of the reasonably possible outcomes cannot be made.

#### **Note M Fair Value Measurements**

Accounting principles generally accepted in the United States define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Additionally, the inputs used to measure fair value are prioritized based on a three-level hierarchy. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Observable inputs other than quoted prices included in Level 1. We value assets and liabilities included in this level using dealer and broker quotations, certain pricing models, bid prices, quoted prices for similar assets and liabilities in active markets, or other inputs that are observable or can be corroborated by observable market data.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

#### **Recurring Fair Value Measurements**

In accordance with accounting principles generally accepted in the United States, certain assets and liabilities are required to be recorded at fair value on a recurring basis. For our Company, the only assets and liabilities that are adjusted to fair value on a recurring basis are investments in equity and debt securities classified as trading or available-for-sale and derivative instruments.

*Investments in Trading and Available-for-Sale Securities*

The fair values of our investments in trading and available-for-sale securities were primarily determined using quoted market prices from daily exchange traded markets. The fair values of these instruments were based on the closing price as of the balance sheet date and were classified as Level 1.

*Derivative Financial Instruments*

The fair values of our futures contracts were primarily determined using quoted contract prices on futures exchange markets. The fair values of these instruments were based on the closing contract price as of the balance sheet date and were classified as Level 1.

The fair values of our forward contracts and foreign currency options were determined using standard valuation models. The significant inputs used in these models are readily available in public markets or can be derived from observable market transactions; and therefore, have been classified as Level 2. Inputs used in these standard valuation models for both forward contracts and foreign currency options include the applicable exchange rate, forward rates and discount rates. The standard valuation model for foreign currency options also uses implied volatility as an additional input. The discount rates are based on the historical U.S. Deposit or U.S. Treasury rates, and the implied volatility specific to individual foreign currency options is based on quoted rates from financial institutions.

Included in the fair value of derivative instruments is an adjustment for non-performance risk. The adjustment is based on the current one-year credit default swap ("CDS") rate applied to each contract, by counterparty. We use our counterparty's CDS rate when we are in an asset position and our own CDS rate when we are in a liability position. The adjustment for non-performance risk did not have a significant impact on the estimated fair value of our derivative instruments.

## Edgar Filing: COCA COLA CO - Form 10-Q

The following tables summarize those assets and liabilities measured at fair value on a recurring basis as of October 1, 2010, and December 31, 2009 (in millions):

	October 1, 2010			Netting Adjustment <sup>1</sup>	Fair Value Measurements
	Level 1	Level 2	Level 3		
<b>Assets</b>					
Trading securities	\$ 99	\$ 8	\$ 4	\$	\$ 111
Available-for-sale securities	460	5			465
Derivatives					
Foreign currency contracts		54		(54)	
Commodity contracts	1	6	3	(8)	2
Other derivative instruments	5	6		1	12
<b>Total assets</b>	<b>\$ 565</b>	<b>\$ 79</b>	<b>\$ 7</b>	<b>\$ (61)</b>	<b>\$ 590</b>
<b>Liabilities</b>					
Derivatives					
Foreign currency contracts	\$	\$ 335	\$	\$ (62)	\$ 273
Commodity contracts	2	1		(2)	1
Other derivative instruments					
<b>Total liabilities</b>	<b>\$ 2</b>	<b>\$ 336</b>	<b>\$</b>	<b>\$ (64)</b>	<b>\$ 274</b>

<sup>1</sup> Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and also cash collateral held or placed with the same counterparties. Refer to Note E.

	December 31, 2009			Netting Adjustment <sup>1</sup>	Fair Value Measurements
	Level 1	Level 2	Level 3		
<b>Assets</b>					
Trading securities	\$ 50	\$ 8	\$ 3	\$	\$ 61
Available-for-sale securities	393	5			398
Derivatives					
Foreign currency contracts		176		(108)	68
Commodity contracts	8	1	2	(3)	8
Other derivative instruments	2	7		3	12
<b>Total assets</b>	<b>\$ 453</b>	<b>\$ 197</b>	<b>\$ 5</b>	<b>\$ (108)</b>	<b>\$ 547</b>
<b>Liabilities</b>					
Derivatives					
Foreign currency contracts	\$	\$ 110	\$	\$ (108)	\$ 2
Commodity contracts	1		2	(3)	
<b>Total liabilities</b>	<b>\$ 1</b>	<b>\$ 110</b>	<b>\$ 2</b>	<b>\$ (111)</b>	<b>\$ 2</b>

<sup>1</sup> Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and also cash collateral held or placed with the same counterparties. Refer to Note E.

## Edgar Filing: COCA COLA CO - Form 10-Q

Gross realized and unrealized gains and losses on Level 3 assets and liabilities were not significant for the three and nine months ended October 1, 2010, and October 2, 2009.

The Company recognizes transfers between levels within the hierarchy as of the beginning of the reporting period. Gross transfers between levels within the hierarchy were not significant for the three and nine months ended October 1, 2010, and October 2, 2009.

**Nonrecurring Fair Value Measurements**

In addition to assets and liabilities that are recorded at fair value on a recurring basis, the Company records assets and liabilities at fair value on a nonrecurring basis as required by accounting principles generally accepted in the United States. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges. Assets measured at fair value on a nonrecurring basis for the three and nine months ended October 1, 2010, and the three and nine months ended October 2, 2009, are summarized in the table below (in millions):

	Gains (Losses)			
	Three Months Ended		Nine Months Ended	
	October 1, 2010	October 2, 2009	October 1, 2010	October 2, 2009
Retained investment in formerly consolidated subsidiary	\$ 12 <sup>1</sup>	\$	\$ 12 <sup>1</sup>	\$
Available-for-sale securities			(26) <sup>2</sup>	
Cost method investment				(27) <sup>3</sup>
Bottler franchise rights				(23) <sup>4</sup>
Buildings and improvements				(17) <sup>5</sup>
Total	\$ 12	\$	\$ (14)	\$ (67)

<sup>1</sup> The Company sold 50 percent of our investment in Leao Junior, which was a wholly-owned subsidiary prior to this transaction. The gain on the transaction consisted of two parts: (1) the difference between the consideration received and 50 percent of the carrying value of our investment and (2) the fair value adjustment for our remaining 50 percent ownership. The gain in the table above represents the portion of the total gain related to the remeasurement of our retained investment in Leao Junior, which was based on Level 3 inputs. Refer to Note I.

<sup>2</sup> The Company recognized other-than-temporary impairment charges on certain available-for-sale securities. The aggregate carrying value of these securities prior to recognizing the impairment charges was approximately \$131 million. The Company determined the fair value of these securities based on Level 1 and Level 2 inputs. The fair value of the Level 2 security was based on a dealer quotation. Refer to Note I for further discussion of the factors leading to the recognition of these other-than-temporary impairment charges.

<sup>3</sup> The Company recognized an other-than-temporary impairment charge of approximately \$27 million. The carrying value of the Company's investment prior to recognizing the impairment was approximately \$27 million. The Company determined that the fair value of the investment was zero based on Level 3 inputs. Refer to Note I for further discussion of the factors leading to the recognition of the impairment.

<sup>4</sup> The Company recognized a charge of approximately \$23 million related to the impairment of an indefinite-lived intangible asset. The carrying value of the asset prior to the impairment was approximately \$25 million. The fair value of the asset was estimated based on Level 3 inputs. Refer to Note I.

<sup>5</sup> The Company recognized an impairment charge of approximately \$17 million due to a change in disposal strategy related to a building that is no longer occupied. The carrying value of the asset prior to recognizing the impairment was approximately \$17 million. Refer to Note I.

**Other Fair Value Disclosures**

The carrying amounts of cash and cash equivalents, short-term investments, receivables, accounts payable and accrued expenses, and loans and notes payable approximate their fair values because of the relatively short-term maturities of these instruments.

## Edgar Filing: COCA COLA CO - Form 10-Q

The fair value of our long-term debt is estimated based on quoted prices for those or similar instruments. As of October 1, 2010, the carrying amount and fair value of our long-term debt, including the current portion, were approximately \$5,003 million and \$5,667 million, respectively. As of December 31, 2009, the carrying amount and fair value of our long-term debt, including the current portion, were approximately \$5,110 million and \$5,371 million, respectively.



Edgar Filing: COCA COLA CO - Form 10-Q

**Note N Operating Segments**

Information about our Company's operations as of and for the three months ended October 1, 2010, and October 2, 2009, by operating segment, is as follows (in millions):

	Eurasia & Africa	Europe	Latin America	North America	Pacific	Bottling Investments	Corporate	Eliminations	Consolidated
<b>2010</b>									
Net operating revenues:									
Third party	\$ 599	\$ 1,107	\$ 988	\$ 2,159	\$ 1,429	\$ 2,132	\$ 12	\$	\$ 8,426
Intersegment	25	231	60	12	109	27		(464)	
Total net revenues	624	1,338	1,048	2,171	1,538	2,159	12	(464)	8,426
Operating income (loss)	221 <sub>1</sub>	742 <sub>1</sub>	616	503 <sub>1</sub>	586 <sub>1</sub>	78 <sub>1</sub>	(402) <sup>1</sup>		2,344
Income (loss) before income taxes	217 <sub>1</sub>	748 <sub>1</sub>	617	501 <sub>1</sub>	588 <sub>1</sub>	432 <sub>1,2</sub>	(403) <sup>1,3</sup>		2,700
Identifiable operating assets	1,279	3,104	2,104	10,897	1,915	8,701	18,609		46,609
Noncurrent investments	300	236	340	45	123	6,369	67		7,480
<b>2009</b>									
Net operating revenues:									
Third party	\$ 465	\$ 1,137	\$ 960	\$ 2,112	\$ 1,182	\$ 2,176	\$ 12	\$	\$ 8,044
Intersegment	72	243	44	7	87	36		(489)	
Total net revenues	537	1,380	1,004	2,119	1,269	2,212	12	(489)	8,044
Operating income (loss)	184	774 <sub>4</sub>	557	433 <sub>4</sub>	442 <sub>4</sub>	83 <sub>4</sub>	(323) <sup>4</sup>		2,150
Income (loss) before income taxes	182	784 <sub>4</sub>	554	435 <sub>4</sub>	435 <sub>4</sub>	369 <sub>4,5</sub>	(316) <sup>4,5,6</sup>		2,443
Identifiable operating assets	1,088	2,808	2,082	11,114	1,672	8,707	13,155		40,626
Noncurrent investments	322	221	232	9	85	5,544	68		6,481
As of December 31, 2009									
Identifiable operating assets	\$ 1,155	\$ 3,047	\$ 2,480	\$ 10,941	\$ 1,929	\$ 9,140	\$ 13,224	\$	\$ 41,916
Noncurrent investments	331	214	248	8	82	5,809	63		6,755

<sup>1</sup> Operating income (loss) and income (loss) before income taxes for the three months ended October 1, 2010, were reduced by approximately \$1 million for Eurasia and Africa, \$13 million for Europe, \$8 million for Pacific, \$12 million for Bottling Investments and \$68 million for Corporate, primarily due to the Company's ongoing productivity, integration and restructuring initiatives and transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Operating income (loss) and income (loss) before income taxes for the three months ended October 1, 2010, were increased by approximately \$2 million for North America due to the refinement of previously established restructuring accruals.

<sup>2</sup> Income (loss) before income taxes for the three months ended October 1, 2010, was reduced by approximately \$10 million for Bottling Investments. This net charge was primarily attributable to the Company's proportionate share of transaction costs recorded by CCE, which was partially offset by our proportionate share of a foreign currency remeasurement gain recorded by an equity method investee. The components of the net charge were individually insignificant.

<sup>3</sup> Income (loss) before income taxes for the three months ended October 1, 2010, was increased by approximately \$23 million for Corporate due to the gain on the sale of 50 percent of our investment in Leao Junior. Refer to Note I.

## Edgar Filing: COCA COLA CO - Form 10-Q

<sup>4</sup> Operating income (loss) and income (loss) before income taxes for the three months ended October 2, 2009, were reduced by approximately \$2 million for Europe, \$2 million for North America, \$1 million for Pacific, \$18 million for Bottling Investments and \$25 million for Corporate, primarily as a result of the Company's ongoing productivity, integration and restructuring initiatives.

<sup>5</sup> Income (loss) before income taxes for the three months ended October 2, 2009, was reduced by approximately \$5 million for Bottling Investments and \$1 million for Corporate, primarily attributable to our proportionate share of restructuring charges recorded by equity method investees.

<sup>6</sup> Income (loss) before income taxes for the three months ended October 2, 2009, was increased by approximately \$10 million for Corporate due to realized gains on the sale of equity securities that were classified as available-for-sale. Refer to Note C.

## Edgar Filing: COCA COLA CO - Form 10-Q

Information about our Company's operations for the nine months ended October 1, 2010, and October 2, 2009, by operating segment, is as follows (in millions):

	Eurasia & Africa	Europe	Latin America	North America	Pacific	Bottling Investments	Corporate	Eliminations	Consolidated
<b>2010</b>									
Net operating revenues:									
Third party	\$ 1,827	\$ 3,400	\$ 2,865	\$ 6,336	\$ 3,758	\$ 6,376	\$ 63	\$	\$ 24,625
Intersegment	110	686	171	47	297	77		(1,388)	
Total net revenues	1,937	4,086	3,036	6,383	4,055	6,453	63	(1,388)	24,625
Operating income (loss)	781 <sub>1</sub>	2,391 <sub>1</sub>	1,795	1,435 <sub>1</sub>	1,658 <sub>1</sub>	221 <sub>1</sub>	(991) <sup>1</sup>		7,290
Income (loss) before income taxes	794 <sub>1</sub>	2,423 <sub>1</sub>	1,810	1,433 <sub>1</sub>	1,659 <sub>1</sub>	1,018 <sub>1,2,5</sub>	(1,135) <sup>1,3,4,5</sup>		8,002
<b>2009</b>									
Net operating revenues:									
Third party	\$ 1,469	\$ 3,328	\$ 2,649	\$ 6,329	\$ 3,463	\$ 6,178	\$ 64	\$	\$ 23,480
Intersegment	186	685	113	56	268	98		(1,406)	
Total net revenues	1,655	4,013	2,762	6,385	3,731	6,276	64	(1,406)	23,480
Operating income (loss)	634 <sub>6</sub>	2,327 <sub>6</sub>	1,483	1,316 <sub>6</sub>	1,492 <sub>6</sub>	136 <sub>6</sub>	(937) <sup>6</sup>		6,451
Income (loss) before income taxes	637 <sub>6</sub>	2,361 <sub>6</sub>	1,481	1,322 <sub>6</sub>	1,475 <sub>6</sub>	746 <sub>6,7</sub>	(1,036) <sup>6,7,8,9</sup>		6,986

<sup>1</sup> Operating income (loss) and income (loss) before income taxes for the nine months ended October 1, 2010, were reduced by approximately \$4 million for Eurasia and Africa, \$43 million for Europe, \$8 million for North America, \$13 million for Pacific, \$56 million for Bottling Investments and \$150 million for Corporate, primarily due to the Company's ongoing productivity, integration and restructuring initiatives and transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE.

<sup>2</sup> Income (loss) before income taxes for the nine months ended October 1, 2010, was reduced by approximately \$55 million for Bottling Investments. This net charge was primarily attributable to the Company's proportionate share of unusual tax charges, asset impairments, restructuring charges and transaction costs recorded by equity method investees, which were partially offset by our proportionate share of a foreign currency remeasurement gain recorded by an equity method investee. The components of the net charge were individually insignificant.

