

UNIVEST CORP OF PENNSYLVANIA  
Form 10-Q  
August 07, 2015  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2015.  
or  
 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.  
Commission File Number: 0-7617

UNIVEST CORPORATION OF PENNSYLVANIA  
(Exact name of registrant as specified in its charter)

Pennsylvania 23-1886144  
(State or other jurisdiction of (IRS Employer  
incorporation or organization) Identification No.)  
14 North Main Street, Souderton, Pennsylvania 18964  
(Address of principal executive offices)(Zip Code)  
Registrant's telephone number, including area code: (215) 721-2400  
Not applicable  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$5 par value 19,495,268  
(Title of Class) (Number of shares outstanding at July 31, 2015)



Table of ContentsUNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES  
INDEX

|   | Page Number |
|---|-------------|
| Part I. <u>Financial Information:</u>   |             |
| Item 1. <u>Financial Statements (Unaudited)</u>   |             |
| <u>Consolidated Balance Sheets at June 30, 2015 and December 31, 2014</u>   | <u>2</u>    |
| <u>Consolidated Statements of Income for the Three and Six Months Ended June 30, 2015 and 2014</u>                | <u>3</u>    |
| <u>Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2015 and 2014</u>  | <u>4</u>    |
| <u>Consolidated Statements of Changes in Shareholders' Equity for the Six Months Ended June 30, 2015 and 2014</u> | <u>5</u>    |
| <u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2015 and 2014</u>                      | <u>6</u>    |
| <u>Notes to Consolidated Financial Statements</u>   | <u>7</u>    |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>              | <u>42</u>   |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>   | <u>60</u>   |
| Item 4. <u>Controls and Procedures</u>  | <u>60</u>   |
| Part II. <u>Other Information</u>   |             |
| Item 1. <u>Legal Proceedings</u>  | <u>60</u>   |
| Item 1A. <u>Risk Factors</u>  | <u>60</u>   |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | <u>61</u>   |
| Item 3. <u>Defaults Upon Senior Securities</u>  | <u>61</u>   |
| Item 4. <u>Mine Safety Disclosures</u>  | <u>61</u>   |
| Item 5. <u>Other Information</u>  | <u>61</u>   |
| Item 6. <u>Exhibits</u>   | <u>62</u>   |

Signatures

63

1

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Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

UNIVEST CORPORATION OF PENNSYLVANIA  
CONSOLIDATED BALANCE SHEETS

|   | (UNAUDITED)      |                         |
|---|------------------|-------------------------|
| (Dollars in thousands, except share data)   | At June 30, 2015 | At December 31,<br>2014 |
| <b>ASSETS</b>   |                  |                         |
| Cash and due from banks   | \$ 32,302        | \$ 31,995               |
| Interest-earning deposits with other banks  | 2,863            | 6,570                   |
| Investment securities held-to-maturity (fair value \$43,431 and \$54,765 at June 30, 2015 and December 31, 2014, respectively)  | 43,135           | 54,347                  |
| Investment securities available-for-sale  | 331,576          | 314,283                 |
| Loans held for sale   | 8,831            | 3,302                   |
| Loans and leases held for investment  | 2,107,857        | 1,626,625               |
| Less: Reserve for loan and lease losses   | (19,602)         | (20,662)                |
| Net loans and leases held for investment  | 2,088,255        | 1,605,963               |
| Premises and equipment, net   | 40,433           | 37,009                  |
| Goodwill  | 112,518          | 67,717                  |
| Other intangibles, net of accumulated amortization and fair value adjustments of \$13,640 and \$11,776 at June 30, 2015 and December 31, 2014, respectively   | 13,547           | 12,180                  |
| Bank owned life insurance   | 62,829           | 62,265                  |
| Accrued interest receivable and other assets  | 44,289           | 39,690                  |
| Total assets  | \$ 2,780,578     | \$ 2,235,321            |
| <b>LIABILITIES</b>  |                  |                         |
| Noninterest-bearing deposits  | \$ 519,026       | \$ 449,339              |
| Interest-bearing deposits:  |                  |                         |
| Demand deposits   | 705,462          | 640,095                 |
| Savings deposits  | 582,856          | 519,314                 |
| Time deposits   | 455,681          | 252,593                 |
| Total deposits  | 2,263,025        | 1,861,341               |
| Customer repurchase agreements  | 22,026           | 41,974                  |
| Federal funds purchased   | 39,150           | —                       |
| Subordinated notes  | 49,304           | —                       |
| Accrued interest payable and other liabilities  | 50,887           | 47,452                  |
| Total liabilities   | 2,424,392        | 1,950,767               |
| <b>SHAREHOLDERS' EQUITY</b>   |                  |                         |
| Common stock, \$5 par value: 48,000,000 shares authorized at June 30, 2015 and December 31, 2014; 22,054,270 and 18,266,404 shares issued at June 30, 2015 and December 31, 2014, respectively; 19,559,941 and 16,221,607 shares outstanding at June 30, 2015 and December 31, 2014, respectively | 110,271          | 91,332                  |
| Additional paid-in capital  | 120,605          | 62,980                  |
| Retained earnings   | 186,530          | 181,851                 |
| Accumulated other comprehensive loss, net of tax benefit  | (15,170)         | (14,462)                |
| Treasury stock, at cost; 2,494,329 and 2,044,797 shares at June 30, 2015 and December 31, 2014, respectively  | (46,050)         | (37,147)                |

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|  |             |             |
|--|-------------|-------------|
| Total shareholders' equity                 | 356,186     | 284,554     |
| Total liabilities and shareholders' equity | \$2,780,578 | \$2,235,321 |

Note: See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA  
CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)

| (Dollars in thousands, except per share data)                 | Three Months Ended |          | Six Months Ended |          |
|---|--------------------|----------|------------------|----------|
|   | June 30,<br>2015   | 2014     | June 30,<br>2015 | 2014     |
| Interest income   |                    |          |                  |          |
| Interest and fees on loans and leases:                        |                    |          |                  |          |
| Taxable   | \$21,939           | \$15,435 | \$43,193         | \$30,995 |
| Exempt from federal income taxes                              | 1,579              | 1,369    | 3,163            | 2,744    |
| Total interest and fees on loans and leases                   | 23,518             | 16,804   | 46,356           | 33,739   |
| Interest and dividends on investment securities:              |                    |          |                  |          |
| Taxable   | 1,104              | 1,011    | 2,138            | 2,062    |
| Exempt from federal income taxes                              | 880                | 893      | 1,739            | 1,839    |
| Interest on federal funds sold                                | —                  | —        | 2                | —        |
| Other interest income   | 11                 | 17       | 16               | 31       |
| Total interest income   | 25,513             | 18,725   | 50,251           | 37,671   |
| Interest expense  |                    |          |                  |          |
| Interest on deposits  | 1,445              | 969      | 2,862            | 1,961    |
| Interest on short-term borrowings                             | 13                 | 12       | 23               | 18       |
| Interest on long-term borrowings                              | 675                | —        | 682              | —        |
| Total interest expense  | 2,133              | 981      | 3,567            | 1,979    |
| Net interest income   | 23,380             | 17,744   | 46,684           | 35,692   |
| Provision for loan and lease losses                           | 1,141              | 1,251    | 2,215            | 2,726    |
| Net interest income after provision for loan and lease losses | 22,239             | 16,493   | 44,469           | 32,966   |
| Noninterest income  |                    |          |                  |          |
| Trust fee income  | 2,154              | 1,931    | 3,974            | 3,830    |
| Service charges on deposit accounts                           | 1,039              | 1,047    | 2,102            | 2,061    |
| Investment advisory commission and fee income                 | 2,740              | 3,009    | 5,503            | 6,058    |
| Insurance commission and fee income                           | 3,434              | 2,434    | 7,580            | 5,766    |
| Other service fee income                                      | 1,833              | 1,897    | 3,431            | 3,704    |
| Bank owned life insurance income                              | 211                | 443      | 564              | 821      |
| Net gain on sales of investment securities                    | 181                | 415      | 272              | 557      |
| Net gain on mortgage banking activities                       | 1,367              | 519      | 2,625            | 868      |
| Other income  | 392                | 229      | 731              | 400      |
| Total noninterest income                                      | 13,351             | 11,924   | 26,782           | 24,065   |
| Noninterest expense   |                    |          |                  |          |
| Salaries and benefits   | 11,957             | 10,242   | 25,271           | 20,913   |
| Commissions   | 2,155              | 1,795    | 3,969            | 3,385    |
| Net occupancy   | 2,035              | 1,687    | 4,393            | 3,441    |
| Equipment   | 1,708              | 1,410    | 3,397            | 2,744    |
| Professional fees   | 1,066              | 846      | 1,873            | 1,655    |
| Marketing and advertising                                     | 551                | 581      | 911              | 942      |
| Deposit insurance premiums                                    | 422                | 397      | 834              | 776      |
| Intangible expenses   | 893                | 650      | 1,679            | 1,410    |
| Acquisition-related costs                                     | 41                 | 516      | 507              | 559      |
| Integration costs   | 110                | —        | 1,484            | —        |
| Restructuring charges   | 1,642              | —        | 1,642            | —        |

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|                            |         |         |          |          |
|----------------------------|---------|---------|----------|----------|
| Other expense              | 4,252   | 3,666   | 8,283    | 6,848    |
| Total noninterest expense  | 26,832  | 21,790  | 54,243   | 42,673   |
| Income before income taxes | 8,758   | 6,627   | 17,008   | 14,358   |
| Income taxes               | 2,292   | 1,547   | 4,426    | 3,552    |
| Net income                 | \$6,466 | \$5,080 | \$12,582 | \$10,806 |
| Net income per share:      |         |         |          |          |
| Basic                      | \$0.33  | \$0.31  | \$0.64   | \$0.67   |
| Diluted                    | 0.33    | 0.31    | 0.63     | 0.66     |
| Dividends declared         | 0.20    | 0.20    | 0.40     | 0.40     |

Note: See accompanying notes to the unaudited consolidated financial statements.

3

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Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited)

| (Dollars in thousands)  | Three Months Ended June 30, |                             |                         |                         |                             |                         |
|---|-----------------------------|-----------------------------|-------------------------|-------------------------|-----------------------------|-------------------------|
|   | 2015                        |                             |                         | 2014                    |                             |                         |
|   | Before<br>Tax<br>Amount     | Tax<br>Expense<br>(Benefit) | Net of<br>Tax<br>Amount | Before<br>Tax<br>Amount | Tax<br>Expense<br>(Benefit) | Net of<br>Tax<br>Amount |
| Income  | \$8,758                     | \$2,292                     | \$6,466                 | \$6,627                 | \$1,547                     | \$5,080                 |
| Other comprehensive income:   |                             |                             |                         |                         |                             |                         |
| Net unrealized (losses) gains on available-for-sale investment securities:      |                             |                             |                         |                         |                             |                         |
| Net unrealized holding (losses) gains arising during the period                 | (3,555 )                    | (1,244 )                    | (2,311 )                | 2,708                   | 948                         | 1,760                   |
| Less: reclassification adjustment for net gains on sales realized in net income | (181 )                      | (63 )                       | (118 )                  | (415 )                  | (145 )                      | (270 )                  |
| Total net unrealized (losses) gains on available-for-sale investment securities | (3,736 )                    | (1,307 )                    | (2,429 )                | 2,293                   | 803                         | 1,490                   |
| Net change in fair value of interest rate swaps used in cash flow hedges        | 377                         | 132                         | 245                     | —                       | —                           | —                       |
| Defined benefit pension plans:  |                             |                             |                         |                         |                             |                         |
| Amortization of net actuarial loss included in net periodic pension costs       | 340                         | 119                         | 221                     | 167                     | 59                          | 108                     |
| Accretion of prior service cost included in net periodic pension costs          | (70 )                       | (25 )                       | (45 )                   | (69 )                   | (25 )                       | (44 )                   |
| Total defined benefit pension plans   | 270                         | 94                          | 176                     | 98                      | 34                          | 64                      |
| Other comprehensive (loss) income   | (3,089 )                    | (1,081 )                    | (2,008 )                | 2,391                   | 837                         | 1,554                   |
| Total comprehensive income  | \$5,669                     | \$1,211                     | \$4,458                 | \$9,018                 | \$2,384                     | \$6,634                 |
| (Dollars in thousands)  | Six Months Ended June 30,   |                             |                         |                         |                             |                         |
|   | 2015                        |                             |                         | 2014                    |                             |                         |
|   | Before<br>Tax<br>Amount     | Tax<br>Expense<br>(Benefit) | Net of<br>Tax<br>Amount | Before<br>Tax<br>Amount | Tax<br>Expense<br>(Benefit) | Net of<br>Tax<br>Amount |
| Income  | \$17,008                    | \$4,426                     | \$12,582                | \$14,358                | \$3,552                     | \$10,806                |
| Other comprehensive income:   |                             |                             |                         |                         |                             |                         |
| Net unrealized (losses) gains on available-for-sale investment securities:      |                             |                             |                         |                         |                             |                         |
| Net unrealized holding (losses) gains arising during the period                 | (1,397 )                    | (489 )                      | (908 )                  | 5,458                   | 1,911                       | 3,547                   |
| Less: reclassification adjustment for net gains on sales realized in net income | (272 )                      | (95 )                       | (177 )                  | (557 )                  | (195 )                      | (362 )                  |
| Total net unrealized (losses) gains on available-for-sale investment securities | (1,669 )                    | (584 )                      | (1,085 )                | 4,901                   | 1,716                       | 3,185                   |
| Net change in fair value of interest rate swaps used in cash flow hedges        | 40                          | 14                          | 26                      | —                       | —                           | —                       |
| Defined benefit pension plans:  |                             |                             |                         |                         |                             |                         |
| Amortization of net actuarial loss included in net periodic pension costs       | 681                         | 239                         | 442                     | 331                     | 116                         | 215                     |
|   | (140 )                      | (49 )                       | (91 )                   | (144 )                  | (51 )                       | (93 )                   |

Accretion of prior service cost included in net  
periodic pension costs

|                                     |          |         |          |          |         |          |
|-------------------------------------|----------|---------|----------|----------|---------|----------|
| Total defined benefit pension plans | 541      | 190     | 351      | 187      | 65      | 122      |
| Other comprehensive (loss) income   | (1,088 ) | (380 )  | (708 )   | 5,088    | 1,781   | 3,307    |
| Total comprehensive income          | \$15,920 | \$4,046 | \$11,874 | \$19,446 | \$5,333 | \$14,113 |

Note: See accompanying notes to the unaudited consolidated financial statements.

4

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Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA  
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
(Unaudited)

| (Dollars in thousands, except share and per share data)  | Common Shares Outstanding | Common Stock | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive (Loss) Income | Treasury Stock | Total     |
|--|---------------------------|--------------|----------------------------|-------------------|---|----------------|-----------|
| Six Months Ended June 30, 2015   |                           |              |                            |                   |   |                |           |
| Balance at December 31, 2014   | 16,221,607                | \$91,332     | \$62,980                   | \$181,851         | \$ (14,462 )                                  | \$(37,147 )    | \$284,554 |
| Net income   | —                         | —            | —                          | 12,582            | —   | —              | 12,582    |
| Other comprehensive income, net of income tax  | —                         | —            | —                          | —                 | (708 )  | —              | (708 )    |
| Cash dividends declared (\$0.40 per share)   | —                         | —            | —                          | (7,902 )          | —   | —              | (7,902 )  |
| Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs | 63,502                    | —            | 30                         | (1 )              | —   | 1,221          | 1,250     |
| Issuance of common stock, acquisition  | 3,787,866                 | 18,939       | 57,727                     | —                 | —   | —              | 76,666    |
| Exercise of stock options  | 14,666                    | —            | (27 )                      | —                 | —   | 268            | 241       |
| Repurchase of cancelled restricted stock awards  | (17,684 )                 | —            | 277                        | —                 | —   | (277 )         | —         |
| Stock-based compensation   | —                         | —            | 813                        | —                 | —   | —              | 813       |
| Purchases of treasury stock  | (575,771 )                | —            | —                          | —                 | —   | (11,310 )      | (11,310 ) |
| Restricted stock awards granted  | 65,755                    | —            | (1,195 )                   | —                 | —   | 1,195          | —         |
| Balance at June 30, 2015   | 19,559,941                | \$110,271    | \$120,605                  | \$186,530         | \$ (15,170 )                                  | \$(46,050 )    | \$356,186 |
| (Dollars in thousands, except share and per share data)  | Common Shares Outstanding | Common Stock | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive (Loss) Income | Treasury Stock | Total     |
| Six Months Ended June 30, 2014   |                           |              |                            |                   |   |                |           |
| Balance at December 31, 2013   | 16,287,812                | \$91,332     | \$62,417                   | \$172,602         | \$ (9,955 )                                   | \$(35,890 )    | \$280,506 |
| Net income   | —                         | —            | —                          | 10,806            | —   | —              | 10,806    |
| Other comprehensive income, net of income tax benefit  | —                         | —            | —                          | —                 | 3,307   | —              | 3,307     |
| Cash dividends declared (\$0.40 per share)   | —                         | —            | —                          | (6,497 )          | —   | —              | (6,497 )  |
| Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs | 69,628                    | —            | 27                         | —                 | —   | 1,360          | 1,387     |
| Exercise of stock options  | 1,500                     | —            | (3 )                       | —                 | —   | 27             | 24        |
| Repurchase of cancelled restricted stock awards  | (13,625 )                 | —            | 235                        | —                 | —   | (235 )         | —         |
| Stock-based compensation   | —                         | —            | 514                        | —                 | —   | —              | 514       |

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|  |            |          |          |           |           |   |            |           |        |   |
|--|------------|----------|----------|-----------|-----------|---|------------|-----------|--------|---|
| Net tax deficiency on stock-based compensation | —          | —        | (2       | )         | —         | — | —          | (2        | )      |   |
| Purchases of treasury stock                    | (171,124   | )        | —        | —         | —         | — | (3,258     | )         | (3,258 | ) |
| Restricted stock awards granted                | 74,304     | —        | (1,349   | )         | —         | — | 1,349      | —         |        |   |
| Balance at June 30, 2014                       | 16,248,495 | \$91,332 | \$61,839 | \$176,911 | \$ (6,648 | ) | \$(36,647) | \$286,787 |        |   |

Note: See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

|  | Six Months Ended June 30, |          |
|--|---------------------------|----------|
|  | 2015                      | 2014     |
| (Dollars in thousands)   |                           |          |
| Cash flows from operating activities:  |                           |          |
| Net income   | \$12,582                  | \$10,806 |
| Adjustments to reconcile net income to net cash provided by operating activities:                              |                           |          |
| Provision for loan and lease losses  | 2,215                     | 2,726    |
| Depreciation of premises and equipment   | 1,937                     | 1,502    |
| Net gain on sales of investment securities   | (272)                     | (557)    |
| Net gain on mortgage banking activities  | (2,625)                   | (868)    |
| Net gain on dispositions of fixed assets   | (143)                     | (40)     |
| Bank owned life insurance income   | (564)                     | (821)    |
| Stock-based compensation   | 813                       | 514      |
| Intangible expenses  | 1,679                     | 1,410    |
| Other adjustments to reconcile net income to cash provided by operating activities                             | 2,685                     | 1,013    |
| Originations of loans held for sale  | (104,072)                 | (43,642) |
| Proceeds from the sale of loans held for sale  | 104,782                   | 45,656   |
| Contributions to pension and other postretirement benefit plans  | (2,145)                   | (112)    |
| (Increase) decrease in accrued interest receivable and other assets  | (3,027)                   | 2,081    |
| Increase (decrease) in accrued interest payable and other liabilities  | 770                       | (1,762)  |
| Net cash provided by operating activities  | 14,615                    | 17,906   |
| Cash flows from investing activities:  |                           |          |
| Net cash paid due to acquisitions  | (2,967)                   | (5,379)  |
| Net capital expenditures   | (2,254)                   | (1,365)  |
| Proceeds from maturities and calls of securities held-to-maturity  | 11,000                    | 9,000    |
| Proceeds from maturities and calls of securities available-for-sale  | 41,169                    | 45,258   |
| Proceeds from sales of securities available-for-sale   | 37,546                    | 30,286   |
| Purchases of investment securities available-for-sale  | (85,107)                  | (36,206) |
| Net increase in loans and leases   | (106,375)                 | (57,562) |
| Net decrease in interest-earning deposits  | 8,626                     | 27,920   |
| Net decrease in federal funds sold   | 17,442                    | —        |
| Net cash (used in) provided by investing activities  | (80,920)                  | 11,952   |
| Cash flows from financing activities:  |                           |          |
| Net increase (decrease) in deposits  | 16,062                    | (12,264) |
| Net increase in short-term borrowings  | 19,202                    | 7,309    |
| Proceeds from issuance of subordinated notes   | 49,267                    | —        |
| Payment of contingent consideration on acquisitions  | (880)                     | (310)    |
| Purchases of treasury stock  | (11,310)                  | (3,258)  |
| Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs | 1,250                     | 1,387    |
| Proceeds from exercise of stock options  | 241                       | 24       |
| Cash dividends paid  | (7,220)                   | (6,505)  |
| Net cash provided by (used in) financing activities  | 66,612                    | (13,617) |
| Net increase in cash and due from banks  | 307                       | 16,241   |
| Cash and due from banks at beginning of year   | 31,995                    | 32,646   |
| Cash and due from banks at end of period   | \$32,302                  | \$48,887 |
| Supplemental disclosures of cash flow information:   |                           |          |

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|   |         |         |
|---|---------|---------|
| Cash paid for interest                        | \$3,152 | \$2,195 |
| Cash paid for income taxes, net of refunds    | 49      | 3,019   |
| Non cash transactions:                        |         |         |
| Transfer of loans to loans held for sale      | \$4,000 | \$8,926 |
| Assets acquired through acquisitions          | 425,311 | —       |
| Liabilities assumed through acquisitions      | 389,782 | —       |
| Contingent consideration recorded as goodwill | 1,525   | 5,470   |

Note: See accompanying notes to the unaudited consolidated financial statements.

6

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Table of Contents

UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES

Notes to the Unaudited Consolidated Financial Statements

Note 1. Summary of Significant Accounting Policies

Principles of Consolidation and Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Univest Corporation of Pennsylvania (the Corporation or Univest) and its wholly owned subsidiaries; the Corporation's primary subsidiary is Univest Bank and Trust Co. (the Bank). All significant intercompany balances and transactions have been eliminated in consolidation. The unaudited interim consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been condensed or omitted pursuant to such rules and regulations for interim financial information. The accompanying unaudited consolidated financial statements reflect all adjustments which are of a normal recurring nature and are, in the opinion of management, necessary for a fair presentation of the financial statements for the interim periods presented. Certain prior period amounts have been reclassified to conform to the current-year presentation. Operating results for the six-month period ended June 30, 2015 are not necessarily indicative of the results that may be expected for the year ended December 31, 2015. It is suggested that these unaudited consolidated financial statements be read in conjunction with the audited financial statements and the notes thereto included in the registrant's Annual Report on Form 10-K for the year ended December 31, 2014, which was filed with the SEC on March 9, 2015.

Use of Estimates

The preparation of the unaudited consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes include fair value measurement of investment securities available-for-sale and assessment for impairment of certain investment securities, reserve for loan and lease losses, valuation of goodwill and other intangible assets, mortgage servicing rights, deferred tax assets and liabilities, benefit plans and stock-based compensation expense.

Recent Accounting Pronouncements

In April 2015, the Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (ASU) simplifying the presentation of debt issuance costs. The ASU requires that debt issuance costs related to a recognized debt liability shall be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The costs will continue to be amortized to interest expense using the effective interest method. The ASU is effective for financial statements of public business issued for fiscal years beginning after December 15, 2015, or January 1, 2016 for the Corporation. The adoption of ASU will not impact the Corporation's balance sheet presentation as the Corporation currently follows this presentation consistent with the guidance in FASB Concepts Statement No. 6.

In May 2014, the FASB issued an ASU regarding revenue from contracts with customers which clarifies the principles for recognizing revenue and develops a common standard for U.S. GAAP and International Financial Reporting Standards. The ASU establishes a core principle that would require an entity to identify the contract(s) with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract and recognize revenue when (or as) the entity satisfies a performance obligation. The ASU provides for improved disclosure requirements that require entities to disclose sufficient information that enables users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. This guidance is effective for fiscal years and interim periods within those years beginning after December 15, 2016, or January 1, 2017 for the Corporation. The Corporation is in the process of evaluating the impact of the adoption of this guidance on the Corporation's financial statements; however, it is anticipated the impact will be only related to timing. On July 9, 2015, the FASB voted to approve a one-year deferral of the effective date of this guidance and expects to issue the final ASU formally amending the effective date by the end of the third quarter of 2015.

In January 2014, the FASB issued an ASU regarding reclassification of residential real estate collateralized consumer mortgage loans upon foreclosure. The ASU clarifies that when an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both

Table of Contents

(1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The ASU was issued to eliminate diversity in practice on this topic. The amendment is effective for fiscal years and interim periods within those years beginning after December 15, 2014, or January 1, 2015 for the Corporation. The adoption of this guidance did not have a material impact on the Corporation's financial statements but resulted in expanded disclosures effective March 31, 2015, which are included in Note 4, "Loans and Leases."

Note 2. Acquisition

Valley Green Bank

On January 1, 2015, the Corporation completed the acquisition of Valley Green Bank. The merger of Valley Green Bank with and into the Bank was effected pursuant to the terms and conditions of the Agreement and Plan of Merger (Merger Agreement) dated June 17, 2014. Headquartered in the Mt. Airy neighborhood of Philadelphia, Pennsylvania, Valley Green operated three full-service banking offices and two administrative offices for loan production in the greater Philadelphia marketplace. With the assumption of Valley Green Bank's three branches and two administrative offices for loan production in the Philadelphia marketplace, the Corporation entered a new small business and consumer market and expanded its existing lending network within southeastern Pennsylvania.

The acquisition was an all-stock transaction with an aggregate value of approximately \$77 million. Pursuant to the Merger Agreement, each share of Valley Green Bank common stock was cancelled and converted into the right to receive 1.3541 shares of Univest common stock, \$5 par value, with any fractional share entitled to payment in cash. As a result, the Corporation delivered 3,787,866 shares of the Corporation's common stock to the former shareholders of Valley Green Bank. Valley Green Bank outstanding stock options of 122,377 were exchanged for cash and related payroll taxes of \$2.2 million. Approximately \$3 thousand in cash was paid for fractional shares.

The transaction is being accounted for using the acquisition method of accounting, which requires the Corporation to allocate the total consideration transferred to the assets acquired and liabilities assumed, based on their respective fair values at the merger date, with remaining excess consideration recorded as goodwill. The fair value of total assets acquired as a result of the merger totaled \$425 million, which included \$381 million in loans and \$386 million in deposits at January 1, 2015. The fair value estimates are subject to adjustment if additional information becomes available during the measurement period in accordance with Accounting Standards Codification (ASC) Topic 805. Such adjustments, may change the amount of the purchase price allocation to goodwill while changes to other assets and liabilities may impact the statement of income due to adjustments in the yield and/or amortization/accretion of the adjusted assets and liabilities. The results of Valley Green Bank's operations have been included in the Corporation consolidated financial statements prospectively from the date of the merger.



