

STERNLICHT BARRY S

Form 4

November 14, 2005

**FORM 4****UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

OMB  
Number: 3235-0287  
Expires: January 31,  
2005  
Estimated average  
burden hours per  
response... 0.5

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
STERNLICHT BARRY S

2. Issuer Name **and** Ticker or Trading  
Symbol  
ESTEE LAUDER COMPANIES  
INC [EL]

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

(Last) (First) (Middle)

STARWOOD CAPITAL  
GROUP, 591 W. PUTNAM AVE.

(Street)

3. Date of Earliest Transaction  
(Month/Day/Year)  
11/10/2005

☒ Director ☐ 10% Owner  
☐ Officer (give title below) ☐ Other (specify below)

GREENWICH, CT 06830

(City) (State) (Zip)

4. If Amendment, Date Original  
Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
☒ Form filed by One Reporting Person  
☐ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired<br>(A) or Disposed of<br>(D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------|
| Class A<br>Common<br>Stock            | 11/10/2005                              |                                                             | A <sup>(1)</sup>                        | 2,000                                                                      | A <u>11</u>                                                                                                        | 27,000                                                               | D                                                                 |
| Class A<br>Common<br>Stock            | 08/20/2004                              |                                                             | P                                       | 6,000                                                                      | A \$<br>42.5                                                                                                       | 6,000 <u>(2)</u>                                                     | I<br>1999<br>Sternlicht<br>Family<br>Trust 1                      |
| Class A<br>Common<br>Stock            | 08/20/2004                              |                                                             | P                                       | 6,000                                                                      | A \$<br>42.5                                                                                                       | 6,000 <u>(2)</u>                                                     | I<br>1999<br>Sternlicht<br>Family<br>Trust 2                      |

Edgar Filing: STERNLICHT BARRY S - Form 4

|                            |            |   |       |   |            |                      |   |                                         |
|----------------------------|------------|---|-------|---|------------|----------------------|---|-----------------------------------------|
| Class A<br>Common<br>Stock | 08/20/2004 | P | 6,000 | A | \$<br>42.5 | 6,000 <sup>(2)</sup> | I | 1999<br>Sternlicht<br>Family<br>Trust 3 |
|----------------------------|------------|---|-------|---|------------|----------------------|---|-----------------------------------------|

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5. Number of<br>Derivative<br>Securities<br>Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |     | 7. Title and Amount of<br>Underlying Securities<br>(Instr. 3 and 4) |                    |                            |                                     |
|-----------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-----|---------------------------------------------------------------------|--------------------|----------------------------|-------------------------------------|
|                                                     |                                                                       |                                         |                                                             | Code                                    | V                                                                                                            | (A)                                                            | (D) | Date<br>Exercisable                                                 | Expiration<br>Date | Title                      | Amount<br>or<br>Number<br>of Shares |
| Stock<br>Units<br>(cash<br>payout)                  | \$ 0 <u>(3)</u>                                                       | 11/10/2005                              |                                                             | A                                       |                                                                                                              | 605.79<br><u>(4)</u>                                           |     | <u>(5)</u>                                                          | <u>(5)</u>         | Class A<br>Common<br>Stock | 605.79                              |
| Stock<br>Units<br>(share<br>payout)                 | \$ 0 <u>(6)</u>                                                       | 11/10/2005                              |                                                             | A                                       |                                                                                                              | 747.34                                                         |     | <u>(7)</u>                                                          | <u>(7)</u>         | Class A<br>Common<br>Stock | 747.34                              |
| Option<br>(Right to<br>Buy)                         | \$ 33.84                                                              | 11/10/2005                              |                                                             | A                                       |                                                                                                              | 5,000                                                          |     | 11/10/2006                                                          | 11/10/2015         | Class A<br>Common<br>Stock | 5,000                               |

## Reporting Owners

| Reporting Owner Name / Address                                                            | Relationships                             |
|-------------------------------------------------------------------------------------------|-------------------------------------------|
|                                                                                           | Director    10% Owner    Officer    Other |
| STERNLICHT BARRY S<br>STARWOOD CAPITAL GROUP<br>591 W. PUTNAM AVE.<br>GREENWICH, CT 06830 | X                                         |

## Signatures

Barry S. Sternlicht, by Robin S. Elkowitz,  
Attorney-in-fact

11/11/2005

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Granted pursuant to the Issuer's Non-Employee Director Share Incentive Plan.
- (2) The Reporting Person disclaims beneficial ownership of such shares to the extent he does not have a pecuniary interest in such shares.
- (3) Each stock unit (cash payout) is convertible into cash equal to the value of one share of Class A Common Stock (i.e. 1:1).
- (4) Reflects grant of stock units in lieu of cash for quarterly board and committee retainers.
- (5) The stock units (cash payout) will be paid out the first January 1 after the last date of the Reporting Person's service as a director of the Company.
- (6) Each stock unit (share payout) is convertible into cash equal to the value of one share of Class A Common Stock (i.e. 1:1).
- (7) The stock units (share payout) will be paid out the first business day of the calendar year after the last date of the Reporting Person's service as a director of the company.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.