<sup>3</sup> Income (loss) before income taxes for the nine months ended October 1, 2010, was increased by approximately \$23 million for Corporate due to the gain on the sale of 50 percent of our investment in Leao Junior. Refer to Note I.

<sup>4</sup> Income (loss) before income taxes for the nine months ended October 1, 2010, was reduced by approximately \$103 million for Corporate due to the remeasurement of our Venezuelan subsidiary's net assets. Refer to Note I.

<sup>5</sup> Income (loss) before income taxes for the nine months ended October 1, 2010, was reduced by approximately \$23 million for Bottling Investments and \$3 million for Corporate, primarily due to other-than-temporary impairments of available-for-sale securities. Refer to Note C.

<sup>6</sup> Operating income (loss) and income (loss) before income taxes for the nine months ended October 2, 2009, were reduced by approximately \$3 million for Eurasia and Africa, \$3 million for Europe, \$15 million for North America, \$1 million for Pacific, \$109 million for Bottling Investments and \$81 million for Corporate, primarily as a result of the Company's ongoing productivity, integration and restructuring initiatives and asset impairments.

<sup>7</sup> Income (loss) before income taxes for the nine months ended October 2, 2009, was reduced by approximately \$66 million for Bottling Investments and \$2 million for Corporate, primarily attributable to our proportionate share of asset impairment charges and restructuring costs recorded by equity method investees.

<sup>8</sup> Income (loss) before income taxes for the nine months ended October 2, 2009, was reduced by approximately \$27 million for Corporate due to an other-than-temporary impairment of a cost method investment. Refer to Note C.

Edgar Filing: COCA COLA CO - Form 10-Q

<sup>9</sup> Income (loss) before income taxes for the nine months ended October 2, 2009, was increased by approximately \$10 million for Corporate due to realized gains on the sale of equity securities that were classified as available-for-sale. Refer to Note C.

*Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations*

When used in this report, the terms "The Coca-Cola Company," "Company," "we," "us" or "our" mean The Coca-Cola Company and all entities included in our condensed consolidated financial statements.

**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

*Principles of Consolidation*

In June 2009, the Financial Accounting Standards Board ("FASB") amended its guidance on accounting for variable interest entities ("VIEs"). The new accounting guidance resulted in a change in our accounting policy effective January 1, 2010. Among other things, the new guidance requires more qualitative than quantitative analyses to determine the primary beneficiary of a VIE, requires continuous assessments of whether an enterprise is the primary beneficiary of a VIE and amends certain guidance for determining whether an entity is a VIE. Under the new guidance, a VIE must be consolidated if the enterprise has both (a) the power to direct the activities of the VIE that most significantly impact the entity's economic performance, and (b) the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. This new accounting guidance was effective for our Company on January 1, 2010, and was applied prospectively.

Beginning January 1, 2010, we deconsolidated certain entities as a result of this change in accounting policy. These entities are primarily bottling operations and had previously been consolidated due to certain loan guarantees or other financial support given by the Company. Although these financial arrangements resulted in us holding a majority of the variable interests in these VIEs, they did not empower us to direct the activities of the VIEs that most significantly impact the VIEs' economic performance. Consequently, subsequent to this change in accounting policy, the Company deconsolidated the majority of our VIEs. The deconsolidation of these entities did not have a material impact on our condensed consolidated financial statements. Creditors of our VIEs do not have recourse against the general credit of the Company, regardless of whether they are accounted for as consolidated entities. The Company's investments, plus any loans and guarantees, related to VIEs were not significant to the Company's condensed consolidated financial statements.

The entities that have been deconsolidated accounted for less than 1 percent of net income attributable to shareowners of The Coca-Cola Company in 2009, and we have accounted for these entities under the equity method of accounting since January 1, 2010. Although the deconsolidation of these entities did impact individual line items in our condensed consolidated financial statements, the impact on net income attributable to shareowners of The Coca-Cola Company was nominal. The equity method of accounting is intended to be a single line consolidation and, therefore, generally should result in the same net income attributable to the investor as would be the case if the investee had been consolidated. The main impact on our condensed consolidated financial statements was that instead of these entities' results of operations and balance sheets affecting each of our individual consolidated line items, our proportionate share of net income or loss from these entities was reported in equity income (loss) net, in our condensed consolidated income statements, and our investments in these entities were reported as equity method investments in our condensed consolidated balance sheets. The impact that the deconsolidation of these entities had on individual line items in our condensed consolidated financial statements is discussed throughout this report.

*Recoverability of Current and Noncurrent Assets*

Our Company faces many uncertainties and risks related to various economic, political and regulatory environments in the countries in which we operate, particularly in developing and emerging markets. Refer to the heading "Item 1A. Risk Factors" in Part I and "Our Business Challenges and Risks" in Part II of our Annual Report on Form 10-K for the year ended December 31, 2009. As a result,

management must make numerous assumptions which involve a significant amount of judgment when completing recoverability and impairment tests of noncurrent assets in various regions around the world.

We perform recoverability and impairment tests of noncurrent assets in accordance with accounting principles generally accepted in the United States. For certain assets, recoverability and/or impairment tests are required only when conditions exist that indicate the carrying value may not be recoverable. For other assets, impairment tests are required at least annually, or more frequently, if events or circumstances indicate that an asset may be impaired.

Our equity method investees also perform such recoverability and/or impairment tests. If an impairment charge was recorded by one of our equity method investees, the Company would record its proportionate share of such charge as a reduction of equity income (loss) net in our consolidated statements of income. However, the actual amount we record with respect to our proportionate share of such charges may be impacted by items such as basis differences, deferred taxes and deferred gains.

#### *Investments in Equity and Debt Securities*

Investments classified as trading securities are not assessed for impairment since they are carried at fair value with the change in fair value included in net income. We review our investments in equity and debt securities that are accounted for using the equity method or cost method or that are classified as available-for-sale or held-to-maturity each reporting period to determine whether a significant event or change in circumstances has occurred that may have an adverse effect on the fair value of each investment. When such events or changes occur, we evaluate the fair value compared to our cost basis in the investment. We also perform this evaluation every reporting period for each investment for which our cost basis has exceeded the fair value in the prior period. The fair values of most of our Company's investments in publicly traded companies are often readily available based on quoted market prices. For investments in nonpublicly traded companies, management's assessment of fair value is based on valuation methodologies including discounted cash flows, estimates of sales proceeds and appraisals, as appropriate. We consider the assumptions that we believe hypothetical marketplace participants would use in evaluating estimated future cash flows when employing the discounted cash flow or estimates of sales proceeds valuation methodologies. The ability to accurately predict future cash flows, especially in developing and emerging markets, may impact the determination of fair value.

In the event the fair value of an investment declines below our cost basis, management is required to determine if the decline in fair value is other than temporary. If management determines the decline is other than temporary, an impairment charge is recorded. Management's assessment as to the nature of a decline in fair value is based on, among other things, the length of time and the extent to which the market value has been less than our cost basis, the financial condition and near-term prospects of the issuer, and our intent and ability to retain the investment in the issuer for a period of time sufficient to allow for any anticipated recovery in market value.

## Edgar Filing: COCA COLA CO - Form 10-Q

The following table presents the difference between calculated fair values, based on quoted closing prices of publicly traded shares, and our Company's cost basis in publicly traded bottlers accounted for as equity method investments (in millions):

October 1, 2010	Fair Value	Carrying Value	Difference
Coca-Cola Enterprises Inc. <sup>1,2</sup>	\$ 5,373	\$ 121	\$ 5,252
Coca-Cola FEMSA, S.A.B. de C.V.	4,125	1,157	2,968
Coca-Cola Amatil Limited	2,404	909	1,495
Coca-Cola Hellenic Bottling Company S.A.	2,244	1,411	833
Coca-Cola Icecek A.S.	613	185	428
Coca-Cola Embonor S.A.	462	265	197
Grupo Continental, S.A.B.	444	163	281
Embotelladoras Coca-Cola Polar S.A.	143	101	42
Coca-Cola Bottling Co. Consolidated	131	82	49
	\$ 15,939	\$ 4,394	\$ 11,545

<sup>1</sup> The carrying value of our investment in Coca-Cola Enterprises Inc. ("CCE") was reduced to zero as of December 31, 2008, primarily as a result of recording our proportionate share of impairment charges and items impacting accumulated other comprehensive income (loss) ("AOCI") recorded by CCE. The increase in the carrying value of our investment in CCE since December 31, 2008, was due to our proportionate share of CCE's net income and items impacting AOCI in subsequent periods.

<sup>2</sup> On October 2, 2010, the Company acquired the North American business of CCE. This transaction was a subsequent event to our third quarter of 2010. Refer to the heading "Operations Review," below, and Note B of Notes to Condensed Consolidated Financial Statements.

As of the end of the first quarter of 2010, the Company had several investments classified as available-for-sale securities in which our cost basis exceeded the fair value of the investment, each of which initially occurred during 2009. Management assessed each of these investments on an individual basis to determine if the decline in fair value was other than temporary. Based on these assessments, management determined that the decline in fair value of each investment was other than temporary based on a number of factors, including, but not limited to, uncertainty regarding our intent to hold certain of these investments for a period of time that would be sufficient to recover our cost basis in the event of a market recovery; the period of time that our cost basis in each investment exceeded the fair value of the investment; the fact that the fair value of each investment had continued to decline during the third and fourth quarters of 2009 and the first quarter of 2010; and the Company's uncertainty around the near-term prospects for certain of the investments. As a result of the other-than-temporary decline in fair value of these investments, the Company recognized impairment charges of approximately \$26 million in the first quarter of 2010. These impairment charges were recorded in the line item other income (loss) net in the condensed consolidated statements of income and impacted the Bottling Investments and Corporate operating segments. Refer to the heading "Operations Review Other Income (Loss) Net," and Note M of Notes to Condensed Consolidated Financial Statements.

In the first quarter of 2009, the Company recorded a charge of approximately \$27 million in the line item other income (loss) net in the condensed consolidated statement of income as a result of an other-than-temporary decline in the fair value of a cost method investment. As of December 31, 2008, the estimated fair value of this investment approximated the Company's carrying value in the investment. However, during the first quarter of 2009, the Company was informed by the investee of its intent to reorganize its capital structure in 2009, which resulted in the Company's shares in the investee being canceled. As a result, the Company determined that the decline in fair value of this cost method investment was other than temporary. This impairment charge impacted the Corporate operating segment. Refer to Note M of Notes to Condensed Consolidated Financial Statements.

*Goodwill, Trademarks and Other Intangible Assets*

Intangible assets are classified into one of three categories: (1) intangible assets with definite lives subject to amortization; (2) intangible assets with indefinite lives not subject to amortization; and (3) goodwill. For intangible assets with definite lives, tests for impairment must be performed if conditions exist that indicate the carrying value may not be recoverable. For intangible assets with indefinite lives and goodwill, tests for impairment must be performed at least annually or more frequently if events or circumstances indicate that assets might be impaired.

Intangible assets acquired in recent transactions are naturally more susceptible to impairment, primarily due to the fact that they are recorded at fair value based on recent operating plans and macroeconomic conditions present at the time of acquisition. Consequently, if operating results and/or macroeconomic conditions deteriorate shortly after an acquisition, it could result in the impairment of the acquired assets. A deterioration of macroeconomic conditions may not only negatively impact the estimated operating cash flows used in our cash flow models, but may also negatively impact other assumptions used in our analyses, including, but not limited to, the estimated cost of capital and/or discount rates. Additionally, as discussed above, in accordance with accounting principles generally accepted in the United States, we are required to ensure that assumptions used to determine fair value in our analyses are consistent with the assumptions a hypothetical marketplace participant would use. As a result, the cost of capital and/or discount rates used in our analyses may increase or decrease based on market conditions and trends, regardless of whether our Company's actual cost of capital has changed. Therefore, our Company may recognize an impairment of an intangible asset or assets in spite of realizing actual cash flows that are approximately equal to or greater than our previously forecasted amounts. The Company has acquired significant intangible assets in the past several years through asset acquisitions and business combinations, including, among others, the acquisition of brands and licenses in Denmark and Finland from Carlsberg Group Beverages ("Carlsberg"); 18 German bottling and distribution operations; Energy Brands Inc., also known as glacéau; and Coca-Cola Bottlers Philippines, Inc. ("CCBPI").

The Company did not record any significant asset impairment charges related to intangible assets during the first nine months of 2010.

In the first quarter of 2009, the Company recorded an asset impairment charge of approximately \$23 million. The impairment charge was the result of a change in the expected useful life of an intangible asset, which was previously determined to have an indefinite life. This charge was recorded in the line item other operating charges and impacted the Bottling Investments operating segment. Refer to Note M of Notes to Condensed Consolidated Financial Statements.

*Hyperinflationary Economies*

Our Company conducts business in more than 200 countries, some of which have been deemed to be hyperinflationary economies due to excessively high inflation rates in recent years. These economies create financial exposure to the Company. Venezuela was deemed to be a hyperinflationary economy subsequent to December 31, 2009.

Prior to the recent action taken by the Venezuelan government, two main exchange rate mechanisms existed in Venezuela. The first exchange rate mechanism is known as the official rate of exchange ("official rate"), which is set by the Venezuelan government. In order to utilize the official rate, entities must seek approval from the government-operated Foreign Exchange Administration Board ("CADIVI"). The second exchange rate mechanism was known as the parallel rate, which in some circumstances provided entities with a more liquid exchange through the use of a series of transactions via a broker.



## Edgar Filing: COCA COLA CO - Form 10-Q

In early June 2010, the Venezuelan government introduced a newly regulated foreign currency exchange system known as the Transaction System for Foreign Currency Denominated Securities ("SITME"). This new system replaced the parallel market whereby entities domiciled in Venezuela are able to exchange their bolivar to U.S. dollars through authorized financial institutions (commercial banks, savings and lending institutions, etc.).

As of December 31, 2009, the official rate set by the Venezuelan government was 2.15 bolivars per U.S. dollar. Subsequent to December 31, 2009, Venezuela was determined to be a hyperinflationary economy, and the Venezuelan government devalued the bolivar by resetting the official rate to 2.6 bolivars per U.S. dollar for essential goods and 4.3 bolivars per U.S. dollar for nonessential goods. In accordance with hyperinflationary accounting under accounting principles generally accepted in the United States, our local subsidiary was required to use the U.S. dollar as its functional currency. As a result, we remeasured the net assets of our Venezuelan subsidiary using the official rate for nonessential goods of 4.3 bolivars per U.S. dollar. During the first quarter of 2010, we recorded a loss of approximately \$103 million related to the remeasurement of our Venezuelan subsidiary's net assets. The loss was recorded in the line item other income (loss) net in our condensed consolidated statement of income. We classified the impact of the remeasurement loss in the line item effect of exchange rate changes on cash and cash equivalents in our condensed consolidated statement of cash flows.

We continue to use the official exchange rate for nonessential goods to remeasure the financial statements of our Venezuelan subsidiary. If the official exchange rate devalues further, it would result in our Company recognizing additional foreign currency exchange losses in our consolidated financial statements. As of October 1, 2010, our Venezuelan subsidiary held monetary assets of approximately \$200 million.