Table of Contents

The following table summarized the consideration paid for Valley Green Bank and the fair value of assets acquired and liabilities assumed at the acquisition date:

(Dollars in thousands, except share data)

|   |           |          |
|---|-----------|----------|
| Purchase price consideration in common stock:                                     |           |          |
| Valley Green common shares outstanding  | 2,797,454 |          |
| Exchange ratio  | 1.3541    |          |
| Univest shares issued   | 3,787,866 |          |
| Univest closing stock price at December 31, 2014                                  | \$20.24   |          |
| Purchase price assigned to Valley Green common shares exchanged for Univest stock |           | \$76,667 |
| Purchase price assigned to cash in lieu of fractional shares                      |           | 3        |
| Purchase price assigned to Valley Green options settled for cash                  |           | 2,236    |
| Total purchase price  |           | \$78,906 |
| Fair value of assets acquired:  |           |          |
| Cash and due from banks   | \$4,919   |          |
| Federal funds sold  | 17,442    |          |
| Investment securities available-for-sale  | 12,766    |          |
| Loans held for investment   | 381,106   |          |
| Premises and equipment, net   | 2,973     |          |
| Core deposit intangible *   | 1,520     |          |
| Accrued interest receivable and other assets                                      | 4,585     |          |
| Total identifiable assets   |           | 425,311  |
| Fair value of liabilities assumed:  |           |          |
| Deposits - noninterest bearing  | \$49,102  |          |
| Deposits - interest bearing   | 336,810   |          |
| Change in control accrued payments  | 2,070     |          |
| Accrued interest payable and other liabilities                                    | 1,800     |          |
| Total liabilities   |           | 389,782  |
| Identifiable net assets   |           | 35,529   |
| Goodwill resulting from merger *  |           | \$43,377 |

\* - Goodwill is not expected to be deductible for federal income tax purposes. The goodwill and core deposit intangible are allocated to the Banking business segment.

The following is a description of the valuation methodologies used to estimate the fair values of major categories of assets acquired and liabilities assumed. In many cases, determining the fair value of the acquired assets and assumed liabilities required the Corporation to estimate cash flows expected to result from those assets and liabilities and to discount those cash flows at appropriate rates of interest, which required the utilization of significant estimates and judgment in accounting for the acquisition.

Cash and due from banks and federal funds sold: The estimated fair values of cash and due from banks and federal fund sold approximated their stated value.

Investment securities available-for-sale: The estimated fair values of the investment securities available for sale, comprised of U.S. government and agencies, were determined using Level 2 inputs in the fair value hierarchy. The fair values were determined using independent pricing services and market-participating brokers. The Corporation's independent pricing service utilized evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information for structured securities, cash flow and, when available, loan performance data. Because many fixed income securities do not trade on a daily basis, the pricing service's evaluated pricing applications apply information as applicable through processes, such as benchmarking of like securities, sector groupings, and

matrix pricing, to prepare evaluations. Management reviewed the data and assumptions used in pricing the securities. Loans held for investment: The most significant fair value determination related to the valuation of acquired loans. The acquisition resulted in loans acquired with and without evidence of credit quality deterioration. There was no carryover related allowance for loan and lease losses.

Table of Contents

The acquired loan portfolio was valued based on current guidance which defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. Level 3 inputs were utilized to value the portfolio and included the use of present value techniques employing cash flow estimates and incorporated assumptions that marketplace participants would use in estimating fair values. In instances where reliable market information was not available, the Corporation used assumptions in an effort to determine reasonable fair value. Specifically, management utilized three separate fair value analyses which a market participant would employ in estimating the total fair value adjustment. The three separate fair valuation methodologies used were: 1) interest rate loan fair value analysis; 2) general credit fair value analysis; and 3) specific credit fair value analysis.

For loans acquired without evidence of credit quality deterioration, the Corporation prepared the interest rate loan fair value analysis. Loans were grouped by characteristics such as loan type, term, collateral and rate. Market rates for similar loans were obtained from various external data sources and reviewed by management for reasonableness. The average of these rates was used as the fair value interest rate a market participant would utilize. A present value approach was utilized to calculate the interest rate fair value adjustment. Additionally a general credit fair value adjustment was calculated using a two part general credit fair value analysis: 1) expected lifetime losses; and 2) estimated fair value adjustment for qualitative factors. The expected lifetime losses were calculated using an average of historical losses of the Bank, Valley Green Bank and peer banks. The adjustment related to qualitative factors was impacted by general economic conditions and the risk related to a lack of specific familiarity with Valley Green Bank's underwriting process. Valley Green's loan portfolio without evidence of credit quality deterioration was recorded at a current fair value of \$381.1 million. A fair value premium of \$4.4 million was recognized to reflect the fair values of loans. A fair value discount of \$5.9 million was recognized to reflect the general credit risk of the loan portfolio. The adjustment will be substantially recognized as interest income over approximately 10 years on a level yield amortization method based upon the expected life of the loans.

For loans acquired with evidence of credit quality deterioration the Corporation prepared a specific credit fair value adjustment. Management reviewed the acquired loan portfolio for loans meeting the definition of an impaired loan with deteriorated credit quality. Loans meeting this definition were reviewed by comparing the contractual cash flows to expected collectible cash flows. The aggregate expected cash flows less the acquisition date fair value results in an accretable yield amount. The accretable yield amount will be recognized over the life of the loans on a level yield basis as an adjustment to yield. Any disposals of loans, including sales of loans, payments in full or foreclosures result in the derecognition of the loan at its carrying value with differences in actual results reflected in interest income. At the acquisition date, the Corporation recorded \$1.9 million of acquired impaired loans subject to a nonaccretable discount difference of \$5.2 million. The aggregate expected cash flows less the acquisition date fair value results in an accretable yield amount of \$352 thousand, which will be recognized over the life of the loans on a level yield basis as an adjustment to yield.

The following is a summary of the acquired impaired loans at January 1, 2015 resulting from the acquisition with Valley Green:

(Dollars in thousands)

|  |         |   |
|--|---------|---|
| Contractually required principal and interest payments                         | \$7,429 |   |
| Contractual cash flows not expected to be collected (nonaccretable difference) | (5,166  | ) |
| Cash flows expected to be collected  | 2,263   |   |
| Interest component of expected cash flows (accretable difference)              | (352    | ) |
| Fair value of loans acquired with a deterioration of credit quality            | \$1,911 |   |

Bank premises - leased: The Corporation assumed five facility lease contracts and no owned properties. The fair value of the lease contracts represents the present value of the pre-tax differential between the expected contractual payments and current market rate lease payments to the first lease termination date discounted by an assumed required rate of return.

Core deposit intangible: Core deposit intangible represents the value assigned to demand, interest checking, money market and savings accounts acquired as part of the acquisition. The core deposit intangible fair value represents the

future economic benefit, including the present value of future tax benefits, of the potential cost savings from acquiring core deposits as part of an acquisition compared to the cost of alternative funding sources and was valued utilizing Level 3 inputs. The core deposit intangible of \$1.5 million will be amortized using the sum of the years digits method over an estimated life of 10 years.

Deposits: The fair values of demand and saving deposits, with no stated maturities, approximated the carrying value as these accounts are payable on demand. The fair values of time deposits with fixed maturities were estimated by discounting the final maturity using current market interest rate for similar instruments. A fair value premium of \$686 thousand was recognized and will be recognized as a reduction to interest expense using a level yield amortization method over the life of the time deposit. The fair value of time deposits were determined using Level 2 inputs in the fair value hierarchy.

Table of Contents

Deferred tax assets and liabilities: Deferred tax assets and liabilities were established for purchase accounting fair value adjustments as the future amortization/accretion of these adjustments represent temporary differences between book income and taxable income.

Direct costs related to the acquisition were expensed as incurred. For the three and six months ended June 30, 2015, the Corporation incurred \$151 thousand and \$2.0 million of Valley Green Bank integration and acquisition-related costs, which have been separately stated in the Corporation's consolidated statements of income.

Supplemental Pro Forma Financial Information (unaudited)

The following unaudited pro forma combined consolidated financial information for the three and six months ended June 30, 2015 and 2014 combine the historical consolidated results of the Corporation and Valley Green Bank and give effect to the merger as if the merger occurred on January 1, 2015 and January 1, 2014, respectively. The pro forma information has been prepared to include the estimated adjustments necessary to record the assets and liabilities of Valley Green Bank at their respective fair values and are subject to adjustment if additional information becomes available. Such adjustments, may change the amount of the purchase price allocation to goodwill while changes to other assets and liabilities may impact the statement of income due to adjustments in the yield and/or amortization/accretion of the adjusted assets and liabilities. Furthermore, the unaudited proforma information does not reflect management's estimate of any revenue-enhancing opportunities or anticipated cost savings

The pro forma data is not necessarily indicative of the operating results that the Corporation would have achieved had it completed the merger as of the beginning of the period presented and should not be considered as representative of future operations. The unaudited pro forma data presented below is based on, and should be read together with, the historical financial information of the Corporation included in this Form 10-Q for the indicated periods and the historical information of Valley Green Bank included in the Corporation's Current Report on Form 8-K filed with the SEC on January 7, 2015.

|   | Pro Forma                              |          | Pro Forma                            |          |
|---|--|----------|--------------------------------------|----------|
|   | For the Three Months<br>Ended June 30, |          | For the Six Months Ended<br>June 30, |          |
| (Dollars in thousands, except share data) | 2015                                   | 2014     | 2015                                 | 2014     |
| Net interest income                       | \$23,380                               | \$22,733 | \$46,684                             | \$45,645 |
| Noninterest income                        | 13,351                                 | 12,068   | 26,782                               | 24,365   |
| Noninterest expense                       | 26,832                                 | 24,164   | 54,243                               | 47,561   |
| Net income                                | 6,466                                  | 6,485    | 12,582                               | 13,903   |
| Earnings per share                        |  |          |                                      |          |
| Basic                                     | 0.33                                   | 0.32     | 0.64                                 | 0.69     |
| Diluted                                   | 0.33                                   | 0.32     | 0.63                                 | 0.69     |

\* The three months and six months ended June 30, 2015 included integration and acquisition-related costs associated with Valley Green Bank of \$151 thousand (\$98 thousand, net of tax) and \$2.0 million (\$1.3 million, net of tax), respectively or \$0 and \$0.07 diluted earnings per share on a tax affected basis, respectively. The three and six months ended June 30, 2015 also included restructuring charges of \$1.6 million related to the consolidation of six financial centers in the third quarter of 2015 under the Bank's optimization plan or \$0.05 diluted earnings per share on a tax affected basis.

Table of Contents

## Note 3. Investment Securities

The following table shows the amortized cost and the estimated fair value of the held-to-maturity securities and available-for-sale securities at June 30, 2015 and December 31, 2014, by contractual maturity within each type:

| (Dollars in thousands)                     | At June 30, 2015 |                        |                         |            | At December 31, 2014 |                        |                         |            |
|--|------------------|------------------------|-------------------------|------------|----------------------|------------------------|-------------------------|------------|
|  | Amortized Cost   | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value | Amortized Cost       | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Securities                                 |                  |                        |                         |            |                      |                        |                         |            |
| Held-to-Maturity                           |                  |                        |                         |            |                      |                        |                         |            |
| Corporate bonds:                           |                  |                        |                         |            |                      |                        |                         |            |
| Within 1 year                              | \$10,082         | \$79                   | \$—                     | \$10,161   | \$13,088             | \$82                   | \$—                     | \$13,170   |
| After 1 year to 5 years                    | 33,053           | 236                    | (19 )                   | 33,270     | 41,259               | 388                    | (52 )                   | 41,595     |
|  | 43,135           | 315                    | (19 )                   | 43,431     | 54,347               | 470                    | (52 )                   | 54,765     |
| Total                                      | \$43,135         | \$315                  | \$(19 )                 | \$43,431   | \$54,347             | \$470                  | \$(52 )                 | \$54,765   |
| Securities                                 |                  |                        |                         |            |                      |                        |                         |            |
| Available-for-Sale                         |                  |                        |                         |            |                      |                        |                         |            |
| U.S. treasuries:                           |                  |                        |                         |            |                      |                        |                         |            |
| After 1 year to 5 years                    | \$4,975          | \$—                    | \$(79 )                 | \$4,896    | \$4,972              | \$—                    | \$(127 )                | \$4,845    |
|  | 4,975            | —                      | (79 )                   | 4,896      | 4,972                | —                      | (127 )                  | 4,845      |
| U.S. government corporations and agencies: |                  |                        |                         |            |                      |                        |                         |            |
| After 1 year to 5 years                    | 115,037          | 216                    | (157 )                  | 115,096    | 122,328              | 48                     | (532 )                  | 121,844    |
| After 5 years to 10 years                  | 4,881            | 46                     | —                       | 4,927      | —                    | —                      | —                       | —          |
|  | 119,918          | 262                    | (157 )                  | 120,023    | 122,328              | 48                     | (532 )                  | 121,844    |
| State and political subdivisions:          |                  |                        |                         |            |                      |                        |                         |            |
| Within 1 year                              | —                | —                      | —                       | —          | 600                  | 2                      | —                       | 602        |
| After 1 year to 5 years                    | 13,233           | 62                     | (41 )                   | 13,254     | 12,326               | 17                     | (59 )                   | 12,284     |
| After 5 years to 10 years                  | 54,220           | 1,375                  | (210 )                  | 55,385     | 49,554               | 1,616                  | (77 )                   | 51,093     |
| Over 10 years                              | 39,984           | 1,264                  | (242 )                  | 41,006     | 37,004               | 1,792                  | (1 )                    | 38,795     |
|  | 107,437          | 2,701                  | (493 )                  | 109,645    | 99,484               | 3,427                  | (137 )                  | 102,774    |
| Residential mortgage-backed securities:    |                  |                        |                         |            |                      |                        |                         |            |
| After 1 year to 5 years                    | 9,820            | 41                     | (4 )                    | 9,857      | 5,066                | 17                     | —                       | 5,083      |
| After 5 years to 10 years                  | —                | —                      | —                       | —          | 4,856                | —                      | (32 )                   | 4,824      |
| Over 10 years                              | 3,619            | 57                     | —                       | 3,676      | 3,661                | 75                     | —                       | 3,736      |
|  | 13,439           | 98                     | (4 )                    | 13,533     | 13,583               | 92                     | (32 )                   | 13,643     |
| Collateralized mortgage obligations:       |                  |                        |                         |            |                      |                        |                         |            |
| Over 10 years                              | 3,501            | —                      | (91 )                   | 3,410      | 3,810                | —                      | (85 )                   | 3,725      |
|  | 3,501            | —                      | (91 )                   | 3,410      | 3,810                | —                      | (85 )                   | 3,725      |
| Corporate bonds:                           |                  |                        |                         |            |                      |                        |                         |            |
| Within 1 year                              | 5,000            | —                      | —                       | 5,000      | 4,998                | 22                     | —                       | 5,020      |
| After 1 year to 5 years                    | 19,845           | 55                     | (114 )                  | 19,786     | 29,505               | 88                     | (244 )                  | 29,349     |
| After 5 years to 10 years                  | 10,157           | —                      | (296 )                  | 9,861      | 20,442               | —                      | (371 )                  | 20,071     |
| Over 10 years                              | 40,000           | —                      | (1,446 )                | 38,554     | —                    | —                      | —                       | —          |
|  | 75,002           | 55                     | (1,856 )                | 73,201     | 54,945               | 110                    | (615 )                  | 54,440     |

Money market mutual  
funds:

|                    |           |         |            |           |           |         |            |           |
|--------------------|-----------|---------|------------|-----------|-----------|---------|------------|-----------|
| No stated maturity | 5,668     | —       | —          | 5,668     | 11,675    | —       | —          | 11,675    |
|                    | 5,668     | —       | —          | 5,668     | 11,675    | —       | —          | 11,675    |
| Equity securities: |           |         |            |           |           |         |            |           |
| No stated maturity | 673       | 530     | (3 )       | 1,200     | 854       | 483     | —          | 1,337     |
|                    | 673       | 530     | (3 )       | 1,200     | 854       | 483     | —          | 1,337     |
| Total              | \$330,613 | \$3,646 | \$(2,683 ) | \$331,576 | \$311,651 | \$4,160 | \$(1,528 ) | \$314,283 |

Expected maturities may differ from contractual maturities because debt issuers may have the right to call or prepay obligations without call or prepayment penalties. Unrealized losses in investment securities at June 30, 2015 and December 31, 2014 do not represent other-than-temporary impairments.

Table of Contents

Securities with a carrying value of \$226.4 million and \$230.9 million at June 30, 2015 and December 31, 2014, respectively, were pledged to secure public deposits and for other purposes as required by law.

The following table presents information related to sales of securities available-for-sale during the six months ended June 30, 2015 and 2014:

| (Dollars in thousands)                             | Six Months Ended June 30, |          |
|--|---------------------------|----------|
|  | 2015                      | 2014     |
| Securities available-for-sale:                     |                           |          |
| Proceeds from sales                                | \$37,546                  | \$30,286 |
| Gross realized gains on sales                      | 294                       | 557      |
| Gross realized losses on sales                     | 22                        | —        |
| Tax expense related to net realized gains on sales | 95                        | 195      |

Management evaluates debt securities, which are comprised of U.S. government, government sponsored agencies, municipalities, corporate bonds and other issuers, for other-than-temporary impairment by considering the current economic conditions, the length of time and the extent to which the fair value has been less than cost, market interest rates and the bond rating of each security. All of the debt securities are rated as investment grade and management believes that it will not incur any losses. The unrealized losses on the Corporation's investments in debt securities are temporary in nature since they are primarily related to market interest rates and are not related to the underlying credit quality of the issuers. The Corporation does not have the intent to sell the debt securities and believes it is more likely than not, that it will not have to sell the securities before recovery of their cost basis. The Corporation did not recognize any other-than-temporary impairment charges on debt securities for the six months ended June 30, 2015 and 2014.

At June 30, 2015 and December 31, 2014, there were no investments in any single non-federal issuer representing more than 10% of shareholders' equity.

Table of Contents

The following table shows the fair value of securities that were in an unrealized loss position at June 30, 2015 and December 31, 2014 by the length of time those securities were in a continuous loss position:

| (Dollars in thousands)                       | Less than<br>Twelve Months |                      | Twelve Months<br>or Longer |                      | Total      |                      |
|--|----------------------------|----------------------|----------------------------|----------------------|------------|----------------------|
|  | Fair Value                 | Unrealized<br>Losses | Fair Value                 | Unrealized<br>Losses | Fair Value | Unrealized<br>Losses |
| At June 30, 2015                             |                            |                      |                            |                      |            |                      |
| Securities Held-to-Maturity                  |                            |                      |                            |                      |            |                      |
| Corporate bonds                              | \$—                        | \$—                  | \$4,991                    | \$(19)               | \$4,991    | \$(19)               |
| Total  | \$—                        | \$—                  | \$4,991                    | \$(19)               | \$4,991    | \$(19)               |
| Securities Available-for-Sale                |                            |                      |                            |                      |            |                      |
| U.S. treasuries                              | \$—                        | \$—                  | \$4,896                    | \$(79)               | \$4,896    | \$(79)               |
| U.S. government corporations<br>and agencies | 45,156                     | (131)                | 4,974                      | (26)                 | 50,130     | (157)                |
| State and political subdivisions             | 28,564                     | (479)                | 1,336                      | (14)                 | 29,900     | (493)                |
| Residential mortgage-backed<br>securities    | 4,809                      | (4)                  | —                          | —                    | 4,809      | (4)                  |
| Collateralized mortgage<br>obligations       | —                          | —                    | 3,410                      | (91)                 | 3,410      | (91)                 |
| Corporate bonds                              | 55,913                     | (1,787)              | 6,005                      | (69)                 | 61,918     | (1,856)              |
| Equity securities                            | 2                          | (3)                  | —                          | —                    | 2          | (3)                  |
| Total  | \$134,444                  | \$(2,404)            | \$20,621                   | \$(279)              | \$155,065  | \$(2,683)            |
| At December 31, 2014                         |                            |                      |                            |                      |            |                      |
| Securities Held-to-Maturity                  |                            |                      |                            |                      |            |                      |
| Corporate bonds                              | \$15,036                   | \$(27)               | \$4,987                    | \$(25)               | \$20,023   | \$(52)               |
| Total  | \$15,036                   | \$(27)               | \$4,987                    | \$(25)               | \$20,023   | \$(52)               |
| Securities Available-for-Sale                |                            |                      |                            |                      |            |                      |
| U.S. treasuries                              | \$—                        | \$—                  | \$4,845                    | \$(127)              | \$4,845    | \$(127)              |
| U.S. government corporations<br>and agencies | 39,607                     | (80)                 | 62,140                     | (452)                | 101,747    | (532)                |
| State and political subdivisions             | 10,246                     | (31)                 | 9,303                      | (106)                | 19,549     | (137)                |
| Residential mortgage-backed<br>securities    | 4,824                      | (32)                 | —                          | —                    | 4,824      | (32)                 |
| Collateralized mortgage<br>obligations       | —                          | —                    | 3,725                      | (85)                 | 3,725      | (85)                 |
| Corporate bonds                              | 21,949                     | (328)                | 15,805                     | (287)                | 37,754     | (615)                |
| Total  | \$76,626                   | \$(471)              | \$95,818                   | \$(1,057)            | \$172,444  | \$(1,528)            |

## Note 4. Loans and Leases

## Summary of Major Loan and Lease Categories

| (Dollars in thousands)                                  | At June 30, 2015 |          |           | At December 31,<br>2014 |
|---|------------------|----------|-----------|-------------------------|
|   | Originated       | Acquired | Total     | Total                   |
| Commercial, financial and agricultural                  | \$484,776        | \$27,184 | \$511,960 | \$457,827               |
| Real estate-commercial                                  | 685,024          | 134,911  | 819,935   | 628,478                 |
| Real estate-construction                                | 91,956           | 41,693   | 133,649   | 79,887                  |
| Real estate-residential secured for business<br>purpose | 51,923           | 135,971  | 187,894   | 36,932                  |
| Real estate-residential secured for personal<br>purpose | 172,721          | 4,234    | 176,955   | 166,850                 |

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|  |             |           |             |              |
|--|-------------|-----------|-------------|--------------|
| Real estate-home equity secured for personal purpose               | 116,491     | 11,961    | 128,452     | 108,250      |
| Loans to individuals   | 28,070      | 345       | 28,415      | 29,941       |
| Lease financings   | 120,597     | —         | 120,597     | 118,460      |
| Total loans and leases held for investment, net of deferred income | \$1,751,558 | \$356,299 | \$2,107,857 | \$1,626,625  |
| Unearned lease income, included in the above table                 | \$(13,561)  | ) \$—     | \$(13,561)  | ) \$(14,131) |
| Net deferred costs, included in the above table                    | 3,285       | —         | 3,285       | 3,218        |
| Overdraft deposits included in the above table                     | 75          | —         | 75          | 50           |

Overdraft deposits are re-classified as loans and are included in the total loans and leases on the balance sheet.

14

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Table of Contents

The carrying amount of acquired loans at June 30, 2015 totaled \$356.3 million, including \$1.9 million of loans acquired with deteriorated credit quality, or acquired credit impaired loans from the Valley Green Bank acquisition. Acquired credit impaired loans are accounted for in accordance with ASC Topic 310-30. See Note 2, "Acquisition" for additional information.

The outstanding principal balance and carrying amount for acquired credit impaired loans at June 30, 2015 were as follows:

| (Dollars in thousands)        | At June 30, 2015 |
|-------------------------------|------------------|
| Outstanding principal balance | \$6,235          |
| Carrying amount               | 1,876            |
| Allowance for loan losses     | —                |

The following table presents the changes in accretable yield on acquired credit impaired loans:

| (Dollars in thousands)                        | Six Months Ended June 30, 2015 |
|---|--------------------------------|
| Beginning of period                           | \$—                            |
| Acquisition of credit impaired loans          | 352                            |
| Accretable yield amortized to interest income | (82 )                          |
| End of period                                 | \$270                          |

Table of Contents

## Age Analysis of Past Due Loans and Leases

The following presents, by class of loans and leases, an aging of past due loans and leases, loans and leases which are current and the recorded investment in loans and leases 90 days or more past due which are accruing interest at June 30, 2015 and December 31, 2014:

| (Dollars in thousands)                                     | 30-59<br>Days<br>Past Due | 60-89<br>Days<br>Past Due | 90 Days<br>or more<br>Past Due | Total<br>Past Due | Current     | Acquired<br>Credit<br>Impaired | Total Loans<br>and Leases<br>Held for<br>Investment | Recorded<br>Investment 90<br>Days<br>or more<br>Past Due<br>and<br>Accruing<br>Interest |
|--|---------------------------|---------------------------|--------------------------------|-------------------|-------------|--------------------------------|---|---|
| At June 30, 2015   |                           |                           |                                |                   |             |                                |   |   |
| Commercial, financial<br>and agricultural                  | \$1,434                   | \$274                     | \$3,647                        | \$5,355           | \$506,301   | \$304                          | \$511,960   | \$—   |
| Real estate—commercial<br>real estate and<br>construction: |                           |                           |                                |                   |             |                                |   |   |
| Commercial real estate                                     | 9,553                     | 1,409                     | 1,551                          | 12,513            | 806,401     | 1,021                          | 819,935   | —   |
| Construction   | 520                       | 500                       | 363                            | 1,383             | 132,266     | —                              | 133,649   | —   |
| Real estate—residential<br>and home equity:                |                           |                           |                                |                   |             |                                |   |   |
| Residential secured for<br>business purpose                | 819                       | 943                       | 845                            | 2,607             | 184,796     | 491                            | 187,894   | —   |
| Residential secured for<br>personal purpose                | 239                       | 649                       | 252                            | 1,140             | 175,815     | —                              | 176,955   | —   |
| Home equity secured<br>for personal purpose                | 174                       | —                         | 60                             | 234               | 128,158     | 60                             | 128,452   | —   |
| Loans to individuals                                       | 460                       | 83                        | 149                            | 692               | 27,723      | —                              | 28,415  | 149   |
| Lease financings   | 1,342                     | 679                       | 663                            | 2,684             | 117,913     | —                              | 120,597   | 138   |
| Total  | \$14,541                  | \$4,537                   | \$7,530                        | \$26,608          | \$2,079,373 | \$1,876                        | \$2,107,857   | \$287   |
| At December 31, 2014                                       |                           |                           |                                |                   |             |                                |   |   |
| Commercial, financial<br>and agricultural                  | \$145                     | \$747                     | \$2,567                        | \$3,459           | \$454,368   | \$—                            | \$457,827   | \$—   |
| Real estate—commercial<br>real estate and<br>construction: |                           |                           |                                |                   |             |                                |   |   |
| Commercial real estate                                     | 361                       | 913                       | 1,163                          | 2,437             | 626,041     | —                              | 628,478   | —   |
| Construction   | —                         | 405                       | 5,525                          | 5,930             | 73,957      | —                              | 79,887  | —   |
| Real estate—residential<br>and home equity:                |                           |                           |                                |                   |             |                                |   |   |
| Residential secured for<br>business purpose                | 167                       | 56                        | 713                            | 936               | 35,996      | —                              | 36,932  | —   |
| Residential secured for<br>personal purpose                | 409                       | 604                       | 60                             | 1,073             | 165,777     | —                              | 166,850   | —   |
| Home equity secured<br>for personal purpose                | 348                       | —                         | 215                            | 563               | 107,687     | —                              | 108,250   | 31  |
| Loans to individuals                                       | 365                       | 65                        | 365                            | 795               | 29,146      | —                              | 29,941  | 365   |
| Lease financings   | 1,610                     | 406                       | 435                            | 2,451             | 116,009     | —                              | 118,460   | 55  |

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|       |         |         |          |          |             |     |             |        |
|-------|---------|---------|----------|----------|-------------|-----|-------------|--------|
| Total | \$3,405 | \$3,196 | \$11,043 | \$17,644 | \$1,608,981 | \$— | \$1,626,625 | \$ 451 |
|-------|---------|---------|----------|----------|-------------|-----|-------------|--------|

16

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Table of Contents

## Non-Performing Loans and Leases

The following presents, by class of loans and leases, non-performing loans and leases at June 30, 2015 and December 31, 2014:

| (Dollars in thousands)  | At June 30, 2015             |   |   |                                       | At December 31, 2014         |   |   |                                       |
|---|------------------------------|---|---|---------------------------------------|------------------------------|---|---|---------------------------------------|
|   | Nonaccrual Loans and Leases* | Accruing Troubled Debt Restructured Loans and Lease Modifications | Loans and Leases 90 Days or more Past Due and Accruing Interest | Total Non-Performing Loans and Leases | Nonaccrual Loans and Leases* | Accruing Troubled Debt Restructured Loans and Lease Modifications | Loans and Leases 90 Days or more Past Due and Accruing Interest | Total Non-Performing Loans and Leases |
| Loans held for sale **  | \$4,000                      | \$—   | \$—   | \$4,000                               | \$—                          | \$—   | \$—   | \$—                                   |
| Loans and leases held for investment:   |                              |   |   |                                       |                              |   |   |                                       |
| Commercial, financial and agricultural Real estate—commercial real estate and construction: |                              |   |   |                                       |                              |   |   |                                       |
| Commercial, financial and agricultural Real estate  | 5,888                        | 2,735   | —   | 8,623                                 | 5,002                        | 2,851   | —   | 7,853                                 |
| Commercial real estate  | 4,639                        | 3,000   | —   | 7,639                                 | 4,413                        | 2,618   | —   | 7,031                                 |
| Construction  | 363                          | —   | —   | 363                                   | 5,931                        | —   | —   | 5,931                                 |
| Real estate—residential and home equity:  |                              |   |   |                                       |                              |   |   |                                       |
| Residential secured for business purpose  | 1,333                        | 347   | —   | 1,680                                 | 915                          | —   | —   | 915                                   |
| Residential secured for personal purpose  | 789                          | —   | —   | 789                                   | 512                          | —   | —   | 512                                   |
| Home equity secured for personal purpose  | 160                          | —   | —   | 160                                   | 184                          | —   | 31  | 215                                   |
| Loans to individuals  | —                            | —   | 149   | 149                                   | —                            | —   | 365   | 365                                   |
| Lease financings  | 525                          | 17  | 138   | 680                                   | 380                          | —   | 55  | 435                                   |
| Total   | \$17,697                     | \$6,099   | \$287   | \$24,083                              | \$17,337                     | \$5,469   | \$451   | \$23,257                              |

\* Includes nonaccrual troubled debt restructured loans and lease modifications of \$2.8 million and \$3.1 million at June 30, 2015 and December 31, 2014, respectively.

