EQUIFAX INC Form 10-Q April 28, 2009

Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

OR

• TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) • OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number: 001-06605

to

EQUIFAX INC.

(Exact name of registrant as specified in its charter)

Georgia State or other jurisdiction

(State or other jurisdiction of incorporation or organization)

1550 Peachtree Street, N.W., Atlanta, Georgia

(Address of principal executive offices)

404-885-8000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \acute{y} No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

58-0401110 (I.R.S. Employer Identification No.)

30309 (Zip Code)

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated
filer ý

Accelerated filer o

Non-accelerated filer o

company o

(Do not check if a smaller reporting company)

Smaller reporting

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

On April 17, 2009, there were 126,235,165 shares of the registrant's common stock outstanding.

QUARTERLY REPORT ON FORM 10-Q

QUARTER ENDED MARCH 31, 2009

INDEX

		Page
<u>PART I.</u>	Financial Information	
<u>Item 1.</u>	Financial Statements (Unaudited)	
	Consolidated Statements of Income Three Months Ended March 31, 2009	
	and 2008	<u>4</u>
	Consolidated Balance Sheets March 31, 2009 and December 31, 2008	<u>4</u> 5
	Consolidated Statements of Cash Flows Three Months Ended March 31, 2009	—
	and 2008	<u>6</u>
	Consolidated Statements of Equity and Other Comprehensive Income Three	-
	Months Ended March 31, 2009	<u>7</u>
	Notes to Consolidated Financial Statements	8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of	—
	Operations	<u>19</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>19</u> <u>32</u>
Item 4.	Controls and Procedures	32
		_
PART II.	Other Information	<u>33</u>
Item 1.	Legal Proceedings	33
Item 1A.	Risk Factors	34
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	34
Item 6.	Exhibits	35
Signatures		<u>35</u> <u>36</u>
Index to Ex	hibits	37
	2	
	_	

Table of Contents

FORWARD-LOOKING STATEMENTS

This report contains information that may constitute "forward-looking statements." Generally, the words "believe," "expect," "intend," "estimate," "anticipate," "project," "will" and similar expressions identify forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future, including statements relating to future operating results, are forward-looking statements. Management believes that these forward-looking statements are reasonable as and when made. However, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, those described in Part II, "Item 1A. Risk Factors," and elsewhere in this report and in our Annual Report on Form 10-K for the year ended December 31, 2008, and those described from time to time in our future reports filed with the Securities and Exchange Commission. As a result of such risks and uncertainties, we urge you not to place undue reliance on any such forward-looking statements. Forward-looking statements speak only as of the date when made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

3

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

EQUIFAX INC.

CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended March 31,		
	200	9	2008
(In millions, except per share amounts)	(Unaudited)		l)
Operating revenue	\$ 45	2.9 \$	503.1
Operating expenses:			
Cost of services (exclusive of depreciation and amortization below)	18	9.0	206.2
Selling, general and administrative expenses	- • •	3.0	132.8
Depreciation and amortization		8.2	37.9
Total operating expenses	35	0.2	376.9
Operating income	10	2.7	126.2
Interest expense	(1	4.3)	(19.7)
Other income, net		2.4	0.3
Consolidated income before income taxes Provision for income taxes Consolidated net income	(3	0.8 4.7) 6.1	106.8 (39.4) 67.4
	-	**=	
Less: Net income attributable to noncontrolling interests Net income attributable to Equifax		1.7) 4.4 §	(1.7) 6 65.7
Basic earnings per common share	\$ 0.	.43 \$	0.51
Weighted-average shares used in computing basic earnings per share	12	6.2	129.6
Diluted earnings per common share	\$ 0	.43 \$	6 0.50
Weighted-average shares used in computing diluted earnings per share	12	7.4	132.1
Dividends per common share	\$ 0	.04 \$	6 0.04

See Notes to Consolidated Financial Statements.