In addition to the foreign currency exchange exposure related to our Venezuelan subsidiary's net assets, we also sell concentrate to our bottling partner in Venezuela from outside the country. These sales are denominated in U.S. dollars. Some of our concentrate sales were approved by the CADIVI to receive the official rate for essential goods of 2.6 bolivars per U.S. dollar. CADIVI must periodically review our request to import this concentrate at the official rate of 2.6 bolivars per U.S. dollar. However, certain other concentrate sales were not approved by the CADIVI; therefore, these sales would be subject to the SITME exchange rate mechanism and the related annual limits. The revenues and cash flows associated with the concentrate sales that were not approved by the CADIVI were not significant to our condensed consolidated financial statements. However, we do have certain intangible assets associated with products sold in Venezuela, including those concentrate sales not approved by the CADIVI. If we are unable to utilize a government-approved exchange rate mechanism for concentrate sales not approved by the CADIVI, or if the bolivar further devalues, it could result in the impairment of these intangible assets. As of October 1, 2010, the carrying value of these intangible assets was less than \$150 million.

## OPERATIONS REVIEW

### *Subsequent Events*

#### *Acquisition of Coca-Cola Enterprises Inc.'s North American Business*

Pursuant to the terms of the business separation and merger agreement entered into on February 25, 2010, as amended (the "merger agreement"), on October 2, 2010 (the "acquisition date"), we acquired CCE's North American business, consisting of marketing, producing and distributing nonalcoholic beverages in the United States, Canada, the British Virgin Islands, the United States Virgin Islands and the Cayman Islands, and a substantial majority of its corporate segment. As of October 1, 2010, our Company owned approximately 33 percent of the outstanding common stock of CCE. Based on the closing price of CCE's common stock on the last day the New York Stock Exchange was open prior to the acquisition date, the fair value of our investment in CCE was approximately \$5,373 million, which reflected the fair value of our ownership in both CCE's North American business and its European operations.

Under the terms of the merger agreement, the Company relinquished its indirect ownership interest in CCE's European operations, exchanged share-based awards for certain current and former CCE employees and paid cash consideration to New CCE for the remaining 67 percent of CCE's North American business not already owned by the Company. At closing, CCE shareowners other than the Company exchanged their CCE common stock for common stock in a new entity, which was renamed Coca-Cola Enterprises, Inc. (which is referred to herein as "New CCE") and which continues to hold the European operations held by CCE prior to the acquisition. New CCE was 100 percent owned by shareowners that held shares of common stock of CCE immediately prior to the closing, other than the Company. As a result of this transaction, the Company does not own any interest in New CCE.

Although the CCE transaction was structured to be primarily cashless, under the terms of the merger agreement, we agreed to assume approximately \$8.9 billion of CCE debt and that in the event that the actual CCE debt on the acquisition date was less than the agreed amount, we would make a cash payment to New CCE for the difference. As of the acquisition date, the debt assumed by the Company was approximately \$8.0 billion. The total cash consideration paid to New CCE as part of the transaction was approximately \$1.3 billion, which included approximately \$0.9 billion related to the debt shortfall. The cash payment was made prior to the close of our third quarter of 2010. See discussion of our related party receivable below.

The cash consideration paid to New CCE included estimated amounts related to working capital and is subject to refinement once final working capital information becomes available during the fourth quarter of 2010.

In addition, we granted New CCE the right to acquire our majority interest in our German bottling operation, Coca-Cola Erfrischungsgetraenke AG ("CCEAG"), 18 to 39 months after the date of the merger agreement, at the then current fair value.

#### *Divestiture of Norwegian and Swedish Bottling Operations*

On October 2, 2010, we sold all of our ownership interests in Coca-Cola Drikker AS ("Norwegian bottling operation") and Coca-Cola Drycker Sverige AB ("Swedish bottling operation") to New CCE for approximately \$0.9 billion in cash. The cash received from New CCE as part of this transaction included certain estimates related to working capital and is subject to refinement once final working capital information becomes available during the fourth quarter of 2010. The Norwegian and Swedish bottling operations were wholly-owned subsidiaries of the Company prior to the divestiture. This divestiture was pursuant to the terms of the definitive agreement entered into on March 20, 2010. These bottling operations were included in our condensed consolidated financial statements as of and for the period ended October 1, 2010.

## Edgar Filing: COCA COLA CO - Form 10-Q

As of October 1, 2010, the Norwegian and Swedish bottling operations met the criteria to be classified as held for sale, and therefore, the assets and liabilities of these entities have been presented as separate line items in our condensed consolidated balance sheets. The following table presents information related to the major classes of assets and liabilities classified as held for sale as of October 1, 2010 (in millions):

	October 1, 2010
Assets held for sale:	
Trade receivables, less allowances for doubtful accounts	\$ 67
Inventories	42
Prepaid expenses and other current assets	17
Property, plant and equipment net	315
Intangible assets	172
Total assets held for sale	\$ 613
Liabilities held for sale:	
Accounts payable and accrued expenses	\$ 159
Accrued income taxes	10
Deferred income taxes	45
Total liabilities held for sale	\$ 214

We have determined that our Norwegian and Swedish bottling operations do not meet the criteria to be classified as discontinued operations, primarily due to our continuing significant involvement with these entities. Although we do not have an ownership interest in New CCE, we have concluded that our ongoing contractual relationship that is governed by the Bottler's Agreements constitutes a continuing significant involvement.

### *Dr Pepper Snapple Group Agreements*

On June 7, 2010, we reached an agreement with Dr Pepper Snapple Group ("DPS") to distribute certain DPS brands in territories where these brands were distributed by CCE prior to our acquisition of CCE's North American business on October 2, 2010. Under the terms of our agreement with DPS, we made a one-time cash payment of \$715 million and, concurrently with the closing of the CCE transaction, we entered into license agreements with DPS to distribute Dr Pepper trademark brands in the U.S., Canada Dry in the Northeast U.S., and Canada Dry, C' Plus and Schweppes in Canada. The \$715 million one-time cash payment was made subsequent to the close of the third quarter of 2010. Under the license agreements, the Company agreed to offer Dr Pepper and Diet Dr Pepper in local fountain accounts previously serviced by CCE. The license agreements have initial terms of 20 years, with automatic 20-year renewal periods unless otherwise terminated under the terms of the agreements. The license agreements replaced agreements between DPS and CCE existing immediately prior to the completion of our acquisition of CCE's North American business. In addition, we entered into an agreement to include Dr Pepper and Diet Dr Pepper in our Coca-Cola Freestyle fountain dispenser. The Coca-Cola Freestyle agreement has a term of 20 years.

### *Related Party Receivable and Payable*

In anticipation of closing our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE, the Company and CCE agreed to make the anticipated cash payments contemplated by the transaction agreements on the last day of our third quarter of 2010. As a result, the Company made a cash payment to CCE of approximately \$1.3 billion and received a cash payment from CCE of approximately \$0.9 billion. The cash payment made by the Company to CCE included an immaterial amount for certain transaction costs that we agreed to share

with CCE. In the event the transactions did not close, both parties would have been required to return the cash received. Therefore, the cash payment to CCE was classified in the line item prepaid expenses and other assets and the payment received from CCE was classified in the line item accounts payable and accrued expenses in our condensed consolidated balance sheets as of October 1, 2010. The cash payment made by the Company was classified in the line item acquisitions and investments, principally beverage and bottling companies and trademarks, and the payment received from CCE was classified in the line item proceeds from disposals of bottling companies and other investments in our condensed consolidated statements of cash flows for the nine months ended October 1, 2010.

### ***Beverage Volume***

Sales of our ready-to-drink nonalcoholic beverages are somewhat seasonal, with the second and third calendar quarters accounting for the highest sales volumes. The volume of sales in the beverage business may be affected by weather conditions.

We measure our sales volume in two ways: (1) unit cases of finished products and (2) concentrate sales. A "unit case" is a unit of measurement equal to 192 U.S. fluid ounces of finished beverage (24 eight-ounce servings). Unit case volume represents the number of unit cases (or unit case equivalents) of Company beverage products directly or indirectly sold by the Company and its bottling partners ("Coca-Cola system") to customers. Unit case volume primarily consists of beverage products bearing Company trademarks. Also included in unit case volume are certain products licensed to, or distributed by, our Company, and brands owned by Coca-Cola system bottlers for which our Company provides marketing support and from the sale of which we derive economic benefit. Such products licensed to, or distributed by, our Company and brands owned by Coca-Cola system bottlers account for a minimal portion of total unit case volume. In addition, unit case volume includes sales by joint ventures in which the Company has an equity interest. Unit case volume is derived based on estimates supplied by our bottling partners and distributors. Concentrate sales volume represents the amount of concentrates, syrups, beverage bases and powders (in all cases expressed in equivalent unit cases) sold by, or used in finished beverages sold by, the Company to its bottling partners or other customers. Most of our revenues are based on concentrate sales, a primarily wholesale activity. Unit case volume and concentrate sales growth rates are not necessarily equal during any given period. Factors such as seasonality, bottlers' inventory practices, supply point changes, timing of price increases, new product introductions and changes in product mix can impact unit case volume and concentrate sales and can create differences between unit case volume and concentrate sales growth rates. In addition to the items mentioned above, the impact of unit case volume from certain joint ventures in which the Company has an equity interest, but to which the Company does not sell concentrates, syrups, beverage bases or powders, may give rise to differences between unit case volume and concentrate sales growth rates.

## Edgar Filing: COCA COLA CO - Form 10-Q

Information about our volume changes by operating segment for the three and nine months ended October 1, 2010, is as follows:

	Percent Change 2010 versus 2009			
	Third Quarter		Year-to-Date	
	Unit Cases <sup>1,2,3</sup>	Concentrate Sales <sup>4</sup>	Unit Cases <sup>1,2,3</sup>	Concentrate Sales <sup>4</sup>
Worldwide	5%	7%	5%	5%
Eurasia & Africa	12	13	11	13
Europe		1		(1)
Latin America	4	8	5	7
North America	2	2	1	
Pacific	11	10	8	6
Bottling Investments	(3)	N/A	1	N/A

<sup>1</sup> Bottling Investments operating segment data reflect unit case volume growth for consolidated bottlers only.

<sup>2</sup> Geographic segment data reflect unit case volume growth for all bottlers in the applicable geographic areas, both consolidated and unconsolidated.

<sup>3</sup> Unit case volume percentage change is based on average daily sales. Unit case volume growth based on average daily sales is computed by comparing the average daily sales in each of the corresponding periods. Average daily sales for each quarter and year-to-date period are the unit cases sold during the period divided by the number of days in the period.

<sup>4</sup> Concentrate sales volume represents the actual amount of concentrates, syrups, beverage bases and powders sold by, or used in finished beverages sold by, the Company to its bottling partners or other customers and is not based on average daily sales. Each of our interim reporting periods, other than the fourth interim reporting period, ends on the Friday closest to the last day of the corresponding quarterly calendar period. The first quarter of 2010 had one less day compared to the first quarter of 2009.

### ***Unit Case Volume***

Although most of our Company's revenues are not based directly on unit case volume, we believe unit case volume is one of the measures of the underlying strength of the Coca-Cola system because it measures trends at the consumer level.

#### *Three Months Ended October 1, 2010, versus Three Months Ended October 2, 2009*

In Eurasia and Africa, unit case volume increased 12 percent, which consisted of 10 percent growth in sparkling beverages and 21 percent growth in still beverages. The group's unit case volume growth was led by 30 percent growth in Russia and double-digit growth in Turkey. Russia's unit case volume growth included 32 percent growth in sparkling beverages, which was led by 28 percent growth in Trademark Coca-Cola. In addition to the unit case volume growth in Russia and Turkey, the group benefited from 19 percent growth in Southern Eurasia, 6 percent growth in North and West Africa, 11 percent growth in East and Central Africa and 6 percent growth in South Africa. India also achieved its 17<sup>th</sup> consecutive quarter of growth, despite record rainfall during the quarter.

Unit case volume in Europe was even, which reflected the impact of continuing difficult macroeconomic conditions throughout certain regions in Europe. The group's unit case volume included unit case volume growth of 5 percent in France, 4 percent in Great Britain and 1 percent in Germany. The unit case volume growth in Germany represents its fifth consecutive quarter of positive growth. Approximately half of the unit case volume growth in Great Britain was attributable to acquisitions. The growth in these regions was offset by unit case volume declines in other regions,

including a 5 percent decline in South and Eastern Europe primarily due to continuing macroeconomic pressures.

In Latin America, unit case volume increased 4 percent, which consisted of 3 percent growth in sparkling beverages and 7 percent growth in still beverages. The group's unit case volume growth was led by 13 percent growth in Brazil and 6 percent growth in our South Latin business unit. The unit case volume growth in Brazil was primarily due to 14 percent growth in sparkling beverages, led by 13 percent growth in Trademark Coca-Cola. The unit case volume growth in these regions was partially offset by a 3 percent unit case volume decline in our Latin Center business unit. Mexico's unit case volume was even, partially attributable to adverse weather conditions.

Unit case volume in North America increased 2 percent. This growth was driven by 8 percent growth in still beverages, led by double-digit growth in both Trademark Powerade and teas and 23 percent growth in Trademark Simply. The still beverage volume growth in North America also included mid single-digit growth in the glacéau business and low single-digit growth in Trademark vitaminwater. Unit case volume for sparkling beverages in North America was even, partially due to the continuing difficult U.S. economic environment. Coca-Cola Zero continued its strong performance with unit case volume growth of 16 percent, which marks its 18<sup>th</sup> consecutive quarter of double-digit growth.

In Pacific, unit case volume increased 11 percent, which consisted of 16 percent growth in still beverages and 7 percent growth in sparkling beverages. The group's volume growth was led by 12 percent growth in China, 11 percent growth in Japan and 19 percent growth in the Philippines. China's unit case volume growth included high-single digit growth in sparkling beverages, led by the strong performance of both Brand Coca-Cola and Sprite. Unit case volume growth in China also included double-digit growth in still beverages primarily due to the continued strong momentum of Minute Maid Pulpy, as well as strong growth in other still beverages including water. In Japan, the unit case volume growth was driven by successful in-market activations, strong innovation and favorable weather conditions. Included in Japan's unit case volume growth was 9 percent growth in Brand Coca-Cola, primarily due to strong FIFA World Cup activation programs and our Coca-Cola Summer Promotion. Japan's unit case volume growth also benefited from double-digit growth in sports drinks.

Unit case volume for Bottling Investments decreased 3 percent, primarily due to the deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above. The deconsolidation of these entities negatively impacted the unit case volume for Bottling Investments by approximately 11 percent. The negative impact of the deconsolidation of these bottling operations was partially offset by the impact of unit case volume growth of 3 percent in India, 19 percent in the Philippines, 12 percent in China and 1 percent in Germany. The Company's consolidated bottling operations accounted for approximately 67 percent, 100 percent, 32 percent and 100 percent of the unit case volume in India, the Philippines, China and Germany, respectively.

*Nine Months Ended October 1, 2010, versus Nine Months Ended October 2, 2009*

In Eurasia and Africa, unit case volume increased 11 percent, which consisted of 9 percent growth in sparkling beverages and 21 percent growth in still beverages. The group's unit case volume growth was primarily attributable to 18 percent growth in India, which included 16 percent growth in sparkling beverages. India's growth in sparkling beverages was led by double-digit growth in Trademarks Sprite, Thums Up, Maaza and Coca-Cola. Trademarks Thums Up and Sprite benefited from successful national marketing programs. Still beverages in India grew 25 percent. The unit case volume growth in India was negatively impacted by record rainfall during the third quarter of 2010. In addition to growth in India, double-digit growth in Turkey, 8 percent growth in North and West Africa, 20 percent growth

in Southern Eurasia, 10 percent growth in East and Central Africa, 13 percent growth in Russia and 3 percent growth in South Africa contributed to the group's unit case volume growth. The growth across the African continent was attributable to the strong performance of both sparkling and still beverages and the benefit of our FIFA World Cup activation programs.