\*\* Includes two real estate construction loans for one borrower of \$4.0 million at June 30, 2015.

## Credit Quality Indicators

The following tables present by class, the recorded investment in loans and leases held for investment by credit quality indicator at June 30, 2015 and December 31, 2014.

The Corporation employs a ten (10) grade risk rating system related to the credit quality of commercial loans and residential real estate loans secured for a business purpose of which the first six categories are pass categories (credits not adversely rated). The following is a description of the internal risk ratings and the likelihood of loss related to each risk rating. Loans with risk ratings of one through five are reviewed based on the relationship dollar amount with the borrower: loans with a relationship total of \$2.5 million or greater are reviewed quarterly; loans with a relationship

balance of less than \$2.5 million but greater than \$500 thousand are reviewed annually based on the borrower's fiscal year; loans with a relationship balance of less than \$500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of six are also reviewed based on the relationship dollar amount with the borrower: loans with a relationship balance of \$2.0 million or greater are reviewed quarterly; loans with a relationship balance of less than \$2.0 million but greater than \$500 thousand are reviewed annually; loans with a relationship balance of less than \$500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of seven are reviewed at least quarterly, and as often as monthly, at management's discretion. Loans with risk ratings of eight through ten are reviewed monthly.

1. Cash Secured—No credit risk
2. Fully Secured—Negligible credit risk
3. Strong—Minimal credit risk
4. Satisfactory—Nominal credit risk
5. Acceptable—Moderate credit risk
6. Pre-Watch—Marginal, but stable credit risk
7. Special Mention—Potential weakness

Table of Contents

8. Substandard—Well-defined weakness  
 9. Doubtful—Collection in-full improbable  
 10. Loss—Considered uncollectible

## Commercial Credit Exposure Credit Risk by Internally Assigned Grades

The following table presents classifications for originated loans:

| (Dollars in thousands)            | Commercial,<br>Financial and<br>Agricultural | Real Estate—<br>Commercial | Real Estate—<br>Construction | Real Estate—<br>Residential Secured<br>for Business Purpose | Total       |
|-----------------------------------|--|----------------------------|------------------------------|---|-------------|
| At June 30, 2015                  |  |                            |                              |   |             |
| Grade:                            |  |                            |                              |   |             |
| 1. Cash secured/ 2. Fully secured | \$4,243                                      | \$—                        | \$2,895                      | \$ —  | \$7,138     |
| 3. Strong                         | 14,413                                       | 7,686                      | 3,837                        | —   | 25,936      |
| 4. Satisfactory                   | 22,873                                       | 22,513                     | 8,872                        | 331   | 54,589      |
| 5. Acceptable                     | 318,059                                      | 454,140                    | 63,399                       | 40,658  | 876,256     |
| 6. Pre-watch                      | 78,898                                       | 156,795                    | 12,090                       | 4,011   | 251,794     |
| 7. Special Mention                | 8,885  | 11,378                     | —                            | 1,658   | 21,921      |
| 8. Substandard                    | 37,405                                       | 32,512                     | 863                          | 5,265   | 76,045      |
| 9. Doubtful                       | —  | —                          | —                            | —   | —           |
| 10. Loss                          | —  | —                          | —                            | —   | —           |
| Total                             | \$484,776                                    | \$685,024                  | \$91,956                     | \$ 51,923   | \$1,313,679 |
| At December 31, 2014              |  |                            |                              |   |             |
| Grade:                            |  |                            |                              |   |             |
| 1. Cash secured/ 2. Fully secured | \$4,248                                      | \$—                        | \$1,262                      | \$ —  | \$5,510     |
| 3. Strong                         | 14,013                                       | 8,504                      | 3,897                        | —   | 26,414      |
| 4. Satisfactory                   | 23,931                                       | 30,587                     | 8,731                        | 339   | 63,588      |
| 5. Acceptable                     | 301,425                                      | 402,719                    | 55,111                       | 24,535  | 783,790     |
| 6. Pre-watch                      | 65,993                                       | 123,129                    | 4,956                        | 5,384   | 199,462     |
| 7. Special Mention                | 7,166  | 17,505                     | —                            | 1,304   | 25,975      |
| 8. Substandard                    | 41,051                                       | 46,034                     | 5,930                        | 5,370   | 98,385      |
| 9. Doubtful                       | —  | —                          | —                            | —   | —           |
| 10. Loss                          | —  | —                          | —                            | —   | —           |
| Total                             | \$457,827                                    | \$628,478                  | \$79,887                     | \$ 36,932   | \$1,203,124 |

The following table presents classifications for acquired loans:

| (Dollars in thousands)            | Commercial,<br>Financial and<br>Agricultural | Real Estate—<br>Commercial | Real Estate—<br>Construction | Real Estate—<br>Residential Secured<br>for Business Purpose | Total     |
|-----------------------------------|--|----------------------------|------------------------------|---|-----------|
| At June 30, 2015                  |  |                            |                              |   |           |
| Grade:                            |  |                            |                              |   |           |
| 1. Cash secured/ 2. Fully secured | \$1,015                                      | \$—                        | \$—                          | \$ —  | \$1,015   |
| 3. Strong                         | —  | —                          | —                            | —   | —         |
| 4. Satisfactory                   | 1,217  | 3,079                      | 1,058                        | 2,619   | 7,973     |
| 5. Acceptable                     | 23,911                                       | 128,155                    | 40,635                       | 131,011   | 323,712   |
| 6. Pre-watch                      | 592  | 1,728                      | —                            | 1,391   | 3,711     |
| 7. Special Mention                | —  | —                          | —                            | 253   | 253       |
| 8. Substandard                    | 449  | 1,949                      | —                            | 697   | 3,095     |
| 9. Doubtful                       | —  | —                          | —                            | —   | —         |
| 10. Loss                          | —  | —                          | —                            | —   | —         |
| Total                             | \$27,184                                     | \$134,911                  | \$41,693                     | \$ 135,971  | \$339,759 |

The Corporation did not have any acquired loans at December 31, 2014.

18

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Table of Contents

Credit Exposure—Real Estate—Residential Secured for Personal Purpose, Real Estate—Home Equity Secured for Personal Purpose, Loans to individuals, Lease Financing Credit Risk Profile by Payment Activity

The Corporation monitors the credit risk profile by payment activity for the following classifications of loans and leases: residential real estate loans secured for a personal purpose, home equity loans secured for a personal purpose, loans to individuals and lease financings. Nonperforming loans and leases are loans past due 90 days or more, loans and leases on nonaccrual of interest and troubled debt restructured loans and lease modifications. Performing loans and leases are reviewed only if the loan becomes 60 days or more past due. Nonperforming loans and leases are reviewed monthly. Performing loans and leases have a nominal to moderate risk of loss. Nonperforming loans and leases are loans or leases with a well-defined weakness and where collection in-full is unlikely.

The following table presents classifications for originated loans:

| (Dollars in thousands) | Real Estate—<br>Residential<br>Secured for<br>Personal Purpose | Real Estate—<br>Home Equity<br>Secured for<br>Personal Purpose | Loans to<br>Individuals | Lease<br>Financing | Total     |
|------------------------|--|--|-------------------------|--------------------|-----------|
| At June 30, 2015       |  |  |                         |                    |           |
| Performing             | \$ 171,932   | \$ 116,331   | \$27,921                | \$119,917          | \$436,101 |
| Nonperforming          | 789  | 160  | 149                     | 680                | 1,778     |
| Total                  | \$ 172,721   | \$ 116,491   | \$28,070                | \$120,597          | \$437,879 |
| At December 31, 2014   |  |  |                         |                    |           |
| Performing             | \$ 166,338   | \$ 108,035   | \$29,576                | \$118,025          | \$421,974 |
| Nonperforming          | 512  | 215  | 365                     | 435                | 1,527     |
| Total                  | \$ 166,850   | \$ 108,250   | \$29,941                | \$118,460          | \$423,501 |

The following table presents classifications for acquired loans:

| (Dollars in thousands) | Real Estate—<br>Residential<br>Secured for<br>Personal Purpose | Real Estate—<br>Home Equity<br>Secured for<br>Personal Purpose | Loans to<br>Individuals | Lease<br>Financing | Total    |
|------------------------|--|--|-------------------------|--------------------|----------|
| At June 30, 2015       |  |  |                         |                    |          |
| Performing             | \$ 4,234   | \$ 11,961  | \$345                   | \$—                | \$16,540 |
| Nonperforming          | —  | —  | —                       | —                  | —        |
| Total                  | \$ 4,234   | \$ 11,961  | \$345                   | \$—                | \$16,540 |

The Corporation did not have any acquired loans at December 31, 2014.

Risks associated with lending activities include, among other things, the impact of changes in interest rates and economic conditions, which may adversely impact the ability of borrowers to repay outstanding loans, and impact the value of the associated collateral.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans with a business purpose are generally perceived as having more risk of default than residential real estate loans with a personal purpose and consumer loans. These types of loans involve larger loan balances to a single borrower or groups of related borrowers. Commercial real estate loans may be affected to a greater extent than residential loans by adverse conditions in real estate markets or the economy because commercial real estate borrowers' ability to repay their loans depends on successful development of their properties and factors affecting residential real estate borrowers.

Commercial, financial and agricultural business loans are typically based on the borrowers' ability to repay the loans from the cash flow of their businesses. These loans may involve greater risk because the availability of funds to repay each loan depends substantially on the success of the business. In addition, the collateral securing the loans often depreciates over time, is difficult to appraise and liquidate and fluctuates in value based on the success of the business. Risk of loss on a construction loan depends largely upon whether our initial estimate of the property's value at completion of construction equals or exceeds the cost of the property construction (including interest). During the

construction phase, a number of factors can result in delays and cost overruns. If estimates of value are inaccurate or if actual construction costs exceed estimates, the value of the property securing the loan may be insufficient to ensure full repayment when completed through a permanent loan or by seizure of collateral. Included in real estate-construction is track development financing. Risk factors related to track

Table of Contents

development financing include the demand for residential housing and the real estate valuation market. When projects move slower than anticipated, the properties may have significantly lower values than when the original underwriting was completed, resulting in lower collateral values to support the loan. Extended time frames also cause the interest carrying cost for a project to be higher than the builder projected, negatively impacting the builder's profit and cash flow and, therefore, their ability to make principal and interest payments.

Commercial real estate loans and residential real estate loans with a business purpose secured by owner-occupied properties are dependent upon the successful operation of the borrower's business. If the operating company suffers difficulties in terms of sales volume and/or profitability, the borrower's ability to repay the loan may be impaired. Loans secured by properties where repayment is dependent upon payment of rent by third party tenants or the sale of the property may be impacted by loss of tenants, lower lease rates needed to attract new tenants or the inability to sell a completed project in a timely fashion and at a profit.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans secured for a business purpose are more susceptible to a risk of loss during a downturn in the business cycle. The Corporation has strict underwriting, review, and monitoring procedures in place, however, these procedures cannot eliminate all of the risks related to these loans.

The Corporation focuses on both assessing the borrower's capacity and willingness to repay and on obtaining sufficient collateral. Commercial, financial and agricultural loans are generally secured by the borrower's assets and by personal guarantees. Commercial real estate and residential real estate loans secured for a business purpose are originated primarily within the Southeastern Pennsylvania market area at conservative loan-to-value ratios and often with a guarantee of the borrowers. Management closely monitors the composition and quality of the total commercial loan portfolio to ensure that any credit concentrations by borrower or industry are closely monitored.

The Corporation originates fixed-rate and adjustable-rate real estate-residential mortgage loans that are secured by the underlying 1- to 4-family residential properties for personal purposes. Credit risk exposure in this area of lending is minimized by the evaluation of the credit worthiness of the borrower, including debt-to-equity ratios, credit scores and adherence to underwriting policies that emphasize conservative loan-to-value ratios of generally no more than 80%. Residential mortgage loans granted in excess of the 80% loan-to-value ratio criterion are generally insured by private mortgage insurance.

In the real estate-home equity loan portfolio secured for a personal purpose, credit exposure is minimized by the evaluation of the creditworthiness of the borrower, including debt-to-equity ratios, credit scores and adherence to the Corporation's underwriting policies. Combined loan-to-value ratios are generally limited to 80%, but increased to 85% for the Corporation's strongest profile borrower. Other credit considerations and compensating factors may support higher combined loan-to-value ratios.

Credit risk for direct consumer loans is controlled by strict adherence to underwriting standards that consider debt-to-income levels and the creditworthiness of the borrower and, if secured, collateral values. These loans are included within the portfolio of loans to individuals.

The primary risks that are involved with lease financing receivables are credit underwriting and borrower industry concentrations. The Corporation has strict underwriting, review, and monitoring procedures in place to mitigate this risk. Risk also lies in the residual value of the underlying equipment. Residual values are subject to judgments as to the value of the underlying equipment that can be affected by changes in economic and market conditions and the financial viability of the residual guarantors and insurers. To the extent not guaranteed or assumed by a third party, or otherwise insured against, the Corporation bears the risk of ownership of the leased assets. This includes the risk that the actual value of the leased assets at the end of the lease term will be less than the residual value. The Corporation greatly reduces this risk primarily by using \$1.00 buyout leases, in which the entire cost of the leased equipment is included in the contractual payments, leaving no residual payment at the end of the lease term.

Table of Contents

## Reserve for Loan and Lease Losses and Recorded Investment in Loans and Leases

The following presents, by portfolio segment, for originated loans, a summary of the activity in the reserve for loan and lease losses, the balance in the reserve for loan and lease losses disaggregated on the basis of impairment method and the recorded investment in loans and leases disaggregated on the basis of impairment method for the three and six months ended June 30, 2015 and 2014:

| (Dollars in thousands)             | Commercial, Real Estate—   |                             | Real Estate—   | Real Estate—   | Loans to Individuals | Lease Financings | Unallocated | Total     |
|------------------------------------|----------------------------|-----------------------------|--|--|----------------------|------------------|-------------|-----------|
|                                    | Financial and Agricultural | Commercial and Construction | Real Estate—Residential Secured for Business Purpose | Residential and Home Equity Secured for Personal Purpose |                      |                  |             |           |
| Three Months Ended June 30, 2015   |                            |                             |  |  |                      |                  |             |           |
| Reserve for loan and lease losses: |                            |                             |  |  |                      |                  |             |           |
| Beginning balance                  | \$ 6,712                   | \$ 9,648                    | \$ 668   | \$ 1,128   | \$ 365               | \$ 1,013         | \$ 1,400    | \$ 20,934 |
| Charge-offs*                       | (1,038 )                   | (1,348 )                    | (24 )  | (107 )   | (64 )                | (189 )           | N/A         | (2,770 )  |
| Recoveries                         | 115                        | 91                          | 7  | —  | 41                   | 43               | N/A         | 297       |
| Provision (recovery of provision)  | 1,058                      | (590 )                      | (35 )  | 167  | 47                   | 258              | 236         | 1,141     |
| Ending balance                     | \$ 6,847                   | \$ 7,801                    | \$ 616   | \$ 1,188   | \$ 389               | \$ 1,125         | \$ 1,636    | \$ 19,602 |
| Three Months Ended June 30, 2014   |                            |                             |  |  |                      |                  |             |           |
| Reserve for loan and lease losses: |                            |                             |  |  |                      |                  |             |           |
| Beginning balance                  | \$ 9,547                   | \$ 9,247                    | \$ 1,056   | \$ 1,221   | \$ 598               | \$ 1,295         | \$ 1,603    | \$ 24,567 |
| Charge-offs                        | (250 )                     | (1,251 )                    | (98 )  | (10 )  | (267 )               | (143 )           | N/A         | (2,019 )  |
| Recoveries                         | 63                         | —                           | 45   | 26   | 81                   | 80               | N/A         | 295       |
| Provision (recovery of provision)  | 354                        | 1,267                       | 22   | 11   | (7 )                 | (131 )           | (265 )      | 1,251     |
| Ending balance                     | \$ 9,714                   | \$ 9,263                    | \$ 1,025   | \$ 1,248   | \$ 405               | \$ 1,101         | \$ 1,338    | \$ 24,094 |
| Six Months Ended June 30, 2015     |                            |                             |  |  |                      |                  |             |           |
| Reserve for loan and lease losses: |                            |                             |  |  |                      |                  |             |           |
| Beginning balance                  | \$ 6,920                   | \$ 8,943                    | \$ 763   | \$ 1,124   | \$ 360               | \$ 985           | \$ 1,567    | \$ 20,662 |
| Charge-offs*                       | (1,338 )                   | (1,696 )                    | (24 )  | (138 )   | (248 )               | (419 )           | N/A         | (3,863 )  |
| Recoveries                         | 225                        | 156                         | 13   | 1  | 89                   | 104              | N/A         | 588       |
| Provision (recovery of             | 1,040                      | 398                         | (136 )   | 201  | 188                  | 455              | 69          | 2,215     |

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|                      |          |          |          |          |        |          |          |           |  |
|----------------------|----------|----------|----------|----------|--------|----------|----------|-----------|--|
| provision)           |          |          |          |          |        |          |          |           |  |
| Ending balance       | \$ 6,847 | \$ 7,801 | \$ 616   | \$ 1,188 | \$ 389 | \$ 1,125 | \$ 1,636 | \$ 19,602 |  |
| Six Months           |          |          |          |          |        |          |          |           |  |
| Ended June 30,       |          |          |          |          |        |          |          |           |  |
| 2014                 |          |          |          |          |        |          |          |           |  |
| Reserve for loan     |          |          |          |          |        |          |          |           |  |
| and lease losses:    |          |          |          |          |        |          |          |           |  |
| Beginning            |          |          |          |          |        |          |          |           |  |
| balance              | \$ 9,789 | \$ 8,780 | \$ 1,062 | \$ 1,284 | \$ 694 | \$ 1,285 | \$ 1,600 | \$ 24,494 |  |
| Charge-offs          | (1,689 ) | (1,308 ) | (114 )   | (90 )    | (490 ) | (290 )   | N/A      | (3,981 )  |  |
| Recoveries           | 109      | 370      | 48       | 27       | 159    | 142      | N/A      | 855       |  |
| Provision            |          |          |          |          |        |          |          |           |  |
| (recovery of         | 1,505    | 1,421    | 29       | 27       | 42     | (36 )    | (262 )   | 2,726     |  |
| provision)           |          |          |          |          |        |          |          |           |  |
| Ending balance       | \$ 9,714 | \$ 9,263 | \$ 1,025 | \$ 1,248 | \$ 405 | \$ 1,101 | \$ 1,338 | \$ 24,094 |  |
| N/A – Not applicable |          |          |          |          |        |          |          |           |  |

\* Includes charge-offs of \$1.3 million on two real estate construction loans for one borrower which were subsequently transferred to loans held for sale at June 2015.

Table of Contents

| (Dollars in thousands)                | Commercial<br>Financial<br>and<br>Agricultural | Real Estate—<br>Commercial<br>and<br>Construction | Real Estate—<br>Residential<br>Secured<br>for<br>Business<br>Purpose | Real Estate—<br>Residential<br>and Home<br>Equity<br>Secured for<br>Personal<br>Purpose | Loans to<br>Individuals | Lease<br>Financings | Unallocated | Total        |
|---------------------------------------|--|---|--|---|-------------------------|---------------------|-------------|--------------|
| At June 30, 2015                      |  |   |  |   |                         |                     |             |              |
| Reserve for loan and lease losses:    |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| individually evaluated                | \$ 444   | \$ —  | \$ —   | \$ —  | \$ —                    | \$ —                | N/A         | \$ 444       |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| collectively evaluated                | 6,403  | 7,801   | 616  | 1,188   | 389                     | 1,125               | 1,636       | 19,158       |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Total ending balance                  | \$ 6,847                                       | \$ 7,801  | \$ 616   | \$ 1,188  | \$ 389                  | \$ 1,125            | \$ 1,636    | \$ 19,602    |
| Loans and leases held for investment: |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| individually evaluated                | \$ 15,409                                      | \$ 18,956   | \$ 3,633   | \$ 949  | \$ —                    | \$ —                |             | \$ 38,947    |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| collectively evaluated                | 469,367  | 758,024   | 48,290   | 288,263   | 28,070                  | 120,597             |             | 1,712,611    |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Total ending balance                  | \$ 484,776                                     | \$ 776,980  | \$ 51,923  | \$ 289,212  | \$ 28,070               | \$ 120,597          |             | \$ 1,751,558 |
| At June 30, 2014                      |  |   |  |   |                         |                     |             |              |
| Reserve for loan and lease losses:    |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| individually evaluated                | \$ 680   | \$ 8  | \$ 456   | \$ —  | \$ —                    | \$ —                | N/A         | \$ 1,144     |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| collectively evaluated                | 9,034  | 9,255   | 569  | 1,248   | 405                     | 1,101               | 1,338       | 22,950       |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Total ending balance                  | \$ 9,714                                       | \$ 9,263  | \$ 1,025   | \$ 1,248  | \$ 405                  | \$ 1,101            | \$ 1,338    | \$ 24,094    |
| Loans and leases held for investment: |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| individually evaluated                | \$ 14,800                                      | \$ 34,259   | \$ 2,477   | \$ 887  | \$ 1                    | \$ —                |             | \$ 52,424    |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Ending balance:                       |  |   |  |   |                         |                     |             |              |
| collectively evaluated                | 433,193  | 668,536   | 32,807   | 260,345   | 31,563                  | 108,126             |             | 1,534,570    |
| for impairment                        |  |   |  |   |                         |                     |             |              |
| Total ending balance                  | \$ 447,993                                     | \$ 702,795  | \$ 35,284  | \$ 261,232  | \$ 31,564               | \$ 108,126          |             | \$ 1,586,994 |
| N/A – Not applicable                  |  |   |  |   |                         |                     |             |              |

Subsequent to the acquisition date, the methods utilized to estimate the required allowance for loan losses for acquired non-impaired loans is similar to originated loans, however, the Corporation records a provision for loan loss only when the required allowance exceeds the remaining fair value adjustment. The present value of any decreases in

expected cash flows after the acquisition date of purchased impaired loans will generally result in an impairment charge recorded as a provision for loan loss, resulting in an increase to the allowance. At June 30, 2015, there was no allowance for loan losses related to acquired loans.

Table of Contents

## Impaired Loans

The following presents, by class of loans, the recorded investment and unpaid principal balance of impaired loans, the amounts of the impaired loans for which there is not an allowance for credit losses and the amounts for which there is an allowance for credit losses at June 30, 2015 and December 31, 2014. The impaired loans exclude loans acquired with deteriorated credit quality.

| (Dollars in thousands)                               | At June 30, 2015    |                          |                   | At December 31, 2014 |                          |                   |
|--|---------------------|--------------------------|-------------------|----------------------|--------------------------|-------------------|
|  | Recorded Investment | Unpaid Principal Balance | Related Allowance | Recorded Investment  | Unpaid Principal Balance | Related Allowance |
| Impaired loans with no related allowance recorded:   |                     |                          |                   |                      |                          |                   |
| Loans held for sale                                  | \$4,000             | \$5,229                  |                   | \$—                  | \$—                      |                   |
| Loans held for investment:                           |                     |                          |                   |                      |                          |                   |
| Commercial, financial and agricultural               | \$12,542            | \$13,518                 |                   | \$12,628             | \$13,050                 |                   |
| Real estate—commercial real estate                   | 18,093              | 19,189                   |                   | 29,779               | 30,810                   |                   |
| Real estate—construction                             | 863                 | 952                      |                   | 5,931                | 6,474                    |                   |
| Real estate—residential secured for business purpose | 3,633               | 3,657                    |                   | 3,008                | 3,044                    |                   |
| Real estate—residential secured for personal purpose | 789                 | 833                      |                   | 512                  | 547                      |                   |
| Real estate—home equity secured for personal purpose | 160                 | 160                      |                   | 184                  | 184                      |                   |
| Total impaired loans with no allowance recorded      | \$40,080            | \$43,538                 |                   | \$52,042             | \$54,109                 |                   |
| Impaired loans with an allowance recorded:           |                     |                          |                   |                      |                          |                   |
| Commercial, financial and agricultural               | \$2,867             | \$2,870                  | \$444             | \$3,933              | \$3,935                  | \$920             |
| Real estate—commercial real estate                   | —                   | —                        | —                 | 216                  | 216                      | 78                |
| Total impaired loans with an allowance recorded      | \$2,867             | \$2,870                  | \$444             | \$4,149              | \$4,151                  | \$998             |
|  |                     |                          |                   |                      |                          |                   |
| (Dollars in thousands)                               | At June 30, 2015    |                          |                   | At December 31, 2014 |                          |                   |
|  | Recorded Investment | Unpaid Principal Balance | Related Allowance | Recorded Investment  | Unpaid Principal Balance | Related Allowance |
| Total impaired loans:                                |                     |                          |                   |                      |                          |                   |
| Loans held for sale                                  | \$4,000             | \$5,229                  | \$—               | \$—                  | \$—                      | \$—               |
| Loans held for investment:                           |                     |                          |                   |                      |                          |                   |
| Commercial, financial and agricultural               | \$15,409            | \$16,388                 | \$444             | \$16,561             | \$16,985                 | \$920             |
| Real estate—commercial real estate                   | 18,093              | 19,189                   | —                 | 29,995               | 31,026                   | 78                |
| Real estate—construction                             | 863                 | 952                      | —                 | 5,931                | 6,474                    | —                 |
| Real estate—residential secured for business purpose | 3,633               | 3,657                    | —                 | 3,008                | 3,044                    | —                 |
| Real estate—residential secured for personal purpose | 789                 | 833                      | —                 | 512                  | 547                      | —                 |
| Real estate—home equity secured for personal purpose | 160                 | 160                      | —                 | 184                  | 184                      | —                 |
| Total impaired loans                                 | \$42,947            | \$46,408                 | \$444             | \$56,191             | \$58,260                 | \$998             |

Impaired loans includes nonaccrual loans and leases, accruing troubled debt restructured loans and lease modifications and other accruing impaired loans for which it is probable that not all principal and interest payments due will be collectible in accordance with the contractual terms. These loans are individually measured to determine the amount of potential impairment. The loans are reviewed for impairment based on the fair value of the collateral for collateral dependent loans and for certain loans based on discounted cash flows using the loans' initial effective interest rates. Impaired loans included other accruing impaired loans of \$19.7 million and \$33.8 million at June 30, 2015 and December 31, 2014, respectively. Specific reserves on other accruing impaired loans were \$331 thousand and \$476 thousand at June 30, 2015 and December 31, 2014, respectively.