4

CONSOLIDATED BALANCE SHEETS

	Μ	March 31, December 31, 2009 2008		
(In millions, except par values)	(U	naudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	60.0	\$	58.2
Trade accounts receivable, net of allowance for doubtful accounts of \$14.5 at March 31, 2009 and December 31, 2008		263.8		253.4
Prepaid expenses		27.2		22.9
Other current assets		18.4		19.3
Total current assets		369.4		353.8
Property and equipment:				
Capitalized internal-use software and system costs		319.7		313.9
Data processing equipment and furniture		168.3		176.6
Land, buildings and improvements		155.7		124.0
Total property and equipment		643.7		614.5
Less accumulated depreciation and amortization		(332.5)		(328.2)
Total property and equipment, net		311.2		286.3
Goodwill		1,765.8		1,760.0
Indefinite-lived intangible assets		95.0		95.1
Purchased intangible assets, net		660.8		682.2
Other assets, net		79.7		82.9
Total assets	\$	3,281.9	\$	3,260.3
LIABILITIES AND EQUITY				
Current liabilities:				
Short-term debt and current maturities	\$	294.7	\$	31.9
Capitalized lease obligation		29.0		
Accounts payable		32.3		29.9
Accrued expenses		56.4		57.6
Accrued salaries and bonuses		28.9		54.2
Other current liabilities		64.2 78.6		65.7 78.7
Total current liabilities		584.1		318.0
Long-term debt		906.3		1,187.4
Deferred income tax liabilities, net		220.4		215.3
Long-term pension and other postretirement benefit liabilities		145.6		166.0
Other long-term liabilities		50.1		50.1
Total liabilities		1,906.5		1,936.8
Commitments and Contingencies (see Note 4)				
Equifax shareholders' equity: Preferred stock, \$0.01 par value: Authorized shares 10.0; Issued shares none				
Common stock, \$1.25 par value: Authorized shares 300.0; Issued shares 189.2 a March 31, 2009 and December 31, 2008; Outstanding shares 126.2 and 126.3 at	ıt			
March 31, 2009 and December 31, 2008, respectively		236.5		236.5
Paid-in capital		1,077.6		1,075.2
Retained earnings		2,330.3		2,281.0
Accumulated other comprehensive loss		(383.6)		(390.6)
		()		(

Treasury stock, at cost, 60.1 shares and 59.7 shares at March 31, 2009 and		
December 31, 2008, respectively	(1,848.1)	(1,837.9)
Stock held by employee benefits trusts, at cost, 2.9 shares and 3.2 shares at		
March 31, 2009 and December 31, 2008, respectively	(49.1)	(51.8)
Total Equifax shareholders' equity	1,363.6	1,312.4
Noncontrolling interests	11.8	11.1
Total equity	1,375.4	1,323.5
Total liabilities and equity	\$ 3,281.9	\$ 3,260.3

See Notes to Consolidated Financial Statements.

5

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended March 31,			
		2009		2008
(In millions)	(Unaudited)			
Operating activities:				
Consolidated net income	\$	56.1	\$	67.4
Adjustments to reconcile net income to net cash provided by operating				
activities:		20.2		27.0
Depreciation and amortization		38.2		37.9
Stock-based compensation expense		3.7		6.1
Tax effects of stock-based compensation plans		(0.1)		1.5
Excess tax benefits from stock-based compensation plans		(0.2)		(0.8)
Deferred income taxes		3.2		(5.8)
Changes in assets and liabilities, excluding effects of acquisitions:		(10.2)		((0)
Accounts receivable, net		(10.3)		(6.8)
Prepaid expenses and other current assets		(3.3)		(4.1)
Other assets		(0.3)		(1.4)
Current liabilities, excluding debt		(28.7)		(20.6)
Other long-term liabilities, excluding debt		(13.8)		3.1
Cash provided by operating activities		44.5		76.5
Investing activities:				
Capital expenditures		(15.0)		(30.0)
Investment in unconsolidated affiliates		1.0		
Acquisitions, net of cash acquired				(6.0)
Cash used in investing activities		(14.0)		(36.0)
Financing activities:				
Net short-term borrowings (repayments)		260.1		(199.5)
Net (repayments) borrowings under long-term revolving credit				
facilities		(270.0)		200.0
Proceeds from issuance of long-term debt				2.1
Payments on long-term debt		(6.4)		(2.9)
Treasury stock purchases		(9.1)		(37.0)
Dividends paid to Equifax shareholders		(5.0)		(5.2)
Dividends paid to noncontrolling interests		(0.4)		(1.4)
Proceeds from exercise of stock options		3.4		5.6
Excess tax benefits from stock-based compensation plans		0.2		0.8
Other		(0.5)		(0.2)
Cash used in financing activities		(27.7)		(37.7)
Effect of foreign currency exchange rates on cash and cash equivalents		(1.0)		0.6
Increases in each and each equivalents		10		2.4
Increase in cash and cash equivalents		1.8		3.4
Cash and cash equivalents, beginning of period		58.2		81.6
Cash and cash equivalents, end of period	\$	60.0	\$	85.0

See Notes to Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AND COMPREHENSIVE INCOME

For the Three Months Ended March 31, 2009

(Unaudited)