Unit case volume in Europe was even, which reflected the impact of continuing difficult macroeconomic conditions throughout certain regions in Europe. The group's unit case volume included unit case volume growth of 5 percent in France and 2 percent growth in both Germany and our Nordic business unit. The growth in these regions was offset by unit case volume declines in other regions, including an 8 percent decline in South and Eastern Europe primarily due to continuing macroeconomic pressures. The group's unit case volume also included unit case volume declines of 2 percent and 1 percent in Italy and Iberia, respectively.

In Latin America, unit case volume increased 5 percent, which consisted of 4 percent growth in sparkling beverages and 9 percent growth in still beverages. The group's unit case volume growth was led by 12 percent growth in Brazil and 5 percent growth in our South Latin business unit. The unit case volume growth in Brazil was primarily due to 13 percent growth in sparkling beverages, led by 13 percent growth in Trademark Coca-Cola. The group's unit case volume growth also included 1 percent growth in Mexico and 3 percent growth in our Latin Center business unit. All of the aforementioned markets benefited from our strong FIFA World Cup activation programs. Mexico's unit case volume growth was impacted by adverse weather conditions.

Unit case volume in North America increased 1 percent. The group's unit case volume growth was driven by 5 percent growth in still beverages, led by double-digit growth in both Trademark Powerade and teas and 26 percent growth in Trademark Simply. Unit case volume for sparkling beverages in North America declined 1 percent, which reflected the impact of a continuing difficult U.S. economic environment. Coca-Cola Zero continued its strong performance with unit case volume growth of 15 percent. The effect of the difficult U.S. economic environment was partially offset by the impact of strong marketing initiatives, including our FIFA World Cup activation programs.

In Pacific, unit case volume increased 8 percent, which consisted of 15 percent growth in still beverages and 4 percent growth in sparkling beverages. The group's volume growth was led by 9 percent growth in China, 18 percent growth in the Philippines and 3 percent growth in Japan. China's volume growth included 21 percent growth in juices and juice drinks primarily due to the continued strong momentum of Minute Maid Pulpy, as well as strong growth in other still beverages including water. Tough weather conditions, including flooding in the higher per capita consumption regions, negatively impacted unit case volume in China. The unit case volume growth in the Philippines was led by 19 percent growth in Trademark Coca-Cola. In Japan, the unit case volume growth was driven by successful in-market activations, strong innovation and favorable weather conditions. Included in Japan's unit case volume growth was 5 percent growth in Trademark Coca-Cola, primarily due to strong FIFA World Cup activation programs and our Coca-Cola Summer Promotion. Japan's unit case volume growth also benefited from double-digit growth in sports drinks.

## Edgar Filing: COCA COLA CO - Form 10-Q

Unit case volume for Bottling Investments increased 1 percent, primarily due to the impact of unit case volume growth of 18 percent in the Philippines, 18 percent in India, 9 percent in China and 2 percent in Germany. The Company's consolidated bottling operations account for approximately 100 percent, 65 percent, 33 percent and 100 percent of the unit case volume in the Philippines, India, China and Germany, respectively. The unit case volume growth in these markets was partially offset by the impact of the deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above. The deconsolidation of these entities negatively impacted the unit case volume for Bottling Investments by approximately 9 percent.

### *Concentrate Sales Volume*

During the three months ended October 1, 2010, concentrate sales volume grew 7 percent and unit case volume grew 5 percent compared to the three months ended October 2, 2009. During the nine months ended October 1, 2010, concentrate sales volume and unit case volume both grew 5 percent compared to the nine months ended October 2, 2009. The differences between unit case volume and concentrate sales volume growth rates for individual operating segments during the three and nine months ended October 1, 2010, were primarily due to the timing of concentrate shipments and the impact of unit case volume from certain joint ventures in which the Company has an equity interest, but to which the Company does not sell concentrates, syrups, beverage bases or powders.

### *Net Operating Revenues*

*Three Months Ended October 1, 2010, versus Three Months Ended October 2, 2009*

Net operating revenues increased by \$382 million, or 5 percent. The following table illustrates, on a percentage basis, the estimated impact of key factors which resulted in the increase in net operating revenues:

	Percent Change 2010 versus 2009
Increase in concentrate sales volume	7%
Structural changes	(3)
Price and product/geographic mix	1
Impact of currency fluctuations versus the U.S. dollar	
Total percent increase	5%

Refer to the heading "Beverage Volume" for a discussion of concentrate sales volume. Also included in concentrate sales volume is the impact of acquired beverage companies and the acquisition of trademarks.

"Structural changes" refers to acquisitions or dispositions of bottling, distribution or canning operations and consolidation or deconsolidation of bottling and distribution or other entities for accounting purposes. Structural changes decreased net operating revenues by 3 percent. This decrease was primarily attributable to the deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation." These entities accounted for approximately 3 percent of the Company's full year consolidated net operating revenues in 2009.



## Edgar Filing: COCA COLA CO - Form 10-Q

Price and product/geographic mix had a favorable 1 percent impact on net operating revenues, which reflects the positive impact of our revenue growth management strategies. The favorable impact of these strategies was partially offset by the impact of our emerging markets recovering from the global recession at a quicker pace than our developed markets. The growth in our emerging and developing markets resulted in unfavorable geographic mix due to the fact that the revenue per unit sold in these markets is generally less than in developed markets. Refer to the heading "Operating Income and Operating Margin," below. We currently expect the impact of price and product/geographic mix to be even for the full year 2010.

Fluctuations in foreign currency exchange rates had a nominal impact on consolidated net operating revenues. A weaker U.S. dollar compared to certain foreign currencies, including the Brazilian real, Japanese yen, Mexican peso, Australian dollar and South African rand had a favorable impact on net operating revenues for the Eurasia and Africa, Latin America, Pacific and Bottling Investments operating segments. The favorable impact of a weaker U.S. dollar compared to the aforementioned currencies was offset by the impact of a stronger U.S. dollar compared to certain other foreign currencies, including the euro and British pound, which had an unfavorable impact on the Europe and Bottling Investments operating segments. Refer to the heading "Liquidity, Capital Resources and Financial Position Foreign Exchange."

*Nine Months Ended October 1, 2010, versus Nine Months Ended October 2, 2009*

Net operating revenues increased by \$1,145 million, or 5 percent. The following table illustrates, on a percentage basis, the estimated impact of key factors which resulted in the increase in net operating revenues:

	Percent Change 2010 versus 2009
Increase in concentrate sales volume	5%
Structural changes	(3)
Price and product/geographic mix	
Impact of currency fluctuations versus the U.S. dollar	3
Total percent increase	5%

Refer to the heading "Beverage Volume" for a discussion of concentrate sales volume. Also included in concentrate sales volume is the impact of acquired beverage companies and the acquisition of trademarks.

Structural changes decreased net operating revenues by 3 percent. This decrease was primarily attributable to the deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above. These entities accounted for approximately 3 percent of the Company's full year consolidated net operating revenues in 2009.

Price and product/geographic mix had a net zero percent impact on net operating revenues. The favorable effect of our revenue growth management strategies was offset by the impact of our emerging markets recovering from the global recession at a quicker pace than our developed markets. The growth in our emerging and developing markets resulted in unfavorable geographic mix due to the fact that the revenue per unit sold in these markets is generally less than in developed markets. Refer to the heading "Operating Income and Operating Margin," below. We currently expect the impact of price and product/geographic mix to be even for the full year 2010.

## Edgar Filing: COCA COLA CO - Form 10-Q

The favorable impact of foreign currency fluctuations increased consolidated net operating revenues by 3 percent. The favorable impact of changes in foreign currency exchange rates was primarily due to a weaker U.S. dollar compared to most foreign currencies, including the Brazilian real, Japanese yen, Mexican peso, South African rand and Australian dollar, which had a favorable impact on the Eurasia and Africa, Latin America, Pacific and Bottling Investments operating segments. The favorable impact of a weaker U.S. dollar compared to the aforementioned currencies was partially offset by the impact of a stronger U.S. dollar compared to certain other foreign currencies, including the euro, which had an unfavorable impact on the Europe and Bottling Investments operating segments. Refer to the heading "Liquidity, Capital Resources and Financial Position - Foreign Exchange."

### *Gross Profit*

Our gross profit margin increased to 65.4 percent from 63.5 percent in the three months ended October 1, 2010, versus the comparable period of the prior year. Our gross profit margin increased to 65.8 percent from 64.1 percent in the nine months ended October 1, 2010, versus the comparable period of the prior year. The increase in our gross profit margin for the three and nine months ended October 1, 2010, versus the comparable periods of the prior year, was primarily due to favorable geographic mix, product mix and foreign currency fluctuations. The favorable geographic mix was primarily due to many of our emerging markets recovering from the global recession at a quicker pace than our developed markets. Although this shift in geographic mix has a negative impact on net operating revenues, it generally has a favorable impact on our gross profit margin due to the correlated impact it has on our product mix. The product mix in the majority of our emerging and developing markets is more heavily skewed toward products in our sparkling beverage portfolio, which generally yield a higher gross profit margin compared to our still beverages and finished products. Consequently, the shift in our geographic mix is driving favorable product mix from a global perspective. In addition to the previously mentioned items, our gross profit margin was favorably impacted by the deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates - Principles of Consolidation." Generally, bottling and finished product operations produce higher net revenues but lower gross profit margins compared to concentrate and syrup operations.

### *Selling, General and Administrative Expenses*

The following table sets forth the significant components of selling, general and administrative expenses (in millions):

	Three Months Ended		Nine Months Ended	
	<b>October 1, 2010</b>	October 2, 2009	<b>October 1, 2010</b>	October 2, 2009
Selling and advertising expenses	<b>\$ 2,297</b>	\$ 2,182	<b>\$ 6,417</b>	\$ 6,173
General and administrative expenses	<b>696</b>	695	<b>2,045</b>	2,065
Stock-based compensation expense	<b>71</b>	35	<b>185</b>	142
Selling, general and administrative expenses	<b>\$ 3,064</b>	\$ 2,912	<b>\$ 8,647</b>	\$ 8,380

#### *Three Months Ended October 1, 2010, versus Three Months Ended October 2, 2009*

Selling, general and administrative expenses increased by \$152 million, or 5 percent. The increase was primarily attributable to the timing of certain marketing and other operating expenses. The timing of these expenses benefited selling, general and administrative expenses during the first half of the year, but negatively impacted the three months ended October 1, 2010, and we expect it to have a negative

impact on the fourth quarter of 2010. We remain committed to investing in our brands for long-term growth through both direct and point-of-sale marketing. The increase in marketing and other operating expenses was partially offset by the impact of foreign currency fluctuations, which decreased selling, general and administrative expenses by 1 percent. In addition to the favorable impact of foreign currency fluctuations, selling, general and administrative expenses benefited from the deconsolidation of certain entities, our continued focus on cost management, the benefits of our ongoing productivity initiatives and a decrease in our pension expense. The deconsolidation of certain entities, primarily bottling operations, was the result of the Company's adoption of new accounting guidance issued by the FASB. These entities have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above.

Our pension expense decreased by \$14 million, or 29 percent. The decrease was primarily due to the appreciation of our pension plan assets and the impact of the \$269 million in contributions to our pension plans in 2009, partially offset by a decrease in the discount rate and the negative impact of foreign currency fluctuations on our pension plans outside the United States. We currently expect our full year 2010 pension expense to decrease by approximately \$50 million compared to 2009.

*Nine Months Ended October 1, 2010, versus Nine Months Ended October 2, 2009*

Selling, general and administrative expenses increased by \$267 million, or 3 percent. The increase was primarily attributable to the impact of foreign currency fluctuations, which increased selling, general and administrative expenses by 2 percent. The unfavorable impact of foreign currency fluctuations was partially offset by the impact of the deconsolidation of certain entities, our continued focus on cost management, the benefits of our ongoing productivity initiatives, timing of certain marketing and other operating expenses and a decrease in our pension expense. The deconsolidation of certain entities, primarily bottling operations, was the result of the Company's adoption of new accounting guidance issued by the FASB. These entities have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above.

Our pension expense decreased by \$38 million, or 26 percent. The decrease was primarily due to the appreciation of our pension plan assets and the impact of the \$269 million in contributions to our pension plans in 2009, partially offset by a decrease in the discount rate and the negative impact of foreign currency fluctuations on our pension plans outside the United States. We currently expect our full year 2010 pension expense to decrease by approximately \$50 million compared to 2009.

During the nine months ended October 1, 2010, the timing of certain marketing and other operating expenses had a favorable impact on the Company's selling, general and administrative expenses, compared to the same period in the prior year. We anticipate an unfavorable impact from the timing of these expenses during the fourth quarter of 2010.

As of October 1, 2010, we had approximately \$445 million of total unrecognized compensation cost related to nonvested stock-based compensation arrangements granted under our plans, which we expect to recognize over a weighted-average period of 1.7 years. This expected cost does not include the impact of any future stock-based compensation awards.

**Other Operating Charges**

Other operating charges incurred by operating segment were as follows (in millions):

	Three Months Ended		Nine Months Ended	
	October 1, 2010	October 2, 2009	October 1, 2010	October 2, 2009
Eurasia & Africa	\$ 1	\$	\$ 4	\$ 3
Europe	13	2	43	3
Latin America				
North America	(2)	2	8	15
Pacific	8	1	13	1
Bottling Investments	12	18	56	109
Corporate	68	25	150	81
Total	\$ 100	\$ 48	\$ 274	\$ 212

In the three months ended October 1, 2010, the Company incurred other operating charges of approximately \$100 million, which consisted of \$64 million attributable to the Company's ongoing productivity, integration and restructuring initiatives and \$36 million related to transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note J of Notes to Condensed Consolidated Financial Statements for additional information on our productivity, integration and restructuring initiatives. Refer to the heading "Operations Review Subsequent Events" and Note B of Notes to Condensed Consolidated Financial Statements for additional information related to the acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations.

During the nine months ended October 1, 2010, the Company incurred other operating charges of approximately \$274 million, which consisted of \$227 million attributable to the Company's ongoing productivity, integration and restructuring initiatives and \$47 million related to transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note J of Notes to Condensed Consolidated Financial Statements for additional information on our productivity, integration and restructuring initiatives. Refer to the heading "Operations Review Subsequent Events" and Note B of Notes to Condensed Consolidated Financial Statements for additional information related to the acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations.

The Company has recognized costs of approximately \$296 million related to our ongoing productivity initiatives since they commenced in the first quarter of 2008. The Company is targeting \$500 million in annualized savings from productivity initiatives by the end of 2011 to provide additional flexibility to invest for growth. The savings are expected to be generated in a number of areas and include aggressively managing operating expenses supported by lean techniques, redesigning key processes to drive standardization and effectiveness, better leveraging our size and scale, and driving savings in indirect costs through the implementation of a "procure-to-pay" program. In realizing these savings, the Company expects to incur total costs of approximately \$500 million by the end of 2011. The Company believes we are on track to achieve our \$500 million target in annualized savings by the end of 2011. Refer to Note J of Notes to Condensed Consolidated Financial Statements for additional information related to the Company's ongoing productivity initiatives.