Table of Contents

The following presents by class of loans, the average recorded investment in impaired loans and an analysis of interest on impaired loans. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. Therefore, interest income on accruing impaired loans is recognized using the accrual method.

| (Dollars in thousands)                               | Three Months Ended June 30, 2015 |                             |   | Three Months Ended June 30, 2014 |                             |   |
|--|----------------------------------|-----------------------------|---|----------------------------------|-----------------------------|---|
|  | Average Recorded Investment      | Interest Income Recognized* | Additional Interest Income That Would Have Been Recognized Under Original Terms | Average Recorded Investment      | Interest Income Recognized* | Additional Interest Income That Would Have Been Recognized Under Original Terms |
| Loans held for sale                                  | \$83                             | \$—                         | \$ 1  | \$—                              | \$—                         | \$ —  |
| Loans held for investment:                           |                                  |                             |   |                                  |                             |   |
| Commercial, financial and agricultural               | 15,669                           | 116                         | 99  | 13,296                           | 124                         | 51  |
| Real estate—commercial real estate                   | 26,093                           | 306                         | 82  | 23,666                           | 253                         | 72  |
| Real estate—construction                             | 5,621                            | —                           | 76  | 12,357                           | 41                          | 123   |
| Real estate—residential secured for business purpose | 3,385                            | 39                          | 38  | 2,574                            | 17                          | 15  |
| Real estate—residential secured for personal purpose | 796                              | —                           | 11  | 762                              | —                           | 18  |
| Real estate—home equity secured for personal purpose | 175                              | —                           | 3   | 90                               | —                           | 1   |
| Loans to individuals                                 | —                                | —                           | —   | 2                                | —                           | —   |
| Total  | \$51,822                         | \$461                       | \$ 310  | \$52,747                         | \$435                       | \$ 280  |

Includes interest income recognized on a cash basis for nonaccrual loans of \$18 thousand and \$0 thousand for the three months ended June 30, 2015 and 2014, respectively and interest income recognized on the accrual method for accruing impaired loans of \$443 thousand and \$435 thousand for the three months ended June 30, 2015 and 2014, respectively.

| (Dollars in thousands)                               | Six Months Ended June 30, 2015 |                             |   | Six Months Ended June 30, 2014 |                             |   |
|--|--------------------------------|-----------------------------|---|--------------------------------|-----------------------------|---|
|  | Average Recorded Investment    | Interest Income Recognized* | Additional Interest Income That Would Have Been Recognized Under Original Terms | Average Recorded Investment    | Interest Income Recognized* | Additional Interest Income That Would Have Been Recognized Under Original Terms |
| Loans held for sale                                  | \$47                           | \$—                         | \$ 1  | \$—                            | \$—                         | \$ —  |
| Loans held for investment:                           |                                |                             |   |                                |                             |   |
| Commercial, financial and agricultural               | 15,990                         | 258                         | 186   | 13,794                         | 251                         | 116   |
| Real estate—commercial real estate                   | 27,450                         | 626                         | 165   | 24,884                         | 535                         | 166   |
| Real estate—construction                             | 5,688                          | —                           | 153   | 12,412                         | 83                          | 247   |
| Real estate—residential secured for business purpose | 3,291                          | 68                          | 54  | 2,272                          | 33                          | 35  |

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|   |          |       |        |          |       |        |
|---|----------|-------|--------|----------|-------|--------|
| Real estate—residential secured<br>for personal purpose | 674      | —     | 24     | 888      | —     | 32     |
| Real estate—home equity<br>secured for personal purpose | 179      | —     | 6      | 84       | —     | 2      |
| Loans to individuals                                    | —        | —     | —      | 6        | —     | —      |
| Total   | \$53,319 | \$952 | \$ 589 | \$54,340 | \$902 | \$ 598 |

Includes interest income recognized on a cash basis for nonaccrual loans of \$22 thousand and \$23 thousand for the six months ended June 30, 2015 and 2014, respectively and interest income recognized on the accrual method for accruing impaired loans of \$930 thousand and \$879 thousand for the six months ended June 30, 2015 and 2014, respectively.

Table of Contents

## Troubled Debt Restructured Loans

The following presents, by class of loans, information regarding accruing and nonaccrual loans that were restructured:

| (Dollars in thousands)                               | Three Months Ended June 30, 2015 |   |  |                   | Three Months Ended June 30, 2014 |   |  |                   |
|--|----------------------------------|---|--|-------------------|----------------------------------|---|--|-------------------|
|  | Number of Loans                  | Pre-Restructuring Outstanding Recorded Investment | Post-Restructuring Outstanding Recorded Investment | Related Allowance | Number of Loans                  | Pre-Restructuring Outstanding Recorded Investment | Post-Restructuring Outstanding Recorded Investment | Related Allowance |
| Accruing Troubled Debt Restructured Loans:           |                                  |   |  |                   |                                  |   |  |                   |
| Commercial, financial and agricultural               | 2                                | \$ 947  | \$ 947   | \$ —              | —                                | \$ —  | \$ —   | \$ —              |
| Real estate—commercial                               | 1                                | 405   | 405  | —                 | —                                | —   | —  | —                 |
| Real estate  |                                  |   |  |                   |                                  |   |  |                   |
| Total  | 3                                | \$ 1,352  | \$ 1,352   | \$ —              | —                                | \$ —  | \$ —   | \$ —              |
| Nonaccrual Troubled Debt Restructured Loans:         |                                  |   |  |                   |                                  |   |  |                   |
| Total  | —                                | \$ —  | \$ —   | \$ —              | —                                | \$ —  | \$ —   | \$ —              |
| (Dollars in thousands)                               | Six Months Ended June 30, 2015   |   |  |                   | Six Months Ended June 30, 2014   |   |  |                   |
|  | Number of Loans                  | Pre-Restructuring Outstanding Recorded Investment | Post-Restructuring Outstanding Recorded Investment | Related Allowance | Number of Loans                  | Pre-Restructuring Outstanding Recorded Investment | Post-Restructuring Outstanding Recorded Investment | Related Allowance |
| Accruing Troubled Debt Restructured Loans:           |                                  |   |  |                   |                                  |   |  |                   |
| Commercial, financial and agricultural               | 3                                | \$ 1,090  | \$ 1,090   | \$ 71             | —                                | \$ —  | \$ —   | \$ —              |
| Real estate—commercial                               | 1                                | 405   | 405  | —                 | —                                | —   | —  | —                 |
| Real estate—residential secured for business purpose | 1                                | 353   | 353  | —                 | —                                | —   | \$ —   | —                 |
| Total  | 5                                | \$ 1,848  | \$ 1,848   | \$ 71             | —                                | \$ —  | \$ —   | \$ —              |
| Nonaccrual Troubled Debt Restructured Loans:         |                                  |   |  |                   |                                  |   |  |                   |
| Commercial, financial and                            | 1                                | \$ 122  | \$ 122   | \$ 42             | —                                | \$ —  | \$ —   | \$ —              |

|   |   |        |        |       |     |        |        |      |
|---|---|--------|--------|-------|-----|--------|--------|------|
| agricultural<br>Real<br>estate—commercial—<br>real estate     | — | —      | —      | 1     | 50  | 50     | —      |      |
| Real<br>estate—residential<br>secured for<br>business purpose | — | —      | —      | 2     | 688 | 688    | —      |      |
| Total   | 1 | \$ 122 | \$ 122 | \$ 42 | 3   | \$ 738 | \$ 738 | \$ — |

The Corporation grants concessions primarily related to extensions of interest-only payment periods and an occasional payment modification. These modifications typically are for a short-term basis up to one year. Our goal when restructuring a credit is to establish a reasonable period of time to provide cash flow relief to customers experiencing cash flow difficulties. Accruing troubled debt restructured loans are primarily comprised of loans on which interest is being accrued under the restructured terms, and the loans are current or less than ninety days past due.

Table of Contents

The following presents, by class of loans, information regarding the types of concessions granted on accruing and nonaccrual loans that were restructured during the three and six months ended June 30, 2015 and 2014.

| (Dollars in thousands)                               | Temporary Payment Reduction |        | Interest Rate Reduction |        | Maturity Date Extension |        | Amortization Period Extension |        | Total Concessions Granted |          |
|--|-----------------------------|--------|-------------------------|--------|-------------------------|--------|-------------------------------|--------|---------------------------|----------|
|  | No. of Loans                | Amount | No. of Loans            | Amount | No. of Loans            | Amount | No. of Loans                  | Amount | No. of Loans              | Amount   |
| Three Months Ended June 30, 2015                     |                             |        |                         |        |                         |        |                               |        |                           |          |
| Accruing Troubled Debt Restructured Loans:           |                             |        |                         |        |                         |        |                               |        |                           |          |
| Commercial, financial and agricultural               | —                           | \$—    | —                       | \$—    | 1                       | \$ 500 | 1                             | \$ 447 | 2                         | \$ 947   |
| Real estate—commercial real estate                   | —                           | —      | —                       | —      | —                       | —      | 1                             | 405    | 1                         | 405      |
| Total  | —                           | \$—    | —                       | \$—    | 1                       | \$ 500 | 2                             | \$ 852 | 3                         | \$ 1,352 |
| Nonaccrual Troubled Debt Restructured Loans:         |                             |        |                         |        |                         |        |                               |        |                           |          |
| Total  | —                           | \$—    | —                       | \$—    | —                       | \$—    | —                             | \$—    | —                         | \$—      |
| Three Months Ended June 30, 2014                     |                             |        |                         |        |                         |        |                               |        |                           |          |
| Accruing Troubled Debt Restructured Loans:           |                             |        |                         |        |                         |        |                               |        |                           |          |
| Total  | —                           | \$—    | —                       | \$—    | —                       | \$—    | —                             | \$—    | —                         | \$—      |
| Nonaccrual Troubled Debt Restructured Loans:         |                             |        |                         |        |                         |        |                               |        |                           |          |
| Total  | —                           | \$—    | —                       | \$—    | —                       | \$—    | —                             | \$—    | —                         | \$—      |
| Six Months Ended June 30, 2015                       |                             |        |                         |        |                         |        |                               |        |                           |          |
| Accruing Troubled Debt Restructured Loans:           |                             |        |                         |        |                         |        |                               |        |                           |          |
| Commercial, financial and agricultural               | 1                           | \$ 143 | —                       | \$—    | 1                       | \$ 500 | 1                             | \$ 447 | 3                         | \$ 1,090 |
| Real estate—commercial real estate                   | —                           | —      | —                       | —      | —                       | —      | 1                             | 405    | 1                         | 405      |
| Real estate—residential secured for business purpose | 1                           | 353    | —                       | —      | —                       | —      | —                             | —      | 1                         | 353      |
| Total  | 2                           | \$ 496 | —                       | \$—    | 1                       | \$ 500 | 2                             | \$ 852 | 5                         | \$ 1,848 |
| Nonaccrual Troubled Debt Restructured Loans:         |                             |        |                         |        |                         |        |                               |        |                           |          |
| Commercial, financial and agricultural               | 1                           | \$ 122 | —                       | \$—    | —                       | \$—    | —                             | \$—    | 1                         | \$ 122   |
| Total  | 1                           | \$ 122 | —                       | \$—    | —                       | \$—    | —                             | \$—    | 1                         | \$ 122   |
| Six Months Ended June 30, 2014                       |                             |        |                         |        |                         |        |                               |        |                           |          |
| Accruing Troubled Debt Restructured Loans:           |                             |        |                         |        |                         |        |                               |        |                           |          |
| Total  | —                           | \$—    | —                       | \$—    | —                       | \$—    | —                             | \$—    | —                         | \$—      |
| Nonaccrual Troubled Debt Restructured Loans:         |                             |        |                         |        |                         |        |                               |        |                           |          |
| Real estate—commercial real estate                   | —                           | \$—    | 1                       | \$ 50  | —                       | \$—    | —                             | \$—    | 1                         | \$ 50    |
| Real estate—residential secured for business purpose | —                           | —      | 1                       | 55     | 1                       | 633    | —                             | —      | 2                         | 688      |
| Total  | —                           | \$—    | 2                       | \$ 105 | 1                       | \$ 633 | —                             | \$—    | 3                         | \$ 738   |

The following presents, by class of loans, information regarding accruing and nonaccrual troubled debt restructured loans, for which there were payment defaults within twelve months of the restructuring date:

Three Months Ended June 30,

Six Months Ended June 30,

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| (Dollars in thousands)                       | 2015            |                     | 2014            |                     | 2015            |                     | 2014            |                     |
|--|-----------------|---------------------|-----------------|---------------------|-----------------|---------------------|-----------------|---------------------|
|  | Number of Loans | Recorded Investment |
| Accruing Troubled Debt Restructured Loans:   |                 |                     |                 |                     |                 |                     |                 |                     |
| Total  | —               | \$ —                | —               | \$ —                | —               | \$ —                | —               | \$ —                |
| Nonaccrual Troubled Debt Restructured Loans: |                 |                     |                 |                     |                 |                     |                 |                     |
| Commercial, financial and agricultural       | —               | \$ —                | —               | \$ —                | 2               | \$ 200              | —               | \$ —                |
| Total  | —               | \$ —                | —               | \$ —                | 2               | \$ 200              | —               | \$ —                |

As a result of payment defaults during the first quarter of 2015, commercial accruing troubled debt restructured loans totaling \$200 thousand were placed on nonaccrual of interest status and subsequently charged-off.

Table of Contents

The following presents, by class of loans, information regarding consumer mortgages collateralized by residential real estate property that are in the process of foreclosure at June 30, 2015 and December 31, 2014:

| (Dollars in thousands)                               | At June 30, 2015 | At December 31, 2014 |
|--|------------------|----------------------|
| Real estate-residential secured for personal purpose | \$313            | \$62                 |
| Real estate-home equity secured for personal purpose | 59               | —                    |
| Total  | \$372            | \$62                 |

The Corporation held no foreclosed consumer residential real estate property at June 30, 2015 and December 31, 2014.

#### Note 5. Goodwill and Other Intangible Assets

The Corporation has core deposit and customer-related intangibles and mortgage servicing rights, which are not deemed to have an indefinite life and therefore will continue to be amortized over their useful life using the present value of projected cash flows. The Corporation also has goodwill which is deemed to be an indefinite intangible asset and is not amortized.

Changes in the carrying amount of the Corporation's goodwill by business segment for the six months ended June 30, 2015 were as follows:

| (Dollars in thousands)                 | Banking  | Wealth Management | Insurance | Consolidated |
|--|----------|-------------------|-----------|--------------|
| Balance at December 31, 2014           | \$35,058 | \$15,434          | \$17,225  | \$67,717     |
| Addition to goodwill from acquisitions | 43,377   | —                 | 1,424     | 44,801       |
| Balance at June 30, 2015               | \$78,435 | \$15,434          | \$18,649  | \$112,518    |

The following table reflects the components of intangible assets at the dates indicated:

| (Dollars in thousands)            | At June 30, 2015      |   |                     | At December 31, 2014  |   |                     |
|-----------------------------------|-----------------------|---|---------------------|-----------------------|---|---------------------|
|                                   | Gross Carrying Amount | Accumulated Amortization and Fair Value Adjustments | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization and Fair Value Adjustments | Net Carrying Amount |
| Amortized intangible assets:      |                       |   |                     |                       |   |                     |
| Core deposit intangibles          | \$1,520               | \$138   | \$1,382             | \$—                   | \$—   | \$—                 |
| Customer related intangibles      | 14,227                | 7,758   | 6,469               | 13,397                | 6,726   | 6,671               |
| Mortgage servicing rights         | 11,440                | 5,744   | 5,696               | 10,559                | 5,050   | 5,509               |
| Total amortized intangible assets | \$27,187              | \$13,640  | \$13,547            | \$23,956              | \$11,776  | \$12,180            |

The estimated aggregate amortization expense for core deposit and customer related intangibles for the remainder of 2015 and the succeeding fiscal years is as follows:

| Year              | (Dollars in thousands) | Amount  |
|-------------------|------------------------|---------|
| Remainder of 2015 |                        | \$1,108 |
| 2016              |                        | 1,872   |
| 2017              |                        | 1,544   |
| 2018              |                        | 1,170   |
| 2019              |                        | 846     |
| Thereafter        |                        | 1,311   |

The Corporation has originated mortgage servicing rights which are included in other intangible assets on the consolidated balance sheets. Mortgage servicing rights are amortized in proportion to, and over the period of, estimated net servicing income on a basis similar to the interest method and an accelerated amortization method for loan payoffs. Mortgage servicing rights are subject to impairment testing on a quarterly basis. The aggregate fair value

of these rights was \$7.8 million and \$6.9 million at June 30, 2015 and December 31, 2014, respectively. The fair value of mortgage servicing rights was determined using a discount rate of 10.0% at June 30, 2015, and December 31, 2014.

Table of Contents

Changes in the mortgage servicing rights balance are summarized as follows:

| (Dollars in thousands)             | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|------------------------------------|-----------------------------|-----------|---------------------------|-----------|
|                                    | 2015                        | 2014      | 2015                      | 2014      |
| Beginning of period                | \$5,523                     | \$5,406   | \$5,509                   | \$5,519   |
| Servicing rights capitalized       | 499                         | 236       | 881                       | 359       |
| Amortization of servicing rights   | (326                        | ) (264    | ) (694                    | ) (507    |
| Changes in valuation allowance     | —                           | —         | —                         | 7         |
| End of period                      | \$5,696                     | \$5,378   | \$5,696                   | \$5,378   |
| Mortgage loans serviced for others | \$832,318                   | \$761,413 | \$832,318                 | \$761,413 |

Activity in the valuation allowance for mortgage servicing rights was as follows:

| (Dollars in thousands)                   | Three Months Ended June 30, |        | Six Months Ended June 30, |        |
|--|-----------------------------|--------|---------------------------|--------|
|  | 2015                        | 2014   | 2015                      | 2014   |
| Valuation allowance, beginning of period | \$—                         | \$(243 | ) \$—                     | \$(250 |
| Additions                                | —                           | —      | —                         | —      |
| Reductions                               | —                           | —      | —                         | 7      |
| Direct write-downs                       | —                           | —      | —                         | —      |
| Valuation allowance, end of period       | \$—                         | \$(243 | ) \$—                     | \$(243 |

The estimated amortization expense of mortgage servicing rights for the remainder of 2015 and the succeeding fiscal years is as follows:

| Year              | (Dollars in thousands) | Amount |
|-------------------|------------------------|--------|
| Remainder of 2015 |                        | \$430  |
| 2016              |                        | 804    |
| 2017              |                        | 695    |
| 2018              |                        | 597    |
| 2019              |                        | 511    |
| Thereafter        |                        | 2,659  |

#### Note 6. Income Taxes

At June 30, 2015 and December 31, 2014, the Corporation had no material unrecognized tax benefits, accrued interest or penalties. Penalties are recorded in noninterest expense in the year they are assessed and are treated as a non-deductible expense for tax purposes. Interest is recorded in noninterest expense in the year it is assessed and is treated as a deductible expense for tax purposes. At June 30, 2015, the Corporation's tax years 2011 through 2014 remain subject to federal examination as well as examination by state taxing jurisdictions.

#### Note 7. Retirement Plans and Other Postretirement Benefits

Substantially all employees who were hired before December 8, 2009 are covered by a noncontributory retirement plan. Employees hired on or after December 8, 2009 are not eligible to participate in the noncontributory retirement plan. The Corporation also provides supplemental executive retirement benefits, a portion of which is in excess of limits imposed on qualified plans by federal tax law. These plans are non-qualified benefit plans. Information on these plans are aggregated and reported under "Retirement Plans" within this footnote.

The Corporation also provides certain postretirement healthcare and life insurance benefits for retired employees. Information on these benefits is reported under "Other Postretirement Benefits" within this footnote.

The Corporation sponsors a Supplemental Non-Qualified Pension Plan which was established in 1981 prior to the existence of a 401(k) deferred salary savings plan, employee stock purchase plan and long-term incentive plans and therefore is not offered to new participants; all current participants are now retired.

Table of Contents

Components of net periodic benefit cost (income) were as follows:

| (Dollars in thousands)             | Three Months Ended June 30, |          |                                |       |
|------------------------------------|-----------------------------|----------|--------------------------------|-------|
|                                    | 2015                        | 2014     | 2015                           | 2014  |
|                                    | Retirement Plans            |          | Other Post Retirement Benefits |       |
| Service cost                       | \$193                       | \$137    | \$14                           | \$18  |
| Interest cost                      | 488                         | 475      | 27                             | 31    |
| Expected return on plan assets     | (756                        | ) (745   | ) —                            | —     |
| Amortization of net actuarial loss | 326                         | 165      | 14                             | 2     |
| Accretion of prior service cost    | (70                         | ) (71    | ) —                            | 2     |
| Net periodic benefit cost (income) | \$181                       | \$(39    | ) \$55                         | \$53  |
| (Dollars in thousands)             | Six Months Ended June 30,   |          |                                |       |
|                                    | 2015                        | 2014     | 2015                           | 2014  |
|                                    | Retirement Plans            |          | Other Post Retirement Benefits |       |
| Service cost                       | \$386                       | \$273    | \$29                           | \$37  |
| Interest cost                      | 976                         | 950      | 55                             | 67    |
| Expected return on plan assets     | (1,512                      | ) (1,490 | ) —                            | —     |
| Amortization of net actuarial loss | 654                         | 326      | 27                             | 5     |
| Accretion of prior service cost    | (140                        | ) (141   | ) —                            | (3    |
| Net periodic benefit cost (income) | \$364                       | \$(82    | ) \$111                        | \$106 |

The Corporation contributed \$2.0 million to its qualified retirement plan during the three and six months ended June 30, 2015. The Corporation previously disclosed in its financial statements for the year ended December 31, 2014, that it expected to make contributions of \$166 thousand to its non-qualified retirement plans and \$113 thousand to its other postretirement benefit plans in 2015. During the six months ended June 30, 2015, the Corporation contributed \$98 thousand to its non-qualified retirement plans and \$47 thousand to its other postretirement plans. During the six months ended June 30, 2015, \$1.2 million has been paid to participants from the retirement plans and \$47 thousand has been paid to participants from the other postretirement plans.

#### Note 8. Subordinated Debt

On March 30, 2015, the Corporation completed the issuance of \$50 million in aggregate principal amount of fixed-to-floating rate subordinated notes (the "Notes") due 2025 in a private placement transaction to institutional accredited investors.

The net proceeds of the offering, which approximated \$49 million, increased regulatory capital and will be used for general corporate purposes and to support both organic growth as well as acquisitions, should such opportunities arise. The debt issuance costs are included as a direct deduction from the debt liability and the costs are amortized to interest expense using the effective interest method.

The Notes bear interest at an annual fixed rate of 5.10% from the date of issuance until March 30, 2020, or any early redemption date, with the first interest payment on the Notes occurring on September 30, 2015 and semi-annually thereafter each March 30 and September 30 until March 30, 2020. Thereafter, the Notes will bear interest at an annual rate equal to the three-month LIBOR rate plus 3.544% until March 30, 2025, or any early redemption date, payable quarterly on each March 30, June 30, September 30 and December 30. Beginning with the interest payment date of March 30, 2020, the Corporation has the option, subject to approval of the Federal Reserve Board, to redeem the Notes in whole or in part at a redemption price equal to 100% of the principal amount of the redeemed Notes, plus accrued and unpaid interest to the date of the redemption.

In conjunction with the issuance, the Corporation requested that Kroll Bond Rating Agency ("KBRA") assign a senior unsecured debt rating, a subordinated debt rating and a short-term rating to the Corporation and a deposit rating and short-term rating to the Bank. As such, KBRA assigned the Corporation a senior unsecured debt rating of BBB+, a subordinated debt rating of BBB and a short-term rating of K2. In addition, KBRA assigned a deposit rating of A- and a short-term rating of K2 to the Bank. The outlook on all ratings is stable.



Table of Contents

## Note 9. Earnings per Share

The following table sets forth the computation of basic and diluted earnings per share:

| (Dollars and shares in thousands, except per share data)   | Three Months Ended |          | Six Months Ended |          |
|--|--------------------|----------|------------------|----------|
|  | June 30,           | June 30, | June 30,         | June 30, |
|  | 2015               | 2014     | 2015             | 2014     |
| Numerator for basic and diluted earnings per share—income available to common shareholders       | \$6,466            | \$5,080  | \$12,582         | \$10,806 |
| Denominator for basic earnings per share—weighted-average shares outstanding                     | 19,675             | 16,243   | 19,812           | 16,250   |
| Effect of dilutive securities—employee stock options and awards                                  | 98                 | 86       | 99               | 86       |
| Denominator for diluted earnings per share—adjusted weighted-average shares outstanding          | 19,773             | 16,329   | 19,911           | 16,336   |
| Basic earnings per share   | \$0.33             | \$0.31   | \$0.64           | \$0.67   |
| Diluted earnings per share   | \$0.33             | \$0.31   | \$0.63           | \$0.66   |
| Average anti-dilutive options and awards excluded from computation of diluted earnings per share | 507                | 521      | 489              | 502      |

## Note 10. Accumulated Other Comprehensive (Loss) Income

The following table shows the components of accumulated other comprehensive (loss) income, net of taxes, for the periods presented:

| (Dollars in thousands)     | Net Unrealized Gains (Losses) on Available-for-Sale Investment Securities | Net Change Related to Derivatives Used for Cash Flow Hedges | Net Change Related to Defined Benefit Pension Plans | Accumulated Other Comprehensive (Loss) Income |
|----------------------------|---|---|---|---|
| Balance, December 31, 2014 | \$ 1,711  | \$(157)   | \$(16,016)  | \$(14,462)                                    |
| Net Change                 | (1,085)   | ) 26  | 351   | (708)   |
| Balance, June 30, 2015     | \$ 626  | \$(131)   | \$(15,665)  | \$(15,170)                                    |
| Balance, December 31, 2013 | \$ (1,472)  | ) \$—   | \$(8,483)   | \$(9,955)                                     |
| Net Change                 | 3,185   | —   | 122   | 3,307   |
| Balance, June 30, 2014     | \$ 1,713  | \$—   | \$(8,361)   | \$(6,648)                                     |



Table of Contents

The following table illustrates the amounts reclassified out of each component of accumulated comprehensive (loss) income for the three and six months ended June 30, 2015 and 2014:

| Details about Accumulated Other Comprehensive (Loss) Income Components             | Amount Reclassified from Accumulated Other Comprehensive (Loss) Income |          |                           |          | Affected Line Item in the Statement of Income |
|--|--|----------|---------------------------|----------|---|
|  | Three Months Ended June 30,  |          | Six Months Ended June 30, |          |   |
| (Dollars in thousands)   | 2015   | 2014     | 2015                      | 2014     |   |
| Net unrealized holding gains (losses) on available-for-sale investment securities: | \$181  | \$415    | \$272                     | \$557    | Net gain on sales of investment securities    |
|  | 181  | 415      | 272                       | 557      | Total before tax                              |
|  | (63  | ) (145   | ) (95                     | ) (195   | ) Tax expense                                 |
|  | \$118  | \$270    | \$177                     | \$362    | Net of tax                                    |
| Defined benefit pension plans:   |  |          |                           |          |   |
| Amortization of net loss included in net periodic pension costs*                   | \$(340   | ) \$(167 | ) \$(681                  | ) \$(331 | )   |
| Accretion of prior service cost included in net periodic pension costs*            | 70   | 69       | 140                       | 144      |   |
|  | (270   | ) (98    | ) (541                    | ) (187   | ) Total before tax                            |
|  | 94   | 34       | 190                       | 65       | Tax benefit                                   |
|  | \$(176   | ) \$(64  | ) \$(351                  | ) \$(122 | ) Net of tax                                  |

\* These accumulated other comprehensive income (loss) components are included in the computation of net periodic pension cost. (See Note 7—Retirement Plans and Other Postretirement Benefits for additional details.)