The Company's integration initiatives include costs related to the integration of 18 German bottling and distribution operations acquired in 2007. The Company began these integration initiatives in 2008 and has incurred total pretax expenses of approximately \$166 million since they commenced. The expenses recorded in connection with these integration activities have been primarily due to involuntary

terminations. The Company is currently reviewing other integration and restructuring opportunities within the German bottling and distribution operations, which if implemented will result in additional charges in future periods. However, as of October 1, 2010, the Company has not finalized any additional plans. Refer to Note J of Notes to Condensed Consolidated Financial Statements for additional information related to this integration initiative.

On February 25, 2010, we entered into a definitive agreement with CCE to acquire CCE's North American business. During the second quarter of 2010, the Company began an integration initiative related to this agreement, which resulted in total pretax expenses of approximately \$6 million and \$25 million during the three and nine months ended October 1, 2010, respectively. These expenses were primarily related to both internal and external costs associated with the development and design of our future operating framework. These charges impacted the Corporate operating segment. Our acquisition of CCE's North American business closed on October 2, 2010. Refer to Note B of Notes to Condensed Consolidated Financial Statements.

We believe this acquisition will result in an evolved franchise system that will enable us to better serve the unique needs of the North American market. The creation of a unified operating system will strategically position us to better market and distribute our nonalcoholic beverage brands in North America. We are reconfiguring our manufacturing, supply chain and logistics operations to achieve cost reductions over time. Once fully integrated, we expect to generate operational synergies of at least \$350 million per year. We anticipate that these operational synergies will be phased in over the next four years, and that we will begin to fully realize the annual benefit from these synergies in the fourth year.

Following the close, we combined the Foodservice business, The Minute Maid Company, the Supply Chain organization, including finished product operations, and our Company-owned bottling operations in Philadelphia with the North American marketing, production and distribution business we acquired from CCE to form a new unified operating entity with distinct capabilities that include manufacturing, supply chain, logistics, sales and customer service operations in North America. The Company's remaining North American operations continue to be responsible for brand marketing and franchise support. The Company currently expects the total cost of these integration initiatives to be approximately \$425 million and anticipates recognizing these charges over the next three years.

In the three months ended October 2, 2009, the Company incurred other operating charges of approximately \$48 million, which were the result of the Company's ongoing productivity, integration and restructuring initiatives. Refer to Note J of Notes to Condensed Consolidated Financial Statements for additional information on our productivity, integration and restructuring initiatives.

During the nine months ended October 2, 2009, the Company incurred other operating charges of approximately \$212 million, which consisted of \$172 million related to the Company's ongoing productivity, integration and restructuring initiatives, and \$40 million due to asset impairments. Refer to Note J of Notes to Condensed Consolidated Financial Statements for additional information on our productivity, integration and restructuring initiatives. The impairment charges were related to a \$23 million impairment of an intangible asset and a \$17 million impairment of a building. The impairment of the intangible asset was due to a change in the expected useful life of the asset, which was previously determined to have an indefinite life. The \$17 million impairment was due to a change in disposal strategy related to a building that is no longer occupied. The Company had originally intended to sell the building along with the related land. However, we have determined that the maximum potential sales proceeds would likely be realized through the sale of vacant land. As a result, the building was removed. The land is not considered held-for-sale, primarily due to the fact that it is not probable a sale would be completed within one year. Refer to Note M of Notes to Condensed Consolidated Financial Statements for the fair value disclosures related to these impairments.

**Operating Income and Operating Margin**

Information about our operating income by operating segment on a percentage basis is as follows:

	Three Months Ended		Nine Months Ended	
	October 1, 2010	October 2, 2009	October 1, 2010	October 2, 2009
Eurasia & Africa	<b>9.4%</b>	8.6%	<b>10.7%</b>	9.8%
Europe	<b>31.7</b>	36.0	<b>32.8</b>	36.1
Latin America	<b>26.3</b>	25.9	<b>24.6</b>	23.0
North America	<b>21.5</b>	20.1	<b>19.7</b>	20.4
Pacific	<b>25.0</b>	20.5	<b>22.8</b>	23.1
Bottling Investments	<b>3.3</b>	3.9	<b>3.0</b>	2.1
Corporate	<b>(17.2)</b>	(15.0)	<b>(13.6)</b>	(14.5)
Total	<b>100.0%</b>	100.0%	<b>100.0%</b>	100.0%

Information about our operating margin by operating segment is as follows:

	Three Months Ended		Nine Months Ended	
	October 1, 2010	October 2, 2009	October 1, 2010	October 2, 2009
Consolidated	<b>27.8%</b>	26.7%	<b>29.6%</b>	27.5%
Eurasia & Africa	<b>36.9</b>	39.6	<b>42.7</b>	43.2
Europe	<b>67.0</b>	68.1	<b>70.3</b>	69.9
Latin America	<b>62.3</b>	58.0	<b>62.7</b>	56.0
North America	<b>23.3</b>	20.5	<b>22.6</b>	20.8
Pacific	<b>41.0</b>	37.4	<b>44.1</b>	43.1
Bottling Investments	<b>3.7</b>	3.8	<b>3.5</b>	2.2
Corporate	*	*	*	*

\* Calculation is not meaningful.

As demonstrated by the tables above, the percentage contribution to operating income and operating margin by each operating segment fluctuated between the periods. Operating income and operating margin by operating segment were influenced by a variety of factors and events, including the following:

During the three months ended October 1, 2010, fluctuations in foreign currency exchange rates had a nominal impact on consolidated operating income. Although fluctuations in foreign currency exchange rates did not have a significant impact on consolidated operating income, the fluctuations impacted the operating income of the majority of our operating segments. A weaker U.S. dollar compared to the Brazilian real, Japanese yen, Mexican peso, Australian dollar and South African rand had a favorable impact on operating income for the Eurasia and Africa, Latin America, Pacific and Bottling Investments operating segments. The favorable impact of a weaker U.S. dollar compared to the aforementioned currencies was offset by the impact of a stronger U.S. dollar compared to certain other foreign currencies, including the euro and British pound, which had an unfavorable impact on the Europe and Bottling Investments operating segments.

## Edgar Filing: COCA COLA CO - Form 10-Q

During the three months ended October 1, 2010, operating income was favorably impacted by fluctuations in foreign currency exchange rates by 2 percent for Eurasia and Africa and 11 percent for Pacific. During the same period, operating income was unfavorably impacted by fluctuations in foreign currency exchange rates by 4 percent for Europe, 2 percent for Latin America, 1 percent for Bottling Investments and 2 percent for Corporate. Fluctuations in foreign currency exchange rates had a nominal impact on operating income for North America during the three months ended October 1, 2010.

During the nine months ended October 1, 2010, fluctuations in foreign currency exchange rates favorably impacted consolidated operating income by 4 percent, primarily due to a weaker U.S. dollar compared to most foreign currencies, including the Brazilian real, Japanese yen, Mexican peso, South African rand and Australian dollar, which had a favorable impact on the Eurasia and Africa, Latin America, Pacific and Bottling Investments operating segments. The favorable impact of a weaker U.S. dollar compared to the aforementioned currencies was partially offset by the impact of a stronger U.S. dollar compared to certain other foreign currencies, including the euro, which had an unfavorable impact on the Europe and Bottling Investments operating segments.

During the nine months ended October 1, 2010, operating income was favorably impacted by fluctuations in foreign currency exchange rates by 8 percent for Eurasia and Africa, 1 percent for Europe, 3 percent for Latin America, 9 percent for Pacific and 10 percent for Bottling Investments. During the nine months ended October 1, 2010, fluctuations in foreign currency exchange rates had a nominal impact on operating income for the North America and Corporate operating segments.

During the three and nine months ended October 1, 2010, our operating margin was favorably impacted by geographic mix. The favorable geographic mix was primarily due to many of our emerging markets recovering from the global recession at a quicker pace than our developed markets. Although this shift in geographic mix has a negative impact on net operating revenues, it generally has a favorable impact on our gross profit margin due to the correlated impact it has on our product mix. The product mix in the majority of our emerging and developing markets is more heavily skewed toward products in our sparkling beverage portfolio, which generally yield a higher gross profit margin compared to our still beverages and finished products.

During the three and nine months ended October 1, 2010, our operating margin was favorably impacted by the deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. The deconsolidation of these entities will favorably impact our operating margin for the full year 2010.

During the three months ended October 1, 2010, increases in certain marketing and operating expenses adversely impacted Eurasia and Africa's operating income and operating margin.

During the three and nine months ended October 1, 2010, timing of certain marketing expenses and price and product mix favorably impacted Latin America's operating income and operating margin.

During the three and nine months ended October 1, 2010, effective operating expense management and timing of certain marketing and other operating expenses favorably impacted North America's operating income and operating margin.

During the three months ended October 1, 2010, price and product mix and decreases in the cost of certain raw materials favorably impacted Pacific's operating income and operating margin.

## Edgar Filing: COCA COLA CO - Form 10-Q

During the three months ended October 1, 2010, operating income was reduced by approximately \$1 million for Eurasia and Africa, \$13 million for Europe, \$8 million for Pacific, \$12 million for Bottling Investments and \$68 million for Corporate, primarily due to the Company's ongoing productivity, integration and restructuring initiatives and transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. During the same period, operating income for our North America operating segment was increased by \$2 million due to the refinement of previously established restructuring accruals.

During the nine months ended October 1, 2010, operating income was reduced by approximately \$4 million for Eurasia and Africa, \$43 million for Europe, \$8 million for North America, \$13 million for Pacific, \$56 million for Bottling Investments and \$150 million for Corporate, primarily due to the Company's ongoing productivity, integration and restructuring initiatives and transaction costs incurred in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE.

During the three months ended October 2, 2009, operating income was reduced by approximately \$2 million for Europe, \$2 million for North America, \$1 million for Pacific, \$18 million for Bottling Investments and \$25 million for Corporate, primarily due to the Company's ongoing productivity, integration and restructuring initiatives.

During the nine months ended October 2, 2009, operating income was reduced by approximately \$3 million for Eurasia and Africa, \$3 million for Europe, \$15 million for North America, \$1 million for Pacific, \$109 million for Bottling Investments and \$81 million for Corporate, primarily as a result of the Company's ongoing productivity, integration and restructuring initiatives and asset impairments.

### ***Interest Income***

During the three months ended October 1, 2010, interest income was \$93 million, compared to interest income of \$67 million during the three months ended October 2, 2009, an increase of \$26 million, or 39 percent. During the nine months ended October 1, 2010, interest income was \$220 million, compared to interest income of \$184 million during the nine months ended October 2, 2009, an increase of \$36 million, or 20 percent. The increase in interest income during the three and nine months ended October 1, 2010, was primarily due to the impact of higher average cash and short-term investment balances, partially offset by lower average interest rates.

### ***Interest Expense***

During the three months ended October 1, 2010, interest expense was \$80 million, compared to interest expense of \$89 million during the three months ended October 2, 2009, a decrease of \$9 million, or 10 percent. During the nine months ended October 1, 2010, interest expense was \$246 million, compared to interest expense of \$271 million during the nine months ended October 2, 2009, a decrease of \$25 million, or 9 percent. The decrease in interest expense during the three and nine months ended October 1, 2010, was primarily due to lower average interest rates on short-term debt and the deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation." The favorable impact of the aforementioned items was partially offset by the effect of higher long-term debt balances.



**Equity Income (Loss) Net**

*Three Months Ended October 1, 2010, versus Three Months Ended October 2, 2009*

Equity income (loss) net represents our Company's proportionate share of net income or loss from each of our equity method investments. During the three months ended October 1, 2010, equity income was \$355 million, compared to equity income of \$282 million during the three months ended October 2, 2009, an increase of \$73 million, or 26 percent. The increase was primarily due to our proportionate share of increased net income from certain of our equity method investees; the favorable impact of foreign currency exchange fluctuations; and the impact of the Company's adoption of new accounting guidance issued by the FASB. The impact of these items was partially offset by an increase in the Company's proportionate share of certain charges recorded by equity method investees.

The Company's adoption of new accounting guidance issued by the FASB resulted in the deconsolidation of certain entities. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above. The equity method of accounting is intended to be a single line consolidation and, therefore, generally should result in the same net income attributable to the investor as would be the case if the investee had been consolidated. The entities that have been deconsolidated accounted for approximately 3 percent of the Company's equity income during the three months ended October 1, 2010.

In the three months ended October 1, 2010, the Company recorded a net charge of approximately \$10 million in equity income (loss) net. The charges primarily represent our proportionate share of certain costs incurred by CCE in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note B of Notes to Condensed Consolidated Financial Statements for additional information related to our acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations. Our proportionate share of these charges was partially offset by our proportionate share of a foreign currency remeasurement gain recorded by an equity method investee. The net charge impacted the Bottling Investments operating segment. Refer to Note N of Notes to Condensed Consolidated Financial Statements for additional information on the impact these charges had on our operating segments.

In the three months ended October 2, 2009, the Company recorded charges of approximately \$6 million in equity income (loss) net. These charges primarily represent the Company's proportionate share of restructuring charges recorded by equity method investees and impacted the Bottling Investments and Corporate operating segments. Refer to Note N of Notes to Condensed Consolidated Financial Statements for additional information on the impact these charges had on our operating segments.

*Nine Months Ended October 1, 2010, versus Nine Months Ended October 2, 2009*

During the nine months ended October 1, 2010, equity income was \$847 million, compared to equity income of \$609 million during the nine months ended October 2, 2009, an increase of \$238 million, or 39 percent. The increase was primarily due to our proportionate share of increased net income from certain of our equity method investees; the favorable impact of foreign currency exchange fluctuations; a decrease in the Company's proportionate share of asset impairments and restructuring charges recorded by equity method investees; and the impact of the Company's adoption of new accounting guidance issued by the FASB.

The Company's adoption of new accounting guidance issued by the FASB resulted in the deconsolidation of certain entities. These entities are primarily bottling operations and have been

accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above. The equity method of accounting is intended to be a single line consolidation and, therefore, generally should result in the same net income attributable to the investor as would be the case if the investee had been consolidated. The entities that have been deconsolidated accounted for approximately 3 percent of the Company's equity income during the nine months ended October 1, 2010.

During the nine months ended October 1, 2010, the Company recorded a net charge of approximately \$55 million in equity income (loss) net. These charges primarily represent the Company's proportionate share of unusual tax charges, asset impairments, restructuring charges and transaction costs recorded by equity method investees. The unusual tax charges primarily relate to an additional tax liability recorded by Coca-Cola Hellenic Bottling Company S.A. as a result of the Extraordinary Social Contribution Tax levied by the Greek government. The transaction costs represent our proportionate share of certain costs incurred by CCE in connection with our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note B of Notes to Condensed Consolidated Financial Statements for additional information related to our acquisition of CCE's North American business and the disposal of our Norwegian and Swedish bottling operations. These charges impacted the Bottling Investments operating segment. Our proportionate share of these charges was partially offset by our proportionate share of a foreign currency remeasurement gain recorded by an equity method investee. Refer to Note N of Notes to Condensed Consolidated Financial Statements for additional information on the impact these charges had on our operating segments.

During the nine months ended October 2, 2009, the Company recorded charges of approximately \$68 million in equity income (loss) net. These charges primarily represent the Company's proportionate share of asset impairments and restructuring charges recorded by equity method investees. These charges impacted the Bottling Investments and Corporate operating segments. Refer to Note N of Notes to Condensed Consolidated Financial Statements for additional information on the impact these charges had on our operating segments.