Table of Contents

## Note 11. Derivative Instruments and Hedging Activities

The Corporation may use interest-rate swap agreements to modify interest rate characteristics from variable to fixed or fixed to variable in order to reduce the impact of interest rate changes on future net interest income. Recorded amounts related to interest-rate swaps are included in other assets or liabilities. The Corporation's credit exposure on interest rate swaps includes fair value and any collateral that is held by a third party. Changes in the fair value of derivative instruments designated as hedges of future cash flows are recognized in accumulated other comprehensive income until the underlying forecasted transactions occur, at which time the deferred gains and losses are recognized in earnings. For a qualifying fair value hedge, the gain or loss on the hedging instrument is recognized in earnings, and the change in fair value of the hedge item, to the extent attributable to the hedged risk, adjusts the carrying amount of the hedge item and is recognized in earnings.

Derivative loan commitments represent agreements for delayed delivery of financial instruments in which the buyer agrees to purchase and the seller agrees to deliver, at a specified future date, a specified instrument at a specified price or yield. The Corporation's derivative loan commitments are commitments to sell loans secured by 1-to 4-family residential properties whose predominant risk characteristic is interest rate risk. The fair values of these derivative loan commitments are based upon the estimated amount the Corporation would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties.

On October 24, 2014, the Corporation entered into an amortizing interest rate swap classified as a cash flow hedge with a notional amount of \$20.0 million to hedge a portion of the debt financing of a pool of 10-year maturity fixed rate loans with balances totaling \$29.1 million, at time of the hedge, that were originated in 2013. A brokered money market demand account with a balance exceeding the amortizing interest rate swap balance is being used for the cash flow hedge. Under the terms of the swap agreement, the Corporation pays a fixed rate of 2.10% and receives a floating rate based on the one-month LIBOR with a maturity date of November 1, 2022. The Corporation performed an assessment of the hedge for effectiveness at the inception of the hedge and on a recurring basis to determine that the derivative has been and is expected to continue to be highly effective in offsetting changes in cash flows of the hedged item. The Corporation expects that there will be no ineffectiveness over the life of the interest rate swap, and therefore anticipates no portion of the net loss in accumulated other comprehensive loss will be reclassified into interest expense. To the extent there is ineffectiveness, the Corporation would record the ineffectiveness in interest expense. The Corporation pledges cash or securities to cover a portion of the negative fair value of the interest rate swap, as measured by the counterparty. At June 30, 2015, the notional amount of the cash flow hedge was \$19.6 million, with a negative fair value of \$202 thousand. The Corporation has pledged \$250 thousand to the counterparty as collateral for the negative fair value.

The following table presents the notional amounts and fair values of derivatives not designated as hedging instruments recorded on the consolidated balance sheets at June 30, 2015 and December 31, 2014:

| (Dollars in thousands)             | Notional<br>Amount | Derivative Assets               |               | Derivative Liabilities          |               |
|------------------------------------|--------------------|---------------------------------|---------------|---------------------------------|---------------|
|                                    |                    | Balance Sheet<br>Classification | Fair<br>Value | Balance Sheet<br>Classification | Fair<br>Value |
| At June 30, 2015                   |                    |                                 |               |                                 |               |
| Interest rate locks with customers | \$38,548           | Other Assets                    | \$925         |                                 | \$—           |
| Forward loan sale commitments      | 43,575             | Other Assets                    | 137           |                                 | —             |
| Total                              | \$82,123           |                                 | \$1,062       |                                 | \$—           |
| At December 31, 2014               |                    |                                 |               |                                 |               |
| Interest rate locks with customers | \$27,007           | Other Assets                    | \$788         |                                 | \$—           |
| Forward loan sale commitments      | 30,537             |                                 | —             | Other Liabilities               | 112           |
| Total                              | \$57,544           |                                 | \$788         |                                 | \$112         |



Table of Contents

The following table presents the notional amounts and fair values of derivatives designated as hedging instruments recorded on the consolidated balance sheets at June 30, 2015 and December 31, 2014:

| (Dollars in thousands)               | Notional Amount | Derivative Assets            |            | Derivative Liabilities       |            |
|--------------------------------------|-----------------|------------------------------|------------|------------------------------|------------|
|                                      |                 | Balance Sheet Classification | Fair Value | Balance Sheet Classification | Fair Value |
| At June 30, 2015                     |                 |                              |            |                              |            |
| Interest rate swap - cash flow hedge | \$ 19,610       |                              | \$—        | Other Liabilities            | \$ 202     |
| Total                                | \$ 19,610       |                              | \$—        |                              | \$ 202     |
| At December 31, 2014                 |                 |                              |            |                              |            |
| Interest rate swap - cash flow hedge | \$ 19,945       |                              | \$—        | Other Liabilities            | \$ 241     |
| Total                                | \$ 19,945       |                              | \$—        |                              | \$ 241     |

For the three and six months ended June 30, 2015 and 2014, the amounts included in the consolidated statements of income for derivatives not designated as hedging instruments are shown in the table below:

| (Dollars in thousands)             | Statement of Income Classification      | Three Months Ended |        | Six Months Ended |        |
|------------------------------------|---|--------------------|--------|------------------|--------|
|                                    |   | June 30, 2015      | 2014   | June 30, 2015    | 2014   |
| Interest rate locks with customers | Net gain on mortgage banking activities | \$(312 )           | \$ 350 | \$ 137           | \$ 448 |
| Forward loan sale commitments      | Net loss on mortgage banking activities | 305                | (200 ) | 249              | (213 ) |
| Total                              |   | \$(7 )             | \$ 150 | \$ 386           | \$ 235 |

For the three and six months ended June 30, 2015 and 2014, the amounts included in the consolidated statements of income for derivatives designated as hedging instruments are shown in the table below:

| (Dollars in thousands)                               | Statement of Income Classification | Three Months Ended |      | Six Months Ended |      |
|--|------------------------------------|--------------------|------|------------------|------|
|  |                                    | June 30, 2015      | 2014 | June 30, 2015    | 2014 |
| Interest rate swap—cash flow hedge—interest payments | Interest expense                   | \$ 95              | —    | \$ 191           | —    |
| Net loss   |                                    | \$(95 )            | \$—  | \$(191 )         | \$—  |

At June 30, 2015 and December 31, 2014, the amounts included in accumulated other comprehensive (loss) income for derivatives designated as hedging instruments are shown in the table below:

| (Dollars in thousands)             | Accumulated Other Comprehensive (Loss) Income | At June 30, | At December |
|------------------------------------|---|-------------|-------------|
|                                    |   | 2015        | 31, 2014    |
| Interest rate swap—cash flow hedge | Fair value, net of taxes                      | \$(131 )    | \$(157 )    |
| Total                              |   | \$(131 )    | \$(157 )    |

## Note 12. Fair Value Disclosures

Fair value is the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. The Corporation determines the fair value of financial instruments based on the fair value hierarchy. The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Corporation. Unobservable inputs are inputs that reflect the Corporation's assumptions that the market participants would use in pricing the asset or liability based on the best information available in the

circumstances, including assumptions about risk. Three levels of inputs are used to measure fair value. A financial instrument's level within the fair value hierarchy is based on the lowest level of input significant to the fair value measurement. Transfers between levels are recognized at the end of the reporting period.

## Table of Contents

Level 1: Valuations are based on quoted prices in active markets for identical assets or liabilities that the Corporation can access at the measurement date. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

Level 2: Valuations are based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3: Valuations are based on inputs that are unobservable and significant to the overall fair value measurement. Assets and liabilities utilizing Level 3 inputs include: financial instruments whose value is determined using pricing models, discounted cash-flow methodologies, or similar techniques, as well as instruments for which the fair value calculation requires significant management judgment or estimation.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis, as well as the general classification of such instruments pursuant to the valuation hierarchy.

### Investment Securities

Where quoted prices are available in an active market for identical instruments, investment securities are classified within Level 1 of the valuation hierarchy. Level 1 investment securities include U.S. Treasury securities, most equity securities and money market mutual funds. Mutual funds are registered investment companies which are valued at net asset value of shares on a market exchange at the end of each trading day. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Examples of instruments, which would generally be classified within Level 2 of the valuation hierarchy, include securities issued by U.S. Government sponsored enterprises, mortgage-backed securities, collateralized mortgage obligations, corporate and municipal bonds and certain equity securities. In cases where there is limited activity or less transparency around inputs to the valuation, investment securities are classified within Level 3 of the valuation hierarchy.

Fair values for securities are determined using independent pricing services and market-participating brokers. The Corporation's independent pricing service utilizes evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information for structured securities, cash flow and, when available, loan performance data. Because many fixed income securities do not trade on a daily basis, the pricing service's evaluated pricing applications apply information as applicable through processes, such as benchmarking of like securities, sector groupings, and matrix pricing, to prepare evaluations. If at any time, the pricing service determines that it does not have sufficient verifiable information to value a particular security, the Corporation will utilize valuations from another pricing service. Management has a sufficient understanding of the third party service's valuation models, assumptions and inputs used in determining the fair value of securities to enable management to maintain an appropriate system of internal control.

On a quarterly basis, the Corporation reviews changes, as submitted by the pricing service, in the market value of its security portfolio. Individual changes in valuations are reviewed for consistency with general interest rate movements and any known credit concerns for specific securities. Additionally, on an annual basis, the Corporation has its security portfolio priced by a second pricing service to determine consistency with another market evaluator, except for municipal bonds which are priced by another service provider on a sample basis. If, upon the Corporation's review or in comparing with another service, a material difference between pricing evaluations were to exist, the Corporation may submit an inquiry to the current pricing service regarding the data used to make the valuation of a particular security. If the Corporation determines there is market information that would support a different valuation than from the current pricing service's evaluation, the Corporation can submit a challenge for a change to that security's valuation. There were no material differences in valuations noted at June 30, 2015.

### Derivative Financial Instruments

The fair values of derivative financial instruments are based upon the estimated amount the Corporation would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties. Derivative financial instruments are classified within Level 2 of the valuation hierarchy.

### Contingent Consideration Liability

The Corporation estimates the fair value of the contingent consideration liability by using a discounted cash flow model of future contingent payments based on projected revenue related to the acquired business. The estimated fair value of the contingent consideration liability is reviewed on a quarterly basis and any valuation adjustments resulting from a change in the discount rate or change of estimated future contingent payments based on projected revenue of the acquired business affecting the contingent consideration liability will be recorded through noninterest expense, unless due to changes in the original assumptions utilized at the time the acquisition closes and identified during the measurement period in accordance with ASC Topic 805. Due to the

Table of Contents

significant unobservable input related to the projected revenue, the contingent consideration liability is classified within Level 3 of the valuation hierarchy. An increase in the projected revenue may result in a higher fair value of the contingent consideration liability. Alternatively, a decrease in the projected revenue may result in a lower estimated fair value of the contingent consideration liability.

For the Sterner Insurance Associates acquisition, the potential cash payments that could result from the contingent consideration arrangement range from \$0 to a maximum of \$5.7 million over the three-year period ending June 30, 2017. Due to updates to the original assumptions utilized for determining the contingent consideration liability for the Sterner acquisition completed on July 1, 2014, the Corporation recorded a purchase accounting adjustment, in accordance with ASC Topic 805, in 2015 which resulted in an increase to the contingent consideration liability and an increase to goodwill of \$1.5 million.

For the Girard Partners acquisition, the remaining potential cash payments that could result from the contingent consideration arrangement range from \$0 to a maximum of \$13.8 million cumulative over the four-year period ending December 31, 2018.

For the John T. Fretz Insurance Agency acquisition, the remaining potential future cash payments that could result from the contingent consideration arrangement range from \$0 to a maximum of \$360 thousand cumulative over the one-year period ending April 30, 2016.

For the Javers Group acquisition, the Corporation recorded a reduction to the contingent liability during 2013 which resulted in a reduction of other noninterest expense of \$959 thousand. The adjustment reflected that revenue levels necessary for an earn-out payment in the first year post-acquisition were not met and that revenue growth levels necessary to qualify for subsequent years' earn-out payments to be made are remote. Therefore, as of June 30, 2015, the fair value of this contingent consideration liability is \$0. The Javers' original contingent consideration arrangement ranged from \$0 to a maximum of \$1.7 million cumulative over the three-year period ending June 30, 2015.

The following table presents the assets and liabilities measured at fair value on a recurring basis at June 30, 2015 and December 31, 2014, classified using the fair value hierarchy:

| (Dollars in thousands)                    | At June 30, 2015 |           |         | Assets/<br>Liabilities at<br>Fair Value |
|---|------------------|-----------|---------|---|
|   | Level 1          | Level 2   | Level 3 |   |
| <b>Assets:</b>                            |                  |           |         |   |
| Available-for-sale securities:            |                  |           |         |   |
| U.S. treasuries                           | \$4,896          | \$—       | \$—     | \$4,896                                 |
| U.S. government corporations and agencies | —                | 120,023   | —       | 120,023                                 |
| State and political subdivisions          | —                | 109,645   | —       | 109,645                                 |
| Residential mortgage-backed securities    | —                | 13,533    | —       | 13,533                                  |
| Collateralized mortgage obligations       | —                | 3,410     | —       | 3,410                                   |
| Corporate bonds                           | —                | 73,201    | —       | 73,201                                  |
| Money market mutual funds                 | 5,668            | —         | —       | 5,668                                   |
| Equity securities                         | 1,200            | —         | —       | 1,200                                   |
| Total available-for-sale securities       | 11,764           | 319,812   | —       | 331,576                                 |
| Interest rate locks with customers        | —                | 925       | —       | 925                                     |
| Forward loan sale commitments             | —                | 137       | \$—     | 137                                     |
| Total assets                              | \$11,764         | \$320,874 | \$—     | \$332,638                               |
| <b>Liabilities:</b>                       |                  |           |         |   |
| Contingent consideration liability        | \$—              | \$—       | \$7,556 | \$7,556                                 |
| Interest rate swap                        | —                | 202       | —       | 202                                     |
| Total liabilities                         | \$—              | \$202     | \$7,556 | \$7,758                                 |

Table of Contents

| (Dollars in thousands)                    | At December 31, 2014 |           |         | Assets/<br>Liabilities at<br>Fair Value |
|---|----------------------|-----------|---------|---|
|   | Level 1              | Level 2   | Level 3 |   |
| Assets:                                   |                      |           |         |   |
| Available-for-sale securities:            |                      |           |         |   |
| U.S. treasuries                           | \$4,845              | \$—       | \$—     | \$4,845                                 |
| U.S. government corporations and agencies | —                    | 121,844   | —       | 121,844                                 |
| State and political subdivisions          | —                    | 102,774   | —       | 102,774                                 |
| Residential mortgage-backed securities    | —                    | 13,643    | —       | 13,643                                  |
| Collateralized mortgage obligations       | —                    | 3,725     | —       | 3,725                                   |
| Corporate bonds                           | —                    | 54,440    | —       | 54,440                                  |
| Money market mutual funds                 | 11,675               | —         | —       | 11,675                                  |
| Equity securities                         | 1,337                | —         | —       | 1,337                                   |
| Total available-for-sale securities       | 17,857               | 296,426   | —       | 314,283                                 |
| Interest rate locks with customers        | —                    | 788       | —       | 788                                     |
| Total assets                              | \$17,857             | \$297,214 | \$—     | \$315,071                               |
| Liabilities:                              |                      |           |         |   |
| Contingent consideration liability        | \$—                  | \$—       | \$6,541 | \$6,541                                 |
| Interest rate swap                        | —                    | 241       | —       | 241                                     |
| Forward loan sale commitments             | —                    | 112       | —       | 112                                     |
| Total liabilities                         | \$—                  | \$353     | \$6,541 | \$6,894                                 |

At June 30, 2015 and December 31, 2014, the Corporation had no assets measured at fair value on a recurring basis utilizing Level 3 inputs.

The following table presents the change in the balance of the contingent consideration liability related to acquisitions for which the Corporation utilized Level 3 inputs to determine fair value on a recurring basis for the six months ended June 30, 2015 and 2014:

| (Dollars in thousands)                   | Six Months Ended June 30, 2015     |   |   |  |                             |
|--|------------------------------------|---|---|--|-----------------------------|
|  | Balance at<br>December 31,<br>2014 | Contingent<br>Consideration<br>from New<br>Acquisition* | Payment of<br>Contingent<br>Consideration | Adjustment<br>of Contingent<br>Consideration | Balance at<br>June 30, 2015 |
| Sterner Insurance Associates             | \$680                              | \$1,525   | \$—                                       | \$402  | \$2,607                     |
| Girard Partners                          | 5,503                              | —   | 620                                       | (112)  | 4,771                       |
| John T. Fretz Insurance Agency           | 358                                | —   | 260                                       | 80   | 178                         |
| Total contingent consideration liability | \$6,541                            | \$1,525   | \$880                                     | \$370  | \$7,556                     |
| (Dollars in thousands)                   | Six Months Ended June 30, 2014     |   |   |  |                             |
|  | Balance at<br>December 31,<br>2013 | Contingent<br>Consideration<br>from New<br>Acquisition  | Payment of<br>Contingent<br>Consideration | Adjustment<br>of Contingent<br>Consideration | Balance at<br>June 30, 2014 |
| Girard Partners                          | \$—                                | \$5,470   | \$—                                       | \$384  | \$5,854                     |
| John T. Fretz Insurance Agency           | 501                                | —   | 310                                       | 142  | 333                         |
| Total contingent consideration liability | \$501                              | \$5,470   | \$310                                     | \$526  | \$6,187                     |

\*Includes adjustments during the measurement period in accordance with ASC Topic 805.

Table of Contents

The Corporation may be required to periodically measure certain assets and liabilities at fair value on a non-recurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or impairment charges of individual assets. The following table represents assets measured at fair value on a non-recurring basis at June 30, 2015 and December 31, 2014:

| At June 30, 2015                   |         |         |          |                                  |
|------------------------------------|---------|---------|----------|----------------------------------|
| (Dollars in thousands)             | Level 1 | Level 2 | Level 3  | Assets/Liabilities at Fair Value |
| Impaired loans held for investment | \$—     | \$—     | \$38,503 | \$ 38,503                        |
| Total                              | \$—     | \$—     | \$38,503 | \$ 38,503                        |
| At December 31, 2014               |         |         |          |                                  |
| (Dollars in thousands)             | Level 1 | Level 2 | Level 3  | Assets/Liabilities at Fair Value |
| Impaired loans held for investment | \$—     | \$—     | \$55,193 | \$ 55,193                        |
| Total                              | \$—     | \$—     | \$55,193 | \$ 55,193                        |

The following table presents assets and liabilities and off-balance sheet items not measured at fair value on a recurring or non-recurring basis in the Corporation's consolidated balance sheets but for which the fair value is required to be disclosed at June 30, 2015 and December 31, 2014. The disclosed fair values are classified using the fair value hierarchy.

| At June 30, 2015                            |             |           |             |             |                 |
|---|-------------|-----------|-------------|-------------|-----------------|
| (Dollars in thousands)                      | Level 1     | Level 2   | Level 3     | Fair Value  | Carrying Amount |
| Assets:                                     |             |           |             |             |                 |
| Cash and short-term interest-earning assets | \$35,165    | \$—       | \$—         | \$35,165    | \$35,165        |
| Held-to-maturity securities                 | —           | 43,431    | —           | 43,431      | 43,135          |
| Loans held for sale                         | —           | 9,060     | —           | 9,060       | 8,831           |
| Net loans and leases held for investment    | —           | —         | 2,047,354   | 2,047,354   | 2,049,752       |
| Mortgage servicing rights                   | —           | —         | 7,828       | 7,828       | 5,696           |
| Other real estate owned                     | —           | 955       | —           | 955         | 955             |
| Total assets                                | \$35,165    | \$53,446  | \$2,055,182 | \$2,143,793 | \$2,143,534     |
| Liabilities:                                |             |           |             |             |                 |
| Deposits:                                   |             |           |             |             |                 |
| Demand and savings deposits, non-maturity   | \$1,807,344 | \$—       | \$—         | \$1,807,344 | \$1,807,344     |
| Time deposits                               | —           | 457,569   | —           | 457,569     | 455,681         |
| Total deposits                              | 1,807,344   | 457,569   | —           | 2,264,913   | 2,263,025       |
| Short-term borrowings                       | —           | 59,274    | —           | 59,274      | 61,176          |
| Subordinated notes                          | —           | 50,000    | —           | 50,000      | 49,304          |
| Total liabilities                           | \$1,807,344 | \$566,843 | \$—         | \$2,374,187 | \$2,373,505     |
| Off-Balance-Sheet:                          |             |           |             |             |                 |
| Commitments to extend credit                | \$—         | \$(1,742) | ) \$—       | \$(1,742)   | ) \$—           |

Table of Contents

| (Dollars in thousands)                      | At December 31, 2014 |           |             | Fair Value  | Carrying Amount |
|---|----------------------|-----------|-------------|-------------|-----------------|
|   | Level 1              | Level 2   | Level 3     |             |                 |
| Assets:                                     |                      |           |             |             |                 |
| Cash and short-term interest-earning assets | \$38,565             | \$—       | \$—         | \$38,565    | \$38,565        |
| Held-to-maturity securities                 | —                    | 54,765    | —           | 54,765      | 54,347          |
| Loans held for sale                         | —                    | 3,374     | —           | 3,374       | 3,302           |
| Net loans and leases held for investment    | —                    | —         | 1,555,033   | 1,555,033   | 1,550,770       |
| Mortgage servicing rights                   | —                    | —         | 6,941       | 6,941       | 5,509           |
| Other real estate owned                     | —                    | 955       | —           | 955         | 955             |
| Total assets                                | \$38,565             | \$59,094  | \$1,561,974 | \$1,659,633 | \$1,653,448     |
| Liabilities:                                |                      |           |             |             |                 |
| Deposits:                                   |                      |           |             |             |                 |
| Demand and savings deposits, non-maturity   | \$1,608,748          | \$—       | \$—         | \$1,608,748 | \$1,608,748     |
| Time deposits                               | —                    | 254,224   | —           | 254,224     | 252,593         |
| Total deposits                              | 1,608,748            | 254,224   | —           | 1,862,972   | 1,861,341       |
| Short-term borrowings                       | —                    | 38,631    | —           | 38,631      | 41,974          |
| Total liabilities                           | \$1,608,748          | \$292,855 | \$—         | \$1,901,603 | \$1,903,315     |
| Off-Balance-Sheet:                          |                      |           |             |             |                 |
| Commitments to extend credit                | \$—                  | \$(1,420) | \$—         | \$(1,420)   | \$—             |

The following valuation methods and assumptions were used by the Corporation in estimating the fair value for financial instruments measured at fair value on a non-recurring basis and financial instruments not measured at fair value on a recurring or non-recurring basis in the Corporation's consolidated balance sheets but for which the fair value is required to be disclosed:

**Cash and short-term interest-earning assets:** The carrying amounts reported in the balance sheet for cash and due from banks, interest-earning deposits with other banks, and other short-term investments approximates those assets' fair values. Cash and short-term interest-earning assets are classified within Level 1 in the fair value hierarchy.

**Held-to-maturity securities:** Fair values for the held-to-maturity investment securities are estimated by using pricing models or quoted prices of securities with similar characteristics and are classified in Level 2 in the fair value hierarchy.

**Loans held for sale:** The fair value of the Corporation's mortgage loans held for sale are generally determined using a pricing model based on current market information obtained from external sources, including interest rates, bids or indications provided by market participants on specific loans that are actively marketed for sale. These loans are primarily residential mortgage loans and are generally classified in Level 2 due to the observable pricing data. Loans held for sale are carried at the lower of cost or estimated fair value. At June 30, 2015, two non-accrual construction loans for one borrower were transferred to loans held for sale for \$4.0 million (while remaining in non-accrual status) as an agreement was reached to sell the loans prior to December 31, 2015. The fair value of the non-accrual construction loans was measured based on the sale price and is classified within Level 2 in the fair value hierarchy. There were no valuation adjustments for loans held for sale at June 30, 2015 and December 31, 2014.

**Loans and leases held for investment:** The fair values for loans are estimated using discounted cash flow analyses, using a discount rate based on current interest rates at which similar loans with similar terms would be made to borrowers and include components for credit risk, operating expense and embedded prepayment options. An overall valuation adjustment is made for specific credit risks in addition to general portfolio risk and is significant to the valuation. As permitted, the fair value of the loans and leases are not based on the exit price concept as discussed in the first paragraph of this note. Loans and leases are classified within Level 3 in the fair value hierarchy.

Impaired loans held for investment: Impaired loans held for investment include those collateral-dependent loans for which the practical expedient was applied, resulting in a fair-value adjustment to the loan. Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans less costs to sell and is classified at a Level 3 in the fair value hierarchy. The fair value of collateral is based on appraisals performed by qualified licensed appraisers hired by the Corporation. At June 30, 2015, impaired loans held for investment had a carrying amount of \$38.9 million with a valuation allowance of \$444 thousand. At December 31, 2014, impaired loans held for investment had a carrying amount of \$56.2 million with a valuation allowance of \$998 thousand.

Table of Contents

Mortgage servicing rights: The Corporation estimates the fair value of mortgage servicing rights using discounted cash flow models that calculate the present value of estimated future net servicing income. The model uses readily available prepayment speed assumptions for the interest rates of the portfolios serviced. Mortgage servicing rights are classified within Level 3 of the valuation hierarchy. The Corporation reviews the mortgage servicing rights portfolio on a quarterly basis for impairment and the mortgage servicing rights are carried at the lower of amortized cost or estimated fair value. At June 30, 2015 and December 31, 2014, mortgage servicing rights had a carrying amount of \$5.7 million and \$5.5 million, respectively, with no valuation allowance.

Goodwill and other identifiable assets: Certain non-financial assets subject to measurement at fair value on a non-recurring basis include goodwill and other identifiable intangible assets. During the six months ended June 30, 2015, there were no triggering events that required valuation of goodwill and other identifiable intangible assets.

Other real estate owned: The fair value of other real estate owned is estimated based upon the appraised value less costs to sell. The real estate is stated at an amount equal to the loan balance prior to foreclosure, plus costs incurred for improvements to the property but no more than the fair value of the property, less estimated costs to sell. New appraisals are generally obtained on an annual basis. Other real estate owned is classified within Level 2 of the valuation hierarchy.

Deposit liabilities: The fair values for demand and savings accounts, with no stated maturities, is the amount payable on demand at the reporting date (carrying value) and are classified within Level 1 in the fair value hierarchy. The fair values for time deposits with fixed maturities are estimated by discounting the final maturity using interest rates currently offered for deposits with similar remaining maturities. Time deposits are classified within Level 2 in the fair value hierarchy.

Short-term borrowings: The fair value of customer repurchase agreements and federal funds purchased are estimated using current market rates for similar borrowings and are classified within Level 2 in the fair value hierarchy.

Subordinated Notes: The fair value of the subordinated notes are estimated by discounting the principal balance using the treasury yield curve for the term to the call date as the Corporation has the option to call the subordinated notes. The subordinated notes are classified within Level 2 in the fair value hierarchy.

Off-balance-sheet instruments: Fair values for the Corporation's off-balance-sheet instruments are based on the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing and are classified within Level 2 in the fair value hierarchy.

Table of Contents

## Note 13. Segment Reporting

At June 30, 2015, the Corporation has three reportable business segments: Banking, Wealth Management and Insurance. The Corporation determines the segments based primarily upon product and service offerings, through the types of income generated and the regulatory environment. This is strategically how the Corporation operates and has positioned itself in the marketplace. Accordingly, significant operating decisions are based upon analysis of each of these segments. At June 30, 2015, these segments meet the quantitative thresholds for separate disclosure as a business segment. Non-reportable segments include the parent holding company and intercompany eliminations, and are included in the "Other" segment. Prior to 2014, the Corporation had only one reportable segment, Community Banking. During 2014, the Corporation acquired Girard Partners and Sterner Insurance and realigned the investment and trust operations into its Wealth Management Reporting unit; this resulted in the three reportable segments of Banking, Wealth Management and Insurance.

The Corporation's Banking segment consists of commercial and consumer banking. The Wealth Management segment consists of investment advisory services, retirement plan services, trust, municipal pension services and broker/dealer services. The Insurance segment consists of commercial lines, personal lines, benefits and human resources consulting.

Each segment generates revenue from a variety of products and services it provides. Examples of products and services provided for each reportable segment are indicated below.

The Banking segment provides financial services to consumers, businesses and governmental units. These services include a full range of banking services such as deposit taking, loan origination and servicing, mortgage banking, other general banking services and equipment lease financing.

The Wealth Management segment offers trust and investment advisory services, guardian and custodian of employee benefits and other trust and brokerage services, as well as a registered investment advisory managing private investment accounts for both individuals and institutions.

The Insurance segment includes a full-service insurance brokerage agency offering commercial property and casualty insurance, group life and health coverage, employee benefit solutions and personal insurance lines.

The accounting policies, used in the disclosure of the operating segments, are the same as those described in Note 1, "Summary of Significant Accounting Policies".

The following table provides total assets by reportable operating segment as of the dates indicated.

| (Dollars in thousands) | At June 30, 2015 | At December 31,<br>2014 | At June 30, 2014 |
|------------------------|------------------|-------------------------|------------------|
| Banking                | \$2,701,275      | \$2,154,485             | \$2,125,787      |
| Wealth Management      | 31,605           | 34,195                  | 31,352           |
| Insurance              | 25,389           | 22,930                  | 20,429           |
| Other                  | 22,309           | 23,711                  | 19,684           |
| Consolidated assets    | \$2,780,578      | \$2,235,321             | \$2,197,252      |

The following tables provide reportable segment-specific information and reconciliations to consolidated financial information for the three and six months ended June 30, 2015 and 2014.

| (Dollars in thousands)              | Three Months Ended<br>June 30, 2015 |                      |           |       |              |
|-------------------------------------|-------------------------------------|----------------------|-----------|-------|--------------|
|                                     | Banking                             | Wealth<br>Management | Insurance | Other | Consolidated |
| Interest income                     | \$25,505                            | \$—                  | \$—       | \$8   | \$25,513     |
| Interest expense                    | 1,459                               | —                    | —         | 674   | 2,133        |
| Net interest income                 | 24,046                              | —                    | —         | (666) | ) 23,380     |
| Provision for loan and lease losses | 1,141                               | —                    | —         | —     | 1,141        |
| Noninterest income                  | 4,858                               | 4,964                | 3,538     | (9)   | ) 13,351     |
| Noninterest expense*                | 20,115                              | 3,301                | 3,718     | (302) | ) 26,832     |
| Income (loss) before income taxes   | 7,648                               | 1,663                | (180)     | (373) | ) 8,758      |
| Income taxes                        | 1,801                               | 636                  | (72)      | (73)  | ) 2,292      |

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|                      |         |         |        |          |           |
|----------------------|---------|---------|--------|----------|-----------|
| Net income (loss)    | \$5,847 | \$1,027 | \$(108 | ) \$(300 | ) \$6,466 |
| Capital expenditures | \$1,504 | \$—     | \$8    | \$5      | \$1,517   |

40

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Table of Contents

|                                     | Three Months Ended<br>June 30, 2014 |                      |           |         |              |
|-------------------------------------|-------------------------------------|----------------------|-----------|---------|--------------|
| (Dollars in thousands)              | Banking                             | Wealth<br>Management | Insurance | Other   | Consolidated |
| Interest income                     | \$18,716                            | \$—                  | \$—       | \$9     | \$18,725     |
| Interest expense                    | 981                                 | —                    | —         | —       | 981          |
| Net interest income                 | 17,735                              | —                    | —         | 9       | 17,744       |
| Provision for loan and lease losses | 1,251                               | —                    | —         | —       | 1,251        |
| Noninterest income                  | 3,972                               | 4,994                | 2,557     | 401     | 11,924       |
| Noninterest expense*                | 16,028                              | 3,677                | 2,434     | (349)   | ) 21,790     |
| Income before income taxes          | 4,428                               | 1,317                | 123       | 759     | 6,627        |
| Income taxes                        | 721                                 | 488                  | 55        | 283     | 1,547        |
| Net income                          | \$3,707                             | \$829                | \$68      | \$476   | \$5,080      |
| Capital expenditures                | \$1,244                             | \$40                 | \$58      | \$35    | \$1,377      |
|                                     | Six Months Ended<br>June 30, 2015   |                      |           |         |              |
| (Dollars in thousands)              | Banking                             | Wealth<br>Management | Insurance | Other   | Consolidated |
| Interest income                     | \$50,235                            | \$—                  | \$—       | \$16    | \$50,251     |
| Interest expense                    | 2,886                               | —                    | —         | 681     | 3,567        |
| Net interest income                 | 47,349                              | —                    | —         | (665)   | ) 46,684     |
| Provision for loan and lease losses | 2,215                               | —                    | —         | —       | 2,215        |
| Noninterest income                  | 9,308                               | 9,588                | 7,793     | 93      | 26,782       |
| Noninterest expense*                | 40,762                              | 6,987                | 7,017     | (523)   | ) 54,243     |
| Income (loss) before income taxes   | 13,680                              | 2,601                | 776       | (49)    | ) 17,008     |
| Income taxes                        | 3,003                               | 1,010                | 326       | 87      | 4,426        |
| Net income (loss)                   | \$10,677                            | \$1,591              | \$450     | \$(136) | ) \$12,582   |
| Capital expenditures                | \$5,095                             | \$8                  | \$50      | \$78    | \$5,231      |
|                                     | Six Months Ended<br>June 30, 2014   |                      |           |         |              |
| (Dollars in thousands)              | Banking                             | Wealth<br>Management | Insurance | Other   | Consolidated |
| Interest income                     | \$37,653                            | \$—                  | \$—       | \$18    | \$37,671     |
| Interest expense                    | 1,981                               | —                    | —         | (2)     | ) 1,979      |
| Net interest income                 | 35,672                              | —                    | —         | 20      | 35,692       |
| Provision for loan and lease losses | 2,726                               | —                    | —         | —       | 2,726        |
| Noninterest income                  | 7,617                               | 9,984                | 6,029     | 435     | 24,065       |
| Noninterest expense*                | 31,564                              | 7,067                | 4,996     | (954)   | ) 42,673     |
| Income before income taxes          | 8,999                               | 2,917                | 1,033     | 1,409   | 14,358       |
| Income taxes                        | 1,479                               | 1,092                | 436       | 545     | 3,552        |
| Net income                          | \$7,520                             | \$1,825              | \$597     | \$864   | \$10,806     |
| Capital expenditures                | \$1,703                             | \$72                 | \$67      | \$67    | \$1,909      |

\*Includes an allocation of general and administrative expenses from both the parent holding company and the Bank. Generally speaking, these expenses are allocated based upon number of employees and square footage usage.

Table of Contents

## Note 14. Restructuring Charges

During the first quarter of 2015, the Corporation finalized a new financial center model, which is smaller in size, combines enhanced technology with personal service and provides consultive services and solutions delivered by personal bankers. These efforts have led to the development of a comprehensive financial center optimization plan approved in April 2015 which includes opening new financial centers in growth markets while closing financial centers which operate in close proximity to other centers. As the Corporation announced, it will be closing six financial centers in the third quarter of 2015 that operate in close proximity to other centers. As a result, the Corporation recorded \$1.6 million in restructuring charges during the second quarter of 2015. These charges are included in the Banking business segment and are separately classified as a component of non-interest expense, within the consolidated statement of income.

A roll-forward of the accrued restructuring expense is as follows:

| (Dollars in thousands)     | Severance expenses | Write-downs and retirements of fixed assets | Lease cancellations | Total   |   |
|----------------------------|--------------------|---|---------------------|---------|---|
| Accrued at January 1, 2015 | \$—                | \$—   | \$—                 | \$—     |   |
| Restructuring charges      | 73                 | 607   | 962                 | 1,642   |   |
| Payments                   | (54                | ) —   | —                   | (54     | ) |
| Other                      | —                  | (185  | ) —                 | (185    | ) |
| Accrued at June 30, 2015   | \$19               | \$422                                       | \$962               | \$1,403 |   |

## Note 15. Share Repurchase Plan

On May 27, 2015, the Corporation's Board of Directors approved an increase of 1,000,000 shares in the common shares available for repurchase under the Corporation's share repurchase program, or approximately 5% of the Corporation's common stock outstanding as of May 27, 2015. During the quarter, the Corporation repurchased 284,061 shares of common stock at a cost of \$5.7 million under the share repurchase program. Shares available for future repurchases under the plan totaled 1,166,896 at June 30, 2015. Total shares outstanding at June 30, 2015 were 19,559,941. The Corporation will repurchase shares of its common stock from time to time through open market purchases, tender offers, privately negotiated purchases or other means. The share repurchase program does not obligate the Corporation to acquire any particular amount of common stock. The program has no scheduled expiration date and the Board of Directors has the right to suspend or discontinue the program at any time.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(All dollar amounts presented within tables are in thousands, except per share data. "BP" equates to "basis points"; "N/ M" equates to "not meaningful"; "—" equates to "zero" or "doesn't round to a reportable number"; and "N/A" equates to "not applicable". Certain amounts have been reclassified to conform to the current-year presentation.)

## Forward-Looking Statements

The information contained in this report may contain forward-looking statements. When used or incorporated by reference in disclosure documents, the words "believe," "anticipate," "estimate," "expect," "project," "target," "goal" and similar expressions are intended to identify forward-looking statements within the meaning of section 27A of the Securities Act of 1933. Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including those set forth below:

## Operating, legal and regulatory risks

- Economic, political and competitive forces impacting various lines of business

• The risk that our analysis of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful

## Volatility in interest rates

• Other risks and uncertainties, including those occurring in the U.S. and world financial systems

Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected or projected. These forward-looking statements speak only at the date of the report. The Corporation expressly disclaims any obligation to publicly release any updates or revisions to reflect any

Table of Contents

change in the Corporation's expectations with regard to any change in events, conditions or circumstances on which any such statement is based.

Critical Accounting Policies

Management, in order to prepare the Corporation's financial statements in conformity with U.S. generally accepted accounting principles, is required to make estimates and assumptions that affect the amounts reported in the Corporation's financial statements. There are uncertainties inherent in making these estimates and assumptions. Certain critical accounting policies, discussed below, could materially affect the results of operations and financial position of the Corporation should changes in circumstances require a change in related estimates or assumptions. The Corporation has identified the fair value measurement of investment securities available-for-sale and assessment for impairment of certain investment securities, reserve for loan and lease losses, valuation of goodwill and other intangible assets, mortgage servicing rights, deferred tax assets and liabilities, benefit plans and stock-based compensation as areas with critical accounting policies. For more information on these critical accounting policies, please refer to the Corporation's 2014 Annual Report on Form 10-K.

General

Univest Corporation of Pennsylvania (the Corporation), is a Bank Holding Company owning all of the capital stock of Univest Bank and Trust Co. (the Bank).

The Bank is engaged in the general commercial and consumer banking business and provides a full range of banking and trust services to customers. The Bank is the parent company of Delview, Inc., which is the parent company of Univest Insurance, Inc., an independent insurance agency, Univest Investments, Inc., a full-service broker-dealer and investment advisory firm and Girard Partners (Girard), a registered investment advisory firm. The Bank is also the parent company of Univest Capital, Inc., an equipment financing business, and TCG Investment Advisory, a registered investment advisor which provides discretionary investment consulting and management services. Through its wholly-owned subsidiaries, the Bank provides a variety of financial services to individuals, municipalities and businesses throughout the Bank's markets of operation.

Executive Overview

The Corporation's consolidated net income, earnings per share and return on average assets and average equity were as follows:

|   | Three Months Ended<br>June 30, |         | Change  |         | Six Months Ended<br>June 30, |          | Change   |         |
|---|--------------------------------|---------|---------|---------|------------------------------|----------|----------|---------|
|   | 2015                           | 2014    | Amount  | Percent | 2015                         | 2014     | Amount   | Percent |
| (Dollars in thousands, except per share data) |                                |         |         |         |                              |          |          |         |
| Net income                                    | \$6,466                        | \$5,080 | \$1,386 | 27 %    | \$12,582                     | \$10,806 | \$1,776  | 16 %    |
| Net income per share:                         |                                |         |         |         |                              |          |          |         |
| Basic   | \$0.33                         | \$0.31  | \$0.02  | 6       | \$0.64                       | \$0.67   | \$(0.03) | (4)     |
| Diluted                                       | 0.33                           | 0.31    | 0.02    | 6       | 0.63                         | 0.66     | (0.03)   | (5)     |
| Return on average assets                      | 0.95 %                         | 0.94 %  | 1 BP    | 1       | 0.93 %                       | 1.00 %   | (7 BP)   | (7)     |
| Return on average equity                      | 7.22 %                         | 7.14 %  | 8 BP    | 1       | 7.04 %                       | 7.67 %   | (63 BP)  | (8)     |

The Corporation reported net income of \$6.5 million or \$0.33 diluted earnings per share for the quarter ended June 30, 2015, a 27% increase from reported net income of \$5.1 million or \$0.31 diluted earnings per share for the quarter ended June 30, 2014. Net income for the six months ended June 30, 2015 was \$12.6 million or \$0.63 diluted earnings per share, a 16% increase in net income compared to \$10.8 million or \$0.66 diluted earnings per share for the comparable period in the prior year. The quarter and year-to-date financial results include the Valley Green Bank acquisition which the Corporation completed on January 1, 2015. The results for the quarter included restructuring charges related to the consolidation of six financial centers in the third quarter of 2015 under the Bank's optimization plan of \$1.6 million (\$1.1 million, net of tax) or \$0.05 diluted earnings per share on a tax affected basis. The results also included integration and acquisition-related costs associated with Valley Green Bank for the quarter of \$151 thousand and \$2.0 million (\$1.3 million net of tax) for the six months ended June 30, 2015 or \$0.07 diluted earnings

per share on a tax affected basis.

Net interest income on a tax-equivalent basis for the three months ended June 30, 2015 was \$24.7 million, an increase of \$5.7 million or 30% compared to the same period in 2014. The net interest margin on a tax-equivalent basis for the second quarter of 2015 was 4.03%, an increase of 17 basis points compared to 3.86% for the second quarter of 2014. Net interest income on a tax-equivalent basis for the six months ended June 30, 2015 was \$49.3 million, an increase of \$11.2 million or 29% compared to the same period in 2014. The net interest margin on a tax-equivalent basis for the six months ended June 30, 2015 was 4.07%, an

Table of Contents

increase of 16 basis points compared to 3.91% for the same period in the prior year. The increases in the net interest income and the net interest margin were mainly due to the acquisition of Valley Green Bank.

The provision for loan and lease losses for the three months ended June 30, 2015 was \$1.1 million, a decrease of \$110 thousand compared to the same period in 2014. The provision for loan and lease losses for the six months ended June 30, 2015 was \$2.2 million, a decrease of \$511 thousand compared to the same period in 2014.

Noninterest income for the three months ended June 30, 2015 was \$13.4 million, an increase of \$1.4 million, or 12% from the same period in the prior year. Noninterest income for the six months ended June 30, 2015 was \$26.8 million, an increase of \$2.7 million, or 11% from the same period in the prior year. The increases were primarily due to the acquisition of Sterner Insurance on July 1, 2014 and higher mortgage banking income.

Non-interest expense for the three months ended June 30, 2015 was \$26.8 million, an increase of \$5.0 million, or 23% from the same period in the prior year. Non-interest expense for the six months ended June 30, 2015 was \$54.2 million, an increase of \$11.6 million, or 27% from the same period in the prior year. Non-interest expense was impacted by the acquisition of Valley Green Bank which included integration and acquisition-related costs totaling \$151 thousand and \$2.0 million for the three and six months ended June 30, 2015, respectively, and additional expenses related to staffing, branch offices and operations. In addition, non-interest expense during the second quarter of 2015 included restructuring charges of \$1.6 million related to the consolidation of six financial centers which will take place in the third quarter of 2015 under the Bank's optimization plan. The projected annualized savings from these consolidations is \$1.9 million.

Gross loans and leases held for investment increased \$481.2 million, or 30% from December 31, 2014, which included \$381.1 million of loans acquired from Valley Green Bank. Organic loan growth was 6% (12% annualized) from December 31, 2014. Deposits increased \$401.7 million, or 22% from December 31, 2014, which included \$385.9 million of deposits acquired from Valley Green Bank. Borrowings at June 30, 2015, included \$50 million in aggregate principal amount fixed-to-floating rate subordinated notes issued in a private placement transaction to institutional accredited investors completed on March 30, 2015. The subordinated notes have a five-year fixed rate of 5.10% and thereafter a rate of three-month LIBOR plus 3.544% until the maturity date of March 30, 2025, or any early redemption date.

Nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications were \$17.7 million at June 30, 2015 compared to \$17.3 million at December 31, 2014 and \$17.7 million at June 30, 2014.

Nonaccrual loans and leases as a percentage of total loans and leases held for investment were 0.84% at June 30, 2015 compared to 1.07% at December 31, 2014 and 1.12% at June 30, 2014. Net loan and lease charge-offs were \$2.5 million for the three months ended June 30, 2015 compared to \$1.7 million for the same period in the prior year. Net loan and lease charge-offs were \$3.3 million for the six months ended June 30, 2015, consistent with the same period in the prior year.

**Capital**

The Corporation and the Bank continue to remain well-capitalized at June 30, 2015. The Corporation and the Bank adopted the new Basel III regulatory capital rules during the first quarter of 2015 under the transition rules. Total risk-based capital at June 30, 2015 under Basel III was 13.65% for the Corporation and 12.65% for the Bank, well in excess of the regulatory minimum for well-capitalized status of 10.00%.

On May 27, 2015, the Corporation's Board of Directors approved an increase of 1,000,000 shares in the common shares available for repurchase under the Corporation's share repurchase program, or approximately 5% of the Corporation's common stock outstanding as of May 27, 2015. During the quarter, the Corporation repurchased 284,061 shares of common stock at a cost of \$5.7 million under the share repurchase program. Shares available for future repurchases under the plan totaled 1,166,896 at June 30, 2015. Total shares outstanding at June 30, 2015 were 19,559,941.

**Valley Green Bank Acquisition**

On January 1, 2015, the Corporation completed the acquisition of Valley Green Bank. The merger of Valley Green Bank with and into the Bank was effected pursuant to the terms and conditions of the Agreement and Plan of Merger (Merger Agreement) dated June 17, 2014. Headquartered in the Mt. Airy neighborhood of Philadelphia, Pennsylvania,

Valley Green operated three full- service banking offices and two administrative offices for loan production in the greater Philadelphia marketplace. With the assumption of Valley Green Bank's three branches and two administrative offices for loan production in the Philadelphia marketplace, the Corporation entered a new small business and consumer market and expanded its existing lending network within southeastern Pennsylvania.

Table of Contents

The acquisition was an all-stock transaction with an aggregate value of approximately \$77 million with the issuance of 3,787,866 shares of the Corporation's common stock to the former shareholders of Valley Green Bank.

The transaction is being accounted for using the acquisition method of accounting, which requires the Corporation to allocate the total consideration transferred to the assets acquired and liabilities assumed, based on their respective fair values at the merger date, with remaining excess consideration recorded as goodwill. The fair value of total assets acquired as a result of the merger totaled \$425 million, which included \$381 million in loans at January 1, 2015. The fair value of liabilities assumed was \$390 million which included \$386 million in deposits and a core deposit intangible of \$1.5 million at January 1, 2015. As a result of the Valley Green Bank acquisition, the Corporation recorded goodwill of \$43.4 million. The fair value estimates are subject to adjustment if additional information becomes available. Such adjustments, may change the amount of the purchase price allocation to goodwill while changes to other assets and liabilities may impact the statement of income due to adjustments in the yield and/or amortization/accretion of the adjusted assets and liabilities. The results of Valley Green Bank's operations have been included in the Corporation consolidated financial statements prospectively from the date of the merger.

Details of the changes in the various components of net income and the balance sheet are further discussed in the sections that follow.

The Corporation earns revenues primarily from the margins and fees generated from lending and depository services to customers as well as fee-based income from trust, insurance, mortgage banking and investment services to customers. The Corporation seeks to achieve adequate and reliable earnings through business growth while maintaining adequate levels of capital and liquidity and limiting exposure to credit and interest rate risk to Board of Directors approved levels. As interest rates increase, fixed-rate assets that banks hold will tend to decrease in value; conversely, as interest rates decline, fixed-rate assets that banks hold will tend to increase in value. The Corporation is in a liability sensitive position from both a maturity perspective and from a repricing perspective, as interest rates remain at historically low levels. Despite being liability sensitive, the Corporation projects increased net interest income in rising rate scenarios as the magnitude of the asset pricing change exceeds the liability pricing change. The Corporation seeks to establish itself as the financial provider of choice in the markets it serves. The Corporation plans to achieve this goal by offering a broad range of high quality financial products and services and by increasing market awareness of its brand and the benefits that can be derived from its products. The Corporation operates in an attractive market for financial services but also is in intense competition with domestic and international banking organizations and other insurance and wealth management providers for the financial services business. The Corporation has taken initiatives to achieve its business objectives by acquiring banks and other financial service providers in strategic markets, through marketing, public relations and advertising, by establishing standards of service excellence for customers, and by using technology to ensure that the needs of customers are understood and satisfied.

Table of Contents

Results of Operations

Net Interest Income

Net interest income is the difference between interest earned on loans and leases, investments and other interest-earning assets and interest paid on deposits and other interest-bearing liabilities. Net interest income is the principal source of the Corporation's revenue. Table 1 presents a summary of the Corporation's average balances, the tax-equivalent yields earned on average assets, and the cost of average liabilities, and shareholders' equity on a tax-equivalent basis for the three and six months ended June 30, 2015 and 2014. The tax-equivalent net interest margin is tax-equivalent net interest income as a percentage of average interest-earning assets. The tax-equivalent net interest spread represents the difference between the weighted average tax-equivalent yield on interest-earning assets and the weighted average cost of interest-bearing liabilities. The effect of net interest free funding sources represents the effect on the net interest margin of net funding provided by noninterest-earning assets, noninterest-bearing liabilities and shareholders' equity. Table 2 analyzes the changes in the tax-equivalent net interest income for the periods broken down by their rate and volume components. Sensitivities associated with the mix of assets and liabilities are numerous and complex. The Investment Asset/Liability Management Committee works to maintain an adequate and stable net interest margin for the Corporation.

Three and six months ended June 30, 2015 versus 2014

Net interest income on a tax-equivalent basis for the three months ended June 30, 2015 was \$24.7 million, an increase of \$5.7 million or 30% from the same period in 2014. Net interest income on a tax-equivalent basis for the six months ended June 30, 2015 was \$49.3 million, an increase of \$11.2 million or 29% from the same period in 2014. The tax-equivalent net interest margin for the three months ended June 30, 2015 increased 17 basis points to 4.03% from 3.86% for the three months ended June 30, 2014. The tax-equivalent net interest margin for the six months ended June 30, 2015 increased 16 basis points to 4.07% from 3.91% for the six months ended June 30, 2014. The increases in net interest income and net interest margin during 2015 were mainly due to the impact of the Valley Green Bank acquisition, which included the average net interest-earning assets acquired and the net accretion of acquisition accounting fair value adjustments (the impact of the acquisition accounting adjustments was 14 basis points and 11 basis points for the three and six months ended June 30, 2015, respectively). The subordinated debt issuance increased funding costs by 15 basis points and 8 basis points for the three and six months ended June 30, 2015, respectively.

Table of Contents

Table 1—Average Balances and Interest Rates—Tax-Equivalent Basis

| (Dollars in thousands)  | Three Months Ended June 30, |                    |                 |                            |                    |                 | Average Rate |
|---|-----------------------------|--------------------|-----------------|----------------------------|--------------------|-----------------|--------------|
|   | 2015<br>Average<br>Balance  | Income/<br>Expense | Average<br>Rate | 2014<br>Average<br>Balance | Income/<br>Expense | Average<br>Rate |              |
| Assets:   |                             |                    |                 |                            |                    |                 |              |
| Interest-earning deposits with other banks                          | \$ 17,767                   | \$ 11              | 0.25            | % \$ 25,164                | \$ 17              | 0.27            | %            |
| U.S. government obligations   | 129,482                     | 351                | 1.09            | 127,631                    | 316                | 0.99            |              |
| Obligations of states and political subdivisions                    | 109,449                     | 1,354              | 4.96            | 107,021                    | 1,373              | 5.15            |              |
| Other debt and equity securities                                    | 136,956                     | 753                | 2.21            | 142,318                    | 695                | 1.96            |              |
| Federal funds sold  | 825                         | —                  | —               | —                          | —                  | —               |              |
| Total interest-earning deposits, investments and federal funds sold | 394,479                     | 2,469              | 2.51            | 402,134                    | 2,401              | 2.39            |              |
| Commercial, financial and agricultural loans                        | 434,251                     | 4,483              | 4.14            | 404,252                    | 3,973              | 3.94            |              |
| Real estate—commercial and construction loans                       | 846,318                     | 9,913              | 4.70            | 594,929                    | 6,442              | 4.34            |              |
| Real estate—residential loans                                       | 482,796                     | 5,619              | 4.67            | 284,931                    | 2,880              | 4.05            |              |
| Loans to individuals  | 29,149                      | 389                | 5.35            | 35,770                     | 551                | 6.18            |              |
| Municipal loans and leases  | 204,931                     | 2,431              | 4.76            | 175,952                    | 2,112              | 4.81            |              |
| Lease financings  | 69,675                      | 1,535              | 8.84            | 70,459                     | 1,589              | 9.05            |              |
| Gross loans and leases  | 2,067,120                   | 24,370             | 4.73            | 1,566,293                  | 17,547             | 4.49            |              |
| Total interest-earning assets                                       | 2,461,599                   | 26,839             | 4.37            | 1,968,427                  | 19,948             | 4.06            |              |
| Cash and due from banks   | 32,624                      |                    |                 | 31,071                     |                    |                 |              |
| Reserve for loan and lease losses                                   | (21,373                     | )                  |                 | (25,086                    | )                  |                 |              |
| Premises and equipment, net   | 40,433                      |                    |                 | 34,355                     |                    |                 |              |
| Other assets  | 226,685                     |                    |                 | 170,290                    |                    |                 |              |
| Total assets  | \$ 2,739,968                |                    |                 | \$ 2,179,057               |                    |                 |              |
| Liabilities:  |                             |                    |                 |                            |                    |                 |              |
| Interest-bearing checking deposits                                  | \$ 370,449                  | 67                 | 0.07            | \$ 311,660                 | 42                 | 0.05            |              |
| Money market savings  | 344,523                     | 259                | 0.30            | 280,693                    | 68                 | 0.10            |              |
| Regular savings   | 581,765                     | 136                | 0.09            | 537,526                    | 79                 | 0.06            |              |
| Time deposits   | 445,255                     | 983                | 0.89            | 267,610                    | 780                | 1.17            |              |
| Total time and interest-bearing deposits                            | 1,741,992                   | 1,445              | 0.33            | 1,397,489                  | 969                | 0.28            |              |
| Short-term borrowings   | 45,525                      | 13                 | 0.11            | 45,429                     | 12                 | 0.11            |              |
| Subordinated notes*   | 49,286                      | 675                | 5.49            | —                          | —                  | —               |              |
| Total borrowings  | 94,811                      | 688                | 2.91            | 45,429                     | 12                 | 0.11            |              |
| Total interest-bearing liabilities                                  | 1,836,803                   | 2,133              | 0.47            | 1,442,918                  | 981                | 0.27            |              |
| Noninterest-bearing deposits  | 500,225                     |                    |                 | 422,057                    |                    |                 |              |
| Accrued expenses and other liabilities                              | 43,786                      |                    |                 | 28,593                     |                    |                 |              |
| Total liabilities   | 2,380,814                   |                    |                 | 1,893,568                  |                    |                 |              |
| Shareholders' Equity:   |                             |                    |                 |                            |                    |                 |              |
| Common stock  | 110,271                     |                    |                 | 91,332                     |                    |                 |              |
| Additional paid-in capital  | 120,294                     |                    |                 | 61,854                     |                    |                 |              |

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|  |             |          |             |          |
|--|-------------|----------|-------------|----------|
| Retained earnings and other equity   | 128,589     |          | 132,303     |          |
| Total shareholders' equity   | 359,154     |          | 285,489     |          |
| Total liabilities and shareholders' equity                                       | \$2,739,968 |          | \$2,179,057 |          |
| Net interest income  |             | \$24,706 |             | \$18,967 |
| Net interest spread  |             | 3.90     |             | 3.79     |
| Effect of net interest-free funding sources                                      |             | 0.13     |             | 0.07     |
| Net interest margin  |             | 4.03     | %           | 3.86     |
| Ratio of average interest-earning assets to average interest-bearing liabilities | 134.02      | %        | 136.42      | %        |

\* The interest rate on subordinated notes is calculated on a 30/360 day basis at a rate of 5.10%. The balance is net of debt issuance costs which are amortized to interest expense.