***Other Income (Loss) Net***

Other income (loss) net includes, among other things, the impact of foreign currency exchange gains and losses, dividend income, rental income, gains and losses related to the disposal of property, plant and equipment, realized and unrealized gains and losses on trading securities, realized gains and losses on available-for-sale securities, other-than-temporary impairments and the accretion of expense related to certain acquisitions. The foreign currency exchange gains and losses are primarily the result of the remeasurement of monetary assets and liabilities from transactional currencies into functional currencies. The effects of the remeasurement of these assets and liabilities are partially offset by the impact of our economic hedging program for certain exposures on our condensed consolidated balance sheets. Refer to Note E of Notes to Condensed Consolidated Financial Statements.

***Three Months Ended October 1, 2010, versus Three Months Ended October 2, 2009***

In the three months ended October 1, 2010, other income (loss) net was a net loss of \$12 million, primarily due to \$42 million in net foreign currency exchange losses. These losses were partially offset by a \$23 million gain on the sale of 50 percent of our investment in Leao Junior, S.A. ("Leao Junior"), a Brazilian tea company, and \$10 million of net realized and unrealized gains on trading securities. Refer to Note I of Notes to Condensed Consolidated Financial Statements for additional information related to the gain on Leao Junior.

## Edgar Filing: COCA COLA CO - Form 10-Q

During the three months ended October 2, 2009, other income (loss) net was income of \$33 million, primarily related to realized gains of approximately \$10 million on the sale of equity securities classified as available-for-sale, net realized and unrealized gains of approximately \$8 million on trading securities and gains of approximately \$18 million from the sale of other investments. These gains were partially offset by approximately \$6 million in net foreign currency exchange losses for the three months ended October 2, 2009.

### *Nine Months Ended October 1, 2010, versus Nine Months Ended October 2, 2009*

In the nine months ended October 1, 2010, other income (loss) net was a loss of \$109 million, primarily related to foreign currency exchange losses of \$132 million and charges of \$26 million related to other-than-temporary impairments of certain available-for-sale securities. The foreign currency exchange losses were primarily due to a charge of approximately \$103 million related to the remeasurement of our Venezuelan subsidiary's net assets. Refer to the heading "Liquidity, Capital Resources and Financial Position Foreign Exchange" and Note I of Notes to Condensed Consolidated Financial Statements for additional information related to the remeasurement of our Venezuelan subsidiary's net assets. Refer to the heading "Recoverability of Current and Noncurrent Assets Investments in Equity and Debt Securities" and Note C of Notes to Condensed Consolidated Financial Statements for additional information related to the other-than-temporary impairment charges. These charges were partially offset by a \$23 million gain on the sale of 50 percent of our investment in Leao Junior, \$19 million of dividend income from cost method investments and \$8 million of net realized and unrealized gains on trading securities. Refer to Note I of Notes to Condensed Consolidated Financial Statements for additional information related to the gain on Leao Junior.

During the nine months ended October 2, 2009, other income (loss) net was income of \$13 million. In addition to items that impacted other income (loss) net for the three months ended October 2, 2009, the Company recognized approximately \$12 million of dividend income from cost method investments; approximately \$15 million of gains related to the sale of other investments; and an other-than-temporary impairment charge of approximately \$27 million on a cost method investment during the first quarter of 2009. Refer to the heading "Recoverability of Current and Noncurrent Assets Investments in Equity and Debt Securities" and Note C of Notes to Condensed Consolidated Financial Statements. Other income (loss) net also included approximately \$24 million in net foreign currency exchange losses for the nine months ended October 2, 2009.

### ***Income Taxes***

Our effective tax rate reflects tax benefits derived from significant operations outside the United States, which are generally taxed at rates lower than the U.S. statutory rate of 35 percent. A change in the mix of pretax income from these various tax jurisdictions can have a significant impact on the Company's effective tax rate.

During the first six months of 2010, the Company estimated that our effective tax rate would be approximately 23.2 percent for the full year. However, during the three months ended October 1, 2010, the Company revised its estimate and now anticipates that our effective tax rate will be approximately 23.0 percent for the full year. Consequently, the Company recorded income tax expense for the three months ended October 1, 2010, at a tax rate of approximately 22.6 percent before considering the effect of any discrete items that affected our tax rate, in order to bring the underlying effective tax rate for the nine months ended October 1, 2010, in line with our full year estimate.

During the first six months of 2009, the Company estimated that our effective tax rate would be approximately 23.5 percent for the full year. However, during the three months ended October 2, 2009, the Company revised its estimate of the effective tax rate to approximately 23.0 percent for the full

## Edgar Filing: COCA COLA CO - Form 10-Q

year. Consequently, the Company recorded income tax expense for the three months ended October 2, 2009, at a tax rate of approximately 22.0 percent before considering the effect of any discrete items that affected our tax rate, in order to bring the underlying effective tax rate for the nine months ended October 2, 2009, in line with our full year estimate.

### *Three Months Ended October 1, 2010, versus Three Months Ended October 2, 2009*

Our effective tax rate was 23.4 percent for the three months ended October 1, 2010, compared to 21.4 percent for the three months ended October 2, 2009. In addition to changes in pretax income among the various tax jurisdictions in which we operate, discrete items affected our tax rate.

For the three months ended October 1, 2010, our effective tax rate included the following:

an approximate 19 percent combined effective tax rate on productivity, integration and restructuring initiatives and transaction costs (refer to Note I of Notes to Condensed Consolidated Financial Statements);

an approximate 10 percent combined effective tax rate on our proportionate share of transaction costs and a remeasurement gain recorded by equity method investees (refer to Note I of Notes to Condensed Consolidated Financial Statements);

an approximate 43 percent effective tax rate on the gain from the sale of 50 percent of our investment in Leao Junior (refer to Note I of Notes to Condensed Consolidated Financial Statements); and

a net tax charge of approximately \$13 million related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties (refer to Note L of Notes to Condensed Consolidated Financial Statements).

For the three months ended October 2, 2009, our effective tax rate included the following:

an approximate 21 percent combined effective tax rate on productivity, integration and restructuring initiatives (refer to Note I of Notes to Condensed Consolidated Financial Statements);

an approximate 5 percent combined effective tax rate on our proportionate share of restructuring charges recorded by equity method investees (refer to Note I of Notes to Condensed Consolidated Financial Statements);

a zero percent effective tax rate on realized gains on the sale of available-for-sale securities (refer to Note C of Notes to Condensed Consolidated Financial Statements);

a tax benefit of approximately \$17 million due to the impact that tax rate changes had on certain deferred tax liabilities (refer to Note L of Notes to Condensed Consolidated Financial Statements); and

a net tax charge of approximately \$8 million related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties (refer to Note L of Notes to Condensed Consolidated Financial Statements).

### *Nine Months Ended October 1, 2010, versus Nine Months Ended October 2, 2009*

Our effective tax rate was 24.1 percent for the nine months ended October 1, 2010, compared to 23.7 percent for the nine months ended October 2, 2009. In addition to changes in pretax income among the various tax jurisdictions in which we operate, discrete items affected our tax rate.



## Edgar Filing: COCA COLA CO - Form 10-Q

For the nine months ended October 1, 2010, our effective tax rate included the following:

an approximate 22 percent combined effective tax rate on productivity, integration and restructuring initiatives and transaction costs (refer to Note I of Notes to Condensed Consolidated Financial Statements);

an approximate 13 percent combined effective tax rate on our proportionate share of unusual tax charges, asset impairments, restructuring charges, transaction costs and a remeasurement gain recorded by equity method investees (refer to Note I of Notes to Condensed Consolidated Financial Statements);

an approximate 43 percent effective tax rate on the gain from the sale of 50 percent of our investment in Leao Junior (refer to Note I of Notes to Condensed Consolidated Financial Statements);

a zero percent effective tax rate on the remeasurement of our Venezuelan subsidiary's net assets (refer to Note I of Notes to Condensed Consolidated Financial Statements);

a zero percent effective tax rate on other-than-temporary impairment charges (refer to Note C of Notes to Condensed Consolidated Financial Statements);

a tax charge of approximately \$14 million related to new legislation that changed the tax treatment of Medicare Part D subsidies (refer to Note K of Notes to Condensed Consolidated Financial Statements); and

a net tax charge of approximately \$28 million related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties (refer to Note L of Notes to Condensed Consolidated Financial Statements).

For the nine months ended October 2, 2009, our effective tax rate included the following:

an approximate 14 percent combined effective tax rate on productivity, integration and restructuring initiatives and asset impairment charges (refer to Note I of Notes to Condensed Consolidated Financial Statements);

an approximate 22 percent combined effective tax rate on our proportionate share of asset impairment and restructuring charges recorded by equity method investees (refer to Note I of Notes to Condensed Consolidated Financial Statements);

a zero percent effective tax rate on an other-than-temporary impairment of a cost method investment (refer to Note C of Notes to Condensed Consolidated Financial Statements);

a zero percent effective tax rate on realized gains on the sale of available-for-sale securities (refer to Note C of Notes to Condensed Consolidated Financial Statements);

a tax benefit of approximately \$17 million due to the impact that tax rate changes had on certain deferred tax liabilities (refer to Note L of Notes to Condensed Consolidated Financial Statements);

a tax charge of approximately \$15 million related to the recognition of a valuation allowance on deferred tax assets (refer to Note L of Notes to Condensed Consolidated Financial Statements); and

## Edgar Filing: COCA COLA CO - Form 10-Q

a net tax charge of approximately \$40 million related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties (refer to Note L of Notes to Condensed Consolidated Financial Statements).

Based on current tax laws, the Company's effective tax rate on operations for 2010 is expected to be approximately 23.0 percent before considering the effect of any discrete items that may affect our tax rate. The Company's estimated effective tax rate reflects, among other items, our best estimates of 2010 operating results and foreign currency exchange rates. If actual results are different than these estimates, the underlying effective tax rate could change.

## LIQUIDITY, CAPITAL RESOURCES AND FINANCIAL POSITION

We believe our ability to generate cash from operating activities is one of our fundamental financial strengths. The near-term outlook for our business remains strong, and we expect to generate substantial cash flows from operations throughout 2010. As a result of our expected strong cash flows from operations, we have significant flexibility to meet our financial commitments. We typically fund a significant portion of our dividends, capital expenditures, contractual obligations, share repurchases and acquisitions with cash generated from operating activities. We rely on external funding for additional cash requirements. The Company does not typically raise capital through the issuance of stock. Instead, we use debt financing to lower our overall cost of capital and increase our return on shareowners' equity. Refer to the heading "Cash Flows from Financing Activities," below. Our debt financing includes the use of an extensive commercial paper program as part of our overall cash management strategy. The Company reviews its optimal mix of short-term and long-term debt regularly. During the first quarter of 2009, the Company replaced a certain amount of commercial paper and short-term debt with longer-term debt, which resulted in the Company issuing long-term notes in the principal amounts of \$900 million at a rate of 3.625 percent and \$1,350 million at a rate of 4.875 percent due March 15, 2014, and March 15, 2019, respectively.

Pursuant to the terms of the business separation and merger agreement entered into on February 25, 2010, as amended (the "merger agreement"), on October 2, 2010 (the "acquisition date"), we acquired CCE's North American business. Refer to the heading "Operations Review" and Note B of Notes to Condensed Consolidated Financial Statements. Under the terms of the merger agreement, the Company relinquished its indirect ownership interest in CCE's European operations, exchanged share-based awards for certain current and former CCE employees and paid cash consideration to New CCE for the remaining 67 percent of CCE's North American business not already owned by the Company. At closing, CCE shareowners other than the Company exchanged their CCE common stock for common stock in a new entity, which was renamed Coca-Cola Enterprises, Inc. (which is referred to herein as "New CCE") and which continues to hold the European operations held by CCE prior to the acquisition. New CCE was 100 percent owned by shareowners that held shares of common stock of CCE immediately prior to the closing, other than the Company. As a result of this transaction, the Company does not own any interest in New CCE.

Although the CCE transaction was structured to be primarily cashless, under the terms of the merger agreement, we agreed to assume approximately \$8.9 billion of CCE debt and that in the event that the actual CCE debt on the acquisition date was less than the agreed amount, we would make a cash payment to New CCE for the difference. As of the acquisition date, the debt assumed by the Company was approximately \$8.0 billion. The total cash consideration paid to New CCE as part of the transaction was approximately \$1.3 billion, which included approximately \$0.9 billion related to the debt shortfall. Refer to Note B of Notes to Condensed Consolidated Financial Statements for additional information related to this transaction.

In a concurrent transaction, we sold all of our ownership interests in our Norwegian and Swedish bottling operations to New CCE for approximately \$0.9 billion in cash on October 2, 2010. The Norwegian and Swedish bottling operations were wholly-owned subsidiaries of the Company prior to the divestiture. This divestiture was pursuant to the terms of the definitive agreement entered into on March 20, 2010. These bottling operations were included in our condensed consolidated financial statements as of and for the period ended October 1, 2010. Refer to Note B of Notes to Condensed Consolidated Financial Statements for additional information related to this transaction.

In addition, we granted New CCE the right to acquire our majority interest in CCEAG, 18 to 39 months after the date of the merger agreement, at the then current fair value.

In anticipation of closing our acquisition of CCE's North American business and the sale of our Norwegian and Swedish bottling operations to New CCE, the Company and CCE agreed to make the



anticipated cash payments contemplated by the transaction agreements on the last day of our third quarter of 2010. As a result, the Company made a cash payment to CCE of approximately \$1.3 billion and received a cash payment from CCE of approximately \$0.9 billion. The cash payment made by the Company to CCE included an immaterial amount for certain transaction costs that we agreed to share with CCE. In the event the transactions did not close, both parties would have been required to return the cash received. Therefore, the cash payment to CCE was classified in the line item prepaid expenses and other assets and the payment received from CCE was classified in the line item accounts payable and accrued expenses in our condensed consolidated balance sheet as of October 1, 2010. The cash payment made by the Company was classified in the line item acquisitions and investments, principally beverage and bottling companies and trademarks and the payment received from CCE was classified in the line item proceeds from disposals of bottling companies and other investments in our condensed consolidated statements of cash flows for the nine months ended October 1, 2010.

As discussed above, we assumed approximately \$8.0 billion of debt as a result of our acquisition of CCE's North American business. The Company is currently reviewing its optimal mix of short-term and long-term debt, as well as our capital structure.

On June 7, 2010, we reached an agreement with Dr Pepper Snapple Group ("DPS") to distribute certain DPS brands in territories where these brands were distributed by CCE prior to our acquisition of CCE's North American business on October 2, 2010. Under the terms of our agreement with DPS, we made a one-time cash payment of \$715 million and, concurrently with the closing of the CCE transaction, we entered into license agreements with DPS to distribute Dr Pepper trademark brands in the U.S., Canada Dry in the Northeast U.S., and Canada Dry, C' Plus and Schweppes in Canada. The \$715 million one-time cash payment was made subsequent to the close of the third quarter of 2010. Under the license agreements, the Company agreed to offer Dr Pepper and Diet Dr Pepper in local fountain accounts previously serviced by CCE. The license agreements have initial terms of 20 years, with automatic 20-year renewal periods unless otherwise terminated under the terms of the agreements. The license agreements replaced agreements between DPS and CCE existing immediately prior to the completion of our acquisition of CCE's North American business. In addition, we entered into an agreement to include Dr Pepper and Diet Dr Pepper in our Coca-Cola Freestyle fountain dispenser. The Coca-Cola Freestyle agreement has a term of 20 years.

We contributed approximately \$57 million to our pension plans during the nine months ended October 1, 2010. We anticipate making additional contributions of approximately \$14 million to our pension plans during the remainder of 2010; however, we may decide to make additional discretionary contributions. We contributed approximately \$251 million to our pension plans during the nine months ended October 2, 2009, of which approximately \$175 million was allocated to our primary U.S. plan.

The government in Venezuela has enacted certain monetary policies that restrict the ability of companies to pay dividends from retained earnings. As of December 31, 2009, cash held by our Venezuelan subsidiary accounted for approximately 2 percent of our consolidated cash and cash equivalents balance. Subsequent to December 31, 2009, the Venezuelan government announced a currency devaluation, and Venezuela was determined to be a hyperinflationary economy. As a result, our local subsidiary was required to use the U.S. dollar as its functional currency, and we recorded a net remeasurement loss of approximately \$103 million during the first quarter of 2010, in the line item other income (loss) net in our condensed consolidated statement of income. We classified the impact of the remeasurement loss in the line item effect of exchange rate changes on cash and cash equivalents in our condensed consolidated statement of cash flows. As of October 1, 2010, our Venezuelan subsidiary held monetary assets of approximately \$200 million.

In addition to the Company's cash balances and commercial paper program, we also maintain approximately \$2.4 billion of committed, currently unused lines of credit for general corporate purposes, including commercial paper backup. These backup lines of credit expire at various times from

2010 through 2012. We have evaluated the financial stability of each bank and believe we can access the funds, if needed. As part of our acquisition of CCE's North American business, the Company has succeeded to approximately \$2.5 billion of additional committed lines of credit for general corporate purposes, including commercial paper backup. Approximately \$2.2 billion of the amount available under these additional lines of credit was unused and available as of the acquisition date and expire in 2012.

#### ***Cash Flows from Operating Activities***

Net cash provided by operating activities for the nine months ended October 1, 2010, and October 2, 2009, was approximately \$7,224 million and \$6,270 million, respectively.

Cash flows from operating activities increased by \$954 million, or 15 percent, for the nine months ended October 1, 2010, compared to the nine months ended October 2, 2009. This increase was primarily attributable to increased receipts from customers, the favorable impact of exchange rates on operations and a decrease in contribution to our pension plans. The increase in cash receipts from customers was primarily due to an increase in net operating revenues. Refer to the heading "Net Operating Revenues," above. The favorable impact of the aforementioned items was partially offset by an increase in tax payments.

We contributed approximately \$57 million to our pension plans during the nine months ended October 1, 2010. We anticipate making additional contributions of approximately \$14 million to our pension plans during the remainder of 2010; however, we may decide to make additional discretionary contributions. We contributed approximately \$251 million to our pension plans during the nine months ended October 2, 2009, of which approximately \$175 million was allocated to our primary U.S. plan.

#### ***Cash Flows from Investing Activities***

Net cash used in investing activities for the nine months ended October 1, 2010, and October 2, 2009, was approximately \$2,713 million and \$1,560 million, respectively.

Net cash used in investing activities for the nine months ended October 1, 2010, was primarily related to acquisitions and investments in beverage and bottling companies, net purchase of short-term time deposits and net purchases of property, plant and equipment. The cash outflow for these investing activities was partially offset by the proceeds from the disposal of beverage and bottling companies and other investing activities.

The cash outflow of \$1,798 million related to acquisitions and investments in beverage and bottling companies was primarily related to payments made by the Company to CCE in anticipation of the closing of our acquisition of CCE's North American business, our acquisition of OAO Nidan Juices ("Nidan"), a Russian juice company, and our additional investment in Fresh Trading Ltd. ("innocent"). Refer to the heading "Operations Review" and Note B of Notes to Condensed Consolidated Financial Statements for additional information related to our acquisition of CCE's North American business. The Company and the existing shareowners of innocent have a series of outstanding put and call options for the Company to potentially acquire the remaining shares not already owned by the Company. The put and call options are exercisable in stages between 2013 and 2014.

During the nine months ended October 1, 2010, purchases of short-term investments were \$3,252 million and proceeds from disposals of short-term investments were \$2,742 million. This activity resulted in a net cash outflow of \$510 million. These short-term investments are time deposits that have maturities of greater than three months but less than one year. The Company began investing in longer-term time deposits during the fourth quarter of 2009 to match the maturities of short-term debt issued as part of our commercial paper program. Refer to the heading "Cash Flows from Financing

Activities." These time deposits are classified in the line item short-term investments in our condensed consolidated balance sheets.

During the nine months ended October 1, 2010, net purchases of property, plant and equipment were \$1,241 million. Our Company currently estimates that net purchases of property, plant and equipment in 2010 will be in line with 2009 and 2008.

Proceeds from disposals of bottling companies and other investments were \$1,050 million during the nine months ended October 1, 2010. These proceeds were primarily related to the cash received in anticipation of the sale of our Norwegian and Swedish bottling operations to New CCE for approximately \$0.9 billion and the sale of 50 percent of our investment in Leao Junior for approximately \$83 million. Refer to the heading "Operations Review" and Note B of Notes to Condensed Consolidated Financial Statements for additional information related to the disposal of our Norwegian and Swedish bottling operations.

During the nine months ended October 1, 2010, cash used in other investing activities primarily related to the impact of the deconsolidation of certain entities due to the Company's adoption of new accounting guidance issued by the FASB. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation," above. The cash flow impact in other investing activities primarily represents the balance of cash and cash equivalents on the deconsolidated entities' balance sheets as of December 31, 2009.

Net cash used in investing activities during the nine months ended October 2, 2009, included acquisitions and investments of \$286 million and net purchases of property, plant and equipment of \$1,365 million. None of the acquisitions or investments was individually significant.

#### ***Cash Flows from Financing Activities***

Our financing activities include net borrowings, share issuances and share repurchases. Net cash used in financing activities totaled \$885 million and \$884 million during the nine months ended October 1, 2010, and October 2, 2009, respectively.

During the nine months ended October 1, 2010, the Company had issuances of debt of approximately \$8,611 million and payments of debt of \$6,983 million. The issuances of debt included approximately \$1,718 million of net issuances of commercial paper and short-term debt with maturities of 90 days or less and approximately \$6,827 million of issuances of commercial paper and short-term debt with maturities greater than 90 days. The payments of debt during the nine months ended October 1, 2010, included approximately \$6,954 million related to commercial paper and short-term debt with maturities greater than 90 days and approximately \$29 million related to long-term debt.

During the nine months ended October 2, 2009, the Company had issuances of debt of approximately \$11,149 million and payments of debt of \$9,408 million. The issuances of debt included approximately \$8,896 million of issuances of commercial paper and short-term debt with maturities greater than 90 days, as well as \$900 million and \$1,350 million of long-term debt due March 15, 2014, and March 15, 2019, respectively. The payments of debt included approximately \$2,027 million of net payments of commercial paper and short-term debt with maturities of 90 days or less; \$6,941 million related to commercial paper and short-term debt with maturities greater than 90 days; and \$440 million related to long-term debt.

The Company did not repurchase any common stock under stock repurchase plans authorized by our Board of Directors during the nine months ended October 1, 2010. In addition to any shares repurchased under the stock repurchase plans authorized by our Board of Directors, the cash flow impact of the Company's treasury stock activity also includes shares surrendered to the Company to pay the exercise price and/or to satisfy tax withholding obligations in connection with so-called stock swap exercises of employee stock options and/or the vesting of restricted stock issued to employees.

The total cash outflow for treasury stock purchases during the nine months ended October 1, 2010, was approximately \$3 million. The Company had curtailed its share repurchase program pending the close of our acquisition of CCE's North American business. With this transaction closed, we expect to repurchase approximately \$2 billion of our stock during the fourth quarter of 2010.

During the nine months ended October 2, 2009, the Company's treasury stock activity included common stock repurchased under the stock repurchase plans authorized by our Board of Directors, as well as shares surrendered to the Company to pay the exercise price and/or to satisfy tax withholding obligations in connection with so-called stock swap exercises of employee stock options and/or the vesting of restricted stock issued to employees. During the nine months ended October 2, 2009, the total shares of common stock repurchased by, or surrendered to, the Company was approximately 4.5 million shares at an average cost of \$53.54 per share, for a total cost of \$243 million; however, due to the timing of settlements, the total cash outflows for treasury stock purchases were only \$6 million.

The Company paid dividends of approximately \$3,034 million and \$2,850 million during the nine months ended October 1, 2010, and October 2, 2009, respectively.

### ***Foreign Exchange***

Our international operations are subject to certain opportunities and risks, including currency fluctuations and governmental actions. We closely monitor our operations in each country and seek to adopt appropriate strategies that are responsive to changing economic and political environments, and to fluctuations in foreign currencies.

Our Company conducts business in more than 200 countries. Due to our global operations, weaknesses in the currencies of some of these countries are often offset by strengths in others. Our foreign currency management program is designed to mitigate, over time, a portion of the potentially unfavorable impact of exchange rate changes on net income and earnings per share. Taking into account the effects of our hedging activities, the impact of changes in foreign currency exchange rates had a nominal impact on our reported operating income for the three months ended October 1, 2010. Taking into account the effects of our hedging activities, the impact of changes in foreign currency exchange rates increased our reported operating income for the nine months ended October 1, 2010, by 4 percent. Based on the anticipated benefits of the hedging coverage that is in place and currently forecasted foreign currency exchange rates, the Company expects fluctuations in foreign currencies to have a minimal to low-single digit negative impact on operating income during the fourth quarter of 2010. Although we do not expect the same level of currency volatility we experienced in early 2009 and the first half of 2010, we do expect some further currency volatility going forward as economies emerge from the global recession differently.

The government in Venezuela has enacted certain monetary policies that restrict the ability of companies to pay dividends from retained earnings. As of December 31, 2009, cash held by our Venezuelan subsidiary accounted for approximately 2 percent of our consolidated cash and cash equivalents balance. Subsequent to December 31, 2009, the Venezuelan government announced a currency devaluation, and Venezuela was determined to be a hyperinflationary economy. As a result, our local subsidiary was required to use the U.S. dollar as its functional currency and we recorded a net remeasurement loss of approximately \$103 million during the first quarter of 2010, in the line item other income (loss) net in our condensed consolidated statement of income.

The Company will continue to manage its foreign currency exposures to mitigate, over time, a portion of the impact of exchange rate changes on net income and earnings per share. Refer to Note E of Notes to Condensed Consolidated Financial Statements for additional information on the Company's foreign currency management program.

**Financial Position**

Our balance sheet as of October 1, 2010, compared to our balance sheet as of December 31, 2009, was impacted by the following:

a decrease in net assets of \$607 million resulting from translation adjustments in various balance sheet accounts;

an increase in prepaid expenses and other assets of \$1,022 million, primarily related to the cash payment made in connection with our acquisition of CCE's North American business. Refer to Note B of Notes to Condensed Consolidated Financial Statements;

an increase in assets held for sale of \$613 million due to the classification of our Norwegian and Swedish bottling operations as held for sale. The assets of these bottling operations were reclassified to a single line item in current assets. Refer to Note B of Notes to Condensed Consolidated Financial Statements;

a decrease in property, plant and equipment net of \$416 million. The decrease was primarily related to the deconsolidation of certain entities and the classification of our Norwegian and Swedish bottling operations as held for sale. The deconsolidation of certain entities was primarily related to the Company's adoption of new accounting guidance issued by the FASB, which accounted for approximately \$400 million of this decrease. These entities are primarily bottling operations and have been accounted for under the equity method of accounting since they were deconsolidated on January 1, 2010. Refer to the heading "Critical Accounting Policies and Estimates Principles of Consolidation." The classification of our Norwegian and Swedish bottling operations as held for sale accounted for approximately \$315 million of this decrease. Refer to Note B of Notes to Condensed Consolidated Financial Statements. These decreases were partially offset by the Company's purchases of property, plant and equipment during the first nine months of 2010;

a decrease in goodwill of \$342 million. The deconsolidation of certain entities as a result of the Company's adoption of new accounting guidance issued by the FASB accounted for approximately \$230 million of this decrease;

a decrease in other intangible assets of \$447 million, primarily due to the classification of our Norwegian and Swedish bottling operations as held for sale. Refer to Note B of Notes to Condensed Consolidated Financial Statements;

an increase in accounts payable and accrued expenses of \$1,034 million, primarily related to cash received in connection with the sale of our Norwegian and Swedish bottling operations to New CCE. Refer to Note B of Notes to Condensed Consolidated Financial Statements;

an increase in loans and notes payable of \$1,641 million, primarily related to an increase in short-term borrowings to fund the cash payment made in connection with our acquisition of CCE's North American business. Refer to Note B of Notes to Condensed Consolidated Financial Statements; and

an increase in liabilities held for sale of \$214 million due to the classification of our Norwegian and Swedish bottling operations as held for sale. The liabilities of these bottling operations were reclassified to a single line item in current liabilities. Refer to Note B of Notes to Condensed Consolidated Financial Statements.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We have no material changes to the disclosure on this matter made in our Annual Report on Form 10-K for the year ended December 31, 2009.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures*

The Company, under the supervision and with the participation of its management, including the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of October 1, 2010.

*Changes in Internal Control Over Financial Reporting*

There have been no changes in the Company's internal control over financial reporting during the quarter ended October 1, 2010, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

*Additional Information*

The Company is in the process of several productivity and transformation initiatives that include redesigning several key business processes in a number of areas. As business processes change related to these transformation initiatives, the Company identifies, documents and evaluates controls to ensure controls over our financial reporting remain strong.

**Part II. Other Information**

**Item 1. Legal Proceedings**

Information regarding reportable legal proceedings is contained in Part I, "Item 3. Legal Proceedings" in our Annual Report on Form 10-K for the year ended December 31, 2009, as updated in Part II, "Item 1. Legal Proceedings" in our Quarterly Report on Form 10-Q for the quarter ended April 2, 2010 and our Quarterly Report on Form 10-Q for the quarter ended July 2, 2010. The following updates and restates the description of legal proceedings in which there have been developments during the three months ended October 1, 2010.

*CCE Shareowners Litigation - Delaware*

Shortly following the announcement of the agreement for the Company's acquisition of CCE's North American operations, purported shareowners of CCE filed five substantially identical putative class action lawsuits in the Court of Chancery of the State of Delaware against CCE, the members of the Board of Directors of CCE and the Company. These lawsuits were subsequently consolidated into one action styled *In Re CCE Shareholders Litigation* (Consolidated C.A. No. 5291-VCN). On March 31, 2010, the plaintiffs filed a consolidated complaint. On June 25, 2010, the plaintiffs filed an amended consolidated complaint.

In the amended consolidated complaint, the plaintiffs allege, among other things, that CCE, CCE's directors and the Company have violated Delaware law by not submitting the sale of CCE's North American operations to a separate vote of CCE's shareowners; and that CCE's directors breached their fiduciary duties to CCE and its shareowners by approving the transaction for grossly inadequate

consideration, and that the Company aided and abetted such breach. The plaintiffs further allege that by virtue of its stock ownership in CCE, representation on the Board of Directors of CCE and various agreements and business relationships with CCE, the Company dominated and controlled CCE during the relevant period and therefore had a fiduciary duty to CCE's public shareowners which the Company breached because, among other things, the transaction is not entirely fair and that both CCE and the Company failed to adequately disclose certain aspects of the transaction, the disclosure of which would have been necessary to fully inform a decision to vote for or against same.