Notes: For rate calculation purposes, average loan and lease categories include unearned discount.

Nonaccrual loans and leases have been included in the average loan and lease balances.

Loans held for sale have been included in the average loan balances.

Tax-equivalent amounts for the three months ended June 30, 2015 and 2014 have been calculated using the Corporation's federal applicable rate of 35%.

Table of Contents

| (Dollars in thousands)  | Six Months Ended June 30,  |                    |                 |                            |                    |                 | Average Rate |
|---|----------------------------|--------------------|-----------------|----------------------------|--------------------|-----------------|--------------|
|   | 2015<br>Average<br>Balance | Income/<br>Expense | Average<br>Rate | 2014<br>Average<br>Balance | Income/<br>Expense | Average<br>Rate |              |
| Assets:   |                            |                    |                 |                            |                    |                 |              |
| Interest-earning deposits with other banks                          | \$ 13,474                  | \$ 16              | 0.24            | % \$ 25,283                | \$ 31              | 0.25            | %            |
| U.S. government obligations   | 134,694                    | 730                | 1.09            | 129,457                    | 647                | 1.01            |              |
| Obligations of states and political subdivisions                    | 107,048                    | 2,676              | 5.04            | 107,386                    | 2,829              | 5.31            |              |
| Other debt and equity securities                                    | 136,691                    | 1,408              | 2.08            | 146,919                    | 1,415              | 1.94            |              |
| Federal funds sold  | 3,692                      | 2                  | 0.11            | —                          | —                  | —               |              |
| Total interest-earning deposits, investments and federal funds sold | 395,599                    | 4,832              | 2.46            | 409,045                    | 4,922              | 2.43            |              |
| Commercial, financial and agricultural loans                        | 428,566                    | 8,732              | 4.11            | 398,246                    | 7,871              | 3.99            |              |
| Real estate—commercial and construction loans                       | 834,178                    | 19,544             | 4.72            | 593,007                    | 12,955             | 4.41            |              |
| Real estate—residential loans                                       | 477,996                    | 11,003             | 4.64            | 283,475                    | 5,813              | 4.14            |              |
| Loans to individuals  | 29,881                     | 796                | 5.37            | 37,200                     | 1,135              | 6.15            |              |
| Municipal loans and leases  | 204,468                    | 4,868              | 4.80            | 175,553                    | 4,233              | 4.86            |              |
| Lease financings  | 70,509                     | 3,118              | 8.92            | 70,883                     | 3,221              | 9.16            |              |
| Gross loans and leases  | 2,045,598                  | 48,061             | 4.74            | 1,558,364                  | 35,228             | 4.56            |              |
| Total interest-earning assets                                       | 2,441,197                  | 52,893             | 4.37            | 1,967,409                  | 40,150             | 4.12            |              |
| Cash and due from banks   | 31,420                     |                    |                 | 30,513                     |                    |                 |              |
| Reserve for loan and lease losses                                   | (21,231                    | )                  |                 | (25,206                    | )                  |                 |              |
| Premises and equipment, net   | 40,500                     |                    |                 | 34,303                     |                    |                 |              |
| Other assets  | 223,988                    |                    |                 | 168,803                    |                    |                 |              |
| Total assets  | \$ 2,715,874               |                    |                 | \$ 2,175,822               |                    |                 |              |
| Liabilities:  |                            |                    |                 |                            |                    |                 |              |
| Interest-bearing checking deposits                                  | \$ 358,234                 | 114                | 0.06            | \$ 312,658                 | 85                 | 0.05            |              |
| Money market savings  | 359,936                    | 538                | 0.30            | 284,874                    | 135                | 0.10            |              |
| Regular savings   | 572,453                    | 258                | 0.09            | 540,301                    | 158                | 0.06            |              |
| Time deposits   | 453,270                    | 1,952              | 0.87            | 268,277                    | 1,583              | 1.19            |              |
| Total time and interest-bearing deposits                            | 1,743,893                  | 2,862              | 0.33            | 1,406,110                  | 1,961              | 0.28            |              |
| Short-term borrowings   | 46,178                     | 23                 | 0.10            | 42,546                     | 18                 | 0.09            |              |
| Subordinated notes *  | 25,324                     | 682                | 5.43            | —                          | —                  | —               |              |
| Total borrowings  | 71,502                     | 705                | 1.99            | 42,546                     | 18                 | 0.09            |              |
| Total interest-bearing liabilities                                  | 1,815,395                  | 3,567              | 0.40            | 1,448,656                  | 1,979              | 0.28            |              |
| Noninterest-bearing deposits  | 496,142                    |                    |                 | 415,446                    |                    |                 |              |
| Accrued expenses and other liabilities                              | 43,706                     |                    |                 | 27,681                     |                    |                 |              |
| Total liabilities   | 2,355,243                  |                    |                 | 1,891,783                  |                    |                 |              |
| Shareholders' Equity:   |                            |                    |                 |                            |                    |                 |              |
| Common stock  | 110,271                    |                    |                 | 91,332                     |                    |                 |              |
| Additional paid-in capital  | 120,227                    |                    |                 | 61,814                     |                    |                 |              |
|   | 130,133                    |                    |                 | 130,893                    |                    |                 |              |

|  |             |          |             |          |      |
|--|-------------|----------|-------------|----------|------|
| Retained earnings and other equity   |             |          |             |          |      |
| Total shareholders' equity   | 360,631     |          | 284,039     |          |      |
| Total liabilities and shareholders' equity                                       | \$2,715,874 |          | \$2,175,822 |          |      |
| Net interest income  |             | \$49,326 |             | \$38,171 |      |
| Net interest spread  |             |          | 3.97        |          | 3.84 |
| Effect of net interest-free funding sources                                      |             |          | 0.10        |          | 0.07 |
| Net interest margin  |             |          | 4.07        | %        | 3.91 |
| Ratio of average interest-earning assets to average interest-bearing liabilities | 134.47      | %        | 135.81      | %        |      |

\* The interest rate on subordinated notes is calculated on a 30/360 day basis at a rate of 5.10%. The balance is net of debt issuance costs which are amortized to interest expense.

Notes: For rate calculation purposes, average loan and lease categories include unearned discount.

Nonaccrual loans and leases have been included in the average loan and lease balances.

Loans held for sale have been included in the average loan balances.

Tax-equivalent amounts for the six months ended June 30, 2015 and 2014 have been calculated using the Corporation's federal applicable rate of 35%.

Table of Contents

Table 2—Analysis of Changes in Net Interest Income

The rate-volume variance analysis set forth in the table below compares changes in tax-equivalent net interest income for the periods indicated by their rate and volume components. The change in interest income/expense due to both volume and rate has been allocated proportionately.

| (Dollars in thousands)                                   | Three Months Ended June 30,<br>2015 Versus 2014 |                |         | Six Months Ended June 30,<br>2015 Versus 2014 |                |          |
|--|---|----------------|---------|---|----------------|----------|
|  | Volume<br>Change                                | Rate<br>Change | Total   | Volume<br>Change                              | Rate<br>Change | Total    |
| <b>Interest income:</b>                                  |   |                |         |   |                |          |
| Interest-earning deposits with other banks               | \$(5 )  | \$(1 )         | \$(6 )  | \$(14 )                                       | \$(1 )         | \$(15 )  |
| U.S. government obligations                              | 5   | 30             | 35      | 28  | 55             | 83       |
| Obligations of states and political subdivisions         | 31  | (50 )          | (19 )   | (9 )  | (144 )         | (153 )   |
| Other debt and equity securities                         | (27 )   | 85             | 58      | (103 )  | 96             | (7 )     |
| Federal funds sold                                       | —   | —              | —       | 2   | —              | 2        |
| Interest on deposits, investments and federal funds sold | 4   | 64             | 68      | (96 )   | 6              | (90 )    |
| Commercial, financial and agricultural loans             | 303   | 207            | 510     | 617   | 244            | 861      |
| Real estate—commercial and construction loans            | 2,901   | 570            | 3,471   | 5,618   | 971            | 6,589    |
| Real estate—residential loans                            | 2,245   | 494            | 2,739   | 4,413   | 777            | 5,190    |
| Loans to individuals                                     | (94 )   | (68 )          | (162 )  | (206 )  | (133 )         | (339 )   |
| Municipal loans and leases                               | 341   | (22 )          | 319     | 688   | (53 )          | 635      |
| Lease financings   | (18 )   | (36 )          | (54 )   | (17 )   | (86 )          | (103 )   |
| Interest and fees on loans and leases                    | 5,678   | 1,145          | 6,823   | 11,113  | 1,720          | 12,833   |
| Total interest income                                    | 5,682   | 1,209          | 6,891   | 11,017  | 1,726          | 12,743   |
| <b>Interest expense:</b>                                 |   |                |         |   |                |          |
| Interest-bearing checking deposits                       | 8   | 17             | 25      | 11  | 17             | 28       |
| Money market savings                                     | 20  | 171            | 191     | 47  | 357            | 404      |
| Regular savings  | 8   | 49             | 57      | 11  | 89             | 100      |
| Time deposits  | 424   | (221 )         | 203     | 878   | (509 )         | 369      |
| Interest on time and interest-bearing deposits           | 460   | 16             | 476     | 947   | (46 )          | 901      |
| Short-term borrowings                                    | 1   | —              | 1       | 3   | 2              | 5        |
| Subordinated notes                                       | 675   | —              | 675     | 682   | —              | 682      |
| Interest on borrowings                                   | 676   | —              | 676     | 685   | 2              | 687      |
| Total interest expense                                   | 1,136   | 16             | 1,152   | 1,632   | (44 )          | 1,588    |
| Net interest income                                      | \$4,546   | \$1,193        | \$5,739 | \$9,385                                       | \$1,770        | \$11,155 |

**Interest Income**

Three and six months ended June 30, 2015 versus 2014

Interest income on a tax-equivalent basis for the three months ended June 30, 2015 was \$26.8 million, an increase of \$6.9 million, or 35% from the same period in 2014. Interest income on a tax-equivalent basis for the six months ended June 30, 2015 was \$52.9 million, an increase of \$12.7 million, or 32% from the same period in 2014. The increases were mainly due to the impact of the Valley Green Bank acquisition, which included the average interest-earning assets acquired and the net accretion of acquisition accounting fair value adjustments (the impact of the acquisition accounting adjustments on interest earning assets was 11 basis points and 9 basis points for the the three and six months ended June 30, 2015, respectively). Growth in commercial real estate, residential real estate and municipal loans and leases was partially offset by decreases in loan interest rates due to re-pricing and the competitive environment.



Table of Contents

## Interest Expense

Three and six months ended June 30, 2015 versus 2014

Interest expense for the three months ended June 30, 2015 was \$2.1 million, an increase of \$1.2 million from the same period in 2014. Interest expense for the six months ended June 30, 2015 was \$3.6 million, an increase of \$1.6 million from the same period in 2014. The increases were due to the impact of the Valley Green Bank acquisition which included the average interest-bearing deposits assumed and the net amortization of acquisition accounting fair value adjustments (the impact of the acquisition accounting adjustments on interest-bearing liabilities was 2 basis points and 3 basis points for the three and six months ended June 30, 2015, respectively). The increases in interest expense were also due to the subordinated debt issuance which increased funding costs for the three and six months ended June 30, 2015 by 15 basis points and 8 basis points, respectively.

## Provision for Loan and Lease Losses

The reserve for loan and lease losses is determined through a periodic evaluation that takes into consideration the growth of the loan and lease portfolio, the status of past-due loans and leases, current economic conditions, various types of lending activity, policies, real estate and other loan commitments, and significant changes in charge-off activity. Loans are also reviewed for impairment based on the fair value of the collateral for collateral dependent loans and for certain loans based on discounted cash flows using the loans' initial effective interest rates. Any of the above criteria may cause the reserve to fluctuate. The provision for loan and lease losses for the three months ended June 30, 2015 was \$1.1 million, a decrease of \$110 thousand compared to \$1.3 million for the same period in 2014. The provision for loan and lease losses for the six months ended June 30, 2015 was \$2.2 million, a decrease of \$511 thousand compared to the same period in 2014.

## Noninterest Income

Noninterest income consists of trust department fee income, service charges on deposit accounts, commission income, net gains (losses) on sales of securities, net gains (losses) on mortgage banking activities, net gains (losses) on sales and write-downs of other real estate owned and other miscellaneous types of income. Other service fee income primarily consists of fees from credit card companies for a portion of merchant charges paid to the credit card companies for the Bank's customer debit card usage (Mastermoney fees), non-customer debit card fees, other merchant fees, mortgage servicing income and mortgage placement income. Bank owned life insurance income represents changes in the cash surrender value of bank-owned life insurance policies, which is affected by the market value of the underlying assets, and also includes any excess proceeds from death benefit claims. The net gain on mortgage banking activities consists of gains (losses) on sales of mortgages held for sale and fair value adjustments on interest-rate locks and forward loan sale commitments. Other noninterest income includes other miscellaneous income.

The following table presents noninterest income for the periods indicated:

| (Dollars in thousands)                        | Three Months Ended |         | Change |         | Six Months Ended |         | Change |         |   |
|---|--------------------|---------|--------|---------|------------------|---------|--------|---------|---|
|   | June 30, 2015      | 2014    | Amount | Percent | June 30, 2015    | 2014    | Amount | Percent |   |
| Trust fee income                              | \$2,154            | \$1,931 | \$223  | 12      | % \$3,974        | \$3,830 | \$144  | 4       | % |
| Service charges on deposit accounts           | 1,039              | 1,047   | (8)    | (1)     | ) 2,102          | 2,061   | 41     | 2       |   |
| Investment advisory commission and fee income | 2,740              | 3,009   | (269)  | (9)     | ) 5,503          | 6,058   | (555)  | (9)     | ) |
| Insurance commission and fee income           | 3,434              | 2,434   | 1,000  | 41      | 7,580            | 5,766   | 1,814  | 31      |   |
| Other service fee income                      | 1,833              | 1,897   | (64)   | (3)     | ) 3,431          | 3,704   | (273)  | (7)     | ) |
| Bank owned life insurance income              | 211                | 443     | (232)  | (52)    | ) 564            | 821     | (257)  | (31)    | ) |
| Net gain on sales of investment securities    | 181                | 415     | (234)  | (56)    | ) 272            | 557     | (285)  | (51)    | ) |
| Net gain on mortgage banking activities       | 1,367              | 519     | 848    | N/M     | 2,625            | 868     | 1,757  | N/M     |   |

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|                          |          |          |         |    |            |          |         |    |   |
|--------------------------|----------|----------|---------|----|------------|----------|---------|----|---|
| Other income             | 392      | 229      | 163     | 71 | 731        | 400      | 331     | 83 |   |
| Total noninterest income | \$13,351 | \$11,924 | \$1,427 | 12 | % \$26,782 | \$24,065 | \$2,717 | 11 | % |

Three and six months ended June 30, 2015 versus 2014

Noninterest income for the three months ended June 30, 2015 was \$13.4 million, an increase of \$1.4 million or 12% from the same period in the prior year. Noninterest income for the six months ended June 30, 2015 was \$26.8 million, an increase of \$2.7 million, or 11% from the same period in the prior year.

50

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Table of Contents

Insurance commission and fee income increased \$1.0 million for the three months and \$1.8 million for the six months ended June 30, 2015, primarily due to the acquisition of Sterner Insurance on July 1, 2014. The net gain on mortgage banking activities increased \$848 thousand for the three months and \$1.8 million for the six months ended June 30, 2015, mainly due to an increase in purchase volume. Funded first mortgage volume for the three months increased \$30.3 million or 115%, and \$60.4 million or 138% for the six months ended June 30, 2015, compared to the same periods in 2014. These favorable increases were partially offset by a decline in investment advisory commission and fee income of \$269 thousand for the three months and \$555 thousand for the six months ended June 30, 2015. The decline in investment advisory commission and fee income was related to the fourth quarter of 2014 divestiture of approximately \$375 million in marginally profitable assets under the supervision of independent consultants.

**Noninterest Expense**

The operating costs of the Corporation are known as noninterest expense, and include, but are not limited to, salaries and benefits, commissions, occupancy, equipment, professional services expenses and integration and acquisition-related costs. Expense control is very important to the management of the Corporation, and every effort is made to contain and minimize the growth of operating expenses, and to provide technological innovation whenever practical, as operations change or expand.

The following table presents noninterest expense for the periods indicated:

|                            | Three Months Ended |          | Change  |         | Six Months Ended |          | Change   |         |   |
|----------------------------|--------------------|----------|---------|---------|------------------|----------|----------|---------|---|
|                            | June 30,           |          | Amount  | Percent | June 30,         |          | Amount   | Percent |   |
| (Dollars in thousands)     | 2015               | 2014     |         |         | 2015             | 2014     |          |         |   |
| Salaries and benefits      | \$11,957           | \$10,242 | \$1,715 | 17      | % \$25,271       | \$20,913 | \$4,358  | 21      | % |
| Commissions                | 2,155              | 1,795    | 360     | 20      | 3,969            | 3,385    | 584      | 17      |   |
| Net occupancy              | 2,035              | 1,687    | 348     | 21      | 4,393            | 3,441    | 952      | 28      |   |
| Equipment                  | 1,708              | 1,410    | 298     | 21      | 3,397            | 2,744    | 653      | 24      |   |
| Professional fees          | 1,066              | 846      | 220     | 26      | 1,873            | 1,655    | 218      | 13      |   |
| Marketing and advertising  | 551                | 581      | (30)    | (5)     | 911              | 942      | (31)     | (3)     |   |
| Deposit insurance premiums | 422                | 397      | 25      | 6       | 834              | 776      | 58       | 7       |   |
| Intangible expenses        | 893                | 650      | 243     | 37      | 1,679            | 1,410    | 269      | 19      |   |
| Acquisition-related costs  | 41                 | 516      | (475)   | (92)    | 507              | 559      | (52)     | (9)     |   |
| Integration costs          | 110                | —        | 110     | N/M     | 1,484            | —        | 1,484    | N/M     |   |
| Restructuring charges      | 1,642              | —        | 1,642   | N/M     | 1,642            | —        | 1,642    | N/M     |   |
| Other expense              | 4,252              | 3,666    | 586     | 16      | 8,283            | 6,848    | 1,435    | 21      |   |
| Total noninterest expense  | \$26,832           | \$21,790 | \$5,042 | 23      | % \$54,243       | \$42,673 | \$11,570 | 27      | % |

**Three and six months ended June 30, 2015 versus 2014**

Noninterest expense for the three months ended June 30, 2015 was \$26.8 million, an increase of \$5.0 million or 23% from the same period in the prior year. Non-interest expense for the six months ended June 30, 2015 was \$54.2 million, an increase of \$11.6 million, or 27% from the same period in the prior year. Non-interest expense was impacted by the Valley Green Bank acquisition which included integration and acquisition-related costs totaling \$151 thousand for the three months and \$2.0 million for the six months ended June 30, 2015. Salaries and benefit expense increased \$1.7 million for the three months and \$4.4 million for the six months ended June 30, 2015, primarily attributable to the Valley Green Bank and Sterner Insurance acquisitions and increased pension plan expense. This increase was partially offset by higher deferred loan origination costs. Commission expense increased \$360 thousand for the three months and \$584 thousand for the six months ended June 30, 2015, mostly due to the increase in mortgage banking volume and the Sterner Insurance acquisition. Premises and equipment expenses increased \$646 thousand for the three months and \$1.6 million for the six months ended June 30, 2015 mainly due to the Valley Green Bank acquisition and increased investments in computer equipment and software.

In addition, non-interest expense during the second quarter of 2015 included restructuring charges of \$1.6 million related to the consolidation of six financial centers which will take place in the third quarter of 2015 under the Bank's optimization plan which was approved and announced in April 2015. The projected annualized savings from these consolidations is \$1.9 million.

Table of Contents

## Tax Provision

The provision for income taxes for the three months ended June 30, 2015 and 2014 was \$2.3 million and \$1.5 million, at effective rates of 26% and 23%, respectively. The provision for income taxes for the six months ended June 30, 2015 and 2014 was \$4.4 million and \$3.6 million at effective rates of 26% and 25%, respectively. The effective tax rates reflect the benefits of tax-exempt income from investments in municipal securities, loans and bank-owned life insurance.

## Financial Condition

## Assets

The following table presents assets at the dates indicated:

| (Dollars in thousands)                                 | At June 30, | At December | Change    |         |
|--|-------------|-------------|-----------|---------|
|  | 2015        | 31,<br>2014 | Amount    | Percent |
| Cash, interest-earning deposits and federal funds sold | \$35,165    | \$38,565    | \$(3,400) | (9)%    |
| Investment securities                                  | 374,711     | 368,630     | 6,081     | 2       |
| Loans held for sale                                    | 8,831       | 3,302       | 5,529     | N/M     |
| Loans and leases held for investment                   | 2,107,857   | 1,626,625   | 481,232   | 30      |
| Reserve for loan and lease losses                      | (19,602)    | (20,662)    | 1,060     | 5       |
| Premises and equipment, net                            | 40,433      | 37,009      | 3,424     | 9       |
| Goodwill and other intangibles, net                    | 126,065     | 79,897      | 46,168    | 58      |
| Bank owned life insurance                              | 62,829      | 62,265      | 564       | 1       |
| Accrued interest receivable and other assets           | 44,289      | 39,690      | 4,599     | 12      |
| Total assets   | \$2,780,578 | \$2,235,321 | \$545,257 | 24%     |

## Investment Securities

The investment portfolio is managed as part of the overall asset and liability management process to optimize income and market performance over an entire interest rate cycle while mitigating risk. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk, to take advantage of market conditions that create more economically beneficial returns on these investments, and to collateralize public fund deposits. The securities portfolio consists primarily of U.S. Government agencies, municipals, residential mortgage-backed securities and corporate bonds.

Total investments at June 30, 2015 increased \$6.1 million from December 31, 2014. Securities acquired from Valley Green Bank and purchases of \$97.9 million were partially offset by sales of \$37.5 million, maturities and pay-downs of \$30.3 million, calls of \$21.9 million and decreases in the fair value of available-for-sale investment securities of \$1.7 million. The decreases in fair value of available-for-sale investment securities were primarily due to the increase in long-term interest rates during the second quarter of 2015.

## Loans and Leases

Gross loans and leases held for investment at June 30, 2015 increased \$481.2 million from December 31, 2014, which included \$381.1 million of loans acquired from Valley Green Bank. Organic loan growth was 6% (12% annualized) from December 31, 2014. The growth in loans was primarily in commercial business loans, commercial real estate loans and residential real estate loans as economic conditions continued to improve.

## Asset Quality

Performance of the entire loan and lease portfolio is reviewed on a regular basis by Bank management and lending officers. A number of factors regarding the borrower, such as overall financial strength, collateral values and repayment ability, are considered in deciding what actions should be taken when determining the collectability of interest for accrual purposes.

When a loan or lease, including a loan or lease that is impaired, is classified as nonaccrual, the accrual of interest on such a loan or lease is discontinued. A loan or lease is typically classified as nonaccrual when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about the further collectability

of principal or interest, even though the loan or lease is currently performing. A loan or lease may remain on accrual status if it is in the process of collection

Table of Contents

and is either guaranteed or well secured. When a loan or lease is placed on nonaccrual status, unpaid interest credited to income is reversed. Interest payments received on nonaccrual loans and leases are either applied against principal or reported as interest income, according to management's judgment as to the collectability of principal.

Loans or leases are usually restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, and the ultimate collectability of the total contractual principal and interest is no longer in doubt.

At June 30, 2015, the recorded investment in loans held for investment and loans held for sale that were considered to be impaired was \$42.9 million. The related reserve for loan losses was \$444 thousand. At December 31, 2014, the recorded investment in loans that were considered to be impaired was \$56.2 million. The related reserve for loan losses was \$998 thousand. Impaired loans include nonaccrual loans and leases, accruing troubled debt restructured loans and lease modifications and other accruing impaired loans for which it is probable that not all principal and interest payments due will be collectible in accordance with the contractual terms. The amount of the specific reserve needed for these credits could change in future periods subject to changes in facts and judgments related to these credits. Specific reserves have been established based on current facts and management's judgments about the ultimate outcome of these credits. Interest income recognized on impaired loans for the six months ended June 30, 2015 and 2014 was \$952 thousand and \$902 thousand, respectively. For the six months ended June 30, 2015 and 2014, additional interest income that would have been recognized under the original terms for impaired loans was \$589 thousand and \$598 thousand, respectively.

The impaired loan balances consisted mainly of commercial real estate, construction and business loans. Impaired loans included one large credit which went on nonaccrual during the third quarter of 2009 and was comprised of three separate facilities to a local commercial real estate developer/home builder, aggregating to a June 30, 2015 balance of \$4.0 million. During the second quarter of 2014, one of the facilities was transferred to loans held for sale for \$532 thousand and was sold during the third quarter of 2014 for a pre-tax loss of \$7 thousand. This credit incurred charge-offs of \$3.8 million during 2014 primarily attributable to updated assessments of residential building lots securing the loans. During the second quarter of 2015, the two remaining loans were transferred to loans held for sale for \$4.0 million as an agreement was reached to sell the loans associated with the credit prior to December 31, 2015. In conjunction, this credit incurred \$1.3 million in charge-offs during the second quarter of 2015, as the loans were written down to the sale price. Other real estate owned was \$1.0 million at June 30, 2015 and December 31, 2014, for which an agreement of sale was entered into during the fourth quarter of 2014.

Table of Contents

Table 3—Nonaccrual and Past Due Loans and Leases; Troubled Debt Restructured Loans and Lease Modifications; Other Real Estate Owned; and Related Ratios

The following table details information pertaining to the Corporation's non-performing assets at the dates indicated:

| (Dollars in thousands)  | At June 30,<br>2015 | At December<br>31, 2014 | At June 30,<br>2014 |   |
|---|---------------------|-------------------------|---------------------|---|
| Nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications*:  |                     |                         |                     |   |
| Loans held for sale   | \$4,000             | \$—                     | \$532               |   |
| Loans held for investment:  |                     |                         |                     |   |
| Commercial, financial and agricultural  | 5,888               | 5,002                   | 3,182               |   |
| Real estate—commercial  | 4,639               | 4,413                   | 3,901               |   |
| Real estate—construction  | 363                 | 5,931                   | 7,996               |   |
| Real estate—residential   | 2,282               | 1,611                   | 1,814               |   |
| Loans to individuals  | —                   | —                       | 1                   |   |
| Lease financings  | 525                 | 380                     | 316                 |   |
| Total nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications*   | 17,697              | 17,337                  | 17,742              |   |
| Accruing troubled debt restructured loans and lease modifications not included in the above   | 6,099               | 5,469                   | 6,340               |   |
| Accruing loans and leases 90 days or more past due:   |                     |                         |                     |   |
| Real estate—residential   | —                   | 31                      | —                   |   |
| Loans to individuals  | 149                 | 365                     | 216                 |   |
| Lease financings  | 138                 | 55                      | 308                 |   |
| Total accruing loans and leases, 90 days or more past due   | 287                 | 451                     | 524                 |   |
| Total non-performing loans and leases   | 24,083              | 23,257                  | 24,606              |   |
| Other real estate owned   | 955                 | 955                     | 1,650               |   |
| Total nonperforming assets  | \$25,038            | \$24,212                | \$26,256            |   |
| Nonaccrual loans and leases (including nonaccrual troubled debt restructured loans and lease modifications) / loans and leases held for investment and nonaccrual loans held for sale | 0.84                | % 1.07                  | % 1.12              | % |
| Nonperforming loans and leases / loans and leases held for investment and nonaccrual loans held for sale  | 1.14                | 1.43                    | 1.55                |   |
| Nonperforming assets / total assets   | 0.90                | 1.09                    | 1.19                |   |
| Allowance for loan and lease losses / loans and leases held for investment  | 0.93                | 1.27                    | 1.52                |   |
| Allowance for loan and lease losses / loans and leases held for investment (excluding acquired loans at period-end)   | 1.12                | 1.27                    | 1.52                |   |
| Allowance for loan and lease losses / nonaccrual loans and leases held for investment   | 143.11              | 119.18                  | 140.00              |   |
| Allowance for loan and lease losses / nonperforming loans and leases held for investment  | 97.60               | 88.84                   | 100.08              |   |
| Allowance for loan and lease losses   | \$19,602            | \$20,662                | \$24,094            |   |
| * Nonaccrual troubled debt restructured loans and lease modifications included in nonaccrual loans and leases in the above table  | \$2,826             | \$3,104                 | \$2,225             |   |
| Acquired credit impaired loans  | \$1,876             | \$—                     | \$—                 |   |



Table of Contents

The following table provides additional information on the Corporation's nonaccrual loans held for investment:

| (Dollars in thousands)   | At June 30,<br>2015 | At December<br>31, 2014 | At June 30,<br>2014 |  |   |
|--|---------------------|-------------------------|---------------------|--|---|
| Total nonaccrual loans and leases, including nonaccrual troubled debt restructured loans and lease modifications | \$13,697            | \$17,337                | \$17,210            |  |   |
| Nonaccrual loans and leases with partial charge-offs   | 5,237               | 6,465                   | 6,293               |  |   |
| Life-to-date partial charge-offs on nonaccrual loans and leases  | 3,119               | 1,831                   | 2,852               |  |   |
| Charge-off rate of nonaccrual loans and leases with partial charge-offs  | 37.3                | % 22.1                  | % 31.2              |  | % |
| Specific reserves on impaired loans  | \$444               | \$998                   | \$1,144             |  |   |

## Reserve for Loan and Lease Losses

Management believes the reserve for loan and lease losses is maintained at a level that is appropriate at June 30, 2015 to absorb probable losses in the loan and lease portfolio. Management's methodology to determine the adequacy of and the provisions to the reserve considers specific credit reviews, past loan and lease loss experience, current economic conditions and trends, and the volume, growth, and composition of the portfolio.

The reserve for loan and lease loss analysis takes into consideration the growth of the loan and lease portfolio, the status of past-due loans and leases, current economic conditions, various types of lending activity, policies, real estate and other loan commitments, and significant changes in charge-off activity. Impaired loans, including nonaccrual loans and leases, troubled debt restructured loans and other accruing impaired loans are evaluated individually. All other loans and leases are evaluated as pools. Based on historical loss experience and qualitative factors, loss factors are determined giving consideration to the areas noted in the preceding paragraph and applied to the pooled loan and lease categories to develop the general or allocated portion of the reserve.

The reserve for loan and lease losses is determined at the end of each quarter, and more frequently for management review purposes. Calculating the Corporation's reserve for loan and lease losses considers the Bank's loan portfolio utilizing historical loss data as a starting point, while evaluating the impact of environmental factors in a quantitative manner as they relate to the collectability of outstanding loan obligations. The Corporation utilizes a rolling eight-quarter migration analysis and loss emergence period analysis to determine the annualized net expected loan loss experience.

Each quarter, the conditions that exist within the look-back period are compared to current conditions to support a conclusion as to which qualitative adjustments are (or are not) deemed necessary for each loan portfolio segment. These factors are evaluated subjectively based on management's experience and supported by the Corporation's defined analytical metrics/drivers relative to the historical look-back period. Factors include, but are not limited to, asset quality trends, portfolio growth trends, changes in lending policies and management, economic trends, concentrations of credit risk and the impact of collateral dependent lending.

The reserve for loan and lease losses is based on management's evaluation of the loan and lease portfolio under current economic conditions and such other factors, which deserve recognition in estimating loan and lease losses. This evaluation is inherently subjective, as it requires estimates including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. Additions to the reserve arise from the provision for loan and lease losses charged to operations or from the recovery of amounts previously charged off. Loan and lease charge-offs reduce the reserve. Loans and leases are charged off when there has been permanent impairment or when in the opinion of management the full amount of the loan or lease will not be realized. Certain impaired loans are reported at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, or for certain loans, at the present value of expected future cash flows using the loan's initial

effective interest rate.

The reserve for loan and lease losses consists of an allocated reserve and unallocated reserve categories. The allocated reserve is comprised of reserves established on specific loans and leases and class reserves based on historical loan and lease loss experience and qualitative factors, current trends, and management assessments. The unallocated reserve supports other risk considerations not readily quantifiable through the allocated reserve metrics outlined above, as well as the inherent imprecision of the reserve for loan and lease losses model complexity. These considerations include, but are not limited to, fair value instability within the non-performing category, and the improving credit risk profile of performing loans individually measured for impairment.

The specific reserve element is based on a regular analysis of impaired commercial and real estate loans. For these loans, the specific reserve established is based on an analysis of related collateral value, cash flow considerations and, if applicable, guarantor capacity.

55

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Table of Contents

The class reserve element is determined by an internal loan and lease grading process in conjunction with associated allowance factors. The Corporation revises the class allowance factors whenever necessary, but no less than quarterly, in order to address improving or deteriorating credit quality trends or specific risks associated with a given loan or lease pool classification.

The Corporation maintains a reserve in other liabilities for off-balance sheet credit exposures that currently are unfunded in categories with historical loss experience. The reserve for these off-balance sheet credits was \$372 thousand and \$338 thousand at June 30, 2015 and December 31, 2014, respectively.

## Goodwill and Other Intangible Assets

Goodwill and other intangible assets have been recorded on the books of the Corporation in connection with acquisitions. The Corporation has core deposit and customer-related intangibles and mortgage servicing rights, which are not deemed to have an indefinite life and therefore will continue to be amortized over their useful life using the present value of projected cash flows. The amortization of intangible assets was \$916 thousand and \$697 thousand for the three months ended June 30, 2015 and 2014, respectively. The amortization of intangible assets was \$1.9 million and \$1.4 million for the six months ended June 30, 2015 and 2014, respectively. The Corporation also has goodwill with a net carrying value of \$112.5 million at June 30, 2015 and \$67.7 million at December 31, 2014, which is deemed to be an indefinite intangible asset and is not amortized. The increase in goodwill of \$44.8 million was related to the Valley Green and Sterner acquisitions. The Corporation recorded \$43.4 million related to the Valley Green acquisition completed on January 1, 2015. Due to updates to the original assumptions utilized for determining the contingent consideration liability for the Sterner acquisition completed on July 1, 2014, the Corporation recorded a purchase accounting adjustment, in accordance with ASC Topic 805, during the first quarter of 2015 which resulted in an increase to the contingent consideration liability and an increase to goodwill of \$1.4 million.

The Corporation completes a goodwill impairment analysis at least on an annual basis, or more often, if events and circumstances indicate that there may be impairment. The Corporation also completes an impairment test for other identifiable intangible assets on an annual basis or more often if events and circumstances indicate there may be impairment. There was no impairment of goodwill or identifiable intangibles during the six months ended June 30, 2015 and 2014. Since the last annual impairment analysis during 2014, there have been no circumstances to indicate impairment. There can be no assurance that future impairment assessments or tests will not result in a charge to earnings.

## Other Assets

At June 30, 2015 and December 31, 2014, the Bank held \$6.6 million and \$3.3 million, respectively, in Federal Reserve Bank stock as required by the Federal Reserve Bank. In the first quarter of 2015, the Bank purchased an additional \$2.3 million of Federal Reserve Bank stock due to the increase of capital with the acquisition of Valley Green Bank. The Bank is a member of the FHLB, and as such, is required to hold FHLB stock as a condition of membership as determined by the FHLB. The Bank is required to hold additional stock in the FHLB in relation to the level of outstanding borrowings. The Bank held FHLB stock of \$3.0 million at June 30, 2015 and \$1.1 million at December 31, 2014. Additionally, the FHLB might require its members to increase capital stock requirements. Changes in the credit ratings of the U.S. government and federal agencies, including the FHLB, could increase the borrowing costs of the FHLB and possibly have a negative impact on the FHLB operations and long-term performance. It is possible this could have an adverse effect on the value of the Corporation's investment in FHLB stock. The Corporation determined there was no other-than-temporary impairment of the investment in FHLB stock. Therefore, at June 30, 2015, the FHLB stock is recorded at cost.

## Liabilities

The following table presents liabilities at the dates indicated:

| (Dollars in thousands) | At June 30, 2015 | At December 31,<br>2014 | Change<br>Amount | Percent |
|------------------------|------------------|-------------------------|------------------|---------|
|------------------------|------------------|-------------------------|------------------|---------|

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|  |             |             |           |     |   |
|--|-------------|-------------|-----------|-----|---|
| Deposits                                       | \$2,263,025 | \$1,861,341 | \$401,684 | 22  | % |
| Short-term borrowings                          | 61,176      | 41,974      | 19,202    | 46  |   |
| Long-term borrowings                           | 49,304      | —           | 49,304    | N/M |   |
| Accrued interest payable and other liabilities | 50,887      | 47,452      | 3,435     | 7   |   |
| Total liabilities                              | \$2,424,392 | \$1,950,767 | \$473,625 | 24  | % |

56

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Table of Contents

## Deposits

Total deposits increased \$401.7 million or 22% from December 31, 2014, primarily due to \$385.9 million of deposits acquired from Valley Green Bank.

## Borrowings

Short-term borrowings at June 30, 2015, consisted of customer repurchase agreements on an overnight basis totaling \$22.0 million and federal funds purchased of \$39.2 million. Long-term borrowings at June 30, 2015 consisted of \$50.0 million in aggregate principal amount subordinated notes issued by the Corporation in a private placement transaction to institutional accredited investors with net proceeds of \$49.3 million.

## Shareholders' Equity

The following table presents total shareholders' equity at the dates indicated:

| (Dollars in thousands)               | At June 30, 2015 |   | At December 31, 2014 |   | Change    |         |
|--------------------------------------|------------------|---|----------------------|---|-----------|---------|
|                                      |                  |   |                      |   | Amount    | Percent |
| Common stock                         | \$ 110,271       |   | \$ 91,332            |   | \$ 18,939 | 21 %    |
| Additional paid-in capital           | 120,605          |   | 62,980               |   | 57,625    | 91      |
| Retained earnings                    | 186,530          |   | 181,851              |   | 4,679     | 3       |
| Accumulated other comprehensive loss | (15,170)         | ) | (14,462)             | ) | (708)     | (5)     |
| Treasury stock                       | (46,050)         | ) | (37,147)             | ) | (8,903)   | (24)    |
| Total shareholders' equity           | \$ 356,186       |   | \$ 284,554           |   | \$ 71,632 | 25 %    |

The increase in shareholder's equity at June 30, 2015 of \$71.6 million from December 31, 2014 was primarily related to the issuance of common stock of \$18.9 million and additional paid-in capital of \$57.7 million for the acquisition of Valley Green Bank. Retained earnings at June 30, 2015 were impacted by the six months of net income of \$12.6 million partially offset by cash dividends declared of \$7.9 million. Treasury stock increased primarily due to the purchase of 522,107 treasury shares, totaling \$10.3 million under the Corporation's Board approved share repurchase program partially offset by the issuance of restricted stock.

## Capital Adequacy

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's and the Bank's financial statements. Capital adequacy guidelines, and additionally for the Bank the prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined), or leverage ratio.

In July 2013, the federal bank regulatory agencies adopted final rules revising the agencies' capital adequacy guidelines and prompt corrective action rules, designed to enhance such requirements and implement the revised standards of the Basel Committee on Banking Supervision, commonly referred to as Basel III. The July 2013 final rules generally implement higher minimum capital requirements, add a new common equity Tier 1 capital requirement, and establish criteria that instruments must meet to be considered common equity Tier 1 capital, additional Tier 1 capital or Tier 2 capital. The new minimum capital to risk-adjusted assets requirements include a common equity Tier 1 capital ratio of 4.5% (6.5% to be considered "well capitalized") and a Tier 1 capital ratio of 6.0%, increased from 4.0% (and increased from 6.0% to 8.0% to be considered "well capitalized"); the total capital ratio remains at 8.0% under the new rules (10.0% to be considered "well capitalized"). Under the new rules, in order to avoid limitations on capital distributions (including dividend payments and certain discretionary bonus payments to executive officers), a banking organization must hold a capital conservation buffer comprised of common equity Tier

1 capital above its minimum risk-based capital requirements in an amount greater than 2.5% of total risk-weighted assets. The final rules permit institutions, other than certain large institutions, to elect to continue to treat most components of accumulated other comprehensive income as permitted under the current general risk-based capital rules, and not reflect these items in common equity Tier 1 calculations (such as unrealized gains and losses on available-for-sale securities, amounts recorded in accumulated other comprehensive income

Table of Contents

attributed to defined benefit retirement plans resulting from the initial and subsequent application of the relevant U.S. GAAP standards and accumulated net gains and losses on cash flow hedges related to items that are reported on the balance sheet at fair value.) The new minimum capital requirements were effective on January 1, 2015. The capital contribution buffer requirements phase in over a three-year period beginning January 1, 2016.

The Corporation adopted the new Basel III regulatory capital rules during the first quarter of 2015 under the transition rules, primarily relating to regulatory deductions and adjustments impacting common equity tier 1 capital and tier 1 capital, to be phased in over a three-year period beginning January 1, 2015. Additionally under Basel III rules, the decision was made to opt-out of including accumulated other comprehensive income in regulatory capital. Total risk-based capital at June 30, 2015 under Basel III was 13.65% for the Corporation and 12.65% for the Bank, well in excess of the regulatory minimum for well-capitalized status of 10%.

## Table 4—Regulatory Capital

The Corporation's and Bank's actual and required capital ratios as of June 30, 2015 and December 31, 2014 were as follows. Ratios at June 30, 2015 are under BASEL III regulatory capital rules. Ratios at December 31, 2014 are under BASEL I regulatory capital rules.

|  | Actual    |       | For Capital Adequacy Purposes |       | To Be Well-Capitalized Under Prompt Corrective Action Provisions |       |
|--|-----------|-------|-------------------------------|-------|--|-------|
|  | Amount    | Ratio | Amount                        | Ratio | Amount   | Ratio |
| (Dollars in thousands)                           |           |       |                               |       |  |       |
| At June 30, 2015                                 |           |       |                               |       |  |       |
| Total Capital (to Risk-Weighted Assets):         |           |       |                               |       |  |       |
| Corporation                                      | \$329,406 | 13.65 | % \$193,014                   | 8.00  | % \$241,267  | 10.00 |
| Bank   | 302,502   | 12.65 | 191,262                       | 8.00  | 239,078  | 10.00 |
| Tier 1 Capital (to Risk-Weighted Assets):        |           |       |                               |       |  |       |
| Corporation                                      | 259,836   | 10.77 | 144,760                       | 6.00  | 193,014  | 8.00  |
| Bank   | 282,236   | 11.81 | 143,447                       | 6.00  | 191,262  | 8.00  |
| Tier 1 Common Capital (to Risk-Weighted Assets): |           |       |                               |       |  |       |
| Corporation                                      | 259,836   | 10.77 | 108,570                       | 4.50  | 156,823  | 6.50  |
| Bank   | 282,236   | 11.81 | 107,585                       | 4.50  | 155,400  | 6.50  |
| Tier 1 Capital (to Average Assets):              |           |       |                               |       |  |       |
| Corporation                                      | 259,836   | 9.89  | 105,138                       | 4.00  | 131,422  | 5.00  |
| Bank   | 282,236   | 10.82 | 104,377                       | 4.00  | 130,471  | 5.00  |
| At December 31, 2014                             |           |       |                               |       |  |       |
| Total Capital (to Risk-Weighted Assets):         |           |       |                               |       |  |       |
| Corporation                                      | \$256,329 | 13.90 | % \$147,568                   | 8.00  | % \$184,460  | 10.00 |
| Bank   | 238,336   | 13.06 | 145,991                       | 8.00  | 182,489  | 10.00 |
| Tier 1 Capital (to Risk-Weighted Assets):        |           |       |                               |       |  |       |
| Corporation                                      | 232,946   | 12.63 | 73,784                        | 4.00  | 110,676  | 6.00  |
| Bank   | 215,497   | 11.81 | 72,995                        | 4.00  | 109,493  | 6.00  |
| Tier 1 Capital (to Average Assets):              |           |       |                               |       |  |       |
| Corporation                                      | 232,946   | 10.85 | 85,876                        | 4.00  | 107,346  | 5.00  |
| Bank   | 215,497   | 10.11 | 85,277                        | 4.00  | 106,597  | 5.00  |

At June 30, 2015 and December 31, 2014, management believes that the Corporation and the Bank continued to meet all capital adequacy requirements to which they are subject. The Corporation, like other bank holding companies, currently is required to maintain Tier 1 Capital and Total Capital equal to at least 6.0% and 8.0%, respectively, of total risk-weighted assets (including various off-balance-sheet items). The Bank, like other depository institutions, is required to maintain similar capital levels under capital adequacy guidelines. For a depository institution to be considered "well capitalized" under the regulatory framework for prompt corrective action, Tier 1 and Total Capital

ratios must be at least 8.0% and 10.0% on a risk-adjusted basis, respectively. At June 30, 2015, the Bank is categorized as “well capitalized” under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank’s category. The

## Table of Contents

Corporation will continue to analyze the impact of the new rules as it grows and as the capital conservation buffer requirements are phased in.

### Asset/Liability Management

The primary functions of Asset/Liability Management are to assure adequate earnings, capital and liquidity while maintaining an appropriate balance between interest-earning assets and interest-bearing liabilities. Liquidity management involves the ability to meet cash flow requirements of customers and corporate needs. Interest-rate sensitivity management seeks to avoid fluctuating net interest margins and to enhance consistent growth of net interest income through periods of changing rates.

The Corporation uses both interest-sensitivity gap analysis and simulation modeling to quantify exposure to interest rate risk. The Corporation uses the gap analysis to identify and monitor long-term rate exposure and uses a simulation model to measure the short-term rate exposures. The Corporation runs various earnings simulation scenarios to quantify the effect of declining or rising interest rates on the net interest margin over a one-year and two-year horizon. The simulation uses existing portfolio rate and re-pricing information, combined with assumptions regarding future loan and deposit growth, future spreads, prepayments speeds on loans, and the discretionary pricing of non-maturity assets and liabilities. The Corporation is in a liability sensitive position from both a maturity perspective and from a repricing perspective, as interest rates remain at historically low levels. Despite being liability sensitive, the Corporation projects increased net interest income in rising rate scenarios as the magnitude of the asset pricing change exceeds the liability pricing change.

### Liquidity

The Corporation, in its role as a financial intermediary, is exposed to certain liquidity risks. Liquidity refers to the Corporation's ability to ensure that sufficient cash flow and liquid assets are available to satisfy demand for loans and deposit withdrawals. The Corporation manages liquidity risk by measuring and monitoring liquidity sources and estimated funding needs. The Corporation has a contingency funding plan in place to address liquidity needs in the event of an institution-specific or a systemic financial crisis.

### Sources of Funds

Core deposits and customer repurchase agreements have historically been the most significant funding sources for the Corporation. These deposits and repurchase agreements are generated from a base of consumer, business and public customers primarily located in Bucks and Montgomery counties, Pennsylvania. The Corporation faces increased competition for these deposits from a large array of financial market participants, including banks, credit unions, savings institutions, mutual funds, security dealers and others.

The Corporation supplements its core funding with money market funds it holds for the benefit of various trust accounts. These funds are fully collateralized by the Bank's investment portfolio and bear interest at current money market mutual fund rates. This funding source is subject to changes in the asset allocations of the trust accounts.

The Corporation, through the Bank, has short-term and long-term credit facilities with the FHLB with a maximum borrowing capacity of approximately \$752.6 million. At June 30, 2015 and December 31, 2014, overnight borrowings with the FHLB were \$39.2 million and \$0, respectively. At June 30, 2015 and December 31, 2014, the Bank had outstanding short-term letters of credit with the FHLB totaling \$69.3 million and \$55.0 million, respectively, which were utilized to collateralize seasonal public funds deposits. The maximum borrowing capacity with the FHLB changes as a function of qualifying collateral assets as well as the FHLB's internal credit rating of the Bank, and the amount of funds received may be reduced by additional required purchases of FHLB stock.

The Bank maintains federal fund lines with several correspondent banks totaling \$82.0 million at June 30, 2015 and December 31, 2014. At June 30, 2015 and December 31, 2014, the Corporation had no outstanding federal funds purchased with these correspondent banks. Future availability under these lines is subject to the prerogatives of the granting banks and may be withdrawn at will.

The Corporation, through the Bank, has an available line of credit at the Federal Reserve Bank of Philadelphia, the amount of which is dependent upon the balance of loans and securities pledged as collateral. At June 30, 2015 and December 31, 2014, the Corporation had no outstanding borrowings under this line.



## Table of Contents

### Cash Requirements

The Corporation has cash requirements for various financial obligations, including contractual obligations and commitments that require cash payments. The most significant contractual obligation, in both the under and over one year time period, is for the Bank to repay certificates of deposit. The Bank anticipates meeting these obligations by continuing to provide convenient depository and cash management services through its branch network, thereby replacing these contractual obligations with similar fund sources at rates that are competitive in our market.

Commitments to extend credit are the Bank's most significant commitment in both the under and over one year time periods. These commitments do not necessarily represent future cash requirements in that these commitments often expire without being drawn upon.

### Recent Accounting Pronouncements

For information regarding recent accounting pronouncements, refer to Footnote 1, "Summary of Significant Accounting Policies" of this Form 10-Q.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

No material changes in the Corporation's market risk or market strategy occurred during the current period. A detailed discussion of market risk is provided in the Corporation's Annual Report on Form 10-K for the period ended December 31, 2014.

### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

Management is responsible for the disclosure controls and procedures of the Corporation. Disclosure controls and procedures are controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods required by the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be so disclosed by an issuer is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer (Principal Executive Officer) and Chief Financial Officer (Principal Financial and Accounting Officer), of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures. Based on that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of June 30, 2015.

#### Changes in Internal Control over Financial Reporting

There were no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f)) during the quarter ended June 30, 2015 that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Management is not aware of any litigation that would have a material adverse effect on the consolidated balance sheet or statement of income of the Corporation. There are no proceedings pending other than the ordinary routine litigation incident to the business of the Corporation. In addition, there are no material proceedings pending or known to be threatened or contemplated against the Corporation or the Bank by government authorities.

### Item 1A. Risk Factors

There have been no material changes in risk factors from those disclosed under Item 1A, "Risk Factors." in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2014.



Table of Contents

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information on repurchases by the Corporation of its common stock during the three months ended June 30, 2015 under the Corporation's Board approved program.

## ISSUER PURCHASES OF EQUITY SECURITIES

| Period             | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|--------------------|----------------------------------|------------------------------|--|--|
| April 1 – 30, 2015 | 170,808                          | \$20.14                      | 170,808  | 1,280,149  |
| May 1 – 31, 2015   | 42,113                           | 19.35                        | 42,113   | 1,238,036  |
| June 1 – 30, 2015  | 71,140                           | 20.00                        | 71,140   | 1,166,896  |
| Total              | 284,061                          | \$19.99                      | 284,061  |  |

## 1. Transactions are reported as of trade dates.

On October 23, 2013, the Corporation's Board of Directors approved a new stock repurchase plan for the repurchase of up to 800,000 shares, or approximately 5% of the shares outstanding. On May 27, 2015, the Corporation's Board of Directors approved an increase of 1,000,000 shares available for repurchase under the Corporation's share repurchase program, or approximately 5% of the Corporation's common stock outstanding as of May 27, 2015. The repurchased shares limit is net of normal treasury activity such as purchases to fund the dividend reinvestment, employee stock purchase and equity compensation plans. The program has no scheduled expiration date and the Board of Directors has the right to suspend or discontinue the program at any time.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Mine Safety Disclosures

Not Applicable.

## Item 5. Other Information

None.

Table of Contents

Item 6. Exhibits

a. Exhibits

|                 |  |
|-----------------|--|
| Exhibit 31.1    | Certification of Jeffrey M. Schweitzer, President and Chief Executive Officer of the Corporation, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.                 |
| Exhibit 31.2    | Certification of Michael S. Keim, Senior Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.                    |
| Exhibit 32.1    | Certification of Jeffrey M. Schweitzer, President and Chief Executive Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002.                 |
| Exhibit 32.2    | Certification of Michael S. Keim, Senior Executive Vice President and Chief Financial Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002. |
| Exhibit 101.INS | XBRL Instance Document   |
| Exhibit 101.SCH | XBRL Taxonomy Extension Schema Document  |
| Exhibit 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document  |
| Exhibit 101.LAB | XBRL Taxonomy Extension Label Linkbase Document  |
| Exhibit 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document   |
| Exhibit 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document   |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Univest Corporation of Pennsylvania  
(Registrant)

Date: August 7, 2015

/s/ Jeffrey M. Schweitzer  
Jeffrey M. Schweitzer  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: August 7, 2015

/s/ Michael S. Keim  
Michael S. Keim  
Senior Executive Vice President and Chief Financial  
Officer  
(Principal Financial and Accounting Officer)