In the amended consolidated complaint, the plaintiffs seek a judgment enjoining the closing of the transaction and declaring the transaction unlawful and unenforceable (this request for relief has become moot upon the closing of the CCE transaction on October 2, 2010), and ordering rescission, directing defendants to account for all damages, profits, special benefits and unjust enrichment, awarding the costs and disbursements of the action, including reasonable attorneys' fees, accountants' and experts' fees, costs and expenses, and granting such other relief as the court deems just and proper.

On or about July 15, 2010, the Company, CCE and the other defendants filed separate answers to the amended consolidated complaint.

On September 3, 2010, the parties to the consolidated Georgia litigation described below executed a memorandum of understanding (the "MOU") containing the terms for the parties' agreement in principle to settle the consolidated Georgia litigation. The settlement contemplated by the MOU is subject to court approval. Pursuant to the MOU, the parties in the consolidated Georgia litigation will use their best efforts to obtain the dismissal with prejudice of the consolidated Delaware litigation within five business days of the final approval of the settlement by the Georgia court.

The Company believes that the allegations in the consolidated Delaware litigation are without merit and, in the event such litigation is not dismissed as contemplated by the MOU, intends to defend vigorously its interests.

#### *CCE Shareowners Litigation - Georgia*

Shortly following the announcement of the agreement for the Company's acquisition of CCE's North American operations, purported shareowners of CCE filed three putative class action lawsuits in the Superior Court of Fulton County, Georgia against the Company, CCE and the members of the Board of Directors of CCE. These lawsuits were subsequently consolidated into one action styled *In Re The Coca-Cola Company Shareholder Litigation* (Civil Action No. 2010cv182035). On May 17, 2010, the consolidated action was transferred to the Business Case Division of the Fulton County Superior Court. On June 3, 2010, the plaintiffs filed a consolidated complaint.

On or about June 3, 2010, an amended consolidated complaint was filed. On July 6, 2010, the Company and all other defendants filed motions to dismiss the amended consolidated complaint and for an order staying discovery. On July 6, 2010, the plaintiffs filed a motion for class certification.

In the amended consolidated complaint, the plaintiffs allege, among other things, that by virtue of its stock ownership in and business dealings with CCE, the Company controlled and dominated CCE during the relevant period and therefore owed to CCE a duty of entire fairness and a duty not to misuse its control of CCE for its own ends which the Company breached because, among other things, the transaction is not entirely fair; and that the Company, CCE and CCE's directors have violated Delaware law by not submitting the transaction to a separate vote of CCE's shareowners.

In the amended consolidated complaint, the plaintiffs seek a judgment enjoining the closing of the proposed transaction and declaring the proposed transaction void (this request for relief has become moot upon the closing of the CCE transaction on October 2, 2010), and ordering rescission, requiring disgorgement of profits, awarding damages, awarding reasonable fees and expenses of counsel, and granting such other relief as the court deems just and proper.

## Edgar Filing: COCA COLA CO - Form 10-Q

On September 3, 2010, pursuant to the MOU referred to above, the parties to the consolidated Georgia litigation agreed in principle to settle the consolidated Georgia litigation. Pursuant to the MOU, and in consideration for the settlement of the consolidated Georgia litigation, the parties to the CCE transaction made certain amendments to the merger agreement and certain supplemental disclosures in connection with the proxy statement sent to the CCE shareowners soliciting approval of the merger. The settlement contemplated by the MOU would result in the dismissal with prejudice of the consolidated Georgia litigation and the release by the plaintiff class of all claims under federal and state law that were or could have been asserted in the consolidated Georgia litigation or which arise out of or relate to the transactions contemplated by the merger. The settlement of the consolidated Georgia litigation is subject to court approval. In addition, pursuant to the MOU, the parties in the consolidated Georgia litigation will use their best efforts to obtain the dismissal with prejudice of the consolidated Delaware litigation described above within five business days of the final approval of the settlement by the Georgia court.

The Company believes that the allegations in the consolidated Georgia litigation are without merit and if the settlement is not approved by the Georgia court, intends to defend vigorously its interests.

### *Item 1A. Risk Factors*

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2009, as supplemented in our Quarterly Report for the quarter ended July 2, 2010, which factors could materially affect our business, financial condition or future results. The risks described in this report and in our Annual Report on Form 10-K, as supplemented in our Quarterly Report for the quarter ended July 2, 2010, are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results.



**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table presents information with respect to purchases of common stock of the Company made during the three months ended October 1, 2010, by The Coca-Cola Company or any "affiliated purchaser" of The Coca-Cola Company as defined in Rule 10b-18(a)(3) under the Exchange Act:

Period	Total Number of Shares Purchased <sup>1</sup>	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>2</sup>	Maximum Number of Shares That May Yet Be Purchased Under the Publicly Announced Plans or Programs
July 3, 2010 through July 30, 2010	613	\$ 50.52		194,345,958
July 31, 2010 through August 27, 2010	7,651	\$ 56.29		194,345,958
August 28, 2010 through October 1, 2010	28,620	\$ 57.75		194,345,958
Total	36,884	\$ 57.33		

<sup>1</sup> The total number of shares purchased includes: (i) shares purchased pursuant to the 2006 Plan described in footnote 2 below, of which there were none for the periods indicated in the table; and (ii) shares surrendered to the Company to pay the exercise price and/or to satisfy tax withholding obligations in connection with so-called stock swap exercises of employee stock options and/or the vesting of restricted stock issued to employees, totaling 613 shares, 7,651 shares and 28,620 shares for the fiscal months of July, August and September 2010, respectively.

<sup>2</sup> On July 20, 2006, we publicly announced that our Board of Directors had authorized a plan (the "2006 Plan") for the Company to purchase up to 300 million shares of our Company's common stock. This column discloses the number of shares purchased pursuant to the 2006 Plan during the indicated time periods.

**Item 6. Exhibits**

In reviewing the agreements included as exhibits to this report, please remember they are included to provide you with information regarding their terms and are not intended to provide any other factual or disclosure information about the Company or the other parties to the agreements. The agreements contain representations, warranties, covenants and conditions by or of each of the parties to the applicable agreement. These representations, warranties, covenants and conditions have been made solely for the benefit of the other parties to the applicable agreement and:

should not in all instances be treated as categorical statements of fact, but rather as a way of allocating the risk to one of the parties if those statements prove to be inaccurate;

may have been qualified by disclosures that were made to the other party in connection with the negotiation of the applicable agreement, which disclosures are not necessarily reflected in the agreement;

may apply standards of materiality in a way that is different from what may be viewed as material to you or other investors; and

were made only as of the date of the applicable agreement or such other date or dates as may be specified in the agreement and are subject to more recent developments.

Accordingly, these representations, warranties, covenants and conditions may not describe the actual state of affairs as of the date they were made or at any other time. Additional information about the Company may be found elsewhere in this report and the Company's other public filings, which are available without charge through the Securities and Exchange Commission's website at <http://www.sec.gov>.



## Edgar Filing: COCA COLA CO - Form 10-Q

<i>Exhibit No.</i>	<i>Description</i>
2.1	Amendment No. 1, dated as of September 6, 2010, to the Business Separation and Merger Agreement, dated as of February 25, 2010, by and among Coca-Cola Enterprises Inc., International CCE Inc., the Company and Cobalt Subsidiary LLC incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8-K filed on September 7, 2010. (With regard to applicable cross-references in this report, the Company's Current, Quarterly and Annual Reports are filed with the SEC under File No. 1-2217.)
3.1	Certificate of Incorporation of the Company, including Amendment of Certificate of Incorporation, effective May 1, 1996 incorporated herein by reference to Exhibit 3 of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1996.
3.2	By-Laws of the Company, as amended and restated through April 17, 2008 incorporated herein by reference to Exhibit 3.2 of the Company's Quarterly Report on Form 10-Q for the quarter ended June 27, 2008.
4.1	As permitted by the rules of the Securities and Exchange Commission ("SEC"), the Company has not filed certain instruments defining the rights of holders of long-term debt of the Company or consolidated subsidiaries under which the total amount of securities authorized does not exceed 10 percent of the total assets of the Company and its consolidated subsidiaries. The Company agrees to furnish to the SEC, upon request, a copy of any omitted instrument.
4.2	Amended and Restated Indenture dated as of April 26, 1988 between the Company and Deutsche Bank Trust Company Americas, as successor to Bankers Trust Company, as trustee incorporated herein by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3 (Registration No. 33-50743) filed on October 25, 1993.
4.3	First Supplemental Indenture dated as of February 24, 1992 to Amended and Restated Indenture dated as of April 26, 1988 between the Company and Deutsche Bank Trust Company Americas, as successor to Bankers Trust Company, as trustee incorporated herein by reference to Exhibit 4.2 to the Company's Registration Statement on Form S-3 (Registration No. 33-50743) filed on October 25, 1993.
4.4	Second Supplemental Indenture dated as of November 1, 2007 to Amended and Restated Indenture dated as of April 26, 1988, as amended, between the Company and Deutsche Bank Trust Company Americas, as successor to Bankers Trust Company, as trustee incorporated herein by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K filed on March 5, 2009.
4.5	Form of Note for 5.350% Notes due November 15, 2017 incorporated herein by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K filed on October 31, 2007.
4.6	Form of Note for 3.625% Notes due March 15, 2014 incorporated herein by reference to Exhibit 4.4 of the Company's Current Report on Form 8-K filed on March 5, 2009.
4.7	Form of Note for 4.875% Notes due March 15, 2019 incorporated herein by reference to Exhibit 4.5 of the Company's Current Report on Form 8-K filed on March 5, 2009.
10.1	Amendment No. 2 to the Credit Agreement, dated as of July 6, 2010, by and among the Company, Coca-Cola Enterprises Inc., Coca-Cola Bottling Company, the banks, financial institutions and other institutional lenders party thereto and Citibank, N.A. (with the Amended and Restated Credit Agreement attached as Exhibit A thereto) incorporated herein by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed on October 5, 2010.
12.1	Computation of Ratios of Earnings to Fixed Charges.

## Edgar Filing: COCA COLA CO - Form 10-Q

<i>Exhibit No.</i>	<i>Description</i>
31.1	Rule 13a-14(a)/15d-14(a) Certification, executed by Muhtar Kent, Chairman of the Board of Directors, Chief Executive Officer and President of The Coca-Cola Company.
31.2	Rule 13a-14(a)/15d-14(a) Certification, executed by Gary P. Fayard, Executive Vice President and Chief Financial Officer of The Coca-Cola Company.
32.1	Certifications required by Rule 13a-14(b) or Rule 15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. Section 1350), executed by Muhtar Kent, Chairman of the Board of Directors, Chief Executive Officer and President of The Coca-Cola Company, and by Gary P. Fayard, Executive Vice President and Chief Financial Officer of The Coca-Cola Company.
101	The following financial information from The Coca-Cola Company's Quarterly Report on Form 10-Q for the quarter ended October 1, 2010, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Statements of Income for the three and nine months ended October 1, 2010, and October 2, 2009, (ii) Condensed Consolidated Balance Sheets as of October 1, 2010, and December 31, 2009, (iii) Condensed Consolidated Statements of Cash Flows for the nine months ended October 1, 2010, and October 2, 2009, and (iv) the Notes to Condensed Consolidated Financial Statements.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**THE COCA-COLA COMPANY  
(REGISTRANT)**

Date: October 29, 2010

*/s/ KATHY N. WALLER*

---

Kathy N. Waller  
Vice President and Controller  
(On behalf of the Registrant and  
as Chief Accounting Officer)

72

---

**EXHIBIT INDEX**

<i>Exhibit No.</i>	<i>Description</i>
2.1	Amendment No. 1, dated as of September 6, 2010, to the Business Separation and Merger Agreement, dated as of February 25, 2010, by and among Coca-Cola Enterprises Inc., International CCE Inc., the Company and Cobalt Subsidiary LLC incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8-K filed on September 7, 2010. (With regard to applicable cross-references in this report, the Company's Current, Quarterly and Annual Reports are filed with the SEC under File No. 1-2217.)
3.1	Certificate of Incorporation of the Company, including Amendment of Certificate of Incorporation, effective May 1, 1996 incorporated herein by reference to Exhibit 3 of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1996.
3.2	By-Laws of the Company, as amended and restated through April 17, 2008 incorporated herein by reference to Exhibit 3.2 of the Company's Quarterly Report on Form 10-Q for the quarter ended June 27, 2008.
4.1	As permitted by the rules of the Securities and Exchange Commission ("SEC"), the Company has not filed certain instruments defining the rights of holders of long-term debt of the Company or consolidated subsidiaries under which the total amount of securities authorized does not exceed 10 percent of the total assets of the Company and its consolidated subsidiaries. The Company agrees to furnish to the SEC, upon request, a copy of any omitted instrument.
4.2	Amended and Restated Indenture dated as of April 26, 1988 between the Company and Deutsche Bank Trust Company Americas, as successor to Bankers Trust Company, as trustee incorporated herein by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3 (Registration No. 33-50743) filed on October 25, 1993.
4.3	First Supplemental Indenture dated as of February 24, 1992 to Amended and Restated Indenture dated as of April 26, 1988 between the Company and Deutsche Bank Trust Company Americas, as successor to Bankers Trust Company, as trustee incorporated herein by reference to Exhibit 4.2 to the Company's Registration Statement on Form S-3 (Registration No. 33-50743) filed on October 25, 1993.
4.4	Second Supplemental Indenture dated as of November 1, 2007 to Amended and Restated Indenture dated as of April 26, 1988, as amended, between the Company and Deutsche Bank Trust Company Americas, as successor to Bankers Trust Company, as trustee incorporated herein by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K filed on March 5, 2009.
4.5	Form of Note for 5.350% Notes due November 15, 2017 incorporated herein by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K filed on October 31, 2007.
4.6	Form of Note for 3.625% Notes due March 15, 2014 incorporated herein by reference to Exhibit 4.4 of the Company's Current Report on Form 8-K filed on March 5, 2009.
4.7	Form of Note for 4.875% Notes due March 15, 2019 incorporated herein by reference to Exhibit 4.5 of the Company's Current Report on Form 8-K filed on March 5, 2009.

## Edgar Filing: COCA COLA CO - Form 10-Q

- 10.1 Amendment No. 2 to the Credit Agreement, dated as of July 6, 2010, by and among the Company, Coca-Cola Enterprises Inc., Coca-Cola Bottling Company, the banks, financial institutions and other institutional lenders party thereto and Citibank, N.A. (with the Amended and Restated Credit Agreement attached as Exhibit A thereto) incorporated herein by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed on October 5, 2010.
- 12.1 Computation of Ratios of Earnings to Fixed Charges.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification, executed by Muhtar Kent, Chairman of the Board of Directors, Chief Executive Officer and President of The Coca-Cola Company.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification, executed by Gary P. Fayard, Executive Vice President and Chief Financial Officer of The Coca-Cola Company.
- 32.1 Certifications required by Rule 13a-14(b) or Rule 15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. Section 1350), executed by Muhtar Kent, Chairman of the Board of Directors, Chief Executive Officer and President of The Coca-Cola Company, and by Gary P. Fayard, Executive Vice President and Chief Financial Officer of The Coca-Cola Company.
- 101 The following financial information from The Coca-Cola Company's Quarterly Report on Form 10-Q for the quarter ended October 1, 2010, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Statements of Income for the three and nine months ended October 1, 2010, and October 2, 2009, (ii) Condensed Consolidated Balance Sheets as of October 1, 2010, and December 31, 2009, (iii) Condensed Consolidated Statements of Cash Flows for the nine months ended October 1, 2010, and October 2, 2009, and (iv) the Notes to Condensed Consolidated Financial Statements.